

CIRCULATING COPY

Please Return Promptly

**MAGAZINE**

FEBRUARY 11, 1992

THE INDEPENDENT GUIDE TO PERSONAL COMPUTING

VOLUME 11 NUMBER 3

## SOFTWARE

Getting the Most  
Out of Memory:  
XEMM, 386MAX,  
Netroom, and More...

## LAB NOTES

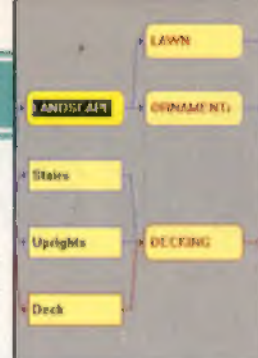
Undocumented  
Windows: What  
Microsoft Didn't  
Tell You

## FIRST LOOKS

Project  
Management:  
3 Packages  
Make Your Job Easier

## CONNECTIVITY

Wireless LANs: An  
Alternative to the  
Tyranny of Cables?



# 486/33s

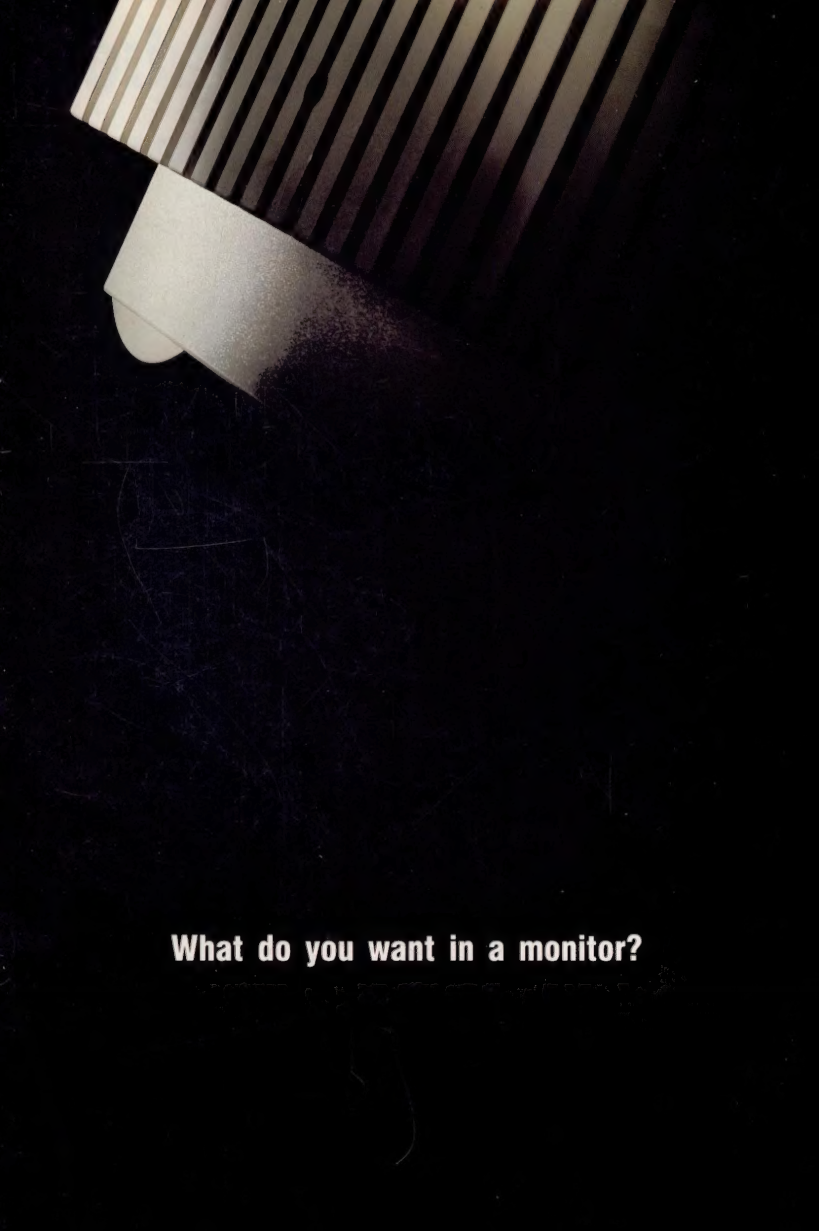
## The Next Desktop Standard?

PC Labs Tests 24  
Systems Up to  
50% Faster than  
386s, Starting  
Under \$3,000



Zeos 486-33





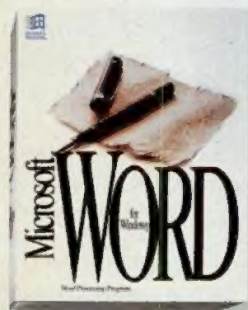
**What do you want in a monitor?**



# Word processor second nature.



## Introducing new Word for Windows 2.0.



When it comes to word processing, really nothing could be more natural than using the all-new Microsoft® Word for Windows™. You see, Word 2.0 makes those everyday word processing tasks remarkably easy.

Which means you can now concentrate on what you're actually doing. Rather than how you're actually going to do it.

This is possible for a number of reasons. Like our unique Toolbar™ feature. It lets you do those things you do most often with one simple click of a button.

Of course, looks count for something, too. With Word you can bring in a table of numbers from Microsoft Excel. Or with the new built-in drawing, charting

and shading features, along with the ability to move anything on-screen with a drag and drop, you'll find yourself adding some very very cool effects.

Best of all, making the move is easy—so easy there's almost no downtime. For instance, if you type in a WordPerfect® keystroke, Word will demonstrate the equivalent command right in your document. Plus, existing WordPerfect files as well as other popular word processing file formats are perfectly usable in Word.

You get all of this and more when you upgrade to Word for only \$129\*. So give us a call at (800) 323-3577, Dept. W2.

You'll quickly see that nothing could be more natural.

# Microsoft

\*Offer good for current licensees of WordPerfect, MultiMate, WordStar, MS Word for DOS and DisplayWrite. Please allow 2-4 weeks for delivery upon receipt of order by Microsoft. Offer expires 3/31/92. Limit one per customer. Reseller prices may vary. Call for system requirements. Offer good only in the 50 United States. © 1991 Microsoft Corporation. All rights reserved. Printed in the U.S.A. In the United States, call (800) 323-3577, Dept. W2. For information only: In Canada, call (800) 563-9048; outside the United States and Canada, call (206) 936-8661. Microsoft is a registered trademark and Toolbar and Windows are trademarks of Microsoft Corporation. WordPerfect is a registered trademark of the WordPerfect Corporation.



# THE GREATEST THING SINCE WINDOWS

**On<sup>®</sup>  
Time**  
FOR WINDOWS™

## THE CALENDAR OF CHOICE

OnTime<sup>®</sup> for Windows™ focuses on doing one thing and doing it extremely well - managing your calendar. With OnTime you'll be more organized than you ever dreamed possible.

OnTime's famous tri-fold printout will knock your socks off. While powerful, OnTime is a snap to use.

Available at Egghead and other quality dealers everywhere.

WINNER OF PC WEEK'S COVETED  
ANALYST'S CHOICE AWARD.

**PC WEEK**  
ANALYST'S CHOICE

OnTime for Windows 1.0  
September 16, 1991

"...is little short of sensational."  
L.R. Shannon September 24, 1991  
*The New York Times*

For information about OnTime's  
Network versions, call

**800 345-6747**

DOS versions of OnTime also available.

**CAMPBELL SERVICES INC.**  
MICRO SOFTWARE

CIRCLE 144 ON READER SERVICE CARD

# Inside

Twenty-two times a year a new issue of *PC Magazine* comes out. A typical issue averages between 150 and 175 editorial pages, covers about 100 products, and includes as many as 100,000 words. Making sure that the facts we report are right—including the ones in the preceding sentence—can be a monumental responsibility. One mistake about the features or capabilities of a product can harm a struggling company or frustrate a reader who bought that product for a function that doesn't exist.

Considering the volume of products and the number of details we cover, *PC Magazine* has done remarkably well in maintaining a high standard of accuracy.

But this past summer, we decided to raise that standard another notch. We hired Dianne H. McDonald as our assistant managing editor for research. Her assignment was to create a formal system to fact-check the articles that appear in this magazine and to manage the staff that would implement this process. The new system went into place three issues ago, and we think you'll appreciate the new level of factual correctness she has brought to *PC Magazine*. Dianne came to *PC Magazine* from *Newsweek*, where during 13 years she rose from a secretarial position to the status of associate editor supervising editorial business research. She acquired a repu-



tation for a relentless pursuit of the truth and an ability to transfer that enthusiasm to her staff.

In our new system, she has pulled together the talents of librarian Thomas Giebel, library assistant Dolores Williams, editorial researchers Eric Berlin, William Flanagan, Bradley Grimes, Angela Gunn, and Susan Thomas, and editorial trainees Camille Cline and Lawrence Reynolds. They work closely with the associate editors, the PC Labs

project leaders, and the many vendors whose products are mentioned. They can be called on to check everything from the spelling of a product name to how many fonts are built into a printer.

Fact checking can be a lot more exciting than you might think. In the fast-

changing world of computers, the truth can be pretty elusive. Trying to pin down the name of a new product, one of our researchers got three different spellings from three different company officials. They finally asked our researcher to pick one and said they'd abide by her decision.

Researchers check the telephone numbers listed in our stories by actually dialing them. Recently, one intrepid truth-seeker dialed a number listed as the support line for a software product. He ended up on-line to *New York* magazine's sizzling "Strictly Personals" hot line.—Joel Dreyfuss ■



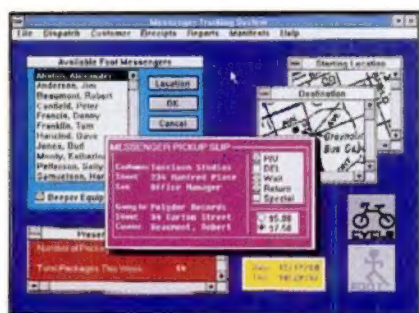
Research staff, from left to right, top to bottom: Berlin, Gunn, Flanagan; Williams, Cline, Reynolds, Giebel; Grimes, McDonald, Thomas.

PC Magazine: The Independent Guide to Personal Computing. ISSN 0898-8507, is published biweekly except in July and August for \$44.97 for one year. Ziff-Davis Publishing Co., a division of Ziff Communications Co., One Park Ave., New York, NY 10016. Second-class postage paid at New York, NY 10016 and at additional mailing offices. POSTMASTER: Address changes to PC Magazine, P.O. Box 54093, Boulder, CO 80321-4093.

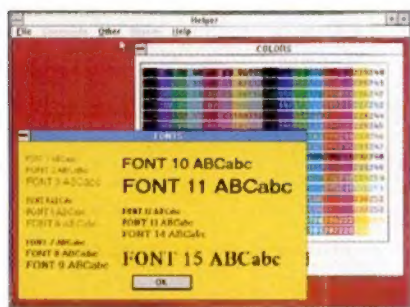


# Attention All dBASE Users: Your Windows Have Arrived.

Introducing new dBFast™. The first and only dBASE™ compatible database and dBASE/X-Base language for Windows. It's the fastest, smartest and easiest way for millions of users and developers to join the Windows revolution.



*dBFast helps you create powerful, graphical database applications quickly and easily with pull-down menus, check boxes, radio buttons and even bitmap images.*



*Your applications will really come to life with multiple colors and fonts.*

Graphical, colorful dBFast will bring new life to all of your existing dBASE programs.

Liven them up with multiple, movable windows, pull-down menus, check boxes, dialog boxes, radio buttons, push buttons and bitmap pictures.

dBFast also helps you create new dBASE programs quickly and easily. Unlike other Windows develop-



ment systems that force you to learn a new language, dBFast allows dBASE, Fox and Clipper developers to use the language they already know with more than 200 extensions and an interactive editor, compiler and linker.

And full industry standard DDE and DLL protocols allow your programs to communicate with other Windows applications.



So call 1-800-645-3003 and we'll rush you a free Demo Disk.

Call right now.

After all, haven't you waited long enough?

**COMPUTER ASSOCIATES**  
Software superior by design.

# dBFast™



Sometimes sharing will  
slow you down.



Now there's a LaserJet fast enough and smart enough to keep the whole group happy. The HP LaserJet III Si printer. A 17ppm powerhouse designed for high volume. And multiple users.

With the LaserJet III Si, your users are up to speed the moment they give the "print" command. HP's RISC-based formatter and the PCL5

printer language, with on-the-fly typeface scaling, yield fast results. Even on the most complex documents.

The LaserJet III Si meets the needs of your shared workgroups with a new standard for I/O performance. All you do is slide the optional interface card into the back of the printer and it's network ready. HP's cards allow your net-

#### **Speed**

- 17ppm
- RISC-based formatter
- PCL5 (optional Adobe\* PostScript\*)

#### **Paper Handling**

- Two 500-sheet input trays
- 500-sheet output tray
- 50,000 duty cycle
- Optional two-sided printing
- Optional envelope feeder

#### **Networking**

- Novell, Microsoft\* LAN Manager, IBM LAN Server, 3 COM+ Open, AppleTalk (EtherTalk or LocalTalk)

Adobe and PostScript are registered trademarks of Adobe Systems, Inc. in the U.S. and other countries. Microsoft is a U.S. registered trademark of Microsoft Corp.

\*Suggested U.S. list price. © 1991 Hewlett-Packard Company. PE12106.



And sometimes it'll  
get you there faster. The 17ppm  
LaserJet IIISi printer.



work to transfer data directly to the printer at up to 180 Kbytes per second. That's 25 times faster than a typical parallel connection.

And since every workgroup has special needs, this versatile LaserJet offers software-selectable language switching. And a range of paper-handling features.

For all its capabilities, the LaserJet IIISi is priced at just

\$5,495.\* So if you're ready to satisfy the whole network, call **1-800-752-0900, Ext. 2134** for more information and the name of your nearest authorized HP dealer.

**LaserJet Printers**  
**When it's important to you.**



**HEWLETT  
PACKARD**



## UP FRONT

### 4 INSIDE

### 17 LETTERS

### 29 TRENDS

- IBM Regroups to Compete Better
- Moving Video to the System Board for Speed
- Pipeline
- Improving Battery Life on Notebooks

### 37 FIRST LOOKS

- Project managers get graphical: **CA-SuperProject for Windows and Time Line 5.0.**
- ZSoft's **PhotoFinish** and Mathematica's **Tempa GIF**: Powerful image editing for under \$200.
- **KeyFile**: Managing the document deluge.

### 59 NEW AND IMPROVED

Emerson Andrew Torgan

### 71 READ ONLY

Carol Levin

### 77 TOOLKITS

Trudy Neuhaus

## COLUMNISTS

**81 MICHAEL J. MILLER**  
Of Keystrokes and the Transition to Windows

**87 BILL MACHRONE**  
PS/1: You Can Go Home Again

**93 JOHN C. DVORAK**  
The Perfect Notebook Computer  
**Inside Track**

**99 JIM SEYMOUR**  
7-Pound "Notebooks"?

**107 WILLIAM F. ZACHMANN**  
Upgrade Fever

## COVER STORY

### 113 COMPUTERS

#### 486/33: Power Gets Cheaper

*John R. Quain/* As prices for 486 systems plummet, what was once the power user's dream machine is fast becoming the mainstream user's desktop system. PC Labs tests 24 486/33s that are both fast and inexpensive.

- 126 ALR BusinessVEISA 486/33 Model 200
- 128 ALR PowerPro VM 486/33 Model 150
- 137 Amkly 486/33E
- 138 Austin 486-33E Wintower
- 140 Austin 486-33i Winstation
- 143 Compaq Deskpro 486/33M
- 146 CompuAdd 433E Tower
- 148 Dell PowerLine 433DE
- 150 DTK FEAT-3300
- 152 Ergo Moby Brick 486DX
- 152 Everex STEP 486/33
- 154 Everex STEP 486/33e

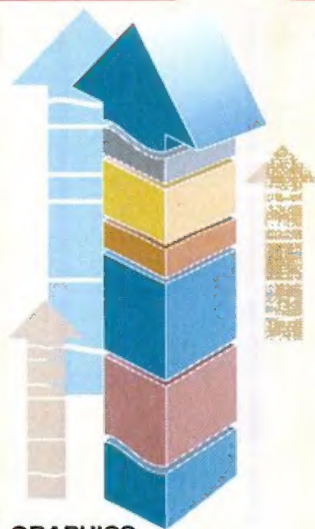
- 164 Gateway 486/33C
- 167 GoldStar GS433
- 168 Hertz 486/33Ei
- 179 HP Vectra 486/33T
- 180 IBM PS/2 Model 90 XP 486
- 183 Northgate Power Plus 486 ZXP
- 184 Tangent 433e
- 188 Tangent 433i
- 199 Tri-Star Flash Cache 486 EISA
- 200 Twinhead Superset 600/433C
- 202 Zenith Z-486/33E
- 204 Zeos 486-33



- 114 System Configuration and Performance: A Guide to the Graphics
- 116 Processor Performance Compared
- 120 Price/Performance Index
- 122 Editors' Choice
- 156 Summary of Features
- 182 Performance Tests

## FEATURES

### 207



### SOFTWARE

#### Nine Memory Managers Open Up New Frontiers

*Barry Simon/* DOS 5.0 has brought basic memory management to the masses, but the latest releases of popular memory managers have stayed competitive by adding plenty of optimization features. PC Labs tests nine programs to find the most effective and most straightforward ways to manage your memory.

- 218 ATLast!
- 224 DOS 5 Memory Management Kit
- 229 DR DOS 6.0
- 232 Memory Commander

- 241 MS-DOS 5.0 Upgrade Kit
- 248 Netroom
- 252 QEMM-386
- 254 QMAPS
- 256 386MAX

- 208 Memory Management: Defining the Terms
- 210 How Much More Memory Can You Expect?
- 217 Editors' Choice
- 218 Six Ways to Look at Memory
- 224 Summary of Features
- 238 Performance Tests

### 259 GRAPHICS

#### 19 Programs That Build on AutoCAD

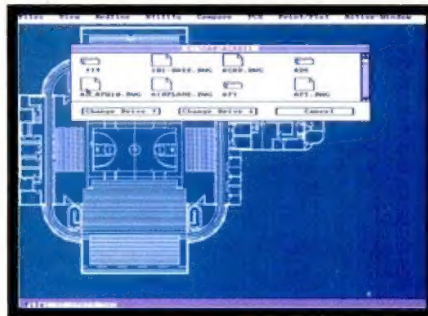
*David Cohn/* There's a reason AutoCAD is the best-selling CAD package. It's supported by a multitude of third-party vendors that offer a bonanza of add-ons and supplements. Here, we take a look at the drawing viewers and text editors that can make your CAD life easier.

#### Drawing Viewers

- 268 AutoManager Professional
- 269 AutoSight Access
- 269 AutoView Plus
- 270 AutoVue
- 272 Drawing Librarian Professional
- 272 FastLook Plus
- 276 SirlinVIEW Plus
- 278 Slick! 386
- 278 SoftWest Quick-See
- 280 ViewPort Plus

#### Text Editors

- 285 AutoSE
- 285 Cadet
- 286 CADMagic
- 286 Easy Edit Plus for Release 11
- 287 E-Z Word
- 288 Ketiv Editor
- 288 Text and Attribute Editor
- 288 Texttools
- 289 WCEdit



- 260 Display-List Drivers: Moving Around AutoCAD in Real Time
- 276 Summary of Features



## FEATURES

### 291 CONNECTIVITY Portable, Affordable, Secure: Wireless LANs

*Gary Berline and Ed Perratore/ Cable by cable, wireless technology is unhooking LANs from the constraints of architecture and space. We examine three of the full-featured wireless LAN alternatives on the market.*

305 IntraLAN  
308 Altair  
312 WaveLAN

### 297 No Frills, Less Hassle: Three Products for File Transfer, Printer Sharing, Electronic Mail

300 Editors' Choice  
303 Summary of Features  
304 Future Currents: Where  
Wireless Technology Is  
Headed

307 Photolink: The  
Macintosh/PC Route to  
Wireless Networking  
308 The Electromagnetic  
Spectrum: Where  
Wireless Fits In  
310 Performance Tests



## AFTER WORDS

### 451 AFTER HOURS

- *Multimedia Beethoven* combines interactive learning and Beethoven's Symphony No. 9 on one CD-ROM.
- *LoveTies*: Astrology package tests couples' compatibility.

### 456 ABORT, RETRY, FAIL? *Bill Howard*

383 Direct Marketing Connection  
413 Marketplace  
414 Premier  
439 Reader Service Card  
445 Index to Advertisers  
446 Advertisers' Product Index  
448 Coming Up  
449 Editorial Product Index



## SOLUTIONS

### 315 ADVISOR

*Joe Salemi/ Easier telephone access for the hearing-impaired; turn your batch files into executable programs.*

### 317 TUTOR

*Jeff Prorise/ Here's a utility that will help you track down the step level of your 386 chip.*

### 329 USER-TO-USER

*Neil J. Rubenking/ A tiny program lets you slow batch file execution.*

### 333 WINDOWS

*Fran Finnegan/ An easy way to unzip files from within Windows using the File Manager.*

### 335 THE WORKING WORD

*M. David Stone/ Use*

macros to call up a *WordPerfect* template file.

### 337 SPREADSHEETS

*Craig Stinson/ Two undocumented label prefixes in Lotus 1-2-3, Releases 2.3 and 3.1, give you new ways to align your labels.*

### 339 CONNECTIVITY

*Frank J. Derfler, Jr./ New high-speed enhanced parallel ports promise faster throughput; how to restore LPTx's address in the BIOS data area.*

### 341 PC MAGNET

*Ken Hipple/ Find the files you want to download from PC MagNet quickly and easily with the new across-library searching software.*

## PROGRAMMING

### 347 UTILITIES

*Douglas Boling/ Sum the Numbers on Your Screen with ADDIT.COM*

### 355 LAB NOTES

*Andrew Schulman/ Undocumented Functions in Windows, Part 2*

### 369 ENVIRONMENTS

*Charles Petzold/ Storing Sound: A Look at Waveform Audio Sound Files*

### 377 DATABASES

*Sal Ricciardi/ How to create an eye-catching message in a moving frame with Clipper's FRAME() function.*

### 379 LANGUAGES

*Sharon Terdeman/ Use PRREADY.C to find out if your printer is ready and selected; adding highlight bar menus to your BASIC programs.*





**Publishing Director** Bill Machrone

**Editor-in-Chief** Michael J. Miller

**Editor** Joel Dreyfuss

**Executive Editors** Bill Howard, Robin Raskin

**Workgroup Systems Editor** Frank J. Derfler, Jr.

**Senior Editor** Trudy Neuhaus (Technical Columns)

**Senior Editor, West Coast** Christopher Barr

**Managing Editors** Diane D'Angelo, Paul B. Ross

**Assistant Managing Editor** Dianne H. McDonald

**Manager, Copy Edit** Karen A. Carter **Associate Editors** Julie Cohen (PCs), Mary Kathleen Flynn (Trends), Matthew J. Ross (First Looks), Edward P. Stevenson (Graphics), Sharon Terdeman (Technical Columns), Don Willmott (Software), Jennifer Zaino (Hardware) **Technical Editor** Neil J. Rubenking **Copy Chief** Glen Becker **Assistant Production Editor** Wendy Murch **Staff Editors** Michael Cohn, Gayle C. Ehrenman, Carol Levin, Michael W. Muchmore, Ann Ovodow, Oliver Rist, Craig L. Stark, Lance N. Ulanoff **Copy Editors** Jeanne Albrecht, Nina Barringer, Karen Best, Robin B. Bornstein, Stephanie Izarek, Catherine Kunkemueller **Assistant Editors** Shari L. Girouard, Elyn McCasland, Kim Schueler, Emerson A. Torgan **Librarian** Thomas W. Giebel **Library Assistant** Dolores Williams **Editorial Researchers** Eric Berlin, William P. Flanagan, Bradley C. Grimes, Angela Gunn, Susan G. Thomas **Editorial Assistants** Tin Albano, Daniel A. Begun **Proofreaders** Kimberly Lee, Chris Regan **Editorial Trainees** Camille N. Cline, Lawrence Reynolds **Business Manager** Justine Casey Gaeta **Associate Business Manager** Allen Wollman **System Support Manager** Craig Ellison **Network Administrator** Debbie Lewis **Assistant to the Publishing Director** David Baker **Assistant to the Editor-in-Chief** Tara Caulfield **Assistant to the Editor** Rita Aprahamian **Assistant to the Executive Editors** Christina M. Evelyn **Administrative Assistant** Christina Okang

**Contributing Editors** Frank Bican, Douglas Boling, Bruce Brown, Ray Duncan, John C. Dvorak, Mitt Jones, Michael J. Mefford, Edward Mendelson, Bill O'Brien, Charles Petzold, Alfred Poor, Jeff Prosser, Winn L. Rosch, Jim Seymour, Richard Hale Shaw, Barry Simon, Luisa Simone, Craig Stinson, M. David Stone, Gus Venditto, Ethan Winer, William F. Zachmann

**Support Associate, PC MagNet** Louise Laberge **Sysop, PC MagNet** Ken Hipple

**Acting Art Director** Robert C. Smith **Associate Art Directors** Charles Conover, Renata Gomes, Patricia Isaza **Assistant Art Director** Michael L. Graham **Associate Graphics Director** Gary W. Kaplow **Electronic Graphic Artists** Simone Blank, David Foster, Robin L. Malik **Post-Production Artist** Genèvieve Martineau **Assistant to the Director of Design** Frieda T. Smallwood

**Director, PC Labs** C. James Galley III **Technical Director, PC Labs** Nick Stam **Project Leaders** Rick Ayre (Software), Richard Brady (Connectivity), Lori Grunin (Graphics), Stephen W. Plain (Applications Development), Alan M. Stoughton (PCs), Michael J. Zulich (Hardware) **Sr. Programmer** Stuart R. Greenberg Jr. **Programmer** Bradley G. Epranian **Product Testing Manager** Charles Rodriguez Jr. **Tech. Analysts** Mario Baldasserini, William Bettini **Support Technicians** Melvin Acevedo, Laura Cox, Carolyn Falconer, Margaret A. Piemonte, Edgar Rojas, Dan Smith **Operations Manager** John R. Delaney **Inventory Control Coordinators** Peter Bastide, Rob Graydon, John Jones **Administrative Assistant** Gail M. Chapman

**Publisher** Jeff Ballowe

**Director, Marketing** Ellen Atkinson **Director, Networking** Anna Zornosa **Events** Stacy O'Connell **Market Information** Michael Van Engen **Sales Development** Jeff Stanley **Subscriptions** Charles Mast **Single Copy Sales** James E. Gerth

**Assistant Production Director** John Ansaldi **Senior Advertising Production Manager** Vicki Egan Root **Advertising Production Manager** Lori Iaccino **Advertising Production Assistants** Pam Berkowitz, Oris D'Amil **Editorial Production Coordinators** Kevin S. Fagan, Jo-Ann Hirschel **Production Systems Supervisor** Linda Harms **Production Systems Assistant** Lillian Gaffney

**Advertising Office:** One Park Ave., New York, NY 10016; 800 33 MAG AD, 212-503-5100

**Subscription Problems:** 800-289-0429, 303-447-9330 (outside the U.S.)

#### ZIFF-DAVIS PUBLISHING COMPANY

**Chairman and CEO** Eric Hippeau

**President** J. Scott Briggs

**Executive Vice President** Ronni Sonnenberg

**Group Vice President** J. Samuel Huey

**Group Vice President, Worldwide Direct Publications**

Jim Stafford

**Senior Vice President, Marketing** Paul H. Chook

**Senior Vice President** Rachel Greenfield

**Vice Presidents** Baird Davis (Operations), Howard D. Skolnik (Controller), Herbert Stern (Creative Services), Marian O. White (Research), Bert Lacy (Circulation), James F. Ramaley (Circulation Services), Ann Pollak Adelman (Marketing Services), Roger Herrmann (Production),

Frank Kelcz (Europe), Alan Power (Asia-Pacific) **Bill Machrone** (Technology), Paul Stafford (Classified Advertising), William L. Phillips, Claude P. Sheer **Executive Director, Information Systems** John Helliwell **Executive Director, Ziff-Davis Networks** Tony Uphoff **Directors** Steven Rosenfield (Business Development), Jeff Weiner (Corporate Development), Jean Lamensdorf (Licensing), Gary A. Gustafson (Planning), Walter J. Terlecki (Production), Dan Leonetti (Sales Training), Susan Delman (Corporate Marketing), Lewis D'Vorkin (Editorial), Beth Springer (Ziff-Davis Labs) **Business Manager, Publishing Operations** Tom McGrade

#### ZIFF COMMUNICATIONS COMPANY

**Chairman** William B. Ziff, Jr.

**Vice Chairman** Philip B. Korsant

**President** Kenneth H. Koppel

**Executive Vice President** Philip Sine

**Senior Vice President** Hugh Tietjen

**Vice President, General Counsel, and Secretary**

J. Malcolm Morris

**Vice President, Controller, and Treasurer**

Patrick J. Burke, Jr.

**Vice President, Human Resources**

Frederick K. Staudmyer

**Vice President, Business Manager** T.L. Thompson

**Vice President, Chief Information Officer** Thor Olson

**Vice President, Electronic Editorial Director**

Michael Kolowich

**Vice Presidents** Seth R. Alpert, Steven C. Feinman

**Editorial and Business Office:** One Park Ave., New York, NY 10016. Editorial: 212-503-5255; Advertising: 800 33 MAG AD, 212-503-5100. *PC Magazine* is an independent journal, not affiliated in any way with International Business Machines Corp. IBM is a registered trademark of International Business Machines Corp. Entire contents copyright ©1992 Ziff-Davis Publishing Company, a division of Ziff Communications Company. All rights reserved; reproduction in whole or in part without permission is prohibited. The following are registered trademarks of Ziff Communications Company: PC, *PC Magazine*, PC Labs, PC MagNet, PC Magazine Award for Technical Excellence, PC Magazine Editors' Choice Award. The following are trademarks of Ziff Communications Company: Abort, Retry, Fail?; Connectivity; Databases; Direct Marketing Connection; First Looks; New and Improved; Advisor; Lab Notes; PC Marketplace; Pipeline; Trends; Tutor; The PC Utilities; Power Programming; Power User; Read Only; Spreadsheets; User-to-User; The Working Word.

#### SUBSCRIPTION INQUIRIES, ADDRESS CHANGES

**Subscription Services:** For subscription service questions, address changes, or ordering information, call toll-free 800-289-0429 in the U.S. and Canada; all other countries, call 303-447-9330. Or write to *PC Magazine*, P.O. Box 54093, Boulder, CO 80322-4093.

**Subscription Rate:** The subscription rate is \$44.97 for a 1-year subscription (22 issues). Canada and all other countries, please add an additional \$32.00 for postage. GST Registration Number: R-123669673.

**Back Issues:** For back issues (subject to availability), \$8 per issue (\$9 outside the U.S.), send check or money order to Back Issues Department, Ziff-Davis Publishing Company, P.O. Box 53131, Boulder, CO 80322-3131.

#### HOW TO CONTACT THE EDITORS

The editors of *PC Magazine* want to hear from you. Please send your questions, complaints, compliments, and submissions to *PC Magazine*, One Park Ave., New York, NY 10016. Send electronic mail to MCI Mailbox 157-9301 (*PC Magazine*) or PC MagNet (see below). *PC Magazine's* general number is 212-503-5255. The West Coast Operations number is 415-378-5500. For other Ziff-Davis publications, call 212-503-3500.

We are unable to look up stories from past issues, recommend products, or diagnose problems with your PC by phone. If you bought a product advertised in *PC Magazine*, are dissatisfied, and can't resolve the problem, write (do not call) Alicia Dwek, Advertising Department at One Park Ave. Include copies of correspondence.

*PC Magazine* is under no obligation to review unsolicited products. All submissions accepted for publication become the property of *PC Magazine*. We will pay \$50 for Productivity user tips and Abort, Retry, Fail? submissions. For submissions to Abort, Retry, Fail?, if you send artwork for possible reproduction, mark the funny part on a photocopy, not the original.



#### PC MAGNET: PC MAGAZINE'S ON-LINE SERVICE

*PC Magazine* operates PC MagNet, an on-line service where readers can find the utilities published in each issue, download an index of reviews, share opinions with the editors, and access *Computer Library*. To join, set your communications software for either 300 or 1,200 bits per second, 7 data bits, even parity, 1 stop bit, and full duplex. To find the number nearest you, dial 800-346-3247. (In Canada, call 800-635-6225, voice only.) When the modem connects, press Enter. At the HOST NAME prompt, enter PHONES. Follow the menus and note the number closest to you.

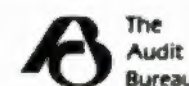
After you have found the phone number, hang up and dial using the number you just found. When you connect with PC MagNet, press Ctrl-C. At the HOST NAME prompt, enter CIS. At the USER ID prompt, enter 177000,5000. Enter PC\*MAGNET at the PASSWORD prompt and Z11D9200 at the ENTER AGREEMENT NUMBER prompt. CompuServe members can join by entering GO PCMAG at any CompuServe prompt. To upload a letter, type GO PCM:FORUMS. For Customer Service, call 800-848-8990. PC MagNet costs \$12.80 per hour via MasterCard, VISA, or American Express.

#### PERMISSIONS, REPRINTS

Material in this publication may not be reproduced in any form without permission. If you want to quote from an article or use *PC Magazine's* logo in conjunction with an Editors' Choice designation, write Chantal Lavelanet; for information on reprints in quantities of 500 or more, write Claudia Crichlow.

#### PC MAGAZINE REVIEWS

**Except where noted:** All *PC Magazine* reviews are of currently available products. Comparative reviews are arranged alphabetically by product name for software, by company name for hardware. Software is free from copy protection. On benchmark test charts, shorter bars indicate faster products (less time to complete a task). Benchmark and performance tests are run on Compaq Deskpro 386/25s and 25es.





**AUSTIN  
REVEALS THE  
POWERFUL  
SECRET BEHIND  
ITS RAPID  
SUCCESS.**





# ARITH

YOU DON'T NEED AN MBA FROM HARVARD, MIT, OR EVEN THE UNIVERSITY OF SOUTHERN BURMA TO UNDERSTAND WHY AUSTIN COMPUTER SYSTEMS HAS BEEN SO SUCCESSFUL. ALL YOU HAVE TO DO IS COMPARE A DELL COMPUTER TO AN AUSTIN. **BESIDES NAME TAGS, THE BIG DIFFERENCE IS PRICE TAGS.**



AUSTIN COMPUTERS ARE DESIGNED AND ENGINEERED WITH THE HIGHEST QUALITY NAME BRAND COMPONENTS LIKE INTEL MICROPROCESSORS AND MICROSOFT ACCESSORIES. SO ARE DELL'S. AUSTIN HAS A FULL LINE OF PROCESSORS FROM 286'S TO 486/50'S. SO DOES DELL.

AUSTIN HAS NEXT-DAY ON-SITE SERVICE, TOLL-FREE PHONE SUPPORT, A 30-DAY MONEY-BACK GUARANTEE, SEPARATE VAR, CORPORATE AND INTERNATIONAL DEPARTMENTS, 100% FINANCING AND SEVERAL





**THE AUSTIN 386/SX16\* VLI WINSTATION**

40MB HARD DRIVE, 1MB RAM, 1 FLOPPY, VGA MONOCHROME MONITOR,  
DOS/WINDOWS/MOUSE, GE ON-SITE SERVICE



# METIC.

LEASE OPTIONS. DELL DOES TOO. BUT THE BIG DIFFERENCE IS DELL CHARGES YOU HUNDREDS, EVEN THOUSANDS OF DOLLARS MORE THAN AUSTIN. AND AS IF THAT ISN'T ENOUGH, AUSTIN GIVES YOU SOME



FEATURES DELL DOESN'T. LIKE HIGH-RESOLUTION, NON-INTERLACED

TO ORDER  
CALL:

**1-800-752-1577**

MONITORS STANDARD ON

CD ROM FOR ONLY \$399



ALL COLOR SYSTEMS. THE OPTION OF A

ON ALL DESKTOP AND TOWER SYSTEMS.

**NON-INTERLACED  
MONITORS**

AND 24-HOUR ACCESS TO OUR EXCLUSIVE ON-LINE ORDER ENTRY AND TRACKING SYSTEM VIA OUR NOV-

ELL NETWORK FOR ALL QUALIFIED BUYERS. WE'LL EVEN INSTALL YOUR OPERATING SYSTEM AND

APPLICATIONS SOFTWARE AT NO CHARGE.

**AUSTIN COMPUTER SYSTEMS**





# IT ALL A

**ALL THE EXTRAS NO EXTRA CHARGE.** AUSTIN WINSTATIONS COME COMPLETE WITH MS-DOS, MICROSOFT WINDOWS 3.0, AND A MICROSOFT MOUSE. NOT SOME STRIPPED DOWN CHASSIS THAT'S AS USEFUL AS A PAPERWEIGHT. WE'LL EVEN CUSTOM BUILD YOUR SYSTEM. YOU PICK THE VIDEO, HARD DRIVE, RAM SIZE, PERIPHERALS. **WHY THE EDITOR'S CHOICE SHOULD BE YOURS.** WE COULD GO ON FOREVER ABOUT

OUR FOUR EDITOR'S CHOICE AWARDS OR ABOUT HOW GREAT AUSTIN SYSTEMS ARE, BUT WE'LL LET THE EXPERTS DO IT FOR US: "THE AUSTIN, TEXAS-BASED COMPUTER SELLER HAS GARNERED PC MAGAZINE EDITOR'S CHOICES AS IF THE AWARD HAD BEEN CREATED FOR IT." **PC MAGAZINE** "TOP



NOTCH COMPONENTS, SOLID PERFORMANCE, TERRIFIC SUPPORT AND A LOW PRICE, MAKE IT A MACHINE THAT IS HARD TO BEAT." **PC MAGAZINE** **WE MAKE HOUSE CALLS.** MOST COMPANIES BURN IN JUST THEIR

CPU'S. AT AUSTIN, WE BURN IN OUR SYSTEMS FULLY-CONFIGURED AS YOU ORDER THEM, SO THE CHANCE OF NEEDING OUR G.E. ON-SITE SERVICE IS ABOUT AS SLIM AS SPOTTING ELVIS IN YOUR LOCAL SUPERMARKET. BUT IF ANYTHING DOES GO WRONG DURING THE FIRST YEAR, WE'LL BE AT YOUR DOOR USUALLY WITHIN 24 HOURS. YOU DON'T PAY FOR PARTS. OR LABOR. OR EVEN THE CALL. WE ALSO OFFER EXTENDED SERVICE UP TO FIVE YEARS. AND OUR TOLL-FREE TECHNICAL HOTLINE IS THERE FOR YOU IF YOU EVER NEED IT. **LEASE IT. FINANCE IT. DO IT.** NOT A ROCKE-



**FELLER, GETTY, OR GATES? NO PROBLEM. YOUR BUSINESS CAN LEASE AN AUSTIN AT RATES EVEN A**



**TO ORDER CALL:**

**1-800-752-1577**

VAR 1-800-338-1569 OVERSEAS (512) 339-3500  
GOVT 1-800-833-4472 NETWORKING 1-800-874-7182  
FAX (512) 454-1357 CANADA 1-800-338-1565  
FORTUNE 1000 1-800-622-5506

**NOW OPEN 24 HOURS**

TRUMP COULD AFFORD. OR YOU CAN APPLY FOR OUR LOW INTEREST RATES, LOW PAYMENTS, AND 100% FINANCING.

**MONEY-BACK GUARANTEE.** TRY AN AUSTIN FOR 30 DAYS. IF YOU'RE NOT ECSTATIC WITH IT, SHIP IT BACK. NO QUESTIONS ASKED.

ALL THIS SOUND GOOD? THEN CALL US NOW AT 1-800-752-1577 FOR OUR LATEST PRICES. OR CALL OUR VAR, GOVERNMENT, CORPORATE, INTERNATIONAL, OR OUR NETWORKING DEPARTMENTS AND WE'LL TELL YOU ABOUT OUR NEW VOLUME DISCOUNT PROGRAMS. BECAUSE WHEN YOU ADD UP THE QUALITY, PERFORMANCE, SERVICE, MONEY-BACK GUARANTEE AND COMPETITIVE PRICES YOU GET WITH AUSTIN, WE THINK YOU'LL AGREE WITH **PC MAGAZINE**

WHEN THEY SAID, "HOW CAN YOU LOSE?"

**AUSTIN COMPUTER SYSTEMS**





# DDS UP.



## AUSTIN 286/16VLI **\$840**

**Microprocessor:** 286 running at 16MHz  
**Storage:** 40Mb IDE Hard Drive, 1.44 or 1.2Mb FDD  
**Memory:** 1Mb RAM  
**Video:** TTL Monochrome



## AUSTIN 386/SX16\* VLI WINSTATION **\$1090**

**Microprocessor:** 386/SX running at 16MHz  
**Special Features:** Pre-loaded with Microsoft Windows 3.0, MS-DOS and a Microsoft Mouse  
**Storage:** 40Mb IDE Hard Drive, 1.44 or 1.2Mb FDD  
**Memory:** 2Mb RAM  
**Video:** TTL Monochrome



## AUSTIN 386/SX20\* VLI WINSTATION **\$1190**

**Microprocessor:** 386/SX running at 20MHz  
**Special Features:** Pre-loaded with Microsoft Windows 3.0, MS-DOS and a Microsoft Mouse  
**Storage:** 40Mb IDE Hard Drive, 1.44 or 1.2Mb FDD  
**Memory:** 2Mb RAM  
**Video:** TTL Monochrome



## AUSTIN 386/25\* VLI WINSTATION **\$1290**

**Microprocessor:** 386 running at 25MHz  
**Special Features:** Pre-loaded with Microsoft Windows 3.0, MS-DOS and a Microsoft Mouse  
**Storage:** 40Mb IDE Hard Drive, 1.44 or 1.2Mb FDD  
**Memory:** 2Mb RAM  
**Video:** TTL Monochrome



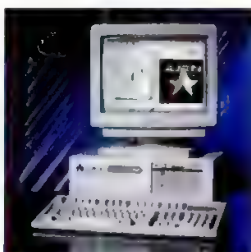
## NEW AUSTIN 386/SX25 NOTEBOOK **\$1995**

**Microprocessor:** 386/SX running at 25MHz  
**Special Features:** 6.3 lbs. with battery. Battery and recharger included  
**Storage:** 60Mb IDE Hard Drive, 1.44Mb FDD  
**Memory:** 1Mb RAM  
**Video:** 10" VGA LCD Display with 640 x 480 Resolution and 32-Gray Scale  
**Keyboard:** Full size embedded numeric pad with 12 function keys



## AUSTIN 386/33\* VLI WINSTATION **\$1490**

**Microprocessor:** 386 running at 33MHz, 64K System Cache  
**Special Features:** Pre-loaded with Microsoft Windows 3.0, MS-DOS and a Microsoft Mouse  
**Storage:** 40Mb IDE Hard Drive, 1.44 or 1.2Mb FDD  
**Memory:** 2Mb RAM  
**Video:** TTL Monochrome



## AUSTIN 486/SX20\* VLI WINSTATION **\$1590**

**Microprocessor:** 486/SX running at 20MHz  
**Special Features:** Pre-loaded with Microsoft Windows 3.0, MS-DOS and a Microsoft Mouse  
**Storage:** 40Mb IDE Hard Drive, 1.44 or 1.2Mb FDD  
**Memory:** 2Mb RAM  
**Video:** TTL Monochrome



## AUSTIN 486/33\* VLI WINSTATION **\$1690**

**Microprocessor:** 486 running at 33MHz  
**Special Features:** Pre-loaded with Microsoft Windows 3.0, MS-DOS and a Microsoft Mouse  
**Storage:** 40Mb IDE Hard Drive, 1.44 or 1.2Mb FDD  
**Memory:** 2Mb RAM  
**Video:** TTL Monochrome



## AUSTIN 486/33 EISA\* WINTOWER **\$2990**

**Microprocessor:** 486 running at 33MHz  
**Special Features:** Pre-loaded with Microsoft Windows 3.0, MS-DOS and a Microsoft Mouse  
**Storage:** 40Mb IDE Hard Drive, 1.44 or 1.2Mb FDD  
**Memory:** 2Mb RAM  
**Video:** TTL Monochrome



## AUSTIN 486/50 EISA\* WINTOWER **\$3990**

**Microprocessor:** 486 running at 50MHz  
**Special Features:** Pre-loaded with Microsoft Windows 3.0, MS-DOS and a Microsoft Mouse  
**Storage:** 40Mb IDE Hard Drive, 1.44 or 1.2Mb FDD  
**Memory:** 2Mb RAM  
**Video:** TTL Monochrome  
Call for exact shipping date

FOR OTHER OPTIONS OR TO ORDER CALL: 1-800-752-1577  
10300 METRIC BLVD., AUSTIN TX 78758

**CALL NOW  
OPEN  
24 HOURS**

© 1991 Austin Computer Systems, Inc. All Rights Reserved. Dell is a registered trademark of Dell Computer Corporation. Pricing and specifications confirmed by Dell Computer Corporation, November 25, 1991. Other product names or trademarks shown herein are for illustrative purposes only and may be the property of other companies. Prices and specifications are subject to change without notice. Austin Computer Systems cannot be responsible for errors in typographical or photographic reproduction. There is no annual fee or minimum charge required for the Austin Computer Systems credit card and this service's percentage rate is 17.88%. \*Includes Intel processor. Intel inside trademark logo is a trademark of Intel Corporation.

CIRCLE 012 ON READER SERVICE CARD

Ad Code #PC 0292



HOT  
NEW PRICE!  
**\$1295**  
1-800-836-6366

OVER \$5000 IN VALUE!

# BLOCKBUSTER

**CORELDRAW!**  
**CD-ROM**  
**BUNDLE OFFER**  
**\$1495\***

The time is now to catch the Corel CD-ROM wave! With this unbeatable upgrade offer\* there's no better time to move up to the convenience and flexibility of CD-ROM. CorelDRAW 2.01 on CD-ROM is here with all of CorelDRAW's incredible features as well as over 10,000 award-winning clipart images and symbols in both .CDR and .EPS file formats. Replacing over 500 floppy disks, this CD-ROM saves you time, money, and improves your productivity. Installation is a breeze!

## BUNDLE INCLUDES:

### 1 CorelDRAW 2.01 on CD-ROM

Now even more power, versatility and new features are yours with CorelDRAW on CD-ROM. Over 10,000 clipart images and symbols are included from the libraries of the leading clipart companies in the industry. All this clipart is uncompressed so that it can load up to 10 times faster than the diskette version. Also added are 50 new fonts taking the total to over 200! The entire program can run directly from CD-ROM saving you valuable space on your hard drive.

- ▶ **TOTEM GRAPHICS** - 1248 full color, sophisticated images from 13 different subject areas: business, sports, holidays, birds, animals, fish, food, flowers, insects, nautical, transportation, tools and hardware, women.
- ▶ **ARTRIGHT IMAGE PORTFOLIOS** - 3500 award-winning realistic, thematic images: people, all the flags of the world plus individual state and historical flagospace, finance, machinery, medical, technology, arts/entertainment, background/seasonal, borders, animals and more.  
*"Incredibly slick stylized images with incredible attention to detail."*  
PC Magazine
- ▶ **MAPART from MICROMAPS** - 140 highly detailed maps: states, countries, continents, and the world at a glance.
- ▶ **ONE MILE UP** - 1300 military and government based images, symbols, insignias, etc., including the Presidential Seal.
- ▶ **LIFEART** - 330 detailed medical clipart images from TechPool Studios.
- ▶ **IMAGE CLUB** - over 1000 fun graphics and 50 top-quality fonts.

#### PLUS!

- COREL's own 250 full color clipcharts for business presentations.
- CorelDRAW in 5 languages: English, French, Dutch, Spanish, and German, all on one disk.
- New on-line help and free demo program.
- CorelDRAW in both OS/2 and Windows versions.

### 2 High Performance Panasonic CD-ROM Drive

The Panasonic CD-ROM drive is available as an internal or external model and is compatible with any industry standard CD-ROM media format. Key features are: fast access time, embedded SCSI interface, head-phone output jacks, and adjustable volume control.

### 3 CorelDRIVER / CD-ROM Interface Kit

CorelDRIVER for CD-ROM is the latest addition to Corel's industry-leading family of optical storage interface products. Also included is Corel CD-AUDIO (to play your musical CDs) and other useful utilities.



TEL: (716) 423-8200

(Can) TEL: (613) 728-8200 / FAX: (613) 728-9790

Enter now and win monthly in the CorelDRAW \$1,000,000 World Design Contest!

CIRCLE 011 ON READER SERVICE CARD



# Letters

## DVORAK VS. SCIENTIFIC AMERICAN

In response to John C. Dvorak's "A Crock is a Crock" column (November 26, 1991) about *Scientific American's* article on "Communications, Computers and Networks": Mr. Dvorak, this is *Scientific American*, not *The Wall Street Journal*. People think in much longer terms about the potential benefits of the ideas discussed here than just the next fiscal quarter or year.

I read your magazine regularly and I realize that most computers are used in business settings, and this dictates the type of articles that appear. But the Internet, TCP/IP networking protocols, X-Windows, and the like are changing the way scientific research is done in this country and around the world. Whether one uses the term "revolutionizing" or not is a question of semantics and opinion, but nevertheless the benefits are real and very substantial.

Bill Kath  
Evanston, Illinois

John C. Dvorak misses the point again. The articles in the September issue of *Scientific American* are not just opinion pieces, they are visions of the future. There is no mention of New Age thinking in them.

The infrastructure to change our society is already here. It is called the Internet. The concept of the "Knowbot" is idealistic, but that doesn't make it "dopey." Also, what is this hangup with ISDN? He talks about how it should be required by the government but yet does not want the government involved in technology development. Let's get real. The government must be involved so that everyone can have the opportunity for access to the next information superhighway.

Wilfred E. Drew  
Cortland, New York

## FREE SYSTEM RESOURCES OR FREE IRELAND?

I'm sure that WINFSR, Fran Finnegan's program that monitors Windows 3.0's Free



Once again, John C. Dvorak has gotten a rise out of our readers.

System Resources (FSRs), is a useful utility (Windows column, November 12, 1991). But I'm not so sure that it was necessary to use the program as a vehicle for Finnegan's "Free Ireland" message.

One of America's most cherished virtues is the right to free political speech, and computer programs such as Finnegan's are a form of speech. I wonder, however, how many other Windows users will object to the prominent use of the Irish flag and the word "Free" three times in the sample screen shot—especially in an icon that the author recommends be kept on-screen at all times!

Perhaps Finnegan should provide a detailed explanation of how to change the icon, using the appropriate resource compiler or editor. That way, WINFSR could be used with a clear conscience by all Windows users, not just those who support the overthrow of the government of Northern Ireland.

Douglas E. Ewell  
Placentia, California

I find it interesting that the icon used in WINFSR looks remarkably like the flag of

Ireland, which makes the icon read "Free Ireland". It could be seen in some places (London comes to mind) as a dangerous statement, to say the least.

I am not writing to criticize Fran Finnegan's position; I find it difficult to take sides in any conflict where innocents are killed regularly. However, I do question the fact that the editors can allow a potentially explosive political statement like this to get into the magazine and onto PC MagNet.

Also, nowhere in the article is there a mention of what C compiler should be used with the source code.

Stephen J. Putman  
Sacramento, California



It was neither the author's nor *PC Magazine's* intention to make a political statement. The word Free refers to Free System Resources. However, we have changed the icon and posted a new version of WINFSR on PC MagNet. You can compile WINFSR with Microsoft C 5.1 or later, or Borland C++ 2.0 or later.—Ed.



## AN APPLE IN THE FUTURE

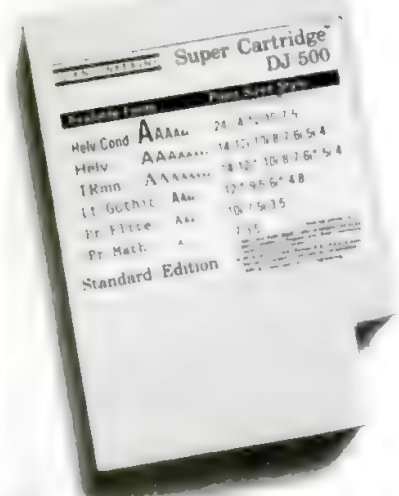
I feel that Michael Miller's comments about the Apple/IBM partnership ("Ten Years of Predictions," November 12, 1991) are misleading. Making fun of Apple for marching off the cliff with IBM ignores the fact that the Apple of today is not the same Apple that created the "lemmings" or the 1984 ad spots you alluded to.

That Apple Computer was run by a brash, inspired young man named Steve Jobs, who wasn't afraid to air his strongly held views on the subject of personal computing's impact on the people who use it. Today's Apple Computer is run by a smooth Ivy League corporate diplomat who gained his reputation selling soda pop. Of course John Sculley steered Apple off the cliff; he had already jumped off years before.

If Apple/IBM screw up the Mac in this unholy marriage, I'll do what classic car



# SUPER CARTRIDGE.



## SUPER DEAL.

Here's a super value for you: IQ Engineering's new Super Cartridge™ DJ/500 is packed with more fonts, more sizes and more symbols than other leading HP DeskJet® font cartridges. Yet it costs 20% less!

The Standard Edition supports more than 2,000 fonts and symbol sets when used with your HP DeskJet 500 printer—including international symbols in 30 languages. Based on six popular type families, it contains fonts from 4 to 24 points, and is compatible with all major software applications. This could easily be the only font cartridge you'll ever need.

But if you do need more, go Professional. The Professional Edition features the Standard Edition cartridge plus a headline cartridge with 11-point type to 30-point type for presentations and desktop publishing. And both Super Cartridges are also available for HP DeskJet Plus users, too.

The new Super Cartridge DJ/500 from IQ Engineering. It's more cartridge than you could ever imagine. For less cash than you'd ever expect.

### PRICE REDUCED!

Cartridges Now Start At \$99  
Call 1-800-765-3668

# Super Cartridge™

**IQ ENGINEERING**

685 N. Pastoria Ave., Sunnyvale, CA 94086  
Super Cartridge and IQ Engineering are trademarks of IQ Engineering.  
DeskJet and LaserJet are registered trademarks of Hewlett Packard Company. © 1991 IQ Engineering. All rights reserved.

CIRCLE 325 ON READER SERVICE CARD

## Letters

lovers have done for years: Buy an old model and make it work.

David MacNeill  
Sacramento, California

### A REMEMBRANCE OF LOGITECH'S PAST

It is ironic that your Editors' Choice award for the Logitech hand scanner appears in the same issue (November 12, 1991) in which John C. Dvorak berates manufacturers for discontinuing support for older versions of their products. You're right, Logitech certainly does build great scanners and its *Ansel* software is a great scanner utility. Except, because of interrupt conflicts with the older scanner board, in many common circumstances *Ansel* simply won't work with the older ScanMan. Meanwhile, Logitech has never even bothered to issue a software upgrade for the older ScanMan that's accessible by Windows Standard or Enhanced modes.

This policy bodes ill for anyone expecting that their brand-new Editors' Choice scanner is going to be supported next year when something else hits the market. Still, if Logitech refuses to support its own product, end users can purchase ZSoft's *Publisher's Paintbrush* 2.0, which supports the old Logitech scanner just fine under Windows 3.0—with no interrupt problems.

Jim Nollman  
Friday Harbor, Washington

### HARDWARE HANDICAPPING: AN OLD TRICK

In response to Mr. Cerullo's letter about Intel's crippled 486SX chip (Letters, October 29, 1991): Mr. Cerullo is apparently a newcomer to the computer industry. IBM has been using the "cripple and sell it cheaper" technique since at least 1965. IBM just gives a new model number to its "handicapped" hardware instead of adding the term "SX" to the old, like Intel did. I'm sure Intel would like to take credit for this stroke of genius, but let us render unto IBM what is IBM's.

Since the computer industry has been using this "new marketing" strategy for more than 25 years, Intel's 486SX chip is certainly not any indication that our computer industry is going to be taken over by the Japanese.

Bob Braswell  
Albemarle, North Carolina

### IBM: TRUE STORIES

I am somewhat bemused by your portrayal of IBM of late. It would appear that IBM can do no good in your eyes. Your readers receive the impression that IBM produces high-priced, mediocre products and provides only an acceptable level of service.

I live in a somewhat isolated area of the North Carolina mountains, and recently my IBM L40 SX laptop needed its LCD screen replaced. I telephoned IBM requesting service. That same day an IBM service representative arrived at my door to pick up the laptop. The next day he delivered the laptop back to my door—completely repaired. I was astounded.

Sometimes one must give a company its due, and my experience with IBM indicates that IBM is not only listening, but is bending over backward to provide excellent products and superb service to its customers. Bravo IBM!

Eric K. Morley  
Banner Elk, North Carolina

### DO-IT-YOURSELF TECH SUPPORT

It's clear from reading your Letters column that there are many crybabies out there who require an inordinate amount of hand-holding. One recent letter expressed a reader's dissatisfaction with the response he received from Microsoft Corp. after he mailed them a three-page letter concerning a "product defect."

It would be easy to pick up the telephone or write a letter to a manufacturer every time I had a problem. Instead, I try to find the answer in the software manual or a third-party book. This works 95 percent of the time. The other 5 percent of the answers come from BBSs. And the bonus for doing it myself? More knowledge and understanding.

Personally, I like Microsoft. And if Microsoft didn't exist, who would you call? IBM? "About this problem I'm having with OS/2...hello? Hello?"

A three-page letter? Concise, he ain't.  
Gary Bresau  
Seattle, Washington

### DEFINING "PROMS"

I would like to respond to David Duani's letter (Letters, November 26, 1991) regarding EPROM BIOSes and how they can be changed from software.

An EPROM (erasable programmable read-only memory) can only be erased by shining an ultraviolet light source into the "window" on the chip. The window cover



# ONE DAY, ALL MEMORY MANAGERS WILL BE AS GOOD AS NETROOM...



## MAYBE.

One day everyone might offer the features that make NETROOM® the world's best memory manager. But why wait when the features you need are in NETROOM today? For example...

### **ONLY NETROOM...**

has the ability to create a "PC within a PC" – a virtual machine which can hold 576K more drivers and TSRs than QEMM and 386MAX.

### **ONLY NETROOM...**

features QUANTUM™ technology which compresses your BIOS and relocates it to the HMA, freeing an additional 96K of high-DOS for a total of up to 288K available high-DOS.

### **ONLY NETROOM...**

works fast. How fast? 40 to 70% faster than our competitors!

And NETROOM features automatic installation and configuration in one easy step. It also pools extended and

expanded memory eliminating the need to re-boot or re-configure. NETROOM even includes special DOS 5 features and supports all major standards.



All of these features led PC Magazine to give NETROOM the Editors' Choice award, saying "Considering NETROOM's price and capabilities, you'll find that there is no second choice...", and prompted PC Computing Magazine to say "NETROOM is not only a bargain, but all the memory

manager most people will ever need."

### **SPECIAL TRADE-UP OFFER**

Now you can trade up your memory manager to NETROOM and get the single user version for only **\$49.50** – that's a 50% savings!

It's simple. You can wait for everyone else to "catch up"...or you can trade up to NETROOM today! Just call **1-800-451-0551** to order or for the name of a participating dealer.

### **NETWORK USERS...**

Our competitors can't compare to our network features and performance, or our prices for multi-user licenses: 1-user \$99, 4-user \$179, 10-user \$299, 50-user \$595.

## **HELIX SOFTWARE COMPANY**

47-09 30th St., L.I.C., N.Y. 11101 (718) 392-3100



# America's Favorite 486™

## 486 Technology – Made Affordable!

Intel's 486 processor represents the most highly advanced PC technology available today. And Tri-Star's 33MHz 486 Flash Cache systems make that technology highly affordable. You can now own a fully loaded Flash Cache 486 from Tri-Star for only \$2395. That's hundreds less than some companies sell a comparably equipped 386 system! Why pay more for less?

Do yourself a favor, buy the best. Tri-Star builds America's favorite 486. We've built more 486 computers than most companies have built PC's. We're committed to offering the best 486 systems available anywhere, at any price. At only \$2395, can you really afford not to own a new 486.

P. 92

PC WEEK \ REVIEWS

FRANK Y. W.

**PC WEEK**  
**LABS**  
PRODUCT REVIEW

By Janet Chaborn

## Tri-Star Leads 33MHz 486 PC Pack

Eight Low-Cost Systems Perform Well, Video and Hard-Disk Components A

"Tri-Star Computer Corporation's Flash Cache 486/33 includes extras in disk capacity, RAM capacity, internal expansion options and service that make it stand out among the test set. All this for less than \$5000, (now less than \$3000!) with a two year parts and labor warranty makes the Flash Cache 486/33 PC Week Lab's analyst Choice."



**486**  
**POWER**

LOOK (INSIDE)  
BEFORE YOU  
LEAP!



**PC WEEK**  
ANALYST'S CHOICE



HONORABLE  
MENTION

Our 33MHz 486 Flash Cache topped every other 33MHz computer system reviewed including EPS, Tangent, PC Brand, and Insight to win PC Week's Analyst Choice Award. And our 25MHz Flash Cache 486 topped 22 others including AST, CompuAdd, Everex, and Gateway to become PC Magazine's Editor's Choice runner up.

## FLASH CACHE 486 33MHz ISA

Intel 80486 33MHz Processor with Integrated  
8K Cache & 487 Math Coprocessor  
4MB of High Speed 32-Bit RAM (expandable to 64MB on-board)  
64K of Secondary Static RAM Cache  
(expandable to 256K)  
130MB 15ms Hard Disk Drive with 64K Cache Buffer  
1.2MB Teac 5.25-inch Floppy Disk Drive  
1.44MB Teac 3.5-inch Floppy Disk Drive  
1MB SVGA 1024x768 Graphics Adapter  
14" Non-Interlaced .28mm SVGA Color Display  
Two Serial Ports & One Parallel Port  
Microsoft DOS 5.0 & Windows 3.0  
High Res 400 DPI Three Button Mouse  
Quality 101-Key Tactile Keyboard

**\$2395**

LEASE \$92/MONTH

### UPGRADES

12" & 12" DIGITIZER \$299  
21" FLAT SCREEN  
COLOR DISPLAY \$995  
TI 34020 GRAPHICS  
ACCELERATOR \$995





72Hz REFRESH  
17" FLAT SCREEN  
NOW STANDARD

FLASH CACHE<sup>17</sup>  
486 33MHz EISA+

**Intel EISA True 32-Bit Bus Architecture**  
**Intel 80486 33MHz Processor with Integrated**  
**8K Cache & 487 Math Coprocessor**  
**8MB of High Speed 32-Bit RAM (expandable to 64MB on-board)**  
**256K of Secondary Static RAM Cache**  
**EISA SCSI True 32-Bit Hard Drive Controller**  
**340MB 15ms SCSI Hard Drive with 128K Cache Buffer**  
**1.2MB Teac 5.25-inch Floppy Disk Drive**  
**1.44MB Teac 3.5-inch Floppy Disk Drive**  
**1MB 72Hz High Color 1024x768 SVGA Graphics Adapter**  
**17" 72Hz Flat Screen SVGA Color Display**  
**Two Serial Ports & One Parallel Port**  
**Microsoft DOS 5.0 & Windows 3.0**  
**High Res 400 DPI Three Button Mouse**  
**Quality 101-Key Tactile Keyboard**

**\$4595**

LEASE \$152/MONTH

With 72Hz 14" Display Only **\$3995**



THE RIGHT VALUE



**TRI STAR**  
COMPUTER CORPORATION

Two Year Parts Warranty • 60 Day Money Back Guarantee • Lifetime Toll-Free Technical Support • One Year On-Site Service • Lifetime Free On-Site Labor • One Year Overnight Parts Replacement

1.800.755-1000

TELEPHONE 602.961-3401

FAX 602.961-4010

INTERNATIONAL 602.961-3417

Hours: 5am-7pm, PST Mon-Fri, 8am-4pm, Sat  
120 South Weber, Chandler, Arizona 85226

All prices and specifications subject to change without notice. Tri-Star cannot be responsible for errors in typography or photography. \*Lease payment based on 36 month open end lease. †Site service may not be available in some remote locations. 60 Day money back guarantee does not include shipping and handling charges. ‡Year parts warranty includes system, keyboard, and digitizer; display monitors are covered for one year. AutoCAD is a registered trademark of Autodesk, Inc. Intel is a registered trademark of Intel Corporation. All other company names are trademarks or tradenames of each respective company.

[illegible]



# Quick Change Artists.

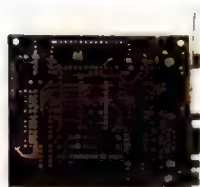
## IRMAtrac Token-Ring Adapter

*Supports all major  
Network Operating Systems*

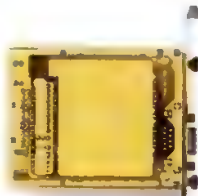


*Built-in Bus Mastering*

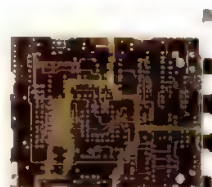
*Start with IRMAtrac™ for your PC. Then, if (when!) you change PC platforms, all you have to do is flip the board over. One side supports ISA and EISA (16 bit). The other side, Micro Channel® architecture.*



*4 Mbps Twisted  
Pair RIM*



*4/16 Mbps  
Selectable  
Twisted Pair  
RIM*



*4/16 Mbps  
Selectable  
Fiber Optic  
RIM*

*If you want to change your network from 4 to 16 Mbps or from twisted pair to fiber optic, you simply snap on a new RIM (Ring Interface Module). IRMAtrac is the industry's only field-upgradeable board!*

## MacIRMAtrac for the Mac II Family



*MacIRMAtrac™ token-ring adapter is also engineered to use the same, three, field-upgradeable RIMs. So again, if new standards emerge or your needs change, you won't have to change boards, just RIMs.*

Presenting the world's most flexible token-ring adapters: IRMAtrac and MacIRMAtrac. They let you change your PC architecture, your cabling, your transmission speed and your mind – all without having to buy a new board!

Right now, you can trade in any coax or LAN adapter card and get huge savings—like our IRMAtrac board with a 4/16 Mbps selectable twisted pair RIM for only \$475 (a \$400 savings)! All you have to do is call and we'll make quick work of getting these quick change artists to you!

**Call 1-800-348-DCA-1, ext. 93A\*.**

## IRMAtrac & MacIRMAtrac

Another Communications Solution From



**See Us At NetWorld  
Booth #408**

\*Or call (404) 475-8380 if outside the U.S. Offer expires June 30, 1992. ©1991 Digital Communications Associates, Inc. All rights reserved. DCA is a registered trademark and IRMAtrac and MacIRMAtrac are trademarks of Digital Communications Associates, Inc. All other brand and product names are trademarks or registered trademarks of their respective owners.

CIRCLE 369 ON READER SERVICE CARD



## Letters

must be removed first. The chip is then re-programmed by applying the proper logic states to the address and control pins, and applying a programming voltage, usually 12.5 or 21 volts. Therefore, there is no way to modify the chip's programming from within the software.

If the chip he refers to is really an EEPROM (electrically erasable programmable ROM), there may be cause for concern. This chip behaves very much like RAM (except for speed in writing new information to the chip) and one can modify its data quite easily.

Barry Kutner  
Newtown, Pennsylvania

### OUT OF SORTS

I am writing to vent some steam about your Advertisers' Index/Products by Category table. Grouping advertisers by categories is an admirable idea. But unless the categories themselves are sorted, it is difficult to find anything.

For example, the categories "Accounting Software," "Anti-Virus Software," "Add-On Boards," and "Apple Products" are spread over three different columns on two pages in that order, instead of appearing at the head of the list, sorted alphabetically. Please do something about this. I know it's possible, because your Editorial Product Index is arranged this way.

Fred Robinson  
Southfield, Michigan

### POST HOLIDAY CHEER

'Twas the night before Christmas,  
When all through the house,  
Not a hard drive was whining,  
Not even a mouse.

The office furniture was placed  
in the den with care,  
In the hope that a PC  
soon would be there.

The children were nestled  
All snug in their beds,  
While visions of computer games  
danced in their heads.

And Mom in her nightgown,  
With the cat in her lap,  
Was thinking of software,  
And the best way to wrap.

Dad was all thumbs,  
On this eve in winter,  
Trying to unpack the  
dot matrix printer.

This was written by one  
All in good fun,  
Not forgetting the reason  
we celebrate  
the hope of the season.

Happy holidays,  
The Boyle Family  
Suwanee, Georgia



This came too late to make our  
December issues, but it's never  
too late for holiday cheer.—Ed.

### CORRECTIONS & AMPLIFICATIONS

The phone number for Access Data  
Recovery ("On Guard: 20 Utilities  
that Battle the Virus Threat," Octo-  
ber 29, 1991) is 800-658-5199.

In the November 12, 1991, Advisor  
column, the references to HIMEM  
.SYS in the last column on page 507  
should instead read EMM386.EXE.

In the November 12, 1991, New and  
Improved column, we should have  
stated that although the Polaroid CI-  
5000 is compatible with *ImagePrint*  
and *SuperPrint*, it does not come  
bundled with them.

In the November 26, 1991, New and  
Improved column, the caption for  
*Express Presenter* mistakenly listed  
the product as *Express Publisher*; the  
correct number for Visual Solutions  
is 508-392-0100. Also, Trans Digital  
Corp.'s file-transfer system, *Trans*,  
can support file sizes up to 2GB.

In the December 17, 1991, After  
Hours review, the phone number for  
Disney Software is 818-841-3326.

The phone number for Alpha Soft-  
ware ("Database Power Without the  
Programming," December 17, 1991)  
should have read 800-451-1018.

### HOW TO WRITE TO PC MAGAZINE

We welcome your comments, com-  
plaints, insights, and suggestions.  
Please send them to Letters, *PC*  
*Magazine*, One Park Avenue, New  
York, NY 10016, or upload them to  
PC MagNet (see page 10 for access  
information). All letters become the  
property of *PC Magazine* and are  
subject to editing. ■



## The ViVa Internal FAX Modem Delivers On Time...Everytime.

It's fast, it's accurate and it's easy to use. The ViVa 2496if FAX Modem allows your IBM personal computer to send and receive faxes at 9600bps. As a EIA Class 2, Group 3 Send/Receive, FAX/Data Modem, the ViVa 2496if works with virtually any FAX machine in the world. The fully Hayes® compatible 2400bps modem enables you to transmit data to other computers.

The ViVa 2496if FAX Modem comes with Quicklink II™ Fax software, a 5 year warranty, and features like direct plain paper printing FAX scheduling, background operation, FAX editing and file conversion. So viewing, auto- great price. So don't wait, FAX it.



**\$199.00** Retail

For technical details please call:

**1-800-854-7600**

**COMPUTER PERIPHERALS, INC.™**  
667 Rancho Conejo Blvd. Newbury Park,  
California 91320







# ZEOS® 386SX-20!

## Only \$1195.

**INCREDIBLE 20MHZ ZERO-WAIT PERFORMANCE \$1195!**

That's right! Now you can own the incredible new ZEOS 386SX 20MHz system, complete for only \$1195! Using *ultra high speed* 53 nanosecond DRAM, your new ZEOS 386SX-20 delivers *blazing* zero-wait state performance without the need for a cache. And that's just for starters.

Your new ZEOS 386SX-20 also includes the most advanced SX motherboard available anywhere. Because we've not only added incredibly fast 53ns DRAM, we've also integrated the hard and floppy drive controllers *plus* the serial, parallel and game ports *right on the motherboard!* This results in even greater reliability *and* expandability.

### ZEOS SX SYSTEMS RATED #1!

After all, the ZEOS 386SX-20 comes from a family of *Editor's Choice* '386 systems. And most recently, in PC Magazine's Service and Reliability issue, ZEOS systems received the #1 SX rating overall. When you receive your new ZEOS 386SX you'll see why ZEOS is #1. Take our case and power supply for instance.

Your new system will include our custom 200 Watt power supply and seven bay SpaceSaver desktop case.

You save space and still have room for lots of future expandability! And the components in your system will last longer too because ZEOS gives you not just one, but *two cooling fans*. After all, the cooler your system runs, the longer it will last. Now that's uncompromising value. That's ZEOS value.

### 24 HOUR A DAY TOLL FREE SALES AND TECHNICAL SUPPORT!

Too, you will receive our legendary *ZEOS 24 Hour a Day Toll Free Technical Support*. Plus our full 30 Day Absolute Satisfaction Money Back Guarantee, One Full Year Limited Warranty and Express Parts Replacement Policy.

Performance. Quality. Price. Support. These are the hallmarks that have made ZEOS America's favorite choice. These are the values that make ZEOS your best choice as well. You're going to be *very* satisfied. We don't just say it. *We Guarantee it.*

### ORDER NOW TOLL FREE 800-423-5891!

Order your new ZEOS 386SX now with confidence. Your choice of ZEOS quality and performance is Guaranteed. Order now toll free by calling 800-423-5891.

**INCREDIBLE  
20 MHz  
ZERO-WAIT  
PERFORMANCE  
ONLY \$1195**

- 386SX-20 CPU, 8/20MHz.
- Ultra Fast 53ns DRAM providing true Zero-Wait state performance.
- 512K memory expandable to a System Total of 16MB. Right on the motherboard.
- 42MB High Speed IDE hard drive. Teac® 1.2MB floppy.
- ZEOS 14" Hi-Res amber monitor with Tilt/Swivel. Includes Genuine Hercules® brand graphics controller!
- ZEOS/RS 101 key SpaceSaver keyboard.
- Two Serial, one Parallel & one Game Port.
- 6-16, 2-8 bit expansion slots. 80387SX math coprocessor support.
- Rugged ZEOS 7-bay SpaceSaver case with our 200 Watt power supply and two cooling fans for added reliability and product life.
- Includes ZEOS 24 Hour a Day Toll Free Technical Support and Customer Satisfaction package.

**Options Galore:**  
Including 14" 1024 VGA, more memory, an incredible selection of hard drives: SCSI, IDE, ESDI RLL or MFM and virtually any other add-on you could want. Ask about other special money saving packages too.

**ORDER NOW TOLL FREE  
800-423-5891!**

FAX Orders: 612-633-1325  
In Minnesota: 612-633-4596  
Outside US and Canada:  
612-633-6131

MasterCard, VISA, Discover  
Am Exp, Z-CARD and COD.  
Open 24 Hours a day,  
365 Days a year!



All prices and specifications are subject to change without notice. Please call for current pricing and warranty details. ZEOS is a publicly traded company. NASDAQ Symbol: ZEOS. © 1990 ZEOS International, Ltd., 530 5th Avenue, N.W., St. Paul, MN 55112. All product and company names are trademarks or registered trademarks of their respective holders.

CIRCLE 035 ON READER SERVICE CARD



# ZEOS<sup>®</sup> '486

## Now, You can unleash ZEOS '486 EISA

### THE ZEOS '486 EISA

**"ZEOS...performed best on our tests, and they offer the best overall packages."**

**—PC Magazine,  
Editor's Choice**

**"ZEOS speeds to the head of this pack of EISA systems!"**

**—PC Week**

**"The ZEOS '486 offers the best choice of all!"**

**—Computer Shopper**

**"Outstanding!"**

**—PC Magazine**

### LOTUS/WINDOWS BUNDLE!

**Be Sure to ask about our Lotus 1-2-3 for Windows and Ami Pro 2.0 special Windows Bundle! Included with every ZEOS Windows package!**





# EISA!

## Power. Editor's Choice!

"A MUST FOR THE CORPORATE USER" — PC MAGAZINE



In awarding your new ZEOS '486 the coveted *Editor's Choice Award*, PC Magazine said the ZEOS '486 EISA was "best on our tests." They went on to note the ZEOS '486 is "both surprisingly useable and affordable." But that really shouldn't come as a surprise. After all, this ZEOS '486 powerhouse comes from a family of *Eight* ZEOS Editor's Choice machines. Now let's talk real '486 power:

### THE POWER OF EISA

It begins with the EISA bus. PC Magazine found that the 32-bit EISA bus when combined with our EISA disk caching controller will provide performance "easily twice as fast (and occasionally ten times as fast) as an AT-bus computer with the same microprocessor and megahertz rating." Now that's *fast*!

But what about compatibility? While the '486 processor offers full software compatibility, the EISA bus will accept your present eight and sixteen bit expansion cards and run them without a hitch. That's the advantage of the EISA bus. Incredible performance with complete compatibility. That's your new ZEOS '486 EISA.

### "TWEAKING AND REFINING:" A ZEOS HALLMARK.

And, speaking of performance. In their *Editor's Choice* review, PC Magazine noted "ZEOS has a reputation for tweaking and refining that shows." That's the ZEOS way.

Unleash the power! Unleash your own ZEOS '486 EISA. PC Magazine calls it "outstanding." If it's your first '486, you will quite likely call it unbelievable. Believe it.

Attention to detail really makes the difference. We're talking about important details, items you may not even notice at first. Like two cooling fans in EVERY ZEOS '486. And cabinets *Loaded* with drive bays. Loaded too with 300 Watts of power and a motherboard that will take up to 32MB *right on board*. And more.

### "SUPERLATIVE SERVICE AND SUPPORT"

"Superlative Service and Support." That's what PC Magazine calls ZEOS' 24 Hour a Day Toll Free Sales and Technical Support program. We're here any time you need us—day or night.

And that's only the start of your ZEOS Customer Satisfaction package. Add to it our 30 Day Absolute Satisfaction Money Back Guarantee, One Full Year Limited Warranty and our Express Parts Replace-

ment Policy. You're going to be very satisfied. We don't just say it. *We Guarantee It!*

### ORDER YOUR ZEOS '486 EISA TODAY!

PC Magazine says the ZEOS '486 is "a must for the corporate user." Corporate or otherwise, the ZEOS *Editor's Choice* '486 EISA is the one for you. So why not pick up the phone and give us a call right now? Your own expert Systems Consultant is waiting here to help you tailor your new ZEOS '486 EISA just as you want it. Your absolute satisfaction is *Guaranteed!*

### CALL NOW TOLL FREE

## 800-423-5891

### DON'T FORGET THE OPTIONS!

ZEOS has them all. Starting with blazing 32-bit EISA cards and every other high performance option you could possibly want. On-site service is available too. Call 800-423-5891 for details.



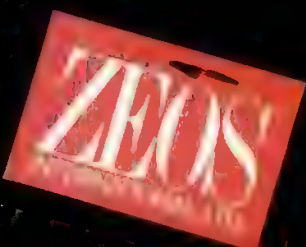
**THE COMPLETE  
ZEOS '486-33MHz  
EISA DESKTOP!  
128K CACHE, 85MB  
DRIVE & MORE.**

## ONLY \$2795

- '486-33MHz CPU with built-in Cache and Math Coprocessor.
- High Speed 128K SRAM Secondary Cache.
- 8-32 EISA expansion slots. Also accepts 8-bit and 16-bit cards.
- 1MB of High Speed DRAM, expandable to a Total of 32MB.
- Ultra Fast 85MB IDE Hard Drive, Teac® 1.2MB Floppy Drive.
- Genuine Hercules® brand graphics controller. 14" High-Res Amber Display with Tilt/Swivel base.
- ZEOS/RS 101 key Space Saver Keyboard.
- ZEOS I/O Card with Two High Speed Serial plus Parallel & Game port.
- Full Weitek® math coprocessor support.
- Rugged ZEOS 7-bay desktop case with 300 Watt Power Supply and two cooling fans for increased component life and system expandability.
- Wrap it all up with 24 Hour a Day, 365 Day per year Toll Free Technical and Sales Support on your ZEOS Hotline. You've got a winner!

**ORDER NOW TOLL FREE  
800-423-5891**

FAX Orders Dial: 612-633-1325  
Minnesota Call: 612-633-4591  
TDD (Hearing Impaired) Order:  
Call: 800-228-5389  
Outside US and Canada Call:  
612-633-6131  
MasterCard, VISA,  
Discover, Am Exp,  
Z-CARD and COD.  
Open 24 Hours a Day,  
365 Days a year!



Purchase orders from Fortune 1000 companies, governments and institutions subject to approval. Leasing programs available. All prices and specifications subject to change without notice. Please call to confirm pricing, specification and warranty details. The following are trademarks of their respective corporations. ZEOS and Z-Card of ZEOS International Ltd. © ZEOS International Ltd., 530 5th Avenue, N.W., St. Paul, MN 55112 USA. ZEOS is a publicly traded company, NASDAQ symbol: ZEOS



# NEW TIME LINE 5.0. REALITY NEVER LOOKED SO GOOD.

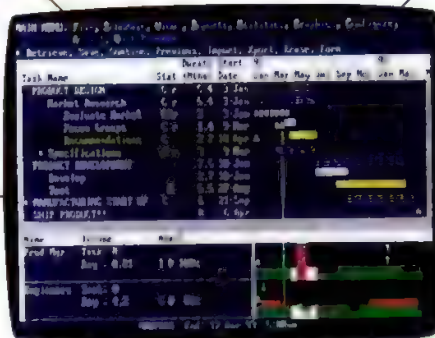
Schedule projects around vacations and equipment downtime with Individual Resource Calendars.



Set dependencies, level resources and view histograms across multiple schedules—over a network or single PC.



Account for project-wide variations in resource productivity (such as new employees) and cost rates (including inflation).





# Trends

*Trends & Technology Shaping the Personal Computer Market*

## IBM Business Units Gain Control Over Manufacturing and Pricing

### Personal Systems Gets Tech Team

In IBM's end-of-the-year restructuring, its Personal Systems line of business gained some important tools that should increase its chances for survival in the fiercely competitive PC market. Most significant are more autonomy, control over manufacturing and pricing, and a new group devoted solely to product development. The changes may mean good news for IBM customers, but only if Personal Systems can meet its

called Entry Systems Technology (EST), which will focus on developing new technology. ESD will now concentrate on marketing. To some extent, the new organization formalizes an arrangement that had already existed between internal teams within ESD. But one new twist is that the technologies EST develops will be marketed to other system vendors (IBM competitors, that is), in addition to being used in IBM's personal computers.

One project underway before the restructuring that now belongs to EST is IBM's half of the

### IBM Hard Disk Line Spins Off

IBM, the largest manufacturer of PC hard disks in the world, has granted line-of-business status to its storage products division. The group had been part of the Enterprise Systems line of business, which is focused primarily on mainframes. As its own line of business, storage products gains such abstract advantages as clout and autonomy within the corporation as well as such practical benefits as worldwide manufacturing and development responsibility.

The biggest challenge facing the storage products line is that it will have to go up against competitors like Seagate and Conner Peripherals for a share of what was a captive market: IBM's own business. In the less interdependent new IBM, the group will have to become more focused on sales to customers other than IBM. Luckily, it has a head start in selling to original equipment manufacturers (OEMs): It has been selling 3.5-inch disk drives to Apple for about a year.

—Mary Kathleen Flynn

### An Object By Any Other Name

Object-oriented programming has become a pet phrase of software executives. But what does it mean? And why is everybody claiming to have more of it than anyone else?

"There's confusion because there are different levels," says

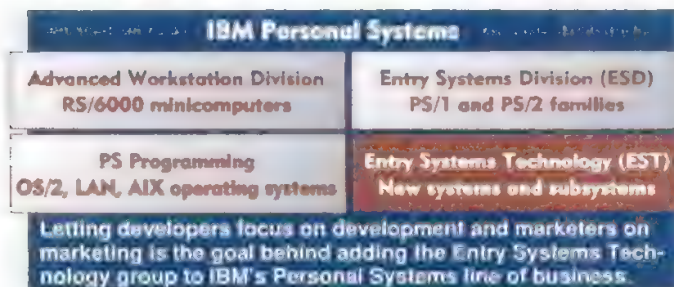
Philippe Kahn, CEO of Borland and self-proclaimed pioneer in object orientation. "The levels are not mutually exclusive, but they aren't mutually inclusive either. To developers, it means a component approach to software, so there's more reliability and more consistency of design. To end users, it means more predictability. If you move a spreadsheet to a printer, the spreadsheet gets printed, as you would expect." Among Borland's object-oriented products are the *Quattro Pro* spreadsheet and the *ObjectVision 2.0* development tool.

"Object-oriented programming will be the most abused phrase in the industry over the next three to five years," predicts Jim Manzi, CEO of Lotus, whose *Improv* spreadsheet is one of the most impressive object-oriented applications to date. Currently available only for the NeXT Step environment, *Improv for Windows* will come out "when it's done," says Manzi. He defines object orientation as "just a different way of making software. Instead of seeing an application as monolithic, you look at components, objects, if you will. We've been calling it software Legos."

### FAIRY DUST?

Microsoft CEO Bill Gates, who has been known to call object orientation "fairy dust," says "If you have to put true in front of a word, there's some vagueness going on. I believe in true, true, true object orientation; whereas others only believe in true object orientation. I dare anyone to figure out how many levels of true object orientation there are in any product." But while Gates is flip about the phrase, he's serious about the technology, which he defines as "using indi-

CONTINUES ON PAGE 32



goal of delivering more cost-efficient products to the market more quickly than it has in the past.

Before the restructuring, Personal Systems was divided into three groups: the Advanced Workstation Division, which includes the RS/6000 line of minicomputers; PS Programming, which includes OS/2, LANs, and AIX (IBM's Unix); and the Entry Systems Division (ESD), which includes the PS/1 and PS/2 families. In December, IBM vice president and Personal Systems general manager Jim Cannavino added a fourth group

joint effort with Intel to develop integrated chips based on Intel's 80x86 chip architecture. But EST has no control over Kaleida (multimedia) and Taligent (object-oriented environments), the companies IBM recently formed with Apple.

By freeing the developers from marketing concerns, Personal Systems stands a chance of shrinking its product development cycles, which are notoriously long. IBM hopes to cut the process—which typically takes two to three years—down to less than one year. But even

CONTINUES ON PAGE 32





## Pipeline

by Gus Venditto

# Free at Last: dBASE Future is Secure

Anyone who has made an investment in *dBASE* applications can't help but feel that they've been on a legal roller coast ride for several years now. Finally, the ride is over and we have the Justice Department to thank.

The problems for the *dBASE* language began when Ashton-Tate, fighting for market share, threatened to sue anyone infringing on the company's *dBASE* copyright; in essence, Ashton-Tate was trying to stop the competition from selling products that run *dBASE* commands or compile *dBASE* programs.

Ashton-Tate filed such a claim against Fox Software in November 1988. Fox fought back, claiming that Ashton-Tate's *dBASE* copyright is not valid, and even if it is, antitrust statutes protect Fox's right to compete with Ashton-Tate.

The case dragged on until last December, when a U.S. District Court judge shocked everyone by ruling that Ashton-Tate's copyright was invalid, since the company was using technology in the public domain. Ashton-Tate immediately appealed the ruling but just as suddenly, the judge reversed himself, saying the copyright was valid and that both suits should proceed.

The case would have gone to trial in mid-1992 if Borland had not made its tender offer for Ashton-Tate shares last summer.

### ENTER JUSTICE DEPARTMENT

While the world tried to imagine what Borland planned for the *dBASE* language, the Justice Department got involved. It raised objections to the Ashton-Tate/Borland merger on the grounds that the new company's dominant share of the market was anti-competitive. The copyright infringement suit against Fox was an example of Ashton-Tate's anti-competitive posture.

Thanks to Borland's readiness to complete the merger and a reluctance to sue competitors, a solution was quickly worked out. The Justice Department proposed a consent decree that would resolve the dispute. Borland agreed that it would not attempt to enforce copyright protection on key parts of the *dBASE* language (including the command names, menu command hierarchies, the programming language, and the file structures). And Fox agreed to drop its countersuit.

The agreement allows Borland to defend *dBASE* trademarks, so it can protect itself against blatant piracy, but it prevents Borland from suing Fox or anyone else who attempts to build a *dBASE*-compatible language or compiler. Once Fox and Borland had agreed to these terms, the Justice Department dropped its objections to the merger. The consent decree includes several various waiting periods that won't expire until the middle of 1992, so the settlement could be derailed, but right now both sides are celebrating.

The two biggest winners are Fox and *dBASE* developers.

Fox escapes from a cloud that threatened any significant expansion. While the company doesn't see any immediate technical benefit coming from the new climate (meaning, there are no areas of the *dBASE* technology that it wants to explore), it's now free to explore a public offering or any merger possibilities that will help it grow faster and add newer technologies to its products.

Users are going to benefit

from the increased rivalry. With Borland and Fox competing vigorously, there should be more frequent upgrades and sharper competition on features. It's possible, though unlikely, that another contender for the *dBASE*-language market will emerge.

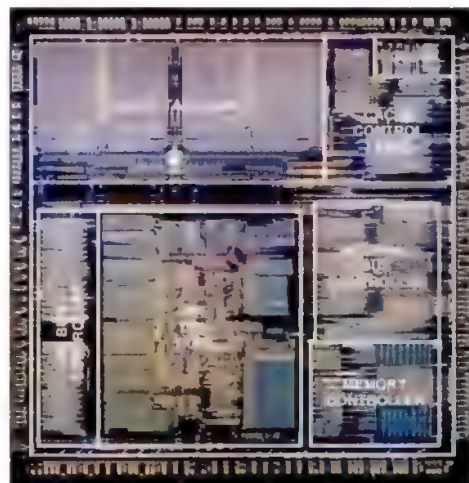
And give credit to the Justice Department. It has shown that at least some people in the government understand the dynamics of the PC market. ■

## Battery Life to Double For SL-based Notebooks

More than a year ago, Intel promised notebook makers longer battery life with its 386SL chip. But until now, Zenith Data Systems, which codeveloped the power-saving features with Intel, was the only systems vendor brave enough to ship a unit based on the original A-step chip—a chip with some snags. But with its second-generation B-step chip, Intel has solved the original problems, and 45 vendors have announced products based on the chip, which should increase battery life up to twice as

long as in previous notebooks.

Originally available at 20 MHz and now at 25 MHz, the 386SL was designed solely for



Intel's 386SL contains 855,000 transistors, more than three times as many as the 386SX, which has only 275,000.

## New Lease on Life for dBASE

To paraphrase Samuel Clemens, the reports of *dBASE*'s death are greatly exaggerated. Just because Borland, *dBASE*'s new owner, already has a database product, that doesn't mean it's going to put *dBASE* out to pasture. After all, Borland didn't spend \$439 million for Ashton-Tate just to acquire a mailing list.

Borland has lots of plans to prove there's plenty of life left

in the best-selling database: A modest upgrade to the current DOS version is imminent, a Windows compiler is on the way, and a major upgrade to the DOS product as well as a full Win-

dows version are planned for 1993.

First out will be *dBASE IV* 1.5 in February. This release is expected to be about 30 percent faster than the current *dBASE IV* 1.1 and will add mouse support.

Due out in the first quarter is *Paradox for Windows*, which will read and write *dBASE* files

### Borland's Database Directions

| February 1992                                                                                              | First quarter 1992                                                                                                                                                          | Mid 1992                                                                                                                                                   |
|------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>dBASE IV 1.5</b><br>Modest upgrade to DOS product. Faster than <i>dBASE IV</i> 1.1. Adds mouse support. | <b>Paradox for Windows</b><br>New object-oriented front end and internal database engine. Will read and write <i>dBASE</i> and <i>Paradox</i> files. Will use PAL language. | <b>dBASE Compiler for Windows</b><br>Will let developers compile <i>dBASE</i> apps for Windows. Will read and write <i>dBASE</i> and <i>Paradox</i> files. |



battery-powered notebooks. Containing more than three times as many transistors as the 386SX chip, the SL incorporates the 386 CPU, a cache controller, a memory controller, an AT-bus controller, and EMS 4.0 hardware. This high level of integration should help notebook makers keep prices and sizes down.

The SL is not a low-powered chip; it pulls about the same juice as the 386SX—not much when you consider the extra capabilities on the chip. It makes batteries last longer by shutting down power to memory, disks, modem, video, and serial/parallel ports when they are not in use. It can even suspend itself and resume exactly where it left off because it has a static CPU core that can be stopped at 0 MHz and still remember the contents of its registers.

#### POWER POLICE

To applications, the SL chip looks identical to the 386SX. It crunches instructions at 32 bits internally and talks to the bus at 16 bits. To the system, the 386SL looks like a traffic cop.

In System Management mode, the 386SL uses the new System Management Interrupt (SMI)—which has the highest level of priority over other interrupts—to send messages to the chip. The SMI commands the 386SL to reduce power to the disk or modem, and wakes them up again when needed. An SMI can even detect when the battery gets low and suspend the system, saving everything in mem-

as well as *Paradox*'s. Shortly thereafter, *dBASE IV Compiler for Windows* is due. It will let developers port DOS applications to Windows and create new *dBASE* applications for Windows. And because it uses the same internal database engine as *Paradox for Windows*, it will read and write *Paradox*

#### New Notebooks Based on Intel's 25-MHz 386SL

|                              | Shipping                | Weight (pounds) | Battery        | Battery life (hours) |
|------------------------------|-------------------------|-----------------|----------------|----------------------|
| Acer Slim 325SL              | 2 <sup>nd</sup> quarter | 5.5             | Nickel cadmium | 4                    |
| ALR VIP SL                   | February                | 7.2             | Nickel cadmium | 4                    |
| Dell 325 NC (color)          | January                 | 6.9             | Nickel hydride | 3                    |
| Epson NB-SL 25               | March                   | 7.2             | Nickel cadmium | 6                    |
| Everex (unnamed)             | 1 <sup>st</sup> quarter | 6.5             | Nickel cadmium | N/A                  |
| Librex M386SL                | 2 <sup>nd</sup> quarter | 6.5             | Nickel cadmium | 3                    |
| NEC UltraLite SL 25C (color) | February                | 7.4             | Nickel cadmium | 1.5*                 |
| Toshiba T3300SL              | January                 | 5.9             | Nickel hydride | 4                    |
| Twinhead SlimNote            |                         |                 |                |                      |
| 386SL/25                     | January                 | ?               | Nickel cadmium | 3                    |
| Zenith MastersPort 386SLe    | December 1991           | ?               | Nickel cadmium | 8                    |

Bugs in the original 386SL chip kept notebook makers away, but Intel's more stable second-generation chip has garnered support from 45 vendors. Available in both 20- and 25-MHz versions, these manufacturers have announced notebooks using the faster processor.

\*A color active-matrix screen uses more power.

ory. A new RESUME instruction in the chip restores it to its original state without losing data. Advanced Micro Devices' 25-MHz AM386SXL—used in the AST Premium Exec 386SX/25 notebook—has a similar System Management Mode, but it doesn't have the high degree of integration that the SL chip has.

The SL doesn't regulate power all by itself; it requires SL-aware system software. Award, AMI, Phoenix, and Quadtel have developed power-saving BIOS software for the SL. Phoenix has gone one step further and developed an entire suite of utilities that notebook makers can use for power management without having to develop their own.

Microsoft is doing its part too. Windows 3.1 will save energy if you have a 386 system with a matching BIOS. Microsoft/Intel's Advanced Power Management (APM) specification in Windows 3.1 will tell the 386 when the system is not in use—between keystrokes—and will transparently reduce power to the chip. An APM driver for DOS 5.0 that will provide power savings is due shortly.

While the second-generation SL-based notebooks will surely run longer than comparable SX products, further gains in battery life will occur when applications are power-aware, too. In the future, your applications will say, "I'm not busy; power me down, Scotty."—*Christopher Barr*

files as well as *dBASE* files.

Sometime within the next year, Borland will release *dBASE for Windows*, which will use the same front end as *Paradox for Windows*. Both Windows products will be able to read and write each other's files. The major difference between the two products is that *Para-*

*dox* will use the *Paradox* Application Language (PAL), while *dBASE for Windows* will use the *dBASE* language. Database developers will choose the language they want to work in and compile applications appropriately.

With the two products becoming more alike under Windows, does that mean Borland's secret strategy is to migrate users to *Paradox*? Absolutely not, Borland assures us. And the company says it'll prove it with *dBASE "V,"* an as-yet unnamed major upgrade to *dBASE IV*, which the company plans to release within the next year.

—*Christopher Barr*

#### Future

**dBASE for Windows**  
Will use the same front end and database engine as *Paradox for Windows*. Will read and write *dBASE* and *Paradox* files.

#### Future

**dBASE "V"**  
Unnamed major upgrade to DOS-based *dBASE IV*.

## TOP 15

- 1 **QEMM-386 6.0**  
Quarterdeck Office Systems
- 2 **Microsoft DOS 5.0 Upgrade kit**  
Microsoft Corp.
- 3 **WordPerfect 5.1**  
WordPerfect Corp.
- 4 **Microsoft Windows 3.0**  
Microsoft Corp.
- 5 **Quicken 5.0**  
Intuit
- 6 **DR DOS 6.0**  
Digital Research Inc.
- 7 **ProComm Plus 2.0**  
Datstorm Technologies
- 8 **The Norton Utilities 6.01**  
Symantec Corp.
- 9 **PC Tools 7.1**  
Central Point Software
- 10 **WordPerfect for Windows Trade-Up**  
WordPerfect Corp.
- 11 **Lotus 1-2-3 2.3**  
Lotus Development Corp.
- 12 **Stacker 2.0**  
Stac Electronics
- 13 **Microsoft Office**  
Microsoft Corp.
- 14 **WordPerfect 5.1 for Windows**  
WordPerfect Corp.
- 15 **Microsoft Works for Windows**  
Microsoft Corp.

The list ranks PC business programs according to the total number of copies shipped to stores and resellers in the week ending December 7, 1991. The list is based on shipments to more than 12,000 retail locations. It does not include sales made directly by software publishers and can not be interpreted as a complete picture of the entire software market.

Sales information compiled by Ingram-Micro.



## BRIEFS

■ Welcome to the second decade: Hardware giants like Compaq and IBM aren't the only ones rethinking their strategies. "The business model that worked in our first ten years may not apply in our next ten years," said Lotus CEO Jim Manzi when the software house laid off 10 percent of its workforce (roughly 400 people) late last year. Sounds like Manzi read the same management guides as new Compaq CEO Eckhard Pfeiffer, who said a month earlier, "The success formula for the nineties will be very different from the success formula of the eighties."

■ "What you can buy today for \$3,000 is a lot better than what you could buy three years ago," says Microsoft vice president Brad Silverberg. "Instead of spending less to buy the same machine, people are looking to buy the best system they can find for the same money. We call it the hardware sweet spot, and it's somewhere between \$2,500 and \$3,500." Three years ago, that price range bought you a 16-MHz 286 with 1MB RAM, a 20MB hard disk, and an EGA monitor from mail-order houses Dell, Gateway 2000, Northgate, and Zeos. Today, it will get you a 33-MHz 486 with 4 to 8MB RAM, a 100 to 200MB hard disk, and a Super VGA monitor, plus some serious applications.

■ Making PostScript a communications protocol for remote printing is what NEC Technologies and Adobe have in mind. They've developed a receive-only fax modem that understands PostScript Level II for NEC's new \$2,249, 6-page-per-minute Silentwriter Model 95 PostScript printer.

■ Windows and Windows apps account for 20 percent of Ingram-Micro sales. "That's up from zero before Windows 3.0 was released," says Robert Grambo, software buyer for the distributor. But DOS applications still outsell Windows apps four to one.

## RX for Speed: Video On the System Board



Programmable coprocessors and graphics accelerators are already doing their parts to boost video performance in the graphics-intensive Windows environment, but further increases are about to be realized by putting video on the local bus, which cuts through the infamous I/O bottleneck.

Last November, the Video Electronic Standards Association (VESA) formed a committee to develop a standard spec for implementing local-bus video on system boards, but the committee doesn't expect to make even a recommendation until midyear. In the meantime, video and system board vendors are moving ahead to deliver products that take advantage of the speed of the local bus.

Untethering video from the 8-MHz I/O bus and giving it access to the 25-, 33- or even 50-MHz local bus should mean performance improvements of at least 30 to 100 percent. NEC was the first vendor to market a product to end users; the NEC

PowerMate SX/20i gives the on-board Tseng Laboratories video controller access to the local bus. On PC Magazine Labs Windows tests, however, the product showed only a 6 to 7 percent increase over a traditional Tseng-based card, indicating that NEC had failed to optimize for local-bus operation. The VGA hardware tests showed improvements of up to 60 percent. (See First Looks, November 12, 1991.)

### LOCAL-BUS CHIP SETS

NEC may have been first, but soon end users will have lots of choices. System-board maker OPTi has developed a local-bus core logic chip set that allows component chips—primarily video for now—to run at CPU speed. Vendors can combine the OPTi part with their own video controllers on system boards or add-on cards. Video chip set makers Headland Technologies, S3, Tseng Laboratories, and Tri-

dent Microsystems are all using OPTi's part. Video boards and PCs that use the part should start to show up in early 1992.

Instead of relying on a third party such as OPTi, Western Digital is working on a chip set that combines video with its own core logic. And Appian Technologies is going one step further, combining video, core logic, and SCSI and IDE interfaces on its Appian Express Modular Local Bus Architecture product—essentially a system board that lacks only a processor and memory.

At Fall Comdex last October, Intel and Dell demonstrated a forthcoming product that lets the CPU manage pixels locally using system memory. Though performance increases promise to be dramatic, the partners say it is still under development.

VDi is taking an approach similar to local-bus video. Its high-end coprocessed board does bus mastering and is able to access system memory. Although this approach will bring performance increases, it won't allow video to run at CPU speed. —*Oliver Rist*

## Personal Systems

CONTINUED FROM PAGE 29

that may be too long; Dell, for example, has managed to get its development cycle down to four months on some products. And the lead time may not be the only bottleneck at IBM. The PS/2 L40SX laptop was reportedly developed in less than a year, but it still trailed competing products from Compaq, Dell, Sharp, and Texas Instruments.

### PRICES MAY LOWER

Other changes that bode well for Personal Systems and Cannavino are new control over manufacturing and pricing. Previously, manufacturing was up to IBM's five geographic units: the U.S., Canada, Asia Pacific, Europe and Africa, and Latin America, and only IBM U.S. reported to Cannavino.

Now all the factories are under his rule. And he gained flexibility in choosing suppliers: Personal Systems can use whatever components make the most sense instead of being a captive market for other IBM divisions.

Finally, Cannavino and his new management board, which includes an executive from each of the five geographic units, got control over worldwide pricing, which was previously set by the corporation. That shift may mean lower prices for users.

To secure its survival, IBM's Personal Systems still has far to go: getting products to market more quickly, lowering prices, and strengthening its technology leadership are essential. But the new technology group and new controls are certainly steps in the right direction.

—*Mary Kathleen Flynn*

## An Object by Any Other Name

CONTINUED FROM PAGE 29

direct dispatching so that you can perform an operation without having to understand the underlying form of the data. All our new products—the new user interface, document architecture, OLE (object linking and embedding)—use levels of object orientation."

Many credit Stephen Jobs, CEO of NeXT, with developing the most object-oriented environment to date. Philippe Kahn says NeXT Step is "no more object oriented than anything else," but Jim Manzi calls it "the richest and best development environment today," and even Bill Gates says it "does some very nice things, and did them before others." Jobs agrees that it "is in danger of becoming meaningless, like artificial intelligence." To be object oriented, says Jobs, a product "has to have an object structure. It has to use runtime binding; it has to have messaging; and there has to be a rich suite of objects."

But perhaps it takes a hardware executive to put the software technology into perspective for end users. Michael Dell, CEO of Dell, sees object orientation as "just another evolution in the user interface, like multimedia. It's all part of getting communication with PCs to be more like the way we communicate with each other."

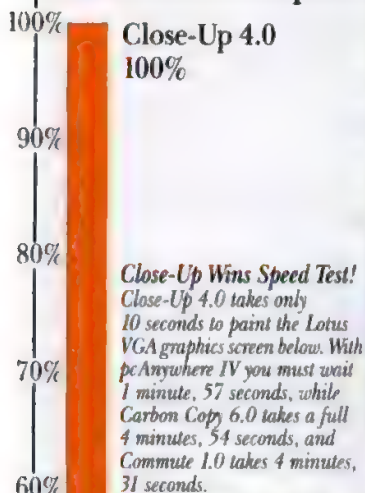
—*Mary Kathleen Flynn*



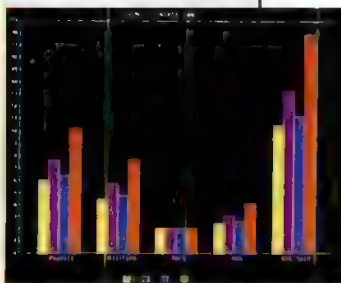
# New Close-Up. the Remote with Record-Breaking Speed

Now Supports  
Windows  
& DOS

## Remote Screen Speed

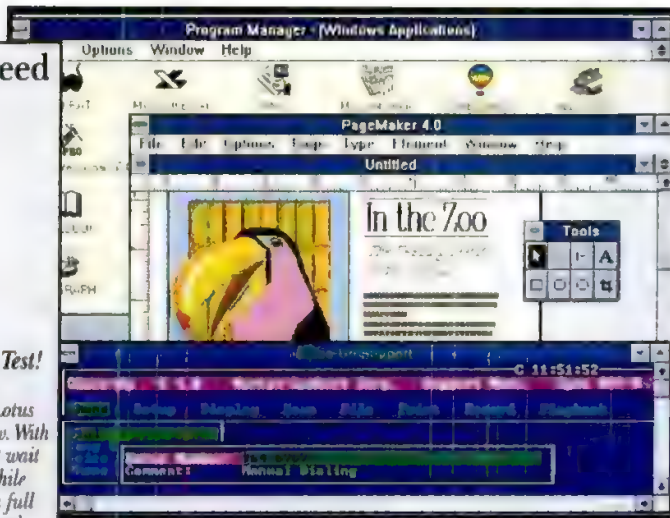


**Close-Up Wins Speed Test!**  
Close-Up 4.0 takes only 10 seconds to paint the Lotus VGA graphics screen below. With pcAnywhere IV you must wait 1 minute, 57 seconds, while Carbon Copy 6.0 takes a full 4 minutes, 54 seconds, and Commute 1.0 takes 4 minutes, 31 seconds.



Lotus 1-2-3 graph.

In the time it takes Close-Up to paint 100% of the above Lotus VGA graph, pcAnywhere IV has painted just 8.6%, Carbon Copy 6.0 has painted just 3.4% and Commute 1.0 has painted just 3.7% of the graph.



New Close-Up lets you remotely view and operate any Windows, DOS, or graphics application on PCs all over the world

## First with Windows and Fast Graphic Speed.

New Close-Up 4.0 is the first remote technology that lets you remotely view and control any Windows<sup>®</sup> or DOS application on another PC miles away.

We first introduced remote communications in 1980, and developed virtually every major feature that's now the standard for remote technology.

Today Close-Up is licensed by industry leaders including 3Com, Ashton-Tate, Borland, DEC, Hewlett-Packard, IBM, Lotus, Microrim, Novell and Tektronix.

## Proof that Close-Up is Fastest.

You can prove how fast new Close-Up really is: *Take the Close-Up Challenge.*

Reproduce our test<sup>†</sup> and see for yourself that new Close-Up 4.0 is the fastest remote program.

We took a standard VGA color graph from Lotus 1-2-3 and compared the top 3 remote programs—Close-Up, Carbon Copy, and pcAnywhere—to see how long each would take to paint a graphic screen. The results were very convincing. Read on!

No more waiting for your screens to paint! Close-Up lets you work faster, more productively with the fastest screen refresh, interaction and response time ever seen!

To paint the Lotus graphic pcAnywhere IV took 1 minute, 57 seconds. Almost 2 minutes. That's like having to sit through four TV commercials.

Carbon Copy 6.0 took a full 4 minutes, 54 seconds. Almost 5 minutes. That's like waiting through five traffic lights.

How fast did Close-Up paint it? The results will astound you. 10 seconds.

That's right. 10 seconds is all Close-Up took to paint the screen and let you continue working.

## Take the Close-Up Challenge.

Try it for yourself. If you're not absolutely convinced that Close-Up 4.0 is the fastest remote program, we'll give you your money back.\*

## Risk-Free Introductory Offer!

Now for a limited time you can get your new Close-Up 4.0 Dual Pack, including both sides, Customer/Terminal & Support/ACS, for only \$199. That's a savings of over \$240 and includes our Risk-Free, 30-Day Money-Back Guarantee!\*

## Upgrade Now!

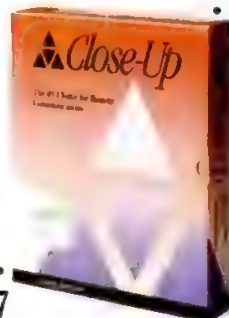
Upgrade your current remote program to new Close-Up 4.0, the fastest remote around. Get Customer/Terminal or Support/ACS for only \$49 each!

Call 805-964-6767

**Norton-Lambert**

Bringing People Together<sup>®</sup>

P.O. Box 4085, Santa Barbara, CA 93140 USA  
Phone 805-964-6767 FAX 805-683-5679



<sup>†</sup>We invite you to reproduce our Remote Screen test. The graph used was a color VGA graph found in Lotus 1-2-3 Release 2.2, on the "Sample Files Disk." The file is TUTOR9X.WK1. The PCs were Everex 16 MHz 386/SXs and the modems Hayes 2400 baud Smartmodems. The baud rate was 2400.

\*Only Close-Up passes the Windows test. 1. Total remote keyboard and mouse support in all Windows modes: 386 Enhanced, Standard and Real. 2. Remotely run multiple Windows applications and multiple (full screen or windowed) DOS applications simultaneously. 3. Use a mouse to remotely cut & paste between windowed DOS applications and Windows applications.





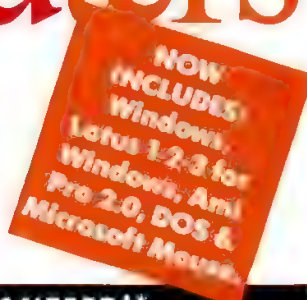
ZEOS 386SX

**The Incredible ZEOS 386SX-20!  
2MB 53ns RAM, 85MB Drive,  
VGA Color, Lotus 1-2-3 for  
Windows, Ami Pro 2.0 and more!  
ONLY \$1995.**

It's what everyone wants. Our new 386SX using the latest high-speed memory for true 20MHz Zero Wait-State performance. Loaded with features and ready to ship to you today!

- '386SX-20 CPU, 8/20MHz.
- 2MB of Zero-Wait 53ns DRAM, expandable to a System Total of 16MB on the motherboard.
- 85MB High Speed IDE Hard Drive.
- 1.2MB and 1.44MB Teac® floppies.
- ZEOS 14" High Res 1024x768 Non-interlaced VGA Color Monitor with Tilt/Swivel base.
- High speed Diamond SpeedStar Hi-Color VGA graphics card with 1MB RAM and Sierra DAC (32,000+ colors)!
- Lotus 1-2-3 for Windows, *plus* Ami Pro 2.0, *plus* Microsoft Windows and DOS 5.0, *plus* a genuine Microsoft mouse!
- Shadow RAM and EMS support for enhanced performance.
- ZEOS/RS 101 key SpaceSaver keyboard.
- High Speed ZEOS I/O with two Serial, one Parallel & one Game Port on the motherboard.
- 7-16, 1-8 bit expansion slots. 80387SX math coprocessor support.
- Rugged ZEOS SpaceSaver case with two cooling fans for added reliability and product life.
- Seven drive bays and our custom 200 Watt power supply for your future expansion!
- Includes ZEOS 24 Hour a Day Toll Free Technical Support and Customer Satisfaction package.

# Computers Now! <sup>SM</sup>



**RIGHT NOW. GUARANTEED!\***

Yes, we can ship your new ZEOS '386 or '486 today! We've built up an extra supply of the hottest selling computers in America—the ZEOS 386SX-20 *plus* the ultra-fast ZEOS 386DX-33 and 486-33MHz thunderbolts. Hot systems *ready now!*

Take your pick! All three of these Color VGA screamers come packing a high capacity high speed hard drive, tons of memory, two floppies *plus* all the other goodies. And they're ready to ship. *Right Now!*

Here's how it works. We have these incredible ZEOS '386 and '486 Color VGA systems pre-built and ready to ship. While supplies last, we will ship any of these systems to you *the day you order* subject to these conditions:

1. Your order must be received by 1PM Central Time.
2. Credit Cards are subject to authorization.
3. Orders must be for ZEOS '386 or '486 systems configured as shown here. Any other systems or upgrades are custom built and will take slightly longer.

**\*OUR GUARANTEE TO YOU:**

If we accept your order for immediate shipment and fail to ship your system under the conditions outlined, we will ship it at *our expense* as soon as it is ready.

This offer is good only as long as these pre-built systems remain in stock; please give us a call to verify availability. This offer does not apply to other ZEOS systems or custom configurations.

**IMMEDIATE SHIPMENT IS ONLY PART OF THE STORY.**

These are not just any computer systems. They're high performance, high quality ZEOS systems. Packing all the ZEOS value that has won PC Magazine Editor's Choice—*eight times!*

But the real winner is you! Compare price, performance, quality and features. You'll see why PC Magazine selected ZEOS '386 systems "For Overall Excellence" above all others. But don't stop there.

How about *24 Hour A Day Toll Free Technical Support*. It was ZEOS who invented 24 Hour a Day Toll Free Support (it's an idea others have since copied but haven't matched). Add to it our 30 Day Absolute Satisfaction Money Back Guarantee, One Full Year Limited Warranty, Express Replacement Parts Policy and Customer Satisfaction Package. You'll love it all. Almost as much as your new system.

So give us a call right now. If we hear from you by 1:00 this afternoon, we'll get your new system on the way to you today! Call now Toll Free 800-423-5891.

Purchase orders from Fortune 1000 companies, Governments and institutions subject to approval. Leasing programs available. All prices and specifications subject to change without notice. Please call to confirm pricing, specification and warranty details. The following are trademarks of their respective corporations: Microsoft, MS-DOS and Windows of Microsoft Corporation; Lotus, 1-2-3 & Ami Pro of Lotus Development Corporation; ZEOS, Computers Now!, SpaceSaver, SuperCase and Z-Card of ZEOS International Ltd. © ZEOS International Ltd., 530 5th Avenue, N.W., St. Paul, MN 55112 USA. ZEOS is a publicly traded company, NASDAQ symbol: ZEOS





ZEOS 386-33 or ZEOS 486-33



Optional ZEOS Vertical Case

**The 33MHz ZEOS '386! 128K Cache, 4MB RAM, 130MB HDD, VGA Color, Lotus 1-2-3 & Ami Pro for Windows and more!  
ONLY \$2795.**

Power packed and ready to go! Order it Federal Express and this 33MHz Racer can be on your desk tomorrow!

- Upgradable '386-33 CPU, 8/33MHz Dual Speed Keyboard Selectable.
- Ultra high speed Zero-Wait 128K SRAM Cache.
- 4MB of High Speed 53ns DRAM, expandable to a System Total of 32MB on the motherboard.
- Ultra Fast 130MB IDE Hard Drive.
- 1.2MB and 1.44MB Teac® floppy drives.
- ZEOS 14" High Res 1024x768 Non-interlaced VGA Color Monitor with Tilt/Swivel base.
- High speed Diamond SpeedStar Hi-Color VGA graphics card with 1MB RAM and Sierra DAC (32,000+ colors)!
- Lotus 1-2-3 for Windows, *plus* Ami Pro 2.0, *plus* Microsoft Windows and DOS 5.0, *plus* a genuine Microsoft mouse!
- Shadow RAM and EMS support for enhanced performance.
- ZEOS/RS 101 key SpaceSaver keyboard.
- High Speed ZEOS I/O with two Serial, one Parallel & one Game Port built onto the motherboard.
- 7-16 and 1-8 bit expansion slots. 80387 math coprocessor support.
- Rugged ZEOS SpaceSaver case with two cooling fans for added reliability and product life.
- Seven drive bays and our custom 300 Watt power supply for your future expansion.
- Includes ZEOS 24 Hour a Day Toll Free Technical Support and Customer Satisfaction package.

**Loaded ZEOS '486-33MHz Screamer. 128K Cache, 4MB RAM, 130MB drive, VGA Color & Full Lotus/Windows bundle!  
ONLY \$3095.**

From a family of eight *PC Magazine* Editor's Choice computer systems. Your 33MHz '486 Screamer in our 7-bay desktop case.

- Modular '486-33 CPU, 8/33MHz Dual Speed Keyboard Selectable.
- Ultra high speed Zero-Wait 128K SRAM TurboCache.
- 4MB of Zero-Wait DRAM, expandable to a whopping 32MB on the motherboard.
- 130MB High Speed IDE Hard Drive.
- 1.2MB and 1.44MB Teac® floppy drives.
- ZEOS 14" High Res 1024x768 Non-interlaced VGA Color Monitor with Tilt/Swivel base.
- High speed Diamond SpeedStar Hi-Color VGA graphics card with 1MB RAM and Sierra DAC (32,000+ colors)!
- Lotus 1-2-3 for Windows, *plus* Ami Pro 2.0, *plus* Microsoft Windows and DOS 5.0, *plus* a genuine Microsoft mouse!
- Shadow RAM and EMS support for enhanced performance.
- ZEOS/RS 101 key SpaceSaver keyboard.
- High Speed ZEOS I/O with two Serial, one Parallel & one Game Port built onto the motherboard.
- 7-16 and 1-8 bit expansion slots.
- Rugged ZEOS SpaceSaver case with two cooling fans for added reliability and product life.
- Seven drive bays and our custom 300 Watt power supply for your future expansion.
- Includes ZEOS 24 Hour a Day Toll Free Technical Support and Customer Satisfaction package.

**ZEOS. Fast Delivery. Great Systems! A Few Expert Opinions:**

■ **PC Magazine, On the ZEOS 386SX, "With so much going for it, how could you go wrong?"**

■ **PC Magazine, On ZEOS '386 systems, "Out of 104 Machines... For Overall Excellence we selected ZEOS International..."**

■ **PC Magazine, On Zeos '386 Speed, "The ZEOS blows away every other computer... a smart choice."**

**ZEOS Windows systems now include Lotus 1-2-3 for Windows and Ami Pro 2.0!**

**ORDER NOW TOLL FREE  
800-423-5891**

FAX Orders: 612-633-1325  
Minnesota: 612-633-4591  
Hearing Impaired (TDD)  
Orders: 800-228-5389  
Outside US and Canada:  
612-633-6131  
MasterCard, VISA,  
Discover, Am Exp, Z-Card  
and COD.  
Open 24 Hours a Day,  
365 Days a Year!





NEW!  
STATGRAPHICS Plus  
FOR HUGE DATA SETS

STAT 301 PROF GOSSET 10/11

### Measures of Central Tendency

arithmetic mean = "average" =  $\bar{x} = \frac{\sum_{i=1}^n x_i}{n}$

median = middle value

mode = most common value

skewness to right  and to left 

### Measures of Dispersion (or "spread" of the data).

Variance =  $s^2 = \frac{1}{n-1} \sum_{i=1}^n (x_i - \bar{x})^2$  (unbiased with  $n-1$  in denominator)

Standard Deviation =  $s = \sqrt{s^2}$

Coefficient of Variation (c.v.) =  $100 \left( \frac{s}{\bar{x}} \right)$

### Sampling Distribution of the Mean:

$\sigma_{\bar{x}} = \frac{\sigma}{\sqrt{n}}$  We estimate  $\sigma$  with  $s$ ; taking large  $n$ .

For  $n \rightarrow \infty$ ,  $\bar{x} \sim N(\mu, \sigma_{\bar{x}})$

(68% within 1 std. error; 95% within 2)

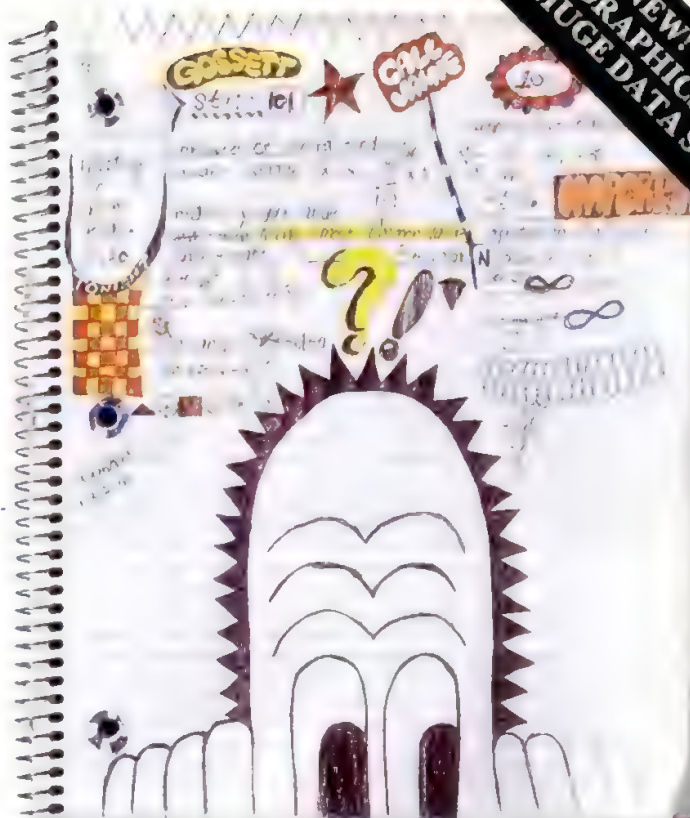
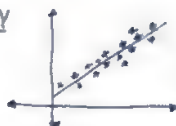


### Least-Squares Regression:

Data  $X$ , estimates  $b$ , dependent values  $Y$

$Y = Xb \Rightarrow b = (X'X)^{-1} X'Y$

minimize  $\sum_{i=1}^n (y_i - \hat{y}_i)^2$



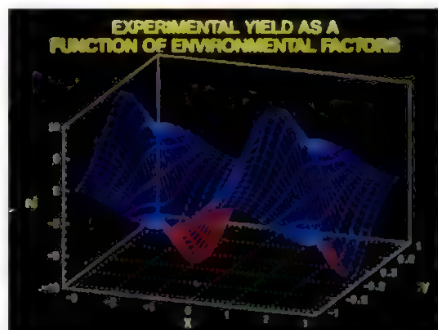
# Statistical Graphics Software For Those Of You Who Majored In Statistics. And Those Of You Who Didn't.

If you majored in statistics—heck, if you *understood* statistics—one look at the over 250 built-in statistical functions will tell you that STATGRAPHICS® graduated summa cum laude. If you don't remember the first thing about statistics, don't worry. STATGRAPHICS does. And then some.

Whether you have demographic information, manufacturing yields or instrument readings, STATGRAPHICS can quickly digest thousands and thousands of numbers and calculate the key points you need. How to adjust insurance rates for different classes of drivers in different jurisdictions. Where the production bottleneck really is. What numbers alone won't tell you, STATGRAPHICS will. And then sum up the information in one of over 50 types of graphs that, in the words of PC Magazine, "will knock your socks off."

## BY THE NUMBERS.

If you remember all those statistical buzzwords, here are some of STATGRAPHICS':



ANOVA, regression analysis, multivariate and nonparametric techniques, forecasting and time series analysis, quality control, experimental design and much more. If you don't remember any of those, here are some others: On-line help,

handy reference cards, telephone support, training and consulting. Along with the ability to import files from Lotus® dBASE®, ASCII or DIF formats. And praise from all the major magazines for our ease of use.

## KNOWLEDGE IS POWER. POWER IS \$995.

Call today for more information and a free demo disk. If you're a statistician, you're really going to like it. If you're not a statistician, you're going to love it.

## STATGRAPHICS

In Maryland, (301) 984-5123. Outside The U.S., (301) 984-5412

(800) 592-0050 Ext. 200



# First Looks

Hands-on Reviews of the Latest Products

## Aldus FreeHand: A Mac Illustration Legend Comes to Windows

HANDS-ON  
By Linda Swartz

Aldus *FreeHand* is, simply stated, a legendary Mac illustration program. The recent port of this \$595 program to the Windows operating environment gives PC users an opportunity to examine the legend first hand.

Anyone who is familiar with illustration programs will be struck by the fact that *Aldus FreeHand for Windows* does not offer radically different functions—or even a more extensive toolset—than PC-based competitors *CorelDRAW Micrografx Designer*, and *Arts and Letters Graphics Editor*.

Like those other programs, *Aldus FreeHand* allows you to draw straight lines, Bezier curves, free-form shapes, and geometric primitives such as circles and rectangles. You can also enter text, assign timesteps, and align your words along an irregular path. In addition, you can resize, skew, rotate, align, mirror, and lock objects.

What distinguishes *FreeHand* from its competitors is the implementation of its feature set. First and foremost is the program interface, which—not surprisingly—bears a strong resemblance to Aldus's flagship product, *PageMaker*. This is especially useful for corporate users, who will feel immediately comfortable with the *PageMaker*-like guidelines and floating palettes.

Palettes include an 18-item toolbox, a palette for named colors, a layer manager that can handle up to 99 overlays per drawing,

and a style palette. Unlike *PageMaker*, a *FreeHand* style does not contain timestep information. Instead it consists of line weights, color specifications, and fill patterns. All of the palettes are intended to help artists manage complex drawings. For example, if you edit the fill pattern of a named style, the change will be applied to all objects that share that style—making it easy to effect global changes in a complicated illustration.

*FreeHand* is also distinguished by its typographic functions. The program ships with *Adobe Type Manager 1.5*, which gives you only 13 basic fonts up front. But if you are willing to invest in PostScript Type 1 and Type 3 fonts, you'll find that *FreeHand* (more than any other program on the market) takes advantage of their capabilities. So, in addition

to point size, intercharacter or interword spacing, and leading, you can also specify character width via the Horizontal Scaling option. Moreover, many of the special text effects that *FreeHand* offers, including Zoom (a blended 3-D look), automatic drop shadows, and In-line (a neon-like trim), are only guaranteed to work with PostScript fonts.

*FreeHand*'s mastery of type is most evident when you align text along an irregular path. The function is actually very easy to use. You simply join text to a path and then choose between options in the Element Info dialog box—such as Skew Horizontally or Rotate Around Path—to fine-tune the effect. You can also interactively edit the shape of the path or use a dialog box to alter the content and format of the text. *FreeHand*'s sophisticated

PC FEBRUARY 11  
REVIEW INDEX

### SuperProject and Time Line:

Project managers add better graphics and efficiency.....38

### PhotoFinish and Tempa:

Advanced image editing at affordable prices.....40

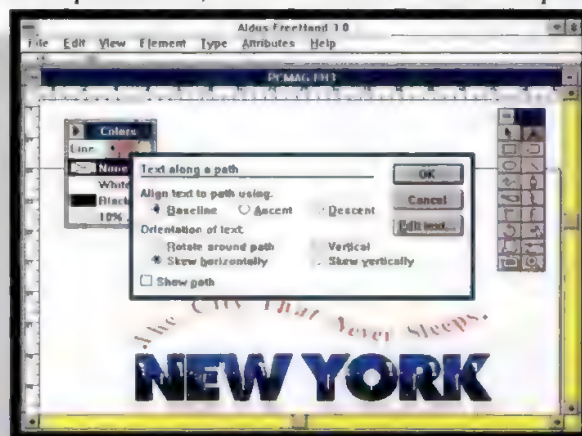
### Lan Manager 2.1:

A giant leap forward in speed and multivendor support.....44

tion lies in the fact that it uses the new parameters to correctly recalculate the position of the text each time you make a change. Quite frankly, it does a much better job with this sort of modification than *CorelDRAW*.

*FreeHand*'s single-minded focus on editing functions and on-the-fly recalculations represent both a strength and a weakness.

CONTINUES ON PAGE 42



*FreeHand* emphasizes typographic functions. After you have joined a text element to a path you can edit the effect by changing the alignment options in the Element Info dialog box and edit the path interactively.

### PC FACT FILE

**Aldus FreeHand for Windows, Version 3.0**  
Aldus Corp., 411 First Ave.  
South, Seattle, WA 98104,  
800-685-3540

**List Price:** \$595

**Requires:** 286 or better processor, hard disk, 2MB RAM (4MB recommended), Microsoft Windows 3.0 or later, EGA or better graphics adapter, mouse.

**In Short:** A port of the well-loved Mac program, *FreeHand for Windows* has a user interface that *PageMaker* users will appreciate, along with fine capabilities for handling type. It lacks many of the special effects features found in other PC illustration packages.

CIRCLE 433 ON READER SERVICE CARD



## Project Managers: A New Focus on Graphics And Resource Controls

HANDS ON  
by Henry Fordko-trans

The competition in the low-cost project management arena has moved ahead on two main fronts: better graphics and finer resource management. To this end, three new products have carved their individual niches. Computer Associates transforms *CA-SuperProject for Windows*, one of the top character-based project managers, into a Windows-based graphics product. Symantec's *Time Line*, the program with perhaps the largest installed base, is now capable of modeling how resources are used in the real world. And Scitor's *Project Scheduler* has tackled multiple project management.

Now that *Time Line* 5.0 has roughly the equivalent resource management capabilities as *CA-SuperProject for Windows*, these two programs stand a cut above the others in the field. To compete, other products will have to match or surpass the graphics and resource management fea-

tures. But not all of the contenders have had their final word. A new version of *Microsoft Project*, scheduled for release shortly, is expected to address the same issues.

### SUPERPROJECT: GRAPHICS ARE GERMANE

For project managers, graphics provide more than a flashy appearance; they make schedules, resource allocations, and work breakdowns more understandable. The advantage of good graphics was first exploited in *Project Scheduler* 4, which had its own graphical interface. The program was further improved last year (see sidebar), but not before Microsoft Corp. showed what interactive graphics under Windows could mean for ease of use in its *Project for Windows* program. The next Windows-based project manager was *On Target* from Symantec—the makers of *Time Line*—and now there's *SuperProject for Windows*.

The graphics in *SuperProject* take advantage of many of the

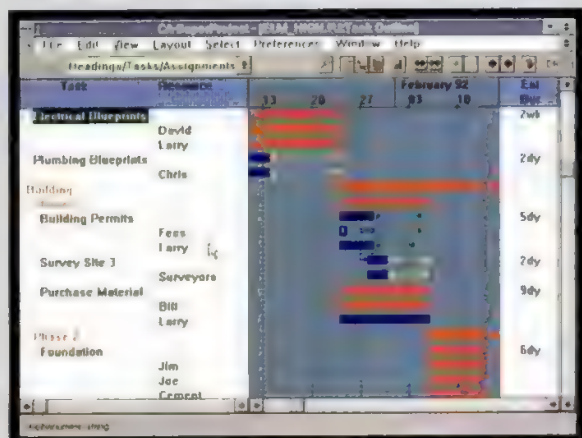
## PROJECT SCHEDULER DOES MULTIPLE PROJECTS

Not quite new to market but worthy of mention is *Project Scheduler* 5 from Scitor Corp. It has followed its own route. When *Project Scheduler* 4 was introduced, it was the best graphical implementation of a project management program. But it had a proprietary interface, which it maintained when *Project Scheduler* 5 was introduced in November 1990 (just a couple months after the last project management article in *PC Magazine*, September 11, 1990). The new version adopted some of the interactive graphics abilities of *Microsoft Project*, but it also made some big strides in resource leveling and multiple project processing.

*Project Scheduler* 5 stands out in the management of multiple projects. You can link projects together in a way that establishes cross-project dependencies by task but maintains the independence of the projects involved. This means that a manager can work with his or her project

and try to resolve schedule and resource problems independently before a cross-project schedule is updated. Individual managers are flagged that agreements they've made to other managers have slipped, but only when the linked projects are all brought into memory is the cross-project schedule updated. Projects can be dependent on each other even if they don't share resources.

The graphical interface in *Project Scheduler* 5 employs pull-down menus, dialog boxes, and scrollbars, just as in Windows. As with *Microsoft Project* and now *SuperProject for Windows*, the program is extremely easy to learn and use. *Project Scheduler* 5 makes graphics smarter. Now you can drag a task bar in the Gantt chart to a new position to change its start date or push and pull its end-date edge to adjust the duration. You can also change the percent complete on a task by dragging that portion of a task bar. Still, while the pro-



*CA-SuperProject for Windows* faithfully transfers all the powerful features of the DOS version of this product into the world of Windows. Here, the graphical advantages are obvious: You have control over the Gantt bar symbols, style, and color. You can also add color to the background, the title bar, and to text headings. Gantt bars are interactive so you can drag them to change start dates or lengthen the duration.

standard Windows facilities. You can change the colors, styles and symbols for task and resource bars on Gantt charts; change the colors for headings, text, and background on screen displays; drag task bars around on the screen with a mouse or stretch their end dates; paint task dependencies directly using an icon on the toolbar; access the full array of Windows device drivers and fonts for printouts; and do WYSIWYG reporting.

While *SuperProject* has long offered several project views, the Windows version also lets you mix views and control layouts. In the task view you can load one of 13 preset layouts, including one that shows a Gantt chart with a histogram of total cost, budgeted cost of work scheduled and budgeted cost of work performed (BCWS and BCWP).

Although the layouts greatly

extend *SuperProject*'s ability to present project information—and offer control over screen graphics that go beyond the abilities of *Time Line* 5.0—the layouts are not as flexible as the ones in *Microsoft Project for Windows*, which lets you put together virtually any chart and detail screen.

In addition to giving you more flexibility in viewing individual projects, *SuperProject* now lets you view more than one project at a time. By viewing the Gantt charts for two linked projects, you can see where schedules and resource allocations overlap, which makes working with multiple projects that much easier.

One of the main advantages of *SuperProject*'s graphics is increased ease of use. In the past, it was hard to access the product's rich functionality. Now, all its features are easily accessible, like a well-stocked workroom



gram's graphics are clean and bold, you don't have nearly the same control that you do in *Microsoft Project* and *SuperProject for Windows*. You can change the task bar end symbols, but you can't change bar colors, adjust colors used elsewhere on the screen, or change the text styles.

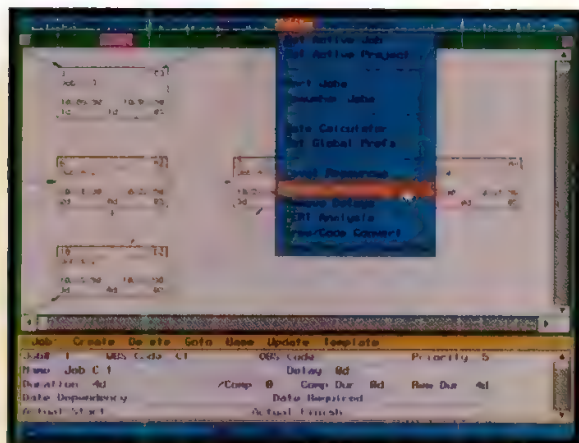
In the area of resource management, *Project Scheduler 5* has made one important improvement. Resource leveling now takes into account both project and task priorities on a scale of 1 to 9. In other areas of resource management, *Project Scheduler 5* comes close to *SuperProject* and *Time Line*. It offers resource calendars and varying availability, but resource costs can be varied by only five dates.

with tools neatly hung on the wall in front of you. However, *SuperProject* still lacks some of the ease-of-use features in *Microsoft Project*, such as a date display that pops up as you drag a Gantt bar into the future.

#### TIME LINE'S FOCUS ON MODELING

While *Time Line* stubbornly clings to its character-based heritage, it has not stood still when it comes to resource management, which was one of the significant weaknesses of earlier versions. In *Time Line 5.0*, you can now vary the availability of resources by amount, percentage, and date.

You can indicate that a group of engineers would consist of six people working at 100 percent when a task begins, drop to four people working at 50 percent on a date that is one month into the task, and change in this manner



*Project Scheduler 5* provides clarity for work with multiple projects. You link projects together at the task level simply by drawing dependencies between the task boxes on a network diagram. Multiple projects can be split apart and worked separately and then rejoined with the links intact. A template window at the bottom of the screen lets you see details on tasks, resources, or dependencies.

*Project Scheduler 5* shuns some of the richer graphics capabilities of the Windows-based programs in favor of ease of use and consistency among users, and it is somewhat weaker in its use of resources. But the program's balance in ease of use, graphics, resource management, and multiple project controls is quite appealing. ■

over 300 times per resource. Varying availability also lets you introduce efficiency factors into your scheduling by saying that an individual can only work at 75 percent capacity when a project begins, but then work at 100 percent capacity after he or she comes up to speed on the task. Resource cost rates can vary in a similar way.

New individual resource calendars give *Time Line* even more control over resources. Now each person or piece of equipment can have vacation days or periods of inactivity.

Another new feature in *Time Line* is the ability to split tasks. You can schedule a task to begin before a vacation or other type of downtime and then continue when resources are available again. Resources can also get a head start on tasks by beginning as soon as they become available.

And if the effort on a task is out of sync with the duration, the actual-versus-planned time spent on a project can be split apart and tracked separately. Both of these conditions affect the scheduled end-date of a task and make the schedule more accurate.

However, these methods of profiling a resource are also available in *SuperProject*; they were available even before the Windows version. In fact, in *SuperProject* you can profile resource use at an even finer level: On the resource calendar you can specify the hours a resource is available on any day and have this override the workday on the project calendar.

Because *Time Line* is character-based it doesn't have nearly the same capabilities as *SuperProject* in on-screen graphics or layouts. But it competes better on the output end, since you have control over the types of bars in charts, border thickness, corner style, shadows, and color. You can place titles, legend symbols, and legend text wherever you want; control the size of your charts by the number of pages or the percentage of the page; and preview your work on the screen in true WYSIWYG splendor. The main drawback of *Time Line*'s

print graphics is the inability to change font styles—you get only one.

Both *SuperProject* and *Time Line* have increased task capacity over their previous versions. Because of the memory utilization scheme in Windows, *SuperProject* can now handle up to 16,000 tasks rather than the 600 to 700 task limit of its previous version. *Time Line* now has an official limit of 2,500 tasks instead of 2,000 (because it takes less RAM to run), but projects with few resources and less detailing might be able to have 4,000 or so tasks. ■

**List Price:** CA-*SuperProject for Windows*, \$895; \$195 for upgrade. **Requires:** 2MB RAM, hard disk, DOS 3.0 or later, Windows 3.0 or later. Computer Associates, One Computer Associates Plaza, Islandia, NY 11788; 800-225-5224, 516-342-5224.

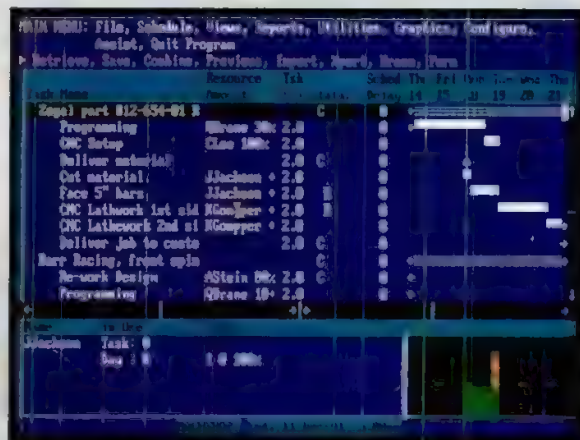
CIRCLE 428 ON READER SERVICE CARD

**List Price:** *Time Line*, Version 5.0, \$699; \$179 for upgrade. **Requires:** 640K RAM, hard disk, DOS 3.0 or later. Symantec Corp., 10201 Torre Ave., Cupertino, CA 95014-2132; 800-441-7234, 408-252-3570.

CIRCLE 429 ON READER SERVICE CARD

**List Price:** *Project Scheduler 5*, \$685; \$250 for upgrade. **Requires:** 512K RAM, hard disk, DOS 3.0 or later. Scitor Corp., 393 Vintage Park Dr. #140, Foster City, CA 94404; 415-570-7700.

CIRCLE 430 ON READER SERVICE CARD



*Time Line 5.0* has added a great deal of flexibility to the way resources get assigned to a project. Now you can vary a resource's availability as often as you like.



## First Looks

# Image Editors that Break the \$200 Barrier

HANDS ON  
by Barry Simon

High-end image-editing programs go far beyond their paint-program ancestors by including sophisticated tools that can manipulate expanses of bitmaps rather than individual bitmaps. Typically, the feature set includes filters, palette remapping, and full-image transformations. These packages usually cost \$495 and up.

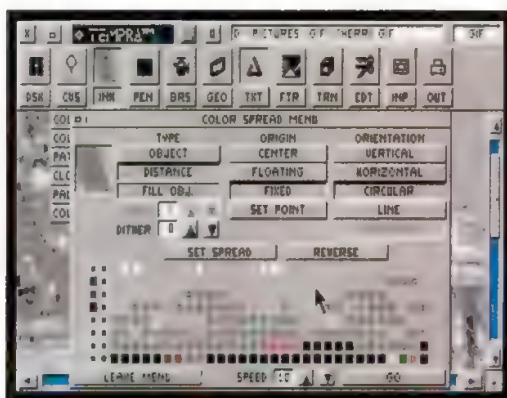
Thanks to the proliferation of inexpensive hand scanners and word processors that can easily embed bitmaps, these image-editing and retouching tasks extend beyond the realm of professional artists and desktop publishers. Two new products, one for Windows and one for DOS, provide image-editing features at a price that occasional users can justify.

ZSoft's \$199 *PhotoFinish* is a Microsoft Windows application that supports a vast array of image manipulation tools. It supports 24-bit color and a variety of scanners. Mathematica's \$149 *Tempra GIF* is a DOS-based application with a proprietary GUI interface that runs on VGA and Super VGA. *Tempra GIF* also has plenty of image-editing tools but lacks scanner support. It's limited to 8-bit color, but that includes support for the 256 gray scales that many users with black-and-white printers use most frequently.

Both programs have bigger, more feature-laden counterparts. ZSoft released its Windows-based, \$495 *Publisher's Paintbrush 2.0* last spring. This spring, ZSoft expects to release a revised high-end product. Mathematica has two high-end products that share the *Tempra GIF* interface—the \$495 *Tempra Pro* and the \$790 *Tempra Pro Turbo*. *Tempra GIF* is a strict subset of these products. The trio of menus are identical, but the choice of certain items in the *GIF* version brings up a gauche message telling you that you need the *Pro* version to access those items. *Tempra Pro* adds three features: support for 24-bit color images, for several color printers, and for Howtek and Sharp color scanners. The \$295 turbocharger add-on uses Intel's C Code Builder to make a true 386 version that runs faster than *Tempra Pro* and *Tempra GIF*.

### TEMPRA GIF: IMAGING FOR DOS

Both the interface and paradigm used by *Tempra GIF* require acclimation, since they don't conform to many industry conventions. The top-level menu choices have associated push buttons; more than one of these buttons can be depressed. Therefore, the same rectangle choice from the geometry menu will act differently depending on which other buttons are pushed. If the filter



*Tempra's* color spreads go beyond conventional gradients; it can cycle between two user-specified colors. A fill can start at red and end in blue, with brown and green in between.

button is depressed, the area inside the rectangle will sharpen or soften the image depending on the subchoice you made last in the filter menu. If the Edit Menu button is depressed, the rectangle may instead set a mask area. This is different from a paint toolbox, where you are presented with several relevant buttons while the others are hidden from view.

*Tempra's* color spread is a generalized gradient. From a graphical display of a palette with 256 colors, you choose start and end colors. The fills in-between colors are not necessarily the ones interpolating between the start and end colors but are those displayed on the color palette. So you could have a spread that starts at red and ends at blue, with brown and green in between. If you want a conventional gradient, you can issue a command to interpolate the intervening palette slots with the intervening colors. The result is more powerful options but more effort.

*Tempra GIF's* outstanding bitmap drawing tools include the usual box, ellipse, and Bezier curves and also arcs, parallelograms, and polygons. A special repeat option lets you quickly and easily create a number of successive objects with a color spread. When placing multiple lines, you can choose to have the start point of latter lines be the last end point or the first start point, so you can quickly draw stars, as illustrated on the left.

Many aspects of *Tempra GIF* are a result of its non-Windows interface. Draw and redraw times are faster than those of Windows image editors, but

speeds for applying filters and other behind-the-scenes processing are lackluster. Since there's neither a clipboard nor a multiple-document interface, the only way to transfer images from one drawing to another is to clip an image to disk. In sum, the interface is different from other paint and image processors, and in my opinion, it's awkward.

All of the *Tempra* programs support close to 300 black-and-white printers in what the program properly calls draft mode, but only *Tempra Pro* supports color printers. There's no on-line help, and the *Tempra GIF* manual is sparse.

*Tempra GIF* stumbled in our workout. The program won't load if your environment exceeds 168 bytes, as it may with a long path statement. When you try to clear a picture, the program properly warns you of unsaved changes, but if you load a new picture, it will happily overwrite your work without warning. And the program's Undo function does not work properly with the Transform function.

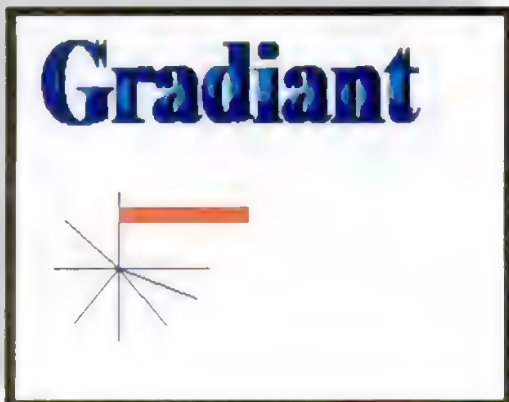
*Tempra GIF* is an interesting choice for DOS users, and *Tempra Pro* with the turbocharger feature is an option for professionals who work with large images where speed is critical.

### PHOTOFINISH: HIGH-END FEATURES IN A LOW-COST PACKAGE

The only thing low-end about ZSoft's *PhotoFinish* is its \$199 price tag; the feature set is impressive. It supports response curve editing, numerous filters, many scanners, and 24-bit color. You can create or process black-and-white, 256-color, and 256-gray-

CONTINUES ON PAGE 42

Among *Tempra's* unique drawing tools is the possibility of drawing many lines with the same starting point.





# 300 *dpi*

---

# 600 *dpi*

## QMS introduces a PostScript printer of extremely strong character.

The new QMS-PS® 815 MR™ print system gives you 300 x 300 dpi and true 600 x 600 dpi Adobe® PostScript® printing at your fingertips. Extremely sharp, crisp characters, fine line detail and clear halftones make this the reliable, affordable eight-page-per-minute printer you're after. See how the following features plus QMS National Service and free technical support will keep your 815 MR (and you) looking sharp.

- True 600 x 600 dpi delivers four times the gray levels as 300 x 300 dpi for clear halftones
- Connects to IBM® or compatible computers, Apple® Macintosh® computers & most mini computers & mainframes simultaneously
- Automatically switches to 300 x 300 dpi mode when needed for HP® applications
- Interprets incoming printer language (HP or PostScript) and switches automatically

For more information on the QMS-PS 815 MR, or on any other QMS® PostScript printer, call today. Or Fax QMS Product Information at 205-633-4866.

1 800 GET HI-RES EXT. 35  
1 800 438-4473

**QMS**  
Where Imagination Leads

The following are trademarks or registered trademarks of their respective companies: QMS, QMS-PS, MR and the QMS logo of QMS, Inc. Adobe, PostScript, and the PostScript logo of Adobe Systems, Inc. IBM of International Business Machines Corp. Apple and Macintosh of Apple Computer. HP of Hewlett-Packard Company.

CIRCLE 259 ON READER SERVICE CARD



## First Looks

### Image Editors

CONTINUED FROM PAGE 40

scale images as well as 24-bit images. The interface is very close to ZSoft's *Publisher's Paintbrush*. The main differences are 3-D effects in dialog boxes and use of the new Windows 3.1 common file dialog, which sepa-

rates the choice of drive and directory. There's a floating toolbox with 37 buttons (plus an optional 24-button mode where several tools are grouped together), a floating palette, and a floating brush-configuration tool.

*PhotoFinish* shares *Publisher's Paintbrush*'s method for handling multiple image displays—a method unmatched by other image editors. The ability to load multiple copies of a single image lets you view the

original image from disk and edit a copy at the same time. You can also make a duplicate of an image window, link the windows, and keep a normal-size image in one window and a blown-up image in the other. When you click on the normal-size image, the magnified image in the other window moves to the spot where you clicked.

Three features in *PhotoFinish* that aren't currently in *Publisher's Paintbrush* are a magic wand, soft brushes, and support for Windows fonts instead of a proprietary font scheme. The magic wand tries to select a single irregularly shaped object in a picture by using color changes

to detect its boundary. The object can then be selected for filter application or flood fill. The soft brush lets you paint with an adjustable level of transparency. The soft airbrush and clone features also let you adjust transparency. Other notable additions are poster printing and image stitching, which is especially useful when

using a hand scanner.

Features you might miss in the low-end *PhotoFinish* that are in *Publisher's Paintbrush* include make-your-own-filter, workspaces, calibration, and detailed control over halftoning algorithms. Some of the same effects can be achieved in *PhotoFinish*, but they take more work. For example, *Publisher's Paintbrush* lets you draw a tile-filled rectangle; *PhotoFinish* requires you to draw a hollow rectangle and then use a tile flood fill.

With its affordable price and impressive features, *PhotoFinish* defines the market for low-cost, robust bitmap editors. It's a superb product at any price and a bargain to boot.

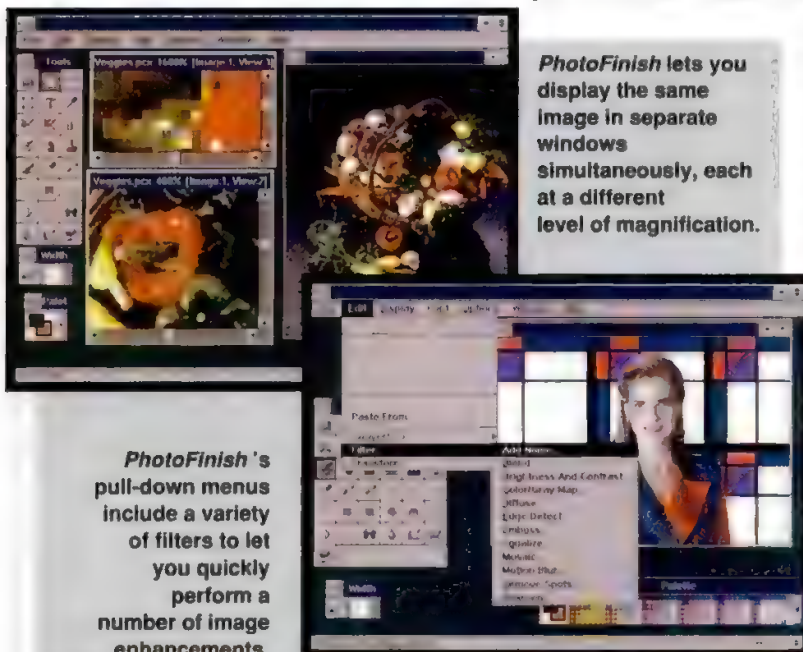
**List Price:** *PhotoFinish*, Version 1.0, \$199. **Requires:** Microsoft Windows 3.0, mouse, color display adapter. ZSoft, 450 Franklin Rd., #100, Marietta, GA 30067; 404-428-0008.

CIRCLE 416 ON READER SERVICE CARD

**List Price:** *Tempra GIF*, Version 1.04, \$149 for GIF; *Tempra Pro*, \$495; turbo charger add-on, \$295.

**Requires:** 640K RAM, VGA or Super VGA display card. Mouse recommended. Mathematica Inc., 402 S. Kentucky Ave., Lakeland, FL 33801; 800-852-6284, 813-682-1128.

CIRCLE 417 ON READER SERVICE CARD



### Aldus Freehand for Windows

CONTINUED FROM PAGE 37

ness. It's great to subselect and edit individual elements that are part of a larger group of combined objects. For example, if you change the starting shape of a multi-object blend, *FreeHand* will automatically recalculate the shape-interpolation using the new object.

On the downside, all of these recalculations can really put a strain on system resources. With the recommended configuration of a 386 processor and 4MB of RAM, path editing was slow. And complex images took a long time to redraw in both Preview and Outline working modes. More memory can help this performance problem, and also allow you to get the most out of other memory-intensive features such

as the user-defined number of Undo levels and the ability to open multiple documents.

Users who want lots of bells and whistles will be disappointed with *FreeHand*'s modest collection of special effects. You can create blends that transform the shape and color of one object into another object. You can use the outline of one object to clip another object, as in the illustration on page 37 where the text outline clips the picture of the New York City skyline. And you can effortlessly apply patterns to the objects in your drawings. *FreeHand* has 64 editable bitmapped motifs, 19 PostScript patterns, and the ability to copy any object to the Clipboard and paste it back into your drawing as a fill.

However, for automatic special effects, such as simulated perspective, 3-D extrusions, and

the ability to distort the outlines of text and pictures, you must look elsewhere—specifically to *CorelDRAW*'s enveloping function and to the warping feature in *Arts and Letters Editor*. Of course, *FreeHand* does allow you to change the shape of any freeform path—including text that has been converted to curves—but only by manipulating the points and tangent control handles associated with Beziers. *FreeHand* actually gives you great control over freeform paths. You can add specific points to a path with the Curve, Corner, and Connector tools and split a line segment using the Knife tool.

#### MAC FILE EXCHANGE

As part of the Aldus family, *FreeHand* takes advantage of the same import and export filters used by *PageMaker* and *Persuasion*, which include .EPS, .AI,

.WMF, .CGM, .DRW, .PCX, and TIFF. Perhaps most importantly, *FreeHand for Windows* can exchange files with its Mac counterpart. This opens up direct access to a world of high-quality illustrations, especially when you consider the large user base that *FreeHand* enjoys in Mac-centric art studios.

*FreeHand* is tied to the professional art world in other ways as well. The program contains a host of features, including curve flatness, knock-outs for spot color, overprinting functions, and halftoning screens that let you optimize output for a high-resolution typesetter like the Linotronic. With direct access to PostScript fonts, superior typographic functions, and production-oriented output control, it seems clear that *FreeHand* is really aimed at the serious illustrator rather than the casual business-user.



# Performance That Improves With Age.

The world of tomorrow is full of uncertainty. Your business, your competition, the economy and certainly computer technology. The AcerPower 486SX personal workstation is one of the safest paths you can take to the future...because Acer is the company behind it.

The AcerPower 486SX offers you today's latest technology with the easiest and least expensive means to future growth. Start with the new Intel 486™ SX 20MHz processor whose performance exceeds today's 386DX-33MHz solutions – and whose cost is lower. Then tomorrow, when you need greater performance, upgrade your system to a 486DX-33MHz processor using Acer's ChipUp™ technology. By adding a CPU chip, not a

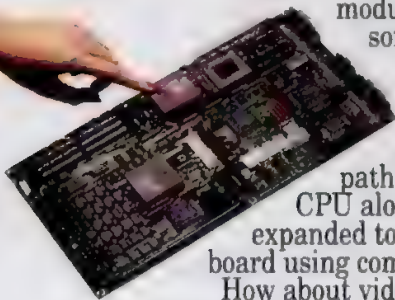
module. No hardware or software changes. It can't get any easier or less expensive than this!

But, your growth path isn't limited to the CPU alone. Memory can be expanded to a full 98MB on-board using commercial SIMMs.

How about video? UltraVGA 1024 x 768 x 16 colors. Expandable to 256 colors by adding additional memory.

At a price of \$2,495\* the AcerPower 486SX is an exceptional value. We've included MS-DOS® 5.0, Microsoft® Windows™ 3.0 and PS/2®-style mouse. Along with much more to get you started.

The AcerPower 486SX is the smart investment for where you are today and where you need to be tomorrow.



Your Global Partner in Computing

Acer America Corporation  
401 Charcot Avenue • San Jose, CA 95131  
1-800-SEE-ACER

\*MSRP. Based on September 1, 1991 and subject to change without notice.

Acer, Acer logo, AcerPower, and ChipUp are registered trademarks and ChipUp is a trademark of Acer America Corporation and Acer Inc. Intel, Intel Inside, and Intel Inside logo are registered trademarks of Intel Corporation. MS-DOS and Windows are registered trademarks and Windows is a trademark of Microsoft Corporation. PS/2 is a registered trademark of International Business Machines Corporation. Other product brand names or computer model names are registered trademarks of their respective companies.

CIRCLE 034 ON READER SERVICE CARD



## First Looks

# Microsoft LAN Man 2.1: More Speed, More Enterprise-Wide Support

HANDS ON  
by Michael Thompson

Novell now has reasons to look over its shoulder. With the release of *LAN Manager 2.1*, Microsoft Corp. has cut deeply into Novell's lead in the network operating system market. *LAN Manager 2.1* brings significant gains in performance and functionality over its previous version, all for the same list price (\$1,995 for a ten-user license) as the *LAN Man 2.0*.

First of all, Microsoft now bundles a copy of OS/2 1.3 that it guarantees will run on over 300 computers. Previously, you had to buy the appropriate version of OS/2 for your hardware separately. *LAN Manager*, Version 2.1 also provides interoperability with *NetWare* through its *NetWare Connectivity Program*; DOS and Windows users can simultaneously connect to and access file and print services on both *LAN Manager* and *NetWare* servers.

Windows users will welcome the tighter integration with the Windows environment. During our testing, we logged on to the

network and attached network drives successfully from within Windows. We were also able to retain our last shared drives and printers when we exited and returned to the network—a condition called “persistent connections.”

In an effort to provide better connectivity into multivendor networks, *LAN Manager* includes TCP/IP as an additional protocol. Basic TCP/IP connectivity comes bundled with *LAN Manager 2.1*, but with Microsoft's optional (\$195) TCP/IP utilities, client PCs can easily access other TCP/IP host computers like NeXT or Sun workstations. Furthermore, *LAN Manager 2.1* servers also report statistical information to both *NetView* and *SNMP* management systems, facilitating enterprise-wide network reporting. This report-generating capacity allows the corporate network management system to monitor newly added *LAN Manager* servers.

Microsoft expended great effort to make *LAN Manager* easier to use in a couple of key areas. A DOS client can create a boot disk for computers without hard

disks to attach to the network. We quickly installed *LAN Manager* across the network via 3.5-inch floppy disks without difficulty.

*LAN Manager*'s remote-boot process is also greatly improved. Creating a remote-boot image used to be as difficult as installing an old *NetWare 2.15* server. Now, you simply install the remote-boot ROM and run a menu-driven PM application on the server. We installed the option that allows you to choose between booting either DOS or OS/2. We selected each one separately from the remote boot screen, and they both worked without incident.

Everyone likes speed, and *LAN Manager 2.1* brings even more of it to the desktop. As our LAN Labs benchmark tests show, Version 2.1 increases throughput on a loaded network by 60 percent over *LAN Manager 2.0*. Microsoft also lets remote users access all *LAN Manager* network resources over a dial-up connection with its *Remote Access Service* (\$1,995 per server). For another \$995 per server, *LAN Manager Services for Macintosh* lets Macintoshes access network file and printer resources invisibly through the Mac's *Chooser*. No additional software is required.

But there's still plenty of room for improvement, particularly in the configuration process. On the server, *LAN Manager* should create its own program group in OS/2's



**LAN Manager, Version 2.1.** Microsoft Corp., One Microsoft Way, Redmond, WA 98052; 206-882-8080  
**List Price:** \$1,995 for 10-user site license.  
**Requires:** 80386 or -486 processor, 8MB RAM, network adapter with NDIS driver.  
**In Short:** Version 2.1 brings TCP/IP, *NetWare Connectivity*, network management, and faster performance to an already robust network OS.

CIRCLE 435 ON READER SERVICE CARD

*Presentation Manager (PM)*, similar to a Windows program group, with a list of the utility programs available to administrators. Additionally, the character-based administrative utilities should be compatible with PM character-based windowing to allow the administrative tools to run in a window on the OS/2 desktop.

Overall, *LAN Manager 2.1* is a giant step forward for networking in general and the client-server model of computing in particular. System administrators will appreciate *LAN Manager*'s network management agents and simpler remote-boot facility. And with significant increases in speed and more connectivity options, Microsoft's *LAN Manager 2.1* turns up the heat on Novell's *NetWare* in the network operating system market. ■

## WHAT THE NUMBERS MEAN

Performance of LAN operating systems is determined primarily by two factors: high-quality transport-layer software and a good disk cache. *LAN Manager 2.1* offers slightly better performance than Version 2.0 on a network with little traffic. However, Version 2.1 provides a significant performance increase when the network traffic increases. *LAN Manager 2.1* uses a more efficient disk cache algorithm on the server, and a

faster HPFS—OS/2's High Performance File System. The network shell also hooks the DOS INT21 call, allowing the higher-performance network OS to handle DOS tasks. Finally, Version 2.1 adds a fine-tuned version of NETBEUI, the network protocol, with a sliding window protocol. This permits buffering of requests on the server as well as data to the workstations, resulting in less dead time and greater network performance.

reported in megabits per second.

The **Hard Disk Access Load** test reads random blocks of data in 1K increments from a 10K file on the server. The results of this test are reported in requests per second for all the PCs running the load test

## BENCHMARK TESTS: LAN MANAGER 2.1

Higher scores represent better performance.

Workstation  
Throughput  
Evaluation  
(kilobits per second)

Hard Disk  
Access Load  
(requests per second)

0 stations 3 stations

3 stations

|                 |       |       |     |
|-----------------|-------|-------|-----|
| Lan Manager 2.1 | 3,302 | 1,773 | 271 |
| Lan Manager 2.0 | 3,072 | 1,041 | 237 |

## HOW WE TESTED

We ran PC LAN Labs' benchmark tests on an ALR 486/33 server with 8MB of RAM and a 650MB Core hard disk. The client PCs were 386-based PCs ranging in clock speeds from 20 to 33 MHz.

We juxtaposed the scores of the Workstation Throughput Evaluation test alongside the Hard Disk Access Load test. This clarifies the relationship between the output of the PC running the throughput tests and the overall work done on the network.

The **Workstation Throughput Evaluation** test reports the throughput recorded on a single PC during the performance of a standardized task on the network, and is run in conjunction with the Hard Disk Access Load test. The test program performs sequential and random reads and writes to the hard disk using a 1MB file. The record size systematically rotates among 16K, 4K, and 512 bytes. The throughput is



# We apologize.

## What we really meant was:

QEMM-386 makes the most of every last 'K'—automatically.

It finds more RAM between 640K and 1 megabyte than DOS 5 or any other memory manager. Lots more.

## We under-sold Optimize.

Optimize does everything we said it does, but it manages your memory much more smoothly and quickly than you'd guess from this ad. It checks out virtually every possible combination of memory mapping—automatically.

## We under-stated high memory gain.

QEMM-386 finds even more memory than we said—211K additional high memory in most cases. (We wanted to be conservative, but on most PCs, we got over 200K more room for TSRs and drivers between 640K and one megabyte.)

## Oops!

When we said that all other memory managers require you to manually re-allocate memory between expanded and extended types, we should have said most memory managers require manual re-allocation, and none find more useable high memory.

Apparently this ad was misleading.

Trying not to over-promise, we were too cautious with our claims.

The truth is, QEMM-386 v.6 is better than we made it sound.

Not only does it typically find a lot more memory than we claimed, it also does its memory management job more quickly, smoothly and unobtrusively than we lead you to believe.

# #1

QEMM is the #1 selling utility according to PC Magazine.

Stealth, our new RAM-gain feature, 'maps' ROM into other areas of memory—to provide you with the maximum available RAM between 640K and 1 megabyte. That's space QEMM then uses to load memory-hogging TSRs and drivers (like network software) out of the

Our new QEMM whips DOS 5 into shape.

| Model       | DOS 3.3          |                | DOS 4.0          |                | DOS 5.0          |                |
|-------------|------------------|----------------|------------------|----------------|------------------|----------------|
|             | DOS Program Size | Avail High Mem | DOS Program Size | Avail High Mem | DOS Program Size | Avail High Mem |
| IBM PS/2 80 | 581K             | 211K           | 572K             | 211K           | 620K             | 211K           |
| Compaq 20e  | 581K             | 211K           | 572K             | 211K           | 620K             | 211K           |
| ALR VEISA   | 582K             | 211K           | 573K             | 211K           | 620K             | 211K           |

This chart shows how big a DOS program can be and how much high memory is made available when you use our new QEMM-386.

Sorry it isn't more colorful.

usage better, for maximum memory gain.

QEMM-386 helps your programs run faster by giving them more memory. And it works great with any DOS from 3.3 to 5. And Windows, too. It's an essential tool for anyone who wants to get the most productivity out of the hardware and software they're using today.

## We left out Squeeze.

Some TSRs require a lot more memory to start than they do to run. Squeeze increases available memory to accommodate their memory demand, then cuts it back to just what's necessary. The result?

You can get more TSRs and utilities out of the way, and eliminate wasted memory.

## Then there's VidRAM.

QEMM-386 can use memory set aside for graphics when you only need text. That's up to an additional 96K without rebooting!

## Manifest is included, free.

Award-winning Quarterdeck Manifest is included with both QEMM-386 and QEMM 50/60. It's a \$60 value that provides information you simply can't get any other way. And it makes memory simple to understand.

## Save time; gain performance.

QEMM lets you use the TSRs you want and still leaves lots of room for network drivers, utilities and memory-hungry programs. You'll get fewer "out of memory" messages and get more work done smoothly and quickly.

memory areas your big programs need.

How it works is not as important as the end result—more useable high memory—as much as 211K!

Our Optimize feature works better, too. From its new interface to the way it works with Stealth to calculate memory



QEMM has won more recognition than all other memory managers combined.

# Quarterdeck

Quarterdeck Office Systems, 150 Pico Boulevard, Santa Monica, CA 90405 (213) 392-9851 Fax

13) 399-3802

\* Here we are, being cautious again: Because Stealth alters the memory mapping of your PC, how much high memory you'll gain depends on the 'BIOS' Stealth on a wide range of PCs, from Compaqs to PS/2s; ALRs, Toshiba and many others. Typically, an additional 211K becomes available between depending on your PC, your memory gain may vary.

ur computer. We've tested 0K and 1 megabyte.

CIRCLE 338 ON READER SERVICE CARD



## First Looks

# Keyfile: Desktop Metaphor Helps Workgroups Manage Documents

**HANDS ON**  
by Henry Fersko-Weiss

Chances are your desktop PC is surrounded by memos, invoices, reports, business cards, and other such hardwood by-products that have been obstacles in the march toward a more paperless office. Document imaging and management systems have typically been quite proprietary, or else they've been a grow-your-own affair.

**Keyfile**, a software program from Keyfile Corp., runs on a network, uses the standard Windows 3.0 at the PC end, and offers almost complete control over both electronic and paper documents. **Keyfile** lets you keep documents on a computer desktop, file them in electronic folders and cabinets, and control their flow around a workgroup.

The Windows-based program also lets you scan documents, receive them via electronic mail, fax them to colleagues, print them, and add typed, written, or voice annotations. In addition, **Keyfile** lets you orchestrate the work flow surrounding document use.

The software supports a wide variety of printers, scan-

ners, and peripherals, including OCR software, and it makes document management as easy as point-and-click or drag-and-drop. **Keyfile's** desktop metaphor gives you an icon toolbar with an array of smart icons that resemble a file folder, file cabinet, document, briefcase, scanner, printer, out basket, and so on—over 20 in all.

You can configure each of these icons to suit you, spread them around on your desktop, and drop one on top of another to file, fax, or distribute a document automatically. Drag a document icon over to a folder icon, drop it on top, and the document is now in the folder. Or scan a photograph, attach a yellow post-it-type icon to indicate there's a comment attached, drop it onto the Distribution icon, and send it off to a selected group of people on the network.

**Keyfile** uses NetBIOS as the network communications protocol, so it's compatible with Novell's **NetWare**, IBM's **LAN Server** or **PC-LAN**, Microsoft's **LAN Manager**, and **Banyan's VINES**, among others. The Document Server portion of the program comes in two versions: The Windows Document Server costs \$1,995 and supports up to

five users; the OS/2 version costs \$4,995 and supports an unlimited number of users. Individual users must have the \$995 **Keyfile** Desktop program, which runs under Windows.

Perhaps **Keyfile's** main feature is its ability to handle paper documents and to perform many tasks nearly automatically. You can use many of the hand-held and desktop scanners currently on the market—including Fujitsu, Hewlett-Packard, and Canon models—as the primary input tool for paper documents, and your desktop can have as many icons as you like to access network scanners and other equipment.

Since each equipment icon has a set of parameters or properties that defines its use, you might have one scanner icon for letter-size documents, one for 5- by 8-inch photographs, and one for business cards—all linked to the same scanner. Then all you have to do is double-click on the appropriate icon for the material you're scanning.

After you've scanned a document, you can use the package's included tool set to scale the image, adjust gray scales, rotate the image, or view a magnified portion. In addition, you can add a title and keywords, and convert the document to ASCII characters with a third-party OCR system. If you want, you can attach typed, written, or voice comments anywhere in the document. (You can also hide comments so they don't clutter the screen.)



## FACT FILE

### Keyfile

Keyfile Corp., 22 Cotton Rd., Nashua, NH 03063; 603-883-3800.

**List Price:** For single users, \$995; for Windows version of the Document Server, \$1,995; for each workstation up to a maximum of five, \$995; for OS/2 Document Server, \$4,995; for each workstation up to the limit of the network, \$995; for MHS Gateway, \$995.

**Requires:** 386-based PC or better; 3MB RAM for the workstation desktop, 4MB for the Document Server; 10MB hard disk space (100MB recommended for standalone use, 60MB per user on separate Document Server installations); Windows 3.0 or later; DOS 3.0 or later.

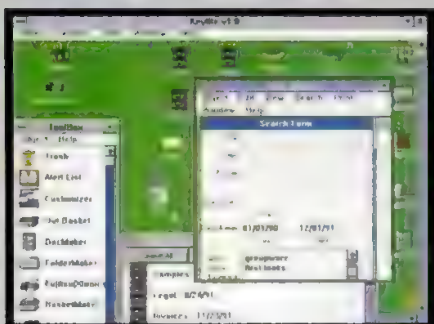
**In Short:** **Keyfile** lets you manage all the documents in your office, whether they're paper or electronic, by simply dragging and dropping icons on a graphical desktop. It also gives you a smooth and efficient way to automate the work flow.

CIRCLE 421 ON READER SERVICE CARD

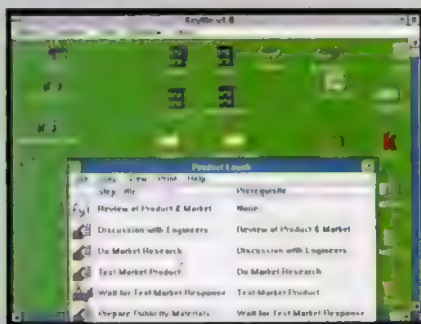
**Keyfile** supports **Calera Wordscan Plus** as well as other Windows-based OCR programs. Voice support includes Natural MicroSystems VBX-100 board, Brown-Wagh's Sound Blaster, and Voxlink's Voxlink Voice Server, which is to be available in the first quarter of 1992.

Almost all document-related tasks can be accomplished automatically with the **Keyfiler**.

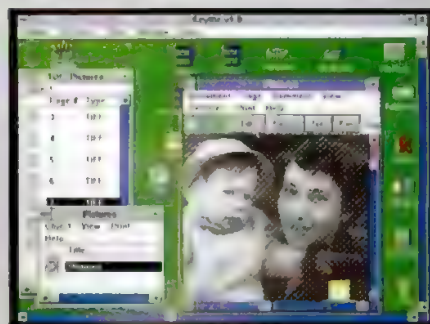
CONTINUES ON PAGE 48



The **Keyfile** desktop can hold icons for documents, folders, file cabinets, scanners, printers, and fax boards.



To help you create workflow routines, **Keyfile's** job window displays icons for different steps and lists task prerequisites.

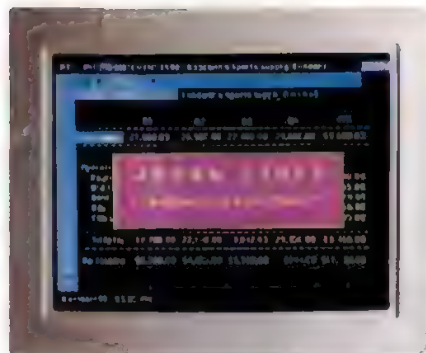


**Keyfile** gives you a number of ways to file and retrieve documents. Here, a table of contents window lists document pages.





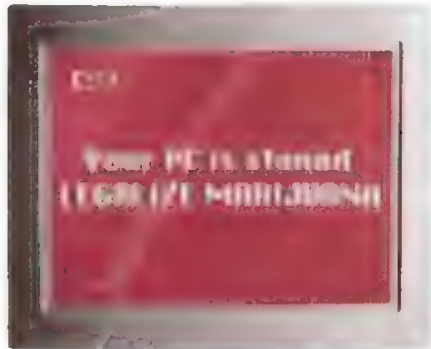
**Ambulance Car Virus.** Ambulance randomly moves across bottom of display.



**Friday 13th Virus.** Alias "Black Friday." Erases programs when you try to run them.



**Disk Killer Virus.** Alias "Ogre." Causes unexpected formatting of your hard disk.



**Stoned Virus.** Alias "Hawaii." Data loss caused by damage to directory and FAT.



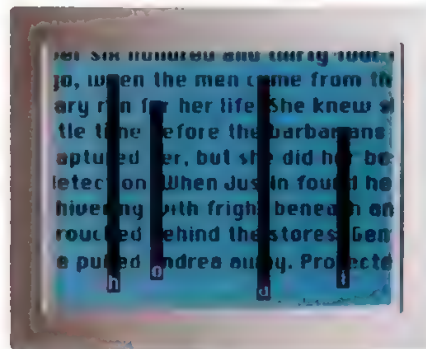
**Datacrime Virus.** Adds garbage to files and reformats disk.



**AirCop Virus.** Alias "Red State." Attacks boot sector on non-write-protected diskettes.



**Ping Pong Virus.** Alias "Bouncing Ball." Wipes characters off the screen.



**Falling Letters Virus.** Characters fall to the bottom of the monitor. Creative, but a real nuisance.



With over 50 new viruses each month, who knows what's next.

## You Could Get By Without An Anti-Virus Program. Then Again, So Could These.

These days, with networks, modems, laptops, and more and more people sharing files, it's only a matter of time before a virus attacks your data.

To make sure you get them before they get you, you need Central Point Anti-Virus™. The only anti-virus program with File Immunization that protects your files so they can never be infected again. Central Point Anti-Virus detects over 800 viruses and destroys twice as many viruses as other programs. It'll even protect you from unknown viruses by searching for suspicious behavior.

It's also the best anti-virus program for protection

inside Windows, and it works great across your Novell network.

And since there are about 50 new viruses popping up every month, we give you the most comprehensive support in the business. Including a free update, quarterly mailings, a 24-hour hotline with FaxBack, and BBS and CompuServe support forums.

If you want the most complete virus protection, there are really only two things you can do. Call 1-800-445-4076 for more information. Or unplug your computer.

**Central Point Software<sup>®</sup> INC.**  
Making Computing Safer, Simpler, Faster.



**PC**  
MAGAZINE  
EDITORS  
CHOICE  
Oct. 1991



## First Looks

### Keyfile

CONTINUED FROM PAGE 46

icon. Just double-click on the icon to initiate a scan of a group of documents, convert them to ASCII, create an automatic keyword list for each one, and then file the documents in a specified file cabinet.

*Keyfile* has an automatic keyword or indexing feature that works on any ASCII text, indexing every word in the document except for common, repetitive words that are filtered out by the program's Stop Word List. You can add and delete words from the stop list, and all the words on the resulting automatic keyword list can be used later to search for documents. In addition to searching by keywords, you can also search by document title, type, author, description, and date of creation, eliminating the need to worry about DOS filenames or directories.

The program also manages your existing electronic documents by bringing them onto the desktop as imported files or as icons to existing files in your subdirectory. For example, this review appears as an icon on my *Keyfile* desktop even though I wrote the review in *Word for Windows* and stored it in the WinWord/Library subdirectory. When I double-click on the icon, *Keyfile* launches *Word for Windows* and automatically opens the document for me. Furthermore, this icon can be dropped into a folder icon that contains groupware articles and then dropped into a cabinet icon that contains all the *PC Magazine* reviews I write. Whenever I want to look at the document, *Keyfile* launches *Word for Windows*.

*Keyfile* does not let you index documents in their native format, nor does it let you see a document in its native format without launching the program used to create it. *Keyfile* Corp. intends to make subsequent revisions work with native file formats more transparently than the current version.

Windows Write, *Excel*, or

*Lotus 1-2-3 for Windows* can also be launched from *Keyfile* if the program is specified as part of the document's properties. You can even create your own icon tools and use the *Keyfile* Open Access Layer to get to dynamic data exchange (DDE) messages and link to Windows application development programs. Using these tools, you can build complex applications that *Keyfile* will launch automatically.

One less obvious but equally powerful aspect of *Keyfile* is its

ability to create work flow routines. Using a simple form-fill window, you can create complex jobs that involve a series of steps. Each step has a name, distribution list, prerequisites, allowed responses, due date and alert date, whom to notify upon completion, and a security flag. You can also attach memos and documents to jobs. This aspect of the program makes *Keyfile* a true workgroup solution that enhances the productivity of groups of people working together on projects.

*Keyfile* represents a step forward in document management. It gives users the ability to automate the handling of both paper and electronic documents. There are still some pieces missing, such as the ability to connect people not directly on a local network and to handle compound documents with full native formatting. The only other factor is price: *Keyfile* Corp. needs to drop prices in order to make its software more affordable for small and medium-size businesses. ■

## Commando Gives You 40 Excel Shortcuts

HANDS ON  
by Craig Stinson

*Microsoft Excel 3.0* users who have been jealously eying the SmartIcons palette in *Lotus 1-2-3 for Windows* might want to take a look at *Commando*, Black Mountain Software's \$49.95 add-in macro. *Commando* invokes a Windows dynamic link library (DLL) that puts a palette of 40 Excel shortcuts on your *Excel* worksheet. By storing the add-in in your XL-START directory, you can make the palette appear automatically every time you start a spreadsheet session.

Like *1-2-3's* SmartIcons (and unlike the built-in *Excel* tool-bar), *Commando's* tool-

box can be moved, sized, and minimized. What's smartest about SmartIcons is the fact that you can customize them. You get a default set out of the box, but you can change the palette to make it include only those commands you really need most. *Commando*, in contrast, presents a fixed repertoire of icons. You can change the size, shape, and position of the palette, but not the contents.

*Commando* has other shortcomings as well. It takes time to learn what each of *Commando's* 40 icons stands for, no matter how clearly the icons are drawn. (*Commando's* icons are, however, as self-evident as such things can be.) To get you over the learning hurdle, *Lotus 1-2-3*

displays a line of descriptive text whenever you click on one of *1-2-3's* SmartIcons with the right mouse button. But *Commando* offers no help beyond the manual.

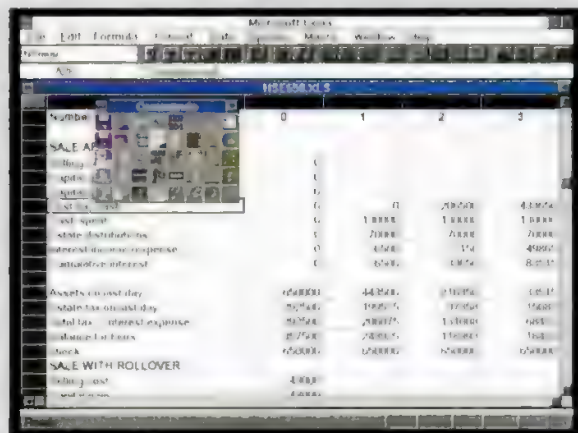
*Commando's* Options command lets you override the default 8-by-5 layout of the icon palette. But the program insists on making the palette a fully filled rectangle, so if you choose any width that's not an even divisor of 40, you lose a few icons. Now the ones that fall off are all chart-related, so some users won't miss them. But it would be nice if the program warned you. Also, if you choose a width that's too great or too small, the toolbox overreaches the dimensions of your screen, forcing you to drag the box to find your shortcuts. A friendlier product would have added scrollbars to the palette.

*Excel* developers may find *Commando* an interesting demonstration of what can be done with the program's macro language and DLLs. Users will most likely find it a great source of spreadsheet shortcuts.

Black Mountain Software will have some competition soon; Microsoft itself will most likely respond to the SmartIcon challenge in its next version of *Excel*. An idea as skillfully implemented as this has to show up in competing products. ■

**List Price:** *Commando*, Version 1.0, \$49.95. **Requires:** 286-based PC or better, Windows 3.0, *Microsoft Excel 3.0* or later. Black Mountain Software, 14870 Penasquitos Ct., San Diego, CA 92129; 619-672-9850.

CIRCLE 422 ON READER SERVICE CARD



With a few caveats, *Commando* gives *Excel* spreadsheets the equivalent of *1-2-3 for Windows's* SmartIcons.



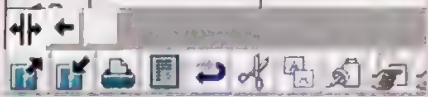
File Edit Worksheet

(C0) [W12]

A:E10

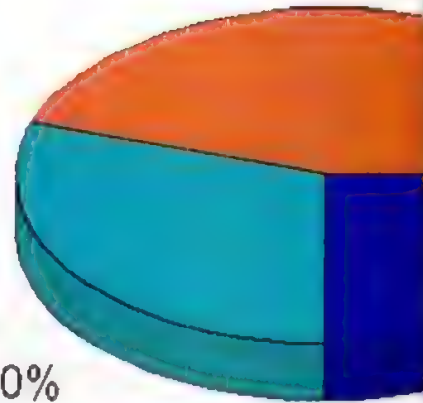
@SUM(B

|    | A        | B           |
|----|----------|-------------|
| 9  |          |             |
| 10 | Revenues | \$1,260,000 |
| 11 | Costs    | \$850,000   |
| 12 | Profit   | \$410,000   |



Market Sha

45.0%



30.0%

Why wait any longer!

CALL ZEOS NOW AT 800-423-5891

We have a computer just for you!



1-2-3 for Windows



Amipro



WinRIX-DCS





# 1-2-3<sup>®</sup> for Windows

## Now included in every



*For a limited time only, ZEOS Windows systems buyers will also receive Lotus 1-2-3 for Windows plus Ami Pro 2.0, the Lotus Word Processing package for Windows. Complete and fully documented!*

*Your new ZEOS Windows system includes Microsoft Windows Version 3.0 plus a genuine Microsoft Mouse.*

**Unbelievable? Believe it!** Because now, when you buy any new ZEOS Windows<sup>®</sup> system, you will also receive Lotus 1-2-3 for Windows plus Lotus' new word processor for Windows, *Ami Pro*<sup>™</sup> 2.0 at no additional charge!

It's the ultimate bundle! First, you're going to be receiving the incredible new ZEOS modular system complete with the upgradable CPU of your choice. These new ZEOS systems are the hottest computers money can buy. And that's just for starters.

Because you're also receiving the hottest software money can buy. Yet you don't have to buy it. Because we're including it at *no additional charge*. Go ahead and pinch yourself, it's really true!

And not only are you receiving the *amazing* new Lotus 1-2-3<sup>®</sup> for Windows and *Ami Pro* 2.0, you're also getting Microsoft<sup>®</sup> Windows itself, plus a genuine Microsoft Mouse plus Microsoft DOS 5.0. All included at one low package price.

These are not some scaled down versions or trial disks either. They are the *complete* and *fully documented* editions of Lotus 1-2-3 for Windows and Lotus *Ami Pro* 2.0 for Windows provided to you by special arrangement between ZEOS and Lotus. This is one incredible value that no one else can offer. You're going to love it, too.

Because nothing else brings out the power of the most powerful software like your blazing new ZEOS system. And when you strap your-



# plus Ami Pro<sup>®</sup> 2.0!

## ZEOS Windows System.

*The foundation of your new ZEOS Windows system is the computer itself. You'll get an upgradable processor module, super-fast 53ns DRAM, a 300 Watt power supply, and lots of bays and slots for future expansion. The hardware simply can't be beat.*



*Wrap your Windows system up with the latest and greatest DOS version, Microsoft DOS 5.0! Fully featured and fully documented. You're going to love it!*

self in and fire up *Windows* with Lotus 1-2-3 and *Ami Pro*, you're in for the ride of your life!

After all, nobody knows spreadsheets better than Lotus. And when they sat down to write *1-2-3 for Windows* they created a masterpiece. It starts out as a full-fledged *Windows* application. Offering that perfect balance of power and simplicity, it remains fully compatible with all the earlier versions of *1-2-3*. And it's absolutely loaded with new features.

Power, Simplicity, complete Compatibility *plus* loads of new features. It's Lotus 1-2-3 for *Windows* and it comes with every ZEOS *Windows* system. And so does *Ami Pro 2.0*!

After all, *Ami Pro 2.0* is the Lotus word processing program that was designed for

*Windows* from the ground up. Linking with a full suite of *Windows* applications *including* your new Lotus 1-2-3 for *Windows*, *Ami Pro 2.0* is perhaps the finest word processor on the market today.

Buying your new ZEOS *Windows* system is possibly the best purchase decision you'll ever make. Then add to it Lotus 1-2-3 for *Windows*, *Ami Pro 2.0* plus *Windows 3.0*, *DOS 5.0* and a genuine Microsoft mouse. It's an offer that can't be beat and one we simply can't offer for long. So pick your new ZEOS *Windows* package now and we'll include a bundle! **Call now 800-423-5891!**



Upgradable. High Performance. Low Cost. And every ZEOS Windows system comes with Lotus 1-2-3 for Windows and Ami Pro 2.0 at no additional charge. Absolutely incredible!

With ZEOS 386-25s starting at only \$1395 right thru '486-33MHz systems starting at \$1795, computing will never be the same again! And it's not just the prices that make these new systems hot. It's Performance and Upgradability as well.

**UPGRADABLE  
CPU**

When we first sat down to design these new systems, we wanted computers that would *blow the doors off* anything else out there. Plus, we wanted you to be able to upgrade from one CPU to another as your computing requirements changed, *without having to buy an entirely new system*. The results?

Incredibly low cost, high performance systems so very advanced you can move freely from the '386 family of processors to the latest '486s all without a moment's hesitation.

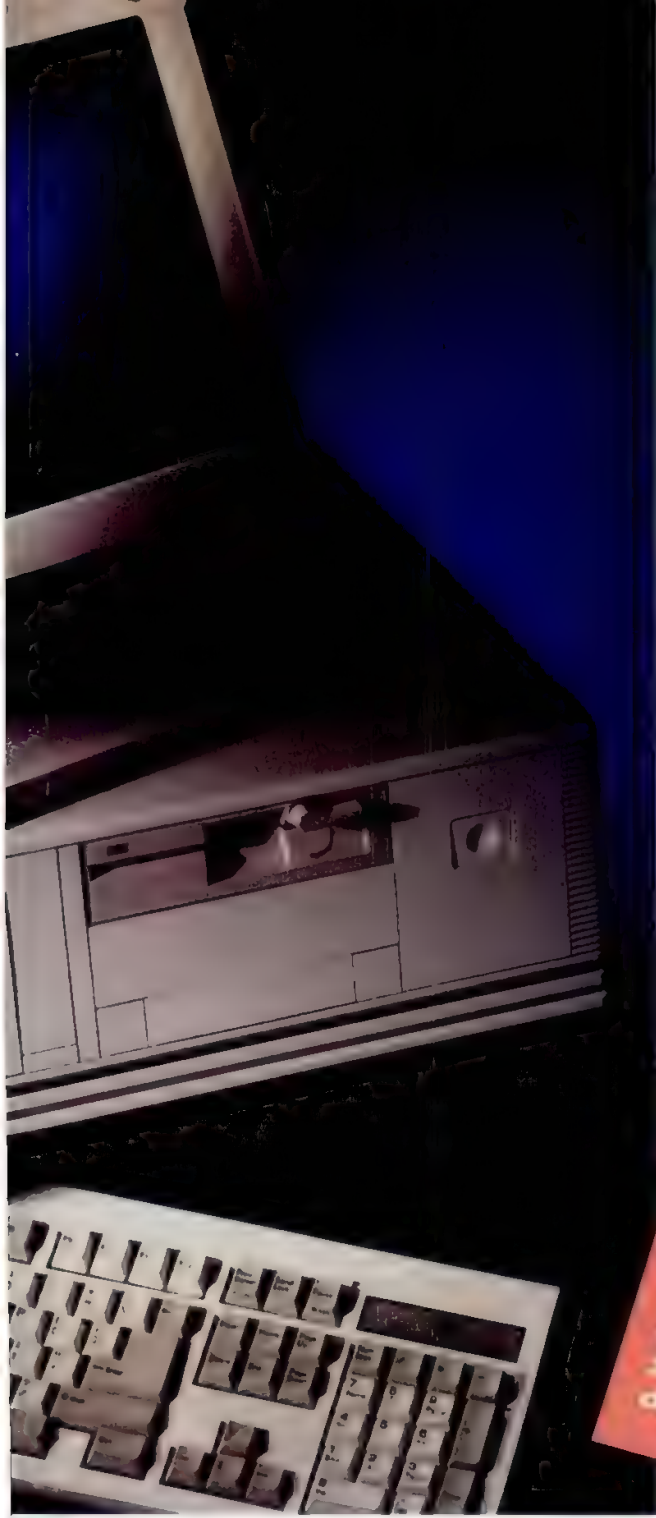
Now, you can pick your power! Today *and* tomorrow. Choose from high speed '386-25 and 33MHz systems, either cached or non-cached, plus the '486SX and '486-33MHz with or without a secondary cache. Whichever you decide upon you know that as your computing requirements change, your processing power can change as



# Upgradable.

Hot New ZEOS '386





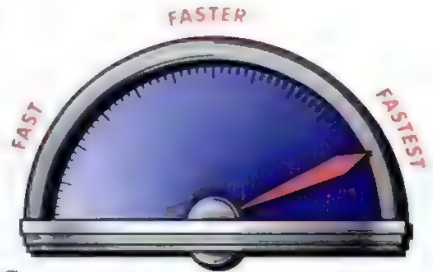
well. But are the prices really that good?

Yes. *Absolutely Yes!* The prices really *are* that good, and the quality too. Because when you buy from ZEOS you're buying directly from the manufacturer. Starting with the main system board, your new computer is designed and built by us right here in Minnesota. That saves money for you. And your ZEOS factory direct advantages are evident not only in the price, but in the performance and quality of your system too.

Not only that, but your new ZEOS system is supported around the clock by our 24 Hour a Day Toll Free technical support hotline. Should you have any questions, we're here to help, 24 hours a day, 365 days a year!

So if you're looking for a high speed, upgradable, rock solid system supported like none

other *and* you want incredibly low prices, you've found your company. And your computer. Read on!



#### Z • SPEED METER

To help you select the processor option that's right for you, we have developed the Z-Meter. The Z-Meter shows you the relative performance gains achieved by moving from one processor module to another — fast, faster, fastest! No matter which system you select you can be sure of one thing — these babies are Hot!



# Low Cost.

and '486 systems!





## ZEOS COMPLETE SYSTEM PACKAGE #1

- The Processor and Speed of your choice plus future upgradability!
- 1MB of High Speed 53ns DRAM, expandable to a system total of 32MB right on the motherboard.
- 42MB High Speed IDE hard drive with its own cache.
- 1.2MB or 1.44MB Teac® floppy drive.
- ZEOS 14" flat screen Hi-Res amber monitor with Tilt/Swivel Base.
- Shadow RAM and EMS support for enhanced performance.
- ZEOS/RS 101 key SpaceSaver keyboard.
- Two Serial, one Parallel & one Game Port built right onto the motherboard.
- 7-16, 1-8 bit expansion slots, 80387 math co-processor support for '386 systems.
- Rugged ZEOS SpaceSaver case with twin cooling fans for added reliability and product life.
- Seven drive bays and our custom 300 Watt power supply for your future expansion!
- Includes ZEOS 24 Hour a Day Toll Free Technical Support and Customer Satisfaction package.

### PACKAGE #1

## INCREDIBLE ZEOS PACKAGE #2

We take Package #1 and upgrade your ZEOS Modular System to include:

- 2 full Megabytes of Rip-roaring 53ns DRAM.
- Our incredible 85MB IDE hard drive with its own built in cache.
- Both the Teac® 1.2MB and 1.44MB floppy drives.
- Diamond SpeedStar Hi-Color VGA card/1MB RAM & Sierra DAC (32,000+ colors)!
- ZEOS 14" High Res VGA Mono Monitor with Tilt & Swivel Base.
- Lotus 1-2-3 for Windows, plus Ami Pro 2.0, plus Microsoft Windows and DOS 5.0, plus a genuine Microsoft mouse!

### PACKAGE #2

# ZEOS. Your



For Vertical Systems add only \$150.

Harnessing the ZEOS power and value you want is easy. Pick your processor then your package. Package #1 gets you up and running for a very reasonable price. To add even more options *and*

savings select from Packages 2, 3 or 4.

Because when you select from Packages 2, 3 or 4 you receive VGA, additional memory, larger drives and more. You also receive *Windows 3.0* plus *Lotus 1-2-3 for Windows* plus *Lotus' great new Windows word processor Ami Pro 2.0*, plus *Microsoft DOS 5.0* plus a genuine Microsoft Mouse. Nobody gives you this combination of hardware *and* software power. It's all yours, all for one low package price from ZEOS!

And that's just for starters. Because *inside* your new ZEOS system rests the very latest advancements in surface mount, high integration technology. As an example, we have freed two normally occupied expansion slots by placing our high speed IDE hard drive and

floppy drive interfaces right on the main board. Then, we put the high speed serial, parallel and game ports on the motherboard too. The result?

Eight expansion slots, *seven* of which are available for your future use! After all, expansion and non-obsolescence are what these great new ZEOS systems are all about. We've built in some other very important expansion features for you as well.

Like our *300 watt* power supply. Providing you with all the pure clean power you'll need right now, your ZEOS 300 watt supply also provides you with plenty of power for the future as well. Plenty of slots, plenty of power. How about space? This is where ZEOS has performed something akin to magic.

It's your new ZEOS SpaceSaver case! Complete with *seven drive bays*, this incredible case is actually *smaller* than many cases offering only five bays. We've also added a *second whisper quiet cooling fan*. Why? Because whether you expand your system or not, the cooler it

486-33 \$1795

486SX-20 \$1595

386-33 \$1495

386-25 \$1395

486-33 \$2395

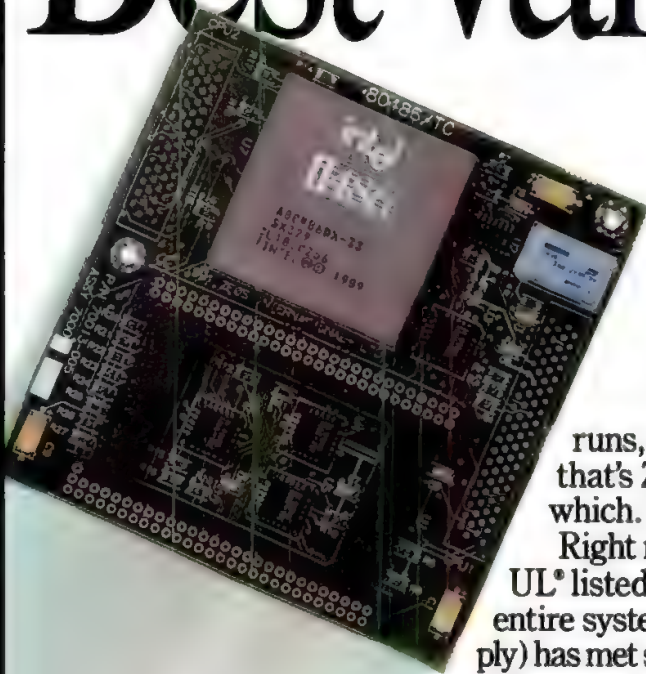
486SX-20 \$2195

386-33 \$2095

386-25 \$1995



# Best Value!



|                 |               |
|-----------------|---------------|
| <b>486-33</b>   | <b>\$2895</b> |
| <b>486SX-20</b> | <b>\$2695</b> |
| <b>386-33</b>   | <b>\$2595</b> |
| <b>386-25</b>   | <b>\$2495</b> |

runs, the longer it will last. Now that's ZEOS *value*. Speaking of which. How about UL\* listings?

Right now every ZEOS system is UL\* listed. This listing means your entire system (not just the power supply) has met stringent safety requirements of Underwriters Laboratories. We believe

UL\* listings also say a lot about quality. And UL\* safety listings are something many of our competitors simply don't (or can't) provide. At ZEOS quality and safety are important to us. *You* are important to us.

Price. Performance. Quality and Support.

There are *many* reasons to buy your new ZEOS upgradable system. Plus, your ZEOS advantages include *24 Hour a Day Toll Free Support* and our *30 Day Money Back Guarantee* and ironclad warranty (for more ZEOS advantages see the section entitled "*Why ZEOS is Your #1 Choice*").

Selecting your new ZEOS system is easy. Choose from any of the money saving packages shown here. Or let your friendly and knowledgeable ZEOS Systems Consultant help you configure exactly what you want from our huge selection of upgrades and options. Whatever you select, one thing is for certain.

Buying your new ZEOS system is perhaps the best purchase decision you'll ever make! Simply pick up the phone and give us a call now. Incredible ZEOS power awaits you! *Call now Toll Free, 800-423-5891.*

|                 |               |
|-----------------|---------------|
| <b>486-33</b>   | <b>\$3395</b> |
| <b>486SX-20</b> | <b>\$3195</b> |
| <b>386-33</b>   | <b>\$3095</b> |
| <b>386-25</b>   | <b>\$2995</b> |



*For Complete Processor and Package Pricing, simply turn the page!*



# Pick Your Package

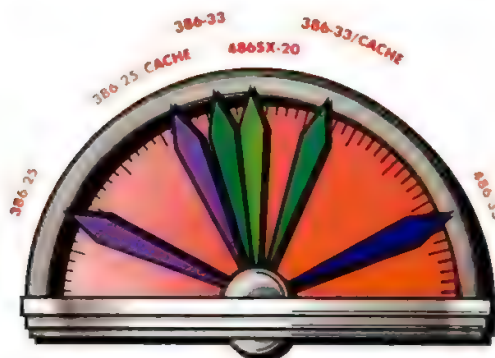
## Or Let Us Custom Build to

Now, ZEOS lets you pick the power you want for the price you want to pay! Not only that, every ZEOS Windows System (Packages 2, 3 and 4) includes not only Microsoft *Windows*, *DOS* and a mouse—we're also including Lotus 1-2-3 for *Windows* plus Lotus' new *Windows* word processor *Ami Pro 2.0*!

And with your new ZEOS modular system, the computer that's right for you today is also the computer that's right for you tomorrow. In the future, you can upgrade to even more performance with a new '386 or '486 processor module.

And that's only the start of your many ZEOS system advantages. But what more could there be than dazzling performance, incredible prices and upgradability? From ZEOS there's lots more.

Because your new ZEOS system is not only fast, it's absolutely loaded with features. Like our 300 watt power supply, eight expansion slots, twin cooling fans (for even more reliability) and our unique seven bay SpaceSaver case. And, every ZEOS system is UL® listed.



**Z•SPEED METER**

Let the "Z-Meter" help you pick the processing power that's right for you. The comparisons are easy to make. Fast, Faster or Fastest!



# r Power, & Price!

## Your Exact Specifications.

**PACKAGES 2, 3 AND 4 INCLUDE LOTUS BUNDLE!**

|                 | Pkg. #1 | Pkg. #2 | Pkg. #3 | Pkg. #4 |
|-----------------|---------|---------|---------|---------|
| <b>386-25</b>   | \$1395  | \$1995  | \$2495  | \$2995  |
| <b>386-33</b>   | \$1495  | \$2095  | \$2595  | \$3095  |
| <b>486SX-20</b> | \$1595  | \$2195  | \$2695  | \$3195  |
| <b>486-33</b>   | \$1795  | \$2395  | \$2895  | \$3395  |

Add \$200 to any price for a 128K cache.

In addition to all of these standard ZEOS advantages, you're also receiving our legendary ZEOS Technical Support, *24 Hours a Day, 365 Days a Year*. Plus, our 30 day Absolute Satisfaction Money Back Guarantee and more!

So pick your Power, and your Price *then give us a call!* Your expert ZEOS Systems Consultant is ready to answer any questions you may have. Why not give us a call right now, Toll Free at 800-423-5891.

### INCREDIBLE ZEOS PACKAGE #3

Add even more memory, a larger drive. And more Savings! You now receive:

- 4 full Megabytes of Ultra High Speed 53ns DRAM.
- Our fast 130MB IDE hard drive with built in cache.
- Teac® 1.2 & 1.44MB FDD'S
- Diamond SpeedStar Hi-Color VGA card/1MB RAM (32,000+ colors)!
- ZEOS 14" 1024x768 Non interlaced VGA Color Monitor w/Tilt & Swivel.
- Lotus 1-2-3 for Windows, Ami Pro 2.0, Microsoft Windows, DOS 5.0 plus a Microsoft mouse!

### PACKAGE #3

### THE ULTIMATE ZEOS PACKAGE #4

Now, Memory goes to 8MB and the drive to 210MB. The ultimate Power User's Dream Machine!

- 8 full Megabytes of High Speed 53ns DRAM.
- Your screaming 210MB IDE hard drive with its own built-in cache.
- Teac® 1.2 & 1.44MB FDD'S
- Diamond SpeedStar Hi-Color VGA card/1MB RAM (32,000+ colors)!
- ZEOS 14" 1024x768 Non interlaced VGA Color Monitor w/Tilt & Swivel.
- Lotus 1-2-3 for Windows, Ami Pro 2.0, Microsoft Windows, DOS 5.0 plus a Microsoft mouse!

### PACKAGE #4

**ORDER NOW TOLL FREE  
800-423-5891**

FAX Orders: 612-633-1325

Hearing Impaired (TDD):

800-228-5389

Govt. & Educ.: 800-245-2449

Outside US and Canada

Call: 612-633-6131

MasterCard, VISA, Discover

Am Exp, Z-CARD, COD and

Leasing Programs.

Open 24 Hours a Day,

365 Days a Year!





# Why ZEOS is

☒ Now, your ZEOS modular system allows you to upgrade from one CPU to another as your computing requirements change. Obsolescence is virtually obsolete!

☒ You may choose between a variety of '386 and '486 processor options, both cached and non-cached.

☒ Made in USA! Your new ZEOS system boards are designed and manufactured by ZEOS, right here in the USA.

☒ ZEOS has utilized the very latest in highly integrated surface mount technology. Faster, cooler, more reliable systems for you!

☒ Every ZEOS modular system comes standard with incredibly fast *53 nanosecond DRAM*.

☒ Plus, you may expand your system with up to 32 megabytes of memory right on the motherboard.

☒ Your new system features the *exclusive* ZEOS seven bay desktop case, smaller than most five bay cases yet plenty of room for future expansion.

☒ Two whisper quiet cooling fans move more cool air thru your system increasing reliability and component life.

☒ Your *entire* system is UL\* listed (not just the power supply). Few others offer this security; we wonder why.

CHECK YOUR EXCLUSIVE

**If you're deciding which new computer to buy, there are many important considerations.**

**Here, we've gathered together a number of these considerations for your review. Some are of obvious importance,**

**ZEOS.  
Eight Times  
Editor's Choice.**

☒ Eight slots, one for the video, seven more open providing plenty of room as your system requirements grow.

☒ Two high speed serial ports, one parallel port and one game port.

☒ Our top quality 300 watt power supply provides you with plenty of power for your present *and* future needs.

☒ ZEOS uses *only* genuine Teac\* floppy drives. Accept nothing less.

☒ Monochrome TTL systems feature Genuine Hercules\* brand graphics controllers. Only the best for you.



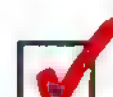
# Your #1 Choice!

## ZEOS ADVANTAGES:

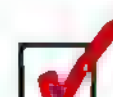
**while others are subtle yet critical to your ultimate satisfaction. We'll go over them here with you one by one.**

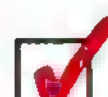
**Please feel free to use these as a basis for comparison with other system vendors. We believe you will come away with the conclusion that ZEOS is indeed Your #1 Choice.**

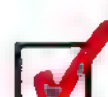
 VGA color systems feature the high-res ZEOS 1024x768 Non-interlaced monitor with the incomparable Diamond SpeedStar Hi-Color card with 1MB RAM and Sierra DAC (32,000+ colors)!

 Special package savings are available incorporating our most popular upgrades. Many packages include Microsoft® DOS plus Windows and a Mouse!

 *PC Magazine* said ZEOS offers "more options than even the most configuration hungry hound could possibly need." Let us build whatever you require.

 Everybody loves ZEOS' 24 Hour a Day Toll Free Technical Support. You can call for advice any time of the day or night, 365 days a year!

 ZEOS systems have been selected by *PC Magazine* as *Editor's Choice, Eight Times!* These, along with many other consumer and industry awards attest to ZEOS' consistent and outstanding value.

 Your new system is backed by our 30 Day Absolute Satisfaction Money Back Guarantee, One Full Year Limited Warranty and our Express Replacement Policy.

 Buy with confidence. ZEOS is a strong and rapidly growing public company (NASDAQ Symbol: ZEOS). We've been around since 1981. We'll be around for a long time to come as well.

 ZEOS offers you a wide variety of payment options including MasterCard, VISA, Discover, American Express plus our own Z-Card, the ZEOS credit card featuring low consumer rates. Credit terms are also available along with very attractive leasing programs to qualified corporate customers.

 Friendly, knowledgeable ZEOS Systems Consultants are available 24 Hours a Day by calling 800-423-5891. You can call any time.

When you add it all up, there's nothing like buying from ZEOS. There is certainly nothing like these new ZEOS systems!

**CALL NOW TOLL FREE:  
800-423-5891**



# Computers Now! <sup>SM</sup>

## Take Your Pick. We'll Ship Today!

**RIGHT NOW. GUARANTEED!\***

Yes, we can ship your new ZEOS '386 or '486 today! We've built up an extra supply of the hottest selling computers in America in their most popular configurations.

Here's how it works. We have these incredible ZEOS '386 and '486 color VGA systems pre-built and ready to ship. While supplies last, we will ship any of these systems to you *the day you order* subject to these conditions:

1. Your order must be received by 1PM Central Time M-F.
2. Credit Cards are subject to authorization.
3. Orders must be for ZEOS '386 or '486 systems configured as shown here. Any other systems or upgrades are custom built and will take slightly longer.

### \*OUR GUARANTEE TO YOU:

If we accept your order for immediate shipment and fail to ship your system under the conditions outlined, we will ship it at *our expense* as soon as it is ready.

This offer is good only as long as these pre-built systems remain in stock; please give us a call to verify availability. This offer does not apply to other ZEOS systems or custom configurations.

### IMMEDIATE SHIPMENT IS ONLY PART OF THE STORY.

These are not just any computer systems. They're the high performance, high quality ZEOS *upgradable* systems. Packing all the ZEOS value that has won PC Magazine Editor's Choice—*eight times!*

So why not give us a call right now. If we hear from you by 1:00 this afternoon, we'll get your new system on the way to you today! Call now Toll Free 800-423-5891.

Purchase orders from Fortune 1000 companies, Governments and institutions subject to approval. Leasing programs available. All prices and specifications subject to change without notice. Please call to confirm pricing, specification and warranty details. The following are trademarks of their respective corporations: Microsoft, MS-DOS and Windows of Microsoft Corporation; ZEOS, Computers Now!, SpaceSaver, SuperCase and Z-Card of ZEOS International Ltd. © ZEOS International Ltd., 530 5th Avenue, N.W., St. Paul, MN 55112 USA. ZEOS is a publicly traded company, NASDAQ symbol: ZEOS. Lotus is a registered trademark of Lotus Development Corporation. Ami Pro is a trademark of Samna Corporation, a wholly-owned subsidiary of Lotus Development Corporation.



**Yes! We can ship  
your new ZEOS system  
Right Now!  
Place your order  
by 1:00 PM Central  
Time and we'll ship  
today. Guaranteed!\***

**Our most popular '386 & '486 packages! 128K Cache, 130MB Drive, 4MB Memory and More. Ready to ship today!**

**'386-33 ONLY \$2795.  
As a '486-33 ONLY \$3095!**

- Upgradable CPU module allows you to change processors as your computing needs change!
- Ultra high speed Zero-Wait 128K SRAM Cache.
- 4MB of Zero-Wait 53ns DRAM, expandable to a Total of 32MB on the motherboard.
- Ultra Fast 130MB IDE Hard Drive.
- 1.2MB and 1.44MB Teac® floppies.
- ZEOS 14" High Res 1024x768 Non-interlaced VGA Color Monitor with Tilt/Swivel base.
- High speed Diamond SpeedStar Hi-Color VGA graphics card with 1MB RAM and Sierra DAC (32,000+ colors)!
- Lotus 1-2-3 for Windows, *plus* Ami Pro 2.0, *plus* Microsoft Windows and DOS 5.0, *plus* a genuine Microsoft mouse!
- Shadow RAM and EMS support for enhanced performance.
- ZEOS/RS 101 key SpaceSaver keyboard.
- High Speed ZEOS I/O with two Serial, one Parallel & one Game Port built in.
- 7-16, 1-8 bit expansion slots. Math coprocessor support for '386.
- Rugged ZEOS SpaceSaver Case with two cooling fans for added reliability and product life.
- Seven drive bays and our custom 300 Watt power supply for your future expansion.
- Includes ZEOS 24 Hour a Day Toll Free Technical Support and Customer Satisfaction package.

**ORDER NOW TOLL FREE  
800-423-5891**

FAX Orders:  
612-633-1325  
Minnesota:  
612-633-4591  
TDD Orders:  
800-228-5389

Outside US and  
Canada: 612-633-6131  
MasterCard, VISA,  
Am Exp, Discover, Z-Card and COD.  
Open 24 Hours a Day, 365 Days a Year!





## First Looks

# Seamless Database Publishing for Windows

HANDS ON  
by Alfred Pool

Database programs handle information that fits into fields and records, but they generally don't offer much typographical control. Desktop publishers like *Ventura* or *PageMaker* handle the typographic part of the problem, but formatting data and lists becomes tedious rapidly. A database publishing program that can quickly format data to prepare it for DTP bridges the gap.

Various third-party sources offer database publishing solutions as tack-on products, but now Ventura Software is offering a private-label solution. The \$295 *Ventura DataBase Publisher* is Ventura Software's first sortie into the DTP add-on market.

The program has some capabilities specific to working with *Ventura Desktop Publisher*, such as its support for creating tables, fractions, and frame anchors in the text, but it also works with *PageMaker* and *Interleaf*. You simply select the appropriate output file format from a menu.

This brings up a key point about the way *Ventura DataBase Publisher* is structured: All it does is preprocess a data file so that it can be printed using a

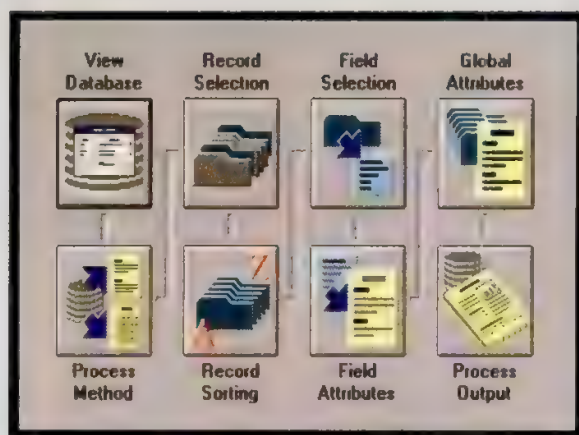
separate desktop publishing program. The program does not create the *Ventura* layout or style-sheet definitions for you; you need to define the various paragraph tags that are created in the program's output file.

However, saying that it only preprocesses data files is like saying *Lotus 1-2-3* only performs calculations. You have a lot of powerful features behind a visual interface, so you don't have to do any scripting or programming to prepare a file for desktop publishing.

The main program requires that your initial database file is in a *dBASE* .DBF file format, but a separate utility makes it possible to convert text formats (fixed or delimited) to .DBF format. *Ventura DataBase Publisher*'s main screen displays a menu bar at the top, but the eight large buttons in the center of the screen guide you through the various steps so you do not have to learn a sequence of menu commands. The program calls your particular set of rules and configuration options a *recipe*, and recipes can be stored and reused with other data files. All the buttons but the first are initially grayed out (unavailable), so you must follow the sequence step by step. Once you have completed a step, you can return to it to modify your choices.

In its simplest form, a recipe allows you to take a data file, choose which fields you want in the output file, specify record selection and sort criteria, and assign format tags that will be used by the receiving DTP program. The final step, Process Output, produces a text file that contains the data with appropriate tags for the DTP program.

You can also define different levels of group headers based on the contents of fields. Suppose you want to create a company phone directory, with entries separated by department. You would specify the department field as a header that prints only



*Ventura DataBase Publisher*'s main screen has a series of eight buttons that guide you through the process of converting a database file into a desktop publishing file.

when the department changes. (Note that you need to have the list sorted by department, but the program can do that for you.)

You can also add special text or formatting. For example, you can have it put "Department: " before the department names in the list. There is also an extremely powerful feature called *dictionaries*. Dictionaries are actually more like translation tables, which let the program automatically replace a value it finds in a field with specified text. This is extremely handy for translating abbreviations or codes into meaningful text. If your data file represents departments with numeric codes, you could create a dictionary that assigns "Administration" to code 100. The program is even smart enough to use the dictionary entries for sorting, so that in our example "Accounting" would appear in the directory before "Administration," even though it has a higher department code number.

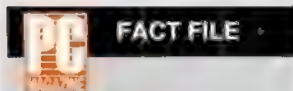
Assigning format tags is simple. *Ventura Desktop Publisher* makes it easy to use the field name as the tag for each field. You can use your own tag names as well, which can be handy if you want to have different fields share the same print attributes. If you leave a field without any tag, it's treated as a continuation of the prior field.

When you process the file using the recipe, you get a text file output with all the data tagged and ready for *Ventura Desktop Publisher* or one of the other

supported DTP packages. Using *Ventura DTP*, you would open the program from the File menu, open the file, and define the various paragraph tags for type style, size, spacing, leading, font weight, paragraph breaks, and so on. The difference between using this procedure and starting *Ventura DTP* from scratch is that the tags are already named; you still have to define them.

While there are many other features, there is also a shortcoming that stands out: The package includes both Windows and DOS character-based runtime utilities that allow you to process a data file using a stored recipe. This would be more useful if you could distribute recipes to others in your organization so that they could process data files on other computers without the expense of buying the full package for every computer. Unfortunately, Ventura Software's license only permits the runtimes on the same computer as the full version.

Originally announced at \$695, it is currently \$295. At this price, the savings will probably equal the purchase cost on your first project, though a more liberal runtime license would be even more attractive. Ventura also offers the program in a *GEM* version. If you need to create attractive reports based on database information and you use one of the three supported desktop publishing programs, *Ventura DataBase Publisher* is an excellent tool to help get the job done.



**Ventura DataBase Publisher**  
Ventura Software Inc., 15175  
Innovation Dr., San Diego, CA  
92128; 619-673-0172, 800-  
822-8221.

**List Price:** \$295

**Requires:** IBM PC AT or  
compatible, 2MB hard disk  
space, DOS 3.3 or later,  
Microsoft Windows 3.0 or  
later, mouse, EGA or better  
display; *Ventura Publisher* 2.0  
or later, *PageMaker* 3.1 or  
later, or *Interleaf* (any version).

**In Short:** *Ventura DataBase  
Publisher* is an affordable and  
powerful utility that makes  
short work of formatting  
database information for  
printing with a desktop  
publishing program.

CIRCLE 415 ON READER SERVICE CARD



## First Looks

### A Speedier Adobe Type Manager

HANDS ON  
by Christopher Bari

With Version 2.0, *Adobe Type Manager* gets a speed infusion. Adobe Systems' \$99 utility, which scales and renders PostScript fonts on the Windows screen and out to any Windows-supported printer, now creates fonts in about 25 percent less time than before.

On PC Labs' tests, *ATM* 2.0 was able to perform in 16 percent less time than Version 1.15 on the File Load test, which measures the time needed to render a screen font for the first time. The new version averaged 27 percent less time on the Type Size Change test, which enlarges a headline from 10 to 24 points. In the Block Typeface Change test, which measures the time needed to convert a paragraph of text from one font to another, Version 2.0 bettered its predecessor by 30 percent.

Adobe achieves these speed gains primarily by using 32-bit instructions when running in Windows' Enhanced mode with a 386 or better CPU. When you start Windows in Enhanced mode, *ATM* automatically installs a 32-bit dynamic link library (DLL), and the *ATM* icon displays "32 bits" in small letters during loading. Standard mode still uses a 16-bit DLL and shows no speed gains.

Other improvements to *ATM* are mostly cosmetic. Initial installation is marginally simpler, and it's easier to pick and choose new fonts to install afterward. The program still doesn't remember the drive or directory from which you previously installed fonts, so you have to select it by hand each time. Like Version 1.x, *ATM* ships with four weights each of four typeface families—Times, Helvetica, and Courier, plus a Symbol font.

*ATM* dominates the Windows market for scalable fonts, partly because of its simplicity and ease of use and partly because you can find almost 10,000 typefaces

in the Type 1 font format used by *ATM*—50 times as many as you can find in any competing format. But Adobe faces a major challenge from TrueType, the font scaling system that has been built into Windows 3.1, due for release early in 1992. TrueType

won't need an add-on program like *ATM*, but it will be years—if ever—before the range of typefaces available in TrueType format matches the range available in Type 1 format.

*ATM* 2.0, meanwhile, works smoothly with the beta version of Windows 3.1 tested by PC Labs. We were able to mix both *ATM* and TrueType fonts in the same document with no difficulty.

In a preemptive strike against TrueType, Adobe has been aggressively bundling *ATM* with a

number of Windows products from Aldus, Lotus, Micrografx, and Ventura. To further advance its market share, Adobe is charging only \$20 for the upgrade to 2.0. The speed gain easily makes it worth the price. ■

**List Price:** *Adobe Type Manager*, Version 2.0, \$99; upgrade for Version 1.x, \$20. Adobe Systems Inc., 1585 Charleston Rd., P.O. Box 7900, Mountain View, CA 94039-7900; 800-833-6687, 415-961-4400.

CIRCLE 431 ON READER SERVICE CARD

### Fastback Plus: Faster Performance, Different Interface

HANDS ON  
by Edward Mendelson

Version 3.0 of Fifth Generation Systems' \$189 *Fastback Plus* brings faster speed, greater flexibility, and a new interface to this classic backup program. No one will complain about extra speed, but upgraders may be baffled by interface changes that make the new version look completely different from the old. As compensation, *Fastback* can now back up multiple drives without using a macro, offers encrypted backups and a TSR scheduler, and lets users of Novell's *NetWare* back up and restore user privileges along with files.

In informal tests, *Fastback Plus* now works as quickly as

*The Norton Backup* and *Central Point Backup* (which also comes included with *PC Tools*). Unlike these programs, *Fastback* doesn't give you a matching Windows version, although you can run it in a DOS session under Windows. Unlike *Central Point Backup*, *Fastback* can't work with tape drives, although tape support is promised for a new version soon.

*Fastback's* new interface looks like a character-based version of Windows. It even has an Edit menu that includes Cut, Copy, and Paste commands that you can use when modifying keystroke macros or transferring part of one macro into another. You can choose among three menu levels, but even the simplest is

often confusing. For example, in the box that lets you decide whether to back up all files, changed files, or files you choose, the "Files I choose" option disappears if you select one of the other options, and you have to move elsewhere on the menu to get it back. The keyboard is inconsistent, and you have to drag with the mouse when a click should be enough.

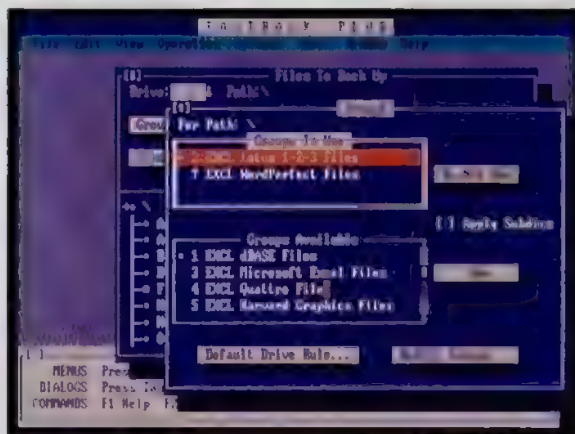
Some options on the advanced menu may be comprehensible only to engineers, who will understand that "Begin with dismount" doesn't mean you have to get off your horse, but that you have to start a backup with a new disk. A help screen explains all options, but comes up blank when invoked from some submenus. The manual is complex and obscure, but a simplified User Guide covers basic functions and you can call for toll-free support day or night.

Some options from Version 2.x have disappeared; for instance, one that let you tone down the loud error beep. The first release of Version 3.0 couldn't restore backups made with Version 2.09 or earlier, but Version 3.04 can.

*Fastback Plus* gets the job done, but if you plan to upgrade from Version 2.x you'll get a virtually new program. It may be time to consider instead *The Norton Backup*, *PC Magazine's* recent Editors' Choice, or, for tape and floppy disk support, *Central Point Backup*. ■

**List Price:** *Fastback Plus*, \$189. **Requires:** 640KB RAM, DOS 3.0 or later. Fifth Generation Systems, 10049 N. Reiger Rd., Baton Rouge, LA 70809; 800-873-4384, 504-291-7221.

CIRCLE 434 ON READER SERVICE CARD



*Fastback Plus* lets you select files by defining and selecting file groups with plain-language names like "database files" or "WordPerfect files."



# Three great reasons to buy dBASE now:

- ✓ **1. Borland's commitment to dBASE**
- ✓ **2. Borland's commitment to technology**
- ✓ **3. Borland's commitment to customers**

Now that it's from Borland, you can buy dBASE® with total confidence. Simply stated, Borland is fully committed to delivering more power, more flexibility and better support to the whole dBASE applications development community.

#### **Borland advances the dBASE standard.**

Because Borland is the leader in object-oriented technology, today's dBASE buyer will get more features and new dBASE releases in less time – such as SQL server links, event handling, object-oriented extensions to the dBASE language and compilers that generate fast, tight code.

In addition, dBASE applications



developers will be able to effortlessly integrate data from the desktop to the mainframe with our InterBase server.

#### **Borland support means greater customer satisfaction.**

Now that dBASE is from Borland, dBASE developers are assured of world class support. In fact, J.D. Power and Associates ranks Borland "Best Application Software in Customer Satisfaction, in small to medium-size and large businesses."

**Borland, your database partner in the 90's.** When it comes to technological innovation and customer satisfaction,

Borland leads the way. Borland is committed to advancing the dBASE standard on multiple platforms – DOS, Windows, VAX VMS, Sun, UNIX and Macintosh.

Borland is committed to meeting the full range of your applications development needs, providing the tools you need to create powerful data management applications today.

**J.D. POWER  
AND ASSOCIATES**

**Borland**

"Best application software in customer satisfaction in Small to Medium-sized and Large Businesses"

# B O R L A N D

*Software Craftsmanship*

CODE MP26

©1991 Borland International, Inc. All rights reserved. Borland, dBASE and the names of other Borland products are registered trademarks or trademarks of Borland International. Some of the product names used herein have been used as identification only and may be trademarks of their respective companies. 1991 J.D. Power and Associates' Computer End User Satisfaction Study: Phase I: Office Based Small to Medium Sized Businesses. Response from Business End Users at 1,784 business sites. Small to medium sized businesses were based on office sites with between 1 and 499 employees. 1991 J.D. Power and Associates' Computer End User Satisfaction Study: Phase III: Office Based Large Businesses. Responses from Business End Users at 1,094 business sites. Large businesses were based on office sites with 500 or more employees. J.D. Power and Associates is a service mark of J.D. Power and Associates. BI 1447

CIRCLE 295 ON READER SERVICE CARD



## QuickShow! Supports Hi Color Graphics

HANDS ON  
by Paul Banner

Most PC-based presentation packages support the standard 16 or 256 colors. HSC Software's \$149 *QuickShow!* presents a more realistic picture.

*QuickShow!* is able to reach what is called "high color," thanks to its support for the 32,768-color mode of Super VGA graphics boards that use Sierra Semiconductor's Hi Color Palette DAC chip. High-color boards are available from ATI, Cardinal, Diamond, and others. Completed *QuickShow!* presentations are impressive, but the program's lack of full-fledged Windows support makes the road to getting there rather clumsy.

In addition to incorporating high-color images in 16-, 24-, or 32-bit TGA (Targa) format, you can also import 1-, 4-, 8-, and 24-bit .PCX and .BMP files, .GIF files, 24-bit TIFF files, as well as *Animator Pro* and *Autodesk Animator* files.

You build a desktop presentation in *QuickShow!* by assembling the names of preexisting graphic, sound, and animation files into a Script Editor, adding transitions, and then playing back the script. *QuickShow!* provides simple tools for specifying the display time and transition effect (from a choice of over 100 high-quality transitions) for each image, and for adding a digitized sound track using .VOC (Sound Blaster format for digitized voice) or .WAV (Windows' audio file format) sound files in conjunction with a Sound Blaster, Media Vision, Pro Audio Spectrum, Thunderboard, or a compatible sound card. With the sound card, the program can also record digitized voice sound tracks.

One infuriating aspect of *QuickShow!* is its lack of full Windows support. Only the *QuickShow!* editor actually runs under Windows, and then only in Real mode, or in both Real and Standard

modes if you're using Quarterdeck Office Systems' memory manager *QEMM-386*. Windows' 386 Enhanced mode is not supported at all. We also had trouble using memory managers other than *QEMM-386*.

The editor has to open a DOS command session to execute full-screen DOS utilities whenever you ask it to do anything remotely connected to presentations, be it viewing an image, previewing a sound, or playing a presentation. The net effect of Windows is to slow down the whole process. Fortunately, there's also a DOS-based show editor. HSC promises that a future version will run entirely in Windows and will work with 8- and



*QuickShow!* works with high-color cards to display photographic-quality images in 32,768 colors at up to 800-by-600 resolution.

16-bit cards, as well as the high-color display adapters.

There are a few other aspects of *QuickShow!* that might raise your blood pressure, such as the lack of a free runtime module and an inability to compensate for hardware differences between the creation machine and the playback machine. Both machines must be configured identically, even down to CPU and disk speed and directory structure.

While these limitations cannot be underestimated, *QuickShow!*'s simple but effective presentation editing tools and

unmatched display quality make it a straightforward tool for creating attention-getting multimedia presentations. ■

**List Price:** *QuickShow!*, Version 1.0, \$149. **Requires:** 286-based PC or better, 640K RAM, 20MB hard disk, 1MB EMS, Super VGA card with S3/Sierra Hi Color RAMDAC, DOS 3.2 or later, mouse (Windows 3.0 or later required for Windows editor). HSC Software, 1661 Lincoln Blvd., #101, Santa Monica, CA 90404; 310-392-8441.

CIRCLE 427 ON READER SERVICE CARD

## Intelligent Parallel Port Speeds Print Jobs

HANDS ON  
by Joe Salem

CPUs have become more powerful, and hard disks are faster, yet even the fastest 486 system is not much better than a lowly 8088 in one important respect: the speed at which it sends a print job out the parallel port. Various methods of speeding up the process and returning control to the application exist but have drawbacks. Software print spoolers take up precious RAM that's better used to speed up the application itself, and external print buffers add to desk clutter without doing anything to speed up the actual data transfer.

Interface Electronics has a solution: the \$199 StarBoard Port, an intelligent ISA parallel port board that's actually a coprocessor. More than just a print buffer, the StarBoard comes with 256K of on-board RAM and a Motorola MC68HC11 CPU, which is the key to how the board speeds up printing. As long as there's room in the buffer, the board keeps accepting data from the

PC and never reports the printer as being busy, so applications return faster from printing. The CPU also compresses the data prior to storing it in the buffer, virtually doubling its capacity. Though we didn't test it for this review, the on-board circuitry can drive parallel cables up to 500 feet in length, a significant increase over the capability of standard parallel ports.

The StarBoard Port is a half-size 8-bit card that fits in any XT- or AT-class slot, and installs as easily as any standard printer port card. Two jumpers control the port and IRQ selections. The on-board RAM can also be user-upgraded by replacing the 256K SIMM with a 1MB SIMM. Otherwise, the board appears to the PC as a standard parallel port.

The board worked well with a number of DOS applications that I tested it with, including *Alpha Four*, *dBASE IV*, *Lotus 1-2-3 2.01a*, and *WordPerfect 5.1*. I was also able to copy files to the printer from the DOS prompt. Applications returned

from print spooling jobs at least twice as fast as when printing to a standard port. The board worked particularly well with Windows 3.0; I saw a lot less of the hourglass when spooling large jobs. I did encounter problems printing through both OS/2 1.3 and the latest OS/2 2.0 beta; Interface Electronics promises to have them resolved by the time OS/2 2.0 is officially released.

The company is also in the process of developing a *NetWare* 3.11 NLM (*NetWare Loadable Module*) that will let a network administrator remotely reset the board and pause/resume print jobs.

If you're tired of waiting for your computer to finish its printer chores, take a look at the StarBoard Port. Windows users and those who need to print large graphics files will find the board's cost is more than offset by the productivity gain. Owners of slower 286 and 8088 systems will also find the increased printing speed appealing. ■

**List Price:** StarBoard Port, \$199. **Requires:** 8-bit or 16-bit ISA slot, DOS 3.0 or later. Interface Electronics Inc., 4579 Abbotts Bridge Rd., #8, Duluth, GA 30136; 404-623-1066.

CIRCLE 420 ON READER SERVICE CARD



# Introducing Borland's ObjectVision 2.0 Instant Business Software!

New ObjectVision™ 2.0 is the easiest way to create your own Windows software applications. Fast. In fact, if you own Windows, you need ObjectVision to build software that is custom tailored to your specialized job or process. And ready-to-go applications are even included free, making it easy to get started.

## Visual Programming

ObjectVision uses a revolutionary concept in software called *visual programming*. This unique technology enables *anyone* to create interactive Windows applications without programming! Plus, you get instant access to your business data, no matter where it resides. So you are always informed.



## New Enhanced Features

- ObjectBar™ provides immediate access to tools
- Property Inspector speeds development
- Easy access to data in Paradox®, dBASE®, Btrieve and ASCII formats
- New Event Trees give you complete control over your application
- Query By Form retrieves *only* the data you need
- Password protection
- One-to-many data relationships
- Free runtime included!

With ObjectVision you can create intelligent applications that help you make decisions, take actions, prompt for input, link to multiple databases, run other applications and more!

## Instant Savings!

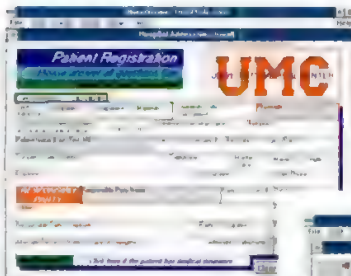
It has never been easier to develop your own business software. Buy ObjectVision 2.0 now for only \$149<sup>95</sup> (suggested retail price) and receive a \$10 rebate direct from Borland.\* To order or to upgrade your current version of ObjectVision...

**See your authorized dealer today, or call now 1-800-331-0877, Dept. 5118**



Dynamic Data Exchange (DDE) and Object Linking and Embedding (OLE). Now you can prototype and create complete

Windows applications fast, without writing a single line of code.



And if you are a programmer, ObjectVision gives you access to the most advanced Windows features available, including complete support for Dynamic Link Libraries (DLLs),



**BORLAND**  
Software Craftsmanship

\*Offer ends March 31, 1992. Rebate available for product purchased through dealer only. Obtain rebate card from dealer at time of purchase. Dealer prices may vary. All prices are in U.S. dollars. All Borland products are trademarks of Borland International, Inc. Copyright © 1991 Borland International, Inc. All rights reserved. BI 1453
CIRCLE 287 ON READER SERVICE CARD



# Windows Brings Added Dimension To The Writer's Toolkit

HANDS ON  
by Jonathan Matzkin

Clear, effective writing is an essential business skill, but the average office memo or project proposal is riddled with grammar lapses, spelling errors, and clumsy language. That's really too bad, since almost anyone can learn and practice good writing habits.

*The Writer's Toolkit for Windows*, from Systems Compatibility Corp. (\$129), combines a grammar-checking program with six reference tools (dictionary, thesaurus, quotation dictionary, abbreviation dictionary, encyclopedia, and grammar manual) that could be a big help to conscientious business writers. The Windows interface integrates *Toolkit* with popular word processors and places its reference modules at your fingertips as you work on a document.

*Toolkit's* main screen looks a bit like the Windows Program Manager. Icons arranged along the bottom of the screen correspond to the individual *Toolkit* components. To open the dictionary, for instance, you click on the appropriate icon. Each tool runs in a window, and you can open multiple tools in separate windows.

One of *Toolkit's* best features under Windows is its Synchronize All menu option. Once invoked, this command automatically looks up your entry in all of the currently active modules. In this way, you could seek a definition, synonyms, and background information for the same entry in a single operation. The results are displayed in each open window as if the search term had been entered separately in each component.

Systems Compatibility includes macros that virtually make *Toolkit* a part of *Ami Pro*, *WordPerfect for Windows*, or *Word for Windows*. I installed the

*Toolkit's* WinWord macros (the *Ami* and *WordPerfect* macros weren't yet available) and they worked beautifully. Once installed, the macro is triggered by WinWord's macro/run command. You can check a document or use any of the reference modules without leaving WinWord.

I also used *Toolkit* in conjunction with *XyWrite*, which I run in a DOS session under Windows. Even though Systems Compatibility Corp. provides no specific links to *Xywrite*, I found *Toolkit* to be a convenient companion to my word processor. I simply ran the word processor and *Toolkit* in separate on-screen windows and switched between them as necessary.

As individual tools, none of *Toolkit's* components equal their traditional, book-form counterparts. And grammar-checkers, as a group, simply don't work very well. The English language, in its seemingly limitless complexity, defeats all attempts at reducing it to a software-based system of rules. In our last roundup of writer's tools (September 24, 1991), the best of the grammar-checkers, *Power Edit*, found less than half

of the mistakes in our test file. *Correct Grammar*, the grammar-checking component of *Toolkit*, came in second but found only 35 percent of the errors. *Toolkit for Windows* found no problems with the following sentence: "Another method Bill uses are to use persuasion." Grammar-checkers do consistently catch some mistakes, but they are nowhere near as reliable as a competent spell-checker.

Grammar-checking is not a good reason to buy *Toolkit*, but the package's other components have quite a bit to recommend them. The *American Heritage Electronic Dictionary* has more than 115,000 entries and offers reasonably complete definitions. It's not as comprehensive or as complete as the unabridged *American Heritage Dictionary of the English Language* that I got as a childhood present, but it serves quite well for most quick lookup needs as you work on a document.

Similarly, the included version of the *Concise Columbia Dictionary of Quotations* is a ready source of pithy comments from the likes of Harry Truman, Winston Churchill, and Dorothy Parker. You can search among the 6,000 entries on a particular topic or person, or view an index of all authors and subjects.

The *Dictionary of Common Knowledge* is analogous to a one-volume encyclopedia. Entries are short and not terribly informative, but this module will help

## FACT FILE

**The Writer's Toolkit for Windows**  
Systems Compatibility Corp.,  
401 N. Wabash, #600,  
Chicago, IL 60611;  
312-329-0700.  
**List Price:** \$129.  
**Requires:** 80286 or better  
processor, 6.5MB of hard disk  
space, Microsoft  
Windows 3.x.  
**In Short:** A collection of  
useful writer's tools  
ingeniously knitted together  
under the Windows environ-  
ment. Not as comprehensive  
as standard book-form  
reference tools, but much  
more convenient to access.

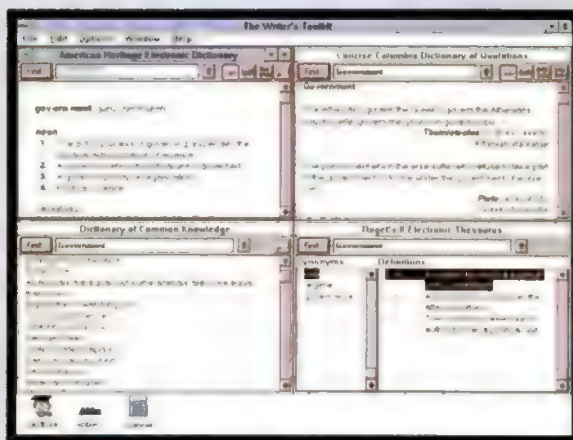
CIRCLE 432 ON READER SERVICE CARD

you keep your facts straight. The abbreviation dictionary is designed to serve a specific, limited purpose. It tells you the appropriate abbreviation for a word, if one exists, and it also expands abbreviations into their long form.

Also included and of more use than this limited tool is *The Written Word II*, an on-line handbook of grammar and style. A fairly comprehensive textbook, *Written Word* displays its table of contents when you click on its icon within *Toolkit*. You can search for a topic using keywords, as with the other modules, or browse the table of contents and click on a desired topic. For someone like me, who must constantly be reminded not to write passive sentences, having an on-line grammar reference is a major convenience.

One legitimate complaint about *Toolkit* is its speed. Running on my 486/33 it was a bit slow opening and closing, and occasionally slow in finding a reference. Systems Compatibility promises a speed-up patch that should improve performance.

Anyone who does a significant amount of writing will have use for *The Writer's Toolkit for Windows*. The ready accessibility of its information gives this software a distinct advantage both over non-Windows packages and over actual books. The references aren't as complete as those in book form, but the convenience and flexibility of *Toolkit* goes a long way toward making up for its deficiencies as a reference work.



*The Writer's Toolkit* makes excellent use of the Windows 3.0 interface. The Synchronize All command allows a single key word to be looked up simultaneously in multiple references.





# How Borland's Paradox Is Making News in the USA . . . TODAY

*USA TODAY*® has changed the way Americans look at newspapers. As "The Nation's Newspaper," *USA TODAY* goes after critical, in-depth stories that affect people across the country.

But because many of those stories start with mountains of numbers and statistics, getting the facts is a difficult, time-consuming task. And in the deadline-oriented newspaper business, there is simply no time to waste.

To solve these complex problems, *USA TODAY* chose Borland's Paradox.®

## The Dawn of "Database Journalism"

*USA TODAY*'s Special Projects Unit has the daunting task of gathering and analyzing various government reports and statistics to get to the important stories hidden underneath.

They call their work "database journalism," and Paradox is the tool of the trade.

Reporters download information—from census figures to campaign finance data to crime statistics—into specially created Paradox databases for easy searching and analysis. In many cases, Paradox imports these figures directly, since it reads dBASE® and Lotus® files.

## The S&L Scoop

In fact, Paradox and database journalism were key figures in *USA TODAY*'s groundbreaking series of reports on the Savings & Loan crisis.

Early in 1989, *USA TODAY*'s Special Projects

Unit used Paradox to investigate and analyze the health of more than 3,000 S&Ls across the country. As a result, *USA TODAY* readers were among the first to know about the national ramifications of this important story.

## A Messenger Called AMANDDA

*USA TODAY* has 29 bureaus and regional offices nationwide. The paper's production depends on all those offices sharing messages and vital information.

To handle this information flow, a system called AMANDDA (for Automated Messaging AND Directory Assistance) was created using Paradox to work with the corporate electronic mail system. This remarkable partnership links every *USA TODAY* office, and provides instant access to a variety of information sources, the lifeblood of a daily newspaper.

And with Paradox, AMANDDA was up and running in less than two months.

## Just the Facts

Paradox has all the powerful database features you need. Features like superior single- and multiuser access. Query By Example (QBE) to simplify finding the information you're looking for. Presentation-quality graphics for outstanding reports. The turbo-driven VROOMM™ system for maximizing memory use. Multi-table forms that let you look simultaneously at information from several tables. And that's only the beginning.

For developers, Paradox includes the comprehensive Paradox Application Language (PAL™). PAL puts the power of Paradox at your fingertips, and a set of robust development tools completes the programming environment. Exactly what you'd expect from a world-class database management system.

## Some Independent Opinions

Some of the most respected industry publications have also made Paradox their #1 choice.

"With its combination of speed, ease-of-use, and practical features, Paradox [is] an excellent value."

—*Computerworld*

April 8, 1991

"Paradox is an outstanding product for developers and end users. It's one of the finest combinations of programming and interactive environments available."

—*InfoWorld*

November 12, 1990

## Get Paradox. And Get the Whole Story.

Join *USA TODAY* and thousands of other companies who keep costs down and profits up with Paradox.

**To order Paradox, see your dealer today or call 1-800-331-0877, Dept. 6255**

Copyright © 1991 Borland International, Inc. All rights reserved. Paradox, VROOMM and PAL are trademarks of Borland International, Inc. B11443

# B O R L A N D

*Software Craftsmanship*

CIRCLE 031 ON READER SERVICE CARD



## First Looks

# TypeReader: OCR Software That Captures the Details



A newcomer to the scene, ExperVision's \$895 *TypeReader* is going head to head with the current leaders in the Windows-based optical character recognition (OCR) arena: Calera's *WordScan Plus* and Caere's *OmniPage Professional*. Unlike the competition, *TypeReader* does not handle graphics. Instead, its designers have focused on producing software that claims to achieve superior speed and accuracy. Its ability to capture the format as well as the content of original documents sets it apart.

Designed to read alphabets such as Japanese Kanji, which has over 7,000 symbols, *TypeReader* uses a technique known as machine-learned fragment analysis, based on thousands of type samples pinpointed with the stable elements of each character for identification. The resulting engine performs *TypeReader*'s primary OCR. A series of filters are then used to overcome recognition obstacles such as fragmented letters, kerning, and unusual fonts. Other programs in this class use feature extraction or omnifont technology, and

most low-end programs use a more limited matrix matching technique.

*TypeReader* can also completely preserve the source document's format. Other high-end OCR programs retain some format information such as tabs, indentations, bold, underline, and italic fonts, but *TypeReader* also preserves font type and size (from 5 to 64 points), columns, and justification.

From *TypeReader*'s Windows-based setup, you specify the output format, the directory where files will be loaded, and the scanner you'll use. Drivers for Abaton, Canon, Datacopy, Epson, Hewlett-Packard, Howtek, Microtek, Panasonic, Ricoh, and UMax scanners are included. *Adobe Type Manager 1.5* is bundled, but its use is optional.

The simple interface places scanner controls and import functions on a set of button bars called the Gallery. The scrollbar along the bottom controls the document's magnification, position, and mode: either the original bitmap version or the converted OCR version. Menus access file operations, preference settings, and advanced operations.

Your source documents can

come from existing bitmap files in TIFF or .PCX format or scanned images. Clicking on the Gallery's Auto button runs the program through three recognition phases: Get Page, Locate, and Recognize. You can also run the steps manually. The source file is loaded into memory, and a bitmapped image of the file is displayed with a bar depicting progress. Next, the bar moves over the page, locating the blocks of text and drawing arrows in the order they will be processed. Finally, the bar moves down the page during the actual OCR recognition process. A dictionary automatically checks spelling.

With the converted, formatted document displayed, you can do on-screen editing using the Tab key to move to unidentified or questionable letters. The original scan of the words in question pops up for quick reference.

You can save the file in *Ami Pro*, *DisplayWrite* (DCA/RTF), *Excel*, *Lotus 1-2-3*, *Microsoft Word* (RTF), *MultiMate*, ASCII, or Smart ASCII formats. All except the plain ASCII option will save any supported document formatting.

To test ExperVision's claims informally, we ran a series of pages through *OmniPage Professional*, *TypeReader*, and *WordScan Plus*. Samples included a variety of fonts, mixed columns, poor-quality faxes, books, and yellowed newspapers.

*TypeReader* handled complex layouts well and was better than the others at recognizing decorative and stretched fonts. We used the program's defaults to read a page with several fonts in varied sizes (alternating between one and two columns), saved the unproofed file, and printed it using *Word for Windows 2.0*. All formatting was preserved correctly except for two minor errors—a missed hyphen and letter. A complex table scanned from a light photocopy with five columns of figures and one column of text was read and loaded into *Excel*. We found only one missed letter and one misplaced cell.

*TypeReader* handled text close to the spine of a book more accurately than competitors. A dark fax foiled all three programs (about 40 percent errors), but *TypeReader* processed the page



## FACT FILE

### *TypeReader*, Version 1.0

ExperVision Inc., 3590 N. First St., San Jose, CA 95134; 800-732-3897 408-428-9444

List Price: \$895.

Requires: 286-based PC or better, 4MB RAM (6MB recommended), 8MB hard disk space, DOS 3.1 or later, Windows 3.0 or later, mouse.

In Short: A very powerful, well-designed Windows-based OCR package that not only does a superb job of handling text conversion but can also preserve the formatting of the original document.

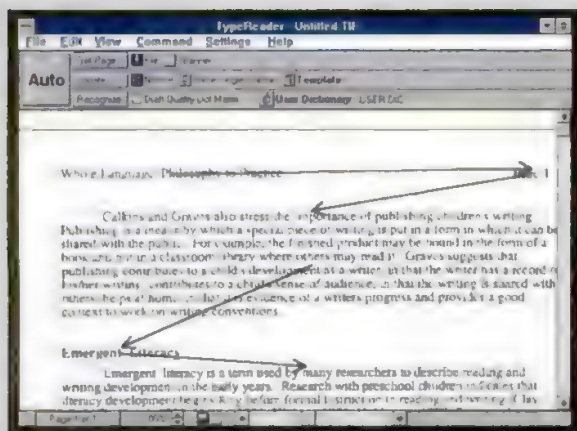
CIRCLE 418 ON READER SERVICE CARD

in about 25 percent less time.

The amount of available memory makes a real difference in *TypeReader*'s conversion speed. On a 386/SX with only 4MB of memory, *TypeReader* was actually slower than the other programs. On a 386-based PC with 12MB of RAM and on a 486-based PC with 16MB of RAM, it showed slight gains on processing easy pages (taking about 5 percent less time than the other programs) and a significant gain on complex documents (20 to 25 percent less time). *TypeReader*'s edge increased to about 30 percent when it ran on a 486-based PC with 16MB RAM. In short, *WordScan Plus* outperforms *TypeReader* on high-quality documents using machines equipped with low memory. *TypeReader* shows definite advantages with tough tasks and with more memory.

The only bug we noticed was *TypeReader*'s tendency to cut the ends off some character strings. This appears to result from the way it measures fonts when the space is calculated for the frame that contains the text. Adjusting the font-mapping option in the Setting menu to match the fonts used by the video adapter fixed the problem. ExperVision is working on a fix for the next release.

With its slick interface, enhanced ability to capture formatting, and thorough documentation, *TypeReader* is a strong showing for a first release. It requires more memory and a little more money than some of the other programs, but the extra power and features make it well worth serious consideration. ■



*TypeReader* provides an easy-to-use interface for sophisticated OCR. It offers a high level of accuracy and the ability to save the format of the scanned document (shown here) in the converted file.



# Borland ranked best Quattro Pro beats Lotus 1-2-3

Two recent industry studies objectively confirm the facts: Customers rank Borland best among software companies, and Quattro® Pro outperforms *all* Lotus® spreadsheets.

## Borland: The technology leader.

Buying software shouldn't be an act of blind faith. Before purchasing your next spreadsheet, take a hard look at the company behind it. Bigger is not better!

Because Borland is smaller than our competitor, we work smarter, we try harder, and it's paying off: Borland was just ranked "Best Application Software in Customer Satisfaction, in Small and Medium Sized Businesses," in the prestigious J.D. Power and Associates survey.

Who would you rather buy your next spreadsheet from?

## J.D. POWER AND ASSOCIATES

APPLICATION SOFTWARE  
CUSTOMER SATISFACTION INDEX<sup>SM</sup>

June 6, 1991

1. BORLAND
2. WORD PERFECT
3. CLARIS
4. ALDUS
5. MICROSOFT
6. LOTUS

## Quattro Pro: The standard of excellence.

*InfoWorld* reviews confirm what more than one million PC users already know: Quattro Pro is the best DOS spreadsheet that money can buy. Better than *any* Lotus spreadsheet including their recently released version 2.3.

Just check out the *InfoWorld* review results below. Quattro Pro wins in comparison to Lotus 1-2-3\* hands down in *InfoWorld* and with more than 1,000,000 enthusiastic users.

|                      | Quattro Pro      | Lotus 1-2-3         |                     |
|----------------------|------------------|---------------------|---------------------|
| Number of ...        | 3.0 <sup>1</sup> | v. 2.3 <sup>2</sup> | v. 3.1 <sup>3</sup> |
| "Excellent"          | 7                | 2                   | 3                   |
| "Very Good"          | 8                | 4                   | 5                   |
| "Good"               | 0                | 5                   | 4                   |
| "Satisfactory"       | 2                | 5                   | 3                   |
| "Poor"               | 0                | 1                   | 1                   |
| <b>Overall score</b> | <b>8.4</b>       | <b>6.3</b>          | <b>6.5</b>          |

<sup>1</sup> Source: *InfoWorld*, April 29, 1991. <sup>2</sup> Source: *InfoWorld*, June 10, 1991.  
<sup>3</sup> Source: *InfoWorld*, January 20, 1991.

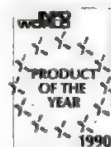
We don't blame Lotus for trying to underplay ratings such as these, but clearly Quattro Pro is more powerful. It has better graphics, better capacity, better macros, better consolidation and linking, and much more!

## Borland and Quattro Pro: The obvious choice.

Company for company, product for product, the choice is clear. Join more than a million users and upgrade to Borland's Quattro Pro today! If you own any version of Lotus 1-2-3, for only \$129<sup>95</sup> we'll rush you your own copy of the best spreadsheet from the best company.

See your dealer or call 1-800-331-0877 now!

| REPORT CARD           |             |              | INFO<br>WORLD |
|-----------------------|-------------|--------------|---------------|
| SPREADSHEET SOFTWARE  |             |              |               |
| Quattro Pro           |             |              |               |
| VERSION 3.0           |             |              |               |
| Criteria              | (Weighting) | Score        |               |
| <b>Performance</b>    |             |              |               |
| Formulas/analysis     | (100)       | Very Good    |               |
| Compatibility         | (50)        | Very Good    |               |
| Speed                 | (75)        | Very Good    |               |
| Database              | (75)        | Excellent    |               |
| Graphics              | (75)        | Excellent    |               |
| Output                | (50)        | Excellent    |               |
| Macros                | (50)        | Very Good    |               |
| Consolidation/linking | (50)        | Excellent    |               |
| Capacity              | (50)        | Very Good    |               |
| Network               | (50)        | Satisfactory |               |
| <b>Documentation</b>  |             |              |               |
| Ease of learning      | (50)        | Excellent    |               |
| Ease of use           | (75)        | Very Good    |               |
| File handling         | (50)        | Very Good    |               |
| <b>Support</b>        |             |              |               |
| Support policies      | (25)        | Very Good    |               |
| Technical support     | (25)        | Satisfactory |               |
| Value                 | (100)       | Excellent    |               |
| <b>Final score</b>    |             | <b>8.4</b>   |               |



# B O R L A N D

Software Craftsmanship

CODE: MJ59

1991 J.D. Power and Associates Computer End User Satisfaction Study: Phase 1. Office Based Small to Medium Sized Businesses<sup>SM</sup> Response from Business End Users at 1,784 business sites. Small to medium sized businesses were based on office sites with between 1 and 499 employees. J.D. Power and Associates is a service mark of J.D. Power and Associates. Borland is a registered trademark of Borland International, Inc. Copyright © 1991 Borland International, Inc. All rights reserved. Quattro is a registered trademark of Borland International, Inc. Pricing is in U.S. dollars. Offer good in U.S. and Canada only. Dealer prices may vary. B1 1423A

CIRCLE 285 ON READER SERVICE CARD



# Turn your data into information.

R&R Report Writer turns your raw data into useful information. Create reports that relate, analyze, summarize and professionally present your data.

Data. It's the most valuable asset your business has. But are you using it effectively... to help you make decisions to grow and manage your business?

Now there's a way to get the most out of your data.

R&R Report Writer lets you take the data stored in your database files and turn it into comprehensive, easy-to-understand reports. Using these reports, you'll be better able to analyze trends in your business, make informed decisions and increase your overall effectiveness.

Unlike your database manager, R&R Report Writer lets you create sophisticated reports without having to write a

single line of code. In fact, you don't have to know that much about databases to generate even complex reports. With intuitive Lotus-like menus and instant online help, you'll be creating reports soon after opening the package. Best of all, R&R uses different fonts so you can present your data with professional-quality output every time.

Join more than 100,000 others who, like PC World, say R&R is "the undisputed reporting champ". For just \$249, you, too, can start turning data into information. See your dealer today.

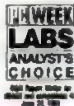
## Free Demo Disk!

Call today for our free demo disk. See how R&R Report Writer works with your database to create professional-quality reports in only minutes!

**800-325-9035** Ext. 8213

You need R&R if you use:

dBASE  
Paradox  
Fox  
Alpha Four  
Clipper  
1-2-3  
Quattro Pro



# R&R Report Writer®

Concentric Data Systems, Inc.

110 Turnpike Road, Westborough, MA 01581 • Tel: 508-366-1122 • Fax: 508-366-2954

© 1991 Concentric Data Systems Inc. All product names are trademarks or registered trademarks of their respective owners.

CIRCLE 315 ON READER SERVICE CARD



by  
Emerson Andrew  
Torgan

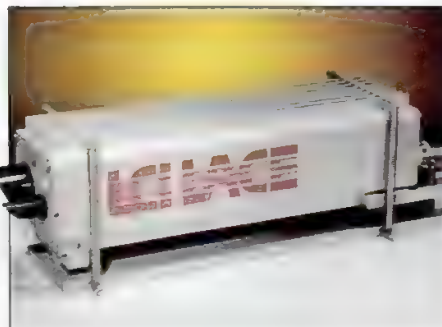
# New & Improved

News of Announced Products and Upgrades

## Laser Link Eliminates Need for Network Cabling

**NEW** Laser Communications is now shipping three new devices that use coherent laser light to provide wireless connectivity for an unobstructed distance of up to 1 kilometer. According to the company, the LOO-36 T1/T2 Link provides T-carrier transmission of data, voice, and video. It is used to connect T1 or multiple T1s point-to-point, achieving its 1.544-megabit-per-second T1 transfer rate without cabling. Capable of handling simultaneous synchronous and asynchronous data, the unit can also offer T2 transmission via an M1-2 multiplexer interface, upgrading networking capacity to 6.312 Mbps.

The LOO-18 Ethernet Data Link, compliant with IEEE 802.3, has a throughput rate of 10 Mbps. Each unit simultaneously transmits and receives signals, and can link computers using DECnet, TCP/IP, and XNS. The LOO-19 Token Ring System, IEEE 802.5



The LOO-18 offers laser connectivity and transmission of data for distances up to 1 kilometer without cabling.

compliant, promises Token-Ring LAN connectivity at a 4-Mbps data rate.

**List Price:** LOO-36 T1/T2 Link, \$13,750; LOO-18 Ethernet Data Link, \$15,609; LOO-19 Token Ring Link, \$26,649. Laser Communications Inc., 1848 Charter Ln., Suite F, P.O. Box 10066, Lancaster, PA 17605-0066; 717-394-8634.

CIRCLE 402 ON READER SERVICE CARD

## HOT PROSPECT

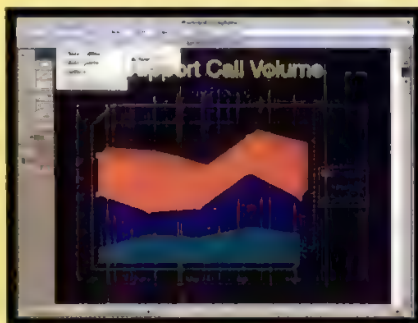
### A HARVARD GRAPHICS FOR WINDOWS

Software Publishing Corp. has released a new Windows version of its best-selling DOS-based presentation graphics package. *Harvard Graphics for Windows* offers users a Slide Sorter, an Outliner, and a Slide Editor—three integrated modes for creating and fine-tuning a presentation.

*Harvard's* Chart Gallery lets users preview design and charting options by providing 88 chart and slide layouts displayed via icons. Fifty-five predesigned, customizable presentation styles include template collections offering the various charting options, a color palette, background designs, fonts, and font sizes. The templates position and format text, graphs, tables, charts, and graphics.

*Harvard Graphics for Windows* also lets users launch DOS and Windows applications from within the package's Screen-Show by clicking a mouse on objects on-screen. Through DDE support and the Launch Application feature, users can access and manipulate data from other applications such as databases and spreadsheets.

**List Price:** *Harvard Graphics for Windows*, Version 4.0, \$595; upgrade from Version 2.3 or earlier, \$125; cross-platform exchange for Version 3.0, \$50. **Requires:** 8MB hard disk space, Windows 3.0 or later. Software Publishing Corp., 3165 Kifer Rd., Santa Clara, CA, 95051; 408-986-8000.



*Harvard Graphics for Windows* offers a rich set of presentation tools, and it will read all *Harvard Graphics* for DOS files.

CIRCLE 401 ON READER SERVICE CARD

## NET/30: Windows Front End, Compatibility for Peer-to-Peer LAN

**NEW** Invisible Software has unveiled *NET/30 for Windows*, which gives the company's DOS-based peer-to-peer network package, The Invisible Network, a Windows front end. According to the company, the package features an icon-based control panel, automatic Windows setup, an enhanced security system, e-mail, and HyperText-based on-line help. In addition to NetBIOS, the package offers TransBIOS, a communications protocol. The open-file limit has been increased to 999 files on both dedicated and nondedicated servers.

*NET/30* also lets users access data from multiple workstations across a network while multitasking. It offers extended File and Print Manager functions across the network, including modification of print queues. The Control Panel utilities supplied can perform Windows File Manager functions such as connecting network drives or printers.

**List Price:** *NET/30 for Windows*, \$399 per network site. **Requires:** *The Invisible Network*, Windows 3.0 or later. Invisible Software Inc., 1142 Chess Dr., Foster City, CA 94404; 415-570-5967.

CIRCLE 403 ON READER SERVICE CARD

## Persona Adds Features To Whitewater's Actor

**NEW** InnoVision Software has released *Persona*, an add-in that supplies developers with additional editing features for The White-water Group's object-oriented application development package, *Actor*. *Persona* consists of a set of class libraries that add several new functions to the *Actor* Browser, including multiple windows support, an undo and redo feature, multiple method buffers, access to methods via a method list, and modification of more than one method at a time. *Persona* also provides BRIEF and Epsilon programming-editor emulators to Browser, and it works with *Actor* 3.0 or 4.0. InnoVision is looking to incorporate additional emulators in the future.

**List Price:** *Persona*, \$129.95. **Requires:** *Actor*, Version 3.0 or later. InnoVision Software Inc., 309 Pinevue Dr., Monroeville, PA 15146; 412-392-1580.

CIRCLE 404 ON READER SERVICE CARD



### BRIEFS



#### STATISTICS AND ANALYSIS

**STSC** is shipping a statistical graphics analysis package designed specifically for use with 80386- and 80486-based PCs. *Statgraphics Plus* (\$1,595) offers over 250 statistical and mathematical procedures, and lets users manipulate data through presentation graphs and view the changes. *dBASE*, *Lotus 1-2-3*, *Symphony*, *ASCII*, and *.DIF* files can be imported. 800-592-0050, 301-984-5123.

**Minitab's** newest version of its statistical software package, *Minitab*, Release 8 (\$695), has a new user interface that features pull-down menus, dialog boxes, a data editor, and a scrollable session window. Help commands appear in a scrollable window. 814-238-3280.

**Kalmia** is now offering a statistics package for Windows. *WinSTAT* (\$395) lets users analyze data, either generated or imported from *dBASE III* and *Lotus 1-2-3* files, and save the resulting graphs and tables into reports or documents via the Windows Clipboard. A "Which Statistic?" feature helps the user determine the optimum statistical method for achieving specific results. 617-864-5567.

**Pizzano & Company** is shipping *Geneva Statistical Forecasting* (\$495), an add-on for *Lotus 1-2-3 3.x* that offers line-item forecasting, unlimited batch processing of multiple number rows, linear and nonlinear regression, and single, double, and Holt-Winters exponential smoothing of spreadsheet data. 617-935-7122.

**Spiral Software** has upgraded its data-viewing, analysis, and plotting package. *EasyPlot*, Version 2.2 (\$349), includes an enhanced batch language, new analysis tools (including weighted curve-fits and surface integrals), and new graph types (including reverse-axis plots). *EasyPlot* now supports the HP LaserJet III and color dot-matrix printers. 800-833-1511, 617-739-1511.



#### WINDOWS SOFTWARE

**Que's** *RightWriter for Windows* (\$99.95) includes over 1,000 new grammar rules and a three-level help system. Sentences

CONTINUES ON PAGE 64

## Upgrade Kit Turns Hand Scanners into Color Scanners

**NEW** **Computer Aided Technology** is now offering a combination hardware/software upgrade kit to turn your 4-inch black-and-white or gray-scale hand scanners into full-color units. A supported scanner is clipped to a lighted scanner guide (with built-in color filters) to ensure three identical passes over the image. Users scan the desired image three times—once each for the red, green, and blue components of the scan. The *CAT Color Converter* software combines the three scans into one full-color image. Scanned images are converted into .PCX or TIFF files in RGB format for use with paint programs such as *CorelDRAW*, *Deluxe Paint Enhanced II*, and *Paintbrush IV Plus*.

The *CAT Color Converter* can capture up to 256,000 colors when used with a supported black-and-white scanner, or up to 16 million colors with a supported gray-scale unit, according to the vendor.

**List Price:** *CAT Color Converter*, \$169.

**Requires:** 640K RAM, DOS 3.1 or later, VGA display or better, supported hand scanner. **Computer Aided Technology Inc.**, 10132 Monroe Dr., Dallas, TX 75229; 214-350-0888.

CIRCLE 405 ON READER SERVICE CARD

## Philips Unveils Multimedia, Notebook PCs

**NEW** **Philips Consumer Electronics Co.** has unveiled a new line of PCs under its own Philips brand label. Leading the charge is the Philips 386SX/20 MPC (Multimedia Personal Computer), complete with 4MB RAM (expandable to 8MB), 80MB hard disk, Super VGA display subsystem, sound board, and 680MB MPC-compatible CD-ROM drive. The unit is preloaded with DOS 5.0, Microsoft Windows 3.0 with Multimedia Extensions, Microsoft Multimedia Bookshelf, and Microsoft Works.

Also carrying the Philips label are the LX320, a 6.4-pound 386SX/20 notebook PC that comes with 2MB RAM and a 60MB hard disk. The LX320 that incorporates a thinner design (9 by 11 by 1.8 inches HWD), and a larger screen (9.6 inches) than previous models. The CM202XRS, the company's first internal CD-ROM drive, offers an average access time of 350 msec, according to the vendor, and comes bundled with *The New Grolier Encyclopedia* and *The PC Sig Library*.

**List Price:** Philips 386SX/20 MPC, \$2,499; Philips LX320, \$3,799; Philips CM202XRS, \$549. **Philips Consumer Electronics Co.**, One Philips Dr., P.O. Box 14810, Knoxville, TN 37914-1810; 800-722-6224, 615-475-8869.

CIRCLE 406 ON READER SERVICE CARD

## Portable Hard Disk Offers Increased Laptop Storage

**NEW** **BSE Co.** is now shipping the Flashdrive Models 25 and 35, two external portable storage solutions for notebook, laptop, and desktop PCs. Both battery-operated Flashdrives connect to a PC via a parallel port, offer a claimed rechargeable battery life of 5 hours, and use on-the-fly compression techniques through a combination of hardware and software to double the mechanical storage capacity of the installed drive.

Flashdrives use proprietary disk controller software that occupies 15K of system RAM. They can be used with any PC that has a parallel port and is running DOS 3.0 or later, according to BSE. The units are for storage only, and cannot be used to boot a system. The Flashdrive Model 25 accepts 2.5-inch IDE hard disks from 20MB to 85MB, and it weighs approximately 1.5 pounds. The larger Model 35 accepts 3.5-inch IDE drives up to 220MB.



**BSE's new Flashdrives offer portable storage and on-the-fly compression in a compact, lightweight unit.**

**List Price:** Flashdrive Model 25: 20MB configuration, \$399; 40MB, \$599; 60MB, \$699; 85MB, \$799. Flashdrive Model 35: 20MB configuration, \$399; 40MB, \$499; 105MB, \$699; 120MB, \$799; 220MB, \$999. **BSE Co.**, 1622 Edinger Ave., Suite F, Tustin, CA 92680; 714-258-8722.

CIRCLE 407 ON READER SERVICE CARD

## QED Adds Windows Group Scheduling, Calendar Arbitration

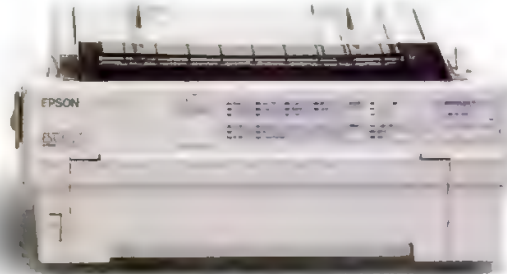
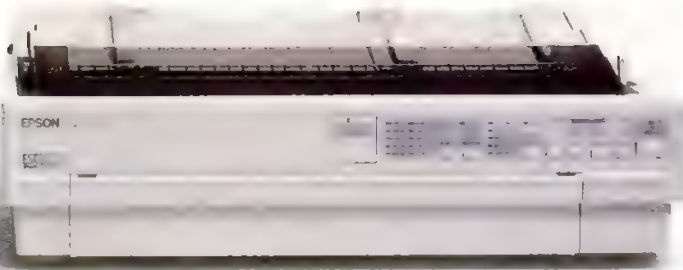
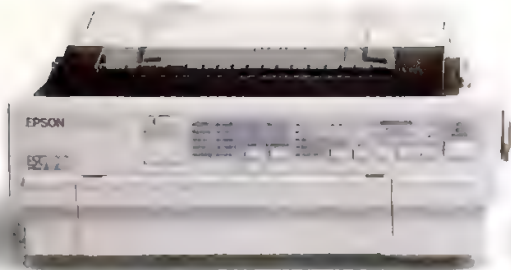
**IMPROVED** In releasing *QED Office*, Version 2.0, **Strategic Marketing Associates** has added new mail and meeting notification features under Windows. Compatible with any *NetWare*, *PC LAN*, *3Com*, or *IBM* network, Version 2.0 also adds group scheduling and booking. It checks the calendars of all attendees, using predefined parameters, to ar-

CONTINUES ON PAGE 64



Presenting  
The Next Page  
In Printer History.  
From The Company  
That Printed  
The First.





**F**unny how history has a way of repeating itself. Year after year—actually for the past 25—Epson® has been the leader in dot matrix printing technology.

Introducing six reasons why that leadership is sure to continue: the letter-quality Epson LQ-570, LQ-870, LQ-1070, LQ-1170, ActionPrinter™ 5000 and ActionPrinter 5500.

### *More Paths To Success.*

For sheer paper handling flexibility, no other printer—dot matrix, ink jet or laser—handles quite as well as these.

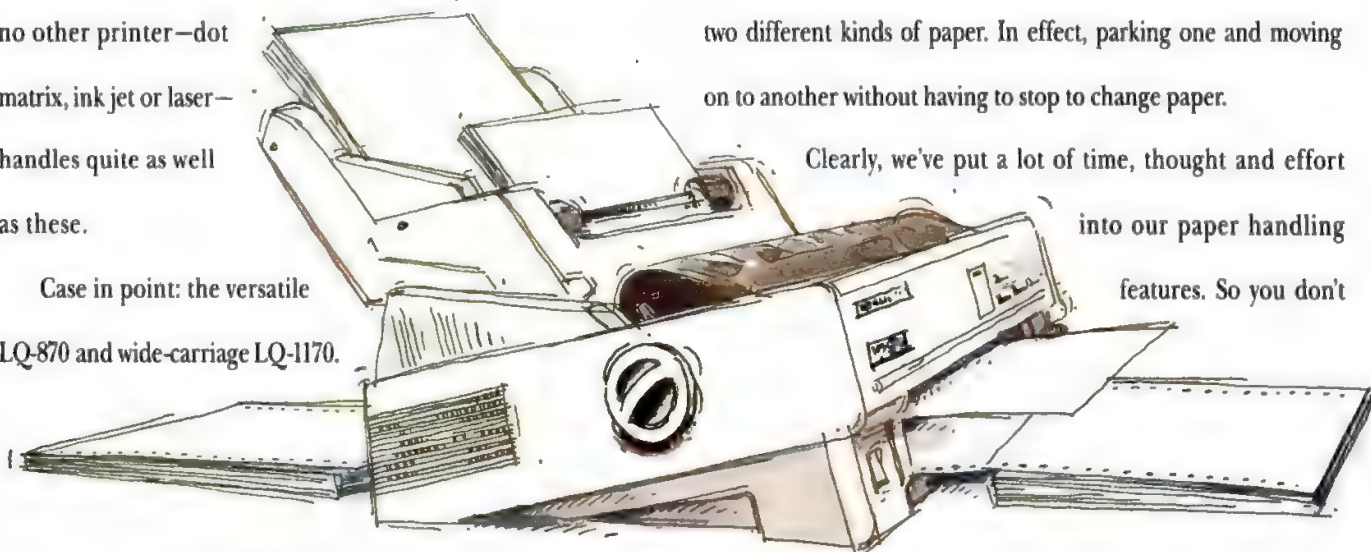
Case in point: the versatile LQ-870 and wide-carriage LQ-1170.

When fully loaded, these printers put as many as five types of paper at your fingertips. Everything from letterhead to continuous-form checks, four-part forms, tractor-feed paper, even envelopes.

All our printers can automatically handle 50 sheets using our optional single-sheet feeder. Add our high-capacity feeder and you're quickly up to 200.

Then there's Epson SmartPark™ paper handling. At the press of a button and flick of a lever, you can easily switch between two different kinds of paper. In effect, parking one and moving on to another without having to stop to change paper.

Clearly, we've put a lot of time, thought and effort into our paper handling features. So you don't



*With five different paper paths to draw from at any moment, an Epson LQ printer is as versatile as it is dependable.*



have to put much time, thought or effort into using them.

you'll get superior output quality and faster throughput speeds.

### Scale New Heights.

Each new Epson printer comes with a new industry-setting standard—ESC/P2™. This breakthrough printer control system brings scalable fonts to dot matrix printing.

Simply put, type sizes are no longer as limited. So now you can do things with a 24-pin printer that before could only be done with a laser. And you don't have to give up one bit of paper handling flexibility to do it.

### Graphically Superior.

What ESC/P2 does for type, it also does for graphics. Brilliantly.

It includes an enhanced Windows™ driver, exclusive to Epson. When you print from any program running in Windows,

## SCALABLE FONTS

*With a new Epson LQ printer, you can print a variety of type in a variety of sizes, up to 32 point.*

### Built For The Long Run.

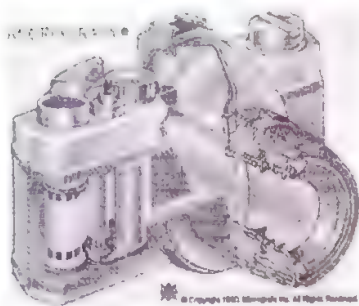
Epson printers aren't only designed with more firsts, they're designed to last. Each is backed by a generous 2-year limited warranty. As well as a helpful toll-free 800 number to provide you with dependable, expert assistance.



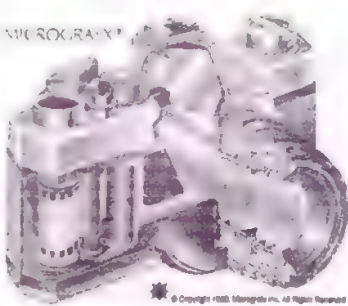
One more thing you can always depend on: Epson reliability.

It isn't a claim just any printer company can make. It's a quality—a character trait—our products have earned over time.

To see the latest printer innovations firsthand, visit your nearby Epson dealer, or call 800-289-3776. And see why, after more than 25 years, Epson is still the first name in dot matrix printing.



(Before.)



(Now.)

*Epson's enhanced Windows driver improves not only the look of your text and graphics, but the speed at which they print.*

# EPSON



Desktops



Dot Matrix



Notebooks



Lasers



Servers



## New & Improved

### BRIEFS

CONTINUED FROM PAGE 60

can be graphically displayed in parse trees (parts of speech), and a summary analysis of readability, sentence structure, and strength of delivery can be called up in any portion of a document. 317-573-2500.

**Ibis Software's WinFORM** (\$179.95) is a forms software package for Windows with 150 predesigned business forms that can be filled and stored in ASCII file format. It can import .PCX and TIFF files as well as forms designed using desktop publishing packages such as *PageMaker* and *Ventura Publisher*. 415-546-1917.

**MetaWare** is shipping a 32-bit Windows application development kit. The MetaWare Windows ADK (which must be used with MetaWare's High C compiler) lets users develop, debug, and run 32-bit Windows applications (\$495). 408-429-6382.

**EDCO Services' LetrTuck Professional** (\$499) kerning utility runs under Windows and provides kern pair sets for 200 PostScript fonts. Each kern set includes 400 individual pairs. 800-523-8973, 813-962-7800.

**IntelligenceWare** is offering *Windows Teach* (\$123), which teaches Windows programming through tutorials and explanations of source code with hypertext clarifications. Resource files and structures for sample applications are displayed and explained. 213-216-6177.

**WexTech** has released *Doc-To-Help* (\$249) for *Word for Windows 2.0*. The add-in lets users create customized documentation for the popular word processing package, and convert the new documentation into on-line help. 212-949-9595.

**Armor Systems** has released *Windows Interface Supervisor* (\$99), a Windows interface utility to be used with its multi-module accounting package, *Armor Premier Accounting Software*. Users click on icons to bring up the various modules and can open multiple windows simultaneously. 407-629-0753.

CONTINUED FROM PAGE 60

range suitable meeting times; then it notifies participants via e-mail. Other improvements, according to the company, include an MHS communications gateway for improved message handling, a "nag" mode for mail messages, and enhanced report generation, printer setups, and macro learn mode.

**QED Office** also provides a contact database, calendar management, e-mail, a word processor, and document and file management and retrieval, as well as reminders and to-do lists.

**List Price:** *QED Office*, Version 2.0: 5 nodes, \$595; 20 nodes, \$1,795; each additional 5 nodes, \$595. **Requires:** 256K RAM; hard disk; DOS 3.1 or later; *NetWare*, *PC LAN*, *3Com*, or any IBM-compatible network. Strategic Marketing Associates, 2785 Pacific Coast Hwy., #251, Torrance, CA 90505; 310-378-7632.

CIRCLE 408 ON READER SERVICE CARD

## Da Vinci eMail Improves Storage, Adds Folders

**IMPROVED** **Da Vinci Systems Corp.** has improved its popular DOS-based electronic mail package with more efficient storage and ease-of-use features. *Da Vinci eMail*, Version 2.0, features a redesigned message storage system that includes the addition of personal folders for archiving mail and the ability to replace an existing message database for storage with a SQL server or other database to handle message overflow.

The new version also lets users view file attachments within the package prior to extraction, search and sort within a mailbox, and search on conversation threads. Administrators can combine user databases for improved storage or maintain private storage. When messages are deleted, *Da Vinci eMail* recovers the space for new storage.

**List Price:** *Da Vinci eMail*, Version 2.0: 10-user starter pack, \$295; each additional 5 users, \$175; 30-user increase, \$995; 100-user increase, \$2,995; 1,000-user increase, \$19,995. **Requires:** DOS 3.0 or later, *NetWare* MHS 1.1 or 1.5, any network operating system supporting shared files. Da Vinci Systems Corp., P.O. Box 17449, Raleigh, NC 27619; 800-328-4624, 919-881-4320.

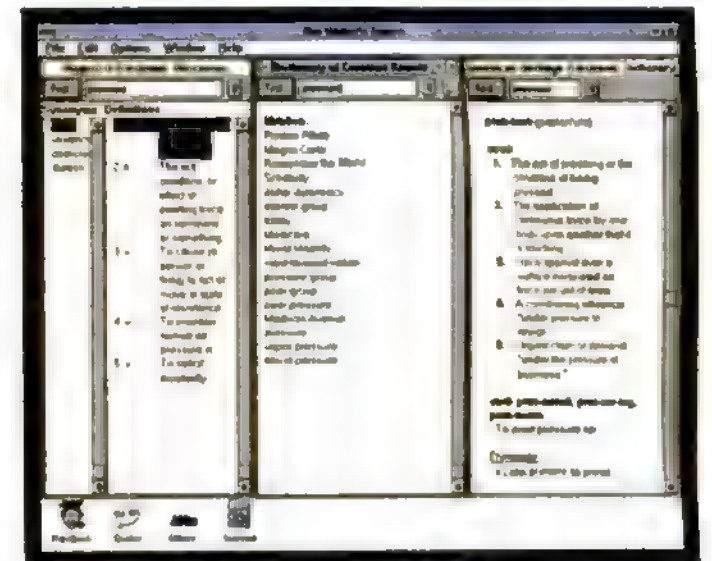
CIRCLE 409 ON READER SERVICE CARD

## The Writer's Toolkit Comes to Windows

**IMPROVED** **Systems Compatibility Corp.** has brought its DOS-based writers' tools to the Windows environment and added an encyclopedia. *The Writer's Toolkit* for Windows includes The Dictionary of Common Knowledge, based on Houghton Mif-

flin's Dictionary of Cultural Literacy, augmenting the DOS version's dictionary, thesaurus, book of quotations, grammar checker, book of abbreviations, and style guide.

The Windows version has a drag-and-drop feature, allowing words to be dragged from any *Writer's Toolkit* window and dropped onto icons representing the writing tools so that the user can quickly find definitions and synonyms, according to the company. A synchronization feature lets users simultaneously retrieve data from all open tools while entering the desired word or term only once. All seven tools are accessible via pull-down menus, and retrieved information can be copied to the clipboard and pasted into your current application or word processor.



Windows creates a hospitable environment for *The Writer's Toolkit*.

**List Price:** *The Writer's Toolkit*, Version 2.0, \$129. **Requires:** 6.5MB hard disk space, Microsoft Windows 3.0. Systems Compatibility Corp., 410 N. Wabash, #600, Chicago, IL 60611; 800-333-1395, 312-329-0700.

CIRCLE 410 ON READER SERVICE CARD

## Intex Unveils Four New Spreadsheet Add-Ins

**NEW** **Intex Solutions** is now shipping three new add-in products for *Lotus 1-2-3* and a fourth package, *CFO Spreadsheet Applications*, that can be used with *Microsoft Excel* and *Quattro Pro* as well. *CFO Spreadsheet Applications* provides 24 spreadsheet templates, available either as a complete set or in four modules of six templates each. The Cash Management module includes templates for constructing yield curves and calculating interest and cash flow forecasts. The remaining three modules are Tax Strategies, Capital Budgeting, and Advanced Topics, which includes templates for break-even analysis and calculating the debt service coverage ratio.

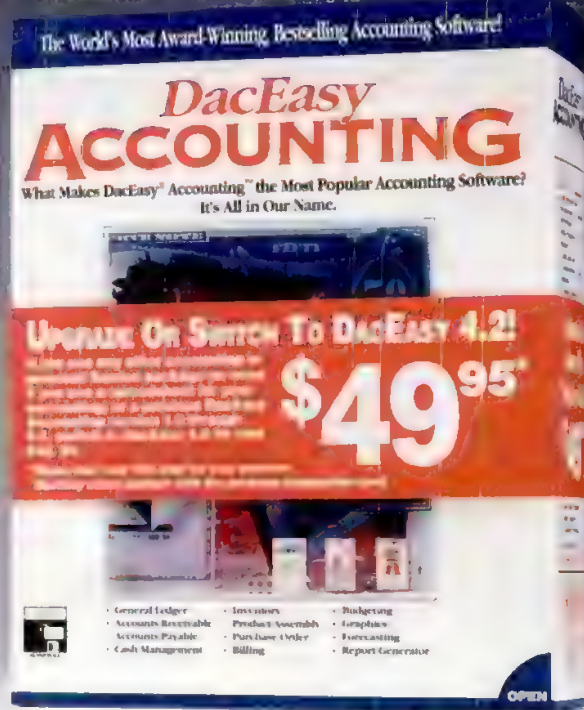
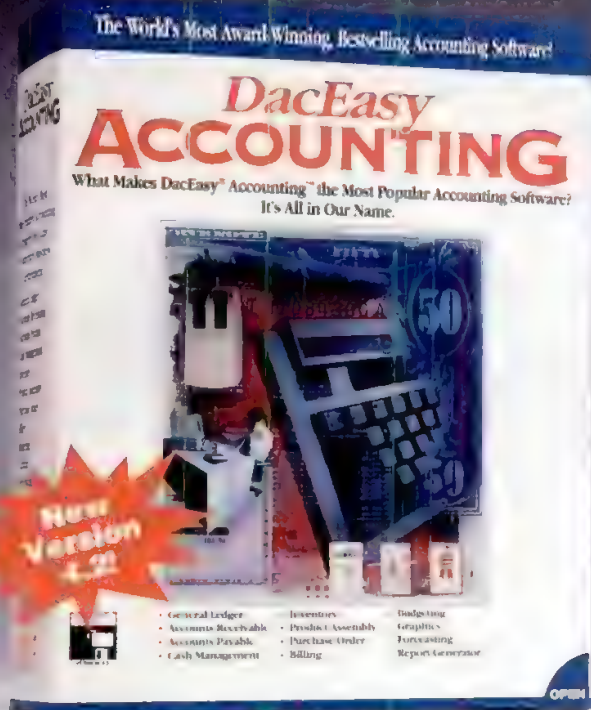
*Forms-To-Go* provides 50 forms for *Lotus 1-2-3*, such as a business credit application, purchase order, and invoice. *Compare & Contrast* compares *1-2-3* or *Symphony* spread-

CONTINUES ON PAGE 66



# A Deal.

# A Steal.



## Choosing Your First Accounting System? Try DacEasy® Accounting™ 4.2 and Get a FREE Supply of Invoices or Statements.

Award-winning DacEasy Accounting is the easiest-to-use, full-featured accounting software you can buy. It takes just minutes to install, and before you know it, you'll be using the most popular Accounting software in the world to manage your business bookkeeping better than you ever thought possible.

New! DacEasy Accounting 4.2 includes 11 fully integrated modules, built into a flexible platform that accommodates the growing needs of a business for years to come! Choose from a variety of pre-defined charts of accounts and custom reports tailored to fit your sole proprietorship, partnership or corporation.

**Here's the Deal.** Buy DacEasy Accounting 4.2 for only \$149.95 (Suggested Retail), and receive your choice of statements or invoices to get your business started.



## Or Get DacEasy Accounting and Payroll for \$199.95 - With FREE Invoices or Statements!

The DacEasy BonusPack combines the award-winning features of DacEasy Accounting with DacEasy Payroll, the most complete payroll and personnel management software, for an extra-value price of just \$199.95. You save \$50 off the separate item price!

**Visit your local dealer or call: 1-800-DAC-EASY**

**1-800-322-3279 • FAX 214-250-3752**

**For Canadian Version with GST, call: 416-940-3314**

- ☐ Send me DacEasy Accounting for just \$149.95, and include the FREE invoice or statement offer!
- ☐ Send me the DacEasy BonusPack for just \$199.95, and include the FREE invoice or statement offer!
- ☐ Send me DacEasy Accounting for just \$49.95. I have enclosed my title page or DacEasy serial number.

Phone: \_\_\_\_\_ Name: \_\_\_\_\_ Company Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Payment: ☐ Check ☐ AMEX ☐ MasterCard ☐ Visa Card #: \_\_\_\_\_ Exp: \_\_\_\_\_ Signature: \_\_\_\_\_

In Texas add 8.25% sales tax. Mail to: 17950 Preston Road • Suite 800 • Dallas, Texas 75252

Media Code: PCM

**30 Day Money Back Guarantee!** On orders direct from DacEasy.

 **DacEasy, Inc.**

Minimum Hardware Requirements: 640K, IBM or compatibles. Hard disk. DOS 3.1 or later. Mouse optional. DacEasy, DacEasy Accounting, Payroll and BonusPack are trademarks of DacEasy, Inc. Copyright ©1991, DacEasy, Inc. All rights reserved.

CIRCLE 022 ON READER SERVICE CARD



## New & Improved

### BRIEFS



#### ANTIVIRUS SOFTWARE

##### Fifth Generation Systems

has unveiled its antivirus software, *Untouchable*, in both stand-alone and network versions (\$165 and \$695, respectively). Fifth Generation proclaims that *Untouchable* can restore files infected by both known and unknown viruses, and its virus scanner does not require frequent updates with new virus signatures. The program functions as both a TSR, and an on-demand scanner. 800-873-4384, 504-291-7221.

**Trend Micro Devices** is shipping an antivirus software package utilizing the same virus filter found in the company's software/hardware product, *PC-cillin*. *PC Rx*, Version 1.0 (\$69), scans for typical virus characteristics and detects boot-sector viruses when accessing floppy disks, providing a "quarantine" function. The package is network-compatible. 800-228-5651, 310-782-8190.

**IMSI** is shipping a new version of *VirusCure PLUS* (\$99.95). Version 2.32 now detects over 890 known viruses and virus strains, and it can detect infections in compressed (.ARC and .ZIP) files. 415-454-8901.

**Parsons Technology** is shipping *VirusCide*, Version 2.3 (\$49). The new version detects 893 known virus strains and scans compressed files such as PKLITE and LZEXE. 800-223-6925, 319-395-9626.



#### PRINTER ADD-ONS

##### Xante is now shipping Accel-a-Writer VI and Accel-a-Writer

VII, two PostScript-compatible printer controllers for the HP LaserJet III and IIIP. Both utilize an AMD 29000 RISC processor, include 35 resident fonts, and use the PhoenixPage emulation language. The controllers sell for \$1,295 at 300-by-300-dpi and \$1,695 at 600-by-600-dpi resolution. 205-476-8189.

**IQ Engineering** has released *Super Cartridge 3/Creative Collection* (\$399), a scalable font cartridge for the HP LaserJet III. The cartridge includes 66 typefaces and custom drivers for software packages such as *Lotus 1-2-3*, *Ventura Publisher*, and *WordPerfect*. 408-733-1161.

CONTINUED FROM PAGE 64

sheets cell by cell to determine changes between current worksheets and saved files or previous versions. *Spellin!* is a spell-checker designed to check labels, columns, and rows in 1-2-3 and *Symphony*; it offers repeated-word check and search-and-replace functions.

**List Price:** *CFO Spreadsheet Applications*, \$99.95 per module; complete set, \$299.95.

**Requires:** 120K RAM, *Lotus 1-2-3 2.x*, any version of *Symphony*.

**List Price:** *Forms-To-Go*, \$129.95.

**Requires:** 35K RAM, *Lotus 1-2-3 2.0* or later, *Symphony*, any WYSIWYG desktop publishing add-in such as *Always* or *Impress*.

**List Price:** *Compare & Contrast*, \$129.95.

**Requires:** 50K RAM, *Lotus 1-2-3 2.0* or later.

**List Price:** *Spellin!*, \$95.95. **Requires:** 100K RAM, *Lotus 1-2-3 2.0* or later. Intex Solutions Inc., 35 Highland Circle, Needham, MA 02194; 617-449-6222.

CIRCLE 411 ON READER SERVICE CARD

## WordStar Offers Five Languages On the Fly

**NEW** WordStar Writing Tools Group has unveiled *Lexica*, Version 1.0, a multilingual translating thesaurus and dictionary available in English, German, French, Dutch, and Spanish. *Lexica*'s dictionaries contain over 300,000 entries each, and users can switch among all dictionaries on the fly. The package is a TSR occupying 16K of RAM, and it pops up over open documents for translation.

Users select words and expressions when writing in one language, and *Lexica* lists associated words and synonyms in the same language, grouped by meaning, on the left side of the screen. The right side of the screen lists translations in a second user-selected language, again grouped by meaning.

To help users choose the most appropriate translation for a word, *Lexica* provides linguistic features, such as part of speech and gender, on its translation and concept detail screens. Additional linguistic cues are given to clarify certain contexts.

**List Price:** *Lexica*, Version 1.0, \$295.

**Requires:** 640K RAM, 2MB hard disk space, DOS 2.11 or later. WordStar Writing Tools Group Inc., One Harbor Dr., #111, Sausalito, CA 94965; 800-523-3520, 415-332-8692.

CIRCLE 412 ON READER SERVICE CARD

## Connectivity Solutions For Nonmodular Phones

**NEW** Unlimited Systems Corp. is now shipping a new line of modem connection products. The Konexx Koupler Model 203 is an acoustic coupler used to connect modems to pay phones, cellular phones, and international phones that do not have an RJ-11 data jack. The Koupler attaches to the handset of

any phone and plugs into your modem's line jack to provide data transmission speeds of up to 9,600 bits per second.

The same company offers the Konexx Model 108 voice/data switch, which allows users to operate two devices—such as fax and phone—on a single phone line. The Model 108 works with all modems and facsimiles, including those that draw their power from the phone line.



The Konexx Koupler provides modem connectivity at 9,600 bps over any public, cellular, or international telephone.

**List Price:** Konexx Koupler Model 203, \$149; Konexx Model 108, \$139. **Requires:** Modem. Unlimited Systems Corp. Inc., 5555 Magnatron Blvd., Suite J, San Diego, CA 92111; 619-277-3300.

CIRCLE 413 ON READER SERVICE CARD

## JetFax/Windows Faxing Without Dedicated Server

**NEW** JetFax has just released *JetFax/Windows*—fax transmission software for use with the JetFax II laser printer-fax interface for HP LaserJet and compatible printers. According to the company, *JetFax/Windows* installs like a printer driver and requires no internal fax board or dedicated fax server.

The JetFax II hardware interface turns your PCL-compatible laser printer into a plain-paper fax machine. Users with access to the JetFax II can now send faxes from within Windows with all available fonts by selecting "print" from any Windows application. The standalone 7-by-2-by-18.5-inch (HWD) unit comes standard with 1MB of memory, capable of storing up to 60 fax pages, and can be upgraded to a maximum of 4MB, storing up to 240 fax pages. *JetFax/Windows* is included with the JetFax II printer (\$995), and it will be available to current JetFax users for \$29.

**List Price:** *JetFax/Windows*, \$29; JetFax II (includes *JetFax/Windows*), \$995. **Requires:** JetFax, JetFax II, Microsoft Windows 3.0. JetFax Inc., 978 Hamilton Ct., Menlo Park, CA 94025; 800-753-8329, 415-324-0600.

CIRCLE 414 ON READER SERVICE CARD



Every  
few years a  
software program  
comes along  
that simply  
changes  
everything.



# Introducing Harvard It changes everything.

If change is inevitable, so is this.

Presenting Harvard Graphics® for Windows™ from Software Publishing Corporation. The first and only presentation graphics program that lets you change every aspect of your presentation as quickly as the world around you changes.

Say, for instance, your data changes, even at the last minute. With our Dynamic Data Exchange (DDE) links to Windows programs like Excel® and Lotus 1-2-3® for Windows, all your charts are updated automatically.

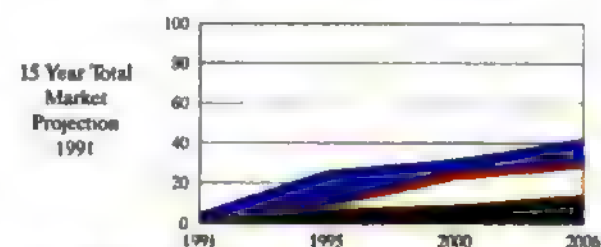
We've even made it easy for you to change your mind. You want to reorganize or restyle your presentation? No problem. You can view your whole presentation at once. Change the order. Change the style. All with a click of the mouse.

And it's never too late to make a change. With our advanced ScreenShow® capabilities, you can even change a presentation while you're presenting it. HyperShow™, for example, lets you jump to and from any chart in your presentation to answer audience questions. And you can launch other DOS or Windows programs within your presentation. Like a spreadsheet to provide background information. Or video to liven things up.

Now, there are many other exciting changes we could tell you about, but frankly, we'd rather show you. So call for our free Harvard Graphics for Windows demo disk.

And you'll see why the world standard for DOS presentation graphics is becoming the world standard in Windows, too.

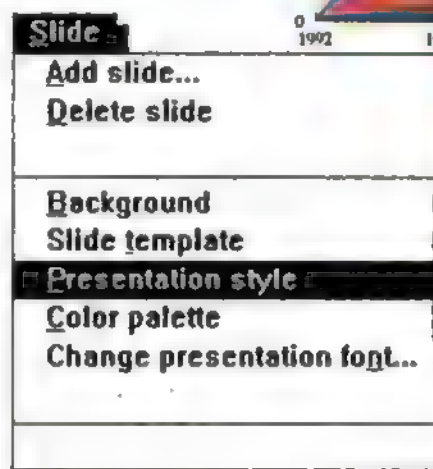
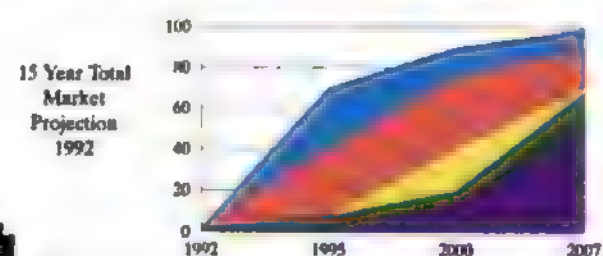
## Electric Vehicle Market Potential



## DataLink

*When your data changes, your charts do too. Thanks to our links to your spreadsheets and databases.*

## Electric Vehicle Market Potential



*Changing the look of your entire presentation is as simple as clicking a mouse.*

Make a change for the better. Call 1-800-336-8360, Operator 856, to get your free



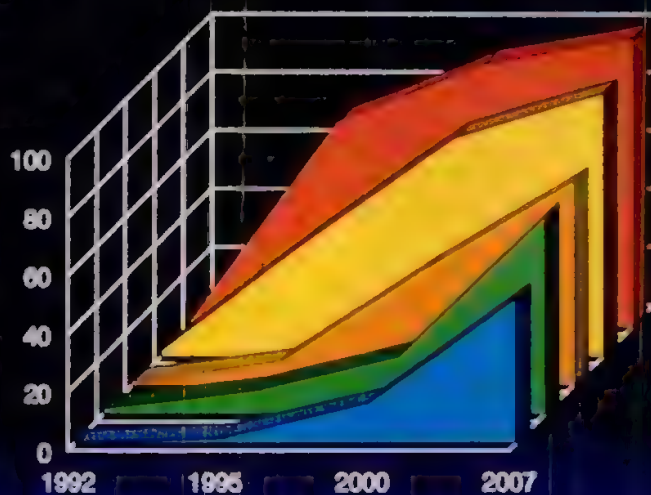
# Graphics for Windows. Simply.

Harvard Graphics and ScreenShow are registered trademarks and HyperShow is a trademark of Software Publishing Corporation. ©1992 Software Publishing Corporation, 3165 Kilar Road, Santa Clara, CA 95051. All rights reserved.

## Electric Vehicle Market Potential

15 Year Total Market  
Projection - 1992

- Commuter
- Sports Sedan
- Minivan
- Passenger Van
- Cargo Van

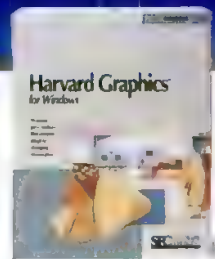


Source: CIMA & Associates Research Institute

*With 54 presentation styles to choose from and data links to keep you up-to-date, everything will look professional. And you will too.*

Harvard Graphics for Windows demo disk.

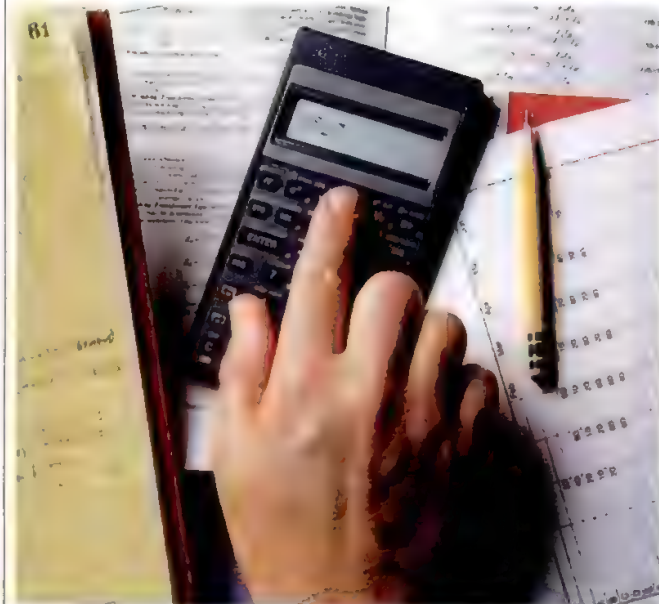
**SPC** SOFTWARE  
PUBLISHING  
CORPORATION



Excel is a registered trademark and Windows is a trademark of Microsoft Corporation. Lotus 1-2-3 is a registered trademark of Lotus Development Corporation.



# There are two ways to do your math. Drag. Click-n-drag.



## Solve problems fast with Mathcad 3.0.

Don't let calculations keep you from getting work done. Cruise through problems with the math package that's fast, all-purpose—and easy: Mathcad 3.0.

### The one-step system.

Mathcad 3.0 is much more than just a number-cruncher. It's an integrated math

calculation capabilities. So you can do any integral, Taylor series, or infinite sum with click-n-drag simplicity.

Done calculating? Mathcad prints out presentation-quality documents complete with equations in real math notation.

## Give your math a hand.

To help you work even faster, Mathcad 3.0 includes a Standard Electronic Handbook for instant access to hundreds of standard formulas, useful data, and commonly-used equations. Ready for interactive use, just click-n-paste them into your work. Without ever opening a reference book.

For a wider range of ready-to-use formulas and data, you can order additional Electronic Handbooks, created with the leading publishers of technical reference handbooks. Or optional Applications Packs with modifiable templates for all major engineering and science fields. 160,000 people already rely on it.

Mathcad's the best-selling math software because it gets results. Here's how:

- Easy to learn and use Microsoft® Windows 3.0 interface

- Easy to use symbolic calculations
  - Standard Electronic Handbook with hundreds of useful built-in solutions
  - Other optional Electronic Handbooks available
  - Differentials, FFTs, cubic splines, matrices and more
  - 2-D and 3-D graphics
  - Presentation-quality documentation
- Optional Applications Packs with adaptable templates for Electrical, Mechanical, Civil and Chemical Engineering, Statistics, Advanced Math,

and Numerical Methods

- PC DOS, Macintosh®, and Unix® versions also available

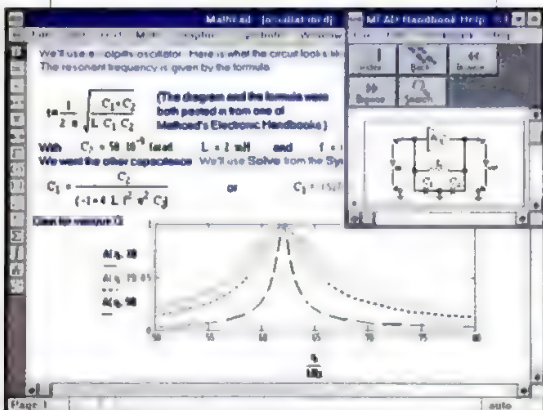
### Free demo disk.

For a FREE Mathcad demo disk, or upgrade information, call 1-800-MATHCAD (or 617-577-1017, Fax 617-577-8829). Or see your software dealer.

© 1992 MathSoft, Inc.  
TM and ® signify manufacturer's trademark or registered trademark respectively.

**1-800-MATHCAD**

**The answer is  
Mathcad®**



system that performs everything from addition to symbolics—easily and naturally. Because it works the way you think.

Just type your calculations anywhere on the screen—just like a scratch pad—and you're done. Mathcad does the calculating. Updates answers when a variable changes. Graphs in 2-D or 3-D. Even accepts bitmapped graphics. A quick menu pick gives you full symbolic



Mathcad 2.5  
3-14-89 issue.  
Best of '88  
Best of '87

**MathSoft, Inc.** 201 Broadway, Cambridge, MA 02139 USA • Phone: 617-577-1017 • Fax: 617-577-8829

Australia: Hearne (03) 866 1766; Belgium: SCIA 013/55 17 75; Denmark: Engberg 42 25 17 77; Finland: Zenes 90-692-7677; France: ISE (1) 46 09 24 00; Germany: Softline (0 78 02) 4036; Italy: Channel 02-90091773; Japan: CRC 03-3665-9741; Netherlands: KLASING 01620-81600; Sweden: AkademiData (018) 24 00 35; Switzerland: Redacom 032 41 01 11; U.K.: Adept Scientific (0462) 480055. In other locations, contact MathSoft, USA.

CIRCLE 154 ON READER SERVICE CARD



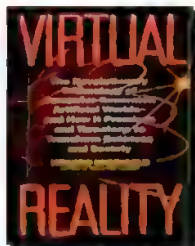
edited by  
Carol Levin

# Read Only

Reviews of the Latest Books for the PC User

## Two Reports from the Frontlines Of Virtual Reality Research

In virtual realities, the computer as tool becomes the computer as medium. These books explore current research in virtual reality, its promise, and its impact on the way we interact with computers.



Imagine entering an artificial world and exploring it like a wide-awake Alice in Wonderland. Virtual reality (VR) is such

a world, a computer-based, multi-sensory cyberspace of 3-D visual images, stereoscopic sounds, and tactile sensations delivered through goggles and gloves. Like its subject, Howard Rheingold's *Virtual Reality* is a mind-bending adventure.

Extending his earlier quest into mind amplification tools, which he wrote about in *Tools for Thought* (1985), Rheingold is the Marco Polo of the VR realm. He spans the globe to visit VR luminaries and laboratories. He chronicles the roots of VR and fills his journal with historic notes and anecdotes about VR pioneers—J.C.R. Licklider, Douglas Engelbart, and Ivan Sutherland—and early contributions, from the World War II Link flight simulator to Hollywood's 3-D film, *Bwana Devil* (1952). His first-hand conversations with such contemporary visionaries as Fred Brooks, Myron Krueger, and Jaron Lanier make *Virtual Reality* the definitive survey of the VR terrain.

Rheingold vividly shares his VR joyrides at the University of North Carolina, where he manipulates 3-D molecules, called molecular docking. In Tsukuba,

Japan, he watches himself through the eyes of a robot. At NASA/Ames Research Center in California, he enters cyberspace and manipulates a "ghostly cube of light." He shares the sensation of feeling virtual ice and molasses in MIT's Media Lab, and in Grenoble, France, he describes playing a virtual violin.

Rheingold concludes with a provocative exploration of VR in the future where anything is possible. *Virtual Reality* is an informative, insightful, and entertaining view of the brave new world of virtual reality.

Myron Krueger, a pioneer in virtual reality, blends the perspectives of engineer and artist to present an enlightening understanding of the artificial reality (AR) medium, a term he coined over 20 years ago. Unlike his virtual reality peers, Krueger creates responsive en-



vironments rather than environments that require participants to be outfitted with encumbering technology such as goggles and gloves.

In *Artificial Reality II* (an update of his earlier book, *Artificial Reality*, 1983), Krueger enthusiastically recounts the development and results of his experiments in artificial reality. The numerous illustrations and color photographs included in the book help to visualize such artificial realities as Glowflow, a computer-controlled, light-sound environment where participants inhabit a space that responds to human attention.

He also describes the Metaplay environment, which integrates visuals, sounds, and responsive techniques to allow participants to interact with an artist remotely via video and computer links. In *Psychic Space*, participants find their way through a virtual maze by watching a symbol on a screen. And in *Videoplace*, par-

ticipants who are separated by distance can interact with one another using Videotouch, a simulated form of touching.

From his frontline AR experiences, Krueger shares valuable design insights. His emphasis is on aesthetics, but he lucidly covers the hardware and software aspects of AR as well. After probing the prototypes of AR technology, Krueger closes by examining future applications and ramifications of AR in our lives, from art to exercise.

—David Angell and Brent Heslop

### Virtual Reality

by Howard Rheingold, \$22.95,  
Summit Books, Simon & Schuster,  
1230 Avenue of the Americas, New  
York, NY 10020; 201-767-5937.  
ISBN: 0-671-69363-8.

CIRCLE 472 ON READER SERVICE CARD

### Artificial Reality II

by Myron W. Krueger, \$26.95,  
Addison-Wesley Publishing Co.,  
Jacob Way, Reading, MA 01867;  
800-447-2226, 617-944-3700.  
ISBN: 0-201-52260-8.

CIRCLE 473 ON READER SERVICE CARD

## Raising Interface Consciousness: Dramatic Ideas Spark Future Design

Editor of the landmark book, *The Art of Human-Computer Interface Design*, computer interface guru Brenda Laurel expounds on her own interface theory in *Computers as Theatre*. Her objective is to establish a theory of human-computer experience that extends beyond the interface community and raises the interface consciousness of software and hardware designers, students of virtual reality, and builders of interactive technologies.

*Computers as Theatre* is more than a polemic against mainstream interface theory. Laurel leaps beyond the conventional metaphor-

based interface design and into the realm of human-computer interface as engagement. She suggests we apply "the same rigor and logic that Aristotle applied to the literary arts" in order to arrive at principles with greater acuity, robustness, and elegance.

Using Aristotle's *Poetics* as a guide, Laurel presents a dramatic model of human-computer interaction based on the six elements of structure in drama, action, character, thought, language, melody, and spectacle. Her precepts promise increased productivity by making computer inter-



action emotional, enlightening, and enjoyable.

Laurel's insights are bound to influence the next generation of human-computer interface design, especially in multimedia and

virtual reality. *Computers as Theatre* proves to be an intellectually engaging and rewarding performance.—DA and BH

### Computers as Theatre

by Brenda Laurel, \$32.25,  
Addison-Wesley Publishing Co.,  
Jacob Way, Reading, MA 01867;  
800-447-2226, 617-944-3700.  
ISBN: 0-201-51048-0.

CIRCLE 474 ON READER SERVICE CARD



Quality Since 1983



## Here's Dataworld's new **486/33 Mini-Laptop...**

**F**inally, a battery-operated mini-laptop with the power you need for Windows 3.0, CAD/CAM and other advanced applications!

### True Windows' Power

The LP433's 1000% brighter contrast and 350% wider viewing angle will enable you to see the fine graphic detail required to maximize your Windows 3.0 computing tasks! You'll find using Windows easier and faster than ever!

The rapid screen refresh-rate of the LP433's gas-plasma display lets you move your cursor as fast as you want without it



disappearing.

**CAD/CAM Users,  
Lotus 1-2-3 Users,  
Data Base Users**

The combination of the LP433's 33Mhz CPU and its built-in math coprocessor yield the dynamic number-crunching power you need—there is nothing else to buy! From redrawing on-

screen graphics, to indexing super-large data bases or living in the multitasking world of Windows 3.0—the LP433 is your solution!

For simultaneous VGA presentations—the LP433 is ready for your external color monitor and 101 keyboard.

### Data LP433 486DX-33 Mini-Laptop **\$3495.**

Gas Plasma VGA • 2 MB RAM, Exp. to 6 or 10MB  
8K internal RAM cache & numeric coprocessor (in CPU)  
Ext. 1024x768 Video Adapter with 512K  
80MB HD—160MB Cap. w/Stacker™ Software  
1.44MB 3.5" FDD • MS-DOS 5.0  
Built-in half-length card slot • \$738 Software Bundle  
9.6 lbs (11.5 with battery) • 12.5"Wx12.5"Dx2.7"H  
Removable NICAD 2 hr Battery with AC Adapter

— FCC B Approved —

## And, Dataworld's new **25Mhz 386SXL**—with **2MB RAM** & an **80MB** hard disk!

**N**ow the highly-rated Dataworld NB320 is even better! We've added the latest 25Mhz SXL CPU—boosting the total performance speed by 25%! And, we've *quadrupled* the size of the hard disk to an impressive **80MB**!

Dataworld's NB325 measures down to the right 8.5"x11" size (and a light 6.9lbs)—just right for your briefcase! It also boasts an expansion box port.

### It's Expandable, Too!

Upgrade to 8MB of high-speed RAM, a 387SX math coprocessor, a full-speed 9600/2400B internal fax modem, and install up to (3) 16-bit expansion cards with the optional external Expansion Box. Charge a



"A solid, complete machine that sets the standard for the rest of the industry."

— Computer Shopper Magazine

2nd battery while you're away with an extra battery charger. Compute on the road with a automobile power adapter.

### Free \$738 Software to double your HD & More!

We include FastLynx™ for easy file transfers, Stacker™ 2.0 to double the size of your HD to an amazing 160MB, MS-DOS 5.0 and more—worth \$100's of dollars!

The NB325 is packed with more than we have room to write about—call or fax us for a complete list of options! We'll ship yours ASAP!

### Data NB325 \$1995.

☐ 2MB RAM ☐ 25Mhz 386SXL CPU  
☐ 80MB HD—160MB w/Stacker™ comp.  
☐ 2 Serial & Ext. 101 or PS/2 Kbd. Ports  
☐ 80 Key Keyboard ☐ 3.5" 1.44MB FDD  
☐ Backlit VGA w/32 shades ☐ Padded Case  
☐ FastLynx™, Stacker™ 2.0 & MS-DOS 5.0

— FCC B Approved —

**Call 800/736-3282**

Quality Since 1983  
30-Day Money Back Guarantee

DATA

DATAWORLD

3733 San Gabriel River Parkway  
Pico Rivera, California 90660-1404  
International Orders 310/695-3777  
FAX 310/695-7016

Open Mon-Fri, 9am-6pm  
Sat, 9am to 3pm



## Read Only

### Microsoft Biography Tells Story of the Company, Not the Man

When Microsoft went public in March 1986, Bill Gates, its 30-year-old cofounder and chairman, was suddenly worth \$390 million. A year later he was a billionaire and ranked 29th on the *Forbes* list of America's 400 wealthiest people. On the 1991 list, *Forbes* catapulted Gates from number 16 to number 2 and estimated his net worth at \$4.8 billion.

*The Making of Microsoft*, originally written in French in 1989 by computer scientist and journalist Daniel Ichbiah and translated by Susan L. Knepper (it has been revised for 1991), traces the development of Gates's "dream child" from its very humble punch-tape beginnings as Traf-



O-Data through its first days as Micro-Soft in Albuquerque, and finally home to Seattle where MS-DOS, *Word*, *Excel*, and Windows came to fruition.

Painfully long on historical detail (including things like itineraries of Microsoft executives' business trips) but painfully short on interviews and personal recollections, this account of Microsoft's rise is a rather dryly written clinical study, complete with blow-by-blow accounts of every product's design and introduction and countless excerpts from computer magazine reviews of Microsoft products.

What this book lacks is an insightful analysis of what makes

Bill Gates tick, how he manages his sprawling empire, or what his competitors think of him. This is a biography of the company, definitely not of the man.

That doesn't mean that Ichbiah's account is without interest, since the story of Microsoft is in great part the story of the PC industry. The book's most informative section is Ichbiah's account of how Gates nurtured his company in the underpowered, overcomplicated, multistandard pre-IBM PC era. (Remember MITS and Osborne?) The tangled tale of how Gates got his DOS onto the IBM PC gives the book its most dramatic moments.

Someone other than Ichbiah will have to tackle the job of getting inside Bill Gates's head, but as a detailed account of the rise of a billion dollar corporation, *The Making of Microsoft* is good motivational reading for anyone with big dreams. Ichbiah points out that Gates himself "particularly enjoys reading success stories about other companies," and

if you want to run a billion-dollar company, you may want to follow his lead. It would take a hundred Horatio Algers to dream up a story like this.

Ichbiah's book isn't the only one about the rise of Microsoft and the PC industry that will soon hit bookstore shelves. *Accidental Empires*, by InfoWorld columnist Robert X. Cringely, is a spicy and cynical history of the PC industry. Published by Addison-Wesley, it will be reviewed in this column in the March 31, 1992, issue. And industry columnist Stephen Manes is preparing a biography of Bill Gates, *Billion-Dollar Bill*, which Doubleday expects to publish in November 1992.

—Don Willmott

#### *The Making of Microsoft*

by Daniel Ichbiah and Susan L. Knepper, \$19.95, Prima Publishing, P.O. Box 1260, Rocklin, CA 95677; 800-255-8989 (ext. 504), 916-786-0465. ISBN: 1-55958-071-2.

CIRCLE 475 ON READER SERVICE CARD

## Valitek: The leader in portable tape backup.

Peter Stephenson, *LAN Times*

**"The perfect solution to the nagging problem of daily backups."**

David Claiborne, *PC Week*

**"Ease of use and special features make it the top-rated product?"**

Ron White, *PC Computing*

**"The PST-60 successfully backed up a stubborn PC that had rejected other tape units."**

Heiner Etzler, *CHIP (Germany)*

**"Backup made real easy"**

Corey Sandler, *Computer Shopper*

**"This is a true 'plug and play' peripheral."**

**WEEK LABS**  
ANALYST'S CHOICE

Oct. 15, 1990  
PST-160

**CHIP**  
PRODUKT DES MONATS

Feb., 1991

### No controller card needed.

The Valitek PST is rugged, reliable, and simple: pick it up and plug it into the parallel or serial port of virtually any IBM or compatible PC, old or new. No jumpers, no switches, no need to format media. Up to 5 MB/min.; 60, 160, and 250MB models. And just one Valitek backs up *all* your PCs.

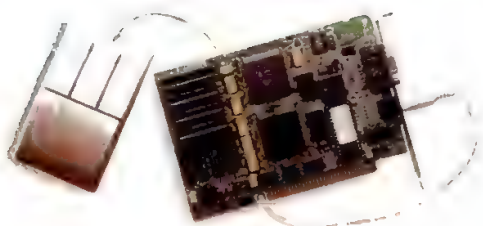
Call (800) VALITEK or (413) 549-2700; FAX (413) 549-2900.

**VALITEK**

CIRCLE 475 ON READER SERVICE CARD



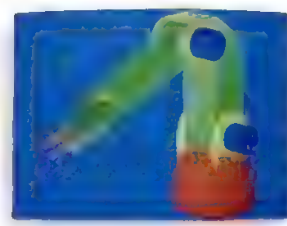
# VALUABLE PRIZES



ATI Graphics Ultra GUI accelerator.  
Up to 1280 X 1024 resolution  
and a 76Hz refresh rate  
24X faster than SVGA.



Free 9600/2400 Baud Fax / Modem  
with Fax-it for Windows on every  
Windows Workstation.



Co-processed video & Vibrant's  
DLD driver make the Power  
Windows series the  
ideal CAD Workstations.

They're here. Our all new, expanded line of Windows Workstations. When it comes to all-out Windows and CAD performance, Standard Computer just made the best even better. We've assembled some of the most highly acclaimed components and software into a series of systems with one objective: to give you the hottest video, the highest overall system performance and the best user

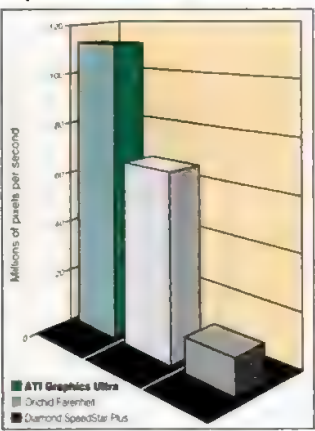
Team the Graphics Ultra up with one of MAG's two top of the line monitors and you're looking brilliant – up to 1280 X 1024 resolution and up to a 76Hz refresh rate. We think you'll find HyperDisk's disk caching software –

for up to 1000% faster disk drive performance – refreshing as well. Looking for a better user interface? Well we anticipated that too and included The Norton Desktop for Windows. And if all this isn't enough, we

also include The Complete PC's Complete Modem Plus, Windows 3.0, DOS 5.0, a 130-key keyboard and a three-button mouse from ATI. It's all in there. There's nothing like the Power Windows Series from Standard Computer. Anywhere. At any price.



## THE POWER WINDOWS SERIES



ATI beats the video competition hands down.

interface – courtesy of Norton Desktop for Windows – on the market today. Every Windows Workstation incorporates the award-winning ATI Graphics Ultra GUI Accelerator Card, one of the most powerful graphics engines out there. How powerful? How about video speed up to 24 times faster than SVGA.



WINDOWS WORKSTATION-ULTRA



WINDOWS WORKSTATION-PLUS

- ▼ ATI Graphics Ultra Co-processed SVGA card. 1MB VRAM & 512Kb DRAM. Up to 1280 X 1024 resolution & a 76 Hz refresh rate. Built-in mouse port with 3-button mouse included.
- ▼ MAG 17" flat screen monitor. Up to 1280 X 1024 resolution & a 76Hz refresh rate. LCD info display and digital image sizing control.
- ▼ Free Norton Desktop for Windows.
- ▼ Free 9600/2400 Baud FAX / Modem.
- ▼ 8MB 70ns RAM with 64K SRAM cache.
- ▼ 340MB <15ms IDE HDD w/64K cache.
- ▼ HyperDisk disk drive accelerator.
- ▼ 1.44MB 3.5" & 1.2MB TEAC drives
- ▼ 2 serial, 1 parallel, & 1 game port.
- ▼ MS-DOS 5.0 & Windows 3.0.
- ▼ 130-key keyboard.
- ▼ Vertical case with 8 drive bays.

**486V33U \$4,495.00**  
EISA SYSTEM INCLUDES SCSI HDD  
& 32-BIT BUS MASTER CONTROLLER  
**EISA486V33U \$5,695.00**

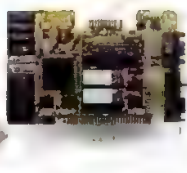
- ▼ ATI Graphics Ultra co-processed SVGA card. 1MB VRAM & 512Kb DRAM. Up to 1280 X 1024 resolution & a 76 Hz refresh rate. Built-in mouse port with 3-button mouse included.
- ▼ MAG 15" flat screen monitor. Up to 1280 X 1024 resolution & a 76Hz refresh rate. LED mode indicator and Digital image sizing control included.
- ▼ Free Norton Desktop for Windows.
- ▼ Free 9600/2400 Baud FAX / Modem.
- ▼ 8MB 70ns RAM with 64K SRAM cache.
- ▼ 210MB <15ms IDE HDD w/32K cache.
- ▼ HyperDisk disk drive accelerator.
- ▼ 1.44MB 3.5" & 1.2MB genuine TEAC drives.
- ▼ 2 serial, 1 parallel, & 1 game port.
- ▼ MS-DOS 5.0 & Windows 3.0.
- ▼ 130-key keyboard.
- ▼ Vertical case with 8 drive bays.

**386V33P \$3,095.00**  
**386V40P \$3,145.00**  
**486V33P \$3,495.00**

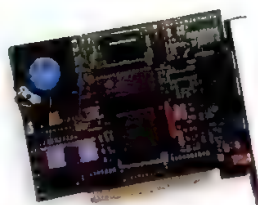


# IN EVERY BOX.

**FREE WITH EVERY  
WINDOWS  
WORKSTATION AND  
ADVANTAGE SERIES  
COMPUTER.**



ATI VGA XL: 1024 X 768 SVGA Card. 32,768 colors & a 72Hz refresh rate in every Advantage series computer.



Free 2400 Baud Modem with every Advantage Series computer.



MAG 1460 SVGA Color Monitor with a 72Hz refresh rate on each Advantage series computer.



## THE NORTON DESKTOP FOR WINDOWS

- ▼ Drag and drop file management
- ▼ Norton backup for Windows
- ▼ Norton disk doctor for Windows and DOS
- ▼ Screen saver, icon editor and much more.

**TRW**

1 year of on-site service free with every system.



## OUR COMMITMENT TO YOU.

- ▼ 30-day money back guarantee
- ▼ Lifetime toll-free tech support
- ▼ No surcharge for credit cards
- ▼ Company POs accepted
- ▼ Leasing programs available
- ▼ APO/FPO orders welcome

If you're looking for the best value in a PC., look no further than the Advantage Series from Standard Computer.

We started by adding the industry's hottest Super VGA Card, the ATI VGA XL. ATI's CODE technology



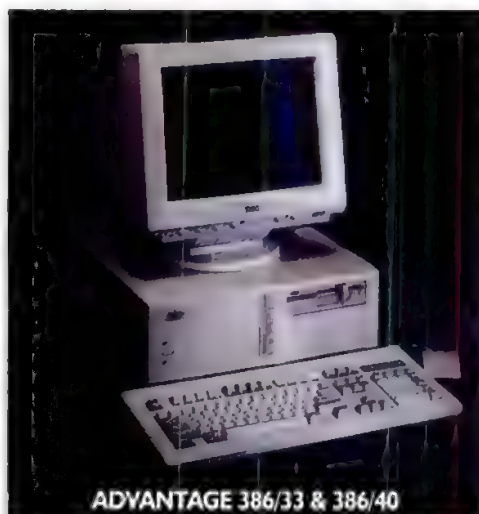
turns 32,768 colors into an effective 262,144. Up to a 72Hz refresh rate at all resolutions and an ATI three-button mouse make this SVGA card unbeatable. Next came the MAG 14" multi-frequency color monitor, which supports the



ATI VGA XL beautifully with full control over image sizing and positioning. You'll also get Norton Desktop and HyperDisk disk accelerator.

We even give you a free Modem, Windows and DOS! So call now. The Advantage Series from Standard Computer.

## THE ALL NEW ADVANTAGE SERIES



ADVANTAGE 386/33 & 386/40



ADVANTAGE 486/33

- ▼ ATI VGA XL High performance SVGA card with 1MB DRAM. ATI's CODE Technology gives an effective 262,144 colors. Built-in mouse port with 3-button mouse included.
- ▼ MAG 1460 SVGA Multi-frequency color monitor. Supports 1024 X 768 resolution and a 72Hz refresh rate.
- ▼ Free Norton Desktop for Windows.
- ▼ 4MB 70ns RAM with 64K SRAM cache.
- ▼ 130MB <15ms IDE HDD with 64K look ahead cache buffer.
- ▼ HyperDisk disk accelerator software for up to 1000% greater disk drive performance.
- ▼ 1.44MB and 1.2MB genuine TEAC floppy drives.
- ▼ 2 serial, 1 parallel, & 1 game port.
- ▼ 101-key keyboard.
- ▼ Free 2400 Baud Modem.
- ▼ MS DOS 5.0 and Windows 3.0.

**386+33A \$1,995.00**  
**386+40A \$2,045.00**

- ▼ ATI VGA XL High performance SVGA card with 1MB DRAM. ATI's CODE Technology gives an effective 262,144 colors. Built-in mouse port with 3-button mouse included.
- ▼ MAG 1460 SVGA Multi-frequency color monitor. Supports 1024 X 768 resolution and a 72Hz refresh rate.
- ▼ Free Norton Desktop for Windows.
- ▼ 4MB 70ns RAM with 64K SRAM cache.
- ▼ 210MB <15ms IDE HDD with 32K look ahead cache buffer.
- ▼ HyperDisk disk accelerator software for up to 1000% greater disk drive performance.
- ▼ 1.44MB and 1.2MB genuine TEAC floppy drives.
- ▼ 2 serial, 1 parallel, & 1 game port.
- ▼ 101-key keyboard.
- ▼ Free 2400 Baud Modem.
- ▼ MS DOS 5.0 and Windows 3.0.

**486+33A \$2,595.00**  
*Vertical case add \$99.00*

**1-800/662-6111**  
IN CANADA CALL **1-800/654-5800**



**STANDARD**  
COMPUTER  
We Set the Standard.

12803 SCHABARUM AVENUE, IRVINDALE, CA 91706  
PHONE: 818-337-7711 FAX: 818-960-2900  
HOURS: M-F 7AM - 6PM, SAT. 10AM - 3PM (P.S.)



# When It Comes To Choosing The Right Accounting Software, Who's Going To Know Better Than Your Accountant?

## More Accountants Recommend Peachtree Complete®

Accountants are a pretty demanding bunch. Especially when it comes to accounting software.

That's why we find it gratifying that more accountants recommend Peachtree Complete III than any other small business accounting software.

Maybe it's because we're the people who invented PC accounting in the first place.

(Back in 1980, we designed the very first

accounting program for a computer called the IBM® PC.) Or because more businesses have bought Peachtree Complete than any other accounting program.

## Full-Featured Accounting At A Remarkable Price.

For \$199, Peachtree Complete III is the most feature-packed software you can buy. It includes nine powerful modules for the functions your company needs most:

General Ledger, Accounts Payable, Accounts Receivable, Invoicing, Payroll, Inventory, Purchase Orders, Job Cost, and Fixed Assets.

Let's say you're not on the Fortune 500 just yet. No problem. Start off now with just the modules you need, and install others as your company grows.



For even more accounting power, add the advanced reporting included in the Double Bonus Bundle® or choose the multi-user capabilities of Peachtree Complete Network Accounting.™

## Peachtree Supports Your Purchase, And Guarantees Your Satisfaction.

From an easy-to-use Quick Start Guide to a complete reference library, from toll-free telephone support to a nationwide network of over 80 authorized Peachtree Support Centers, no one supports you

like we do. And all our products carry a 60-day money-back guarantee.

So go ahead. Ask your accountant about Peachtree Complete. He'll probably tell you that it's the next best thing to having your own in-house accountant.

After you're convinced, see your local dealer or call PeachLine at (800) 443-9361.



**Peachtree®**  
The first name in small business accounting software.™



**PEACHLINE.** There's no way we could squeeze all of Complete's features into one ad. So if you'd like to talk with an accounting specialist about your specific needs, or you'd like a free catalog, call (800) 443-9361.

©1992, Peachtree Software, Inc., Norcross, GA • All products are trademarks of their respective companies.



edited by  
Trudy Neuhaus

# Toolkits

*Reviews of the Latest Tools for the PC Programmer*

## Access the Capabilities Of over 750 Printers with SLATE

If you've ever written a program that requires high-quality printed output, you've been faced with the problem of how to support multiple printers. Every printer speaks a different language. The escape sequence that tells a laser printer to underline text is Greek to a dot matrix printer. One option is to stick to plain-vanilla output. Another is to learn the intricacies of each printer's command language; however, this can be time-consuming and expensive.



The best option, if you are a C or BASIC programmer, is to use SLATE Universal Printer Driver with Graphics, Version 2.2, from The Symmetry Group. It supports over 750 printers, including the HP LaserJet III and PostScript-compatible printers. Its 170 text-printing functions and 60 graphics-printing functions give you access to virtually all of a printer's capabilities. It supports kerning, leading, overstrike, underlining, strike-through, color printing, and font selection (including soft fonts and scalable fonts). You can also set exact print positions independent of rows and columns. Yet if you send output to a printer with lesser capabilities, the commands that are not supported are conveniently ignored.

In addition to the over 750 printers specifically supported, a default "generic" printer is provided that is configured as a lowest common denominator, usable for any printer.

While there are no royalties, all this capability does not come cheaply. SLATE with Graphics retails for \$448 for a single programmer (site licenses are more),

or \$998 with source code. The standard libraries support Borland C compilers (Turbo C 1.5, Turbo C++, and Borland C++ 2.0) and Microsoft C 5.0 and 6.0. Libraries for Lattice C, Aztec C, Microsoft C 4.0 and Microsoft QuickBASIC 4.5 are available for an additional \$25 each. For an annual fee of \$149, you can receive updated libraries, tools, and printer databases two to three times per year.

### SLATE'S COMPONENTS

SLATE Universal Printer Driver with Graphics has three components: SLATE, SLATELIB, and SLATEGRAPH. SLATE contains a master printer database and utilities for configuring a printer database that you can include with your program in one of two ways: You can use SLATE to configure a printer database that contains only those printers and capabilities that your users will need, or you can incorporate SLATE's entire printer database and tools into your program and let your users select the kind of printer and support they want.

If you choose the latter approach, you should seriously consider buying SLATEUTL. SLATEUTL is an add-on library that contains the function calls used by SLATE. You can use SLATEUTL with the interface of your choice to produce a database configuration utility that looks like the rest of your program. You could use the standard configuration utility that comes with SLATE, but its many options and technical presentation are far from user friendly. SLATEUTL is available for \$149 (\$349 with source code).

SLATELIB is a library of text functions, and one of its nicest features is its message system. SLATE monitors printer output as it is sent from the computer to the printer. You can take advantage of this feature and display useful information for your end users by intercepting critical errors caused by SLATE's calls to DOS. (All other critical errors generated are passed to your own critical error handler, or the default handler.) The message system can tell you when the printer is off-line or when the printer buffer is full. A default message system is provided, but if you'd like to have the messages displayed in a manner consistent with the rest of your program, you can substitute another message display routine.

SLATELIB also provides Ctrl-C, Ctrl-Break, and fatal error handling. When a break or a fatal error is encountered, a long jump to a special cleanup function takes place. However, you have to determine what cleanup is needed by SLATE and to close all the SLATE systems properly.

SLATEGRAPH lets you read images from a variety of sources, including video memory, .PCX, and .TIF files, and raster images in memory generated by other means (for example, Metagraphics or Genus graphics libraries). SLATEGRAPH also lets you scale, rotate, and print a variety of images. But because there are so many printing options (especially noninteger scaling), and because in order to work with a wide range of printers the data cannot be read in large blocks, graphics printing is quite slow. Printing a two-thirds page image from video memory on a laser printer at 150 dots per inch using a 20-MHz 386 computer takes about 3 minutes. When the computer is a 12-MHz 286, it takes nearly 15 minutes.

This graphics component,

which is the newest addition to SLATE, is somewhat less intuitive to use than the text portion. For example, when video graphics printing is aborted, it is necessary to explicitly "clear" the graphics image (delete the table entry for the image and release any allocated memory). Failing to do this can cause your program to run out of memory or print out garbage. This is not immediately obvious, nor is it documented clearly.

SLATE's documentation is detailed, but does not give an overview of how the various functions work together; that is, what functions need to be called and in what order. Sample programs are provided, but they sometimes contain uncommented calls to undocumented SLATE functions in important areas such as fatal error recovery. Needless to say, this limits their instructiveness. And while The Symmetry Group provides excellent technical support, it is a toll call.

SLATE Universal Printer Driver with Graphics is a powerful and complete set of libraries and utilities. If your printing requirements are modest, the relatively high price and steep learning curve may be a reason to seek out other solutions. However, if you are writing an application that requires you to access a wide range of capabilities on many different printers, the savings in development time makes SLATE a real find.

—Sheryl Canter

### SLATE Universal Printer Driver with Graphics, Version 2.2.

**List Price:** \$448 (\$998 with source code). **Requires:** 128K RAM, hard disk, DOS 2.1 or later. The Symmetry Group, P.O. Box 26195, Columbus, OH 43226; 614-431-2667.

CIRCLE 451 ON READER SERVICE CARD



# If you've wished your WordPerfect<sup>®</sup>

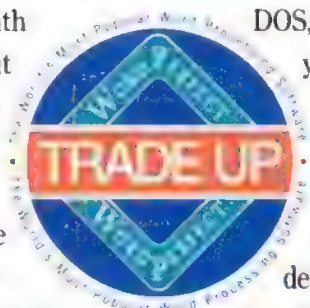


Maybe your old word processor is a bit out of date. Perhaps the files aren't compatible with other word processors in your office. And it probably just doesn't have the power or the features of WordPerfect<sup>®</sup>.

But it may still serve a purpose: because now, for a limited time, you may be able to turn your old word processor into a WordPerfect word processor. Just trade it in and get substantial savings on the WordPerfect version of

your choice. And if you haven't made the choice between DOS, Windows and OS/2, that's fine. Because when you trade up to WordPerfect, you can be licensed to use all three on one machine.

To take advantage of this special trade-up offer, you don't even have to give us your old software. Just show your WordPerfect dealer a proof-of-purchase such as your manual or a diskette from your old word processor, and you're all set.





# word processor were you're in luck.



Each trade-up offer is a little different, depending on the WordPerfect version you want.

Users of certain DOS, Windows, and Macintosh word processors can trade theirs in to get the corresponding WordPerfect product for just \$150 (\$179 in Canada). You can even get LetterPerfect® for just \$89 (\$110 in Canada) when you trade in one of the appropriate word processors. And we also have a trade-up offer for those of you on UNIX, VAX or Data General machines.

If you want to know if your specific word processor

qualifies you for this limited offer, just call us at (800) 526-5012. We'll tell you if a trade-up offer is available for your software and give you more information about the version of WordPerfect you're interested in.

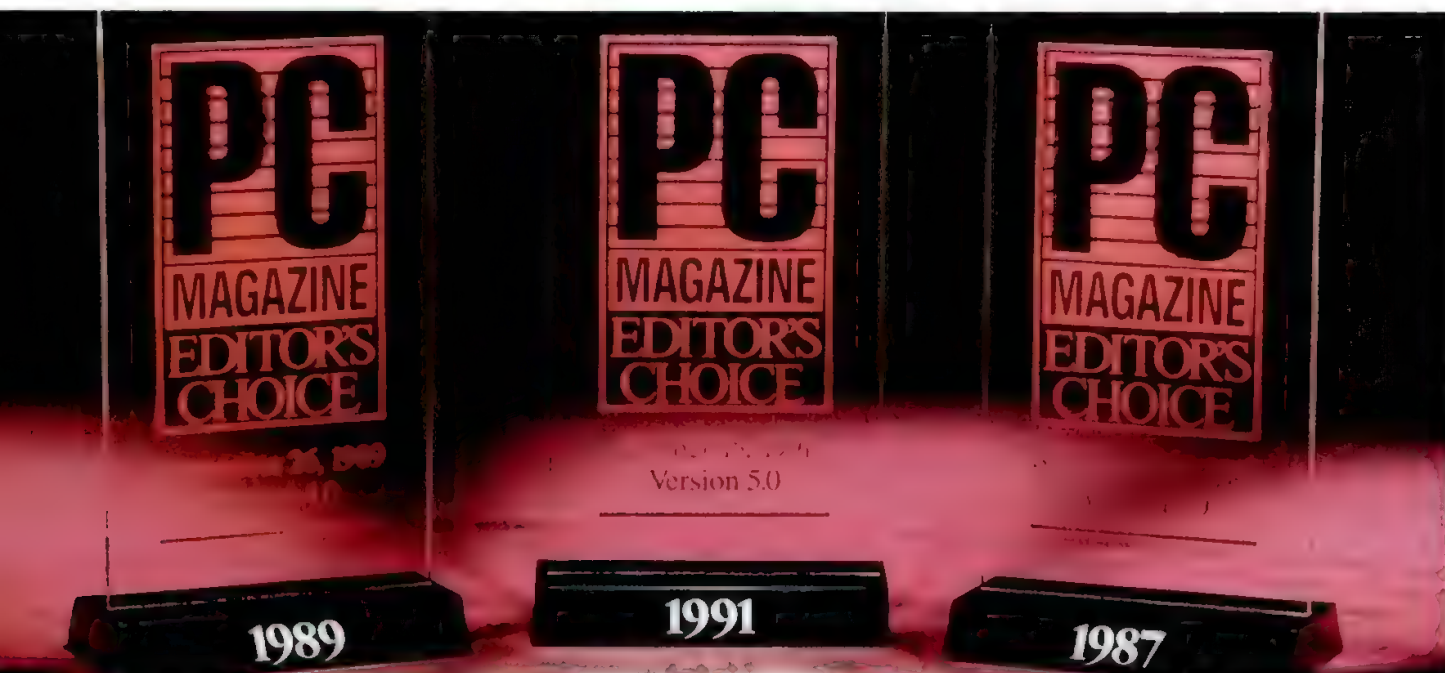
This offer ends on March 31, 1992. So don't wait to turn your old word processor into WordPerfect. The perfect time is now.

**WordPerfect**  
CORPORATION

NOW'S THE PERFECT TIME



# A lot has changed in Accounting Software in 5 years.



## Fortunately for you, a few things haven't.

Like our commitment to research.  
Innovation. And leadership.

In an industry that changes faster than  
any other, only one accounting  
software has remained at the forefront  
of business management technology.  
Macola.

And here's the proof. Only Macola has  
won *PC Magazine's* prestigious  
Editor's Choice award an unprec-  
edented three times in a row.

What does this mean to you? Software  
that's fast and easy-to-use. LAN per-  
formance with no limitations. The  
most customization options to best fit  
your company. Local support. More  
integrated add-on products. Powerful  
software that exceeds your current  
financial and information manage-  
ment requirements.

In short, accounting software you'll  
never outgrow.

CIRCLE 263 ON READER SERVICE CARD

Call us today, toll-free, for more  
information.

**1-800-468-0834**

**MACOLA**  
SOFTWARE

333 East Center Street  
Marion, Ohio 4302-4148

**Accounting Software  
You'll Never Outgrow.**



# Michael J. Miller



## Of Keystrokes And the Transition To Windows

**The growing acceptance of Windows means that more DOS-based programs are going graphical. But they've got some baggage to take along: DOS keystroke and file compatibility are vital.**

With Windows software becoming so prevalent, it's interesting to see the different approaches that various vendors have taken in moving their DOS programs to the new environment.

Some Windows products, of course, are essentially new programs without DOS equivalents, such as Aldus's *PageMaker*, Microsoft *Excel*, and Borland's *ObjectVision*. Others share a name but little else with their DOS counterparts. That's certainly the case for most of the presentation graphics packages I've seen. *Lotus Freelance Graphics for Windows* feels like a new program and the same is true

for the upcoming *Harvard Graphics for Windows*.

In other cases, compatibility with the existing DOS products is absolutely crucial to a program's acceptance in the Windows market. We've reported how *Lotus 1-2-3 for Windows*

looks like a standard Windows program but brings up its "classic" menus whenever you hit the slash key. That and its macro compatibility with the DOS version are the strongest reasons for choosing *1-2-3 for Windows*.

Keystroke compatibility is particularly important in word processors because so many of us have the word processing commands almost ingrained in the tips of our fingers—one reason why so many different packages continue to be successful. As a result, you would think word processing vendors would have a tremendous incentive to make their Windows products work as much like their DOS programs as possible.

### INTERFACE ABOUT FACE

In practice, only *WordPerfect*, the dominant marketshare holder of DOS word processing, has taken this route. When *Microsoft Word for Windows* first came out, it was markedly different from Microsoft's DOS version. Microsoft took the rather unusual step of changing the interface of its newest DOS product, *Word*

5.5, to be more like the Windows version and less like the *Word 5.0* version. Similarly, *Lotus Ami Pro* is a totally new product. Although *Ami Pro* was developed by the people who created the character-based *Samna Word*, they didn't try to make it compatible.

*WordStar for Windows* takes the middle ground. You can run it with Windows keystrokes or the traditional character-based Ctrl-key combinations. But the transition isn't perfect. Yes, you can use the classic *WordStar* cursor diamond to move through text, but other things are missing, notably the way you mark blocks and the dot commands that gave you most of your format control.

More important is that the *WordStar* Windows and DOS versions simply feel very different. When *WordStar* came out, one of the things that distinguished it from its early competitors was that it could do formatting and editing at the same time. *WordStar for Windows* misses the mark here. You still can do basic editing and formatting in the Page Editor view, but you can't change the overall layout or move a frame unless you switch to a separate frames mode—a tremendous disadvantage. If you want a product that feels like the DOS version, it's your best choice, but it still requires a fair amount of retraining.



ILLUSTRATION: PETER FASOLINO

*WordPerfect for Windows* is a different case. This is a product that feels a lot like the character-based version so many people are used to. As in the DOS version, you can choose your keyboard for the program. Your standard choices include a default keyboard (which *WordPerfect* calls CUA and that follows the traditional Windows conventions) or a *WordPerfect 5.1-compatible* keyboard. The later



## Michael J. Miller

keyboard isn't perfectly *WordPerfect* compatible: You can't enter numbers for your choices after the first-level menus, and F1 gives you help instead of the *WordPerfect* standard F3.

Still, the product feels like the DOS version in most ways. It maintains the

reveal codes window that shows you the codes in your document, and you can set your defaults so this works much like the DOS product. You can use your old *WordPerfect* printer drivers and fonts instead of the Windows drivers. *WordPerfect for Windows* uses the same file format as the DOS version, so there's no need to translate documents between different file formats as you must with every other word processor. There's even a useful

transition guide that points out the differences between the Windows and character-based versions.

In short, it's a very good compromise; even if you choose the CUA keyboard, it still feels like *WordPerfect*. One minor problem: It doesn't support macros from the character-based version, so you'll have to convert all your macros. It also lacks some of the bells and whistles of the other Windows word processors, but if you use *WordPerfect*, you're likely to feel at home.

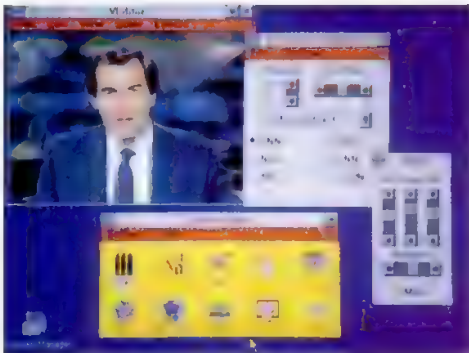
With *Word for Windows* 2.0, Microsoft has also set its sights on DOS *WordPerfect* users by putting in a "WordPerfect Help" feature that can either teach you the *Word* keystrokes or run the program from *WordPerfect* keystrokes. In some ways, it's more keystroke compatible than *WordPerfect for Windows*—the menus are a bit deeper. Still, the program feels significantly different from *WordPerfect* 5.1. It just has a much different (but equally as good) way of working with stylesheets, graphics, and layout options.

In short, we have seen some very different approaches to bringing compatibility between character-based and Windows-based word processors. It's unclear which is the best approach, but these efforts certainly will encourage people to move to a graphics-based word-processing environment sooner.

Moving to Windows is a transitory thing; you do it and then, in the long run, you forget about it. But there's also a need to make DOS and Windows work together at the organizational level. Perhaps the most important component will be continued (and even improved) file compatibility. While many users will rush to take advantage of the on-screen fonts, multitasking and advanced formatting capabilities of the new generation of Windows word processors, other users, who need only the basic character-editing features, will likely stick with their existing DOS-based word processors.

Also, under Windows, it becomes easier to move information between applications. Windows users will grow accustomed to using more new programs, since all the programs have at least certain basic elements in common. I expect that these factors will result in organizations that use a number of different word processors, rather than a single standard. For these reasons, we need not only to make it easy to move from DOS to Windows, but to make it easy for users of both environments to work together.

## New Low Cost Multimedia Product Family



Add multimedia to your PC

Run under MS Windows 3.0, HP NewWave, or MS DOS

Powerful new silicon offers unbeatable functionality at super, low prices

### Super VideoWindows – \$895

Display full motion video in a window on VGA monitor. Scale, crop, freeze. Image capture, save and restore. Sound control. Accepts VGA input for graphics/text overlay. Required software sold separately.

### Super VGA Daughter – \$395

Industry standard VGA (Headland's Video 7) attaches to Super VideoWindows for compact 1-slot solution of graphics/text overlay. IMB buffer.

### Super TV Tuner – \$395

Computer selectable antenna or 122 channel cable TV input. Combine with Super VideoWindows to watch TV on PC.

### Super Still-Frame Compression – \$995

JPEG compression up to 75:1 of color or gray-scale images. Takes only seconds. All TGA file formats—TARGA 16, 24, and 32.

Celebrating Our 10th Year

**NEW MEDIA GRAPHICS**

New Media Graphics Corp.  
780 Boston Road  
Billerica, MA 01821

TEL: 508/663-0666  
FAX: 508/663-6678

Order Now: 1-800-288-2207 VISA, M/C, and AMEX accepted.

CIRCLE 222 ON READER SERVICE CARD



# "The new PC revolution is all about price."

-CompuAdd Advertisement in  
January 14, 1992 PC Magazine

## CompuAdd 325



### Includes

- ✓ Intel 386DX™ 25mhz Processor
- ✓ 32K RAM Cache
- ✓ 4 megabytes of high speed RAM.
- ✓ 80 mb 17ms IDE hard disk with 32K cache.
- ✓ 1.2mb 5.25" Mitsumi floppy drive.
- ✓ 14" Super VGA color monitor, 1024x768 resolution, Interlaced. Non-Interlaced add \$300.
- ✓ 16 bit VGA card with 512K Video Ram - 1mb upgrade extra.
- ✓ Clock calendar, parallel port, and three serial ports.
- ✓ Full Size Chassis with 5 drive bays.
- ✓ 200 watt power supply.
- ✓ Mitsumi 101 key keyboard.
- ✓ 8 expansion slots, 1 occupied.
- ✓ MS-DOS 5.0.
- ✓ Microsoft Windows Included, Logitech Mouse add \$75.
- ✓ No Money Back Guarantee

# \$2465

## FastData 386/33



### Includes

- ✓ Intel 386DX™ 33mhz Processor
- ✓ 64K RAM Cache
- ✓ 4 megabytes of high speed RAM.
- ✓ 105 mb 17ms IDE hard disk with 32K cache.
- ✓ 1.2mb 5.25" and 1.44mb 3.5" Teac floppy drives.
- ✓ 14" Super VGA color monitor, 1024x768 resolution, Non-Interlaced .
- ✓ 16 bit VGA card with 1mb Ram.
- ✓ Clock calendar, parallel port, game port and two serial ports.
- ✓ Desktop Chassis (shown) or Mini-Tower Chassis with 5 drive bays.
- ✓ 200 watt power supply.
- ✓ Key Tronic 101 key keyboard.
- ✓ 8 expansion slots, 2 occupied.
- ✓ MS-DOS 5.0.
- ✓ Microsoft Windows & Logitech Mouse add \$69.
- ✓ 30 Day Money Back Guarantee

# \$1799

## We couldn't agree more!

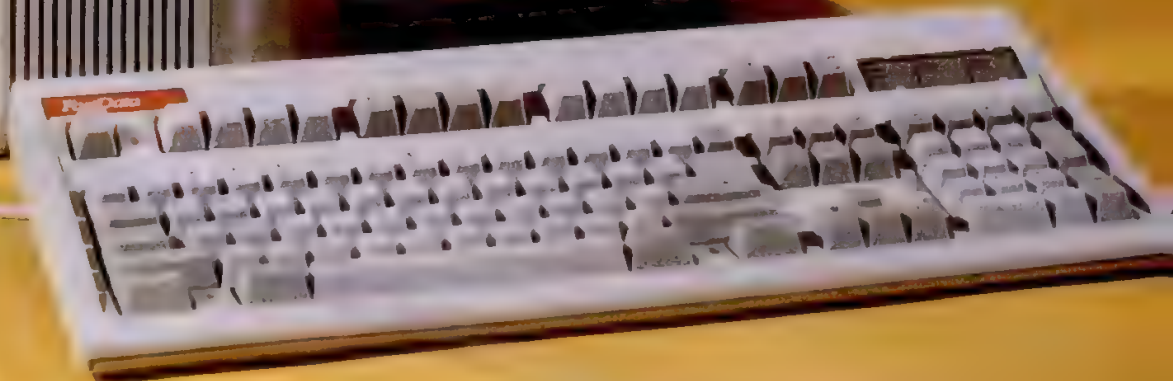


**FastData 486/33**

**\$2199**

**Includes**

- Intel 486DX™ 33mhz Processor with 8K Internal Cache
- 128K External 25ns Cache
- 4 megabytes of high speed Ram.
- 105 mb 17ms IDE hard disk, 1:1 interleave with 32K cache.
- Tower (shown) or Desktop Chassis
- 1.2mb 5.25" & 1.44mb 3.5" drives.
- Non-Interlaced 14" Super VGA color monitor, 1024x768 resolution.
- 16 bit 1mb VGA card.
- Clock/calendar, parallel port, game port and two serial ports.
- 8 expansion slots, 2 occupied.
- MS-DOS 5.0.





# FastData Satisfaction

Why get stuck with an underfeatured overpriced PC you can't return when you can get your hands on a hot new FastData PC for hundreds less?

**"this is a likable computer"**  
-PC Magazine 10/27/90

## Superior Design

You get more of your FastData personal computer because we put more into it. FastMicro's been building PC's longer than most of the competition and we put that experience to work for you. We use proven designs that pass our stringent performance requirements and compatibility standards so it'll be sure to pass yours.



**"the component list reads like a Who's Who in the computer world"**  
-Computer Shopper 6/91

## Full Support

Should you have a question or a problem, call us seven days a week. Our support engineers will work with you to solve the problem over the phone. In the unlikely event your system is down, it's our goal to get your system back up - and quick. If a part has failed, we'll get a



GE Computer Service

replacement part out the door via FedEx the same day (Mon-Fri). If that doesn't solve the problem, we'll dispatch GE on-site service or completely replace your computer at no charge to you.

**"FastMicro has lasted while scores of other companies have come and gone"**  
-Computer Buyer's Guide 10/91

## Risk Free

FastMicro sells to over half the Fortune 500 and Universities in 49 states. Those who buy for a living rely on us, you can too. Take more than our word on it - purchase any FastData brand product and if you are not thoroughly satisfied within thirty days, you can return it for a full refund.



**"bargain hunters may find it hard to resist"**  
-PC World 10/91

## Easy to Buy

FastMicro makes it easy to own a FastData personal computer. Call toll-free seven days to ask a question, get a price, or place an order. Talk to one of our system consultants. Ask your tough questions, we think you'll like our answers. After all, FastMicro wants you as a customer for life, not just today.

## FastData 386/SX-20



# \$1499

### Includes

- Intel 386SXTM 20mhz Processor
- 2 megabytes of high speed RAM.
- 80 mb 17ms IDE hard disk, 1:1 interleave with 32K cache.
- 1.2mb 5.25" and 1.44mb 3.5" Teac floppy drives.
- Mini-Tower (shown) or Desktop Chassis.
- 200 watt power supply.
- Non-Interlaced 14" Super VGA color monitor, 1024x768 resolution.
- 16 bit VGA card with 1mb Video Ram.
- Clock calendar, parallel port, game port and two serial ports.
- Key Tronic 101 key keyboard.
- 8 expansion slots, 2 occupied.
- MS-DOS 5.0.
- Microsoft Windows & Logitech Mouse add \$69.
- FCC Class B.
- FastMicro Peace of Mind

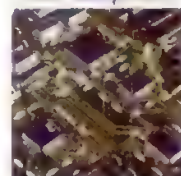
# FASTMICRO

## 1-800-821-9000

Superior Design



Better Components



Full Selection



You get it all - only at FastMicro



# Macintosh® label-printing marvel now available for PCs.



Actual size: 6.5" x 4.5" x 7" (HWD)

What is five times faster than Seiko's Smart Label Printer Plus™, offers over twice the resolution, costs the same, and even prints on clear labels? The new LabelWriter® II, from CoStar.

The LabelWriter II comes with memory resident software (a TSR) that pops up anytime to print a label without interrupting your main programs. Its

AutoPrint command will *automatically* print an address label while your main printer prints your letter. And you can also print a label, or several, from its built-in database. Or, import and print existing lists.

This time-saving marvel comes with several type styles, each scalable to any size, plus bar code 39

*Who makes the best label printer? See for yourself.*



**Seiko's® printer**



**LabelWriter II**



**LabelWriter II Plus**

|                         | Seiko's® printer          | LabelWriter II            | LabelWriter II Plus                               |
|-------------------------|---------------------------|---------------------------|---------------------------------------------------|
| <b>Average Speed</b>    | 15-20 seconds per label   | 3.5 seconds per label     | 3.5-5 seconds per label                           |
| <b>Print Resolution</b> | 75 dpi x 100 dpi          | 138 dpi x 138 dpi         | 138 dpi x 138 dpi                                 |
| <b>Label Capacity</b>   | 130 labels per roll       | up to 350 labels per roll | up to 700 labels per roll                         |
| <b>Label Sizes</b>      | Address (1 1/8" x 3 1/2") | Address (1 1/8" x 3 1/2") | Address, Shipping (2 1/4" x 4"), 3.5" disk labels |
| <b>List Price</b>       | \$249.95                  | \$249.95                  | \$399                                             |

and 2 of 5. Add Avery's LabelPro™ software\* and you can paste in graphics and clip art.

For bigger jobs, there's LabelWriter II Plus. Same small size, but with the ability to print on larger 2 1/4" x 4" and 3.5" disk labels.

**For more information or a dealer near you, call 1-800-4-COSTAR or 1-203-661-9700.**

\*Avery LabelPro is a special version only available through CoStar. LabelWriter II and II Plus 220/240v models also available.  
©1992 CoStar Corp., 22 Bridge St. Greenwich, CT 06830. Fax 1-203-661-1540. CoStar and LabelWriter are registered trademarks of CoStar Corp.  
All other trademarks acknowledged. CIRCLE 184 ON READER SERVICE CARD

**The Envelope  
and Label  
Printer Experts.**

**CO  
STAR.**



# Bill Machrone



## PS/1: You Can Go Home Again

**IBM's PS/1 has been revamped and expanded, and gets a warm welcome at the Machrone house.**

You may recall that the original IBM PS/1 was a somewhat underpowered 286 with non-standard expansion, insufficient memory, a noisy hard disk, and too high a price. Flaws notwithstanding, it was a big hit in our house. My six-year-old, Andrew (who was five at the time) put it together. My daughter Stephanie used it as her Prodigy machine, and seldom did a day go by that it wasn't in use. It lived in the den on one of those kid-sized oak tables, and it looked just right.

When the new PS/1 showed up, the kids didn't clamor to put it together. After all, computers are old hat around here. But when I told them that it had a CD-ROM player, it piqued their interest. So last Friday night was computer night. I pulled all of the various parts and pieces out of the boxes and set them on the kitchen table. Stephanie was the official document-

tation reader, and the kids were to take turns attaching things.

The first problem we ran into was that documentation is linear and ten-year-olds aren't. The second problem was that Andrew, resplendent in his victory over the last PS/1, was overconfident in his ability to assemble this one. The CD-ROM drive is in a separate case, which attaches to the bottom of the PS/1 case. A springy metal knockout had to be removed in order to let the CD data and audio cables pass through the bottom of the PS/1 case. This roadblock was enough to defeat Andrew's solo attempt. A little adult intervention solved the problem. Apart from the CD-ROM installation, the rest of the job was thankfully uneventful. It took only half an hour from packing case to power-on.

### AESTHETIC JUDGMENT DAY

I moved the new PS/1 to its place of honor on the oak table. But the system unit on the new machine is twice as high as the old one. Add the CD-ROM, and the permanently tilted monitor gazes ceilingward somewhere above a child's head. I flipped down the monitor's back foot, which kicked up its tail at a rakish angle—

making the surface of the screen vertical.

We flipped it on. It booted into the familiar icon-based menu system. "That's a cute set," my mom said. "Nice picture." Grandma doesn't differentiate heavily between TV, Nintendo, and computers. Stephanie surveyed the new installation: "I hate to say this, Dad, but it's ugly." I trust the aesthetics of a child who took down her New Kids on the Block poster to put up a 6-foot-long photo of an IROC Z-28 Camaro.

The new case must have been designed by the guy who put all those portholes on old Buicks. It's festooned with squarish vents, the better to exhaust the heat from two 16-bit ISA expansion slots and from the CD drive. The tiny axial fan from the original case is evidently not up to the job. Andrew sat down in front of the new machine, looked dubiously at the thin plastic leg that tilted the monitor face toward him, and said, "I feel like it's going to fall on me."

I moved the monitor to the side of the system unit and flipped the leg back up. Access to the CD-ROM is now much easier, but the unit didn't get any prettier with my redecorating. Andrew's comfort level was appreciably higher, though. I asked my mother what she thought of the looks of the new machine. "Very nice. But why does it always have the same program?"



The new 386SX PS/1 has 2 megs of RAM on the motherboard, and another 2 megs in a dedicated expansion slot. I never thought I'd live to see the day when a PS/1 would be able to count up to 4096K. Also, the 81MB Maxtor hard disk is far quieter than the drive in the 286. The display is the same old fuzzy 12



# Hassle-Free Printer Sharing

for the HP LaserJet II, IID, III and IIID



*"The ServerJet is the smoothest and most practical way I know to share a LaserJet."*

Frank J. Derfler, Editor  
PC Magazine

Here's how you and your co-workers can have your own HP LaserJet printers... for less than \$75 per user.

It's called the *ServerJet*™.

Simply plug the *ServerJet* into the 'Optional I/O' slot of your HP LaserJet. Stretch phone cable, up to hundreds of feet, to each computer. Then, 12 people can simultaneously *whoosshh* documents to the LaserJet at speeds as fast as 115,200 baud.

No more wandering down the hall with diskette in hand.

Or borrowing someone else's LaserJet.

Or wasting time waiting to print.

The *ServerJet* is available in a variety of models with up to 4MB of buffer memory. And because your office may have printers other than HP LaserJets, ASP Computer Products offers a complete line of printer-sharing solutions.

To order your *ServerJet* or for your FREE catalog, call ASP at:

**800-445-6190**

International 408-746-2965



ASP COMPUTER PRODUCTS, INC.

160 San Gabriel Drive, Sunnyvale, CA 94086, USA  
Telephone: 408-746-2965 • Facsimile: 408-746-2803

## Bill Machrone

incher. It seemed tolerable until I stuck a laser-sharp NEC MultiSync 4FG on our desktop machine. If IBM is serious about the ultimate success of the PS/1, it has to improve the display quality.

### IS IBM SERIOUS?

I've seen the new ads where they're pitching the PS/1 as a small business machine. Now that it has a 16-MHz 386SX chip, enough RAM, and a decent hard disk, it's in the ballpark. Retailers are offering the machine for \$1,300, a far cry from the \$2,000 list price of the original PS/1. It also bundles Windows, which shows that in this case one hand doesn't care what the other is doing. Until now, IBM was wildly overprotective of its product lines, and positioned them as far apart as possible. Apparently, the gloves are off at IBM, and whichever division can sell a machine is welcome to whatever buyers it can attract. It's about time.

The new PS/1 also gives IBM a toehold position in the multimedia market, in case the PS/2-based Ultimedia line doesn't light buyers' fires. The PS/1 isn't MPC (Multimedia PC) compatible, but it would take only a Sound Blaster or some other sound board to make it so. Many multimedia disks work just fine on the PS/1, using its built-in three-voice sound chip and internal speaker.

One company that is serious about the PS/1 is Tecmar. Long an early supporter of new architectures and challenging technological problems, Tecmar offers a PS/1 video option.

From the grassy plains of Solon, Ohio, comes Tecmar's Vision/1, a \$395 video adapter for multimedia applications.

The Vision/1 gives you full-screen or picture-within-a-picture video, complete with a cable-ready tuner. I ran a variety of signal sources through the Vision/1, including antenna, cable television, and VCR. The kids quickly figured out that they could run Nintendo through it and play two games at once! Tecmar includes software that puts a fully controllable video window into Windows. There's no computer control of the VCR, but most low-end applications don't need it.

So suddenly the IBM PS/1 has become a desirable machine for anyone's home. And Grandma can even watch "Donahue" on it.



# "POWER BEYOND YOUR DREAMS."



**W**hen it comes to offering the highest quality components, blazing-fast performance, friendly service, and unbeatable value, Acma ranks among the best! Just ask the experts at PC Magazine *"The Perfect Windows 3.0 Workstation" "Our Favorite Is The Acma"* For Your Dollar." BYTE Magazine applauded Acma for "Speed And Reliability At An Outstanding Price." Clearly, if you demand the best, you won't find a better choice than an Acma computer. And we who said Acma offers guarantee it with a "No Power Beyond Your Questions Asked" 45-Day Dreams," and "A Solid Value Money-Back guarantee!

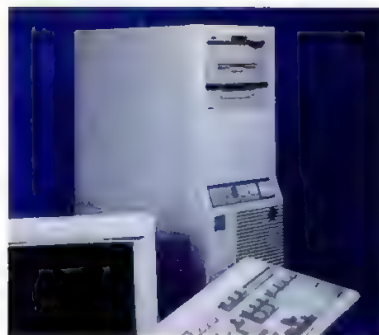


## FEATURES & SERVICES

- ▼ 45-Day "NO QUESTIONS ASKED" Money-Back Guarantee\*
- ▼ One-Year Parts And Labor Warranty
- ▼ **FREE** One Year On-Site Service In Most U.S. Locations
- ▼ **FREE** Lifetime Toll-Free Technical Support (Mon. - Sat.)
- ▼ **FREE** 24 hour, 365 days a year, tech-support bulletin board!
- ▼ Major credit cards honored (not charged until order ships)
- ▼ Net credit terms available for qualified businesses
- ▼ Windows 3.0 & DOS 5.0 preloaded **FREE** (except notebook)
- ▼ **FREE** Return Shipping Of Replacement Or Repaired Parts\*\*
- ▼ **NEW PRODUCTS!** Fax/modem card, \$115 » Programmable keyboard, \$125 » 1.2GB hard disk drives, Call Today!
- ▼ Personal And Business Leasing Plans
- ▼ Special GSA And Quantity Discounts
- ▼ **SPECIAL!** \$1.00 Upgrade Program
- ▼ 48 Hour High-Temperature Burn-in

**GSA# G500K91AG55107**  
**Call Toll-Free 800-456-8809**

COMPUTERS, INC.  
**Acma**



## BEST BUY 486/33i

Intel486™ 33MHz » 8MB RAM » 256K Cache » Teac 1.2MB & 1.44MB FDD » Quantum 210MB IDE HDD w/64K DisCache® buffer (15ms) » caching controller w/4MB » 14" Seiko 1450 SVGA monitor (1024x768) » Orchid Pro-IIs SVGA card w/1MB » 120MB tape backup » 2 serial, 1 parallel, & 1 game port » 101 keyboard » Tower case » Windows 3.0 » DOS 5.0 » Hi-Res Mouse » 1yr. TRW on-site service. **\$3,698**



## SX/20 NOTEBOOK

Intel386™ SX/20MHz » 1MB RAM upgradeable to 5MB » Teac1.44MB FDD » Conner 40MB IDE HDD » VGA CCFIT backlite TSTN type LCD monitor w/16 shades of gray » 1 serial & 1 parallel port » 80 key keyboard » 3 hour battery life » 6.3 lbs. w/battery » carrying case » battery charger » supports external VGA monitor and keyboard. Optional Fax/Modem only \$160. Extra batteries \$75. **\$1,795**



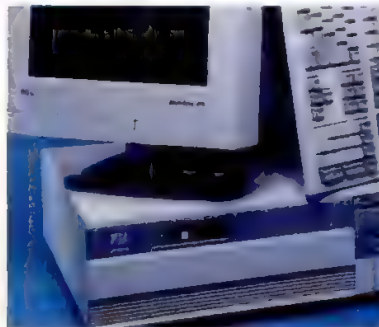
## 386SX/20MHz

Intel386™ SX/20MHz » 2MB RAM expandable to 8MB » Teac 1.2MB & 1.44MB FDD » Quantum 52MB IDE HDD w/64K DisCache® buffer (17ms) » 14" Hyundai Super VGA monitor (1024x768) » 16-bit VGA card w/512K » 2 serial, 1 parallel & 1 game port » 101 key keyboard » Windows 3.0 » DOS 5.0 » Hi-Res Mouse » 1yr. TRW on-site service. **\$1,295**



## 386/25 & 33MHz

Intel386™ 25 & 33MHz » 4MB RAM expandable to 32 & 64MB » 64K Cache 33MHz » Teac 1.2MB & 1.44MB FDD » Quantum 105MB IDE HDD w/64K DisCache® buffer (17ms) » 14" Super VGA monitor (1024x768) » 16-bit SVGA card w/1MB » 2 serial, 1 parallel, & 1 game port » 101 key keyboard » Windows 3.0 » DOS 5.0 » Hi-Res Mouse » 1yr. TRW on-site service. **25MHz \$1,795**  
**33MHz \$1,895**



## 486/33MHz EISA

Intel486™ 33MHz » 8MB RAM » 256K Cache » Teac 1.2MB & 1.44MB FDD » Quantum 210MB IDE HDD w/64K DisCache® buffer (15ms) » 15" NEC 4FG Super VGA flat square screen monitor (1024x768) » Orchid Pro-IIs SVGA card w/1MB » 2 serial, 1 parallel, & 1 game port » 101 key keyboard » Windows 3.0 » DOS 5.0 » Hi-Res Mouse » 1yr. TRW on-site service. **\$3,895**

**ORDER TODAY TOLL-FREE!**  
**800-456-1818**

Open 6am-7pm Weekdays and 8am-4pm Saturdays (PST)  
 International 510-623-1212, 24 Hour Fax 510-623-0818

© 1991, Acma Computers, Inc., 48501 Warm Springs Blvd., Fremont, CA 94539. All prices and specifications are subject to change without notice. \*The 45-day money-back guarantee covers Acma brand computers with Impression Plus or Hyundai monitors only (software, printers, peripherals, and shipping are not included). All brand names are registered trademarks of their respective companies. \*\*Customer pays shipping to Acma for parts replacement or repair, and Acma pays return shipping to customer. Call today to confirm complete details.

CIRCLE 360 ON READER SERVICE CARD



PCM0292A



# THE MOST POWER





# FULL 86SX. GOING.

the new Toshiba T4400SX, the first 486SX computer to combine the power and performance of a desktop computer while freeing you from the tyranny of the nearest outlet.

At its heart, the T4400SX offers an 80486SX microprocessor with 8K internal cache, upgradable to a full 486DX. Plus an 80 MB hard drive and standard 2 MB RAM, expandable to 10 MB.

*You can use our credit card-sized memory modules to expand standard 2MB RAM to 10MB for added speed and multi-tasking capabilities.*

The T4400SX is the only notebook computer that offers a high-speed Gas Plasma screen, which means no mouse blur. And its 100:1 contrast ratio delivers seven times the contrast of a typical LCD display.

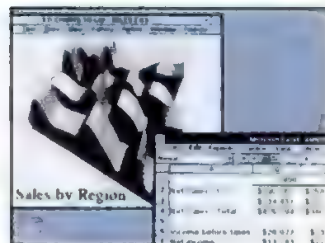
Or if you prefer, you can choose our 9.5" diagonal LCD display, the most state-of-the-art LCD available, with uncompromising clarity from the black and white ultra thin screen.

Both offer a 640 x 480 VGA high-resolution display as well as the graphic versatility of 16 gray scales for the gas plasma screen and 64 gray scales for the LCD screen.

For familiarity and ease of use, the T4400SX has a full-function keyboard with standard size keys and key spacing.

The Nickel Cadmium battery provides more than three hours of computing power. Our AutoResume feature allows you to shut down and start up precisely where you left off.

And for added expandability and connectivity, there are built-in parallel, serial, video, keypad/board, mouse and bus expansion ports. There's even



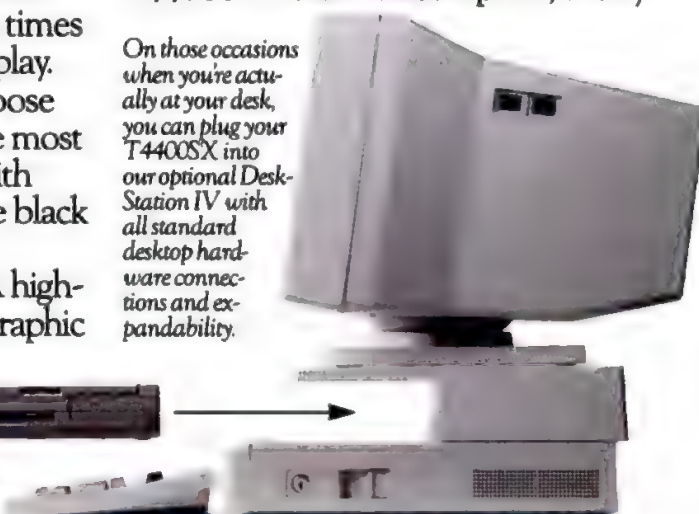
*If you choose the 9.5" diagonal LCD display, you get the versatility of 64 gray scales as well as high-resolution 640 x 480 VGA on the black and white ultra thin screen.*

a dedicated modem slot for an optional internal cellular-ready, 9600 bps fax or standard modem.

All that in an ultra-strong 11.7" W x 8.3" D x 2.2" H carbon fiber-reinforced case weighing only 7.25 lbs that fits into half a briefcase.

If you'd like to know more about the T4400SX notebook computer, or any

*On those occasions when you're actually at your desk, you can plug your T4400SX into our optional Desk-Station IV with all standard desktop hardware connections and expandability.*



of our full line of Toshiba portables, call us at 1-800-457-7777.

We'll send you information that can lead to only one conclusion about desktop computers:

Going. Going. Gone.

In Touch with Tomorrow  
**TOSHIBA**

CIRCLE 379 ON READER SERVICE CARD



# When Buyers Rate Z.

## Support: How Mail-Order Vendors Stack Up



**CompuAdd Corp.**  
**CompuAdd 325**  
(with 32K-byte cache)  
\$2,881



**Dell Computer Corp.\***  
**Dell System 325P**  
(no cache)  
\$3,144



**Gateway 2000**  
**Gateway 2000 25MHz 386**  
(with 80M-byte hard  
drive, 32K-byte cache)  
\$2,090



**Northgate Computer  
Systems Inc.**  
**Northgate Elegance 386/25**  
(with 64K-byte cache)  
\$2,639



**Zeos International**  
**Zeos 386-25**  
(includes AmiPro, 1-2  
Windows, no cache)  
\$2,540

### What Buyers Say

How long does it take to get a support representative on the phone? (most frequent answer)

Technical competence of support representative (10 is best)

How long does it take for the vendor to solve your problem? (most frequent response)

If your job depended on it, would you recommend buying more PCs from this firm?

Overall rating for service and support (10 is best)

1 to 3 minutes

8.5

1 to 2 days

Yes

8.5

1 to 3 minutes

8.1

1 to 2 days

Yes

7.9

1 to 3 minutes

8.8

1 hour to 1 day

Yes

7.9

1 to 3 minutes

7.8

1 to 2 days

Yes

7.8

1 to 3 minutes

8.1

1 to 2 days

Yes

8.4

**NOTES:** Customer satisfaction results were compiled from PC Week's survey of PC managers whose organizations have purchased mail-order PCs. 15 customers of each vendor were surveyed.

Prices and specifications shown were supplied by vendors, each of which was asked for a quote on its lowest-priced 25MHz 386 machine with 4M bytes of RAM, dual floppies, a 100M-byte hard drive, 14-inch Super VGA monitor, keyboard, mouse, Windows and DOS 5.0. Any changes to the configuration or no-cost options are shown. Prices were gathered by calls to each vendor between Oct. 3 and Oct 14, and include tax and shipping charges.

\*System is upgradable.

*Chart Reprint from October 21, 1991 issue of PC Week. Reprinted by permission.*

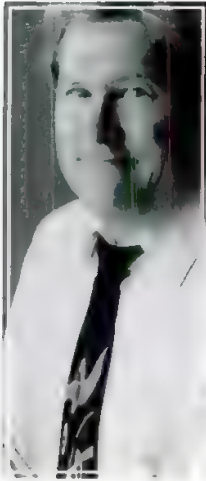
# ZEOS Rates #1

## There's no reason to buy anything else.

### 800-423-5891



# John C. Dvorak



## The Perfect Notebook Computer

**Mousetraps are easy. How about building the perfect 3-pound portable?**

The quest for the perfect notebook computer is never-ending. The latest notebook from NEC, the UltraLite III, hints to the future. It's the same hint given by the original UltraLite.

The UltraLite III is a 386SX notebook weighing in at just under 5 pounds. It contains no internal floppy disk drive, which seems to be the controlling factor in any effort by manufacturers to keep notebooks under 5 pounds (my personal limit on weight). There has not been a machine made with both a hard disk and a built-in floppy disk drive that has weighed less than 5 pounds. Most of these floppy-filled notebooks weigh 7 pounds.

I harp on this weight issue more than other writers. Others say it doesn't matter so much because when you're on the road, it's great to have *anything*. Well, *anything* gets old fast when you have to lug it around in its own dedicated case that counts as a separate

piece of luggage on airplanes.

I like to travel with one of those small Samsonite supercases with the handle and wheels. You can hook another bag or two to the strap in the handle—in my case, a garment bag. I throw the laptop into the Samsonite with my socks. I can get on and off the plane and zoom through an airport at high speeds rolling this lash-up.

A side benefit to this scheme is that I rarely get asked to open my bag to boot up the laptop at the airport security gate. Lately, I've noticed that anyone who shows up carrying a laptop in its own case will be asked to prove it works by airport security. You're just asking to be stopped. When a laptop is neatly packed inside a larger suitcase, it's more often passed over by security.

Anyway, having said all this, we still have a way to go to produce the ultimate laptop. Here are my specifications for two models.

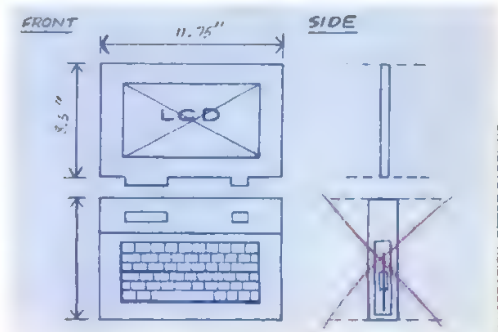
A "power" notebook will have a 60MB to 100MB 2.5-inch hard disk. My "superlight" notebook will not have a hard disk, but will contain a PCMCIA slot to hold a credit card-sized 8MB or 16MB memory storage module. Both machines will have at least one

of these slots open for installing software. The only 3.5-inch floppy disk drive available will be sold as an external option.

I've recently come to the conclusion that if you sacrifice the floppy disk drive for the weight savings, you'll do just fine once you learn to use *LapLink*, *Trans*, or *Brooklyn Bridge* to move files to and from your desktop PC. In fact, when you are on the road there's very little reason to have a floppy disk drive. After all, you can always back up files by sending them to MCI Mail or CompuServe and store them remotely.

Both of these machines will have paper-white backlit LCDs like the one Apple uses on its 170 Powerbook, and the display will be VGA. Both will contain a V.42bis/V.32bis 14.4-kilobit-per-second modem with a cellular option. The ports will use the standard DB-9 and DB-25 connectors found in AT-class machines. While a VGA output connector isn't a necessity, it should at least be an option.

Both machines will be made from some incredibly strong, lightweight, hi-tech carbon filament bonded epoxies. They will have the dimensions of a real notebook, roughly 8 by 11 inches with a thickness of  $\frac{1}{2}$  to  $\frac{3}{4}$  inches. The power machine with the hard disk will weigh 3.5 pounds, the lightweight unit will be 3 pounds.



With a machine like this, complete with a legitimate keyboard, you would not think twice about packing it with you wherever you go. As for the heavy 6- to 9-pound machines, these so-called notebooks won't go away. They'll live on as large capacity color machines. They'll also probably have that annoying built-in floppy disk drive.





# How to get a lot of software without buying a lot of software.

Lotus® Symphony® gives you a spreadsheet, word processor, graphics, database, communications, and great presentation-quality output. So you can let your numbers work with your pictures, work with your words, work with your database and make it all work with communications.

It's the one software that can do it all, in one high performance, integrated program. The one software that lets people in

different jobs, in different locations, share files and exchange information seamlessly! And for many companies, it's all the software they need.

So why buy a lot of software, when you can buy Symphony, an InfoWorld Product of the Year, and get all the software you need in one neat package.

And now, for a limited time, purchase

Symphony 2.2 and get an add-in of your choice free—What If Solver™, Macro Editor Debugger™ or Forms-To-Go!™

To get this special offer, just visit your Lotus Authorized Reseller and look for more information and a special promotional coupon on the outside of your package.

## Lotus Symphony

The complete Symphony 2.2 system is available in one neat package.


## Symphony Release 2.2

Lotus



# Inside Track

Will OS/2 ever run Windows better than Windows? Unlikely, say the experts, for two reasons. The translation of Windows functions to OS/2 functions alone will create too much overhead to outperform bare Windows. To complicate things there is a rumor that concludes that Microsoft has some patented or specific algorithm that requires IBM to seek a license. Microsoft is not agreeable to the cross license.

Even if IBM got help from Microsoft, IBM's inability to efficiently code software for small machines is legendary. The most remarkable example of this is the overhyped *OfficeVision* project, which involved an estimated 20,000 people in the programming in one way or another. When I first heard this figure I thought it was ludicrous, but the nation's top IBM watchers assure me that it's indeed true. The result—a program that requires an incredible 16 megabytes of main memory to run. Needless to say, this has not been the hot program that IBM had been hoping for.

On the other front, IBM can't seem to buy code, either. Recently, the worst kept secret was that IBM was going to turn the *XyWrite* word processing software into its *Signature* word processing software. Everyone was gah-gah over this thing. *XyWrite* is an outstanding program, and it would have been perfect for IBM to turn into a competitor to *WordPerfect*. Instead, IBM canceled the project weeks before it was to be announced. Why?

The conclusion one must draw is that IBM just can't write effective code. When it has good code from elsewhere it dumps it. Do you wonder why Microsoft is teasing and chiding and openly criticizing IBM without fear? Because unless something drastic changes at IBM, OS/2 will never realize its potential and will never run Windows better than Windows or DOS better than DOS. Personally, I wish they could do it. But there is no shred of evidence that they can.

**Consolidation and Gossip Dept.:** This is one of those rumors I hope doesn't happen just as this issue goes to press. The chatterboxes out there are abuzz about a Borland-Novell merger. With distributed databases being an important aspect of networks and with Borland now owning both sides of the database coin (*Paradox* and *dBASE IV*), this would make for an interesting marriage. With the object-oriented language programmers from Borland teaming up with the operating systems people from DRI (owned by Novell, as you recall), the potential to blow Microsoft out of the water seems real.

**Where does this leave Lotus?** Lotus is eventually going to have to make a move to join forces with somebody, but who? What company would make a perfect match for Lotus and

create an entity that could compete with a massive company such as Novell-DRI-Borland, Microsoft, or Computer Associates?

**The perfect mate** is Symantec Corp. Symantec has already beefed itself up by buying Norton, so it now dominates the lucrative utilities business. It has databases, languages, and word processing. All it needs is a spreadsheet and Lotus has that. Lotus also has programs like *Magellan*, its hard disk indexing utility, which would be much better marketed by the Symantec people. If these deals happened we'd suddenly

have the Ford, Chrysler, General Motors, and Honda equivalent for the software market. That would leave WordPerfect Corp. as the Packard Motor Car Company. (Hmmm, then there must be a Hudson and Kaiser someplace, too.)

## **Cheap Fix for Expensive Problems**

**Dept.:** One of my friend's IBM PS/2s dropped dead. Being a typical hapless user, he priced a fix from an authorized IBM shop and they told him he needed a new motherboard. It turned out that a new motherboard for the PS/2 80 (a 16-MHz 386) would have cost \$2,600. A used one would be \$1,450. Instead he contacted Solutronix, 7255 Flying Cloud Dr., Eden Prairie, MN 55344; 800-875-2580. Here's what he writes: "John, my repair, including shipping, only cost \$295. They specialize in PS/2 and Compaq motherboards. Repair rates are flat fees and vary according to model. My PS/2 (16-MHz) cost \$280 to fix. According to the head of the technical department, they replaced the video driver chip, which was kaput, along with several 'likely to fail' chips that had not yet failed." In other words, preventative maintenance.

"Why?" I asked.

"Well, it turns out that Solutronix warranties any repair for six months even if it is not related to the original fault. So, by doing preventive repairs, they drastically reduce the number of warranty repairs down the line. And make their customers, like me, much happier. It's wonderful to see an American company so obviously concerned about quality. Check them out."

**Hey, Craftsmanship and Quality Is Alive in New England Too, Dept.:** Don't settle for a shoddy plastic or cheap-wood CD rack in which to store your CD-ROMs. Pay a few extra dollars and get a stunning handcrafted dovetailed CD-ROM storage rack from New Wing Designs in Ashby, Mass. (508-386-2495). Made from native hardwood, the company's "original" rack is designed to hold 25 CD-ROMs packed in either the jewel-box or in the CD-Caddy. For \$49 plus shipping, this is a ritzy-looking holder worth every penny. Highly recommended and very cool. ■

Lotus is eventually going to have to make a move to join forces with somebody, but who? The perfect mate is Symantec.



**Design Excellence High Performance**

**Innovation**



**Performance**

**Value**

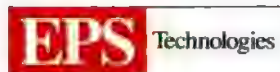


*"The EPS 386-33 is a machine that is bursting with promise."*



*"There's been no skimping on the quality of components."*

*"EPS is as strong an organization as they are smart."*



*"a tradition of value and performance"*

**Order Toll-Free**  
**18004470921**  
 also available in Canada

The brands and product names mentioned are trademarks or registered trademarks of their respective holders. Prices are subject to change due to the volatility of the market. SIERRA, A, and SIERRA are trademarks of INTEL.

### EPS 386SX-25 MHz

- AMD 80386/SX-25 MHz Microprocessor
- 4 Meg 0 Wait State RAM Expandable to 8 Meg
- Desktop Case/220 Watt Power Supply
- Socketed for 80387/SX Co Processor
- AMI BIOS/Clock Calendar
- 2 Ser./ 1 Par./ 1 Game Port
- Slots 8-16 Bit
- TEAC 1.2 MB and 1.44 MB Floppy Drives
- MAXTOR 80 Meg IDE HD (17ms) (150,000 hr. MTBF)
- EPS Non Interlaced 14" Color Monitor 1024 x 768 SVGA .28 Dot Pitch
- 1 Meg SVGA card 1024x768 w/SIERRA DAK Chip (1 Meg for 256 Colors at 1024 x 768) (1 Meg for 32,768 Colors at 800 x 600)
- 101 Keyboard
- MS Windows 3.0 w/Logitech, 3 Button, 400 DPI Mouse
- MS DOS 5.0
- System Users Manual
- 1 Year Warranty / On-Site Service
- 60 Day Money Back Guarantee
- Call for Customizing Options

**\$1,595**

### EPS 386-33 MHz

- INTEL 80386/33 MHz Microprocessor
- 4 Meg 0 Wait State RAM Expandable to 64 Meg
- 128K Cache (25 NS) Expandable to 256k
- Desktop Case/220 Watt Power Supply
- Socketed for 80387 or Weitek Co Processor
- AMI BIOS /Clock Calendar
- 2 Ser./ 1 Par./ 1 Game Port
- Slots 1-8, 6-16, 1-32 Bit
- TEAC 1.2 and 1.44 MB Floppy Drives
- MAXTOR 130 Meg IDE HD (15ms) (150,000 hr. MTBF)
- EPS Non Interlaced 14" Color Monitor 1024 x 768 SVGA .28 Dot Pitch
- 1 Meg SVGA Card 1024 x 768 w/SIERRA DAK Chip (1 Meg for 256 Colors at 1024 x 768) (1 Meg for 32,768 Colors at 800 x 600)
- 101 Keyboard
- MS Windows 3.0 w/Logitech, 3 Button, 400 DPI Mouse
- MS DOS 5.0
- System Users Manual
- 1 Year Warranty / On-Site Service
- 60 Day Money Back Guarantee
- Call for Customizing Options

**\$1,895**

### EPS 386-40 MHz

- AMD 80386/40 MHz Microprocessor
- 4 Meg 0 Wait State RAM Expandable to 64 Meg
- 128K Cache (25 NS) Expandable to 256k
- Desktop Case/220 Watt Power Supply
- Socketed for 80387 or Weitek Co Processor
- AMI BIOS /Clock Calendar
- 2 Ser./ 1 Par./ 1 Game Port
- Slots 1-8, 6-16, 1-32 Bit
- TEAC 1.2 and 1.44 MB Floppy Drives
- MAXTOR 130 Meg IDE HD (15ms) (150,000 hr. MTBF)
- EPS Non Interlaced 14" Color Monitor 1024 x 768 SVGA .28 Dot Pitch
- 1 Meg SVGA Card 1024 x 768 w/SIERRA DAK Chip (1 Meg for 256 Colors at 1024 x 768) (1 Meg for 32,768 Colors at 800 x 600)
- 101 Keyboard
- MS Windows 3.0 w/Logitech, 3 Button, 400 DPI Mouse
- MS DOS 5.0
- System Users Manual
- 1 Year Warranty / On-Site Service
- 60 Day Money Back Guarantee
- Call for Customizing Options

**\$1,945**



High Quality

Top Value

Customizing

Quality

Design



*"With all these advantages, it's hard to find a 33 MHz 486 based computer that will give you a better value."*

*"EPS has taken a simple design and improved on its' performance, reliability and value."*



*"Service and support are what give EPS an edge over much of the competition."*



0039 90 871 871 0041 72 722 111 800 447 0921

## EPS 486-33 MHz

- INTEL 80486/33 MHz Microprocessor
- 4 Meg 0 Wait State RAM Expandable to 64 Meg
- 128K Cache (25 NS) Expandable to 256k
- Tower Case/220 Watt Power Supply
- Socketed for Weitek 4167 Co Processor
- AMI BIOS/Clock Calender
- 2 Ser./ 1 Par./ 1 Game Port
- Slots 1-8, 6-16, 1-32 Bit
- TEAC 1.2 and 1.44 MB Floppy Drives
- MAXTOR 213 Meg IDE HD (15ms) (150,000 hr. MTBF)
- EPS Non Interlaced 14" Color Monitor 1024 x 768 SVGA .28 Dot Pitch
- 1 Meg SVGA Card 1024 x 768 w/ SIERRA DAK Chip (1 Meg for 256 Colors at 1024 x 768) (1 Meg for 32,768 colors at 800 x 600)
- 101 Keyboard
- MS Windows 3.0 w/Logitech, 3 Button, 400 DPI Mouse
- MS DOS 5.0
- System Users Manual
- 1 Year Warranty / On-Site Service
- 60 Day Money Back Guarantee
- Call for Customizing Options

**\$2,695**

## EPS EISA 486 MHz

- INTEL 80486/33 MHz Microprocessor
- 4 Meg 0 Wait State RAM Expandable to 64 Meg
- 128K Cache (25 NS) Expandable to 256k
- Tower Case/220 Watt Power Supply
- Socketed for Weitek 4167 Co Processor
- AWARD BIOS/Clock Calender
- 2 Ser./ 1 Par./ 1 Game Port
- TEAC 1.2 and 1.44 MB Floppy Drives
- MAXTOR 340 Meg SCSI HD (15ms) (150,000 hr. MTBF)
- ULTRASTOR 24F SCSI 16 Bit EISA Controller
- EPS Non Interlaced 14" Color Monitor 1024 x 768 SVGA .28 Dot Pitch
- 1 Meg SVGA Card 1024 x 768 w/ SIERRA DAK Chip (1 Meg for 256 Colors at 1024 x 768) (1 Meg for 32,768 colors at 800 x 600)
- 101 Keyboard
- MS Windows 3.0 w/Logitech, 3 Button, 400 DPI Mouse
- MS DOS 5.0
- System Users Manual
- 1 Year Warranty / On-Site Service
- 60 Day Money Back Guarantee
- Call for Customizing Options

**\$3,995**

Call today and purchase your EPS system in the following ways:

### Leasing Options



Purchase Orders upon approval  
Cashiers Check, Money Order  
(allow two weeks for company checks to clear)

**GSA Contracts**  
**#GS00K91AGS5035**



*"a tradition of value and performance"*

**Order Toll-Free**

**1 800 447 0921**

also available in Canada

**Tech Hotline**

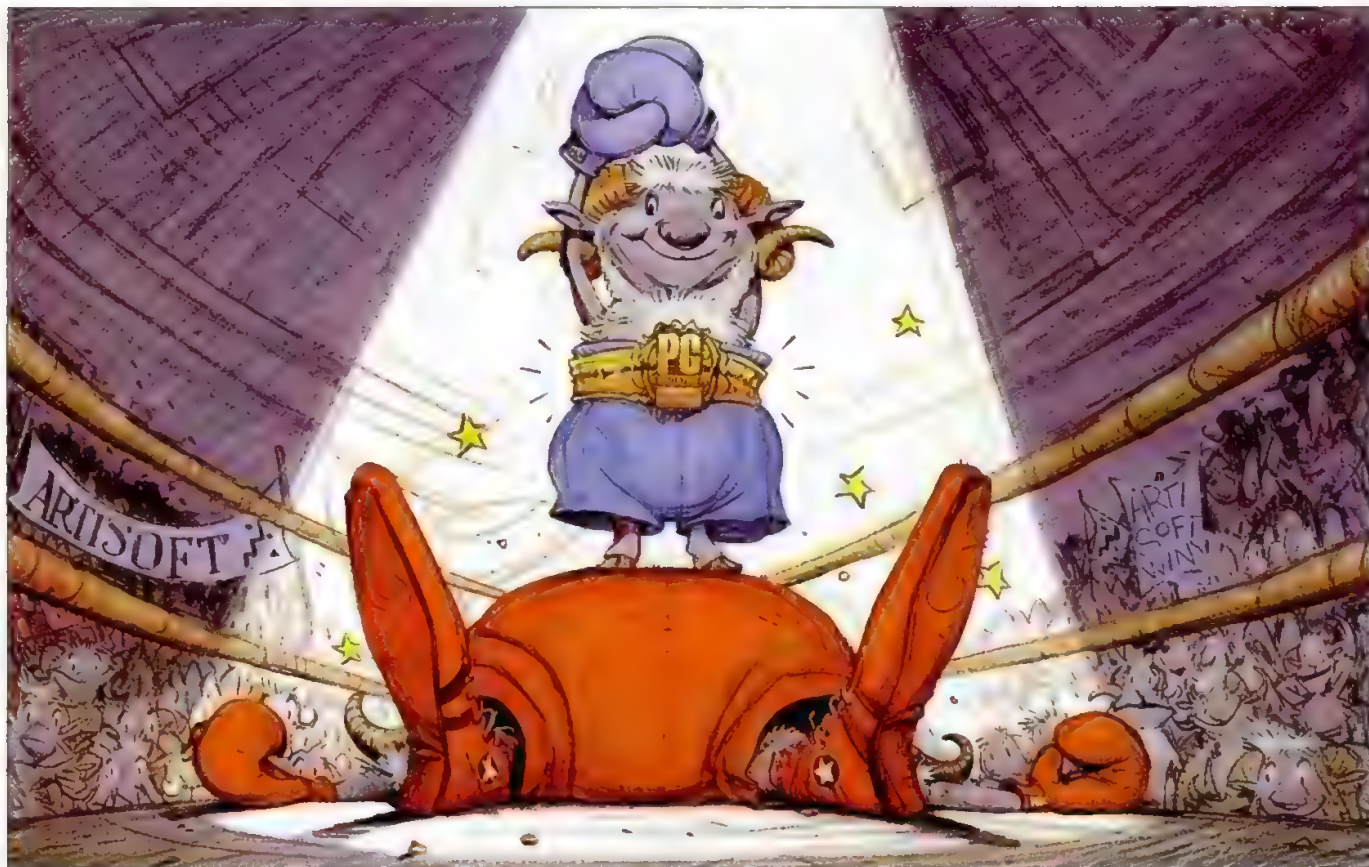
**1 800 526 4258**

EPS Technologies, Inc.  
10069 Dakota Avenue  
P.O. Box 278  
Jefferson, SD 57038  
605 966 5586  
Fax Orders 605 966 5482

CIRCLE 284 ON READER SERVICE CARD



# THE HARDEST HITTING PEER-TO-PEER NETWORK IN HISTORY!



It's no contest! The LANTastic® Network Operating System overpowers the competition because it's up to 30% faster than its challengers, uses less RAM than any other peer-to-peer system and weighs in with other outstanding advantages such as:

- Full support for Microsoft® Windows™
- Standard features such as full-featured diskcache, built-in CD-ROM support, e-mail (full-featured), network management for both software and hardware, diskless workstation support and a data protection system.

And the LANTastic NOS is expandable – it can handle up to 300 users per network. Plus it offers multiple adapter support.

The bottom line? Our price begins at \$99 per network. Some of the others begin at \$99 per node.

Not only is the RAM requirement of the award-winning LANTastic Network Operating System 22K to 51K lighter than the other pretenders – it can easily be removed from memory for even more "punch."

High-performance, low-price, compatibility with Windows, expandability and low RAM overhead – all big advantages of our championship NOS.

Now take a look at what the observers at ringside have to say:

"On the whole, LANTastic is the clear winner of the bunch. It offers more and better features,... increasing productivity."

NETWORK COMPUTING® September, 1991

"...Lite's (throughput) doesn't have the punch of LANTastic. LANTastic's superior performance can be attributed to its caching... and its tight integration of hardware and software... NetWare Lite's rudimentary caching service is no match."

PC MAGAZINE® November 26, 1991

## WHY BUY FROM ARTISOFT?

- FREE, unlimited technical support to registered dealers and end users
- If your customers ever have a problem with our hardware, we'll ship them a replacement *before* we even receive the original
- 30-day money-back compatibility guarantee on all Artisoft software
- Five-year limited warranty on all Artisoft hardware
- An unconditional money-back guarantee on all Artisoft hardware

LAN TIMES  
READERS  
CHOICE  
1991

PC  
MAGAZINE  
EDITORS'  
CHOICE  
June 25, 1991  
LANTastic Version 4.0

LAN MAGAZINE  
1991 PRODUCTS  
OF THE YEAR



**AUTHORIZED  
DEALER**

Visit your Artisoft  
Authorized Five  
Star Dealer

**ARTISOFT**  
Revolutionizing Connectivity

691 East River Road, Tucson, Arizona 85704  
Sales/Customer Service 1-800-TINY RAM



# Jim Seymour



## 7-Pound "Notebooks"?

**Getting rid of internal floppy disk drives is the first step toward building a better notebook PC.**

It was getting out of hand there for a while. But it looks as if things are getting back to normal.

I'm talking about the size and, more important, the weight of so-called "notebook" PCs. The first machines were really light and small, but then for a while it seemed as if vendors had forgotten the definition of notebooks. Now, new models seem to be swinging back to the true notebook PC form factor.

NEC created the category three years ago with the brilliantly conceived and abysmally marketed UltraLite. Small, thin, and roughly 4 and a half pounds, it had the right heft for a carry-it-almost-everywhere machine.

Using the UltraLite taught us a few things about what we need in notebook-size PCs.

You've got to have a built-in printer port; a CGA display isn't good enough;

and as great as battery-backed RAM in lieu of a hard disk sounds, you'll go crazy trying to keep those batteries charged so you don't lose all your data. The UltraLite failed those tests. . . and yet it was a brilliant machine that seemed to forecast the future of portable PCs.

When other vendors picked up the idea of notebook PCs, they fumbled. Instead of matching or reducing the UltraLite's 8- by 11.75- by 1.5-inch size and 4.5-pound weight, they produced thicker machines that tip the scales at around 7 pounds. That doesn't sound much larger or heavier when you read those numbers on paper, but when you start carrying the machines around, the difference is dramatic.

One of the villains is the internal 3.5-inch floppy disk drive. It forces the notebook to be a thicker machine and adds about three-quarters of a pound, far less than the 3-pound bloat we see in most current notebooks.

Debate has raged ever since the introduction of the floppyless UltraLite about whether notebook PC users really need a built-in floppy disk drive or not. My experience has persuaded me that we do not.

Floppy disk drives are arguably necessary for loading programs onto a notebook's internal hard disk, and for getting data out of the machine and onto your desktop's hard disk, or

at least onto a floppy disk you can share with someone else.

But a file-transfer program such as *LapLink*, bundled with all of the floppyless notebooks I've seen, handles those jobs. The utility lets you use the floppy disk drives of an attached desktop PC as if they were the notebook's own, so it's easy to do the initial program load onto the notebook's hard disk. Similarly, the software makes it easy to get data *out of* the notebook, onto your desktop PC or someone else's.

Yet people tell me they don't like file-transfer programs, or they find them confusing, or they don't have a spare serial port on their desktop machine for the connection.

So? That just leads to an even better alternative: an external, plug-in floppy disk drive for the notebook, which doesn't travel with you but stays at your desk. How often, really, have you had to transfer data onto or off of your notebook's hard disk when you were on the road? (Forget e-mail and other file transfers by modem, since they don't use the floppy drive.)

I speak from experience here. I've used an external floppy drive with my notebook for more than a year. Not once have I wished for a built-in floppy drive. The drive stays at my desk and, I readily concede, is often a quicker way to move files than *LapLink*.



The one notebook design that stands (I should say *stood*) head and shoulders over all others in terms of size and weight was the Sharp PC-6220, also sold as the Texas Instruments TravelMate 2000 and the CompuAdd Companion 212. These identical 12-MHz 286 machines are 8.5 by 11 by 1.25 inches and weigh 4 and a half pounds. They share a big,



# MOBY BRICK



## Have Your Power and Take It Too

Why compromise between power and portability? Moby Brick combines the best attributes of desktops and laptops—Blazing 486 performance, giant hard disks, stunning graphics in an award winning design you can use wherever you please. Complete system as shown: 486's from \$4,995, 386SX's from \$2,995.

- 486-33, 486-20, or 386SX
- 44, 120, 212, 510MB HDD
- 4, 8, 16, 32MB RAM
- 1024 x 768 SVGA adapter
- Modem, fax, floppy
- 640 x 480 backlit LCD
- 1-3 ISA expansion slots
- 8.4 to 16 lbs. complete
- Docking Terminal with ISA slot, SCSI & Ethernet

24 Hr. Automatic Fax Info  
1-800-THE-BRICK

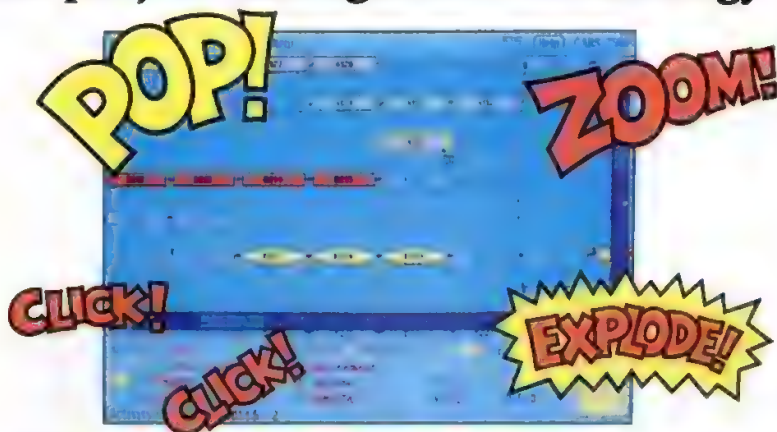


For Information, M-F, 8-8 EST  
1-800-633-1925

One Intercontinental Way, Peabody, MA 01960 (508) 535-7510 FAX: (508) 535-7512

CIRCLE 018 ON READER SERVICE CARD

## Primavera introduces some important new project management terminology.



**Primavera Project Planner® 4.1** works like you think. Visually. Graphically. Intuitively. As quickly as "pop", "click", "zoom"! Keeping you in touch with the big picture while giving you instant access to all the details.

Create an activity? Point, click-click. Define a relationship? Two clicks and done. Updates? Double click and enter progress. P3® 4.1 gives you copy, cut and paste, group and mark, and dozens of other powerful scheduling tools.

Now, the world's best high-performance project management software is even easier to use, and offers more capability. And it's available now, running under DOS.

See Primavera Project Planner 4.1 in action. Call 1-800-423-0245 today for your **FREE** video demo.



**PRIMAVERA SYSTEMS, INC.**  
Project Management Software

Two Bala Plaza • Bala Cynwyd, PA 19004 • (215) 667-8600 • FAX (215) 667-7894

CIRCLE 148 ON READER SERVICE CARD

## Jim Seymour

backlit LCD and a fine keyboard. And they have no internal floppy drive.

Discontinued after only a few months on the market, as 1991's deluge of 386SX notebooks made 286 machines almost unsalable, they fell to their present \$750 to \$800 close-out prices. But many are still in daily use. *PC Magazine* publishing director Bill Machrone, fellow columnist John Dvorak, and I all still rely on them—though we could get our hands on any machine made. Because the human-factor issues of size and weight are so right.

As the new 386SXs and 386SLs come out, I've been disappointed that few vendors pay much attention to the design of the Sharp/TI/CompuAdd trio. There's no reason why "SXing" these machines should increase their weight by more than a couple of ounces. And there's no reason at all for them to grow thicker and heavier.

But they have. The prevailing form factor for 386SX notebooks has a thickness of 1.75 to 2 inches, and they weigh around 7 pounds. Again, the difference sounds small—till you tote one around.

But I said there is hope.

NEC, having produced some clumsy NotSoLites after the UltraLite, has gone back to its roots with the new UltraLite III. It's an SX notebook that weighs just 4.8 pounds and measures 9 by 11 by 1.5 inches—a little large but in the notebook ballpark. It's got a decent-quality backlit screen, a very good keyboard, and (hurrah!) no internal floppy drive.

Instead, NEC packs an external floppy drive with the computer. I won't call it "free," but at least NEC doesn't charge for it as an add-on. You can find the package on the street for about \$2,400.

Prototypes I've seen lately of lightweight machines from other vendors also show new respect for this 8.5- by 11- by 1.5-inch 4.5-pound ideal.

Actually, that's not the ideal at all, but simply the best compromise with current technology. So-called "bibles," or "6-by-9s," bigger than palmtops but smaller than notebooks, will start appearing late this year—and smaller is almost always better.

For now, I hope vendors keep their eyes on the scale and the ruler, and get smart about built-in floppy drives. Seymour's Second Law: 7-pound PCs are not "notebook" computers. ■



# After 20 Million Pages Of PostScript Color Output, The Last Print Looks As Great As The First.

## NATIONAL WATERMELON MARKET PROJECTIONS



### QMS ColorScript Prints... Brilliant and Resilient

Since 1987, QMS® ColorScript™ 100 printers have produced over 20 Million hard copies and transparencies around the world! And because the color technology is engineered to use new ink with each print, the last page literally looks as bright and true as the first. Reliable QMS technology unites with the industry standards of Adobe PostScript and PANTONE® Color to put exciting persuasive color at your fingertips page after page.

### Presenting The *NEW* QMS ColorScript 100 Model 10p Printer

If it's dynamic presentations you're after, you need the Model 10p. From business presentations to training programs, the Model 10p delivers vibrant, visually exciting colors that help you communicate ideas clearly. QMS screen angling technology and special presentation inks make these unusually captivating colors possible. And it's a proven fact that color presentations increase audience information retention and raise a

recipient's tendency to act upon the information. So, in today's competitive business environment, the key question becomes, "Can we afford *not* to have the power of color?"

### The QMS ColorScript 100 Model 30i Printer, Strictly For The Image Conscious

Extremely low cost Pantone-approved proofs in about 60 seconds. If you're a graphic designer, commercial artist or publisher it's easy to see how the Model 30i is revolutionizing your business. The Model 30i is changing the relationship between speed, quality and cost by allowing you to do your job faster, cheaper and better!

The Model 30i is the first true "what-you-see-is-what-you-get" color printer. The colors you see on a Pantone-approved monitor are the same colors you'll see on a Model 30i proof *and* the same colors you'll see on the finished, printed piece. Standard 11" x 17"/A3 paper handling capacity allows you to design actual size 8 1/2" x 11" full bleed proofs with crop marks.

All QMS ColorScript 100 printers ship with AppleTalk, parallel and serial interfaces to accommodate quick, easy set-up in the most popular host environments.

### QMS Service Keeps Pace With Outstanding Products

QMS National Service represents a strong commitment to maintain our

### Features That Will Color Your Perception Of Business And Design Forever

- Compatible with Macintosh® IBM® PC and other popular host computing platforms
- 35 resident Adobe® PostScript® typefaces on a 68020 MPU-based controller
- Model 10p ships standard with 4 MB RAM
- Model 10 ships standard with 5 MB RAM for legal-/special A4-size printing
- Model 30i ships standard with 8 MB RAM for letter-/A4- to ledger-/A3-size printing
- AppleTalk®, serial and parallel printer interfaces are standard
- SCSI interface supports up to seven external hard drives of unlimited capacity
- 300 x 300 dpi resolution of bright, saturated colors

printer products in peak condition. When maintenance is required, QMS National Service is available nationwide, offering service programs to meet specific needs. For more information about depot and on-site service options call QMS National Service at 1-800-762-8894.

### Top Performers Right Out Of The Box

Call us today and we'll help you decide which QMS printer best fits your needs. Or FAX QMS Product Information at (205) 633-4866.

**1-800-523-2696 EXT. 313**

CIRCLE 164 ON READER SERVICE CARD



*Where Imagination Leads*

\*1991 QMS, Inc.  
\*PANTONE® is Pantone, Inc.'s check-standard trademark for color reproduction and color reproduction materials. PANTONE Colors generated by QMS PostScript printers are four-color simulations and may not match PANTONE-identified solid color standards. Use current PANTONE Color Reference Manual for accurate color.  
The following are trademarks or registered trademarks of their respective companies: QMS, ColorScript and the QMS logo of QMS, Inc.; Adobe and PostScript of Adobe Systems, Inc.; IBM of International Business Corp.; AppleTalk and Macintosh of Apple Computer, Inc.  
QMS ColorScript 100 Models 10 and 30i shown.

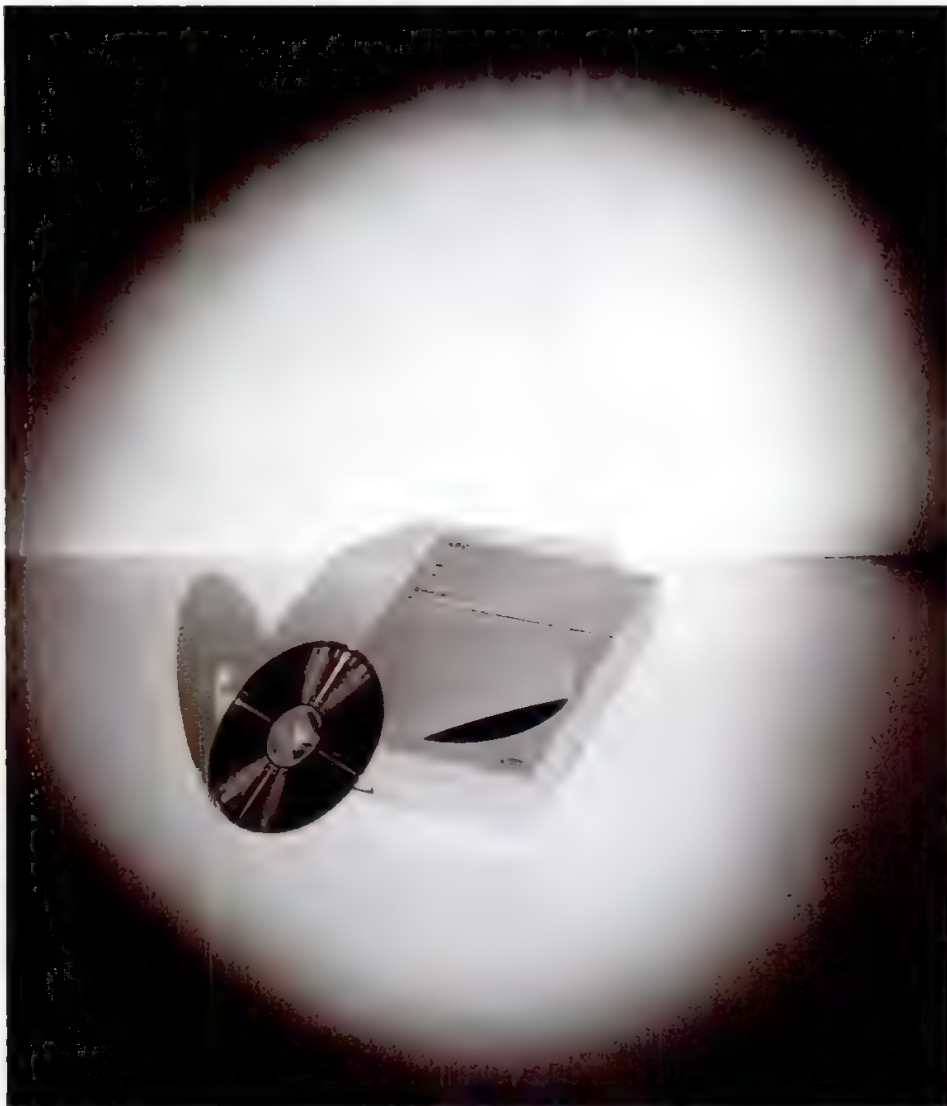




**The Multimedia ideas that have  
always been in the back of your head,**







**can now be right in front of your eyes.**

Multimedia upgrade kit that allows you to easily transform your PC into a Multimedia PC.\*\* It comes with everything from a CD-ROM reader, an audio board, speakers and headphones to

Microsoft® Windows® with Multimedia Extensions 1.0 and Asymetrix® Multimedia



ToolBook® 1.5. Which lets you play dozens of interactive software titles. So you can do things with your PC that absolutely blow people's minds. For more information on CD-ROM, call 1-800-NEC-INFO. You'll never look back again.

Because  is the way you want to go.

**NEC**

CIRCLE 375 ON READER SERVICE CARD



# We never dreamed for creating the best PC

Object-oriented, event-driven operation means that you get the benefits of a Graphic User Interface (GUI) on your DOS PCs, and code that's reusable from application to application.

FoxPro 2.0 is the state-of-the-database-art, an object-oriented, event-driven DBMS that runs in DOS to protect your information systems investments.

Rushmore query optimization is unique to FoxPro and gets your answers as much as hundreds of times faster than competitive products.

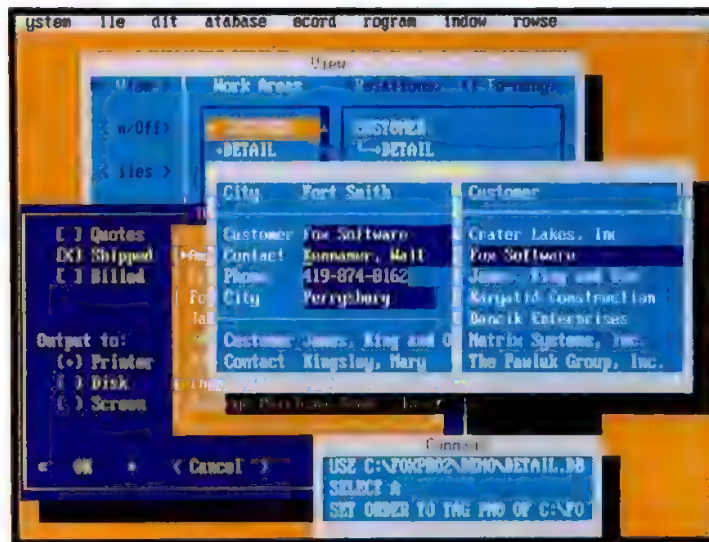
4GL Tools (Fourth Generation Language) simplify the creation of Mac-like applications on your DOS PCs, using keyboard shortcuts or a mouse.

Event-driven operation allows you to work with any number of resizable, scrollable windows, get to all of your data all of the time.

Optional Distribution Kit creates stand-alone .EXE files for distributing your applications.

Application Program Interface (API) links to external libraries written in C or assembler. Third-parties are currently developing communications, client/server access and other packages. (Optional Library Construction Kit available.)

Applications you write in FoxPro 2.0 can exchange data with our FoxBASE+/Mac on a LAN today, will run virtually unchanged under our Windows, Mac and UNIX versions currently in development (no release date yet).



For users, the View window makes it easy to work with multiple tables of data, RQBE (Relational Query By Example) simplifies the creation of business queries.

FoxPro 2.0 runs your industry-standard dBASE programs today, lets you build on your current systems for your needs tomorrow.

Response to FoxPro 2.0 has been overwhelmingly favorable.

And that's the problem: the response has been overwhelming:

We're hearing of callers being on hold for 20 minutes or longer!

And this in spite of ramping up our support months in advance of the release.

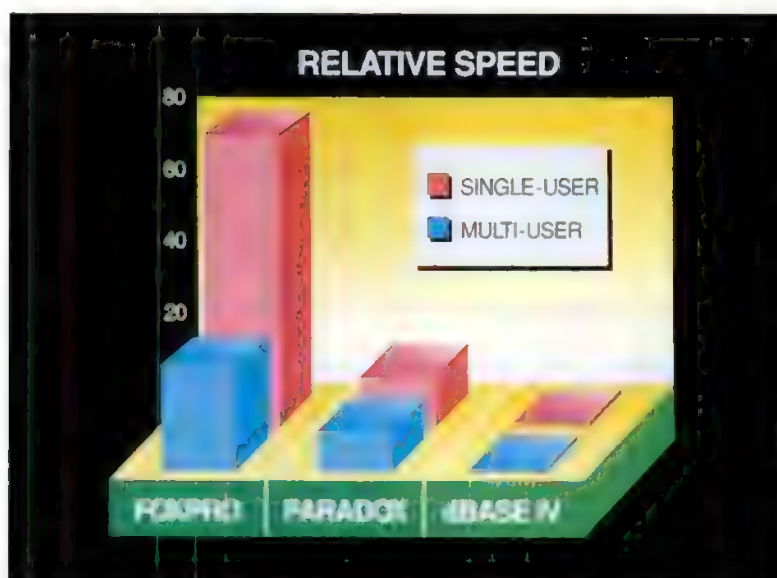
Well, we're adding another 40 phone lines and hiring more people. And if that's not enough, we'll add even more.

In the meantime, we'd like to say



# we'd be apologizing database in the world.

*Results from an extensive suite of query tests independently performed by Micro Endeavors, Inc. and published in the 8/91 issue of Data Based Advisor.*



*FoxPro 2.0 is far faster than the other PC database management systems and raw compilers like Clipper, both single-user and on a LAN.*

"Thanks" to the tens of thousands of you who put up with the wait, and "Sorry" to those who didn't.

But please try again. We think we've got things under control now.

And FoxPro 2.0 really is worth the wait.

**Call 1-800-837-FOX2 or 419-874-0162 again.**  
(We believe we've fixed it.)



Query benchmark tests performed by Micro Endeavors, Inc. (215) 449-4680. FoxPro and FoxBASE+Mac are trademarks of Fox Holdings Inc.; other products and services are not. © Fox Holdings Inc. 1991.

CIRCLE 112 ON READER SERVICE CARD



My Dearest Ellen,

If there is anything better than being loved by you...it is loving you.

And you are so easy to love. You've brought such wonder into my life and have touched my heart with your love.

I just want you to know, my darling, that it feels so good being in love with you and I want to love you for a very long time.

You are a wonderful woman and I love you dearly. If I'm dreaming, please don't wake me up--I don't want this to end.

Yours monogamously,

# Your PC can say a lot about you.

If somebody sat down at your PC and started snooping around your disk, which would embarrass you more?

The details of your love life? Your resume? Your adjusted gross income?

How about the Confidential Employee Evaluation you were working on when the Boss hauled you into his office for a chat?

What? You never thought about this before? Then read on and you'll never have to think about it again.

All you'll have to think about is your password.

That's the key to DiskLock™, the painless, yet powerful, Windows-compatible way to keep other people's noses permanently out of both your personal and professional data.

You can password-protect selected files, directories or your entire disk. And encrypt everything to U.S. Government DES specs.

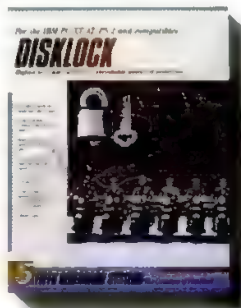
You don't even have to be there. DiskLock blanks your screen, locks your keyboard and secures your system—without interrupting your applications—when ever you wander off.

When you return, just hit a couple of hot keys, punch in your password and you're back in business.

To find out more about DiskLock, or about our one-year money-back guarantee, call 1-800-677-1848.

We'll give you all the juicy details.

CIRCLE 288 ON READER SERVICE CARD



FIFTH GENERATION SYSTEMS, INC.



# William F. Zachmann



## Upgrade Fever

**Who benefits from rampant version revision?**

Psychologist Robert Ornstein and biologist Paul Ehrlich, in their thought-provoking book *New World, New Mind*, refer to the "boiled frog" syndrome. If water is heated slowly to a fatal temperature, frogs sitting in water fail to notice until it is too late to jump out and save themselves.

Ornstein and Ehrlich use the example of these unfortunate frogs to set the context for a discussion of the inadequacy of human responses to problems like global warming and acid rain. They point out that, like the frogs, we often fail to react to unfavorable but gradual changes in the conditions around us.

That brings us to the costs of software and hardware upgrades. To be sure, neither has the destructive potential of the depletion of the ozone layer, the rising of the oceans, or the death of the forests. On the contrary, product upgrades often bring desirable added functions or performance. But they do bring added costs which, like the water heating up around the frogs, users may be slow to notice.

It has long been evident to people in business (and even to economists!) that a lot more of those frequently purchased products are sold each year than those you buy once.

Add the fact that consumers are often more willing to part with a large sum of money in a number of relatively smaller payments (even if the total is greater than a single large payment) and you've stumbled on not just the foundation for installment buying, but also the reason for the current wave of upgrade madness in the computer industry.

The application of this tactic to personal computer software is a relatively recent phenomenon. Its application to hardware is even newer. Some software has always lent itself to periodic upgrades. Tax preparation packages, for example, require new versions each year as laws and tax brackets change. Most software would never need upgrades except for better versions with improved performance and added functions. One needs or wants a new version of a program only if it really does something better or faster than an older version.

Toward the end of the 1980s, some vendors began to notice that they could increase their revenues if they released new versions of their

software frequently and pushed them aggressively. Vendors could keep their products more competitive and capture a continuous revenue stream from users.

Borland was one of the first software vendors to use a strategy of frequent upgrades promoted by direct mail. Microsoft has mastered the art on an even grander scale with its DOS and Windows upgrades. Other software vendors have followed their example.

The hardware equivalent has now appeared in the form of "upgradable" or "modular" personal computers—the topic of a Jim Seymour column (PC Magazine, November 29, 1991). System vendors want to get in on the action and sell systems that can be upgraded—but only through the purchase of a new and more powerful system board from the same vendor. These proprietary upgrade boards are designed and priced to be high-margin (and therefore high-profit) items.

There's nothing fundamentally wrong with any of this. It is a perfectly legitimate way for vendors to pursue their business aims and to make money for their stockholders. But there's nothing wrong with users carefully examining what all these upgrades will really cost, either—not only the price for the upgrade, but labor, installation and training in its use as well.



If you want to get the best value out of your expenditures for hardware and software, you are well advised to ask a bit more diligently than you may have in the past: "What will the real cost of this product be over time? Is this upgrade really necessary?" If you fail to do so, you are likely to create more tangible benefits for vendors than for the user. ■

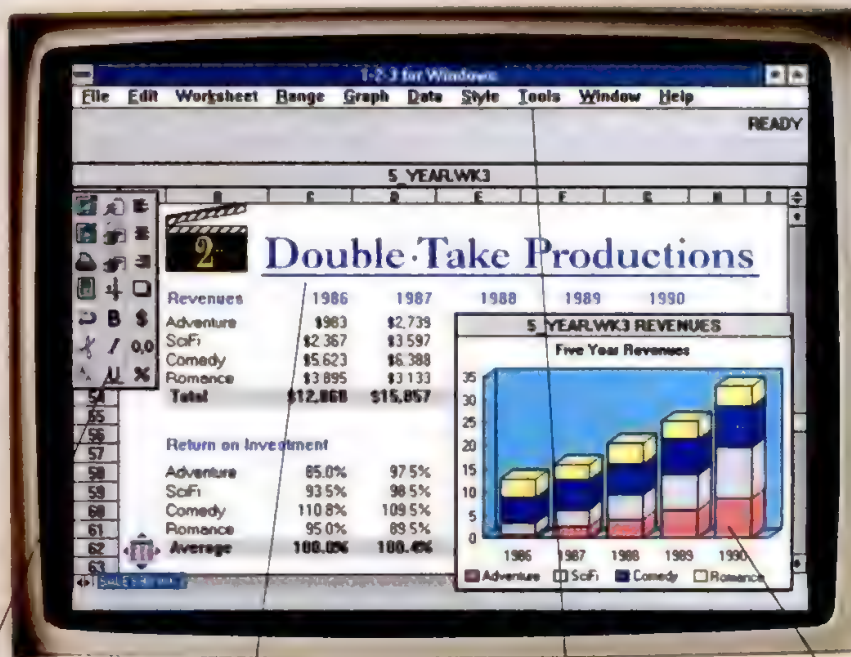


# Pure Windows.

Lotus 1-2-3 for Windows.  
It's everything a Windows spreadsheet  
was meant to be.

After listening carefully to what our customers were looking for in a Windows™ spreadsheet, we developed Lotus® 1-2-3® for Windows with three goals in mind.

First, make it a full-fledged Windows application. Second, introduce innovations that



*Palette of customizable SmartIcons can be sized and placed anywhere on the screen.*

*Includes Adobe Type Manager® (ATM®), the leading scalable font manager, for outstanding spreadsheet publishing and presentations.*

*Feel right at home with our true Windows interface. With it, you can easily integrate spreadsheet data with other Windows applications.*

*Interactive graph gallery lets you preview and select by example a wide range of chart and graph types.*



# Pure 1-2-3.

deliver a balance of power and simplicity. And third, make it fully compatible with the earlier versions of 1-2-3 that millions of users are familiar with.

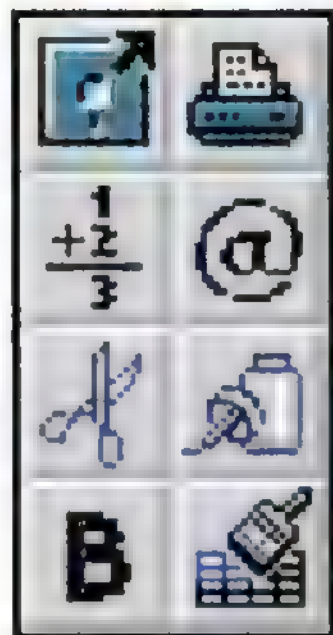
Well, we've done all this and more. Which is no doubt why 1-2-3 for Windows was awarded Byte Magazine's *Best New Windows Application* at Comdex/Spring '91.

One of the first things you'll notice about 1-2-3 for Windows is its SmartIcons™—simple, one-click shortcuts to performing common spreadsheet tasks. For example, sum a row of numbers, make text bold, create a graph, save or print a file, even run a macro—all in a single step.

Unlike the Toolbar™ in Microsoft® Excel, 1-2-3 for Windows actually lets you create your own

icons for the tasks that are unique to you.

And yes, 1-2-3 for Windows takes full advantage of the Windows environment, with pull-down menus, dialog boxes, sizable windows, full DDE support and everything else you'd expect to find in Windows.



Customizable SmartIcons give you push-button access to basic and advanced spreadsheet functionality. Over 50 standard icons come with the program, or create new icons to suit your needs. For example, sum a column or a row, or change text to bold—all in a single step.

What's more, with its interactive graph gallery, you can select by example a wide range of graph types, including true 3D. Altogether, over 200 different graph style combinations.

Finally, to make the move to Windows a simple one, we've included 1-2-3 Classic® commands in the program. At the push of the slash key, the 1-2-3 menu appears on the screen. So not only are all your existing files, styles, and macros compatible with 1-2-3 for Windows, but the familiar keystrokes are too.

Plus, we've recently updated the product to include file compatibility with Microsoft Excel 3.0, as well as enhancements to its overall performance and speed.\*

So see why Lotus 1-2-3 for Windows is more than a great Windows spreadsheet. It's everything you've been looking for in one.

For a free auto demo, or to order your upgrade directly from Lotus,\*\* call 1-800-TRADEUP, ext. 6467.



## 1-2-3 for Windows

\*All registered 1-2-3 for Windows customers should have automatically received the Update Kits. This includes users who upgraded directly from Lotus or returned their registration cards to us before October 7, 1991. For more information on receiving an Update Kit, call 1-800-TRADEUP, ext. 6467. \*\*Please have your credit card and product package ready when you call. In Canada, call 1-800-GO-LOTUS. © 1991 Lotus Development Corporation. All rights reserved. Lotus and 1-2-3 are registered trademarks and SmartIcons is a trademark of Lotus Development Corporation. Classic is a registered trademark licensed to Lotus Development Corporation. Microsoft is a registered trademark and Windows and Toolbar are trademarks of Microsoft Corporation. Adobe Type Manager and ATM are registered trademarks in the United States of Adobe Systems Incorporated.



# Ami Pro 2.0 will make you feel like a kid and look like a genius.

Imagine word processing where complicated commands are a thing of the past. Word processing with visual cues guiding you every step of the way. Word processing with SmartIcons™ that give you versatile and timesaving shortcuts. That's what Ami Pro™ brings to the party.

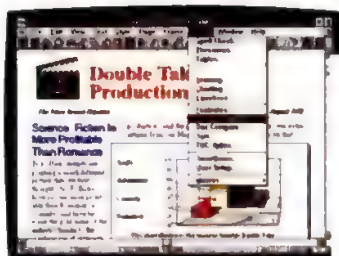
We call it Visual Word Processing and

*From bolding text to launching into 1-2-3, you're "one-click" away from your most common word processing tasks with these versatile and timesaving SmartIcons.*

it works the way you think—not just in words, but also in pictures, graphs, colors and even free-hand drawings.

Ami Pro not only gives life to the work you do, it makes the work you do fun, with innovative features such as charting, equations and image processing.

Naturally, Ami Pro reads and writes the most popular word processing file formats and is integrated with the entire suite of Lotus® Windows™ applications. In fact, Ami Pro works better with 1-2-3® than any other word processor available today.



*Ami Pro comes with dozens of fun-to-use Style Sheets, so you can get professionally designed reports, memos and presentations as fast as it takes to type in your text.*



Since Ami Pro 2.0 is the only word processor designed from the ground up to work exclusively with the Windows environment, you can now take full advantage of all the rich graphic capabilities of Windows.





# r bought a word processor e it was fun. (Until now.)

With award-winning Ami Pro 2.0 for Windows, you can create letter perfect, picture perfect documents in half the time, with half the effort. And with twice the fun.

See your participating reseller



*Ami Pro, always the most intuitive word processor for Microsoft Windows, now also ranks as the most powerful...and [is] better integrated with other Windows applications than anything else on the market*  
—PC Magazine, November 12, 1991

for more information or  
call **1-800-545-6116, ext. 6468**  
for a free working model.

## Ami Pro 2.0 for Windows


Ami Pro is a registered trademark of Amipro Corporation. Windows is a registered trademark of Microsoft Corporation.




# Overachievers.



## CompuAdd 433ISA

- i486DX microprocessor rated at 33MHz
- 4MB DRAM expandable to 64MB
- 80MB hard drive (call for other drive options)
- 64KB cache with option for 256KB cache
- 5.25" 1.2MB and 3.5" 1.44MB floppy drives (includes both)
- 16-bit ISA expansion slots
- CompuAdd Windows 3.0 MS-DOS 5.0 (preinstalled on hard drive)
- 1 Hot Slot for Hi-Res video card
- MGA monitor (call for other video options)
- 1 parallel interface, 2 serial interfaces
- 1 year free on-site service

**\$2995** (67337)

Call for additional configurations.



## CompuAdd 420

- 486SX microprocessor rated at 20MHz
- 4MB DRAM expandable to 16MB
- 80MB hard drive (call for other drive options)
- 64KB cache with option for 256KB cache
- 5.25" 1.2MB and 3.5" 1.44MB floppy drives
- 16-bit ISA expansion slots
- CompuAdd Windows 3.0 MS-DOS 5.0 (preinstalled on hard drive)
- 1 Hot Slot for Hi-Res video card
- MGA monitor (call for other video options)
- 1 parallel interface, 1 serial interface
- 1 year free on-site service

**\$2395** (67303)

Call for additional configurations.

## Test Drive the New i486s from CompuAdd

You don't have to be power-hungry anymore. Not with one of these! Whether you do CPU-intensive tasks like file server, CAD/CAM, data base or graphics work or you're just a high-achiever who wants a computer that can keep up with you, you'll appreciate these high-powered new additions to the i486 line from CompuAdd.

## Why Buy CompuAdd?

CompuAdd has not only been nominated for a PC Magazine Technical Excellence Award, we've also earned one of the highest customer satisfaction ratings in the business. We're committed to giving you powerful and reliable new computers like the 420s full profile and the 433ISA tower — and we're also committed to keeping them in service with toll-free technical support for the life of the product! We also include a full year warranty with on-site service within our service area.

# CompuAdd®

Customer driven, by design.

**800-456-3660**

12303 Technology Blvd. Austin, Texas 78727

© CompuAdd Computer Corporation, 1992. We accept MasterCard and VISA. However, government credit cards, money orders, certified checks and personal checks (cash) allow ten days for processing. CASH (50 minimum order), company and institutional purchase orders (minimum initial purchase \$500, thereafter \$200), and wire transfers. Prices do not include shipping and handling. Please add appropriate local sales tax. Optional software, upgrades, other accessories and shipping costs are extra. All return items must be accompanied by a return authorization number (RAA) number. Prices and product descriptions are subject to change without notice. CompuAdd is not liable for damage due to mislabeling or typographical errors. Call 800-456-3660 for a copy of CompuAdd's complete warranty.



# CompuAdd



## Zeos 486-33



*by John R. Quain*

FEBRUARY 11, 1992 PC MAGAZINE 113



## OUR CONTRIBUTORS

**Bruce Brown, Alfred Poor, and Winn L. Rosch** are contributing editors of *PC Magazine*.  
**Kellyn Betts, Joseph Desposito, Henry Fersko-Weiss, Patrick Honan, Edward Perratore, John R. Quain, and Tom Unger** are frequent contributors to *PC Magazine*.

of choice—not only for local area network (LAN) file servers but also for single workstations running computer-assisted design (CAD) and desktop publishing (DTP) software. Furthermore, many of the 24 33-MHz 486DX PCs reviewed here offer faster video subsystems, 32-bit bus architectures, and the possibility of upgrading to even faster CPUs such as the 486/50 or Intel's new clock-doubling chips.

### 386 TO 486: THE \$300 DIFFERENCE

If you follow the market, you will find its race toward 486 systems is faster than expected. In 1991 International Data Corp. (IDC) estimated that 486-based PC sales reached 1.1 million units, which is about 12 percent of the market. According to IDC, in 1990 only 88,000 486-based PCs were sold, compared with 3.74 million 386-based PCs. Other consultants, such as Dataquest, offer even more optimistic predictions, but all agree that though 386 sales continue to grow, the 486 family is growing faster.

As the sole manufacturer of 486 chips, Intel is encouraging the 486 trend while Advanced Micro Devices (AMD) and others eat into its 386 business. From October 1990 to 1991, Intel dropped the price of the 33-MHz 486DX chip from \$953 to \$428. That translated into a mere \$300 difference between similarly configured 386 and 486 machines by the end of 1991. Gateway 2000, for instance,

recently advertised a \$2,495 386/33 with 4MB of RAM and a \$2,995 486/33 with 8MB. The systems were otherwise identical. That margin should narrow to less than \$150 this year, according to IDC. A 33-MHz 486 typically performs PC Magazine Labs' Instruction Mix benchmark test in about 33 percent less time than a 33-MHz 386 PC, making the price/performance advantage very alluring, even when compared with its nearest competitors. A slower 25-MHz 486DX costs as much as a 33-MHz 486DX, and the new 50-MHz 486DX PCs still cost about \$3,000 more than a typical 486/33.

The 486DX chip is often characterized as an enhancement of the 386 chip, adding a math coprocessor, an 8K cache, and a cache controller placed on the same chunk of silicon. It also includes design differences that distinguish it from the 386. Those differences enable the 486 to handle 32-bit software up to 45 percent faster than the 386, according to Intel. But since there hasn't been much 32-bit software, DOS applications will experience less sub-



## SYSTEM CONFIGURATION AND PERFORMANCE: A GUIDE TO THE GRAPHICS

### BENCHMARK TESTS

#### The Bars

These charts show each product's scores on four tests relative to the best, worst, and average scores of the products in this review. Each colored bar represents the range of test scores for the 33-MHz 486 systems, from fastest to slowest. The longer the bar, the wider the range. If the best score is more than twice as fast as average, an upward-pointing arrow appears atop the colored bar.

A black arrow on each bar represents the given system's position relative to the historical range. The higher the arrow, the better the performance. If a system performs more than twice as fast as average, the black arrow appears at the top of the bar, pointing upward.

#### The Boxes

A normalized score appears in the box below each colored bar. To derive this figure, we calculated the average score for all 33-MHz 486 systems tested and reviewed in the February 12, 1991; and April 16, 1991; issues of *PC Magazine*. We then divided this average by the score of each machine in turn and multiplied by 100.

Thus the average score is 100; a number greater than 200 indicates that a system performed the test in less than half the average time; a number smaller than 50 indicates that the system took more than twice as long to complete the test.

A table of actual scores accompanies the three-dimensional bar charts.

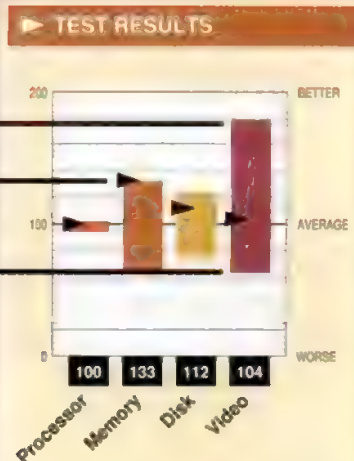
#### Best score

(previously reviewed products)

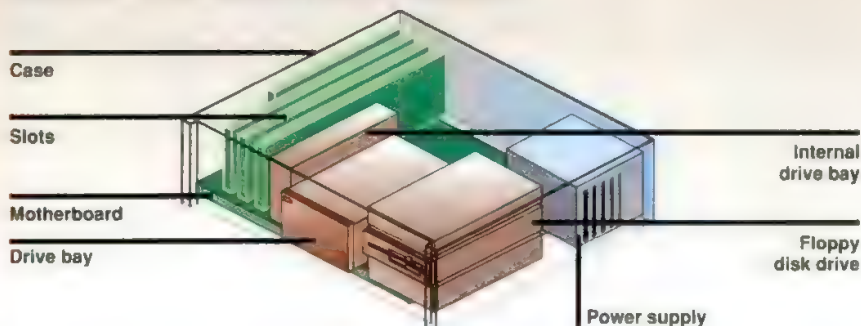
#### Product's score

#### Worst score

(previously reviewed products)



### INTERIOR CONFIGURATION DIAGRAM



**Case** Options include desktop, tower, mini-tower, small-footprint, and slimline.

**Slots** The number and length of cards represent the number and length of slots on the motherboard.

**Drive bay** A hard disk face plate indicates external access to a bay. Options include full-height, half-height, third-height, and 3.5-inch.

**Floppy disk drive** A face plate indicates that either a 1.2MB or 1.44MB floppy disk drive was installed in our tested system.



# 33-MHz 486-BASED PCs: INDEX



| Model                                                      | Bus  | Price of PC Magazine configuration at review time | 80486 Instruction Mix test score (seconds) | PC Magazine review (Issue date and page) |
|------------------------------------------------------------|------|---------------------------------------------------|--------------------------------------------|------------------------------------------|
| APRIL 16, 1991                                             |      |                                                   |                                            |                                          |
| ACMA 486/33 EISA                                           | EISA | \$7,995                                           | 1.12                                       | 219                                      |
| ALR PowerCache 33/4e                                       | EISA | \$15,562                                          | 1.12                                       | 224                                      |
| Amax 486/33e                                               | EISA | \$9,300                                           | 1.09                                       | 227                                      |
| Bus 486/33 EISA                                            | EISA | \$8,249                                           | 1.13                                       | 227                                      |
| C² Saber 486 EISA                                          | EISA | \$8,100                                           | 1.12                                       | 234                                      |
| Compaq 486/33L                                             | EISA | \$19,846                                          | 1.13                                       | 235                                      |
| Dataworld Data 486i EISA                                   | EISA | \$11,367                                          | 1.12                                       | 236                                      |
| Dyna Work Master 486 33 EISA                               | EISA | \$8,219                                           | 1.18                                       | 238                                      |
| Fortron NetSet 486-33 EISA                                 | EISA | \$7,950                                           | 1.09                                       | 238                                      |
| Hi-Q 486/33 EISA                                           | EISA | \$5,999                                           | 1.12                                       | 242                                      |
| International Instrumentation Blue Max Monolith 486E/330CD | EISA | \$8,997                                           | 1.13                                       | 244                                      |
| Matrix 486-33 EISA                                         | EISA | \$8,655                                           | 1.13                                       | 258                                      |
| National Micro Systems Flash 486-33 EISA                   | EISA | \$6,983                                           | 1.21                                       | 260                                      |
| Netis 486/33 EISA                                          | EISA | \$5,939                                           | 1.11                                       | 264                                      |
| Panther 486/33 EISA                                        | EISA | \$7,699                                           | 1.13                                       | 288                                      |
| PC Pros/Touche 5550T/486 EISA/33                           | EISA | \$6,299                                           | 1.12                                       | 297                                      |
| Proteus 486/33 EISA                                        | EISA | \$5,400                                           | 1.10                                       | 297                                      |
| SAI 486/33 EISA                                            | EISA | \$6,495                                           | 1.15                                       | 299                                      |
| Tandon 486/33 EISA                                         | EISA | \$10,047                                          | 1.13                                       | 300                                      |
| PC Tangent Model 433e                                      | EISA | \$9,698                                           | 1.09                                       | 302                                      |
| Wedge 486/33 EISA                                          | EISA | \$6,675                                           | 1.10                                       | 303                                      |
| PC Zeos 486-33 EISA                                        | EISA | \$7,120                                           | 1.12                                       | 306                                      |
| FEBRUARY 26, 1991                                          |      |                                                   |                                            |                                          |
| IBM PS/2 Model 95                                          | MCA  | \$17,745                                          | 1.09                                       | 287                                      |
| FEBRUARY 12, 1991                                          |      |                                                   |                                            |                                          |
| ACMA 486/33 Engineering Workstation                        | ISA  | \$6,225                                           | 1.08                                       | 106                                      |
| Amax PC/486 Power Station                                  | ISA  | \$5,495                                           | 1.10                                       | 111                                      |
| Arche Legacy ProFile 486-33                                | ISA  | \$13,734                                          | 1.08                                       | 112                                      |
| Bitwise Model 433                                          | ISA  | \$10,555                                          | 1.11                                       | 125                                      |
| Blackship 486/33i                                          | ISA  | \$6,827                                           | 1.10                                       | 127                                      |
| Blue Star 486/33                                           | ISA  | \$6,714                                           | 1.11                                       | 128                                      |
| Boss 486 Model 4633                                        | ISA  | \$7,995                                           | 1.09                                       | 133                                      |
| PC Club Hawk IIITi                                         | ISA  | \$6,100                                           | 1.08                                       | 150                                      |
| Computer Market Place Ultra 486-33                         | ISA  | \$4,628                                           | 1.09                                       | 150                                      |
| Diamond 486-33                                             | ISA  | \$4,999                                           | 1.09                                       | 156                                      |
| Dynamic Decisions Dynex 486                                | ISA  | \$7,495                                           | 1.08                                       | 158                                      |
| Dyna Work Master 486 33 Cache                              | ISA  | \$7,979                                           | 1.12                                       | 160                                      |
| Elitech Model 486-33                                       | ISA  | \$5,559                                           | 1.08                                       | 166                                      |
| Fortron NetSet 433i                                        | ISA  | \$5,495                                           | 1.16                                       | 171                                      |
| International Instrumentation Blue Max Monolith 486/33     | ISA  | \$8,997                                           | 1.11                                       | 172                                      |
| Micro Express ME 486-ISA/33                                | ISA  | \$7,224                                           | 1.12                                       | 176                                      |
| Micro Telesis 486/33                                       | ISA  | \$7,199                                           | 1.05                                       | 178                                      |
| PC National Micro Systems Flash 486-33                     | ISA  | \$4,999                                           | 1.08                                       | 182                                      |
| Northgate Elegance 486/33                                  | ISA  | \$7,095                                           | 1.09                                       | 182                                      |
| Novas OPTimum 486-33                                       | ISA  | \$6,601                                           | 1.11                                       | 184                                      |
| Panther 486/33                                             | ISA  | \$4,999                                           | 1.12                                       | 189                                      |
| PC Brand 486/33                                            | ISA  | \$5,908                                           | 1.09                                       | 190                                      |
| PC Pros/Touche 486-33 Model 5550                           | ISA  | \$5,499                                           | 1.08                                       | 199                                      |
| Peregrine 486/33 Flyer                                     | ISA  | \$6,999                                           | 1.09                                       | 200                                      |
| SAI 486/33                                                 | ISA  | \$5,508                                           | 1.11                                       | 200                                      |
| Standard 486/33                                            | ISA  | \$5,995                                           | 1.08                                       | 203                                      |
| Systems Integration Associates SIA 486/33                  | ISA  | \$10,555                                          | 1.11                                       | 205                                      |
| Tangent Model 433i                                         | ISA  | \$7,190                                           | 1.12                                       | 205                                      |
| Tri-Star Flash Cache 486                                   | ISA  | \$6,245                                           | 1.08                                       | 206                                      |
| Twinhead Superset 600/433                                  | ISA  | \$6,225                                           | 1.12                                       | 211                                      |

PC —Editors' Choice



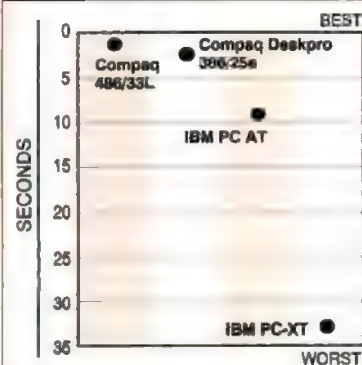


## PROCESSOR PERFORMANCE COMPARED

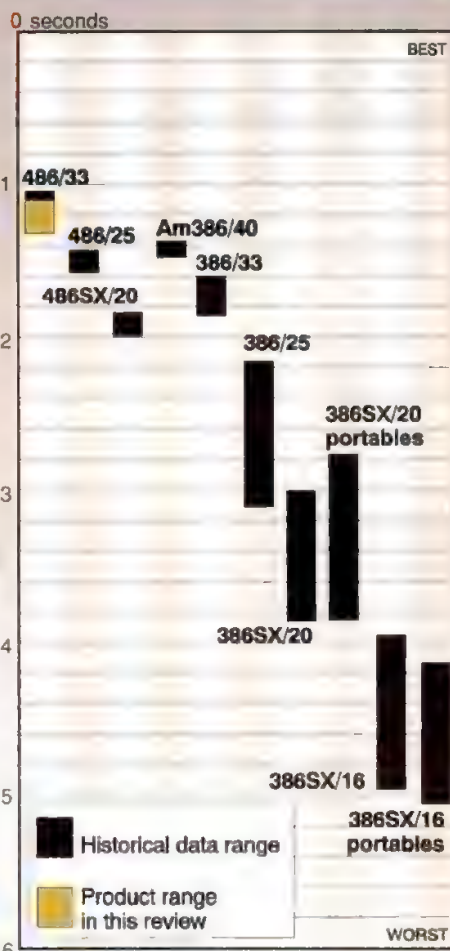
**33-MHz 486s continue to show little difference in processor speed. The average 486/33 performs PC Magazine Labs' Instruction Mix test in 25 percent less time than the average 486/25.**

The large chart, right, shows the range of Instruction Mix benchmark test scores, from fastest to slowest, for PCs tested by PC Magazine Labs over the past two years. The chart below shows the average Instruction Mix scores for the Compaq 486/33L, the Compaq Deskpro 386/25e, the 4.77-MHz IBM PC AT, and the 6-MHz IBM PC-XT. (The figures in both charts have a 0.05-second margin of error.)

## INSTRUCTION MIX: XT TO 486



## INSTRUCTION MIX SCORES: 386SX TO 486



stantial improvements. And though IBM, Microsoft, and Sun Microsystems are now pushing 32-bit operating systems (OS/2 Version 2.0, Windows NT, and Solaris, respectively), it is unlikely that these operating systems will show up on desktops within the next year or two. The most significant piece of 32-bit software continues to be *NetWare 386*.

## REVIEW CRITERIA

When *PC Magazine* inquired about 33-MHz 486DX systems, we captured more than 80 vendor responses—too many to review in one issue. Using market data and analysis, we narrowed the field to 20 industry leaders: ALR, Amkly, Austin, Compaq, CompuAdd, Dell, DTK, Ergo, Everex, Gateway, Goldstar, Hertz, HP, IBM, Northgate, Tangent, Tri-Star, Twinhead, Zenith, and Zeos. Though this group

doesn't represent every 486/33 on the market, it shows where the market leaders are headed—and where the smaller companies are likely to follow.

We requested systems with 8MB of RAM, a 200MB hard disk (or the nearest size offered), a Super VGA color monitor and video adapter, a 1.2MB or 1.44MB floppy disk drive, one parallel and two serial ports, and DOS 5.0. This provided an interesting diversity, from the compact, 8.5-pound Ergo Moby Brick 486DX to towers like the HP Vectra 486/33T and the multiprocessor-capable ALR PowerPro VM 486/33 Model 150. This group also covers a broad price spectrum, from the \$2,695 Austin 486-33i Winstation to the \$13,170 IBM PS/2 Model 90 XP 486 (most likely available for a price between \$9,000 and \$10,000 on the street).

Even though more than 50 of the 83

systems we discovered employed the ISA bus, the industry leaders in general have adopted 32-bit buses. Of the 24 PCs we review here, 13 are EISA (Extended Industry Standard Architecture) systems, one utilizes IBM's MCA or Micro Channel architecture (guess which), and the remainder use the original 16-bit ISA (Industry Standard Architecture) bus. Austin, Everex, and Tangent each submitted an EISA and an ISA system. So the trend is clear: Move over, ISA, the 32-bit bus is coming on strong.

The advantages of 32-bit EISA and MCA buses over 16-bit ISA buses are not apparent in typical DOS applications. Consequently, PC Labs' suite of DOS benchmark tests does not reveal any significant differences among the architectures represented in this review. However, buyers should consider how much data traffic their 486s will have to direct—particularly if they are shopping for a file server or expect to use multimedia applications. The ISA bus can manage a data transfer rate of 4MB per second. The EISA bus can transfer 33 MBps, and the basic rate for MCA is 20 MBps.

Given how difficult it is to clog up even a 4-MBps path, the central issue is CPU drain. A 32-node network can tax a 486 CPU on an ISA PC, but it won't even make an EISA system's CPU breathe hard—in part because bus-mastering network and disk controller cards take some of the strain off the CPU. (An upcoming story on EISA and MCA LAN servers will reexamine some of the current PCs to see how they perform as servers.) Even individual users can appreciate the wider bus. Multimedia applications, with their 24-bit color graphics combined with animation, music, and scanned color images, will most likely frustrate ISA system users.

## AN UPGRADABLE FUTURE?

Capitalizing on buyers' fears of obsolescence, many manufacturers hold out another security blanket: upgradability. Upgradable designs may include removable CPUs (à la the Northgate Power Plus 486 ZXP), daughterboards (as with the Amkly 486/33E), or modules (like that of the IBM PS/2 Model 90 XP 486). Nearly half of the PCs in this group are specifically designed as upgradables—and that includes six EISA PCs and the IBM computer. Industry experts, however, have suggested that there is more inventory control than sophisticated design philosophy behind the upgrade trend.



# What Comes After Spreadsheets?

## Introducing New CA-Compete!

Up to 12 different dimensions you can navigate through with the click of a mouse.

Use simple English—no column or row references needed.

Name and save multiple views. Look at up to 12 at a time.

Extra sheets available for custom reports and additional calculations.

CA-Compete! - BUSPLAN1.MDL

File Edit Formula Format Options Tools Window Help

=Sales.Total Cost

| Product Actuals - 1989 |          |          |          |          |
|------------------------|----------|----------|----------|----------|
|                        | LPs      | CDs      | Tapes    | Total    |
| Units                  | 19,499   | 34,678   | 23,597   | 77       |
| Price                  | \$0.75   | \$1.40   | \$1.05   | \$1.00   |
| Sales                  | \$14,624 | \$48,549 | \$24,777 | \$87,950 |
| COGS                   | \$13,671 | \$24,314 | \$16,544 | \$54,529 |
| SG&A                   | \$1,462  | \$4,855  | \$2,478  | \$8,795  |
| Total Cost             | \$15,134 | \$29,168 | \$19,022 | \$63,324 |
| Profits                | (\$510)  | \$19,381 | \$5,755  | \$14,626 |

| Variance Report            |          |          |           |
|----------------------------|----------|----------|-----------|
| Variance Report by Product |          |          |           |
| Eastern Region -- 1989     |          |          |           |
|                            | Actual   | Plan     | Variance  |
| LPs                        |          |          |           |
| Units                      | 19,499   | 21,344   | (1,845)   |
| Price                      | \$0.75   | \$0.75   | \$0.00    |
| Sales                      | \$14,624 | \$16,008 | (\$1,384) |
| Cost of Goods Sold         | \$13,671 | \$13,050 | \$613     |
| Selling & Admin            | \$1,462  | \$1,921  | (\$459)   |
| Total Cost                 | \$15,134 | \$14,979 | \$155     |
| Profits                    | (\$509)  | \$1,029  | (\$1,539) |

| Eastern Forecast - Pdt A |          |          |          |          |
|--------------------------|----------|----------|----------|----------|
|                          | 1989     | 1990     | 1991     | 1992     |
| % Sales                  | 100%     | 100%     | 100%     | 100%     |
| Sales                    | \$87,950 | \$91,632 | \$93,572 | \$95,134 |
| COGS                     | \$54,529 | \$57,838 | \$59,529 | \$61,324 |
| SG&A                     | \$8,795  | \$9,168  | \$9,522  | \$9,877  |
| Total Cost               | \$63,324 | \$67,006 | \$69,051 | \$71,201 |
| Profits                  | \$24,626 | \$24,626 | \$24,626 | \$24,626 |
| Net Income               | \$24,626 | \$24,626 | \$24,626 | \$24,626 |

| CDs                |          |          |          |
|--------------------|----------|----------|----------|
|                    | Actual   | Plan     | Variance |
| Units              | 34,678   | 30,200   | 4,478    |
| Price              | \$1.40   | \$1.40   | \$0.00   |
| Sales              | \$48,549 | \$42,280 | \$6,269  |
| Cost of Goods Sold | \$24,314 | \$18,476 | \$5,838  |
| Selling & Admin    | \$4,855  | \$5,074  | (\$219)  |
| Total Cost         | \$29,168 | \$23,549 | \$5,619  |
| Profits            | \$19,381 | \$18,731 | \$650    |

| Tapes |        |        |          |
|-------|--------|--------|----------|
|       | Actual | Plan   | Variance |
| Units | 23,597 | 26,100 | (2,503)  |

Global formulas you can apply to a range of cells.

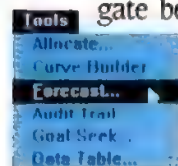
Presentation-quality output with fonts, borders, and shades.

Looks like a spreadsheet with standard commands you know, like cut, paste, copy, and annotate.

Chosen "Best of 1990" by PC Magazine\*

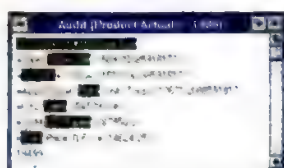
Welcome to the world of multi-dimensional modeling & viewing.

Unlike two-dimensional spreadsheets, CA-Compete! lets you model up to 12 different dimensions and navigate between them



instantly with the click of a mouse. And CA-Compete! speaks English too, so you can use recognizable names you define, like Sales, Units, Costs and Profit

instead of cryptic column and row references. For smarter

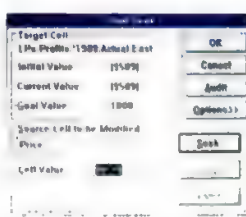


decision-making there's a broad range of powerful tools like Goal Seek,

Allocate, and Forecast, so you can perform extensive "what-is" and "what-if" analyses.

You can also trace the origin of any value with a quick, graphical Audit Trail Tool.

CA-Compete! reads and writes Lotus® 1-2-3®, Excel, dBase®, ASCII



CA-Compete!



and Script Files so you can work with all of your current files.

And with Windows' Dynamic Data Exchange, you can link your data dynamically with any other Windows program.

Call 1-800-645-3003 today to get a CA-Compete! working model.

It's your chance to get a free glimpse of the future.



**COMPUTER ASSOCIATES**  
Software superior by design.



MORE POWER TO YOU WITH



**ZENITH**  
data systems



Groupe Bull

i386 and i486 are trademarks of Intel Corporation.  
Microsoft Windows and LAN Manager are trademarks of Microsoft Corporation. NetWare is a registered trademark of Novell, Inc.  
Banyan and VINES are trademarks of Banyan Systems, Inc. SCO is a trademark of Santa Cruz Operations. ISC is a trademark of International Systems Corporation. UNIX is a registered trademark of American Telephone & Telegraph Company.

Copyright © 1991 Zenith Data Systems Corporation.

CIRCLE 020 ON READER SERVICE CARD





# NOW THE ZENITH DATA SYSTEMS DESKTOP PC LINE DOES MORE THAN EVER

On any desk, PC power tends to follow a predictable path. Upwards. That's why maximum expandability is the idea behind the Zenith Data Systems desktop PC line.

And our versatile new PC LAN products are choice examples. The Z-486/33ET LAN Server offers you a wide range of expansion options and comes ready to support all leading networking standards.\* Pair it with our Z-LS/20 Diskless LAN Station for superior performance.

Or for expandability and advanced graphical computing right out of the box, choose our new Z-486SX/20E, Z-486SX/25E or Z-486/33E personal workstations with *The Seamless Solution*—pre-installed with Microsoft® Windows™ v. 3.0 plus a Microsoft mouse.

So connect with Zenith Data Systems. For more information and the name of your nearest Zenith Data Systems Medallion Reseller, call 1-800-523-9393 in North America.

## OUR NEW PC LAN SYSTEM.

|                             | Z-386SX/20                                   | Z-486SX/20E                                  | Z-486SX/25E                                  | Z-486/33E                                         | Z-486/33ET                                         | Z-LS/20                                        |
|-----------------------------|----------------------------------------------|----------------------------------------------|----------------------------------------------|---------------------------------------------------|----------------------------------------------------|------------------------------------------------|
| Microprocessor              | i386™SX - 20/10 MHz                          | i486™SX - 20 MHz                             | i486SX - 25 MHz                              | i486DX - 33 MHz                                   | i486DX - 33 MHz                                    | i386SX - 20 MHz                                |
| Co-Processor                | Optional 80387SX                             | Weitek 4167 socket<br>i486DX upgrade         | Weitek 4167 socket<br>i486DX upgrade         | Weitek 4167 socket                                | Weitek 4167 socket                                 | Optional 80387SX                               |
| Memory<br>(Std./Board Max.) | 2MB/16MB                                     | 4MB/32MB                                     | 4MB/32MB                                     | 4MB/64MB                                          | 8MB/64MB                                           | 1MB/10MB                                       |
| Expansion Slots             | 4 open 16-bit ISA                            | 3 open 32-bit EISA                           | 3 open 32-bit EISA                           | 3 open 32-bit EISA                                | 8 open 32-bit EISA                                 | 2 open 16-bit ISA                              |
| Hard Disk Drive             | 40MB or 80MB IDE                             | 80MB or 200MB IDE                            | 200MB IDE                                    | 200MB or 400MB IDE                                | 340MB half-height<br>SCSI, 6 open half-height bays | Diskless or 40MB IDE                           |
| Ports                       | 2 serial, 1 parallel                         | 2 serial, 1 parallel                         | 2 serial, 1 parallel                         | 2 serial, 1 parallel                              | 2 serial, 2 parallel,<br>1 mouse                   | 2 serial, 1 parallel                           |
| Disk Drive Controller       | Combined IDE connector/<br>floppy controller | Combined IDE connector/<br>floppy controller | Combined IDE connector/<br>floppy controller | Combined IDE connector/SCSI/<br>floppy controller | EISA bus master<br>SCSI mass host adapter          | IDE connector/<br>floppy controller            |
| Video                       | 16-bit VGA                                   | 16-bit VGA                                   | TIGA/VGA                                     | TIGA/VGA                                          | 16-bit VGA                                         | 16-bit VGA                                     |
| LAN Features                |                                              |                                              |                                              |                                                   | Optional RAID 5<br>disk array software             | Dual level<br>ROM-based<br>password protection |



\* The Z-486/33ET has been tested for compatibility with Novell NetWare® and Microsoft LAN Manager®.  
The Z-486/33ET has been submitted for testing and compatibility with Banyan® VINES™ and SCO® and ISC™ UNIX®

Z-386SX/20



Z-486SX/20E



Z-486SX/25E



Z-486/33E



Z-486/33ET  
and Z-LS/20



POWER FROM A NEW PERSPECTIVE. YOURS.

Furthermore, not all CPU upgrades will pay off in superior performance: Beware of small upgrade cards bearing only a CPU and clock crystal. If you are dreaming of a 50-MHz 486, you will need a specially designed cache architecture to operate memory at 50-MHz performance levels. That means using a module such as IBM's processor complex or Amkly's CPU card. You will also need plenty of ventilation to dissipate the additional heat. Then ask yourself whether you will go to the expense of paying for a full upgrade (current CPU modules can cost as much as \$1,800), or if you are willing to wait for the arrival of lower PC prices, faster hard disks, and quicker video subsystems.

To date, ALR, Dell, and Zeos have announced they will sell 486/50 modules. Compaq says the Deskpro 486/33M can support a 486/50 chip, but it has no plans to bring out such a module. In the first half of 1992, Intel plans to add a new wrinkle to the upgrade uproar: new 486 chips that operate at two speeds. Dubbed *dual-clock* chips by industry followers, these new 486s will run at different internal and external speeds. For example, a dual-clock 66-/33-MHz 486 CPU will operate at 66 MHz inside and 33 MHz outside. The advantage is that all the other chips and logic on the motherboard can still operate at 33 MHz, eliminating the need for expensive 66-MHz support chips and controllers. Intel expects to release chips to double the internal processing speed of 20-MHz 486SX, 25-MHz 486DX, and 33-MHz 486DX CPUs, but not the 50-MHz 486DX. The new chips will fit in the 487 performance upgrade socket, and Intel says it expects the performance of a clock-doubled 33-MHz processor to equal or exceed that of the 486/50. Many systems in this group already include that socket on their motherboards. In such cases, all you will have to do to upgrade is plug in the new dual-clock chip.

More important, Intel sources say the dual-clock chips will also be available as replacements for current 486DX CPUs (that is, they will be "pin compatible" with the 486DX chips). At least one vendor, Northgate, has anticipated this by seating its CPU in a zero-insertion-force socket for easy chip replacement. To complete the upgrade, some PCs may require a BIOS update, but as long as your system supports the clock-doubler chip—or comes with an upgradable BIOS—you can most likely move to the new chip.



## PRICE/PERFORMANCE INDEX: 486/33 PCs

**The \$4,995 Tangent 433e (an EISA machine) stands out on the chart because of its hard disk performance, which benefited from a cached and coprocessed disk controller. The real bang for the buck, however, comes from the low-priced and ISA-based systems from Austin and DTK. Two of the biggest names—Hewlett-Packard and IBM—have the poorest price/performance ratios.**

From a strictly price/performance point of view, no other machine can beat the Austin 486-33i Winstation and DTK FEAT-3300. Each sells for less than \$3,000—inexpensive enough to compensate for their vanilla nature. Of the three, the best performance comes from Austin's Winstation, thanks to a fine video test score.

At another level, the Tri-Star Flash Cache 486 EISA, Everex STEP 486/33, and Hertz 486/33Ei produced high scores for performance and features, yet they come with moderate price tags. Any one of these systems would be a sound choice.

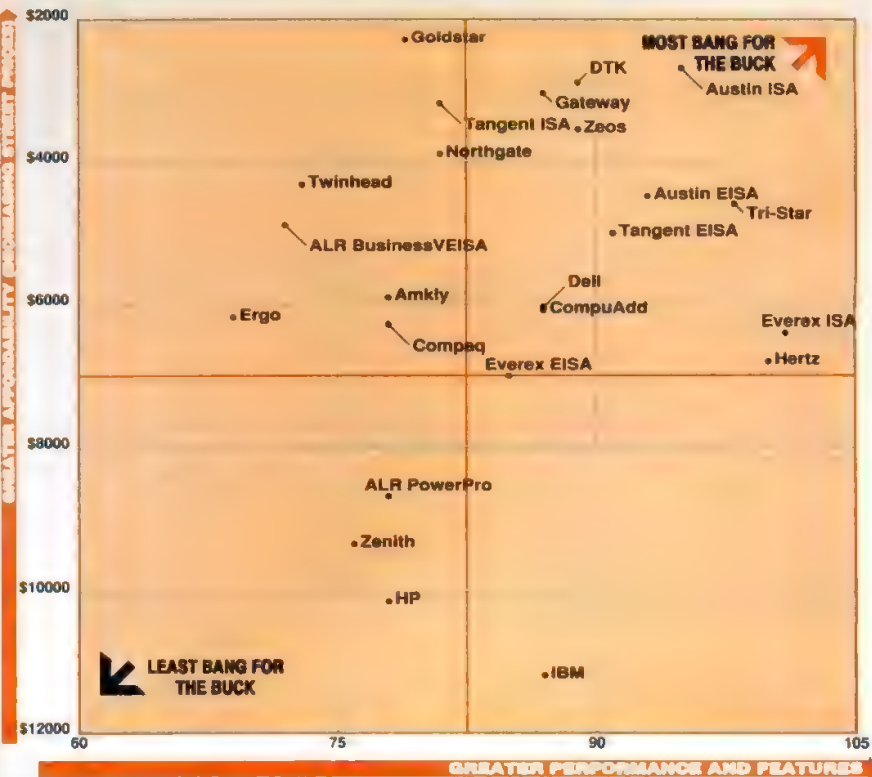
The Hertz and Tri-Star units benefited from larger hard disks than we requested (though the CompuAdd 433E Tower and IBM PS/2 Model 90 XP 486 have similar-size drives that failed to boost either system into this category); the ISA-based Everex unit's speedy video test score boosted its rating.

In this roundup, however, the name-brand tier is more spread out than usual. At the expensive end are the HP Vectra 486/33T and the IBM PS/2 Model 90 XP 486. These computers sell for more than \$10,000 each (though our 15 percent dealer discount may be a bit stingy). The Compaq Deskpro 486/33M is more expensive than the CompuAdd 433E Tower and Dell PowerLine 433DE though its performance/features score is 9 points lower.

### THE DATA POINTS

The performance/features axis of the Bang for the Buck chart is based on ten data points: the four benchmark test scores, installed RAM, disk capacity, VGA RAM, free slots, drive bays, and extras (miscellaneous items such as free bundled software, mouse, on-site service, FCC Class B certification, extended warranty policy, and flash EEPROM). A set of weighting factors has been applied to the raw numbers; you can find this data in the Software Library of PC MagNet's Editorial Forum as 01BANG.WK1.

Location on the y-axis is based on each system's tested-configuration price (as listed in the fact file). We applied a 15 percent discount to the list prices of dealer-distributed systems to approximate street prices.





# SX/Now! Processor Upgrades



## Rattle Your Window Panes.

*"...SX/Now! is the undisputed performance champ..."*

PC Magazine, Oct. 29, 1991

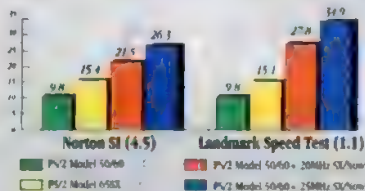
*"...SX/Now! upgrades offer polish as well as good fit, performance and compatibility..."*

PC Week, Aug. 26, 1991

Want to make your Windows really shine? For Windows enhanced mode, multitasking and memory management, **SX/Now!** 386SX processor upgrades from Kingston are the way to get optimum 386 performance without replacing your 286 system.

Our new **Am386SX 25MHz CPU** upgrade increases the processing performance of your 286 system by over 350%\*. As with our 20MHz version, we combine a microprocessor with a 16KB memory cache and on-

board clock plus support for a 387SX co-processor—all on a module that doesn't take up or interfere with an expansion slot.



What about compatibility? **SX/Now!** supports a wide range of 286 based systems, DOS 5.0, Windows and OS/2. **SX/Now!** versions are certified by the National Software Testing Lab for full hardware and software compatibility.

And with Kingston's five year warranty, you know that an **SX/Now!** upgrade won't let you down.

IBM PS/2 25/286, 30/286  
IBM PS/2 50, 50Z, 60  
IBM AT, XT/286  
AST Premium & Bravo 286  
HP Vectra ES/12, ES/8

MANUFACTURED BY  
**Kingston**  
TECHNOLOGY CORPORATION  
17600 Newhope Street, Fountain Valley, CA 92708

(800) 835-6575  
(714) 435-2600  
FAX (714) 435-2699

All trademarks mentioned are property of their respective holders. \*As judged by the Landmark Speed Test 2.0



## COPROCESSED OR ACCELERATED VIDEO?

If you plan to do anything other than turn your PC into a file server, you will need speedy video. All that processor power won't do you much good if you cannot get the information to the screen quickly. For Windows users, the decision is clear: ordinary \$100 Super VGA video adapters just won't cut it anymore. To meet the graphics demands and processing speeds of these systems, nothing less than an accelerated or coprocessed board will do.

Expect to pay an extra \$200 to \$300 for this performance boost.

In this group of 486s, seven PCs have video subsystems specifically designed to increase Windows speed: the Austin 486-33E Wintower, the ALR BusinessVEISA 486/33 Model 200, the ALR PowerPro VM 486/33 Model 150, the Northgate Power Plus 486 ZXP, the Tangent Model 433e, and the Tangent Model 433i. We saw two different video adapters, the Actix

Quantum and Orchid Fahrenheit 1280°, both based on an accelerator from S3 (pronounced "S cubed"). The S3 accelerator has certain common Windows routines built into its circuitry and is therefore able to perform BitBlts (bit-block transfers) and image transfers, which are normally managed by the CPU. On PC Labs' video test, the S3-controlled video adapters did not perform as well as regular adapters in DOS applications. Also, this accelerator is not the same as a coprocessor, which can be programmed and can



## EDITORS' CHOICE

- Austin 486/33i Winstation
- Tangent 433e
- Zeos 486-33

Our three Editors' Choice PCs—the Austin 486/33i Winstation, the Tangent 433e, and the Zeos 486-33—offer a lot of computer for a little cash. Since we couldn't find major performance differences between ISA and EISA machines in the desktop environment, we looked at other features when we picked these systems: video abilities, expansion capacity, overall design, and bang for the buck. To meet the *PC Magazine* configuration, all come equipped with at least 8MB of RAM, a 200MB hard disk, Super VGA video, a color monitor, and DOS 5.0.

Austin Computer Systems' Winstation gets the top award for a small-footprint design that nevertheless gives the user fine versatility: up to 32MB of RAM on the motherboard, as many as six open slots, and room for four drives. There's no better machine for saving space on a crowded desk. To top it off, Austin sells this package for just \$2,695—an unbeatable bargain, including a year of on-site service.

For virtually the same reason, the Zeos 486-33 gets an Editors' Choice. Packed in a tower case, this \$3,545 computer includes a software bundle of Microsoft Windows 3.0, *Ami Pro*, and *Lotus 1-2-3 for Windows*. Like the Winstation, the Zeos 486-33 has an FCC Class B certification.

### THE ULTIMATE FILE SERVER

Unlike desktop systems, a file server will most likely benefit from an EISA bus and preferably an EISA

disk controller. Other musts: good expansion space, a roomy case (so air can circulate around the PC's components), and a power supply that can support as many devices as the system can hold. The Tangent 433e provides most of these features for less than \$5,000. This EISA tower performs phenomenally, with a caching and coprocessed disk controller from Mylex, eight expansion slots, and a 300-watt power supply. A video card based on the S3 graphics accelerator would make this system equally capable on the desktop. As a server, the Tangent 433e's biggest shortcoming in the server environment is its room for only five drive bays. We awarded a similar Tangent system Editors' Choice in our April 16, 1991, look at EISA 486/33s.

### OTHER GOOD CHOICES

Four other systems had impressive qualities: the ALR PowerPro VM 486/33 Model 150, the Hertz 486/33Ei, the HP Vectra 486/33T, and the Zenith Z-486/33E.

With its dual-processor capability, the PowerPro would be a fine choice as a file server if it had more drive space. Like the \$4,995 Tangent 433e, this one holds only five half-height drives, but it costs \$10,222 (before dealer discounts). You can buy a separate cabinet that holds as many as five additional full-height disk drives, but that option costs \$6,000. Otherwise, the PowerPro has plenty of room for up to eight EISA and two ISA cards. ALR sent us its top

configuration, including an expensive high-resolution video card. Save some money: Consider buying this system with standard video.

For the computer equivalent of a Sherman tank as your file server, you have two choices: the HP Vectra 486/33T and the Hertz 486/33Ei. HP is best known for the ruggedness of its systems, its reliability, its high-end options (such as SCSI-2), and its service and support for networks. If budget is not an issue, the Vectra is probably your best bet of all. Though it's an expensive system (\$11,929 before standard retail-channel discounts), the Vectra gives you room for 6 half-height drives and 12 EISA slots. Most important, HP will provide the service you need.

With room for 64MB of RAM, eight drives, and ten slots, there is no bigger server than the Hertz unit. This is an Intel box resold by Hertz (primarily in the northeast), and as rugged a machine as you can buy.

For CAD or intensive graphics work, only the sturdily built Zenith Z-486/33E comes with a programmable TIGA-based video card. This card goes one step further than cards with the S3 video accelerator, which is most effective for speeding up Windows applications. The card contains a TMS34010 chip instead of the newer-generation TMS34020. And at nearly \$11,000 (including the \$1,700 15-inch Zenith 1650 monitor, which supports TIGA video), this system is a budget buster. Watch for retail discounts.



# Upgrade Today

## SX/Now! PROCESSOR UPGRADES

Run Windows, OS/2 version 2.0 . . .

- "...Kingston Technology Corp's SX-Now! is the undisputed performance champ..."  
-PC Magazine, Oct 29, 1991
- 286 to 386SX processor upgrade (20 or 25 MHz).
- Run Windows™ in 386 enhanced mode.
- NO expansion slot needed for 2½ times faster performance.

**NOW AVAILABLE FOR:** IBM-AT, AST Premium 286, AST Bravo 286, Compaq DeskPro 286, HP ES286/8, 286/12, IBM PS/2 Model 25/286, 30/286, 50, 50z, 60, NEC PowerMate 286 Plus, PowerMate Portable Plus.

## MEMORY UPGRADES

Run Lotus 1-2-3, WordPerfect for Windows . . .

- **PC MEMORY:** IBM, Compaq, Toshiba, Apple, AST, AT&T, DEC, Dell, Everex, HP Vectra, NEC, Zenith and more.
- **WORKSTATION MEMORY:** IBM RISC 6000, Silicon Graphics, Indigo, Data General, DEC, HP Apollo (Series 9000), SUN and more.
- **LASER PRINTER MEMORY:** IBM (4029, 4019 . . .), HP (II, III, IIIsi . . .) and more.

## DRIVE UPGRADES

- **SCSI, ESDI, IDE DRIVE UPGRADES:** for IBM PS/2's, Compaq, Mac's, DEC, IBM RISC, Silicon Graphics, SUN.

What makes Sigma Data your best source for **Kingston** products?  
TECHNOLOGY CORPORATION

- Knowledgeable Sales & Support
- Immediate Shipping
- 30-Day Money-Back Guarantee
- Fully Warranted

# ΣSigma Data

FREE  
Upgrade  
Guide  
Call Today!

P.O. Box 1790, New London, NH 03257 ■ NH (603)526-6909 ■ Fax: (603)526-6915

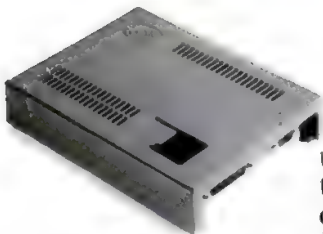
VISA, MC, AMEX, COD & Qualified PO's accepted. All brands and trademarks are the property of their respective holders.

# 1-800-446-4525

## Profit from over 10 years of experience

# Finally, a LAN printer that without taking

*To get true LAN  
performance from a  
laser printer, you've  
had to pay the price.*



*A wide range of adapters is  
available for Ethernet,  
Token-Ring, Novell or  
AppleTalk LANs.*

**IBM**  
LaserPrinters

Announcing the first  
under-\$3000 printer built  
to handle whatever comes  
down the LAN: the new  
IBM LaserPrinter 10L.

It boasts 700-page input  
capacity and a 250-page out-  
put tray with automatic shut-  
off, for load-it-and-leave-it  
convenience. There's envelope  
handling the competition  
can't touch, with built-in



*Our Motorola® 68020  
processor means 45% faster  
graphics than the leading laser  
printer, on average.*

Envelope Conditioning to fight wrin-  
kling, and an optional 75-envelope  
feeder.

Sixteen built-in, scalable Type-1  
fonts are standard—twice as many as  
the leading laser printer.

There's automatic emulation/mode  
switching and three built-in data  
streams, including HP LaserJet® II printer emulation.  
Powerful options like Adobe® PostScript® and  
LaserJet III emulation install in seconds.

Your choice of network adapters is huge: the IBM

MSRP \$2995, dealer price may vary. Networking hardware extra. Speed comparisons based on captured, compressed image data files. Built-in fonts use Adobe font scaling technology. 9500 page toner cartridge capacity at 5% coverage. Motorola and the Motorola logo are registered trademarks of Motorola, Inc. Adobe and PostScript are registered trademarks of Adobe Systems Inc. HP and LaserJet are registered trademarks of Hewlett-Packard Company. AppleTalk is a registered trademark of Apple Computer, Inc. NetPort and Intel are registered trademarks

# THE NEW IBM LASER



# gives you everything you need, everything you've got.



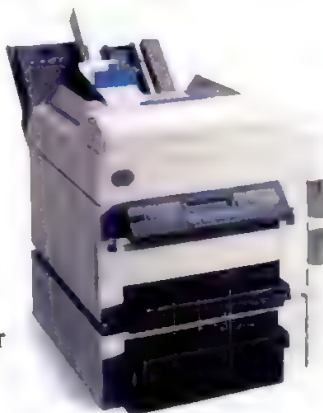
*But the new IBM  
LaserPrinter 10L  
delivers speed, smarts  
and stamina—starting  
at less than \$3000.*



*With auto emulation/mode  
switching, the LaserPrinter 10L  
definitely speaks your  
language.*

You get a reliable 20,000 page-per-month  
duty cycle, and 9500-page toner cartridges. And

4033 LAN Connection for Ethernet or  
Token-Ring LANs, supporting OS/2® and  
AIX®; the IBM LaserPrinter Option for  
AppleTalk® Networks; the NetPort® Print Server  
for Novell NetWare® users, from Intel.



*Zero-footprint, 500-sheet  
second tray, for 700-sheet total  
capacity.*

the compact LaserPrinter 10L fits as  
neatly on a desk as its modest price fits  
on a balance sheet.

Making it one LAN printer that's  
truly feature-rich. And truly wallet-  
friendly.

For your nearest dealer, call  
1 800 IBM-2468, ext. 804. In Canada,  
call 1 800 465-1234.

**LEXMARK™**

*Developer, manufacturer and  
distributor of IBM LaserPrinters.*

of Intel Corp. Novell and NetWare are registered trademarks of Novell Inc. OS/2 and AIX are registered trademarks of IBM Corp. IBM is a registered trademark of International Business Machines Corporation in the United States and/or other countries and is used under license. Lexmark is a trademark of Lexmark International, Inc. Print samples produced on new LaserPrinter 10 at 600 x 600 dpi. © 1991 Lexmark International, Inc.

CIRCLE 024 ON READER SERVICE CARD

# PRINTERS. PAGES AHEAD.

speed up all types of graphics operations. Though more operations may benefit from a coprocessor, such as Texas Instruments' TMS34010 or TMS34020 chip, an accelerator can give software running under Windows substantial speed gains at a lower cost (this was discussed in First Looks, November 26, 1991, page 52).

Applications such as *AutoCAD* may benefit from coprocessed video cards, but the price is high: typically \$1,000 or more. Only one system in this review contained a coprocessed card: The Zenith Z-486/33E uses the TMS34010 chip. If you need fast redraws and renderings in a variety of environments, look to programmable coprocessors for flat-out graphics speed.

#### MATCH MONITORS TO GRAPHICS ADAPTERS

To complement the video adapter, the monitor you will want should be capable of managing all the resolutions and frequencies you will need. Some vendors, such as ALR, include only a basic Super VGA color monitor, even though the standard video adapter may be capable of a much higher resolution. In addition, *PC Magazine* recommends that for flicker-free images, your monitor should meet the Super VGA vertical refresh rate of 72 Hz, which is specified by the Video Electronics Standards Association (VESA). CompuAdd, Everex, Gateway, Hertz, Twinhead, and Zenith supplied monitors with lower refresh rates. If your work requires a 1,024-by-768 resolution, make sure both the adapter and monitor can deliver it in a noninterlaced mode. Also, since 1,024-by-768 mode on a 14-inch monitor is virtually unreadable, you will probably require a monitor with a larger screen.

As always, keep in mind expansion possibilities when you are reading these reviews. A desktop graphics workstation should start out with five open expansion slots; a file server is best equipped with eight. Most users will find our hard disk requirement is the minimum needed for today's gluttonous graphical-interface applications, and network file servers will need more. Most systems come with both a 1.2MB and a 1.44MB floppy disk drive. Several companies, such as Northgate, also plan to offer new combination 1.2MB/1.44MB floppy disk drives from Canon and TEAC America that fit within a standard half-height 5.25-inch bay. Ask if you can substitute one of the new dual drives. You will get an additional acces-

sible bay for tape backup and CD-ROM expansion and even save some money: The combination drives typically sell for about \$120, compared with \$70 for individual drives.

Remember that even though these 24 systems offer faster, cheaper, and better performance, you are still paying a lot of money for computing power. Insist on a good service and support package. Expect a 30-day return policy from mail-order outfits and 24-hour seven-day-a-week free phone tech support. If you're trying to meet a deadline late on a Sunday and you encounter problems, that great price you paid won't help save your job.

#### ADVANCED LOGIC RESEARCH INC. ALR BusinessVEISA 486/33 Model 200

**by Kellyn Betts** ■ You can't win 'em all. Though the ALR BusinessVEISA was named an Editors' Choice in our recent review of upgradable systems ("Upgradable PCs: Betting on Tomorrow," *PC Magazine*, October 29, 1991), its superiority is less clear in this review based on processor class. The ALR BusinessVEISA 486/33 Model 200's performance, price, and features are all quite good, but none are outstanding.

The ALR BusinessVEISA 486/33 Model 200 is the latest member of Advanced Logic Research's series, and it retails for a considerable amount less than the models we previously reviewed. Even so, among machines aimed at single users, the BusinessVEISA's \$5,742 price tag puts it on the expensive side—even compared with some of the other small-footprint EISA desktop PCs in this review. Like most of these systems, the BusinessVEISA is upgradable (from a 386/33); its 486/33 processor is found on a card that plugs into a special socket on its motherboard. At present, this processor card represents the top-of-the-line option, but ALR has promised that it will announce a 486/50 shortly.

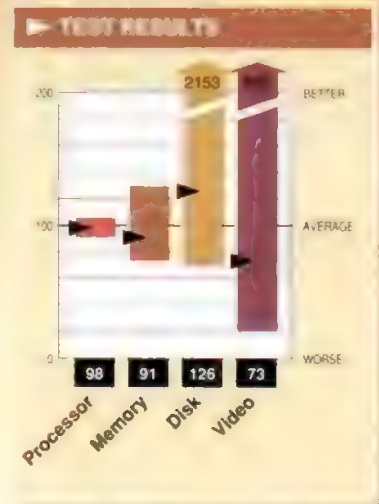
ALR builds an extra megabyte of RAM into its motherboards. This means that the BusinessVEISA we reviewed came with 9MB. Space constraints on the well-packed motherboard restrict it from holding more than 5MB (using 1MB SIMMs), so the other 4MB was found on a card that



fit into a second proprietary socket on the motherboard. Nonetheless, using 4MB SIMMs, the machine can hold up to 49MB of RAM: 17MB on the motherboard and the rest on a card. A third proprietary socket designed for external cache was empty on the machine we tested. Even without a cache, the card turned in a very good processor score and did well on the memory test.

ALR aims this system at high-end graphics and CAD (computer-aided design) users. Such power users who plan to put the BusinessVEISA on their desktops will be pleased by ALR's inclusion of the

#### ALR BusinessVEISA 486/33 Model 200



**In Short:** The \$5,742 ALR BusinessVEISA 486/33 Model 200 features the same processor card as the company's more powerful ALR PowerPro VM 486/33 Model 150, but its components suit a desktop rather than a network environment. The 15-millisecond 200MB IDE hard disk is more than adequate, as is the 80-nanosecond DRAM. The Orchid Fahrenheit 1280° video subsystem seems appropriate for high-end graphics and CAD users who choose the BusinessVEISA.



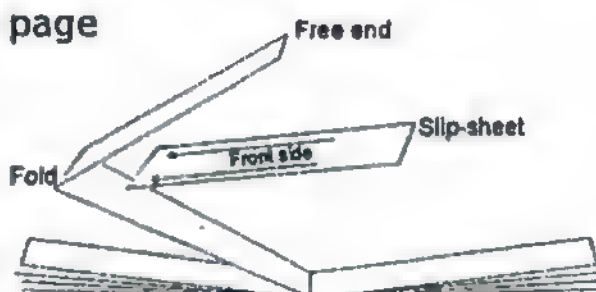
Folded edge of the page



Inverted Foldout slip-sheet

Foldout slip-sheet

1. Open the foldout page
2. Insert this sheet with
  1. Front side touching the free page
  2. Arrow pointing to the fold
3. Slice the folded edge
4. Close the page and slip-sheet

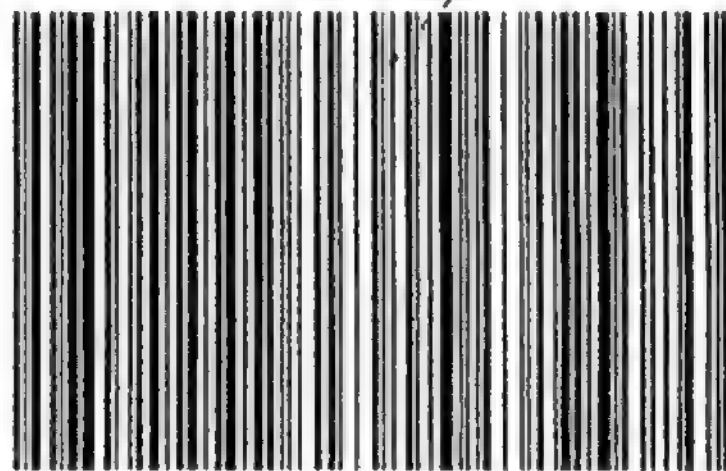


1. Open the foldout page
2. Insert this sheet with
  1. Front side touching the free page
  2. Arrow pointing to the fold
3. Slice the folded edge
4. Close the page and slip-sheet

1. Follow instructions on the other side

Back

GBSShipBack-0018



Inverted Back

1. Follow instructions on the other side





286 Systems  
GATEWAY 2000 286/16



For the first time in the six-year history of *Computer Shopper* magazine's Best Buy competition, one company swept all of the awards in the desktop PC categories. At COMDEX/Fall '91 in Las Vegas, Gateway 2000 was awarded Best Buy honors for 286, 386SX, 386 and 486 desktop computer systems.

Our thanks to Gateway's own Semi-Gold Dancers played by em

# AND THE





# IT'S A CLEAN SWEEP



386 Systems  
GATEWAY 2000 386/33C



Buy Awards have come to symbolize the best in service, quality, performance, support and product selection. This combination gives you

**WHAT COMPANY GIVES YOU THE BEST VALUE • GATEWAY'S THE ONE**  
the best value on the market.

It's really no surprise Gateway 2000 systems were singled out as Best Buys since Gateway

sells more computers through the direct channel than any other PC manufacturer. This in itself is testament to the value Gateway 2000 offers.

One look and you'll be convinced, too.

Gateway's the one with the best prices on quality, fully-loaded, high-performance systems.

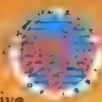


# THE LINE THAT SWEEP 'EM AWAY

## 16 MHZ 286

- 80286 Processor
- 2MB RAM
- 1.2MB 5.25" Drive
- 1.44MB 3.5" Drive
- 40MB 17ms IDE Drive with 32K Cache
- 16-Bit VGA with 512K
- 14" Crystal Scan 1024 Color VGA Monitor
- 1 Parallel/2 Serial Ports
- 1 PS/2 Mouse Port
- 124-Key AnyKey™ Keyboard
- MS DOS® 5.0

**\$1345**



## 16 MHZ 386SX

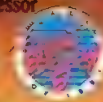
- Intel® 80386SX Processor
- 2MB RAM
- 1.2MB 5.25" Drive
- 1.44MB 3.5" Drive
- 40MB 17ms IDE Drive with 32K Cache
- 16-Bit VGA with 512K
- 14" Crystal Scan 1024 Color VGA Monitor
- 1 Parallel/2 Serial Ports
- 1 PS/2 Mouse Port
- 124-Key AnyKey Keyboard
- Microsoft® Mouse
- MS DOS 5.0
- MS Windows™ 3.0

**\$1445**

## 20 MHZ 386SX

- Intel 80386SX Processor
- 32K Cache RAM
- 4MB RAM
- 1.2MB 5.25" Drive
- 1.44MB 3.5" Drive
- 80MB 17ms IDE Drive with 32K Cache
- 16-Bit VGA with 512K
- 14" Crystal Scan 1024 Color VGA Monitor
- 1 Parallel/2 Serial Ports
- 1 PS/2 Mouse Port
- 124-Key AnyKey Keyboard
- Microsoft Mouse
- MS DOS 5.0
- MS Windows 3.0

**\$1745**



## 25 MHZ 386

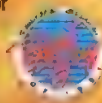
- Intel 80386 Processor
- 4MB RAM
- 1.2MB 5.25" Drive
- 1.44MB 3.5" Drive
- 80MB 17ms IDE Drive with 32K Cache
- 16-Bit VGA with 1MB
- 14" Crystal Scan 1024NI Color VGA Monitor
- 1 Parallel/2 Serial Ports
- 124-Key AnyKey Keyboard
- Microsoft Mouse
- MS DOS 5.0
- MS Windows 3.0

**\$1895**

## 33 MHZ 386

- Intel 80386 Processor
- 64K Cache RAM
- 4MB RAM
- 1.2MB 5.25" Drive
- 1.44MB 3.5" Drive
- 200MB 15ms IDE Drive with 64K Multi-Segmented Cache
- 16-Bit VGA with 1MB
- 14" Crystal Scan 1024NI Color VGA Monitor
- 1 Parallel/2 Serial Ports
- 124-Key AnyKey Keyboard
- Microsoft Mouse
- MS DOS 5.0
- MS Windows 3.0

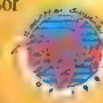
**\$2395**



## 33 MHZ 486

- Intel 80486 Processor
- 64K Cache RAM
- 8MB RAM
- 1.2MB 5.25" Drive
- 1.44MB 3.5" Drive
- 200MB 15ms IDE Drive with 64K Multi-Segmented Cache
- 16-Bit VGA with 1MB
- 14" Crystal Scan 1024NI Color VGA Monitor
- 1 Parallel/2 Serial Ports
- 124-Key AnyKey Keyboard
- Microsoft Mouse
- MS DOS 5.0
- MS Windows 3.0

**\$2945**



## 33 MHZ 486 EISA

- Intel 80486 Processor
- 128K Cache RAM
- 8MB RAM
- 1.2MB 5.25" Drive
- 1.44MB 3.5" Drive
- 340MB 15ms SCSI Drive with 128K Multi-Segmented Cache
- 32-Bit EISA SCSI Controller
- 16-Bit VGA with 1MB
- 14" Crystal Scan 1024NI Color VGA Monitor
- 1 Parallel/2 Serial Ports
- 124-Key AnyKey Keyboard
- Microsoft Mouse
- MS DOS 5.0
- MS Windows 3.0

**\$3895**

### BEST BUYS

■ Get our 33 MHz 386 system, same configuration as listed, with a 120MB IDE hard drive instead of the 200MB drive.

**\$2145**

■ Same features as our 33 MHz 486 system except this machine has 4MB RAM instead of 8, and a 120MB IDE hard drive instead of the 200MB drive in our standard configuration.

**\$2495**

### INCLUDED WITH EVERY SYSTEM:

• One-year warranty • 30-day money-back guarantee • Lifetime toll-free technical support • Free on-site service to most locations • Free bulletin board technical support • Software and optional peripherals installed at factory • Software diskettes and comprehensive hardware and software manuals provided

Sales Hours: 7am-10pm Weekdays, 9am-4pm Saturdays (CST)

Service Hours: 6am-Midnight Weekdays, 9am-2pm Saturdays (CST)

All prices are subject to change. Prices do not include shipping.



8 0 0 - 5 2 3 - 2 0 0 0

610 Gateway Drive • N. Sioux City, SD 57049 • 605-232-2000 • Fax 605-232-2023





Folded edge of the page



Foldout slip-sheet

1. Open the foldout page
2. Insert this sheet with

1. Front side touching the free page
2. Arrow pointing to the fold

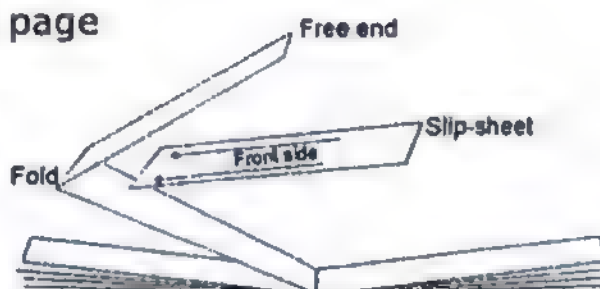
3. Slice the folded edge

4. Close the page and slip-sheet



Inverted Foldout slip-sheet

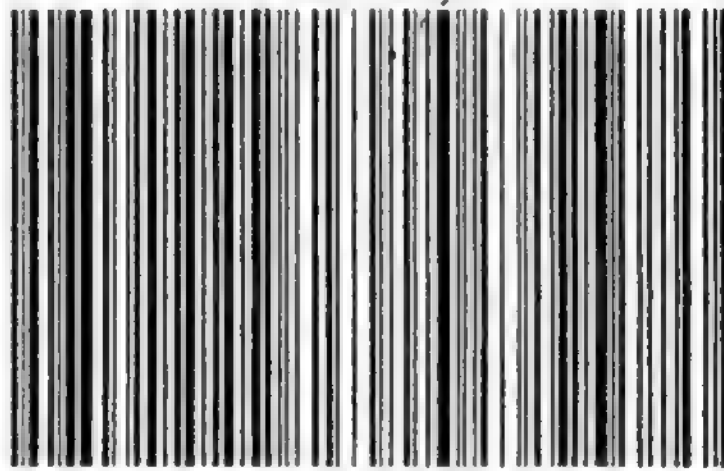
1. Open the foldout page
2. Insert this sheet with
  1. Front side touching the free page
  2. Arrow pointing to the fold
3. Slice the folded edge
4. Close the page and slip-sheet



1. Follow instructions on the other side

Back

GB511PBack-001B



Inverted Back

1. Follow instructions on the other side



# WINNER IS...





486 Systems  
**GATEWAY 2000 486/33**



Gateway's the one with the award-winning service organization that'll take good care of your system. Gateway's the one that's going to be here for you. And Gateway's the only one with a great PC that comes in a cow-dotted box suitable for use as a rec room end table or TV stand.

Call a Gateway 2000 sales representative

today for all the details on the Best Buy system we'll build just for you.



8 0 0 - 5 2 3 - 2 0 0 0





## FACT FILE

**ALR PowerPro VM 486/33 Model 150**  
Advanced Logic Research Inc., 9401 Jeronimo, Irvine, CA 92718; 800-444-4257.

714-581-6770.  
**List price (tested configuration):**  
\$10,222.

**Memory and processor RAM cache:** 9MB 80-ns. SIMMs, 256K cache.

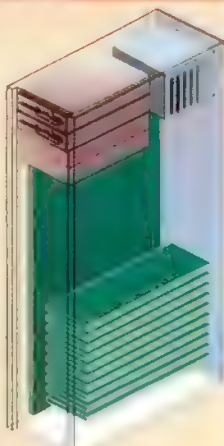
**Disk drives and controller:** Seagate 18-ms, 150MB ESDI hard disk, 1.2MB and 1.44MB floppy disk drives.

**Display:** Orchid 1,024-by-768 adapter with 512K RAM, ALR 14-inch monitor.

**Monitor refresh rate:** 72 Hz.

**Software:** DOS 5.0, Microsoft Windows 3.0.

CIRCLE 482 ON READER SERVICE CARD



Orchid Fahrenheit 1280° card did not excel on PC Labs' video benchmark test because our test focuses on VGA character mode. The S3 graphics accelerator chip on the card is optimized for displaying Windows; extra tests proved the card's impressive ability to manipulate graphics images.

The problem is that you really do not need to run Windows on a network server. Sure, a real hardware hog might want to buy this system for personal use, but the PowerPro is meant to be a server. Its size, price, and level of expandability attest to this, as does the fact that the basic-configuration price does not include a video subsystem. ALR also sells a much less powerful VGA video card and monitor for \$873 less than the system it sent us for review.

Most network servers require a hard disk much larger than the 150MB unit we tested, which is the smallest hard disk ALR will sell with the PowerPro. The company sent us the 150MB unit because we requested a noncached 200MB hard disk; the next-largest hard disk ALR offers is a cached 330MB unit. The 18-millisecond Seagate nonetheless performed quite well on the disk test. Its internal location on a hinged swing-out brace also makes for easy motherboard access.

One of the larger hard disk options, which go up to 1.2GB, will probably fit your needs for data storage. That is fortunate, since the computer has only two additional half-height bays free. You will probably want to add a tape drive, and users who want state-of-the-art equipment may even use the last bay for a CD-ROM drive. ALR does offer a \$5,999 mini computer-like case for extra drives. The PowerPro fits inside this case, together with a 330MB hard disk, five more full-height drive bays, and an 800-watt uninterrupted power supply.

The PowerPro is backed by the same one-year parts-and-labor warranty as the ALR BusinessVEISA 486/33 Model 200. If you are looking for a network server that will grow with your needs, the ALR PowerPro VM 486/33 Model 150 is unquestionably one of the best computing investments you can make. And at \$9,349 for a system with a generic VGA subsystem, the price is a reasonable investment for this level of technological sophistication.

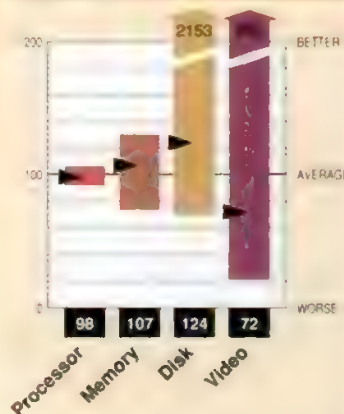
AMKLY SYSTEMS INC.  
Amkly 486/33E

by John R. Quain ■ Amkly Systems' upgradable EISA desktop PC was previously reviewed in its 25-MHz 386DX incarnation, which garnered an Editors' Choice award ("Upgradable PCs: Betting on Tomorrow," October 29, 1991). Now Amkly has introduced a 33-MHz 486DX CPU module. The Amkly 486/33E's design makes CPU upgrades easy, but this small-footprint PC's performance is less impressive than that of other 33-MHz systems featured here.

A proprietary full-length CPU card contains the 486DX chip, in addition to the system crystal, a Weitek-compatible socket, and four 4MB SIMM slots. That means you can boost the system to its 16MB limit without forfeiting your original memory investment (\$645 for 8MB). Amkly uses no external SRAM cache, but its memory test timing stayed ahead of those produced by most of the systems in this group.

## Amkly 486/33E

## ▶ TEST RESULTS



**In Short:** A desktop EISA PC that once garnered an Editors' Choice for its forward-looking upgradability, the 33-MHz Amkly 486/33E does not measure up quite as well against the current group of contenders. At \$6,950, this PC has a moderately high price. In addition, users who want fast CAD and DTP performance will be disappointed with the system's video test score.

3.0, or even OS/2, however. At present, only special versions of SCO's Unix and Banyan's VINES networking software can take advantage of the second processor, though Novell expects to have a version of NetWare for dual processors in the future. But if you buy this system, you can replace the processor card and move up when it makes sense for you. In order to use one or both of the full-length processor-cache cards the PowerPro supports, you must give up one or both of your 16-bit ISA slots; the cards cover up the ISA slots. (The smaller processor and cache cards that came in the system we reviewed were placed directly in line with the 16-bit slots, so we found that only half-length 16-bit boards would fit across from them.)

## ROOM TO GROW

If the ALR PowerPro VM's impressive size, processing options, and price do not convince you that it is the ideal network server, its whopping eight free slots will definitely make up your mind for you. Not including the two processor card slots, the system has a total of ten available: eight for EISA cards and the other two for 16-bit ISA cards. This translates into more built-in slot space than any of the other systems in this roundup offer—save the Hertz 486/33Ei, which also gives you ten slots.

Considering its apparent purpose as a file server, the PowerPro's high-end video subsystem seems an odd choice. The



COVER STORY  
33-MHz-BASED PCs



The Amkly 486/33E's motherboard has six EISA expansion slots; all were unoccupied in the configuration we tested. Amkly placed all the ports, including a PS/2-style mouse connection, on the motherboard. A Trident VGA controller is also integrated. The latter feature proved to be this system's weak link. Able to reach a 72-Hz vertical refresh rate in noninterlaced Super VGA with 256 colors, the Trident VGA controller has typically produced poor video times on PC Magazine Labs' benchmark test. This system was no exception. You can disable the controller, but Amkly does not currently offer any video alternatives based on EISA cards. To get such cards, you will have to go to outside sources such as American Megatrends, Axik, and Orchid Technology.

Most users will still be pleased with Amkly's 14-inch Super VGA monitor, which uses a Sony Trinitron CRT. The

monitor can display the chip set's 72-Hz vertical refresh rate and has all the controls located on the front, including horizontal- and vertical-position dials.

#### THOUGHTFUL DESIGN

Using a lift-out power supply/drive bay module, the Amkly 486/33E contains one accessible 3.5-inch vertical drive bay, two accessible 5.25-inch horizontal drive bays, and one 3.5-inch storage bay, which is internal.

Though the IDE hard disk managed to stay in the top half of the disk benchmark test scores, the storage space may prove inadequate for file-server applications. But individual business users should find the space sufficient and will appreciate the lift-out module. One large DIN-style connector fits the system board to the module and keeps all expansion slots free of cables and wires. You will not find a loose screw or missing bolt anywhere. Amkly has wisely outfitted the PC with two fans so that future upgrades won't feel the heat.

Amkly Systems makes configuring the Amkly 486/33E extremely easy. A customized version of *HyperPAD* is installed and includes directions on how to optimize bus-master EISA boards. It also details menu options covering system setup, an on-line DOS manual, a system manual, and diagnostics. A flash EEPROM (electrically erasable programmable ROM) Phoenix BIOS facilitates upgrades and includes password protection, boot sequence parameters, and a screen saver.

The only important option missing from this list is the ability to disable the video and BIOS shadowing. If memory conflicts ever do arise, this may be a handicap.

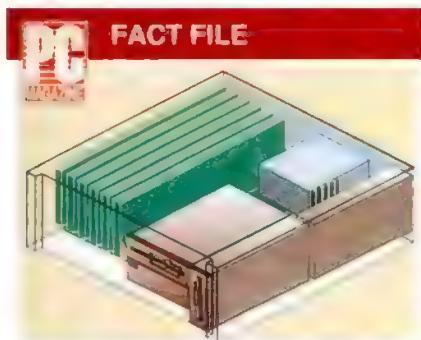
Amkly has quickly brought its service and warranty coverage up to current standards. A one-year parts-and-labor warranty includes free on-site service and a 30-day money-back guarantee. Amkly addresses users' questions via a BBS, an automated fax service, and a toll-free technical support line that runs 24 hours, seven days a week. The Amkly 486/33E is a well-built desktop PC appropriate for individual users, and it is sold directly to users and through VARs. If you can locate an Amkly retailer, however, the company says you may find prices in the vicinity of \$5,500.

## AUSTIN COMPUTER SYSTEMS INC. Austin 486-33E Wintower

by Winn L. Rosch ■ The cavernous tower case on the \$4,482 Austin 486-33E Wintower dwarfs the EISA system board inside, but all that extra space inside the chassis means generous room—for expansion, air circulation, and cooling.

The all-steel, full-size tower case stands 24 by 7.5 by 22.5 inches (HWD) and leaves more than enough room inside for cards and drives. Two fans—one in the 300-watt power supply and one at the bottom of the front panel—provide fine cooling. An interior subchassis holds the 330MB unit we tested and eight rail-mounted 5.25-inch half-height drives. Of the eight full-size EISA expansion slots in the tested machine, six are usable.

Interior componentry is mostly off the shelf and consists of a pure Intel system board, from the chip set to the manufacturing. The 33-MHz 486, hidden under a huge heat sink, is enhanced by a two-way set-associative, 128K write-through cache based on Intel's own 82485 controller (a \$499 option in the base-priced \$2,590 Wintower model but included in all enhanced units). This combination yielded top-notch processor and memory test scores. Eight sockets on the system board hold most common-capacity SIMMs; if



#### Amkly 486/33E

Amkly Systems Inc., 60 Technology Dr., Irvine, CA 92718; 800-367-2655, 714-727-0788.

List price (tested configuration): \$6,950. Memory and processor RAM cache: 8MB 70-ns. SIMMs.

Disk drives and controller: Seagate 18-ms. 210MB IDE hard disk, 1.2MB and 1.44MB floppy disk drives.

Display: Trident 1,024-by-768 adapter with 1MB RAM, Amkly 14-inch monitor.

Monitor refresh rate: 72 Hz.

Software: DOS 5.0.

CIRCLE 483 ON READER SERVICE CARD



#### Austin 486-33E Wintower

Austin Computer Systems Inc., 10300 Metric Blvd., Austin, TX 78758; 800-752-1577.

List price (tested configuration): \$4,482.

Memory and processor RAM cache: 8MB 70-ns. SIMMs, 128K cache.

Disk drives and controller: Seagate 14-ms. 330MB SCSI hard disk, UltraStor controller, 1.2MB and 1.44MB floppy disk drives.

Display: Mylex 1,024-by-768 adapter with 1MB RAM, Sampo 14-inch monitor.

Monitor refresh rate: 72 Hz.

Software: DOS 5.0, Microsoft Windows 3.0.

CIRCLE 484 ON READER SERVICE CARD



# THE FIRST REWRITABLE OPTICAL DISK WITH A 30 YEAR WARRANTY.

**(BUT THAT'S ONLY ONE REASON TO BUY IT.)**

When you're selecting a rewritable optical disk, one vital thing you should consider is the length of the warranty.

But that's only one reason you should look to Sony and our new 30 year warranty.

Only Sony designs and manufactures both 5.25" rewritable optical media and drives. In fact, two out of three 5.25" optical drives in use today are made by Sony.

And each and every sector of a Sony rewritable optical disk is 100% tested, so you can be sure your disk will perform perfectly when you need it.

Even 30 years from now.

To learn more about the ideal optical media for you, send for your free 50 page Optical Media Evaluation Guide. Optical Media Division, Sony Recording Media,  
Sony Drive, M.D. 3D2, Park Ridge, N.J. 07656. Or fax 201-930-6806.

**SONY**

SONY RECORDING MEDIA

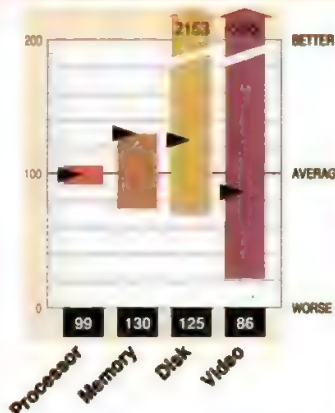


**ONLY  
ON  
SONY  
RECORDING MEDIA**

CIRCLE 377 ON READER SERVICE CARD

## Austin 486-33E Wintower

### TEST RESULTS



**In Short:** Big on speed and expansion, and fastest at memory access, the Austin 486-33E Wintower offers enough expansion for the biggest network. It has eight EISA slots (six available) and eight half-height 5.25-inch drive bays (five available), along with an Actix S3 accelerator for Microsoft Windows 3.0. This well-crafted system offers all this for under \$5,000, which is a competitive price for such a plethora of features.

you start with four 2MB modules (as our test unit did), you will have to throw them out to reach the system's capacity of 64MB. All system board circuitry except the microprocessor and Phoenix ROM BIOS chips is surface-mounted and fills the entire 12- by 12.5-inch system board.

A two-drive floppy disk controller,

two parallel ports, and two serial ports are included in the system board circuitry. The hard disk controller (an EISA-based UltraStor Ultra 24F noncaching SCSI host adapter in the evaluation unit) and accelerated display board (a Mylex GLI-911 capable of up to 1,280-by-1,024 noninterlaced resolution) fill two of the system's EISA slots, leaving six free for further expansion. Austin also included a 14-inch Sampo monitor whose vertical refresh rate is 72 Hz at Super VGA resolution, but the monitor does not support a 1,280-by-1,024 resolution. Standard equipment includes one 1.2MB or 1.44MB floppy disk drive; a second floppy disk drive costs \$79. In addition, a 200MB hard disk is available; with that disk, the system sells for \$3,657.

Austin puts the power switch and a combination keyboard lock and keyed reset switch on the front of the system. The keyboard connector (PS/2-style), all I/O ports, and the power connectors (including a switched outlet for a monitor) are relegated to the rear panel.

The Wintower comes with a one-year parts-and-labor warranty and on-site service by GE Computer Services, which has over 250 locations in the U.S. A toll-free technical help line operates from 7:00 A.M. to 10:00 P.M. E.S.T.

The Austin 486-33E Wintower's sub-\$4,500 price is tough to beat. This unit is fully up to the challenge, with more than enough EISA and drive expandability for any present or future needs.

## AUSTIN COMPUTER SYSTEMS INC.

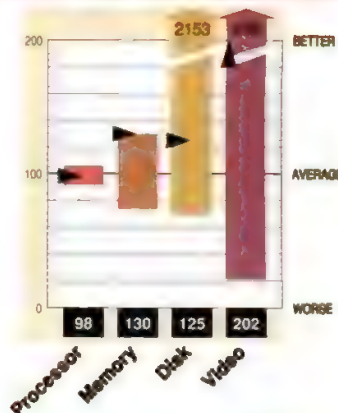
### Austin 486-33i Winstation

**by Winn L. Rosch** ■ Austin Computer Systems' new Austin 486-33i Winstation is a compact, high-performance package with surprising expansion capabilities and very good performance in memory and video writing. Best of all, a \$2,695 list price for our tested configuration puts it at the lower reaches of the pricing spectrum.

Despite its small-footprint case (6.5 by 16 by 16.5 inches), the Winstation holds three 5.25-inch floppy disk drives (front-accessible half-heights) and an internal 3.5-inch hard disk bay. Of the seven AT-size expansion slots on the system board, only one is 8-bit (a short slot), and the rest

## Austin 486-33i Winstation

### TEST RESULTS



**In Short:** With six full-size ISA expansion slots and one 8-bit slot, three half-height 5.25-inch drive bays, and an internal 3.5-inch bay, the Austin 486-33i Winstation packs a lot of storage into a small-footprint package. This unit delivers top memory speed and excellent video abilities. While its chassis design shows some weakness, this PC's astoundingly low price and on-site service policy more than make up for such shortcomings.

are 16-bit ISAs. In the evaluation machine, one slot held a fast Diamond Turbo video board; the remaining slots were vacant.

The monitor Austin supplied, a 14-inch noninterlaced Relisys RE1520, can provide 1,024-by-768 resolution and a 72-Hz vertical refresh rate when running Super VGA. The Diamond Turbo video card had a Tseng ET4000AX chip set and could hold from 256K to 1MB video RAM. The controller's refresh rate was 70 Hz at 640-by-480 resolution, 72 Hz at 800-by-600, and 60 Hz at 1,024-by-768.







# TEMPO



PC Computing  
**MVP**  
MOST VALUABLE PRODUCT  
WINNER

Because at these prices, there's never been a better time to pick up the Tempo.

© 1992 Intel Corporation. All rights reserved. EVEREX and EXCELLENCE are registered trademarks, and the Intel Inside logo is a trademark of Intel Corporation. Other company and product names are the registered trademarks of their respective holders.

# Breaking the page barrier.



## The new TI microLaser™ Turbo printers. High-performance graphics at record speed.

Give yourself a breakthrough. The TI microLaser Turbos race through popular graphics software like Ventura Publisher® and Harvard Graphics faster than other printers.

How?

The Turbos' RISC-based 8220 controller with PostScript® software from Adobe® processes information from the PC faster. So you spend less time waiting for graphic output.

Now give yourself all this speed and

PostScript Level 2 with 35 scalable fonts. Superior paper handling that includes a 250-sheet paper drawer that slides inside the printer. Automatic switching between HP LaserJet®/PostScript modes and PC/Mac® interfaces†. And two of the smallest footprints you'll find.

Plus, you can break the page barrier without breaking your budget. Designed for personal printing, the 9ppm microLaser

Turbo starts at \$2,249\*. Ideal for shared printing, the 16ppm XL Turbo goes for \$3,649\*.

Quick. Dial the number below for the name of your nearest TI dealer. And break some speed records of your own.

**1-800-527-3500**



**TEXAS  
INSTRUMENTS**

71842

\*Suggested retail price. †Requires optional AppleTalk® interface. microLaser is a trademark of Texas Instruments Incorporated. Ventura Publisher is a registered trademark of Ventura Software, Inc. Adobe, PostScript and the PostScript logo are registered trademarks of Adobe Systems Incorporated. HP LaserJet is a registered trademark of Hewlett-Packard. Mac and AppleTalk are registered trademarks of Apple Computer, Inc.

CIRCLE 353 ON READER SERVICE CARD

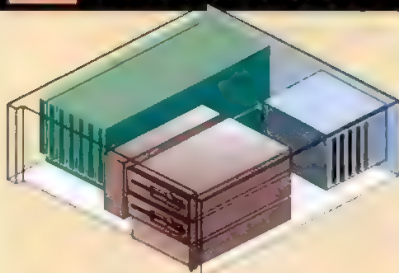


COVER STORY  
33-MHz-BASED PCs



FACT FILE

EDITORS' CHOICE



**Austin 486-33i Winstation**

Austin Computer Systems Inc., 10300 Metric Blvd., Austin, TX 78758; 800-752-1577.

List price (tested configuration): \$2,695.

Memory and processor RAM cache: 8MB 60-ns. SIMMs, 128K cache.

Disk drives and controller: Western Digital 14-ms. 210MB IDE hard disk, 1.2MB and 1.44MB floppy disk drives.

Display: Diamond 1,024-by-768 adapter with 1MB RAM, Relysis 14-inch monitor.

Monitor refresh rate: 72 Hz.

Software: DOS 5.0, Microsoft Windows 3.0.

CIRCLE 485 ON READER SERVICE CARD

The Austin-made system board holds all I/O functions except video: one parallel port, two serial ports, a port for a floppy disk drive, and an IDE hard disk connection. Jumpers on the system board allow each system board I/O function to be defeated.

Adjacent to the 33-MHz 486 processor is a socket for a Weitek 4167 coprocessor. A 128K secondary RAM cache, whose controller is built into the system's OPTi chip set, put performance in the middle of a tight pack.

Eight SIMM sockets hold the Winstation's memory, from the 4MB standard endowment (in 1MB modules) all the way up to 32MB (eight 4MB modules). Memory speed headed the list with a score identical to that of the system's sibling, the Austin 486-33E Wintower. The Winstation's disk should have benefited from the tested unit's 64K multisegmented adaptive cache built into the Western Digital Piranha 4200 hard disk (a 210MB unit rated at 14 milliseconds), but the cache did not seem to affect the PC's disk test score.

The Winstation's biggest weakness is its chassis, a moderately heavy bright steel assembly that is nevertheless a bit too flexible once the case cover is removed. In addition, the reset button on the front panel is vulnerable to accidental operation.

Once you slide on the case cover,

however, the Winstation is solid and attractive. Workmanship is good, as evidenced by the austere inside; only a few ribbon cables for I/O connections and the four power connections from the 200-watt dual-voltage power supply fill the interior space. The Winstation is protected by a one-year parts-and-labor warranty; GE Computer Services handles on-site service. A toll-free help line, operating from 7:00 A.M. to 10:00 P.M. E.S.T., will help you through any teething pains.

The Austin 486-33i Winstation packs a lot of performance and expansion into a compact package. It is an attractive, aggressive, and affordable system.

COMPAQ COMPUTER CORP.

**Compaq Deskpro 486/33M**

by Alfred Poor ■ The "M" in Compaq Deskpro 486/33M stands for *modular*. As the flagship of this EISA-based family, the Deskpro 486/33M carries a fairly high list price of \$7,401. And that's with a 120MB hard disk; a 210MB hard disk would bring the system price up to \$9,000. Yet this price point marks Compaq's entry into more moderate territory.

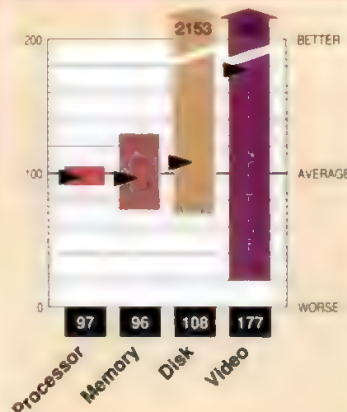
Since the Deskpro 486/33M's performance figures were close to those of other machines in this review, a purchase decision will be based on features besides its speed on our tests. And there are plenty of features—both good and bad—to influence your final choice.

The first and most obvious feature is the case. While most mail-order houses place 486s into the largest tower cases available, Compaq has chosen a more modest wrapper for this system. The small-



Compaq Deskpro 486/33M

► TEST RESULTS



**In Short:** The \$7,401 Compaq Deskpro 486/33M is a modular EISA unit in a compact case but with a full-size price. It has few compelling features, though its Super VGA video subsystem turned in a fine benchmark test time. If discounts bring its price within the range of competing machines, its solid and versatile design is worth your consideration.

footprint desktop case is just 17 inches wide but has a typical 6-inch height.

Ample expansion options still allow room for three front-accessible 5.25-inch half-height floppy disk drives and another internal one. The motherboard contains four full-size EISA slots; another EISA slot supports a screen-blanking security feature. The remaining two slots are proprietary designs for high-speed 32-bit system memory (64MB maximum) and the CPU card. With I/O ports and the floppy/hard disk controller integrated on the motherboard, all four slots remained open in our tested configuration.

Compaq offers other machines in the Deskpro/M line; these differ primarily in their CPUs, which reside on a proprietary card. Upgrading is as simple as pulling one card and replacing it with another. Though the Deskpro 486/33M is the top of the line, Compaq also sells the same system with 486SX/25, 486SX/16, and 386/25 CPU cards.

Other attractive features include security: password support in ROM, boot control, keyboard password lockout,



# Those of you curious about WordPerfect® for Windows can now stop using your imagination.



## WordPerfect® for Windows is here.



WordPerfect® for Windows is shipping, and its numbers are pretty impressive.

Nearly a million diskettes packed in boxes. Thirty-five semitrucks on the road. And over three hundred thousand dollars in postage just to get our advance orders to you.



In fact, the only number we still don't have is how many copies of WordPerfect for Windows will sell in the first 30 days. But it looks like that number will be impressive as well. Advance orders for WordPerfect for Windows are already about 200,000, and we'll have another 400,000 ready to ship within the first month.



It also looks like the 7,000 people who entered our contest to predict first month's orders of WordPerfect for Windows knew what they were talking about. Even though the average of all the estimates, 640,955, still seems high, it's starting to look more realistic.







And the person whose estimate comes closest will be getting the \$25,000 prize.

What everyone else will be getting is the first Windows word processor with all the power of WordPerfect behind it.

Because for the first time, you can have the unparalleled word processing prowess of WordPerfect 5.1® and the graphical user interface of the

Windows environment, all in one powerful package that puts everything

you need to create great-looking documents

right at your fingertips.



Or, as *InfoWorld* put it after previewing a Beta version,

WordPerfect for Windows is "a knock-out for both established

WordPerfect-for-DOS users who are waiting for a Windows product and for current Windows users who want a no-compromise Windows word processor."



So now, individual word processing users can work the way they want, in either Windows or DOS, and still have all the advantages of an organization-wide standard. In fact, any WordPerfect 5.1 for DOS documents can be retrieved directly into WordPerfect for Windows—and vice versa—with no conversion necessary.



And if you like both environments, WordPerfect still works for you.

Because if you buy WordPerfect—DOS, Windows or OS/2 (when available)—we'll allow you to be licensed to run any or all of them on the same machine.



**Now getting WordPerfect for Windows is as easy as using it.**

If you're using any version of WordPerfect for DOS, you can trade over to

WordPerfect for Windows for just \$99 (\$120 in Canada). We'll also make it easy to trade up from Microsoft Word for Windows. Any Microsoft Word for Windows user can get WordPerfect for Windows for just \$150 (\$179 in Canada) between now and December 31.

So stop using your imagination. See WordPerfect for Windows at your favorite dealer now. Or, call (800) 526-5069 for more information. Because the real thing may be even better than you think.

# WordPerfect

CORPORATION

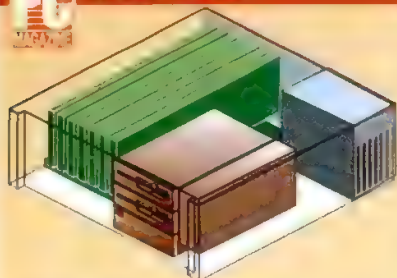
(800) 526-5069

WordPerfect is a registered trademark of WordPerfect Corporation within the United States and other countries. All other brands and product names are trademarks or registered trademarks of their respective companies.  
© 1991 WordPerfect Corporation.





## FACT FILE

**Compaq Deskpro 486/33M**

Compaq Computer Corp., 20555 State Hwy. 249, Houston, TX 77070; 800-231-0900, 713-370-0670.

**List price (tested configuration):** \$7,401.

**Memory and processor RAM cache:** 8MB 80-ns. SIMMs.

**Disk drives and controller:** Conner 19-ms, 120MB IDE hard disk, 1.2MB and 1.44MB floppy disk drives.

**Display:** Compaq VGA adapter with 512K RAM, Compaq 14-inch monitor.

**Monitor refresh rate:** 70 Hz.

**Software:** DOS 5.0.

CIRCLE 483 ON READER SERVICE CARD

screen blanking with password, I/O-port access, and floppy disk drive access control for both booting and file operations. The standard video controller with the system supports 16-color Super VGA resolutions. In addition, Compaq offers a wide range of hard disks, tape drives, and other expansion options.

On the other hand, certain drawbacks offset some of the attractions. There is no external system cache for the 486 processor, even as an extra-cost option. The color monitor supplied for evaluation was VGA-only and could not support the higher Super VGA resolution. A third drawback is the list price, which places the Deskpro 486/33M at about twice the cost of many competing systems.

If you do choose this system, you will have on-site service options. Compaq has approved GE Computer Services, Intellogic Trace, and TRW as authorized on-site service providers. Though Compaq does not sell the contract itself, authorized dealers can sell customers a service policy with any one of these third-party service providers. TRW has offered a yearly rate of \$39 for sites with 100 or more Deskpros.

There has been a lot of talk recently about the changes at Compaq and the company's move toward leaner designs and more competitive pricing. Yet this system has no compelling performance or technological advantage. It is likely that your decision will be affected largely by the size of the discount you can get off the

list price. If the price comes close to your alternative choices, you should consider the Compaq Deskpro 486/33M as a compact and well-built selection.

## COMPUADD CORP.

**CompuAdd 433E Tower**

by Edward Perratore ■ Rooted in mail-order sales, CompuAdd Corp. has branched out to more than a hundred retail stores. The company's attention to its systems' ease of use is one reason behind its success. Once you get beyond the CompuAdd 433E Tower's comprehensive, well-written documentation, you will find within this EISA PC a selection of mostly brand-name components.

Integrated onto the motherboard are one parallel and two serial ports, a Weitek 4167 socket, and an IDE hard disk interface. Our \$5,095 test system used a SCSI adapter to run the 330MB Seagate hard disk, though a 200MB option is available for \$1,000 less. If you are running the system as a file server, you may want to choose an EISA controller.

Eight standard EISA slots line the motherboard, with one exception. If you use CompuAdd's 16-bit Hi-Rez VGA adapter (a repackaged version of Tseng's Viewtop ET-4000), the special slot to the left of the standard slots will run the board at 12.5 MHz instead of the usual 8-MHz bus speed. Despite the presence of this card, the CompuAdd 433E Tower showed no significant performance gains. Nor will the company guarantee you any performance gains if you use another board—even an ET-4000-based card purchased elsewhere.

## EXPANDABLE NOT UPGRADABLE

Where the 433E Tower truly excels is in drive capacity, which is helpful when you are also using the SCSI adapter board for other drives such as CD-ROM and tape backup. The 433E Tower has nine 5.25-inch drive bays (two hold the standard 1.2MB and 1.44MB high-density floppy disk drives). Its 300-watt power supply comes with enough connectors (and wattage) to support all. True, those interested in an upgradable server cannot upgrade the CPU, but while you can't go up in speed, you can pack plenty in the box.



Four of the 5.25-inch floppy disk drives are accessible through the 433E Tower's case. The power switch and keyboard lock are also in the front. You will not find a reset switch, however, and there is no turbo button for switching between 16 and 33 MHz. You will have to run the Phoenix BIOS's CMOS setup to switch clock speeds.

One disappointment initially marked our testing of the 433E Tower: CompuAdd neglected to include the 256K processor RAM cache that came with every other system tested in this roundup. As a result, the 433E Tower scored poorly on



## FACT FILE

**CompuAdd 433E Tower**

CompuAdd Corp., 12303 Technology Blvd., Austin, TX 78727; 800-456-3116, 512-250-1489.

**List price (tested configuration):** \$6,094.

**Memory and processor RAM cache:** 8MB 80-ns. SIMMs, 256K cache.

**Disk drives and controller:** Seagate 14-ms.

330MB SCSI hard disk, BusTek controller, 1.2MB and 1.44MB floppy disk drives.

**Display:** CompuAdd 1,024-by-768 adapter with 1MB RAM, Samsung 14-inch monitor.

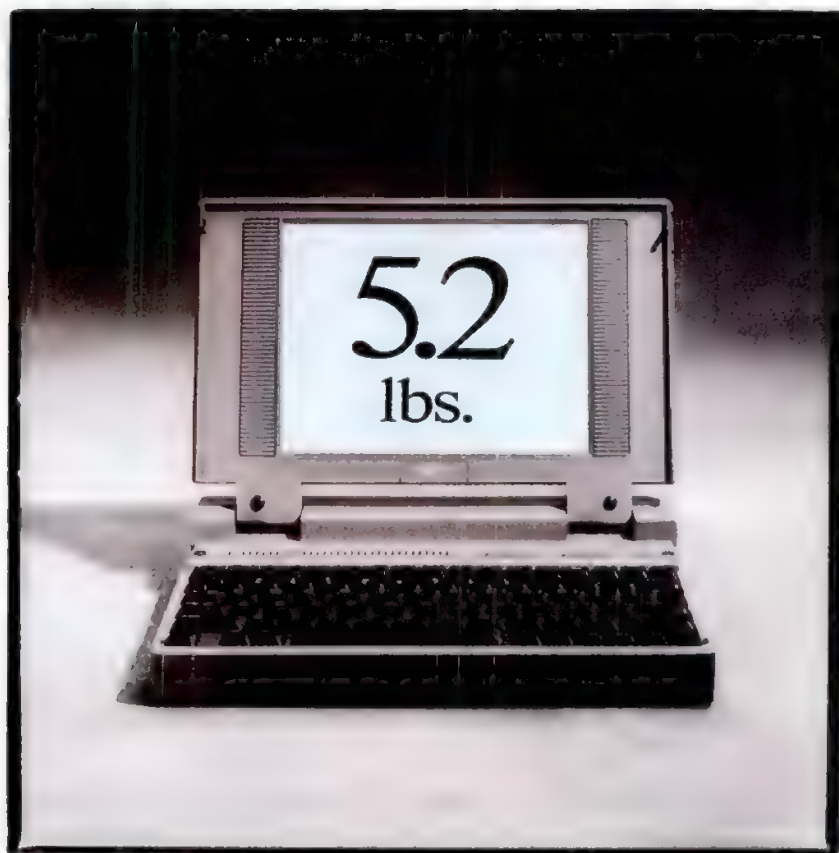
**Monitor refresh rate:** 88 Hz (interlaced).

**Software:** DOS 5.0, Microsoft Windows 3.0.

CIRCLE 487 ON READER SERVICE CARD



# Lightweight Champion of the World.



**TEMPO**

We'll save you the time of checking out the comparison charts. There simply is no lighter i386SX<sup>™</sup> notebook computer with both an internal hard drive and floppy drive on the market.

It's the new Tempo<sup>™</sup> Carrier<sup>™</sup> from Everex.<sup>™</sup> 5.2 lbs.\* With battery. Without equal. End of weight discussion.

Beginning of performance discussion.

The Carrier carries on the tradition of our award winning Tempo LX.

For starters it's powered by a lean-mean 20MHz i386SX processor.



With 2MB RAM standard, expandable to 8MB and a choice of 40MB or 80MB internal hard drives, you can take on any Windows<sup>™</sup>, OS/2 or MS-DOS<sup>®</sup> battle. A keyboard-controlled pointing device—called "KeyMouse"<sup>™</sup>—eliminates the need for an external mouse

or trackball. Sophisticated Multi-level Power Management System control offers extended battery life. And the Carrier offers one of the brightest backlit VGA screens in the industry, able to handle 32 levels of gray at 640 x 480 resolution.

Want to add a power cord, AC

#### FOR ADDITIONAL INFORMATION

or the reseller near you call:

**1-800-437-EVER.**

In Canada (1-800-661-2003)  
Outside North America (510) 498-1111.

adapter, and your free padded carrying case? The Carrier still weighs in at just a tad over eight pounds, easily among the lightest in its class.

#### FREE WITH YOUR PURCHASE:

|                                                 |             |
|-------------------------------------------------|-------------|
| Microsoft <sup>®</sup> Windows <sup>™</sup> 3.0 | \$145 Value |
| MS-DOS <sup>®</sup> 5.0                         | \$130 Value |
| Microsoft <sup>®</sup> compatible Mouse         | \$ 79 Value |
| Carrying Case                                   | \$ 69 Value |

**Total Value of \$423**

One year parts & labor warranty (includes 48-hour turnaround and free overnight pick-up and delivery within the Continental U.S.)

So if you're looking for the champion in i386SX lightweights, with all the power of a heavyweight, pick up the Tempo Carrier today. You can't help but feel like a winner.

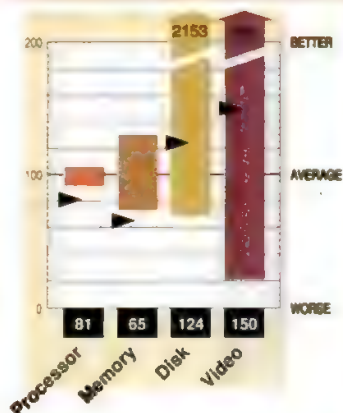
**EVEREX**  
EVER for Excellence<sup>®</sup>

\*Weight, which includes battery, varies with hard disk size. Suggested retail prices subject to change without notice. © 1992 Everex Systems, Inc. All rights reserved. EVER for Excellence is a registered trademark, and Everex and Tempo are trademarks of Everex Systems, Inc. KeyMouse is a trademark of KeyTronics, Inc. Technology licensed from Home Row Inc. The Intel Inside logo is a trademark of Intel Corporation. Other company and product names are the registered trademarks of their respective holders. International Operations: Benelux 31.73.408.308; Canada 416.829.3637; France 33.1.69.07.60.41; Germany 49.69.69.50040; Hong Kong 852.369.2828; Spain 34.1.430.9212; United Kingdom 44.01.205.0607.

IBM, PC, Connecting Your PC, C, and Intelligent Electronics are trademarks of their respective holders.

## CompuAdd 433E Tower

## ▶ TEST RESULTS



**In Short:** Look at the CompuAdd 433E Tower if you want a system with top-notch documentation and proven service and support. Also, make sure the system you buy comes with a cache board. The test scores reflect the system's performance without this feature; when we installed the optional \$999 card, the processor and memory performance improved dramatically.

PC Magazine Labs' processor and memory benchmark tests.

Late in this roundup's production cycle, however, we were able to receive and install this \$999, typically factory-installed option—but not in time to update our chart of scores. With the static RAM cache installed, the CompuAdd 433E Tower took only 1.12 seconds to complete the processor test—a 17 percent improvement over the original Instruction Mix test score. On the memory test, the 433E Tower now landed a 0.17-second result—a 39 percent improvement.

Even if you don't choose this RAM cache option (although you probably should), CompuAdd provides plenty of cushion for buyers. In addition to a 30-day money-back guarantee and toll-free phone support, the system price includes a year of on-site service through Memorex Telex.

Combine these options with a strong power supply and ample room for expansion—a must if you are looking for a server—and you have a 486/33 that is surely worth considering.

## DELL COMPUTER CORP.

## Dell PowerLine 433DE

**by Patrick Honan** ■ With an EISA bus, a replaceable CPU design, and a ROM BIOS stored in easily upgradable Flash ROM, the Dell PowerLine 433DE has enough power to handle applications both today and in the future. At the same time, the PowerLine 433DE offers all the amenities users want in a standalone machine—including FCC Class B approval.

The PowerLine 433DE's technological goodies do not come cheap. At \$6,047 for the reviewed configuration, the PowerLine 433DE is on the high side of moderate. Upgrades also come steep. Dell sells its 50-MHz 486 CPU board for \$2,699, including a trade-in of the 33-MHz CPU board.

The 6- by 16- by 16-inch case takes up little desk space and offers adequate expandability. Six EISA slots accept 32-bit EISA boards or 8- and 16-bit ISA boards. The I/O ports, video, IDE interface, and floppy disk controller are integrated on the motherboard, which left all slots open in the tested machine. The CPU board, parallel to the sixth slot, prevents you from installing a full-length board here. The other slots accept full-length boards.

The PowerLine 433DE has three accessible 5.25-inch drive bays and one internal 3.5-inch drive bay. Although it is not a standard feature, you can mount a second internal bay next to the first with brackets that Dell supplies at no charge. But if you add this second internal bay, you won't be able to use two of the expansion slots. We would like to see one more accessible bay; such an arrangement would let you install two floppy disk drives, a tape drive, and a CD-ROM player—not an uncommon wish as more and more CD-ROM media become available.

Dell packs the PowerLine 433DE with many of its own components. For example, Dell makes the motherboard and RAM cache controller; Dell and Intel jointly developed the chip set. System memory fits into six SIMM sockets on the motherboard. The tested machine came with 8MB of 80-nanosecond interleaved-page SIMMs, but you can add a maximum of 96MB using proprietary 16MB SIMMs.

The machine's ergonomic considerations are excellent. The power switch is on

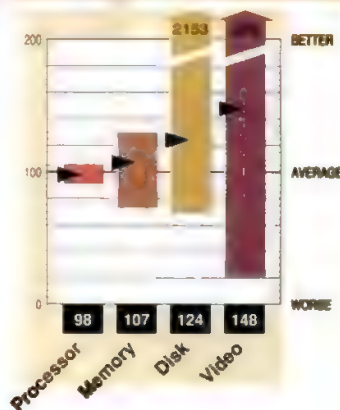


the front panel, and large thumbscrews hold the cover to the chassis. A diagram of all internal components is pasted onto the drive bay and makes locating system parts a breeze.

Most standalone users probably won't get much advantage from the EISA bus, though EISA graphics controllers from a number of third-party manufacturers may improve the performance of CAD and other complex graphics applications. In addition, 32-bit EISA hard disk controllers may help you if you do image pro-

## Dell PowerLine 433DE

## ▶ TEST RESULTS



**In Short:** The Dell PowerLine 433DE's upgradable CPU design and EISA bus deliver enough power for today and the future. Also, you can easily upgrade the BIOS, which is kept in Flash ROM. The machine has strong ergonomic features, and its construction is excellent. Key components, including the motherboard, RAM cache, and video, are made by Dell. Its benchmark test scores range from average to above average.



Seagate's SCSI Drives

THE FINE ART OF

DISC DRIVES



*Oil Painting by  
Loran Speck  
Carmel, California*

When it comes to the SCSI interface, no

one has a more complete palette of disc drives than Seagate.

With capacities starting at 30 megabytes and escalating to 2.1 gigabytes, Seagate has a SCSI storage solution for every application. Form factors range from 3.5" low-profile for PCs and Macintoshes all the way up to 8" drives for mainframes and supercomputers. And they feature a variety of access times and price points to meet your specific requirements.

For more information on the classic SCSI disc drives using the latest technology, contact your authorized Seagate distributor. Or call Seagate at 800-468-DISC, or 408-438-6550.

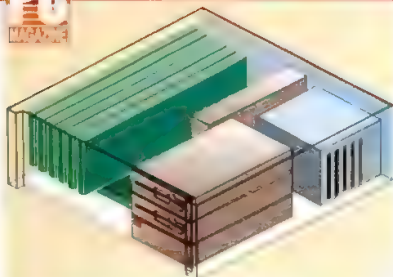


**Seagate**

Macintosh is a registered trademark of Apple Computer, Inc.  
Seagate and the Seagate logo are registered trademarks of  
Seagate Technology, Inc.  
© 1991 Seagate Technology, Inc.



## FACT FILE



### Dell PowerLine 433DE

Dell Computer Corp., 9505 Arboretum Blvd., Austin, TX 78759; 800-289-3355.

List price (tested configuration): \$6,046.90.

Memory and processor RAM cache: 8MB 80-ns. SIMMs, 128K cache.

Disk drives and controller: Maxtor 15-ms. 202MB IDE hard disk, 1.2MB and 1.44MB floppy disk drive.

Display: Dell 1,024-by-768 adapter with 1MB RAM, Arche 14-inch monitor.

Monitor refresh rate: 86.9 Hz.

Software: DOS 5.0, Microsoft Windows 3.0.

CIRCLE 480 ON READER SERVICE CARD

cessing or other types of work that involve very large files, or if you use the PowerLine 433DE as a server for small groups.

Dell backs the machine with a one-year parts-and-labor warranty and provides free on-site service from Xerox for the first year. Toll-free technical support is available weekdays from 7:00 A.M. to 10:00 P.M. E.S.T. and Saturdays from 9:00 to 5:00.

At a time when purse strings are tight and hardware prices plummeting, many users will understandably find it hard to opt for the PowerLine 433DE. After all, you can buy two 33-MHz 486 systems from some other manufacturers for about the same cost. With the Dell PowerLine 433DE, you pay more up front than for some other systems, but you get a system that will continue to give you a return on your investment years from now.

### DTK COMPUTER INC.

## DTK FEAT-3300

by Edward Perratore ■ DTK Computer prides itself on selling bare-bones systems made up primarily of this company's components. With a few notable exceptions, the DTK FEAT-3300 is worth its cost (\$3,399 for the tested system). This ISA-bus tower is typically sold through distributors and resellers, but DTK is now marketing the system as its new Gräfika

## COVER STORY

### 33-MHz-BASED PCs

line of fully configured PCs.

Within the spacious tower case, you will find the vendor's own motherboard and ROM BIOS (DTK's motherboard is commonly retailed through other companies). SIMM banks hold a maximum of eight 1MB chips; another 8MB can go on an add-in board fitting into a proprietary slot. By the time you read this, the company expects to ship a newer motherboard with a 32MB capacity in its systems (without the add-in board).

The FEAT-3000's setup routine includes a password (before boot and/or setup), disk parking, and the usual system setup. What it does not include is system or video BIOS shadowing. For users who desire the potential speed advantage that shadowing offers, DTK will sell the system with a slightly different BIOS that makes shadowing available.

One advantage of DTK's tower case is the number of drive bays. Beneath the front panel—containing turbo, reset, and power buttons, keyboard lock, and indicators—are three accessible 5.25-inch drive



## FACT FILE



### DTK FEAT-3300

DTK Computer Inc., 17700 Castleton St., #300, City of Industry, CA 91748; 818-810-8880.

List price (tested configuration): \$3,399.

Memory and processor RAM cache: 8MB 20-ns. SIMMs.

Disk drives and controller:

Quantum 15-ms.

240MB IDE hard

disk, 1.2MB and 1.44MB floppy disk drive.

Display: Tseng 1,024-by-768 adapter with 1MB RAM, DTK 14-inch monitor.

Monitor refresh rate: 72 Hz.

Software: DOS 5.0.

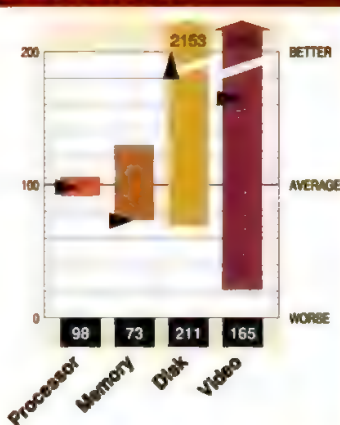
CIRCLE 483 ON READER SERVICE CARD

bays. Inside are two more half-height bays—plus room to attach a full-height or half-height drive to the crossbeam. The power supply is short one connector if you do wish to install six drives, but you can easily slip in a Y connector. The FEAT-3300's empty expansion slots number six after the Tseng Viewtop ET-4000 Super VGA video adapter and the combination I/O and IDE pass-through card are installed.

On our memory test, the FEAT scored somewhat poorly, but two other scores were far more significant. The 15-millisecond-rated Quantum hard disk scored second only to the Tangent 433e's SCSI

### DTK FEAT-3300

#### TEST RESULTS

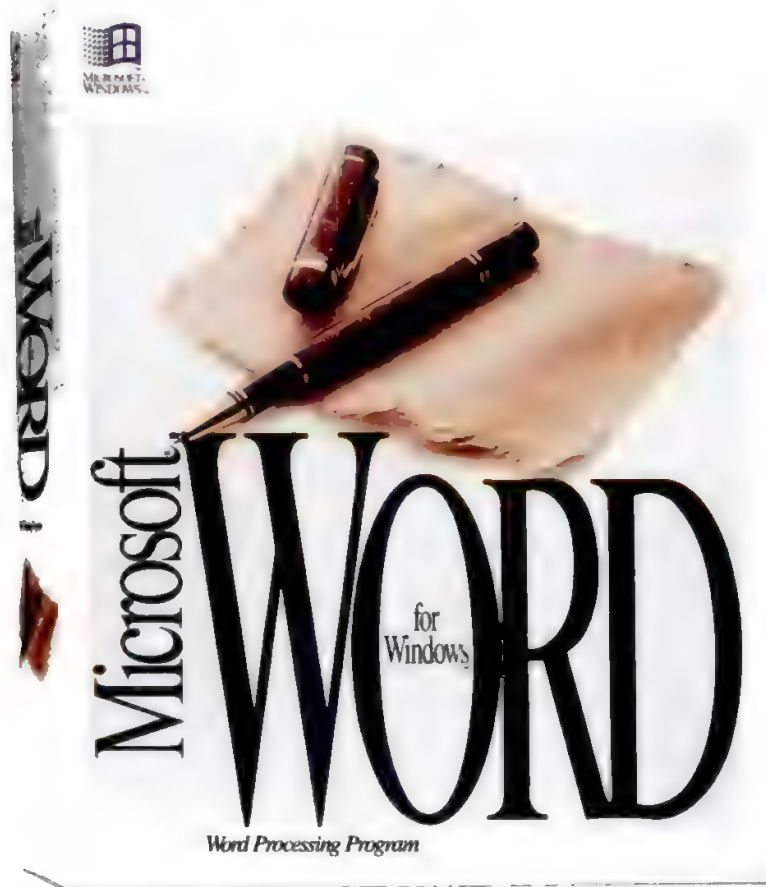


**In Short:** DTK Computer, which also sells components to other vendors, included mostly DTK-made parts in its DTK FEAT-3300. The system's fast video and IDE hard disk more than make up for its lackluster performance on our memory test. Support, typically available only through distributors and resellers, improves if you buy the system fully configured as part of the new Gräfika line.





# Microsoft announces the best upgrade for WordPerfect users.



Special  
Upgrade  
Offer  
\$129

If you're ready to join the millions of people moving from DOS\* to the Microsoft® Windows® environment, upgrade to Microsoft Word for Windows, the best-selling word processor for Windows.

While others are releasing their first-generation Windows programs, we've been refining ours. New Word for Windows version 2.0 features our new Toolbar™ that lets you create automatic bullets, envelopes, charts and more. All with a simple click. And our exclusive new "drag and drop" feature lets you instantly move text and graphics around the page.

Plus, moving from WordPerfect to Word is incredibly easy. Use your existing files\*\* in Word without

losing any work. With the Help for WordPerfect® feature you can type the WordPerfect command you know and Word automatically demonstrates the equivalent command right in your document. So why not follow our lead? Upgrade now for \$129†

**Call (800) 323-3577, Ext. W91 to order Word for Windows version 2.0 directly from Microsoft or for the name of an authorized Microsoft reseller near you.**

**Microsoft®**

\*As used herein, "DOS" refers to MS-DOS or PC-DOS operating systems. \*\*File conversions available for WordPerfect versions 5.1, 5.0, 4.2, and 4.1. †Plus freight and applicable sales tax. Offer good for current licensees of WordPerfect, Multimate®, WordStar®, MS Word for DOS and DisplayWrite®. Allow 2-4 weeks for delivery upon receipt by Microsoft. Offer expires March 31, 1992. Limit one per customer. Reseller prices may vary. Call for system requirements. Offer good only in the 50 United States. © 1991 Microsoft Corporation. All rights reserved. Printed in the U.S.A. In the United States, call (800) 323-3577, Ext. W91. For information only in Canada, call (800) 563-9048. Outside the U.S. and Canada, call (206) 936-8661. Microsoft and MS-DOS are registered trademarks and Windows is a trademark of Microsoft Corporation. WordPerfect is a registered trademark of WordPerfect Corporation.

caching controller. And the adapter/monitor combination ranked in the top third of the pack on PC Magazine Labs' video test.

Service during the one-year warranty is not usually handled through DTK but by the distributor or reseller who sold you the system (although you can call a regional office for free technical support). The reason is that DTK usually sells a bare-bones system (motherboard, case, and power supply) to the distributor, who then adds on whatever else is necessary.

If you are thinking of buying the bare-bones DTK FEAT-3300, consider also the preconfigured model selling under the Gräfika label. Besides having wider availability than you might otherwise find, these systems are sold with a toll-free support line and on-site service from GE Computer Services. Such extras make a good deal look even better.

## ERGO COMPUTING INC.

### Ergo Moby Brick 486DX

**by Alfred Poor**■ Ergo Computing can get away with calling its 486/33 the terminally cute name Moby Brick because the thing really *is* cute. You won't be as easily delighted with the Ergo Moby Brick 486DX's price: \$6,194 with a 120MB hard disk and \$6,794 with a 212MB unit.



Even so, you must expect to pay a premium for a 486 desktop that fits inside your briefcase.

The Moby Brick comes in a compact 8.5-pound package the size of a 3.5-inch stack of paper—about the width of two modest-size phone directories. Ergo's trademark gray-on-gray paint job complements the high-tech contents: a 486 computer complete with room for 32MB

## COVER STORY

### 33-MHz-BASED PCs



## FACT FILE

### Ergo Moby Brick 486DX

Ergo Computing Inc., One Intercontinental Way, Peabody, MA 01960; 800-633-1925, 508-535-7510.

**List price (tested configuration):** \$6,194.

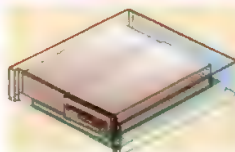
**Memory and processor RAM cache:** 8MB 80-ns. SIPs.

**Disk drives and controller:** Conner 15-ms. 120MB IDE hard disk, 1.44MB floppy disk drive.

**Display:** Ergo 1,024-by-768 adapter with 1MB RAM, MAG Computronic 15-inch monitor.

**Monitor refresh rate:** 72 Hz.

**Software:** DOS 5.0, Microsoft Windows 3.0.



CIRCLE 480 ON READER SERVICE CARD

of RAM, a hard disk, a high-density 1.44MB floppy disk drive, and high-resolution video.

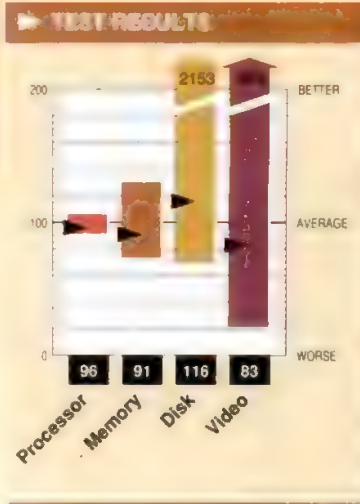
The Moby Brick has no external system cache, but it produces performance figures in the same league as the rest of the machines in this review. Speed is only part of this machine's mission, though.

One look confirms that the Moby Brick is not destined to be a network server; this is a personal power tool to be carried around and plugged in wherever you need top-of-the-line computing power. And Ergo has gone for the gold in terms of the product's design. The video interface produces 1,024-by-768 noninterlaced high-resolution graphics, with the Edsun CEG available as a no-cost option. Ergo offers various monitors, but the tested 15-inch multifrequency monitor with digital controls was capable of a 72-Hz vertical refresh rate even at 1,024-by-768 resolution. In order to make it easier to take the computer with you, Ergo offers an optional keyboard that is only 15.5 inches wide yet still has all 101 keys. You also get DOS 5.0 with your choice of *DESQview* with *TREE 86* or Microsoft Windows 3.0 with ATM.

You might want to consider some options we did not test. The docking station lists for \$395; it has video and I/O ports, as well as a 16-bit ISA slot, so you can hook up to a network with a \$400 Ethernet and SCSI adapter. And you can get a \$995 VGA monochrome LCD panel monitor if you choose (this includes a video controller).

There are many compromises, however. Neither of the two expansion slots is

## Ergo Moby Brick 486DX



**In Short:** The Ergo Moby Brick 486DX is an impressive exercise in squeezing a gallon of computer into a pint of case. But its high price and limited expansion will keep its appeal to the select few who can take advantage of its portable design. The PC's performance was somewhat below average in three of the four categories.

full-length: One is a 16-bit ISA, and incredibly, the other is only 8-bit. This seems under-engineered, but the space limitations of the design are severe.

The real question is why you would buy this PC. If you are going to be working in only two locations, you could almost buy two competing traditional desktop systems for the same amount of money. Or for a bit more you can get a laptop that will also run on batteries. As it is, the Ergo Moby Brick 486DX is likely to appeal to a relatively small segment of the market.

## EVEREX SYSTEMS INC.

### Everex STEP 486/33

**by Henry Fersko-Weiss**■ From the intelligently planned front-panel controls to the small motherboards with well-integrated chip sets, good engineering and design are the hallmarks of Everex Systems' top-of-the-line 486-based STEP computers. Free on-site service from National Computer Service and a 48-hour



ZEOS IS HERE TO HELP YOU WITH YOUR NEXT COMPUTER!  
If you're in the market for a new computer, we're  
here to help. Call toll free with no obligation,  
800-423-5891 to discuss your requirements with a  
friendly and knowledgeable ZEOS Systems Consultant



turnaround policy under the one-year warranty add to the appeal of these products.

On the Everex STEP 486/33, the quality of the design shows up right at the front of its desktop case. The reset, speaker, and turbo buttons sit recessed behind a sliding plastic door that prevents accidents. In the same panel you find the typical LED indicators and an 8-character LED panel—a bit gimmicky perhaps, but useful for providing test messages and status information when troubleshooting.

On the front panel are five accessible 5.25-inch drive bays. Plentiful space behind the drive bays and alongside the power supply improves air circulation and makes it easy to reach all the device connectors. The motherboard only takes up about a third of the chassis width and is located away from the heat of the drives and power supply. You don't have to

## DRIVEN STORY 33-MHz BASED PCs

contend with wires or the drive housing to reach all its main components.

The 16 SIMM slots, which can hold up to 64MB of RAM, are particularly easy to reach, since they are on a 32-bit proprietary card in the first slot on the left. Only two other slots are occupied, one with the Everex Viewpoint NI Super VGA card and the other with Everex's ESDI hard disk controller. This leaves open four 16-bit slots and one 8-bit slot.

On our test unit, however, the NI Viewpoint video card with 512K of video RAM offered a top resolution of 1,024 by 768 pixels, noninterlaced, while the monitor's maximum resolution was Super VGA (800 by 600 pixels). The refresh rate at the maximum resolution was 60 Hz. A Tseng chip set helped account for the top-notch video score.

When it comes to performance, the ISA-based 486/33 attained the top score on PC Magazine Labs' processor and video tests and tied for second on the memory test. One of the reasons for this fine performance may be the STEP 486/33's 256K

direct-mapped write-back cache. On the other hand, its time on the disk test was comparatively poor for this group.

Since the STEP series is upgradable, you can move from a 386 up to a 486 processor by changing a card on the motherboard. The design does not allow for upgrades to 50 MHz. Nevertheless, the system is quite versatile. Everex sells hard disk controllers of every kind, as well as a wide range of hard disks, from a 20MB MFM to a 1.6GB SCSI. For \$1,500 more, a special cube chassis holds 12 expansion slots, 8 half-height drive bays, and a 400-watt power supply.

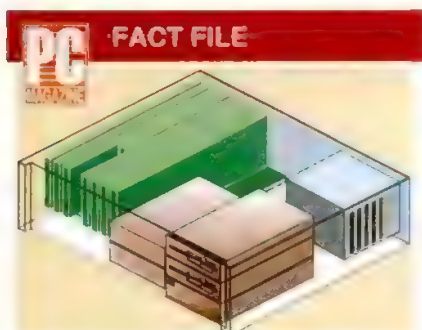
Everex lets you extend the one-year warranty for up to two more years at a cost of \$500 per year. Technical support is not toll free, but the hours are long: 9:00 A.M. to 10:00 P.M. E.S.T.

The Everex STEP 486/33 makes for a very good file server or graphics workstation. It boasts top-tier performance, solid design, and wonderful flexibility in configuration options.

## EVEREX SYSTEMS INC.

### Everex STEP 486/33e

**by Henry Fersko-Weiss** Take your pick. Whether you cast Everex Systems' \$8,231 EISA tower, the Everex STEP 486/33e, as a high-end file server or as a graphics workstation, it performs either role admi-



#### Everex STEP 486/33

Everex Systems Inc., 48431 Milmont Dr., Fremont, CA 94538; 800-821-0806, 510-498-1111.

**List price (tested configuration):** \$7,531.

**Memory and processor RAM cache:** 8MB 80-ns. SIMMs, 128K cache.

**Disk drives and controller:** Maxtor 15-ms. 213MB ESDI hard disk, Everex controller, 1.2MB and 1.44MB floppy disk drives.

**Display:** Everex 1,024-by-768 adapter with 512K RAM, Everex 14-inch monitor.

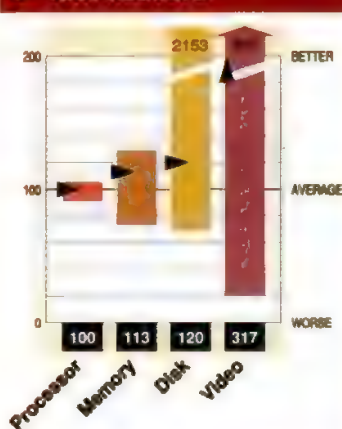
**Monitor refresh rate:** 60 Hz.

**Software:** DOS 5.0, Microsoft Windows 3.0.

CIRCLE 402 ON READER SERVICE CARD

#### Everex STEP 486/33

##### TEST RESULTS



**In Short:** The Everex STEP 486/33 had the best score on the video test, and it tied for second on the memory test. This system's direct-mapped write-back cache helped boost its processor and memory scores; a Tseng chip-based card gave the STEP 486/33 its video speed. Its disk score was better than average.

## PC FACT FILE

#### Everex STEP 486/33e

Everex Systems Inc., 48431 Milmont Dr., Fremont, CA 94538; 800-821-0806, 510-498-1111.

**List price (tested configuration):** \$8,231.

**Memory and processor RAM cache:** 8MB 80-ns. SIMMs, 256K cache.

**Disk drives and controller:** Maxtor 15-ms. 213MB ESDI hard disk, Everex controller, 1.2MB and 1.44MB floppy disk drives.

**Display:** Everex 1,024-by-768 adapter with 512K RAM, Everex 14-inch monitor.

**Monitor refresh rate:** 60 Hz.

**Software:** DOS 5.0, Microsoft Windows 3.0.

CIRCLE 401 ON READER SERVICE CARD



# THERE ARE LOTS OF GREAT REASONS FOR BUYING A PS/2



MY  
386  
MACHINE

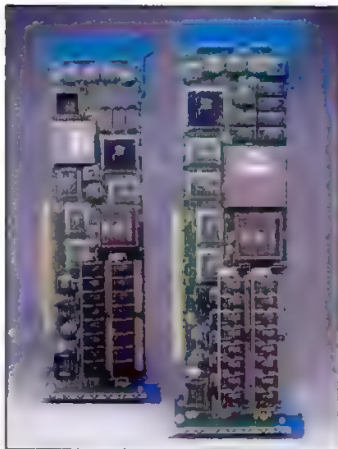


YOUR  
386  
MACHINE  
IS THE  
BEST  
I'VE  
EVER  
OWNED



MY  
486  
MACHINE

## ... But The Best Reason is the Aox MicroMASTER Compatible Upgrade to 386™ and 486™ Technology



### Features of the MicroMASTER:

- ▶ Easy one-step installation — no chips to pull or drivers to install
- ▶ Supports up to 16MB of 32-bit memory on board
- ▶ Runs new generation 80386-based operating systems and applications
- ▶ Compatible with IBM PS/2 models 50, 50z, 55SX, 60, 65, 70, 80, 90 and 95

For further information on the Aox MicroMASTER 386, 486 or our other fine upgrade products, call us toll-free at:

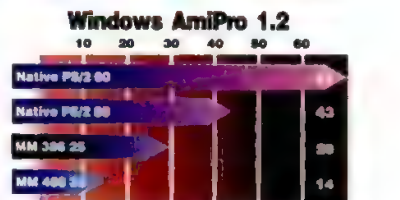
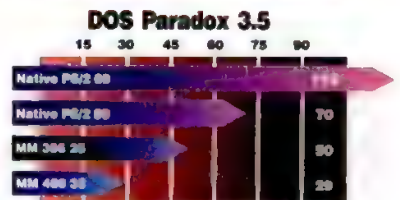
**1-800-232-1269**

If you bought your 16- or 32-bit PS/2 for its advanced bus architecture, congratulations... because now, Aox MicroMASTER cards let you upgrade all your original PS/2s to the processor and memory level you need today.

### A Fast, Reliable Way to 386 and 486 Performance and Compatibility

The MicroMASTER 386 and MicroMASTER 486 are BUS MASTER adapter cards that simply plug into any slot of a MicroChannel-based PS/2. The MicroMASTER takes control of the bus and turns your 286- or 386-based system into a 386- or 486-based powerhouse!

Your new 32-bit architecture opens up a new window to DOS 5.0™, OS/2™, Windows 3.0™, DESQview 386™, and UNIX™ to name a few. And the MicroMASTER has more than enough power to serve as your platform for office automation, database management, file server applications and software development.



Benchmarks shown in these charts are based on real world applications, taking into account CPU, memory, disk, and video performance. Smaller numbers indicate higher performance.

# Aox MicroMASTER

486 Totten Pond Road, Waltham, Massachusetts 02154 (617) 890-4402 FAX: (617) 890-8445

**The High-Performance BUS MASTER That Upgrades Your PS/2 to 386 or 486 Power.**

All products are registered trademarks or trademarks of their respective holders. The Intel Inside Logo is a trademark of Intel Corporation.



CIRCLE 032 ON READER SERVICE CARD



rably. The STEP 486/33e offers virtually the same expansion capabilities, flexible configuration, and service as its ISA-based desktop counterpart, the Everex STEP 486/33e. Priced \$700 higher, however, the STEP 486/33e gives you 32-bit expansion slots and EISA bus mastering.

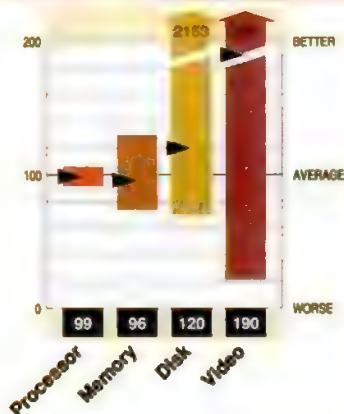
The STEP 486/33e comes in a stylish battleship-gray metal case with a charcoal-gray plastic faceplate. It is available in other chassis types, including a cube that holds 12 expansion slots, 8 half-height drive bays, and a 400-watt power supply, for \$1,500 more.

A control panel at the top front holds the power, reset, speaker, and speed switches, as well as the useful eight-character LED panel for troubleshooting information. The control panel protrudes from the top of the tower and is tilted inward at the top to protect the switches, but you could still hit them accidentally. South of the control panel you will find four accessible 5.25-inch drive bays. A handle at the tower's back makes moving the system easier.

The tower opens easily: Remove three screws and slide the left side panel off.

## Everex STEP 486/33e

### TEST RESULTS



**In Short:** The Everex STEP 486/33e scored well on our benchmark tests, but it was slightly slower than the STEP 486/33 even though both use a direct-mapped write-back cache. This EISA model has six 32-bit expansion slots and six 5.25-inch drive bays, though an optional cube chassis can give it more.

## 33-MHz 486-BASED PCs: SUMMARY OF FEATURES



**List price (PC Magazine configuration)** For this review of 33-MHz 486-based computers, we requested a standard configuration that included 8MB of RAM, a 200MB hard disk, two floppy disk drives, a Super VGA color display subsystem, one parallel and two serial ports, and DOS 5.0. All 24 PCs reviewed provide a reasonably close match to these requirements.

The *PC Magazine* configuration price is followed by its **hard disk capacity**. Unless otherwise noted, all table entries refer to the options available in the systems reviewed.

**Distribution channel** Some machines are sold directly through mail order, others through dealers. Dealers have previously offered discounts of 25 percent or more off the list price; however, an industry-wide price restructuring has cut these discounts in many cases. *PC Magazine* views a 15 percent discount as typical.

**Bus architecture** The original IBM PC AT bus used the 16-bit Industry Standard Architecture (ISA). Extended Industry Standard Architecture (EISA) and Micro Channel architecture (MCA) allow 32-bit transfers.

**Chip set manufacturer** indicates which company makes the logic that connects the CPU with the other functions managed by the system board. Chip sets that use VLSI (very large-scale integration) technology reduce the discrete component count, which in turn helps reduce power consumption and increase component life.

**System shadowing/Video shadowing** Shadow RAM is a technology that loads system BIOS or video BIOS from slower ROM into faster RAM on boot-up, offering enhanced performance speed. Shadowing uses RAM located between 640K and 1MB.

The **BIOS version (or date)** can affect PC Magazine Labs' benchmark test results. Those purchasing the same-model machine with a different BIOS version may encounter some variations in performance.

**Flash EEPROM** An EEPROM (electrically erasable programmable ROM) chip contains BIOS code that can be updated via software. The BIOS is generally stored in conventional ROM, which has no provision for modification.

**Installable RAM** indicates the minimum and maximum amount of memory that can be installed using any combination of chips and proprietary cards.

**Drive bays** Accessible drive bays can be reached from the system's front panel and can support removable media (such as tape

and CD-ROMs); internal drive bays can be reached only by opening the case. We report the maximum number of accessible and internal drives the system can hold.

**Minimal floppy disk drive configuration** indicates whether the vendor equips its base-priced system with a 1.2MB floppy disk drive, a 1.44MB floppy disk drive, or both.

**Hard disk options** We report the range of hard disk capacities the vendor offers.

**Disk controller location** A computer with IDE (integrated drive electronics) circuitry has its controller functions integrated into the drive and motherboard.

**Expansion bus** For each type of expansion slot—8-bit, 16-bit, 32-bit EISA/MCA, and 32-bit proprietary—we report the number of slots on the motherboard and the number of slots left open when the PC is equipped in our standard configuration.

**Standard display mode** refers to the resolution of the video card that comes in the tested configuration. For this review, we requested a Super VGA display (800 by 600 pixels), though we accepted 1,024-by-768 resolution as well.

The **display circuitry** can reside on an expansion card or on the motherboard. Motherboard circuitry is often faster, but if it cannot be disabled, there is no way to upgrade it.

**Number of device connectors** indicates how many internal storage devices the power supply can support without requiring Y cables (power splitters).

**DOS versions and prices** are listed here. If no price is given, the vendor's least expensive configuration includes DOS. (*PC Magazine's* configuration includes DOS 5.0—4.01 or 3.3 if 5.0 is not available—to allow more accurate price comparisons.)

**Other bundled software** is software that comes with the system at no extra charge. This category includes disk-caching software (such as SMARTDRV.SYS), expanded memory management software (such as QEMM-386), Microsoft Windows 3.0, and any applications the vendor supplies as extras.

**FCC Class B identification number** Systems with a Class B rating from the Federal Communications Commission can be purchased for home use and are not likely to interfere with radio and television reception. Public Access Link, the FCC's bulletin board service (301-725-1072), lists every Class B system by its FCC identification number.

CONTINUES



Why Rent a  
USPC System  
AB6 \$1/20  
for \$99/mo.

???

# Wait!

Buying a PC these days is like throwing your money out the window. Those high-priced systems you bought just six months ago are now selling for a fraction of the original price. In fact, if you compare the prices of a CompuAdd, a Dell or a ZEOS, in this issue, versus an issue from six months ago, *you'll* feel like jumping out the window. But don't jump yet, *we have a solution.*

You can rent a USPC at an unbelievably low price. Once you compare our low rental rates to what you'll eventually lose if you purchase from one of those guys, you'll never buy another computer.

## **RENTALS - The Ultimate Upgradeable Solution**

When you buy a computer system you're stuck with it. In a few months you'll be left with an outdated box worth *much* less than you paid for. That's where renting makes a whole lot of sense. You can always trade-up to the latest technology and you'll never worry about *which charity to donate your old computers to.*

When you rent a USPC, you get a truly *obsolescence-free, risk-free, hassle-free* computer. The entire system is fully warranted for the entire rental period. We won't stick you with a limited warranty or limited upgradeability.

If you decide to upgrade, *just ask for it.* We'll upgrade you to a faster more powerful system. And unlike a lease or a mortgage, a rental is for a relatively short duration. In fact, after the initial rental period, you have the flexibility of returning the computer or continuing the rental for as long as you like.

## **Conserve Your Capital**

Why spend your money on computers if you don't have to - save the money and *give yourself a raise!* With a rental, you pay one low monthly payment with no additional charge for a service contract. And why wait five years to write off the computer when the entire rental cost is *100% tax deductible!*

**Don't Wait!**  
*Call Today - Ship Today!*

# OBSCOLE

## **Get The Best - Get A USPC**

If you're looking for the highest quality computer system, look no further. The USPC is built to *industrial quality specifications*, utilizing the highest Mean Time Between Failure computer components available. Our system board is the latest in high-integration surface mount technology and boasts one of the lowest component counts in comparable systems.

With a USPC, you won't get a clone keyboard, a cheap plastic case or a second-rate monitor. In fact, you won't find any *better components*, anywhere, than the ones we use for our system.

We didn't do all this just for you. Quite frankly, we also did it for ourselves - because you don't want any unnecessary downtime and we don't want to have to come service your rental unit any more than you want us to.

## **Service Guarantee**

Rentals are the easy way to use PCs because you *never have to spend a dime* to get first class service. Our 24 hour "fix it or replace it" warranty guarantees your satisfaction. And it's all included in your monthly rental.



GET THE  
BEST  
GET USPC!

# SCIENCE



## The Industry Leader

We've been manufacturing and renting computers for over a decade. Our list of satisfied customers includes most Fortune 1000 companies, as well as thousands of small and mid-sized businesses throughout the U.S. We developed the USPC computer system to meet the heavy demands and abuses that a rental unit must endure.

*So what are you waiting for?* Stop throwing your money out the window and call us to order your USPC today!

# USPC

SYSTEMS

## 1-800-GET-USPC

## 1-800-438-8772

**Call Today - Ship Today!**

HOURS: 8AM - 9PM EST MON. - FRI.

RENTAL AVAILABLE TO GOVERNMENT AND CORPORATIONS ONLY

### System 486S

Rent for \$149\*/\$99\*\*

(Rental fee toward purchase)

Intel 486SX/20  
7-16, 1-8 Bit ISA  
Expansion Slots  
Mid-size Tower Case  
64K Cache Static RAM  
2MB RAM Standard  
Expandable to 32 MB  
1.44 MB 3.5" Floppy Drive  
60 MB IDE Hard Drive  
1024 X 768 SVGA Adaptor  
1 Parallel/2 Serial Ports  
101 Keyboard



### System 486D

Rent for \$199\*/\$129\*\*

(Rental fee toward purchase)

Intel 486DX/33  
7-16, 1-8 Bit ISA  
Expansion Slots  
Mid-size Tower Case  
64K Cache Static RAM  
2MB RAM Standard  
Expandable to 32 MB  
1.44 MB 3.5" Floppy Drive  
60 MB IDE Hard Drive  
1024 X 768 SVGA Adaptor  
1 Parallel/2 Serial Ports  
101 Keyboard



### System 486E

Rent for \$269\*/\$179\*\*

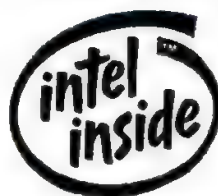
(Rental fee toward purchase)

Intel 486DX/33  
6 EISA  
Expansion Slots  
Mid-size Tower Case  
128K Cache Static RAM  
2MB RAM Standard  
Expandable to 32 MB  
1.44 MB 3.5" Floppy Drive  
60 MB IDE Hard Drive  
1024 X 768 SVGA Adaptor  
1 Parallel/2 Serial Ports  
101 Keyboard



### POPULAR OPTIONS

| Upgrade Item                | 6 Mo.* | 12 Mo.** |
|-----------------------------|--------|----------|
| 14" SVGA Non-Interlaced     | \$45   | \$30     |
| VGA Mono Display            | 15     | 10       |
| 5.25" Floppy Diskette Drive | 7      | 5        |
| 2 MB RAM Upgrade            | 15     | 10       |
| 6 MB RAM Upgrade            | 30     | 20       |
| 14 MB RAM Upgrade           | 65     | 45       |
| 120 MB Hard Drive Upgrade   | 22     | 15       |
| 200 MB Hard Drive Upgrade   | 45     | 30       |
| 300 MB Hard Drive Upgrade   | 99     | 70       |



\* Six Months Rental Rate

\*\* Twelve Months Rental Rate

USPC System is a registered trademark of USPC Corporation. All rights reserved. For more information write: USPC System, 21 Penn Plaza, New York, NY 10001. "Call Today - Ship Today" to the following conditions - Order must be received by 4:00pm EST/Credit must be approved prior to shipping/Proper forms and signed contract must be completed.

CIRCLE 139 ON READER SERVICE CARD

**COVER STORY**  
**33-MHz-BASED PCs**



## 33-MHz 486-BASED PCs: SUMMARY OF FEATURES

Products listed in alphabetical order by company name

— Editors' Choice  
■ — Yes □ — No

|                                              | ALR<br>BusinessVEISA<br>486/33 Model 200 | ALR<br>PowerPro VM<br>486/33 Model 150 | Amkly<br>486/33E                | Austin 486-33E<br>Wintower    |
|----------------------------------------------|------------------------------------------|----------------------------------------|---------------------------------|-------------------------------|
| List price (PC Magazine configuration)       | \$5,742                                  | \$10,222                               | \$6,950                         | \$4,482                       |
| Hard disk capacity                           | 212MB                                    | 150MB                                  | 210MB                           | 330MB                         |
| Distribution channel                         | Dealers                                  | Dealers                                | Dealers                         | Direct                        |
| Case style type                              | Small-footprint                          | Tower                                  | Small-footprint                 | Tower                         |
| Bus architecture                             | EISA                                     | EISA                                   | EISA                            | EISA                          |
| <b>[ MOTHERBOARD ]</b>                       |                                          |                                        |                                 |                               |
| Motherboard manufacturer                     | ALR                                      | ALR                                    | Amkly                           | Intel                         |
| Chip set manufacturer                        | Intel/ALR                                | ALR                                    | Intel                           | Intel                         |
| System shadowing/Video shadowing             | ■/■                                      | ■/■                                    | ■/■                             | ■/■                           |
| Upgradable processor                         | ■                                        | ■                                      | ■                               | □                             |
| BIOS version (or date)                       | Phoenix 4.03.03                          | Phoenix 4.03.03                        | Phoenix 1.00.02                 | Phoenix 1.10.33               |
| Flash EEPROM                                 | □                                        | □                                      | ■                               | □                             |
| Supports 80487/Weitek coprocessor            | ■                                        | ■                                      | ■                               | □                             |
| <b>[ MEMORY AND PROCESSOR RAM CACHE ]</b>    |                                          |                                        |                                 |                               |
| Installable RAM                              | 1MB-49MB                                 | 5MB-49MB                               | 4MB-112MB                       | 8MB-64MB                      |
| Cache controller                             | Proprietary                              | Proprietary                            | None                            | Intel                         |
| Installable RAM cache                        | 64K-256K                                 | 64K-256K                               | N/A                             | 64K-128K                      |
| <b>[ DISK DRIVES ]</b>                       |                                          |                                        |                                 |                               |
| Accessible drive bays                        | Two 5.25-inch,<br>one 3.5-inch           | Three 5.25-inch,<br>one 3.5-inch       | Three 5.25-inch,<br>no 3.5-inch | Six 5.25-inch,<br>no 3.5-inch |
| Internal drive bays                          | 1                                        | None                                   | 1                               | 2                             |
| Minimal floppy disk drive configuration      | 1.2MB, 1.44MB                            | 1.2MB, 1.44MB                          | 1.2MB, 1.44MB                   | 1.2MB, 1.44MB                 |
| Hard disk options                            | 80MB-1.2GB                               | 150MB-1.2GB                            | 120MB-340MB                     | 330MB-1.6GB                   |
| Disk controller location                     | Integrated                               | Card                                   | Integrated                      | Card                          |
| <b>[ EXPANSION BUS ]</b>                     |                                          |                                        |                                 |                               |
| 8-bit slots                                  | None                                     | None                                   | None                            | None                          |
| 16-bit slots                                 | 2 (2 open)                               | 2 (2 open)                             | None                            | None                          |
| 32-bit EISA/MCA slots                        | 4 (3 open)                               | 8 (6 open)                             | 6 (6 open)                      | 8 (6 open)                    |
| 32-bit proprietary slots                     | 3 (1 open)                               | 2 (none open)                          | 1 (none open)                   | None                          |
| Parallel, serial, mouse ports on motherboard | 1, 1, 1                                  | 2, 1, 1                                | 2, 1, 1                         | 2, 2, 0                       |
| <b>[ VIDEO ]</b>                             |                                          |                                        |                                 |                               |
| Standard display mode                        | Super VGA                                | Super VGA                              | 1,024 x 768                     | 1,024 x 768                   |
| Display circuitry location                   | Card                                     | Card                                   | Motherboard                     | Card                          |
| Video chip set manufacturer                  | Orchid                                   | Orchid                                 | Trident                         | Silicon<br>Subsystems         |
| <b>[ POWER SUPPLY ]</b>                      |                                          |                                        |                                 |                               |
| Power supply (watts)                         | 145                                      | 300                                    | 200                             | 300                           |
| Number of device connectors                  | 4                                        | 4                                      | 4                               | 7                             |
| <b>[ SOFTWARE ]</b>                          |                                          |                                        |                                 |                               |
| DOS                                          | 5.0                                      | 5.0                                    | 5.0                             | 5.0                           |
| Other bundled software                       | ALR EISA system<br>utilities             | ALR EISA system<br>utilities           | None                            | Microsoft<br>Windows 3.0      |
| <b>[ MISCELLANEOUS ]</b>                     |                                          |                                        |                                 |                               |
| Warranty                                     | 1 year                                   | 1 year                                 | 1 year                          | 1 year                        |
| First-year on-site service charge            | Depends on<br>system cost                | Depends on<br>system cost              | Included                        | Included                      |
| FCC Class B identification number            | E7YBV33486                               | E7YPWRP486DX-33                        | IFWAKREN48633E                  | HA7ACS433E-T                  |

N/A — Not applicable: The product does not have this feature.

ALR — Advanced Logic Research Inc., AMI — American Megatrends Inc., C&T — Chips and Technologies Inc., DTK — DTK Computer Inc.,

HP — Hewlett-Packard Co., VLSI — Very Large Scale Integrated Technology, TI — Texas Instruments Inc.



**COVER STORY**  
**33-MHz-BASED PCs**

| <b>Austin 486-33i<br/>Winstation</b>                                              | <b>Compaq<br/>Deskpro<br/>486/33M</b>                                       | <b>CompuAdd 433E<br/>Tower</b>                                             | <b>Dell<br/>PowerLine<br/>433DE</b>                                                 | <b>DTK<br/>FEAT-3300</b>                                                          | <b>Ergo Moby<br/>Brick<br/>486DX</b>                                                      | <b>Everex STEP<br/>486/33</b>                                      |
|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------|----------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|--------------------------------------------------------------------|
| \$2,695<br>210MB                                                                  | \$9,000<br>200MB                                                            | \$4,095<br>200MB                                                           | \$6,046.90<br>202MB                                                                 | \$3,399<br>240MB                                                                  | \$6,794<br>200MB                                                                          | \$7,531<br>213MB                                                   |
| Direct<br>Small-footprint<br>ISA                                                  | Dealers<br>Desktop<br>EISA                                                  | Direct<br>Tower<br>EISA                                                    | Dealers, direct<br>Small-footprint<br>EISA                                          | Dealers<br>Tower<br>ISA                                                           | Direct<br>Small-footprint<br>ISA                                                          | Dealers<br>Desktop<br>ISA                                          |
| Austin<br>OPTi<br>■/■<br>□<br>AMI (May 1991)<br><br>□<br>■                        | Compaq<br>Compaq<br>■/■<br>■<br>Compaq 08.14.91<br><br>□<br>□               | CompuAdd<br>Intel<br>■/■<br>□<br>Phoenix 1.10<br><br>□<br>■                | Dell<br>Dell/Intel<br>■/■<br>■<br>Phoenix/Dell 1.1<br><br>■<br>■                    | DTK<br>Discrete logic<br>□/□<br>□<br>DTK 4.26<br><br>■<br>■                       | Ergo<br>VLSI<br>■/■<br>■<br>Ergo 2.09<br><br>■<br>□                                       | Everex<br>Everex<br>■/■<br>□<br>AMI 1.10<br><br>■<br>■             |
| 4MB-32MB<br>OPTi<br>128K                                                          | 4MB-64MB<br>None<br>N/A                                                     | 4MB-64MB<br>Proprietary<br>256K                                            | 4MB-96MB<br>Dell<br>128K                                                            | 1MB-16MB<br>Discrete logic<br>64K-256K                                            | 4MB-32MB<br>None<br>N/A                                                                   | 1MB-64MB<br>Everex<br>128K-256K                                    |
| Three 5.25-inch,<br>no 3.5-inch<br>1<br>1.2MB, 1.44MB<br>40MB-426MB<br>Integrated | Three 5.25-inch,<br>no 3.5-inch<br>1<br>1.44MB<br>120MB-2.6GB<br>Integrated | Four 5.25-inch,<br>no 3.5-inch<br>5<br>1.2MB, 1.44MB<br>80MB-1.2GB<br>Card | Three 5.25-inch,<br>no 3.5-inch<br>1<br>1.2MB or 1.44MB<br>80MB-650MB<br>Integrated | Three 5.25-inch,<br>no 3.5-inch<br>3<br>1.2MB, 1.44MB<br>40MB-800MB<br>Integrated | No 5.25-inch,<br>one 3.5-inch<br>2<br>1.44MB<br>44MB-510MB<br>Integrated                  | Five 5.25-inch,<br>no 3.5-inch<br>2<br>1.2MB<br>20MB-1.6GB<br>Card |
| 1 (open)<br>6 (5 open)<br>None<br>None<br>2, 1, 0                                 | None<br>None<br>5 (5 open)<br>2 (2 open)<br>2, 1, 1                         | None<br>None<br>8 (6 open)<br>None<br>2, 1, 0                              | None<br>None<br>6 (6 open)<br>1 (none open)<br>1, 2, 1                              | 1 (open)<br>6 (4 open)<br>None<br>1 (open)<br>None                                | 1 (open)<br>1 (open)<br>None<br>None<br>3, 1, 0                                           | 1 (none open)<br>6 (4 open)<br>None<br>1 (none open)<br>2, 1, 0    |
| 1,024 x 768<br>Card<br>Diamond                                                    | Super VGA<br>Card<br>Compaq                                                 | 1,024 x 768<br>Card<br>Tseng                                               | 1,024 x 768<br>Motherboard<br>Western Digital                                       | 1,024 x 768<br>Card<br>Tseng                                                      | 1,024 x 768<br>Motherboard<br>C&T                                                         | Super VGA<br>Card<br>Tseng                                         |
| 200<br>4                                                                          | 240<br>4                                                                    | 300<br>9                                                                   | 224<br>4                                                                            | 250<br>5                                                                          | 42<br>1                                                                                   | 250<br>6                                                           |
| 5.0<br>Microsoft<br>Windows 3.0                                                   | 5.0<br>Diagnostics                                                          | 5.0<br>Microsoft<br>Windows 3.0,<br>Try-It                                 | 5.0<br>Microsoft<br>Windows 3.0                                                     | 5.0<br>Microsoft<br>Windows 3.0                                                   | 5.0<br>Adobe ATM or<br>DESQview 386<br>with QEMM,<br>Microsoft<br>Windows 3.0,<br>TREE 86 | 5.0<br>Microsoft<br>Windows 3.0                                    |
| 1 year<br>Included<br>HA7ACS433D-I                                                | 1 year<br>Depends on<br>dealer<br>CNT75MBD7                                 | 1 year<br>Included<br>F2P-433T                                             | 1 year<br>Included<br>E2K433DE                                                      | 1 year<br>Depends on<br>dealer<br>F825K4FEAT3300                                  | 1 year<br>10% of system<br>cost<br>IPV1486-33E                                            | 1 year<br>\$80<br>E3EEX-2900D-L                                    |

CONTINUES

# COVER STORY

## 33-MHz-BASED PCs

### 33-MHz 486-BASED PCs: SUMMARY OF FEATURES

Products listed in alphabetical order by company name

—Editors' Choice  
☒—Yes ☐—No

|                                              | Everex STEP 486/33e                                                       | Gateway 486/33C                                                           | GoldStar GS433                                                            | Hertz 486/33Ei                                                            | HP Vectra 486/33T                                                         | IBM PS/2 Model 90 XP 486                                                  |
|----------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|
| List price (PC Magazine configuration)       | \$8,231                                                                   | \$3,045                                                                   | \$2,699                                                                   | \$6,980                                                                   | \$11,929                                                                  | \$10,150                                                                  |
| Hard disk capacity                           | 213MB                                                                     | 200MB                                                                     | 200MB                                                                     | 200MB                                                                     | 168MB                                                                     | 160MB                                                                     |
| Distribution channel                         | Dealers                                                                   | Direct                                                                    | Dealers                                                                   | Dealers                                                                   | Dealers                                                                   | Dealers                                                                   |
| Case style type                              | Tower                                                                     | Tower                                                                     | Desktop                                                                   | Tower                                                                     | Tower                                                                     | Desktop                                                                   |
| Bus architecture                             | EISA                                                                      | ISA                                                                       | ISA                                                                       | EISA                                                                      | EISA                                                                      | MCA                                                                       |
| <b>MOTHERBOARD</b>                           |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |
| Motherboard manufacturer                     | Everex                                                                    | Micronics                                                                 | Goldstar                                                                  | Intel                                                                     | HP                                                                        | IBM                                                                       |
| Chip set manufacturer                        | Intel                                                                     | Micronics                                                                 | VLSI                                                                      | Intel                                                                     | HP                                                                        | IBM                                                                       |
| System shadowing/Video shadowing             | <input checked="" type="checkbox"/> / <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> / <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> / <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> / <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> / <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> / <input checked="" type="checkbox"/> |
| Upgradable processor                         | <input type="checkbox"/>                                                  | <input type="checkbox"/>                                                  | <input type="checkbox"/>                                                  | <input type="checkbox"/>                                                  | <input type="checkbox"/>                                                  | <input type="checkbox"/>                                                  |
| BIOS version (or date)                       | Everex/Ami (August 1991)                                                  | Phoenix 0.10.G17-2                                                        | Quadtel 3.0                                                               | Phoenix 1.10.33 K1                                                        | HP K.03.02                                                                | IBM 1.02                                                                  |
| Flash EEPROM                                 | <input type="checkbox"/>                                                  | <input type="checkbox"/>                                                  | <input checked="" type="checkbox"/>                                       | <input type="checkbox"/>                                                  | <input type="checkbox"/>                                                  | <input type="checkbox"/>                                                  |
| Supports 80487/Weitek coprocessor            | <input checked="" type="checkbox"/>                                       | <input checked="" type="checkbox"/>                                       | <input type="checkbox"/>                                                  | <input checked="" type="checkbox"/>                                       | <input checked="" type="checkbox"/>                                       | <input checked="" type="checkbox"/>                                       |
| <b>MEMORY AND PROCESSOR RAM CACHE</b>        |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |
| Installable RAM                              | 1MB–64MB                                                                  | 4MB–64MB                                                                  | 4MB–32MB                                                                  | 4MB–64MB                                                                  | 4MB–64MB                                                                  | 8MB–64MB                                                                  |
| Cache controller                             | Intel                                                                     | Micronics                                                                 | None                                                                      | Intel                                                                     | HP                                                                        | IBM                                                                       |
| Installable RAM cache                        | 256K                                                                      | 64K                                                                       | N/A                                                                       | 128K                                                                      | 128K                                                                      | 256K                                                                      |
| <b>DISK DRIVES</b>                           |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |
| Accessible drive bays                        | Four 5.25-inch, no 3.5-inch                                               | Four 5.25-inch, two 3.5-inch                                              | Three 5.25-inch, one 3.5-inch                                             | Four 5.25-inch, no 3.5-inch                                               | Six 5.25-inch, no 3.5-inch                                                | One 5.25-inch, one 3.5-inch                                               |
| Internal drive bays                          | 2                                                                         | 2                                                                         | 1                                                                         | 4                                                                         | None                                                                      | 4                                                                         |
| Minimal floppy disk drive configuration      | 1.2MB, 1.44MB                                                             | 1.2MB, 1.44MB                                                             | 1.2MB, 1.44MB                                                             | 1.2MB or 1.44MB                                                           | 1.44MB                                                                    | 1.44MB                                                                    |
| Hard disk options                            | 20MB–1.6GB                                                                | 40MB–1.2GB                                                                | 40MB–200MB                                                                | 52MB–2GB                                                                  | 84MB–1GB                                                                  | 80MB–400MB                                                                |
| Disk controller location                     | Card                                                                      | Integrated                                                                | Integrated                                                                | Card                                                                      | Integrated                                                                | Card                                                                      |
| <b>EXPANSION BUS</b>                         |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |
| 8-bit slots                                  | 1 (open)                                                                  | None                                                                      | None                                                                      | None                                                                      | None                                                                      | None                                                                      |
| 16-bit slots                                 | None                                                                      | 8 (6 open)                                                                | 7 (5 open)                                                                | None                                                                      | None                                                                      | None                                                                      |
| 32-bit EISA/MCA slots                        | 6 (3 open)                                                                | None                                                                      | None                                                                      | 10 (8 open)                                                               | 8 (8 open)                                                                | 4 (3 open)                                                                |
| 32-bit proprietary slots                     | 1 (none open)                                                             | None                                                                      | 1 (open)                                                                  | None                                                                      | 4 (none open)                                                             | 3 (1 open)                                                                |
| Parallel, serial, mouse ports on motherboard | None                                                                      | None                                                                      | None                                                                      | 2, 2, 1                                                                   | None                                                                      | 2, 2, 1                                                                   |
| <b>VIDEO</b>                                 |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |
| Standard display mode                        | Super VGA                                                                 | 1,024 x 768                                                               | 1,024 x 768                                                               | 1,024 x 768                                                               | Super VGA                                                                 | XGA                                                                       |
| Display circuitry location                   | Card                                                                      | Card                                                                      | Card                                                                      | Card                                                                      | Card                                                                      | Motherboard                                                               |
| Video chip set manufacturer                  | Tseng                                                                     | Tseng                                                                     | Trident                                                                   | Diamond                                                                   | HP                                                                        | IBM                                                                       |
| <b>POWER SUPPLY</b>                          |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |
| Power supply (watts)                         | 250                                                                       | 200                                                                       | 200                                                                       | 396                                                                       | 360                                                                       | 194                                                                       |
| Number of device connectors                  | 6                                                                         | 6                                                                         | 3                                                                         | 6                                                                         | 6                                                                         | 5                                                                         |
| <b>SOFTWARE</b>                              |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |
| DOS                                          | 5.0                                                                       | 5.0                                                                       | 5.0                                                                       | 5.0                                                                       | 5.0 (\$119)                                                               | 5.0                                                                       |
| Other bundled software                       | Microsoft Windows 3.0                                                     | Microsoft Windows 3.0                                                     | None                                                                      | None                                                                      | None                                                                      | None                                                                      |
| <b>MISCELLANEOUS</b>                         |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |                                                                           |
| Warranty                                     | 1 year                                                                    | 1 year                                                                    | 1 year                                                                    | 1 year                                                                    | 1 year                                                                    | 1 year                                                                    |
| First-year on-site service charge            | \$80                                                                      | Included                                                                  | Included                                                                  | 10% of system cost                                                        | Included                                                                  | Depends on dealer                                                         |
| FCC Class B identification number            | E3EEX-2900D-LE                                                            | HWY M486-33                                                               | ESQFTNB486-33P                                                            | EJM 486 S403                                                              | None                                                                      | ANO8590A                                                                  |

ALR—Advanced Logic Research Inc., AMI—American Megatrends Inc., C&T—Chips and Technologies Inc., DTK—DTK Computer Inc.,

HP—Hewlett-Packard Co., VLSI—Very Large Scale Integrated Technology, TI—Texas Instruments Inc.



# COMPETITOR 33-MHz-BASED PCs

| PC                                                            |                                                        |                                                            |                                                           |                                                          |                                                          |                                                                            |
|---------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------------------------|
| Northgate<br>Power Plus 486<br>ZXP                            | Tangent 433e                                           | Tangent 433i                                               | Tri-Star Flash<br>Cache 486 EISA                          | Twinhead<br>Superset 600/433C                            | Zenith Z-486/33E                                         | Zeos 486-33                                                                |
| \$3,899<br>212MB                                              | \$4,995<br>210MB                                       | \$3,183<br>210MB                                           | \$3,795<br>210MB                                          | \$4,279<br>200MB                                         | \$10,997<br>200MB                                        | \$3,545<br>210MB                                                           |
| Direct<br>Tower<br>ISA                                        | Direct<br>Tower<br>EISA                                | Direct<br>Mini-tower<br>ISA                                | Direct<br>Tower<br>EISA                                   | Dealers<br>Small-footprint<br>ISA                        | Dealers<br>Small-footprint<br>EISA                       | Direct<br>Tower<br>ISA                                                     |
| Northgate<br>OPTi<br>■/■<br>■<br>Northgate 6.07<br><br>□<br>■ | Mylex<br>Intel<br>■/■<br>□<br>Mylex 6.04<br><br>□<br>■ | Dash<br>OPTi<br>■/■<br>□<br>AMI (March 1991)<br><br>□<br>■ | Free<br>Intel<br>■/■<br>□<br>Award 15410005<br><br>□<br>■ | Twinhead<br>Intel<br>■/■<br>■<br>Award 3.0<br><br>□<br>■ | Zenith<br>Intel<br>■/■<br>□<br>Zenith 3.7F<br><br>■<br>■ | Zeos<br>VLSI<br>■/■<br>■<br>Award 3.10<br><br>□<br>□                       |
| 4MB-32MB<br>OPTi<br>64K                                       | 1MB-32MB<br>Mylex<br>128K                              | 1MB-64MB<br>OPTi<br>64K-256K                               | 4MB-64MB<br>Free Technology<br>256K                       | 4MB-32MB<br>Twinhead<br>64K                              | 4MB-64MB<br>None<br>N/A                                  | 8MB-32MB<br>Intel<br>128K                                                  |
| Three 5.25-inch,<br>no 3.5-inch<br>4<br>1.2MB, 1.44MB         | Six 5.25-inch,<br>no 3.5-inch<br>None<br>1.2MB         | Three 5.25-inch,<br>no 3.5-inch<br>2<br>1.2MB              | Four 5.25-inch,<br>no 3.5-inch<br>4<br>1.2MB, 1.44MB      | One 5.25-inch,<br>two 3.5-inch<br>1<br>1.2MB             | One 5.25-inch,<br>two 3.5-inch<br>None<br>1.44MB         | Four 5.25-inch,<br>no 3.5-inch<br>5<br>1.2MB, 1.44MB                       |
| 52MB-1.2GB<br>Integrated                                      | 52MB-1.6GB<br>Card                                     | 52MB-1.6GB<br>Integrated                                   | 40MB-1.2GB<br>Card                                        | 100MB-500MB<br>Integrated                                | 200MB-400MB<br>Integrated                                | 42MB-1.16GB<br>Integrated                                                  |
| None<br>8 (7 open)<br>None<br>None<br>2, 1, 0                 | None<br>None<br>8 (5 open)<br>None<br>None             | None<br>8 (5 open)<br>None<br>None<br>None                 | None<br>2 (none open)<br>6 (5 open)<br>None<br>None       | None<br>4 (4 open)<br>None<br>None<br>2, 1, 0            | None<br>None<br>5 (3 open)<br>None<br>2, 1, 0            | 1 (open)<br>7 (6 open)<br>None<br>None<br>2, 1, 0                          |
| 1,024 x 768<br>Card<br>S3                                     | 1,024 x 768<br>Card<br>S3                              | 1,024 x 768<br>Card<br>S3                                  | 1,024 x 768<br>Card<br>Tseng/Sierra                       | 1,024 x 768<br>Motherboard<br>Trident                    | TIGA<br>Card<br>TI                                       | 1,024 x 768<br>Card<br>Tseng                                               |
| 220<br>7                                                      | 300<br>4                                               | 300<br>6                                                   | 230<br>4                                                  | 165<br>4                                                 | 200<br>3                                                 | 300<br>4                                                                   |
| 5.0<br>Microsoft<br>Windows 3.0,<br>QA Plus 4.2               | 5.0<br>None                                            | 5.0<br>None                                                | 5.0<br>Microsoft<br>Windows 3.0                           | 5.0<br>LIM 4.0,<br>Microsoft<br>Windows 3.0              | 5.0<br>Microsoft<br>Windows 3.0                          | 5.0<br>Ami Pro, Lotus<br>1-2-3 for<br>Windows,<br>Microsoft<br>Windows 3.0 |
| 1 year<br>Included<br>GT6486I3CT                              | 1 year<br>10% of system<br>cost<br>None                | 1 year<br>Included<br>I174433I                             | 2 years<br>Included<br>JASTS486-33ET                      | 1 year<br>Included<br>FKGSS-600-433                      | 1 year<br>\$80<br>IFO-GAZELLE                            | 1 year<br>\$49<br>BYDPCT48633NT                                            |

ENDS



Inside, the STEP 486/33e is spacious and uncluttered. Four front-accessible drive bays and the power supply occupy the top part of the case. All the connectors are easy to reach. Just below them is a drive frame that can hold either two half-height or two full-height drives. The drive frame also serves as a brace across the middle of the computer, giving the chassis better support. The motherboard in this model is larger than in the STEP 486/33, and the drive frame covers about a third of the

## COVER STORY 33-MHz-BASED PCs

motherboard. All the important components, however, are easily accessible.

Six 32-bit EISA slots maximize the advantage of the STEP 486/33e's 32-bit data path. In the tested unit, a port controller, an ESDI controller for the 200MB hard disk, and Viewpoint NI video card occupied three slots. Our unit also held an 8-bit ISA and a proprietary 32-bit memory board slot. As in the ISA version, the STEP 486/33e's motherboard holds up to 64MB of RAM; it comes standard with a 256K RAM cache.

The EISA machine was slightly but not significantly slower than its ISA counterpart on the processor and memory tests. The STEP 486/33e's video result was markedly slower than the ISA-based version's but was still one of the top five scores. Everex had no explanation for this. Once again, the Maxtor ESDI hard disk's test time was unremarkable. You can use an EISA hard disk controller to improve performance under certain operations (for an extra \$460).

Everex offers free on-site service from National Computer Service; you can extend it beyond the one-year warranty. Other attractive options are a 48-hour turn-around policy and long technical support hours: 9:00 A.M. to 10:00 P.M. E.S.T. (though the call itself is not toll-free).

The Everex STEP 486/33e has the same high quality of design and performance as its ISA cousin, the Everex STEP 486/33. What the STEP 486/33e offers beyond the ISA version is the ability to handle EISA peripherals, as well as better throughput in extremely demanding applications. If you know you want EISA compatibility, it's probably worth spending the extra bit more.

## GATEWAY 2000 Gateway 486/33C

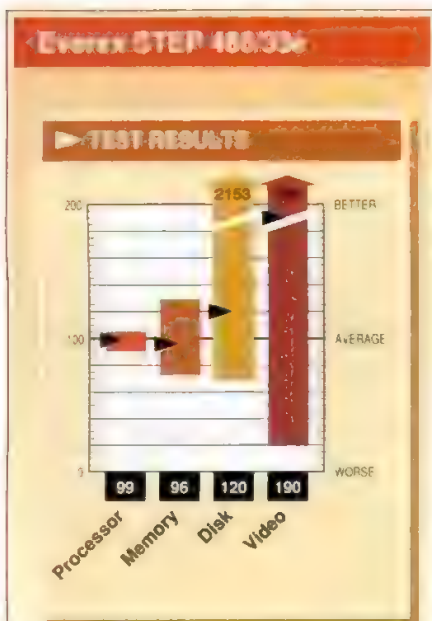
by Patrick Honan ■ Gateway 2000's Gateway 486/33C tower goes straight to the heart of corporate users: It is a solidly constructed system packed with reliable components at a very competitive price.

The Gateway's tower case measures a hefty 25 by 7.5 by 16.5 inches; wheels to facilitate moving it would be welcome. Of the eight drive bays, the four 5.25-inch and two 3.5-inch are front-accessible, and two more 5.25-inch drive bays are inter-

nal. The drive bays make the 486/33C a good choice as a file server if you don't mind the ISA bus. Potential users should check out Gateway's desktop model with five drive bays. The 486/33C performed our tests about as well as any EISA system did. The company introduced its Gateway 486/33E, an EISA version of the system we tested, too late for us to review it.

The reviewed machine had a full-size Micronics motherboard, but Gateway was in the process of switching to a baby-AT Micronics motherboard. Both motherboards support 64MB of 70-nanosecond page-mode RAM but arrive at this total differently. All memory on the reviewed system is added to 16 SIMM sockets on the motherboard. The new motherboard has eight SIMM sockets that accept up to 32MB and a 32-bit slot that can take 32MB more on a memory board. Both motherboards use a 64K direct-mapped cache of 25-ns. SRAM, but no larger cache sizes are available. On the new motherboard, the SIMM sockets are located on the front of the case and are easy to reach, whereas cables blocked some of the sockets on the old board.

Both motherboards have eight 16-bit ISA slots. The video board and I/O board occupy two slots, leaving plenty of room for drive controllers, network interface boards, and other peripherals. Knockout panels on the back let you add five 25-pin and three 9-pin ports without having to fill panel openings reserved for slots. One of



**In Short:** The Everex STEP 486/33e scored well on our benchmark tests, but it was slightly slower than the STEP 486/33 even though both use a direct-mapped write-back cache. This EISA model has six 32-bit expansion slots and six 5.25-inch drive bays, though an optional cube chassis can give it more.

**Gateway 486/33C**  
Gateway 2000,  
610 Gateway Dr.,  
N. Sioux City, SD  
57049; 800-523-  
2000, 605-232-  
2000.

**List price (tested configuration):**  
\$3 045.

**Memory and processor RAM cache:** 8MB  
70-ns SIMMs,  
64K cache

**Disk drives and controller:**  
Western Digital  
15-ms, 200MB  
IDE hard disk, 1.2MB and 1.44MB floppy disk drives.

**Display:** Diamond 1,024-by-768 adapter with 1MB RAM, MAG Computronic 14-inch monitor.

**Monitor refresh rate:** 72 Hz.

**Software:** DOS 5.0, Microsoft Windows 3.0.

CIRCLE 493 ON READER SERVICE CARD



# THE ULTIMATE BUSINESS COMPUTERS

PERFORMANCE | UPGRADABLE COMPUTER SYSTEMS FROM CLUB COMPUTER CORPORATION

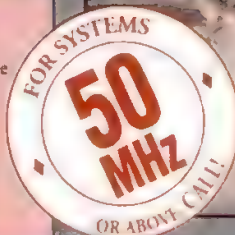
It's time to say goodbye to obsolescence. With CLUB's Falcon Architecture™, you can keep abreast with technology by upgrading to the power that the fastest, newest microprocessor has to offer. Starting with a 25-MHz 386 system, you can move up to speed with any faster 386 processors, or any 486SX or 486DX processors. All you need to do is change a card the same way you would any video card. It's just that simple. The Falcon Architecture offers you the most logical, and yet the simplest upgrade available in the market. Now, you don't have to pay a premium for an overpowered system to anticipate future needs. Preparing for the future has never been easier. Nor has buying the right computer. You can be sure that the computer you buy today can meet your needs tomorrow.

CLUB's systems have won numerous awards from major industry publications. We named them the "Blue Ribbon Champions."

Call today and find out how CLUB's ultimate business computers can work for you.

## ALL CLUB BLUE RIBBON SYSTEMS INCLUDE:

- ◆ 1.2MB and 1.44MB Floppy Drives
- ◆ Super VGA Card
- ◆ 4MB memory
- ◆ 14" 1024x768 Color Monitor
- ◆ 1 Parallel and 2 Serial Ports
- ◆ 101-key Tactile Keyboard
- ◆ MS-DOS 5.0 and MS-Windows
- ◆ Free GE On-site Service
- ◆ Microsoft® Serial Mouse
- ◆ Free Full 1 Year Warranty
- ◆ 30 Day Money Back Guarantee
- ◆ 24-hour FAX Line
- ◆ Free Lifetime On-line Technical Support
- ◆ Same Day Shipping
- ◆ Leasing Program Available



### CLUB 486/33

- ◆ i486/33 processor
- ◆ 64K cache RAM\*
- ◆ 4MB memory
- ◆ 240MB 16ms hard disk
- ◆ Video caching and shadowing
- ◆ Tower case available
- ◆ Performance 15.2 MIPS



**\$3299**  
\$130/mo†

### CLUB 486SX/25

- ◆ i486SX/25 processor
- ◆ 64K cache RAM\*
- ◆ 4MB memory
- ◆ 240MB 16ms hard disk
- ◆ Video caching and shadowing
- ◆ Tower case available
- ◆ Performance 11.4 MIPS



**\$3095**  
\$122/mo†

### CLUB 486SX/20

- ◆ i486SX/20 processor
- ◆ 64K cache RAM\*
- ◆ 4MB memory
- ◆ 240MB 16ms hard disk
- ◆ Video caching and shadowing
- ◆ Tower case available
- ◆ Performance 8.9 MIPS



**\$2895**  
\$114/mo†

### CLUB 386/33

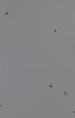
- ◆ i386/33 processor
- ◆ 64K cache RAM\*
- ◆ 4MB memory
- ◆ 120MB 16ms hard disk
- ◆ Video shadowing
- ◆ Tower case available
- ◆ Performance 8.3 MIPS



**\$2459**  
\$97/mo†

### CLUB 386/25

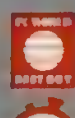
- ◆ i386/25 processor
- ◆ 64K cache RAM\*
- ◆ 4MB memory
- ◆ 120MB 16ms hard disk
- ◆ Video shadowing
- ◆ Tower case available
- ◆ Performance 6.1 MIPS



**\$2259**  
\$89/mo†

### CLUB 386SX†

- ◆ i386SX processor
- ◆ 2MB memory
- ◆ 50MB 17ms hard disk
- ◆ BIOS shadowing
- ◆ Small foot-print case



16 MHz **\$1469**  
\$58/mo†  
20 MHz **\$1569**  
\$62/mo†

For more information and free catalog call CLUB today. In the Continental USA, Hawaii and Alaska call toll-free:

**800-368-3288**

FAX: 510-490-2687  
International call: 510-683-6688  
In Canada call CLUB Canada,  
Toronto: 416-609-8121  
Call for Government/Educational program.  
GSA# GS00K90AGS5260



**CLUB**  
Computer Corporation

ESTABLISHED 1986  
3401 W. Warren Ave.  
Fremont, California 94539  
HOURS: MON-FRI  
7:00 A.M.—5:00 P.M. PST

i486, i486SX, i386 & i386SX are trademarks of Intel Corporation. The Intel Inside Logo is a trademark of Intel Corporation. All other products and their brand names are trademarks of their respective companies. FCC B, UL, CSA and TUV listed.

\*256K RAM cache upgrade available. †Based on 36 month, 60 day deferred payment plan for Qualified Corporations. Payment may vary due to rates or use tax.  
‡Not upgradable due to 16-bit system architecture.

CIRCLE 238 ON READER SERVICE CARD

# With most mail order computers, this is the only service person you'll ever see.

*Now, buy direct from  
Sears Business Centers  
and get more than a great price.*

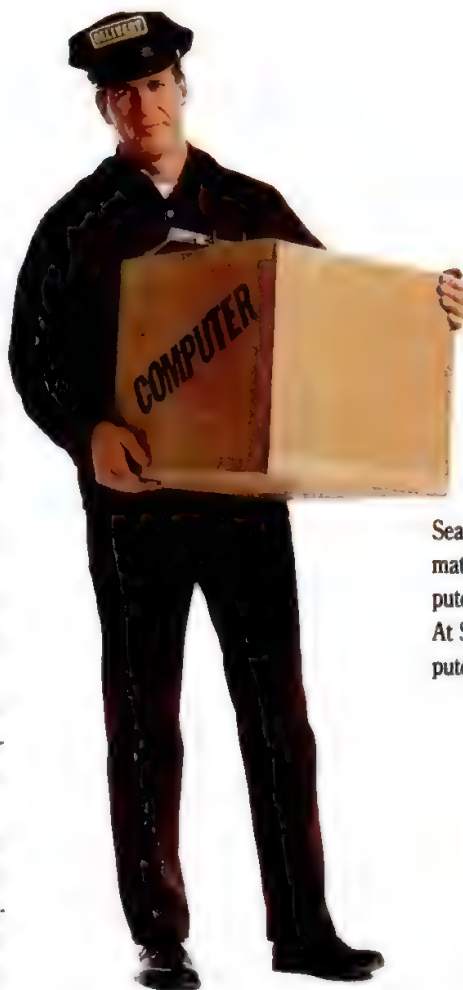
Admit it. You're looking for the fastest machine around at the lowest price you can find. And you probably think mail order companies offer the only solution.

Now, Sears Business Centers has a better solution.

We've priced our state-of-the-art Cumulus™ computers right where you want them—at a cost you can afford.

But that's not all. Our low prices also include comprehensive service and support. And that means we do more than simply drop off a box at your door.

When you buy a computer from Sears Business Centers, you're automatically backed by our nationwide service organization. We have a network of more than 200 trained and certified technicians stationed at over 100 service centers across the United States. And since we're within easy driving distance of most medium- and large-sized companies, we can provide prompt, personal service whenever and wherever you need it. That includes instal-



lation, training, repair service and more. Just call our Client Support Center toll-free and we'll assist you over the phone, or send a technician to your place of business right away.

So, why sacrifice local service for price, when you can have both? Call Sears Business Centers today for more information about our affordable Cumulus computers and our reliable, personal service. At Sears Business Centers, we deliver computers...and a whole lot more.



**Priced Lower Than Ever Before—**  
The Cumulus Workbox 386SX/40.  
Intel® 80386SX 16MHz System,  
40MB Hard Drive, and 1MB RAM  
expandable to 16MB.

For pricing information and the  
Sears Business Centers nearest you, call:

**1-800-876-0088**

EXT. 290

**SEARS**  
BUSINESS CENTERS

© Sears, Roebuck and Co. 1991  
CUMULUS™ is a trademark of CUMULUS Corporation.  
® Intel is a registered trademark of Intel Corp.



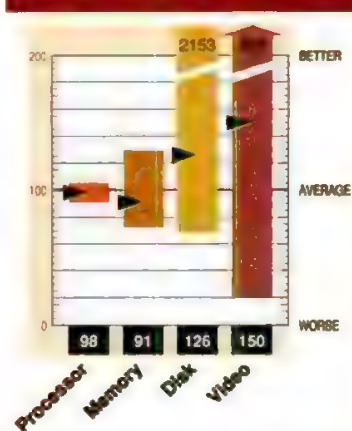


the slots on the new motherboard doubles as the 32-bit memory slot.

The tested machine costs \$3,045; the desktop version is \$100 less. The best part is that Gateway doesn't skimp to offer such a low price. For example, the 14-inch color monitor supports a noninterlaced signal at the 1,024-by-768 resolution and a refresh rate of 72 Hz, making it excellent

### Gateway 486/33C

#### TEST RESULTS



**In Short:** The 33-MHz Gateway 486/33C is designed for use as a file server. Eight drive bays and a hard disk capacity as large as 1.2GB should satisfy most storage needs, but some users may want the more powerful EISA bus instead of this PC's ISA bus. The \$3,045 price for the reviewed machine is excellent, especially since Gateway uses quality components and provides one year of free on-site service.

### COVER STORY 33-MHz-BASED PCs

for work in resolutions higher than 640-by-480. Gateway also sells drives as large as a 1.2GB SCSI hard disk.

The 486/33C was in the upper half of the tested systems on PC Magazine Labs' processor benchmark test. The Western Digital Piranha 4200 hard disk with a built-in 64K buffer turned in a better-than-average time. The system was slightly above average on the video test and slightly below average on the memory test.

Gateway's 124-key keyboard, dubbed the AnyKey keyboard, has horizontal and vertical function keys, a macro record key, and other goodies. If this sounds too exotic, you can order a traditional 101-key keyboard. The 486/33C comes with a one-year parts-and-labor warranty and free on-site service from TRW. Toll-free technical support hours are generous: 7:00 A.M. to 1:00 A.M. weekdays and 10:00 A.M. to 3:00 P.M. Saturdays, E.S.T.

The Gateway 486/33C's speed won't dazzle you, and some people in the market for a server will want the power of the 32-bit EISA bus. But reliable components, good service and support, strong expansion capabilities, and a competitive price make it a strong value among ISA machines.

### GOLDSTAR INC. GoldStar GS433

**by Tom Unger.** Nothing inside the \$2,699 small-footprint desktop GoldStar GS433 is on the cutting edge of current technology. But if you're in the market for a fast ISA workstation, this moderately priced system will fill the bill.

The GS433 won't set any speed records, but underlying the system's slightly below-average scores on PC Magazine Labs' benchmark tests is the idea that even a slow 486 33-MHz model is faster than almost anything available now. Can the GS433 compete against 486 EISA machines with processor RAM caches and caching disk controllers? Not a chance. But the GS433 will outperform comparably equipped 386/33s from Compaq, Dell, and IBM—and do so for less money.

You won't find many name-brand components in the GS433; its motherboard and 16-bit Super VGA card don't carry identifying lettering. The pass-through controller board for the IDE hard

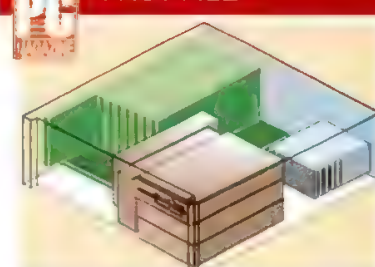


disk and floppy disk drive, which handles parallel and serial I/O, is similarly anonymous.

Our test unit included a GoldStar 1460 14-inch monitor capable of 1,024-by-768 resolution. Although the anonymous video card cannot produce noninterlaced 1,024-by-768, such a resolution is virtually unreadable on a screen this size anyway.

More to its credit, the GS433 is made of sturdy stuff—from its all-metal chassis and cover to its 211MB Seagate IDE hard disk and 200-watt auto-switching power supply. Despite its small footprint, the system also provides plenty of expandability. The power supply had five connectors—one for each of the five drive bays (three 5.25-inch and two 3.5-inch floppy disk drives). Four of these bays were accessible in our test unit; the internal one was occupied by a Seagate hard disk. The GS433 has seven 16-bit ISA expansion slots and one high-speed 32-

### PC FACT FILE



#### GoldStar GS433

Goldstar Inc., 3003 N. First St., San Jose, CA 95134; 408-432-1331.

List price (tested configuration): \$2,699.

Memory and processor RAM cache: 8MB RAM, no processor RAM cache.

Disk drives and controller: Seagate 19-mb, 200MB IDE hard disk, 1.2MB and 1.44MB floppy disk drives.

Display: Trident 1,024-by-768 adapter with 1MB RAM, Goldstar 14-inch monitor.

Monitor refresh rate: 72 Hz.

Software: DOS 5.0, Microsoft Windows 3.0.

CIRCLE 494 ON READER SERVICE CARD



## HERTZ COMPUTER CORP. Hertz 486/33Ei

by Bruce Brown ■ Hertz Computer Corp. is one of many vendors that resell Intel-manufactured systems. At a time when many companies are still thinking about how much postsale service to give, Hertz goes the industry one better by offering presale service as well. The company lets large-account buyers bring in all their software and peripherals, install everything in a Hertz system at the vendor's New York location, and check to see if it all fits and works according to expectations.

Indeed, you might have to be a large-account buyer just to look at the machine:



It is not for sale directly to the public. Hertz sells through VARs or directly to government or corporate accounts. But if you are budgeted for expansion and need a high-quality EISA file server, the \$7,995 Hertz 486/33Ei is too good to overlook.

The emphasis on presale and postsale service is only part of this ruggedly built system's value. Using Intel components, the motherboard holds 64MB RAM and has ten expansion slots. A 396-watt power supply ensures more than adequate power for eight drives (four with removable media). At \$7,995, this system is well priced for what it offers (namely, an EISA bus and disk controller), though it is costly compared with many

of the systems in this review.

Moreover, for a system intended as a file server, the Hertz 486/33Ei's monitor is first-rate: a 14-inch MAG PMV14VC Plus capable of a 90-Hz refresh rate at 1,024-by-768 resolution. Video is not integrated on the motherboard but is handled by a Diamond SpeedSTAR card with a Tseng chip set. The card holds 1MB of video RAM.

### HIGH CAPACITY

Measuring 4 inches deeper than it is high (24 by 7 by 28 inches), the case of the Hertz system is deeper than usual, but with good reason. If you pack this system with drives, memory, and expansion boards you will want all the ventilation you can get. The high-capacity power supply is enough for the needs of a loaded system, and cooling is aided by a large auxiliary fan and plenty of internal space so that the components aren't all stacked on top of each other. Heavy-duty shielding has earned the system FCC Class B approval.

The Hertz 486/33Ei performed well on

**In Short:** The GoldStar GS433 proves that a generic and otherwise average ISA computer can be a great value. The GS433's average performance on PC Magazine Labs' benchmark tests is balanced by a below-average price tag and free on-site service for the duration of the one-year parts-and-labor warranty. While you cannot buy this machine direct, your distributor or computer superstore discount makes this an excellent buy.

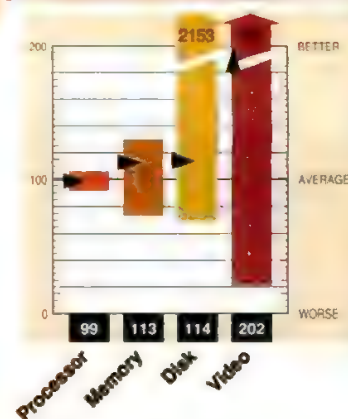
bit slot for additional memory. Our GS433 test unit came with 8MB of 80-nano-second SIMM RAM, expandable to 32MB on the motherboard.

Goldstar sells through large distributors such as Ingram Micro-D and through computer superstores as well. In neither case does it configure machines individually, although in most cases DOS 5.0 and Microsoft Windows 3.0 are included at little or no extra cost. Generally, Goldstar leaves the value-added work to the distributors and dealers and therefore would not quote prices for component or memory upgrades. In line with a welcome trend in the industry, Goldstar's standard one-year parts-and-labor warranty includes free on-site service from TRW, as well as toll-free technical support and parts swapping in emergencies.

This may not be the fastest or prettiest of the systems in our roundup. But for a single-user workstation, the combination of the GoldStar GS433's components and the powerful 486DX processor makes for a computer that gives you a lot of bang for your buck.

## Hertz 486/33Ei

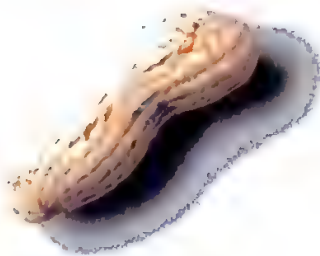
### ▶ TEST RESULTS



**In Short:** The Hertz 486/33Ei is an extremely rugged tower-style computer based on Intel system components. With its 64MB motherboard RAM capacity, eight drive bays, ten EISA expansion slots, and 396-watt power supply, this system is best used as a file server. It was a solid performer on PC Magazine Labs' benchmark tests, even for this already fast class of machines. With a fair price for the quality it provides, the 486/33Ei is a recommended buy.



**WE HAVE A FEW WORDS FOR PEOPLE  
WHO DEMAND HIGH PERFORMANCE AND  
EXPECT TO PAY PEANUTS FOR IT.**



**DELL**  
COMPUTER  
CORPORATION

# MORE POWER TO YOU.

You wanted it, you got it.

Introducing the Dell® 486P/20. A computer that gives you an i486™ SX processor at the price of an i386™ DX machine.

An incredible performance boost of up to 40% at virtually no additional cost.



Generating enough processing power to exploit the full potential of future versions of Microsoft® Windows™ and OS/2®.

Making whatever software you run, run that much faster.

Giving you quicker recalcs, database compiles and screen refreshes.

In short, getting rid of excess wait.

And if that isn't impressive enough, the Dell 486P/20 comes with an upgradeable processor that can go from a 20 MHz i486SX chip all the way up to a high-end 33 MHz i486DX system, and even beyond.

Which, considering that we're talking about a computer under \$2,000, is nothing short of revolutionary.

**A true power user's desktop.** For its low price, the Dell 486P/20 has a lot of technical innovations you wouldn't expect to find on even higher end machines. Things like programmable Flash EPROMs, for example, that make conventional methods of upgrading system BIOS seem almost obsolete. You won't have to take this computer apart and lose your patience trying to pry out a reluctant chip. Just slip in a diskette — that's all.

Expanding memory is equally convenient. One of the few PCs to support 16 MB SIMMs, the 486P/20 carries 4 memory expansion sockets, on its main board. So as your needs grow, you can keep adding RAM in 1, 4, or 16 MB increments up to a total of 64 MB. That's plenty of room to run your networking software, Microsoft Windows and just about any high-performance graphics application.

And talking about graphics, a small expansion of video memory to 1 MB (512K is standard) will put over 32,000 colors at your disposal, letting you create images that approach photographic quality.

The 486P/20 also makes those images a lot easier on your eyes. It supports up

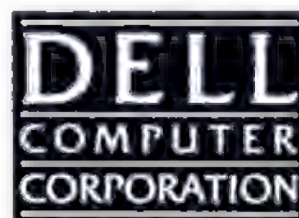
to 1024 x 768 non-interlaced video at a fast 70 Hz refresh rate for a flicker-free display. Unlike the kind you get on some competitive machines that are limited to 60 Hz non-interlaced.

**An i486SX processor with the future built in.** Because the Dell 486P/20 upgrades via a processor chip instead of traditional processor cards, upgrading takes the form of a single, economical step:

Just remove one chip and replace it with a higher performance version.

On the other hand, if you never need to upgrade at all, you don't end up having paid a price penalty to get the system in the first place. Either way, you win.

Apart from the processor, the 486P/20 is also designed to allow easy upgrading of hard disks, memory and video capability. So when your needs change, the rest of your computer can, too.



## 800-545-9672

TO ORDER, CALL PLEASE REFERENCE #11BR7  
HOURS: 7AM-9PM CT MON-FRI 8AM-4PM CT SAT 10AM-3PM CT SUN  
IN CANADA 800-668-3021. IN MEXICO 95-800-010-0664.





Mr. P  
P  
P  
P



THE DELL 486P/20 20 MHz i486SX SYSTEM.\*  
SYSTEM INCLUDES 50 MB HARD DRIVE, VGA COLOR MONITOR, AND 2 MB RAM.

## THE MORE YOU SAVE.

As we just mentioned, here's an amazing fact: feature for feature, you can get an 80% savings increase with the sophistication of the Dell System<sup>®</sup> you buy. So go ahead, read on. The more our i486 systems cost, the less they actually cost.

### MORE SPEED

From desktop publishing to spreadsheet applications, there's one feature that's always welcome, and that's speed. With quick recalcs and lightning fast screen refreshes, you'll get your work done faster with the Dell 486P/33.

The 33MHz i486DX processor generates up to 80% more performance than 33MHz i386DX systems. If that leaves you craving for more, you can upgrade to a faster i486 processor when available.

This 486P/33 configuration features a 100 MB hard drive with a phenomenal 15 ms average access time. An 8 KB cache in the processor boosts performance. And dual floppy drives allow you to read any diskette, regardless of MS-DOS format.

A 1024 x 768 non-interlaced big 15" color monitor with overscan gives you 30% more viewable area than the standard 14" you get with any competitively priced system. For even more versatility on desktop publishing or graphic-intensive applications, just expand video RAM to 1 MB and you'll get a 32,000 color, near-photograph quality display.

The system comes with 4 MB RAM on 32-bit SIMMs with gold-plated connectors, MS-DOS 5.0, Microsoft Windows 3.0 and a Microsoft Mouse.



THE DELL 486P/33 33 MHz i486DX SYSTEM.\*  
SYSTEM INCLUDES 100 MB HARD DRIVE, ULTRASCAN 15C MONITOR,  
5.25" 1.2 MB AND 3.5" 1.44 MB FLOPPY DRIVES AND 4 MB RAM.

SAVE \$948<sup>†</sup>

### MORE GRAPHICS

The Dell 486D/33 has every high-end feature you'd expect in an outstanding graphics workstation. Except a high-end price tag.

There's a superfast 33 MHz i486DX processor, with 8 KB internal cache. For even greater performance, all you'll need to do is replace a processor chip. So you can upgrade inexpensively as soon as new chips hit the market.

Should your workload, heaven forbid, triple by then, you'll still find the 200 MB hard disk more than adequate.

And as your requirements become increasingly more sophisticated, you can keep adding to the 486D/33's 8 MB RAM. With a maximum of 64 MB, there's plenty of room to grow.

Talking about room, we have a large 15" flat square monitor with 30% more viewable area than a standard 14" monitor, which makes those large spreadsheets and high resolution documents much easier to read.

The Dell 486D/33 comes with factory-loaded MS-DOS 5.0, Microsoft Windows 3.0 and a Microsoft Mouse.



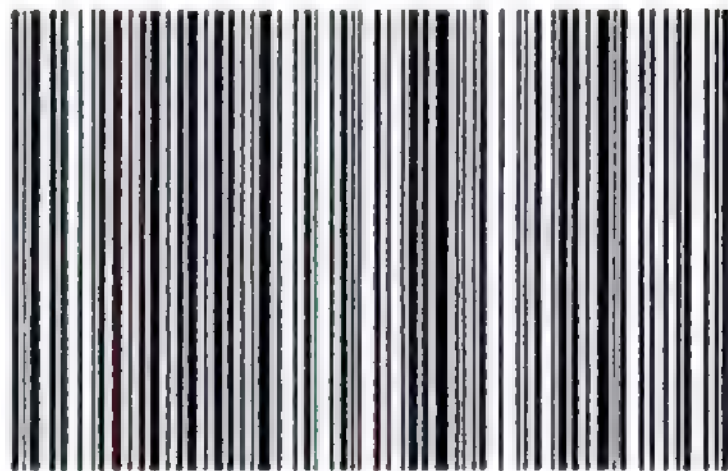
THE DELL 486D/33 33 MHz i486DX SYSTEM.\*  
SYSTEM INCLUDES 200 MB HARD DRIVE, ULTRASCAN 1024 x 768 15C MONITOR,  
5.25" 1.2 MB AND 3.5" 1.44 MB FLOPPY DRIVES AND 8 MB RAM.

SAVE \$1,348<sup>†</sup>

Business and TechFax is a service mark of Dell Computer Corporation. Leasing arranged by Leasing Group, Inc. In Canada and Mexico, configurations and prices may vary. \*Contains an Intel<sup>®</sup> microprocessor. Intel is a registered trademark and 386/486 is a trademark of Intel Corporation. 1991. D. Power and Associates<sup>®</sup> Computer End User Satisfaction Study. Phase I. Office Based Small to Medium Sized Businesses. Responses from Business End Users at 1,784 business sites. Small to Medium Sized Businesses. Based on the marks and names of others. \*\*Service provided by third party service. Certain features may not be available in certain remote locations. Shipping, handling and applicable sales tax not included in the price. ©1991 Dell Computer Corporation. All rights reserved.

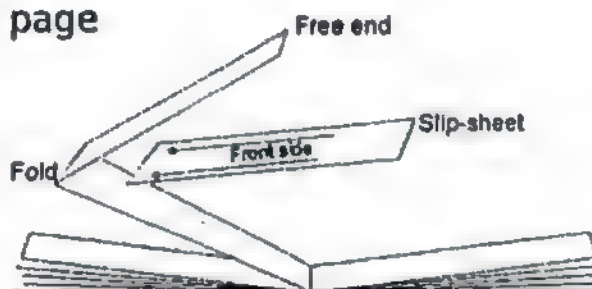


Folded edge of the page

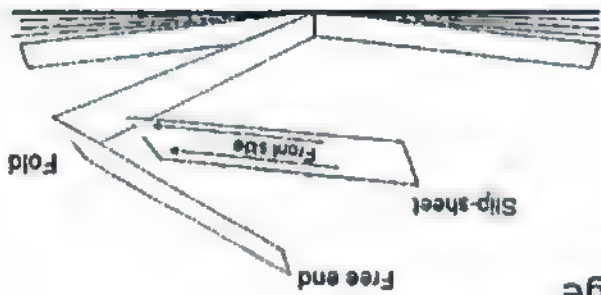


Inverted Foldout slip-sheet

1. Open the foldout page
2. Insert this sheet with
  1. Front side touching the free page
  2. Arrow pointing to the fold
3. Slice the folded edge
4. Close the page and slip-sheet



Foldout slip-sheet

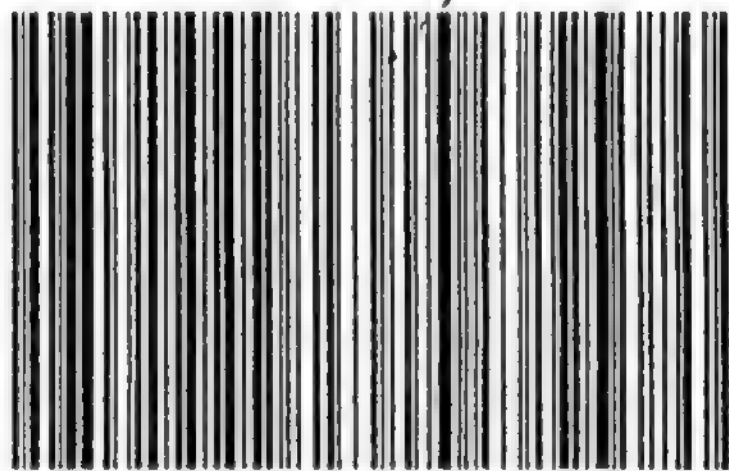


1. Open the foldout page
2. Insert this sheet with
  1. Front side touching the free page
  2. Arrow pointing to the fold
3. Slice the folded edge
4. Close the page and slip-sheet

1. Follow instructions on the other side

Back

Gbs5liPBack-001B



Inverted Back

1. Follow instructions on the other side



# THE MORE YOU GET, T

If your requirements call for a more powerful or specialized system than the one  
even better deal with our higher-end i486 systems. From \$248 all the way up to a whopping \$1,348.  
And if you still have any doubts, call us. We'll be happy to explain.

## MORE VALUE

The Dell 486P/20 is a 20 MHz i486SX general purpose workstation you can upgrade to 33 MHz and beyond.

For a configuration that costs so little, you sure get a lot.

Like programmable Flash EPROMs for easy BIOS upgradeability.

And an 80 MB hard disk drive with 15 ms access time.

And an 8 KB cache built into the processor for increased throughput.

And 4 MB of RAM on 32-bit SIMMs with gold-plated connectors for greater reliability.

And 2 floppy drives.

Surprised? Keep reading.

You'll also get a 1024 x 768 14" color monitor with long persistence phosphors.

And the power to display 32,000 colors simultaneously, if you expand video memory to 1 MB.

And factory-installed MS-DOS® 5.0 and Microsoft Windows 3.0.

And a Microsoft Mouse.

And, considering it's from Dell, a whole lot of peace of mind.

That, by itself, is worth a fortune.



**THE DELL 486P/20 20 MHz i486SX SYSTEM.\***  
SYSTEM INCLUDES 80 MB HARD DRIVE, SUPER VGA (1024 x 768) COLOR MONITOR,  
5.25" 1.2 MB AND 3.5" 1.44 MB FLOPPY DRIVES AND 4 MB RAM.

**SAVE \$248▽**

## MORE PRODUCTIVITY

The Dell 486D/25 is a sophisticated productivity workstation that was designed with your future in mind. To upgrade from a 25 MHz i486SX processor to a faster processor when available, all you'll need to do is replace a processor chip. Not a card. And starting with 4 MB, you can keep adding RAM up to a maximum of 64 MB.

This new system is priced on par with 33 MHz i386DX machines, yet performs up to 40% faster. And its sheer processing power is amply backed by a 100 MB hard drive with a 32 KB cache for increased throughput. A dual floppy drive completes the excellent storage arrangement.

A 1024 x 768 14" color monitor with a 70 Hz refresh rate gives you a flicker-free display. With 32,000 colors, if you make a small expansion of video RAM. Should anything go wrong, the built-in SmartVu™ diagnostic display can find the problem, even if the monitor goes down.

The 486D/25 comes with six expansion slots and five drive bays for added flexibility. You'll also get factory-loaded MS-DOS 5.0, Microsoft Windows 3.0 and a Microsoft Mouse.



**THE DELL 486D/25 25 MHz i486SX SYSTEM.\***  
SYSTEM INCLUDES 100 MB HARD DRIVE, ULTRASCAN™ 14C MONITOR,  
5.25" 1.2 MB AND 3.5" 1.44 MB FLOPPY DRIVES AND 4 MB RAM.

**SAVE \$748▽**

▽Savings calculated from Dell retail pricing as of Dec. 9, 1991. No other discounts apply. Promotional prices expire 2/29/92. All prices and specifications are subject to change without notice. Dell and Dell System are registered trademarks. UltraScan and SmartVu are trademarks and the Intel Inside Logo are trademarks of Intel Corporation. FORTUNE 500 is a registered trademark of the Time Inc. Magazine Company. OS/2 is a registered trademark licensed to Microsoft Corporation. MS-DOS and Microsoft are registered trademarks and Windows are trademarks of Microsoft Corporation. Prices were based on office sites with between 1 and 499 employees. Best Personal Computer in Office Based End User Satisfaction in Small to Medium Sized Businesses. J.D. Power and Associates is a registered service mark of J.D. Power and Associates. Dell disclaims responsibility for the accuracy of the information presented.

Gold-plated SIMMs  
increase system  
reliability by  
eliminating connection-  
related errors

There are plenty of companies anxious to sell i486 systems at a low price. All they really need is a supply of parts (the cheaper, the better) and a garage to assemble them in. Once the "production line" gets going, they place



The 486P/20 is one of the few computers to feature 16 MB SIMMs

a few ads in the paper. After that, of course, it's anyone's guess as to which will last longer: the computer or the "company" it came from.

At Dell, on the other hand, we offer lower prices by cutting down on traditional retailer mark-ups, not quality. In fact, we're almost fanatical about the quality of every machine that leaves our state-of-the-art factory. That attitude is reflected in the way we design, test, manufacture and ship our i486 systems.



Our Black Box test makes sure your Dell computer never arrives this way

**To see  
how our i486  
systems stand up to air  
delivery, we use a Black Box.**

Or, in technical parlance, a portable accelerometer/thermometer. This little device is fitted into a test computer which we then send out through regular delivery channels, much as if you had ordered it yourself. When we bring it back, the "Black Box" tells us exactly what the computer went through, in terms of shock, vibration and temperature. This innovative test is part of a series that's been so

successful in helping us improve our packaging, we've won an international award for package design.

**To make our computers more reliable, we cook them.** After our computers are fully assembled and configured, randomly selected units are "burned-in" and tested at 104°F.

In perhaps the most grueling temperature test we've ever come up with, pilot Dell systems must survive a storage chamber where temperatures vary rapidly between -40°C and +60°C.



# JUST BECAUSE YOU PAY LESS DOESN'T MEAN YOU GET LESS.

## **Our computers have a heart of gold.**

At Dell, we take quality consciousness so seriously, we fit our i486 systems with SIMMs that have gold-plated connectors. If you're wondering what such expensive components are doing in relatively inexpensive computers, the answer is simple: they cost us a bit more, but by eliminating connection-related errors, they're worth their weight in gold.

It's exactly this kind of commitment to quality control that's enabled us to meet CSA, UL, TUV-GS, FCC and VDE standards, earning worldwide regulatory approvals.

**There are thousands of ways to use a Dell i486 system.** Dell i486 systems are tested for compatibility with major

peripherals, software applications, network topologies and network operating systems, including Banyan and Novell, in several hundred permutations per system. They're

even tested for AS-400 connectivity. So you can use our machines in virtually any environment.

**50% fewer opportunities for things to go wrong.** After the traditional computer manufacturer builds a system,

it goes to the dealer, who then does his own configuring. That's 2 stages of manufacturing, which means twice as many opportunities for things to go wrong.

A Dell i486 system, on the other hand, is manufactured only once. We custom-configure memory boards, network cards and advanced video, testing the system as a unit.

We even load select software packages you buy from us, at no cost to you. That includes MS-DOS 5.0, Microsoft Windows 3.0, and many popular applications programs.

With 20 diskettes and 2 hours to load and configure just one system, imagine the time you'll save and the potential hassles you'll avoid. Which gives you yet another reason to buy a Dell i486 system:

When you open the box, you're ready to go.



## 800-545-9672

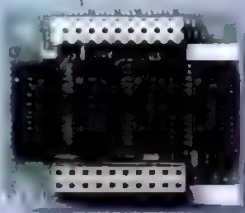
TO ORDER, CALL PLEASE REFERENCE #11BR7  
HOURS 7AM-9PM CT MON-FRI 8AM-4PM CT SAT 10AM-3PM CT SUN  
IN CANADA 800-668-3021 IN MEXICO 95-800-010-0664

And if you think that's rough, consider our shock test. Sample i486 computers are strapped to a guillotine-like apparatus which repeatedly drops them to the

ground. This tells us what we can do to improve their shock tolerance level.

Our power supply units undergo an equally rigorous quality control process. In a test that simulates several years of actual usage, randomly selected test units are switched on and off 1,200 times; only then can they be approved.

While our testing may seem a little extreme, it's based on a rather simple fact: if our machines don't fail with us, they haven't much chance of failing with you, either.



*A small expansion of video memory gives you over 32,000 colors for a near photographic quality display*

# WE THINK A COMPUTER SHOULD COME WITH MORE SUPPORT THAN THIS.

As a potential buyer, you'll receive lots of attention from most computer companies. Until they receive your check, that is. For all practical purposes, once the sale is closed, so is the company.

At Dell, on the other hand, half our story begins after you receive your computer. Despite our low prices, we've built a reputation for the highest level of support in the industry.

To begin with, a Dell expert works with you to figure out which computer, with which options, works best for you. We help you arrange financing from a

wide variety of credit, lease and lease-to-buy plans. Then we test, pack and ship your

personalized personal computer to you via two-day air standard.

In the unlikely event that you have a problem with your computer, it won't last long. Our technical support staff solves 90% of reported problems over the phone. Usually in six minutes or less.

You can also get technical help 24 hours a day via our innovative TechFax™ line. Just dial up and detailed system information

will be automatically faxed back to you from the Dell Technical Library.

We even have a special section on CompuServe's PC vendor forum. So you can view other users'

problems, and, more importantly, our solutions. But what makes our bulletin board special is that we constantly monitor what goes on there. Which means we can keep track of any small problems, and stop them before they become big ones.

But what if you have a problem that just can't be solved over the telephone?

## On-site service is an ambiguous term.

To some enterprising vendors, it conveniently means that the replacement parts, and not the service technician, will arrive on-site. Which isn't as crazy as you may imagine; there are any number of do-it-yourself computer whiz kids in this business.

If you don't count yourself among their



Dell has built by building a 1



\$6 million dollar business ship with every customer



rankings, you'll prefer Dell's way of supporting our machines.

If needed, a trained technician can be at your home or office with a solution in hand, usually by the next business day.<sup>△</sup>

What's more, every time you call Dell Tech Support an entry is made in our customer database. So over time, we'll know your computer as well as you do. Maybe even better.

And you get all this support without getting

a bill. Because the price of your system includes on-site service coverage for a year, and phone support forever.

**Buy a computer and get the company.**

By standing firmly

behind every machine we've ever sold, we've built up a \$546 million company in just seven years, one customer at a time.

On the way, we've acquired quite a following. For example, the editors at PC Week have described the Dell service and support package as "overkill." J.D. Power and Associates® ranked Dell "Best PC in Customer Satisfaction in Small to Medium Sized Businesses."

We've won PC Week's Customer Satisfaction Poll an unprecedented eight times.

And in the last 12 months alone, we've collected 53 product awards, including PC Magazine's Editor's Choice, InfoWorld's Buyer's Insurance and PC World's Best Buy and World Class Awards.

And it's not just the smaller users that are satisfied, either: Dell computers are now used

by over two-thirds of the FORTUNE 500®. Overseas, it's been pretty much the

same story. We've more than doubled our overseas sales in the last 3 years in a row, and won in customer satisfaction surveys in the UK, Germany and France.

**Still can't decide? Take 30 days to make up your mind.** Within that time, if you aren't completely satisfied, just

return your Dell system and we'll refund your money, no questions asked.

We're proud to add, though, that this unconditional

guarantee has been used so sparingly, only 1.2% of the over half a million computers we've sold so far have ever come back.

What does keep coming back, in ever increasing numbers, are our customers. Over 70% of the people who buy a Dell computer buy another. That's perhaps the strongest statement of satisfaction any manufacturer could ever hope to receive.

So before you buy an i486 system, ask



Every Dell Computer comes with a trained computer staff who knows your computer as well as you do. Maybe better.



Our 53 product awards in 1991 alone make Dell one of the most awarded PC companies in the world.

around; there are plenty of Dell users out there. And if there's anything you need, call us. But you'd better hurry.

Great computers may last a long time but great deals don't.



800-545-9672

TO ORDER CALL PLEASE REFERENCE #118R7  
HOURS 7AM-9PM CT MON-FRI 8AM-4PM CT SAT 10AM-3PM CT SUN  
IN CANADA 800 668 3021 IN MEXICO 95-800-010 0664



Last year, Dell won customer satisfaction polls in the U.S., U.K., Germany and France.

FAX SHEET

**SEND US THE FAX AND  
WE'LL SEND YOU THE FIGURES.**

Fill this out, fax it to us and we'll send back a price quote, spec sheet and any other information you may need on our line of i486 systems.

PROCESSOR

- ☐ i486SX, 20 MHz  
☐ i486SX, 25 MHz  
☐ i486, 33 MHz  
☐ i486, 50 MHz

MEMORY

- ☐ 4 MB  
☐ 8 MB  
☐ 16 MB

ARCHITECTURE

- ☐ EISA  
☐ ISA

CHASSIS

- ☐ Small Footprint  
☐ Mid-Size  
☐ Floor-Standing

HARD DRIVES

- ☐ 50 MB  
☐ 80 MB  
☐ 100 MB  
☐ 200 MB  
☐ 320 MB  
☐ 650 MB  
☐ Other

DISKETTE DRIVES

- ☐ 3.5"  
☐ 5.25"

MONITORS

- ☐ VGA Color, 14", 640 x 480,  
.39mm dot pitch  
☐ VGA Color Plus, 14",  
640 x 480, .31mm dot pitch

- ☐ Super VGA Color, 14",  
1024 x 768, .28mm dot pitch

- ☐ UltraScan 14C, 14", 1024 x 768, .28mm  
dot pitch non-interlaced, 70Hz

- ☐ UltraScan 15C, 15", 1024 x 768, .28mm  
dot pitch non-interlaced, 70Hz

- ☐ GPD-16C, 16", 1280 x 1024, .31mm dot pitch  
☐ GPD-19C, 19", 1280 x 1024, .31mm dot pitch

OPERATING SYSTEMS

- ☐ MS-DOS 3.3  
☐ MS-DOS 4.01  
☐ MS-DOS 5.0  
☐ MS-OS/2 1.21  
☐ Dell UNIX® System V

OTHER (i.e.: tape drive, network card,  
mouse or modem)

Name \_\_\_\_\_

Title \_\_\_\_\_

Company \_\_\_\_\_  
(If Applicable)

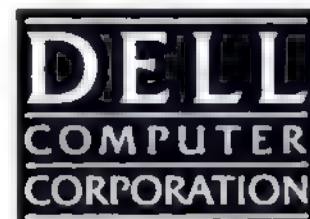
Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Fax Number \_\_\_\_\_

Please have a Dell representative call me at

( ) \_\_\_\_\_



800-727-8320

FOR MORE INFORMATION, PLEASE FAX US.  
#11BR7





## FACT FILE

**Hertz 486/33Ei**

Hertz Computer Corp., 325 Fifth Ave., New York, NY 10016, 800-232-8737, 212-684-4141

List price (tested configuration): \$7,995.

Memory and processor RAM cache: 8MB 80-ns SIMMs, 128K cache

Disk drives and controller:

Micropolis 14-ms, 380MB SCSI hard disk, DPT controller, 1.2MB and 1.44MB floppy disk drives.

Display: Diamond 1,024-by-768 adapter with 512K RAM, MAG Computronic 14-inch monitor.

Monitor refresh rate: 70 Hz.

Software: DOS 5.0, Microsoft Windows 3.0.



CIRCLE 495 ON READER SERVICE CARD

PC Magazine Labs' benchmark tests, with good scores on the memory, processor, and video tests. Its score on the disk test, though still faster than the historical average for this class of machines, was one of the slowest in the current review. That is mainly because the EISA drive controller, which ordinarily comes with a drive cache (up to 16MB cache possible) was supplied without any cache at all in compliance with the review specifications for this issue. Combining the EISA bus-mastering drive controller with a decent cache size should yield excellent access and throughput times.

On-site service, supplied by Intel service centers worldwide, costs a percentage of the total system price per year, averaging about \$395 a year. Hertz offers telephone support from 8:30 to 5:30 E.S.T. Monday through Friday only, and preships parts. You can also send the unit to the company with one-way shipping paid. If you need this much machine, however, you will probably want the assurance that comes with the on-site service.

If all you want is a heavy-hitting workstation, you can buy a desktop equivalent (with less expansion room and a smaller power supply) for \$1,400 less from Hertz. But for a full-blown, fully expandable file server or just an all-out everything system, the tower version of the Hertz 486/33Ei is certainly worth the extra money.

## HEWLETT-PACKARD CO.

**HP Vectra 486/33T**

by Bruce Brown. Lots of people rest easy with equipment from Hewlett-Packard Co., knowing they have purchased high-quality goods backed by the company's reputation for top service and support. At \$11,929 for the configuration we requested, the HP Vectra 486/33T isn't the least expensive 486 33-MHz you can buy; it is a good example of HP quality, though, and you are likely to find some discounts on this price. If you're in the market for an EISA file server with plenty of expansion room, the Vectra is a strong choice.

The numbers speak clearly of the system's expansion room: 64MB RAM potential on the standard memory card, six 5.25-inch drive bays with exposed fronts, and eight EISA slots. The HP comes with a 360-watt power supply with six storage-device power leads. The Vectra doesn't have an FCC Class B certification number, nor will HP submit the system for approval, because the company says it has no intention of selling the system for home use.

The Vectra looks as if it could meet anyone's standards—including the FCC's. The good-size case (24 by 8.5 by 20.5



inches) has sturdy feet to support the tower configuration. Inside the case, the HP motherboard bucks the current integration trend: It uses cards for most system components.

HP doesn't market the Vectra as an upgradable machine, but the CPU, the 128K 20-nanosecond RAM cache, the support chip set, and the ROM BIOS are all on a CPU module card in a proprietary slot. There's also a memory card with eight SIMM sockets that fits into a separate slot on the motherboard. The tested configuration had four SIMMs installed, each bearing 2MB of RAM. The slots accept either 2MB or 8MB SIMMs, for a potential 64MB of RAM.

Two small cards, again with their own slots, provide the circuitry and connectors for the Vectra's ports (one parallel, two serial, one keyboard, and one mouse port). The motherboard has a built-in IDE interface, which can be disabled if you want to use an EISA drive controller. The test system's video card was an HP Ultra VGA board with 1MB video RAM and an S3 video accelerator chip.

True to the S3 chip's nature, the benefits of this card are not reflected in the video score because our test measures character-based performance. On PC Magazine Labs' other benchmark tests—processor, memory, and disk—the system yielded average performance.

HP's warranty includes free on-site service for the first year by HP's own service centers. Service contracts for subsequent years cost \$300 per year. The service response time is within 48 hours.

The HP Vectra 486/33T has ample space, power, and ventilation capacity to



## FACT FILE

**HP Vectra**

486 33T  
Hewlett-Packard Co., 19310 Pruneridge Ave., Cupertino, CA 95014; 800-752-0900.

List price (tested configuration): \$11,929

Memory and processor RAM cache: 8MB 80 ns SIMMs, 128K cache

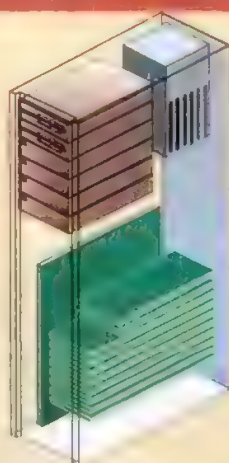
Disk drives and controller:

Quantum 16-ms, 168MB IDE hard disk, 1.2MB and 1.44MB floppy disk drives.

Display: Hewlett-Packard Super VGA adapter with 1MB RAM, Hewlett-Packard 14-inch monitor.

Monitor refresh rate: 60 Hz.

Software: DOS 5.0.

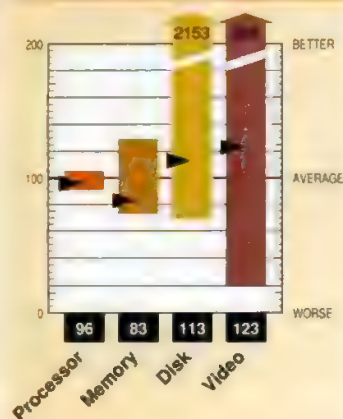


CIRCLE 496 ON READER SERVICE CARD



## HP Vectra 486/33T

## ▶ TEST RESULTS



**In Short:** Hewlett-Packard's reputation for quality design and construction is reflected by the HP Vectra 486/33T. This tower-case system is perfect for use as a high-end file server, due to its 64MB RAM potential, six front-accessible drive bays, eight EISA slots, and 360-watt power supply. HP has a reputation for quality control and strong service backing, both of which make paying the premium price a smart move.

be fully configured and operational for years of service. Single-system users probably can't use this much computer or justify its cost, but as a file server the Vectra will let many system managers breathe easier.

## IBM CORP.

IBM PS/2  
Model 90 XP 486

**by Edward Perratore** ■ Falling PC prices have turned many heads toward companies that market powerful machines at affordable rates. IBM Corp. is not among them, but Big Blue's first true 486 desktop model—the IBM PS/2 Model 90 XP 486—is packed with enough worthwhile features to sway many buyers.

To begin with, the Model 90 XP 486 departs from IBM's tradition of integrating the PC's chief components on the motherboard—with good reason. The processor complex, as IBM has termed its

CPU module, includes the CPU, supporting circuitry, 256K external RAM cache, and Micro Channel bus control logic in a variation of passive backplane technology. This lets you upgrade to a faster processor (a 50-MHz module is available) and take advantage of enhancements in the Micro Channel specification (though our tests showed no advantage to 32-bit buses in general).

What you do find on the motherboard is the XGA video adapter (initialization of which makes for one slow boot), DMA I/O ports that allow for faster throughput than you'd otherwise find, a mouse port, connectors for the two floppy disk drives, and what may be taken as a shortage of expansion slots.

The far left slot holds a cached SCSI adapter, which runs the 320MB hard disk that came with our unit. (IBM says only a caching controller is available with this model; this controller will also run a SCSI tape backup or CD-ROM drive.) The CPU card's slot is proprietary; so are two others that hold memory cards accommodating up to 64MB of RAM in 70-nanosecond SIMMs. This arrangement leaves only three slots free, though you won't need them for mouse, video, or SCSI device control.

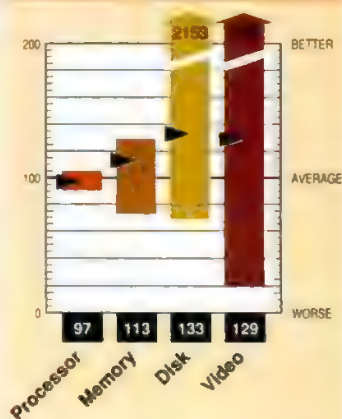
The PC's front panel does not hold a turbo or reset switch, but there's a surprise: a 5.25-inch drive bay in a product line that had all but abandoned the 5.25-inch format. Disk drives like IBM's 5.25-inch Slim-High drive, as well as the standard 3.5-inch floppy disk drive, rest atop metal rails that glide into the bays and snap into place; release of a metal clip allows for easy removal. Two hard disk bays lie beneath it.

Another innovation is IBM's use of a hard disk portion for diagnostic and



## IBM PS/2 Model 90 XP 486

## ▶ TEST RESULTS



**In Short:** IBM has turned away from previous system designs: The IBM PS/2 Model 90 XP 486 has its most essential circuitry mounted onto a proprietary module for easy upgrade to 50 MHz and beyond. There are only three free slots, but XGA video, I/O, and a mouse port are on the motherboard. Also, the included SCSI adapter can run several devices. Solid construction, acceptable speeds, and a few good innovations mark this expensive but worthy choice.

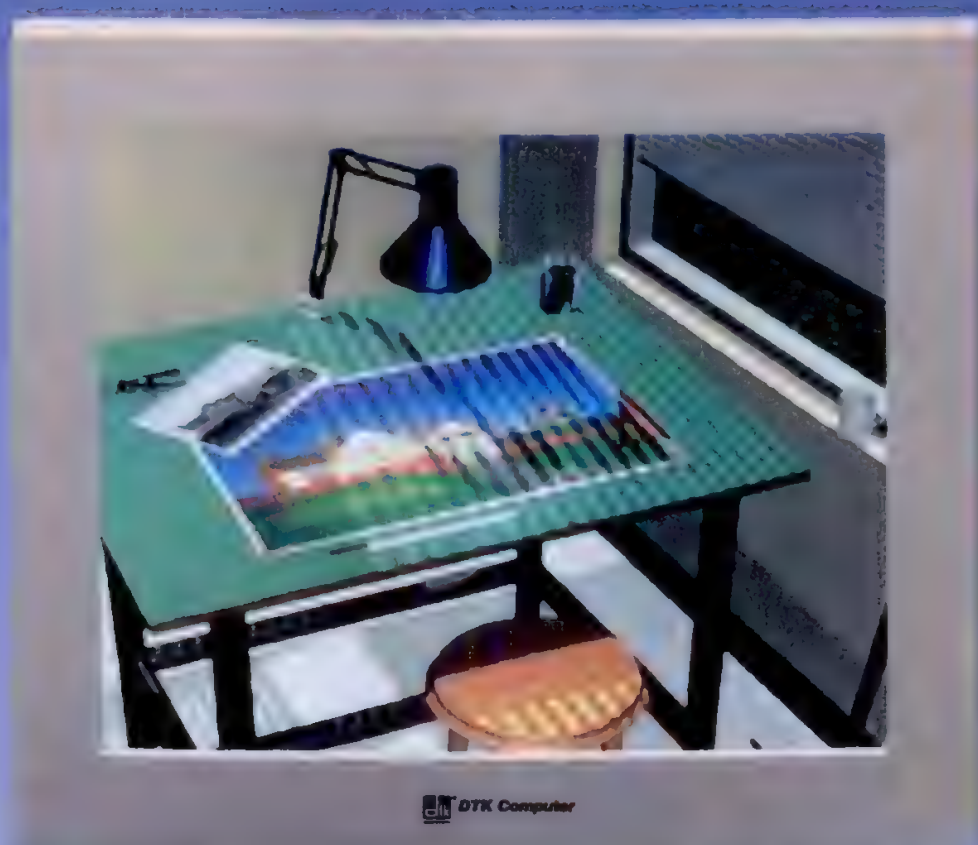
configuration data, plus extensions to IBM's BIOS. Invisible to the user, this information is used to reconfigure the machine for you if you've changed your PC in any way.

Aside from a last-minute jumper wire on the processor complex (three more being on the SCSI adapter), the solid construction of the machine and its case demonstrates the workmanship that has given IBM its reputation. And the case uses easily removable thumbscrews.

On PC Magazine Labs' benchmark tests, the MCA bus showed no particular advantage. Except for its third-place finish on the disk test, the PC fell in with the pack. Its XGA circuitry and Color Display 8515 monitor scored in the midrange.

As ever, IBM's support policy lies in the hands of dealers. Parts and labor are covered, but all the service during the one-year parts-and-labor warranty period is out of IBM's hands. Nevertheless, IBM maintains its attraction with a serious machine. If you can foot the bill—\$10,150 for a configuration that includes a 160MB hard disk, or \$13,170 for what we





## DTK 486 drives high-performance software in PC Week Labs test.

When *PC Week's* editors asked PC Week Labs to test Autodesk's® Renderman™ software, a DTK i486™ computer was chosen to run the sophisticated, high-level shading software program. (The drawing shown above is representative of the high quality of Renderman™ output.)

It takes a lot of muscle to get the full benefits of Renderman's™ power; we build that muscle into every DTK i486™ system™.



We begin with Intel's® potent i486™ processor (with its built-in cache and floating-point coprocessor circuitry) and add a second-level 64KByte static Ram cache (expandable to 256KBytes) for even

more impressive productivity levels.

Add to these your choice of hard drives and controllers, a fast graphics card and a post-VGA high definition monitor, and you have a PC screamer that can handle even the toughest of jobs ... while still affordably-priced.

When power and dependability are important, DTK is the computer of choice of people who know. Perhaps it's time you considered a DTK i486™ for your next computer. Call one of the DTK branch offices below for the name of a reseller near you.



**The DTK 486 Family ■ 486-33 ISA ■ 486-33 EISA ■ 486-25 ISA ■ 486SX-20 ISA**



**DTK Computer Inc.**

**A Reputation for Success.**

17700 Castleton Street, Suite 300 / City of Industry (Los Angeles) CA 91748 (818) 810-8880 / FAX (818) 810-5233

Los Angeles  
(818) 810-0098

San Jose  
(408) 436-6363

Houston  
(713) 568-6688

Chicago  
(708) 593-3080

New York  
(908) 562-8800

Miami  
(305) 597-8888

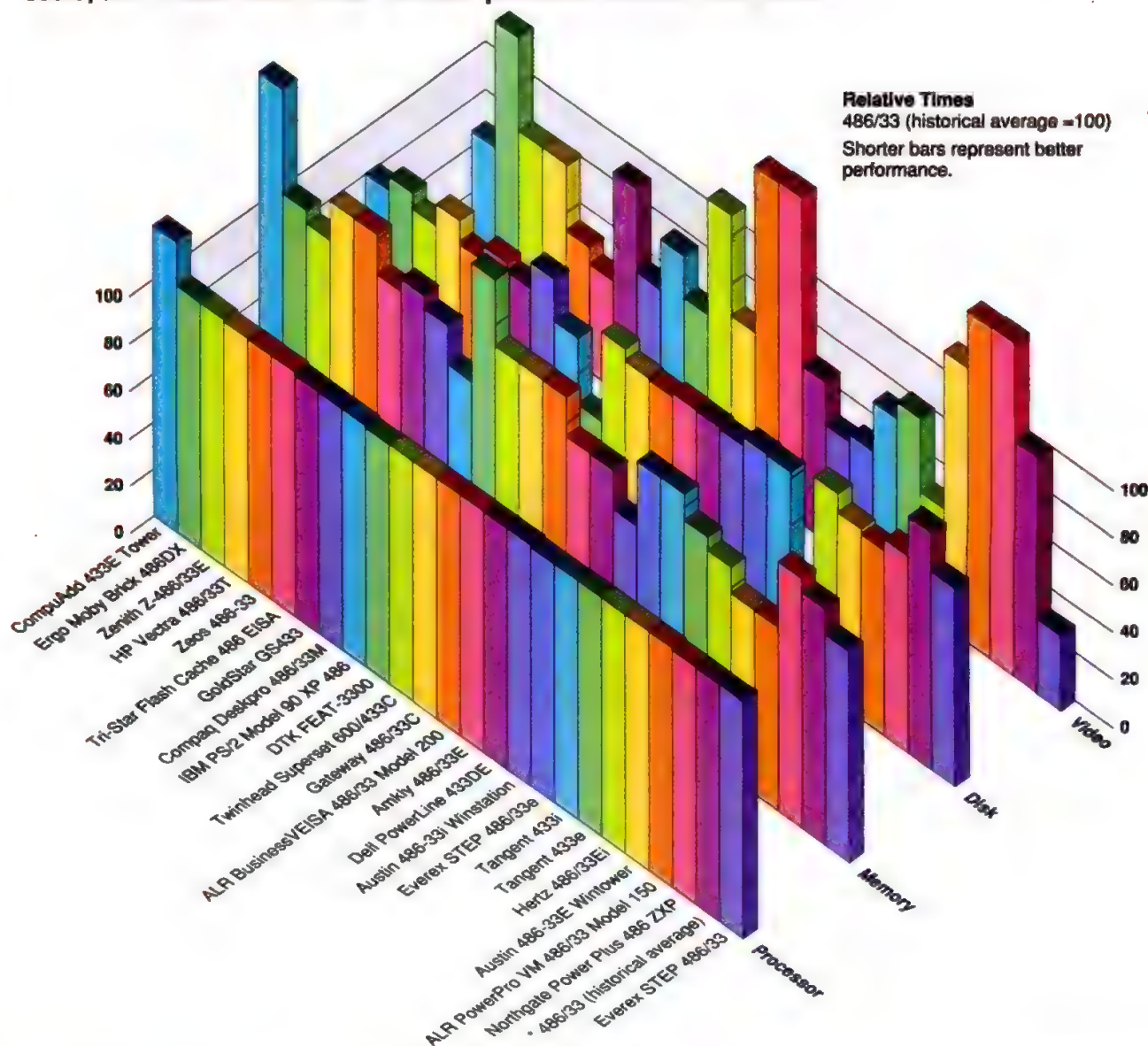
Autodesk is a registered trademark and Renderman is a trademark of Autodesk Inc. The DTK Logo is a registered trademark of DTK Computer Inc. Intel is a registered trademark and the Intel Inside Logo and i486 are trademarks of Intel Corporation. Design and specifications subject to change without notice. ©1991. DTK Computer Inc.

CIRCLE 102 ON READER SERVICE CARD



## BENCHMARK TESTS: 33-MHz 486-BASED PCs

**Don't look for a great variation in processor performance among these 486/33 PCs. You will find the real differences in disk and video scores. The DTK FEAT-3300, with its IDE hard disk, turned in the best uncached disk score; the Tri-Star Flash Cache 486 EISA produced the best video time.**



Among the 13 EISA, 10 ISA, and lone MCA 486/33 PCs we tested, there were few if any performance differences directly attributable to bus architecture. Performance differences mostly occurred in disk and video scores and were based on components, not architecture. Austin, Everex, and Tangent submitted one EISA and one ISA system each, but these PCs showed no significant patterns.

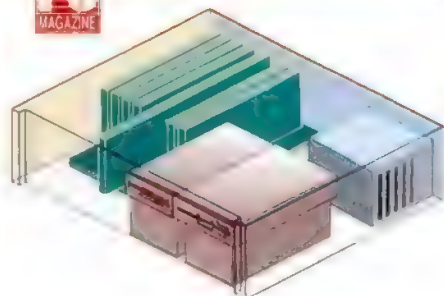
With the exception of the CompuAdd 433E Tower, which originally came to PC Magazine Labs without a second-level

cache, the processor-score graph is essentially flat. (CompuAdd later supplied that cache; see the product review for more information.) Both the Austin 486-33E Wintower and Austin 486-33i Winstation tied with the ALR PowerPro VM 486/33 Model 150 for the best memory test score, followed by the ISA-bus Everex STEP 486/33. The Hertz 486/33Ei and IBM PS/2 Model 90 XP 486 also tied for second, with the trio of Amkly 486/33E, Dell PowerLine 433DE, and Tangent 433e sharing third place. All of these win-

place/show entries performed better than the average for 486/33 machines previously tested by PC Labs. Most systems ran at or near our historical average for memory performance, though the CompuAdd 433E Tower and DTK FEAT-3300 lagged behind.

Uncached disk scores continue to improve: Every single system we tested in this roundup scored better than the 50.4-second average for previously tested 486/33s. Tangent, which sells its 433E EISA configuration only with a Mylex SCSI-2





Lower scores represent better performance.

|                                    | Processor | Memory | Disk  | Video |
|------------------------------------|-----------|--------|-------|-------|
| CompuAdd 433E Tower                | 1.35      | 0.28   | 40.53 | 1.04  |
| Ergo Moby Brick 486DX              | 1.15      | 0.20   | 43.48 | 1.87  |
| Zenith Z-486/33E                   | 1.15      | 0.19   | 40.08 | 1.26  |
| HP Vectra 486/33T                  | 1.14      | 0.22   | 44.70 | 1.26  |
| Zeos 486-33                        | 1.14      | 0.22   | 39.83 | 0.82  |
| Tri-Star Flash Cache 486 EISA      | 1.14      | 0.19   | 42.93 | 0.71  |
| GoldStar GS433                     | 1.13      | 0.20   | 41.26 | 1.43  |
| Compaq Deskpro 486/33M             | 1.13      | 0.19   | 46.76 | 0.88  |
| IBM PS/2 Model 90 XP 486           | 1.13      | 0.16   | 37.80 | 1.21  |
| DTK FEAT-3300                      | 1.12      | 0.25   | 23.90 | 0.94  |
| Twinhead Superset 600/433C         | 1.12      | 0.20   | 42.71 | 1.70  |
| Gateway 486/33C                    | 1.12      | 0.20   | 40.06 | 1.04  |
| ALR BusinessVEISA 486/33 Model 200 | 1.12      | 0.20   | 39.82 | 2.14  |
| Amkly 486/33E                      | 1.12      | 0.17   | 40.67 | 2.15  |
| Dell PowerLine 433DE               | 1.12      | 0.17   | 40.65 | 1.05  |
| Austin 486-33I Winstation          | 1.12      | 0.14   | 40.22 | 0.77  |
| Everex STEP 486/33e                | 1.11      | 0.19   | 42.05 | 0.82  |
| Tangent 433I                       | 1.11      | 0.19   | 41.72 | 1.15  |
| Tangent 433e                       | 1.11      | 0.17   | 2.13  | 1.26  |
| Hertz 486/33EI                     | 1.11      | 0.16   | 44.26 | 0.77  |
| Austin 486-33E Wintower            | 1.11      | 0.14   | 40.29 | 1.81  |
| ALR PowerPro VM 486/33 Model 150   | 1.11      | 0.14   | 39.35 | 2.19  |
| Northgate Power Plus 486 ZXP       | 1.10      | 0.19   | 41.85 | 2.20  |
| * 486/33 (historical average)      | 1.10      | 0.18   | 50.37 | 1.56  |
| Everex STEP 486/33                 | 1.10      | 0.16   | 42.08 | 0.49  |

\* Reported for comparison.

### HOW WE TESTED

In testing these 24 486/33 PCs, we used PC Magazine Labs' Hardware Performance Tests, Release 5.7, with the RAM cache and all shadowing enabled wherever possible. Disk performance is reported without software disk caches, and no RAM-resident programs were loaded for any tests. The margin of error for the processor, memory, and video benchmark tests is 0.05 seconds, so take this into account when making purchasing decisions based primarily on speed.

■ The **80486 Instruction Mix** benchmark test times a series of tasks specific to the 80486 chip. Since this test shows how the CPU operates in the context of the bus, processor, system memory, and motherboard architecture, a faster time means better overall computer performance.

■ The **Conventional Memory** benchmark test measures the read/write speed of the first 640K of memory. Slower relative times can indicate the presence of memory wait states or memory chips rated at relatively slow access speeds.

■ The disk score is the sum of the small-record and large-record **DOS File Access** benchmark test times. Each test times disk throughput as a result of mechanical disk drive speed, hard disk controller function, and bus speed. No software cache is employed.

■ The **Direct to Screen** benchmark test indicates the speed of the video adapter memory. A good score indicates that information can get to the screen quickly, particularly for programs that avoid the computer's BIOS and write directly to the screen.

caching controller, was a hands-down winner. Because this controller contains a cache and an on-board processor, it allowed the system to complete the PC Labs disk test in 2.13 seconds, compared with the remainder of this roundup's 40.7-second average. Among the rest of the systems, the DTK FEAT-3300's Quantum LPS-240 15-millisecond IDE hard disk completed the test in 23.9 seconds—nearly 14 seconds faster than its closer competitor, the IBM PS/2 Model 90 XP 486. The latter has a caching

controller and 12.5-ms. SCSI hard disk.

Like the disk scores, which beat our historical average, the video scores for this group of machines also showed improvement. Past trends held true: Boards featuring Tseng chip sets scored best; Orchid cards designed with the S3 accelerator produced poor numbers on our text-based test. The S3 advantage shines in applications tailored for Microsoft Windows 3.0, however. Nine of the tested systems relied on Tseng video, while another seven used S3 implementations.

### IBM PS/2 Model 90 XP 486

IBM Corp., 113 Westchester Ave., White Plains, NY 10604; 800-426-9292.

List price (tested configuration): \$13,170.

Memory and processor RAM cache: 8MB 70-ns. SIMMs, 256K cache.

Disk drives and controller: IBM 12.5-ms. 320MB SCSI hard disk, IBM controller, 1.2MB and 1.44MB floppy disk drives.

Display: IBM 1,024-by-768 XGA adapter, IBM 14-inch monitor.

Monitor refresh rate: 43.5 Hz (interlaced).

Software: DOS 5.0.

CIRCLE 407 ON READER SERVICE CARD

tested—you won't be disappointed with the IBM PS/2 Model 90 XP 486, especially if you find the 25 to 30 percent discounts frequently available on IBM systems.

### NORTHGATE COMPUTER SYSTEMS INC.

## Northgate Power Plus 486 ZXP

by John R. Quain ■ Boasting a system with a graphical user interface video display, enough internal storage space to please the local library, and 33-MHz 486DX performance, direct-market kingpin Northgate Computer Systems wants to lure Microsoft Windows users with its Northgate Power Plus 486 ZXP. Designed as a "Windows workstation," this \$3,899 ISA PC offers better-than-average performance and extra features that explain how Northgate has cut into IBM and Compaq territory.

The 15-millisecond 212MB Maxtor IDE hard disk in our evaluation unit turned in average test results. The system arrived in a tower case. A baby-AT case is standard, but the larger case added just \$100 to the system price while offering three additional internal 5.25-inch bays. Using hard disk options from Northgate—rang-





ing up to a 14-millisecond 1.2GB SCSI hard disk (\$3,600)—you can put nearly 3GB of disk storage inside.

A reduced-size Mylex motherboard, featuring an OPTi chip set with password protection and video/system BIOS shadowing, gives the system its extra room. For painless CPU upgrades, the motherboard uses a zero-insertion-force (ZIF) socket that lets you remove the processor by pulling a lever. Its processor benchmark test result allayed any concerns that the special socket might hinder speed. Together with adjustable system clock chip and jumper settings, the ZIF socket will allow you to upgrade to a 50-MHz 486DX or one of Intel's future dual-clock 486 chips. To squeeze out more performance

for CAD applications, the motherboard will accept a Weitek math coprocessor (\$1,199). Further expansion needs are met by six 16-bit ISA slots (only one of which is occupied) and one free 8-bit slot.

The Northgate Power Plus 486 ZXP came with 8MB of 80-nanosecond DRAM and a 64K external 15-ns. SRAM cache to meet the configuration requirements for this issue. The motherboard's eight sockets were filled with 1MB SIMMs, which means that if you want to increase memory—up to 32MB (\$250 for 4MB SIMMs)—you'll have to toss out the original SIMMs. On PC Magazine Labs' benchmark test, the 486 ZXP yielded an average memory timing.

The most obvious GUI advantage that the 486 ZXP offers is its video subsystem. Northgate installs as standard the Orchid Fahrenheit 1280° video adapter. The Orchid's 1MB of fast dual-ported VRAM and S3 VGA controller, which performs hardware BitBlt (bit-block transfer) functions commonly used in Microsoft Windows 3.0, translate into better graphics performance.

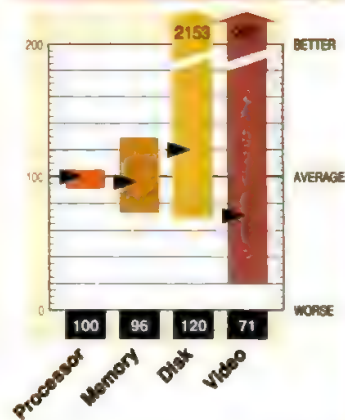
Unfortunately, these functions don't translate into faster VGA performance in DOS, as our text-based video test reveals. Users may not even see much of a speed gain in DOS graphics applications, such as *AutoCAD* or *Harvard Graphics*. But any application in Windows will reap the benefits of the S3 graphics accelerator (First Looks, *PC Magazine*, November 26, 1991, page 50). Users GUI-bent on color will also appreciate Orchid's 72-Hz Super VGA vertical refresh rate and the socketed Sierra RAMDAC, which can display 32,768 colors in VGA resolution (256 colors in noninterlaced Super VGA and 1,024-by-768 modes).

To ensure that none of this graphical power escapes your attention, Northgate includes NEC's MultiSync 3FGx 14-inch monitor. It is capable of handling everything the Orchid board can put out (except 1,280-by-1,024-pixel resolution) and even includes pin-cushion correction and a degaussing button among its front-panel controls.

For all its benefits, the Northgate Power Plus 486 ZXP faces tough competition from similarly priced and outfitted PCs based on more advanced 32-bit EISA boards from Austin and Zeos. To stave off lower-priced PC toughs, however, Northgate throws in lots of extras: a pro-

## Northgate Power Plus 486 ZXP

### TEST RESULTS



**In Short:** The \$3,899 Northgate Power Plus 486 ZXP is another attractive ISA PC from Northgate, designed to entice users of Microsoft Windows 3.0. It comes with the GUI-minded Orchid Fahrenheit 1280° video adapter and NEC's latest 3FGx monitor. It was an average performer in a group of 33-MHz overachievers, but Northgate bundles the system with plenty of additional service and support to keep users happy.

grammable Omnikey/Ultra keyboard, a floppy disk with copies of the AUTO-EXEC.BAT and CONFIG.SYS files, a handy reference card listing the original CMOS setup, and an excellent user manual. The one-year parts-and-labor warranty supplies free on-site service and round-the-clock, 365-day-a-year toll-free technical phone support. This is about as secure as any vendor is ever going to make you feel.

## TANGENT COMPUTER INC. Tangent 433e

**by Joe Desposito** ■ With an excellent score on PC Magazine Labs' disk test and above-average scores on the others, the Tangent 433e is certainly a system to consider. But the scores don't tell the whole story: The 433e's swift performance on the disk test can be attributed to its caching controller, an advantage few other systems reviewed here have. On the other hand, the Tangent 433e's video card is



### FACT FILE

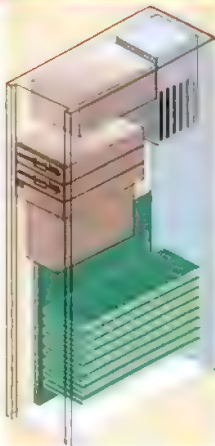
**Northgate Power Plus 486 ZXP**  
Northgate Computer Systems Inc., 7075 Flying Cloud Dr., Eden Prairie, MN 55344; 800-548-1993.  
**List price (tested configuration):** \$3,899.

**Memory and processor RAM cache:** 8MB 80-ns. SIMMs, 64K cache.  
**Disk drives and controller:** Maxtor 15-ms. 212MB IDE hard disk, 1.2MB and 1.44MB floppy disk drives.

**Display:** Orchid 1,024-by-768 adapter with 1MB RAM, NEC 14-inch monitor.

**Monitor refresh rate:** 72 Hz.

**Software:** DOS 5.0, Microsoft Windows 3.0.



CIRCLE 498 ON READER SERVICE CARD



# Which Network Are You Watching Tonight?

RESTORING  
NETWORK DATA

PLEASE WAIT...



***If you're spending too much time backing up or restoring your network, you need Maynard, the Backup Authority.***

## **MAYNSTREAM SOFTWARE FEATURES GIVE YOU MORE TIME**

- Server/volume naming eliminates need to map drives
- Fast File Restore (on cartridge, DAT, and 8mm systems) greatly speeds restore time
- Dynamic server log-in/log-out provides unattended server backup with full network security
- Disk Grooming – automatically transfers static files from disk to tape at user-selected intervals

## **COMPATIBLE WITH YOUR ENVIRONMENT**

- Novell NetWare 2.x, 3.x and Lite
- 3 Com
- PC Net
- LAN Manager
- DOS, Windows, OS/2, NLM and Mac

**Maynard  
Makes Backup  
Easy.**

## **SPEED AND CAPACITIES TO ACCOMPLISH MORE**

- Up to 5 GB 8mm HS systems – up to 30 MB/min.
- Up to 2 GB 4mm DAT systems – average file access in <30 sec.
- Up to 600 MB cassette systems – up to 240 KB/sec.
- Up to 525 MB cartridge systems – average file access <180 sec.

## **ONLY MAYNARD LETS YOU BACKUP YOUR WAY**

- Stand Alone
- Administrator Controlled
- Peer-to-peer
- File Server Based
- Dedicated Tape Server Based

## **UNPARALLELED SERVICE AND SUPPORT**

- Toll-free 800 hot line
- 24-hour electronic BBS
- 24-hour, 5-day emergency call-back service
- 48-hour repair/replacement policy
- Spare-in-the-air replacement service
- Liberal software upgrade policy

***Let Maynard make backup easy for you. Call your authorized Maynard dealer today, or 1 800 821-8782.***

**Maynard**  
An ARCHIVE® Company

Maynard Electronics, Inc. • 36 Skyline Dr., Lake Mary, FL 32746 • FAX (407) 263-3638 • (407) 263-3500 (USA) • 44-494-473-434 (UK)

Archive is a registered trademark of Archive Corporation. Maynard and Maynstream are registered trademarks of Maynard Electronics, Inc. All other products herein mentioned may be registered trademarks of their respective corporations.

CIRCLE 021 ON READER SERVICE CARD

# Perhaps the most amazing PC is that it can



*At NEC, we put as much emphasis on affordability as we do on upgradability. Add a Pinwriter® P3200 and a MultiSync 3FGx to your Image Series PC and you can do high-level computing without paying a high price.*

Anyone who thinks you can't do anything with a quarter these days obviously hasn't seen NEC's new PowerMate® Image™ Series SX/16i and SX/20vi PC's. With their tool-less design, all it takes to open them is the quick turn of a quarter. Then you can customize your computer yourself as your needs change. For instance, you can increase your system or video memory by just plugging in chips. And storage devices easily snap into place, too. We've even made it easier to upgrade your system in the future. Simply send us your old Image motherboard and we'll credit



**C&C**  
Computers and Communications

PowerMate, MultiSync, and Pinwriter are registered trademarks and ImageSync, Image Series and FG are trademarks of NEC Technologies, Inc. MS-DOS and Windows are registered trademarks of Microsoft Corporation. PPS, Windows 386 is a trademark of Spinnaker Software Corp.



# zing thing about our \$1,199\* be upgraded with a quarter.

its value towards a new one.\*\* And we don't just give you a faster CPU, either. We can give you more memory, cache and video, as well. But that's not all.

There's also space for additional drives.

So you have room

for new technologies like CD-ROM. And

like the rest of our Image Series

PC's, the

SX/16i and

SX/20vi

come with

plugs and

jacks that

make them

multimedia

ready. There's

ImageSync™ tech-

nology for flicker-free

graphics when used with our

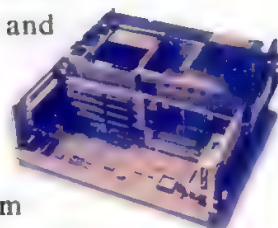
new MultiSync® FG™ monitors.

FLASH ROM for upgrading or enhanc-

ing your BIOS via diskette. And pre-loaded

MS-DOS® 5.0, Windows® and PFS: Window Works™ For more

information, call 1-800-NEC-INFO, or NEC FastFacts at 1-800-366-0476, #IMAGE (46243). After all, a computer isn't worth a dime unless you can upgrade it with a quarter.



Because  is the way you want to go.

# NEC

Intel is a registered trademark and the Intel Inside logo is a trademark of Intel Corp. © 1991 NEC Technologies, Inc. \*Manufacturer's suggested retail price for the President SX/16i MSRP for SX/20vi is \$1,349.99. \*\*See your dealer for complete details.CIRCLE 157 ON READER SERVICE CARD

## COVER STORY 33-MHz-BASED PCs



optimized for GUI systems but was not tested under Microsoft Windows 3.0. Depending on the application you have in mind, actual video performance may be better than suggested by the test score.

This tower system, designed as a high-end workstation or file server, sells for \$5,083 (our tested configuration costs \$4,995). The Tangent 433e uses the new MNE-series Mylex motherboard. The board has eight EISA slots and holds up to 32MB RAM (using eight 4MB SIMMs). The 128K static RAM included with this system is the maximum amount you can place on the motherboard. Two chips on

the motherboard from Dallas Semiconductor are noteworthy. One is a clock chip that provides the system time and date, and the other is a nonvolatile RAM module that stores setup and EISA configuration information. Neither chip requires an external battery.

Two add-in boards appreciably boost this system's performance. To achieve its stellar disk performance, the Tangent 433e uses a Mylex DCE 376 SCSI caching controller, which includes 4MB of 80-nanosecond RAM and an on-board processor. Drivers are included for MS-DOS, as well as AT&T, ISC, and SCO Unix, Version 3.2. A Quantum VGA card, which includes the S3 video chip, the Sierra HiColor RAMDAC chip, and 1MB RAM, provides fine Windows performance (Windows drivers are included).

With its caching controller, the Tangent 433e blew away the competition on our disk benchmark test. The system also scored above average on all the other tests. Keep in mind that the PC Labs'

video test did not test the Quantum VGA card under Windows.

The standard tower chassis can accommodate up to six half-height 5.25-inch drives. The 300-watt power supply has only four device connectors, but the company supplies Y connectors upon request. Alternatively, Tangent offers a super tower case that has ten drive bays, a 450-watt power supply, an 1,100-watt uninterruptible power supply and three fans. The super tower case costs an additional \$1,750.

The VGA card can deliver up to 1,024-by-768 resolution in noninterlaced mode at 70 Hz. This matches up well with the Sampo AlphaScan Plus multiscanning monitor included with the system. That monitor has a horizontal scanning range of 30 to 60 kHz and a vertical range of 50 to 90 Hz. If a 14-inch monitor doesn't suit your needs, the company sells a whole line of large-screen monitors.

The Tangent 433e comes with a one-year warranty on parts and labor that includes free on-site service from TRW—except for the keyboard and monitor, which the company will swap by mail. The Mylex caching controller has a two-year warranty.

With a 4MB caching controller and advanced video adapter, the Tangent 433e is targeted at the high-end workstation and file server markets. The Mylex caching controller is itself a reason to consider this system, especially if your application demands constant use of the hard disk.

### TANGENT COMPUTER INC. Tangent 433i

**by Joe Desposito** ■ An excellent video subsystem is the Tangent 433i's most notable feature. Marketed as a medium-range workstation, this mini-tower unit is aggressively priced at \$3,183.

The mini-tower chassis, which has four drive bays, is well built with a steel brace on the left side for extra support. The power switch seems poorly made, however; the switch often sticks when you press it in. The Dash motherboard is partially obscured by the drive bays, making it difficult to insert or remove five of the ten static RAM cache chips (64K standard, expandable to 256K for an additional \$125). The motherboard can hold up to 32MB of RAM, using 4MB SIMMs.

## FACTFILE EDITORS' CHOICE

**Tangent 433e**  
Tangent Computer Inc., 197 Airport Blvd., Burlingame, CA 94010; 800-223-6677, 415-342-9388.

**List price (tested configuration):** \$4,995.

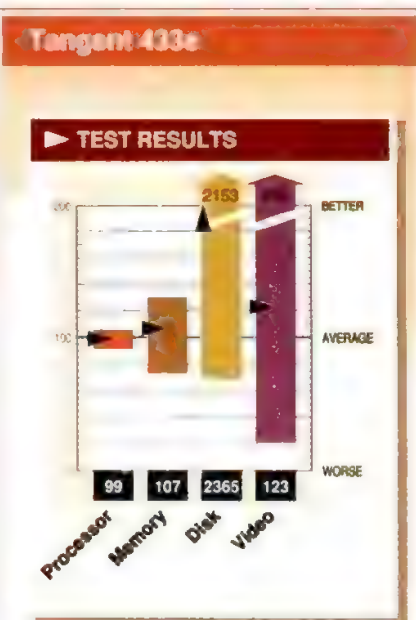
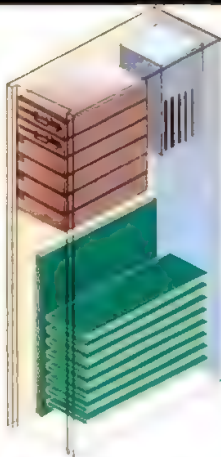
**Memory and processor RAM cache:** 8MB 70-ns. SIMMs, 128K cache.

**Disk drives and controller:** Western Digital 14-ms. 210MB SCSI hard disk. Mylex controller with 4MB cache, 1.2MB and 1.44MB floppy disk drives.

**Display:** Quantum 1,024-by-768 adapter with 1MB RAM, Sampo 14-inch monitor.

**Monitor refresh rate:** 45 to 90 Hz.

**Software:** DOS 5.0.



**In Short:** The most obvious attribute of the Tangent 433e is its Mylex caching controller, which displayed exceptional performance on our disk benchmark test. Less obvious is the capability of the Quantum VGA board, which optimizes performance when used with a graphical user interface such as Microsoft Windows 3.0. This tower configuration is an excellent choice as a high-end workstation or file server.

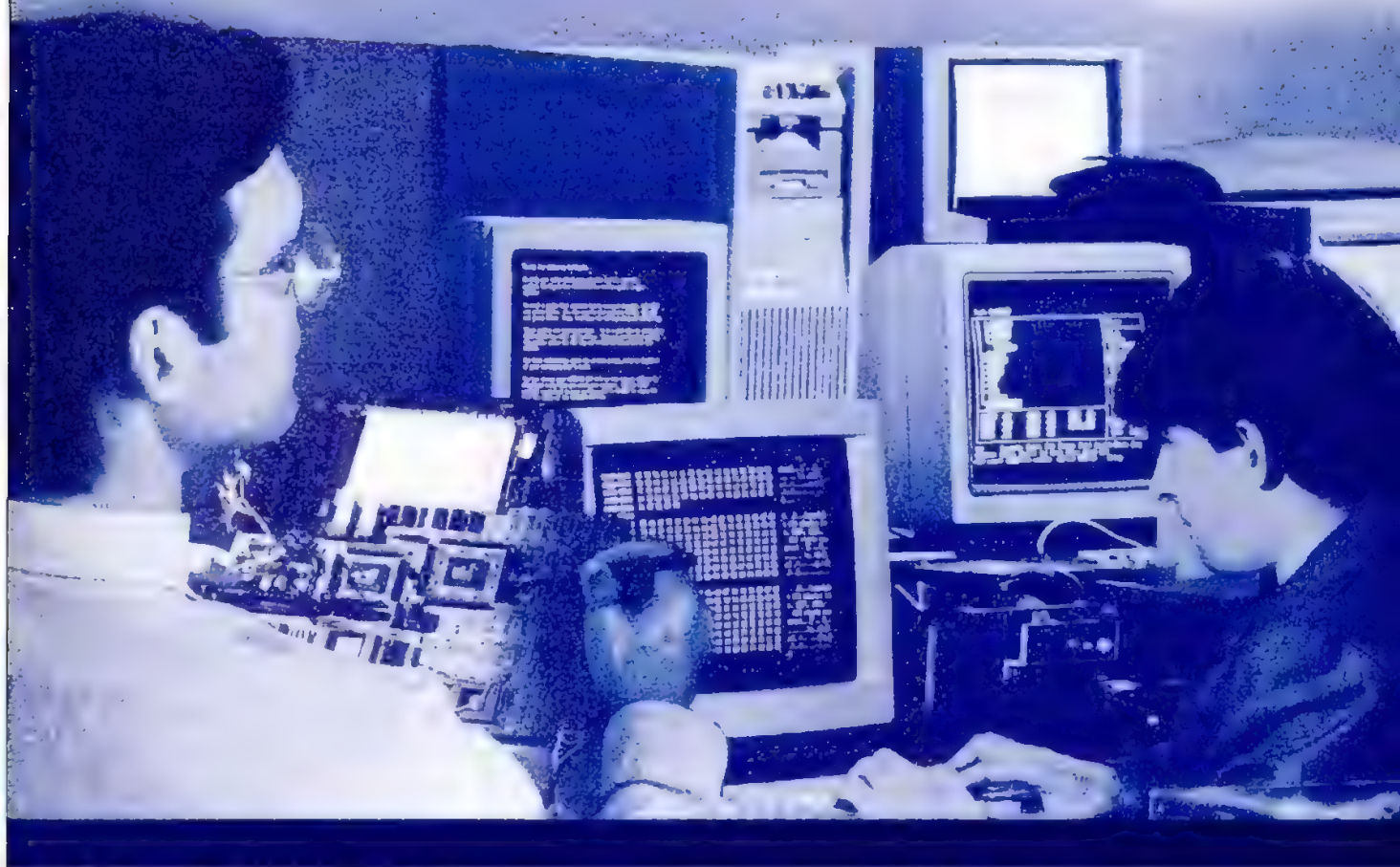
CIRCLE 400 ON READER SERVICE CARD



**Looking for the highest-quality computer systems  
at some of the lowest prices in the industry?**

**Then do what so many companies have done...**

# Buy Your Systems



## The winning combination.

It's no secret that Northgate Computer Systems, Inc. makes some of today's finest computers. A room full of awards from major industry publications is proof of that.

But top-quality products, backed by the finest service and support package in the industry, is only half of the story. What many people find most surprising about Northgate is that we don't make you pay a premium price for Northgate quality and service. In fact, our systems have some of the lowest prices in the computer industry.

The right combination of quality and price is why so many Fortune 500 corporations and smaller businesses, government agencies and educational institutions have selected Northgate systems. You'll even find

Northgate systems in the offices of some of our toughest competitors.

Here are a few of the reasons that have made Northgate a world leader in quality systems for office and home...and your number-one value.

### Complete line of systems.

- **Latest technology.** The Northgate systems you buy today won't become obsolete tomorrow.
- **Complete product line.** From 386SX™-based workstations to network file servers, Northgate makes a complete range of computers to handle every business application. Our newest products include low-priced 386SX, 386 and 486™ systems.
- **Award-winning performance.** Our systems have won numerous awards, including "Desktop Computer of the Year" awards from *InfoWorld* and *BYTE*.

Seven *PC Magazine* Editors' Choice awards, nine *Computer Shopper* Best Buy and three other *InfoWorld* recognitions are added proof of Northgate quality.

- **Customized, ready-to-run systems.** Northgate custom configures every system to meet your specific requirements. We'll even rack mount or hard case your systems.
- **Finest components.** We test and use components from only the best manufacturers to ensure peak performance and reliability.
- **Flawless software compatibility.** Our systems are fully compatible with MS-DOS®, OS/2®, Novell® and other operating systems.
- **Product testing and burn-in** ensures your system will work perfectly from day one.
- **All systems are FCC Class B Certified** for home and office use.



# From Northgate.<sup>®</sup>



- Novell Certified Gold Dealer. We certify and test all products to work perfectly with Novell as well as OS/2, SCO/UNIX<sup>®</sup> and Banyan<sup>®</sup> Vines. And our staff of Certified NetWare<sup>®</sup> Engineers will help keep your LAN operating at peak efficiency.

#### **Customer service and support ensures your complete satisfaction.**

- 24-hour toll-free technical support 365 days a year, for as long as you own your system.
- Free year of on-site service provided by NCR.<sup>®</sup>
- Free overnight shipment of replacement parts to minimize computer downtime.
- 30-day money-back guarantee.
- Full parts and labor warranties — 1 year on systems, 5 years on keyboards.
- Customized service and support plans for corporate customers.

#### **Affordable quality is yours with Northgate.**

- Low Factory-Direct Prices.
- GSA/Government and VAR discounts.
- Leasing plans with low monthly installments and flexible terms up to five years.
- 100% financing with Northgate's Big N' Card. We can usually set up your account the same day you call.
- Other convenient payment options include MasterCard, VISA, American Express and Discover cards, wire transfers, personal and corporate checks, Corporate Purchase Orders and C.O.D.

#### **Our promise: no compromises.**

As you're about to see, our reputation for quality is built on a solid foundation of superior design, engineering, manufacturing, and service.

**Turn the page to begin your tour of Northgate.**

**CALL TOLL-FREE 800-828-6125**



**"Smart Tools For Business"™**

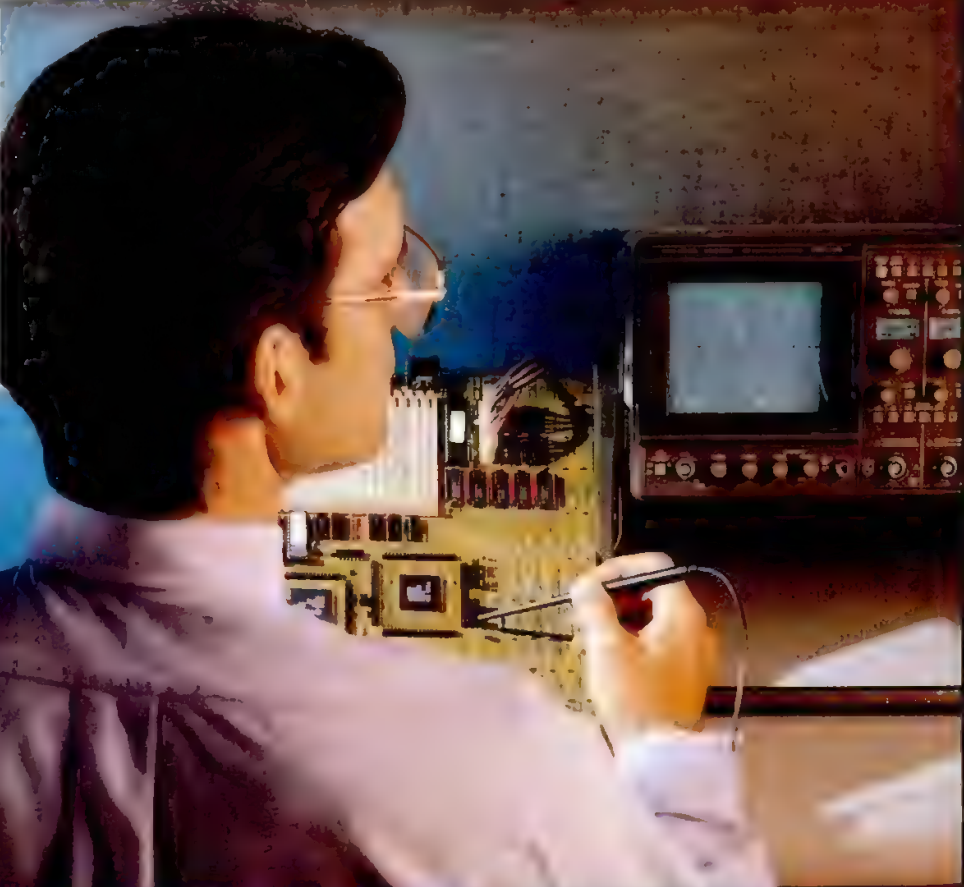
7075 Flying Cloud Drive, Eden Prairie, MN 55344

CIRCLE 327 ON READER SERVICE CARD

## Engineered For Top Performance

Manufacturing high-performance, quality systems takes more than just a top-notch Research and Development team. It requires a strategic alliance with the industry's premier component vendors. To meet our rigid standards, Northgate® engineers work in tandem with our suppliers to design a full range of components. Then, they test hundreds of configurations to find the optimum combination of performance and reliability.

Throughout the entire vendor relationship, Northgate uses sophisticated failure analysis techniques (including microphotography) and statistical process control methods to ensure our suppliers consistently produce high quality componentry.



## New Northgate 386 and 486™ Systems



### Northgate 386SX™/16, 20 or 25

- Intel® 80386SX™/16, 20 or AMD 80386SX, 25 MHz Processor
- 1MB RAM (Expands to 16MB)
- 52MB IDE Hard Drive with 17ms Seek Time
- Five-Bay Case: Three 5.25" and Two 3.5" Bays
- Six 16-Bit Expansion Card Slots
- Choice of 1.2MB 5.25" or 1.44MB 3.5" Floppy Drive
- Exclusive *OmniKey*® Keyboard
- VGA 800 x 600 Card and Color Monitor
- MS-DOS® 3.3, 4.01 or 5
- FCC Class B Certified

**\$1499<sup>00</sup>/\$1599<sup>00</sup>/\$1599<sup>00</sup>**

Lease as low as \$56.51/\$60.28 per month\*



### Northgate 386DX/25, 33 or 40

- Intel 80386DX, 25, 33 or AMD™ 80386, 40 MHz Processor
- 4MB RAM (Expands to 32MB)
- 52MB IDE Hard Drive with 17ms Seek Time
- 64K Cache
- Choice of 1.2MB 5.25" or 1.44MB 3.5" Floppy Drive
- Six 16-Bit and Two 8-Bit Expansion Card Slots
- Five-Bay Case: Three 5.25" and Two 3.5" Bays
- Exclusive *OmniKey* Keyboard
- VGA 800 x 600 Card and Color Monitor
- Microsoft® Windows™ 3.0 and Mouse
- MS-DOS 3.3, 4.01 or 5
- FCC Class B Certified

**\$2049<sup>00</sup>/\$2149<sup>00</sup>/\$2149<sup>00</sup>**

Lease as low as \$75.81/\$79.51 per month\*



### Northgate 486™ DX/33

- Intel 80486DX, 33 MHz Processor
- 4MB RAM
- 52MB IDE Hard Drive
- Choice of 1.2MB 5.25" or 1.44MB 3.5" Floppy Drive
- AT-style case
- Exclusive *OmniKey* Keyboard
- VGA color Monitor
- Microsoft Windows 3.0 and Mouse
- MS-DOS 3.3, 4.01 or 5

**\$2699<sup>00</sup>**

Lease as low as \$93.39 per month\*



## Compatibility You Can Count On

Once our components meet our highest expectations, a different set of engineers takes the helm. System configurations are set up on our own LAN test bed and undergo a grueling month-long battery of tests. We check hundreds of business software packages to ensure our systems run applications under MS-DOS®, OS/2®, Novell®, SCO UNIX®, Banyan® and other operating systems.

Through this process, Northgate has earned an industry-wide reputation for flawless compatibility. Be assured that when you purchase Northgate systems, you're getting compatibility you can rely on.

**CALL TOLL-FREE 800-828-6125**



## Northgate SlimLine® Scalable Processing (SP) Upgradable Systems



### Northgate SlimLine SP™ 386/25 or 33

- Intel® 80386DX 25 or 33 MHz Processor on Power Module
- Fast, Affordable Upgrades — Simply Replace Power Module
- 4MB RAM, Expands to 32MB
- 52MB IDE Hard Drive with 17 ms Seek Time
- 64K Cache Memory
- Continuous Edge Graphics Chip
- 1.2MB 5.25" and 1.44MB 3.5" Floppy Drives
- Exclusive OmniKey Keyboard
- VGA 1024 x 768 Color Monitor
- Microsoft Windows 3.0 and Mouse
- MS-DOS 3.3, 4.01 or 5
- FCC Class B Certified

**\$2649<sup>00</sup>/\$2749<sup>00</sup>**

Lease as low as \$91.66/\$95.12 per month\*



### Northgate SlimLine SP 486SX™/20

- Intel 80486SX™ 20 MHz Processor on Power Module
- Fast, Affordable Upgrades — Simply Replace Power Module
- 4MB RAM, Expands to 32MB
- 52MB IDE Hard Drive with 17 ms Seek Time
- 64K Cache Memory
- Continuous Edge Graphics Chip
- 1.2MB 5.25" and 1.44MB 3.5" Floppy Drives
- Exclusive OmniKey Keyboard
- VGA 1024 x 768 Color Monitor
- Microsoft Windows 3.0 and Mouse
- MS-DOS 3.3, 4.01 or 5
- FCC Class B Certified

**\$2799<sup>00</sup>**

Lease as low as \$96.85 per month\*



### Northgate SlimLine SP 486™ DX/33

- Intel 80486™ DX 33 MHz Processor on Power Module
- 4MB RAM, Expands to 32MB
- 52MB IDE Hard Drive with 17 ms Seek Time
- 64K Cache Memory
- Continuous Edge Graphics Chip
- 1.2MB 5.25" and 1.44MB 3.5" Floppy Drives
- Exclusive OmniKey Keyboard
- VGA 1024 x 768 Color Monitor
- Microsoft Windows 3.0 and Mouse
- MS-DOS 3.3, 4.01 or 5
- FCC Class B Certified

**\$2999<sup>00</sup>**

Lease as low as \$103.77 per month\*

CIRCLE 207 ON READER SERVICE CARD

## Team Manufacturing Approach

Northgate has studied manufacturing methods and has selected a process that gives the greatest quality and productivity.

Our technicians are skilled in all phases of manufacturing. Working in teams of four, they bring the elements of quality together with craftsmanship that knows no equal. A detailed system of checks and balances ensures strict adherence to our rigid quality control standards. When all is complete, comprehensive burn-in and final testing begin.



## Northgate Elegance™ Scalable Processing (SP) Upgradable Systems



### Northgate Elegance SP™ 386/25 or 33

- Intel 80386DX™ 25 or 33 MHz Processor on Power Module
- Fast, Affordable Upgrades—Simply Replace Power Module
- 4MB RAM, Expands to 32MB
- 100MB IDE Hard Drive with 17 ms Seek Time
- 64K Cache Memory
- Desktop Case
- 1.2MB 5.25" and 1.44MB 3.5" Floppy Drives
- Exclusive OmniKey® Keyboard
- VGA 1024 x 768 Card and Color Monitor
- Microsoft® Windows™ 3.0 and Mouse
- MS-DOS® 3.3, 4.01 or 5
- FCC Class B Certified

**\$2899<sup>00</sup>/\$2999<sup>00</sup>**

Lease as low as \$100.31-\$103.77 per month\*



### Northgate Elegance SP 486SX™/20

- Intel 80486SX™ 20 MHz Processor on Power Module
- Fast, Affordable Upgrades—Simply Replace Power Module
- 4MB RAM, Expands to 32MB
- 100MB IDE Hard Drive with 17 ms Seek Time
- 64K Cache Memory
- Desktop Case
- 1.2MB 5.25" and 1.44MB 3.5" Floppy Drives
- Exclusive OmniKey Keyboard
- VGA 1024 x 768 Card and Color Monitor
- Microsoft Windows 3.0 and Mouse
- MS-DOS 3.3, 4.01 or 5
- FCC Class B Certified

**\$3149<sup>00</sup>**

Lease as low as \$108.96 per month\*



### Northgate Elegance SP 486DX/33

- Intel 80486DX™ 33 MHz Processor on Power Module
- 4MB RAM (Expands to 64MB)
- 100MB IDE Hard Drive with 17 ms Seek Time
- 64K Cache Memory
- Vertical Power Case
- 1.2MB 5.25" and 1.44MB 3.5" Floppy Drives
- Exclusive OmniKey Keyboard
- VGA 1024 x 768 Card and Color Monitor
- Microsoft Windows 3.0 and Mouse
- MS-DOS 3.3, 4.01 or 5
- FCC Class B Certified

**\$3349<sup>00</sup>**

Lease as low as \$115.88 per month\*



## Service That Never Ceases

Northgate backs every system with an award-winning package of service and support. Including a 30-Day Money-Back Guarantee, full parts and labor warranties (one year on systems, five years on keyboards) and free overnight shipment of replacement parts during warranty coverage.

You also get toll-free technical support 24 hours a day, seven days a week. We track every detail concerning your system, including configuration, **NCR** previous questions and correspondence. This gives our staff immediate access to your system's history the moment you call. Should you require on-site help, we'll dispatch a trained NCR® technician to your door. This service is free for one year.

**CALL TOLL-FREE 800-828-6125**



## Northgate "Specialty" Systems



### Northgate Elegance™ 486/33 EISA

- Intel 80486DX 33 MHz Processor
- 4MB RAM (Expands to 32MB)
- 200MB IDE Hard Drive with 15 ms Seek Time
- 128K Cache
- EISA Bus
- 1.2MB 5.25" and 1.44MB 3.5" Floppy Drives
- Vertical Power Case
- Exclusive OmniKey Keyboard
- VGA 1024 x 768 Card and Color Monitor
- Microsoft Windows 3.0 and Mouse
- MS-DOS 3.3, 4.01 or 5
- FCC Class B Certified

**\$4599<sup>00</sup>**

Lease as low as \$159.13 per month\*



### Northgate SlimLite™ 386SX™/20

- Intel 80386SX™/20 MHz Processor
- 1MB RAM (Expands to 5MB)
- 40MB Hard Drive
- 1.44MB 3.5" Floppy Drive
- 84-Key Keyboard Emulating 101
- 8.5" LCD Screen Supports 32 Shades of Gray, VGA 640 x 480
- 11.7" x 8.25" x 1.9"; 6.1 Lbs.
- AC Adapter
- Stack™ Software (Provides up to 80MB of Storage)
- Magic Cursor™ for Windows or No-Squint™ for DOS
- MS-DOS 4.01 or 5
- FCC Class B Certified

**\$2399<sup>00</sup>**

Lease as low as \$83.01 per month\*



### Northgate OmniArray™

- RAID-3 Parallel Drive Array with 11GB to 4GB Data Storage
- Four Data Drives with 512K Total Cache, One Redundant Drive with 128K Cache
- Fast SCSI Engineering Delivers 10MB/Second Performance
- ISA/EISA SCSI Adapter for NetWare® File Servers
- Novell® Certified for NetWare™ 386/311
- Failed Drive Supports Keeps Unit Operational with Single Drive Failure, Rebuilds Data on Replacement Drive
- SCSI Cable and Terminator
- Vertical Power Case

**Call For Pricing**

CIRCLE 243 ON READER SERVICE CARD

## Systems Configured Just For You



Northgate® custom configures every system to meet your most demanding needs. We offer a comprehensive range of top quality components, giving us the capability of tailoring a system over 3,000,000 ways. To find out which is best for you, call one of our Systems Consultants toll free.

### Hard Drives

Options include IDE hard drives with capacities of 52MB, 100MB, 200MB or 340MB. Also available are ESDI and SCSI hard drives with capacities as high as 1.2GB. Call for other drive size options.

### Memory Expansion

Northgate systems have a variety of memory expansion capabilities. Our Systems Consultants can help you decide how much memory you need for both current and future applications.

### Monitors

Northgate offers 12" VGA monochrome, 14" monochrome (amber), 14" VGA monochrome, 14" VGA color, 16" VGA color and 19" VGA color monitors. Resolutions include 640 x 480, 800 x 600, 1024 x 768, and 1280 x 1024. NEC 15", 17" and 21" flat-screen, low-radiation monitors also available.

### Math Coprocessors

Speed up processor-intensive business applications with an Intel® or Weitek® math coprocessor. A Northgate Systems Consultant can help you select the right one for your system.

### Tape Backups

To protect your valuable data, Northgate offers an array of high-speed tape backup devices. Choose internal or external designs in the following capacities: 40/120MB, 80/304MB, 80MB, 150MB, 300MB and 1.3GB.

### Communications

Northgate has the right equipment to link your system to other computers or fax machines. Products include internal and external MNP-5 modems in 2400 and 9600 baud speeds. Also available is Northgate Faxit for Windows™, a revolutionary fax card designed to work from within your Microsoft Windows applications.

### Printers

The best thing to have beside your computer is a printer from Northgate. Printer options include low-cost 9-pin and 24-pin dot matrix printers as well as laser printers and PostScript-compatible laser printers for the very best print quality.

### Floppy Drives

Floppy drive options include 5.25" models in 360K and 1.2MB designs and 3.5" models with capacities of 720K and 1.44MB.

### CD-ROM & Other Hardware

We can also configure your Northgate system with many other hardware options, including CD-ROM drives, high end video cards, and I/O cards. Call and ask a Northgate Systems Consultant for the latest options and prices.



**CALL TOLL-FREE  
24 HOURS EVERY DAY 800-828-6125**

Major corporations, volume purchasers and government agencies call National Business Accounts: **800-545-6065**  
Fax your order! 800-323-7182

Notice to the Hearing Impaired: Northgate has TDD capability. Dial 800-535-0602.



"Smart Tools For Business™"  
7075 Flying Cloud Drive, Eden Prairie, Minnesota 55344

## Northgate OmniKey® Keyboards — Quality Designs No System Should Be Without!



### OmniKey/101NI

- 12 F-Keys On Top
- Alps Click/Tactile Key Switches
- Independent Inverted T Cursor Control And Numeric Keypads
- Rate Select From 3-120 CPS
- Period/Comma Lock Key Locks out < > Even When Shifted
- Interchangeable CTRL, ALT, CAPS LOCK Keys
- Unmatched IBM® Compatibility
- FCC Class B Certified

**\$89<sup>00</sup>**



### OmniKey/102

- 12 F-Keys On Left
- Alps Click/Tactile Key Switches
- Independent Inverted T Cursor Control And Numeric Keypads
- Rate Select From 3-120 CPS
- Period/Comma Lock Key Locks out < > Even When Shifted
- Interchangeable CTRL, ALT, CAPS LOCK Keys
- Unmatched IBM Compatibility
- FCC Class B Certified

**\$89<sup>00</sup>**



### OmniKey/ULTRA

- 12 F-Keys On Left And Top
- Alps Click/Tactile Key Switches
- Independent Inverted T Cursor Control And Numeric Keypads
- Rate Select From 3-120 CPS
- Period/Comma Lock Key Locks out < > Even When Shifted
- Interchangeable CTRL, ALT, CAPS LOCK Keys
- Unmatched IBM Compatibility
- FCC Class B Certified

**\$129<sup>00</sup>**

© Copyright Northgate Computer Systems, Inc. 1992. All rights reserved. Northgate, OmniKey, Elegance, SlimLine, SlimLine, OmniSystem and the Northgate "N" logo are U.S. trademarks or registered U.S. trademarks of Northgate Computer Systems. 80386SX, 80486SX and 80486 are U.S. trademarks of Intel. MS-DOS, Windows and Microsoft are U.S. trademarks or registered U.S. trademarks of Microsoft Corporation. IBM is a registered U.S. trademark of International Business Machines Corporation. All other products and brand names are U.S. trademarks and registered U.S. trademarks of their respective companies. Prices quoted exclude shipping, handling and applicable sales tax. Prices and specifications subject to change without notice. Offer valid in U.S. and Canada only. Northgate reserves the right to substitute components of equal or greater quality or performance. All items subject to availability. We support the ethics of software use. To report software copyright violations, call the Software Publishers Association's Anti-Piracy Hotline at 1-800-388-7868. \*Monthly lease payments are based on a 36-month standard, fair market value open-ended lease. 12-60 month leasing options available for qualified businesses.

CIRCLE 368 ON READER SERVICE CARD

CODE A2303





If more RAM expansion is desired, a proprietary 32-bit slot on the motherboard accepts a 32MB memory card that costs \$179. Eight 16-bit ISA expansion slots, an OPTi chip set, and an AMI BIOS are other significant features of the motherboard. The ROM-based system setup offers advanced as well as standard options. For example, in addition to shadowing the video and system BIOS, the system setup allows you to shadow the ROM of any other adapter board.

The video subsystem included with the Tangent 433i test system consists of the Quantum VGA card and Sampo Alpha-Scan Plus multiscan monitor. The Quantum VGA card can deliver a resolution as high as 1,024-by-768 in noninterlaced

## CONCLUSION 33-MHz-BASED PCs

mode at 70 Hz. This matches up well with the monitor. The 14-inch Sampo monitor has a horizontal scanning range of 30 to 60 kHz and a vertical scanning range of 50 to 90 Hz. If a 14-inch monitor doesn't suit your needs, Tangent sells a whole line of monitors with larger screen sizes.

Test results for the Tangent 433i were about average, though PC Magazine Labs' video test did not test the system's video card under Microsoft Windows 3.0. The Quantum card, which incorporates the S3 graphics accelerator chip, is designed for optimum performance in systems that use a graphical user interface. The video card also includes 1MB RAM and a Sierra HiColor RAMDAC chip, which extends the number of colors available.

The Tangent 433i comes with a one-year warranty on parts and labor, which includes free on-site service from TRW. Tangent does not extend on-site service to the keyboard and monitor; instead, it swaps these items by mail if they are defective.

Tangent sells a competing 25-MHz ISA-bus model, but a company spokes-

person said that the difference in price between the 25-MHz and 33-MHz models is minimal and that the 25-MHz models are being phased out.

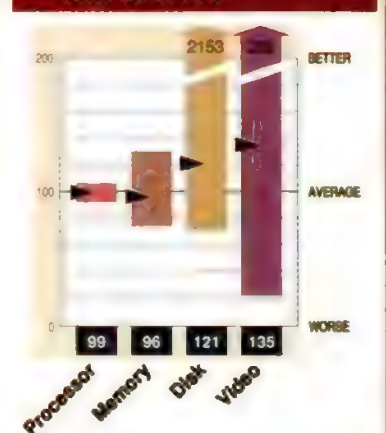
As a medium-range workstation, the Tangent 433i offers capable performance at a great price. If you plan to work under Windows or some other graphical environment, you get the additional benefit of the S3 accelerator chip on the Actix video board.

## TRI-STAR COMPUTER CORP. Tri-Star Flash Cache 486 EISA

by Tom Unger ■ Tri-Star Computer Corp.'s Tri-Star Flash Cache 486 EISA is representative of a growing number of relatively inexpensive tower systems. At \$3,795 (\$4,590 for the tested configuration), the Flash is priced within the range of most 486 EISA workstations in its basic configuration but nevertheless competes as a server for small to

### Tangent 433i

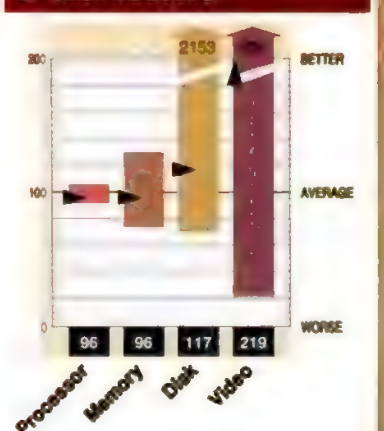
#### ► TEST RESULTS



**In Short:** Aggressively priced at \$3,183, the Tangent 433i performed about average in all areas. However, PC Magazine Labs' video test did not test the system's Actix video card under Microsoft Windows 3.0. The video card, which bears the S3 graphics accelerator chip, is designed for optimum performance in systems that use a graphical user interface. This is a capable system at an affordable price.

### Tri-Star Flash Cache 486 EISA

#### ► TEST RESULTS



**In Short:** A better-than-average disk benchmark test score and a fast video time were balanced by otherwise average test scores from the 486 EISA tower Tri-Star Flash Cache 486 EISA. An Ultrastor 24F caching SCSI disk controller helped its disk performance. Nevertheless, a copious expansion capacity—four accessible full-height drive bays and room for two full-height hard disks—takes this erstwhile workstation into network territory.



#### Tangent 433i

Tangent Computer Inc., 197 Airport Blvd., Burlingame, CA 94010; 800-223-6677, 415-342-9388.

List price (tested configuration): \$3,183.

Memory and processor RAM cache: 8MB 70-ns. SIMMs, 64K cache.

Disk drives and controller: Western Digital 14-ms. 210MB IDE hard disk, 1.2MB and 1.44MB floppy disk drives.

Display: Quantum 1,024-by-768 adapter with 1MB RAM, Sampo 14-inch monitor.

Monitor refresh rate: 45 to 90 Hz.

Software: DOS 5.0.

CIRCLE 493 ON READER SERVICE CARD



medium-size networks. Its copious expansion capacity, solid metal-chassis construction, and quality components ultimately outweigh some performance and layout oddities.

Our \$4,590 test unit came with a 330MB Maxtor hard disk and UltraStor Ultra 24F SCSI drive controller combination, and its DOS File Access test result was somewhat better than average. On the other hand, the Diamond SpeedSTAR Hi-Color Super VGA card turned in one of the fastest Direct to Screen scores in our roundup, second only to the Everex STEP 486/33. The Hi-Color controller comes with 1MB RAM and employs a Tseng/Sierra chip set. Coupled with a Tri-Star 5217 17-inch flat-screen monitor on our test system (an extra \$595 over the \$3,795 system price), this produced truly superior video for the Flash. The basic system comes with the same video controller, but with a MAG Computronic 14-inch Super VGA monitor instead.

#### ROOMY CASE

Most impressive is the Flash's expansion capacity. Its all-metal tower case offers room for as many as eight drives—including four that are accessible from the front of the case. In our test unit, the Maxtor hard disk filled the larger internal slot; a 3.5-inch and a 5.25-inch floppy disk drive filled two of the accessible

### COVER STORY 33-MHz-BASED PCs



bays. This still left enough room for a tape backup unit, a CD-ROM drive, and one high-capacity 3.5-inch hard disk. In case that much expansion does not prove enough, the UltraStor SCSI controller has a SCSI-2 port that will allow the user to daisy-chain up to seven external devices as needed.

The Tri-Star Flash Cache 486 EISA's Free Technologies motherboard comes with 8MB RAM standard and a 256K processor RAM cache, and leaves room for up to 64MB of SIMM-based, 70-nanosecond RAM. In addition to six 32-bit EISA expansion slots (one of which was filled by the UltraStor hard disk controller), the motherboard contains two 16-bit ISA slots. One of the Flash's 16-bit slots was used by the Super VGA controller card, and the other by an I/O card that provided one parallel port, two serial ports, and one game port.

Tri-Star, which sells direct to end users, offers a standard 24-month parts-and-labor warranty with on-site service free from TRW for 12 months. Tri-Star operates a toll-free technical support line and, through TRW, will ensure that dead parts are replaced within 48 hours. Should you wish to upgrade, Tri-Star offers components too numerous to list here, including video accelerator cards and 660MB and 1.2GB hard disks.

With its decent hard disk performance, the tower-style Tri-Star Flash Cache 486 EISA provides a mix of quality components at a reasonable cost. Its price of \$3,795 for a system with a 200MB SCSI hard disk and fast Super VGA subsystem makes it worth a look.

## TWINHEAD CORP. Twinhead Superset 600/433C

**by Winn L. Rosch** ■ Compact and powerful, the Twinhead Superset 600/433C, from Twinhead Corp., keeps up with the fastest systems despite its diminutive size; it is packed into a small-footprint case measuring 5.5 by 15.5 by 15.5 inches. This system, however, falls short in its video performance and its expansion possibilities.

A bigger penalty is price. At \$5,079 in the configuration requested for this review, the Superset rates as fairly expensive for a limited-expansion system.

The Superset is actually the top of a two-step upgradable line that starts with a 33-MHz 386. Sockets on the system board accommodate a 486 or a 386 and your choice of coprocessor for the latter—either an Intel 387 or a Weitek 3167. No provision is made for a 4167 coprocessor.

These sockets, located in the front-left

### FACT FILE

#### Tri-Star Flash Cache 486 EISA

Tri-Star Computer  
Corp., 120 S.  
Weber Dr.,  
Chandler, AZ  
85226, 800-678-  
2799.

List price (tested  
configuration):  
\$4,590

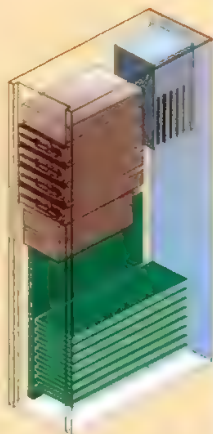
Memory and  
processor RAM  
cache: 8MB 70-ns.  
SIMMs, 256K  
cache

Disk drives and  
controller: Maxtor  
16 ms 330MB  
SCSI hard disk.  
UltraStor controller, 1.2MB and 1.44MB floppy  
disk drives.

Display: Diamond 1,024-by-768 adapter with  
1MB RAM, Tri-Star 17-inch monitor.

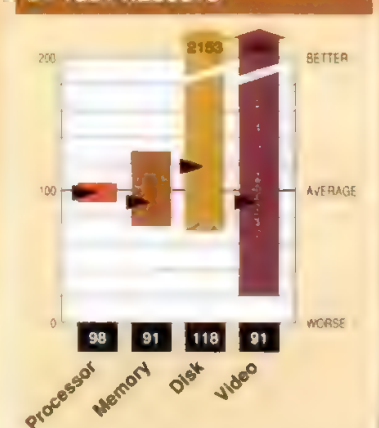
Monitor refresh rate: 50 to 90 Hz.

Software: DOS 5.0, Microsoft Windows 3.0.



### Twinhead Superset 600/433C

#### TEST RESULTS



**In Short:** The Twinhead Superset 600/433C is a 486/33-based small-footprint PC with limited expansion. It has three usable full-size AT expansion slots and one free half-height 5.25-inch drive bay. (If you install two floppy disk drives, only one internal and one external drive bay are left.) This PC was a decent performer except for a laggardly video speed, but it is also somewhat pricey when compared with the rest of the field.



# Microsoft® Excel 3.0

You can see the difference between 1-2-3 for Windows and Microsoft Excel in a matter of seconds.

| BENCHMARKS                                                                                                                                                                                                    |                                | INFO                                      |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-------------------------------------------|
| September 9, 1991                                                                                                                                                                                             |                                | WORLD                                     |
| Windows Spreadsheets                                                                                                                                                                                          |                                |                                           |
|                                                                                                                                                                                                               | Microsoft Excel<br>Version 3.0 | Lotus® 1-2-3® for Windows™<br>Version 1.0 |
| CALCULATION (all times in seconds)                                                                                                                                                                            |                                |                                           |
| Arithmetic model                                                                                                                                                                                              |                                |                                           |
| Recalc partial                                                                                                                                                                                                | <1                             | 2.5                                       |
| Recalc all                                                                                                                                                                                                    | 1.6                            | 4.3                                       |
| File load                                                                                                                                                                                                     | 6.9                            | 10.5 - 12.2                               |
| File size<br>(in bytes)                                                                                                                                                                                       | 243,644                        | 219,258                                   |
| Financial model                                                                                                                                                                                               |                                |                                           |
| Recalc all                                                                                                                                                                                                    | 11.4                           | 34.9                                      |
| Scientific model                                                                                                                                                                                              |                                |                                           |
| Recalc all                                                                                                                                                                                                    | 3.7                            | 10.0                                      |
| CONSOLIDATION                                                                                                                                                                                                 |                                |                                           |
| Page-oriented<br>model                                                                                                                                                                                        | 5.0                            | <1                                        |
| File-oriented<br>model                                                                                                                                                                                        | <1                             | 1.3                                       |
| Tests performed on a COMPAQ DESKPRO 386/20e™ with 4 megabytes of RAM and 110-megabyte hard drive.<br>Times given as ranges reflect when cursor control was returned and when the recalculation was completed. |                                |                                           |

*Microsoft Excel is over two times faster than 1-2-3 for Windows by virtually every measure.*

## **Microsoft®**



## COVER STORY 33-MHz-BASED PCs



corner of the chassis, are easily accessible. Located just behind them is the standard 64K static RAM cache, based on an Intel cache controller on a plug-in daughterboard, and behind that are the eight SIMM sockets that hold all memory. The Superset comes standard with four 1MB SIMMs, and loading the others similarly with 80-nanosecond SIMMs brought the evaluation unit to the requested configuration. These sockets also hold 4MB SIMMs, allowing up to 32MB of RAM on the system board. Otherwise, the motherboard is somewhat limited: Only three of its four slots can hold full-size AT expansion boards using the system's 16-bit ISA bus.

The equally modest mass-storage accommodations consist of four drive bays: three accessible and one internal. The internal bay houses a 1.7-inch-tall 3.5-inch hard disk. Twinhead's most popular

drive is the 200MB Conner CP3204F (included in the evaluation machine), which plugs into the defeatable IDE port on the system board. Two 1-inch-high 3.5-inch bays, used for floppy disk drives, mount without tools on snap-in rails. A 5.25-inch bay lies under the floppy disk drives.

All I/O functions, including floppy disk control, one parallel and two serial ports, and video are integrated into the motherboard, leaving free all four expansion slots, which extend horizontally from a T-bar. The height of the system's SIMMs, however, interfere with the bottommost slot. The biggest downfall of such integration is the Trident VGA chip, which held back the Superset's video speed.

A DIP switch and jumpers augment the setup program in the Award BIOS. Twinhead documents all the settings on a label affixed inside the lid of the case, a convenient touch for those who cannot bring themselves to deal with manuals.

The construction of the Superset is very good, with a robust steel case and unblemished workmanship on a system board that is based primarily on Intel VLSI chips. Backed with one-year of on-site service from TRW, the Superset is what you should expect from Taiwan's fifth-largest personal computer maker. If you don't need a lot of expansion space, the Twinhead Superset 600/433C is a good if somewhat pricey alternative.



eight SIMMs each. When you add RAM modules equally to each bank, the system is capable of a 64-bit data bus burst. There is no external static RAM cache; instead the system uses a secondary eight-level write buffer.

The Z-649 TIGA video card included with the Z-486/33E has a VGA daughter-board connected to it. With this setup, you may operate in standard VGA or TIGA mode. The TIGA board uses the Texas Instruments TMS34010 graphics coprocessor running at 60 MHz for advanced graphics performance. Unlike the S3 graphics accelerator chip, however, this graphics coprocessor also enhances such applications as *AutoCAD*, as well as Microsoft Windows 3.0. (TIGA drivers for Windows are installed on the hard disk by Zenith.) The best resolution available with the TIGA board is 1,024-by-768 in noninterlaced mode. The board comes standard with 512K RAM, which pro-

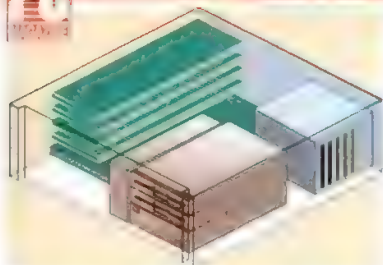
## ZENITH DATA SYSTEMS Zenith Z-486/33E

**by Joe Desposito** Zenith Data Systems' Z-486/33E has several notable features: an EISA bus, innovative memory design, TIGA video, a small footprint, and quality construction. Though not a performance leader, the system performed adequately on PC Magazine Labs' suite of tests. Marketed by Zenith as a graphics workstation, the Z-486/33E has a suggested retail price of \$10,997 for the configuration tested.

The five EISA slots of the system reside on a card that connects vertically to the Zenith motherboard. Therefore, ISA and EISA expansion cards are mounted horizontally (T-bar design). All RAM (up to 64MB) resides on a memory card. The card has two banks that can hold up to



### FACT FILE

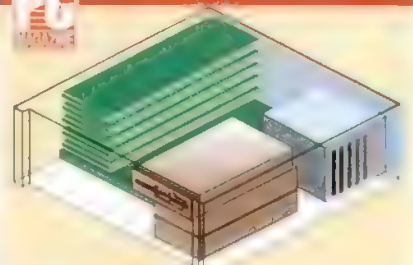


**Twinhead Superset 600/433C**  
Twinhead Corp., 1537 Centre Point Dr.,  
Milpitas, CA 95035; 800-545-8946, 408-945-  
0808.  
**List price (tested configuration):** \$5,079.  
**Memory and processor RAM cache:** 8MB  
80-ns. SIMMs, 64K cache.  
**Disk drives and controller:** Conner 19-ms.  
200MB IDE hard disk, 1.2MB and 1.44MB  
floppy disk drives.  
**Display:** Trident Super VGA adapter with  
512K RAM, Relysis 14-inch monitor.  
**Monitor refresh rate:** 70 Hz.  
**Software:** DOS 5.0.

CIRCLE 483 ON READER SERVICE CARD



### FACT FILE



**Zenith Z-486/33E**  
Zenith Data Systems, 2150 E. Lake Cook Rd.,  
Buffalo Grove, IL 60089; 800-553-0331.  
**List price (tested configuration):** \$10,997.  
**Memory and processor RAM cache:** 8MB  
80-ns. SIMMs.  
**Disk drives and controller:** Western Digital  
15-ms. 200MB IDE hard disk, 1.44MB floppy  
disk drive.  
**Display:** Zenith 1,024-by-768 adapter with  
512K RAM, Zenith 15-inch monitor.  
**Monitor refresh rate:** 60 to 70 Hz.  
**Software:** DOS 5.0, Microsoft Windows 3.0.

CIRCLE 503 ON READER SERVICE CARD



# When there's only one LaserJet® to go around...

It's a lesson you learned long ago — how to share with others. But unfortunately, no one ever informed you of the ways to share a LaserJet® printer.

...you learn how to share.

So now you've got several people in an office all vying for the rights to a single printer. What do you do? Learn to share with **Pacific Connect™**.

This printer sharing device for the HP LaserJet Series II, IID, III, and IIID is perfect for environments with several PCs and/or Macintoshes. Why spend money on multiple LaserJet or PostScript® printers when you can share one LaserJet with up to five PC and Macintosh users?

**Pacific Connect** slips conveniently into the optional I/O slot on a LaserJet printer. So it's easy to install and easy to use. No other LaserJet printer sharing device comes complete with all the cables, adapters and Macintosh support needed. Of course, PostScript operation requires Pacific Data Products' award-winning PostScript language emulation cartridge, **PacificPage™** and the additional printer memory needed for printing PostScript files.

As if each user were printing to his own printer, **Pacific Connect** eliminates the need for mechanical switch boxes or networking software. And print jobs are placed in the user-upgradeable buffer memory of 256k or 1.25 MB, and printed in the order that they are received.

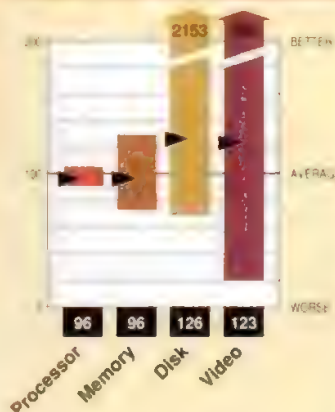
For product information contact Pacific Data Products at 9125 Rehco Road, San Diego, CA 92121, USA, (619) 597-4602 FAX (619) 552-0889.

## COVER STORY

### 33-MHz-BASED PCs

#### Zenith Z-486/33E

##### TEST RESULTS



**In Short:** The small-footprint Zenith Z-486/33E uses a T-bar design for EISA expansion cards. All RAM (up to 64MB) resides on a proprietary memory card; there is no external static RAM cache. The system performed about average on all of PC Magazine Labs' benchmark tests. The video test, however, does not reflect the performance of the system's TMS34010-based TIGA video card running graphics software.

vides 16 colors at this resolution. To get 256 colors, you must add another 512K RAM at a cost of \$259.

Zenith includes the high-performance 15-inch ZCM 1650 monitor (which has a \$1,700 price tag) with the Z-486/33E. The monitor is capable of noninterlaced 1,280-by-1,024 resolution at 70 Hz. With the supplied video card, however, you are limited to either standard VGA or noninterlaced 1,024-by-768 resolution at 60 Hz (TIGA mode). The Z-486/33E has a standard 15-pin connector, and the monitor has BNC connectors for separate red, green, and blue inputs. Separate inputs may be useful with other kinds of video applications, but the TIGA card cannot use them. In addition, Zenith does not have a less costly alternative to the ZCM 1650 that supports TIGA mode.

The Z-486/33E is solidly built. Metal plates 6 inches high by 14 inches wide at the front and rear of the small-footprint chassis are connected down the center by a 3-inch-deep metal brace. Both the EISA expansion adapter and memory card are fastened to the brace.

The Z-486/33E scored close to the average on each of PC Magazine Labs' tests. Note that performance on the memory test was not adversely affected by the lack of an external static RAM cache. Also, keep in mind that the video test does not reflect the performance of the TIGA board operating in a graphical environment such as Windows or with graphics packages such as AutoCAD.

The Z-486/33E bears the standard one-year warranty, with on-site service for an extra \$80 during the warranty period. Though Zenith lacks a technical support line, it does have an active CompuServe forum in which members of the company's technical staff participate.

The Zenith Z-486/33E is a nicely designed system with average performance. Keep it in mind, especially if you are interested in a small-footprint graphics workstation that uses the TIGA standard.

#### ZEOS INTERNATIONAL LTD.

### Zeos 486-33

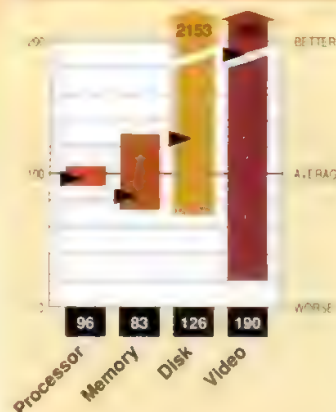
**by Alfred Poor** ■ Some companies compete on price, some on features, and some on technological design. Zeos International's Zeos 486-33 takes its best shot in all three arenas, and its aim looks pretty good. Our ISA test system's list price of \$3,545 holds its own with any of the lower-priced systems in this review, without compromising on a low-ball design.

The familiar tower case, priced at \$150 more than the standard desktop case,



#### Zeos 486-33

##### TEST RESULTS



**In Short:** The Zeos 486-33 combines a competitive price with some technically attractive features, plus an arm-long collection of extras into the bargain. It includes a modular CPU design, a video system that performed well on our test, lots of expansion space, and plenty of options. This is a strong product, and is worthy of consideration if you are looking to buy a 486/33 system.

contains a 300-watt power supply and a motherboard designed for modular CPUs. (Zeos also offers 386/25, 386/33, and 486SX/20 modules.) These modules are also socketed for a 128K external system cache memory board, list-priced at an additional \$200. The Zeos 486-33 also comes with the Diamond Hi-Color Super VGA display adapter, which has earned a reputation as one of the fastest cards for DOS applications and shows it on PC Magazine Labs' video benchmark test. It is paired with a 14-inch color monitor to give a 1,024-by-768 noninterlaced high-resolution display.

This design performed well on our tests, but aside from the video result, the speed was comparable with the rest of the models in its class. Note that our test system did not include the optional system cache.

If you prefer to compare on the basis of features, the Zeos 486-33 should satisfy the most demanding checklist adherents. You get both sizes of high-density floppy disk drives and a full 8MB of memory with the standard package. You get a



COVER STORY  
33-MHz-BASED PCs



FACT FILE  
EDITORS' CHOICE

**Zeos 486-33**  
Zeos International  
Ltd., 530 Fifth Ave.  
NW, St. Paul, MN  
55112, 800-423-  
5891, 612 633-  
4591

**List price (tested  
configuration):**  
\$3,545

**Memory and  
processor RAM  
cache:** 8MB 53-ns  
SIMMs

**Disk drives and  
controller:**

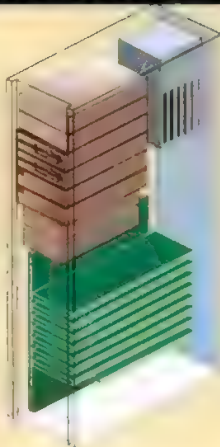
Western Digital 16-  
ms, 200MB IDE  
hard disk, 1.2MB  
and 1.44MB floppy  
disk drives

**Display:** Diamond 1,024-by-768 adapter with  
1MB RAM, Zeos 14-inch monitor

**Monitor refresh rate:** 60 Hz

**Software:** DOS 5.0, Microsoft Windows 3.0.

Ami Pro, Lotus 1-2-3 for Windows



CIRCLE 504 ON READER SERVICE CARD

choice of DOS 4.01 or DOS 5.0, and you get Microsoft Windows 3.0 and a Microsoft mouse. You get a handful of cables, adapters, and extenders so you can hook up everything. Zeos adds *Ami Pro* and *Lotus 1-2-3 for Windows* as a bonus.

#### PORTS ON THE MOTHERBOARD

If you don't like one part or another of the standard package, Zeos offers pages of options, including 42MB to 1.1GB hard disks, tape backups, modems, monitors, and even printers. There's room for expansion with all ports and interfaces, except for video on the motherboard. This means that all but one of the eight ISA slots (seven 16-bit, one 8-bit) are open in the *PC Magazine* configuration. And the optional tower case leaves space for nine half-height storage devices.

Zeos provides the finishing touch with 24-hour technical support on a toll-free line, a one-year parts-and-labor warranty, and extended service contracts costing \$49 for the first year and 10 percent of the system price for each of the next three years.

The Zeos 486-33 represents an attractive bargain if you are in the market for top-speed performance at an affordable price. No matter what your selection criteria may be, this is a computer that should be on your final list. ■

# GET NONSTOP SYSTEMS INFORMATION — AND 2 DISKS FREE!



PC MAGAZINE is the one publication you can trust to keep you up-to-date on the latest developments in the ever-changing world of computing.

And if you order now, you'll also get our exclusive 2-DISK "BEST OF PC MAGAZINE'S UTILITIES"—FREE with your paid subscription!

Subscribe now to make sure you don't miss a single product report or productivity-enhancing tip.

Don't delay. Call toll-free today to claim your savings and FREE "BEST OF PC MAGAZINE'S UTILITIES!"

■ One year (22 issues) for \$29.97. **SAVE 54%.**

■ Two years (44 issues) for \$49.97. **SAVE 62%.**

**1-800-289-0429**

Please add \$32 per year for postage outside the U.S. U.S. currency only. Canadian GST included. Please allow 30 days for delivery. Disks will be shipped upon payment.





## DOS 5.

**T**here's no doubt about it. DOS 5 is the sleekest, most convenient, most powerful DOS upgrade in history.

And it's a great place to start if you really want to get the ultimate in PC performance—without even lifting a finger.

**New MAX 6—the driving force in automatic memory management.**

Top performance requires as much conventional memory as possible. So applications can run faster. And so you can load Windows, TSRs, even a network, and have memory to spare.

Of course, DOS 5 helps with its smaller program size. And it does let you load programs high—if you want to do it by hand.

But for optimal memory management that's totally automatic, you need new MAX version 6—386MAX<sup>®</sup> for PC compatibles, and BlueMAX<sup>™</sup>, the only memory manager designed to recover up to 250% more high DOS memory on IBM PS/2s.

They're the dramatically advanced versions of the fastest growing brand of memory managers in the world. Now with better memory recovery, superior optimization, and amazing ease of use.



**Intelligent, thoughtful, and totally reliable.**

Just type *maximize*, and MAX takes over with its automatic memory management tools.

Like new 386MAX ROMsearch<sup>™</sup> that recovers massive holes of unused system BIOS memory. New 386MAX VGAswap<sup>™</sup> that creates more contiguous memory on all VGA/EGA systems.

Like SmartMemory<sup>™</sup> that takes care of memory allocation for you, so you'll never again have to think about what kind of memory your computer needs. And new Maximize Reordering that helps fit more programs into high DOS by automatically arranging programs for optimal loading, every time.

And using MAX 6 is a cinch thanks to the new graphical interface, complete with pull-down menus, mouse support, and context-sensitive help. There's even a new improved version of ASQ<sup>™</sup>, the intelligent system analyzer and tutorial, right on board.

**The ultimate in power and luxury is more affordable than ever.**

New 386MAX 6 for 286\*, 386, and 486 PC compatibles is now just \$99.95. And new BlueMAX 6 for 386 and 486 IBM PS/2s is only \$124.95.

Frankly, whether you use DOS 5 or not, only MAX 6 will have you on your way to maximum PC performance with an absolute minimum of effort.

See your dealer or call toll-free today.

# 1-800-676-0386

Call to upgrade for just \$29.95 plus \$5 S&H.\*\*



## The Intelligent Memory Managers<sup>™</sup>

© 1991, 1992 Qualitas. Qualitas, 7101 Wisconsin Avenue, Suite 1386, Bethesda, MD 20814. All company and product names are trademarks or registered trademarks of their respective owners. System Requirements: Any 386 or 486 PC or PS/2, min. 256K of extended memory, DOS 3.0 or higher, and hard disk drive. \*386MAX supports 286 systems with Shadow RAM. Feature availability and memory recovery may vary. \*\*Offer valid in North America only.

**QUALITAS<sup>®</sup>**

CIRCLE 326 ON READER SERVICE CARD





# Nine Memory Managers Open Up New Frontiers

By Barry Simon

*Despite improved installation and optimization routines, these nine 386 memory managers remain tricky to understand and use well. Knowing what you want to accomplish before you start can be a big help.*

With RAM prices now under \$50 per megabyte, upgrading your system can be so inexpensive that your only question may be what to do with all of the extra memory. If you're using Microsoft Windows or OS/2, you know that you need all of the memory you can get, but DOS users shouldn't hold back either. If you have a 386 or 486 system, more memory and a memory manager carefully installed and optimized can help you use your system more productively.

In this evaluation, we review seven such utilities—*ATLast!*, *DOS 5 Memory Management Kit*, *Memory Commander*, *Netroom*, *QEMM-386*, *QMAPS*, and *386-MAX*—as well as the memory management capabilities built into MS-DOS, Version 5.0, and DR DOS, Version 6.0.

## MEMORY MANAGEMENT: Defining the Terms

**conventional memory** Base memory up to 640K.

**device driver** A program used to set up software or to control hardware. It is installed with a `DEVICE=` directive in your `CONFIG.SYS` file.

**DOS extender** Software that lets programs run in extended memory.

**DOS/Protected-Mode Interface (DPMI)** A specification introduced with Microsoft Windows 3.0 that allows DOS programs to access more than 640K by using the protected mode of a 286, 386, or 486 machine.

**expanded memory (EMS)** RAM available through a bank-switching scheme,

defined in the Lotus/Intel/Microsoft expanded memory specification (LIM EMS). Expanded memory is generally used only to open large data files.

**extended memory** The memory above 1MB in a PC that is not configured for expanded memory. It can be used only by a 286, 386, or 486 processor running in protected mode. Extended memory was introduced on the IBM AT in 1984 but was initially used only for RAM disks. In recent years, Microsoft Corp.'s extended memory specification (XMS), which was first developed for Microsoft Windows 2.1, has become the preferred way to use extended memory.

**high memory area (HMA)** The first 64K of extended memory. It is used by

Windows' `HIMEM.SYS` as the place where extended memory is managed.

**memory blocks** Memory areas set aside by DOS.

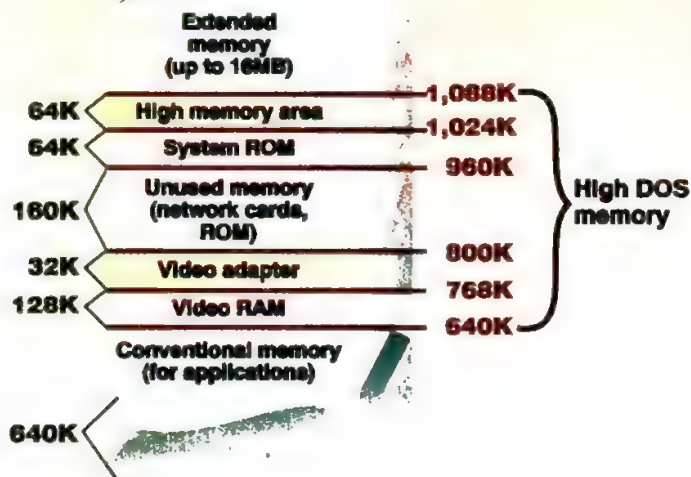
**upper memory block (UMB)** A section of memory in the high DOS area (the 384K address space between 640K and 1MB). Some such blocks are used to store BIOS code, and some are free.

**Virtual Control Program Interface (VCPI)** One of three schemes (along with DPMI and XMS) used for accessing protected memory. The specification allows multiple real-mode programs to share expanded memory, and it lets multiple DOS-extended programs run simultaneously in 386 machines.

### A TYPICAL MEMORY MAP

Memory management software strives to utilize the free areas of memory for storing small programs (such as TSRs and drivers) so that more space is available for applications and data in the first 640K of DOS.

Memory managers must establish a link between programs in the high memory area (HMA) and the portion of DOS that runs in the first 640K. For example, DOS 5.0 installs `HIMEM.SYS` in HMA to act as a link between lower memory and programs stored in the upper memory block (UMB).





**IS MS-DOS 5.0 ENOUGH?**

Before you even take a look at the seven standalone programs, it's important to remember that some memory management capabilities are now included with DOS, and those abilities have changed the way users and vendors view their programs. Since DOS 5 arrived last June, memory management vendors have scrambled to

It's important to remember that some memory management capabilities are now included with DOS.

present user-friendly solutions that go far beyond DOS's capabilities, and in most cases they've succeeded. These days you have a wide field of choices to ponder.

Memory packages typically manage space in three ways: by moving drivers and TSRs that normally devour precious memory from the 640K of conventional memory area into unused address space, by controlling extended and expanded memory, and under some circumstances by utilizing memory above 640K.

Generally, if you have simple computing needs and like the idea of having a little more space with which to work, you can get by with MS-DOS's features. But if you're a power user, a Windows user, or a terminate-and-stay-resident program (TSR) junkie, you will want the many benefits that the more sophisticated memory management utilities offer.

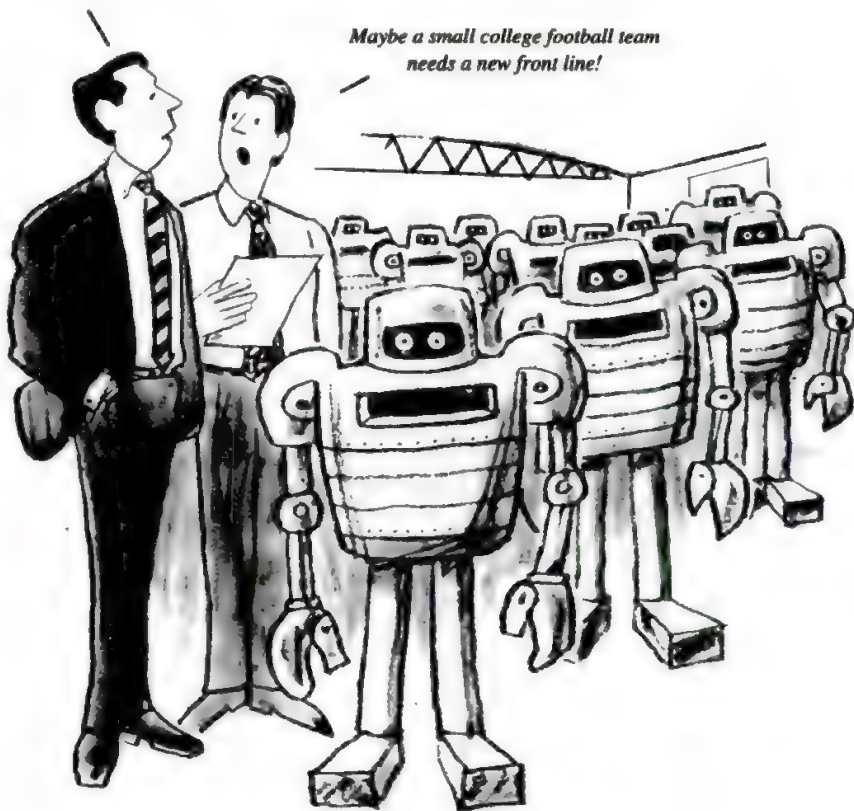
Understanding memory management, the benefits it offers, and the abilities already incorporated into DOS will help you decide if you need a standalone memory manager.

**TAKING THE HIGH ROAD**

The 8088 chip that powered the original PC is capable of addressing a full megabyte of memory (1,024K). The designers of MS-DOS, Version 1.0, arbitrarily divided that first megabyte of memory into 640K RAM for the operating system and applications and 384K reserved for hard-

*What are we going to do with your extra robots, Fenton?*

*Maybe a small college football team needs a new front line!*



Turn your **excess inventory** into a substantial tax break and help send needy **kids to college** as well.

Call for your **free guide** to learn how donating your slow moving inventory can mean a generous **tax write off** for your company.

Call (708) 690-0010

**Peter Roskam**  
Executive Director

**EAL**

P.O. Box 3021, Glen Ellyn, IL 60138  
FAX (708) 690-0565

ware. Some of that 384K remains unused; 128K is earmarked for video RAM, but on most systems, at least 32K of that will remain empty. Typically, system ROM takes 64K (128K on PS/2s), and video adapters take 32K ROM.

The bottom line is that a typical system—a non-PS/2 environment with EGA/VGA and no additional ROM adapter—will have as much as 192K of high memory sitting unused. To access expanded memory (EMS), a memory manager needs to take 64K of that address space for the EMS page frame. That's where the magic memory management

capabilities of the 386 chip comes in. The chip can be programmed by a memory manager to remap memory addresses and move extended memory into the unused nooks and crannies between 640K and 1MB. You can then use the memory manager to load drivers and TSRs into these high areas, which are called upper memory blocks (UMBs).

#### MEMORY MENAGERIE

Getting around the 640K limitation has produced an alphabet soup of memory

types and standards. The raw memory in your machine beyond 1MB is called extended memory. When Microsoft introduced Windows, Version 2.10, it devised an extended memory specification known as XMS. DOS 5.0 uses the driver HIMEM.SYS to communicate with the first 64K of the XMS region, called the high memory area (HMA); with HIMEM.SYS installed, DOS 5.0 is able to store much of its kernel and DOS buffers. Most memory managers provide an alternative to HIMEM.SYS.

Some applications—most notably *Lotus 1-2-3*, Release 3.x, and some versions of *AutoCAD*—are able to escape the 640K barrier by running in protected mode, but you can't have multiple protected-mode programs running unless they have a method of communicating. The specification used by most of these programs is called the Virtual Control Program Interface (VCPI). All memory managers provide VCPI support. Some also offer the DOS/Protected-Mode Interface (DPMI), a more recent specification. Windows 3.0 adheres to DPMI but not the VCPI specification.

Another part of memory these programs manage is expanded memory, controlled by the EMS spec, which requires a 64K *frame* in the UMB area. DOS 5.0 uses a driver called EMS386.SYS to provide EMS support and UMB support.

One advantage memory managers with integrated XMS/EMS drivers have is the ability to convert one type of memory to another on the fly so that you could, for example, load *Lotus 1-2-3*, Release 2.3, use EMS memory for your spreadsheet, exit the program, and load Windows using the same memory treated as XMS.

With DOS (including Version 5.0), you need to change your CONFIG.SYS file and reboot to change from one use of memory to the other. Currently, *Netroom*, *QEMM-386*, *QMAPS*, and *386MAX* provide such automatic conversion of XMS to EMS.

#### A LONGER ADDRESS

Since DOS requires its address space to be in one contiguous chunk, the 64K immediately above the 640K barrier is used by EGA/VGA in high-resolution graphics mode. Unlike MS-DOS (including Version 5.0) or DR DOS (including Version 6.0), memory managers allow you to break the 640K barrier by as much as 96K as long as you use a monochrome monitor or avoid graphics.

## HOW MUCH MORE MEMORY CAN YOU EXPECT?

by Barry Simon

In the competitive and arcane world of memory management, vendors often say, "We deliver more memory." But the claims they make are often based on very specific configurations and implementations of their products. It's hard to tell if you'll get the same result.

How do you figure out which product will deliver the most memory for you? Start with an analysis of your needs. *PC Magazine* provides test results based on typical machines, but your system is probably very different.

If you want to try and compare memory usage among memory management utilities, you'll need to do some paper-and-pencil work. First, figure out how much memory your TSRs and drivers use. System-reporting utilities such as Quarterdeck's *Manifest* are useful for finding these numbers ("System Setup: The Inside Story," March 26, 1991). DOS 5's MEM/C command will also give you this information.

Next, you'll need to determine which areas of the DOS upper memory block (UMB) are used by your hardware's ROM BIOS and whether the memory manager you are considering can recover any of that space. This can be tricky. For example, in an attempt at AT compatibility, some older Compaq Deskpro 386s duplicate ROM BIOS addresses in the *E* region. On such machines, you need to check whether or not the managers you are considering can fix and recover the *E* region.

Some AST and Olivetti machines also cause problems when you attempt to recover the UMB areas. MS-DOS 5.0, for example, cannot remap the BIOS in those areas on those machines, while *QEMM-386* and *386MAX* can. The manufacturer of the software should be able to tell you whether or not your machine is supported.

Finally, you should decide whether you need the expanded memory page frame. If you are running programs that use EMS, you will. If you don't use any EMS software, you can save memory by not opening the page frame. This page frame issue is important not only because the page frame consumes 64K of the UMB region, but also because features like *QEMM-386*'s Stealth and *386MAX*'s FlexFrame need a page frame to operate.

With those facts in hand, you should be able to figure out how much UMB space can be made available in your machine and determine if it is enough to handle your TSR programs and drivers. Unfortunately, merely discovering that the space your TSRs and drivers take is less than your free UMB space won't give you an exact prediction of how much memory you'll recover because these memory managers may require extra memory while loading, or the UMB region may be fragmented. Nevertheless, analyzing your own memory needs before you buy a memory manager will make you a smarter shopper. ■



# WE DESIGNED A POWERFUL 386SX FOR APPEARANCE SAKE.

CARDINAL PC10 - THE BRAINS OF AN IBM®, THE BEAUTY OF A MACINTOSH.®

Cardinal's PC10 is the new IBM compatible workstation that looks as great as it performs. In one neat sleek package, the PC10 sports a crisp 12" VGA monitor and delivers all the 386 power and expandability needed for today's demanding Windows, OS/2® and Novell® applications.

Just plug in the one power cord and you're ready to go. And the compact PC10 goes anywhere you work - at home or in the office - with plenty of room to spare on any crowded desk. Plus there's room to grow with high-capacity memory, hard disk options, and two standard 16-bit expansion slots for add-ons like fax modems and network cards.

On a network or on its own, the PC10 outperforms many more expensive systems. And prices start at just \$995\*. For more information about Cardinal's PC10 or any of our other value-priced products, see your local Dealer or call (800) 233-0187 today.

- 80386SX, 16Mhz 0 wait state (25Mhz, cache options)
- 1MB, up to 16MB on-board RAM
- Integral 12" VGA grayscale monitor
- 1.44MB 3.5" Floppy Drive
- 40/80MB Hard Disk options
- Two serial, parallel, video, mouse ports
- Two 16-bit ISA slots
- 101 key compact keyboard
- 15.2" H x 10.8" W x 11.6" D



  
**Cardinal**

Where Originality In Technology Begins.

Cardinal Technologies, Inc.  
11827 Freedom Road, Lancaster, PA 17601  
(800) 233-0187

CIRCLE 319 ON READER SERVICE CARD

\*Suggested retail price. Dealer prices may vary. Mouse shown is optional equipment. All names, products and services mentioned are the trademarks or registered trademarks of their respective organizations.



## MEMORY MANAGEMENT SOFTWARE SUITABILITY TO TASK

We rated the nine memory management packages in this review on their ability to accomplish each of the five following tasks. The scores point out big differences among the products, so it's best that you know what your memory management needs are before you buy.

**High memory access** rates the program's ability to provide memory in the 640K to 1MB upper memory region and to place resident programs and drivers in that location.

**Memory management** evaluates the program's ability to provide and manage both expanded and extended memory and to support memory management standards such as XMS, LIM EMS, and DPMI.

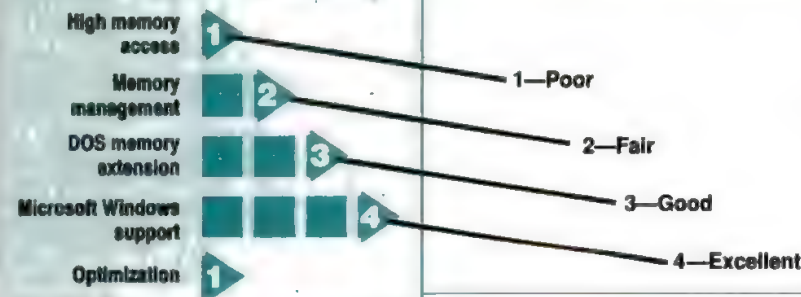
**DOS memory extension** measures the ability of the memory manager to provide more space in the 640K conventional memory area for DOS applications running under suitable circumstances.

To rate a program's **Microsoft Windows support**, we look at the memory manager's ability to work with Windows in both 386 Enhanced mode and Standard mode and check to see whether it supports instancing (placing separate TSR program codes in each DOS partition).

**Optimization** rates the quality of the package's installation and optimization procedures and examines any memory-reporting program that comes with the package.

Suitability to Task

Product Name



This is not as significant as it sounds since extra conventional memory is used mostly for TSRs, something which the UMB area can readily handle. But programs that force some data to stay in conventional memory, like *Lotus 1-2-3*, Release 2.x, will allow larger data files with this type of extra memory. Some programs run faster with extra conventional memory, and if you program, having that extra memory will let you debug larger programs.

If you really need a whopping DOS region, one of *Memory Commander's* five modes will move the video RAM region entirely, leaving you with more than 900K for DOS. Since the price of using this is the loss of EMS and UMB space, it's useful only in special situations (such as when *Lotus 1-2-3*, Release 2.x, puts some data in conventional memory even when you have EMS).

There are other ways in which memory managers offer more than DOS does by itself. They can copy and remap the BIOS in slow ROM chips to fast RAM, which can speed up video and some disk operations. Memory managers can also automate the placement of TSRs into UMBs, a process that normally requires more expertise than the average user has.

Memory managers can also recover shadow RAM on certain machines. Of course, this depends on the chip set your motherboard has and whether the particular memory manager supports that chip set. Normally, you'll need to check with the vendor.

Some older machines have only 512K of low DOS memory, and when an extended memory board is added, there's a gap between 512K and 640K, since the extended memory board's address space normally begins at 1,024K. Some mem-

ory managers will map extended memory into the 512K to 640K space, backfilling the hole for you.

### HOW MUCH UPPER MEMORY SPACE?

For many users, the key to choosing a memory manager is in how much UMB space they can provide. One possible source of extra UMB space, available even under DOS if you understand its arcane syntax, is *dead system ROM*. Many machines, including many Compaqs and AMI BIOS machines, designate the first 32K of ROM for code used during boot-up and diagnostics. Once boot-up is finished, the address space used by that ROM sits unused. A memory manager can reclaim the space. *Netroom* and *386MAX* completely automate this process, while *QEMM-386* provides tools to help you determine if it's safe to do so.

In maximizing UMB space, three programs stand out. *386MAX* will let you move the video ROM BIOS and make UMB space less fragmented and therefore more useful. *Netroom* uses a swapping method akin to that used by *DESQview* or Windows in its 386 Enhanced mode to allow certain types of TSRs to be tucked away without using any UMB or conventional memory space. In addition, it has what Helix Software calls *Quantum* technology. This allows remapping of the ROM to the HMA area, freeing up 64K or even 96K of UMB space. There are, however, trade-offs.

*QEMM-386's* Stealth technology, introduced in Version 6.0, offers the most spectacular memory gain. This feature remaps ROM BIOS to the EMS area, and it provided an extra 83K of UMB space on our test machine.

Be warned, though; these gains sometimes go hand in hand with a certain degree of pain. While the programs have made great strides in automating installation, the advanced features may require manual tweaking of your configuration files. Moreover, if your hardware or software environment is somewhat nonstandard (and whose isn't?), enabling advanced features increases the possibility of conflicts. In several cases, we were unable to run advanced features of some of these programs on our test machine until the vendors provided specific fixes for us.

### OPENING UP WINDOWS

If you use Windows, you'll want to know how these programs cooperate with it. All



WHAT'S  
A GOOD  
COMPUTER  
GO FOR  
THESE DAYS?

# LOT MORE.



486/33 SYSTEM

**\$2,695**

Lease: \$108/month

• Intel 80486, 33MHz Processor • 4MB RAM expandable to 32MB • 1.44MB, 3.5" drive • 1.2MB, 5.25" drive • 200MB IDE, 18ms hard drive • 16-bit VGA with 1MB • Super VGA color monitor (1024 x 768 resolution) • 1 parallel port • 2 serial ports • 101-key enhanced keyboard • Serial mouse • MS DOS 5 • MS Windows 3.0



386/SX-25 NOTEBOOK

**\$1,995**

Lease: \$80/month

• Intel 80386SX, 25MHz Processor • 2MB RAM expandable to 16MB • 1.44MB, 3.5" drive • 80MB IDE, 19ms hard drive • Paper white VGA, non-glare CCFT backlit LCD • 640 x 480 resolution, 32 gray shades • Supports an external VGA • 1 parallel port • 2 serial ports • External keyboard port • MS DOS 5 • Leather carrying case • 8.66" x 11" x 2.08", 6.5 lb.

as well as helpful hints from our technical staff. You're going to find that our warranty is certainly one of the most reassuring around.

Of course, there are a couple more things every PC Brand comes with. Like a 30-day, no-questions asked, money back guarantee, and unlimited toll-free technical support by phone or fax.

So you see, there's a lot more to PC Brand computers than just a great price.

If you have any questions at all, or are interested in ordering, just give us a call. But before you do, we suggest turning the page. Our computers come with some more good things we know you'll like reading about.

**PC BRAND™**

**CALL 1-800-PC BRAND**

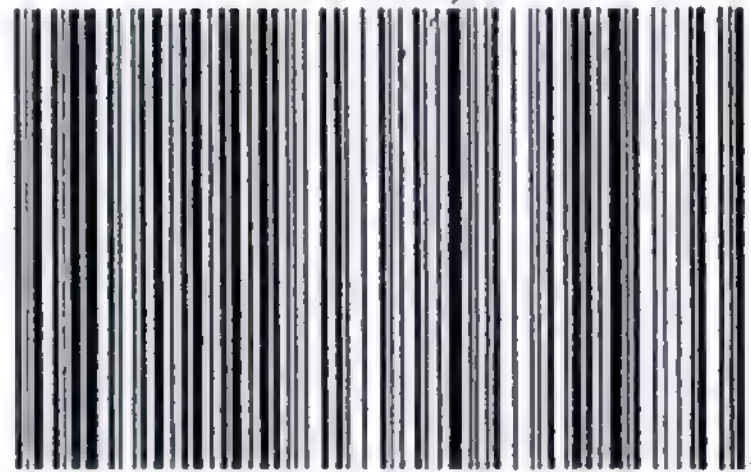
1-800-722-7263 FAX: 1-800-722-7392



1. Follow instructions on the other side

Back

Gbs5lipBack-001B

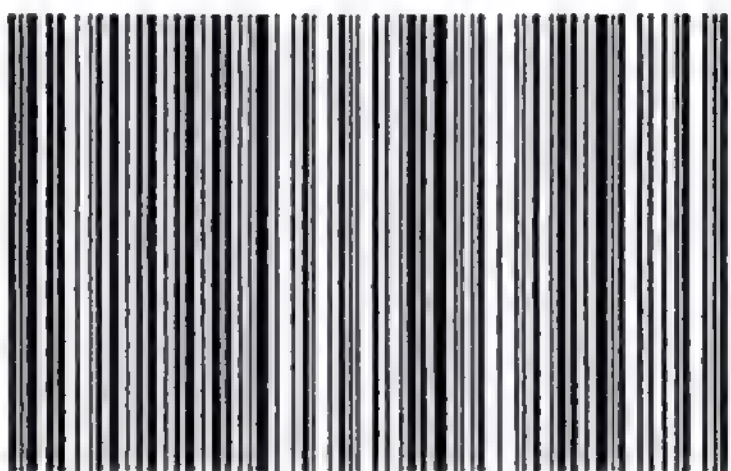


Inverted Back

1. Follow instructions on the other side

## Foldout slip-sheet

GbsSlipSheet-001



## Inverted Foldout slip-sheet

Open the foldout page

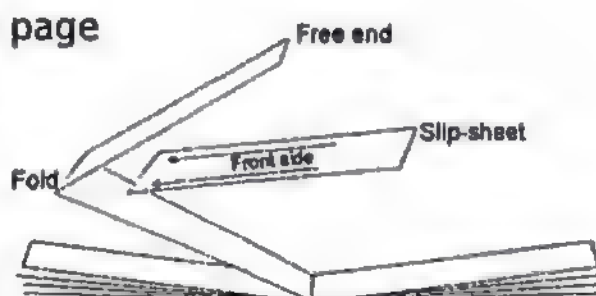
Insert this sheet with

Front side touching the free page

Arrow pointing to the fold

Slide the folded edge

Slide the page and slip-sheet



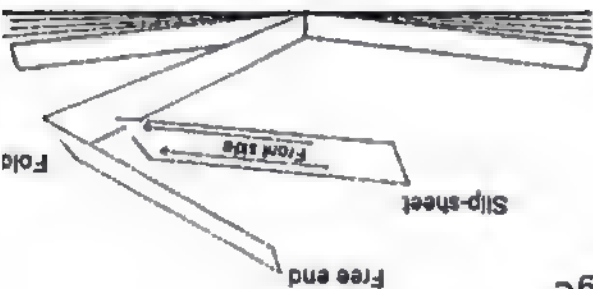
1. Open the foldout page

2. Insert this sheet with

2. Arrow pointing to the fold

3. Slide the folded edge

4. Close the page and slip-sheet





# USUALLY, A



386/SX-25 SYSTEM

**\$1,595**

Lease: \$64/month

- 80386SX, 25MHz Processor • 4MB RAM expandable to 32MB • 1.44MB, 3.5" drive
- 1.2MB, 5.25" drive • 100MB IDE, 18ms hard drive • 16-bit VGA, 512K • Super VGA color monitor (1024 x 768 resolution) • 1 parallel port/2 serial ports • 101-key enhanced keyboard
- Serial mouse • MS DOS 5 • MS Windows 3.0



486/SX-20 SYSTEM

**\$1,995**

Lease: \$80/month

- Intel 80486SX, 20MHz Processor • 4MB RAM expandable to 32MB • 1.44MB, 3.5" drive
- 1.2MB, 5.25" drive • 100MB IDE, 18ms hard drive • 16-bit VGA, 512K • Super VGA color monitor (1024 x 768 resolution) • 1 parallel port/2 serial ports • 101-key enhanced keyboard
- Serial mouse • MS DOS 5 • MS Windows 3.0

Not only does a PC Brand go for a lot less than most other computers, it also comes with a lot more.

Like award winning customer support. We were rated #1 for service and support in a magazine evaluation of the "10 Best Mail Order Companies." That's because as long as you own a PC Brand computer, we'll always be there to help you any way we can. Take it from *PC Magazine*, "... PC Brand's service policy does outclass the competition."

Our warranty is another PC Brand advantage. In addition to 100% parts and labor coverage for one full year, we offer free on-site service in your home or office if you should ever need it. You'll also have access to our technical bulletin board service. It's loaded with all kinds of news, including the latest information on your PC Brand system,

### 386/SX-16 SYSTEM

- Intel 80386SX, 16MHz Processor
  - 2MB RAM
  - 1.44MB, 3.5" drive
  - 40MB IDE hard drive
  - 16-bit VGA, 512K
  - Super VGA color monitor (1024 x 768 resolution)
  - 1 parallel port/2 serial ports
  - 101-key enhanced keyboard
  - Serial mouse
  - MS DOS 5
  - MS Windows 3.0
- Lease for **\$1,195**  
\$48/month

### 386/SX-25 SYSTEM

- 80386SX, 25MHz Processor
  - 4MB RAM expandable to 32MB
  - 1.44MB, 3.5" drive
  - 1.2MB, 5.25" drive
  - 100MB IDE, 18ms hard drive
  - 16-bit VGA, 512K
  - Super VGA color monitor (1024 x 768 resolution)
  - 1 parallel port/2 serial ports
  - 101-key enhanced keyboard
  - Serial mouse
  - MS DOS 5
  - MS Windows 3.0
  - User Upgradable
- Lease for **\$1,595**  
\$64/month

### 486/SX-20 SYSTEM

- Intel 80486SX, 20MHz Processor
  - 4MB RAM expandable to 32MB
  - 1.44MB, 3.5" drive
  - 1.2MB, 5.25" drive
  - 100MB IDE, 18ms hard drive
  - 16-bit VGA, 512K
  - Super VGA color monitor (1024 x 768 resolution)
  - 1 parallel port/2 serial ports
  - 101-key enhanced keyboard
  - Serial mouse
  - MS DOS 5
  - MS Windows 3.0
  - User Upgradable
- Lease for **\$1,995**  
\$80/month

### 386/33 CACHE SYSTEM

- Intel 80386, 33MHz Processor with 64K cache
  - 4MB RAM expandable to 32MB
  - 1.44MB, 3.5" drive
  - 1.2MB, 5.25" drive
  - 200MB IDE, 18ms hard drive
  - 16-bit VGA with 1MB
  - Super VGA color monitor (1024 x 768 resolution)
  - 1 parallel port/2 serial ports
  - 101-key enhanced keyboard
  - Serial mouse
  - MS DOS 5
  - MS Windows 3.0
  - User Upgradable
- Lease for **\$2,495**  
\$100/month

### 386/SX-25 NOTEBOOK

- Intel 80386SX, 25MHz Processor
  - 2MB RAM expandable to 16MB
  - 1.44MB, 3.5" drive
  - 80MB IDE, 19ms hard drive\*
  - Paper white VGA, non-glare CCFT backlit LCD
  - 640 x 480 resolution, 32 gray shades
  - Supports an external VGA
  - 1 parallel port/2 serial ports
  - External keyboard port
  - MS DOS 5
  - Leather carrying case
  - 8.66" x 11" x 2.08," 6.5 lb.
- \*Also available with 60MB hard drive for \$1,895*
- Lease for **\$1,995**  
\$80/month

### 386/SX-25 CACHE SYSTEM

- 80386SX, 25MHz Processor with cache
  - 4MB RAM expandable to 32MB
  - 1.44MB, 3.5" drive
  - 1.2MB, 5.25" drive
  - 100MB IDE, 18ms hard drive
  - 16-bit VGA, 512K
  - Super VGA color monitor (1024 x 768 resolution)
  - 1 parallel port/2 serial ports
  - 101-key enhanced keyboard
  - Serial mouse
  - MS DOS 5
  - MS Windows 3.0
  - User Upgradable
- Lease for **\$1,795**  
\$72/month

### 486/33 SYSTEM

- Intel 80486, 33MHz Processor
  - 4MB RAM expandable to 32MB
  - 1.44MB, 3.5" drive
  - 1.2MB, 5.25" drive
  - 200MB IDE, 18ms hard drive
  - 16-bit VGA with 1MB
  - Super VGA color monitor (1024 x 768 resolution)
  - 1 parallel port/2 serial ports
  - 101-key enhanced keyboard
  - Serial mouse
  - MS DOS 5
  - MS Windows 3.0
  - User Upgradable
- Lease for **\$2,695**  
\$108/month

### 486/33 EISA CACHE SYSTEM

- Intel 80486, 33MHz Processor
  - External zero-wait state
  - 64KB static RAM cache
  - 8MB RAM expandable to 64MB
  - 1.44MB, 3.5" drive
  - 1.2MB, 5.25" drive
  - 200MB IDE, 18ms hard drive
  - 16-bit VGA with 1MB
  - Super VGA color monitor (1024 x 768 resolution)
  - 1 parallel port/2 serial ports
  - 101-key enhanced keyboard
  - Serial mouse
  - MS DOS 5
  - MS Windows 3.0
  - Tower Case
- Lease for **\$4,395**  
\$176/month

• Monthly lease rates based on length of lease.  
• TRW Customer Service Division. Free one year on-site service for 386/SX, 386, 486/SX, and 486 EISA systems. On-site service for 286 systems available at extra cost. Free on-site is available to most locations in the contiguous United States.  
• PC Brand reserves the right to amend specifications and prices without notice. Intel is a registered trademark of the Intel



Corporation. The Intel Inside Logo is a trademark of the Intel Corporation. All other products or services are identified by the trademarks or service marks of their respective companies.  
©1992 PC Brand, Moorpark, California.

• Custom configurations available.  
• All major credit cards, checks, money orders, direct wire and approved purchase orders accepted.

# PC BRAND™

## CALL 1-800-PC BRAND

1-800-722-7263 FAX: 800-722-7392

PCM392



of the products will run with Windows 3.0 in 386 Enhanced mode, allowing you to place some TSRs or drivers in the UMB area for the times when you run DOS, but there is a trade-off. If those UMB areas are free, Windows (using HIMEM.SYS) will take the memory to speed its own disk operations.

*QEMM-386* is unique among these programs. It runs Windows in Standard

mode while keeping the possibility of loading programs in the UMB area open. DR DOS and MS-DOS will run Windows in Standard mode, but only by enabling limited memory management. All the other programs are incompatible with Windows in Standard mode, but this could change when Windows 3.1 is introduced.



## EDITORS' CHOICE

- *QEMM-386*
- *386MAX*

All nine products evaluated in this review can do a good job of meeting your memory management requirements, depending on what those needs are. *QEMM-386*, Version 6.0, and *386MAX*, Version 6.0, however, are the best general choices.

*QEMM-386* provides all of the memory management basics and helps you along with a well-designed memory-reporting utility, but what makes *QEMM* stand out is its Stealth technology. If you are among the majority of users whose hardware can run Stealth without suffering a large performance hit, you'll typically get an extra 50K to 85K of upper memory block (UMB) space for loading TSRs and drivers transparently.

*386MAX* stands out because of its thorough optimization program, the ease of its installation, its DOS/Protected-Mode Interface (DPMI) support, and its excellent stability and documentation. Configuring a memory manager can be a mine field of exceptions and special cases for different hardware and software. With this experience built into *QEMM-386* and *386MAX*, both products provide a certain level of assurance that you won't find a mine underfoot.

All the other products in this category deserve honorable mentions for a wide variety of reasons. *Netroom*, Version 2.13, the Editors' Choice winner when we evaluated LAN memory managers (*PC Magazine*, January 29, 1991), is most notable for the swapping technology that gives it the winning

ability to load very large network drivers in the high memory area (HMA). Extended memory specification (XMS) incompatibilities experienced in our testing raise questions about future compatibility with upgraded drivers, but if your sole reason for getting a memory manager is to handle big network drivers, *Netroom* remains the product to beat.

*Memory Commander*, Version 2.1, is an innovative product of special interest to those who need vast amounts of conventional memory. In one of its modes it can create up to 920K of conventional RAM, a spectacular result that can satisfy the memory needs of any TSR junkie.

*QMAPS*, Version 2.0, is to be congratulated for its clean installation and the speed of its emulated expanded memory. The MS-DOS 5.0 Upgrade Kit is restricted and too arcane in its installation, but it does provide high loading capabilities, and therefore does much specialized memory management. *AtLast!*, Version 5.0, and the *DOS 5 Memory Management Kit* are noteworthy for extending DOS's capabilities.

DR DOS 6.0's memory management is clearly superior to that of MS-DOS 5.0. You'll have to compare the other features of the two operating systems before you commit to Digital Research's alternative operating system, but for memory management, you can't go wrong with DR DOS.

All of the products evaluated here offer compatibility with the major network operating systems. Because one of the main uses for UMB areas is to get large network drivers out of conventional memory, this feature is especially important. *Netroom* is special because its virtual machine technology allows large areas for network drivers—larger than any of the other programs.

## MANAGING WITHOUT A MEMORY MANAGER

While memory managers may provide some relief for your TSR RAM cram, don't lose sight of the other tools you can use in addition to or in place of a 386 memory manager.

Task switchers like *Back and Forth*, *Software Carousel*, or those built into MS-DOS 5.0 and DR DOS 6.0 can be used to access TSRs that you want to use only occasionally. On the other hand, you could use a full-fledged multitasking operating system like *DESQview*. Some TSRs allow you to place much of their code in EMS or on-disk. There are even programs to swap out some TSRs that don't have this feature. The leader here is the *Swap Utilities* series from Innovative Data Concepts.

We have focused our testing in this evaluation on 386 systems because they provide the cleanest use of memory management technology. If you have a 286 system with lots of EMS 4.0 memory or an appropriate chip set, some of the programs (or companion programs from the same vendors) allow some memory management. There is even a specialized shareware program called *Last Byte* from Key Software Products, which is tuned to specialized chip sets for maximum memory management in 286 systems (415-364-9847, available on CompuServe as TLBI19.ZIP).

In order to do their memory management magic, most of these programs need to run in protected mode, which can result in performance degradation. We performed a variety of CPU speed tests, both with and without these products, and found the differences to be insignificant in most cases.

While most of these programs have their own optimization modules, RYBS's entry, *AtLast!*, works as a replacement for the managers' built-in optimization. One advantage is that it works in the background and will reoptimize every time you change your driver/TSR setup with-

## SOFTWARE MEMORY MANAGEMENT

out your having to rerun an optimize program.

If you have a 386 system, you can't afford not to implement some kind of memory management. For some, the memory management built into DOS 5.0 will suffice, but for others, the extra flexibility of a manager will prove very useful, no matter how complicated it is to configure.

### **ATLast!**

by Greg Pastrick

RYBS Electronics' *ATLast!*, Version 5.0, is a unique solution to managing high memory. The software functions best as an adjunct to DOS 5.0's own high memory and extended memory services, though it can be used with any DOS version from Version 3.30 on. Interestingly, it also supports a list of other memory managers, including *Netroom*, *QEMM*-

386, 386MAX, and RYBS's Hicard boards and HI386 software.

The \$59.95 *ATLast!* package comes with a fast, fully automated installation routine specifically designed for MS-DOS 5.0 and its EMM386 driver. The *ATLast!* executable driver loads and creates its own upper memory blocks (UMBs) from the unused space in the reserved memory addresses occupied by standard devices, DOS BIOS services, and video.

You may need some assistance from *ATLast!*'s utilities to set up and configure the software so it can manage memory. For example, HITEST is used for a pre-installation scan of memory between 640K and 1MB to locate available segments for use by the DOS 5.0 EMM386 driver. The driver is then optimized to include these segments. In effect, the installation is a three-pass process that requires little manual editing of the AUTOEXEC.BAT or CONFIG.SYS files.



#### **ATLast!, Version 5.0**

RYBS Electronics Inc., 2590 Central Ave., Boulder, CO 80301; 303-444-6073.

List Price: \$59.95.

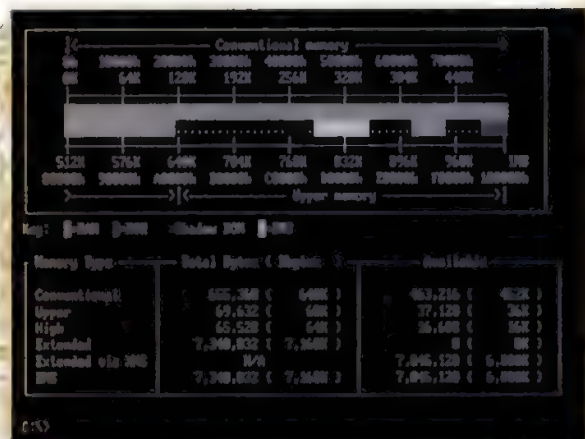
Requires: 1MB RAM, DOS 5.0.

**In Short:** *ATLast!*, Version 5.0, is classified as a memory optimizer and is designed to work with DOS's own memory management facilities as well as third-party software and hardware. It's a totally automatic tool for loading device drivers, TSRs, and DOS tables into available UMB space.

CIRCLE 456 ON READER SERVICE CARD

## SIX WAYS TO LOOK AT MEMORY

Many memory management programs include reporting utilities that give you a quick fix on how your memory is being allocated. Here's a look at the way six memory managers explain system memory.



Two of the virtues of DR DOS 5.0's automatic installation are the ease of configuring its default memory management options and the depth of its choices.



This *Memory Commander 2.1* screen shows how the program gives a whopping 920K to DOS. The 1,024K base address is decreased only by 96K of BIOS ROM and 8K of display memory.



First pass on the installation selects the memory platform. It then makes an initial assessment of memory, saves the information to a profile file, and installs the *ATLast!* driver.

The second pass is called the *learn* mode since the program analyzes the initialization and execution of all DOS commands, drivers, and programs specified in the AUTOEXEC.BAT and CONFIG.SYS files to determine how they can best be loaded into upper memory. Optimization information on the loading of programs, drivers, and commands is then saved.

The final pass reboots the system and activates the *ATLast!* driver according to the optimization specifications contained in the *ATLast!* profile file, which describes

**Suitability to Task**

**ATLast!**

|                           |                                                                                   |                                                                                   |                                                                                   |
|---------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|
| High memory access        |  |  |  |
| Memory management         |  |  |  |
| DOS memory extension      |  |  |  |
| Microsoft Windows support |  |  |                                                                                   |
| Optimization              |  |  |  |

the memory requirements of all programs and drivers to be loaded.

**Additional statements directing DOS**

to load specific devices or programs in high memory are not necessary. In fact, the program is rather smart about what it chooses to move out of conventional memory and what it decides to leave alone. For example, error-free operation on our network testing platform was ensured when the program's learn module scanned the batch file that was logging onto the network and loaded Novell's IPX in conventional memory, while taking NETx into high memory.

In addition, any file or program whose transportation into high memory can cause program execution trouble, such as COMMAND.COM, may be locked into low memory by simply editing the *AT-Last!* profile file directly from the command line.

Similarly, *ATLast!* secures operation



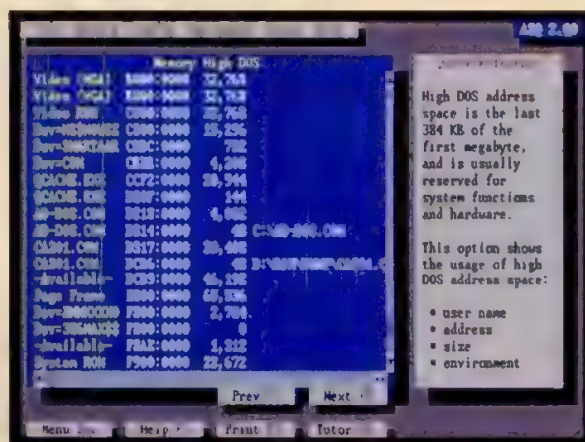
Though not as complete as some other packages, *Netroom 2.13's* Discover system and memory-reporting utility are a quick and straightforward tool for exploring the status of memory allocation on your system.



The screen in *QMAPS*, Version 2.0, is a good tool for scanning memory allocation. Extending conventional memory into the unused video segments requires at least 96K of free EMS.



**QEMM-386 6.0's colorful Manifest system setup and reporting utility provide a detailed memory report. Here, the report shows how QEMM is currently allocating available memory.**



The ASQ program bundled with 386MAX, Version 6.0, provides memory reporting. Notice that 386MAX's ROMSCAN has freed up 36K of the area usually taken by the system ROM.



# Compudyne Notebooks

**386SL/20 Notebook<sup>††</sup>**  
**VGA Mono, 60 MB**  
**\$2199**

- ▼ Intel® 80386SL 20 MHz processor.
- ▼ 64 K CPU Cache
- ▼ 2 MB RAM
- ▼ 60 MB, 19 ms hard drive
- ▼ Optional 80387SX coprocessor
- ▼ 1.44 MB, 3 1/2" internal floppy drive
- ▼ 10" 64-grey scale LCD VGA display
- ▼ 1 parallel, 2 serial ports
- ▼ External monitor and keyboard ports
- ▼ 6.4 lbs., 8.5" x 11" x 1.9"
- ▼ MS-DOS 5.0, file transfer utilities and cables

## Intel 386SL Power!

At last – a CPU chipset specially designed for notebooks!

**30% more speed!**  
**20 MHz operation!**  
**64 K CPU cache!**

It combines the power of a 20 MHz 80386SL processor, with a 64 K CPU cache, which gives you up to 30% more processing speed than conventional 386SX 20 MHz notebooks while reducing power consumption up to 70%!

## 300% more battery life!

Most SX notebooks offer a maximum 3-hour battery life with a useful working time of only 1 to 2 hours. Now, with the new Intel 386SL chips, battery life is extended to over 9 hours, with a continuous working time of over 3 hours! Plenty of time to get some real work done.

## Incredibly smart power management!

Older notebooks offer energy savers such as Disk Shutdown, Screen Blanking and Suspend/Resume modes. The SL goes much further by adding the ability to slow down the CPU to 0 MHz, and shut down power to I/O ports and other devices while you're reading the screen, composing or even between keystrokes!

## Never lose your work!

Our SL notebook has the ability to detect when the battery is low and "saves everything" in RAM memory until you get a chance to plug in and recharge! Your work is restored exactly where you left off.

## Brilliant 10" 64-grey scale VGA LCD screen!

We dare you to compare it to any current model on the market. Its brilliance, the depth of its color mapping and full 10" size make working with our SL Notebook a pleasure.

## Full size, full travel, tactile keyboard!

A rarity in notebooks! Full travel operation, tactile feedback, and full size keycaps!

## All the usuals, too!

We don't leave out all the regular features, either! They're standard with every Compudyne notebook!



***Compare our prices to CompuAdd, ZEOS and others. We will always be lower...Guaranteed!***



# at unbelievable prices!

**Compudyne gives you more than just lip service!**

- ▼ Overnight replacement service
- ▼ Toll-free technical support hotline
- ▼ One-year warranty
- ▼ 30 day "no-questions-asked" return policy
- ▼ Custom configurations
- ▼ Corporate credit terms
- ▼ Volume purchase agreements

**386SX/16 Notebook<sup>††</sup>  
VGA Mono, 40 MB  
\$1499**

- ▼ Intel 80386SX 16 MHz processor
- ▼ 2 MB RAM (Max to 16 MB)
- ▼ 40 MB, 19 ms hard drive
- ▼ Optional 80387SX coprocessor
- ▼ 1.44 MB, 3 1/2" internal floppy drive
- ▼ 9" 32-grey scale LCD VGA display
- ▼ 1 parallel, 2 serial ports
- ▼ External monitor and keyboard ports
- ▼ 6.5 lbs., 8.5" x 11" x 2.5"
- ▼ 3-hour battery pack
- ▼ MS-DOS 5.0 and file transfer utilities

**386SX/20 VGA<sup>††</sup>  
Mono, 60 MB  
\$1699**

- ▼ Intel 80386SX 20 MHz
  - ▼ 2 MB RAM (Max to 16 MB)
  - ▼ 60 MB, 19 ms hard drive
- Plus all the great features which are standard on our 16 MHz Notebook!*



## Compare our features and prices to theirs!

|             | Compudyne<br>NBSX/16                     | ZEOS<br>386SX 16 Notebook                | CompuAdd<br>316SX                        | Compudyne<br>NBSX/20                     |
|-------------|------------------------------------------|------------------------------------------|------------------------------------------|------------------------------------------|
| CPU         | Intel 386SX 16 MHz                       | Intel 386SX 16 MHz                       | Intel 386SX 16 MHz                       | Intel 386SX 20 MHz                       |
| Std. Memory | 2 MB                                     | 1 MB                                     | 2 MB                                     | 2 MB                                     |
| Max. Memory | 16 MB                                    | 3 MB                                     | 6 MB                                     | 16 MB                                    |
| CPU Cache   | none                                     | none                                     | none                                     | none                                     |
| Hard Drive  | 40 MB IDE                                | 20 MB IDE                                | 30 MB IDE                                | 60 MB IDE                                |
| I/O Ports   | 2 serial, 1 parallel<br>monitor/keyboard | 1 serial, 1 parallel<br>monitor/keyboard | 1 serial, 1 parallel<br>monitor/keyboard | 2 serial, 1 parallel<br>monitor/keyboard |
| Screen      | 9" 32 grey                               | 10" 32 grey                              | 10" 32 grey                              | 9" 32 grey                               |
| Software    | MS-DOS 5.0                               | none                                     | MS-DOS 4.01                              | MS-DOS 5.0                               |
| Weight      | 6.5 lbs                                  | 7 lbs                                    | 6 lbs                                    | 6.5 lbs                                  |
| Price       | \$1499                                   | \$1495                                   | \$1495                                   | \$1699                                   |

|             | ZEOS<br>386SX 20                         | Northgate<br>386SX 20                    | Compudyne<br>NBSL/20                     | Zenith<br>Mastersport 386SL              |
|-------------|------------------------------------------|------------------------------------------|------------------------------------------|------------------------------------------|
| CPU         | Intel 386SX 20 MHz                       | Intel 386SX 20 MHz                       | Intel 386SX 20 MHz                       | Intel 386SL 20 MHz                       |
| Std. Memory | 1 MB                                     | 1 MB                                     | 2 MB                                     | 2 MB                                     |
| Max. Memory | 5 MB                                     | 5 MB                                     | 6 MB                                     | 8 MB                                     |
| CPU Cache   | none                                     | none                                     | 64 K                                     | 64 K                                     |
| Hard Drive  | 20 MB IDE                                | 40 MB IDE                                | 60 MB IDE                                | 60 MB IDE                                |
| I/O Ports   | 1 serial, 1 parallel<br>monitor/keyboard | 2 serial, 1 parallel<br>monitor/keyboard | 2 serial, 1 parallel<br>monitor/keyboard | 1 serial, 1 parallel<br>monitor/keyboard |
| Screen      | 10" 32 grey                              | 8.5" 32 grey                             | 10" 44 grey                              | 9" 32 grey                               |
| Software    | none                                     | MS-DOS 5.0                               | MS-DOS 5.0                               | MS-DOS 4.01                              |
| Weight      | 7 lbs                                    | 6.1 lbs                                  | 6.4 lbs                                  | 6.8 lbs                                  |
| Price       | \$1495                                   | \$1499                                   | \$1499                                   | \$1499                                   |



**Compudyne notebooks are also sold retail exclusively through CompUSA, the Computer Superstore<sup>SM</sup>.**



**Compudyne Direct**  
A unit of CompUSER, Inc.  
15151A Surveyor  
Addison TX 75244  
(214) 702-0055

**Order Now 1-800-932-COMP**  
Toll Free  
24 Hour FAX Line (214) 702-0300

**Hours of Operation (CST)**  
Mon-Fri 8 am - 7 pm  
Sat 9 am - 4 pm  
(800) 932-2667

\*If you find a current lower advertised price in this publication, we will beat that price, guaranteed! Competitor must have stock at the published price. Shipping and surcharges will be calculated. Special manufacturers' rebates may not apply. Competitor's system must meet or exceed all Compudyne specifications to qualify. All returns must be in "as new" condition, with original packaging, complete. Prices and specifications subject to change without notice. <sup>††</sup>Intel 386<sup>™</sup> and the Intel Inside logo are trademarks of Intel Corporation. 2030-01-92



# We will beat any adverti

**Without sacrificing the services you expect...**

**Free on-site support  
from Texas Instruments\*\***

The best in on-site support ensures you get the most from your system with the minimum amount of worry.

**Toll-free technical  
support hotline**

Our experts are ready to help you with any question, large or small.

**30-day "no-questions-asked"  
return policy**

If you're not satisfied for any reason with any purchase you make from us, return it within 30 days with no hassles.

**Ready-to-ship configurations  
available**

Place your order today and it's on its way the very same or next day.

**Custom configurations  
are also available**

We will build your system to any specification with the name-brand hardware and software of your choice. Choose from over 5000 products from suppliers such as NEC, Epson, and Microsoft at equally unbelievable prices.

**Pre-loaded MS-DOS 5.0**

Lets you get up and running fast!

**Corporate credit and  
volume purchases**

Just two ways we work with your company to give you the best service.



**CompuDyne systems are also  
sold retail exclusively through  
CompUSA,  
the Computer Superstore<sup>SM</sup>**



***Compare our prices to Gateway 2000, ZEOS and  
others. We will always be lower...Guaranteed!***



# Best price... Guaranteed!\*

## Or the selection and quality you demand!

**386SX/16<sup>††</sup>**  
VGA Color, 40 MB HD  
**\$899**

- ▼ Intel® 80386SX CPU
- ▼ 1 MB RAM
- ▼ 40 MB IDE hard drive
- ▼ 1.2 or 1.44 MB FD
- ▼ 16-bit VGA card
- ▼ 14" 640 x 480 VGA color monitor
- ▼ 1 parallel, 2 serial ports
- ▼ 101 keyboard

Business Lease from \$38/mo.<sup>‡</sup>

**386SX/20<sup>††</sup>**  
VGA Color, 40 MB HD  
**\$999**

- ▼ Intel 80386SX CPU
- ▼ 1 MB RAM
- ▼ 40 MB IDE hard drive
- ▼ 1.2 or 1.44 MB FD
- ▼ 16-bit VGA card
- ▼ 14" 640 x 480 VGA color monitor
- ▼ 1 parallel, 2 serial ports
- ▼ 101 keyboard

Business Lease from \$43/mo.<sup>‡</sup>

**386SX/20<sup>††</sup>**  
Super VGA, 80 MB HD  
**\$1299**

- ▼ Intel 80386SX CPU
- ▼ 2 MB RAM
- ▼ 80 MB IDE hard drive
- ▼ 1.2 and 1.44 MB FDs
- ▼ 16-bit Super VGA card
- ▼ 14" 1024 x 768 Super VGA color monitor
- ▼ 1 parallel, 2 serial ports
- ▼ 101 keyboard

Business Lease from \$48/mo.<sup>‡</sup>

**386DX/25<sup>††</sup>**  
Super VGA, 80 MB HD  
**\$1499**

- ▼ Intel 80386 CPU
- ▼ 2 MB RAM\*\*\*
- ▼ 80 MB IDE hard drive
- ▼ 1.2 and 1.44 MB FDs
- ▼ 16-bit Super VGA card
- ▼ 14" 1024 x 768 Super VGA color monitor
- ▼ 1 parallel, 2 serial ports
- ▼ 101 keyboard

\*\*\*Add \$75 for 32 K CPU cache  
Business Lease from \$56/mo.<sup>‡</sup>

**486SX/20<sup>††</sup>**  
Super VGA, 80 MB  
**\$1699**

- ▼ Intel 80486SX CPU
- ▼ 2 MB RAM\*\*\*
- ▼ 80 MB IDE hard drive
- ▼ 1.2 and 1.44 MB FDs
- ▼ 16-bit Super VGA card
- ▼ 14" 1024 x 768 Super VGA color monitor
- ▼ 1 parallel, 2 serial ports
- ▼ 101 keyboard

\*\*\*Add \$75 for 32 K CPU cache

Business Lease from \$63/mo.<sup>‡</sup>

**386DX/33 Cache<sup>††</sup>**  
Super VGA, 120 MB  
**\$1799**

- ▼ Intel 80386 CPU
- ▼ 4 MB RAM, 32 K cache
- ▼ 120 MB IDE hard drive
- ▼ 1.2 and 1.44 MB FDs
- ▼ 16-bit SVGA w/1 MB 1280 res. & 32 K colors
- ▼ 14" 1024 x 768 Super VGA non-interlaced color monitor
- ▼ 1 parallel, 2 serial ports
- ▼ 101 keyboard

Business Lease from \$67/mo.<sup>‡</sup>

**486DX/33 Cache<sup>††</sup>**  
Super VGA, 120 MB  
**\$2299**

- ▼ Intel 80486 CPU
- ▼ 4 MB RAM, 128 K cache
- ▼ 120 MB IDE hard drive
- ▼ 1.2 and 1.44 MB FDs
- ▼ 16-bit SVGA w/1 MB 1280 res. & 32 K colors
- ▼ 14" 1024 x 768 Super VGA non-interlaced color monitor
- ▼ 1 parallel, 2 serial ports
- ▼ 101 keyboard

Business Lease from \$85/mo.<sup>‡</sup>

### Video Options:

- 14" Mono VGA
- 14" Color VGA
- 14" 1024 Interlaced Color VGA
- 14" 1024 Non/interlaced Color VGA
- 17" 1280 Non/interlaced Color VGA

### Hard Drive Options:

- |        |        |
|--------|--------|
| 40 MB  | 211 MB |
| 80 MB  | 483 MB |
| 105 MB | 680 MB |
| 120 MB | 1.2 GB |

**Internal CD-ROM**  
**\$349** Includes  
Groliers,  
Toolworks and PC-SIG.

**Internal Fax/Modem**  
**\$99** 9600 bps s/r fax,  
2400 bps modem,  
w/ WinFax & QuickLink.



Compudyne Direct  
A unit of CompUSER, Inc.  
15151A Survevor  
Addison TX 75244  
(214) 702-0055

Order Now  
Toll Free

**1-800-932-COMP**  
24 Hour FAX Line (214) 702-0300

Hours of Operation (CST)  
Mon-Fri 8 am - 7 pm  
Sat 9 am - 4 pm  
800-932-2667



\*If you find a current lower advertised price in this publication, we will beat that price, guaranteed! Competitor must have stock at the published price. Shipping and surcharges will be calculated. Special manufacturers rebates may not apply. Competitor's system must meet or exceed all Compudyne specifications to qualify. All returns must be in "as new" condition with original packaging, components. Prices and specifications subject to change without notice. \*\*On-site service for customers located within a 100-mile radius of any IT service center. Notebooks excluded - replacement services only. \*\*\*Leasing arranged through leasing companies. Payments based on 36-month open-end lease. Intel® 80386™, Intel® 80486™ and the Intel Inside logo are trademarks of Intel Corporation. © 1992 Compudyne.

Intel, Intel Inside and the Intel Inside logo are trademarks of Intel Corporation. © 1992 Compudyne.

PCMag/22



# SOFTWARE MEMORY MANAGEMENT



## MEMORY MANAGEMENT SOFTWARE: SUMMARY OF FEATURES

Products listed in alphabetical order

PC—Editors' Choice ■—Yes □—No

|                                                            | ATLast! | DOS 5 Memory Management Kit | DR DOS  | Memory Commander | MS-DOS 5.0 Upgrade Kit | Netroom |
|------------------------------------------------------------|---------|-----------------------------|---------|------------------|------------------------|---------|
| List price                                                 | \$59.95 | \$79.00                     | \$99.00 | \$99.95          | \$99.95                | \$99.00 |
| <b>SETUP AND CONFIGURATION</b>                             |         |                             |         |                  |                        |         |
| Reports on memory used by TSR during initialization        | ■       | ■                           | □       | ■                | □                      | ■       |
| Reports on UMB areas not in use                            | ■       | ■                           | ■       | ■                | ■                      | ■       |
| Optimizes multiple regions                                 | ■       | ■                           | ■       | □                | □                      | ■       |
| Automated setup to place LOADHIGH commands                 | ■       | □                           | ■       | □                | ■                      | ■       |
| Command line memory-reporting utility                      | ■       | ■                           | ■       | ■                | ■                      | ■       |
| Full-screen memory-reporting utility                       | □       | ■                           | ■       | ■                | □                      | ■       |
| Allows warm reboot                                         | ■       | ■                           | ■       | ■                | ■                      | ■       |
| Has one-step "best fit" optimization                       | ■       | ■                           | □       | ■                | □                      | ■       |
| <b>TSR/DRIVER FEATURES</b>                                 |         |                             |         |                  |                        |         |
| Loads TSRs high                                            | ■       | ■                           | ■       | ■                | ■                      | ■       |
| Loads drivers high                                         | ■       | ■                           | ■       | ■                | ■                      | ■       |
| Loads "Files=" statement high                              | ■       | □                           | ■       | □                | □                      | ■       |
| Loads "Buffers=" statement high                            | ■       | □                           | ■       | ■                | ■                      | ■       |
| Loads "LastDrive=" statement high                          | ■       | □                           | ■       | □                | □                      | □       |
| Loads "FCBS" statement high                                | ■       | ■                           | ■       | □                | □                      | ■       |
| Allows specification of region to use                      | ■       | ■                           | □       | ■                | □                      | ■       |
| Allows applications to use EMS frame during initialization | ■       | ■                           | □       | □                | □                      | ■       |
| <b>DRIVER MEMORY USAGE</b>                                 |         |                             |         |                  |                        |         |
| Amount of conventional memory used                         | None    | 1.2K                        | 1K      | 2K               | 9K                     | 4K      |
| Amount of UMB memory used                                  | 8K      | None                        | 28K     | None             | None                   | None    |
| Amount of XMS memory used                                  | None    | None                        | None    | 168K             | 100K                   | 64K     |
| <b>EXTENDED AND EXPANDED MEMORY SUPPORT</b>                |         |                             |         |                  |                        |         |
| Supplies EMS from extended memory                          | ■       | ■                           | ■       | ■                | ■                      | ■       |
| Can move EMS frame location                                | ■       | ■                           | ■       | ■                | ■                      | ■       |
| Includes himem-compatible HMA server                       | ■       | ■                           | ■       | ■                | ■                      | ■       |
| Includes XMS 2.x server                                    | ■       | ■                           | ■       | ■                | ■                      | ■       |

of Microsoft Windows 3.0 in 386 Enhanced mode through its Preconfigured command, which locks the FILES= statement in CONFIG.SYS into conventional memory. Unless otherwise directed, AT-Last! will load standard DOS statements such as BUFFERS=, FILES=, and DEVICE= into available upper memory blocks. It even loads portions of itself into high memory, where free mappable expanded memory pages can be converted to UMBs.

No matter what your system configuration and expanded or extended memory requirements are, you'll be able to squeeze more conventional memory out of your PC with other memory managers than you will with ATLast! Nevertheless, few of the other memory management utilities reviewed here provide as fast a setup or as straightforward an operation as AT-Last! does.



## DOS 5 Memory Management Kit

by Greg Pastrick

Priced at \$79, Biologic's *DOS 5 Memory Management Kit*, Version 2.0, is a collection of programs designed to work with DOS's high memory area (HMA) and expanded memory drivers. As such, *Memory Management Kit* not only enhances the performance of MS-DOS 5.0 but works with a full range of processors on the market to create usable conventional and upper memory for terminate-and-stay-resident programs (TSRs) and device drivers.

*HRAM 1.1* is the heart of the utility package; it includes a set of devices and a program that uses the EMS 4.0 spec to create high DOS memory and boost con-

ventional memory. It accomplishes this by filling unused high memory with expanded memory and then loading TSRs and device drivers into the newly created memory space.

*Memory Management Kit* also includes a TSR swapping program called *min-mem* 2.0 and its own caching software, *VRAM* 4.21, which converts extended memory to expanded memory on 286-based systems, or creates up to 32MB of simulated expanded memory from disk space. For the purposes of this review, we focused on the capabilities of *HRAM* 1.1.

### DON'T IGNORE THE DOCUMENTATION

Properly installing and running *Memory Management Kit* requires a bit more work than the printed documentation would have you believe. This is one program where you cannot ignore the documentation file on-disk. Print it, use it, learn it.





# The new UltraLite III. Is it a notebook, a desktop or a portable? Yes.

it's *three* of the best personal computers you can buy.

■ *First, the UltraLite III, when it's a notebook*, weighs just 4.8 pounds and measures a super-thin 1.5" x 9" x 11.5". It has 2MB of RAM (expandable to 10MB), a crisp, bright VGA screen, 60MB hard drive and 386SX processor running at 20 MHz. It also has a broad range of connectivity features, including

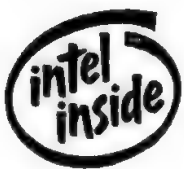
Our UltraLite® III is one of the best personal computers you can buy. In fact,

*Did you know that NEC makes a wider range of computer products than anyone in the industry?*

*From one of the world's smallest and lightest notebooks, to the world's fastest supercomputer.*



*At 4.8 pounds, it's one of the smallest, lightest 386SX notebooks around.*





serial and parallel ports, a Super VGA CRT port, a mouse port, and an optional internal modem or fax modem. Not to mention an optional external battery slice for a total of over five hours of power. All of which permits it to perform feats far beyond the reach of ordinary notebooks, far from home.

■ *Second, when it's a desktop*, it is a very high-performance machine indeed, delivering full desktop capacity. Nestled in its optional docking station, the UltraLite III gives you even more computing power. It can accept up to two AT cards, and its standard 5¼" drive bay can house a hard or floppy drive, CD-ROM reader, tape backup or other storage device. Allowing you to build the exact computer system you need.

■ *Third, when it's a portable PC*, it's about as portable as you can get. Combined with its docking station, it weighs under 15 pounds and is comparable in size to most laptops. So you can set up your office whenever and wherever you need it.

The UltraLite III comes ready to run with MS-DOS® 5.0 and Windows® pre-installed. It also gives you something you can't get from anyone else, at any price: NEC. Fact is, NEC not only invented the notebook PC, we invented the docking station, as well.

For more information, call 1-800-NEC-INFO. Or call NEC FastFacts 1-800-366-0476, #ULITE3 (854833) for literature. The new UltraLite III. The answer to your every computing need.



*It's a powerful 386SX desktop PC.*



*It's a portable PC, so you can take your desktop computing anywhere.*

Because  is the way you want to go.

**NEC**

# SOFTWARE MEMORY MANAGEMENT

## MEMORY MANAGEMENT SOFTWARE: SUMMARY OF FEATURES

Products listed in alphabetical order.

 —Editors' Choice   ■—Yes   □—No

ATLast!   DOS 5 Memory Management Kit   DR DOS   Memory Commander   MS-DOS 5.0 Upgrade Kit   Netroom

### EXTENDED AND EXPANDED MEMORY SUPPORT (continued)

|                                                       |   |   |   |   |   |   |
|-------------------------------------------------------|---|---|---|---|---|---|
| Allows free switching between EMS and extended memory | □ | □ | ■ | □ | □ | ■ |
| Acts as VCPI server                                   | ■ | ■ | ■ | ■ | ■ | ■ |
| Acts as DPMI server                                   | □ | □ | □ | □ | ■ | □ |
| Allows alternate register sets (ARMS)                 | □ | ■ | □ | □ | ■ | ■ |

### CONVENTIONAL MEMORY

|                                                              |   |   |   |   |   |   |
|--------------------------------------------------------------|---|---|---|---|---|---|
| Moves extended BIOS on PS/2s and other systems               | □ | □ | ■ | ■ | □ | ■ |
| Can extend conventional memory to 704K on monochrome systems | ■ | ■ | □ | ■ | □ | ■ |
| Can extend conventional memory to 736K on CGA systems        | ■ | ■ | □ | ■ | □ | ■ |
| Moves ROMs to fast RAM                                       | □ | □ | ■ | ■ | □ | ■ |

### MICROSOFT WINDOWS OPTIMIZATION

|                                                                       |   |   |   |   |   |   |
|-----------------------------------------------------------------------|---|---|---|---|---|---|
| Compatible with Microsoft Windows 3.0 in Standard mode                | □ | □ | □ | □ | ■ | □ |
| Compatible with Microsoft Windows in 386 Enhanced mode                | ■ | ■ | ■ | ■ | ■ | ■ |
| Supplies EMS to DOS partitions in Microsoft Windows 3.0 Standard mode | □ | ■ | □ | ■ | ■ | □ |
| Loads TSRs before Microsoft Windows                                   | ■ | ■ | □ | ■ | □ | □ |
| Keeps multiple copies of UMB for DOS partitions in Microsoft Windows  | □ | ■ | □ | ■ | □ | □ |

### COMPATIBILITY

|                                                                      |   |   |   |   |   |   |
|----------------------------------------------------------------------|---|---|---|---|---|---|
| Compatible with <i>DESQview</i>                                      | ■ | ■ | ■ | ■ | ■ | ■ |
| Compatible with NetBIOS                                              | ■ | ■ | ■ | ■ | ■ | ■ |
| Relocates <i>NetWare</i> shell (net3, net4, net5)                    | ■ | ■ | ■ | ■ | ■ | ■ |
| Compatible with <i>VINES</i>                                         | ■ | ■ | ■ | ■ | ■ | ■ |
| Recovers 384K RAM mapped to high memory on some Compaqs              | □ | □ | ■ | □ | □ | ■ |
| Supports SCSI bus masters                                            | ■ | ■ | ■ | ■ | ■ | ■ |
| Recovers shadow RAM on machines with Chips and Technologies chip set | ■ | ■ | ■ | □ | □ | ■ |

### SUPPORT/DOCUMENTATION

|                                |   |   |   |   |   |   |
|--------------------------------|---|---|---|---|---|---|
| On-line context-sensitive help | ■ | □ | ■ | ■ | ■ | ■ |
| Bulletin board support         | ■ | ■ | ■ | ■ | ■ | ■ |



## DR DOS 6.0

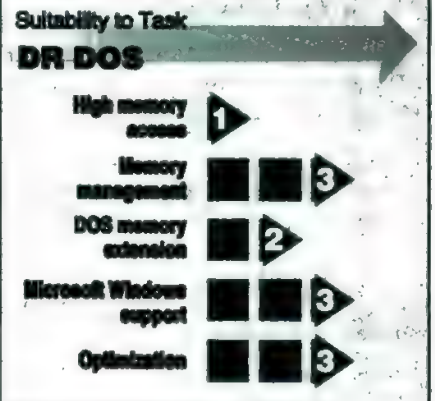
by Greg Pastrick

Digital Research's DR DOS, Version 6.0, brings versatility and functionality to high memory management not found in Microsoft Corp.'s rival operating system. Though earlier releases were plagued with installation and compatibility bugs, Version 6.0 runs smoothly. The memory management facilities included in its MemoryMAX feature offer options that were once available only in standalone memory managers and are still not available in MS-DOS.

Picking up where DR DOS 5.0 left off, Version 6.0 supplies drivers that support the LIM EMS 4.0 spec, relocate the DOS kernel into upper memory, remap the BIOS code in ROMs to fast RAM, and load

specified terminate-and-stay-resident programs (TSRs) and devices into high memory. In addition, the MEMMAX command may be used with a selection of switch parameters to enable and disable access to upper, lower, and reserved video memory. The ability to turn these features on and off directly from AUTOEXEC.BAT is invaluable for optimizing system memory while protecting memory-sensitive applications. It is also a benefit for gaining as much of the reserved video segments as possible without causing application crashes.

The components of DR DOS 6.0's MemoryMAX program are its own EMM386 driver, the HIDOS driver (which relocates the DOS kernel into upper memory), and an additional driver compatible with IBM's XMA standard for converting extended to expanded memory on PS/2s.



Although the setup of the MemoryMAX collection is part of the operating system installation, offering some general best-fit optimization on the first pass, most of the fine-tuning for system configuration requires heavy editing of the AUTOEXEC.BAT and CONFIG.SYS



[illegible]

## MEMORY REPORTING BETTER THAN DOS

# Haven't You Heard the News?



To find out how you can have your article or review reprinted, contact Claudia Crichlow—Reprints Manager; Ziff-Davis Publishing Company, One Park Ave., New York, NY 10016, 212-503-5447 or 212-503-5412. • Minimum quantity 500 reprints.



# Only one math coprocessor with the



When you enhance your Intel CPU with an Intel Math CoProcessor, you're destined for good karma.

It's simple. They were both invented by Intel, the microprocessor leader. And they were specifically designed to work together, ensuring 100% compatibility.

No wonder Intel's been the de facto standard in math coprocessors for the last ten years.

Intel Math CoProcessors are also compatible with more than 2,100 applications. They come with a lifetime warranty. And they now account for nine out of ten math coprocessors currently in use. All of which should effectively put your mind at peace





# your computer has achieved oneness with an Intel CPU.

when you buy one.

It's all part of Intel's commitment to providing powerful solutions today, with industry-leading microprocessors, plus the enhancements for even greater performance. Today and down the road.

To receive a detailed information packet about the full line of Intel Math CoProcessors, call

(800) 538-3373. It has everything you need to find complete enlightenment.

**intel**®

The Computer Inside.™

CIRCLE 374 ON READER SERVICE CARD

## SOFTWARE MEMORY MANAGEMENT

and 486 systems. These enhancements require adding the /V and /C switches to the EMM386 driver line, respectively. They do, in fact, maximize memory, but when using graphical interfaces, you'll need to turn the video switch off.

DR DOS's MemoryMAX automatically moves the EMM386 and HIDOS drivers into high or upper memory, but you do have the option of forcing the location of most if not all of the memory dedicated to these drivers into lower memory. This will lend more space for loading buffers and TSRs, and for installing DOS commands high in memory.

As in MS-DOS, the DR DOS memory driver does not automatically reserve memory regions for video and system ROM BIOS shadowing. You'll need to experiment with settings to optimize upper memory. Likewise, making the most of available UMBs by optimizing the order and loading of devices, programs, and TSRs is a matter of trial and error. DR DOS cannot be loaded high by another memory manager without its own HI-DOS.SYS driver.

Fortunately, DR DOS comes with strong technical support, and the documentation serves as a more-than-adequate primer on using the operating system's MemoryMAX features. Still, it doesn't show you little extras like using the /MH switch with the environment line in your CONFIG.SYS, or teach you how to fiddle with settings to find every last kilobyte of RAM you can.

As it stands, DR DOS 6.0 is a viable alternative to MS-DOS, and its memory management features and functions make it an equally attractive alternative to standalone memory managers as well.

## Memory Commander by Barry Simon

V Communications' \$99.95 *Memory Commander*, Version 2.1, marches to a different drummer. Fundamental and unique to the product is its ability to move the video RAM region. By opening up as much as 920K, *Memory Commander* gives DOS programs vast conventional memory

### FACT FILE



**DR DOS, Version 6.0**  
Digital Research Inc., Box DRI, 70 Garden Ct., Monterey, CA 93942; 800-274-4374, 408-649-3896.  
**List Price:** \$99.  
**Requires:** 1MB RAM.  
**In Short:** DR DOS, Version 6.0, provides more memory management features than MS-DOS 5.0 offers. You get efficient and impressive conventional memory expansion without the overhead or extra cost of an additional memory manager.

CIRCLE 458 ON READER SERVICE CARD

There are additional switches to release unused video address space for conventional memory (64K to 96K), as well as to make an additional 256K of extended memory available on Compaq 386

## De-Fragment.

**NetOptimizer™ 2** software utility is the first safe, efficient data organization package for your 2.x network file server.

## De-Product.

Dramatically speed data access and reduce stress to your drive by defragmenting files, then organizing them into custom zones you create.

\$395 suggested retail price.

## De-People to Call.

*Ontrack provides the tools you need for maximum drive.*



**Ontrack**  
COMPUTER SYSTEMS

**1-800-752-1333**

International: 612-937-1107 • Fax: 612-937-5815  
6321 Bury Drive, Eden Prairie, MN 55346

See Us At  
Networld In Boston  
Booth #4807



# telemart

Advancing with Technology



**HiJaak 2.1**  
HiJaak 2.1 is the graphics conversion and screen capture utility that translates more than 43 graphics file formats and captures DOS and Windows screens

**\$99**

## OCR/SCANNERS

| HARDWARE                         |       |
|----------------------------------|-------|
| Complete Full Page GS/w/WordScan | \$639 |
| Half Page 400 DPI                | 175   |
| DFI                              |       |
| Scanner HS-3000+                 | 145   |
| Logitech                         |       |
| Logi Scanner 256 for PS/2        | 269   |
| Logi Scanner 256                 | 259   |
| SOFTWARE                         |       |
| CAT Reader Pro 1/2 Page          | \$155 |
| CAT Reader Pro Full Page         | 225   |
| Complete OCR/FP                  | 269   |
| Complete OCR/MP + 400            | 175   |
| DFI OCR Deluxe                   | 90    |
| Omnispell                        | 64    |
| Omniproof                        | 96    |
| Omnidraft                        | 64    |

## TERMINALS

| Wyse |       |
|------|-------|
| 30+  | \$280 |
| 60   | 285   |
| 150  | 269   |
| 160  | 235   |
| 165  | 349   |



**Panasonic KX-P2624**  
A wide-carriage 24-pin dot matrix printer that "breaks the sound barrier" by dramatically reducing printer noise. The KX-P2624 offers:  
• Super Letter Quality (SLQ)  
• 4 paper paths  
• 11 fonts  
• 16 character LCD EZ Set operator panel  
• Two year limited parts and labor warranty

**Call**

## DISKETTES/TAPES

| Sony                     |      |
|--------------------------|------|
| 3.5 D/S D/D (100)        | \$70 |
| 3.5 H/D (100)            | 130  |
| 5.25 D/S D/D Disks (100) | 50   |
| 5.25 High Density (100)  | 87   |
| Sony Tape                |      |
| 150 MB/5.25              | 20   |
| 20-40 MB/3.5             | 15   |
| 60 MB/5.25               | 19   |

## HARD CARDS

| Plus Development |       |
|------------------|-------|
| II XL50 MB       | \$365 |
| II XL165 MB      | 555   |
| Other Models     | Call  |

PCM21192

## MONITORS

| Amazing                       |      |
|-------------------------------|------|
| 12" MM 1288                   | \$75 |
| 14" MM 1488                   | 99   |
| 14" CM 8484 EX                | 315  |
| Amdek All Models              | Call |
| Arche                         |      |
| 12" Amber Mono TTL            | 79   |
| 14" VGA Non-Interlaced        | 339  |
| Mitsubishi                    |      |
| KC 1410 CEGA                  | 269  |
| KC 1429 C VGA                 | 385  |
| Other Models                  | Call |
| Hitachi CM2085 Superslant 20" | 1695 |
| NEC                           |      |
| Multisync 2A                  | 389  |
| Multisync 3FGX 14"            | 629  |
| Multisync 4FG 15"             | 759  |
| Multisync 5FG 17"             | 1345 |
| Multisync 6FG 20"             | 2799 |
| Princeton                     |      |
| Princeton Ultra 1400          | 449  |
| Princeton Ultra 1600          | 639  |
| Sony Multiscan 1304 HG 14"    | 605  |
| Zenith ZCM 1482               | 599  |

## NOVELL

**NetWare Lite™ v1.0**  
NetWare Lite is a simple, inexpensive peer-to-peer network operating system for two to 25 users who require basic network features and functions. This DOS-based, "plug-and-play" program allows you to set up a network and begin sharing PC resources such as applications, files and printers in minutes.

**\$65**

## CO-PROCESSORS

| Cyrus                       |       |
|-----------------------------|-------|
| 80387-DX 16                 | \$170 |
| 80387-DX 20                 | 170   |
| 80387-DX 25                 | 170   |
| 80387-DX 33                 | 185   |
| 80387-DX 40                 | 209   |
| 80387-SX-16                 | 185   |
| 80387-SX-20                 | 119   |
| 80387-SX-25                 | 129   |
| Others                      | Call  |
| Intel                       |       |
| 80C287 XLT (For Pana CF270) | 79    |
| 80387-DX 33                 | 199   |
| 80387-SX-16                 | 119   |
| 80387-SX-20                 | 130   |
| Others                      | Call  |

## KEYBOARDS

| Keytronics |       |
|------------|-------|
| KB5151     | \$115 |
| KB101Plus  | 95    |



**dBFast**  
dBFast is the complete, stand-alone database and development language for Microsoft Windows. It lets you create powerful graphical database applications quickly and easily under Windows

**\$269**

## WINDOWS

|                            |       |                                |       |
|----------------------------|-------|--------------------------------|-------|
| ACCPAC Simply Accounting   | \$117 | Lotus 1-2-3 for Windows        | \$385 |
| Adobe Illustrator Windows  | 305   | MS Entertainment I,II,III      | Call  |
| Adobe Streamline Windows   | 119   | MS Excel for Windows           | 293   |
| Adobe Type Manager Windows | 59    | MS PowerPoint for Windows      | 293   |
| Aher Dark                  | 27    | MS Productivity Pack           | 36    |
| Am Pro 2.0                 | 275   | MS Project for Windows         | 412   |
| Asymetrix Toolbook         | 279   | MS Word for Windows            | 299   |
| Becker Tools               | 72    | Norton Desktop                 | 95    |
| Borland C++                | 309   | Norton Backup                  | 82    |
| Charisma                   | 320   | Objectvision                   | 87    |
| Corel Draw 2.0             | 359   | Omni Page 386                  | 432   |
| Crosstalk for Windows      | 115   | On Target                      | 253   |
| Current by IBM             | 211   | PC-Wink Power Pak              | 69    |
| Designer                   | 439   | PageMaker 4.0                  | 479   |
| Drefix Ultra Windows       | 407   | PerFORM Pro                    | 260   |
| FaceIt for Windows         | 59    | PFS Professional Write Plus    | 159   |
| Facit for Windows ValuePak | 117   | Read Write Windows             | 279   |
| Form Base w/Windows        | 295   | Superbase 4                    | 475   |
| Form Publisher             | 115   | Ventura Publisher Gold/Windows | 499   |
| Grammatik for Windows      | 55    | WinConnect                     | 59    |
| hDC FileApps for Windows   | 69    | WINFAX Pro                     | 70    |
| hDC FirstApps for Windows  | 53    | WordPerfect for Windows        | 256   |
| hDC ICON Designer          | 32    | Wordscan 286/386               | 212   |
| hDC Windows Express        | 49    | Wordscan + 286/386             | 642   |



## OFFICE ON THE GO

| LAPTOP                   |        | NOTEBOOK                   |        |
|--------------------------|--------|----------------------------|--------|
| Acer                     |        | ALR Venture 16 386SX       |        |
| 1100LX 40mb 386SX        | \$2215 | 16 mhz 20MB                | \$2315 |
| 1100LX 120mb 386SX       | 2659   | AST Exec 386SX 486MB       | 2635   |
| Epson                    |        | Everex Tempo LX 386SX 20   | 1955   |
| Equity Portable LT-308ax | 2585   | NoteStar                   |        |
| Leading Edge LT386+      | 1575   | 386SX-16 2/40 MG, 1.44 VGA | 1865   |
| Microsoft                |        | 386SX-20 2/40 MG, 1.44 VGA | 1729   |
| MS BallPoint Mouse       | 110    | 386SX-20 2/60 MG, 1.44 VGA | 1789   |
| MicroSpeed MicroTrac     | Call   | Panasonic                  |        |
| Thumbline Portable       | 58     | CF-170                     | Call   |
| Sharp PC-5541            | 3069   | CF-270                     | Call   |
| PALMTOP                  |        | CF-370                     | Call   |
| Pocket Hand Held         | 3945   | Texas Instruments          |        |
| Sharp Wizard 02-9000     | 279    | 2000 20MB                  | 929    |
|                          |        | 3000 20MB                  | 2015   |
|                          |        | 3000 40MB                  | 2149   |
|                          |        | 3000 WINSX 386/80MB        | 3189   |
|                          |        | Other Models               | Call   |



## CD ROM

| NEC                           |       | Toshiba                            |       |
|-------------------------------|-------|------------------------------------|-------|
| CD ROM INT CDR-36 XT/AT w/int | \$499 | CD ROM RDR w/SCSI EXT              | \$619 |
| CD ROM EXT CDR-36 Reference   | 565   | SOFTWARE                           |       |
| CD ROM EXT CDR-73 Reference   | 605   | Accumail                           | \$110 |
| CD ROM EXT CDR-73             | 649   | Atlas Pak                          | 63    |
| CD ROM INT CDR-63             | 609   | World Atlas                        | 66    |
| Panasonic Worm 940 MB         | 2125  | US Atlas                           | 46    |
| Sony                          |       | Grolier's Illustrated Encyclopedia | 250   |
| CD ROM INT                    | 419   |                                    |       |
| CD ROM EXT                    | 475   |                                    |       |



## NETWORKING & LAN

| SOFTWARE                        |       | HARDWARE                          |       |
|---------------------------------|-------|-----------------------------------|-------|
| Above LAN                       | \$235 | Eagle                             |       |
| ACCPAC BPI LAN                  | 230   | NE/2 Netw LT Cmba Addon (3.5)     | \$255 |
| Data Ease LAN 3-Pak             | 509   | Netware LT Cmba Addon (3.5)       | 199   |
| DBase IV Lan                    | 609   | Netware LT Cmba Addon (5.25)      | 199   |
| Direct Access Network Unlimited | 355   | Netw LT Cmba NE/2000 Strtr (3.5)  | 395   |
| Foxbase Plus LAN                | 269   | Netw LT Cmba NE/2000 Strtr (5.25) | 395   |
| FoxPro Lan 2.0                  | 739   | Netw LT Cmba NE/2 Strtr (3.5)     | 439   |
| Harvard Graphics LAN Server     | 408   | Arbsoft                           |       |
| MS Excel Exec License Pack      | 234   | Lantastic 2MBPS Starter           | 330   |
| MS Word License Pack            | 174   | Lantastic Ethernet Starter        | 499   |
| Novell NetWare Lite w/Dr. DOS   | 85    | Standard Microsystems             |       |
| Novell NetWare 286              | 485   | All Other Models                  | Call  |
| Novell NetWare 386              | 1379  | Tiara All Other Models            | Call  |
| Paradox 3.5 LAN                 | 198   | Western Digital                   |       |
| PC Anywhere IV LAN              | 280   | Ethercard Plus 8 bit Etk          | 135   |
| Q & A Network Pack              | 319   |                                   |       |
| R-Base 3.1 LAN                  | 579   |                                   |       |



## CAD & ENGINEERING

| Auto Sketch 3.0                  |     | SummaSketch 12x18 Pro II |     |
|----------------------------------|-----|--------------------------|-----|
| Design CAD 3-D                   | 189 | 16 Button                | 585 |
| Generic CAD 5.0                  | 279 | Turbo Cadd               | 76  |
| Generic CAD Starter Kit Level II | 85  | CalComp                  |     |
| Math CAD                         | 289 | 33120-34 Dig12x12 16B    | 299 |
| SummaSketch 12x12 II             | 329 | 33120-34 Dig12x12 4B     | 269 |
| SummaSketch 12x18 Pro II         |     | 33180-4 Dig12x18 4B      | 599 |
| 4 Button                         | 580 |                          |     |





A Decade  
of Experience

## SHIPPING

Most orders shipped  
in 24 hours...  
with FREE Federal Express

You pay the ground  
shipping, we pay the  
air difference!

## PRICE

A decade  
of lowest prices  
on the products  
you want

## CONFIDENCE

You can depend upon  
receiving your product  
in a timely and secure  
manner. We won't  
charge your card until  
we ship your order.

## CONVENIENCE

Extended hours:  
late nights,  
Saturdays  
and Sundays

## SELECTION

When you see this  
symbol, you're  
assured that these  
products have been  
purchased most often by our  
national customer base, based  
on performance and the  
telemart price.

## CALL US FOR CUSTOMIZED ACCOUNT SERVICES

International Orders:  
Direct 1-602-944-3045

Fax 1-602-944-1510

Canada 1-800-752-0590

National Accounts:  
1-800-521-1970

Major Accts & Resellers  
1-800-521-1982

Systems & Networks:  
1-800-336-4310



1-800-521-1973

## DISK DRIVES

|                          |       |
|--------------------------|-------|
| Conner                   |       |
| 42MB 28MS IDE            | \$179 |
| 104MB 25MS SCSI          | 359   |
| Imega (Bernoulli)        |       |
| Beta 44 MG Transportable | 869   |
| Beta 88 MG Dual 44       | 1655  |
| Beta 44 MG Insider       | 775   |
| 180 MB Dual 90 5.25 EXT  | 1549  |
| Other Models             | Call  |
| Maxtor                   |       |
| 7080A 80MG IDE w/CNT     | 315   |
| LXT 213A 200MG IDE w/CNT | 629   |
| Microplus                |       |
| 385MB SCSI HH            | 1055  |
| Other Models             | Call  |
| Mountain                 |       |
| TD-4340 40MB INT         | 225   |
| TD-4440 40MB EXT         | 435   |
| Seagate                  |       |
| ST1102A 89 MG            | 305   |
| ST1344A 130 MG IDE 19 MS | 375   |
| Other Models             | Call  |
| Teac                     |       |
| 3.5" 144 MG AT           | 59    |
| 5.25" 1.2 MG AT          | 59    |
| Toshiba 3.5 1.4 MG       | 65    |

## ACCOUNTING

|                            |       |
|----------------------------|-------|
| ACCAPAC BPI                |       |
| AP, AR, GA, INV, Payroll   | \$230 |
| ACCAPAC Bedford Accounting | 117   |
| DAC Easy Accounting 4.2    | 79    |
| DAC Easy Bonus Pack 4.2    | 122   |
| DAC Easy Payroll 4.2       | 53    |
| One Write + Acctg System   | 167   |
| One Write + Payroll        | 60    |
| Pacioli 2000               | 28    |
| Peachtree III w/Data Query | 211   |
| TimeShips III 4.0          | 185   |



**Plus HardCard XL 50 and 105**  
The XL 50 and 105 offer the  
richest benefits to its users:  
100% co-existence with any  
other drives; 9 ms effective  
access times; two year  
renewable warranty and 250,000  
field MTBF; and an easy ten  
minute installation. What drive  
offers this much for so little!!

**XL50 \$365**

**XL105 \$555**

## POLICIES

- Order Line Hours:  
Mon-Fri 9am - 10pm  
Sat 9am - 5pm, Sun 10am - 3pm
- In Arizona Call (602) 944-0402
- Order Processing: (602) 944-1037  
10am - 3pm Mon-Fri
- Mailing Address:  
TeleMart, 8804 N. 23rd Ave., Phoenix AZ 85021
- New accepting International Orders  
Call our Fax at (602) 944-1918.
- Unemployment: orders sold 6%
- Call Before Submitting P.O.'s Ask for National  
Accounts.
- Personal and company checks will delay  
shipping 3 weeks.
- Prices, terms, availability & specifications are  
subject to change without notice.
- Add 5% for C.O.D., A.P.O. & F.P.O. Orders
- Money Back Guarantee  
Software ONLY: 30 days from date of invoice  
Refund ONLY on Product Price. Call for Return  
Authorization Number.  
Must be in Original Packaging
- No Charge for VISA and Mastercard
- We Do Not Charge Your Card Until Your Order  
is Shipped
- You Pay the Ground Shipping  
1 10' \$8.00, 11-20' \$12.00 (Except Alaska &  
Hawaii)
- We Pay the Air Difference and Free Air Applies  
ONLY to Domestic Orders up to 20 lbs. and over  
\$100
- All products, including DOA's carry only  
manufacturer's warranties. We do not honor  
guarantees, rebates, trial period privileges or  
promotional programs offered by  
manufacturers
- No returns on used or misordered product.
- We do not guarantee machine compatibility
- Machine compatibility disclaimer does not  
apply to MIT systems.



**Intel EtherExpress 16  
LAN Adapters**  
Using advanced technology to  
dramatically reduce chip count,  
Intel has improved Ethernet  
Adapter performance and  
reliability while lowering  
manufacturing costs. The  
resulting Intel EtherExpress 16  
and EtherExpress16 TP LAN  
adapters offer 16-bit  
performance at a lower price  
than most 8-bit cards.

**Call**

## PRINTERS LASER

|                                |       |
|--------------------------------|-------|
| Canon                          |       |
| LBP-4 Laser                    | \$789 |
| Epson                          |       |
| 7000 Laser                     | 809   |
| 7500 Laser                     | 1535  |
| Action Laser                   | 725   |
| Hewlett Packard                |       |
| Desk Jet 500C                  | 749   |
| Laser Jet IIP                  | 855   |
| Laser Jet III                  | 1569  |
| Laser Jet III P                | 1885  |
| IBM                            |       |
| LaserPrinter (5 ppm)           | 905   |
| NEC                            |       |
| Silentwriter II Model 90       | 1525  |
| Okidata                        |       |
| OL-400 Par                     | 629   |
| OL-400                         | 1329  |
| OL-640                         | 1555  |
| Panasonic                      |       |
| 4420 Laser w/CART              | 1779  |
| QMS                            |       |
| PS 410 Laser                   | 1735  |
| Texas Instruments              |       |
| Micro Laser Postscript 17 Font | 1199  |
| Toshiba                        |       |
| All Models                     | Call  |

## DOT MATRIX

|                 |       |
|-----------------|-------|
| Citizen Printer |       |
| 200GX-15        | \$295 |
| GSX 130         | 245   |
| GSX 140         | 299   |
| HSP 500         | 310   |
| Other Models    | Call  |
| Epson           |       |
| FX 850          | 299   |
| OL570           | 269   |
| LQ1170          | 639   |
| LX810           | 159   |
| Other Models    | Call  |
| NEC             |       |
| P3300           | 269   |
| P6300           | 635   |
| P9300           | 865   |
| Okidata         |       |
| 182 Turbo       | 225   |
| 321 ML Par      | 445   |
| 380 Plus        | 445   |
| 383 Plus Color  | 1009  |
| Other Models    | Call  |
| Panasonic       |       |
| 1123            | 209   |
| 1154            | 279   |
| 1624            | 365   |
| 1695            | 379   |
| 2624            | 395   |
| Other Models    | Call  |
| Star Micronics  |       |
| NX 1001         | 145   |
| NX 1020 Rainbow | 190   |
| Other Models    | Call  |

## OTHER

|                             |       |
|-----------------------------|-------|
| Canon BJ-10EX               | \$335 |
| Diconex 150 Plus            | 330   |
| Seiko Smart Label + Printer | 165   |

## SOUND BOARDS

|                        |       |
|------------------------|-------|
| Creative Labs          |       |
| Sound Blaster          | \$105 |
| Sound Blaster Pro      | 185   |
| Ad Lib                 |       |
| Music Synthesizer Card | 72    |

## TAPE BACKUP

|                        |       |
|------------------------|-------|
| Colorado Memory System |       |
| Jumbo 120/250          | \$290 |
| Jumbo 60/120 INT       | 235   |
| Irwin                  |       |
| 40/120 MG Internal     | 179   |
| 80/250 MG Internal     | 269   |

## SPREADSHEET

|                                   |       |
|-----------------------------------|-------|
| Lotus 1-2-3 Ver. 2.3              | \$125 |
| Lotus 1-2-3 Ver. 3.1              | 159   |
| Lotus 1-2-3 Ver. 3.1 Live Upgrade | 105   |
| Lucid 3-D v2.2                    | 30    |
| Plan Perfect 5.1                  | 225   |
| Quattro Pro                       | 305   |
| Supercalc                         | 89    |

## BOARDS

|                         |       |
|-------------------------|-------|
| ATI                     |       |
| VGA Wonder XL 256K      | \$165 |
| VGA Wonder XL 512K      | 185   |
| Diamond                 |       |
| Speed Star Hi-Color     | 179   |
| Speed Star Plus VGA     | 169   |
| Everex                  |       |
| RAM 3000 Deluxe         | 79    |
| RAM 8000                | 170   |
| Hercules                |       |
| Graphics Station 1 MB   | 515   |
| Other Models            | Call  |
| Intel                   |       |
| Above Board + 512K Plus | 275   |
| Above Board + w/2MG P/S | 445   |
| Above Board + w/2MG     | 409   |
| Expands to 6 MG         | 479   |
| Inboard 386 PC (1MG)    | 479   |
| Other Models            | Call  |
| Orchid                  |       |
| Tiny Turbo 286          | 119   |
| Tiny Turbo Xtra         | 175   |
| Other Models            | Call  |
| Paradise                |       |
| VGA + 256K              | 105   |
| VGA + 16                | 125   |
| VGA 1024 512K           | 190   |
| Video 7                 |       |
| 1024 i w/256K           | 125   |
| Other Models            | Call  |



**WordPerfect for Windows™**  
WordPerfect for Windows is a  
powerful CUA compliant word  
processor containing all of the  
capabilities of WordPerfect 5.1  
for DOS, as well as new  
features that take full advantage  
of the Windows graphical user  
interface

**\$256**

## MICE

|                                |       |
|--------------------------------|-------|
| Kensington Expert Mouse Bus    | \$110 |
| Logitech Mouseman Serial/PS2   |       |
| Right Handed                   | 65    |
| Logitech Mouseman Serial       |       |
| Cordless                       | 102   |
| Logitech Trackman Serial       | 75    |
| Logitech Trackman Portable     | 93    |
| MS Ballpoint Mouse             | 110   |
| MS Bus or Serial w/Windows 3.0 | 142   |
| Microspeed PC Trac Bus         | 82    |
| Microspeed PC Trac Ser or PS/2 | 70    |
| Mousenpro II - PC              | 61    |
| Omni Mouse II Bus              | 48    |
| Omni Mouse II Serial           | 37    |

## WORD PROCESSORS

|                    |       |
|--------------------|-------|
| LetterPerfect      | \$129 |
| MS Word 5.5        | 203   |
| Q & A Write        | 127   |
| Right Writer 4.0   | 53    |
| WordPerfect 5.1    | 239   |
| WordPerfect Office | 77    |
| WordPerfect Rhyme  | 46    |
| Wordstar 6.0       | 185   |



**CorelDraw 2.0**  
Award winning graphics  
package of choice for business  
people, artists and home users.  
Fill, pattern or color to create  
the finished graphics. Includes  
over 150 fonts and more than  
4000 clip art images and  
symbols.

**\$359**

## COMMUNICATION HARDWARE

|                           |       |
|---------------------------|-------|
| ATI                       |       |
| 2400 ETC INT w/SW         | \$129 |
| 2400 ETC EXT              | 149   |
| Cardinal                  |       |
| 2400 INT w/MNPS           | 115   |
| 2400 INT                  | 55    |
| Other Models              | Call  |
| Complete                  |       |
| 4800                      | 109   |
| 9600                      | 235   |
| Communicator              | 290   |
| PC Portable Fax           | 295   |
| Everex                    |       |
| Evercom 12 INT            | 49    |
| Evercom 24 INT w/MNP      | 65    |
| Everfax24/96 INT          | 255   |
| Other Models              | Call  |
| Hayes                     |       |
| 1200 B                    | 135   |
| 2400 B                    | 225   |
| 2400 EXT                  | 319   |
| 2400 + Personal Modem     | 130   |
| Pocket Edition 2400       | 109   |
| Pocket Series EXT         | 495   |
| Other Models              | Call  |
| Intel                     |       |
| 2400 B Classic            | 135   |
| 2400 EXT                  | 165   |
| 2400 PS/2                 | 219   |
| Sansiflexion Classic      | 310   |
| Practical Peripheral      |       |
| 2400 B w/Quicklink        | 79    |
| 2400 INT w/MNP            | 159   |
| 2400 SA                   | 195   |
| 9600 SA                   | 449   |
| Pocket Modem              | 105   |
| Other Models              | Call  |
| Prometheus                |       |
| 2400 B w/Software         | 59    |
| Pro Modem 9600 + EXT      | 695   |
| Other Models              | Call  |
| U.S. Robotics             |       |
| Courier 2400 EXT          | 265   |
| Courier 2400 E(MNP)       | 315   |
| Courier Dual Standard EXT | 799   |
| Courier HST/PC INT 14.4   | 559   |
| Courier HST 14.4 EXT      | 559   |
| Zoom                      |       |
| 2400 EXT V.42 Bis         | 119   |
| 2400 EXT                  | 65    |
| 2400 EXT w/4800 fax       | 69    |
| 2400 EXT w/9600 fax       | 75    |
| 2400 INT w/9600 Send/Rec  | 105   |
| Other Models              | Call  |



**TurboTax 1991**  
TurboTax is America's #1 Tax  
Software! You'll be up and  
running in minutes. "Interview  
with TurboTax" guides you to  
the forms you need, on-line help  
menus explain IRS rules, IRS  
Audit feature points out possible  
audit-triggering situations

**\$46**

## COMPUTERS DESKTOP

MIT SYSTEMS - "Twice awarded PC  
Magazine Editor's Choice"

All systems equipped with Nationwide On-  
Site service, AMI Bios, DOS 5.01, Parallel,  
2 Serial, Game ports, HD/FD Video  
Controller and Focus 2001 Keyboard.

|                                                                       |       |
|-----------------------------------------------------------------------|-------|
| 386SX20 1MB RAM, Soft White 14" VGA,<br>40MB Maxtor HD                | \$899 |
| 386-25NC 2MB RAM, 14" VGA, 40MB<br>Maxtor HD MiniTower                | 1359  |
| 386-33/128C 2MB RAM, 80 MB Maxtor<br>HD, MidiTower, 14" SVGA          | 1689  |
| 386-40/64C, 2MB, 130 MB Maxtor HD, 14"<br>Non-Intrid, SVGA Midi Tower | 1899  |
| 486SX-20, 4MB, 14" Non-Intrid SVGA,<br>130 MB Maxtor HD, FullTower    | 1979  |
| 486-33/256C, 4MB, 14" Non-Int SVGA,<br>345MB ESDI HD, FullTower       | 2439  |

## INTEGRATED SOFTWARE

|                    |       |
|--------------------|-------|
| Lotus Symphony 2.2 | \$485 |
| MS Works           | 128   |



## PERSONAL FINANCE

|                                  |      |
|----------------------------------|------|
| Money Matters v2.0               | \$36 |
| Quicken 4.0                      | \$35 |
| Tobias Managing Your Money v.8.0 | 106  |
| Wealth Builder                   | 92   |
| Wealth Starter                   | 33   |

## LIST MANAGEMENT

|                                          |      |
|------------------------------------------|------|
| Address Book Plus                        | \$49 |
| Avery Label Pro<br>(Laser or Dot Matrix) | \$45 |
| Avery List & Mail Plus                   | 36   |
| Labels Unlimited                         | 55   |

"I believe your mail order operation is simply the very best of its kind in America. You and your exceptionally proficient, friendly staff provide two of the most important commodities in business today: service and competitive prices."

M. Christy  
Studio City, California  
February 21, 1990

## UTILITIES

### BACK UP

|                      |      |
|----------------------|------|
| Back It 4            | \$72 |
| Central Point Backup | 75   |
| Fastback Plus 3.0    | 110  |

### GENERAL

|                             |      |
|-----------------------------|------|
| Check It! 3.0               | \$79 |
| Copy II Option Board Deluxe | 106  |
| Copy II PC 6.0              | 23   |
| Norton Editor               | 65   |
| SPF/PC                      | 143  |
| Super PC-Kwik               | 43   |

### HARD DISK MANAGEMENT

|                      |      |
|----------------------|------|
| Lotus Magellan       | \$79 |
| Mace Utilities 1990  | 89   |
| Norton Utilities 6.0 | 110  |
| PC Tools Deluxe 7.1  | 96   |
| QDOS III             | 41   |
| Spinrite II          | 56   |
| XTree Gold 2.5       | 80   |

### LAPTOP

|                   |      |
|-------------------|------|
| Battery Watch Pro | \$27 |
| Brooklyn Bridge   | 82   |
| Laplink Pro       | 85   |
| VGA Dimmer        | 23   |

### MEMORY MANAGEMENT

|           |      |
|-----------|------|
| Headroom  | \$66 |
| Memmm 306 | 58   |

### MENUEING SOFTWARE

|                 |      |
|-----------------|------|
| Auto Menu       | \$35 |
| Direct Access   | 61   |
| Power Menu Plus | 60   |

### PRINT

|                |       |
|----------------|-------|
| Go Script Plus | \$175 |
| Impress 21     | 69    |
| Print Q v5.0   | 79    |
| Sideways v.3.3 | 54    |

### SCREEN SAVERS

|              |      |
|--------------|------|
| After Dark   | \$27 |
| Intermission | 27   |

"Just a letter to thank you for permitting me to return belatedly the software I ordered from Telemart. The service personnel who implemented the return after your OK were very professional. Your service lives up to its billing. Thanks."

Rory SnowArrow Fausett  
Berkeley, California  
June 14, 1991

## OPERATING ENVIRONMENTS

|                     |      |
|---------------------|------|
| Carousel v5.0       | \$53 |
| Desqview 386        | 129  |
| Dr. DOS v6.0        | 64   |
| MS DOS 4.01         | 58   |
| MS DOS 5.0 Upgrade  | 59   |
| MS DOS 5.0 OEM      | 52   |
| MS Windows Ver. 3.0 | 68   |

## PROFESSIONAL DESKTOP PUBLISHING

|                      |       |
|----------------------|-------|
| Freedom of Press     | \$235 |
| Pagemaker 4.0        | 479   |
| Ventura Pub Gold/GEM | 499   |

## PRESENTATION GRAPHICS

|                              |       |
|------------------------------|-------|
| Animator                     | \$285 |
| Corel Draw 2.0               | 359   |
| Drafix Ultra v4.0            | 232   |
| Harvard Graphics 3.0         | 389   |
| Lotus Freelance Graphics 4.0 | 309   |

"I am writing this letter to compliment your company on its good service, and help it gives."

Over the last several years, I have had occasion to buy from you. I have always found your prices very competitive and your sales people helpful and courteous."

Keep up the good service."

Robert Ausenhus  
Loveland, Colorado  
January 25, 1991

## PROGRAMMING & LANGUAGES

|                                 |       |
|---------------------------------|-------|
| MS Basic Pro Development System | \$283 |
| MS C Compiler                   | 293   |
| MS Cobol Compiler               | 534   |
| MS Fortran Compiler             | 766   |
| MS Macro Assembler              | 89    |
| MS Pascal Compiler              | 178   |
| MS Quick Pascal                 | 59    |
| MS Quick Basic                  | 59    |
| MS Quick C                      | 59    |
| MS Visual Basic                 | 119   |
| Turbo C++                       | 64    |
| Turbo Pascal Pro 6.0            | 185   |

"I wish to express my extreme pleasure with Telemart. I am one of your newer customers and I am sure that I will be using your firm for ALL my future computer purchases."

I was delighted with the professional way your telemarketing person handled my account. Unlike other telephone salespersons that I have talked with in the past, my transaction was handled in a very pleasing way."

Robert J. Turoff  
Plattsburgh, New York  
April 18, 1991

## FORM PROCESSING

|                   |      |
|-------------------|------|
| Form Filler 3.0   | \$79 |
| Formtool Gold 3.0 | 53   |
| PERFORM Filler    | 70   |
| PERFORM 2.1       | 80   |

## GRAPHICS

|                       |      |
|-----------------------|------|
| Mijack v.2.1          | \$89 |
| PC Paintbrush IV      | 56   |
| PC Paintbrush IV Plus | 112  |
| Printmaster Plus      | 32   |



PerFORM PRO Designer & Filler  
Create the perfect business form in minutes using PerFORM PRO. PerFORM PRO is the industry leading business form processing program — it lets you design, create, fill, manage and print business forms directly from your PC.



\$260

## DATA BASE MANAGEMENT

|                               |       |
|-------------------------------|-------|
| Act! Sam v5.0                 | \$370 |
| Claron                        |       |
| Personal Developer            | 43    |
| Professional Developer        | 449   |
| Chopper 5.0                   | 400   |
| Data Perfect                  | 275   |
| Dbase IV                      | 400   |
| Foxbase Plus Single User v2.0 | 182   |
| FoxPro Single User 2.0        | 455   |
| Paradox 3.5                   | 495   |
| Personal R-Base               | 82    |
| Q&A                           | 348   |
| R-Base 3.1                    | 455   |
| Revelation Advanced           | 699   |

## TIME MANAGEMENT

|                       |       |
|-----------------------|-------|
| Act! v2.1             | \$215 |
| Calendar Creator Plus | 48    |
| Quick Schedule Plus   | 59    |

## ELECTRONIC MAIL

|                        |       |
|------------------------|-------|
| CC Mail                |       |
| Platform Pak (Windows) | \$375 |
| Platform Pak (DOS)     | 125   |
| 6-User                 | 122   |
| 25-User Expandable     | 375   |
| WordPerfect Office LAN | 82    |

"I just wanted to thank you. I was in a hurry to get a portable mouse, and couldn't seem to find one I liked locally. Saw an ad in PC Magazine for the new MicroTRAC by MicroSpeed. MicroSpeed referred me to you, and you got it to me in two days! I really appreciate both the availability of this new product and your prompt and courteous service."

Leslie Harchley  
San Diego, California  
October 31, 1991

## FONT CARTRIDGES

|                              |       |
|------------------------------|-------|
| Pacific Data 1-2-4 Plus 2 MG | \$235 |
| Pacific Data 1-2-4 Plus 4 MG | 350   |
| Pacific Data 25 IN 1/III     | 250   |
| Pacific Data 4 Memory 1MB    | 97    |
| Pacific Data 4 Memory 2 MB   | 139   |
| Pacific Data 4 Memory 4MB    | 235   |

## PROJECT MANAGEMENT

|                         |       |
|-------------------------|-------|
| Harvard Project Mgr III | \$425 |
| Lotus Agenda 2.0        | 269   |
| Org + Advanced          | 59    |
| Timeline 5.0            | 605   |

## COMMUNICATIONS

|                               |       |
|-------------------------------|-------|
| Carbon Copy Plus 6.0          | \$110 |
| CompuServe Membership Kit DOS | 19    |
| CrossTalk Communicator        | 53    |
| Crosstalk Mark4               | 132   |
| Procom Plus v2.0              | 62    |

PCM21182

telemart

Price

With 12 years of experience and buying power, it only makes sense that Telemart would be America's low price leader in the Microcomputer products industry.

Telemart has built a strong reputation on being the one to call for the lowest price on any hardware, software or peripheral item.

Computer Shopper magazine, known to most direct buyers as their "buying bible", awards "Best Buys" or special recognition to those companies that have demonstrated the best place to purchase the most popular products throughout the year. These awards are voted on and determined by you, the direct market customer. Telemart has won nine of these "Best Buy" awards in the last four years, and just recently Telemart received a record 4 "Best Buys" in one year! Telemart is continually being recognized within the industry for being the low price leader.

No matter if you are buying one or a hundred products from Telemart, your price is the same, **LOW!** Telemart ensures that all versions of the products that we sell are the latest most recently released.

At Telemart we know that just offering low prices is not enough. While others may promise low prices, Telemart also delivers with unmatched availability and delivery. This is why Telemart is the overall low price leader.

TELEMART HAS OVER 5,000 TITLES. IF YOU DON'T SEE WHAT YOU'RE LOOKING FOR, CALL US!



## SOFTWARE MEMORY MANAGEMENT

| Suitability to Task       |   |   |   |
|---------------------------|---|---|---|
| Memory Commander          |   |   |   |
| High memory access        | ■ | ■ | 3 |
| Memory management         | ■ | ■ | 3 |
| DOS memory extension      | ■ | ■ | 4 |
| Microsoft Windows support | ■ | ■ | 3 |
| Optimization              | ■ | ■ | 3 |

space. Because video RAM isn't fragmenting memory into DOS and upper memory block (UMB) regions in this scenario, you have to have a slightly different mindset when using this program.

*Memory Commander* can run in five different modes, and it dynamically switches among them depending on the program you are running. Mode A is the usual 640K DOS setup, with video RAM starting at the address just above 640K and with UMB regions beyond that.

Mode B resembles several other memory managers in which the first bit of upper memory is made available to DOS when you aren't running graphics, giving DOS 704K on monochrome systems and 736K on color systems in text mode.

### MIND-BOGGLING MEMORY

Modes C through E, however, set *Memory Commander* apart because they actually move the video RAM addresses as well as the video ROM BIOS. Typically, the top 64K used by system BIOS and the transferred video BIOS takes 32K below that. And just below that is the video RAM addressing: 128K in mode C (which has full graphics support), 32K in mode D,

and 8K in mode E. Mode D mimics the full text-mode region, while mode E works for most text-mode programs.

How much memory do you get? Mode C has as much as 800K, mode D has 896K, and mode E has a full 920K. It's nothing short of mind-boggling to run CHKDSK or MEM and see a report of 942,080 bytes of total conventional memory available.

*Memory Commander* needs to do some fancy footwork in order to deal with moved RAM. For programs that write to the

screen using BIOS calls, the job is easy. *Memory Commander* just needs its own version of the BIOS. Another class of programs that *Memory Commander* favors are those that use the *Topview* API (which is still in use because *DESQview* adopted it), a protocol that forces programs to query the system for screen locations.

### VIDEO PROBLEMS AND SOLUTIONS

Things get tricky when programs that write directly to screen assume they can use all of the usual memory locations. *Memory Commander* uses the protection features of the 386 chip to cause a fault whenever any program tries to read or write from the usual video RAM regions. The control is then passed to *Memory Commander*, which tries to figure out if the program was accessing actual video RAM or if it was getting or placing data in what was once video RAM but is now memory accessible by programs.

Even with these strategies, there are some programs that can't be run in modes C through E. Many screen capture programs we tried wouldn't run in mode E, and *WordPerfect's* preview won't run in



## The information service that's more than a retriever. It's your own personal bloodhound.

Dow Jones News/Retrieval is not only loyal, it's extraordinarily obedient. Not only will it fetch facts for you, but all on its own it will relentlessly—and continuously—track down exactly the

can read when it's most convenient for you.

Up-to-the-second information that's

drawn from our proprietary newswires, the full text of *The Wall Street Journal*, and thousands of other local, regional and national business pub-

*Just \$29.95 gets you started and includes three free hours.\**

**For more information, call  
1-800-522-3567, Ext. 294.**

news and information you need.

All you have to do is set up electronic folders for topics you want to be kept current on. Then

News/Retrieval automatically searches through the vast news sources of Dow Jones, and feeds the folders a steady stream of timely, preselected news. All of which you

publications. You'll also have access to a wealth of historical business and financial data.

To send Dow Jones News/Retrieval chasing after the news you need, simply call our toll-free number.

**DOW JONES NEWS/RETRIEVAL®**

The lifeblood of business.™

Another service from Dow Jones Information Services.

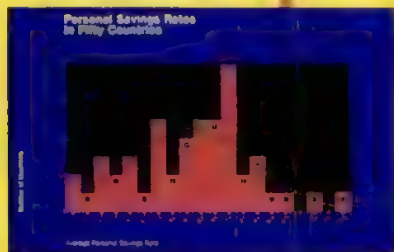
\*One-time offer to new U.S. members only. Free time is per account and must be used within 90 days after receipt of password. Certain data bases have charges in addition to usage fees, which are excluded from the free-time offer. Dow Jones News/Retrieval is a registered service mark and *The Wall Street Journal* is a registered trademark of Dow Jones & Company, Inc. © 1992 Dow Jones & Company, Inc. All Rights Reserved.



# Bend Us. Shape Us. Any Way You Want To.

As long as you love us, it's all right. And love us you will. Statistical software from SPSS is designed to work the way you work. By giving you the power to enter, edit, manage, analyze and present data on virtually every type of PC, workstation, minicomputer and mainframe. By giving you better decision-making ability through the most comprehensive set of statistical procedures available. And by giving you a choice of options to meet your specific data analysis needs. So if you're thinking about statistical software, think about flexibility. Because flexibility means value. And when it comes to value, we top the charts.

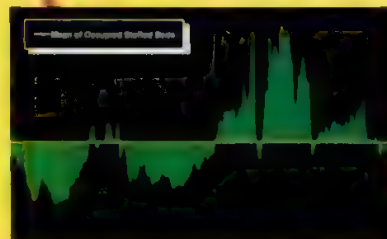
**The Accessibility** of SPSS makes it ideal for beginners and advanced users alike. With its straightforward menus and context-sensitive help and statistical glossary, SPSS gets you started fast. And with the help of our time-saving programming facilities, including macros and a matrix language, you'll have the power to go deeper even faster. And regardless of your experience with statistics, you'll be supported by the documentation and training that's set the industry standard for over 25 years. Documentation that INFOWORLD calls "The Best in the Business."



**The Statistical Procedures** in SPSS give you the power to examine data more thoroughly, revealing patterns that might otherwise go unnoticed. We offer the most in-depth group of statistical procedures available, including univariate and multivariate descriptives, model building, hypothesis testing, clustering and classification, survival analysis, time series and perceptual mapping. No matter what your question, SPSS provides the flexibility to find the answer.

**The Data and File Management** capabilities of SPSS give you unparalleled flexibility when preparing data for analysis. With SPSS, information can be quickly reorganized, cleaned and transformed, regardless of size or structure. Multiple missing values for nonresponses can be defined and labeled according to your specifications, while built-in controls easily manage information stored in complex file formats, including custom file formats. Self-documenting portable files give you the freedom to move your analysis from one computing environment to the next, saving time and resources. And because SPSS supports most popular microcomputer file types including Lotus® DBF and SYLK, and offers free interfaces to such leading SQL-based database management systems as Informix™, ORACLE® and Sybase,™ there's no need to re-enter data or write out intermediate files.

**The Choice of Options** offered by SPSS provides the flexibility to meet both your immediate and future data analysis needs. Unlike other statistical packages, we give you more than just the ability to choose between the options you may or may not need. We give you a choice of options designed to work together. Options that work as a system, providing the best possible software solution. Options for data entry and editing. Or producing publication-ready tables and reports. Options to analyze the past and help predict the future. Or to present your results with over 40 high-impact color displays, including a variety of charts and maps. No matter what you do, SPSS can help you do it better.



So if you're in the market for statistical software, keep an open mind. Go with the value of SPSS, suppliers of statistical solutions to over 2 million users worldwide. Because when you have the advantage of flexibility, the chances are you'll still be a hit tomorrow.

Call 1(800)543-5833 or FAX (312) 329-3668

# SPSS

*We're Making It Easier To Decide.*

CIRCLE 103 ON READER SERVICE CARD

Chicago • Washington • Dallas • Frankfurt • London • The Netherlands • Munich • New Delhi • Singapore • Stockholm • Sydney • Tokyo • And Distributors Worldwide

Statistical Software For All Leading Computing Environments.



## SOFTWARE MEMORY MANAGEMENT



### PERFORMANCE TESTS: MEMORY MANAGEMENT SOFTWARE

All of the memory managers we tested can make more memory available to DOS applications without significantly affecting performance, but you usually need to tweak your CONFIG.SYS file to get there.

#### WHAT THE NUMBERS MEAN

*Memory Commander* provided the biggest block of conventional memory: 647K with all of PC Magazine Labs' TSR programs loaded. In maximum memory mode, however, there was a degradation of video performance; you can see a similar effect when *QEMM-386*'s Stealth feature is activated.

We tested *QEMM-386* both with and without its Stealth feature, which moves the video BIOS. The EGA/VGA test shows that using the Stealth feature significantly slows down video performance, but the positive side of that trade-off is a big increase in contiguous high memory space.

Hard disk performance was also somewhat affected by all of the standalone memory managers except for *Netroom* and *386MAX*, which had as little impact on disk performance as MS-DOS and DR DOS. *386MAX* turned in good results across the board, as one would expect from one of the technology leaders. The surprise performer of the group was *QMAPS*, which also placed among the leaders on most tests.

#### HOW WE TESTED

We tried to answer two questions with our tests: How much memory do these programs make available to DOS applications, and does access to more memory result in a loss of disk speed?

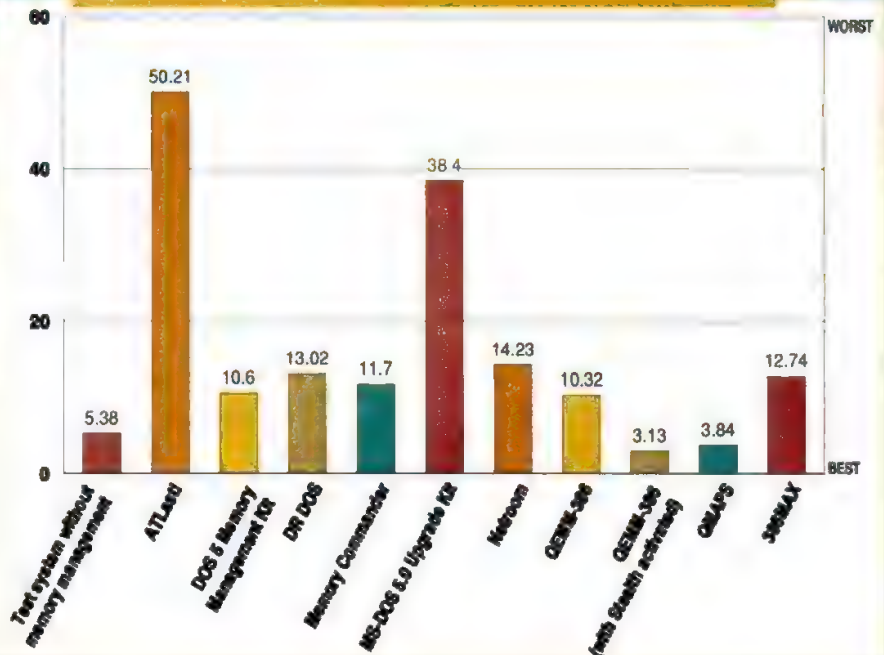
To answer those questions, we loaded our test system with enough TSR programs to tax even the best methods of memory management. The TSR programs included the shareware program *CED* (which uses 16.5K); two *PC Magazine* utilities, *Schedule* (15.4K) and *PCSpool* (22.8K); *Super PC-Kwik*, a disk cache (65.6K); and *Keyworks*, a keyboard macro utility (109K). We then loaded the *NetWare* network drivers *IPX* (27.2K) and *NET5* (41.9K).

After installing the memory management programs, we used the optimization features they provide to access as much DOS memory as possible. Then we ran three of PC Magazine Labs' performance tests to gauge changes in system, video, and hard disk performance.

We ran the tests on a Compaq Deskpro 386/25 with 9MB of RAM and a 300MB hard disk. It was connected to a Novell network using a Proteon token-ring board.

### EMS CONTEXT SWITCH

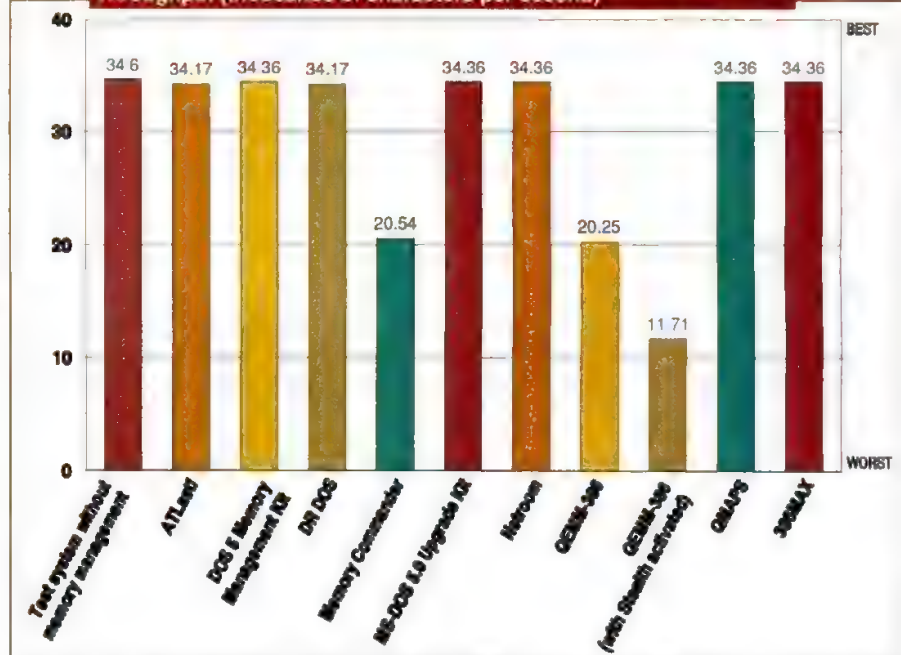
Elapsed Time (seconds)



The EMS Context Switch test simulates alternate hardware registers in software and measures the time it takes an expanded memory manager to swap between the two contexts 50,000 times. Smaller numbers represent better performance.

### EGA/VGA TEXT-MODE UNSCROLLED BIOS WRITES

Throughput (thousands of characters per second)

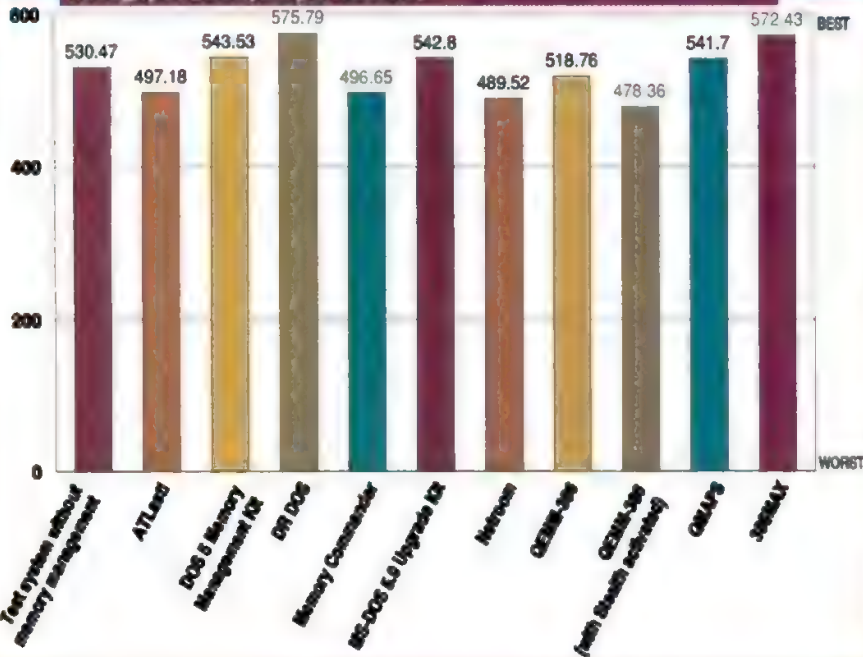


The EGA/VGA Text-Mode Unscrolled BIOS Writes test measures the amount of data written to the screen in 10 seconds using interrupt 10h BIOS calls. It is measured in thousands of characters per second, and larger numbers represent better performance.



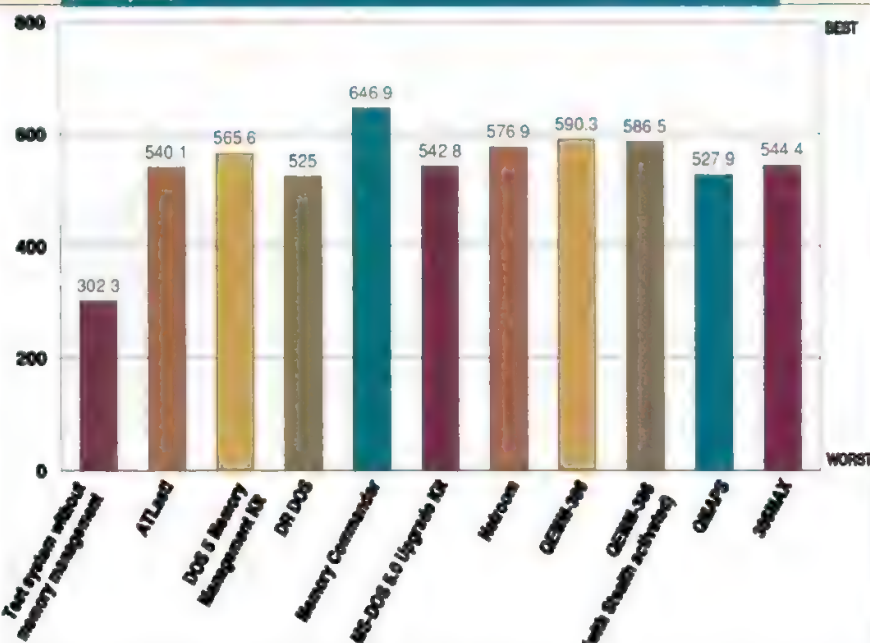
## SOFTWARE MEMORY MANAGEMENT

### DOS FILE ACCESS (LARGE RECORDS) Throughput (kilobytes per second)



The DOS File Access (Large Records) test measures disk throughput during 10 seconds of file creation, writing, and reading. This test exercises the hard disk, the disk controller, and the bus. Larger numbers represent better performance.

### AVAILABLE DOS MEMORY (kilobytes)



The measurement of Available DOS Memory is reported to the DOS 5.0 MEM/C command after we load all of the TSR programs and drivers on our test system. It represents the size of the largest application program that can be run. For comparison, the result for the test system without memory management is reported with no LOADHIGH drivers activated. Larger amounts of available memory indicate better memory management.

## LabelPro. The Best Just Got Better!

**NEW!**  
Postal Code 39  
Bar Codes & more fonts!

1.



D.P. INTERNATIONAL  
4846 Ward Market Street  
Hempstead, NY 11547-2515  
  
Mr. Ralph Carstens  
Auto Technologies  
7313 Meacham Avenue  
Hempstead, NY 11547  
**LabelPro**

More fonts & Postal Bar Code...

2.



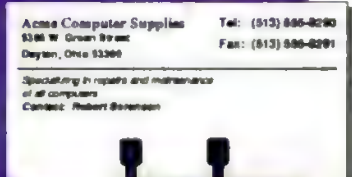
Diskette Labels...

3.



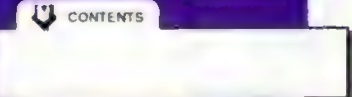
File Folder Labels...

4.



Card Products...  
Postcard Cards, Index Cards, Post Cards  
Name Tags with plastic holders

5.



Custom Tab Dividers...

## LABEL PRO. Software

- LabelPro features include:
- Pre-set formats for Avery Laser Supplies
  - Merges WordPerfect®, Word®, dBASE®, WordStar® files of any size
  - Postal bar code, code 39 capability
  - Variety of scalable fonts
  - Library of clip art or scan in your logo

Call 1-800-541-5907 for a dealer near you or upgrade information. Retail price only \$99.95.





# THE SCREAMING SPEED YOU NEED

## Windows Accelerators, from \$499\*

Where we're going, there are no speed limits. ATI® Graphics Accelerators boost graphical applications like Windows® to escape velocity — and beyond.

*PC Magazine* picked our 8514•ULTRA® as their Editors' Choice among high-end graphics cards, calling it "...the fastest Windows performer." Now our new Graphics Vantage® takes its place alongside the 8514•ULTRA and the Graphics ULTRA®, as the most economical way of accelerating your PC beyond earthbound speeds.

Powered by the same Mach 8® graphics engine as the ULTRA products, the Graphics Vantage delivers resolutions from VGA® upward, and propels 800x600 and 1024x768 modes — in 256 dazzling colors — to over eleven times the

speed of Super-VGA adapters. It's like transforming your 386 into a rocket-powered 486 — instantly.

Our CRYSTAL Fonts® and flicker-free refresh rates — up to 72 Hz — clarify Windows with "near laser quality" text, readable down to 5 points even on 14" monitors. We've also equipped the Graphics Vantage with a Microsoft®-compatible mouse — and a down-to-earth price that will definitely give you no cause to scream — except perhaps with amazement.

ATI Graphics Accelerators. Because in today's world, there's no such thing as "fast enough."

### GRAPHICS VANTAGE

One of the ATI Graphics Accelerators™



**ATI TECHNOLOGIES INC.**  
3761 Victoria Park Avenue  
Scarborough, Ontario  
Canada M1W 3S2  
Telephone: (416) 756-0718  
User Support: (416) 756-0711  
Facsimile: (416) 756-0720

Copyright © 1991 ATI Technologies. Trademarks are registered by their respective companies. \*Suggested retail price, dealers may sell for less.

CIRCLE 337 ON READER SERVICE CARD





**Memory Commander, Version 2.1**  
V Communications Inc., 4320 Stevens Creek  
Blvd., #275, San Jose, CA 95129; 408-296-  
4224

List Price: \$99.95.

Requires: 512K extended RAM, DOS 3.0 or  
later

**In Short:** Wow! Up to 920K RAM is available for  
DOS. *Memory Commander*, Version 2.1, is the  
product of choice if you need a huge conventional  
memory area, but it is a little weak if you are  
mainly in search of UMB space.

CIRCLE 459 ON READER SERVICE CARD

and *WordPerfect*'s preview won't run in  
mode C. *Memory Commander* maintains  
its own database telling it what modes to  
use for each program. It ships with the in-  
formation for nearly 100 popular pro-  
grams, and you can even add your own.  
For programs not yet installed, it defaults  
to mode A.

If all programs could run in modes C  
through E, there would be no need to load  
anything high. In those modes, programs  
have a large unbroken memory area to use  
and drivers can be loaded low without  
crowding applications. But there are pro-  
grams that you'll need to run in modes A or  
B, and for them to have adequate memory,  
you'll want to use UMBs. Here, *Memory  
Commander* falls somewhat short. It has  
basic UMB support, but it lacks extras like  
an optimization utility or the equivalent of  
*386MAX*'s FlexFrame.

*Memory Commander* has some unique  
touches. It ships with a RAM disk and an  
ANSI driver, both of which use no memo-  
ry below 1MB. It extends its program da-  
tabase to include which TSRs and drivers  
are to be loaded high, a cleaner approach  
than arcane lines in your CONFIG.SYS  
and AUTOEXEC.BAT files.

A major upgrade is planned for early  
1992 that should include support for  
shared expanded memory/extended mem-

## SOFTWARE MEMORY MANAGEMENT

ory and the capability to free BIOS ad-  
resses, just as *QEMM*'s *Stealth* does. Not  
surprisingly, V Communications' 286  
support is a bit unusual: Instead of requir-  
ing the right chip set, its \$149.95 *Mega-  
Mizer* includes an add-in card.

*Memory Commander* is an innovative  
product that will be your best choice if you  
must have a really large memory pool for  
DOS (debugging a large program with  
conventional memory debuggers, for ex-  
ample). But no matter how you work,  
*Memory Commander* is an interesting and  
unique memory manager to consider.



## MS-DOS 5.0 Upgrade Kit

by Barry Simon

MS-DOS 5.0 Upgrade Kit is the first ver-  
sion of DOS to include any real memory  
management, and most users can immedi-  
ately benefit from it, no matter what kind  
of computing they do. But the operating  
system in general lacks the flexibility and  
ease of use associated with specialized  
memory management programs.

DOS 5.0 includes two essential memo-  
ry management features: the ability to load  
terminate-and-stay-resident programs  
(TSRs) and drivers into high memory and  
the ability to emulate expanded memory  
(EMS). Unfortunately, DOS also lacks  
two major features that are included in  
most of today's memory managers. It will  
not remap the BIOS code in slow ROMs  
into fast RAM, and you cannot use the vid-  
eo memory areas to increase the amount of  
available memory.

With DOS you do have the option of

Suitability to Task

### MS-DOS 5.0 Upgrade Kit

|                           |   |
|---------------------------|---|
| High memory access        | 1 |
| Memory management         | 3 |
| DOS memory extension      | 2 |
| Microsoft Windows support | 2 |
| Optimization              | 1 |

MS-DOS 5.0 is the first  
version of DOS to  
include any real  
memory management,  
and users can  
immediately benefit  
from it, no matter  
what kind of  
computing they do.

programming certain areas of upper mem-  
ory block (UMB) space as usable, thus re-  
covering dead space, but DOS still doesn't  
offer any in-depth analysis features to help  
you find these vacant memory addresses.

You can manually move TSRs and  
drivers into high memory with the load-  
high and devicehigh commands, but there  
is no optimization program to help you put  
the code in the best open space. If the  
UMB area is fragmented, DOS will simply  
try using the largest area available. Other  
memory managers are more sophisticated  
in finding optimal fits.

Memory management is split between  
HIMEM.SYS, which handles the high  
memory area and extended memory, and  
EMS386.SYS, which manages UMBs  
and EMS. Though one reason for that sep-  
aration may be that HIMEM.SYS can be  
used on 286, 386, and 486 machines,  
while EMS386.SYS works only on 386  
and 486 systems, the decision to split the  
management seems to have been a case of  
putting the DOS developers' program-  
ming task above ease of use for the user.

### LOADING DOS HIGH AND CHANGING CONFIG.SYS

When you install the MS-DOS 5.0 Up-  
grade Kit on a 386 (or higher) where an  
earlier version of DOS has been installed,  
the SETUP program will add two com-  
mands to the CONFIG.SYS file:  
DEVICE=C:\DOS\HIMEM.SYS and  
DOS=HIGH. These commands load the  
DOS kernel into high memory. However,  
EMS386.SYS is not loaded automatically,  
nor is UMB support automatically turned  
on.



# Whether you work

1990 and 1991 World Class Awards  
for Best Mail-Order Company



□ 3 1/2" format available from us. Specify when ordering.  
 □ package includes both 5 1/4" and 3 1/2" disks.  
 □ 3 1/2" format available from manufacturer by request. Call us for details.  
 CP—copy-protected; NCP—not copy-protected.

The four-digit number next to each product is the product's ITEM NUMBER. Please refer to this number when ordering. Thank you.

## SOFTWARE

We carry only the latest versions of products. Version numbers are current at press time. Products listed here in red are Microsoft Windows Applications

|                                                                                     |                                                                                         |        |
|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|--------|
| <b>AddStor ... NCP</b>                                                              |                                                                                         |        |
| 4090                                                                                | □ SuperStor 1.3                                                                         | \$83.  |
| <b>Adobe Systems ... NCP</b>                                                        |                                                                                         |        |
| 7547                                                                                | □ Adobe Type Manager 2.0 for Windows                                                    | 69     |
| 9623                                                                                | □ Adobe TypeAlign 1.0 for Windows                                                       | 69     |
|                                                                                     | □ Adobe TypeSets for Business                                                           | ea. 95 |
| 9874                                                                                | □ Adobe TypeAlign 1.0 w/ATM                                                             | 125    |
| 7928                                                                                | □ Adobe Plus Pack 1.0                                                                   | 129    |
| 8367                                                                                | □ ATM & Plus Pack Bundle                                                                | 169    |
| 7392                                                                                | □ Adobe PostScript Cartridge (with choice of FREE Type Cartridge 1 or Type Cartridge 2) | 299    |
| (Entire Adobe Type Library, from 1 to 240 is available. Call for more information.) |                                                                                         |        |
| <b>Aldus ... NCP</b>                                                                |                                                                                         |        |
| 8000                                                                                | □ Persuasion 2.0 for Windows                                                            | 359    |
| 1332                                                                                | □ PageMaker 4.0                                                                         | 549    |
| 4195                                                                                | □ Photostyle 1.0                                                                        | 549    |
| <b>Application Techniques ... NCP</b>                                               |                                                                                         |        |
| 1214                                                                                | □ Pizazz Plus 2.0                                                                       | 69.    |
| 9621                                                                                | □ Picture Eze 1.0 for Windows                                                           | 99     |
| <b>Artisoft ... NCP</b>                                                             |                                                                                         |        |
| 2455                                                                                | □ Lantastic EtherNet Starter Kit (includes software, 2 EtherNet cards, cable)           | 495.   |
| 2452                                                                                | □ EtherNet Adapter Card                                                                 | 209.   |
| <b>Atech Software ... NCP</b>                                                       |                                                                                         |        |
| 9436                                                                                | □ Publisher's Powerpak 1.2 for Windows                                                  | 49     |
| 9435                                                                                | □ Publisher's Powerpak 2.1 for WordPerfect & Microsoft Word                             | 49.    |
| 4797                                                                                | □ Alltype 1.0 (universal typeface converter)                                            | 49.    |

**Lotus ... NCP**  
 5799 □ **Ami Pro 2.0**—Powerful & visual word processing for Windows made easy! Includes customizable SmartIcons for one click access to often used features, outlining, tables, drawing, a full macro language, & much more \$299.

|                                      |                                        |         |
|--------------------------------------|----------------------------------------|---------|
| <b>Attilash Software ... NCP</b>     |                                        |         |
| 8846                                 | □ WideAngle 2.0                        | \$79    |
| <b>Automap ... NCP</b>               |                                        |         |
| 2729                                 | □ Automap 1.0                          | 52.     |
| <b>Avery Dennison ... NCP</b>        |                                        |         |
| 6006                                 | □ Label Pro 1.6 (Laser)                | 49.     |
| 7336                                 | □ Label Pro 1.0 for Dot Matrix         | 49.     |
| <b>Banner Blue Software ... NCP</b>  |                                        |         |
| 3322                                 | □ Family Tree Maker 2.0                | 45.     |
| 3324                                 | □ Org Plus Advanced 6.0                | 65.     |
| <b>Berkeley Systems ... NCP</b>      |                                        |         |
| 9885                                 | □ After Dark 1.0A for Windows          | 29      |
| <b>Bitstream ... NCP</b>             |                                        |         |
| 7568                                 | □ FaceLift 1.2 for Windows 2 x/3.0     | 59      |
| 8040                                 | □ FaceLift 1.5 for WordPerfect 5.0/5.1 | 59.     |
| 7569                                 | □ Companion Value Pack 1.0             | 125.    |
|                                      | □ Typeface Packages                    | ea. 89. |
| <b>Borland International ... NCP</b> |                                        |         |
| 3551                                 | □ Quattro Pro SE 1.0                   | 47.     |
| 6242                                 | □ Quattro Pro 3.0                      | 339.    |
| 9695                                 | □ Borland's C++ 2.0                    | 339.    |
| 1514                                 | □ Paradox 3.5                          | 529.    |
| 9635                                 | □ Object Vision 2.0                    | call    |
| <b>Broderbund ... NCP</b>            |                                        |         |
| 1434                                 | □ New Print Shop                       | 39.     |
| <b>ButtonWare ... NCP</b>            |                                        |         |
| 6419                                 | □ PC-File 6.0                          | 89.     |
| <b>Caere ... NCP</b>                 |                                        |         |
| 8933                                 | □ Omnipage Professional 1.0            | 669     |

**Corel Systems ... NCP**  
 5506 □ **CorelDRAW! 2.0**—"CorelDRAW 2.0 is worth every penny. Special effects can even turn inexperienced artists into master draftsmen," Luisa Simone of PC Magazine... \$379.  
 2618 **CorelDRAW! 2.0 CD-ROM**... 449.

|                                        |                                                                        |                            |
|----------------------------------------|------------------------------------------------------------------------|----------------------------|
| <b>Campbell ... NCP</b>                |                                                                        |                            |
| 5068                                   | □ On Time for Windows 1.0                                              | 75                         |
| <b>Central Point ... NCP</b>           |                                                                        |                            |
| 5039                                   | □ PC Tools 7.1                                                         | 115.                       |
| 8114                                   | □ Backup 7.0 (DOS and Windows)                                         | 84                         |
| 9751                                   | □ AntiVirus 1.0                                                        | 84.                        |
| <b>Chipsoft ... NCP</b>                |                                                                        |                            |
| 1663                                   | □ Turbo Tax Personal 1040 for DOS 9.0                                  | 49.                        |
| 3517                                   | □ Turbo Tax Personal 1040 for Windows 9.0                              | 59.                        |
| <b>State Tax Packages</b>              |                                                                        |                            |
|                                        | DOS ver. . . . ea. 38.                                                 | Windows ver. . . . ea. 49. |
|                                        | □ ShortForm (for 1040 & E-Z filers)                                    |                            |
| 3788                                   | DOS ver. . . . 25.                                                     | 3782 Windows ver. . . . 25 |
| 6221                                   | □ Turbo Tax Personal 1040 for DOS 9.0 & Quicken Bundle                 | 75.                        |
| 3080                                   | □ Turbo Tax Personal 1040 for Windows 9.0 & Quicken for Windows Bundle | 75.                        |
| <b>Chronologic Corporation ... NCP</b> |                                                                        |                            |
| 8849                                   | □ Instant Recall 1.2                                                   | 64.                        |
| <b>CompuServe ... NCP</b>              |                                                                        |                            |
| 7546                                   | □ DOS Membership Kit 1.3                                               | 29.                        |
| <b>Concentric Data Systems ... NCP</b> |                                                                        |                            |
| 6575                                   | □ R & R Relational Report Writer 4.0                                   | 159.                       |
| <b>Corel Systems ... NCP</b>           |                                                                        |                            |
| 5506                                   | □ CorelDRAW! 2.0                                                       | 379                        |
| 2618                                   | □ CorelDRAW! 2.0 CD-ROM                                                | 449                        |
| <b>DAC Easy ... NCP</b>                |                                                                        |                            |
| 1748                                   | □ Accounting 4.2                                                       | 99.                        |
| 1751                                   | □ Bonus Pack 4.2                                                       | 135.                       |

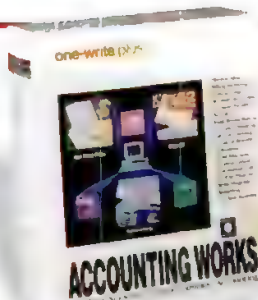
**Chipsoft ... NCP**  
 □ **Turbo Tax Personal 1040 for 1991 (Final edition)**—Everything you need; features over 80 forms, schedules & worksheets plus a tax planning module. Prints IRS-approved returns.  
 1663 DOS... \$49. 3517 Windows... \$59

|                                         |                                                         |      |
|-----------------------------------------|---------------------------------------------------------|------|
| <b>Data Storm ... NCP</b>               |                                                         |      |
| 4798                                    | □ PROCOMM PLUS 2.01                                     | 69.  |
| <b>Delrina Technology ... NCP</b>       |                                                         |      |
| 2446                                    | □ WinFaxPro 2.0                                         | 75   |
| 7351                                    | □ PerFORMPRO 1.0                                        | 179  |
| <b>Digital Research ... NCP</b>         |                                                         |      |
| 8288                                    | □ DR DOS 6.0                                            | 69.  |
| <b>Fifth Generation Systems ... NCP</b> |                                                         |      |
| 7725                                    | □ Direct Access 5.1                                     | 69.  |
| 3950                                    | □ Fastback Plus 3.0                                     | 125  |
| 7795                                    | □ Disklock 1.0                                          | 129. |
| <b>Fox Software ... NCP</b>             |                                                         |      |
| 6188                                    | □ FoxPro 2.0                                            | 489. |
| <b>Funk Software ... NCP</b>            |                                                         |      |
| 9488                                    | □ Sideways 3.3 & P.D. Queue 1.0                         | 85.  |
| <b>Geoworks ... NCP</b>                 |                                                         |      |
| 8789                                    | □ Ensemble 1.2                                          | 129. |
| <b>Gibson Research ... NCP</b>          |                                                         |      |
| 9832                                    | □ SpinRite II 2.0                                       | 64.  |
| <b>Great American Software ... NCP</b>  |                                                         |      |
| 3978                                    | □ One-Write Plus Accounting 1.0 (with free MECA TaxCut) | 105. |
| 4880                                    | □ One-Write Plus Acct. Works 1.0                        | 189. |
| <b>Helix Software ... NCP</b>           |                                                         |      |
| 9627                                    | □ Netroom 2.1 (single user)                             | 65.  |
| <b>Hilgraeve ... NCP</b>                |                                                         |      |
| 8204                                    | □ HyperACCESS/5 2.0 (DOS)                               | 59.  |
| <b>IBM ... NCP</b>                      |                                                         |      |
| 2666                                    | □ DOS 5.0 Upgrade                                       | 59.  |
| <b>Individual Software ... NCP</b>      |                                                         |      |
| 1328                                    | □ Professor Windows 1.0                                 | 27   |
| 6222                                    | □ Resume Maker 1.3                                      | 29.  |

**Automap ... NCP**  
 2729 □ **Automap 1.0**—An intelligent PC road atlas! Provides hundreds of color maps showing over 359,000 miles of U.S. highways & roads. Print driving instructions & view information on 51,921 cities & points of interest \$52.



# with data or digits,



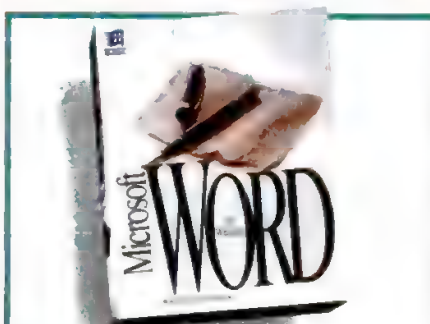
**Great American Software ... NCP**  
4880 ☐ One-Write Plus Accounting Works 1.0—Ideally suited for a small business automating for the first time. Fully integrates accounting & payroll, word processing, mail merge, a backup utility, menu organizer & more. **\$189.**

|                                       |                                                                       |
|---------------------------------------|-----------------------------------------------------------------------|
| <b>Inset Systems ... NCP</b>          |                                                                       |
| 7298                                  | <input type="checkbox"/> HiJaak 2.1 ..... 99.                         |
| 7300                                  | <input type="checkbox"/> Inset Plus HiJaak ..... 125.                 |
| <b>Intuit ... NCP</b>                 |                                                                       |
| 1856                                  | <input type="checkbox"/> QuickPay 1.0 ..... 35.                       |
| 2426                                  | <input type="checkbox"/> Quicken 5.0 ..... 45.                        |
| 5596                                  | <input type="checkbox"/> Quicken for Windows 1.0 ..... 45.            |
| 2474                                  | <input type="checkbox"/> Quicken with QuickPay ..... 75.              |
| <b>LaserTools ... NCP</b>             |                                                                       |
| 6882                                  | <input type="checkbox"/> PrintCache 2.5 ..... 99.                     |
| 2656                                  | <input type="checkbox"/> Printer Control Panel 2.2 ..... 99.          |
| <b>Lotus ... NCP</b>                  |                                                                       |
| 5417                                  | <input type="checkbox"/> 1-2-3 3.1 Plus ..... 429.                    |
| 5653                                  | <input type="checkbox"/> 1-2-3 2.3 ..... 349.                         |
| 1852                                  | <input type="checkbox"/> 1-2-3 2.3 Upgrade ..... 95.                  |
| 2755                                  | <input type="checkbox"/> 1-2-3 for Windows 1.0 ..... 399.             |
| 5799                                  | <input type="checkbox"/> Ami Pro 2.0 ..... 299.                       |
| 1847                                  | <input type="checkbox"/> Ami Pro Competitive Upgrade ..... 95.        |
| 1621                                  | <input type="checkbox"/> Freelance Graphics 4.0 for DOS ..... 329.    |
| 3523                                  | <input type="checkbox"/> Freelance for Windows 1.0 ..... 359.         |
| 2750                                  | <input type="checkbox"/> cc:mail DOS Platform Pack ..... 125.         |
| 2748                                  | <input type="checkbox"/> cc:mail Windows Platform Pack ..... 325.     |
| 2749                                  | <input type="checkbox"/> cc:mail 25 user Pack ..... 379.              |
| <b>M-USA Business Systems ... NCP</b> |                                                                       |
| 3408                                  | <input type="checkbox"/> Pacioli 2000 (Accounting software) ..... 35. |



**Teleware ... NCP**  
9847 ☐ M.Y.O.B. for Windows—Incredible Accounting Software for Windows. M.Y.O.B. contains full-featured G/L, A/R, A/P, Inventory and Card file. The hottest selling program for the Mac is now available for PC users. **\$139.**

|                                     |                                                                         |
|-------------------------------------|-------------------------------------------------------------------------|
| <b>MacroMind•Paracomp ... NCP</b>   |                                                                         |
| 3484                                | Action! 1.0 (3 1/2" only) ..... \$349                                   |
| <b>MECA ... NCP</b>                 |                                                                         |
| 2798                                | <input type="checkbox"/> Managing Your Money 8.0 ..... 139.             |
| 4603                                | <input type="checkbox"/> Andrew Tobias' Tax Cut 1991 ..... 49.          |
| <b>Microcom ... NCP</b>             |                                                                         |
| 4408                                | <input type="checkbox"/> Micro Courier 1.0 ..... 59.                    |
| 7649                                | <input type="checkbox"/> Virex-PC 2.0 ..... 79.                         |
| 6234                                | <input type="checkbox"/> CarbonCopy Plus 6.0 ..... 119.                 |
| 4410                                | <input type="checkbox"/> CarbonCopy Plus for Windows ..... 119.         |
| <b>Micrografx ... NCP</b>           |                                                                         |
| 3627                                | <input type="checkbox"/> Windows Draw! 3.0 ..... 95.                    |
| <b>Micro Logic Software ... NCP</b> |                                                                         |
| 8579                                | <input type="checkbox"/> MoreFonts 3.0 ..... 75.                        |
| <b>Microlytics ... NCP</b>          |                                                                         |
| 9636                                | <input type="checkbox"/> Strunk & White Elements of Style 1.0 ..... 35. |
| 7931                                | <input type="checkbox"/> Random House Encyclopedia 1.0 ..... 68.        |
| <b>Microsoft ... NCP</b>            |                                                                         |
| 3338                                | <input type="checkbox"/> Money 1.0 for Windows ..... 49.                |
| 7010                                | <input type="checkbox"/> Windows 3.0 ..... 99.                          |
| 7388                                | <input type="checkbox"/> Project 1.0 for Windows ..... 459.             |
| 2904                                | <input type="checkbox"/> Works 2.0 ..... 99.                            |
| 2735                                | <input type="checkbox"/> Works 1.0 for Windows ..... 139.               |
| 3337                                | <input type="checkbox"/> Publisher 1.0 for Windows ..... 139.           |
| 2901                                | <input type="checkbox"/> Word 5.5 ..... 209.                            |
| 7387                                | <input type="checkbox"/> PowerPoint 2.0 for Windows ..... 329.          |
| 6195                                | <input type="checkbox"/> Word 2.0 for Windows ..... 329.                |



**Microsoft ... NCP**  
6195 ☐ Word 2.0 for Windows—Everyday task are easy with the customizable toolbar, drag and drop movement of text, and instant character and page formatting from the Ribbon and Ruler. Includes drawing, charting and WordArt. **\$329.**

|                               |                                                                         |
|-------------------------------|-------------------------------------------------------------------------|
| 2856                          | <input type="checkbox"/> Excel 3.0 for Windows ..... 329.               |
| 8137                          | <input type="checkbox"/> Office 2.0 for Windows ..... 499.              |
| 1620                          | <input type="checkbox"/> DOS 5.0 Upgrade ..... 65.                      |
| 1624                          | <input type="checkbox"/> Visual Basic 1.0 ..... 139.                    |
| <b>Multisoft ... NCP</b>      |                                                                         |
| 4925                          | <input type="checkbox"/> PC-Kwik Power Pak 2.1 ..... 75.                |
| <b>Nolo Press ... NCP</b>     |                                                                         |
| 5122                          | <input type="checkbox"/> For The Record 2.0 ..... 35.                   |
| 2982                          | <input type="checkbox"/> WillMaker 4.0 ..... 39.                        |
| <b>Norton-Lambert ... NCP</b> |                                                                         |
| 2753                          | <input type="checkbox"/> CloseUp for Windows & DOS Dual Pack ..... 129. |
| <b>Novell ... NCP</b>         |                                                                         |
| 4000                          | <input type="checkbox"/> Netware Lite 1.0 ..... 69.                     |
| <b>Okna ... NCP</b>           |                                                                         |
| 9696                          | <input type="checkbox"/> Desktop Set 3.0 for Windows ..... 85.          |

**1-800/800-0004**

**MMC**

PC Connection  
6 Mill Street  
Marlow, NH 03456

930M

SALES 603/446-7721 FAX 603/446-7791



**Micrografx ... NCP**  
5627 ☐ Windows Draw! 3.0—Full-featured drawing for Windows made easy. Includes a complete selection of drawing tools, flexible text handling, 2600 editable clip-art images, and an innovative user interface. **\$95.**

|                                     |                                                                             |
|-------------------------------------|-----------------------------------------------------------------------------|
| <b>PC Globe ... NCP</b>             |                                                                             |
| 5902                                | <input type="checkbox"/> PC Globe 4.0 ..... 45.                             |
| 5900                                | <input type="checkbox"/> PC USA 2.0 ..... 35.                               |
| <b>Personics ... NCP</b>            |                                                                             |
| 9288                                | Laptop Ultravision 2.1 (3 1/2" only) ..... 49.                              |
| 4384                                | <input type="checkbox"/> Ultravision 2.0 ..... 79.                          |
| <b>Polaris Software ... NCP</b>     |                                                                             |
| 4395                                | <input type="checkbox"/> PackRat 4.0 ..... 255.                             |
| <b>PowerUp! ... NCP</b>             |                                                                             |
| 7860                                | <input type="checkbox"/> Calendar Creator Plus 4.0 ..... 52.                |
| 7857                                | <input type="checkbox"/> Labels Unlimited 3.0 ..... 59.                     |
| 7858                                | <input type="checkbox"/> Express Publisher 2.0 ..... 99.                    |
| <b>Qualitas ... NCP</b>             |                                                                             |
| 7539                                | <input type="checkbox"/> 386MAX 6.0 ..... 65.                               |
| 7967                                | <input type="checkbox"/> BlueMAX 6.0 for PS/2 (3 1/2" only) ..... 85.       |
| <b>Quarterdeck ... NCP</b>          |                                                                             |
| 3221                                | <input type="checkbox"/> Expanded Memory Mgr 386 6.0 ..... 65.              |
| 4586                                | <input type="checkbox"/> DESQView 386 2.4 ..... 145.                        |
| <b>QUE Software ... NCP</b>         |                                                                             |
| 4155                                | <input type="checkbox"/> RightWriter 4.0 ..... 54.                          |
| <b>Reality Technologies ... NCP</b> |                                                                             |
| 7891                                | <input type="checkbox"/> WealthStarter 2.0 w/Charles J. Givens ..... 39.    |
| 6572                                | <input type="checkbox"/> WealthBuilder 1.1 ..... 99.                        |
| <b>Reference Software ... NCP</b>   |                                                                             |
| 4396                                | <input type="checkbox"/> Grammatik IV 2.0 ..... 59.                         |
| 7483                                | <input type="checkbox"/> Grammatik for Windows 2.0 ..... 59.                |
| <b>Roykore ... NCP</b>              |                                                                             |
| 2473                                | <input type="checkbox"/> Instant ORG Charting! 1.0 ..... 125.               |
| 8162                                | <input type="checkbox"/> ABC Flowchart 1.1 ..... 189.                       |
| <b>Sitka ... NCP</b>                |                                                                             |
| 6675                                | <input type="checkbox"/> TOPS Network Bundle 3.0 ..... 159.                 |
| 3720                                | <input type="checkbox"/> Flashcard 2.1 (Apple Talk network card) ..... 155. |
| <b>Softlogic Solutions ... NCP</b>  |                                                                             |
| 3542                                | <input type="checkbox"/> Software Carousel 5.0 ..... 55.                    |
| <b>Software Publishing ... NCP</b>  |                                                                             |
| 3496                                | <input type="checkbox"/> Professional Write 2.2 ..... 169.                  |
| 9638                                | <input type="checkbox"/> Professional Write Plus 1.0 ..... 169.             |
| 4389                                | <input type="checkbox"/> Harvard Draw 1.0 ..... 429.                        |
| 3482                                | <input type="checkbox"/> Harvard Graphics 3.0 ..... 419.                    |
| 4403                                | <input type="checkbox"/> Harvard Graphics 1.0 for Windows ..... 419.        |
| 6600                                | <input type="checkbox"/> Superbase 4 for Windows 1.3 ..... 529.             |
| <b>Software Toolworks ... NCP</b>   |                                                                             |
| 9859                                | <input type="checkbox"/> Word for Word 4.2 for Windows ..... 47.            |
| 3290                                | <input type="checkbox"/> Desk Reference Library ..... 45.                   |
| <b>Software Ventures ... NCP</b>    |                                                                             |
| 6889                                | <input type="checkbox"/> MicroPhone II 2.0 ..... 99.                        |
| <b>Spinnaker ... NCP</b>            |                                                                             |
| 1415                                | <input type="checkbox"/> PFS: WindowWorks 1.0 ..... 129.                    |
| <b>Stac Electronics ... NCP</b>     |                                                                             |
| 1409                                | <input type="checkbox"/> Stacker 2.0 ..... 89.                              |
| 3524                                | <input type="checkbox"/> Stacker 2.0 w/16-bit Coprocessor Card ..... 195.   |

# PC CONNECTION®



# We have the add-ons,



## MECA ... NCP

4603 ☐ Andrew Tobias' Tax Cut 1991—Lets you prepare an IRS-approved expert quality tax return on your PC, even if you're a tax or computer novice. Tax Cut returns are guaranteed accurate by MECA software \$49.

## Symantec ... NCP

- 6397 ☐ The Norton Backup 1.2 (Windows/DOS) 89
- 3146 ☐ The Norton Utilities 6.0 119.
- 3425 ☐ Q&A 4.0 269.
- 7999 ☐ Norton Anti-Virus 1.5 89.
- 2359 ☐ The Norton Desktop 1.0 for Windows 99
- 8378 ☐ PC Anywhere IV 4.03 125.

## Systems Compatibility ... NCP

- 9046 ☐ Complete Writer's Toolkit 1.1 (DOS) 85.
- 3949 ☐ Complete Writer's Toolkit 1.0 for Windows 85

## Teleware ... NCP

- 9847 ☐ M.Y.O.B. for Windows 139

## TIMESLIPS ... NCP

- 2987 ☐ Timeslips III 4.0 195.
- 5037 ☐ TimeSheet Pro for Windows 135

## Timeworks ... NCP

- 6253 ☐ Publish-It! 2.0 159.

## Tool Technology ... NCP

- 3863 ☐ WinTools for Windows 1.0 (3 1/2" only) 125

## Touchstone Software ... NCP

- 7420 ☐ Check It 3.0 89.

## Traveling Software ... NCP

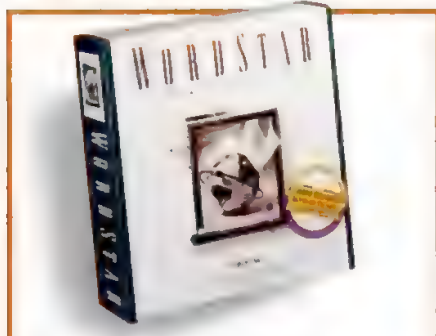
- 4407 ☐ LapLink Pro 4.0 95.

## WordPerfect Corporation ... NCP

- 7781 ☐ LetterPerfect 1.0 135.
- 4214 ☐ WordPerfect Office PC 89.
- 3804 ☐ WordPerfect 5.1 265.
- 3494 ☐ WordPerfect 5.1 for Windows 279.
- 3806 ☐ WordPerfect 5.1 Additional User 199.

## WordStar International ... NCP

- 1482 ☐ Correct Grammar 1.0 for Windows 65
- 3442 ☐ WordStar 1.0 for Windows 279.



## WordStar International ... NCP

3442 ☐ WordStar 1.0 for Windows—Offers WYSIWYG text editing, layout and graphics tools, table generation, connectivity and file conversion to make complex jobs easy. \$279.

- 6161 ☐ XTree Gold 2.5 595.
- ☐ Z-Soft ... NCP
- 1626 ☐ Publisher's Paintbrush for Windows 299.

## RECREATIONAL/EDUCATIONAL

### Abracadabra ... NCP

- 3641 ☐ Design Your Own Railroad 39.
- 3629 ☐ Design Your Own Home-Architecture 3.0 63.
- 3631 ☐ Design Your Own Home-Interiors 1.0 63.

### Broderbund ... CP

- 8068 ☐ Where in World is Carmen Deluxe 52.
- 1836 ☐ Where in America's Past is Carmen 39.
- 5851 ☐ SimCity from Maxis 33.
- 4388 ☐ SimAnt from Maxis 39.
- 4411 ☐ SimEarth for Windows from Maxis 45.

### Davidson & Assoc. ... NCP

- 3947 ☐ Math Blaster Plus 29.
- 4183 ☐ KidWorks 29.

### EARTHQUEST ... NCP

- 3926 ☐ EARTHQUEST 35.

### Electronic Arts ... NCP

- 4534 ☐ Mavis Beacon Teaches Typing 2.0 (CP) 35.
- 3031 ☐ Mavis Beacon for Windows 45
- 3023 ☐ ChessMaster 3000 35.

### Harvard Associates ... NCP

- 2324 ☐ IBC Logo 3.0 59.



## TIMESLIPS ... NCP

5037 ☐ TimeSheet Professional for Windows—Windows version now available! Track time & expenses for projects & clients. Unique electronic spreadsheet design provides a week-at-a-glance view of all your projects & tasks \$135.

## HyperGlot Software ... NCP

(French, German, Italian, Spanish available.)

- ☐ Word Torture for Windows ea. 34.
- ☐ Word Torture 3.0 ea. 29.
- ☐ Knowledge Adventure ... NCP
- 3861 ☐ Knowledge Adventure 1.0 65.

## Microsoft ... NCP

- 7881 ☐ Entertainment Pack for Windows 1.0 29.
- 2858 ☐ Flight Simulator 4.0 39.
- 8270 ☐ Aircraft and Scenery Designer 1.0 29.

## Penton Overseas ... NCP

☐ Vocabulary/Learn/ce Levels I & II (French, Italian, German, Spanish, Russian, Hebrew and Japanese) ea. 35.

## Personal Training Systems ... NCP

Training tutorials - beg. to adv. for Windows, Excel, PageMaker, & Lotus 1-2-3 (3 1/2") ea. 65.

## Sierra ... CP

- 2767 ☐ Leisure Suit Larry V (VGA) 39.
- 9466 ☐ Space Quest IV (VGA) 39.
- 3113 ☐ Police Quest III (VGA) 39.

## Software Toolworks ... NCP

- 3294 ☐ Game Pak (5 games in one) 32.

## Spectrum Holobyte ... NCP

- 3047 ☐ Wordtris 27.

## Stone & Associates ... NCP

- 3439 ☐ 2nd Math 4.2 27.

## Toyogo ... NCP

- 2703 ☐ Nemesis Deluxe Toolkit 5.0 75.
- 2704 ☐ Nemesis Deluxe Toolkit 5.0 for Windows 75.



## Broderbund ... CP

4388 ☐ SimAnt from Maxis—Puts you in charge of an ant colony out to conquer a suburban back yard. Choose between Quick, Full, and Experimental games. Based on the Pulitzer prize-winning book, *The Ants* \$39.

## True BASIC, Inc. ... NCP

☐ Kemeny/Kurtz Math Series ea. 45.

## Walt Disney Computer Software ... CP

- 2629 ☐ Mickey's 123's 35.
- 2624 ☐ Mickey's ABC's 35.
- 4398 ☐ The Animation Studio 79.

## HARDWARE

Warranties listed next to manufacturer.

### American Power ... 2 years

- 7108 Smart UPS 400 339.
- 7105 Smart UPS 600 469.
- 3858 Back-UPS 400 185.
- 3823 Back-UPS 600 299.

### ATI Technologies ... 2 years

- 9821 VGA Basic-16 (640 x 480, 16 colors) 69.
- 2706 VGA Wonder XL (w/1 MB) 199.
- 9985 VGA Integra (1024 x 768, 16 colors) 95.
- 2382 Graphics Vantage VGA (w/1 MB) 299.
- 9822 Graphics Ultra (w/1 MB) 419.
- 2012 Graphics Ultra w/VGA (w/1 MB) 479.
- 1825 2400etc/i Modem (w/9600 SendFax) 139.
- 9620 9600etc/e Modem 379.
- 3902 Stereo\*FX 149.
- 3900 VGA Stereo\*FX (w/512K, upgrd. to 1 MB) 329.

### Boca Research ... 5 years

- 7150 BOCARAM/IAT PLUS (2 MB) 219.
- 7139 (4 MB) 329. 7138 (8 MB) 539.
- 6998 I/O Board for AT 55.
- 6999 I/O Board for Microchannel (S/S/P) 109.
- 8380 BasicVGA (256K, 640 x 480) 63.
- 8381 SuperVGA (1 MB, 1024 x 768) 145.
- 3859 2400 Internal Modem 85.
- 3860 2400 External Modem 109.

### Bravo Communications ... 2 years

- 7400 2 Position Laser Compatible Switch Box 109.
- ☐ Brown-Wagh ... 1 year
- 8578 Creative Labs Sound Blaster 115.
- 2336 Creative Labs Sound Blaster Pro 189.

### Caere ... 1 year

- 8158 Typist Plus Graphics 389.

### Canon ... 1 year

- ☐ We are an authorized Canon Service Center.
- 7894 BJ-10ex Printer (4.6 lb.) 339.
- 7897 BubbleJet Ink Cartridge (BJ-10ex) 23.
- 7896 BJ-10ex Sheet Feeder 75.

### Cardinal ... 1 year

- 2720 MB2450 Internal 2400 Baud Modem 59.
- 2719 MB2296SR Internal Send/Receive Fax 109.
- 2721 VGA732 True Color Ultra VGA Card 175.
- 4124 VGA742 True Color Ultra VGA Card 199.

### CH Products ... 1 year

- 7801 FlightStick w/Falcon 49.

### Colorado Memory Systems ... 1 year

- 4194 Jumbo 120 Tape Backup 259.
- 4354 Jumbo 250 Tape Backup 315.



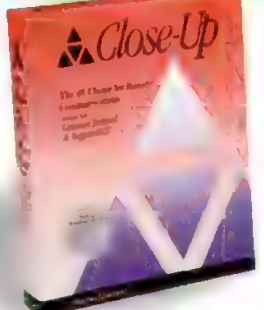
# software and widgets.



**Hayes ... 2 years**  
5024 ULTRA 144 Modem—Supports CCITT V.32bis for 14,400 bps line speed and CCITT V.42bis for 38,400 bps throughput. Delivers unique SNA, X.25, and ISDN network connectivity. **\$799.**

|                                            |                                                                                       |
|--------------------------------------------|---------------------------------------------------------------------------------------|
| <b>CoStar ... 1 year</b>                   |                                                                                       |
| 1418                                       | AddressWriter Envelope Printer ..... 499.                                             |
| <b>Curtis ... lifetime</b>                 |                                                                                       |
| 1708                                       | Ruby-Plus SPF-2+ ..... 65.                                                            |
| 7358                                       | Command Center SPF-4 ..... 89.                                                        |
|                                            | Glass Filter Plus (specify size) ..... ea. 65.                                        |
| <b>Cyrix Corporation ... 5 years</b>       |                                                                                       |
| <b>MATH COPROCESSORS</b>                   |                                                                                       |
| 9875                                       | FasMath 83D87-25 ..... 185.                                                           |
| 9876                                       | FasMath 83D87-33 ..... 195.                                                           |
| 9877                                       | FasMath 83S87-16 (SX compatible) ..... 115.                                           |
| <b>Datadesk ... 3 years</b>                |                                                                                       |
| 6901                                       | Switchboard (modular keyboard) ..... 159.                                             |
| <b>Epson ... 2 years</b>                   |                                                                                       |
| We are an authorized Epson Service Center. |                                                                                       |
| 1906                                       | FX-850 (80 col., 264 cps, 9 pin) ..... 319.                                           |
| 1904                                       | FX-1050 (136 col., 264 cps, 9 pin) ..... 449.                                         |
| 2358                                       | LQ-570 (80 col., 252 cps) ..... 289.                                                  |
| 2361                                       | LQ-870 (80 col., 330 cps) ..... 489.                                                  |
| 2357                                       | LQ-1170 (136 col., 330 cps) ..... 669.                                                |
| 5184                                       | LX-810 (80 col., 180 cps, 9 pin) ..... 185.                                           |
| <b>Everex ... 1 year</b>                   |                                                                                       |
| 1683                                       | Tempo LX Notebook (5 MB, 60 MB HD) ..... 2549.                                        |
| <b>Hauppauge Computer ... 1 year</b>       |                                                                                       |
| 9870                                       | 25 MHz 386N Motherboard for AT ..... 899.                                             |
| 9034                                       | 33 MHz 386N Motherboard for AT ..... 979.                                             |
| <b>Hayes ... 2 years</b>                   |                                                                                       |
| 7391                                       | ULTRA 96 Modem ..... 669.                                                             |
| 5024                                       | ULTRA 144 Modem ..... 799.                                                            |
| 3522                                       | OPTIMA 96 Modem ..... 479.                                                            |
| 9884                                       | Pocket Edition 2400 ..... 125.                                                        |
| <b>Hewlett-Packard ... 1 year</b>          |                                                                                       |
| 3957                                       | LaserJet IIP Plus ..... 899.                                                          |
| 9993                                       | LaserJet IIIP (with toner) ..... 1149.                                                |
| 6754                                       | LaserJet III (with toner) ..... 1679.                                                 |
| <b>Intel ... 5 years</b>                   |                                                                                       |
| 3864                                       | 14.4EX Modem ..... 549.                                                               |
| 6421                                       | 2400B MNP Internal Modem ..... 189.                                                   |
| 6420                                       | 2400EX MNP Modem ..... 225.                                                           |
| 7880                                       | 9600EX Modem ..... 469.                                                               |
| 5338                                       | Above Board Plus 8 2 MB ..... 449.                                                    |
| 5342                                       | Above Board Plus 8 I/O 2 MB ..... 479.                                                |
| 7782                                       | SatisFAXtion (fax board) ..... 389.                                                   |
| 8903                                       | Matched Memory 4 MB (PS/2) ..... 239.                                                 |
|                                            | Matched Memory (for LaserJet IIP, III, IIIP IIID) 1 MB ..... 79. 1787 2 MB ..... 149. |
| 1810                                       | Matched Memory (for Compaq LTE 386S/20) 1 MB ..... 189. 5103 4 MB ..... 529.          |
| 5102                                       | Snap-In 386 (for PS/2 50/60) ..... 389.                                               |
| 3358                                       | Power Pak (Snap-In 386 & Above Board Microchannel 4 MB) ..... 925.                    |

|                                        |                                                      |
|----------------------------------------|------------------------------------------------------|
| <b>MATH COPROCESSORS</b>               |                                                      |
| 7385                                   | 80287XL (16 MHz 80286 CPU's) ..... \$89.             |
| 4750                                   | 80387SX (16 MHz 80386SX CPU's) ..... 129.            |
| 6830                                   | 80387SX-20 (20 MHz 80386SX CPU's) ..... 145.         |
| 5409                                   | 80387-33 (80386DX CPU's) ..... 219.                  |
| <b>Kensington Microwave ... 1 year</b> |                                                      |
| Full line available. Partial listing.  |                                                      |
| 2582                                   | Master Piece Plus ..... 99.                          |
| 7899                                   | Expert Mouse serial ..... 119. 7900 bus ..... 129.   |
| 3311                                   | MasterStand ..... 59.                                |
| <b>Keytronic ... 3 years</b>           |                                                      |
| 4518                                   | 101 Plus Keyboard ..... 99.                          |
| <b>Kraft ... 5 years</b>               |                                                      |
| 5801                                   | Game Card (2 ports) ..... 27.                        |
| 5813                                   | Game Card w/Thunderstick ..... 49.                   |
| 5800                                   | 3 button Thunder Joystick ..... 29.                  |
| <b>Logitech ... limited lifetime</b>   |                                                      |
| 6029                                   | Trackman serial ..... 69. 6028 bus ..... 72.         |
| 2343                                   | Trackman Portable ..... 105.                         |
| 7975                                   | ScanMan 256 ..... 289.                               |
| 3295                                   | MouseMan (combo) 75. 9766 (cordless) 89.             |
| <b>Megahertz ... 5 years</b>           |                                                      |
| 1196                                   | T224 2400 Modem (for Toshiba Laptops) ..... 129.     |
| 1187                                   | T324FM 96/24 Fax Modem (Toshiba Laptops) ..... 299.  |
| <b>Micron Technology ... 2 years</b>   |                                                      |
| 7595                                   | 2 MB Expansion for HP LaserJet IIP or III ..... 119. |
| 7012                                   | Memory Upgrade PS/2 70 - 2 MB ..... 139.             |

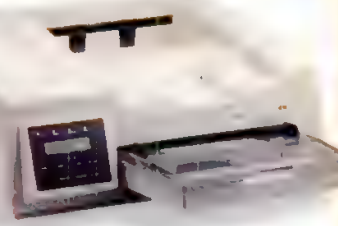


**Norton-Lambert ... NCP**  
2755 Close-Up for Windows & DOS Dual Pack 2—New! View and operate PCs miles away via modem. Give instant Windows and DOS support to customers at any location. VGA/EGA. intro. price till March 31 **\$129.**

|                                   |                                                         |
|-----------------------------------|---------------------------------------------------------|
| <b>Microsoft ... lifetime</b>     |                                                         |
| 7597                              | Microsoft Mouse (bus or serial) ..... 89.               |
| 2897                              | Mouse with Paintbrush (bus or serial) ..... 105.        |
| 2898                              | Mouse with Windows 3.0 (bus or serial) ..... 149.       |
| 1956                              | Mouse with Works (bus or serial) ..... 155.             |
| 1896                              | Ballpoint Mouse (serial only) ..... 119.                |
| <b>MicroSpeed ... 1 year</b>      |                                                         |
| 2763                              | MicroTRAC (serial & PS/2 interface) ..... 59.           |
|                                   | PC-TRAC Trackball                                       |
| 6007                              | serial ..... 75. 6008 bus ..... 89.                     |
| 7271                              | Inport ..... 79. 6330 PS/2 ..... 79.                    |
| <b>Mouse Systems ... lifetime</b> |                                                         |
| 5997                              | Trackball (1 yr. wrnty.) serial ..... 65. bus ..... 69. |
| 3213                              | PC Trackball II (serial) ..... 69.                      |
| 7878                              | PC Mouse III (serial) ..... 89. (bus) ..... 95.         |

**1-800/800-0004**

**MMC** **PC Connection** **930M**  
6 Mill Street  
Marlow, NH 03456  
SALES 603/446-7721 FAX 603/446-7791



**Okidata ... 1 year**  
5094 OL830 Page Printer—PC Magazine Editors' Choice. "...the best PostScript printer for cost-conscious buyers." (11/26/91). 8 ppm, 17 scalable fonts, 2 MB memory, free auto-emulation switching software, w/Mac option **\$1329.**

|                                           |                                                                                                                                                  |
|-------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>NEC ... 2 years</b>                    |                                                                                                                                                  |
| 9441                                      | CDR36 Portable CD-ROM Drive ..... 399.                                                                                                           |
| 4252                                      | Multisync 3FGX Monitor (14") ..... 679.                                                                                                          |
| 4249                                      | Multisync 4FG Monitor (15") ..... 779.                                                                                                           |
| <b>Okidata ... 1 year</b>                 |                                                                                                                                                  |
| 5093                                      | OL400 Page Printer (4 ppm) ..... 649.                                                                                                            |
| 5094                                      | OL830 Page Printer (8 ppm) ..... 1329.                                                                                                           |
| 3025                                      | Toner Cartridge ..... 25.                                                                                                                        |
| <b>Orchid Technology ... 4 years</b>      |                                                                                                                                                  |
| 7863                                      | ProDesigner VGA IIS (with 1 MB, includes RAMDAC chip) ..... 249.                                                                                 |
| 4071                                      | 1280i with 1 MB ..... 365.                                                                                                                       |
| <b>Pacific Data Products ... lifetime</b> |                                                                                                                                                  |
| 6779                                      | 25 Cartridges in One! (LJ II, IID, IIP, III, IIID) Fontbank (for LJ II, IID, IIP, III, IIID, IIIP) (0.75 MB) ..... 225. 3491 (1.5 MB) ..... 299. |
| 8975                                      | Complete Font Library (LJ III, IIID, IIIP) ..... 275.                                                                                            |
|                                           | Memory upgrade for LJ IIP, III, IIID, IIIP: 2 MB ..... 145. 7759 4 MB ..... 259.                                                                 |
|                                           | Memory upgrade for LaserJet II/IID: 2 MB ..... 249. 6836 4 MB ..... 369.                                                                         |
| 8090                                      | Pacific Connect with 1.25 MB ..... 349.                                                                                                          |
| 7158                                      | Pacific Page PE (LJ IID, IIP, III, IIID, IIIP) ..... 379.                                                                                        |
| 6834                                      | Pacific Page (for LJ II) w/2 MB Mem. Brd. ..... 379.                                                                                             |
| 9833                                      | Pacific Page XL (w/accelerator board) ..... 799.                                                                                                 |



**Intel ... NCP**  
Matched Memory for Compaq LTE—Upgrade your Compaq LTE386S/20 or LTE/286 with reliable, high-quality Matched Memory from Intel. 1M, 2M (LTE/286 only), and 4M modules available. .... see line listings.



# 800/800-0004

## PC Power & Cooling ... 1 year REPLACEMENT POWER SUPPLIES

|      |                                 |        |
|------|---------------------------------|--------|
| 3203 | Turbo Cool 200                  | \$149. |
| 7915 | Turbo Cool 300 (2 yr. warranty) | 159.   |

## Practical Peripherals ... 5 years

|      |                                     |      |
|------|-------------------------------------|------|
| 3103 | 2400 Baud Internal Modem            | 85.  |
| 3102 | 2400 Baud External Modem            | 179. |
| 8993 | 2400 Baud Internal Modem (V.42 bis) | 169. |
| 8994 | 2400 Baud External Modem (V.42 bis) | 199. |
| 4542 | 2400 Baud Internal Modem for PS/2   | 229. |
| 8132 | PM2400 Pocket Modem                 | 109. |
| 2266 | PM9600 Internal Modem               | 399. |
| 7934 | PM9600SA Modem                      | 469. |
| 2264 | PM2400FX96 (modem/fax board)        | 145. |

## Targus ... lifetime

|      |                                          |     |
|------|------------------------------------------|-----|
| 1305 | Universal Notebook (for ntbk. computers) | 69. |
|------|------------------------------------------|-----|

## TheComplete PC ... 2 years

|      |                                   |      |
|------|-----------------------------------|------|
| 8082 | Half Page Scanner/400 w/ReadRight | 289. |
| 5828 | TheComplete Communicator          | 319. |
| 4316 | TheComplete Fax Portable Plus     | 319. |

## Toshiba ... 1 year

|      |                          |       |
|------|--------------------------|-------|
| 3361 | T2000SX Notebook (60 MB) | 2949. |
| 4137 | T2200SX Notebook (60 MB) | 3349. |
| 1773 | T3200SX Laptop (120 MB)  | 3249. |

## Tripp Lite ... 2 years

|      |                                             |     |
|------|---------------------------------------------|-----|
| 6199 | Isobar 4-6 (4 outlets, Gold Seal Warranty)  | 49. |
| 6200 | Isobar 6-6 (6 outlets, Gold Seal Warranty)  | 59. |
| 6201 | Isobar 8-12 (8 outlets, Gold Seal Warranty) | 69. |

## Video 7 ... 7 years

|      |                  |      |
|------|------------------|------|
| 9768 | VRAM II VGA 1 MB | 329. |
|------|------------------|------|

## Zoom Telephonics ... 7 years

|      |                                        |      |
|------|----------------------------------------|------|
| 1307 | Int. 2400 Baud w/9600 Baud Fax Modem   | 109. |
| 1178 | Ext. 2400 Baud w/9600 Baud Fax Modem   | 119. |
| 1181 | 2400 Baud V.42bis Modem (2 year)       | 129. |
| 1167 | 2400 Baud Internal Modem               | 65.  |
| 1166 | 2400 Baud External Modem               | 75.  |
| 3075 | 9600 V.32 Turbo Internal Modem (2 yr.) | 399. |
| 1494 | 9600 V.32 Turbo External Modem (2 yr.) | 399. |



## AddStor ... NCP

4090 SuperStor 1.3—Increase your disk space 2-3 times and compress data on floppies and external media. Easy installation and use, with no artificial DOS commands. Completely data safe and transparent ... \$83.

## DRIVES

### Conner Peripherals ... 1 year

|      |                               |      |
|------|-------------------------------|------|
| 2339 | CP30104 120 MB IDE HD (19 ms) | 399. |
| 1337 | CP3204 200 MB IDE HD (16 ms)  | 599. |

### IOMEGA ... 1 year

We are an authorized Iomega Service Center.

|      |                                  |      |
|------|----------------------------------|------|
| 2224 | Bernoulli II Transportable 90 MB | 799. |
| 2616 | Internal 90 MB Bernoulli         | 799. |
| 2500 | PC2B Controller                  | 199. |
| 2530 | 90 MB Cartridge                  | 149. |
| 2467 | 90 MB Cartridge Tripak           | 439. |

### Mountain Network Solutions ... 2 years

|      |                                 |         |
|------|---------------------------------|---------|
| 2917 | 40-60 MB Internal Tape Drive    | 259.    |
| 5190 | DC2000 Pre-formatted Cartridges | ea. 35. |
| 6153 | DC2120 Tape Cartridge (5 pack)  | 149.    |

### Pacific Rim ... 1 year

|      |                                         |      |
|------|-----------------------------------------|------|
| 1304 | 1.2 MB External (for any parallel port) | 239. |
| 6602 | 1.44 MB External (for PC/XT/AT)         | 239. |

## Quantum ... 2 years

|      |                                        |        |
|------|----------------------------------------|--------|
| 8304 | Plus Hardcard II XL 50 MB (9 ms)       | \$299. |
| 8287 | Plus Hardcard II XL 105 MB (9 ms)      | 449.   |
| 4060 | 105 MB Drive Kit for MC PS/2's (13 ms) | 789.   |
| 4009 | 105 MB IDE Drive Kit (13 ms)           | 399.   |
| 4061 | 210 MB IDE Drive Kit (13 ms)           | 749.   |
| 4059 | 80 MB Drive Kit for MC PS/2's (13 ms)  | 629.   |

## TEAC ... 1 year

|      |                                           |     |
|------|-------------------------------------------|-----|
| 4670 | 1.44 MB Drive for PC/XT (3 1/2")          | 69. |
| 4326 | 1.44 MB Drive for AT (3 1/2", w/BaseTech) | 89. |
| 4951 | 720k Drive for PC/XT (3 1/2")             | 69. |
| 6951 | 1.2 MB Drive for AT (5 1/4")              | 75. |

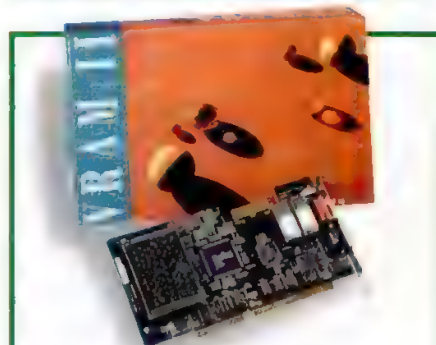
## MEMORY

|      |                                |      |
|------|--------------------------------|------|
| 6556 | 256k DRAM (100 ns, set of 9)   | call |
| 5510 | 1 MB x 9 SIMMs (80 nanosecond) | call |
| 2497 | 4 MB x 9 SIMMs (80 nanosecond) | call |
| 5746 | 1 MB Chips (80 ns, set of 9)   | call |
| 7813 | 256K x 4 Chips                 | call |



## Canon ... 1 year

7894 BJ-10ex Printer—New enhanced version of the popular 4.6 lb. printer provides laser-like print quality (up to 360 dpi) on plain bond paper, envelopes or transparencies. Available in white or gray ... \$339.



## Video 7 ... 7 years

9768 VRAM II VGA 1 MB—Fast, flicker-free high performance 16-bit VGA. Uses dual ported RAM for optimum performance. Ideal for Windows, CAD/CAM/CAE, OS/2 and other graphics intensive applications ... \$329.

## DISKS/MEDIA

### Fuji ... lifetime

|      |                                 |     |
|------|---------------------------------|-----|
| 2215 | 3 1/2" HD Disks (10)            | 15. |
| 2239 | 3 1/2" HD Disks Color (Qty. 10) | 69. |
| 2214 | 3 1/2" DS Disks (10)            | 9.  |
| 2243 | 3 1/2" DS Disks Color (Qty. 10) | 10. |

### Sony ... lifetime

|      |                                   |     |
|------|-----------------------------------|-----|
| 3291 | 5 1/4" DS/DD 360k Disks (Qty. 10) | 7.  |
| 3292 | 5 1/4" HD Disks (Qty. 10)         | 12. |
| 3297 | 3 1/2" DS Disks (10)              | 9.  |

|      |                                   |       |
|------|-----------------------------------|-------|
| 3298 | 3 1/2" HD Disks (10)              | \$15. |
| 1603 | DG60M 4mm Data Cartridge (1.3 GB) | \$42. |
| 2520 | DG90M 4mm Data Cartridge (2 GB)   | 27.   |
| 8185 | QD2040 Tape Cartridge             | 14.   |
| 1895 | QD2120 Tape Cartridge             | 21.   |
| 6715 | QD6150 Tape Cartridge             | 23.   |
| 1609 | QG112M 8mm Data Cartridge (5 GB)  | 15.   |

## 3M ... lifetime

|      |                       |     |
|------|-----------------------|-----|
| 3943 | DC2000 Tape Cartridge | 18. |
|------|-----------------------|-----|

## OUR POLICY

- We accept VISA and MASTERCARD only.
- No surcharge added for credit card orders.
- Your card is not charged until we ship.
- If we must ship a partial order, we never charge freight on the shipment(s) that complete the order (in the U.S.).
- No sales tax, except Ohio residents (please add applicable tax).
- All U.S. shipments insured; no additional charge.
- APO/FPO orders shipped 1st Class Mail.
- International orders U.S. \$250 minimum. Manufacturer support and upgrade eligibility may be limited outside the U.S.A.
- Upon receipt and approval, personal and company checks clear the same day for immediate shipment of your order.
- Corporate P.O.s accepted subject to approval.
- COD max. \$1000. Cash or cashier's check.
- 120 day limited warranty on all products. Defective software replaced immediately. Defective hardware repaired or replaced at our discretion. All items subject to availability. Prices and promotions subject to change without notice.
- To order, call us Monday through Friday 8:00 a.m. to 1:00 a.m., or Saturday 9:00 a.m. to 5:30 p.m. Eastern Time. You can call our business offices at 603/446-3383 Monday through Friday 9:00 a.m. to 5:30 p.m.



## Practical Peripherals ... 5 years

2264 PM2400FX96 Fax Modem—2400 bps internal modem with true 9600 bps send/receive capabilities. A Hayes compatible 1/2 card, it also allows you to receive faxes in the background, & includes QuickLink II. ... \$145.

## SHIPPING

**Note:** Accounts on net terms pay actual shipping.

### Continental US:

- For heavy hardware items such as printers, monitors, Bernoulli Boxes, etc. pay actual charges. Call for UPS 2nd-Day & Next-Day-Air.
- For all other items, add \$3 per order to cover UPS Shipping. For such items, we automatically use Airborne Express at no extra charge if you are more than 2 days from us by UPS ground.

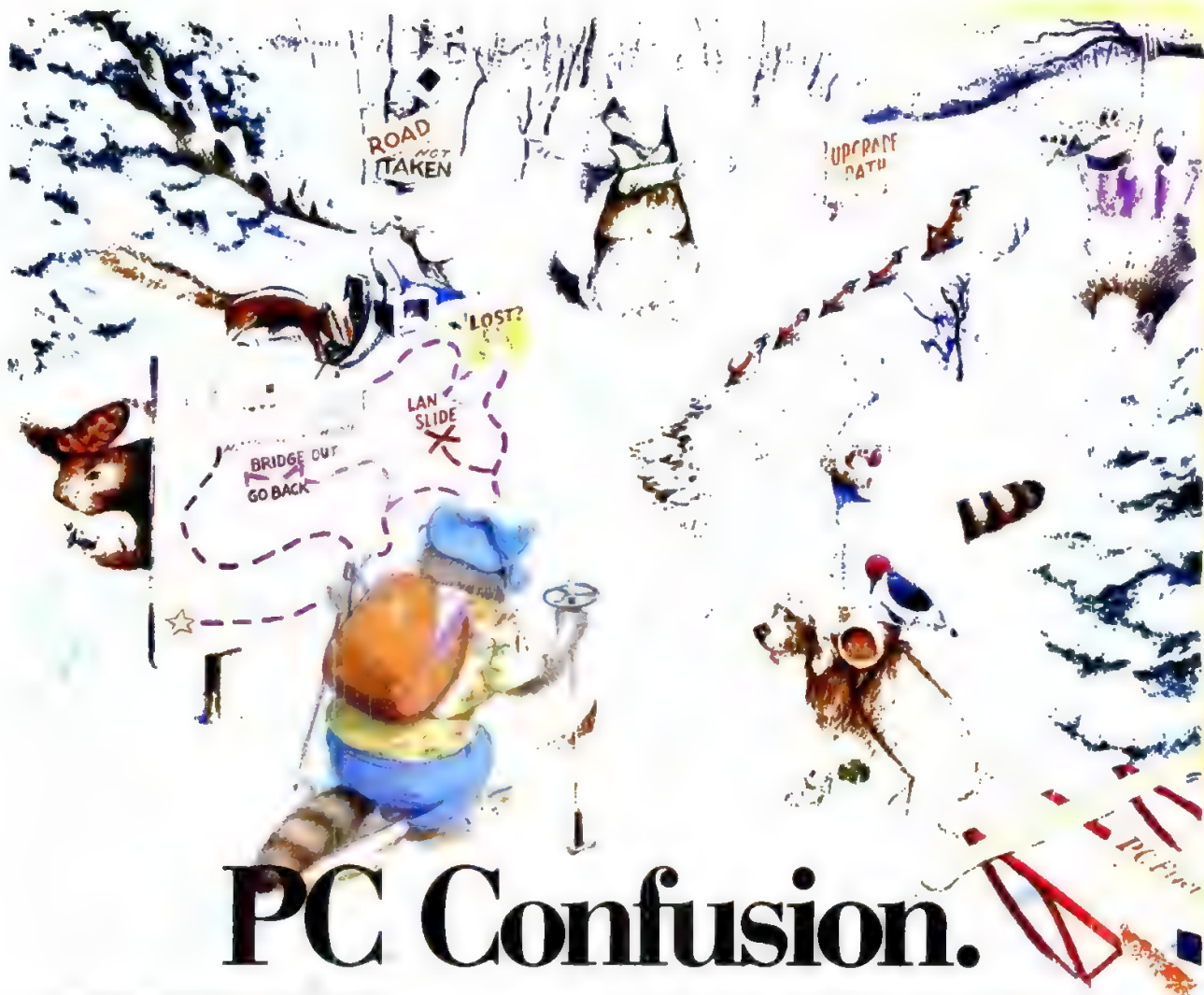
### Hawaii:

- For monitors, printers, Bernoulli Boxes, computers, hard drives, and power backups, actual UPS Blue charge will be added. For all other items, add \$3 per order.

### Alaska and outside Continental US:

- Call 603/446-7721 for information.





# PC Confusion.

## Don't know which way to turn? (Or, the node not taken.)

We tend to take the road less travelled up here in the lovely, dark, and deep woods of Marlow, NH (pop. 568). We've introduced services like toll-free technical support, recycled packing materials, and One Minute Mail Order™ long before anyone else in PC mail order. And to our customers, that has made all the difference. Because they know we have many promises to keep and will, in fact, go miles before we sleep to clear up any confusion about any program or peripheral you buy from us.

You see, when we first started in 1982, the hardest decision anyone

had to make was whether to get an extra serial or parallel port. But over the years technology has taken some bewildering twists and turns, with upgrade paths diverging all over hither and yon. And then some. So before you venture too far into unfamiliar territory, give us a call and we'll get you back on the straight and narrow.

## Make a real impression.

Eliminate the confusion around your home or office with PC Connection rubber stamps including the universally recognized "Paws Up!" and "Paws Down!" symbols. We'll send them absolutely free, complete with stamp pad and ink, to anyone who places an order of \$750 or more between now and March 31.



Prove you're a real yes-man. Or no-woman.  
Or vice versa... With a PC Connection  
Rubber Stamp Kit. One per customer.

# PC CONNECTION®

©COPYRIGHT PC CONNECTION, INC., 1991. PC CONNECTION AND THE RACCOON CHARACTER(S) ARE REGISTERED TRADEMARKS OF PC CONNECTION, INC., MARLOW, NH.



## SOFTWARE MEMORY MANAGEMENT

To add to the confusion, when you do load EMS386.SYS, you turn on EMS support but not UMB support. You need to include a separate directive (DOS=UMB) to turn on UMB support. You also need to include one of the keywords "NOEMS" or "RAM" on the EMS386.SYS load line (the example in the manual for using DEVICHIGH doesn't show either).

To use DOS 5.0 as a memory manager, be sure to

- load HIMEM.SYS before EMS386.SYS;
- include a line reading DOS=HIGH, UMB in your CONFIG.SYS;
- use the RAM switch with EMS386.SYS if you want EMS memory, or use the NOEMS switch if you don't;
- try the switch i=e000-f7ff on EMS386.SYS to use address space that DOS doesn't try to recover;
- look into specifying the location of the page frame with the m command parameter in order to avoid fragmenting the UMB region.

It doesn't matter where you place the DOS= command; DOS scans the CONFIG.SYS file first for just such a line, since the DOS kernel supports the Virtual Control Program Interface (VCPI) and protect-

Unless you really feel that you have a need for more sophisticated memory management, sticking with DOS 5.0 by itself can take care of many of your basic memory management problems.

ed-mode programs, including *Lotus 1-2-3*, Release 3.0, and *AutoCAD*. Unlike leading memory managers, DOS does not have a shared pool of EMS and extended memory.

### APPROPRIATELY CONSERVATIVE APPROACH

DOS takes a very conservative approach to memory management, and that's appropriate if you consider that it's a mass-market product. Should you be satisfied with the memory management services DOS provides for free, or should you get a specialized memory manager like *QEMM-386* or *386MAX*? Unless you really feel that you have a need for more sophisticated memory management, sticking with DOS by itself can take care of many of your basic memory management problems.

What are good reasons to add a memory manager to DOS?

- You have the need for shared EMS/extended memory services.
- You want an easier way to maximize memory instead of DOS's trial-and-error method.
- You have more TSRs and drivers than will fit into DOS's UMBs.

In those situations, adding a memory manager to DOS's own tools will be to your advantage.



**Netroom**  
by Barry Simon

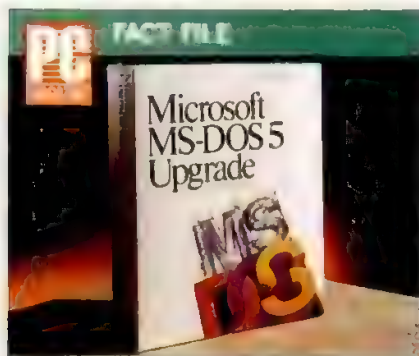
Helix Software's \$99 *Netroom*, Version 2.13, is a general-purpose 386 memory manager with a misleading name. While its virtual machine capability (Netswap) is of special interest to those loading large network drivers, it's not a network-specific program. Rather, it's a collection of high-end features connected to two unique technologies, Quantum and Netswap, which make it an especially interesting entry among the memory managers we evaluated.

*Netroom* has all the features you could hope for in a good memory manager. It sets up expanded (EMS) and extended memory with Virtual Control Program Interface (VCPI) support, and by temporarily using the EMS page frame to load programs that shrink after booting, *Netroom* is able to load terminate-and-stay-resident programs (TSRs) and drivers high. You can also use it to move much of DOS's file table to upper memory blocks (UMBs) and remap BIOS code from ROMs into fast RAM.

### LEAVING COMPETITORS BEHIND

Aside from the features you'd expect from a memory manager, *Netroom* leaves much of the competition behind when it comes to its Helix-developed Quantum technology. Quantum moves most or all of the system and video BIOS into HMA. On a typical system with 32K of VGA ROM BIOS and 64K of system ROM BIOS, *Netroom* can fit it all into the 64K HMA. By using a series of compression techniques and eliminating unused system ROM after bootup, Quantum technology can mean a gain of up to 96K of UMB space for your drivers and TSRs.

Unfortunately, you won't actually gain



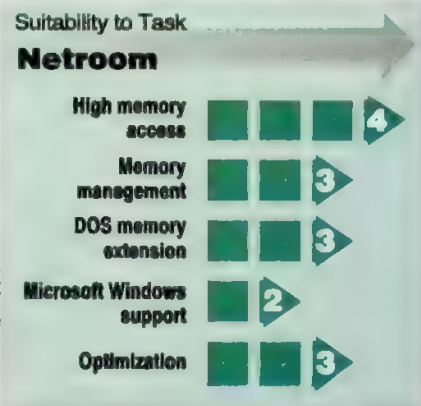
#### MS-DOS 5.0 Upgrade Kit

Microsoft Corp., One Microsoft Way, Redmond, WA 98052; 206-882-8080  
List Price: \$99.95

Requires: 512K RAM.

In Short: MS-DOS 5.0 Upgrade Kit's memory management tricks are conservative, limited, and almost entirely manually activated. Even so, any PC user can benefit from the extra conventional memory that it frees up.

CIRCLE 460 ON READER SERVICE CARD

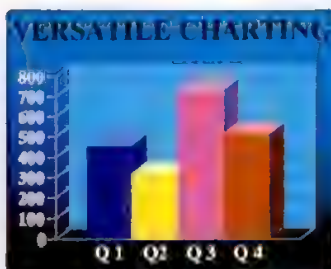




# It could only happen in Hollywood.



Special effects like gradient-filled text and text on a curve give your words a whole new spin.



You also get direct links to spreadsheet files for automatic updating.

"Our Best Buy," raves *PC World*. "A knockout package," applauds *InfoWorld*. "A stunning cast of features," cheers *PC Computing*. Among the press, Claris® Hollywood™ for Windows has definitely gotten the four-star treatment.

And the reason is simple: Nobody puts on a better show. With Hollywood's editing and outlining features, your script comes alive.

★★★★★  
Best Buy - PC World

Numbers jump off the screen, too, because our Chart Gallery lets you choose from a complete inventory of designs.

What all this means is Hollywood not only captures an audience's attention, it has all the tools necessary to capture your particular message. In output so superior, you'll shine.

So pack up your old program. See your Claris dealer. Or call us to trade up. Because if you want the best material for your next presentation, it can only happen in Hollywood.



You'll produce higher caliber bullets with our integrated outliner.

| Hollywood         |   | PowerPoint |   | Persuasion |   |
|-------------------|---|------------|---|------------|---|
| IMPORT HARVARD    | ✓ | —          | — | —          | — |
| RUN-TIME SHOWS    | ✓ | —          | — | —          | — |
| OPEN ARCHITECTURE | ✓ | —          | — | —          | — |
| ROTATED TEXT      | ✓ | —          | — | —          | — |

We win in so many categories we're off the chart—even black-and-white charts because Hollywood can colorize them automatically.



CLARIS



CLARIS

Simply powerful software.

© 1992, Claris Corporation. All rights reserved. Claris is a registered trademark and Hollywood is a trademark of Claris Corp. Other product names are trademarks or registered trademarks of their respective holders. Offer good only in USA to registered owners of Harvard Graphics, Persuasion, Freelance, PowerPoint for Windows; requires proof of purchase; expires 12/31/92.

## SOFTWARE MEMORY MANAGEMENT

that full 64K if you have another program that can't use the HMA region; such programs include Microsoft Windows, *DESQview*, and DOS 5.0 itself. DOS loads much of its kernel into HMA. The kernel itself is only 37K, and *Netroom*'s Quantum technology will load that into UMB. So the BIOS code that was using 64K of UMB space is switched for a kernel taking 37K, which results in an ultimate gain of 27K.

It may not even be that much. DOS 5.0 loads buffers into HMA, and if you have `BUFFERS=4` (a good idea only if you have a cache), that's only 2K more. But with `BUFFERS=40`, DOS is already using most of the UMB region. In addition, the new 8.10 mouse driver also loads itself into the UMB region.

Depending on your system, the gain from Quantum may be as much as 27K, but it is likely to be less. That gain is less than what you'll get from *QEMM*'s *Stealth*, but our tests show that *Netroom* doesn't suffer from the same performance penalties that *Stealth* does. To show you just how your memory is allocated, *Netroom* includes *Discover*, a reporting utility like *QEMM*'s *Manifest* and *386MAX*'s *ASQ*.

### TASK-SWAPPING TECHNOLOGY

In addition to Quantum technology, there is a separate feature called Netswap. To use Netswap, you create a virtual machine for TSRs and drivers. Helix has a program to allow loading of device drivers in a batch file. This file is then loaded into a separate virtual machine and is swapped in as needed. On a 386, the swap region is conventional memory, so under ideal circumstances, this virtual machine can be as large as 576K. The product's manual warns that some hotkey-based programs may have trouble loading in the swapping mode, but the method is ideal for large network drivers.

The package comes with numerous components. If you can get away with using the automatic installation and optimization program, this multiple-driver approach presents no problem, but if you need to do any hand-tuning, you're faced with a jumble of pieces, each with its own arcane syntax. In particular, if you want to use Netswap, be prepared to cope with manual installation.

Surprisingly, the version of *Netroom*



#### Netroom, Version 2.13

Helix Software, 47-09 30th St., Long Island City, NY 11101; 800-451-0551, 718-392-3100.

**List Price:** \$99; four users, \$179; ten users, \$299; 50 users, \$595.

**Requires:** 64K extended memory on 286 machines, 640K extended memory on 386 machines, DOS 3.2 or later.

**In Short:** *Netroom*, Version 2.13, stands out for its Quantum and Netswap technologies, which make this memory manager the one to choose if you have network drivers larger than 200K.

CIRCLE 461 ON READER SERVICE CARD

SPANISH



## Your Passport to Translation!

### The Language Assistant Series From MicroTac Software.

Translating text is fast and easy with the Language Assistant Series: Spanish Assistant, French Assistant, German Assistant and Italian Assistant.

The Language Assistants translate simple English documents by analyzing individual sentences. They translate words, search for phrases, conjugate verbs, provide gender and number agreement, and work with word order.

The Language Assistants instantly give you the power to communicate basic concepts in a foreign language, and provide a foundation for more advanced communication.

- ▶ Helps you translate and write while improving your foreign language skills
- ▶ Pop up help with powerful reference tools

- ▶ Easily add foreign and accented characters
- ▶ Plus: On-line bilingual dictionaries, verb conjugator, grammar help topics, and more!

**Only \$79.95-Order Now!**

Give your PC bilingual power with Spanish Assistant, French Assistant, German Assistant and Italian Assistant. 30-day money-back guarantee.

**See Your Software Dealer or Call:  
(800) 366-4170**



**MICROTAC SOFTWARE**

4655 Cass St., Suite 214, San Diego, CA 92109  
(800) 366-4170 • (619) 272-5700 • Fax: (619) 272-9734

System Requirements:  
IBM or compatible PC, DOS 2.0 or above, 512K RAM and a hard disk.

CIRCLE 013 ON READER SERVICE CARD



# The World Standard

First Edition

★★★★★

Everything you've been missing

# HIDDEN PLOTS DISCOVERED

## Desktop Mapping Held Responsible

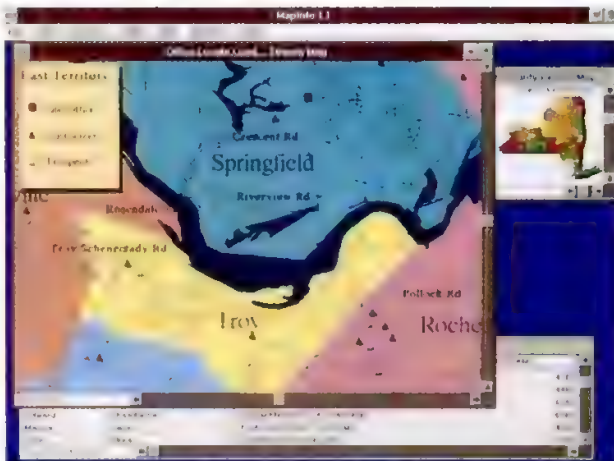
For years organizations have had to rely on spreadsheets and other data analysis techniques to interpret information. But apparently, they've been missing a lot. The new technology of desktop mapping is revealing just how much.

As spokesmen at MapInfo®, the leader in desktop mapping, put it: "By advancing relational database technology to incorporate data with maps, MapInfo has produced a breakthrough in analysis capabilities. It is literally 'showing' its users patterns, relationships and trends that they never knew existed.

"In the process, it's allowing them to understand and present information more quickly, clearly and thoroughly. It's helping them deploy their resources more realistically and profitably. It's showing

them how to target customers, service territories and optimize sales. It's helping them plan land use, select site locations, and efficiently manage facilities and operations.

"In a word, it's allowing them to visualize and take advantage of options and opportunities that other data analysis techniques simply can't show."



With MapInfo, you can overlay data from dBASE (DBF), Lotus 1-2-3, Excel, delimited ASCII, plus many other formats, and relate it to thousands of maps, down to street level on Windows, DOS, Macintosh, Sun and HP.

## Free Demo Disk Tells Inside Story

It's called *Desktop Mapping The MapInfo Way*. Our reviewers call it the premier guide to discovering what's hidden inside your data.



Call 800-358-7676 x200, or Fax 518-274-0510 for your copy. Then stay tuned for more good news from The Standard On The Streets.

**MapInfo**  
The Standard On The Streets



## SOFTWARE MEMORY MANAGEMENT

we tested was susceptible to crashes, occasionally crashing, for example, when switching to and from the DOS 5.0 Shell. Microsoft acknowledges that there are bugs in the Shell, but *Netroom* was the only memory manager we tested that had trouble in this scenario. The Quantum feature also turned out to be incompatible with *FRAC*, one of our favorite games.

Compatibility problems can be system- and software-specific, and other systems with the same software may not behave similarly.

We found two errors in *Netroom*'s implementation of the extended memory specification (XMS), one of which might have the potential to affect allocation of UMB space by applications that try to access the area directly. Helix says it will fix these problems in the next version, which is set to ship soon.

*Netroom* will provide some services on a 286 machine with a NEAT chip set or on any machine with LIM 3.2 or 4.0 memory, and Helix offers special network licenses. Networks are probably the best place to use *Netroom*. If you can use its Netswap capability for very large drivers, *Netroom*, which won a *PC Magazine* Edi-

tors' Choice for LAN memory management in 1991, remains the memory manager of choice.

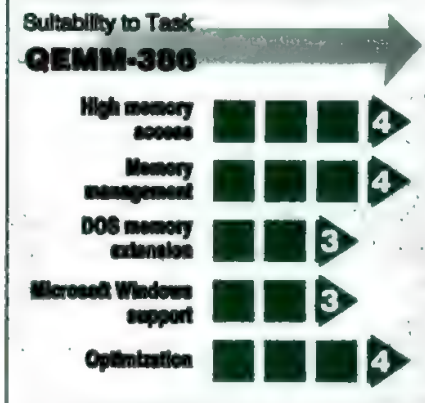


### QEMM-386

by Barry Simon

Judging by the number of competitive memory manager advertisements that mention Quarterdeck Office Systems' \$99.95 *QEMM-386*, Version 6.0, you can tell that it's the market leader—and rightly so. *QEMM* provides superb memory management, and its innovative new Stealth feature lets it access more UMB space than any of its competitors. As an added benefit, the package includes *Manifest*, an Editors' Choice winner among reporting and optimization utilities (*PC Magazine*, March 26, 1991).

*QEMM* has all the basic features you expect in a memory manager and most of the advanced features you hope for. Many of these advances, such as a shared ex-



panded/extended memory pool, were pioneered by Quarterdeck, which has also been a major force in setting up the Virtual Control Program Interface (VCPI) specification.

*QEMM* lets you put the basic DOS data structures in upper memory blocks (UMBs): FILES=, FCBS=, LAST-DRIVE=, and with DOS 3.x, BUFFERS= as well. *QEMM* is the only memory manager that lets you use UMBs while running Windows in Standard mode. DR DOS will run Windows in Standard mode only if UMB support is disabled, while the

# Advanced Printer Sharing at Half the Cost.

With SmartPrint, it's as though each computer has its own printer. SmartPrint allows several computers to share any printer automatically. It operates transparently, so you work exactly as before.

While other printer sharing devices use expensive yet limited RAM buffers, SmartPrint lets you work smarter by using advanced spooler software that buffers work to your hard disk, eliminating the chance of lost data or system hang-ups.

And, our advanced circuitry allows extra long cable lengths from each

computer (up to 50 ft. parallel, 1,000 ft. serial).

SmartPrint is a snap to install, too. Just connect your computers and printer to SmartPrint using standard cables and you're ready to go. That's all there is to it. And SmartPrint is Hewlett-Packard and FCC approved.

And now there's a new version of SmartPrint—The Multi Printer Switch. It lets you connect up to 5 printers to 2 computers. And since it has its own microprocessor, either computer can use any of five printers and it's LAN compatible, too.

Smart technology. Smart Price. It's called SmartPrint.

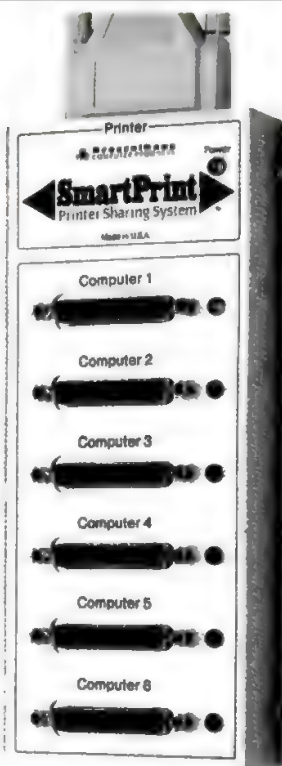
#### PRINTER SHARING SYSTEM

| Model  | Computers | Type     | Price |
|--------|-----------|----------|-------|
| PSS-P2 | 2         | Parallel | \$129 |
| PSS-P4 | 4         | Parallel | \$199 |
| PSS-P6 | 6         | Parallel | \$229 |
| PSS-S4 | 4         | Serial   | \$199 |
| PSS-S6 | 6         | Serial   | \$229 |

#### MULTI PRINTER SWITCH

| Model | Computers | Printers  | Price |
|-------|-----------|-----------|-------|
| MPS   | 1Par/1Ser | 4Par/1Ser | \$249 |

**Dresselhaus**  
COMPUTER PRODUCTS  
8560 Vineyard Avenue, Bldg. 405  
Rancho Cucamonga, CA 91730  
(714) 945-5600/FAX: (714) 989-2436



## SmartPrint

Printer Sharing System™

CIRCLE 150 ON READER SERVICE CARD

SmartPrint is distributed by Ingram Micro and can be found or ordered at most computer stores, including Impaq, Computerland, Compucore, Connecting Point, Egghead, Entre, Fleetmasters, 47th Street Computer, Inacom, Jade, MicroAge, PC Warehouse and CompUSA. Call 1-800-368-7737 for the store nearest you.



# Do You Make These Six Common Mistakes On Your Taxes?

**S**ix common mistakes can cause you big headaches on your taxes. An oversight here, an omission there. From unnecessary tax payments to full blown IRS audits -- you can end up paying too much ... or worse.

But now, using TurboTax and your personal computer, you can avoid these simple but costly mistakes:

## 1 The Arithmetic Error

Today, even the simplest forms contain complex calculations. And with all the late-night scrambling, an innocent mistake could cost you plenty.

## 2 The Transcription Error

With all those numbers being juggled from schedule to schedule, it's no wonder the figures are so often transcribed incorrectly or entered on the wrong line.

## 3 The Omitted Form

Even "ordinary" returns require anywhere from six to a dozen forms to complete. It's easy to miss one ... or end up rushing all over town to find the one you need.

## 4 The Misinterpreted Instruction

At best, IRS instructions can be tough to understand. At worst they can be mind-boggling. What you need are clear directions in plain English.

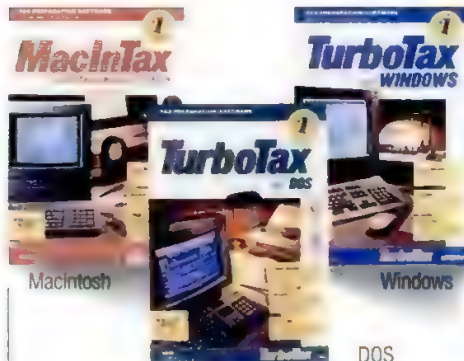
## 5 The Overlooked Deduction

You'd have to be a professional tax preparer to know all the deductions you're entitled to. If you miss just one, it could cost you hundreds of dollars.

## 6 The Exceeded Guideline

The fastest way to trigger an IRS audit is to exceed the "normal" range on one of your deductions. You need to know what the IRS looks for on a line-by-line basis.

When you do your taxes with TurboTax, mistakes like these are virtually impossible. And filing your taxes couldn't be easier.



## America's #1 Tax Software

TurboTax is America's #1 best-selling tax software -- over six million returns were filed with TurboTax last year! With TurboTax on your PC (or MacInTax on your Macintosh), you can completely and accurately prepare your income taxes in just a few hours.

Here's how easy it is!

- Gather your records and receipts.
- Enter your data into TurboTax just once.
- Print out, sign and drop in the mail.

TurboTax does the rest. Even if your records and receipts aren't in any particular order, TurboTax guides you through step-by-step

questions and shows how to enter every item. And like a good tax advisor, TurboTax helps you identify every deduction you can claim.

Then TurboTax makes all the calculations, checks for accuracy and consistency, and transfers every number to the proper lines on the proper forms. And, TurboTax prints every form you need in IRS-approved format right on your own printer -- ready to sign and mail (or file electronically, if you prefer, for a faster refund).

PC Magazine says TurboTax "makes doing your taxes almost fun." Try it for yourself. Free. We know that if you try it, you'll never go back to doing your taxes the old-fashioned way. So we'll send you TurboTax on an unconditional free trial basis: *If you don't like it, you don't pay for it!*

## Free Bonus!

Plus, when you buy TurboTax, we'll send you a FREE copy of The Norton Utilities 6.0 LTE (excludes NDOS and Disk Editor features) as a special free bonus. The Norton Utilities is America's best-selling disk repair/data recovery program. It performs the most extensive diagnosis and repair of any utility program for the PC and Macintosh. And it's yours free when you buy TurboTax or MacInTax.



## THE NORTON UTILITIES

## ☐ Yes, I'll try TurboTax FREE!

## ChipSoft

Rush me a FREE trial copy of TurboTax ASAP (I pay just \$8.50 shipping now). I'll try it free for 30 days, and if I don't like it for any reason, I'll just send it back and owe nothing. If I do keep it, I won't be charged until after my 30-day free trial.

- Please Choose:**
- |                                           |                                                         |
|-------------------------------------------|---------------------------------------------------------|
| <input type="checkbox"/> 3-1/2" disks, or | <input type="checkbox"/> TurboTax (IBM-compatible) \$69 |
| <input type="checkbox"/> 5-1/4" disks     | <input type="checkbox"/> TurboTax for Windows \$79      |
|                                           | <input type="checkbox"/> MacInTax (for Macintosh) \$79  |

Name   
 Address   
 City  State  Zip   
 Bill My: ☐ Visa ☐ MasterCard ☐ Discover ☐ Amex  
 Card #  Exp. Date   
 Signature

**FREE BONUS:** Your free copy of The Norton Utilities will be sent upon full payment.

### SPECIAL OFFER

Pay now in full and we'll send both Norton and TurboTax right away -- and we'll pay the shipping!  
☐ Yes, charge my credit card in full now.  
☐ Yes, check enclosed (payable to "ChipSoft")

Mail your order to: ChipSoft, Box 85709  
 Or Call NOW: San Diego, CA 92186-5709

## 800-487-8297 ext. 761

TurboTax requires IBM PC, XT, AT, PS/2 or compatible, DOS 2.0 or higher, 512K RAM, hard drive. TurboTax for Windows requires Windows 3.0 or higher, hard drive. MacInTax requires Macintosh Plus, System 4.2 or higher, hard drive. CA residents add 7.25% sales tax. Offer expires 4/15/92 -- not valid with any other offer. Offer includes free HeadStart Edition for orders received by 12/31/91. TurboTax and MacInTax are registered trademarks of ChipSoft, Inc. and ChipSoft CA, Corp. The Norton Utilities is a trademark of Symantec Corporation.



## SOFTWARE MEMORY MANAGEMENT

video ROM, a total of 96K. But since *QEMM* uses 13K of that space for itself, the net gain is 83K.

On many systems, the first 32K of system ROM is not used after bootup, and if you are willing to experiment with your CONFIG.SYS file, it could be recovered just by using DOS 5.0. On these systems, the gain could be interpreted as only 51K.

If you don't need an EMS page frame, you might actually do better without *QEMM*'s Stealth, since it needs a frame. But if you run programs that use EMS, Stealth will help you gain a substantial amount of extra space to load all the TSRs you want.

### STEALTH: PERFORMANCE ISSUES

There are also performance issues connected with Stealth—effects that seem to be machine-dependent. On our test machine (a Compaq Deskpro 386/25), the throughput loss for DOS disk access is as much as 30 percent when comparing *QEMM* with and without Stealth. Subsequent informal disk access tests on a different PC revealed a much smaller effect, less than 5 percent. Testing also showed that direct BIOS screen writes take a performance hit under Stealth.

There have also been reports of more serious disk performance problems, but often these are on machines that need to have their interleaves increased. On these machines, before Stealth is installed, the controller can just barely recover from one disk read, in time to read the next sector. Stealth adds overhead to the process of the disk read, which can cause the controller to miss its opportunity to read data at the optimum time, and the disk then needs to make an extra revolution. A higher interleave can make the Stealth-equipped machine more efficient.

Another performance penalty concerns disk caches like *Super PC-Kwik* and *HyperDisk* (but not DOS's SMARTDRV). These caches rely on BIOS services that *QEMM* automatically turns off for safety's sake. So when released, *QEMM* forces these caches' advanced modes to be turned off. However, Quarterdeck provides programming hooks that the caches can use to get the BIOS services through another route.

*Super PC-Kwik* recently released a new version with Stealth-compatible advanced support; other caches are likely to follow. The bottom line is that for many systems,

Stealth will work with a tolerable performance loss if you want to try to squeeze out that extra space for TSRs.

*Manifest*, the reporting component of the package, is a visually attractive, well-thought-out program that provides complete memory and hardware information. In addition to *QEMM-386*, Quarterdeck has *QEMM 50/60* for 286-based PS/2s and *QRAM* for 286 machines with supported chip sets.

If you are a TSR user and your system can run Stealth, *QEMM-386* is the memory manager of choice. Even if you can't run Stealth or don't need the extra UMB space, *QEMM-386*'s feature mix and experienced engineering make it a top choice for your memory management needs.



## QMAPS

by Greg Pastrick

Quadtel Corp. bills *QMAPS*, Version 2.0, its first retail product, as a premium memory management system. Its high performance and relatively steep \$129.95 price tag seem to bear that statement out.

Though it's a first for Quadtel, it does have a lineage. *QMAPS* and *UMBPro*, an \$89.95 extended memory specification (XMS) driver and HIMEM.SYS replacement, are born of a line of Quadtel OEM products that include system and video BIOS software and LIM 4.0 drivers. Some of that technology and experience has been assimilated in *QMAPS*.

Aside from its remarkably smooth installation on our test system, the software has some intelligent tools that can detect the presence of network cards or other adapters and can size up drivers, programs, and terminate-and-stay-resident programs for high loading. *QMAPS* also

Suitability to Task

### QMAPS

|                           |           |
|---------------------------|-----------|
| High memory access        | ■ ■ ■ 3   |
| Memory management         | ■ ■ ■ 3   |
| DOS memory extension      | ■ ■ ■ 3   |
| Microsoft Windows support | ■ ■ 2     |
| Optimization              | ■ ■ ■ ■ 4 |

**FACT FILE**

**EDITORS' CHOICE**

**QEMM-386, Version 6.0**  
 Quarterdeck Office Systems Inc., 1901 Main St.,  
 Santa Monica, CA 90405; 213-392-9851.  
 List Price: \$99.95  
 Requires: 1MB RAM, DOS 3.0 or later.  
 In Short: *QEMM-386*, Version 6.0, is well  
 designed and includes just about every memory  
 management extra you can think of. The most  
 notable addition is its Stealth feature, which can  
 increase UMB space by more than 80K.

CIRCLE 462 ON READER SERVICE CARD

other managers are restricted to Real and 386 Enhanced modes. *QEMM* works with Standard mode by patching into the Windows kernel as Windows loads—a potentially risky procedure but one that seems to work. All of the memory managers should be able to run Windows 3.1 in Standard mode.

### STEALTH: MOVING SYSTEM BIOS

Undoubtedly, *QEMM*'s most spectacular feature is its Stealth mode. It works by freeing up address space normally used for the PC's ROM BIOS area, which allows you to store terminate-and-stay-resident programs and drivers in that space. Most PCs have 64K of system ROM BIOS code (PS/2s have 128K), and VGA systems typically have 32K of video ROM BIOS. You may have additional ROMs supplying the BIOS for a hard disk controller, network board, or scanner.

*QEMM* frees up the UMB space by storing the BIOS code in extended memory and swapping it into the EMS page frame when needed. *QEMM* needs to keep 13K of its own code in UMBs to monitor calls for BIOS services.

There's little doubt that Stealth adds precious UMB space for additional TSRs and drivers, but its memory reclamation powers may be a bit deceiving. On a typical system, the gain is 64K plus 32K of



|                      |                                        |
|----------------------|----------------------------------------|
| Accounting/Finance   | Managing Your Money.....129            |
|                      | Quicken 3.0 for Windows.....49         |
|                      | Pacciol.....34                         |
|                      | Peachtree III.....156                  |
|                      | Quicken v5.0.....39                    |
|                      | Timeslips II.....199                   |
|                      | Microsoft Money.....45                 |
|                      | Checkfree.....19                       |
| Business Graphics    | ABC Flowcharting.....194               |
|                      | Aldus Persuasion for Windows.....335   |
|                      | Calendar Creator Plus.....49           |
|                      | Charisma v2.1.....344                  |
|                      | Draw Perfect.....265                   |
|                      | Easy Flow v7.0.....164                 |
|                      | Flowcharting III.....139               |
|                      | Form Filler.....83                     |
|                      | Form Tool Gold.....59                  |
|                      | Freelance Graphics v4.0.....309        |
|                      | Harvard Graphics v3.0.....399          |
|                      | Hijack.....98                          |
|                      | Org Plus Advanced.....59               |
|                      | Powerpoint for Windows.....309         |
|                      | Per form Pro.....183                   |
| CAD                  | Autosketch v3.0.....146                |
|                      | Design Cad.....159                     |
|                      | Design Cad 3D.....198                  |
|                      | Drafix Ultra.....249                   |
|                      | Drafix for Windows.....429             |
|                      | Generic CADD v5.0.....287              |
| Communications       | Carbon Copy+ v6.0.....115              |
|                      | Crosstalk Communicator.....45          |
|                      | Crosstalk MK IV.....139                |
|                      | Crosstalk for Windows.....124          |
|                      | Dynacom for Windows.....159            |
|                      | Fast Lynx.....79                       |
|                      | Laplink III.....94                     |
|                      | PC Anywhere IV.....99                  |
|                      | Procomm Plus v2.0.....69               |
|                      | Smartcom II.....119                    |
|                      | Smartcom Exec.....79                   |
| Database             | Clarion Professional.....499           |
|                      | Clipper v5.01.....499                  |
|                      | dBase IV v1.1.....839                  |
|                      | Filebase.....189                       |
|                      | Filebase + 386.....299                 |
|                      | Filebase v2.0.....479                  |
|                      | PC File v6.0.....84                    |
|                      | Personal R-Base.....99                 |
|                      | Q&A v4.0.....255                       |
|                      | R-Base v3.1.....469                    |
|                      | R&R Report Writer.....159              |
|                      | Superbase IV.....429                   |
|                      | Alpha Four.....329                     |
|                      | Paradox v3.5.....499                   |
|                      | Paradox Engine.....99                  |
| Desktop Publishing   | Adobe Illustrator.....309              |
|                      | Adobe Plus Pack.....119                |
|                      | Adobe Streamline.....129               |
|                      | Adobe Type Align.....69                |
|                      | Adobe Type Manager.....69              |
|                      | Adobe Type Set #1.....69               |
|                      | Adobe Type Set #2.....69               |
|                      | Adobe Type Set #3.....139              |
|                      | Corel Draw v2.0.....369                |
|                      | Designer.....464                       |
|                      | Facelift for Windows.....59            |
|                      | Facelift for Wordperfect.....58        |
|                      | First Publisher.....95                 |
|                      | Microsoft Publisher.....129            |
|                      | Arts & Letters Graphics Editor.....394 |
|                      | OmniPage Professional.....669          |
|                      | Pagemaker v4.0.....485                 |
|                      | PC Paintbrush IV.....119               |
|                      | New Print Shop.....35                  |
|                      | ReadRight for Windows.....300          |
|                      | Animator.....269                       |
|                      | Ventura Gold for Dos.....499           |
|                      | Ventura Gold for Windows.....499       |
|                      | Ventura Gold for OS/2.....499          |
| Inf./Proj Management | ACT.....219                            |
|                      | Agenda v2.0.....299                    |
|                      | IBM Current.....234                    |
|                      | Harvard Project Manager.....449        |
|                      | Timeline v4.0.....449                  |
|                      | Packrat.....265                        |
|                      | Project for Windows.....459            |
| Integrated           | First Choice.....94                    |
|                      | Lotus Works.....94                     |
|                      | Symphony v2.2.....499                  |
|                      | Microsoft Works v2.0.....94            |
|                      | Works for Windows.....129              |
|                      | Office for Windows.....519             |
| Operating Systems    | Desqview v2.3.....79                   |
|                      | Desqview 386.....139                   |
|                      | DR Dos v6.0.....139                    |
|                      | Geoworks.....125                       |
|                      | MS Dos v5.0 Upgrade.....59             |
|                      | PC Dos v5.0 Upgrade.....49             |
|                      | PC DOS v5.0.....129                    |
|                      | OS/2 Standard Edition 1.3.....139      |
|                      | Windows v3.0.....94                    |
|                      | Unix/Venix.....Call                    |
| Programming          | Brief.....179                          |
|                      | Smalltalk for Windows.....279          |
|                      | Smalltalk V/PM.....294                 |
|                      | Toolbook for Windows.....289           |
|                      | Borland C++ v3.0.....315               |
|                      | Objectvision.....94                    |
|                      | Turbo Pascal for Windows.....125       |
|                      | Turbo Pascal v6.0.....99               |
|                      | Basic v7.1.....319                     |
|                      | C Compiler v6.0.....315                |
|                      | Microsoft Fortran.....299              |
|                      | Macro Assembler.....109                |
|                      | Quick Basic.....65                     |
|                      | Quick C.....65                         |
|                      | Visual Basic.....129                   |
|                      | Windows Dev Toolkit.....329            |

# The Callsoft Value:

- Same Day Shipping • Knowledgeable Staff
- No Visa, M/C Surcharge
- Corporate P.O., A.P.O., F.P.O. and International Orders Welcome

# CallSoft

Est'd Since 1982

## Your Best Value Period!

Software and Peripherals at Best Prices and Full Service

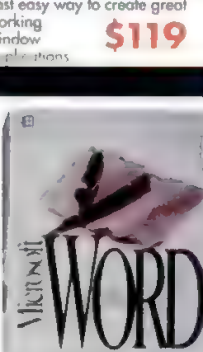
ORDER NOW AT  
**1-800-777-5014**  
 (Mon-Fri 8:00AM - 8:00PM EST)

OVER 10 DISTRIBUTION CENTERS  
 NATIONWIDE

TECH SUPPORT HOTLINE 1-900-988-8325  
 \$2.00/MIN. CHARGE - AVG CALL LENGTH 5-10 MIN



**Borland Turbo C++ for Windows**  
 Fast easy way to create great working window applications  
**\$119**



**Microsoft Word for Windows**  
 Features a graphical interface that lets you combine text, graphics and numerical data easily.  
**\$295**

We will promptly replace any defective item returned within 30 days, but cannot guarantee compatibility. There is a 15% restocking fee on any non-defective, unopened goods, and all returns must be accompanied by a National Manufacturer Authorization. Software prices do not include shipping beyond our normal and may change for better or worse. Contact center, which cannot process returns and fees, up to \$11.00 per item for 24hrs, \$22.00 per item for overnight, and \$45.00 for C.A.B. 30% restocking on hardware items.



**Lotus Double Up** Upgrade on both Lotus 123 for Windows & Amipro for  
**\$139**

\*Amipro competitive upgrade  
**\$89**



**Dove Fax for Windows** Turns your personal computer into a fax.  
**\$199**

Please call for any item not listed. We have an extensive inventory to cover all your needs, and our purchasing staff will assist in any item not inventoried. We are a Novell authorized dealer. Please call for any Novell or Networking product. We are also an IBM authorized dealer. Call for any IBM software needs.

|                      |                                                                                                                                      |
|----------------------|--------------------------------------------------------------------------------------------------------------------------------------|
| Spreadsheets         | Lotus 1 2 3 v2.3.....339                                                                                                             |
|                      | Lotus 1 2 3 v3 1 1.....309                                                                                                           |
|                      | Lotus 1 2 3 for Windows.....309                                                                                                      |
|                      | Excel v3.0.....319                                                                                                                   |
|                      | Quattro SE.....74                                                                                                                    |
|                      | Quattro Pro.....339                                                                                                                  |
|                      | Wingz PC.....339                                                                                                                     |
|                      | Always.....119                                                                                                                       |
|                      | Impress 21.....79                                                                                                                    |
|                      | Sideways.....59                                                                                                                      |
| Utilities            | 386 Max v5.1.....65                                                                                                                  |
|                      | Above Disk.....65                                                                                                                    |
|                      | Auto Menu.....39                                                                                                                     |
|                      | Blue Max.....94                                                                                                                      |
|                      | Central Point Anti Virus.....84                                                                                                      |
|                      | Central Point Backup.....84                                                                                                          |
|                      | Check it.....89                                                                                                                      |
|                      | Copy 1 PC.....29                                                                                                                     |
|                      | Direct Access.....69                                                                                                                 |
|                      | Disk Technician Gold.....114                                                                                                         |
|                      | Fastback v3.0.....114                                                                                                                |
| First Apps           | First Apps.....54                                                                                                                    |
|                      | Netroom.....54                                                                                                                       |
|                      | com Designer.....39                                                                                                                  |
|                      | Mac 1990.....99                                                                                                                      |
|                      | Men Works.....75                                                                                                                     |
|                      | Norton Utilities v6.01.....114                                                                                                       |
|                      | Norton AntiVirus.....89                                                                                                              |
|                      | Norton Backup.....99                                                                                                                 |
|                      | Norton Commander.....104                                                                                                             |
|                      | Norton Desktop for Windows.....99                                                                                                    |
|                      | PC Kwik Powerpack.....109                                                                                                            |
|                      | PC Tools Deluxe v7.1.....169                                                                                                         |
|                      | PC Tools Deluxe v7.1 w Anti Virus.....104                                                                                            |
|                      | Print Cache.....49                                                                                                                   |
|                      | Q DOS.....64                                                                                                                         |
|                      | QEMM 386 v6.0.....64                                                                                                                 |
|                      | GRAM.....54                                                                                                                          |
|                      | SPR PC.....149                                                                                                                       |
|                      | Spurite.....64                                                                                                                       |
|                      | Virus PC.....84                                                                                                                      |
|                      | Windows Express.....54                                                                                                               |
|                      | Xtree Gold.....94                                                                                                                    |
|                      | After Dark for Windows.....89                                                                                                        |
|                      | Laplink III.....104                                                                                                                  |
|                      | Mageplan.....104                                                                                                                     |
| Word Processing      | Am Pro v2.0.....289                                                                                                                  |
|                      | Am Pro upgrade.....89                                                                                                                |
|                      | Displaywrite.....239                                                                                                                 |
|                      | Double Up upgrade.....139                                                                                                            |
|                      | (Am Pro and 1 2 3 for Windows).....139                                                                                               |
|                      | Letter Perfect.....29                                                                                                                |
|                      | Multimate v4.0.....274                                                                                                               |
|                      | Professional Write Plus for Windows.....165                                                                                          |
|                      | Rightwriter.....52                                                                                                                   |
|                      | Word for Windows.....295                                                                                                             |
|                      | Word for Word Pro.....79                                                                                                             |
|                      | WordPerfect v5.1.....249                                                                                                             |
|                      | Wordstar v6.0.....214                                                                                                                |
|                      | Grammarly.....54                                                                                                                     |
|                      | Grammarly for Windows.....54                                                                                                         |
|                      | Word v5.5.....204                                                                                                                    |
| Hardware/Peripherals | Adobe Postscript Cart.....339                                                                                                        |
|                      | Adobe Type Cart #1.....159                                                                                                           |
|                      | Adobe Type Cart #2.....159                                                                                                           |
|                      | Advanced Gravis Joystick.....34                                                                                                      |
|                      | Advanced Gravis.....24                                                                                                               |
|                      | Eliminator Joystick Card.....539                                                                                                     |
|                      | canastate AF 2 Ethernet Starter Kit.....399                                                                                          |
|                      | Jump 250 Tape.....569                                                                                                                |
|                      | Backup Drive Internal.....469                                                                                                        |
|                      | V-Series Smartmodem 9600b v 42bis.....419                                                                                            |
|                      | Above Board Plus w 2mb.....74                                                                                                        |
|                      | Satisfaction Classic.....149                                                                                                         |
|                      | Microsoft Serial or Bus Mouse.....399                                                                                                |
|                      | Microsoft Mouse (Bus or Serial) with Windows.....399                                                                                 |
|                      | Pacific Page Postscript for HP Series II.....399                                                                                     |
|                      | Pacific Page Postscript for HP Series III.....399                                                                                    |
|                      | 1 2 4 Plus 2mb Memory Board for HP Series III.....269                                                                                |
|                      | Pacific 4mb Memory Board for HP Series III.....169                                                                                   |
|                      | 2 5 in One Light Cart.....299                                                                                                        |
|                      | Proachery Per PM2400 w/ V.42bis.....224                                                                                              |
| Printers             | Canon Bubble Jet 10ex.....325                                                                                                        |
|                      | Canon Bubble Jet 300.....459                                                                                                         |
|                      | Canon Bubble Jet 330.....599                                                                                                         |
|                      | Panasonic KX P1124.....299                                                                                                           |
|                      | Panasonic KX P2624.....469                                                                                                           |
| Specials             | Sharp JX-320 Color Scanner w/soft includes AT interface and Image-in Software.....1699                                               |
|                      | PS/2 interface and Image-in Software.....1789                                                                                        |
|                      | Sharp Notebook Computer 20 MHz 386 SX-2 meg ram 40 meg hard drive. 10" paper white LCD 4.5 lbs w/MS DOS 5.0 and Laplink III.....1699 |
|                      | Nec Silentwriter 90 w/rebate.....1529                                                                                                |



## SOFTWARE

### MEMORY MANAGEMENT

extends DOS 5.0 services with disk caching, a RAM disk, and print spooling, and it can even be configured to use DOS 5.0's LOADHIGH feature to load devices and TSRs into upper memory blocks (UMBs).

The installation is notable for its simplicity. All that's required by the routine is a line for DOS=HIGH in the CONFIG.SYS file. Once you answer a series of screen prompts, QMAPS automatically installs and configures the driver.

Among the values defined during setup, QMAPS configures the system for shared expanded/extended memory usage and excludes EMS mapping to ROM and video RAM areas. Beyond the basic default parameters, switches for copying BIOS code from ROM to fast RAM and accessing video RAM space can be edited into the CONFIG.SYS file.

#### COMMAND LINE CONTROL

A number of program control options can be executed from the command line. For example, the 96K of unused video graphics memory can be allocated to system memory by typing QMAPS VON or VOFF at the command line. All values are saved to an editable control file called QMAPS.INI. System status and display of memory usage can be brought to screen by entering QMAPS at the command line.

QMAPS really begins optimizing memory when you use its SMARTMOV utility. Remember, though, SMARTMOV can be used only after the memory driver has been initialized for the system and UMBs have been created. It can be execut-

ed either from the command line or from the installation menu. SMARTMOV methodically analyzes batch files, drivers, programs, and TSRs contained in the AUTOEXEC.BAT or CONFIG.SYS for the best fit and loading order into upper memory.

Using a series of reboots, SMARTMOV determines memory usage and assigns the appropriate UMBs for high loading. It's an efficient operation that automatically edits and inserts the QMAPS load high (QLH) command with the UMB specifications and saves all the information to its own reference file.

Much like a memory manager's driver parameters and specifications, QLH driver specs can be edited for fine-tuned memory usage. Among these, the LOADEXTEND command, which temporarily uses the 64K EMS page frame for program initialization, is probably the most important. Since it is not a default value and needs to be entered manually, LOADEXTEND requires only that the page frame address be located at the end of the UMB where you want to load a specified program.

#### MODEST MEMORY GAINS

Despite QMAPS's sophistication and ease of use, it did not deliver more memory for the money. When we used its defaults, gains in conventional memory on our fully loaded test platforms were modest at best. On the standalone system, the program leaves 595K of lower memory free, and on the network side, this dropped to 528K. In systems where large programs such as IPX and NETx exist, LOADEXTEND must be enabled to realize significant gains in conventional memory space. However, QMAPS' performance on our suite of EMS tests on both platforms rates clearly superior to that of all the other memory managers we evaluated except for QEMM-386 with Stealth implemented. It's a tribute to the efficiency of the QMAPS driver, and certainly solid ground for Quadtel to build on for future QMAPS releases.



#### QMAPS, Version 2.0

Quadtel Corp., 3190-J Airport Loop Dr., Costa Mesa, CA 92626; 714-754-4422.

List Price: \$129.95; UMBPro 2.0, \$89.95.

Requires: 1MB RAM, DOS 3.0 or later.

In Short: When used with DOS 5.0 or with its own UMBPro upper memory management partner, QMAPS, Version 2.0, performs efficiently in maximizing conventional memory and implementing EMS and XMS.

CIRCLE 463 ON READER SERVICE CARD



## 386MAX

by Barry Simon

Qualitas's 386MAX was the first 386 memory manager on the market, and its initial set of features set a standard for this

#### Suitability to Task

### 386MAX

|                           |   |   |   |
|---------------------------|---|---|---|
| High memory access        | ■ | ■ | 3 |
| Memory management         | ■ | ■ | 4 |
| DOS memory extension      | ■ | ■ | 3 |
| Microsoft Windows support | ■ | ■ | 3 |
| Optimization              | ■ | ■ | 4 |

entire class of products. In its current incarnation, the \$99.95 386MAX, Version 6.0, is stronger than ever and especially noteworthy for its installation features and DOS/protected-mode interface (DPMI) support (a companion product, BlueMAX, is sold to users of Micro Channel machines).

386MAX has long provided all the basics. It loads terminate-and-stay-resident programs and drivers high in a user-specified region. Qualitas was actually the first to introduce a feature called FlexFrame, which allows TSRs to use the expanded memory area during loading as long as they subsequently shrink and reside below that EMS area. It also has long supported EMS, extended memory, VDS, and the Virtual Control Program Interface (VCPI).

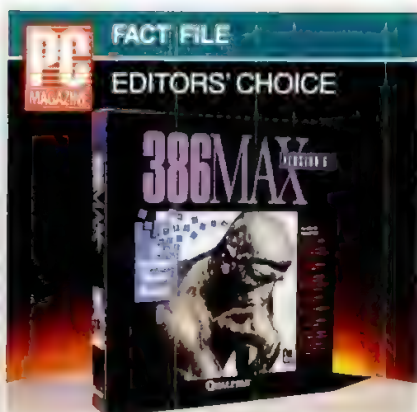
Version 6.0 boasts a number of features that catch up with and in some cases surpass those of QEMM-386. Like other memory managers, 386MAX has a shared pool of memory for EMS and extended memory, but it goes a step further, offering support for DPMI. While its memory reporting program (ASQ) is not as well designed as QEMM's Manifest, 386MAX makes up for this in practicality, with lucid help and tutorial information that can turn you into a memory maven.

Unlike QEMM-386, which uses Manifest after boot-up to determine if part of your BIOS region is unused, 386MAX automates the search and performs it during installation. Prior to Version 6.0, 386MAX had a reputation for slow handling of extended and expanded memory, but our tests show Qualitas has fixed this in the new version.

The key area where 386MAX does not match QEMM is in recovering the entire ROM BIOS region. 386MAX does make a gesture towards this service with a VGA Swap feature that moves the VGA BIOS to the B000-B800 region. This works in sys-



SOFTWARE  
MEMORY MANAGEMENT



**386MAX, Version 6.0**

Qualitas Inc., #1386, 7101 Wisconsin Ave.,  
Bethesda, MD 20814; 800-676-0386, 301-907-  
6700.

**List Price:** \$99.95; *BlueMAX* (for Micro Channel  
architecture machines), \$124.95.

**Requires:** 256K extended memory, DOS 3.0 or  
later

**In Short:** 386MAX is a well-designed memory  
manager notable for its DPML support. Its  
automatic memory optimizer is one of the best  
and one of the easiest to use.

CIRCLE 464 ON READER SERVICE CARD

tems without dual monitors or super VGAs, which use this memory area when they are in ultra-high-resolution modes (1,024 by 768 and up). By defragmenting the UMB region, VGA Swap makes the typically isolated 32K more usable. But it falls short of *QEMM*'s Stealth technology, which successfully remaps DOS's 64K BIOS code, in addition to video BIOS.

DPML support, unique to 386MAX, is one of its most important features. Both Microsoft Windows and OS/2 2.0 give DOS applications access to extended memory via DPML, so programs that can use it should soon appear. For now, most DPML applications also support VCPI and work with other memory managers. The main exception is Borland's *Turbo Debugger*, which in 386 Enhanced mode will run only with 386MAX.

**SPECIAL WINDOWS SUPPORT**

386MAX's Windows support is another special feature. *Memory Commander* and 386MAX are the only memory managers that support instancing of loaded TSRs; that is, they keep a separate copy of the TSR code in each DOS partition. Without instancing, you'll probably crash whenever you pop up a TSR in one DOS window, switch to another DOS window, and try to pop up the same TSR. Unique to

386MAX is *Virtual High DOS*, which allows you to load TSRs into high DOS within individual DOS windows.

Special care has been taken in the program's method of automatic optimization of your free UMB region. Like many of its competitors, 386MAX's Maximize program reboots the machine, but its use of a special replacement *COMMAND.COM* (written by the authors of *4DOS* and *NDOS*) to allow it to track nested and chained batch files is unique. Maximize will even attempt to reorder TSR load order intelligently to improve utilization of the UMB region.

Included is a special editor for *CONFIG.SYS* and *AUTOEXEC.BAT* that allows you to use a single keystroke to toggle the load command for a TSR between UMB and conventional memory. The package also includes a disk cache called Q-Cache.

While 386MAX will run on IBM PS/2s, you'll want the special *BlueMAX* version if you have one of those machines. This is a superset of 386MAX with several PS/2-specific features. PS/2s have ROMs in the top 128K, and *BlueMAX* can recover 80K to 84K of this memory. Owners of 286 systems with appropriate chip sets can also get memory management from 386MAX. There used to be a separate product called *Move'em*, but its capabilities have since been blended into the 386 product.

386MAX is of special interest to programmers who debug their own programs since there is support for *Turbo Debugger/386*. In addition, you'll find special hooks in the software version of The Periscope Company's *Periscope* debugger that allow it to use 386MAX managed memory to decrease its below-1MB memory hit to a mere 32K.

386MAX is rather like the Mercedes that used to appear in Qualitas's ads. It has solid engineering and quality built-in, but at the same time, it is a somewhat stolid choice. Those who don't mind a slightly more radical approach might want to look at the sportier *QEMM-386*, whose Stealth technology can squeeze out more memory. But if your ultimate goal is a supremely stable environment, 386MAX should be on your short list of memory managers. ■

*Barry Simon is a contributing editor of PC Magazine. Greg Pastrick is a Massachusetts-based free-lance writer and frequent contributor to PC Magazine.*

# DON'T BUY A LAN!

If you want any or all of the following capabilities—and nothing more, don't spend a pile of money and add complications to your life by getting a LAN. Consider instead the **Systemizer® Plus** or the **Systemizer SC**.

- ✦ You can exchange electronic mail (E-Mail) with your co-workers, including automatic distribution and archiving of memos. Even conduct on-screen discussions with co-workers.
- ✦ You can electronically transfer files between your PC's hard disk and co-workers' hard disks.
- ✦ Instead of being limited to just one printer you can access every printer in the office. Use a laser printer for word processing, a wide-carriage line printer for reports, and a color plotter or printer for graphic presentations.
- ✦ Your computer will no longer be tied up during the entire printing process, so you can get your work done faster. You can also reprint multiple collated copies of previously printed documents, independent of your PC and without having to use a copier.
- ✦ Select fonts, paper sizes and other printer options right from your desk.
- ✦ Access a remote modem and FAX machine from your PC.
- ✦ You and your co-workers can share access to a centralized hard-disk for storing boilerplate documents, drawings, reference files, etc.

All of the above can be yours for only 18¢ to 36¢ per day\* per user. No server, no technicians, no maintenance needed. Join the 100,000+ users who benefit from our connectivity solutions, ranging from printer sharing to full-blown networking. Call for details about receiving a no-risk evaluation package and the name of your nearest dealer. Available on government GSA, too.

 **CONNEXPERTS®**  
The connectivity experts...

**800-433-5373**

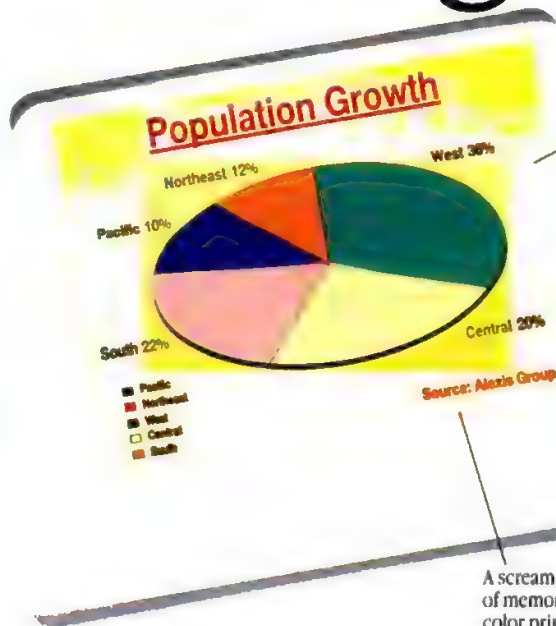
\*\$199 to \$399 MSRP depreciated over 3 years. Trademarks & ©1991 by Applied Creative Technology Inc.



Not only is the Phaser™ II PXi the first thermal wax printer with Adobe's PostScript™ Language Level 2 software, it also has HP-GL. What more could you want from a printer?



# Now make your ideas even brighter.



You say you want brilliant color fidelity? Rest assured the Phaser II PXi is approved by Pantone and features TekColor™ color matching.

A screaming 24 MHz RISC processor and 6 Mb of memory make the Phaser II PXi the fastest color printer on the market. Really.

So you have this great idea. One that'll win an account. Break a sales record. Or simply make you look like a genius. Don't blow it with a color printer that won't do your brainwork justice.

Get the new Phaser II PXi, a thermal wax printer that works simultaneously with Macs, PCs and workstations. It can generate 16.7 million colors at 300 dpi, and at \$7995, it's cost-effective.

To see the quality of its output first hand, call 1-800-835-6100, Dept. 16E and we'll send you a free sample.

The new Phaser II PXi. It'll make your ideas look as bright as they should.



**Tektronix**  
The best and the brightest.

Phaser and TekColor are trademarks of Tektronix, Inc. for color printers and related products. PostScript is a trademark of Adobe Systems Incorporated which is registered in the USA and other countries. Other marks are trademarks or registered trademarks of the manufacturers or marketers of the products with which the marks are associated.

CIRCLE 001 ON READER SERVICE CARD



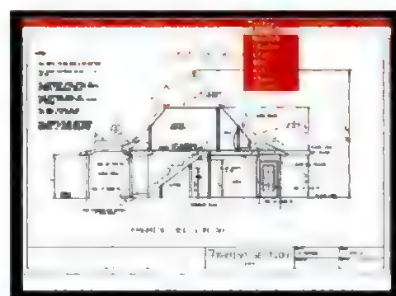
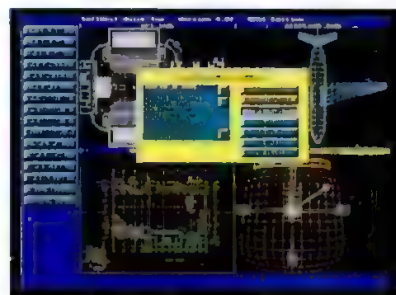
# 19 PROGRAMS THAT BUILD ON AUTOCAD

AutoCAD is the dominant CAD program in the world today, but hundreds of add-on programs from independent developers helped it to get there.

BY DAVID COHN

For many who use it, *AutoCAD* is more than just a computer program: It's a way of life. Offices once filled with drafting tables and T squares are now occupied by rows of personal computer design stations. And Autodesk's *AutoCAD* is the program running on more than 70 percent of those stations.

While not the first CAD package available for the PC, *AutoCAD* stood out from the beginning, because it offered users the ability to customize many of its features. That prompted many early customers to experiment,



## DISPLAY-LIST DRIVERS: Moving Around AutoCAD in Real Time

by David Cohn

Using a CAD program's pan-and-zoom functions usually results in long delays while *AutoCAD* reconstructs or *regenerates* the drawing from its binary database. To alleviate this problem, graphics card companies borrowed technology from earlier turnkey CAD systems and began producing boards that utilized dedicated graphics coprocessors and on-board memory to store the vectors that comprise the drawing in a display list. Rather than relying on the CPU to process the drawing file, the system could use the graphics card to manipulate this list independently, resulting in nearly instantaneous pans and zooms in many instances.

Unfortunately, when these display list-based boards first appeared, *AutoCAD* did not support display-list processing. Thus, early display-list boards had to trick *AutoCAD*, and most were very expensive.

In 1989, however, the *AutoCAD* display-list market took off. The combination of a VGA graphics card and driver software written to the latest Autodesk Device Interface (ADI) yielded the performance you would expect from expensive graphics boards at prices below \$500.

Today, display-list drivers for *AutoCAD* are quite common. No fewer than eight companies currently market software that will supercharge your graphics board for use with *AutoCAD*.

In fact, most sophisticated graphics cards now ship with an *AutoCAD* ADI driver, usually a slightly less feature-rich version of a driver from one of the same eight companies. Using a display-list driver on a Super VGA board at 800-by-600 or 1,024-by-768 resolution comes so close to the power of high-priced coprocessor-based boards that many high-end board manufacturers now market their own VGA display-list drivers, and they sell more copies of their driver software than graphics boards.

High-end boards certainly still have

their place, but they are purchased more for their other capabilities—such as super-high resolution, 24-bit color, and frame buffers—than for their ability to do fast pans and zooms. And next to drawing viewers, VGA display-list drivers are currently the hottest market for *AutoCAD* add-on software. If you are not using one already, any of these drivers represents a good way to make your *AutoCAD* system more productive. ■

### **AutoBoost**

AutoBoost Inc., 8 Phoenix Pl.,  
Andover, MA 01810; 508-475-8694.  
CIRCLE 506 ON READER SERVICE CARD

### **Auto-Plus**

Metheus Corp., 1600 NW Compton  
Pl., Beaverton, OR 97006-6905; 503-  
690-1550.  
CIRCLE 508 ON READER SERVICE CARD

### **DLD**

Panacea Inc., Post Office Sq., #4, 24  
Orchard View Dr., Londonderry, NH  
03053-3376; 603-437-5022.  
CIRCLE 510 ON READER SERVICE CARD

### **Focus**

Video Seven, 5150 El Camino Real,  
Suite B-21, Los Altos, CA 94022;  
415-967-9445.  
CIRCLE 511 ON READER SERVICE CARD

### **GT Express**

Artist Graphics, 2675 Patton Rd., St.  
Paul, MN 55113; 612-631-7800.  
CIRCLE 505 ON READER SERVICE CARD

### **Lightning Zoom!**

Martin Sales International, 824  
Charnelton St., Eugene, OR 97401;  
503-344-1154.  
CIRCLE 507 ON READER SERVICE CARD

### **Nth Drive**

Nth Graphics, 1807-S W. Braker Ln.,  
Austin, TX 78758; 512-832-1944.  
CIRCLE 509 ON READER SERVICE CARD

### **Soft Engine**

Vibrant Graphics, 12741 Research  
Blvd., Austin, TX 78759; 512-250-  
1711.  
CIRCLE 512 ON READER SERVICE CARD

first altering the program's menu structure, and later writing scripts and custom macros to speed up repetitive tasks. In 1986, Autodesk added a complete programming language, AutoLISP, which further enhanced *AutoCAD*'s customization capabilities. With AutoLISP, users could add new commands to the program—to delete all drawing entities of a particular type or automatically save a drawing after a specified interval, for example—thus tailoring the package to fit their individual needs.

In Release 11, Autodesk has gone further, adding a new programming interface, the AutoCAD Development System (ADS), that lets developers write more complex applications in high-level programming languages such as C; the applications can then be loaded and called using AutoLISP functions. An example is Autodesk's own solids-modeling software, *Advanced Modeling Extension (AME)*, which is available as an option for Release 11.

### **AUTOCAD AS GRAPHICS ENGINE**

*AutoCAD* is often referred to as a *graphics engine*. It provides the basic ability to draw and edit lines, arcs, and text (a total of 17 different types of drawing entities), but it offers little added advantage to the draftsman who uses it right out of the box. Around that engine, however, independent developers can build a variety of applications. Software designed for specific *vertical-market* design disciplines customizes *AutoCAD* for specific tasks.

Beyond its use in such fields as architecture and engineering, you can find *AutoCAD* in the offices of cartographers, boat builders, technical illustrators, land managers, and medical engineers. The specific drawing needs of these various professions are, of course, quite different; add-ons adapt *AutoCAD* to facilitate what is needed. For example, parallel lines may represent a wall to an architect; to a cartographer, they may represent a roadway. Once the lines are on paper, the observer can determine their meaning, but while the drawing is being created, the draftsman should not have to think about what those lines mean. Indeed, he should no longer need to draw two individual lines. With the right add-on program, the architect need only draw *walls*; the cartographer, *roads*.

Yet these vertical markets represent just a portion of the available offerings. A very different category of add-ons pro-



# INTRODUCING GENERIC CADD 6.0

## FULL-TIME CADD AVAILABLE FOR PART-TIME WORK.

**UPGRADES  
AVAILABLE**

Generic CADD® 6.0 is a feature-rich computer-aided design and drafting tool for those who want high-end performance at a reasonable price. It's ideal for the busy engineer or designer who may require CADD just part of the time. Today, Generic CADD offers more power than ever.

### IMPORT AUTOCAD FILES DIRECTLY

With Generic CADD 6.0 you can easily import 2D files from AutoCAD®-based designers and drafting departments. Plus, its fast DXF In/Out feature lets you work with a myriad of popular CAD, CAM, CAE and GIS software.

### NEW FEATURES AND EASE OF USE

Generic CADD 6.0 has a new macro programming language to help you eliminate repetitive commands. Or even create new features. A multi-view option lets you split the screen into windows, each having a different zoom factor. Its bill-of-material generator builds parts lists and reports. And thanks to extensive online help and all-new tutorial, you'll be productive in just hours.

CALL 408-252-2000

**442 Help Wanted E H**

**ENGINEERING DEPT  
SEEKS CADD ON  
PART-TIME BASIS**

Part time CADD expert needed for rapidly growing, high energy company. Must be capable of interfacing with our clients, our drafting department, and all levels of management.

Candidate should possess an ability to work well with an assortment of software programs, especially AutoCAD, and operate on a variety of hardware. Should be available to be on call 24 hours a day and must be responsive to making immediate changes.

We offer a pleasant team-oriented work atmosphere in a modern well-equipped facility. opportunity for advancement and a host of benefits. Send resumes and work samples to:

**PreCision Manufacturing**  
11911 34th Avenue  
Seattle, WA 98011  
206/487-2233

**EXECUTIVE DIRECTOR**  
Production Control Dept.

### HIGHLY COMPATIBLE

Generic CADD 6.0 runs on standard desktop PCs, including XT's, AT's, 386's and even laptops. Plus, it works with leading word processors, desktop publishers and draw and paint programs. Such as WordPerfect, PageMaker and CorelDraw.



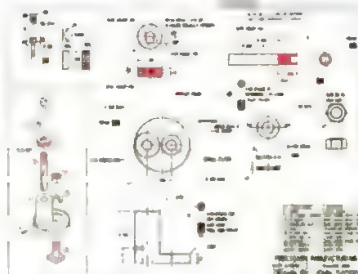
Easily generate process flow, system diagrams and schematics.

### PRICED RIGHT— EVEN FOR PART-TIME WORK

At \$495, you can easily justify the cost of Generic CADD 6.0, even if you use it only part of the time. It's so affordable every engineer can have a copy.

For more information or the name of a Generic CADD retailer near you, call us at

**1-800-228-3601, Ext. 803.**



*Produce professional drawings from initial concepts to finished production blueprints.*



"For pure ease of use, power, and speed at a reasonable price, Generic CADD is hard to beat."

*PC Magazine 12/17/91*



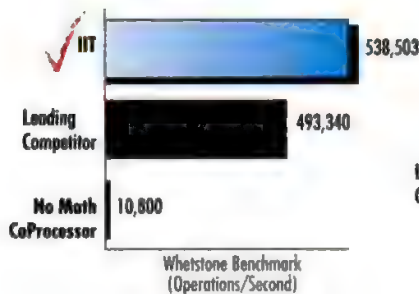
**AUTODESK**

**EXTRA SPEED FOR CAD**

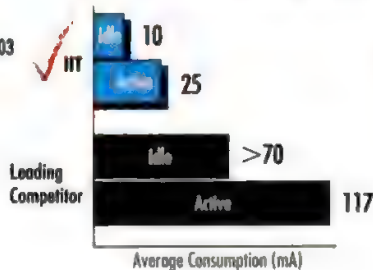
# WHEN IT COMES TO MATH COPROCESSORS THE CHOICE IS SIMPLE!



## HIGH PERFORMANCE



## LOW POWER CONSUMPTION



with Clock Running at Full Speed

## HIGHEST SPEED GRADES



## VALUE



- ✓ **Guaranteed 100% Compatibility with all 286, 386 and 386SX systems**
- ✓ **Warranted For the Lifetime of Your System**
- ✓ **Free QAPLUS and POWERMETER Software**

Test results obtained on a 20 MHz 386SX system.

The IIT logo is a trademark of Integrated Information Technology, Inc. (IIT). QAPLUS and POWERMETER are trademarks of DiagSoft, Inc. All other trademarks are of their respective companies. ©1991 IIT. All rights reserved.

Call now for more information—  
1-800-832-0770  
408-727-1885

**INTEGRATED  
INFORMATION**  
TECHNOLOGY, INC.



## GRAPHICS AUTOCAD UTILITIES

vides important generalized features missing from *AutoCAD*, as opposed to those aimed at specific disciplines. These *horizontal* utilities include such items as text editors, fonts, hatch patterns, links to external databases, and file managers that let you view and manipulate *AutoCAD* drawing files without having to load *AutoCAD*. While vertical-market applications appeal only to users within the targeted markets, these general utilities are useful to virtually anyone who uses *AutoCAD*, and they may even be valuable to those who don't use the program but work closely with others who do.

Horizontal *AutoCAD* utilities are nearly as numerous as specialized vertical-market applications. *PC Magazine* counted no fewer than 300 general-purpose utilities among more than 1,000 third-party programs listed in Autodesk's *AutoCAD Resource Guide*. These included seven packages of fonts or hatch patterns; five plot spoolers; ten programs for editing and managing shapes, fonts, and menus; and ten graphics display drivers that vastly increase the speed of VGA graphics boards when used with *AutoCAD* (see the sidebar "Display-List Drivers: Moving Around *AutoCAD* in Real Time"). The guide also includes examples of two especially popular kinds of *AutoCAD* utilities: the ten file-viewer/drawing-management programs and the nine text editors reviewed on the following pages. Because these products differ so greatly in their intended purpose, we chose not to award an Editors' Choice in either category.

### DRAWING VIEWERS

## *Visual File Management*

by David Cohn

Almost as soon as drafting departments began switching to CAD, a problem arose for managers: In the paper-and-T-square era, the boss could wander around the drafting room and look over shoulders to see how a drawing was progressing. That all changed with the move to CAD.

The casual glance over the drafter's shoulder was replaced by a puzzled stare at a CRT. It is difficult to view an entire 24-by-36-inch drawing within the confines of a monitor. And if you've forgotten the exact filename of the drawing you are looking for, you may need to load

drawing after drawing, typing each filename at *AutoCAD*'s main menu until you find the right one.

A number of developers rose to the occasion, creating programs that let you display *AutoCAD* drawing files much more quickly by simply highlighting filenames, without the need to load *AutoCAD* first. This was no easy feat. Autodesk has never

published specifications for its .DWG file format, and in fact, the company has changed that format with each release of the program as new features were added. Thus, developers have had to reverse-engineer their viewing utilities—and keep up with constant change.

### GETTING AROUND

To make them truly useful, most developers strove to make their *AutoCAD* draw-

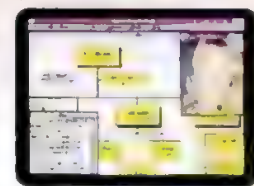


# Instant ORGcharting!

## The Organizational Chart Solution for Windows.

*Instant ORGcharting!* is the only Microsoft Windows program specifically designed to make, edit, and print organizational charts and tree diagrams. Easy to learn and even easier to use, you'll be creating professional looking charts in a fraction of the time required by other programs.

Just point and click to automatically create a perfectly spaced and aligned chart. Choose from a virtually unlimited combination of chart styles, fonts, colors, and patterns. You can even link employee pictures, attach notes to boxes, export to your favorite word processor and much more. And, as with all Roykore products, our free support Hotline is available if you ever need assistance.




## Roykore™

Drawing Tools for Business

**1-800-227-0847**

2215 Filbert Street, San Francisco, CA 94123  
Phone: (415) 563-9175 Fax: (415) 563-0836

Instant ORGcharting! is a trademark of Roykore, Inc. Microsoft and Windows are trademarks of Microsoft Corporation.

# How important is our new Windows multimedia software?

## How important is your presentation?

The software you're currently using is fine for most of your presentations.

But when the success of your next one could affect something important—like your career, for example—you'd better take *Action!*™

With this unique Windows®-based multimedia package you can instantly add dazzling new dimensions of excitement and impact.

Text. Graphics. Sound. Motion. Animation. Even interactivity.

In fact, the only thing more exciting than an *Action!* presentation is how quick and easy it is to create one. Even if it's your very first one.



Along with a handy "Getting Started" video, *Action!* comes complete with over 100 professionally-designed templates that you can quickly tailor to suit your requirements.

You can create your own graphics. Add your own sounds.

Or borrow graphics *and*

sounds from the built-in ClipMedia™ library.

You can also import business charts and graphics from other applications and use *Action!* to bring them to life.

Take *Action!* today. Starting tomorrow, your presentations will never be the same.

**MACROMIND**  
**PARACOMP**

The Multimedia Company

Take *Action!* before March 31st, and get our Multimedia Remote Control, a \$149 value, absolutely free. Call 800-248-4477 Ext. 600, for more information.

Action! U.S. Suggested Retail Price \$495.

CIRCLE 181 ON READER SERVICE CARD



**Most developers  
strove to make  
their drawing viewers  
easier to use than  
AutoCAD itself.**

ing viewers easier to use than *AutoCAD* itself. And to transcend the confines of the CRT, the drawing viewer really has to let you pan and zoom about the drawing file, just as *AutoCAD* does.

Instead of an entire drawing, though, you may often need to locate a single block—a collection of entities saved as a unit—that you would reuse if only you could find it. Most drawing viewers, therefore, give you the ability to display individual blocks within a drawing and to turn individual layers on and off.

As competition among these programs has heated up, developers have added other features. For example, most let you copy, rename, or delete files simply by clicking on their filenames with a mouse. Others can quickly produce a print or plot of any drawing. Still other programs let you dispense with the need for check prints entirely by adding nondestructive "redline" notes that the draftsman will see the next time the drawing is loaded.

**TOTAL DRAWING MANAGEMENT**

Some programs even include a complete drawing database, letting you search for those missing drawings both visually and via database queries. Two programs not included in this review, *AutoBase* (from Cyco International, Atlanta, Georgia; 404-634-3302) and *AutoEDMS* (from ACS Telecom, Lomita, California; 213-325-3055) are actually complete graphics-based relational database programs with integral drawing viewers.

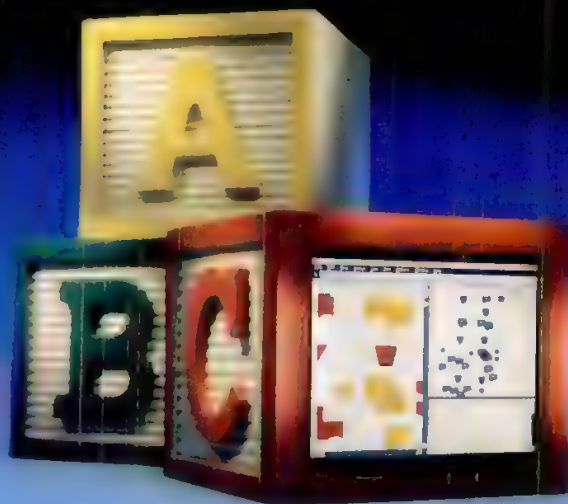
Not all drawing viewers are created equal, however. Indeed, some developers have deciphered the .DWG file format more adequately than others, and Autodesk continues to complicate their jobs. *AutoCAD*, Release 11—the latest version of the program—adds several new features that confound many of the viewing programs. The most troublesome, called *paper space*, enables *AutoCAD* to display multiple views of a drawing on-screen at once, exactly as it will later be plotted.

Another, *reference files*, lets you include several external files in a master drawing without actually loading the referenced drawings' entities; this is similar to dynamic data exchange (DDE) under Windows.

Add to this mix the desirability of being able to display formats besides

.DWG, plus the need for each developer to invent its own graphical user interface (one viewer runs under Windows, and none look much like *AutoCAD*), and you have a very broad feature set. Yet if you use *AutoCAD* or work with *AutoCAD*-related files, you do need a drawing viewer—and one of these ten programs will probably meet your needs, though none of them are right for everybody.

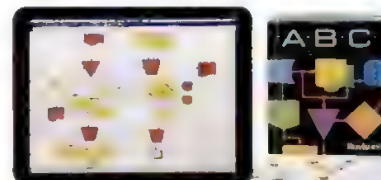
# Flowcharting as Simple as ABC.



*ABC Flowcharter* for Microsoft Windows is the fastest, easiest, and most powerful PC flowcharting program available — which is probably why it's the #1 selling Windows flowcharting program.

Automatic shape sizing, line routing, and shape alignment let you create, edit, and print high-quality charts faster and easier than ever before. Simply move a shape, and *ABC Flowcharter* automatically reroutes the connections, as well as attached text. Choose from a full palette of colors, patterns, border styles and fonts. You can even link shapes to sub-charts for greater detail, attach notes for additional information, and much more. And, as with all Roykore products, our free support Hotline is available if you ever need assistance.

To order, contact your local dealer. Or, for more information, free chart samples, or a demonstration disk, call us at 1-800-227-0847. No matter how basic or complex your flowcharting needs may be, *ABC Flowcharter* will make your job simpler and more efficient. Retail price \$295.00.



**Roykore™**  
Drawing Tools for Business

1-800-227-0847

2215 Filbert Street, San Francisco, CA 94123  
Phone: (415) 563-9175 Fax: (415) 563-0836

ABC Flowcharter is a trademark of Roykore, Inc. Microsoft and Windows are trademarks of Microsoft Corporation.

CIRCLE 124 ON READER SERVICE CARD

# Soon, Eight Ho Computing Will



## AMD Introduces The World's First 386 Microprocessor With 3-Volt Technology.

Two standard dry-cell batteries. There's really nothing special about them. Aside from the fact that they can run a powerful, portable 386 computer for a full eight hours. Provided, of course, that portable is built around a low-voltage Am386™ microprocessor.



*The 25MHz DXLV and the 25MHz SXLV are available in PQFP packaging*

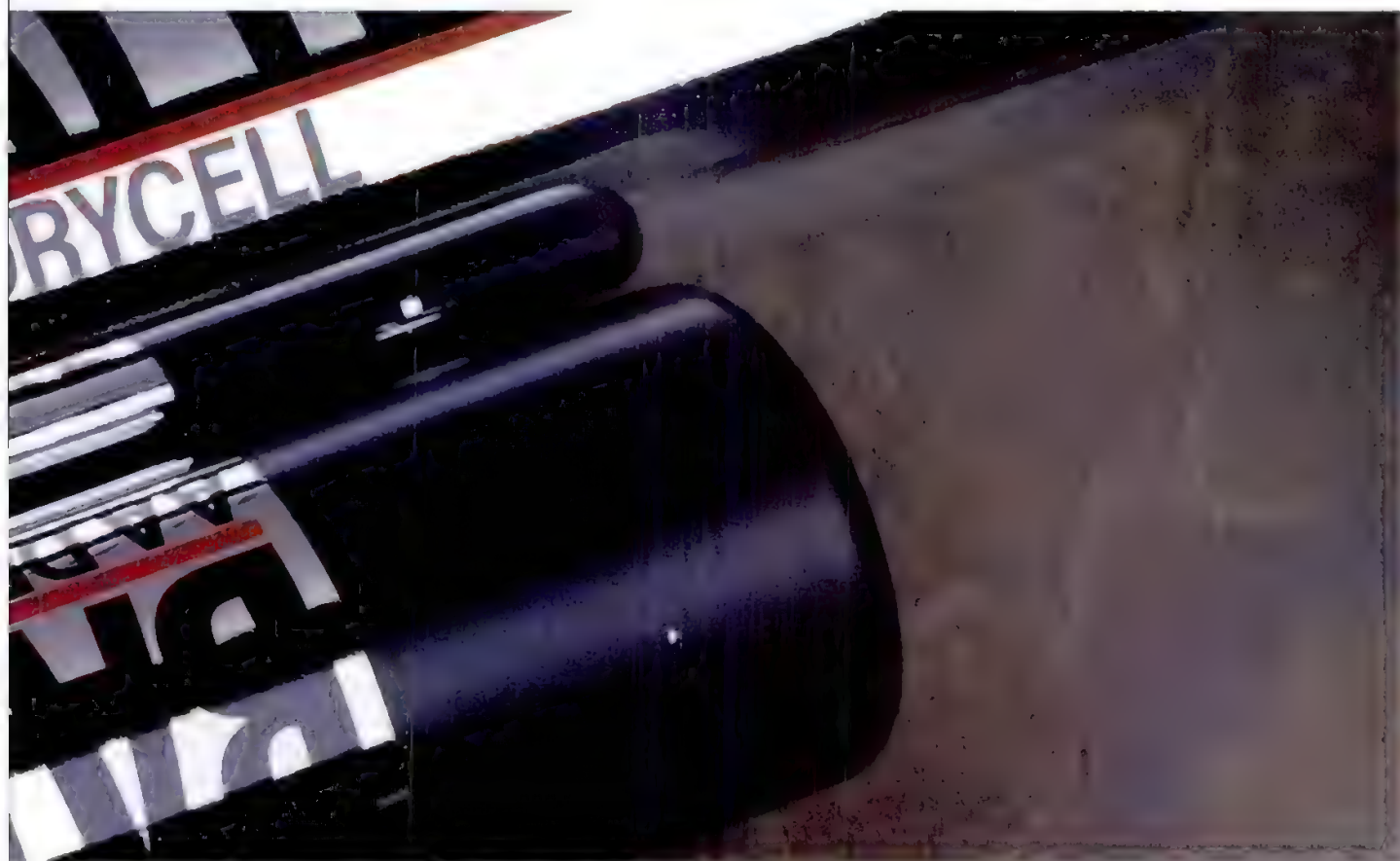


Thanks to the low-voltage Am386 microprocessors, laptop, palmtop and notebook computer designs will become smaller, lighter, and more powerful than ever before.

With battery life of up to eight hours or more. That's a full day's worth of 386 performance—the per-



# urs Of Portable Look Like This.



formance you need to run sophisticated applications like Windows™ 3.0.

And rest assured, the low-voltage Am386 microprocessors are proven compatible and comply fully with JEDEC standards for low-power, 3-volt computing. We can even supply you with the 3-volt EPROMs your systems will need. Other 3-volt system logic is also readily available.

For more information on the low-voltage

Am386 microprocessors call AMD today at **1-800-222-9323**. You'll never look at dry-cell batteries the same way again.



**Advanced Micro Devices**

*"We're Not Your Competition."™*

## AUTOCAD UTILITIES: DRAWING VIEWERS

### AutoManager Professional

Cyco International's *AutoManager Professional* (\$495) boasts an impressive pedigree. Its predecessor, *AutoManager*, was the first add-on program designed to display *AutoCAD* drawing files. This new version builds on that tradition, adding .DXF viewing, redlining, and the ability to print and plot. It is easy to use and gets drawings on-screen quickly.

Initially, the program's Windows-like screen shows a single graphics window, but you can open additional windows to display multiple drawings—as many drawings as memory permits. You can tile, overlay, move, and resize these windows using a mouse.

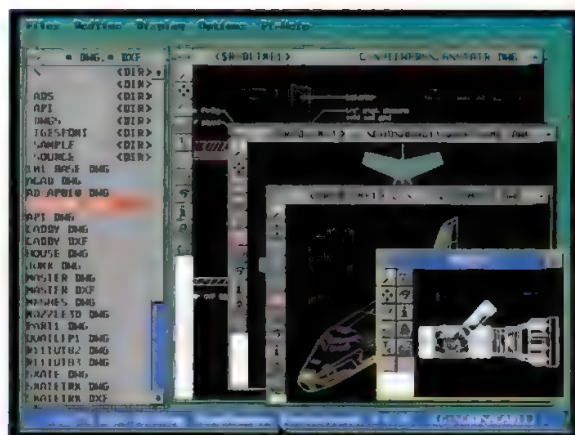
*AutoManager Professional* has no trouble displaying reference files, but it does not currently support *AutoCAD*'s paper space entities. (By the time you read this, Cyco expects to have rectified that

## GRAPHICS AUTOCAD UTILITIES

shortcoming.) And though it can use *AutoCAD* fonts for redlining, it has difficulty displaying some of that program's text fonts.

When you exit *AutoManager Professional*, you can leave it loaded as a 20K TSR and later activate it from within *AutoCAD* to insert drawings as *AutoCAD* blocks. Several supplied keyboard macros and scripts also let you start *AutoCAD* to edit the drawing currently being displayed and run the Cyco program as a TSR; you can even pop up *AutoManager Professional* while running programs other than *AutoCAD*.

Its ability to remain in memory and available at all times makes *AutoManager Professional* a versatile program. Aside from its current lack of paper space support, *AutoManager Professional* is a winner.



Many *AutoManager Professional* functions are accessible by clicking on the icons attached to each window.

### AutoManager Professional, Version 4.22

Cyco International, 1908 Cliff Valley Way, #2000, Atlanta, GA 30329-9819; 404-634-3302.

**List Price:** Single user, \$495; network version, \$995.

**Requires:** 1MB RAM, DOS 3.1 or later.  
CIRCLE 513 ON READER SERVICE CARD

## At \$269 It's A Great Buy.

We're not talking peanuts here.

We're talking a lot of technology for the buck.

Industry standard technology. From the company that pioneered minicartridge drives in 1984.

Our AccuTrak® Standard tape drives can back up 120 megabytes or as much as 250 megabytes. On a single minicartridge.

Available in internal models for ATs and compatibles, AccuTrak Standard drives can interchange data with tape drives sold by IBM, Compaq, NCR, HP, NEC, Data General, Zenith and others. They also provide support for UNIX/Xenix systems. As we said, this is the industry standard.



With every AccuTrak drive, you get a free copy of EzTape® software for DOS. Experts have made EzTape software another industry standard because it provides powerful solutions not only for DOS, but for

Windows and OS/2 as well.

EzTape is also the standard in networking. Supporting NetWare, LAN Manager and LAN Server, to name a few.

Your AccuTrak Standard drive comes with a free one-year warranty. And free technical support.

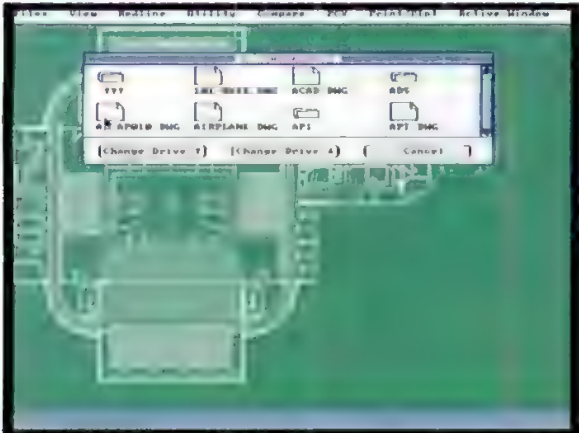
So you even get backup for your backup.

Now that's a great buy.



## AutoSight Access

**AutoSight Access (\$299)** aspires to be more than just a drawing viewer. AutoSight has added options such as file conversion and revision control to the usual features; unfortunately, in the process the vendor has shortchanged us in terms of



**AutoSight Access** uses a *GEM*-like interface but fails to sort files and subdirectories separately, making it hard to maneuver through the file list.

**the capabilities for viewing drawings.**

The program can display .DWG, .DXF, HPGL, and .PCX files. But *AutoSight Access* can only display three-dimensional drawings in plan view; it cannot display shape entities or paper space entities or line types in their true appearance. It does, however, handle reference files.

The program's strong suit is its ability to display revisions for comparison. It overlays images on top of each other using different colors, making it easy to see changes. It also lets you convert files between different versions of *AutoCAD*, or convert a .DXF or HPGL plot file into an *AutoCAD* drawing file, which is useful as a last-resort file-recovery technique.

Loading files is a bit more cumbersome than necessary; you must reconfirm the file extension before the

program will display its file-selection dialog box. Rather than a file list, *Auto-Sight Access* uses folder and file icons reminiscent of the *GEM* interface, and you may need to scroll through very large displays to find the file you need.

Its inability to display the complete set of *AutoCAD* drawing entities makes *AutoSight Access* difficult to recommend as a drawing viewer. For file-conversion and revision-control capabilities, though, it's hard to beat.

## AutoSight Access, Version 3.0

**AutoSight Inc., P.O. Box 362086,  
Melbourne, FL 32936: 407-242-5865.**

**List Price:** Single user, \$299; five users, \$899; ten users, \$1,499.

**Requires:** 640K RAM, DOS 3.0 or later.  
750K hard disk space, color VGA,  
pointing device recommended.

CIRCLE 514 ON READER SERVICE CARD

## AutoView Plus

Simplicity need not mean low functionality, as demonstrated by MarComp's *AutoView Plus* (\$195). This well-organ-

## At \$379 It's Even Better.

For a few dollars more, things  
get even better.

You could own an  
**AccuTrak Plus** tape drive.

AccuTrak Plus is a complete solution in a single box. Available in 120 and 250 megabyte models, either internal or external, for both AT and Micro Channel systems.

Along with your AccuTrak Plus drive, you receive a free, extended length, pre-formatted tape cartridge, a free copy of EzTape Plus software for DOS, and a free copy of EzTape 3.0 software for Windows. Added benefits worth over \$250.

Plus a two-year warranty and our outstanding technical support. Also free.



So the choice is yours.

You can get a great deal on an AccuTrak Standard tape backup system. Or an even better deal on an AccuTrak Plus tape backup system.

Either way,  
you'll get the

minicartridge drive that's back-

ing up more computers than all of the other minicartridge drives combined. So please call 1-800-BACKUP-1 for the name of the Irwin dealer nearest you.

And get a great deal.

**IRWIN**  
An Archive Company  
The Choice Of Experts



That's right, Digicom Systems, Inc. was the first modem manufacturer to introduce V.32bis and CCITT Group 3 send and receive fax capabilities in the same modem.

The 9624LE Plus operates at 14,400 bps true full duplex, which is 50% faster than V.32 modems and 6 times faster than 2400 bps modems. Effective throughputs of 38,400 bps can be achieved when you add V.42bis data compression. The 9624LE Plus also supports V.42 error correction and MNP levels 2 through 5, allowing you to transmit error-free data.



The 9624LE Plus has Group 3 send and receive fax at 9600 bps. Easy-to-use fax software allows you to send crisp and clean faxes directly from your PC, which means you'll never have to wait in line at the fax machine again.

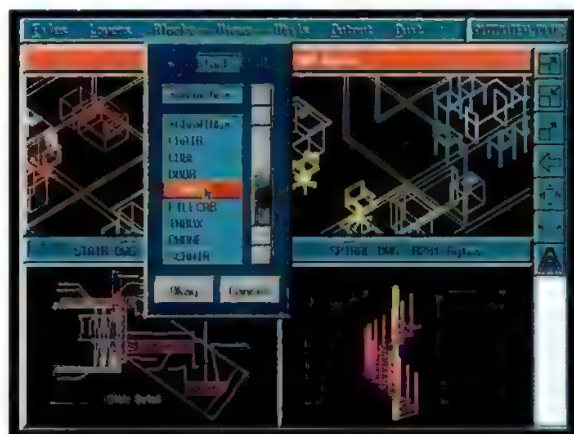


**Digicom Systems, Inc.**  
188 Topaz Street  
Milpitas, CA 95035-5429

**1-800-833-8900**

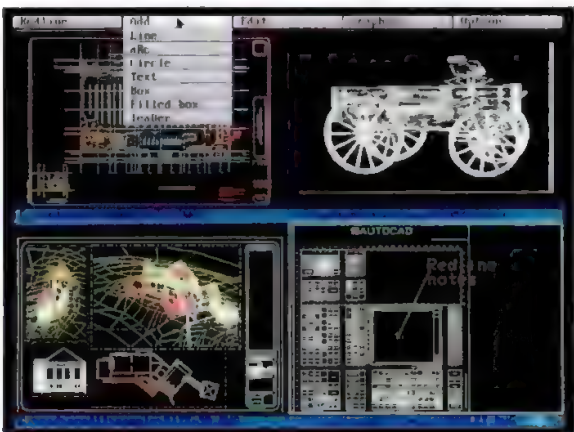
MNP is a registered trademark of Microcom, Inc.

ized viewing program may not have the richest feature set around, but it can easily handle most *AutoCAD* entities.



The main screen consists of seven pull-down menus, which you can navigate via mouse, arrayed above a single display window. You can split this window into a maximum of four separate windows, each displaying a separate .DWG file. Currently, *AutoView Plus* can display only *AutoCAD* .DWG files. By the time you read this, though, Version 3.8 of the program should be available, and it will display .DXF files.

Seven icons along the right of the screen let you zoom in or out, pan, display the previous view, rotate the drawing in 3-D, or load the current drawing into *AutoCAD*. Not all of these features work as well as they should, though. To zoom out to the



**AutoVue displays six raster formats (.PCX, for example) in addition to AutoCAD drawings, slides, .DXF files, and plot files.**

drawing's extents, you must select \*PLAN/EXT\* from the Views pull-down menu (which is hardly intuitive). And while you can rotate a 3-D drawing about any axis, there is no way to specify a 3-D

viewpoint. For all its limitations, it may still merit a try. To its credit, *AutoView Plus* displays most entities properly and even handles paper space and reference files. It is reasonably priced, has a clean interface, and should serve quite well if you only need to view drawing files.

MarComp, 13 Lauriann,  
#100, Parkton, MD 21120;  
301-343-2743.

**Requires:** 640K RAM,  
1MB hard disk space,  
DOS 3.0 or later. Pointing

CIRCLE 515 ON READER SERVICE CARD

If speed is more important to you than the display of shape entities, turn to Cimmetry Systems' *AutoVue* (\$250). This drawing viewer is part of a product line that includes a redlining program (*AutoVue Redline*, \$400) and a complete drawing database management program (*AutoVue InteGrator*, \$450).

*AutoVue* may seem rough around the edges, but it gets drawings on-screen faster than most programs in our roundup. You can configure it for a mouse or one of several digitizers. The package also supports a variety of graphics cards, printers, plotters, and ADI drivers, including *AutoCAD* ADI digitizer drivers.

While we were unable to get *AutoVue* to display shape files properly, it does handle paper space and reference files flawlessly. The program also displays more file formats than most. On the output side, the program can convert any displayed image into CalComp, .DXF, or HPGL vector formats, making it useful as a raster-to-vector conversion program as



# GO FIGURE!

**D**esignCAD 2D. Like Leonardo da Vinci's concept of a rotary blade aircraft, it is ahead of its time, not only in technology, but also in cost and value.

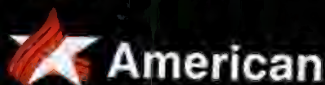
DesignCAD 2D is only \$349, and it has more and better features than the other CAD programs that cost \$3,000!

And, if you're ready for a three dimensional CAD program, there is the state-of-the-art DesignCAD 3D ... for only \$499!

So, how come theirs costs several thousand dollars and ours costs a couple hundred? Go figure. (Why do you think the Mona Lisa is smiling like that?)

*Your product designed with DesignCAD?  
Let us know, and maybe we'll put it in one of our ads.*

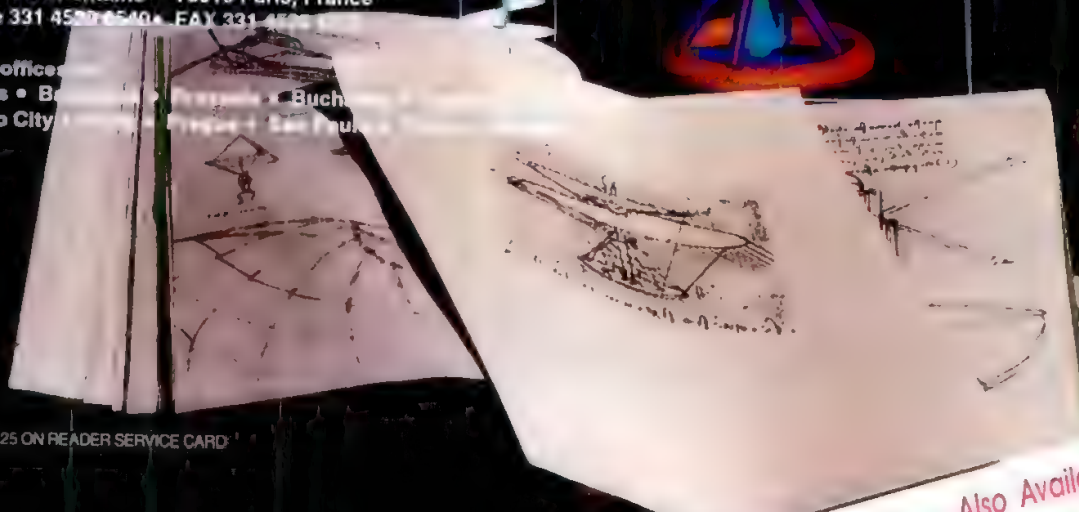
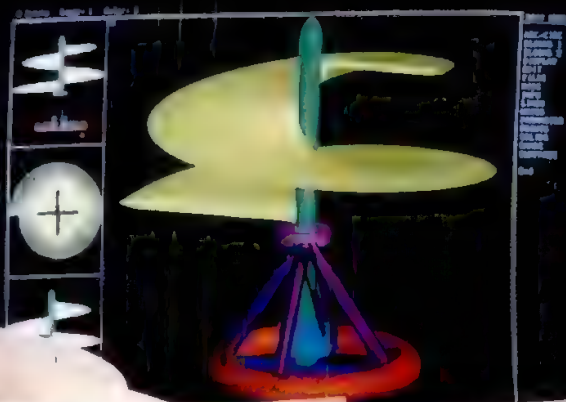
For a free demo disk  
and 16 page color brochure,  
contact:



**American**  
Small Business Computers, Inc.  
One American Way • Pryor, Oklahoma 74361  
(918) 825-4844 • FAX (918) 825-6359

European Headquarters:  
102 Rue La Fontaine • 75016 Paris, France  
Phone 331 4520 6540 • FAX 331 4520 6541

Other offices:  
Athens • Barcelona • Frankfurt • Bucharest • London  
Mexico City • Montreal • Prague • San Paulo • Toronto





well. The resulting vector files may contain many short vectors, though.

*AutoVue* has two additional features that are found only in a handful of other viewing programs: an overlay command, which lets you load a second drawing on top of one already being displayed, and the ability to manipulate multiple viewports individually. Version 11.4, which did not ship in time for this review, adds a number of new conversions as well. Both DOS and Windows versions are available.

If being able to display several types of raster and vector file formats quickly is your main concern, *AutoVue* may be just what you need.

#### **AutoVue, Version 11.2**

Cimmetry Systems Inc., 1430 Massachusetts Ave., #306, Cambridge, MA 02138; 800-361-1904, 514-735-3219.

**List Price:** \$250; *AutoVue Redline*, \$400; *AutoVue InteGrator*, \$450.

**Requires:** 386 PC or better with 640K RAM, 1MB hard disk space, math coprocessor, DOS 3.3. Pointing device recommended.

CIRCLE 516 ON READER SERVICE CARD

## Drawing Librarian Professional

SoftSource's *Drawing Librarian Professional* provides just about everything you could possibly ask for in a drawing viewer/management program. This \$500

## Drawing Librarian Professional provides an array of redlining and linking features.

top-of-the-line package builds on the company's Windows version and versions for Unix-based workstations, adding redlining, embedded links, and a complete scripting language. SoftSource is constantly enhancing *Drawing Librarian Professional*, and in this latest release has perfected the display of both paper space and *AutoCAD*'s reference files.

The drawing display window can be divided into 4, 9, 16, or 25 separate windows. User-definable file masks let you display one or more file types; files are displayed in the current window as soon as you select them. But you can also customize the program using its built-in scripting language. You can change the menus and disable and remove features. In fact, CAD managers can write complete menu-based applications to automate complex functions for inexperienced users, allowing *Drawing Librarian* to serve as a complete front end for their *AutoCAD* systems. *Drawing Librarian* has no problems displaying drawing entities, except for polylines with varied line types, which display as continuous polylines. And while the program is already one of the fastest at getting drawings on-screen, you can turn off the display of true fonts and solid fills to speed it further.

A CAD manager's dream, *Drawing Librarian* provides an excellent array of redlining and linking features. Anyone with a PC can view an *AutoCAD* drawing and add revision notes. These notes are stored in a separate file that automatically loads whenever the original file is viewed using *Drawing Librarian*; the redline information can also be merged into a separate

layer within the *AutoCAD* drawing.

*Drawing Librarian Professional* also lets you group files into projects, extract drawing attributes to a comma-delimited or Lotus-compatible database format, rotate 3-D objects in real time, and archive files with a single pick. You would be hard-pressed to find another viewing package at any price that offers as much while remaining easy to use.

#### **Drawing Librarian Professional, Release 1991.7**

SoftSource Inc., 301 W. Holly, Bellingham, WA 98225; 800-626-0999, 206-676-0999.

**List Price:** \$500 per user; 5 users or more, \$250 each.

**Requires:** 640K RAM, 1MB hard disk space, math coprocessor, DOS 3.0 or later.

CIRCLE 517 ON READER SERVICE CARD

## FastLook Plus

*FastLook Plus* (\$295) is the only drawing viewer in this roundup that runs under Microsoft Windows. This is both a blessing and a curse. On the plus side, the program makes excellent use of the Windows screen. The seven pull-down menus are supplemented by ten command buttons that let you view blocks and layers, zoom in and out, and toggle the redlining feature. (A DOS version of the program comes with a runtime copy of Windows 2.0.) On the other hand, Windows slows down what should be a speedy program.

*FastLook Plus* displays only one drawing at a time, but it is a simple matter to start a second copy of the program in another window. In our experience, the program proved unable to display saved views; it also had problems handling individual blocks. When you try to look at the blocks, for example, the drawing is blank until you zoom to its extents. Once in block mode, you'll need to reload the drawing in order to view it as a whole. Fortunately, *FastLook Plus* has no problems working with paper space entities or reference files.

The program's redlining feature works flawlessly. It automatically saves notations in a separate file that can be imported into *AutoCAD* or deleted when it is no longer needed.

*FastLook Plus* does gain some power from Windows (it's very easy to copy a portion of an *AutoCAD* drawing to the



*Drawing Librarian Professional's* screen can be divided into as many as 25 viewports. You can save any viewport as a slide, .DXF, or HPGL plot file, or output it to a printer.



# See the Difference.

*"Using each adapter at VGA, 800-by-600 and 1,024-by-768 pixel resolutions, all test images were displayed crisply."*

-- PC Week

*"The image is the brightest we've ever seen, even in the brightly-sunlit new CADalyst office."*

-- CADalyst

*"The intelligence built into this monitor eliminates all of the arm stretching and wheel turning so often associated with video mode changes."*

-- PC Magazine

*"Nanao thoughtfully places the seven most-used controls on the front of the monitor, unobtrusively tucked below the faceplate."*

-- Macworld



See the difference that the industry experts agree has set the **Nanao Flexscan 9080i** apart from other monitors.

## The Difference Will Impress You.

Color yourself impressed by the Nanao Flexscan 9080i's multiscanning abilities and high resolution. The 1280 x 1024 non-interlaced resolution increases productivity and enhances graphics applications beyond compare. Its high refresh rate (74Hz) is easy on the eyes. And with sharper text and brighter colors, the 9080i delivers the high quality professionals need...and want!

## The Difference Will Excite You.

Get excited about doing what you've always wanted to do with Windows on the 9080i's larger 16-inch screen area. Highly compatible, in compliance with the Video Electronics Standards Association. Convergence & pin-cushioning controls. Dual inputs for two computers or two boards. The little differences that make for an exciting new monitor.



## The Difference Will Comfort You.

Sometimes for high performance you need to give up creature comforts. But not with the 9080i. Sit back and relax in front of your Nanao monitor and its convenient front control panel. Almost every adjustment is within your reach. Nanao Flexscan monitors even align themselves with the Swedish MPR standards of low radiation emissions and give you an anti-static coating, fulfilling your ergonomic needs.

See the family of monitors ready for the next step in high resolution. To see the difference for yourself, contact your local Nanao dealer or call us at **1-800-800-5202**.

# NANAO®

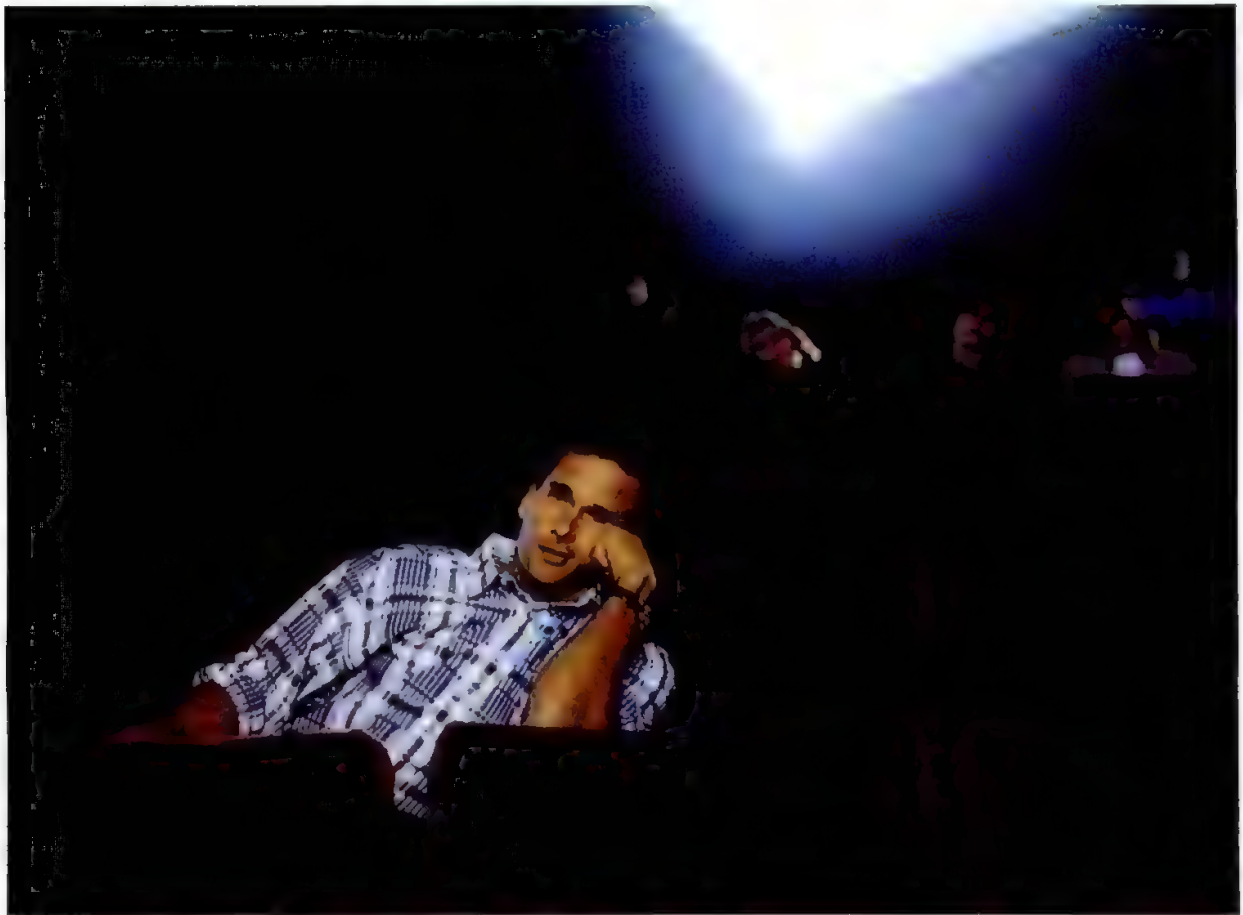
**NANAO U.S.A. CORPORATION**

23535 Telo Avenue  
Torrance, California 90505  
(213) 325-5202

CIRCLE 283 ON READER SERVICE CARD

"Cutting Edge" images created by Joe Lorenzini/Valerie Bernescut, Huntington Beach. "Living Room" image created by Neolux, Pasadena. NANAO and FLEXSCAN are registered trademarks of Nanao U.S.A. Corporation.

# Some plots drag on forever.



Slow-going plots have held you up for long enough. Now you can hurry things up. With the revolutionary HP DesignJet plotter. A faster way to high-quality monochrome plots. So fast that a final-quality E-size drawing—one that may take 40 minutes on your pen plotter—now takes just six.

This unique new plotter uses Hewlett-Packard's proprietary inkjet technology. The same technology that has been proven in nearly 3 million desktop printers.

The DesignJet upholds HP's reputation for exceptional output. And provides a valuable

new resource to any workgroup looking for greater productivity.

Beyond faster plots, the DesignJet gives you a whole new kind of convenience. It features two easy-to-change, maintenance-free ink cartridges that help ensure you get a good plot every time.



Others don't.  
Introducing the new  
HP DesignJet.



**Final-quality E-size plots  
in less than six minutes.**

You'll get crisp, clean results  
on a wide range of commonly  
available media.

Best of all, the increase in  
productivity won't break your  
budget. The HP DesignJet  
comes to the rescue for only  
\$10,995.\*

So cut to the chase. Call

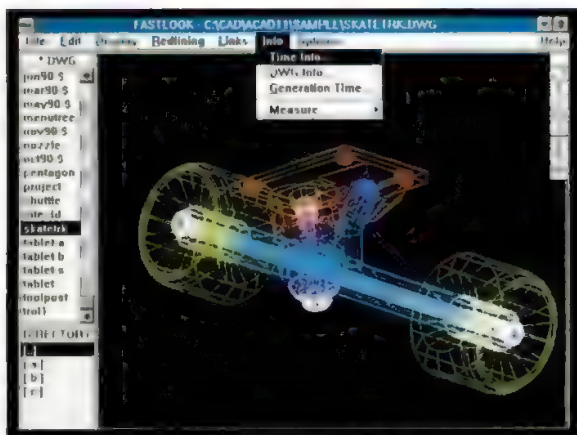
**1-800-752-0900, Ext. 2771**  
for more information and  
an original sample plot.†

**HP Peripherals**  
**When it's important to you.**



**HEWLETT  
PACKARD**

## GRAPHICS AUTOCAD UTILITIES



**FastLook Plus** makes solid use of the Windows interface but suffers from Windows' slow speed.

Windows Clipboard, for example). But the package suffers from the curse of Windows' slowness, so that ultimately *FastLook Plus* displays drawings no faster than *AutoCAD* itself. Speed problems aside, this program may be the right choice for those working in a Windows environment.

### **FastLook Plus, Version 5.0**

Kamel Software Inc., 1215 Gallant Fox Way, Chuluota, FL 32766; 407-366-1172.

**List Price:** \$295.

**Requires:** For DOS version: 640K RAM, 1.5MB hard disk space, DOS 3.0 or later. For Windows version: 1MB RAM, 800K hard disk space, Windows 3.0. Math coprocessor and pointing device recommended.

CIRCLE 518 ON READER SERVICE CARD

## SirlinVIEW Plus

*SirlinVIEW Plus* (\$495) has all the bells and whistles you could ask for in a drawing manager, but none of the power and speed to make them worth setting off. This package has some innovative features, such as the ability to add Post-it-style notes to displayed drawings, or to query objects in a drawing against records in a database. But Sirlin Computer Corp. seems to have

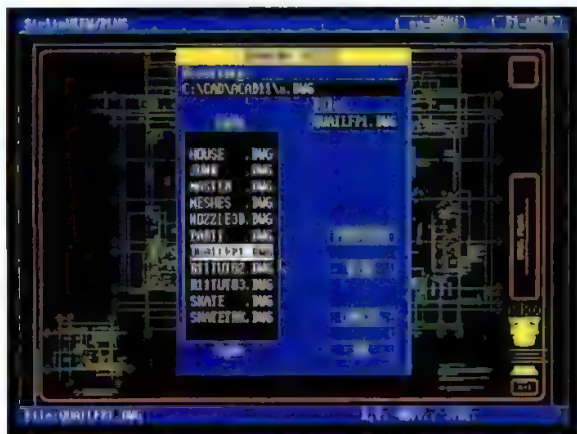
forgotten that the program's main purpose is to display drawings quickly.

The main menu offers seven functions, the first being to load a drawing; here you immediately see some of the program's limitations. The drawing selection screen lists only the files in the current subdirectory (matching a user-definable file mask). If you want to view files in a different subdirectory, you must type that subdirectory name into the directory field—an annoyance.

*SirlinVIEW Plus* does not do a complete job of displaying drawing files. The program can be used to view .DWG, .DXF, and HPGL files, but it does not support the full complement of entities in *AutoCAD*, Release 11. It displays every drawing in plan view; there is no way to view 3-D objects. It also cannot handle meshes, variable-width polylines, or solids created using *AutoCAD*'s AME solid modeler. Worst of all, drawings last saved in paper space seem to lock the program completely.

To its credit, *SirlinVIEW Plus* does offer the ability to link drawings together in a hypertext-like fashion, but it requires that you manually create a separate ASCII file containing actual drawing coordinates and filenames to create these links. This is hardly an intuitive method.

A TSR version called *SirlinVIEW Pop*



*SirlinVIEW Plus*'s file list displays only drawing files in the current directory. To change directories, users are forced to type in the new subdirectory name.



## AUTOCAD DRAWING VIEWER SUMMARY OF FEATURES

Products listed in alphabetical order

☒ Yes ☐ No

List price

### AUTOCAD COMPATIBILITIES

Supports .DWG versions:

Version 2.1  
Version 2.5 through Release 11

Converts to different versions:

Version 2.1  
Version 2.5  
Version 2.6

Release 9  
Release 10  
Release 11

### ENTITY TYPES DISPLAYED

Shapes

Polylines:

With width  
With variable width  
Polyline meshes  
Curved or spline-fit polylines  
Dashed or dotted wide polylines

Line types properly centered

Different line type scales

Entities with thickness

Filled solids

Rat meshes

Hatch patterns

AME entities

Arrayed inserts

Nested blocks

### FILE FORMATS DISPLAYED

.DWG

.DXB

.DXF

HPGL

IGES

PCX

.SLD

TIFF

### ZOOMING AND PANNING

Zoom window

Zoom to extents

Zoom by factor

Pan

### OTHER DISPLAY FEATURES

Drawing information

Three-dimensional entities

Select a 3-D view (as with VPoint)

True SHX fonts

Paper space/model space toggle

Reference files

Named views

Maximum number of simultaneous drawings

Measure distances

Rotate drawing

Display version of drawing last saved

### FILE MANAGEMENT

Copy

Rename

Delete

Tag groups of files

View file attributes

Change file attributes

Specify file masks

N/A—Not applicable This product views only HPGL files





## GRAPHICS AUTOCAD UTILITIES

(\$125) is also available, but it offers no additional display features. In *SirlinVIEW Plus*, the database links, hypertext, and notes features are innovative, but the many rough edges need to be smoothed out before this package can be considered a contender.

### **SirlinVIEW Plus, Version 1.2**

Sirlin Computer Corp., 25 Orchard View Dr., #14, Londonderry, NH 03053; 603-437-0727.

**List Price:** Single user, \$495; five users, \$1,175; each additional user, \$200.

**Requires:** 512K RAM, 2MB hard disk space, DOS 3.0 or later. Pointing device and math coprocessor recommended.

CIRCLE 520 ON READER SERVICE CARD

## Slick! 386

*Slick! 386* (\$450), from CAD Systems Unlimited, is the latest version of a drawing-viewing package with a long history. Before anyone had succeeded in deciphering *AutoCAD*'s .DWG file format, *Slick! 386* was sold as a slide viewer that ran entirely within *AutoCAD*. Since then, the program has been constantly enhanced and, as its name implies, updated to run as a real-mode 386 application, as well as in expanded mode or with a virtual memory manager. All the work has paid off. *Slick! 386* doesn't try to be all things to all people. What it does, quite simply, is allow you to view *AutoCAD* drawings quickly.

The opening screen presents a simple layout. The top bar contains pull-down menus; to the left, a list shows files in the

current subdirectory matching a single user-definable mask. Below is a directory window. The main portion of the screen is the graphics window, where drawing or slide files are displayed. You can divide this screen into as many as four active windows and, if you've enabled *Slick! 386*'s database feature, see the associated database window below each of the graphics windows.

*Slick! 386* is teamed with a powerful dBASE-compatible database that lets you attach important information such as a project name, a drawing description, and the name of the draftsman to the drawing. Once you've entered database information, it is relatively easy to sort the data and search for specific files, using up to ten conditions per query to hasten the search.

Virtually all *AutoCAD* drawing entities display quickly and accurately. *Slick! 386* is adept at displaying reference files and easily toggles between paper space and model space. The program also comes with a separate viewer built as an *AutoCAD* ADS application. This viewer lets you view one *AutoCAD* drawing while you're editing another from within *AutoCAD*. The program's redlining feature is also powerful and even offers its own object snap commands, but unfortunately you must remember to save the redlined data manually.

This program cannot display a myriad of file types, but it does display drawings quickly. If you're looking for an *AutoCAD* drawing viewer/file manager that recognizes that some information is best tracked with an associated database, it would be difficult to find one much better than *Slick! 386*.

### **Slick! 386**

CAD Systems Unlimited Inc., 5201 Great America Pkwy., #443, Santa Clara,

CA 95054; 408-562-5762.

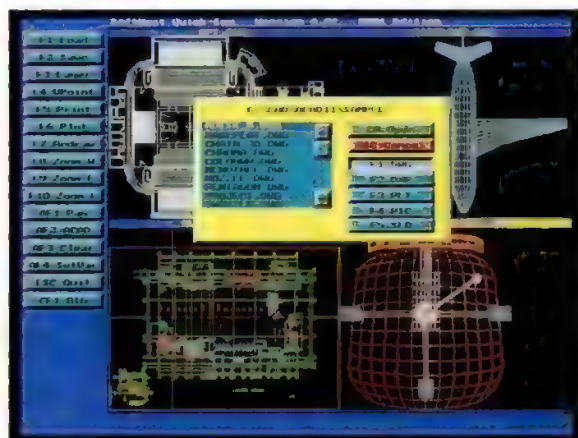
**List Price:** Single user, \$450; network version, \$1,795.

**Requires:** 2MB RAM, math coprocessor, DOS 3.1 or later, pointing device.

CIRCLE 521 ON READER SERVICE CARD

## SoftWest Quick-See

The Great SoftWestern Company, well known in *AutoCAD* circles as a developer of vertical applications, is trying to reach



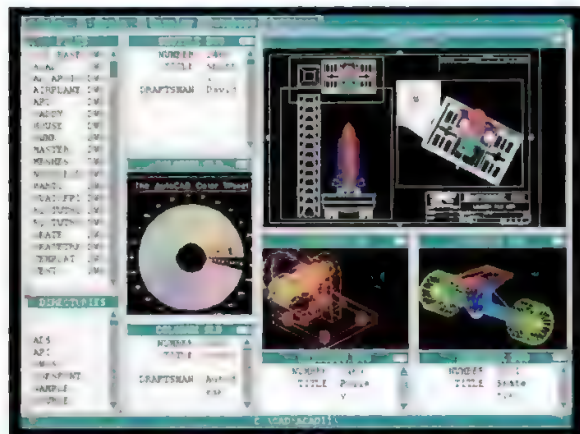
Users first select the type of file, then *SoftWest Quick-See* presents a list of matching files, sorted alphabetically. Pressing Return loads the highlighted file.

a broader market with *SoftWest Quick-See*, a \$199 drawing viewer. This program provides no file management or database features; it simply lets you view .DWG, .DXF, HPGL, .PIC, and .SLD files. *SoftWest Quick-See* can also convert displayed files into HPGL and .PIC formats.

The program displays up to nine files, each in its own window. You need to clear windows manually to make room for additional drawings, but *Quick-See* is easily controlled using either a mouse or the keyboard. Digitizers are supported only if they properly emulate a Microsoft mouse.

There are 16 3-D push buttons arrayed down the left side of the screen to let you load files, control the display of individual layers, change the 3-D viewing orientation of the current drawing, print the drawing, zoom, pan, clear the viewport, and toggle such features as solid fill.

*Quick-See* works with *AutoCAD*, Versions 2.5 and later, but it has trouble displaying some polyline entities. It does not support paper space, and attempting to



*Slick! 386* allows each drawing file to have an associated record within the database, and you can easily add fields and build complex search criteria.



# Food for the senses at a price that makes sense: \$749\*

## Introducing CD Gallery™. The Interactive CD-ROM System from NEC.

Is this the offer you've been hungry for? Cash in big on the sensational world of CD-ROM with seven exciting software titles for the IBM PC and 100% compatibles, with all the necessary hardware including the amazing NEC CDR-36 CD-ROM reader, KOSS® SA/30 amplified stereo speakers and even stereo headphones, all for just \$749\*. There's also a CD Gallery version available for the Macintosh at just \$699\*. Or, if you want to upgrade to the NEC CDR-73, one of the fastest readers on the market, it's just \$1,050\* for the IBM XT/AT. And it's all incredibly easy to set up and use. But don't chew on this offer too long because supplies are limited. Call 1-800-NEC-INFO for the nearest authorized NEC dealer to find out where you can pick up the ultimate feast for your mind.

\*Manufacturer's suggested retail price; actual price may vary; call your dealer for actual pricing. Other versions available for PS-2, parallel SCSI & Macintosh. © 1991 NEC Technologies, Inc. CD Gallery is a trademark of NEC Technologies, Inc. The New Grolier Electronic Encyclopedia is a trademark of Grolier Incorporated. The Software Toolworks is a registered trademark of The Software Toolworks, Inc. Time Table of History is a trademark of Aghia, Inc. Battle Chess is a trademark of InterPlay Productions. Macintosh is a registered trademark of Apple Computer, Inc. IBM XT, AT and PS-2 are registered trademarks of the International Business Machines Corp.

Because  is the way you want to go. **NEC**

**C&C** Computers and Communications

CIRCLE 217 ON READER SERVICE CARD



view a drawing containing external references causes the program to crash. The program seems slower than others when it first loads a drawing, but successive pans and zooms are quite fast.

*SoftWest Quick-See* doesn't pretend to be a drawing management program, but even as a drawing viewer, it needs some work. Problems handling *AutoCAD* 11 features such as reference files and paper space make this a program to avoid, at least for now.

#### **SoftWest Quick-See, Version 4.0f**

The Great SoftWestern Company Inc., 919 S. Carroll Blvd., #103, Denton, TX 76201; 800-231-6880, 817-383-4434.

**List Price:** \$199.

**Requires:** 640K RAM, math coprocessor, DOS 3.1 or later. Pointing device recommended.

CIRCLE 519 ON READER SERVICE CARD

## ViewPort Plus

Cadman Corp.'s *ViewPort Plus* (\$495) is not your standard *AutoCAD* file viewer. Rather than .DWG files, *ViewPort Plus* displays a proprietary format that it quickly generates from HPGL plot files. Like many unusual approaches, this one has both advantages and disadvantages.

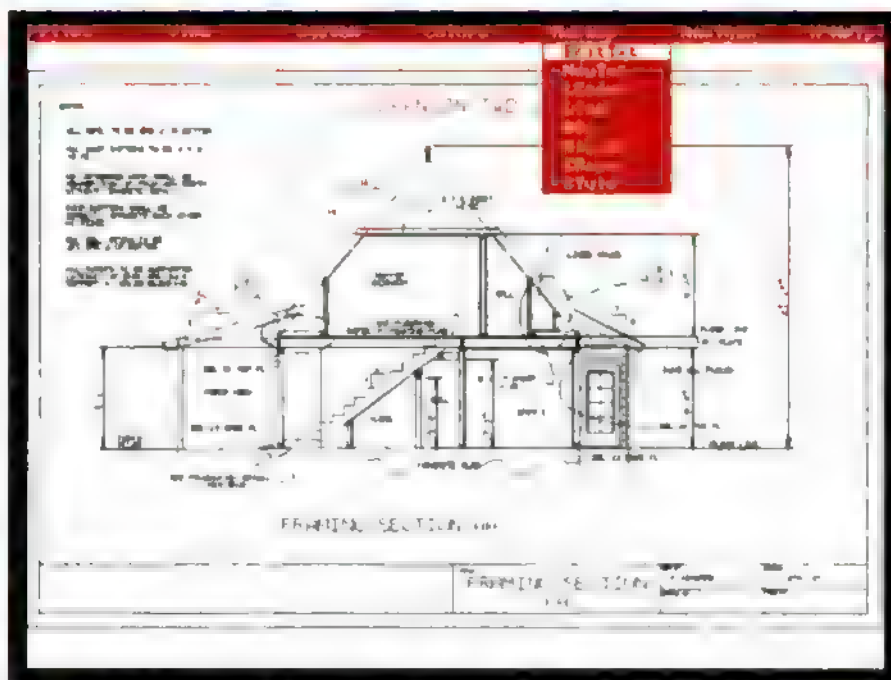
On the positive side, files display incredibly fast, and since virtually every CAD package supports Hewlett-Packard plotters, you can use *ViewPort Plus* to manage files created by many different programs, not just *AutoCAD*. And since the program doesn't work with .DWG files, you don't need to worry about external reference files and paper space.

The main drawback of this program is that you must maintain two sets of files: the original CAD drawings and the *ViewPort Plus* versions. *ViewPort Plus* is also the only program in this roundup that is copy protected.

*ViewPort Plus* is relatively easy to use, and its redlining capabilities are particularly powerful. You can save notations with the original *ViewPort Plus* file or as a separate "mark-up" file. You can overlay multiple drawings (which is particularly useful for checking revisions) and measure distances and angles within drawings, though not very accurately.

Although probably not the viewer of choice for offices that use only *AutoCAD*, *ViewPort Plus* is quick and easy to use. If you use several different CAD packages,

## GRAPHICS AUTOCAD UTILITIES



Although it always uses its own file format, which it generates from HPGL plot files of your drawings, *ViewPort Plus* has robust redlining capabilities and displays drawings quickly.

this is an excellent choice. Otherwise, its neutral file format and copy protection should be your clues to look elsewhere.

#### **ViewPort Plus, Version D3.06**

Cadman Corp., 19700 S. Vermont, #100, Torrance, CA 90502; 310-515-1289.

**List Price:** \$495; with redlining and translation features, \$795; with *ViewPort Plus Toolkit* (for customizing the program), \$1,495.

**Requires:** 512K RAM, DOS 3.0 or later. Copy protected.

CIRCLE 522 ON READER SERVICE CARD

## TEXT EDITORS

### *Editing AutoCAD Text: More than Meets the Eye*

by David Byrnes

While *AutoCAD* is a powerful and flexible graphics tool, its text functions have always tried users' patience. Autodesk has advanced a bit, anyway; with the advent of Release 11, users no longer have to reenter an entire line of text in order to make even the smallest correction (as they did in all previous versions). But *AutoCAD* still falls far short of most users' text-handling needs, both because not everyone has upgraded to Release 11 and because most users need to be able to do more than correct typos. That's where third-party text editors come in.

Actually, an *AutoCAD* text editor should streamline text operations in two distinct areas. First, it should expedite the creation and manipulation of drawing text and attributes (textual information in the drawing file that makes up an information database), and it should function as a tool for customizing *AutoCAD* itself. Desirable features for editing text entities (drawing text and attributes) include the ability to select text from the drawing and automatically load it into the editor. Once the text is loaded, standard word processing features such as cut-and-paste, word wrap, and search-and-

replace should be on call.

Ideally, an *AutoCAD* editor should run seamlessly inside *AutoCAD*, as if it were simply another *AutoCAD* command. The majority of the editors we reviewed, however, cannot do this. To use these packages, the user must shell out to DOS for editorial functions. In this respect, especially for ASCII editing, they offer little benefit over mainstream ASCII editors. Only applications that run under *AutoCAD* 11's new programming environment, the Autodesk Development System (ADS), run without this time-consuming shell.

#### THE ADS ADVANTAGE

ADS applications—including horizontal applications such as text editors—do in effect run from within *AutoCAD* and are typically very easy to load and run. In this article we review the two available ADS editors, *CADMagic* and *Ketiv Editor*, and we are happy to report that they work as you might hope, placing you in the editor almost the instant you select the text to edit. ADS is clearly the wave of the future for text editors, if not for all *AutoCAD* add-ons.

Unfortunately, *AutoCAD* users who have not yet upgraded to Release 11 will have to pass over the ADS programs for one of the others. Here the choices are not quite so clear-cut; a final selection will probably hinge on which package has the features you deem most useful. Users of *AutoCAD*, Release 11, can of course choose among the non-ADS programs as well.



# GUESS WHAT?

AT SWAN YOU GET MORE THAN THE

**#1 SERVICE AND SUPPORT**

IN THE INDUSTRY. YOU ALSO GET

**FREE SOFTWARE**

PLUS SAVINGS UP TO

**\$900**

# THE LATEST PRODUCTS.

# THE LATEST PRICES.

## SWAN DELIVERS BOTH.

### THE NEW SWAN 386/33M. IT'S GOING TO CHANGE YOUR MIND ABOUT UPGRADABLES.

Like other modular computers, you can upgrade the Swan 386/33M to a Swan 486SX/20, 486SX/25 or 486/33. But that's where the similarities end. Because unlike other products that require complex installation, you upgrade a Swan by simply popping out the 386/33 module and popping in an upgrade module.

With the Swan 386/33M, there's no sacrifice in performance—even compared to a non-upgradable 386 or 486. Other upgradables can be quite a bit slower.

Upgrading a Swan costs you less because we only put the CPU chip, clock, coprocessor socket and SRAM cache on our module. Other upgradables make you waste the BIOS, cache controller, and more. So invest in tomorrow today, with the Swan 386/33M.



#### 50MB Performance System

- 4MB RAM, 64K SRAM cache • 50MB 17ms IDE hard drive • Swan 1024 VGA color monitor • Swan VGA Palette Plus card with 1MB • 1.2MB & 1.44MB floppy drives • Windows 3.0 installed • DOS 5.0 installed • Swan mouse and mousepad



**\$2195**

#### 100MB Power System

- 4MB RAM, 64K SRAM cache • 100MB 17ms IDE hard drive • Swan 1024 VGA color monitor • Swan VGA Palette Plus card with 1MB • 1.2MB & 1.44MB floppy drives • Windows 3.0 installed • DOS 5.0 installed • Swan mouse and mousepad



**\$2395**

#### Can also be purchased as:

- 486SX/20M ..... add \$125
- 486SX/25M ..... add \$225
- 486/33M ..... add \$525

### THE SWAN 386SX/20 NOTEBOOK. IT'S TWICE THE COMPUTER, EXCEPT FOR WEIGHT AND PRICE.

Compare the Swan 386SX/20 Notebook to other notebooks and you'll swear you're seeing double.

Like double the shades of gray: Swan's VGA screen has a vivid 64, the others a rather dull 32. Double the hard disk: Swan comes standard with 40MB, the others only 20MB. Double the power management: Swan has four automatic power

management features for more computing time while others have only two manual settings. The one thing other notebooks do have more of is weight—almost a pound more with battery.

As for prices, you'll see double too—the Swan costs the same or less than other notebooks—just \$1995.



**1-800-468-9044**

S=N1A4



## ANOTHER SWAN SURPRISE: \$439 OF FREE SOFTWARE



Order a Swan Express system—one of our pre-configured and fully tested computers—and we'll ship it the same day at no extra charge. Plus, for a limited time, we'll also include \$439 worth of free software!

In addition to DOS 5.0 and Microsoft Windows, we'll throw in the hot new Microsoft Works for Windows, Quicken for Windows, and Wealth Builder. They're already loaded on the hard disk so your Swan can be up and running on day one.

**FREE  
SOFTWARE  
INCLUDED**

WealthBuilder  
by Money Magazine



## \$30/MB SAVINGS ON SWAN MEMORY UPGRADES

Adding memory means better performance from your Swan system, especially with Windows. And right now, you can order 1MB memory upgrade modules for \$30 off our regular

price. The more you buy, the more you save. But this is a limited time offer, available only when you order a new Swan computer—so call today.



*The Swan 386SX, 386/25, 386/33M and 486SX all come in our new Small Footprint Baby AT case for economy of workspace.*

## DRAMATIC PRICE CUTS ON ALL SWAN SYSTEMS: UP TO \$900

Get today's highest quality systems at the lowest prices in Swan history. We've cut the price of every system, including our hot new Swan 386/33M upgradable and Swan 486/33 EISA. You can save up to \$900 depending on the configuration you choose.

We keep our prices so low by buying top name-brand components like Intel®, Sony®, Hewlett Packard®, TEAC®, Quantum® in volume, and pass the savings on

to you. Best of all, every Swan is crafted to your specifications, thoroughly tested, and signed by the Swan technician who built it—so you know it's made right.

But don't take just our word for it. PC Magazine said it best in a recent review of the Swan 486SX:

"As with all the Swan Technologies machines, the 486SX is solidly made and comes with an excellent service and support policy...performance and expansion room complete the picture. Swan has earned a reputation for manufacturing highly reliable systems; the 486SX's construction and support only enhance that reputation...a solid choice as a personal system for home or office..."



*The Swan 486/33 and 486/33E both come in our Large Capacity AT Case for greater expansion space and flexibility.*

### Swan 386SX/20

- ▲ Intel 80386SX-20" System
- ▲ 1MB RAM
- ▲ 50MB 17ms IDE Drive
- ▲ 12" Monochrome Monitor
- ▲ 5.25" or 3.5" Floppy Drive
- ▲ 101-Key Keyboard
- ▲ Ports: 2 Serial, 1 Parallel
- ▲ 7 Slots: 6) 16-Bit, 1) 8-Bit

**\$1135**

#### 50MB Performance System

- ▲ Intel 80386SX-20" System
- ▲ 2MB RAM
- ▲ 50MB 17ms IDE Drive
- ▲ VGA (1024 x 768) Monitor
- ▲ 1MB VGA Palette Plus Card
- ▲ 5.25" and 3.5" Floppies
- ▲ Swan Mouse & Mousepad
- ▲ 101-Key Keyboard
- ▲ Windows 3.0
- ▲ DOS 5.0

**\$1795**

#### 100MB Power System

- ▲ Same features as above with 4MB RAM and 100MB hard drive

**\$2095**

### Swan 386/25

- ▲ Intel 80386DX-25" System
- ▲ 1MB RAM
- ▲ 50MB 17ms IDE Drive
- ▲ 12" Monochrome Monitor
- ▲ 5.25" or 3.5" Floppy Drive
- ▲ 101-Key Keyboard
- ▲ Ports: 2 Serial, 1 Parallel
- ▲ 8 Slots: 6) 16-Bit, 2) 8-Bit

**\$1285**

#### 50MB Performance System

- ▲ Intel 80386DX-25" System
- ▲ 2MB RAM
- ▲ 50MB 17ms IDE Drive
- ▲ VGA (1024 x 768) Monitor
- ▲ 1MB VGA Palette Plus Card
- ▲ 5.25" and 3.5" Floppies
- ▲ Swan Mouse & Mousepad
- ▲ 101-Key Keyboard
- ▲ Windows 3.0
- ▲ DOS 5.0

**\$1945**

#### 100MB Power System

- ▲ Same features as above with 4MB RAM and 100MB hard drive

**\$2245**

### Swan 486SX/25

- ▲ Intel i486SX-25" System
- ▲ 4MB RAM, 8K Internal Cache
- ▲ 50MB 17ms IDE Drive
- ▲ 12" Monochrome Monitor
- ▲ 5.25" & 3.5" Floppy Drives
- ▲ 101-Key Keyboard
- ▲ Ports: 2 Serial, 1 Parallel
- ▲ 8 Expansion Slots
- ▲ DOS 5.0

**\$1835**

#### 120MB Performance System

- ▲ Intel i486SX-25" System
- ▲ 4MB RAM, 8K Internal Cache
- ▲ 120MB 15ms IDE Drive
- ▲ VGA (1024 x 768) Monitor
- ▲ 1MB VGA Palette Plus Card
- ▲ 5.25" and 3.5" Floppies
- ▲ Swan Mouse & Mousepad
- ▲ 101-Key Keyboard
- ▲ Windows 3.0
- ▲ DOS 5.0

**\$2545**

#### 220MB Power System

- ▲ Same features as above with 220MB 12.6ms hard drive

**\$3045**

### Swan 486/33

- ▲ Intel i486-33" System
- ▲ 4MB RAM, 64K SRAM Cache
- ▲ 120MB 17ms IDE Drive
- ▲ 12" Monochrome Monitor
- ▲ 5.25" & 3.5" Floppy Drives
- ▲ 101-Key Keyboard
- ▲ Ports: 2 Serial, 1 Parallel
- ▲ 8) 16-Bit Expansion Slots
- ▲ DOS 5.0

**\$2435**

#### 120MB Performance System

- ▲ Intel i486-33" System
- ▲ 4MB RAM, 64K SRAM Cache
- ▲ 120MB 15ms IDE Drive
- ▲ VGA (1024 x 768) Monitor
- ▲ 1MB VGA Palette Plus Card
- ▲ 5.25" and 3.5" Floppies
- ▲ Swan Mouse & Mousepad
- ▲ 101-Key Keyboard
- ▲ Windows 3.0
- ▲ DOS 5.0

**\$2795**

#### 220MB Power System

- ▲ Same features as above with 220MB 12.6ms hard drive and 8MB RAM

**\$3395**

### Swan 486/33E

- ▲ Intel i486-33" System
- ▲ EISA Systemboard With 4MB RAM, Expandable to 64MB
- ▲ 8K Internal Cache, 128K External Cache Standard, Expandable to 256K
- ▲ 120MB 17ms IDE Drive
- ▲ Award BIOS
- ▲ Flash EPROM Support for End-User BIOS Upgrades
- ▲ Shadow RAM for Video and BIOS
- ▲ 12" Monochrome Monitor
- ▲ 5.25" and 3.5" Floppies
- ▲ 200 Watt Power Supply
- ▲ Weitek 4167 Coprocessor Socket
- ▲ 5 Exposed 5.25" and 2 Internal 3.5" Device Bays
- ▲ Ports: 2 Serial, 1 Parallel
- ▲ 8) 32-Bit EISA Expansion Slots: 6 Bus Masters, 2 Bus Slaves
- ▲ 101-Key Keyboard
- ▲ DOS 5.0

**\$2995**

**1-800-468-9044**

[S=N1A4]



# OUR EXCLUSIVE 2 YEAR ON-SITE WARRANTY.

And for your peace of mind, Swan offers one last buying incentive: our industry-leading two-year TRW on-site warranty that covers every 286, 386, and 486 desktop system we sell.

Compare this to the \$200 other companies charge you for the same coverage, and you can clearly see; a Swan computer is the best and safest buy on the market today.

## THE EXPERTS ARE STUNNED: YOU CAN'T BEAT A SWAN



"Swan earned top honors...these ratings mean Swan managed to make and keep its users happier than any other PC manufacturer."

*PC Magazine  
Service and Reliability Survey*



"Swan Technologies is wringing thunder and lightning out of the (486) chip... silently ridiculing 486 machines that are less well endowed or can't match Swan's price."

*October 1990*



"Swan's engineers clearly demonstrated that the time of building PC's with whatever parts are cheapest is over."

*Bill Machrone, Editor-in-Chief,  
September 11, 1990*



"Not only does it (386/25) look good, the small board uses the latest, most reliable design and manufacturing techniques...it's faster than other uncached machines tested."

*November 1990*



"Combining Swan's price with its overall scores makes it a very good value."

*July 2, 1990*



"Swan has earned a reputation for manufacturing highly reliable systems...and (Swan's) support policies only enhance that reputation."

*December 31, 1991*

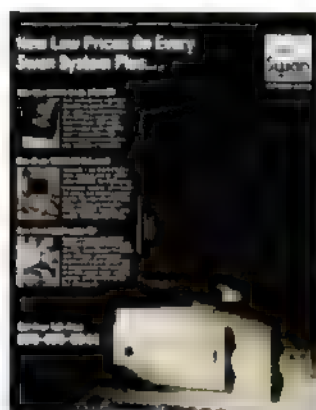
**All Swan systems have a 30-day money-back guarantee**

If you're not completely satisfied with any Swan brand product simply return it for a full refund.

**Award-winning technical support is open every day**

PC Magazine called it "Swan's remarkable support system." We just call it the service you deserve. No waiting, no callbacks—you get right through to the best-trained technicians in the business.

CALL FOR OUR  
**FREE**  
CATALOG



**New flexible leasing programs**

Spread your payments over time to conserve valuable capital—Swan leasing makes it easy. Call for details today.

**Ask about our Corporate, Education and Government Discount Programs**

A dedicated sales team is ready to serve this rapidly growing base of customers. Inquire toll-free at 1-800-533-1131

**Call today for our free catalog!**

Featuring a complete selection of systems and peripherals—all at great savings!



*The Intel Inside Logo is a  
trademark of Intel Corporation*



**1-800-468-9044**

• No surcharge on credit card orders. • Your credit card is not charged until your order is shipped. • Allow 2 weeks for all checks to clear. • Items returned must be as-new, without modification or damage. All warranty cards, manuals, and packaging material must be included. Return shipping must be pre-paid and insured, bearing an RA# on the shipping label. • Shipping and upgrade fees are non-refundable. • Defective items replaced or repaired at our discretion. • Prices & terms subject to change without notice. • TRW service available for continental U.S., Puerto Rico and Hawaii—additional mileage charges may apply.



## AUTOCAD UTILITIES: TEXT EDITORS

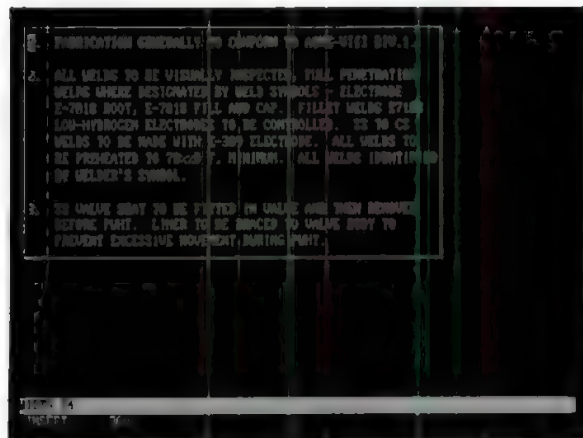
### AutoSE

At \$150, Applied Software Technology's *AutoSE* is one of the most expensive editors available; unfortunately, it is also one of the most limited. In addition, it is the most difficult to use of the programs reviewed here.

*AutoSE* bills itself as offering "three formats at one affordable price." This refers to its ability to edit text, columns, and schedules. Some of these features do work as advertised; for instance, inserting new text into a paragraph you have pulled off the drawing does indeed reformat the paragraph when it is reinserted into the drawing. But many of the promised features are difficult to use or impossible to find.

An example: The program is supposed to be able to import a comma-delimited text file and place it as a table complete with grid lines on the drawing, but the manual fails to document this procedure. The manual is poorly organized in general: There is no index, the same section numbers are used in different parts of the document, and you are referred to section numbers that don't exist.

The editor has an irritating habit of losing the first vector in a text entry. You need to regenerate the screen to bring the full character back. The program also shells out a second time after it has placed the text on the drawing, and it insists on turning the BLIPMODE variable back on after you've turned it off.



*AutoSE*'s editor has no menu interface; therefore, users must type commands (such as WIDTH 24) at its command line.

## GRAPHICS AUTOCAD UTILITIES

Columnar formatting is one of *AutoSE*'s strengths. You can set the column width before you start entering text simply by picking points at the left and right margins. You can indicate a standard title block with a lined-off area for notes and then start entering your notes without worrying where the margins will fall; the editor will automatically wrap words at the appropriate location.

If more of its features worked as advertised, *AutoSE* would be worth a look. As the program stands, though, it has little to recommend it.

#### *AutoSE*, Version 2.6

Applied Software Technology Inc., 1908 Cliff Valley Way NE, Atlanta, GA 30329; 800-899-2784, 404-633-8660.

List Price: \$150.

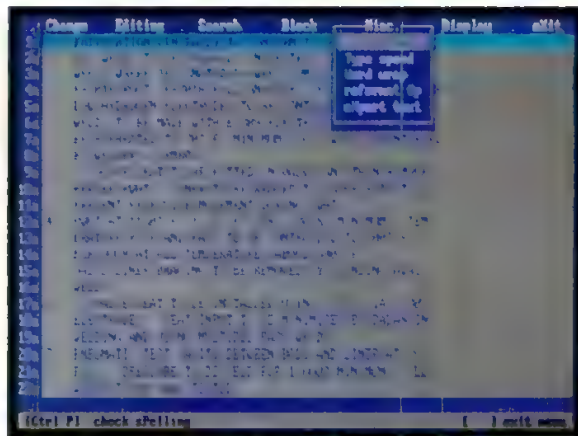
Requires: *AutoCAD*, Version 9 or later.  
CIRCLE 523 ON READER SERVICE CARD

### Cadet

If you're looking for a utility to ease text creation and manipulation on your drawings and you don't mind that it is not ADS-based, *Cadet* (\$49.95) is an excellent value. This program, from Wasco Technical Software, is distributed both as commercial software and as shareware.

You can order it directly or download it from Autodesk's ACAD Forum on CompuServe.

*Cadet* consists of a compiled executable routine that loads and unloads via AutoLISP. *Cadet* works only with drawing text; you can't use it to write AutoLISP programs or edit menus. It also lacks *AutoCAD* 11's new text justifications. And unlike the ADS editors, *Cadet* makes you wait while it shells out to DOS to reach the editor. Once you are in the editor, however, it is a delight to use. *Cadet* includes standard



All of *Cadet*'s editing functions can be accessed via pull-down menus—but only from the keyboard. There is no mouse support.

features such as cut-and-paste and search-and-replace. It also includes word wrap, which is missing from most of the other editors but is essential if you want to compose a set of general notes. The editor has a limit of 99 lines, though, so you may have to create large blocks of text in stages.

The spell-checker is unique among the text editors in this review. At 112,000 words, it's surprisingly quick; it pops up a list of suggested correct spellings much faster than the spell-checkers in many word processors. Another unique feature in this program is the table editor, which can place a perfectly formatted table on your drawing. To use this editor, you simply call up the routine, tell it how many columns and rows you want (the product of the two cannot exceed 99), specify text height and line spacing, and show it where to locate the columns. You must use a fixed-spaced font, such as *AutoCAD*'s MONOTXT, however, for the table to work properly.

*Cadet*'s spell-checker and table editor make up for the fact that the package can only handle drawing text. If you aren't using *AutoCAD* for a 386 machine, or if you are and can put up with shelling back and forth to use the editor, this program is hard to beat.

#### *Cadet*, Version 3.0

Wasco Technical Software, 1211 Grand Junction Dr., Katy, TX 77450; 713-392-1359

List Price: \$49.95.

Requires: *AutoCAD*, Release 9 or later.  
CIRCLE 524 ON READER SERVICE CARD



# CADMagic

**CADMagic** is actually a comprehensive ADS-based toolkit for *AutoCAD*, Release 11. It provides not only slick text-handling routines but an auto-save feature, a drawing revision tracker, and a file-management facility that helps you find and then automatically load files—and that's just a few of the seven pro-

grams—for the astounding price of \$50.

**CADMagic** actually supplies two editors: Scribe, the text editor, and Merlin, the parametric editor. Select Scribe from the **CADMagic** menu and you'll be prompted to select a group of text. The full-screen editor appears almost instantaneously, with the text loaded and ready for editing. If you don't select any text, a blank editing screen appears. These options are for working with drawing text. A command line function lets you create and edit text files.

Merlin works on three types of items: blocks, text, and entities. The first lets you search and replace attribute data or complete blocks, while the second searches and replaces text strings and changes layers, colors, styles, or justification. **CADMagic** is as current as the latest version of *AutoCAD*: It includes all of the new text justifications found in Release 11 and

even lets you transfer or strip extended entity data.

The program's support is outstanding. In addition to comprehensive, context-sensitive on-line help, the handsome printed documentation is thorough and well laid out, and there is even an 800 number for free, unlimited tech support.

This is a polished collection of tools at a remarkable price. All seven utilities work as you'd expect. One or two of them would be well worth the price; all seven for \$50 is an unbeatable value.

## **CADMagic, Version 1.01**

Haestad Methods Inc., 37 Brookside Rd., Waterbury, CT 06708; 800-727-6555, 203-755-1666.

**List Price:** \$50.

**Requires:** *AutoCAD*, Release 11.

CIRCLE 525 ON READER SERVICE CARD



**CADMagic's** dialog boxes, such as this one for Attribute Search and Replace, pop up over the drawing on a VGA or Soft Engine display.

## Easy Edit Plus for Release 11

ADC Computer Services' *Easy Edit Plus for Release 11* (\$95) doesn't live up to its billing. Editing is not particularly easy with this program, and there's little in the



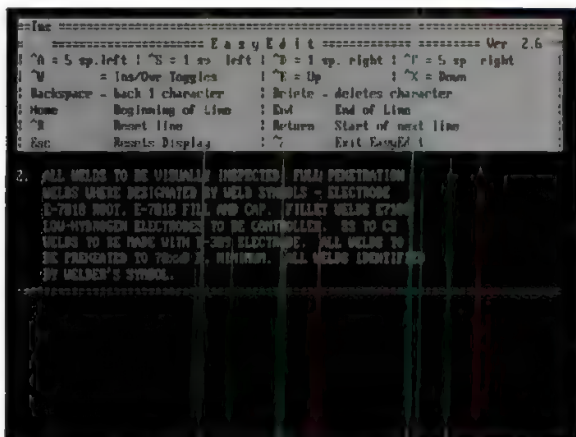
## AUTOCAD TEXT EDITORS: SUMMARY OF FEATURES

Products listed in alphabetical order

☒—Yes ☐—No

|                          | AutoSE                              | Cadet                               | CADMagic                            | EasyEdit Plus for Release 11        | E-Z Word                            | Ketiv Editor                        |
|--------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| List price               | \$150.00                            | \$49.95                             | \$50.00                             | \$95.00                             | \$79.95                             | \$150.00                            |
| <b>LANGUAGE</b>          |                                     |                                     |                                     |                                     |                                     |                                     |
| AutoLISP                 | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| ADS                      | <input type="checkbox"/>            | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| <b>TEXT TYPES EDITED</b> |                                     |                                     |                                     |                                     |                                     |                                     |
| Drawing text             | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Attributes               | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            |
| External text files      | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| <b>EDITING FEATURES</b>  |                                     |                                     |                                     |                                     |                                     |                                     |
| Cut-and-paste            | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| Word wrap                | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            |
| Search-and-replace       | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| Spell-checker            | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            |
| Boldface text            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Text in arc              | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Change case              | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Change appearance        | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Explode text strings     | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Break text strings       | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Columnar formatting      | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            |
| <b>OTHER FEATURES</b>    |                                     |                                     |                                     |                                     |                                     |                                     |
| Auto-save                | <input type="checkbox"/>            | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            |
| Supplied ACAD.MNU file   | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |





**Easy Edit Plus for Release 11's Help screen is continuously visible whenever you are in the editor.**

way of a "plus." It has fewer features than many of the less expensive programs in this roundup, and many of these features work erratically or not at all.

The program consists of AutoLISP routines that carry out the standard editing functions, but only on existing drawing text. You can't create or edit text files with it. Furthermore, it has the shortest manual and least helpful installation module of any of the programs we reviewed.

*Easy Edit Plus* does not cope well with zero-height text styles. Adding new lines with a style defined as 2 inches high works, but if you try the same with zero-height text created at 2 inches high, the first line turns into a string of 0s and both lines end up with a 2-degree rotation.

Other annoyances range from the command line echo of the ANSI escape characters to more alarming problems, such as the "Bad argument type" and "AutoCAD rejected function"

error messages that appear even after routines have executed properly. The package also insists on turning on the `BLIPMODE` variable after you've turned it off.

Some functions do work well, however. The program imports and exports text files easily and quickly. In addition, the "Break text" routine locates the broken text properly below the original line, unlike similar routines in other editors. All things considered, however, you can easily find a program that works more predictably for less money.

**Easy Edit Plus for Release 11**

ADC Computer Services Inc., 14825 E.  
42nd St., #220, Independence, MO  
64055: 816-373-1100.

**List Price: \$95.**

**Requires:** *AutoCAD*, Release 9 or later.

CIRCLE 526 ON READER SERVICE CARD

## E-Z Word

**E-Z Word (\$79.95)** is not really a text editor at all. It's a handy utility that acts as an interface between *AutoCAD* and the ASCII editor of your choice, with a few extra features thrown in. While it does indeed make editing *AutoCAD* text with another editor quite easy, if you don't have a separate text editor, *E-Z Word* won't do you a bit of good.

This AutoLISP program installs smoothly, and the

documentation provided is first-rate. To get the package up and running, you simply pick *E-Z Word* from the provided pull-down or screen menu and select a block of existing text. The program then shells out and starts your editor with the selected text already loaded. Edit your text, save, and quit, and you are returned to your drawing; the original text disappears and the new version appears in its place.

*E-Z Word* includes a number of additional useful features. It lets you place text in an arc (although as individual letters, not as strings), change it to boldface by making slightly offset multiple copies, or break a line of text into two (although you can't automatically place the broken section as a new line below the preceding one).

You can change the case of a group of text, explode text strings into individual letters, globally search and replace text, and modify a text string's height, width, style, obliquing angle, or rotation. Finally, *E-Z Word* adds six fonts to *AutoCAD*'s set: two hand-lettered, three Helvetica, and a monospaced Simplex.

*E-Z Word* is a well-designed text utility that eases the editing process and adds some attractive extra features. If you already have an ASCII editor you are comfortable with, it's a good buy.

E-Z Word, Version 11.1

**LandCADD International, 7519 E.  
Highway 86, Franktown, CO 80116;  
303-688-8160.**

**List Price: \$79.95.**

**Requires:** AutoCAD, Release 10 or 11; separate text editor.

CIRCLE 527 ON READER SERVICE CARD

| <b>Text and<br/>Attribute<br/>Editor</b> | <b>Textools</b>                       | <b>WCEdit</b>                       |
|------------------------------------------|---------------------------------------|-------------------------------------|
| \$125.00                                 | \$200.00 (U.S.)<br>\$250.00 (Canada.) | \$100.00                            |
| <input type="checkbox"/>                 | <input checked="" type="checkbox"/>   | <input type="checkbox"/>            |
| <input type="checkbox"/>                 | <input type="checkbox"/>              | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/>      | <input checked="" type="checkbox"/>   | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/>      | <input checked="" type="checkbox"/>   | <input type="checkbox"/>            |
| <input type="checkbox"/>                 | <input checked="" type="checkbox"/>   | <input type="checkbox"/>            |
| <input checked="" type="checkbox"/>      | <input checked="" type="checkbox"/>   | <input checked="" type="checkbox"/> |
| <input type="checkbox"/>                 | <input type="checkbox"/>              | <input checked="" type="checkbox"/> |
| <input type="checkbox"/>                 | <input type="checkbox"/>              | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/>      | <input checked="" type="checkbox"/>   | <input checked="" type="checkbox"/> |
| <input type="checkbox"/>                 | <input checked="" type="checkbox"/>   | <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/>      | <input checked="" type="checkbox"/>   | <input checked="" type="checkbox"/> |
| <input type="checkbox"/>                 | <input checked="" type="checkbox"/>   | <input type="checkbox"/>            |
| <input type="checkbox"/>                 | <input checked="" type="checkbox"/>   | <input type="checkbox"/>            |



**E-Z Word adds its own pull-down and bottom-of-screen menus to AutoCAD's menus.**



## Ketiv Editor

**Ketiv Editor** (\$150) is one of the easiest to use of the current batch of text editors. It is an ADS application, so it's faster than most, and it handles drawing text and programming tasks with equal aplomb. As an ADS application, of course, it works only with *AutoCAD*, Release 11.

The editing screen is well laid out, with the major file and editing functions on pull-down menus. The editor loads the text you were working on, even putting the cursor where it was when you closed the file—a nice touch. This is especially handy for programming and debugging.

The editor carries out search-and-replace, copy, and cut-and-paste operations on blocks of text. There is even an "Oops" function that restores a deleted block.

The program does have some shortcomings: It works on text entities only; you can't use it to edit attributes. It won't automatically sort a group of text by y value; if you select a paragraph with a window, it comes into the editor with the lines in reverse order. It is simply unacceptable to have to select 30 or 40 lines of text one after the other in order to get them into the editor in the correct order.

On balance, though, **Ketiv Editor** is a polished and powerful program that is as comfortable with creating or editing drawing text as it is with writing programs.

### **Ketiv Editor, Version 1.00**

Ketiv Technologies Inc., 6601 NE 78th Ct., A-8, Portland, OR 97218; 800-458-0690, 503-252-3230.

**List Price:** \$150.

**Requires:** *AutoCAD*, Release 11;



**Ketiv Editor's** functions can be called with Alt-letter combinations or selected from pull-down menus.

authorization code linked to *AutoCAD* serial number.

CIRCLE 520 ON READER SERVICE CARD

## Text and Attribute Editor

The whole reason to buy a text editor is to make up for *AutoCAD*'s text-handling deficiencies. Unfortunately, **Text and Attribute Editor** (\$125) is in some instances less efficient at handling text than *AutoCAD* itself. It is also one of the slowest, most limited programs in our review.

To start editing, you enter EDT from the command line, select text, then wait while the package executes a shell and loads the full-screen editor. **Text and Attribute Editor** does integrate *AutoCAD*-specific text functions (such as setting text style, height, or width) and word processor-like text handling (such as changing case or cutting-and-pasting).

Select attributed blocks for editing and the program shells back out to the familiar editing screen. You can select more than one block for editing, but the program shells back into *AutoCAD* when you finish one and then back out again before it loads the next block. Even *AutoCAD*'s own DDATTE command is superior, since you don't have to shell out of the drawing to use it.

Until **Text and Attribute Editor** can improve on *AutoCAD*'s text handling, there is no reason to spend your money on this package.

### **Text and Attribute Editor, Version 2.22**

MarComp, 13 Lauriann #100, Parkton, MD 21120; 301-343-2743.

**List Price:** \$125.

**Requires:** *AutoCAD*, Release 9 or later.

CIRCLE 529 ON READER SERVICE CARD

## Textools

While on the surface Nexsys Consulting's **Textools** (\$200) seems like a complete *AutoCAD* text toolkit, it has some important limitations. But on the plus side, in addition to an editor, this package includes such unique utilities as a bearing/distance line-labeling feature, a Label function that draws plain or shadowed boxes around text, a shape decompiler, an auto-save feature, and a function that converts *AutoCAD* .SLD files to .DXF format. This last function lets Release 10 emulate Release 11's "multiple view-point while plotting" feature. Another plus is a set of font files (both .SHP and .SHX) that add superscript and subscript capability to standard *AutoCAD* fonts,



**Text and Attribute Editor** displays the current text style along with basic information on the cursor location and text-entry mode.

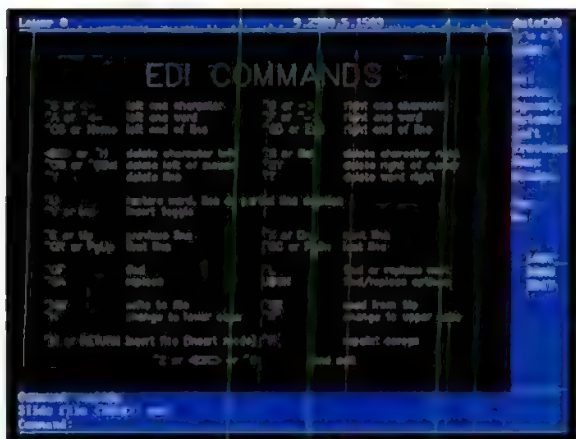
allowing the creation of real fractions.

The main component of the package is EDI, the AutoLISP-written text editor. Unlike any of the other editors in this review, EDI lets you edit actual drawing text; you don't need to select a group and then load it into the editor. (*WordStar* aficionados will love it, since it mimics that program's keystrokes.) However, its unique approach to text editing is also the basis of the program's limitations. It will edit only existing drawing text; you can't use EDI for programming or menu customization or to create new text.

**Textools'** ability to edit *AutoCAD* text entities in real time proves to be a trade-off, counterbalanced by its inability to edit text files. For many users, however, the package's various other utilities, especially the shape decompiler and the .SLD-to-.DXF converter, may well make



## GRAPHICS AUTOCAD UTILITIES



EDI, Textools' text editor, uses WordStar-like Ctrl-key combinations.

it worth its hefty price tag.

### Textools, Version 4.2

Nexsys Consulting Inc., 44 Douglas Dr.,  
Ayr, Ontario, Canada N0B 1E0; 519-  
632-8243.

**List Price:** \$200 (U.S.), \$250 (Canada).

**Requires:** AutoCAD, Release 10 or  
later; DOS ANSI.SYS device driver.

CIRCLE 530 ON READER SERVICE CARD

## WCEdit

WCEdit (\$100) is an editor for programmers rather than drafters. While the other packages in this roundup are primarily utilities for modifying text in a drawing, WCEdit is designed primarily for writing AutoLISP routines and editing menus. Don't misunderstand. The program is highly customizable; you can program it to work with drawing text as well as to emulate any text editor or word processor you may already be familiar with. But this flexibility comes at a price: WCEdit has a steeper learning curve than any of the other programs, and it requires a sound knowledge of AutoLISP.

The language used to program WCEdit is AutoLISP itself, yet it is an ADS application requiring AutoCAD, Release 11. Once loaded, the program is blazingly fast. Enter WC from the command line and

you're in the editor instantly, with the file you last worked on loaded and the cursor where you left it. WCEdit will maintain your place even if you end one drawing and start another.

The program is designed to edit multiple text files simultaneously; it can hold up to 50 files in memory and lets you cycle through them, cutting and pasting as you go. It will help you in debugging by automatically running your AutoLISP program when you finish editing it. It even checks your

LISP routines for syntax errors before re-loading them.

The documentation is regrettably thin for a program of this complexity. If you are interested in using AutoLISP to tailor AutoCAD to your needs—and that's where real AutoCAD productivity begins—WCEdit should prove invaluable. If you are looking for a simple text editor, however, look elsewhere. ■

### WCEdit, Version 1.02

Walter M. Craig, 661 Elk Lake Dr.,  
Lexington, KY 40517; 606-268-8908.

**List Price:** \$100.

**Requires:** AutoCAD, Release 11.

CIRCLE 531 ON READER SERVICE CARD

*David Byrnes is a consultant in architectural preservation who has coauthored three books on AutoCAD. David Cohn is a senior editor at CADalyst magazine and the author of Complete AutoCAD.*



WCEdit's text editor screen displays from one file up to 50 that the program can hold in memory at a time.

## SPUR YOUR PRODUCTIVITY!

ANNOUNCING

# COMPUTER SELECT

The Most Complete  
Database of Computer  
Product Information  
Available

Get instant access to more than...

- ✓ 70,000 articles and abstracts from over 140 leading publications
- ✓ 70,000 hardware, software and communications product specs
- ✓ 12,000 company profiles, including addresses and phone numbers
- ✓ 9,000 definitions of computer and telecommunications terms.

With COMPUTER SELECT, you'll never again risk making the costly mistake of acquiring the wrong product. Now, using your own PC, you can identify, evaluate and select the best products that meet your requirements and your budget. Easy-to-use search software lets you quickly retrieve the documents you need from the vast database of product reviews, specifications, announcements and buyers guides.

And now COMPUTER SELECT incorporates all the reference information from Data Sources®, the leading computer industry directory. You'll find specs for over 70,000 hardware, software and data communications products — plus profiles of the 12,000 companies that make the products you want.

### See results in less than one hour

New users are doing productive work in less than one hour. No installation is needed. Just pop in the CD-ROM disc and a few simple steps locate, retrieve and print the information you want. And a new, updated disc is sent to you each month so you'll always have current product information.



CALL NOW FOR A FREE DEMONSTRATION DISK

**212-503-4400**

COMPUTER  
LIBRARY

Computer Library and Computer Select are trademarks and Data Sources is a registered trademark of Ziff Communications Company. © 1991 Ziff Communications Company

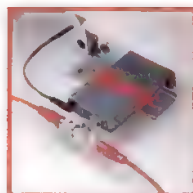
CIRCLE 158 ON READER SERVICE CARD

# The New Xircom Pocket Ethernet Adapter II:

## Simple Elegance in Laptop-to-LAN Connectivity



See us at  
**NetWorld, Booth #1298 and  
COMDEX, Booth #M404!**

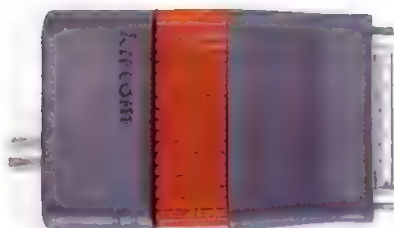


Xircom, the people who pioneered external LAN connectivity in 1989 with the award-winning Pocket Ethernet Adapter, have made laptop-to-LAN networking even better.

The new Xircom Pocket Ethernet Adapter II brings an added level of sophistication to an already elegant connectivity solution. But you'll find that its elegance goes much further than a lighter, smaller design. We've boosted performance by over 25%. And our ergonomic "tractor-grip" permits one-hand installation with the greatest of ease.

Rest assured you'll still be getting all the convenience and advantages that are the hallmarks of Xircom Pocket LAN Adapters. No switches to set. No address or interrupt conflicts. No expansion slot availability problems. And of course, unparalleled software support. All of which means you can connect virtually any notebook, laptop or desktop IBM-compatible PC to any Ethernet LAN. Hassle-free and deceptively simple, the Xircom Pocket Ethernet Adapter II eliminates the arduous task of installing a traditional network card so that your PC is on the LAN without a ripple.

To stay cool, calm and elegantly connected, call (800) 874-7875 today. We'll send you FREE the Xircom *Guide to Laptop Connectivity* with all the information you'll need to network portable computers.



The new Xircom Pocket Ethernet Adapter II.

**Xircom**  
Simply Expanding Connectivity

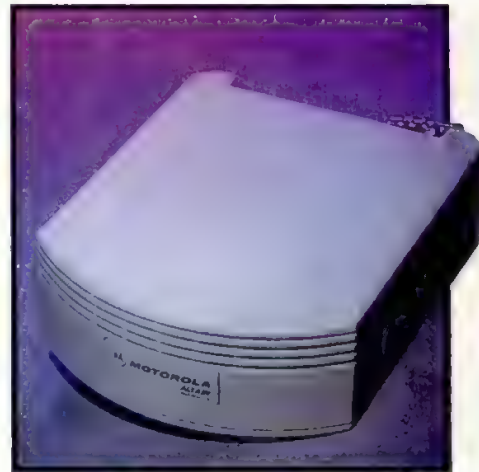
26025 Murrau Road • Calabasas, CA 91302 • (818) 878-7800 • Fax (818) 878-7630  
Bischoppenhoflaan 82-84 • 2100 Antwerp, Belgium • (32) 3 326.34.94 • Fax (32) 3 326.31.50

Xircom is a registered trademark of Xircom, Inc. Pocket LAN Adapter and SmartLink are trademarks of Xircom, Inc. General Notice: Some of the product names herein have been used for identification purposes only and may be trademarks of their respective companies. ©1991 Xircom, Inc.

CIRCLE 211 ON READER SERVICE CARD



# PORTABLE, AFFORDABLE, SECURE: WIRELESS LANs



*Cable ties networks together, but it can also tie them down when you need to move equipment.*

*PC Magazine LAN Labs evaluates three wireless products from BICC Communications, Motorola, and NCR Corp. that can replace some or all of your cabling.*

Network managers know the experience all too well: cables packed into conduits with no room for the thought of another cable. Old buildings, too, pose difficult barriers to wiring a LAN. Even many structures completed as recently as 1980 were designed only for telephone and electrical service, not computer networks. And newer buildings with twisted-pair wiring for the phone and LANs may have incorrectly run or damaged stretches of cable.

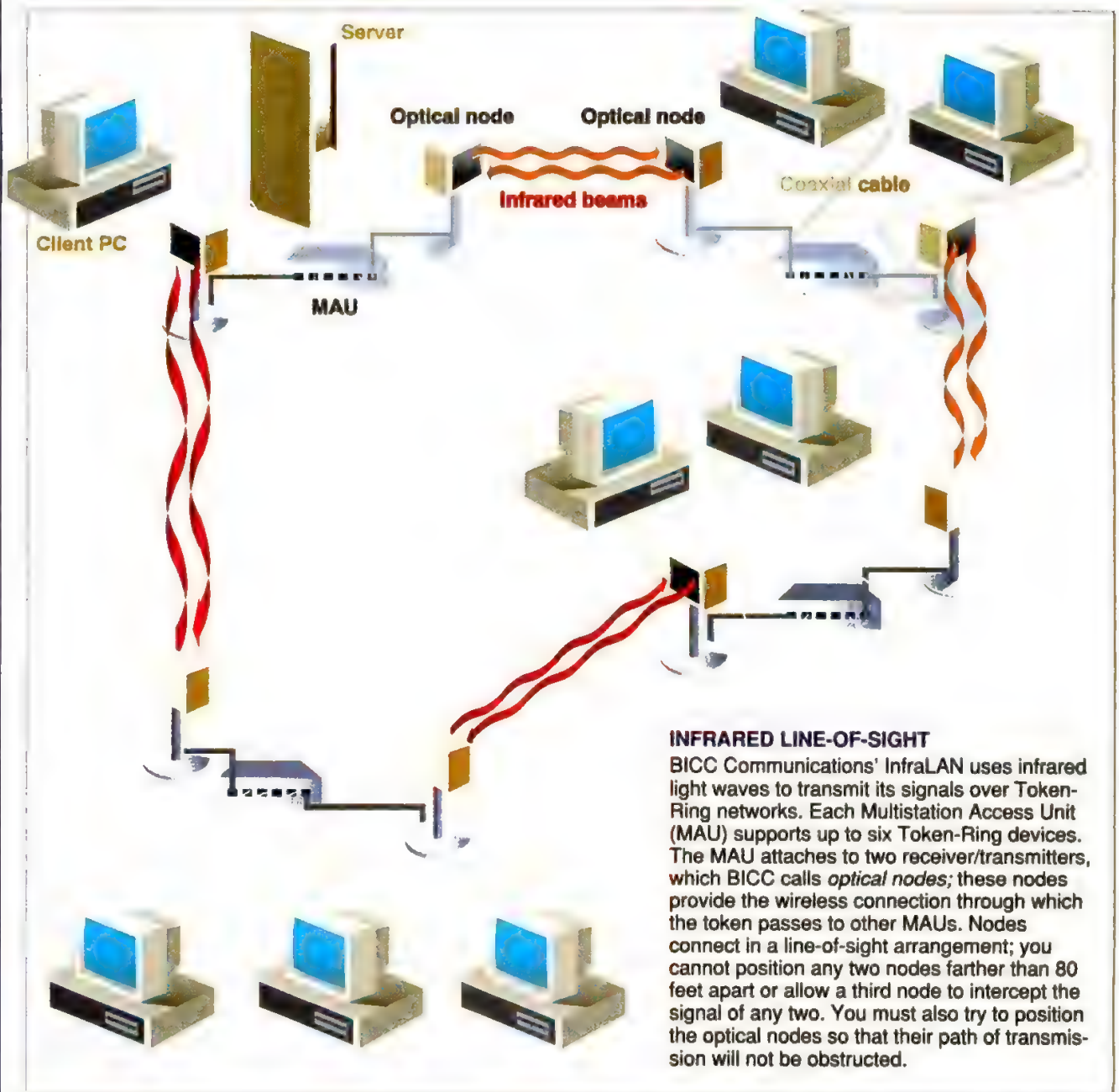
Under the best of circumstances, cabling involves extensive planning. And once you finally drop the first wire, in a

By Gary Berline and Ed Perratore



## THREE WIRELESS TOPOLOGIES: FACTORING IN THE OFFICE LAYOUT

None of these wireless LAN vendors can be called copycats, for the three products reviewed here feature radically different topologies. Although one of the biggest advantages of wireless networks is increased flexibility, you will still need to make trade-offs among the maximum transmission distance, the number of devices, and the positioning of network nodes. Considering the layout of your own office will help you decide which wireless network best fits your needs.



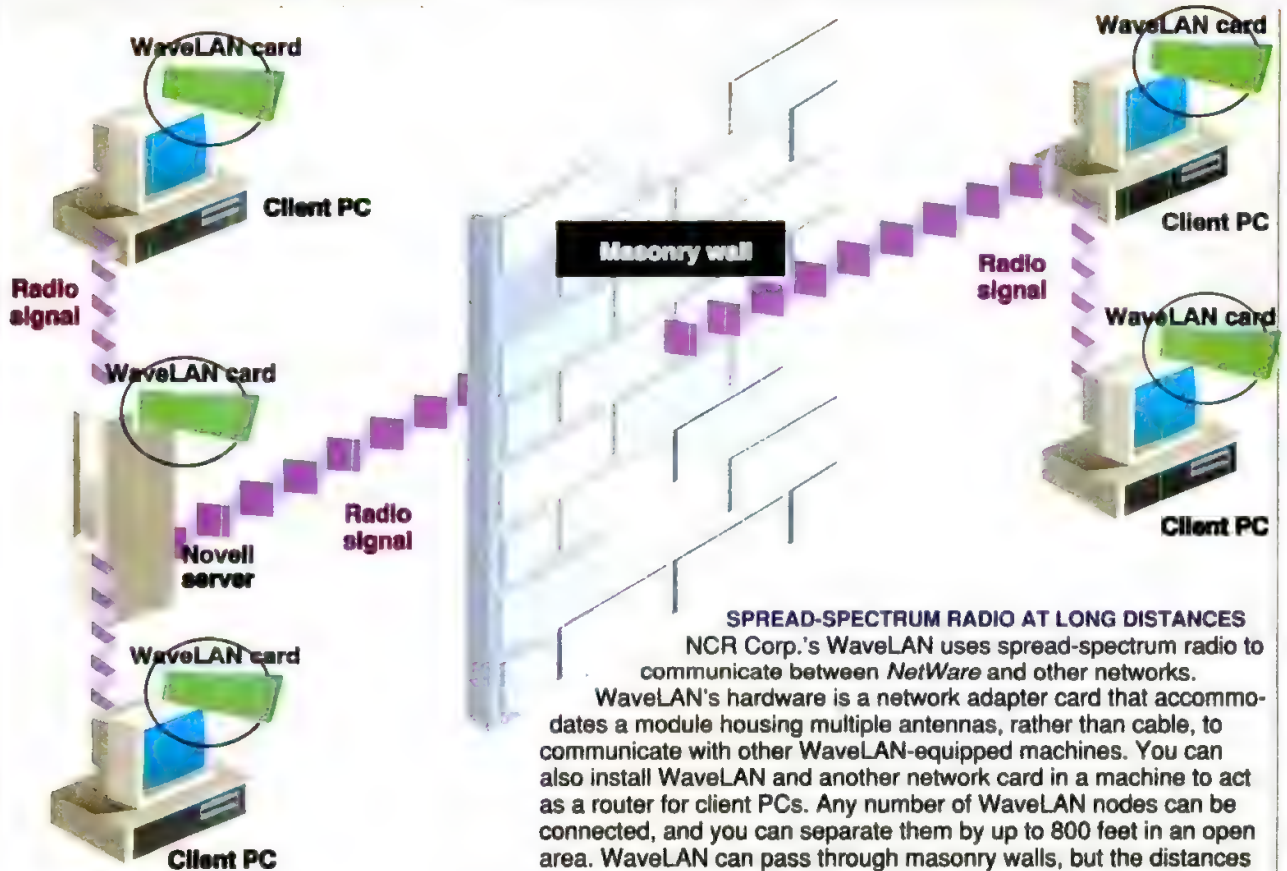
### INFRARED LINE-OF-SIGHT

BICC Communications' InfraLAN uses infrared light waves to transmit its signals over Token-Ring networks. Each Multistation Access Unit (MAU) supports up to six Token-Ring devices. The MAU attaches to two receiver/transmitters, which BICC calls *optical nodes*; these nodes provide the wireless connection through which the token passes to other MAUs. Nodes connect in a line-of-sight arrangement; you cannot position any two nodes farther than 80 feet apart or allow a third node to intercept the signal of any two. You must also try to position the optical nodes so that their path of transmission will not be obstructed.



### HIGH-FREQUENCY RADIO

Motorola's Altair sends its high-frequency radio signal over IEEE-standard 802.3 Ethernet networks. The Control and User Modules each contain a transceiver and multiple antennas to connect up to 32 wireless Ethernet devices—up to 6 per User Module. While the connection between the Control and User Modules is wireless, you must use coaxial cable to connect these modules to Ethernet devices. You can separate the modules by 40 to 130 feet, depending on the obstructions between them, but the signal will penetrate only thin walls or masonry, not supporting walls.



### SPREAD-SPECTRUM RADIO AT LONG DISTANCES

NCR Corp.'s WaveLAN uses spread-spectrum radio to communicate between *NetWare* and other networks.

WaveLAN's hardware is a network adapter card that accommodates a module housing multiple antennas, rather than cable, to communicate with other WaveLAN-equipped machines. You can also install WaveLAN and another network card in a machine to act as a router for client PCs. Any number of WaveLAN nodes can be connected, and you can separate them by up to 800 feet in an open area. WaveLAN can pass through masonry walls, but the distances are limited to 110 feet in an environment with fully closed offices.



**WE DROPPED THE PRICE  
OF OUR COMPUTER,  
SO YOU WON'T HAVE TO  
BUY A CHEAP ONE.**

**\$159**

All prices and specifications are subject to change without notice. \*\*Payment based on 36-month open-end lease. Leasing arranged by Leasing Group, Inc. In Canada and Mexico, configurations and prices may vary. Dell is a registered trademark and TechFax is a service mark of Dell Computer Corporation. ©1997 J.D. Power and Associates. \*Computer End User Satisfaction Study, Phase I: Office Based Small to Medium Sized Businesses. Responses from Business End Users at 1,784 business sites. Small to Medium Sized Businesses were based on office sites with between 1 and 499 employees. Best Personal Computer in Office Based End User Satisfaction in Small to Medium Sized Businesses. J.D. Power and Associates is a registered service mark of J.D. Power and Associates. MS-DOS is a registered trademark and Windows is a trademark of Microsoft Corporation. Dell disclaims proprietary interest in the marks and names of others. †Service provided by third party service. On-site service may not be available in certain remote locations. Shipping, handling and applicable sales tax not included in the price. ©1997 Dell Computer Corporation. All rights reserved.





Lease\*: \$60/MO.\*\*

#### TECH STUFF

386SX 16 MHz processor • 2 MB RAM (expandable to 6 MB) • 40 MB - 28ms IDE Hard Drive • 640 x 480 .39mm VGA Color Monitor • 5.25" 1.2 MB or 3.5" 1.44 MB Floppy Drive • Supports resolutions up to 1024 x 768 • Novell certified

#### SERVICE AND SUPPORT

On-site desk-side service contract included in the system price the first year\* — Toll-free technical support hotline — Toll-free TechFax® line for 24-hour system information — On-line Bulletin Board communication with technical staff and other users — Self-diagnostic software — Free factory installation of selected MS-DOS® software applications — Backed by Dell which has become a \$546 million international business in only 7 years — Information Service Support Forum on CompuServe

#### COMPANY AWARDS

Dell has won PC Week Corporate Satisfaction Polls an unprecedented 8 times ★ Dell ranked Best Personal Computer in Small to Medium Sized Businesses in the J.D. Power and Associates® Customer Satisfaction Index ★ Dell has won PC World's 1991 World Class Award for Best Service and Support/Hardware



To order, call. Please reference 11BR8

8 0 0 - 3 4 8 - 8 3 4 2

Mon-Fri. between 7am-9pm CT, Sat 8am-4pm CT, Sun 10am-3pm CT • In Canada, (800) 668-3021 • In Mexico, 95-800-010-0664 • Custom-built and shipped with a 30-day no questions asked money-back guarantee

Now you don't have to settle for less just because you have less to spend.

Dell just lowered the price of the 316SX to \$1,599. Which gets you everything you need to run Windows,™ for a price that won't make you jump out of one.

And even at this smaller price, you still get the big advantage of dealing directly with Dell. The company that's become one of the most awarded PC companies in the world by designing, building and rigorously testing our computers ourselves. By backing each one with a service and support package described as "overkill" by the editors of PC Week. And by doing it without the mark-ups and hassles of traditional retail channels. So though the Dell® 316SX is quite inexpensive, it's anything but cheap. And now we've dropped the price.

So what are you waiting for? Pick up the phone.

CIRCLE 029 ON READER SERVICE CARD



# LOGICAL PRINTER SHARING

## Justification

If one user prints 40 pages a day on an 8 page per minute laser printer, that printer will be in use for only 5 minutes per day! Logical Connections allow several users to easily share expensive printers and other resources, like modems and plotters. Choose the peripheral that you need from a pop-up menu.

If your company has a LAN, use Logical Connections for local printer sharing in smaller workgroups, rather than printing centrally through the LAN. Local printing is more convenient and more secure!

## Versatility    **LC Plus – 512Kb    \$595**

All six ports of the Logical Connection Plus are automatically configured as parallel or serial, and input or output. Installation is a breeze. You just plug in your cables and run the installation software; the LC Plus will do the rest. Besides being very user friendly, the LC Plus processes data at blazing speed for any application. You can share modems and transfer files at 115,200 bps.

**6 PCs or Printers/Any Combination**

## Practicality    **LC – 256Kb    \$395**

The original Logical Connection is still all the printer sharing device that most people need. The LC is ideal for printing of word processing and occasional graphics data. Its eight ports are: four bi-directional serial ports which can be set as input or output, two parallel inputs and two parallel outputs. Six users can share two parallel printers. The serial ports can also share modems.

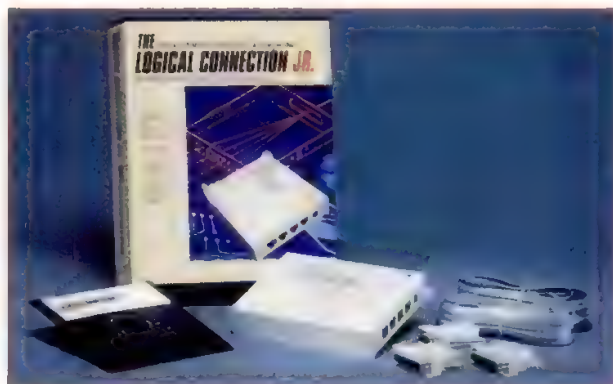
**6 PCs to 2 Printers (Typical)**

## Simplicity    **LC Jr. – 256Kb    \$239**

Inexpensive modular cable, even hundreds of feet in length, can be used to serially connect up to four PCs to the Logical Connection Jr. at speeds up to 115,200 bps. Plug your existing parallel printer cable into the LC Jr. and it will automatically convert the data from serial to parallel for fast parallel printing. Multiple users can send data simultaneously since the memory will buffer and queue jobs on a first-in-first-out basis.

**4 PCs to 1 Printer**

- **Made in the USA**
- **UL Listed Power Supplies**
- **FCC Class B Certification**  
(FCC Class A – LC Jr. with unshielded cables)
- **Available from Local Dealers**
- **Fast Data Input and Throughput**
- **Socketed DRAM Upgrades to 1Mb**
- **Largest Selling PSDs in the USA**



Logical Connection, Inc.  
4660 Portland Road NE #108  
Salem, OR 97305-1697

FAX: (503) 390-9372  
Customer Support:  
(503) 390-9375

**LOGICAL CONNECTION**  
**800-238-9415** US & Canada



big city you could be dropping up to \$1,000. Moves exact a heavy price as well, and temporary relocations may not last long enough to justify the cost of installing a LAN.

The solution? Wireless systems, which present several options for stretching a wired network's reach, if not entirely eliminating solid media. In this review, we look at three wireless networks: BICC Communications' InfraLAN, for Token-Ring networks; Motorola's Altair, for Ethernet networks; and the Ethernet version of NCR Corp.'s WaveLAN.

You will find these products more appropriate for some situations than others. WaveLAN totally replaces cable, combining a radio transceiver and antenna with a network adapter that plugs into your PC's expansion bus. InfraLAN and Altair aim not to eliminate cable but to extend its reach with a wireless link that connects wired segments. Both attach to your present LAN cards using cable, so neither creates a completely wireless topology.

Altair operates with LANs meeting the IEEE 802.3 specification that standardizes Ethernet networks. Altair communicates via radio waves between a central Control Module and one or more User Modules. InfraLAN exchanges data between its Token-Ring MAUs (Multistation Access Units) using infrared light.

#### VARIETY OF SOURCES

Wireless LANs draw inspiration from a variety of sources. WaveLAN favors a technique called *spread-spectrum*, while cellular telephone concepts play a large part in Motorola's Altair product. Infrared remote-control units set the stage for InfraLAN years ago.

WaveLAN uses a bandwidth of 902 to 928 megahertz (MHz). This band is one of several that the Federal Communications Commission (FCC) made available for commercial data transmission, and it requires no license, unlike Altair's slice of the spectrum. Although this is a convenient frequency band, the lack of stricter guidelines typically fosters considerable radio traffic.

NCR's product uses a spread-spectrum method known as *direct sequence* to bolster data integrity. Direct sequence protects data from the electromagnetic noise of cordless phones, burglar alarms, and numerous other radio sources that share WaveLAN's spectral niche. The hardware encodes every bit it transmits

by sending 11 different bits in series, in patterns representing binary 0s and 1s, at a clip 11 times as fast as the data rate. That way, if the transmission gets garbled,

the receiver can guess whether a 1 or a 0 was originally sent—with excellent odds of being right.

WaveLAN's transmissions are capable of traveling from 110 to 800 feet, depending on intervening surfaces. Since these

## NO FRILLS, LESS HASSLE: Three Products for File Transfer, Printer Sharing, Electronic Mail

by M. Keith Thompson

For many offices, complete network environments are overkill. Despite all the talk about client/server computing and sharing data across networks, most network users only need to share printers, modems, and other peripherals. We looked at several wireless peripheral-sharing products that provide printer-sharing, e-mail, and file-transfer capabilities. While these systems operate at a fraction of the speed of true LANs and lack virtual-drive capability to access network drives transparently, they typically cost less than wireless networks.

Carrier Current Technologies' CarrierNET offers printer sharing over AC power lines and, with optional *ExcellNET* software, supports e-mail and file-transfer features. Infralink of America markets Infralink, a printer-sharing system based on infrared light. LAWN (for *local area wireless network*), from O'Neill Communications, provides wireless e-mail, file transfers, and peripheral sharing over spread-spectrum radio waves.

These products represent a sampling of the ways that you can use wireless communications without installing a true LAN. In many organizations these systems eliminate the hassle of wiring the office, and for limited networking needs, they all deserve a look.

#### CARRIERNET: OVER THE POWER LINE

CarrierNET is not a true wireless solution, but it allows you to use existing AC power wires to transfer data, thus freeing you from buying and laying your own cable. A small transceiver box attaches to your computer's serial port and sends data to another transceiver connected to other PCs in the

building with the help of bundled software. Using this equipment the computers can share the attached peripherals or send e-mail and files. At \$199 per computer or peripheral, CarrierNET is one of the least expensive products available.

Installation is straightforward. You simply plug the CarrierNET transceiver into the power line and into your COM1 or COM2 port and run the menu-driven software to name each computer on the network. Files and print jobs are then sent to the appropriate computer and handled as if the request had come from the same computer. You can have up to 255 computers on a CarrierNET system, each with up to 5 peripherals attached.

CarrierNET operates serially at 38.4 kilobits per second and uses a proprietary data-compression scheme to increase throughput rates further. Though only a fraction of true LAN speed, this throughput is acceptable for printing and e-mail. File transfers, however, work well only with occasional use. All devices on the cable must operate serially, not through the parallel port.

CarrierNET works well with modern wiring; it requires the three-wire grounded outlets that sometimes do not exist in older buildings. Because CarrierNET uses low-frequency radio waves (200 KHz), the signal cannot pass through transformers. As a result, all of your devices must be located on the same side of the transformer. In small office complexes, this is not normally a problem, but companies with offices on different floors of tall office buildings could run into some trouble.

The company also offers an add-on hardware device, CarrierNET Plus, which allows the printer to be used

CONTINUES



transmissions can penetrate walls, ceilings, and floors, WaveLAN excels at networking entire departments. The same strength becomes a weakness, however, when you need to confine the signal to prevent it from affecting nearby equip-

ment that may be sensitive to radio interference.

NCR's system sets no upper bound on the number of users, although excessive

traffic does effectively place a limit on user activity, as with any LAN. WaveLAN can also extend existing wired Ethernet or Token-Ring networks, but only with a routing bridge such as the \$6,495 Intersect Remote Bridge from

## NO FRILLS, LESS HASSLE

CONTINUED

without relying on any one person's desktop. With the unit plugged into the printer and the wall, CarrierNET will see the printer as a separate node address.

While not a speed demon, the CarrierNET hardware/software combination provides a simple wireless solution for sharing printers and transferring data over existing AC power lines. Easy installation and convenience make CarrierNET a good choice for printer sharing.

### INFRALINK:

#### INFRARED PRINTER SHARING

Infralink uses infrared light in an unusual way to provide reliable wireless communications with printers. At \$499 per computer or printer, the product offers a viable wireless solution for your printer-sharing needs.

Unlike most infrared devices on the market, Infralink is not limited to line-of-sight use. As with spread-spectrum radio products, the waves bounce off the ceilings and walls and provide a wide range of coverage, so you can arrange your work area with maximum flexibility. But you are limited to open office environments and distances of up to 23 feet. Infralink works well in offices with modular cubicle furniture. If you prefer to orient the units directly across from one another, you can communicate up to 230 feet.

Infralink lets you connect an unlimited number of PCs to up to eight printers. Each Infralink transceiver connects to your computer and printer through a standard Centronics parallel printer port. Once connected, you print as usual and Infralink operates transparently. Infralink also offers a serial interface adapter.

What you must sacrifice for this broad-reaching capability is speed: Infralink units transfer data at only 40

Kbps, roughly the same rate that LAWN and CarrierNET have. When printing time is not critical, Infralink will do a fine job.

The wedge-shaped Infralink transceiver measures 8 by 5.5 by 1.5 inches (HWD) and includes an LED that displays status information. Each unit comes with an encryption chip; this, along with Infralink's continuous error-checking, ensures secure data communication. Unlike radio waves, infrared light waves are virtually immune to electrical interference; the result is more reliable data transfers.

Infralink provides a simple plug-and-play printer-sharing solution. Although plagued by slow throughput, it gives you the advantages of radio waves and the reliability of light. Like the other wireless peripheral-sharing products, Infralink does the job.

### LAWN: SPREAD-SPECTRUM RADIO

LAWN is a complete wireless communications system that uses spread-spectrum radio waves to transmit data through walls and around obstacles. A good bargain at \$398 per peripheral, LAWN combines peripheral-sharing, electronic-mail, and file-transfer functions with an easy-to-use menu interface.

Measuring 2 by 4 by 7 inches and weighing about 1 pound, each LAWN transceiver includes one red and three green status LEDs. Different LEDs indicate when the machine is communicating with other LAWN units, when the unit is transmitting, when there is traffic on the channel, and when e-mail messages await the user. With the supplied cable, you simply connect the transceiver to the RS-232 serial port on your computer or peripheral; you don't need to install an interface card. The system channel has a mediocre rate of 38.4 kilobits per second—about as fast as a high-speed modem with data com-

pression. Individual data transfers take place at 19.2 Kbps. O'Neill Communications also markets a serial-to-parallel converter.

LAWN transceivers transmit data up to 500 feet outdoors or 200 feet indoors; you can extend each unit's range yet another 500 feet by using a LAWN box as a repeater. LAWN's use of spread-spectrum radio technology makes it a relatively secure environment, and the product includes over 65,000 security codes for added security.

Installing easily but operating slowly, each LAWN unit can communicate with only one other unit at the same time. Nonetheless, LAWN provides good wireless communications. Its simple menus and complete features will work well for most small companies that need to communicate without sharing virtual drives. ■

### CarrierNET

Carrier Current Technologies Inc., 6505 Pharr Mill Rd., Harrisburg, NC 28075; 800-222-0377, 704-455-5505.

**List Price:** Per PC or peripheral, \$199. **Requires:** 27K RAM, parallel or serial port.

CIRCLE 469 ON READER SERVICE CARD

### Infralink

Infralink of America Inc., 6525 T Corners Pkwy., #400, Norcross, GA 30092; 404-449-7858.

**List Price:** Each unit, \$499; set of three with cables, \$1,499. **Requires:** Centronics parallel cable.

CIRCLE 470 ON READER SERVICE CARD

### LAWN

O'Neill Communications Inc., 100 Thanet Circle, #304, Princeton, NJ 08540; 800-624-5296, 609-497-6800.

**List Price:** Serial or modem version, \$398; parallel version (includes parallel/serial adapter), \$479.

**Requires:** Parallel or serial port.

CIRCLE 468 ON READER SERVICE CARD



# Why Do You Really Need A Database?



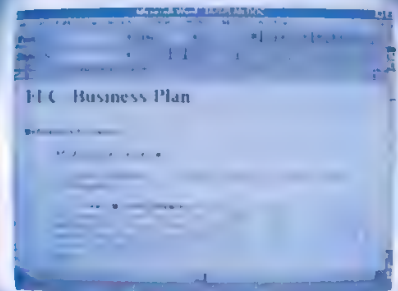
You can file paper documents this way...



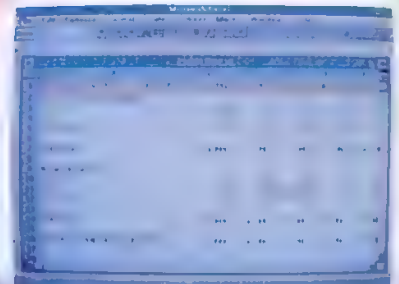
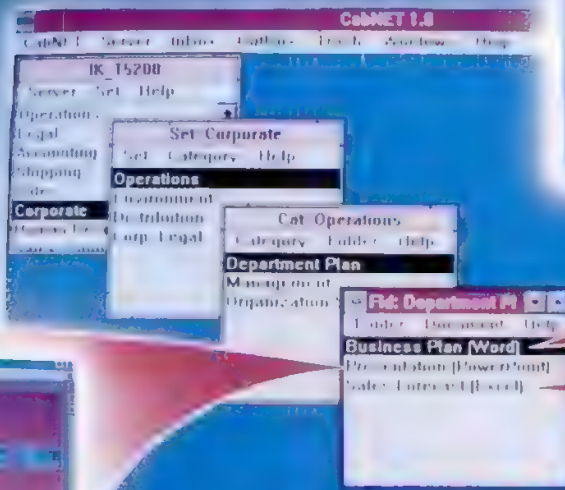
And your PC applications like this...

Or, With Just A Click Of Your Mouse, You Can Find And...

...Launch a multimedia presentation  
...Review colour photography



...Launch a Word or  
Windows application  
— directly



...Launch an Excel Template from  
the Department File Server

...All through IMARA's CabNET, A SQL Server Front End Application

## CabNET

by IMARA

For more information, please contact:

IMARA Research Corporation, 111 Peter Street, Suite 804, Toronto, Ontario, Canada, M5V 2H1, Phone: 416/581-1790, Fax: 416/581-1605

Sales offices Washington, D.C., Dallas, TX and Newport Beach, CA

CIRCLE 631 ON READER SERVICE CARD



## CONNECTIVITY

### WIRELESS LANs

Persoft. Another option for extending networks is using a WaveLAN card to create a router in the server.

InfraLAN, Altair, and WaveLAN all appeared after our last look at wireless networking ("The Next Wave: LANs Without Wires," May 29, 1990). Since it showed up, Altair has made some waves outside the electromagnetic spectrum, winning a 1991 Technical Excellence Award from *PC Magazine* ("8th Annual Awards for Technical Excellence," December 31, 1991). Altair's innovative design enables it to broadcast reliably at low power from a small, reasonably priced device at 18 gigahertz, a little-used, FCC-licensed part of the spectrum. One achievement by Motorola in particular stands out: integration of the microwave transceiver—normally a \$25,000 device the size of a washing machine—onto a thin plate slightly larger than a man's pocket watch.

Altair's greatest strength comes from its complete transparency both to hardware platforms and to network operating systems that meet the 802.3 Ethernet standard. Operating in a licensed frequency band also means that the system enjoys protection from outside interference. Motorola owns the licenses and administers all issues related to them, which reduces your paperwork. Still, if you need to move Altair's control modules, you may need to notify Motorola's Frequency Management Center.

The product's signals stay well contained. They range from only 40 to 130 feet and cannot penetrate floors, ceilings, or supporting walls. Different modules, even if near one another, can reuse the same frequency to serve separate but closely spaced workgroups. The system offers no reasonable chance of outside snooping since its transmissions fail to pass through structural walls. But if you need to network departments spread across a wide floor, multiple floors, or many fully enclosed offices, Altair's signal confinement turns into a debit.

Motorola's design allows as many as six Ethernet devices on each User Module, up to a limit of 32 per Control Module. While the system places no restriction on total users, each group of 32 requires another control unit.

The third product in this roundup, BICC's InfraLAN, opts for infrared rather than radio technology. InfraLAN transmits data indoors between Token-Ring MAUs set up to 80 feet apart; each unit

consists of twin optical heads cabled to a six-port MAU. The system imposes no user limit aside from the 72-workstation limit needed by IBM's Token-Ring specifications, but it does require one MAU for every group of four stations.

#### SPEED DEMON

Speed sums up InfraLAN's main selling point. On *PC Magazine* LAN Labs' benchmark tests, BICC's offering demonstrated no significant degradation from a cabled 4-megabit-per-second Token-Ring network; both achieved a maximum of about 1 Mbps on our tests. Part of the reason is that, unaffected by radio noise, the hardware spends no time engaged in noise-filtering operations that can sap band-

width. InfraLAN's requirement of an unobstructed line of sight between the infrared send/receive components also ensures that signals travel only between intended parties. But while this arrangement boosts performance, it sacrifices flexibility.

Both radio products, by contrast, permit varying degrees of freedom in placement but run slower than their wired counterparts. WaveLAN exhibits the greatest flexibility, but on our throughput tests it turned in numbers below Altair's. WaveLAN's speeds ranged from 28 to 35 percent of those of our wired 10-Mbps Ethernet setup, which achieved a maximum throughput of less than 2 Mbps.

When all loads were connected to one Altair User Module, Motorola's entry clocked in at 31 to 43 percent of the wired



#### EDITORS' CHOICE

##### ■ No universal solution.

The three companies that submitted products for our review of wireless LANs have carved out unique niches in this budding market. You can select NCR Corp.'s WaveLAN for its ability to transmit and receive data across distances of up to 5 miles using special antennas. You can opt for Motorola's Ethernet-based Altair for the brilliant design that won it *PC Magazine*'s 1991 Award for Technical Excellence. Or you can choose BICC Communications' InfraLAN for the ease with which it matches rated Token-Ring throughput.

These three products, however, are not interchangeable, and none of them suits every need. All three products do provide excellent security; this flies in the face of misconceptions about the vulnerability of wireless transmissions to eavesdropping (especially in view of the potential for tapping even cabled networks). All of the products we reviewed offer ease of setup and use. And the cost advantage of all three over a wired configuration becomes even greater once you add users or relocate at least part of your network. But if Ethernet is your chosen LAN interface, you have already dropped

InfraLAN from the running, at least until BICC releases an Ethernet version. Similarly, Token-Ring networks cannot presently accommodate Altair.

The layout of your own office, and the way the users are organized into departments or workgroups, will also significantly narrow your options. A floor built with many supporting walls that separate members of a department may not allow the operation of any system besides WaveLAN. A network situated near equipment that generates heavy electromagnetic transmissions in the range of 902 to 928 MHz calls for either Altair or InfraLAN. And any layout that requires communication beyond 80 feet, even with line-of-sight positioning, cannot count on InfraLAN.

The answer is making a careful analysis of each product's pluses and minuses, not to mention taking a close look at how your networking needs may evolve over time. After all, waiting for an industry standard to emerge is a luxury that few can afford. And if a given product suits your needs, you have little reason to wait. The technology may be new, but the promise is already there.



**NOW! Our Canadian customers' orders, in most cases, delivered within 24 hours.** By special arrangement with Canadian Customs all applicable duties and GST taxes will be charged when placing your order with the Zone. Your products can now be delivered hassle free through Customs without delay. Shipping charges as low as \$15 (US) via Airborne Express. Call for complete information.

**Now! You can place your PC Zone order through CompuServe just Type: Go MZ**  
Multiple Zones International

#### Our commitment:

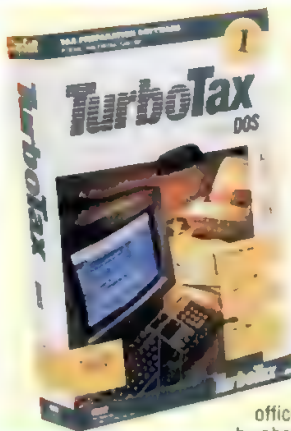
- Consistent low pricing
- Knowledgeable Sales Advisors
- Quality products and latest versions
- Over 1500 products in stock
- Open 24 hours: Order between 9pm to 7am Eastern Time and shipping is free in USA
- Hassle-free ordering and '6 overnight delivery by Airborne Express

**The PC Zone**  
Price, Availability & Service

**Se Habla Español**

## FINANCE

|                                    |                                  |
|------------------------------------|----------------------------------|
| <b>Absolute Solutions</b>          | <b>New Infinity Software</b>     |
| Comput. Class Actg Win ..... 339   | Winvoice ..... 169               |
| <b>Checkfree Technologies</b>      | <b>On The Go Software</b>        |
| Checkfree 3.0 ..... 18             | Expense It! ..... 59             |
| <b>Chipsoft</b>                    | <b>Peachtree Software</b>        |
| Turbo Tax 1991 Final Ed. .... 48   | Crystal Accounting ..... 189     |
| Turbo Tax 1991 for Windows .... 59 | Peachtree Complete III ..... 139 |
| <b>Computer Associates</b>         | <b>Timeslips</b>                 |
| Accpac BPI Gen. Acct 3.0 ..... 234 | Timeslips III 4.0 ..... 185      |
| <b>Dac Software</b>                |                                  |
| Dac Easy Accounting 4.2 ..... 83   |                                  |
| <b>Intuit</b>                      |                                  |
| Quick Pay Media ..... 34           |                                  |
| Quicken 5.0 ..... 44               |                                  |
| <b>M-USA</b>                       |                                  |
| Pacioli 2000 - PC Media ..... 28   |                                  |
| <b>Meca Ventures</b>               |                                  |
| Managing Your Money 8.0 ..... 129  |                                  |



**Chipsoft TurboTax**

**\$48**

**NEW!**

Easy to use. You'll be up and running in minutes! Guides you to the tax forms you need with on-line help menus to explain IRS rules. On-screen displays look like official IRS forms. Free support for registered users by phone, mail, BBS, or toll-free fax.

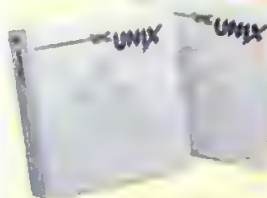
**TurboTax for Windows ..... \$59**

## UTILITIES

|                                      |                                      |                                    |
|--------------------------------------|--------------------------------------|------------------------------------|
| <b>Addsor</b>                        | <b>Mb Allen</b>                      | <b>Stac Electronics</b>            |
| Superstor V1.3 Compress. .... 89     | Daily Plan-It! Media ..... 59        | Stacker 2.0 ..... 89               |
| <b>Adobe Systems</b>                 | <b>Microcom</b>                      | Stacker Co-Process At-16 ..... 178 |
| Adobe Type Align For Win ..... 68    | Virex PC 2.0 ..... 69                | Stacker Co-Process Mc-16 ..... 228 |
| Adobe Type Mgr for Win ..... 58      | <b>Microlytics</b>                   | Stacker Co-Process Xt-8 ..... 148  |
| <b>American Megatrends Inc</b>       | World Finder 4.0 5.25 ..... 33       | <b>Symantec</b>                    |
| Adv. Diagnostic Utility ..... 59     | <b>Microspeed Inc.</b>               | Norton Anti-Virus ..... 83         |
| <b>Borland International</b>         | PC Trackball-Serial ..... 69         | Norton Commander 3.0 ..... 92      |
| Sidekick 2.0 5.25 ..... 58           | <b>Microsoft Corporation</b>         | Norton Utilities 6.01 ..... 114    |
| <b>Caere Corporation</b>             | MS Ballpoint Mouse ..... 118         | <b>Traveling Software</b>          |
| OmniPage Pro 386 2.0 ..... 699       | MS Bus Mouse For PC ..... 84         | Battery Watch Pro 3.0 ..... 29     |
| The Typist For PC ..... 398          | MS Serial Mouse (& PS/2) ..... 86    | <b>Winsoft</b>                     |
| <b>Central Point Software</b>        | <b>Mouse Systems Corp</b>            | Icondraw 3.1 Plus ..... 45         |
| Central Point Antivirus 1.1 ..... 78 | Omni Mouse II Serial w/Trip ..... 40 | <b>Xtree Company</b>               |
| Central Point Backup 7.0 ..... 79    | Omni Mouse Serial w/Trip ..... 38    | Xtree Gold 2.5 ..... 92            |
| Copy II PC 6.0 ..... 24              | <b>Multisoft</b>                     | <b>Z-Nix</b>                       |
| Copy II PC Deluxe Opt. Bd. .... 119  | PC Kwik Powerpak 2.1 ..... 70        | Super Mouse II w/ Win 3.0 ..... 82 |
| PC Tools 7.1 W/Antivirus ..... 138   | Super PC Kwik 4.1 5.25 ..... 45      |                                    |
| PC Tools Deluxe 7.1 ..... 114        | <b>OCR Systems</b>                   |                                    |
| <b>Computer Aided Technology</b>     | Readright V2.01 ..... 299            |                                    |
| Cat Color Converter ..... 119        | <b>Ontrack</b>                       |                                    |
| Cat ImageEnhancer 256 ..... 78       | Disk Manager DOS 4.2 ..... 48        |                                    |
| <b>Custom Applications</b>           | <b>PC Dynamics</b>                   |                                    |
| Freedom of Press For PC ..... 238    | Menu Works Adv ..... 59              |                                    |
| Freedom of PressLight 3.0 5 ..... 54 | <b>Softlogic Solutions</b>           |                                    |
| <b>Dariana Technologies</b>          | Disk Optimizer 4.05 5.25 ..... 34    |                                    |
| System Sleuth Pro For PC ..... 82    |                                      |                                    |
| <b>Eikon Systems</b>                 |                                      |                                    |
| Scrapbook Plus V2.1/Win ..... 109    |                                      |                                    |
| <b>Fifth Generation</b>              |                                      |                                    |
| Direct Access 5.1 ..... 64           |                                      |                                    |
| <b>Funk Software</b>                 |                                      |                                    |
| Sideways + P.D. Queue ..... 79       |                                      |                                    |
| <b>Fifth Generation</b>              |                                      |                                    |
| Disk Lock 1.0 For PC ..... 122       |                                      |                                    |
| Fastback Plus 3.0 ..... 118          |                                      |                                    |
| Pyro 1.0 For PC ..... 33             |                                      |                                    |
| <b>Gibson Research</b>               |                                      |                                    |
| Spinrite 11 V2.0 ..... 63            |                                      |                                    |
| <b>Helix</b>                         |                                      |                                    |
| Headroom 2.0 ..... 64                |                                      |                                    |
| <b>Kensington</b>                    |                                      |                                    |
| Expert Mouse - Ser. .... 98          |                                      |                                    |
| <b>Inset Systems</b>                 |                                      |                                    |
| Hijaak 2.1 ..... 98                  |                                      |                                    |
| <b>Landmark Systems</b>              |                                      |                                    |
| Diagnostic Starter Kit ..... 1335    |                                      |                                    |
| System Speed Test ..... 25           |                                      |                                    |
| PC Probe - Cpu Diagnostics ..... 84  |                                      |                                    |
| PC Probe Diagnostic Utility ..... 99 |                                      |                                    |
| <b>Logitech</b>                      |                                      |                                    |
| Catchword ..... 144                  |                                      |                                    |
| Cordless Rad Mouseman ..... 98       |                                      |                                    |
| Mouseman Ser. Lefthand ..... 74      |                                      |                                    |
| Mouseman Ser. Righthand ..... 74     |                                      |                                    |
| Mouseman Serial Wind 3 ..... 117     |                                      |                                    |
| Trackman Portable Trackball ..... 99 |                                      |                                    |
| <b>Magee</b>                         |                                      |                                    |
| Auto Menu 4.7 ..... 34               |                                      |                                    |

## CADD

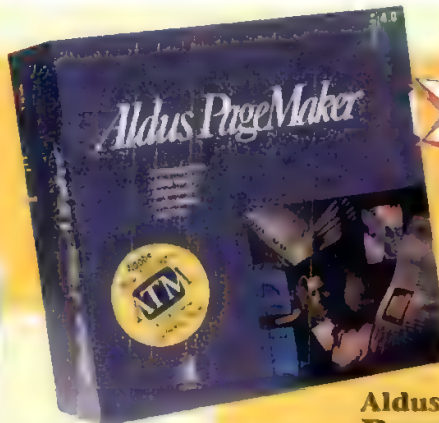
|                                     |
|-------------------------------------|
| <b>American Inst. of Small Bus.</b> |
| Design CAD 3D V 2.1 ..... 198       |
| <b>Computereasy Software</b>        |
| Dream House Profes. .... 46         |
| <b>Generic Software</b>             |
| Autosketch 3.0 ..... 145            |
| Generic CAD 5.0 ..... 285           |
| <b>IMSI</b>                         |
| IMSI Turbo CAD 2.0 ..... 79         |
| <b>Mathsoft</b>                     |
| MathCad 3.0 for Windows ..... 314   |



**\$619**

**UHC Unix System V Release 4**

This major new release of the multi-user, multi-tasking UNIX operating system provides a wealth of new features and enhancements. System V Release 4.0 unifies the major variants of the UNIX operating system.



**Get Professional Results!**

**\$488**

**Aldus PageMaker 4.2 with ATM**

Comprehensive, powerful electronic page-layout and production features integrate text and graphics to help you save time and money, while maintaining the highest typeset-quality output. PageMaker is file compatible on three key computing systems: Windows, OS/2, and Macintosh.

**OVERNIGHT SHIPPING • 1-800-258-8088 • \$6 PER ORDER IN U.S.A.**





# Call Now for FREE Catalog

Over 2000 of the Latest, Newest, Hottest Products

## Artisoft LANtastic Starter Kit \$489

Put LANtastic network adapter cards into each of your PCs, and you have an instant, local area network with up to 32 nodes. Transmit data at 2 Mb per second using LANBIOS2 (Artisoft's version of the NetBIOS standard). Cable lengths up to 1500 ft. per network with Artisoft cable, or 300 ft. with ordinary phone wire.



## Artisoft LANtastic Adapter Kit \$208

## WordPerfect Corp. WordPerfect for Windows \$278

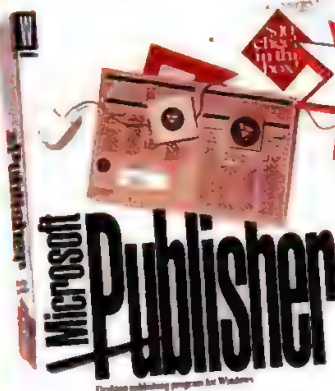
Takes full advantage of the graphical environment of Windows. Makes it easy to adjust tabs and margins, modify columns, create tables, change line spacing. Fonts and graphics are viewed on screen.

Comp. Upgrade (w/purchase proof) ... \$129  
5 Pak ... \$1099  
WordPerfect 5.1 for DOS ... \$278

WordPerfect  
for Windows



Word Processing Software  
for Computers Running  
Windows 3.0 or Higher



## Microsoft Publisher

With Microsoft Publisher, for Windows, you can create professional quality newsletters, flyers, business forms, invitations and more in the time it normally takes to write a letter. Designed to be easy for you to put to work the first time you use it.

\$138

## BUSINESS ESSENTIALS

|                                   |                                    |     |                              |                             |     |
|-----------------------------------|------------------------------------|-----|------------------------------|-----------------------------|-----|
| <b>Absolute Solutions</b>         | Quattro Pro SE V1.0 .....          | 46  | <b>Microsoft Corporation</b> | MS Word For Wind 2.0 .....  | 309 |
| Comput.Class Actg Win .....       | 339                                |     |                              | MS Works w/ Mouse Bus ..... | 109 |
| <b>Avery Labels</b>               | <b>Broderbund</b>                  |     |                              | Word 5.5 w/Grammatk .....   | 205 |
| Avery Labelpro For Lasers .....   | Bannermania PC .....               | 20  |                              | Works 2.0 for the PC .....  | 98  |
| Avery List & Mail Plus .....      | <b>Buttonware</b>                  |     |                              |                             |     |
| 35                                | PC File 6.0 .....                  | 82  |                              |                             |     |
| Labelpro For IBM Dot Matrix ..... | <b>Checkfree Technologies</b>      |     |                              |                             |     |
| 43                                | Checkfree 3.0 .....                | 18  |                              |                             |     |
| <b>Auto Map Inc.</b>              | <b>Chipsoft</b>                    |     |                              |                             |     |
| Automap Road Atlas .....          | Turbo Tax 1991 Final Ed -DOS ..... | 49  |                              |                             |     |
| 51                                | Turbo Tax 1991 For Windows .....   | 59  |                              |                             |     |
| <b>Bloc Publishing</b>            | <b>Clarion</b>                     |     |                              |                             |     |
| Personal Lawyer .....             | Clarion Personal Developer .....   | 44  |                              |                             |     |
| 33                                | <b>Computer Associates</b>         |     |                              |                             |     |
| <b>Borland International</b>      | Accpac BPI Gen Acct 3.0 .....      | 234 |                              |                             |     |
| Paradox 3.5 .....                 | Super Calc 5.1 .....               | 99  |                              |                             |     |
| 519                               | <b>Contact Management</b>          |     |                              |                             |     |
| Paradox 3.5 Comp Upgr .....       | Biz Base 2.1 Gold .....            | 204 |                              |                             |     |
| 148                               | Biz Base 2.1 Personal .....        | 39  |                              |                             |     |
| Paradox SE .....                  | <b>Contact Software Internati</b>  |     |                              |                             |     |
| 65                                | 1St Act! .....                     | 58  |                              |                             |     |
| Quattro Pro 3.0 .....             | Act! 2.1 .....                     | 228 |                              |                             |     |
| 328                               | <b>Dac Software</b>                |     |                              |                             |     |
| Quattro Pro 3.0 Comp Upgr .....   | Dac Easy Accounting 4.2 .....      | 83  |                              |                             |     |
| 96                                | <b>Fox Software</b>                |     |                              |                             |     |
|                                   | Fox Pro 2.0 Single .....           | 458 |                              |                             |     |
|                                   | <b>Indivi Software</b>             |     |                              |                             |     |
|                                   | Resume Maker 1.1 .....             | 28  |                              |                             |     |
|                                   | <b>Intuit</b>                      |     |                              |                             |     |
|                                   | Quick Pay Media .....              | 34  |                              |                             |     |
|                                   | Quicken 5.0 .....                  | 44  |                              |                             |     |
|                                   | <b>Jian Tools</b>                  |     |                              |                             |     |
|                                   | Biz Plan Builder .....             | 95  |                              |                             |     |
|                                   | <b>Lotus Corp</b>                  |     |                              |                             |     |
|                                   | Lotus Works .....                  | 99  |                              |                             |     |
|                                   | Symphony 2.2 .....                 | 499 |                              |                             |     |
|                                   | Lotus 123 Rel 2.3 .....            | 335 |                              |                             |     |
|                                   | Lotus 123 Rel 3.1+ .....           | 428 |                              |                             |     |
|                                   | Lotus Double Up Upgrd .....        | 158 |                              |                             |     |
|                                   | Lotus Ami Pro 2.0 .....            | 299 |                              |                             |     |
|                                   | Ami Pro 2.0 Comp Upgr .....        | 99  |                              |                             |     |
|                                   | Ami Pro 2.0 Tech Upgr .....        | 49  |                              |                             |     |
|                                   | <b>M-USA</b>                       |     |                              |                             |     |
|                                   | Pacioli 2000 - PC Media .....      | 28  |                              |                             |     |
|                                   | <b>Meca Ventures</b>               |     |                              |                             |     |
|                                   | Home Lawyer 1.0 Media .....        | 69  |                              |                             |     |
|                                   | Managing Your Money 8.0 .....      | 129 |                              |                             |     |

## CONNECTIVITY

|                                     |                                    |            |
|-------------------------------------|------------------------------------|------------|
| <b>Artisoft/Lantastic</b>           | <b>EN Adapter Card #143 .....</b>  | <b>208</b> |
| <b>EN Starter Kit #142 .....</b>    | <b>489</b>                         |            |
| <b>Z Two-Station 4.0 #104 .....</b> | <b>92</b>                          |            |
| <b>XIRCOM</b>                       | <b>XIRCOM Pckt. Eth. Adpt. ..</b>  | <b>418</b> |
|                                     | <b>XIRCOM Arcnet Adpt. Coax ..</b> | <b>259</b> |

## TOP 50 FONTS

|                                       |                                  |     |
|---------------------------------------|----------------------------------|-----|
| <b>Adobe Systems, Inc.</b>            | 106 ITC Berkeley .....           | 238 |
| <b>Over 150 Adobe fonts in stock.</b> | 108 Persian/Umbra .....          | 93  |
| 1 Palatino .....                      | 109 Minstrel/Reporter .....      | 93  |
| 3 Zapf Dingbats & Chancery .....      | 110 Nuptial/Cascade/Medici ..... | 93  |
| 6 Optima .....                        | 115 Kunstler Script .....        | 93  |
| 7 ITC Souvenir .....                  | 117 ITC Souvenir II .....        | 119 |
| 8 ITC Lubalin Graph .....             | 123 Tekton .....                 | 119 |
| 9 ITC Garamond .....                  | 130 Eurostile Ext&Cond .....     | 119 |
| 10 ITC American Type .....            | 136 Shelley Script .....         | 93  |
| 11 Benguiat/Fritz Quad .....          | 139 ITC Garamond Cond. ....      | 238 |
| 13 Helvetica Lt & Blak .....          | 149 German Display 2 .....       | 119 |
| 14 Helvetica Condensed .....          | 150 ITC Garamond 2 .....         | 119 |
| 17 Galliard .....                     | 153 Serpentine .....             | 177 |
| 18 ITC New Baskerville .....          | 180 Adobe Caslon .....           | 177 |
| 19 Korinna .....                      |                                  |     |
| 20 Goudy Old Style .....              |                                  |     |
| 21 Sonata .....                       |                                  |     |
| 22 Century Old Style .....            |                                  |     |
| 23 ITC Franklin Gothic .....          |                                  |     |
| 25 Park Avenue .....                  |                                  |     |
| 26 Bodoni .....                       |                                  |     |
| 27 Letter Gothic .....                |                                  |     |
| 28 Prestige Elite .....               |                                  |     |
| 34 Aachen Revue U.Romn .....          |                                  |     |
| 37 Univers .....                      |                                  |     |
| 39 Futura 1 .....                     |                                  |     |
| 40 Stone Serif .....                  |                                  |     |
| 46 Futura 2 .....                     |                                  |     |
| 47 Futura Condensed .....             |                                  |     |
| 56 ITC Eras .....                     |                                  |     |
| 58 OCR-A, OCR-B, Micr .....           |                                  |     |
| 60 Helvetica 2 .....                  |                                  |     |
| 61 Helvetica 3 .....                  |                                  |     |
| 63 Kaufman .....                      |                                  |     |
| 72 Caslon Open Face .....             |                                  |     |
| 94 Linoscript&Linotext .....          |                                  |     |
| 100 Adobe Garamond .....              |                                  |     |
| 101 Adobe Garamond Exp .....          |                                  |     |

- All major credit cards accepted. No surcharge.
- Your credit card is not charged until your order is shipped. If we must ship a partial order, freight is not charged on back order. (USA only)
- Most personal and company checks received by mail will clear immediately. All checks or purchase orders must have a phone number and contact person listed in order to be processed.
- C.O.D. orders are accepted. Limit \$1,000 per order. Cashier's check or money order only. Add \$5.00 per C.O.D. order. (USA only)
- Educational government and corporate purchase orders are accepted.
- All U.S. shipments insured at no extra charge.
- No sales tax, except for Washington State residents (add 8.2%).
- Prices and product availability subject to change without notice. All specials and promotions are limited to available stock. Please call for current prices.
- All products covered by 120 day limited warranty.
- Shipping is \$6 per order. We ship via Airborne Express Overnight service. (Some rural areas require an extra day for delivery.) We also ship \$3 UPS ground.
- Monitors are assessed an additional shipping charge. \$25.00 for Full Page, \$50.00 for Two Page. UPS Rates are also available upon request.
- Orders placed by 9pm ET (6pm PT) weekdays for "in stock" items will ship that day for overnight delivery (barring system failure, etc.)
- APO/FPO/PO box orders are shipped first class U.S. Mail.
- Defective software will be replaced immediately, and hardware will be repaired or replaced at our discretion. • Not responsible for typographical errors.
- A Return Authorization Number is required for any product returned. Customer Service Hotline: 1-800-248-2948. Please call weekdays from 8am to 8pm PT, 9am-11pm ET.

**PC Zone 18005 NE 58th St, Suite A110 Redmond, WA 98052**  
International: 206-883-3088 • FAX: 206-881-3421



## WIRELESS LANs: SUMMARY OF FEATURES

Products listed in alphabetical order

The three wireless LAN products reviewed here differ widely on a number of points, including the required LAN interface, signal characteristics, and components constituting the standard package.

■—Yes    □—No

|                                   | Altair<br>\$4,990                   | InfraLAN<br>\$5,990                                | WaveLAN<br>\$5,970 |
|-----------------------------------|-------------------------------------|----------------------------------------------------|--------------------|
| List price (tested configuration) |                                     |                                                    |                    |
| Included components               | 1 Control Module,<br>5 User Modules | MAU, 2 optical<br>nodes, 2 node-<br>to-base cables | 6 adapters         |
| Maximum number of devices served  | 32 per Control<br>Module            | 6 per MAU                                          | 1 per adapter      |

### GENERAL INFORMATION

|                                          |              |            |                                         |
|------------------------------------------|--------------|------------|-----------------------------------------|
| Frequency class                          | 18 to 19 GHz | Infrared   | 902 to 928 MHz                          |
| LAN interface                            | Ethernet     | Token-Ring | Ethernet (modified)                     |
| Supports building-to-building use        | □            | ■          | ■                                       |
| Supports server operating systems:       |              |            |                                         |
| NetWare                                  | ■            | ■          | ■                                       |
| VINES                                    | ■            | ■          | ■ (via bridge)                          |
| LAN Manager                              | ■            | ■          | ■                                       |
| Unix                                     | ■            | ■          | □                                       |
| AppleShare                               | □            | ■          | ■                                       |
| Rated throughput                         | 3.3 Mbps     | 4 Mbps     | 2 Mbps                                  |
| Can be operated without<br>FCC licensing | □            | ■          | ■                                       |
| Can be added into existing network       | ■            | ■          | ■                                       |
| Network type                             | Ethernet     | Token-Ring | Ethernet or Token-<br>Ring (via bridge) |

### PHYSICAL FEATURES

|                                |                                                |                |                           |
|--------------------------------|------------------------------------------------|----------------|---------------------------|
| Device type                    | Antenna                                        | Optical node   | 16-bit network<br>adapter |
| Uses Multistation Access Unit  | □                                              | ■              | □                         |
| Dimensions (HWD, in inches)    | 3 x 8 x 11.5                                   | 3 x 14.9 x 7.3 | N/A                       |
| Weight (pounds)                | 5                                              | 6.1            | N/A                       |
| Number of ports                | 6 per User Module;<br>32 per Control<br>Module | 6              | N/A                       |
| Diagnostic LEDs on transceiver | ■                                              | ■              | N/A                       |
| Link status                    | ■                                              | □              | N/A                       |
| Proper alignment               | □                                              | ■              | N/A                       |
| Transmission monitoring        | ■                                              | ■              | N/A                       |
| Power source                   | External AC                                    | MAU            | Host PC                   |

### LIMITATIONS

|                                               |          |                 |     |
|-----------------------------------------------|----------|-----------------|-----|
| Maximum specified distance (feet):            |          |                 |     |
| Open area                                     | 130      | Not recommended | 800 |
| Semi-closed area                              | 65 to 70 | 80              | 200 |
| Closed area                                   | 40 to 50 | 80              | 110 |
| Operates without<br>line-of-sight positioning | ■        | □               | ■   |
| Signal can penetrate                          |          |                 |     |
| Internal office separators                    | ■        | □               | ■   |
| Concrete                                      | □        | □               | ■   |
| Steel                                         | □        | □               | □   |

### SECURITY

|                                                              |   |   |                 |
|--------------------------------------------------------------|---|---|-----------------|
| Data encryption                                              | □ | □ | Optional (\$90) |
| Access restricted to users with<br>registered node addresses | ■ | □ | □               |

### SUPPORT

|                          |   |   |   |
|--------------------------|---|---|---|
| Training                 | ■ | ■ | □ |
| Toll-free support number | ■ | ■ | □ |

N/A—Not applicable: This product is an internal adapter card

Ethernet LAN's throughput. In a much costlier setup comprising one User Module per station, the range became 31 to 47 percent. Both Altair configurations showed slightly but progressively lower throughput under heavier loads from one to four stations—as did the other products reviewed. LANs generally run at less than full capacity, so the apparent slowness may not affect you. Still, avoid communications-intensive tasks over current radio networks.

Initial per-user costs for any of the reviewed options tend to exceed what you would pay for an equivalent wired LAN. A simple WaveLAN installation runs \$995 per user; Altair falls between \$299 (when you have many users) and \$4,990, depending on the exact configuration; and InfraLAN ranges from \$499 to \$2,995 per user, depending again on configuration. WaveLAN's pricing stays relatively constant whatever the number of stations; the others become more cost-effective as you fill empty ports. With less need to pay for pulling cable, wireless solutions rapidly catch up to their wired competition, and get better with every move or change.

The reviewed items share some common traits. All offer easy setup and performed without a hitch on our tests. (WaveLAN's use of its own network adapter, however, does make it more prone to rejection by a flaky machine.) Each solution offers security surpassing that of wired LANs, despite the common misconception that radio-based network devices allow interception as easily as cordless phones.

Licensed frequency bands, as noted, protect Altair from electrical noise. And Altair's frequency lies well beyond the range that can affect other equipment. BICC's use of infrared provides the same protection. WaveLAN has built-in features to avoid the problem but still remains subject to interference and may also cause some itself.

Interference from broadcast transmissions brings up the question of health effects. At a meager 1 watt, WaveLAN still stands as the strongest of the three wireless devices and carries the farthest. And according to NCR, in many installations WaveLAN can operate at half a watt. Altair sends only 25 milliwatts and then only when necessary, but each unit adds more. Frequency may also come into play. InfraLAN seems most innocuous, using only as much infrared light as an infrared remote-control unit.



## FUTURE CURRENTS: Where Wireless Technology Is Headed

by Angela Gunn

The products reviewed in this roundup of wireless LANs permit a certain freedom from the constraints of cabling, serving a need that supersedes the cost and distance issues associated with wireless connectivity today. But the demands and technology that brought these products to market are only beginning to pick up steam. In the near future, more users will expect to be freed from their wired connections.

Sales of wireless products will grow from \$79 million in 1991 to around \$235 million by 1995, predicts Insight Research Corp., an independent research firm based in northern California. These products will run the gamut from full-featured network administration systems to convenient products for home use and products that require virtually no user at all.

The real break from cabling was the portable computer, and laptops and palmtops will reap many of the benefits of wireless advances. Additionally, wireless computers will go where computers have not gone before, as various industries explore the benefits of on-site data input.

### OLD TECHNOLOGY, NEW TRICKS

Manufacturers of high-end products have been farming out the task of wireless peripheral development to outside companies. In turn, many of these outside companies are reworking mature technologies into solutions for wireless connectivity, a trend that will probably continue while the wireless office catches up to the wired office. Hewlett-Packard's HP 95LX Palmtop PC uses Extended Systems' JetEye to print from any laser printer equipped with the infrared transceiver. The IBM 9075 PCradio runs on the ARDIS network (a joint IBM-Motorola production) and has fax and modem capability. The PCradio is designed for mobile use.

AT&T Safari Systems' AT&T Safari NSX/20 shows probably the most forward-thinking design among

the new breed of wireless laptops. It sports a cellular modem, which is hardly an unusual feature on a modern laptop, but the Safari also allows direct data reception through its Mobile Mailbox. The mailbox is a pager with an AT&T Mail address; brief messages sent to that address can be downloaded directly from the pager into the Safari. This mailbox is a powerful tool for keeping a nearly real-time running tab on messages. If AT&T increases the size of the allowed message (currently 240 characters), it could make e-mail as convenient as the telephone.

Simpler wireless units also have a home in the workplace, particularly on sites where computer use was not previously practical. One of the early business uses for wireless transmission was in the context of real-time stock-market-monitoring software, which drew its data from an FM radio receiver. In Britain, California Microwave has installed its RadioLink LAN on the sales floor at Marks and Spencer. Sales staff can keep a running check on inventory and prices. Closer to home, Kmart and Travelers Corp. have installed similar systems.

For the most part, these units use the wireless peripheral-sharing units described in the sidebar "No Frills, Less Hassle: Three Products for File Transfer, Printer Sharing, Electronic Mail." These products enable mobile units to attach to databases on wired LANs and use the resources there; the same approach is used by other peripheral-sharing systems such as California Microwave's RadioLink. The importance of these two kinds of connectivity—peripheral sharing and data sharing—will define the direction of the lower-end wireless market. The portable units may monopolize the data market, but the familiar desktop computer will be likewise "unwired" into products such as the Infralink printer-sharer and GEC-Marconi's Verran AC Datalink. (Datalink uses the AC wiring to share printers, plotters, faxes, and modems.) And wireless peripherals

such as mice and keyboards will continue to make inroads.

For sensitive or dangerous tasks, wireless connectivity may leave the computer behind. Dallas Semiconductor is manufacturing a wireless chip that can read data directly into other memory chips. The DS199x Touch allows data to be stored somewhere useful, such as an ID badge or a large piece of equipment. The data on the chip can be read and altered without hardwiring it to a computer, creating a database. Inventory could be kept without actual human intervention—useful in high-security or hazardous areas.

### INTERNATIONAL COOPERATION

Wireless connectivity will reach beyond the office with the help of satellites. At least two organizations are making the push for an international mobile communications system. The "Iridium project," put forth by Motorola, calls for 77 satellites to blanket the planet and provide point-to-point connectivity anywhere. The cost of this project is estimated at \$2.1 billion. Meanwhile, the International Maritime Satellite Organization, a London-based consortium of 64 nations, has advanced "Project 21," a \$1 billion effort that would use 30 to 40 satellites and existing phone technologies.

International cooperation is the key to extending wireless connectivity around the globe. At present there is no wireless standard in the Western countries, though members of the European community are hashing out details of a standard. RadioLink, the first product of its type allowed in Britain, broadcasts at 2.412 GHz—a hobby-radio frequency. There is no one wireless standard in the U.S., either, but the IEEE's 802.11 committee may change that.

Beyond the IEEE, there is the bulky bureaucracy of the FCC. In the past, bandwidth rights were doled out without much thought to heavy commercial usage. Now that commercial usage is skyrocketing, those concerns that



have bandwidth rights are jealously hoarding them. Microwave operators in particular complain that LAN transmissions cause serious interference to their transmissions. Testing thus far has been inconclusive.

#### STAKING OUT THE SPECTRUM

The bandwidth used by most spread-spectrum radio transmitters, on the other hand, is far too open. The 900-MHz range is home to burglar alarms, hi-fi radio broadcasts, and baby monitors. Spread-spectrum is designed to rise above this kind of clutter, but the potential for interference will only get worse. At the time of this writing, Apple has applied to the FCC for primary rights to the 40-MHz range (at the behest of the IEEE 802.11 committee, many believe). That segment of the spectrum would be given over for Data-PCS (data personal communications services), the generic designation for wireless communications. Without assigned rights to part of the electromagnetic spectrum, companies interested in further developing wireless technology must allow for the motley collection of other products, present and future.

Once standards are developed, research will elaborate on the best uses of the developing wireless technology. And once a bandwidth has been allocated, researchers can concentrate on making the best use of that portion of the spectrum. Buyers will want to see that the technology is here to stay. They also want to see either performance benefits or price benefits—or preferably both.

The maintenance costs of a wireless LAN are already demonstrably lower than those of cabled setups. New technology will allow the prices to fall substantially, making the products more attractive to the hesitant buyer. It is probable that, after a market flood of wireless products in the next few years, the pack will thin considerably; in the process, startup prices should drop. ■

For this review, we sought products capable of providing a wireless replacement for Ethernet or Token-Ring network cabling in an office setting. We required that each product run under *NetWare* 3.11 and support virtual drives. This disqualified solutions aimed at furnishing only remote services, such as printing.

Whatever the technology (radio, light beam, or any other), products had to run over IEEE 802.3-compliant Ethernet or 802.5 Token-Ring in at least indoor settings. In addition, we excluded OEM products that were not marketed by the primary manufacturer. This requirement disqualified items such as Persoft's *Intersect*, a bridge allowing WaveLAN to extend conventional networks, since it uses NCR's network card. PureData also uses NCR's network interface card but with different software.

Another absentee, Telesystems SLW's ARLAN 450, was in the process of being updated, and the vendor was unable to ship it to us in time for testing. The system uses spread-spectrum technology to span maximum indoor distances of 200 to 1,000 feet or more on a *NetWare* or other LAN. Like WaveLAN, ARLAN can work on an Ethernet or Token-Ring network.

Photonics Corp.'s Photolink runs on AppleTalk/LocalTalk networks of PCs and Macintoshes (plus other Apple models); Photolink uses infrared beams directed from a device on each workstation to a central point on the ceiling or wall. Photonics makes its standard Photolink model for linking workgroups but also markets a building-to-building version. Since the system does not run on *NetWare* as the products in the main reviews do, we cover it in the sidebar "Photolink: The Macintosh/PC Route to Wireless Networking."

Yet another product outside the scope of our review comes from Laser Communications. Called LACE, the product sells in different versions that extend Ethernet, Token-Ring, and other networks up to a kilometer in building-to-building rather than indoor connections.

Finally, a variety of related products include some features of wireless LANs, since they let you share peripherals over a wireless link. But they do not offer virtual drive capability, which allows you to access a network drive as another drive letter on your own machine. Carrier Current Technologies' CarrierNET, Infralink

of America's Infralink, and O'Neill Communications' LAWN are discussed in the sidebar "No Frills, Less Hassle: Three Products for File Transfer, Printer Sharing, Electronic Mail."

At the moment, Altair and BICC seem most capable of pushing wireless connectivity to higher speeds, with their large available bandwidths. But NCR and other spread-spectrum advocates hope to convince the government to set aside a band requiring no licensing—while making it available only to those adhering to a standard protocol. NCR pressed to create the recently formed IEEE 802.11 workgroup, which hopes to create a wireless standard. The process takes time, however, leaving challengers such as Motorola enough room to become standards by default.

#### BICC COMMUNICATIONS

### InfraLAN

by M. Keith Thompson BICC Communications' InfraLAN provides an excellent wireless solution for connecting multiple Token-Ring LAN segments that conform to the IEEE 802.5 specification. InfraLAN uses infrared light to provide fast throughput on 4-megabit-per-second Token-Ring networks. Even at \$2,995 per network segment, InfraLAN offers a viable alternative to hard-wiring your building.

At first glance, InfraLAN looks like something off a spaceship. It consists of three pieces: a Token-Ring MAU and two infrared receiver/transmitters, which BICC calls *optical nodes*. The MAU measures 3 by 14.9 by 7.3 inches (HWD) and provides six Token-Ring connections.



#### FACT FILE

##### InfraLAN

BICC Communications, 103 Millbury St., Auburn, MA 01501; 800-447-6526, 508-832-8650.

**List Price:** \$2,995 per LAN segment (minimum of 2).

**Requires:** Token-Ring network with IBM connector 6339098.

**In Short:** This easy-to-install wireless product provides as much throughput as the cabled Token-Ring networks that it links through a line-of-sight connection. Excellent design and transparent operation make InfraLAN a good choice, although distances beyond 80 feet are not recommended.

CIRCLE 467 ON READER SERVICE CARD



# Announcing Northgate OmniLAN™ Systems



## Revolutionary Turn-Key LAN Solutions With "Connect And Compute" Convenience

After months of research and development, Northgate is unveiling its revolutionary OmniLAN™ packages — an easy, cost-effective way to bring the efficiencies of LAN service to your business.

Through a skillful blend of engineering and strategic partnerships with Novell® and IBM®, Northgate has brought a new level of service to corporate computer buyers. Northgate can now deliver everything you need in a high-performance LAN solution: hardware, networking software and factory-direct service and support.

And that's just the beginning. Our engineers designed these networks so they're ready to run right out of the cartons. All you need to do is unpack, connect the color-coded cabling and turn it on. There's no need to install networking cards or software — it's all been taken care of for you.

Once your OmniLAN system is up and running, Northgate keeps it operating at peak performance with a comprehensive package of factory-direct service and support. Services include technical support 24 hours a day, seven days a week. Our skilled technicians are backed by Certified NetWare® Engineers, and the call is on us. You also receive free non-diagnostic on-site hardware service from NCR® for one year.

In addition, Northgate backs every system with a one year parts and labor warranty and overnight shipment of replacement parts at our expense. Customized service and support packages — including extended warranty coverage — are also available.

### A Wealth Of Options To Meet Your Information Management Needs.

Northgate offers a variety of OmniLAN packages, which gives us the flexibility of tailoring a solution to meet your applications. Here's how to select the OmniLAN system that's right for you.

#### Choose From Three File Servers:

- Elegance™ SP 386/33
- Elegance SP 486™/33
- Elegance 486/33 MHz EISA
- Each includes 16MB RAM, 300MB SCSI hard drive and controller, monochrome monitor and network interface card

#### Then Select From Four Topologies:

- Northgate Local Area Wireless Network
- ARCNET
- ETHERNET Thin Net
- ETHERNET 10BASE-T

#### Finish With One Of Two Networking Software Environments:

- Novell NetWare 386 3.11
- Novell NetWare 286 2.2

### All Options Include Four 386SX™-Based Workstations.

No matter which file server, topology and software environment is right for you, these

LAN packages come with 4 workstations featuring:

- Intel® 386SX/20 MHz processor
- 52MB hard drive
- VGA card
- Network interface card
- 14" color monitor
- OmniKey® keyboard

### Northgate Will Custom-Design Your LAN.

The information above describes just a few of the hundreds of network solutions available from Northgate. If you don't see the one you need, one of our LAN experts will be happy to custom-design one to meet your most exacting demands.

*Call for latest pricing and complete custom configuration information.*

**800-828-6125**

Notice to the Hearing Impaired: Northgate has TDD capability  
Dial 800-535-0602



7075 Flying Cloud Drive, Eden Prairie, MN 55344

© Copyright Northgate Computer Systems, Inc. 1991. All rights reserved. Northgate, OmniLAN, Elegance, and the Northgate logo are trademarks or registered trademarks of Northgate Computer Systems. 80386SX and 80486 are trademarks of Intel. IBM is a registered trademark of International Business Machines Corporation. All other products and brand names are trademarks or registered trademarks of their respective companies. Northgate reserves the right to substitute components of equal or greater quality or performance. All items subject to availability. We support the ethical use of software. To report software copyright violations, call the Software Publishers Association's Anti-Piracy Hotline at 1-800-368-7328.

CIRCLE 194 ON READER SERVICE CARD

CODE A1803



Each optical node measures roughly 3.5 inches cubed and comes with 15 feet of cable to connect to the MAU. The nodes mount on partitions, the wall, the ceiling, or any other flat surface; they point to

nodes linking other InfraLAN MAUs.

The InfraLAN MAU includes six ports; ports 1 and 6 can function as Ring-In and

## PHOTOLINK: The Macintosh/PC Route to Wireless Networking

by M. Keith Thompson  
and Angela Gunn

Wireless data transfer is hardly limited to IBM-standard PC networks. In fact, Photolink, one of the pioneer offerings in the infrared network market, is intended primarily for Macintosh and other Apple machines, though it will also support PCs. Photonics Corp. first entered the wireless LAN market with Photolink, the company's infrared transceiver product for AppleTalk.

Photolink offers a flexible way to connect AppleTalk workgroups in open office space, using infrared transceivers that cost \$1,195 apiece; each connects four devices to the network. Unlike BICC Communications' InfraLAN, Photolink does not require a direct line of sight between each pair of transceivers. Instead, each unit needs a clear path to a common place on the ceiling or wall. Photolink uses reflected infrared light to transmit signals between units located among low, modular cubicles.

Photolink is far from choosy about the reflecting surface; it is said to work even on acoustic tiles. The wedge-shaped transceivers measure 7 by 3.5 by 1.3 inches, weigh about 12 pounds, and mount on cubicles with an included clamp; they are effective for communications across an area 70 feet in diameter. Each transceiver includes a built-in alignment meter for proper adjusting. When you have focused the unit on the spot the other transceivers are focused on, an indicator light flashes green.

Photolink offers full AppleTalk/LocalTalk network throughput with a 230-kilobit-per-second transfer rate. Each Photolink transceiver includes ports for four devices; you must run a cable from each networked computer to the nearby Photolink unit. With this ability to connect four computers to one transceiver, Photolink's main job

is to connect workgroups. Units can be daisy-chained, and up to 132 devices can be attached.

### BUILDING-TO-BUILDING

Photonics also markets a LAN-to-LAN product that allows transparent AppleTalk connectivity between buildings. Like Photolink, Photolink Building-to-Building operates at the full AppleTalk/LocalTalk speed of 230 Kbps, but the Building-to-Building version uses slightly different infrared technology.

Photolink Building-to-Building connects AppleTalk networks located in separate buildings; the transceivers work up to 600 feet apart. But unlike the intrabuilding Photolink, Photolink Building-to-Building transmits in a direct line of sight; that is, the units must be focused precisely at each other. The Building-to-Building transceivers mount on the inside of windows, through which they transmit data. This solution avoids costly wired options or expensive outdoor systems.

Photolink technology lives up to its promise. The indoor version uses diffused infrared light to link multiple groups of four devices on AppleTalk, and it can be mounted just about anywhere, providing a true wireless LAN. The Building-to-Building version is a viable solution for linking microcomputer networks across long outdoor distances—as long as you can align the indoor transceivers. ■

### Photolink

**Photolink Building-to-Building**  
Photonics Corp., 200 E. Hacienda Ave., Campbell, CA 95008; 800-628-3033, 408-370-3033.

**List Price:** Photolink, \$1,195 per unit; Photolink Building-to-Building, \$3,990 (includes two units).

**Requires:** AppleTalk network.

CIRCLE 471 ON READER SERVICE CARD



BICC Communications' InfraLAN includes a Multistation Access Unit with cable connections for Token-Ring devices and connections for two small receiver/transmitters, known as optical nodes. The optical nodes communicate via infrared light with other InfraLAN units.

Ring-Out, respectively, to allow multiple rings to attach. By utilizing this feature, organizations can easily cover the entire floor of the building.

Infrared light-based products such as InfraLAN offer some significant advantages over radio-based products. Infrared's biggest advantage is its immunity to radio-frequency interference. Most radio-based networks use error correction, but interference from outside sources can still cause slower network performance. Another bonus is security: Of the three products reviewed, InfraLAN faces the least likelihood that someone with the proper radio-based equipment can intercept your network data.

Each optical node includes an LED meter to help you align the nodes perfectly. While aligning the optical nodes is not difficult, you must pay special attention to some basic principles. You cannot, for example, point more than two optical nodes at each other. The nodes cannot be located perpendicular to a white wall; you must turn them slightly to prevent the same infrared light signal from reflecting back to the transmitting node. Also, you cannot place the unit in the path of direct sunlight—say, facing across a window. InfraLAN's manual provides ample information and illustrations to enable most users to complete alignment in less than 15 minutes.

Unlike radio-based networks, InfraLAN requires that the optical nodes be set up in a line of sight with each other. This



# THE ELECTROMAGNETIC SPECTRUM: WHERE WIRELESS FITS IN

The electromagnetic spectrum encompasses most kinds of information-bearing media. Much of the commercial and scientific use of the spectrum occurs between 600 megahertz (MHz) and 5 gigahertz (GHz). Above 1 million MHz (1 terahertz), waves are identified by length rather than frequency. The higher the frequency, the shorter the wavelength. (Frequency multiplied by wavelength equals 300.) A shorter wave can carry more information; for instance, light waves convey more detailed information than sound waves do.

The bands reserved by the FCC for commercial data transmission are 902 to 928 MHz, 2.4 to 2.4835 GHz, and 5.725 to 5.85 GHz. Broadcast power is limited to 1 watt, hence the short range of many wireless LANs.

This table also includes several other common frequencies as reference points. Products that appear in bold are mentioned in this story.

## FREQUENCY (in megahertz)

| Start of range         | End of range      |                                                        |
|------------------------|-------------------|--------------------------------------------------------|
| 0.00005                | 0.00006           | Electrical current, wall outlet                        |
| <b>0.200</b>           | <b>0.217</b>      | <b>CarrierNET (Carrier Current Technologies)</b>       |
| 0.530                  | 1.600             | AM radio                                               |
| 87.900                 | 108.000           | FM radio                                               |
| 470.000                | 512.000           | TV channels 14 to 20                                   |
| 512.000                | 608.000           | TV channels 21 to 36                                   |
| 608.000                | 614.000           | Radio astronomy (one of several channels)              |
| 614.000                | 806.000           | TV channels 37 to 69                                   |
| 824.000                | 849.000           | Cellular phones, mobile radio networks                 |
| 869.000                | 894.000           | Cellular phones                                        |
| 896.000                | 901.000           | Cordless phones                                        |
| <b>902.000</b>         | <b>928.000</b>    | <b>WaveLAN (NCR Corp.)</b>                             |
| <b>902.000</b>         | <b>928.000</b>    | <b>ARLAN 600 series (Telesystems SLW)</b>              |
| <b>902.000</b>         | <b>928.000</b>    | <b>RadioLink (California Microwave)</b>                |
| <b>902.000</b>         | <b>928.000</b>    | <b>LAWN (O'Neill Communications)</b>                   |
| 902.000                | 928.000           | Industrial/scientific/security/medical use             |
| 902.000                | 928.000           | Radiolocation                                          |
| 902.000                | 928.000           | Amateur radio                                          |
| 960.000                | 1,215.000         | Air traffic (worldwide)                                |
| 1,559.000              | 1,625.500         | Air traffic (worldwide)                                |
| * 1,850.000            | 1,990.000         | Data-PCS frequency (proposed)                          |
| 2,400.000              | 2,450.000         | Amateur radio, radiolocation                           |
| <b>2,400.000</b>       | <b>2,483.500</b>  | <b>RadioLink (California Microwave)</b>                |
| 2,700.000              | 2,900.000         | Doppler weather radar                                  |
| <b>18,000.000</b>      | <b>19,000.000</b> | <b>Altair (Motorola)</b>                               |
| 18,000.000             | 19,000.000        | FCC Digital Termination Services (DTS)                 |
| <b>344,827,586.207</b> |                   | <b>InfraLAN (BICC Communications) (870 nanometers)</b> |
| 389,610,389.610        | 491,803,278.689   | Visible red (770 nm. to 610 nm.)                       |
| 652,173,913.043        | 789,473,684.211   | Visible violet (460 nm. to 380 nm.)                    |

\* This frequency is presently reserved for more than 8,100 uses, including those of the power, petroleum, and railroad industries and of local government.

restriction seriously limits the places you can use InfraLAN. You cannot, for instance, transmit InfraLAN signals through walls or around corners. (BICC admits that you can use mirrors to make your way around corners but currently discourages trying this.) Finally, you can locate the nodes only between 10 and 80 feet apart.

## INFRARED PERFORMANCE

On the performance side of things, InfraLAN does the job. Because it uses infrared light with a very wide bandwidth to transmit the network signal, it is as fast as a 4-Mbps Token-Ring wired network.

In case you do interrupt the direct path between the optical nodes—not easily done if they are the recommended 7 feet up—InfraLAN offers a safety valve. When the path between any two optical nodes

gets blocked, InfraLAN instantly routes the signal back around the ring to continue the loop. This keeps network errors from occurring and provides reliable service. If you are using only two InfraLAN units, however, you may experience momentary problems after such a block. If so, the network will receive a timeout, displaying a "Network not ready, Abort, Retry or Fail?" message. Answering "Retry" allows the connection to continue without the loss of any data.

While the current version of InfraLAN works only with 4-Mbps Token-Ring networks, BICC is working on a 16-Mbps Token-Ring unit that may be shipping by the time you read this. Also, expect to see an InfraLAN Ethernet unit from BICC in the near future.

With excellent performance numbers, InfraLAN provides a great solution for wirelessly linking Token-Ring LAN seg-

ments. The only potential drawback within crowded offices is the line-of-sight requirement. Once you have located the infrared transmitter/receivers in places where their path of communication will not be interrupted, InfraLAN will perform its duties without your ever knowing that it is there.

MOTOROLA INC.

**Altair**

by Frank J. Derfler, Jr. and Gary Berline For 60 years, Motorola has been the leading company in very high-frequency radio communications in the U.S., and it enjoys a substantial share of that market around the world. Now the company has applied its engineering talents to local area networks.





# Introducing the first notebook computer designed to make Windows™ a breeze.

Just turn it on and go. It's that simple. The new TI TravelMate™ 3000 WinSX™ package is engineered to meet the challenges of running Windows on a notebook computer. That's why it comes with MS-Windows® 3.0 and MS-DOS® 5.0 already installed on the 60MB hard drive. So within seconds, you're into Windows and ready to load your application software.

But the TM3000 WinSX offers so much

more. Like clicking in and out of applications with a specially designed pointing device. An extra-large, easy-to-see cursor that keeps your place as you move from screen to screen.

And Battery Pro™. Designed to extend battery life when working in Windows, it suspends functions you're not using while keeping calendars and other background programs current. So you can pick up

where you left off.

Best of all, these Windows features, and more yet, come in the industry's smallest, thinnest and lightest 386SX™ 20 MHz notebook computer.

Finding out more is a breeze, too. For the name of a dealer near you, call 1-800-527-3500.

 **TEXAS  
INSTRUMENTS**

MS-Windows and MS-DOS are registered trademarks and Windows is a trademark of Microsoft Corporation. TravelMate, WinSX and Battery Pro are trademarks of Texas Instruments Incorporated. 386SX is a trademark of the Intel Corporation.

© 1991 TI 71853

CIRCLE 304 ON READER SERVICE CARD



## CONNECTIVITY WIRELESS LANs

The radio signals in Motorola's Altair system can extend Ethernet LAN cabling to link workgroups and replace cable (or preclude cable installation) in many offices. Installing the Altair system takes only a few minutes; you do not have to modify the network in any way, and the product works with any LAN operating system. We recently recognized its design quality by giving it a *PC Magazine* 1991 Award for Technical Excellence ("8th Annual Awards for Technical Excellence," December 31, 1991).

The Altair system typically links workgroups located on the same floor. The system consists of one centrally located \$3,995 Control Module that acts as the radio communications hub for up to 32 User Modules. Each \$995 User Module



### FACT FILE

#### Altair

Motorola Inc., 3209 N. Wilke Rd., Arlington Heights, IL 60004; 800-233-0877, 708-632-4723.

List Price: Control Module, \$3,995; User Module, \$995; SNMP option, \$95.

Requires: Ethernet card.

In Short: Motorola's Altair works with any Ethernet network and LAN operating system to provide wireless connections between cabled LAN segments up to 130 feet apart. Altair gets high marks for compatibility and ease of installation, and it has adequate throughput.

CIRCLE 466 ON READER SERVICE CARD

connects to a LAN cable along with as many as six other Ethernet nodes. The simplest system comprises one Control Module and one User Module.

In an optimal configuration, Altair can cost as little as \$299 per node, but price comparisons are tricky. You also must consider the cost of the standard LAN adapters and cabling in each Altair node. NCR's WaveLAN, which totally replaces the LAN adapters and cabling, offers a better economical and technical solution for linking a few isolated PCs into the network. But Altair excels at linking separate groups of networked PCs.

### COMPLEXITY INTO SIMPLICITY

You can make an Altair link operational in just a few minutes. The stylish modules



## BENCHMARK TESTS: WIRELESS LANs

**Wireless LAN technology provides a valuable way of transmitting data when cabled connections prove unwieldy or infeasible. But of the three products tested, only BICC Communications' InfraLAN matched the throughput of the cabled configuration included for comparison; InfraLAN is designed to maintain the throughput rate of a Token-Ring LAN. Motorola's Altair and NCR Corp.'s WaveLAN, which had a faster Ethernet standard to maintain, allowed only 33 to 47 percent of the throughput of a cabled LAN under load. InfraLAN's stronger showing can be attributed to its use of infrared light instead of radio waves.**

### WHAT THE NUMBERS MEAN

For testing purposes, the LANs reviewed fit within two categories: radio-frequency and infrared transmission. But despite the differences in technology and signal rating, the throughput of all three products dipped as the network load increased.

Both Altair and WaveLAN use radio waves to transmit data. Altair transmits at 18 GHz using a low-wattage microwave signal with a potential bandwidth of 3 megabits per second. WaveLAN's spread-spectrum frequency range of 902 to 928 MHz, however, results in the smaller bandwidth of 2Mb per second—a disadvantage to consider aside from the inherent differences in the products' design.

Part of the reason for InfraLAN's greater throughput is that InfraLAN runs under the Token-Ring environment. Token-Ring networks are typically more stable than Ethernet networks, owing to Ethernet's collision retry method. In addition, the product's bandwidth matches the 4Mb-per-second rating of the Token-Ring adapters used for testing.

### HOW WE TESTED

We performed our benchmark tests on both an Ethernet and a Token-Ring network with three main components: a *NetWare* server, baseline stations for comparison with standard cabled networks, and load stations for testing. The server, a Compaq Deskpro 386/25e fitted with 8MB of RAM, also used a Novell NE2000 Ethernet adapter and a Proteon 1390 4Mb/16Mb Token-Ring adapter (set at 4Mb) during separate tests. Five Compaq Deskpro 386/25e's formatted under DOS 5.0 were the workstations we used; four of these served as load stations.

For comparison of Altair's and WaveLAN's results against those of cabled LAN configurations, we tested the same stations when connected with thin Ethernet cable to the *NetWare* server. For comparison with InfraLAN's scores, we linked the stations to a Startek Multistation Access Unit (MAU) connected to the server's Token-Ring adapter and set at 4MB.

We installed NCR's WaveLAN adapter card in each workstation using the

company's own drivers. NCR's product conforms to neither 802.3 nor 802.5 standards but rather the forthcoming 802.11, which is expected to allow several LAN topologies to run with a wireless LAN's network adapter cards.

In testing Motorola's Altair, we used both a node and a segment scheme. In the node scheme, we connected each workstation's NE-2000 adapter card to a separate Altair User Module. In the segment scheme, we connected all the workstations to one another using Ethernet wiring, then attached one end of the cable to an Altair User Module; and on the server's end, we attached an Altair Control Module to an NE-2000 Ethernet card.

To test BICC's InfraLAN, we used the product's own MAU and, in the stations, Proteon 1390 Token-Ring adapters. We connected the five test stations to InfraLAN's MAU and linked that to one of the product's optical nodes. At the other end, we linked another optical node to a BICC MAU connected to the *NetWare* server.



weigh only 5 pounds and measure 3 by 8 by 11.5 inches. Each has its own BNC connector for thin Ethernet cabling and an AUI port for connection to thick Ethernet cabling, 10BaseT unshielded twisted-pair wiring, or fiber-optic cable through an appropriate transceiver. The whole system is essentially plug-and-play. You just give the Altair units power and an Ethernet connection; they do the rest. Each module has a green LED that remains lit when the connection is good and blinks when it is not.

The units contain special-purpose microprocessors that perform all of the communications tasks, making the units easy to install and use. These microprocessors identify and recognize each active radio-frequency device. They then select

the antenna in each module that will produce the best signal strength for the communications path while avoiding signal distortion. The processor in the Control Module regulates the transmissions of each User Module, a technique that ensures

*Just give the Altair  
units power and an  
Ethernet connection;  
they do the rest.*

orderly transmission and reliable communications. Our tests show, however, that this regulation also imposes a ceiling on throughput.

Motorola's engineering expertise shows in its use of an extremely high radio frequency and very low power. The Altair units operate at 18 GHz, a frequency band that requires special FCC licenses for operation. The signals in this frequency range are sharply focused. The units operate at a power level of 25 milliwatts (0.025 watts) for very short durations. Both the high frequency and the low power reduce the risk of interception and interference. The signals are scrambled to improve security further (but not encrypted according to any U.S. government standard).

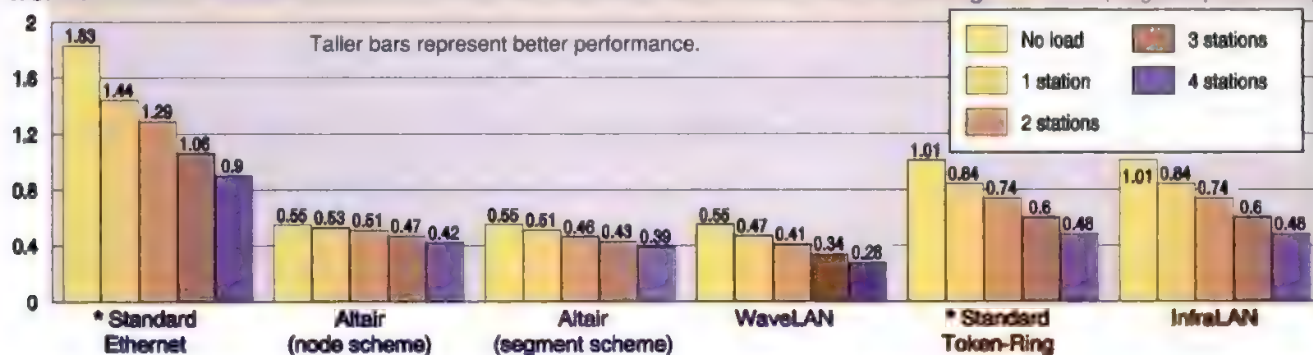
PC Magazine LAN Labs' benchmark tests are written in C and are independent of commercial software. Each load station operates at a rate many times that of a typical networked PC, even one in a heavy-use environment.

The **Workstation Throughput Evaluation** test reports the throughput recorded on a single PC during the performance of a standardized task on the network, and is run in conjunction with the Hard Disk Access Load test or the Directory Access Load test. The test program performs a sequential read, a random read, a sequential write, and a random write using a 1MB file. The record size systematically rotates among 16K, 4K, and 512 bytes. The throughput is reported in megabits per second.

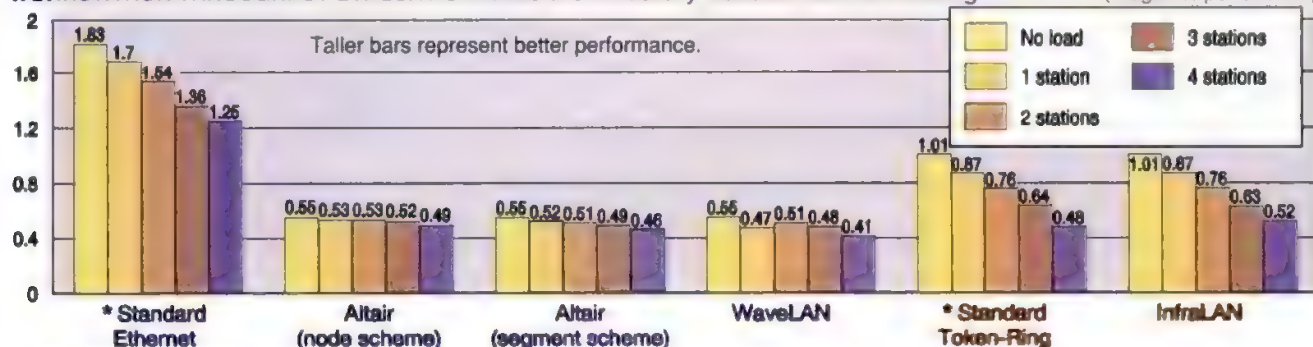
The **Hard Disk Access Load** test reads random blocks of data in 1K increments from a 10K file on the server. The results of this test are reported in requests per second for all the PCs running the load test. The test begins and ends at the same time as the Workstation Throughput Evaluation test.

The **Directory Access Load** test makes the server repeatedly search for a non-existent file. Since the file allocation table in most network servers is typically cached, this request causes a fast read to the cache. The repeated retries created by the client PCs generate a heavy load on the server's CPU. This test provides a general-purpose method of loading the server's CPU in the fashion of a resident task, such as a network-monitoring program or a communications program. The results for this test are reported in requests per second for all the PCs running the load test. The test begins and ends at the same time as the Workstation Throughput Evaluation test.

**WORKSTATION THROUGHPUT EVALUATION while the Hard Disk Access Load is running** (megabits per second)



**WORKSTATION THROUGHPUT EVALUATION while the Directory Access Load is running** (megabits per second)

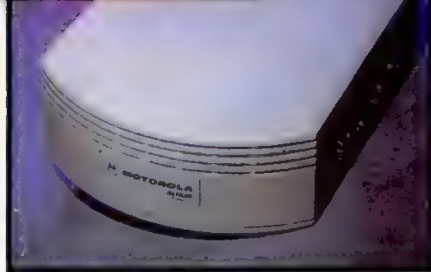
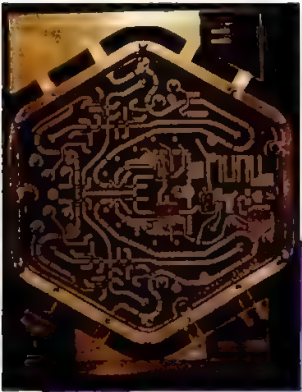


\* Reported for comparison.



This hexagonal plate, a component of

Altair's Control Module, innovatively integrates the circuitry of an otherwise huge microwave transceiver.



The Control Module in Motorola's Altair acts as a hub to communicate over very high-frequency radio waves with Altair's User Modules. AUI and BNC connectors on the modules let you attach by cable to IEEE 802.3—standard Ethernet networks.

The extremely high frequencies used by the Altair system do not penetrate thick masonry walls or floors, and they have a limited ability to go through plaster and other light construction materials. Under ideal conditions, the Control Module and User Modules can communicate across 130 feet of open space, but that distance might shrink to as little as 40 feet in closed offices.

Motorola's Frequency Management Center coordinates with the FCC and controls the assignment of frequencies for the operation of Altair systems. Motorola also provides an 800 number for Altair users.

#### LAN FLEXIBILITY

The Altair system does its work at the physical level of the network, gathering and transporting Ethernet frames. Since it does not care what data is inside the frames, Altair works with any LAN operating system and transport-layer software meeting the IEEE 802.3 standard.

As an aid to interoperability and network management, Motorola plans to offer a \$95 option that gives an Altair unit the ability to respond to network manage-

## CONNECTIVITY WIRELESS LANs

ment systems using the Simple Network Management Protocol (SNMP). This option should be available in the first quarter of this year. Any SNMP management program, typically running under Windows or on a Unix workstation, can query a network's Management Information Base (MIB) to gather information on performance and errors. For Altair, this will be a significant addition to its network troubleshooting capabilities.

Because of the transmission regulation and data-handling activities in the modules, the Altair system provides a throughput of about half a megabit per second to a networked PC. The same PC would enjoy two to four times that throughput from a fully cabled system. In Altair's favor is that its links suffer only slight degradation under a heavy load. Throughput of 0.5 Mbps will still bring in practically any application program in about the time it takes to shift your gaze from the keyboard to the screen.

Motorola's Altair system provides excellent flexibility and offers a way around many barriers to installing LAN cabling. A major plus is Altair's ability to work with any LAN software. Cost and throughput are factors to consider, but this system should meet the needs of almost any organization.

#### NCR CORP.

### WaveLAN

by Frank J. Derfler, Jr. NCR Corp.'s WaveLAN brings wireless connectivity to each PC. In contrast to the other wireless products in this review, WaveLAN connects each PC to the network using only radio waves; the others are standalone boxes that connect to the network cabling and link separate groups of wired nodes. As with Altair and InfraLAN, you can establish links between wired workgroups using WaveLAN. But to do this, you must add software from NCR, Novell, or Perisoft that makes the PC act as a bridge or router.

Each \$995 WaveLAN device is a LAN adapter card that goes into a PC with an ISA (Industry Standard Architecture) or MCA (Micro Channel architecture) bus and attaches to a small external antenna module. A minimal system needs two cards. WaveLAN offers the best flexibil-

**The flexible WaveLAN  
adapter card connects  
each PC to the  
network using only  
radio waves.**

ity and range of the systems tested, but it is a bit more difficult to install than the other products. And its radio system caps the maximum network throughput each PC can enjoy.

The other reviewed products work with any LAN operating system and transport-layer software. Because NCR includes drivers for both *NetWare* and NDIS (the Network Driver Interface Specification), WaveLAN works with *NetWare* and *NetWare Lite*, *VINES*, many OEM versions of *LAN Manager*, and other systems supporting NDIS. But given the present library of drivers, WaveLAN will function with Artisoft's *LANtastic* only after a great deal of ingenuity and work. The NDIS driver opens WaveLAN to third-party products from companies such as FTP Software and The Wollongong Group and to shareware products such as *The Clarkson Packet Driver Collection* that you can use to route DECnet, IP, and other



The hardware component of NCR Corp.'s WaveLAN is a network adapter card that you install in your PC. A small external antenna module runs from the internal card to a surface nearby, so you can communicate over spread-spectrum radio with other NCR cards.



packets over WaveLAN.

Each WaveLAN adapter installs like a LAN adapter card. Unfortunately, NCR's engineers did not design WaveLAN to emulate a popular adapter such as the Novell NE-2000, so you are limited to using the drivers that the company supplies. NCR claims that it uses industry-standard drivers with radio-transmission standards built-in. You follow the procedures used in your LAN operating system to link to a driver or to install layers of software over NDIS. In ISA machines, you have the usual installation task of hunting for free IRQs and memory addresses; the default is IRQ 10, and selections up to IRQ 15 are available. NCR plans to add automatic installation capabilities to the ISA card's software in the first quarter of this year.

After you put the cover back on the PC, you attach a small antenna module—about the size of a pack of playing cards—to the adapter instead of attaching a LAN cable. You have to keep the antenna from making full contact along its length with metal objects, so do not lay it flat side down on the PC. And you should try to give the antenna the best available line of

## CONNECTIVITY WIRELESS LANs

**On the PC, the  
WaveLAN user sees  
the array of network  
services as if the  
adapter used copper  
wire instead of  
airborne electrons.**

sight to other WaveLAN nodes if you need to separate them very far. You can mount the antenna on the wall to do this, but otherwise WaveLAN is designed to be kept out of sight. The person using the PC sees only a full array of network services, as if the adapter used copper wire instead of airborne electrons.

The WaveLAN system operates in a frequency band of 902 to 928 MHz, just above the cellular telephone band. Al-

though its maximum power is 1 watt, it generally operates at half a watt. Because of the low power and the specific frequency in use, it does not need a license in the U.S. and many other countries.

### SPREAD-SPECTRUM SECURITY

NCR's use of spread-spectrum technology reduces the potential for receiving and creating interference and improves the security of the WaveLAN signals. Spread-spectrum radio transmits and receives over a bandwidth of several megahertz. The equipment can ignore common narrower signals within the bandwidth as long as they are not constant, even if they are quite strong. NCR offers a \$90 Digital Encryption Standard (DES) chip to provide tight security for transmissions, but this chip is not for use outside the U.S.

During installation, the NCR software generates a special code that configures the network designation, or ID, that each WaveLAN adapter will use. After installing the first board, you use the same floppy disk to set up the other WaveLAN adapters to interoperate. Interestingly, you can establish separate WaveLAN net-



*"Only PrintDirector gave us a cost-effective solution for every size work group & wiring configuration in our company."*

Now make everyone who shares printers grin from ear to ear.

Send for your free

white paper. Get the story on the only manufacturer with a full range of models and wiring options to solve all your peripheral sharing problems. See why PrintDirector — with 600,000 users worldwide — was the '91 winner of *PC Magazine's* Editors' Choice award.

Discover how to print at up to 100,000 BPS using PrintDirector. And print right the first time — every time. For a price that will make you happy.

Flexible  
Printer  
Sharing  
Solutions

**FREE**

*"PrintDirector lets us print our graphics applications in about half the time of other products."*

For your free white paper, free catalog and "Keep 'Em All Smiling" guarantee certificate, call:



**1-800-243-2333 Ext. 98 (in MA 617-647-1234)**



**DIGITAL  
PRODUCTS, INC.**

*the leader in printer sharing*

411 Waverley Oaks Road, Waltham, MA 02154

*PrintDirector is a registered trademark.*

# Printer sharing with PrintDirector is guaranteed to keep everyone smiling.



*"With PrintDirector's easy file transfer capabilities, we saved a small fortune by not buying a LAN."*



*"Just plug it in and forget about it. PrintDirector feels like you're using a dedicated printer."*



# Play It Again... Sam.

Don't allow your excellent review to fade away like a golden oldie. Ziff-Davis can print custom-designed article reprints\* to keep your product at the top of the hit parade. Call today for information: Claudia Hardison, Reprints Manager, 212-503-5447.

\*minimum quantity 500; 3 to 4 weeks delivery.



## CONNECTIVITY WIRELESS LANs



### FACT FILE

#### WaveLAN

NCR Corp., 1700 S. Patterson Blvd., Dayton, OH 45479; 800-225-5627.

**List Price:** Per workstation, \$995; optional DES security feature, \$90.

**Requires:** NetWare, Version 2.x or 3.x, or any NDIS- or ODI-compatible LAN operating system; DOS 3.0 or later.

**In Short:** WaveLAN completely replaces LAN adapters and cables; each ISA or MCA card acts like a complete radio transceiver and installs like a LAN adapter. Each PC node links into the radio network at a distance of up to 800 feet, depending on the environment.

CIRCLE 466 ON READER SERVICE CARD

works that geographically overlap by setting the adapters for different logical network designations.

The WaveLAN system weaves a network in the air. The adapters listen for a quiet time to broadcast their messages, so their signals do not collide and you get the best performance. With the normal small antennas, the system can reach as far as 800 feet. As users of cellular telephones know, signals at these frequencies penetrate most masonry walls and floors. But when the signal is blocked by continuous metal surfaces such as metal walls without windows, the effective distance can vary to as low as 200 feet or less. Larger antennas are available to increase WaveLAN's range up to 5 miles.

NCR rates WaveLAN at a data speed of 2 Mbps. Our testing shows a consistent throughput of about half a megabit per second. The system displayed little degradation under heavy load, and it should meet the needs of anyone using typical office applications.

If NCR granted me a wish, I'd ask for an external WaveLAN for the parallel port of laptop and notebook computers. I would also wish that NCR had designed the adapter to emulate the NE-2000 to take advantage of its huge library of software. But wishes aside, WaveLAN provides a useful and economical alternative to LAN cables in any organization. ■

*Frank J. Derfler, Jr., is workgroups systems editor of PC Magazine. Angela Gunn is an editorial researcher at PC Magazine. Gary Berline is a consultant living in New York City. Ed Perratore and M. Keith Thompson are frequent contributors to PC Magazine.*



by  
Joe Salemi

# Advisor

## TDD FOR THE PC

One of our employees is deaf. To provide him with telephone services, we currently rent a TDD (Telecommunications Device for the Deaf) unit from the local phone company. We have many PCs in our office, though, and we're wondering if there's a modem or board that can turn a PC into a TDD.

Linda Smith  
Peoria, Illinois



It would seem logical to use a PC as a TDD. The traditional TDD unit, which is slightly larger than the normal desktop phone, has a small keyboard, and a one-line LED or LCD screen for reading incoming or outgoing text. A PC would give the user the advantage of a multiple-line screen.

However, few if any standard modems and communications programs support the TDD protocols. This is somewhat surprising, as the first modemlike devices were used in the early teletype-based TDD units. Standard modems can be used with communications programs and BBS software packages to provide ASCII-based communications for the hearing impaired, but these cannot be accessed by non-PC TDD units.

One solution is the MIC300i TDD/Modem, provided with *FullTalk* software (Microflip Inc., 11211/11213 Petworth Ln., Glenn Dale, MD 20769; voice, 301-262-6029; TDD, 301-588-0965; \$349). The MIC300i, an internal 8-bit TDD/Modem board for ISA systems, supports Bell 103 ASCII 110/300 bps, CITT V21 EUROPE ASCII 300 bps, USA TDD 45.5 bps, and International TDD 50 bps protocols. It can't be used to dial on-line services like CompuServe or MCI, but it can coexist with other modems in the same PC. The board has an infrared transmitter for controlling an external device such as a flashing light to alert the user to an incoming call.

The *FullTalk* software provides the user with up to 5 pages (18 lines per page)

- **TDD FOR THE PC:** Telephone access for hearing-impaired PC users.
- **COMPILING BATCH FILES:** Two utilities let you turn batch files into executable programs.

of 2-way conversation text. The text can also be captured to disk or printed for later review. Incoming and outgoing text can be set to different colors, making it easier for the user to follow the conversation. The whole screen flashes to indicate an incoming call. A status line on the bottom of the screen lists the active function keys, indicates call status, and provides access to the dialing directories.

*FullTalk* provides TDD answering machine services as well as ASCII-based e-mail and BBS features. Included in the package is *FlipTalk*, a TSR version of *FullTalk* that takes approximately 40K of RAM and can be popped up over text-based applications to provide TDD communications on the fly.

Up to now, TDDs have usually been sold or rented directly to people with hearing impairments. However, the Americans with Disabilities Act of 1990 (ADA) requires employers to provide "reasonable accommodation" to individuals with disabilities. Employers looking for more information on the ADA can contact the U.S. Department of Justice, Civil Rights Division, Coordination and Review Section, P.O. Box 66118, Washington, D.C. 20035 (voice, 202-514-0301; TDD, 202-514-0381 or 0383).

Telecommunications for the Deaf Inc. (TDI), a nonprofit organization that promotes communications accessibility for the hearing impaired, actively encourages modem manufacturers to support

TDD protocols. Among its many services is the annual International Telephone Directory for TDD Users; a subscription is \$15 for a residential/household listing and \$30 for business/organization listing, and includes a copy of the directory and a quarterly newsletter. TDI can be reached at 8719 Colesville Rd., #300, Silver Spring, MD 20910 (voice, 301-589-3786; TDD, 301-589-3006).

## COMPILING BATCH FILES

Is there a utility that will compile .BAT files into .EXE or .COM files? Can such a utility include text files referenced by a `TYPE *.TX` command, or would text files still need to be saved separately?

Ray Van Eperen  
Altamonte Springs, Florida



Contributing editor Douglas Boling wrote just such a utility, called BAT2EXEC, for the August 1990 Utilities column. The current version is 1.5 and is available as BAT2EX.COM (program only) or BAT2EX.ZIP (program, source, and docs) in Library 2/PCMag Utils in the Utilities/Tips Forum on PC MagNet (see page 10 for details on how to join PC MagNet). If you don't have a modem, you can get a copy of the source code by sending a postcard with your name and address to Katherine West, Utilities, *PC Magazine*, One Park Avenue, New York, NY 10016. BAT2EXEC won't compile text files, so you'll have to keep them separate.

Another option is to use BATCOM from Wenham Software Co. (5 Burley St., Wenham, MA 01984). The current version, 2.50, is priced at \$59.95. You can contact the company at 508-774-7036.

## ASK THE ADVISOR

Send your question to Advisor, One Park Avenue, New York, NY 10016, MCI mailbox PC MAGAZINE, or upload it to PC MagNet (see page 10 for access instructions). We regret that we're unable to answer letters individually. ■

Unleash Your LAN  
With a REAL Line Printer

# THE WORLD'S QUIETEST LINE PRINTER!

## EUROLINE™

FINALLY! A LINE PRINTER SO QUIET  
YOU CAN PUT IT RIGHT IN THE OFFICE.

- ▶ 48 DBA\* (QUIETER THAN A LASER) AT 400 & 600 LPM
- ▶ LOWEST MAINTENANCE COST IN THE INDUSTRY

CALL US FOR A FREE BROCHURE AND ARRANGE  
FOR A PERSONAL DEMONSTRATION.

800-468-8788

E 9922 MONTGOMERY DRIVE, SUITE #6, SPOKANE, WA 99206-4199

\* RATED NOISE LEVEL OF 48DBA IS AVAILABLE AS AN OPTION. STANDARD RATED NOISE LEVEL IS 53DBA

CIRCLE 245 ON READER SERVICE CARD





by  
Jeff Prosis

# Tutor

## DETECTING STEP LEVELS

In the October 15, 1991, issue, I talked about 386 step levels and some of the *errata* (bugs) afflicting early Intel 386s—specifically, erratum numbers 17 and 21, which sometimes cause a B-step 386 with paging enabled to lock up when executing a 387 instruction.

At the time, I said it was possible to sniff out B0- and B1-step 386s through software and that I'd present a program to do so if requested. 386STEP, which incorporates techniques devised by Bob Moote and Richard Smith of Phar Lap Software, does just this. By executing an XBTS instruction and testing for an invalid opcode exception, which occurs when the CPU attempts to execute an instruction that is not supported in the microcode, 386STEP can identify 386 chips with step levels of B0 or earlier.

First, 386STEP repoints interrupt 06h (the mechanism the processor uses to communicate that it was asked to execute a nonexistent instruction) to the code labeled INVALID\_OP. It then initializes DX to 0 and executes XBTS, which is

■ **DETECTING STEP LEVELS:** This utility tracks down the step level of your 386 chip.

hard-coded in the source file with a DB directive. If no exception occurs, execution falls through to the line following XBTS—which sets DX to 1—and then continues.

If an exception *does* occur, the program branches to INVALID\_OP, bypassing the code that modifies DX. After it restores the interrupt 06h vector, 386STEP tests the value in DX to determine whether or not an exception occurred. If DX is still 0, then the processor must be a step B1 or higher. If DX is equal to 1, then the XBTS instruction did not cause an exception and the CPU must therefore be a step B0 or earlier.

XBTS (Extract Bit String) and a related instruction, IBTS (Insert Bit String)

were only present in the 386 through step B0. The official Intel line claimed these functions could easily be duplicated using the SHLD (Shift Left Double) and SHRD (Shift Right Double) instructions, so—presumably—XBTS and IBTS added no value. In reality, shrinking the chip mask (the master used to manufacture an integrated circuit) between step B0 and B1 caused logic gates for some instructions to physically overlap. Eliminating the problem required space occupied by XBTS and IBTS.

Intel later reused the opcodes originally belonging to XBTS and IBTS, assigning them instead to the CMPXCHG instruction of A-step 486s, causing conflicts with some programs written for the 386. However, CMPXCHG was modified in B-step 486s. The result: In current 486s, XBTS and IBTS cause an invalid opcode exception, just as they do on modern-day 386s.

The next test uses a bug found in B1-step 386s to separate them from chips—step D0 and higher—where the bug was removed. On a B1 386, the ECX register

```
386STEP.ASM
; 386STEP identifies the stepping level of a 386 chip as B0 or earlier,
; B1, or D0 or higher. Thanks to Bob Moote and Richard Smith of Phar Lap
; Software for their advice and assistance in preparing this code.
;
; Copyright (c) 1992 Jeff Prosis
; First published in PC Magazine, January XX, 1992
;
; ..386P
;
; code segment para use16 public 'code'
; assume cs:code,ds:code
; org 128h
;
; begin: jmp short main
;
; reg db "stepping level $"
; step db "B0 or earlier$"
; stu,1 db "B1,"
; step db "D0 or higher$"
; errmsg db "Error: Not a 386$"
;
; ..386P
;
; ; Procedure MAIN
;
; main proc near
; ; Make sure this is a 386 or 486 by toggling the nested task (NT) bit.
;
; pushf ; Push FLAGS
; pop ax ; Pop FLAGS into AX
; mov bx,ax ; Copy result to BX
; and bx,4000h ; Zero all but bit 14
;
; xor ax,4000h ; Toggle bit 14 in AX
; pushf ; Push FLAGS
; pop cx,ax ; Pop FLAGS into CX
; and cx,4000h ; Zero all but bit 14 in CX
; xor ax,4000h ; Toggle bit 14 in AX
; pushf ; Restore FLAGS with the
; ; original NT bit intact
; cmp bx,cx ; Compare BX and CX
; jne short check486 ; Branch if they're not equal
;
; cpu_error: mov ah,09h ; Display error message and
; ; exit
; mov dx,offset errmsg
; int 21h
; mov ax,4c01h
; int 21h
;
; ; Check for a 486 by toggling the alignment check (AC) bit.
;
; check486: mov ebx,esp ; Save ESP
; and esp,0FFFFFFCh ; Zero the lower two bits
; pushfd ; Push EFLAGS
; pop eax ; Pop it into EAX
; mov ebx,eax ; Copy EFLAGS to EBX
; and ecx,400000h ; Zero all but bit 18
; xor eax,400000h ; Toggle bit 18 in EAX
; pushf ; Copy the result back to
; ; the EFLAGS register
; popfd ; Push EFLAGS
; pop eax ; Pop EFLAGS into EAX again
; mov ebx,eax ; Transfer the result to EBX
; and ebx,400000h ; Zero all but bit 18 in EBX
```

Figure 1: This assembly language listing traces through one method for finding the step level of an Intel 80386.

## 386STEP.ASM

1 OF 2

```

xor     eax,40000h      ;Toggle bit 18 in EAX
push    eax             ;Restore EFLAGS with the
                        ; original AC bit intact
popfd
mov     esi,ebx         ;Restore ESP
cmp     ebx,ecx         ;Compare EBX and ECX
jne     cpu_error       ;Error if they're not equal

is386:  mov     ah,09h    ;Print "Stepping level"
        mov     dx,offset msg
        int     21h

; Test for a stepping level of B6 or earlier by executing an XBT5 instruction
; and trapping invalid opcode exceptions.
;
        mov     ax,3506h ;Get interrupt 06h vector
        int     21h     ; in ES:BX
        mov     ax,2506h ;Point interrupt 06h to
        mov     dx,offset invalid_op ; internal address
        int     21h
        mov     dx,0    ;Set DX to 0
        mov     cx,1    ;Initialize CX for XBT5
        mov     db,0Fh,0A6h,00h ;Execute XBT5 (step B1 or
                                ; later will branch to
                                ; label INVALID_OP)

invalid_op: mov     dx,1 ;Set DX to 1
            push    ds ;Save DS on the stack
            push    dx ;Save DX also
            mov     dx,bx ;Restore the original
            mov     ax,es ; interrupt 06h vector
            mov     ds,ax
            mov     ax,2506h
            int     21h
            pop     dx ;Restore DX and DS

        mov     ecx,1
        push    ax
        rep     insb
        pop     ax

        or     ecx,ecx
        js     d0

; By process of elimination, the chip must be step D0 or higher.
;
d0:      mov     dx,offset stepd0 ;Load DX with message pointer
        mov     ah,09h          ;Output string identifying
        int     21h             ; the stepping level
        mov     ax,4c00h
        int     21h
        exit

main     endp
code     ends
        end     begin

```

is not properly set to 0 when a REP INSB instruction (which reads one or more bytes from an I/O port) is immediately followed by a PUSH or a POP. 386STEP looks for the bug by executing the following code sequence:

```

mov     ecx,1
push    ax
rep     insb
pop     ax

```

On a D-step 386, ECX will contain 0 at the conclusion of the test and the instructions

```

or     ecx,ecx
js     d0

```

will result in a jump to the line labeled D0.

On a B1-step 386, however, ECX will not contain 0 and execution will fall through to the next line. In this case, 386STEP stops what it's doing, notifies you that your PC contains a B1-step chip and then terminates. If a branch does occur, the routine concludes that your 386 is a step D0 or higher and informs you of that fact.

386STEP always reports a step level of D0 or higher when run on a 386SX—most of the bugs were worked out of the 386 before the SX came along. In terms of stepping levels, a 386SX is the equivalent of a D-step 386DX.

While it's also possible to identify these chips by the markings on them, the

symbols varied somewhat over time. In addition, it's a whole lot simpler to run a short utility than to take the cover off a machine, particularly if you're an IS manager charged with the maintenance of tens or perhaps hundreds of PCs.

386STEP proves especially valuable

**Don't panic if your PC uses a B-step 386. The vast majority of software works fine with these chips, particularly since most is 16 bit and written to run on all members of the Intel 80x86 family.**

if your machine frequently locks up when you're running a DOS-extended application or if a 32-bit program simply refuses to run, causing you to suspect an early 386 as the culprit. Using *Auto-Shade*, Version 2.0, on a B0-step 386, for example, requires that you reconfigure

the program by executing its CFG386 utility with a -B0 switch.

Don't panic if your PC does use a B-step 386. The vast majority of software works fine with these chips, particularly since most is 16 bit and written to run on all members of the Intel 80x86 family. Also, as we mentioned in the earlier Tutor column, some PC manufacturers knowingly used B-step 386s in their products, but built in hardware fixes to compensate for chip errata.

You can obtain a copy of 386STEP.COM from PC MagNet or by typing in the 386STEP.ASM in Figure 1 and assembling it with MASM. If you don't have access to a modem or an assembler, create 386STEP.COM using the DEBUG script shown in Figure 2. As usual, start DEBUG and enter the commands directly or store the commands in a text file and type

```
DEBUG < 386STEP.SCR
```

to run the script automatically.

Incidentally, errata 17 and 21 weren't the only problems uncovered in B-step 386s. Most of the others were reasonably innocuous and unlikely to occur except on rare occasions. One, however, was particularly bad. Some of the B1-step 386s suffered from pattern-sensitive bugs when performing 32-bit multiplies. The condition was seemingly random and aggravated by changes in temperature, clock speed, and power supply voltage. Once



# ZEOS Notebooks. The Best just got Better!



*The ZEOS 286-12.  
PC Magazine's Editors Choice.  
Now only \$1295!*

*The ZEOS 386SX-16.  
PC World's Best Buy.  
Now only \$1495!*

*The Incomparable  
ZEOS 386SX-20.  
Computer Shopper readers'  
#1 Best Buy.  
Now only \$1795!*





New ZEOS Notebook Prices.  
The only way to improve the best.

12MHz '286  
Now Only \$1295

16 MHz '386 SX  
Now Only \$1495

20 MHz '386 SX  
Now Only \$1795

12 MHz '286, 16 or 20 MHz '386 SX, Hard Drive,  
Floppy Drive, VGA, 7 lbs., Beautiful.

Now is Your chance  
to own  
the very best!



# The ZEOS Guide to the Perfect Notebook:

 **PROCESSOR:** ZEOS gives you a choice of three depending on your needs. Word processing and light spread sheet users will find the 286-12 to be perfect. Power users may opt for the 386SX-16 or 20MHz version. ZEOS lets you pick the power you want!

 **DRIVES:** *Two drives, built in!* A whisper quiet high speed 20 Megabyte or larger hard disk *plus* a 1.44 Megabyte 3.5 inch floppy. Remember, with a built in floppy drive you don't need to fool around with strange interfaces to load and transfer files.

 **VIDEO:** ZEOS raises the ante to VGA! We're talking about bright and crisp VGA displayed on one of the largest notebook screens in the industry. The display also features advanced fluorescent backlighting, 32 grey scales and 640 x 480 resolution. Plus, it can be adjusted to any position over a 135° angle and features easily adjustable brightness and contrast controls. Easy viewing under virtually any lighting conditions. You can connect to an external VGA color monitor too!

 **GREAT BATTERY FEATURES:** Every battery feature you want. You can plug your notebook in and "quick charge" the battery in less than one hour or you can "trickle charge" while in use. Plus, your battery easily snaps out allowing the quick installation of an optional replacement battery. It's great to be able to carry a light weight spare for those especially long trips. An optional battery charger stand is available as well.

 **INTELLIGENT POWER MANAGEMENT:** Your new ZEOS notebook features an intelligent programmable power management system if you wish to use it. Based on the length of time since your last keystroke, you may reduce CPU speed, display screen backlighting etc. Full power is immediately restored at the stroke of any key. The system even knows *not* to use the power management system when you are operating on AC power!

 **SYSTEMS STATUS AT A GLANCE:** Yes, monitor eight key system components at a glance! We've equipped your new notebook with eight LED indicators which monitor disk access, keyboard functions and power status. There is even an audible alarm

which may be programmed to inform you of a low battery condition and to let you know if the cover is closed with the power on. Now that's one smart notebook!

 **DESKTOP KEYBOARD FEATURES:** We're talking 82 full size keys with full 101-key emulation. And the keyboard isn't squeezed either. The distance between the "Q" key and the "[" (left bracket) key measures 7.5 inches, just as PC Magazine suggests. The keys are of standard size, plus touch typists will love our full 3.5mm keystroke. Type for hours and love it!

 **CONNECTIVITY AND I/O:** Keeping in touch is easy when you order our internal MNP® Class 5, 2400 baud Send/Receive Fax Modem (9600 baud in Fax mode). Simply plug in the phone line and dial away. How about I/O ports? Many notebooks don't have them and if they do they're often non-standard. But your ZEOS notebook has *industry standard* I/O—serial, parallel and VGA. Just like your desktop!

 **FCC & UL APPROVALS:** Your new ZEOS notebook features both FCC Class B and UL approvals. We've also met CSA and VDE requirements too, just for good measure. Quality and reliability.

 **WATCH THE DETAILS TOO:** Like memory expandability. One Meg comes standard, you can also order a total of 3 or 5MB as a factory option. And lots of other details. Like a recessed power-on reset button, a soft carrying handle, built in speaker and more. You're going to love it! And there's no reason to wait.

**CALL NOW TOLL-FREE:**

**800-423-5891**

## CHECK IT OUT!

**Now, you can take desktop computing power anywhere! Your ZEOS notebook has many features of obvious importance. Also, there are a number of features that are subtle yet critical to your ultimate satisfaction. We'll go over them here one by one. We think you'll agree your new ZEOS Notebook is the one for you!**



# Best ess!

ZEOS  
386SXZEOS  
286

ded notebook in the world.

same industry standard port connectors you'll find on your larger desktop system. Completely compatible! Serial and Parallel ports; even an external VGA connector. All industry standard and ready to go the minute you receive your system.

It's attention to detail that makes the difference. Tens of thousands of hours of development time have been invested. We've been thinking and re-thinking exactly what you want in a notebook, and now we're building it for you. We think you'll agree, it's an incredible product. Plus, your new Notebook is backed by the best support in the industry, 24 Hours a Day.

## ZEOS 24 HOUR A DAY SUPPORT

After all, it was ZEOS that invented 24 Hour a Day Toll Free Sales and Technical Support. We're always here to help. Any time you need us your telephone is a Toll Free Hotline—direct to your own personal Technician. 24 Hours a Day, 365 Days a Year. Now that's ZEOS value. But we don't stop there either.

Your new Notebook is also backed by our 30 Day Absolute Satisfaction Money Back Guarantee and One Full Year Limited Warranty. You're going to be very satisfied. We don't just say it. *We Guarantee It.*

## ORDER YOUR OWN ZEOS NOTEBOOK NOW!

You can order your new ZEOS Notebook *right now*. Simply pick up the phone and give us a call at 800-423-5891. And don't forget the extra goodies. Like larger hard drives, carrying cases, and extra batteries. All these are available now in money saving packages. You're going to love your ZEOS Notebook. That's a guarantee!

**ORDER NOW TOLL FREE:  
800-423-5891**



charge, any time your system is plugged in. You can also take the battery out and use the optional charging stand if you wish.

Either way, you're sure to appreciate our light weight snap-in, snap-out battery packs. They're so light and easy to use, you can easily take an extra one with you on those really long trips. You can get even more life out of a single charge by using our programmable power management system. Hour upon hour of Notebook computing power!

## CONNECTIVITY TOOL

Your new ZEOS Notebook is a great connectivity tool. Utilizing our optional built in MNP® Class 5 Send/Receive Fax modem you can transfer data or send and receive Faxes any time you're connected! And speaking of connectivity, we've kept the I/O easy to use too. Because unlike many of the others, your new ZEOS Notebook has the

**NOW. YOUR COMPLETE  
ZEOS NOTEBOOK!  
VGA, HARD DRIVE,  
FLOPPY DRIVE AND  
MORE!**

**'286-12 ONLY \$1295**

**'386SX-16 ONLY \$1495**

**'386SX-20 ONLY \$1795**

- '286-12, '386SX-16 or '386SX-20.
- 1MB DRAM, expandable to 3 or 5MB.
- 20MB High Speed HDD, 60MB optional!
- Built in High Density 3.5" 1.44MB floppy drive.
- High Resolution VGA display. Fluorescent backlit 640x480, 32 grey scales. Bright and clear!
- Removable quick charge NiCad battery. 2.5 hour plus battery life typical, more using Programmable Power Management!
- Quick charge or trickle charge using included AC power adapter.
- Extra battery packs and external charging stand available.
- 82 key keyboard. True 101 key emulation.
- Industry standard Serial and Parallel Ports.
- VGA port for external VGA color display. Great for demos!
- Total system weight seven pounds with battery!
- 30 Day Absolute Satisfaction Money Back Guarantee and ZEOS Customer Satisfaction Package.
- One Full Year Limited Warranty.
- 24 Hour a Day Toll Free Technical Support, 365 Days a Year.

**ORDER NOW TOLL FREE:**

**800-423-5891**

**FAX Orders: 612-633-1325**

**Minnesota: 612-633-4591**

**Hearing Impaired (TDD)**

**Orders: 800-228-5389**

**Outside US and Canada:**

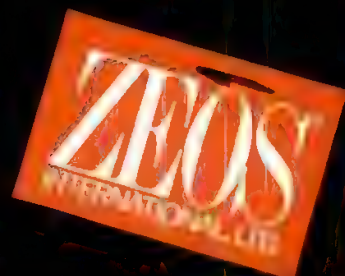
**612-633-6131**

**MasterCard, VISA, Discover,**

**Am Exp, Z-CARD.**

**Open 24 Hours a Day,**

**365 Days a year!**





# New Prices. Expert Opinions:

*"There's a new king of the hill—the ZEOS Notebook..."*

— **PC Magazine, Editor's Choice** ■ *"ZEOS' Notebook...it's the one to buy..."* — **PC World, Best Buy** ■

*The ZEOS Notebook deserves a place in the sun... if you don't have this baby, get on the phone."* — **Computer**

**Shopper, Best Buy** ■ *"The ZEOS Notebook...a clear winner...why settle for less?"* — **Byte** ■ *"This note-*

*book is a steal."* — **InfoWorld** ■ *"The ZEOS beats the Compaq."* — **PC Computing** ■ *"An outstanding*

*value."* — **PC Week**

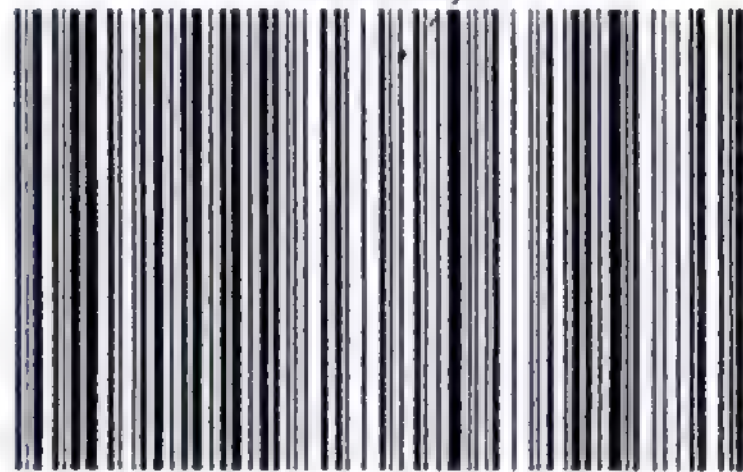
The Best Notebook.  
The Best Prices.  
Now is the time to buy!



1. Follow instructions on the other side

Back

GbslipBack-0018



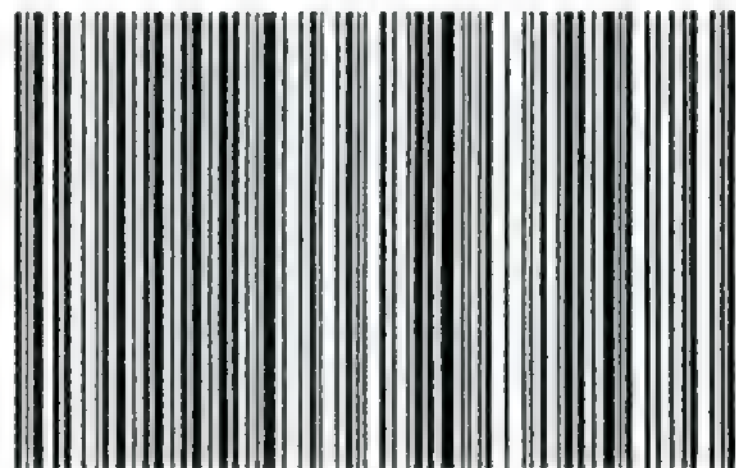
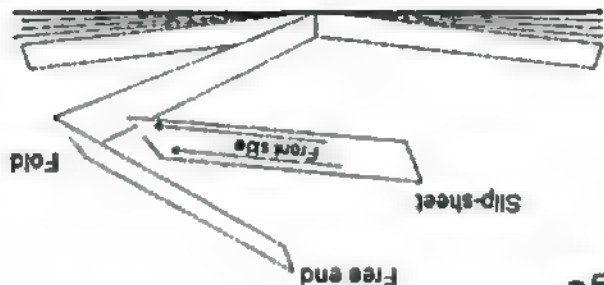
Inverted Back

1. Follow instructions on the other side

### Foldout slip-sheet

1. Open the foldout page
2. Insert this sheet with

1. Front side touching the free page
2. Arrow pointing to the fold
3. Slice the folded edge
4. Close the page and slip-sheet



GbsSlipSheet-001

### Inverted Foldout slip-sheet

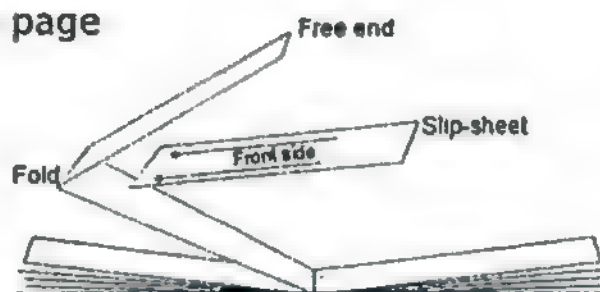
Open the foldout page

Insert this sheet with

1. Front side touching the free page
2. Arrow pointing to the fold

Slice the folded edge

Close the page and slip-sheet





PC Magazine's Editor's Choice, PC World's Best Buy, Computer Shopper readers vote it Best Buy of 1991, the praises go on and on. Sensational... The best price-performer... Astonishing Value... A Steal... The number one Contender..." The experts love it! And you're sure to love it too, particularly at these great new prices!

As PC Magazine said, the ZEOS Notebook "offers a top notch combination of power, weight, features and price..." And they said that before they even knew about these great new prices! Now, you can buy the ZEOS Notebook as a 286-12 for only \$1295. Or, power up to the incredible 386SX-16 for only \$1495. And if you want even more power move right into the ZEOS Notebook 386SX at 20MHz for only \$1795. Hot Notebooks at really hot prices!

#### INCREDIBLE DESKTOP FEATURES IN A NOTEBOOK.

Owning your new ZEOS Notebook is really like owning a fully featured desktop that you can take with you anywhere. Complete with a 20 megabyte hard drive standard (with a 60MB option), 1.44 floppy disk drive and crisp 10" VGA display there is nothing else like it at anywhere near the price.

Your ZEOS Notebook's rock solid quality, plus performance, ease of use and durability as well are just some of the features that have propelled the ZEOS Notebook into the reviewers limelight. Take our large VGA display for instance.

The ultimate in sparkling clarity, it features advanced fluorescent backlighting for truly vivid VGA graphics. Larger than many others, this is one display you'll truly enjoy using. And that's just the beginning of a long list of performance features that make your new ZEOS Notebook the one to own.

Too, you're sure to appreciate your built in 1.44 Megabyte 3.5 inch floppy drive. It makes loading software and transferring files a breeze. Of course accessing your data quickly is just as important. That's where your high performance hard drive comes in.

Your new system comes standard with one of the industry's fastest and quietest hard disk drives—so fast and so quiet you'll hardly know it's there. With 20 Megabytes standard, we also offer a 60 Megabyte option for even more high speed storage!

But the features of your incredible ZEOS Notebook don't stop just there. Detail after detail we're giving you more than anyone else. Much more, for much less. Take a closer look.

#### DETAILS MAKE THE DIFFERENCE!

For instance, the battery system of your new Notebook is the most advanced on the market. You can quick charge, or trickle

# The for L

ZEOS  
286

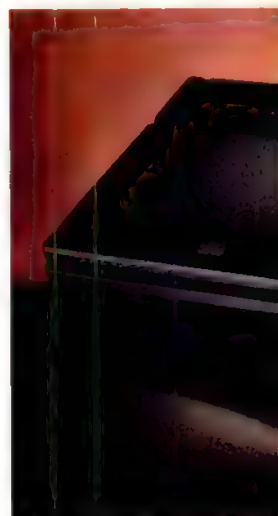
ZEOS  
386SX

ZEOS  
386SX



ZEOS. Perhaps the most awa

# From





# 10 Good Reasons To Buy From ZEOS®

## Reason #1

### "Overall Excellence."

As *PC Magazine* said "Price is always a consideration. So are benchmark test results. But both factors can be deceiving, which is why we consider them in the context of other aspects that will make the difference months and years down the road."

These are the attributes which *PC Magazine* used in awarding ZEOS the coveted Editor's Choice, not once but *eight* times. And "Overall Excellence" are the very words *PC Magazine* used in describing ZEOS systems comparing them to all others.

## Reason #2

### Dazzling Performance.

In one recent '386 review, *PC Magazine* awarded ZEOS Editor's Choice. "The ZEOS '386 blows away every other computer... a smart choice" is what they said. And in another recent review, *Government Computer News* said the ZEOS 33MHz '386 is "arguably the fastest MS-DOS and OS/2 micro in the world."

Dazzling Performance is built into every ZEOS system. It's a key component of ZEOS Overall Excellence.

## Reason #3

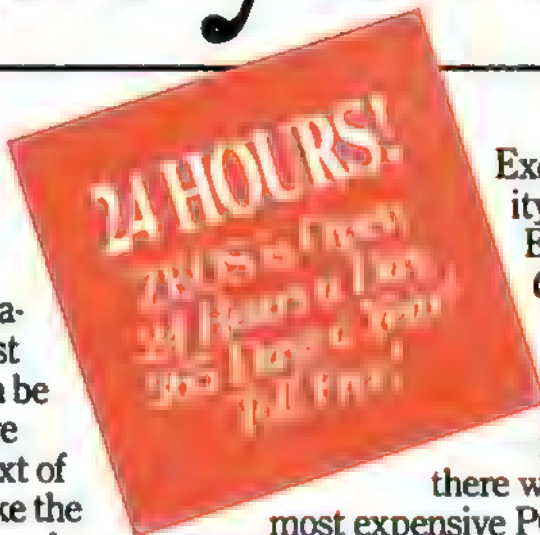
### Exceptional Quality.

*PC Resource Magazine* put it this way, "ZEOS... provides quality comparable with IBM or Compaq and does so for about 70% of the price." ZEOS uses only the very best components. And every system is fully tested and burned-in right in our own labs.

## Reason #4

### Value.

*InfoWorld* says, "We find the ZEOS '386 an excellent value. Speed:



Excellent. Compatibility: Excellent. Value: Excellent." *Personal Computing* said, "ZEOS... is the best value we've come across... its performance is right up there with the slickest, most expensive PCs you can buy."

## Reason #5

### Warranties and Guarantees.

ZEOS believes in its products. That's why we offer each and every customer our 30 Day Absolute Satisfaction Money Back Guarantee, no questions asked. Plus, our One Full Year Limited Warranty and Express Parts Replacement Policy. Optional On Site Service is available too. Call for details.

## Reason #6

### 24 Hour Toll Free Technical and Sales Support.

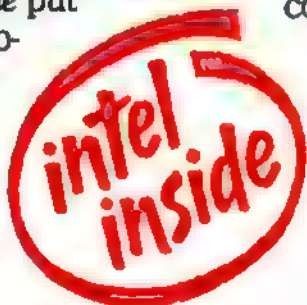
At ZEOS, the customer is #1. That's why we invented 24 Hour a Day Tech Support. For *your* convenience. If you buy a product from us we feel we should be there to help, any time of the day or night. Give us a call Toll Free! 800-423-5891. Anytime!

## Reason #7

### Experience.

Almost unique in the mail order computer industry, ZEOS maintains its own chip level Research and Development staff. In addition to Systems Manufacturing, we also operate our own Board Level Manufacturing facility.

ZEOS has been involved in Research and Development since our incorporation back in 1981. Our strong and experienced Research, Manufacturing and Technical Staff translates into superior factory direct computer systems for you.



## Reason #8

### A Sterling Reputation.

In magazine after magazine and review after review ZEOS systems are cited for Overall Excellence, for Excellent Value, as the Right Choice and so on. All of this is flattering but the most important thing is this: What do our customers think? Frankly, they love us. The systems and the support. That means more to us than anything.

## Reason #9

### Easy to Buy.

ZEOS systems are easy to buy. You can pick up the phone any time of the day or night and order your new ZEOS computer. And we accept MasterCard, Visa, Discover, American Express, and Corporate Purchase Orders from Fortune 1000 Companies, Colleges, Universities and Governments. Complete Leasing Programs are available as well.

And now the Z-CARD! It's your very own ZEOS Credit Card and you can apply today. With the Z-CARD you can charge your ZEOS purchases and pay in easy monthly installments. It's just like a Bank Card. Why not apply for your Z-CARD now!

## Reason #10

### You're Going to be Very Satisfied.

When it comes right down to it, you're going to be very satisfied with your new ZEOS system. Our goal is your complete satisfaction. And that's our commitment to you. To quality. To performance. To reliability and support. To *Value*. We don't just say it, *we Guarantee it!*

FAX Orders Dial: 612-633-1325  
In Minnesota Call: 612-633-4591  
MasterCard, VISA,  
Discover, AmEx,  
Z-Card and COD  
Open 24 Hours a  
day, 365 Days  
a year.

**Order Now  
Toll Free**

**800-423-5891**





# Apply Now for the Z•CARD!

NO ANNUAL  
FEE!

## SEND FOR YOUR ZEOS CREDIT CARD



- Low Consumer Rate!
- No Annual Fee!

Now you can send for your own ZEOS Credit Card. It works just like a MasterCard or Visa for ZEOS purchases.

Fill out your Z•Card™ Application and mail it today to ZEOS International, Z•Card Processing Center, 530 5th Avenue N.W.,

St. Paul, MN 55112. We'll give you a call as soon as your credit line is established!\*

Please complete all appropriate sections, *providing at least two years residence and employment history*. **THIS IS NOT A CREDIT AGREEMENT!** One will be sent to you upon authorization of an account. (This Form Must Be Signed To Process Your Order.) All Financed Purchases Are Subject To Credit Approval. **If You Have Any Credit Questions, Please Call 800-421-8942 For Assistance. Thank You!**

A married person may apply for individual credit. I am applying for (please check appropriate box):

- ☐ **JOINT CREDIT** with another person. Complete entire application.
- ☐ **INDIVIDUAL CREDIT** but rely on income or assets of another person as a basis for repaying the credit requested. Complete entire application.
- ☐ **INDIVIDUAL CREDIT.** Do not complete Section C.\*\*

\*\*If you are a married Wisconsin applicant, you must provide your spouse's information as indicated, even though your spouse may not be signing the contract.

**NOTICE TO WISCONSIN APPLICANTS:** YOU MUST DISCLOSE YOUR MARITAL STATUS:

☐ married ☐ unmarried ☐ legally separated

### A. YOUR PERSONAL INFORMATION

Name \_\_\_\_\_

Home Phone (\_\_\_\_\_) \_\_\_\_\_

Soc. Sec. No. \_\_\_\_\_ Date of Birth \_\_\_\_/\_\_\_\_/\_\_\_\_

Address \_\_\_\_\_ Apt. \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Since? (Mo./Yr.) \_\_\_\_\_ ☐ Buy ☐ Rent ☐ Other \_\_\_\_\_

Previous Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Employer \_\_\_\_\_ Since? (Mo./Yr.) \_\_\_\_\_

Monthly Gross Salary \$ \_\_\_\_\_ Daytime Bus. Phone (\_\_\_\_\_) \_\_\_\_\_

Previous Employer \_\_\_\_\_ From - To \_\_\_\_\_

Occupation \_\_\_\_\_

Income from alimony, child support or separate maintenance payments need not be disclosed if you do not wish to have it considered as basis for repaying this obligation.

Additional Monthly Income \$ \_\_\_\_\_ Source: \_\_\_\_\_

Name & Address of Nearest Relative Not Living With You \_\_\_\_\_

Relationship \_\_\_\_\_

### B. CREDIT INFORMATION

PLEASE TELL US IF YOU HAVE: Checking Account ☐ Yes ☐ No  
Savings Account ☐ Yes ☐ No

|                      | Y/N   | How Many? | Y/N                      | How Many? |
|----------------------|-------|-----------|--------------------------|-----------|
| Bank Loan            | _____ | _____     | Dept. Store Charge Card  | _____     |
| VISA                 | _____ | _____     | Credit Union Account     | _____     |
| MasterCard           | _____ | _____     | Other Major Charge Cards | _____     |
| Finance Company Loan | _____ | _____     |                          |           |

### C. JOINT APPLICANT INFORMATION

Joint Applicant's Name \_\_\_\_\_

Soc. Sec. No. \_\_\_\_\_ Date of Birth \_\_\_\_/\_\_\_\_/\_\_\_\_

Address \_\_\_\_\_ Apt. \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home Phone (\_\_\_\_\_) \_\_\_\_\_ Date of Residence (Mo./Yr.) \_\_\_\_\_

Joint Applicant's Employer \_\_\_\_\_ Since? (Mo./Yr.) \_\_\_\_\_

Bus. Phone (\_\_\_\_\_) \_\_\_\_\_ Monthly Gross Salary \$ \_\_\_\_\_

### CUSTOMER AUTHORIZATION

I authorize ZEOS International, Ltd. or its assignees to investigate credit records and to report my performance hereunder to credit agencies. I hereby certify that the following information is furnished to you for the purpose of obtaining credit and is true and correct to the best of my knowledge and belief.

Applicant's Signature \_\_\_\_\_  
Date \_\_\_\_\_

Joint Applicant's Signature \_\_\_\_\_  
Date \_\_\_\_\_

**FOR MARRIED WISCONSIN APPLICANTS:**  
I acknowledge that the obligation described herein is being incurred in the interest of my marriage or family.

Buyer's Signature \_\_\_\_\_ Date \_\_\_\_\_

There are costs associated with the use of this credit card. To obtain more information about these costs, call us at 800-421-8942 or 612-635-0613 or write to ZEOS, Z•Card Processing Center, 530 5th Avenue N.W., St. Paul, MN 55112.

NY — A consumer credit report may be requested in connection with this application or in connection with updates, renewals or extensions of any credit granted as a result of this application. If I subsequently ask for this information, I will be informed whether or not such a report was requested and, if so, the name and address of the agency that furnished the report.

OH — THE OHIO LAWS AGAINST DISCRIMINATION REQUIRE THAT ALL CREDITORS MAKE CREDIT EQUALLY AVAILABLE TO ALL CREDITWORTHY CUSTOMERS AND THAT CREDIT REPORTING AGENCIES MAINTAIN SEPARATE CREDIT HISTORIES ON EACH INDIVIDUAL UPON REQUEST. THE OHIO CIVIL RIGHTS COMMISSION ADMINISTERS COMPLIANCE WITH THIS LAW.

\*Financing not available in Alaska, Hawaii or outside the continental U.S.

# GET NONSTOP SYSTEMS INFORMATION — AND 2 DISKS FREE!



PC MAGAZINE is the one publication you can trust to keep you up-to-date on the latest developments in the ever-changing world of computing.

Subscribe now to make sure you don't miss a single product report or productivity-enhancing tip.

■ One year (22 issues) for \$29.97. **SAVE 54%.**

■ Two years (44 issues) for \$49.97. **SAVE 62%.**

And if you order now, you'll also get our exclusive 2-DISK "BEST OF PC MAGAZINE'S UTILITIES"—FREE with your paid subscription!

Don't delay. Call toll-free today to claim your savings and FREE "BEST OF PC MAGAZINE'S UTILITIES!"

**1-800-289-0429**

Please add \$32 per year for postage outside the U.S. U.S. currency, only Canadian GST included. Please allow 30 days for delivery. Disks will be shipped upon payment.

## SOLUTIONS TUTOR

### 386STEP.SCR COMPLETE LISTING

```
N 386STEP.COM
E 0100 EB 3F 53 74 65 70 70 69
E 0108 6E 67 20 6C 65 76 65 6C
E 0110 20 24 42 30 20 6F 72 20
E 0118 65 61 72 6C 69 65 72 24
E 0120 42 31 24 44 30 20 6F 72
E 0128 20 68 69 67 68 65 72 24
E 0130 45 72 72 6F 72 3A 20 4E
E 0138 6F 74 20 61 20 33 38 36
E 0140 24 9C 58 8B D8 81 E3 00
E 0148 40 35 00 40 50 9D 9C 58
E 0150 8B C8 81 E1 00 40 35 00
E 0158 40 50 9D 3B D9 75 8C B4
E 0160 09 BA 30 01 CD 21 B0 01
E 0168 4C CD 21 66 8B DC 66 83
E 0170 E4 FC 66 9C 66 58 66 8B
E 0178 C8 66 81 E1 00 00 04 00
E 0180 66 35 00 00 04 00 66 50
E 0188 66 9D 66 9C 66 58 66 8B
E 0190 D8 66 81 E3 00 00 04 00
E 0198 66 35 00 00 04 00 66 50
E 01A0 66 9D 66 8B E3 66 3B D9
E 01A8 75 B5 B4 09 BA 02 01 CD
E 01B0 21 B8 06 35 CD 21 B8 06
E 01B8 25 BA CA 01 CD 21 BA 00
E 01C0 00 B9 01 00 0F A6 00 BA
E 01C8 01 80 1E 52 8B D3 8C C8
E 01D0 8E D8 B8 06 25 CD 21 5A
E 01D8 1F 0B D2 0F 84 05 00 BA
E 01E0 12 01 EB 27 FC 8C C8 8E
E 01E8 C0 66 BF 02 01 00 00 BA
E 01F0 80 00 66 B9 01 00 00 00
E 01F8 50 F3 6C 58 66 0B C9 0F
E 0200 84 05 00 BA 20 01 EB 03
E 0208 BA 23 01 B4 09 CD 21 B8
E 0210 00 4C CD 21
```

RCX  
114  
W  
Q



**Figure 2:** Redirecting this script into DEBUG produces 386STEP.COM, a utility to determine the stepping level of Intel 80386 processors.

Intel became aware of the problem, the company began testing 386s as they came off the production line, stamping bad ones "For Sixteen-Bit Software Only." Those that passed received a distinctive double sigma, one of the identifying marks of a B1-step chip. The problem was corrected in D-step 386s.

### ASK THE TUTOR

The Tutor solves practical problems and explains techniques for using your hardware and software more productively. Questions about DOS and systems in general are answered here. Send your question to Tutor, *PC Magazine*, One Park Avenue, New York, NY 10016, or upload it to PC MagNet (see page 10 for instructions). We regret that we cannot acknowledge submissions or answer questions individually.



by  
Neil J. Rubenking

# User-to-User

## PAUSING A BATCH FILE

As microprocessors get faster, it is becoming nearly impossible to read the various messages produced by TSRs or other programs when your AUTOEXEC.BAT—or any other batch file—executes. This is not necessarily a bad thing; there are many times when you don't need to see the messages. But sometimes I find myself wanting to slow down or pause the routine at certain points (as when I've just added a new TSR).

My solution to this problem was to write ALTPAUSE, a small (17-byte) .COM program that causes the batch file to pause if any of the Shift keys are pressed. By sprinkling this program liberally throughout the AUTOEXEC.BAT (in my case, right after each TSR), I am able to stop my AUTOEXEC.BAT file at certain points of interest. All I have to do is hold down Alt, Ctrl, or either one of the Shift keys. When ALTPAUSE.COM executes, it just keeps looping until the key is released. During normal boot-ups, the AUTOEXEC.BAT is not significantly impeded.

As an additional benefit, if you use the Ctrl key you can terminate the batch file easily after the pause by typing a "C" before releasing the Ctrl key.

You can create this handy ALTPAUSE

■ **PAUSING A BATCH FILE:**  
This tiny program inserts  
an optional pause in your  
batch files.

program using the DEBUG script shown in Figure 1.

Tom R. Donnelly  
San Dimas, California



The DOS batch file language does contain a PAUSE statement, but a batch file that uses it can't run to completion unless someone is there to press a key. ALTPAUSE.COM provides an *optional* pause; there's no interruption to your batch file unless you request it. That's handy!

As usual, to go from a script of DEBUG commands to a finished program, you redirect the script as input to DEBUG, like so:

```
DEBUG < ALTPAUSE.SCR
```

If you don't see any ^ Error lines, you've successfully created ALTPAUSE

.COM. Be sure to include the blank line just before the line containing RCX.

Figure 2 is a slightly modified version of ALTPAUSE.SCR. This version creates ALTPAUS2.COM, which sets the ERRORLEVEL to 1 if you pause the batch file's operation. Using this modified version, you can choose to execute special batch file lines *only* when you've paused to examine what's going on. For example

```
...
ALTPAUS2
IF NOT ERRORLEVEL GOTO NoPause
MEM
PAUSE
:NoPause
```

ALTPAUSE.COM checks the shift-state byte at address 0040:0017. The lowest four bits of this byte are set to 1 only if the corresponding key (Alt, Ctrl, Left Shift, or Right Shift) is pressed. The assembly instruction TEST compares the shift state byte with the hex number 000F; if any of the four bits is 1, the JNZ statement that follows will jump back to before the TEST statement. As long as any one of the four keys is being pressed, the program will continue looping.

In this case, any time you pause the batch file, you'll also get a report from the MEM command (introduced in DOS 4.0), followed by an actual PAUSE statement that holds the report on-screen until you press a key.

## SHARE YOUR SECRETS

Reveal your latest DOS and systems discoveries through User-to-User; we'll pay you \$50 for any submissions we print. Please submit your letter on-disk together with a printout. Mail your contribution to User-to-User, PC Magazine, One Park Avenue, New York, NY 10016, or upload it to PC MagNet (see page 10 for access instructions). We regret that we're unable to acknowledge submissions or answer letters individually. ■

### ALTPAUSE.SCR - COMPLETE LISTING

```
A100
MOV AX,40
MOV DS,AX
TEST BYTE PTR [17],0F
JNZ 105
MOV AX,4C00
INT 21

RCX
11
NALTPAUSE.COM
W
Q
```



**Figure 1:** Redirect this script into DEBUG to produce ALTPAUSE.COM, a program that will pause your batch files *only* if you're holding down a Shift key. The program will continue to execute until the key is released.

### ALTPAUS2.SCR - COMPLETE LISTING

```
A100
MOV AX,40
MOV DS,AX
MOV AL,0
JMP 10B
MOV AL,1
TEST BYTE PTR [17],0F
JNZ 109
MOV AH,4C
INT 21

RCX
16
NALTPAUS2.COM
W
Q
```



**Figure 2:** The pause program created by this DEBUG script sets the ERRORLEVEL to 1 if you use it to pause a batch file.

# Just OK.



~~\$~~1249

HP® LaserJet® IIP+

Printhead warranty: 1 year  
Conventional laser printhead  
14 fonts, 2 typefaces  
70-sheet paper tray  
Curved paper path  
Height: 8¼"

At \$999 list, there's no lower priced page printer on the market than the Okidata OL-400.\* Yet it offers many features you won't find on the \$1249 LaserJet IIP+.

Our solid-state LED printhead, for example, has *no* moving parts. It's so reliable, it comes with a 5-year

warranty—longest in the industry (plus 1 year parts and labor on the printer itself).

Okidata's simpler printhead costs less to manufacture, and results in a simpler design overall—a major reason for the OL-400's low cost. It also comes with more typefaces and fonts, and a high-capacity paper



# Okidata OK!™



**\$999** Okidata OL400

Printhead warranty: 5 years  
Okidata-built LED printhead  
(no moving parts)  
17 fonts, 4 typefaces  
Fully compatible with HP  
Series II software emulations  
200-sheet paper tray  
Straight-line paper path—  
feeds envelopes, labels,  
heavy stock without jamming  
Low profile: 5½"

tray—all standard. And unlike the LaserJet, Okidata gives you your choice of parallel or serial interface.

And the OL400 has one more unique feature—the Okidata OK! It's our promise that every printer we sell will deliver not merely acceptable performance and good value, but outstanding performance and excep-

tional value.

So before you settle for a page printer that's merely OK, visit your authorized Okidata dealer and ask about the printer that's Okidata OK!—the Okidata OL400.

For further information, call 1 (800) OKI-DATA.

**We don't just design it to work. We design it to work wonders.™**

\*Manufacturer's suggested retail price. Dealer prices may vary. HP and LaserJet are Reg. TM of the Hewlett-Packard Corporation. Okidata is a Reg. TM and Okidata OK! is a TM of OKI Electric Industry Co., LTD. "We don't just design it to work. We design it to work wonders." is a TM of OKI America Inc. ©1991 OKI America Inc.

CIRCLE 235 ON READER SERVICE CARD



**JIM POWELL**

*Texas Instruments,*

*Manager of Distributed Information Services*

*Products: LAN Manager, SQL Server,  
Windows, Microsoft Excel*

*Servers Installed: 12 mainframes,  
3,500 minicomputers, 500 PC servers*

*PC Workstations: 40,000*

*Business Purposes: Marketing, finance, administration,  
manufacturing and office automation.*

# Texas Instruments' top executives get to the bottom line instantly with Microsoft client-server computing.

Every business wants to know the bottom line. Thanks to Microsoft's client-server computing solution, Texas Instruments' upper management sees it instantly. Right on their own PCs.

---

"PEOPLE DON'T JUST WANT ACCESS TO DATA. THEY WANT TO CREATE IT, CHANGE IT AND MAKE IT THEIR OWN."

---

They can also track inventory, monitor sales, check raw material prices and find other information needed to make decisions.

And that's how Jim Powell likes it. Because as Texas Instruments' Manager of Distributed Information Services, it's his job to provide his co-workers with the computer support they need. And with Microsoft client-server computing, his job is a lot easier.

Two years ago, a lot of people at Texas Instruments found the mainframes difficult to use and inflexible.

So Jim started to look at possible solutions. He wanted to find a system that would utilize their existing equipment, allow MIS to rapidly develop applications, and provide the end users with an easy-to-use interface.

He discovered Microsoft client-server computing was just what Texas Instruments needed.

The Windows<sup>®</sup> environment was placed on the desktops and Microsoft<sup>®</sup> LAN Manager and SQL Server were integrated into the system.

There were dividends right away.

Jim's group was able to quickly develop client-server applications, like the executive decision support system. Which means the users didn't have to wait forever to get the computer support they

---

"NOW I CAN PUT APPLICATIONS INTO THE HANDS OF PEOPLE THAT WOULDN'T HAVE GOTTEN THEM OTHERWISE."

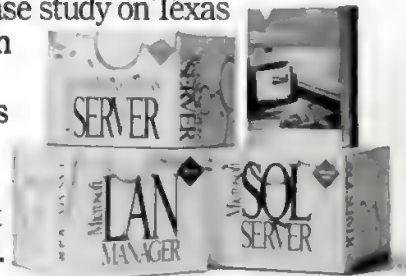
---

needed. And with Windows, the information on the mainframes was easier to access.

Simply put, Jim was able to get the right information, to the right people, the right way.

If you'd like a case study on Texas

Instruments' migration to Microsoft's client-server solution, call us at (800) 992-3675, Dept. X35. We'll tell you how you can profit from their experience.



## Microsoft<sup>®</sup>



by  
Fran Finnegan

# Windows

## MANAGING .ZIP FILES

When I download files from bulletin boards (BBSs), the files often come in compressed format, usually as .ZIP files. Consequently, I have to start a DOS shell, and key in a command to unzip these downloaded files. But I have discovered an easier way to unzip the files from within Windows.

Using File Manager, put PKUNZIP.EXE and the downloaded .ZIP file into the same directory. I dedicate a specific "download" directory for this purpose and keep PKUNZIP in it. Click on the zipped file and drag it onto PKUNZIP, and then release it. A dialog box will appear saying "Are you sure you want to start PKUNZIP.EXE using filename.ZIP as the initial file?", to which you respond Yes. Windows will automatically start a DOS shell and the .ZIP file will be expanded. When it is finished, you will be returned to the File Manager. Close the window that the .ZIP file is in and then reopen the window to refresh the file listing. All of the unzipped files will be in that directory.

Unfortunately, I have not been as successful trying to zip files from File Manager by dragging a file onto PKZIP.EXE (the DOS program that zips files).

Steve Konings

Milwaukee, Wisconsin



The reason that Mr. Konings's tip works so well is that PKUNZIP accepts as its first parameter the name of the file to be unzipped. This is precisely the protocol that Microsoft has established for the *drag and drop* technique. The executables that are drop targets (PKUNZIP in this case) are started up and passed the dropped file's name as their first parameter, and the dialog box then asks you to confirm the action. This will work for any DOS program that accepts a filename as its first parameter.

For the uninitiated, PKZIP and PKUNZIP are shareware programs that compress and expand files, respectively. The compression reduces the file's size, usually to save disk space or permit faster



transmission of files. Your original Windows disks come with files that have been compressed by Microsoft's Compress program in order to save disk space, and they must be expanded by using the Microsoft Expand program or the Windows Setup program.

While Compress and Expand deal with a single source and destination file, PKZIP and PKUNZIP permit multiple files to be compressed into and expanded from a single .ZIP file, and are therefore very popular. PKZIP and PKUNZIP are available for downloading from most BBSs, including PC MagNet, or directly from PKWARE Inc., 9025 N. Deerwood Dr., Brown Deer, WI 53223; 414-354-8699.

The reason that this drag-and-drop technique does *not* work for PKZIP is that PKZIP requires the name of the file that is to be zipped to be the *second* parameter instead of the first. The first parameter must be the filename of the .ZIP file that will contain the file(s) that you want to compress. Microsoft's drag-and-drop specification can not handle this situation directly. But there is a way to solve this problem: by using a DOS batch file.

In a directory dedicated solely to zipping files, create a .BAT file named TONEWZIP.BAT that consists of the following lines:

```
PKZIP NEW.ZIP %1  
PAUSE
```

This presumes that PKZIP can be found on your environment's PATH. The PAUSE is optional; it allows you to see whether the zipping has succeeded.

Now all you have to do is drag and drop the file to be zipped onto the

TONEWZIP.BAT file. TONEWZIP will execute PKZIP, which will add the dropped file to the NEW.ZIP file. Once you've added all the files you want to NEW.ZIP, you can give it a more meaningful name and move or copy it to wherever makes sense for you. You need to do this, or else you will just be continually adding files to NEW.ZIP.

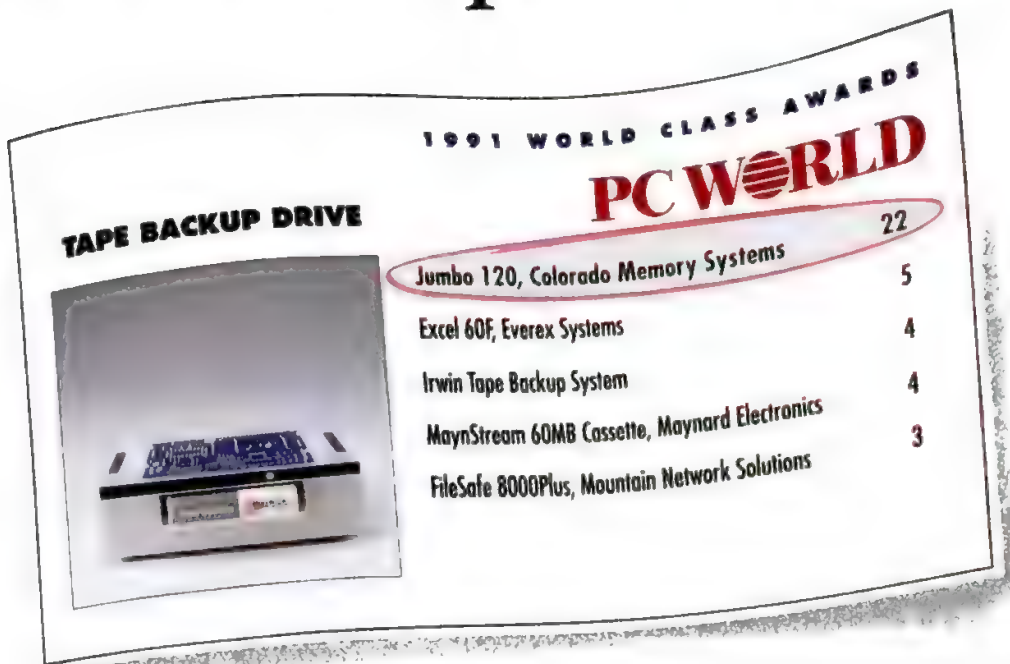
In keeping with your desire to stay "within" Windows, I wanted to figure out a way that didn't involve resorting to a DOS batch file. As far as I could determine, there's no way to accomplish this kind of drag and drop just by using a Windows .PIF file, because dragging and dropping overrides the .PIF file's Optional Parameters that would be needed to solve this problem. But I did find a Windows shareware program that does within Windows possibly everything that you might want to do with .ZIP files.

WinZip 2.0 is a Windows application that lets you quickly add, delete, extract, view, and run files that are in a .ZIP file. (It requires that you have PKZIP and PKUNZIP, because these are executed by WinZip to do the actual zipping and unzipping.) WinZip also supports .ARC files (a compression format that predated .ZIP) and self-extracting .ZIP files. It includes on-line help and an optional interface to virus-scanning software. WinZip is available to be downloaded from PC MagNet in UtilForum/Tips Forum in the Windows Section (Library 10), or directly from Nico Mak, P.O. Box 919, Bristol, CT 06011-0919, for \$29.

## OPENING WINDOWS

Share your Windows experiences with Fran Finnegan; we'll pay you \$50 for any tip we print. Mail your contribution on a disk, with a printout, to Windows, PC Magazine, One Park Avenue, New York, NY 10016, or e-mail it (re: PC Magazine) to: PC MagNet: 76244,145; MCI Mail: Fran Finnegan; BIX: franfinnegan; GEnie: finnegan; Internet: finnegan@well.sf.ca.us. ■

# World class performance.



## Rock bottom price. Now, just \$250.

Winning the World Class Award in tape backup was great news! So is our new low price. Because both simplify your tape-drive decision. Jumbo is simply the obvious choice. Particularly since the competition isn't even close...in performance or price. Jumbo topped PC World's list of backup tape drives by a 4-to-1 margin. In poll after poll, Jumbo consistently comes out on top. Yet now, it's priced below the rest.

So why not go world class? You'll save money in the process.

Choose either Jumbo 120 (120 MB with data compression) or Jumbo 250 (250 MB with data compression). Both give you QIC compatibility, Novell® certification, and UNIX®/Xenix® support.

Call 1-800-451-0897, ext. 151 today for a free brochure.



**COLORADO™  
MEMORY SYSTEMS INC.**

800 S. Taft Ave., Loveland, CO 80537

Chart based on data compiled by PC World Magazine, October 1991, © 1991 PC World Communications, Inc.  
Novell, UNIX and Xenix are registered trademarks of their respective companies. © 1991 Colorado Memory Systems, Inc. All rights reserved

CIRCLE 026 ON READER SERVICE CARD



by  
M. David Stone

# The Working Word

## LOADING TEMPLATES IN WORDPERFECT MACROS

*WordPerfect* macros are ideal for simple text that you type repeatedly, such as a company name, but there are some kinds of entries that a macro won't accommodate easily. For instance, if you create a blank form with the line-draw feature, for something like a weekly schedule, and you record the process as you create the form, there is no easy way to edit that macro or add text to it. If you look at the result with the macro editing screen, you won't see a line drawing, but rather a screenful of keystrokes that represent the cursor movements that created the line drawing.

However, there is a way to have a macro retrieve a blank form that you've created and load that form as a document, so you can edit it at will. First, create the form and save it to disk. Then, record a macro to load the form into your standard editing screen.

Press Ctrl-F10 to give the Record Macro command, enter a macro name and description, and then hit Enter to start recording. Give the usual commands for loading a file, hit F5 to list files, enter the drive and directory the form is in, highlight the name of the form, choose Retrieve, and then hit Ctrl-F10 to stop recording.

The macro you've just created will automatically load the file on command so that you can edit it. If you want to change the original file, you can then save it under the same name. If you want to leave the original unchanged, you can save it to a new name. To keep from accidentally overwriting the original when you don't want to, you should get into the habit of saving it to the new name immediately upon loading the file.

Martha Schunk  
Gansevoort, New York

**PC** There are two distinct issues here: creating a file to serve as a template for other files, and loading that file by way of a macro.

■ **LOADING TEMPLATES IN WORDPERFECT MACROS:** Modify complex *WordPerfect* forms by calling them up via macros.

Creating a file that serves as a template for other files is particularly well suited to anything that cannot easily be edited in the macro editing screen. In addition to line drawings, this would include any heavily formatted text, such as a heading for letters or memos.

This approach need not be limited to heavily formatted text or complete templates for files. If you like, you can store any text in its own file and load it as needed—even something like a company name that you could store just as easily in a macro.

The major shortcoming of using a separate file rather than a macro for chunks of text is that retrieving a file is generally more cumbersome than running a macro—particularly a macro that you've assigned to an Alt key. However, if you use a macro to retrieve the file, you have effectively erased the distinction between storing the text in a macro versus storing it in a file.

Unfortunately, the macro that Ms. Schunk suggests has some important shortcomings of its own. If you record keystrokes that highlight a particular file and load it, you are also guaranteeing that if the filename changes position on the file list—when you add another file, for example—the macro will load the wrong file.

One way to avoid that is to store all template files in a dedicated template directory and give them arbitrary sequential names—file1, file2, file3, and so on. A better choice is to write the macro so that it loads a specific file.

The macro (in *WordPerfect*, Version 5.0 or 5.1) should take the form

```
(Retrieve)path\filename(Enter)
```

where *path\filename* includes the drive, path, and full name of the file to load. This frees you to use descriptive names for the files without worrying about their position on the file list.

As always, when in the macro editing screen, enter the *WordPerfect* commands shown in curly brackets by pressing the function keys (for commands that correspond to function-key commands), typing Ctrl-V and then the appropriate keystroke (for commands that correspond to keystrokes like Enter), or typing Ctrl-PgUp and then choosing a command from the pop-up list (for macro-specific commands). The commands will show in boldface on the macro editing screen.

Not so incidentally, notice that if you retrieve a file into a blank document editing screen, you will retrieve the original file rather than a copy of it into the current file. You'll then have to be careful not to overwrite the original after you make changes. However, if you have already entered so much as a single space, *WordPerfect* will retrieve the data from disk and add a copy of it to the current editing screen.

You can take good advantage of this distinction between loading a file and retrieving text into a file. Simply add a space or any other character at the beginning of the macro, and a backspace at the end of the macro to delete the character. The macro will now take the form

```
• (Retrieve)path\filename(Enter)  
(Backspace)
```

(The dot in mid-line is how *WordPerfect* represents a space in the macro editing screen.)

With this version, you will never load the original file. Even if you start with a blank editing screen, the space will en-





Turn your excess inventory into a substantial tax break and help send needy kids to college as well.

Call for your free guide to learn how donating your slow moving inventory can mean a generous tax write off for your company.

Call (708) 690-0010

**Peter Roskam**

Executive Director

**EAL**

P.O. Box 3021, Glen Ellyn, IL 60138

FAX (708) 690-0565

*Excess inventory today...student opportunity tomorrow*

## SOLUTIONS

### THE WORKING WORD

sure that you retrieve a copy of the text into the current screen instead. On those occasions when you want to change the original file, you can load it like any other file, or you can use this macro and enter the original filename when you save it.

There is one last variation on this scheme that I strongly suggest you consider. If you create lots of templates and boilerplate text files, you will quickly wind up with the same problem that most people have with macros—an inability to remember them all.

However, if you store all the template and text files in a single directory and give them names to match their purpose, you can let *WordPerfect* list the files, and then pick from the list. In that case, you'll want a macro similar to Ms. Schunk's original, except that instead of highlighting and loading a file, it should stop with the file list showing.

The macro will take the form

`(List)path(Enter)`

Where *path* includes the drive and full pathname for your template and text files. (In Version 5.0, the command will show as {List Files} rather than {List}.) You can then pick from the list and choose Retrieve. To ensure that you never inadvertently open the original file, you can modify this to read

`• (List)path(Enter) (Pause)ry  
(Backspace)`

(Here again, the dot represents a space.) With this version, you can highlight the appropriate file when the macro pauses, and then hit Enter. The macro will choose Retrieve, answer Yes when *WordPerfect* asks whether to retrieve the file into the current document, and, finally, erase the space it entered at the start of the macro.

### TIPS FROM WORKING WORDSMITHS

Tell the Working Word your latest word processing discovery; we'll pay you \$50 for any tip we print. Please send your contribution on-disk with a printout to The Working Word, *PC Magazine*, One Park Avenue, New York, NY 10016, or upload it to PC MagNet (see page 10 for access instructions). We regret that we are unable to acknowledge submissions or answer questions individually. ■



by  
Craig Stinson

# Spreadsheets

## UNDOCUMENTED 1-2-3 LABEL PREFIXES

I have discovered two undocumented label prefixes in *Lotus 1-2-3*, Release 2.3 and Release 3.1. Both work only with the Wysiywg add-in attached.

If you prefix a label with two carets (^), the label will be centered around the midpoint of its column. If the label is wider than the column, it overflows onto both sides of the column instead of only to the right.

The second new label prefix comes in handy if you want a right-aligned label to overflow to the left of a column. In this case, you can prefix the label with two double quotation marks ("").

Figure 1 shows examples of both these undocumented prefixes in *Lotus 1-2-3*, Release 2.3. Notice that the highlighted label in row 5 is actually stored in cell C3. Because its prefix is ^^, the label is centered on the middle of column C and spills

■ **UNDOCUMENTED 1-2-3 LABEL PREFIXES:** Two new ways to align your labels in *Lotus 1-2-3*, Releases 2.3 and 3.1.

out to both sides of the column. Similarly, the label in row 5 is stored in cell H5. Because it's prefixed with two double quotes (""), it spills out to the left of column H, instead of to the right.

Shane Devenshire  
Walnut Creek, California

**PC** These alignment options are so useful that it's a pity Lotus chose not to document them. It's possible to conjecture over reasons for their obscurity, though. First, as Mr. Deven-

shire points out in his letter, they work only with Wysiywg attached. If you detach the publishing add-in, your labels lose their alignment characteristics and acquire visible prefix characters—extra carets or quotation marks. Second, when it comes time to edit your labels, you might have a hard time finding them. It's not obvious from looking at Figure 1, for example, that the right-aligned label is stored in column H.

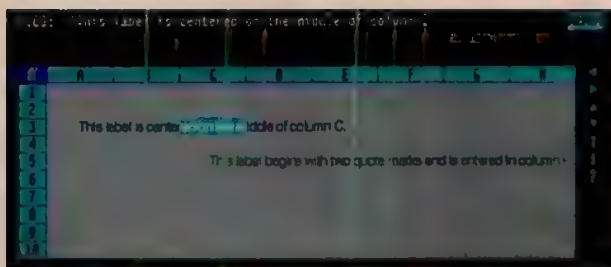
But so what? The hazards of using these undocumented label prefixes are trivial, and the benefits considerable.

Wysiywg also offers a feature that lets you define a range of cells as a text field and then lets you center or right-align labels within that field. You create such fields by choosing :Text Set, and then typing cell coordinates or painting a range with your cursor keys or mouse. Figure 2 shows a pair of labels created with Wysiywg's text-field feature. Note that when creating labels in a text field, you use the standard label-prefix characters, not the doubled-character prefixes discovered by Mr. Devenshire.

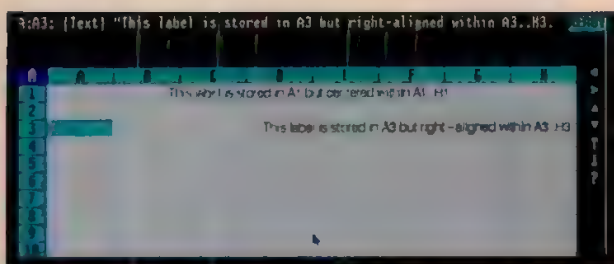
When you want to center a heading between the end points of two columns, you'll find it easiest to define a text field extending from one column to the other. Then type your label, prefixed by a caret, in the left-most column of the defined range. When you want to center a heading over a particular column, however, Mr. Devenshire's double-caret method is simpler and more direct.

## HINTS, TIPS, QUESTIONS

Share your latest spreadsheet discovery through *PC Magazine's* Spreadsheets. We'll pay you \$50 for any tip we print. Please submit your letter on-disk, together with a printout. Mail your contribution to Spreadsheets, *PC Magazine*, One Park Avenue, New York, NY 10016, or upload it to PC MagNet (see page 10 for access instructions). We regret that we are unable to acknowledge submissions or answer questions individually. ■



**Figure 1:** This *Lotus 1-2-3*, Release 2.3, screen shows the effects of two undocumented label prefixes for use with Wysiywg.



**Figure 2:** These unusually aligned labels were created with Wysiywg's text-field feature.

Declare your  
software independence  
with UDS FasTalk™ FAX32,  
a V.32 modem with on-board FAX

FAX modems are rather commonplace and, up to now, they've had a common problem: commit to a FAX modem manufacturer and you're also committed to his choice of FAX software. The software lacks some features you'd really like to have? Tough. You're committed.

UDS has solved that problem with the new FasTalk FAX32 — it combines a V.32/42 bis modem with an EIA Class I, Group III 9600 bps FAX in a single standalone package. It comes with a fully featured Class I software package, or you may select from a growing range of other commercially available programs. You wind up with the FAX/software combination that's best suited for your communication needs.

And, for data communications, you'll be using the industry standard modem from the leader in high-speed communications — a V.32 that fully complies with the CCITT recommendation for 9600 bps dial-up traffic and embodies the V.42 bis standard for data and error control. You can enjoy a maximum throughput rate of 38.4 kbps and maintain compatibility with slower MNP\* modems. Sync/async communication, auto-dial, and auto-answer are standard.

Specify the new FAX32. For technical details and prices, contact UDS at 800/451-2369 (in Alabama, 205/430-8000); FAX 205/430-8208.

MNP is a registered trademark of Microcom, Inc.





by  
Frank J. Derfler, Jr.

# Connectivity

## ENHANCED PARALLEL PORTS

Xircom Corp. (the folks who developed the external LAN adapter in 1989) and Zenith Corp. recently announced technology for a high-speed enhanced parallel port (EPP) capable of signaling rates as high as 2MB (16 megabits) per second. Note that parallel port speeds are traditionally listed in bytes per second because the ports move data as complete bytes, but the EPP's effective rate in megabits per second is really impressive.

Hooked to older equipment, EPP hardware works at the typical speed of existing applications and ports, which is 30 to 50 kilobytes per second, but connect one EPP device to another and they can move data at the faster rate. Obviously, Xircom sees higher parallel port speed as critical to eliminating the constriction that chokes external LAN adapters, limiting their practical throughput to well under a megabit per second (of course this depends greatly on the type and speed of the system's CPU).

Zenith announced a commitment to provide EPP throughout its line of portable computers. Importantly, Intel will incorporate the EPP features in its 82360SL I/O subsystem chip for systems based on the company's 386SL CPU. People involved in this development talked about quickly moving from the EPP's 500-nanosecond cycle time to even faster circuitry that could yield signaling rates of 8 megabytes per second. The hardware requires little attention from the CPU or driver software, so the EPP's throughput drops less dramatically than that of today's parallel ports when the computer works at other jobs.

It's easy to predict that companies marketing zero-slot LAN solutions will quickly jump on the EPP bandwagon. As EPP-capable PCs push out older and slower hardware, they'll bring a practical means for linking workgroups, providing them with full networking services over reasonable (although limited) distances at a low cost. The way seems clear to

■ **ENHANCED PARALLEL PORTS:** New high-speed parallel port technology promises faster throughput.

■ **RESTORING LPT1's ADDRESS:** Here's a tiny program that lets you change the address of LPTx in the BIOS data area.

create EPP-connected workgroup subnets of as many as ten PCs—the realistic number determined more by cabling than by throughput—then to link the subnets with faster LAN technology.

Although Xircom helped ignite EPP technology, I see the development headed into a mass of other elements that could rebound in every direction. Certainly, as Xircom is hoping, EPP will enhance the capability of external LAN adapters. But it also has the potential to kill the market for separate internal LAN cards and simultaneously drive vendors to install LAN adapters on PC motherboards. EPP technology might also be the gateway to much less expensive ISDN services for PCs. If networking is important to you, make EPPs one of your considerations for a new computer system—at least to cover your bets for the future.

## RESTORING LPT1'S ADDRESS

We installed a network for 100 users with Ethernet cabling and Novell's *NetWare* 3.11. Most of our client PCs are 80286 clones, with printers attached.

But we found that after running the Novell NETx.COM program, the locally attached printers were no longer available to our users. We hadn't invoked the *NetWare* CAPTURE program, so the print jobs should not have been redirected, but

we still couldn't use the local printers.

After studying the problem, we found that NETx.COM changes the address in the BIOS that defines where to send data for LPT1 from the default to 03BCh. All of our parallel boards are configured for the standard LPT1 address of 0378h. So when programs printed to the parallel port through DOS, the BIOS was sending the data to 03BCh and the boards never even saw it.

Our solution was to write a small program in C that restores the old LPT1 address in the BIOS.

```
#include <dos.h>
void main (void)
{
    int far *pt;

    pt=MK_FP(0,0x408);
    *pt=0x378h;
}
```

This program should run after NETx.COM but before the LOGIN program.

Ricardo Machado and  
Marcelo Albuquerque  
Rio De Janeiro, Brazil



This little program pokes the value 0378h into the BIOS data area address 0000:0408h. If you'd like to send your output to LPT2, use the value 040Ah instead.

## NETWORK YOUR QUESTIONS

Connectivity gives you practical solutions to networking problems of all types. We'll pay you \$50 for any tip that we print. Please submit your letter on disk along with a printout. Then mail your contribution to Connectivity, *PC Magazine*, One Park Avenue, New York, NY 10016. You may also contact Frank J. Derfler, Jr., via MCI Mail (MCI ID: 240-2931) or the LAN Labs fax machine (904-837-0737). We regret that we're unable to acknowledge submissions or answer letters individually. ■





# COREL DRAW!

# on CD-ROM

CorelDRAW is the world's finest graphics program. To date it has won 40 international awards for its incredible type control, superb drawing power, stunning special effects, and ease-of-use. Creating eye-catching newsletters, advertisements, presentations, and illustrations is fast and fun with CorelDRAW. Our users love it! Now you can experience the full features of CorelDRAW 2.01 and much,

much more with CorelDRAW on CD-ROM. The time is now to move up to the unrivalled power and tremendous value that CD-ROM provides. Over \$5000 worth of extra clipart is yours on a single disk, at a fraction of the cost. And each CD-ROM replaces over 500 floppy disks, so your productivity increases through ease of handling and installation. Save time and money. Catch the Corel CD-ROM wave today!

## FEATURES OF CORELDRAW ON CD-ROM INCLUDE:

### NEW 10,000+ CLIPART & SYMBOLS

**Totem Graphics:** over 1200 highly realistic, categorized images  
**ArtRight Image Portfolios:** 3500 award-winning realistic images  
**MapArt from MicroMaps:** 500 detailed country and state maps  
**One Mile Up:** 1000 military and government based graphics  
**LifeArt:** 250 medical clipart images from TechPool Studios  
**Image Club:** 1000 fun designs and 50 additional fonts  
ALL CLIPART IS IN BOTH .CDR AND .EPS FILE FORMATS

### NEW 200 FONTS

over 200 fonts including 50 new fonts.

### NEW MULTILINGUAL VERSIONS

English, German, Dutch, French, & Spanish all on one disk.

### NEW MULTIPLATFORM

CorelDRAW in both Windows and OS/2 versions.

### NEW ON-LINE HELP

Plus hot-line service and a free demo program.

### NEW FAST AND EASY INSTALLATION

All clipart is uncompressed so loading can be up to 10 times faster than the diskette version. Run the entire program directly from CD-ROM to save you valuable space on your hard drive.

### NEW BLOCKBUSTER PACK!

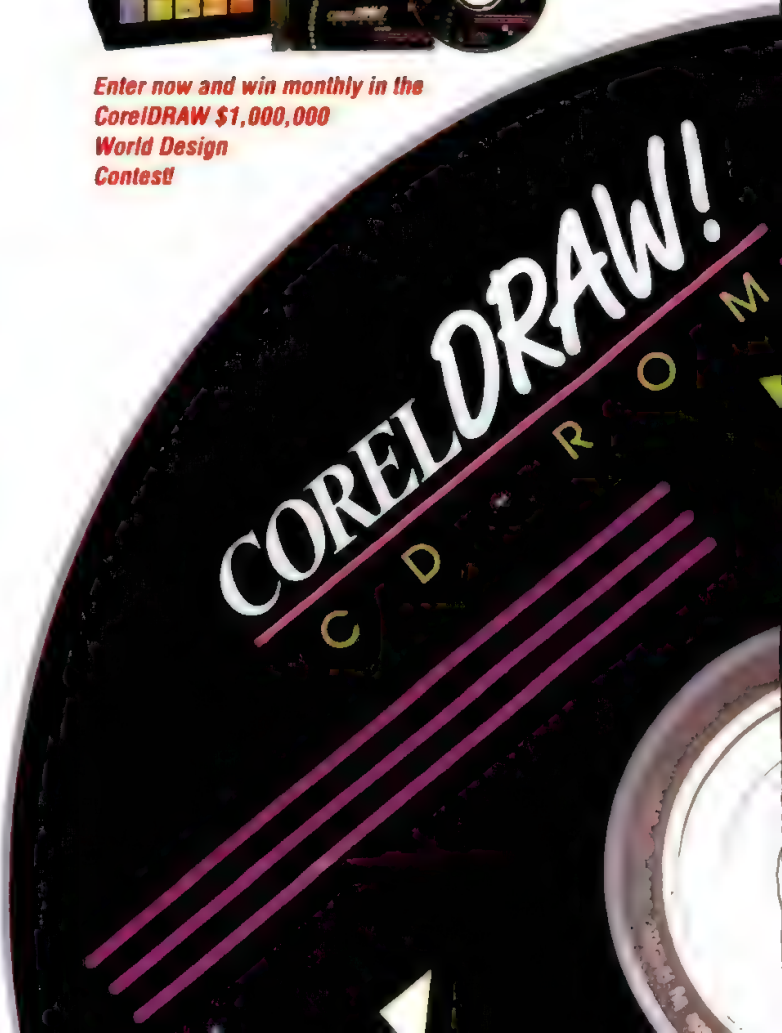
- Complete "Ready to Go" CD-ROM bundle
- CorelDRAW 2.01 on CD-ROM
  - Panasonic CD-ROM Drive
  - CD-ROM Interface Kit



Enter now and win monthly in the  
**CorelDRAW \$1,000,000**  
**World Design**  
**Contest!**

 **COREL**  
TEL: (716) 423-8200  
FAX: (613) 728-9790

CIRCLE 177 ON READER SERVICE CARD





by  
Ken Hipple

# PC MagNet

PC MagNet forums now benefit from CompuServe's new library software. It's called *across-library searching software*. The following is a quick overview of the new features. How the changes affect you will depend on how you access the forums. If you are using a navigation program, you may find you need to upgrade your program to take full advantage of the new features. New versions of *CIM*, *TAPCIS*, and *CISOP* are in the works and probably will have been released by the time you read this. *Autosig* currently emulates the across-library searching feature.

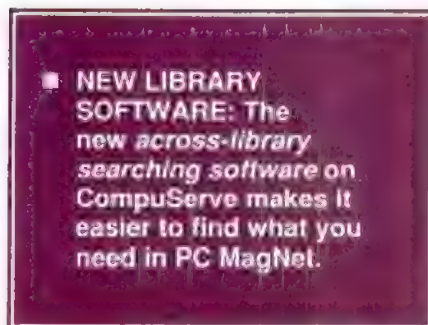
For full information on any of these programs, contact a sysop in the appropriate support forum. The support forums for the programs mentioned are *CIS:CIMSUPPORT* (*CIM*), *CIS:TAPCIS* (*TAPCIS*), *CIS:XTALK* (*CISOP*), and *CIS:IBMCOM* (*Autosig*).

The main enhancement is the ability to search for a file across libraries. No more moving from library to library looking for a file. All you do is tell the system which libraries to search, and it does the rest. If you use menus, you will notice a new prompt when you select option 1, *BROWSE*, of the *LIBRARIES* menu. The new prompt is

```
Enter libraries (e.g. 1,2,4, or ALL)
or <CR> for the current library
```

If you know which library you want, enter its number or just press Enter for the currently selected one. This is the quickest method, because only one library will be searched. If you aren't sure which library you want, you can search all available libraries by entering *ALL*, or you can specify which libraries to search. For example, to search libraries 1, 2, 3, and 10, you can enter 1,2,3,10 or 1-3,10.

Command line users can access this feature by using the new *LIB:* parameter with any directory command. Libraries to be searched are specified as indicated above. *LIB:ALL* means all available li-



braries will be searched: *LIB:1-3,10* will search libraries 1, 2, 3, and 10. For example, *DIR UMB\*. \* LIB:0,2* shows the descriptions of all the files in libraries 0 and 2 that start with *UMB*, and *SCAN \*. \* KEY:MEMORY LIB:ALL* displays a listing of all files in the forum that have *MEMORY* as a keyword.

Note the wildcard characters in the two examples. Since CompuServe filenames are restricted to six-letter names with a three-letter extension, wildcards can come in handy.

File directory information has also been improved. The *DIRectory* and *BROWse* commands use an easier-to-understand display format. Here's a sample:

```
[12345,678]      Lib:3
MYFILE.TXT/Asc  Bytes:  1234,
Count:  123, 01-Jan-91(01-Sep-91)
```

[12345,678] is the ID of the person who uploaded the file. *Lib:* displays when the across-library searching feature is used and indicates which library the file is in. The second line shows the filename followed by the first three letters of the file type. The three types commonly used on ZiffNet are *ASCII* (7-bit data, text; the only file type that can be viewed on-line), *binary*, (8-bit data, programs, compressed files), and *GIF* (Graphic Interchange Format. *GIF* is a popular graphics format; it supports high-quality color graphics.). *Bytes:* is the file size. *Count:* is the number of times this file has been down-

loaded. The first date is the date the file was originally uploaded, the second is the date the file was last updated (this doesn't appear if the file has never been updated).

You can now move backward as well as forward during a *BROWSE*. Entering a *P*, *PREV*, *B*, or *BACK* at the Disposition prompt will display the information for the previous file.

There are two new directory commands: *LIST* and *COUNT*. *LIST* displays a directory listing using one line per file. You could use the command *LIST \*. \* LIB:ALL* to produce a quick reference listing of all the files in a forum. Before you do that, you might want to use *COUNT*, which tells you how many files meet your search criteria. Before using a command like *LIST \*. \* LIB:ALL* you'll probably want to do *COUNT \*. \* LIB:ALL*. This can save you time and money by letting you know if the search criteria you are about to use are too broad.

The *AGE:* parameter has been enhanced. Previously this parameter would find files only up to the specified number of days old. Now you can find files older than a given number of days or those that fall in an age range.

Other enhancements include longer file descriptions, the ability to search by file type (*TYPE:*), and improved help and error messages. Help is available by entering *HELP* at any prompt.

More information about the new software can be found in the file *ACROSS.TXT* in Library 1 (General Information) of *Utilforum/Tips* (*GO UTILFORUM*) and in the files *BROWSE.TXT*, *NEWLIB.TXT*, *LIBREF.TXT*, and *SUMMR.Y.TXT* in Library 3 (New Library Info) of the *Practice Forum* (*GO PRACTICE*). Hourly rates (but not communication surcharges) are suspended while you are in the *Practice Forum*. This gives you a place to try out the new features at a substantially lower cost. If you have any questions, just leave a message in any forum to Sysop, and one of the sysops will be glad to help. ■



# Micro WAREHOUSE

## COMPUSERVE

You can now contact MicroWAREHOUSE or place orders with us in the Electronic Mall on CompuServe. The MicroWAREHOUSE GO code is GO MCW. As always, you'll get fast, dependable overnight service and you can leave messages for Kerry or any of our support staff.

OVERNIGHT  
DELIVERY  
ONLY \$7.00

### LapLink Pro

LapLink Pro has pull-down menus, file transfer capabilities over a modem or cable, and the fastest transfer speeds in the industry. With LapLink's remote installation capability, you can transfer files to a PC that doesn't have LapLink Pro. LapLink Pro will install itself over either the modem or cable. Use the Synchronize function to make the files in two directories identical. Context sensitive help will guide you through any task. Comes with everything you need to start transferring files, including both serial and parallel cables. Whether you're transferring files across a hallway or a hemisphere, LapLink Pro will cover the distance. Publisher: Traveling Software UT2074

# \$95



NEW

### Bible Source- New International Version Text



Here's the ultimate bible study tool. Find any word or phrase you need in seconds. Open up to six windows on the screen at once to compare different

sections, corresponding study notes, and personal comments. Record your own notes and comments - up to 4 pages per verse - and print out any text or comments in seconds. Menus and on-line help make Bible Source easy to learn and use.

Publisher:  
Zondervan Electronic Publishing  
ED2203/5

# \$75

### PC Globe PC USA



### PC Globe 4.0 and PC USA 2.0

PC Globe 4.0 puts an electronic atlas in your PC. Version 4.0 now includes climate charts of major cities and updated information on the rapidly changing world (including unified Germany). It even displays the flag and plays the national anthem of each country. The related databases deliver information about the people and economies of the countries. PC USA 2.0 is a colorful collection of maps and data on the entire USA. The new version includes the preliminary 1990 census data and also displays all the state flags and plays the state songs. Includes demographic, economic, political and historical information. Publisher: PC Globe PC USA 2.0 BS1811 \$35. PC Globe 4.0 BS1834

# \$37

### FoxPro 2.0

FoxPro increases productivity through its improved user interface. You can operate FoxPro using its pull down menus, or enter commands directly into the Commands Window, or simply use Control key shortcuts. The View Window is the master control display, where you can create databases, open files, browse, establish relations, and set options without programming. Developers can create menu- and Window-oriented custom applications. Users can move and resize the windows as necessary.

Publisher: Fox Software  
BS1065



# \$485

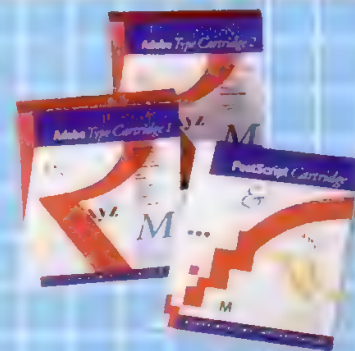
### ★PackRat 4.0

PackRat is a powerful, intuitive personal information manager (PIM) that flexibly handles your phone book, calendar, to-do's, hard disk files, projects, autodialing, reminders, finances, time management, free-form notes and more. New Action Buttons and customizable SmartButtons make PackRat work the way you work. Store multiple addresses and phone numbers and extensive notes on your contracts. Seamlessly exchange information with Word for Windows, Ami Pro and Excel. PC Magazine's Editor's Choice. Also available.

PackRat 4.0 for Networks  
BS2934 \$429 Publisher:  
Polaris BS2894



# \$259



### Adobe PostScript Cartridge

Enjoy all the benefits of scalable type, gray scale imaging and broad compatibility across applications and computers. The Cartridge includes all 35 standard Adobe fonts and 1000 PostScript metrics. You can use Adobe's Display Faces or Best Sellers cartridges. The package includes Font Foundry - or generating screen fonts, and creating downloadable solutions for the HP LaserJet Series II printer. Includes Printer Control Panel from PostBooks, which conveniently switches between PCL and PostScript operation. Get your choice of a PCL or Adobe PostScript Type Cartridge when you purchase the Adobe PostScript Cartridge. Publisher: Adobe PostScript Cartridge with Type Cartridge 1, Display Faces BS0070. PostScript Cartridge with Type Cartridge 2, Best Sellers BS0080

# \$299ea

### Graftek

Graftek analyzes and produces graphs from your data. It performs calculus, statistics, frequency analysis (FFT), transformations and extensive curve fitting. Its library of math and trig functions allows you to define and plot your own functions. Its analysis capabilities include area under a curve, zeros, minima and maxima, inflections, standard deviation, sum, mean, variance, correlation coefficient and more. Graftek has an easy-to-use, full featured Help structure. Requires graphics card and a mouse. Publisher: Artwork BS1094



# \$85

### ★CorelDraw! 2.0

CorelDraw! 2.0 is the PC graphics software for everyone. It's fun and it's powerful, and the winner of over 40 international first place awards! CorelDraw! gives you incredible type control, superb drawing power, and stunning special effects in a value-packed program. It comes with over 150 fully scalable outline fonts (which can be converted for use with Adobe Type Manager); over 4000 clipart images and symbols; dozens of fill patterns, dotted and dashed line styles, and Arrowheads; 31 import/export filters; a free Pantone license; and free utility programs - CorelTRACE, WINBOSS, and Mosaic. Windows 3.0 or OS/2 required. Also available on CD ROM. Publisher: Corel Systems GR0543/5

# \$369





# Leading Edge 386/SX 16MHz VGA Complete Color System



Put the Leading Edge VGA Color System to work in your home or office

This fast, Windows 3.0-capable computer, based on a 16 MHz 80386SX chip, comes with 1 MB of RAM, expandable up to 16 MB. It has a 14-inch color VGA monitor, and the controller card emulates VGA, EGA, OGA, MDA, and Hercules. Store your files on the 40 MB hard disk included, or use the 1.2 MB 5.25-inch and 1.44 MB 3.5-inch floppy disk

to keep your files portable. Access the 1.44 MB 3.5-inch floppy disk with a standard 5.25-inch floppy disk drive. The system also features a 16-bit color VGA monitor, a 14-inch color VGA monitor, and a 14-inch color VGA monitor. The system also features a 16-bit color VGA monitor, a 14-inch color VGA monitor, and a 14-inch color VGA monitor.

Requires Windows 3.0. Publisher: Campbell Services BS5584

**\$999**

## FontBank™ Type Companion

250 Adobe Type 1 Postscript display typefaces add punch to your headlines and presentations. Includes traditional, decorative, specialty, novelty, script, brush and calligraphic faces. Use anywhere display typefaces are appropriate. Daniel Will Harris



typefaces. Windows 3.0 required. Works with Adobe Type Manager 1.0 and SuperPrint 2.0. Compatible with CorelDraw, WENBOSS. Publisher: FontBank, Inc. GR2823

**\$99**

## OnTime for Windows

OnTime for Windows gives you an indispensable combination of productivity tools: a calendar, an appointment book, a to-do list, pocket secretary, desktop planner, tickler file, and even an alarm clock. It displays your daily schedule on screen, with a choice of hourly, 30, or 15 minute increments. Or, you can view your entire schedule at a glance, by week, month, or year. OnTime's tri-fold printout, which shows up to seven weeks at a glance, is the talk of the industry. Find information quickly with keyword search. An alarm sounds to remind you of important events. Requires Windows 3.0. Publisher: Campbell Services BS5584

**\$75**



## The UnMouse

The UnMouse does everything a mouse can—only faster, easier, and in less space. To move the cursor, simply slide your finger over the glass surface. To make a selection merely press down. The UnMouse also serves as an extended keyboard. Tap the large red button and you have a Power keypad with 16 keys (usually available to execute macros (60 in advanced mode)). With its one million touch points the UnMouse also performs as a small graphics tablet. Manufacturer: Microtouch IN0810



**\$165**



I'm Kerry, call me at:

**MicroWAREHOUSE**

**1-800-367-7080**

(1-800-DOS-7080)

Inquiries: 908-370-0518 Fax#: 908-905-5245  
Order Toll-Free 24 Hours a Day, 7 Days a Week

Free Micro Warehouse Catalog Subscription

2PM021

1690 Oak Street, P.O. Box 3014, Lakewood, NJ 08701-3014

Name

Address

Apt

City

State

Zip

(Expect to receive your next issue within 4-6 weeks)

CIRCLE 225 ON READER SERVICE CARD



# Micro WAREHOUSE

**OVERNIGHT DELIVERY**

**ONLY \$7.00**

©Copyright 1982 MicroWarehouse, Inc. MacWAREHOUSE® is a division of MicroWarehouse, Inc. MacWAREHOUSE® and MacWAREHOUSE are registered trademarks of MicroWarehouse, Inc. All other trademarks and product names are the property of their respective owners. All rights reserved. Apple, the Apple logo, Mac and Macintosh are registered trademarks of Apple Computer, Inc. All other trademarks and product names are the property of their respective owners. All rights reserved.



**OVERNIGHT DELIVERY  
ONLY \$7.00  
1-800-367-7080**

**Micro  
WAREHOUSE®**



### Targus Universal Notebook Carrying Case

Designed especially for the new generation of Notebook PCs, the Targus Universal Notebook Carrying Case provides a convenient way to tote your computer and accessories (including a printer). Two padded compartments (11x15 x 2.5 inches each) keep your Notebook computer and accessories separated. Non-skid rubber feet, rugged Goshkin finish, velcro closures and self-healing nylon zippers lay it off. **Manufacturer: Targus**  
Also available: **Luggage 5 Midsize Case AC3360 \$48.**  
**Premier Black Leather Carry Case AC2340 \$169.**

**Targus Universal Notebook Carrying Case AC0670**

**\$66**

### ★ PerFORM PRO

Delrina puts the power and versatility of Windows 3.0 behind its newest selection of advanced design tools with PerFORM PRO. You can create the perfect business form in minutes using PerFORM PRO. It lets you design, create, fill, manage and print business forms directly from your PC. PC Magazine Editor's Choice. InfoWorld product of the year and PC World Best Buy. The package comes with over 100 ready-to-use, editable sample forms.



**Publisher:  
Delrina Technologies  
BS2604**

**\$185**



### Design Your Own Home: Architecture, Interiors, Landscape

With Architecture, you can draw professional quality floor plans, side view building plans and structural details, in record time, trimming home improvement costs. Architecture automatically calculates all distances, areas, and angles. Interiors is a beautifully simple approach to a more beautiful home. Arrange and rearrange furnishings in seconds. Explore subtle color schemes and various window treatments. Switch from top views to side views. Landscape is easy to use and can help prevent costly mistakes. Position flowers, shrubs, trees, walks, steps, fences, etc. for that look you want. Dozens of sample plans are included with each version. Modify them or create your own. **Publisher: Abroad Architecture EN2694**

**Interiors**

**EN2764**

**Landscape**

**EN2711**

**\$49<sup>ea</sup>**



### NETROOM 2.0

Now the PC Magazine Editor's Choice winning memory manager is even better. The new NETROOM 2.0 now has a fully automated installation program, that automatically optimizes the memory configuration of your PC. NETROOM's new QUANTI M technology relocates all your system's BIOS freeing up an incredible extra 96k worth of high DOS. NETROOM goes even further, creating a Virtual Machine of up to 576k just for Drivers, TSRs and Networks leaving you with up to 626k free. NETROOM also includes enhanced Windows 3.0, and DOS 5.0 support. Only NETROOM provides "hot key" help for DOS 5.0, access to extended or expanded memory above 1 Meg, and works on 8088-486 PCs. **Publisher: Helix**

Also available in:  
**4-user BS5304 \$91.**  
**10-user BS5314 \$185.**

**Single user  
BS5154**

**\$49**

### Personal Training Systems Tutorials for Windows Applications

The fastest way to learn software is to have an expert sit beside you and talk you through the program, step by step. We deliver an expert on audio cassette. Each PTS tutorial consists of a 90-minute audio cassette with step by step instructions, a practice disk of lesson files, a Command Summary Card and an Extra Practice Card. This self-paced, hands on training is like having your own private tutor. Only this tutor works anytime, anywhere and doesn't charge by the hour. Choose the most suitable level: beginning and intermediate. Products include tutorials for Windows 3.0, Excel 5.0, Lotus 1-2-3 and PageMaker 4.0. **Publisher: Personal Training Systems**. Please call for available levels.

**\$65<sup>ea</sup>**



### OPTIMA 96 V.32

Great value! OPTIMA 96 is the affordable choice for high speed personal communications with information services, bulletin boards, and corporate host computers. OPTIMA 96 provides CITT V.32 9600 bps and CITT V.42bis for up to 38,400 bps throughput. This external modem supports V.42-MNP 5 error control, 2400, 1200 and 600 bps, and comes with free Smartcom II software. OPTIMA 96 can handle asynchronous, synchronous or Hayes AutoSync transmissions and Automatic Feature Negotiation creates the most efficient combination of speed, error control, and data compression. It practically operates on its own. Other special offers included with OPTIMA 96 give you a complete, value-packed communications solution. **Manufacturer: Hayes MM0930**



**\$499**

**NEW**

### ★ Windows Draw! 3.0

Windows Draw! 3.0 makes drawing fun, fast and friendly. This Windows graphics package offers an outstanding variety of PC drawing capabilities at a price any user can afford. You'll get 2600 ClipArt symbols, text along a curve, object blend, and compatibility with programs through 30 import/export filters. Context-sensitive help and 24-hour hotline support help you to become artistic in just a few minutes. If you have Windows, you need Windows Draw!



**Publisher:  
Micrograf, Inc.  
GR2833/5**

**\$105**



# INTRODUCING DR DOS 6.0 THE DOS THAT CONQUERS SPACE... AND BEYOND.

**More memory  
for your  
applications.  
Twice the hard  
disk space.  
Superior  
productivity.**

DR DOS 6.0 is here. A major upgrade to the award-winning DR DOS 5.0, this is the DOS operating

system that conquers the limitations of your PC's memory and hard disk space. Fully DOS-compatible, with free product lifetime support, it's the best thing that ever happened to DOS.

**Give your  
applications  
more room  
to run.**

DR DOS 6.0 lets you run even the biggest DOS and Windows applications. It loads itself into upper

and high memory along with buffers, device drivers, TSRs, and network drivers – delivering consistently more memory than the competition on Intel 8088/86, 80286, 386 and i486 PCs and compatibles.

**Don't get  
a new hard  
drive. Just get  
a new DOS.**

With DR DOS 6.0's optional file compression, a typical 40MB



hard disk can hold up to 80MB of data! You also get a high performance disk cache for dramati-

cally improved software performance. And a disk defragmentation utility for speedier data access.

**Make your  
PC work for  
you, not  
against you.**

DR DOS 6.0 gives you the most advanced DOS technology,

plus comprehensive password security to protect your system and data, on-line help and documentation, lightning-fast task switching for improved productivity, file recovery commands and much more.

**Get the  
facts by fax:  
1-800-955-DOS6  
Request Document 603  
Or call us at:  
1-800-274-4DRI**

Expand your PC's universe with DR DOS 6.0. Let us fax

you the facts, or call us for details and the name of the DR DOS reseller nearest you.

|                                                                                        | MS DOS 3.1 | MS 5.0<br>UPGRADE | DR DOS 6.0 |
|----------------------------------------------------------------------------------------|------------|-------------------|------------|
| FULLY DOS-COMPATIBLE                                                                   | ■          | ■                 | ■          |
| MAXIMUM MEMORY ON 1386 & i486 PCs                                                      | 575k       | 621k              | 627k       |
| MAXIMUM MEMORY ON 80286 PCs                                                            | 575k       | 621k              | 628k       |
| MAXIMUM MEMORY ON 8086/88 PCs                                                          | 588k       | 578k              | 612k       |
| DOUBLE THE STORAGE CAPACITY OF TYPICAL HARD DISK                                       |            |                   | ■          |
| READ & WRITE HIGH-PERFORMANCE DISK CACHE                                               |            |                   | ■          |
| DISK DEFRAGMENTATION                                                                   |            |                   | ■          |
| COMPREHENSIVE PASSWORD SECURITY SYSTEM                                                 |            |                   | ■          |
| UNDELETE                                                                               |            | ■                 | ■*         |
| TASK SWITCHING (NO. OF TASKS)                                                          |            | 14                | 20         |
| FAST TASK SWITCHING VIA COMMAND LINE OR GRAPHICAL SHELL USING EXPANDED/EXTENDED MEMORY |            |                   | ■          |
| CUT & PASTE BETWEEN TASKS                                                              |            |                   | ■          |
| ON-LINE DOCUMENTATION & HELP                                                           |            |                   | ■          |
| PC-TO-PC FILE TRANSFER                                                                 |            |                   | ■          |
| FREE PRODUCT LIFETIME SUPPORT                                                          |            |                   | ■          |
| FULLY BOOTABLE                                                                         | ■          |                   | ■          |

\* EVEN AFTER INTENSIVE USE / SE



**Digital Research.**  
WE MAKE COMPUTERS WORK

D R D O S 6 . 0

Digital Research and DR DOS are registered trademarks and the Digital Research logo is a trademark of Digital Research Inc. All other brand, product, or company names are trademarks or registered trademarks of their respective owners. Copyright © 1991 Digital Research Inc. CIRCLE 239 ON READER SERVICE CARD



by  
Douglas Boling

# Utilities

Unless all your e-mail and memos are neatly formatted and subtitled by accountants, you've probably often wished that you could quickly and easily add up the numbers you see in the document on your screen. Having to reenter all the figures into a calculator and then transcribe the result is an error-prone nuisance at best.

ADDIT.COM does the job for you. You simply block the on-screen area that contains the relevant numbers, hit the Plus key, and the sum appears. ADDIT ignores the words, reading and summing only the numbers—including negative numbers, if preceded by a minus sign. With another keystroke, you can paste the displayed total either into the same or into another file.

ADDIT.COM is a small TSR (terminate and stay resident) utility (3.5K). While it will pop up over many different types of documents, ADDIT.COM is a DOS program (it requires DOS 3.0 or later). The TSR will come up only in character mode, so it can't capture numbers from the Windows desktop. ADDIT can, however, be run in a DOS session of Windows, or loaded before Windows so that it is available to all DOS sessions.

You can download a ready-to-run copy of ADDIT from PC MagNet, as explained in the sidebar "Downloading Utilities." If your communications software cannot handle executable files, you can download the ASCII file ADDIT.BAS, a BASIC program that will produce the .COM file when you run it. Downloading the additional ADDIT.ZIF file gives you an easy way to modify the default highlight colors and command keystrokes. PC MagNet can also supply the source code listing, ADDIT.ASM. After making any desired changes in the code, you will have to reassemble it with a Microsoft or IBM macro assembler, using the commands

```
MASM ADDIT;
LINK ADDIT;
EXE2BIN ADDIT ADDIT.COM
```

## Sum the Numbers on Your Screen with ADDIT.COM

It's not a calculator, yet this tiny TSR adds up all the numbers in sight and lets you paste their total anywhere you like.

If you don't have a modem, you can request ADDIT.ASM by mail or fax. Just send or fax a postcard with your name and address or fax number to the attention of Katherine West, Utilities, *PC Magazine*, One Park Avenue, New York, NY 10016. No phone calls, please!

### USING ADDIT

The complete syntax for ADDIT is

```
ADDIT [/U] [/B]
```

When entered on the DOS command line or as a line in your AUTOEXEC.BAT file, ADDIT installs itself in memory and waits for you to call upon its services. The /U switch lets you uninstall the program, freeing any memory it used. The only restriction on unloading is that if any additional TSRs were loaded after ADDIT, they must be removed before uninstalling ADDIT.

Use the /B parameter, and ADDIT will use the video BIOS calls instead of writing directly to video memory. While this is much slower than directly writing to video memory, it can come in handy if you have a nonstandard video board that's not CGA or HDA compatible. If ADDIT

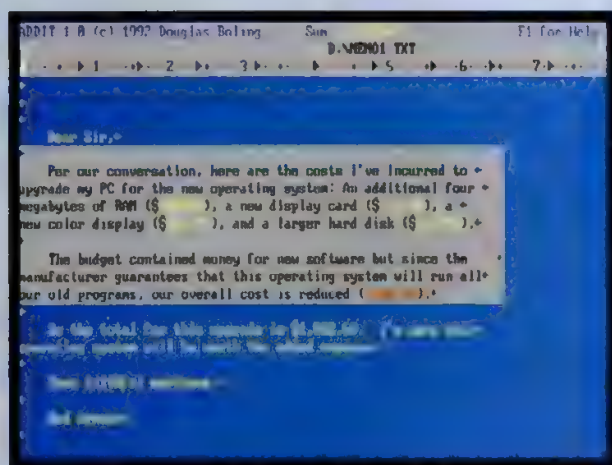
wrote directly to the display memory of an incompatible adapter, you would see garbage on the screen or your machine might even lock up.

The default hotkey to activate ADDIT is Alt-Left Shift. The F1 key brings up a help screen. When you're done with ADDIT, press the Esc key and ADDIT will return to the background to wait for the next time it's needed.

When you pop it up, as is shown in Figure 1, ADDIT presents a one-line banner across the top of the screen and puts its own block cursor at the spot your program cursor occupied. The usual arrow keys move the ADDIT cursor, with the Home and End keys taking it to the beginning and end of the line. The PgUp and PgDn keys take you to the top and bottom of the screen. To block (or highlight) an area on the screen, hold down the Shift key while moving the cursor. Since you will normally want to highlight a number of whole rows, the easiest technique is to go to the top line to be marked and hit the End key. Then, while holding down the Shift key, hit the Down Arrow key as many times as required. The section will then be highlighted. After releasing the Shift key, any subsequent cursor movement will unblock the highlighted area.

To sum the numbers contained in the blocked-off area, simply hit the Plus key. (Either the Plus key on the numeric keypad or on the regular keyboard will do.) ADDIT can handle numbers with up to ten decimal places. The total will be displayed in the ADDIT banner and will be stored in a buffer so you can subsequently paste it anywhere. Positive numbers in





**Figure 1:** ADDIT.COM is a TSR utility that adds up highlighted numbers in your application. In this screen, the top line is the only ADDIT text.

the highlighted area will show up on color screens in yellow (by default); negative numbers (those preceded by a minus sign) will be displayed in red (by default). This allows you to check that all of the numbers you want (and only the ones you want) included have been added.

Note that if a dash (that is, the minus sign) occurs between two numbers, the second number will be considered negative. But if a dash is the last character on the line and a number begins the succeeding line, the hidden end-of-line marker inserted by some word processors can fool ADDIT into thinking that the number following is positive. Its color will be your clue. How ADDIT distinguishes numbers from other characters is discussed in the sidebar "Teaching ADDIT to Read."

Hitting the P key while ADDIT is active will paste the displayed sum at the cursor location. ADDIT then automatically exits, but it continues to remember the total in its buffer. Thus, you can paste the same sum into several places or documents. If the point where you want to put the result is on a different screen—or in a different document, perhaps requiring you to exit your application and start up another—you first exit ADDIT by hitting the Esc key. Then find the insertion spot you want, bring up ADDIT again by pressing Alt-Left Shift, and hit P. You can clear the banner and buffer at any time by starting to highlight a new area.

#### HOW ADDIT WORKS

The source code for ADDIT can be divided into three parts: the installation rou-

tine, the TSR state-save/restore code, and the code that actually does the screen processing and addition. Although the ADDIT source code is well commented, I will discuss each of the three sections briefly.

ADDIT uses the now-standard TSR design method of hooking interrupts, saving the state of the machine, performing its

business, restoring the state, and terminating. Fortunately, since ADDIT doesn't access any files or use any other DOS services, the code devoted to saving and restoring the state of the machine can be abbreviated.

When ADDIT is launched, it looks to see whether any copies of itself are already resident. While there are other ways of finding installed copies, ADDIT uses the time-honored method of scanning the system memory control blocks for an exact copy of itself. The only danger with this method is that it might find an image of the program that is actually the data from a DOS buffer or other type of cache. To avoid this, ADDIT modifies the first two bytes of the header before it starts its search. Since the installed copy has also modified its header, these two program images will be different from any that may be sitting in a DOS buffer.

If no installed copy is found, ADDIT installs itself. The first job in this process is to find the DOS status flags. As with all well-behaved TSRs, ADDIT uses the DOS InDOS and ErrorMode flags to ensure that it will not pop up at an inopportune time. In the past, finding these flags was a chore. With the release of DOS 5.0, however, Microsoft has finally documented

## DOWNLOADING UTILITIES

The programs published in *PC Magazine* are available by modem from PC MagNet, our on-line service.

To find the phone number nearest you, dial 800-346-3247 using your modem. When the modem connects, press Enter. At the HOST NAME prompt, enter PHONES. Follow the menus and note the number closest to you. Or you can call 800-635-6225 and follow the instructions and note the number.

Set your communications software to 300, 1,200, or 2,400 bits per second, 7 data bits, even parity, 1 stop bit, and full duplex.

Dial the local number. When you connect, hit Ctrl-C. At the HOST NAME prompt, type CIS. At the USER ID prompt, type 177000,5000. Then, at the PASSWORD prompt, type PC\*MAGNET. At the ENTER AGREEMENT NUMBER prompt, type PCMAG92.

Register your name and enter your

MasterCard, Visa, or American Express card number. (If you'd like to have your company billed instead, call CompuServe at 800-848-8990.)

Your personal user ID and password will be displayed at the end of the registration process. Record them for logging on over the next few days; a new password will arrive in the mail within 10 days to confirm your subscription.

There are no up-front subscription charges; you pay only for the time you spend on-line. CompuServe members can join by entering GO PCMAG at any CompuServe "!" prompt. CompuServe Customer Service can be reached at 800-848-8990. Outside the United States, call 614-457-8650.

PC MagNet costs \$12.80 an hour for 1,200- or 2,400-bps service, or \$6.30 an hour for 300-bps service. Billing is based on 1-minute increments.



## TEACHING ADDIT TO READ

One of the more interesting aspects of ADDIT is how it finds and interprets the numbers on the screen. When the Plus key is pressed, ADDIT searches the area blocked off by the user, starting in the upper-left corner. Each character is read directly from the display memory and is processed according to the set of rules listed below.

1. There are five types of screen characters: a digit (0-9), the period, the dash or minus sign, the comma, and all other characters. The period, dash, and comma are considered special characters.

2. If the character is not a digit or a special character, and if the character immediately preceding was not a digit, the character is ignored and the sign and decimal flags are cleared.

3. If the character is a digit, the current number is multiplied by 10 and the digit is added to the current number. If the decimal flag is set, the exponent is incremented. The character on the screen is highlighted in color. If this is the first digit and if either the sign or the decimal flag is set, the previous character is also colored. If this is the first digit and if both the sign and decimal flags are set, the two previous characters are highlighted.

4. If the character is not a digit, but the character preceding it was a digit, the current number is added to the sum and the current number is cleared. The decimal and sign flags are also cleared.

5. If the character is a period, and the decimal flag is clear, the decimal flag is set.

6. If the character is a period, and the decimal flag is set, the current number is terminated according to rule 4.

7. If the character is a dash, and the character preceding it was not a digit, the sign flag is set.

8. If the character is a dash, and the previous character was a digit, the current number is terminated according to rule 4. The sign flag is then set.

9. If the character is a comma, the previous character was a digit, and if the decimal flag is not set, the character is highlighted.

10. If the character is a comma, the previous character was a digit, and the decimal flag is set, the character is treated as a nondigit character using the process in rule 4.

11. If the character is a comma and the previous character was not a digit, the character is ignored.

12. When the right edge of the blocked off area is reached, the current number is terminated using the process in rule 4.

While these rules seem complicated and repetitious to us humans, they're child's play for a computer. The rules are carried out by ADDIT using a set of routines that implement each of the rules. The routines to be called depend simply on the current character and its proceeding character. A jump table is used to call the proper routine. The index into the jump table is computed according to the current and previous characters.

—Douglas Boling ■

methods for locating both flags.

Finding the InDOS flag is a simple matter of calling the previously undocumented function 34h in DOS. This function, now formally documented in the *Microsoft MS-DOS Programmer's Reference* for Version 5.0, has actually been available since DOS 2.0. The Get InDOS Pointer function returns a pointer to the InDOS flag in ES:BX.

Finding the ErrorMode flag, sometimes called the Critical Error flag, is a little more difficult. Unlike the InDOS

flag, there is no function that returns a pointer to it. The still-undocumented function Get DOS Swappable Area (function 5D06h), available since DOS 3.1, returns a pointer to an area that contains the DOS kernel data area including the ErrorMode flag. Since the ErrorMode flag is the first byte in this data area, many programmers have long used this function to get the address of the ErrorMode flag.

The *Programmer's Reference*, however, states that the ErrorMode flag is in the byte immediately preceding the In-

DOS flag. Actually, it has been sitting in that byte since DOS 3.1. This makes it easier to find the ErrorMode flag simply by using the InDOS pointer.

The only reliable way to find the ErrorMode flag in versions of DOS before 3.1, however, is to scan the DOS kernel for the first occurrence of a combination of machine instructions that point to the address of the ErrorMode flag. ADDIT uses this method for finding the ErrorMode flag in order to be compatible with earlier versions of DOS.

Figure 2 shows the code used to locate the ErrorMode flag. The code uses DOS function 34h to get a pointer to the InDOS flag. If the DOS version is 3.1 or later, the pointer is decremented and the routine terminates. If it is earlier than 3.1, the routine scans the DOS kernel segment for the correct sequence of opcodes. When found, the CMP opcode contains the offset of the ErrorMode flag.

To complete its installation, ADDIT hooks into a number of interrupts. The BIOS interrupts for video (10h), disk (13h), and keyboard (16h) are hooked so that ADDIT can monitor when those interrupts are called. The keyboard hardware interrupt (09h) is hooked to check for the hotkey combination. The Timer (08h) and DOS Idle interrupts (28h) are hooked to monitor the system. The installation routine ends with ADDIT performing a TSR call (function 31h) to DOS.

Once installed, ADDIT's keyboard interrupt routine monitors the keys as they are pressed. When a key is pressed, ADDIT checks the Shift key state. If the Left Shift and Alt keys are pressed simultaneously, the interrupt routine sets a flag to indicate that ADDIT should pop up.

ADDIT's Timer and DOS Idle routines monitor the pop-up flag set by the keyboard interrupt. When this flag is not zero, ADDIT checks the state of DOS to determine whether it is permissible to pop up. ADDIT pops up if the system is not in a BIOS video, disk, or keyboard call and if the ErrorMode flag is not set. If the flag is set, the Timer interrupt routine checks the state; the InDOS flag is also checked to determine whether DOS is processing a call. If none of these conditions exist, ADDIT calls the installed code contained in the MAIN routine.

MAIN first switches ADDIT to an internal stack to avoid overflowing the application program's stack. The processor registers are then saved on ADDIT's internal stack. Next, MAIN checks to ensure



# GETCEFPTR

```

; GETCEFPTR Returns a pointer to the DOS ErrorMode flag
; Exit:      CF - Clear if ErrorMode Flag found
;           ES:BX - Segment:offset of ErrorMode flag
;
; For versions of DOS before 3.1, search for following code in DOS seg
;
; 36: 80 JE ??? 80      cmp byte ptr es:[ErrorMode],0
; 75 ??              jne near label
; CD 28              int 28h
;
; For DOS 3.1 and later, ErrorMode sits before INDOS flag
;
-----
find_cefptr proc near
    cld
    mov ah,34h          ;String operations UP
    int 21h             ;Get ptr to INDOS
    dec bx              ;After DOS 3.1, the CEF is
    cmp dos_version,30ah ; documented to be the byte
    jnc find_cef_exit   ; before the INDOS flag

    mov ax,3e80h         ;CMP Opcode
    mov si,028cdh        ;Int 28 Opcode
    mov dl,75h           ;JNE Opcode
    mov cx,-1            ;Max segment size
    mov di,bx            ;Start at INDOS address

find_cef_1:
    repne scasb          ;Scan for CMP
    jcxz find_cef_notfound ;Error if CMP not found
    cmp es:[di],ah        ;Check other half of CMP opcode
    jne find_cef_1
    cmp byte ptr es:[di+4],dl ;Check for JNE
    jne find_cef_1
    cmp word ptr es:[di+6],si ; Check for Int 28h call
    jne find_cef_1        ;Resume loop if not found

find_cef_found:
    inc di
    mov bx,es:[di]        ;Get offset of ErrorMode flag
    cld

find_cef_exit:
    ret

find_cef_notfound:
    stc
    jmp short find_cef_exit

find_cefptr endp

```

**Figure 2:** This code fragment shows how to locate the ErrorMode flag whether you're using a version of DOS earlier or later than 3.1.

that the current video mode is one of the character-based modes. If not, ADDIT restores the registers, switches back to the application stack, and terminates. If the display is in text mode, the address of the active CRT control register is checked to determine whether the video is in color or monochrome. The attributes for the banner, as well as the various box and number attributes are then set accordingly. To cut down on memory usage, the attribute information is run-length encoded before being saved in ADDIT's internal memory buffer. For more on RLE, see the sidebar "Saving Memory Using RLE."

Since ADDIT makes no calls to DOS while active, none of the DOS state variables such as the active PSP and active DTA need to be changed. Keeping ADDIT

simple avoids the code necessary to save and restore the state of these variables.

Before drawing the banner, the characters and attributes on the top line of the screen are saved into an internal buffer. The banner is then drawn and the cursor displayed. The remainder of ADDIT's installed code deals with drawing ADDIT's cursor, waiting for and then responding to keystrokes from the user.

ADDIT's cursor marks the starting point for the defined area within which the user includes the numbers he wants totaled. Indeed, the cursor and ADDIT's highlight box are created using the same process. ADDIT keeps two sets of row/column coordinates to mark the upper-left and lower-right corners of the box. If the two sets are equal, the defined area re-

duces to a one-character box that becomes the ADDIT cursor.

The DRAWMARKED routine is responsible for drawing both the cursor and the highlighted area on the screen. DRAWMARKED draws the area by changing the attributes of the characters within it. The old attributes are saved so they can be restored when the box is moved or when ADDIT terminates. Before highlighting a new area, DRAWMARKED first determines the size and position of any previously defined area and restores its attributes.

While waiting for keystrokes, ADDIT performs two very important functions. First, it calls the DOS Idle interrupt (28h). This allows other TSRs to monitor the load on the system and, if necessary, operate in the background. Some TSRs (such as DOS's PRINT and PC Magazine's BCOPY) actually monitor the frequency of the Idle interrupt to determine how much time can be used by the TSR without disturbing the user.

Aside from the DOS Idle interrupt, ADDIT also calls the Multiplex interrupt (2Fh) with AX=1680h. This call is the Release Timeslice call for OS/2 and for Windows' Enhanced mode. When OS/2 or Enhanced-mode Windows detect this call, they check to see whether any other program outside of the DOS session needs to run. Using this call can improve the performance of a system running OS/2 or Windows.

Figure 3 shows the GetKey routine that ADDIT uses to query the keyboard. Note that the routine does not merely call the BIOS Keyboard Read function, since this function does not return until a key is pressed. The GetKey routine calls the Keyboard Status routine to determine whether a key is available. If a key is not available, GetKey calls the DOS Idle interrupt (INT 28), then it calls the Multiplex interrupt with AX=1680h, the Windows-OS/2 Release Timeslice function. If a key is available, the routine calls the BIOS Keyboard Read routine to get the key from the keyboard buffer.

When a key is pressed, ADDIT compares the scan code with a list of acceptable scan codes. If the code isn't in the list, the key is ignored, and ADDIT waits for another key. If the scan code is in the list, ADDIT uses the offset into the list of the matching scan code as an index into a jump table of the key-processing routines. The appropriate routine is then called and ADDIT loops back to read another key.



## GETKEY

```

;-----
; GETKEY  Waits for a key from the keyboard.
; Exit:   AX - Scan code, ASCII char from keyboard.
;-----
getkey    proc    near
mov       ah,1                      ;BIOS Keyboard Status
int       16h
jnz       getkey_exit
int       28h                      ;Call DOS Idle
mov       ax,1680h                  ;Release Timeslice
int       2fh
jmp       short getkey
getkey_exit:
xor       ax,ax                    ;BIOS Keyboard Read
int       16h
ret
getkey    endp

```

**Figure 3:** ADDIT uses this GetKey routine to call the Keyboard Status routine to determine whether a key is available.

The cursor key routines update the two sets of coordinates. For example, if the user presses the Down Arrow key, ADDIT checks to see if the row coordinate is already on the bottom row. If not, ADDIT increments the row count of one of the sets of coordinates. ADDIT then checks to see if either of the Shift keys is

pressed. If not, the second set of coordinates is set to match the first, creating the single character cursor. If the Shift key is pressed, the second set of coordinates is not updated. DRAWMARKED is called to update the boxed area on-screen.

Aside from the cursor keys, ADDIT checks for the F1 key, the Plus key, the

P key, and the Esc key. The F1 key routine saves the contents of the first few lines on the screen and displays the help message. When the user next hits any key, the routine restores the original contents of the screen, thus replacing the help message.

The ADDMARKED routine is called when the user presses the Plus key. This routine scans the marked area on the screen for numbers, adds the numbers, and sets the sum. The characters in the box are processed according to a set of rules that define how numbers are recognized. These rules are detailed in the sidebar "Teaching ADDIT to Read."

Pressing P causes ADDIT to copy the current sum into the system's BIOS keyboard buffer. The sum cannot be copied into the buffer, however, since the keyboard buffer must contain both the ASCII character and the keyboard scan code for that character. Thus ADDIT's GETSCAN routine appends the proper scan code for each ASCII character in the sum. The values are placed in the keyboard buffer and ADDIT terminates as if the Esc key had been pressed. The application simply reads the keys in the buffer as if the user

## SAVING MEMORY USING RLE

ADDIT's stock in trade is capturing numbers off the screen. Therefore, it had to be compatible with as many screen modes as possible. ADDIT can work with screen sizes up to 132 by 60 characters and even larger. The problem with giving ADDIT this flexibility is the amount of memory it takes to save a large screen.

Usually, TSR programming practice dictates that you simply copy the contents of the screen memory into a buffer so that the screen can be restored when the TSR terminates. However, saving a 132-by-60 screen often takes close to 16K of memory just for the screen buffer! Even with today's memory managers, such as QEMM-386, 386MAX, and DOS 5.0's EMM386, 16K seemed completely unacceptable; TSRs should always strive to consume as little memory as possible. Therefore, I designed ADDIT to compress the data from the screen buffer before saving it into its memory buffer.

When ADDIT pops up, it reads the

entire screen memory to get the attributes for each character on the screen. The attribute information is then run-length encoded before it is saved in ADDIT's internal memory buffer. By run-length encoding the attribute information, ADDIT reduces its screen-save buffer size from 16K to 1,024 bytes.

Run-length encoding reduces the size of the data by reducing a series of identical bytes of information into a count of the bytes and a byte containing the data for the series. The example below shows how the data is encoded. Here, a 20-byte series

```
17 17 17 15 10 10 10 10 10
10 10 80 80 9 9 9 9 9 9
```

is reduced to blocks of

```
3-17 1-15 7-10 2-80 7-9
```

which is stored as 10 bytes:

```
3 17 1 15 7 10 2 80 8 9
```

If the attribute bytes on the top line of an 80-column screen were stored in uncompressed form, the result would be 80 bytes in a screen buffer. If the attribute bytes were run-length encoded, the 80 bytes could be reduced to as little as just 2 bytes. ADDIT takes advantage of the fact that most screens use the same attribute for the majority of characters that are on the screen. The disadvantage of this approach is that if the attributes on the screen change for every single character, the resulting encoded list would be twice as long as simply storing the attributes unencoded.

ADDIT's screen buffer is 1,024 bytes, large enough to hold all but the most complex of multicolored screens. If the screen is so complex that the buffer limit is exceeded, ADDIT uses the buffer that normally stores the screen contents under the help message to save the attributes. Using this buffer disables the help message, but allows ADDIT to perform its job.

—Douglas Boling ■

Insight

## Insight has the experts raving.

"Insight delivers exceptional value at an exceptional price." - *PC Computing*. **HOW LOW CAN OUR PRICES GO?** Complete

computer systems from \$995.

**COMMAND PERFORMANCE**

"You can finally cure that raging hunger for computing muscle."

- *Computer Shopper*. Insight systems are high-powered, low-cost, dependable workhorses that give you the stellar performance you demand. **3, 2, 1... BLASTOFF!!**

"... too fast to verify with benchmark tests." - *PC Sources* on the Insight 486-33 EISA.

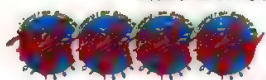
**IF IT'S QUALITY YOU CRAVE**

You shall receive. "Quality products/reasonable prices"

- *Computer Shopper*. Insight sets the pace in reliability and service with features beyond what you'd expect to find as standard. We've teamed up with our sister company

**HARD DRIVES**  
International

Hard Drives International to save you money! HDI has captured *Computer Shopper's* "Best Buy,"



for 4 years running, and *PC Magazine's* coveted "Editor's Choice" for Mass



Storage. **UNPARALLELED SPECS** Insight systems boast a long list of brand name

components, meticulously fine tuned with the strictest quality control. Insight is *not* too good to be true.

**GET INSIGHT INTO YOUR FUTURE**

Our 30 day Worry-Free Guarantee assures

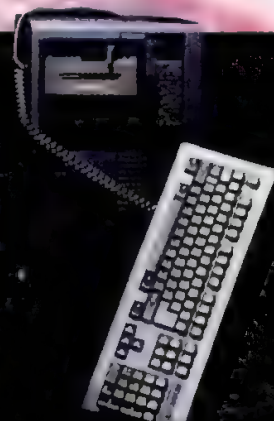
you have nothing to lose. Talk to one of our friendly, experienced salespeople about owning an Insight System -today!

**Insight**

**800-755-3916**



"... the Insight 386SX is  
a sight for sore eyes."  
- *Computer Shopper*







## 386SX-20Mhz \$1495

Standard Configuration

- 4Mb of RAM
- 80Mb 17ms Caching IDE Hard Drive
- NON-INTERLACED 14" SVGA 1024x768 Color Monitor
- 16 Bit 1Mb Super VGA Card
- Both 1.2 & 1.44Mb Floppy Drives
- 2 Serial Ports, 1 Parallel Port
- Enhanced 101 Key Keyboard
- MS DOS

Add \$199 for 210Mb Hard Drive

## 386-25Mhz \$1695

Includes Standard Configuration, Substituting:

- 130Mb 17ms Caching IDE Hard Drive

## 386-33 Cache \$1895

Includes Standard Configuration, Substituting:

- 130Mb 17ms Caching IDE Hard Drive

Plus:

- 64K RAM Cache

## 386SX-20Notebook \$1695

- 8.2"x11.7"x1.8" • Under 7 pounds
- 2Mb of RAM (expandable to 5Mb)
- 1.44Mb 3.5" Floppy Drive
- 60Mb 23ms IDE Hard Drive
- 10" backlit 16 level LCD grey scale VGA display
- 83 Key Keyboard (101 key emulation)
- NiCad battery pack
- AC Adaptor/recharger
- 2 Serial Ports, 1 Parallel Port
- External VGA port
- External keyboard port
- MS DOS

\$1495 for 20Mb Hard Drive

## 486-SXCache \$1995

## 486-33Cache \$2295

- 4Mb of RAM
- 128K RAM Cache
- 130Mb 15ms Caching IDE Hard Drive
- NON-INTERLACED 14" SVGA 1024x768 Color Monitor
- 16 Bit 1Mb Super VGA Card
- 1.2Mb 5.25" Floppy Drive
- 1.44Mb 3.5" Floppy Drive
- 2 Serial Ports, 1 Parallel Port
- Enhanced 101 Key Keyboard
- MS DOS

Add \$199 for 210Mb Hard Drive

## 486-33 EISACache \$9995

- 16Mb of RAM
- 1 Gig 14ms SCSI Hard Drive
- 32 bit Caching Controller, 2-8Mb RAM
- 128K RAM Cache
- Internal 600Mb CD-ROM Drive
- 1.3 Gig Dat Tape Backup
- NON-INTERLACED 14" SVGA 1024x768 Color Monitor
- 16 Bit 1Mb Super VGA Card
- 1.2 & 1.44Mb Floppy Drives
- 2 Serial Ports, 1 Parallel Port
- Enhanced 101 Key Keyboard
- MS DOS

### Insight Computers

Insight Distribution Network, Inc.  
1912 W. 4th St., Tempe, AZ 85281  
Nat'l Accounts: 800/755-3924  
Fax 602-350-1182  
602-350-1176

\* Prices and availability subject to change without notice. P.O.'s accepted from qualified buyers. Net 20 (some conditions may apply.) 30 Day Guarantee, 1 Year Replacement Policy may have some restrictions. 30-Day Guarantee not available on lease purchases. The Intel Inside Logo is a trademark of Intel Corporation. All trademarks and trade-names herein are the properties of their respective owners. Corporate lease rates based upon a 36 month fair market value lease plus applicable sales tax. Two month advance deposit required. Individual lease rates will vary 2/1/92



Insight



MICROSOFT WINDOWS just \$49\*

800-755-3916

"(The) 386SX system we'd most like to be seen with in public."  
-Computer Shopper



had typed them at the keyboard.

The Esc key causes ADDIT to restore the screen, switch to the application's stack, and return. The application receives control without ever knowing that ADDIT has been popped up.

#### ADDIT MATH

Since ADDIT's forte is addition, a brief discussion of how it adds numbers is appropriate. The microprocessors in the 80x86 family have a special addition instruction, but in the 8086 and 80286 these instructions are limited to 16-bit operations. This means that the largest number ADDIT could handle would be  $\pm 32,768$ , which is unacceptably low. Fortunately, using the Add with Carry (ADC) instruction easily extends additions beyond 16 bits.

If ADDIT had been designed to use 32 bits to represent each number, the maximum values would have been  $\pm 2,147,483,648$ . While this would probably have been adequate to allow ADDIT to handle even larger numbers, I decided to use a 48-bit representation. This allows for numbers up to  $\pm 140,737,488,355,327$ , which should handle

everything but the federal budget deficit. ADDIT uses an 8-bit exponent to keep track of the decimal point, bringing the size of a number to 56 bits, or 7 bytes. ADDIT keeps two of these numbers, one for the number being read from the screen (called the *current number*) and another for the sum of the numbers (called the *sum number*). One other byte, the *sign flag*, is used to indicate that the current number was preceded by a dash (-), indicating that it should be converted into a negative number.

As a digit is read off the screen, the value in the current number is multiplied by 10; then the new digit is added. This continues until a nonnumeric character is found. If a decimal point is found, the exponent is incremented for each digit found right of the decimal. Once the number has been read in, the sign flag determines whether the number should be two's complemented.

If not for the exponent, the numbers could be added using the ADD instruction followed by two ADC instructions. In fact, if the two exponents are equal, the

addition is carried out by successively loading a word from the current number into AX, then adding it with the ADD and ADC instructions into the sum number.

The exponent flag complicates matters slightly. When two numbers are added, the exponents are compared. If equal, the numbers are added as we discussed above. If the exponents are not equal, the number with the lower exponent is multiplied by 10 the number of times that is the difference between the two exponents. For example, if the current number has an exponent of 2 and the sum has an exponent of 5, the current number would be multiplied by 10 three times so that its exponent matches the exponent of the sum. Once the exponents match, the numbers are added.

ADDIT is one of those cute little utilities that is both fun and useful. While it doesn't have the flash of a Windows program, the speed of an OS/2 program, or the versatility of a full-fledged calculator, for pure usefulness in a small TSR, ADDIT can still hold its head high. ■

*Douglas Boling is a contributing editor of PC Magazine.*

# What's Your Problem?



## When in Doubt, Check It Out!

When you have a PC problem, you need to know if the cause is hardware, software, or something else. Check✓It quickly identifies the cause of PC problems or verifies that your PC is working correctly, saving you time, money, and unnecessary repair calls.

#### Check✓It shows you:

- PC Configuration Details
- DOS Setup Data
- IRQ Assignment Conflicts
- Bad Memory Chips
- Hard and Floppy Drive Testing
- Serial Parallel Port Errors
- Complete Virus Scan

Call us TODAY to  
Check✓It Out for yourself:



**TouchStone**

Software Corporation

2130 Main Street Huntington Beach, CA 92648  
(800) 531-0450 or (714) 969-7746



by  
Andrew Schulman

# Lab Notes

In last issue's Lab Notes we began to explore the underworld of the Windows API: important programming functions that are documented neither in Microsoft's *Programmer's Reference* nor in the Software Development Kit (SDK) header file, `WINDOWS.H`. We saw how dynamic linking in Windows, based on the NE executable file format, makes it easy to find these functions without disassembling a line of code. Just by using Phar Lap's MAPWIN utility, available on PC MagNet, you can produce a fairly complete listing of Windows API functions and variables used by any executable file, DLL, or 16-bit \*.DRV device driver.

I say "fairly complete" because Windows also allows a program to link in functions *while running*, via the documented `GetProcAddress()` API call. Any program that imports this function can use additional undocumented functions whose names won't turn up in the MAPWIN output. To find such calls you do need to disassemble the program, using one of the Windows spelunking tools that have recently become available. One of these is the amazing debugger Soft-ICE for Windows, which is available from Nu-Mega Technology. Another is Windows Sourcer, a "processor" I have written for V Communications.

Last time, in examining the Norton Backup for Windows file (NBWIN.EXE) from *The Norton Desktop for Windows*, we found a number of undocumented Windows functions, including `GetHeapSpaces()`, `SetSelectorBase`, and `GetSelectorBase()`, plus an undocumented memory selector, `__0040H`. We also saw that, like all Windows applications, NBWIN uses three barely documented functions: `InitApp()`, `InitTask()`, and `WaitEvent()`. These three functions, a necessary part of a Windows application's start-up code, have only recently been documented by Microsoft—at least to a select audience of independent software vendors (ISVs)—as part of its welcome "Open Tools" strategy.

In this second, concluding part we'll

## Undocumented Functions in Windows, Part 2

■ In this second and concluding part, you'll explore how to safely use the same undocumented Windows functions used by Microsoft's own shell programs, development tools, languages, and commercial programs.

extend our search for undocumented API functions to additional *NDW* files. Using *NDW* is simply illustrative; other commercial Windows applications also use undocumented calls. We'll go on to look at Microsoft's shell programs, its Windows development tools, its commercial applications (for example, *Excel*), and its languages (such as Visual Basic (VB) and Quick C for Windows (QC/W)). All of these use undocumented calls, as well.

Many programmers think it wrong—or at least "bad engineering"—for software to employ undocumented functions. As we continue, however, you'll see that the world of Windows requires them, for it is just as unruly as the Wild, Wild West of MS-DOS. Toward the end of this article, I'll take up the question of whether it is *safe* to use undocumented functions and, finally, *how* to use them in a relatively safe manner.

Of course, the main reason why any system contains undocumented functions is for its own internal use. In Windows,

one DLL (dynamic link library) generally exports undocumented functions for use by other DLLs. In some cases—such as the sacrilegiously titled `Death()` and `Resurrection()` functions exported by the Windows GDI module for the USER module—these are private interfaces used only by Windows. Even so, exploring such functions can deepen your understanding of how Windows works. Along the way, you'll also get some amusing insights into the attitudes of Microsoft's programmers, as in the case of the USER function called `TabTheTextOutForWimps()`. Even if an ad hoc function (the Enhanced mode DOS box uses the `WinOldAppHackOMatic()`) it may play a useful part in your own Windows programming. After all, if someone at Microsoft needed that function, chances are someone outside Redmond could probably use it too. As we go to press, it appears Microsoft is making an effort to document some of these functions in Windows 3.1 SDK.

### DEEPER INSIDE THE NORTON DESKTOP

If you run MAPWIN on every program and DLL that comes with *NDW*, you'll come up with the eight functions and two selectors listed in Figure 1. I discussed `__0000H`, `__0040H`, `GetHeapSpaces`, and the `Get/SetSelectorBase/Limit` family sufficiently last time, though later I'll discuss some version differences in their implementation. Let's look at the other undocumented functions shown in Figure 1.

■ `Get/SetInternalWindowPos`. These two undocumented USER functions can be used to get and set the restored size and show the state of an iconic window, to get

## UNDOCUMENTED WINDOWS FUNCTIONS AND SELECTORS USED IN NDW

```

0000H (KERNEL.183)
— SIW.EXE (System Information for Windows)

0040H (KERNEL.193)
— SIW.EXE
  NDLL.DLL
  NBWIN.EXE

GETHEAPSPACES (KERNEL.138)
  NBWIN.EXE (Norton Backup for Windows)
  NWIN.DLL

GETINTERNALWINDOWPOS (USER.460)
  SFIND.EXE (Super Find)
  SCHEDULE.EXE
  NDWDL.DLL
  NWIN.DLL

GETSELECTORBASE (KERNEL.186)
  NBWIN.EXE
  NDLL.DLL

GLOBALMASTERHANDLE (KERNEL.28)
  SIW.EXE

SETDESKWALLPAPER (USER.285)
  BATCHRUN.EXE

SETINTERNALWINDOWPOS (USER.461)
  SMTERASE.EXE (Smart Erase)
  NVIEWER.EXE (Norton Viewer)
  SCHEDULE.EXE
  NDWDL.DLL
  NWIN.DLL

SETSELECTORBASE (KERNEL.187)
  NBWIN.EXE
  NDLL.DLL

SETSELECTORLIMIT (KERNEL.189)
  NDLL.DLL

```

**Figure 1:** A list of the undocumented Windows functions and selectors used by *The Norton Desktop for Windows* as revealed by the MAPWIN utility.

### SETDESKWALLPAPER()

```

extern BOOL FAR PASCAL SetDeskWallPaper(LPSTR lpszBmpFilename);

char *lpszBmpFilename;
// ...

if (SetDeskWallPaper(argv[1]))
  InvalidateRect(GetDesktopWindow(), NULL, TRUE);

```

**Figure 2:** A sample use of the undocumented SetDeskWallPaper() function.

and set the icon location for a non-iconic window, and to get the *park point* (where a window would be moved if it were iconized) when a window is not iconized. For example, suppose you need to know where a window that is currently iconized will be restored. You could write

```

RECT rcRestore;
POINT ptPark;

GetInternalWindowPos(hwnd,
  &rcRestore, &ptPark);

```

Similarly, to *set* the place at which a currently iconized window will be restored, you can use SetInternalWindowPos:

```

RECT rcNewRestorePosition;
// ...

SetInternalWindowPos(hwnd,
  SW_SHOWMINIMIZED,
  &rcNewRestorePosition, NULL);

```

■ GlobalMasterHandle(). This function is used by SIW to produce its Windows

Memory Display. The function returns a selector to the master block of the Windows global heap, which is a linked list. Using selectors kept in this master block you can walk through all the Windows memory blocks, counting up the amount of memory being used by an application, for example. Not surprisingly, the GlobalMasterHandle() function is used by most applications that display Windows memory, including Heapwalk from the Microsoft Windows SDK and hDC's Memory Viewer.

Using the undocumented GlobalMasterHandle() call is no longer necessary, however. Documented functions and data structures in Microsoft's TOOLHELP.DLL, which is available with the 3.1 SDK but which also works under Windows 3.0, can now be used in applications that display Windows memory. Because it does not require an additional DLL, however, use of GlobalMasterHandle() is unfortunately likely to persist until Windows 3.1 is more firmly established than Version 3.0.

■ SetDeskWallPaper(). This undocumented USER function is used as part of the Wallpaper() function in the NDW batch language. As its name implies, it provides programmatic access to the Windows desktop wallpaper. A code fragment illustrating its use appears in Figure 2. Note that this function does not automatically repaint the Windows desktop; for that, you must call InvalidateRect(). Moreover, the call does not preserve your new wallpaper setting in WIN.INI. To do so, you would also call WriteProfileString().

In addition to using a number of undocumented Windows functions, NDW embodies some slick programming tricks. For example, NDW is a heavy user of the DPMI (DOS Protected Mode Interface), making DPMI INT 31h calls to generate real-mode INT 13h (BIOS disk services) calls. Note that the Soft-ICE for Windows BPINT (breakpoint on interrupt) command can be used to find which INT 31h calls a Windows program makes.

In exploring NDW, then, we've looked at an important Windows application that makes heavy use of undocumented Windows functions. This makes sense, considering what NDW does, and considering that it aims to replace programs that many users mistakenly think of as built-in parts of Windows. Despite what we've found in NDW, however, it's important to note that there are many equally clever Windows applications that use *no* undocumented Windows functions.



# UNDOCUMENTED FUNCTIONS USED IN MICROSOFT'S SHELL SOFTWARE

|                                                                                                                        |                                                                                          |
|------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|
| CALCCHILDSCROLL (USER.462)<br>PROGMAN.EXE                                                                              | GETINTERNALWINDOWPOS (USER.468)<br>PROGMAN.EXE<br>WIN31\WINFILE.EXE                      |
| CASCADECHILDWINDOWS (USER.198)<br>TASKMAN.EXE                                                                          | GETLASTDISKCHANGE (KERNEL.98)<br>MSDOS.EXE                                               |
| CONTROLPAANELINFO (USER.273)<br>WIN30\CONTROL.EXE                                                                      | GETSPOOLJOB (GDI.245)<br>CONTROL.EXE<br>PRINTMAN.EXE                                     |
| CREATECURSORICONINDIRECT (USER.408)<br>WIN30\PROGMAN.EXE<br>WIN31\SYSTEM\SHELL.DLL                                     | GLOBMASTERHANDLE (KERNEL.28)<br>MSDOS.EXE                                                |
| DELETEPATHNAME (KERNEL.76)<br>PRINTMAN.EXE                                                                             | ISWINOLDAPTASK (KERNEL.158)<br>TASKMAN.EXE                                               |
| DIRECTRESALLOC (KERNEL.168)<br>PROGMAN.EXE<br>WIN31\SYSTEM\SHELL.DLL<br>WINHELP.EXE                                    | LOADICONHANDLER (USER.456)<br>WIN30\PROGMAN.EXE<br>WIN31\SYSTEM\SHELL.DLL<br>WINHELP.EXE |
| DRAGOBJECT (USER.464)<br>PROGMAN.EXE<br>WINFILE.EXE                                                                    | LONGPTRADD (KERNEL.188)<br>WINFILE.EXE                                                   |
| DUMPICON (USER.459)<br>PROGMAN.EXE<br>WIN31\SYSTEM\SHELL.DLL                                                           | ROMBIOS (KERNEL.173)<br>(selector, not function)<br>WINFILE.EXE                          |
| FILECDR (KERNEL.138)<br>WINFILE.EXE                                                                                    | SCROLLCHILDREN (USER.463)<br>WIN30\PROGMAN.EXE                                           |
| GETCURPID (KERNEL.157)<br>WIN30\PROGMAN.EXE<br>WIN31\SYSTEM\SHELL.DLL<br>WINFILE.EXE<br>MSDOS.EXE<br>WIN30\PIFEDIT.EXE | SETDESKPATTERN (USER.279)<br>CONTROL.EXE                                                 |
| GETHEAPSPACES (KERNEL.138)<br>WIN30\PROGMAN.EXE<br>WIN31\SYSTEM\SHELL.DLL<br>WIN30\WINFILE.EXE<br>MSDOS.EXE            | SETDESKWALLPAPER (USER.285)<br>WIN30\CONTROL.EXE                                         |
| GETICONID (USER.455)<br>WIN30\PROGMAN.EXE<br>WIN31\SYSTEM\SHELL.DLL                                                    | SETGRIDGRANULARITY (USER.284)<br>WIN30\CONTROL.EXE                                       |
|                                                                                                                        | SETINTERNALWINDOWPOS (USER.461)<br>PROGMAN.EXE<br>WIN31\WINFILE.EXE                      |
|                                                                                                                        | SWITCHTOTHISWINDOW (USER.172)<br>TASKMAN.EXE                                             |
|                                                                                                                        | SYSTEMPARAMETERSINFO (USER.483)<br>WIN31\PROGMAN.EXE                                     |
|                                                                                                                        | TILECHILDWINDOWS (USER.199)<br>TASKMAN.EXE                                               |

**Figure 3:** Microsoft shell software, such as Program Manager (PROGMAN) and File Manager (WINFILE), use these undocumented functions. Where no pathname is provided, the undocumented function is used by both versions 3.0 and 3.1 of Windows.

## UNDOCUMENTED WINDOWS

Where you find particularly extensive use of undocumented Windows functions is, of course, in Microsoft's own software. It should not surprise you to find such functions used by shell software, such as Program Manager, and used by some of the debugging utilities included with the Windows SDK. But the sway of undocumented functions also extends to the company's commercial applications and its language products, as well. And, of course, the main use of undocumented Windows functions is internal, by the Windows DLLs themselves.

Let's first look at shell software: those applications that come with Windows and which many users confuse with Windows itself, but which are replaceable by alternate shells. Such software includes Program Manager (PROGMAN.EXE), Task Manager (TASKMAN.EXE), File Manager (WINFILE.EXE), and the old MSDOS Executive (MSDOS.EXE). These seemingly integral parts of Windows are replaceable, using the SHELL= statement (and, in Windows 3.1, the TASKMAN.EXE= statement) in SYSTEM.INI. Figure 3 shows the census of undocumented API calls revealed by running

MAPWIN on the shell software from Windows 3.0 and 3.1.

That such programs rely heavily on undocumented Windows calls clearly presents a problem if you want to write an alternative shell. We are already familiar with some of these functions, such as Get/SetInternalWindowPos, from our examination of *NDW*. Many of the others are used by PROGMAN.EXE in Windows 3.0 but not in 3.1. In 3.1, these functions—including CreateCursorIconIndirect(), DirectResAlloc(), Dimplcon(), GetIconID(), and LoadIconHandler()—are used instead by SHELL.DLL, which in turn is used by PROGMAN.EXE.

Moving the use of these undocumented calls out of PROGMAN.EXE and into SHELL.DLL in Windows 3.1 is commendable. It means that alternates to Program Manager have a better chance of duplicating its functionality. However, it is not clear to what extent the API provided by SHELL.DLL will be documented. Microsoft's SHELLAPI.H designates several functions—ShellExecute(), FindExecutable(), ShellAbout(), DuplicateIcon(), ExtractAssociatedIcon(), and ExtractIcon()—as "internal." These functions are all used by Version 3.1 of Program Manager. So it is not clear whether programmers of non-Microsoft shells will still be at a disadvantage by being forced to use functions that Microsoft regards as internal.

Since there are more intriguing-sounding functions listed in Figure 3 than we could possibly have room to explore here, let's instead focus on a single program, Task Manager (TASKMAN.EXE). TASKMAN is a particularly good example, not only because it makes many undocumented calls, but because these relate directly to the program's visible operation. Click the Cascade button in Task Manager and it calls CascadeChildWindows(); click the Tile button and it calls TileChildWindows(). The Switch To button corresponds to the SwitchToThisWindow() call. And finally, a glance at an assembly listing for TASKMAN explains the rather annoying fact that the End Task button can't be used to shut down a DOS box: The code for End Task calls the undocumented IsWinOldApTask() function to determine whether a given task actually is a DOS box.

What assembly listing for TASKMAN am I referring to? Aside from the way that its overt user interface relates directly to the undocumented functions it

### A RESOURCE DUMP OF WINDOWS TASK MANAGER

```
C:\SOURCER>resdump \windows\taskman.exe
DIALOG 10 (0Ah), "Task List"
  LISTBOX 100 (64h), ""
  DEFPUSHBUTTON 1 (01h), "&Switch To"
  PUSHBUTTON 101 (65h), "&End Task"
  PUSHBUTTON 2 (02h), "Cancel"
  STATIC 99 (63h), ""
  PUSHBUTTON 102 (66h), "&Cascade"
  PUSHBUTTON 103 (67h), "&Tile"
  PUSHBUTTON 104 (68h), "&Arrange Icons"
```

**Figure 4:** Using RESDUMP, a program that comes with Sourcer on TASKMAN, produces this resource dump, which lets us match up numbers from TASKMAN.ASM with the resource ID numbers used by the various TASKMAN button controls.

### C FUNCTION PROTOTYPES

```
/*
Determine if a task belongs to the Windows WINOLDAP module,
i.e., if it is a DOS ("old") application. The task handle
parameter can be created from a window handle, using the
documented GetWindowTask() function. Thus, an IsDOSWindow()
function can easily be synthesized.
*/
BOOL FAR PASCAL IsWinoldapTask(HANDLE hTask);

/*
Reforms the equivalent of a Task Manager "Switch To". The
tRestore parameter determines whether an iconic window is
restored, or switched to but left iconic.
*/
void FAR PASCAL SwitchToThisWindow(HWND hWnd, BOOL tRestore);

/*
Rearranges the child windows of a specific parent into a
cascaded formation. The Task Manager "Cascade" operation
is equivalent to CascadeChildWindows(GetDesktopWindow()).
MDI windows such as Program Manager must be handled differently,
by sending a WM_MDICASCADE message, since MDI children are not
direct descendants. The second parameter to cascadeChildWindows()
is only for Windows 3.1, and specifies the window to retain
the focus.
*/
#ifdef WIN31
void FAR PASCAL CascadeChildWindows(HWND hParent, HWND hFocus);
#else
void FAR PASCAL CascadeChildWindows(HWND hParent);
#endif

/*
Rearranges the child windows of a specified parent into an
old-style (Windows 1.x) tiled formation. See comment for
CascadeChildWindows() above for further notes.
*/
void FAR PASCAL TileChildWindows(HWND hParent);
```

**Figure 5:** Here are C function prototypes for some undocumented functions used by the Windows Task Manager.

uses, another nice thing about TASKMAN is that it is a very small (3K) program which, when disassembled with V Communications' Windows Sourcer, produces a very clean, understandable TASKMAN.ASM. The only chore involved is to match up several "magic numbers" in the listing with the resource ID numbers used by the various TASKMAN button controls. The processor I wrote for Win-

dows Sourcer includes a program called RESDUMP, which, as its name implies, dumps out such numbers. Running this on TASKMAN produces the results shown in Figure 4.

Once armed with these resource ID numbers, you can understand the flow of control in TASKMAN.ASM. What you'll find is that Task Manager is hardly more than a facade for some undocumented

Windows functions. C function prototypes and explanatory material for these functions are shown in Figure 5. Note that by combining these undocumented functions with several documented functions you can synthesize a number of additional useful functions, such as IsDOSWindow() and TileDesktop(). This last puts the look and feel of Windows 1.x only a function call away.

### UNDOCUMENTED DEBUGGING

Some SDK software programs also use undocumented functions. It should be noted that a few of these programs—including SPY, SHAKER, and SDKPAINT—use *no* undocumented functions. But the software listed in Figure 6 helps make the point that yet another feature of Windows that developers tend to take for granted—the ability to debug—is built on undocumented foundations. This recalls the situation in DOS, in which for years Microsoft "reserved" the key "load but don't execute" function used by debuggers such as DEBUG, SymDeb, and CodeView.

Not only does WINDEBUG.DLL, the Windows debugging library, use a number of undocumented functions (shown in Figure 6); even the interface it provides is undocumented! This interface, the WinDebug() function, is used by all available Windows debuggers, including CodeView for Windows (CVW), Turbo Debugger for Windows (TDW), and MultiScope. Use of WinDebug() usually does not show up in MAPWIN output because debuggers link to it at runtime via the amazing GetProcAddress() function.

Notice in Figure 6 that WINDEBUG.DLL imports both the IsTaskLocked() and LockCurrentTask() functions. Task locking prevents other Windows tasks from getting keyboard or mouse input. Its use by WinDebug() explains why—annoyingly, and unlike practically all other Windows applications—you cannot switch away from CVW and TDW.

There are alternatives to WinDebug(). The undocumented (at least in Version 3.0) KERNEL RegisterPTrace() function, for example, allows Windows notification functions to be installed. A notification function is called when Windows loads or terminates a task, loads a DLL, and so on. Unfortunately, only one notification function can be installed at any given time, but other debug interfaces could be built on top of it.

Even better, Microsoft's TOOLHELP



# Imagine getting twice the Bernoulli for two-thirds the price.

## The new Bernoulli 90MB.



Welcome to  
the next  
generation of

removable storage, the new  
Bernoulli® 90 from Iomega.\*

At 90 megabytes per  
removable disk, we've more  
than doubled our capacity.  
Yet the new Bernoulli 90 is  
actually less expensive than  
the Bernoulli 44. A lot less.  
And with a new, 19-msec\*  
effective access time, a lot  
faster, too.

The best part is, it's all  
Bernoulli. Rugged, reliable,  
endless storage. Just what  
storage-intensive users—like  
Windows users—demand.

### More value.

If you need more storage,  
you'll welcome the Bernoulli  
90, since it's now comparable in price to  
a hard disk upgrade. So why not buy a hard  
disk? Consider what you *don't* get with a hard disk.

You don't get infinite storage in 90-megabyte  
increments—hard disks fill up. You don't get 180MB of  
easy backup. You don't get the physical security of

removable data disks, or head-  
crash-resistant technology. You  
don't get compatibility with all  
major operating systems, and  
workstations. And you don't  
get Central Point's Backup  
software.

In short, you don't get  
a Bernoulli.

### More recognition.

Leading publications have  
given us welcome recognition,



## Welcome to the 90s.

but  
with a 98

percent satisfaction

rate, our biggest supporters are Bernoulli users.

Our users enjoy worldwide support and a 24-  
hour\* drive replacement service. To further protect  
their investment, we've designed the Bernoulli 90 to  
read 44MB disks. And we're instituting an upgrade  
program to help get every Bernoulli user into the 90s.

**Call 1-800-777-4073.**

Questions? We don't blame you. There's a lot more you  
should know about—like our free, 90MB disk offer,  
drive configurations, Bernoulli Technology®, and speci-  
fic pricing. So we've prepared a brochure that's yours  
with a phone call. Find out  
what a welcome change  
Bernoulli can be. Before  
the 90s leave you behind.

**IOMEGA®**  
Makers of Bernoulli

CIRCLE 378 ON READER SERVICE CARD



## UNDOCUMENTED WINDOWS FUNCTIONS IN THE SDK

```

ALLOCSELECTORARRAY (KERNEL.206)
    WINMEM32.DLL

DIRECTEDYIELD (KERNEL.150)
    WINDEBUG.DLL
    TOOLHELP.DLL

GETSELECTORBASE (KERNEL.186)
    WINMEM32.DLL
    WINDEBUG.DLL

GLOBALHANDLENORIP (KERNEL.159)
    HEAPWALK.EXE
    WINDEBUG.DLL

GLOBALMASTERHANDLE (KERNEL.20)
    HEAPWALK.EXE
    WINDEBUG.DLL
    TOOLHELP.DLL

ISTASKLOCKED (KERNEL.122)
    WINDEBUG.DLL

LOCKCURRENTTASK (KERNEL.33)
    WINDEBUG.DLL

OPENPATHNAME (KERNEL.75)
    HEAPWALK.EXE

REGISTERPTRACE (KERNEL.202)
    WINDEBUG.DLL
    TOOLHELP.DLL

SELECTORACCESSRIGHTS (KERNEL.196)
    WINMEM32.DLL

SETEVENTHOOK (USER.321)
    CVW.EXE (CodeView for Windows)

SETSELECTORBASE (KERNEL.187)
    HEAPWALK.EXE
    WINMEM32.DLL
    WINDEBUG.DLL

SETSELECTORLIMIT (KERNEL.189)
    HEAPWALK.EXE
    WINMEM32.DLL

WINDEBUG (WINDEBUG.1)
    CVW.EXE (via GetProcAddress)
    
```

**Figure 6:** This list of undocumented Windows functions used by Microsoft SDK tools shows that debugging in Windows is based on undocumented functions.

API provides documented functions for registering handlers. These include both `InterruptRegister()`, which can be used to install a handler for such exceptions as general-protection (GP) faults and even "bad" page faults, and `NotifyRegister()`, which can be used to catch the same events as handled by `RegisterPtrace()`. It's worth repeating that the `TOOLHELP` API, though available starting with the Windows 3.1 SDK, will also work under Windows 3.0.

Clearly, Microsoft wants to lure developers away from using the undocumented `WinDebug()` interface and toward writing Windows-hosted debuggers with

`TOOLHELP.DLL` and some quasi-documented functions mentioned in the Open Tools materials. In other words, the reason why Microsoft doesn't document the important `WinDebug()` function is that they want to see it go away. (This in fact is often why Microsoft doesn't document seemingly crucial functions.) `WinDebug()` is simply *not* going to disappear overnight, however, so it is important that developers have documentation for it. On the other hand, `TOOLHELP` certainly is preferable in most cases, and it would be nice to see more use of `TOOLHELP` and less use of the undocumented functions that it supplants. `TOOLHELP` doesn't solve all the Windows problems that otherwise require undocumented functions, but it's an important step in the right direction.

## COMMERCIAL APPS AND LANGUAGES

Probably no one objects to Microsoft using undocumented functions in its Windows debugging utilities. After all, debuggers are very much like system software—pieces of the operating system.

But what of application software such as *Microsoft Excel* for Windows? It's not difficult to see that *Excel* makes fairly heavy use of undocumented Windows: Just examine `EXCEL.EXE` and `EXCELDE.EXE` with the same `MAPWIN` utility we've been using to explore other Windows executables and libraries. The results are shown in Figure 7.

Some of these references are located inside a large table of function pointers in `EXCEL.EXE`, so it is difficult to tell exactly how *Excel* uses them. The calls `GetTimerResolution()`, `SetSystemTimer()`, and `KillSystemTimer()` are particularly intriguing, for these calls are related to asynchronous (preemptive) timers and so do not seem obviously related to the operation of *Excel*. The same functions are also used by the `MSDRAW` application that comes with *Microsoft Works for Windows*.

One way to see what's going on is to run *Excel* while `Soft-ICE` for Windows is loaded, setting breakpoints on all the undocumented functions in which you're interested. (`Soft-ICE` has symbolic information for all functions exported from `KERNEL`, `USER`, and `GDI`, even if they're undocumented.) The result shows that *all* of the functions listed in Figure 7 are indeed called while *Excel* is running. On the other hand, some of them are also

called constantly even when *Excel* isn't running, and so must be used by parts of Windows itself.

What seems pretty clear is that *Excel* really does use these undocumented calls. How they all relate to the visible aspects of *Excel*, however, is less certain. The `EndMenu()` function, for example, can be used to close a menu when required by a more pressing event; `FillWindow()` simply paints a window using a given `HBRUSH`; `GetControlBrush()` retrieves an `HBRUSH` used for a given control.

Examining the `PatchCodeHandle()` function used by *Excel* opens another can of worms. As explained in the Open Tools documentation, Windows allows you to write "self-loading" Windows applications. Normally, this is done to work around a limitation of the `WinExec()` loader. Part of the process of writing your own Windows loader involves calling `PatchCodeHandle()` to create the standard Windows prologs and epilogs.

The problem with supplying this ability to write self-loading Windows executables, however, is that it invites everyone to come up with his own executable file format. So long as certain minimal criteria are met, for example, you could devise a new executable-file format that would decompress itself on the fly, as it was loading. While this opens up a wide range of interesting possibilities for Windows software, it also means that we may see the current consistent use of the segmented-executable (NE) format degenerate into a kind of "file format of the week" confusion, interfering with the use of standard development tools.

That suggestion is not farfetched. The

## UNDOCUMENTED FUNCTIONS IN EXCEL

```

\EXCEL\EXCEL.EXE
    ENDMENU (USER.187)
    FILLWINDOW (USER.324)
    GET8X87SAVESIZE (SYSTEM.7)
    GETCONTROLBRUSH (USER.326)
    GETPHYSICALFONTHANDLE (GDI.352)
    GETTIMERRESOLUTION (USER.14)
    INQUIRESYSTEM (SYSTEM.1)
    KILLSYSTEMTIMER (USER.182)
    LOCALNOTIFY (KERNEL.14)
    PATCHCODEHANDLE (KERNEL.110)
    SETSYSTEMTIMER (USER.11)

\EXCEL\EXCELDE.EXE
    FILLWINDOW (USER.324)
    GETCONTROLBRUSH (USER.326)
    
```

**Figure 7:** Examining `EXCEL.EXE` and `EXCELDE.EXE` with `MAPWIN` reveals *Excel*'s fairly heavy use of undocumented Windows API functions.



IBM & Compatible PC Users:

# A hard-driving offer on Ford's newest software



Presenting the 1992 Simulator  
for just \$6.95...





# UNDOCUMENTED FUNCTIONS IN VB AND QC/W

```

\VB\VB.EXE
  ENDMENU (USER.187)
  PRESTOCHANGOSELECTOR (KERNEL.177)

\QCWIN\BIN\QCWIN.EXE
  DIRECTEDYIELD (KERNEL.150)
  GETTASKQUEUE (KERNEL.35)
  
```

**Figure 8:** The use of undocumented functions in Visual Basic and Quick C for Windows is fairly light in comparison to their use in other Microsoft products.

first indication that this could happen is WINWORD.EXE, the executable file for Microsoft's own *Word for Windows*. Trying to run any standard segmented-executable tools on WINWORD.EXE reveals both a call to the PatchCodeHandle() function and then the presence of a completely nonstandard file format. Microsoft's own EXEHDR utility knows enough about this format to display a warning about "compressed relocation records" before it aborts. It's clear, then, that WINWORD.EXE uses its own home-brew compressed executable format, and this, unfortunately, precludes your examining it with any of the utilities I've mentioned in this column. (You could possibly use Soft-ICE to examine WINWORD's in-memory image, however.)

Microsoft's language products for Windows, Visual Basic and Quick C for Windows also use a few undocumented functions, as shown in Figure 8, although it's hard to decide whether the PrestoChangoSelector() function shown there is really undocumented. In the *Windows 3.0 Programmer's Reference*, a more sedate-sounding function, ChangeSelector(), is documented, but it is not exported from any Windows DLL or made available in the standard import libraries. The PrestoChangoSelector() function is available instead, however, though for obvious reasons this silly name was never documented. PrestoChangoSelector(), or ChangeSelector() if you prefer, is used to turn data segments into code segments. The function works by toggling a single bit in a descriptor table. In Windows 3.1, interestingly, ChangeSelector() and PrestoChangoSelector() are *not* equivalent: ChangeSelector() performs parameter validation and then calls PrestoChangoSelector(), which does no validation itself.

In almost all cases, Windows programs

should use the documented AllocDStoCSAlias() function when data needs to be turned into code. Turning code into writable data isn't a good idea in an environment with shared, discardable code segments, but Windows does also provide an undocumented AllocCStoDSAlias() function.

All that is required to turn a code selector into a data selector, or a data selector into a code selector, is to toggle (XOR) a single bit in a protected-mode descriptor. In fact, if you use Soft-ICE or Sourcer to look at the source code for the Windows 3.0 implementation of PrestoChangoSelector(), it's easy to see why the function was given this seemingly ridiculous name. As shown in Figure 9, the code *does* work a sort of magic. Like other functions in the 3.0 KERNEL, PrestoChangoSelector() also magically ANDs a selector with 0FFF8h to turn it into the corresponding descriptor's offset in the protected-mode Local Descriptor Table (LDT).

Unfortunately, this neat bit of code is extremely unsafe, as it makes the unwarranted assumption that any selector it receives is valid and present in the LDT. Thus, passing in a bad value will instantly corrupt Windows's LDT. That flaw has been corrected in Windows 3.1, so that the code more sedately uses DPAPI INT 31h calls to manipulate the descriptor table, as shown in Figure 10.

As a threaded-code interpreter, it makes sense that Visual Basic would call PrestoChangoSelector(). This function is always used either to write self-modifying code, or to execute data.

Quick C for Windows' use of the undocumented functions, also shown in Figure 8, makes sense as well. DirectedYield() (which is partially documented in the Open Tools materials) and GetTaskQueue() can be used by one task to manipulate another. The QCW integrated environment needs to orchestrate the task-switching between itself and a user's C program carefully, and such orchestration is really not possible with the documented Windows API.

## INSIDE WINDOWS

Having discussed the way undocumented functions are used in Microsoft's shell programs, SDK utilities, applications, and "quick" language products, I turn finally to what is really the *raison d'être* for undocumented Windows: its use internally by the Windows DLLs themselves. Each Windows DLL, DRV, and so on, uses functions from the other components of Windows, and some of these functions, naturally, are undocumented. It is completely legitimate to not document one's internal functions!

For example, the Windows GDI module imports functions from KERNEL. GDI makes no use of services, documented or otherwise, from the USER (windowing) module. The undocumented functions that Windows 3.0 GDI explicitly imports from KERNEL are shown in Figure 11. Windows 3.1 is somewhat different, also using our old friends, Get/SetSelectorBase.

Of course, the list of undocumented functions in Figure 11 hardly gives you a well-rounded view of how GDI and KERNEL interrelate. However, by walking the relocation information in an NE

## PRESTOCHANGOSELECTOR()

```

PRESTOCHANGOSELECTOR proc far
  ENTER
  SAVE ds, si, di
  mov ds,cs:WIN LDT
  mov es,cs:WIN LDT
  mov si, wSourceSelector ; [bp+8]
  mov di, wDestSelector   ; [bp+6]
  and si,0FFF8h           ; turn selector into LDT offset
  and di,0FFF8h           ; ditto
  mov ax,di
  mov cx,4
  cld
  rep movsw               ; copy the 8-byte descriptor
  xor byte ptr [di-3],8   ; PRESTOCHANGO: toggle the code/data bit
  MOV es, 0               ; push 0 / pop es
  or al,5
  RESTORE di, si, ds
  LEAVE 4
PRESTOCHANGOSELECTOR endp
  
```

**Figure 9:** This code listing shows how PrestoChangoSelector() is implemented in Windows 3.0 KRNL386.EXE. It directly manipulates the Windows Local Descriptor Table.



### PRESTOCHANGOSELECTOR()

```
PRESTOCHANGOSELECTOR proc far
; ...
DPMICALL GET_DESC, [bp+8] ; INT 31h AX=000Bh
xor byte ptr [bp-3], 8 ; PRESTOCHANGO: code <==> data
DPMICALL SET_DESC, [bp+6] ; INT 31h AX=000Ch
; ...
PRESTOCHANGOSELECTOR endp
```

**Figure 10:** This code sample shows how PrestoChangoSelector() is implemented in Windows 3.1 KRNL386.EXE. It uses DPMI INT 31h calls to manipulate the LDT.

executable, it's easy to write a program that would show *how many* calls are generated to a function, whether documented or undocumented.

What you would find in this case is, unsurprisingly, that GDI relies on KERNEL for global memory allocation, locking, and (somewhat surprisingly in 3.1, where it shouldn't be necessary) unlocking. It should also be noted that GDI uses a number of *unnamed* functions provided by KERNEL. (This is possible because of imports by module.ordinal.) Since I'm stressing undocumented functions you can use in your own programs, I've downplayed such unnamed DLL functions. Still, it's important to know they exist.

The Windows USER module depends upon KERNEL, upon GDI, and upon almost all the device drivers that are part of Windows: SYSTEM, KEYBOARD, MOUSE, DISPLAY, SOUND, and COMM. Figure 12 shows the truly enormous number of undocumented functions used by USER in Windows 3.0. It's here that we really start moving into Windows internals.

C source code for two important parts of the USER module is included with the Windows SDK: \samples\defprocs\defwnd.c contains the source for the DefWindowProc() function, and \samples\defprocs\defdlg.c contains the code for DefDlgProc(). This code provides a rare inside peek at the actual source for Windows. Here you'll learn, for example, that the author of DefWindowProc() has no apparent hesitation about writing a single function that's 550 (!) lines long, but is embarrassed enough about using a GoTo statement that the label ICantBelieveIUsedAGoToStatement appears in the code. The code also helps us disassemble other parts of USER and serves as a reminder that some of the chief users for undocumented functions exported from a DLL are other parts of the same DLL. For example, defwnd.c shows that the undocumented EndMenu() function exported from USER is used by

the DefWindowProc() function in USER. Such internal calls are not displayed by MAPWIN.

After this rather cursory examination of the undocumented functions used by GDI and USER, it's time to look at KERNEL.

As its name implies, KERNEL is supposed to sit at the center of the operating system. And sure enough, running MAPWIN on KRNL286.EXE or KRNL386.EXE turns up no modules that

The Windows KERNEL  
is not really a kernel,  
after all. If you try to  
draw a diagram of how  
the different modules  
interrelate, you'll find it  
impossible to draw a  
directed graph.

KERNEL itself depends upon and no functions that it calls in any other DLL. However, the GetProcAddress() function is part of KERNEL. KERNEL itself uses this function, particularly its initialization code, and especially as part of booting Windows. KERNEL loads the other Windows modules by calling functions they export. These functions, both documented and undocumented, are shown in Figure 13, to give some idea of how KERNEL actually touches numerous other parts of Windows.

This is somewhat depressing, for it means that the Windows KERNEL is not

really a *kernel*, after all. If you try to draw a diagram of how the different Windows modules interrelate, you'll find it impossible to draw a directed graph. Instead, the result looks more like a drunken spider's web. It gets even worse if you take into account DOSX.EXE in Standard mode and WIN386.EXE and assorted .386 files in Enhanced mode. The architecture of Windows is baroque.

I've said very little about what undocumented functions various DLLs export, as the point here is to find functions that someone actually *uses*. Returning to the search for undocumented functions that are imported by the different components of Windows, I'll turn now to the different device drivers (\*.DRV files). Note that the driver's module name (for example, DISPLAY) often does not correspond with the filename (for example, VGA.DRV). A DISPLAY driver must present a certain functional interface, details of which are spelled out in the Windows Device Driver Kit (DDK) documentation, but how this is implemented is up to the specific driver. One of the strengths of Windows is that disparate devices are wedged into a common mold so that they all look the same to Windows.

Figure 14 shows undocumented calls made by various Windows device drivers. In most cases, assembly language source code for these drivers is provided on-disk with the must-have Windows DDK. Given the code, even though the functions used remain undocumented, you can at least see how they are called and what they're supposed to do. Source for SYSTEM.DRV is provided only as part of the extremely expensive Windows OEM Binary Adaptation Kit (BAK), but this small file yields an extremely clean disassembly listing under Sourcer.

### WHY AREN'T THEY DOCUMENTED?

By now you will have seen a certain pattern in our exploration. Some Windows API

### GDI AND UNDOCUMENTED FUNCTIONS

```
\WIN30\SYSTEM\GDI.EXE
DELETEPATHNAME (KERNEL.76)
GETCURPID (KERNEL.157)
GETEXEVERSION (KERNEL.105)
LOCALCOUNTPREZ (KERNEL.161)
LOCALHEAPSIZE (KERNEL.162)
LONGPTRADD (KERNEL.180)
NOHOOKDOSCALL (KERNEL.121)
PRESTOCHANGOSELECTOR (KERNEL.177)
```

**Figure 11:** A list of the undocumented KERNEL functions used by Windows 3.0 GDI.



names keep coming up again and again, and clearly these functions and selectors have proven useful to serious Windows developers. In Figure 15 I've attempted to present a sort of "top 20 hit parade"—actually there are 25—of undocumented calls and selectors.

In one sense, it is naive to ask why Microsoft Windows has undocumented functions. Any system of such complexity is bound to contain many functions that aren't described to outsiders. In fact, given how difficult Windows programming can be, someone might well wish that Windows hid *more* of its functions. Still, for the highly useful—in some cases critical—functions we've considered above, the question does cry out: Why are *these*

functions undocumented?

If you spend a few hours examining some of these undocumented functions, you'll quickly learn why Microsoft doesn't document them. While the documented interfaces are admittedly not models of order, the undocumented functions uncovered here are a *mess*. Clearly, they were thrown together as ad hoc fixes at various points during Windows' evolution. The problems they address are very real, which is why Microsoft needed to create the undocumented functions, and also why outsiders need to know about them. But the solutions are far from perfect.

One reason, then, why Microsoft often declines to document one of these functions is that it wants to come up with a better, less makeshift solution, and document *that*. As we've seen, for example, rather than document the embarrassingly messy WinDebug() function, Microsoft instead worked to provide equivalent functionality as part of the documented TOOLHELP interface. PrestoChangoSelector() is another example. Unfortunately, however, this concern for eventual tidiness doesn't help the poor programmer who needs a solution *today*. That poor programmer might even work at Microsoft.

In addition to a desire to provide neat functions rather than document existing messy ones, another typical sentiment at Microsoft is that documenting these for-internal-consumption-only interfaces will hold back future changes. In a company whose primary product seems to be change itself, documenting system internals is definitely not attractive.

Still another reason for failing to document these functions is the mistaken notion that very few Windows programmers need to know about them. Microsoft has consistently failed to recognize the fact that many, many applications simply must be able to access real-mode DOS from protected-mode Windows, for example. Consequently, as we saw in Part I, the key Windows services for doing so are undocumented.

Some of these undocumented functions are extremely power-

## WINDOWS API FUNCTIONS IN KERNEL

```
InquireSystem (system.1)
Get80x87SaveState (system.7)
CreateSystemTimer (system.2)
DisableSystemTimers (system.5)
UserPaintDisable (display.500)
Disable (mouse.3)
MessageBox (user.1)
SysErrorBox (user.320)
ExitWindows (user.7)
DisableOEMLayer (user.4)
UserYield (user.332)
FinalUserInit (user.400)
SetSystemTimer (user.11)
SignalProc (user.314)
IsUserIdle (user.333)
StringFunc (user.470)
GetFocus (user.23)
GetWindowTask (user.224)
IsWindow (user.47)
AnsiToOEM (keyboard.5)
OEMToAnsi (keyboard.6)
Disable (keyboard.3)
EnableKbSysReq (keyboard.136)
Inquire (keyboard.1)
```

**Figure 13:** Functions, both documented and undocumented, that the Windows 3.0 KERNEL links to these functions at runtime via GetProcAddress().

ful: Get/SetSelectorBase/Limit alone opens up enormous vistas for many programmers. With this small set of functions you can do almost anything that would otherwise be prohibited in Windows! Consequently, these functions are also very "dangerous." Moreover, they are also extremely Intel-specific, and Microsoft anticipates moving Windows to non-Intel architectures such as the MIPS R4000. Even though the implementation of these functions has been considerably improved in Windows 3.1 (they use the underlying DPMI calls rather than blindly banging on the Local Descriptor Table, as they did in Version 3.0), they are still not documented because they are judged to be far too dangerous for ordinary Windows programmers. This is understandable; however, it perpetuates what is in fact a myth: that protected mode is in any way truly protected.

For all my talk about Microsoft's unwillingness to divulge information on undocumented functions, it must also be admitted that Microsoft has a history of documenting undocumented functions if enough people use them and scream that they need to be documented. For example, the first edition (1988) of Charles Petzold's classic *Programming Windows* contained a section on "Undocumented File I/O Functions"; Microsoft documented these functions in Windows 3.0. Similarly, Tim

## UNDOCUMENTED FUNCTIONS IN USER

```
\WIN30\SYSTEM\USER.EXE
CALLPROCINSTANCE (KERNEL.53)
CREATEUSERBITMAP (GDI.407)
CREATEUSERDISCARDABLEBITMAP (GDI.409)
DEATH (GDI.121)
DELETEABOVELINEFONTS (GDI.186)
DIRECTRESALLOC (KERNEL.168)
EMSCOPY (KERNEL.160)
EXITKERNEL (KERNEL.2)
FASTWINDOWFRAME (GDI.400)
FINALGDIINIT (GDI.405)
GDIINIT2 (GDI.403)
GDI MOVEBITMAP (GDI.401)
GDI REALIZEPALETTE (GDI.362)
GDI SELECTPALETTE (GDI.361)
GETCLIPRGN (GDI.173)
GETCURLGFont (GDI.411)
GETCURPID (KERNEL.157)
GETDCSTATE (GDI.179)
GETEXEPTTR (KERNEL.133)
GETEXEVERSION (KERNEL.105)
GETEXPWINVER (KERNEL.167)
GETTASKDS (KERNEL.155)
GETTASKQUEUE (KERNEL.35)
GETTASKQUEUEVDS (KERNEL.118)
GETTASKQUEUEVES (KERNEL.119)
GLOBALHANDLERNOP (KERNEL.159)
INQUIREVISRGN (GDI.131)
INTERSECTVISRECT (GDI.98)
ISDCCURRENTPALETTE (GDI.412)
ISDCDIRTY (GDI.169)
ISVALIDMETAFILE (GDI.410)
ISWINOLDAPTASK (KERNEL.158)
LOCALCOUNTFREE (KERNEL.161)
LOCALHEAPSIZE (KERNEL.162)
LOCKCURRENTTASK (KERNEL.33)
OLDYIELD (KERNEL.117)
POSTEVENT (KERNEL.31)
REALIZEDFAULTPALETTE (GDI.365)
RESTOREVISRGN (GDI.130)
RESURRECTION (GDI.122)
SAVEVISRGN (GDI.129)
SELECTVISRGN (GDI.105)
SETDCORG (GDI.117)
SETDCSTATE (GDI.180)
SETDCSTATUS (GDI.170)
SETPRIORITY (KERNEL.32)
SETTASKQUEUE (KERNEL.34)
SETTASKSIGNALPROC (KERNEL.38)
SHRINKGDIHEAP (GDI.354)
```

**Figure 12:** A list of the undocumented functions used by USER in Windows 3.0.



## UNDOCUMENTED CALLS IN DEVICE DRIVERS

```

KEYBOARD.DRV (source provided with DDK)
    ROMBIOS (KERNEL.173)
    CVWREAR (KERNEL.285)
    DOSIGNAL (KERNEL.139)
    KBDST (KERNEL.123)

SYSTEM.DRV
    ROMBIOS (KERNEL.173)
    NOHOOKDOSCALL (KERNEL.161)

VGA.DRV (source provided with DDK)
    GETEXEPT (KERNEL.133)
    PRESTOCHANGOSELECTOR (KERNEL.177)

COMM.DRV
    GETSELECTORBASE (KERNEL.186)

PEN\SCRIPTEL.DRV (source provided with Pen SDK)
    GETMOUSEEVENTPROC (USER.337)
    GETSELECTORBASE (KERNEL.186)

```

**Figure 14:** For certain device drivers, the assembly language source code is in the DDK. So although the functions may be undocumented, you can see how they are called.

Paterson and Steve Flenniken, in the February and March 1990 issues of *Dr. Dobbs's Journal* described the undocumented Windows memory management function `DefineHandleTable()`. This, too, was documented in Windows 3.0 (though not very well, perhaps because the function's importance was limited to Real mode).

### UNDOCUMENTED FUNCTIONS SAFETY

The history of how yesterday's undocumented Windows functions can become tomorrow's documented functions is relevant to the interesting and important question: How *safe* is it to use undocumented functions? If the most useful undocumented functions are destined to be documented—and if, through an odd kind of marketplace democracy, the fact that many people are using them helps *force* Microsoft to document them—then clearly they are safe to use.

Others have a different opinion. Many programmers feel that it is dangerous to use undocumented functions. For example, Peter Norton and Paul Yao's excellent book, *Peter Norton's Windows 3.0 Power Programming Techniques* states: "It has been our experience that 'undocumented goodies' are interesting to look at, but dangerous to include in software that is intended for general distribution." (p. 108)

There's a certain irony in hearing Peter Norton say that when, in this article, we've documented the almost flagrant use of undocumented functions in his own *Norton Desktop for Windows*. In a way, though, that ambivalence pretty much epitomizes

the situation. A great deal of shrink-wrap commercial software, undeniably intended for general distribution, uses these undocumented functions because the authors *had no choice*. Yet the same authors decry the practice as dangerous.

In what way is it unsafe to use undocumented functions? It's important to pin this down. Undocumented functions, of course, are *not* unsafe in the sense that they will work one million times and then, on the million and first call, will reformat the user's hard disk. Instead, there are two ways in which undocumented functions are less safe than documented functions:

- There may be boundary conditions or odd circumstances in which the functions do not behave as advertised. This is a major reason, in fact, why they're *not* advertised! A good example of this is the failure of the call `GetSelectorBase(0040H)` in Windows 3.0.
- The function may change, or be removed entirely, in some future version of Windows. This is usually what is meant when people say that it is unsafe to use undocumented functions. By leaving a function undocumented, Microsoft incurs no obligation to continue providing it. Of course, that a function is documented is no guarantee that it won't be removed, or at least de-documented. That happened, for example, to `Get/SetRelAbs` and `LocalNotify` in Windows 3.0.

What is to be said to the argument that using undocumented functions is ipso facto "bad engineering?" I put this phrase in

quotes because, it keeps recurring so often in conversations on this topic. I must simply reply that the idea that using undocumented functions is "bad engineering" is based on a misunderstanding of how software engineering (or any engineering, really) works in the real world. Unlike pure science, engineering is by nature full of compromises.

Finally, what should be the response to the feeling—certainly within Microsoft, and to some extent outside it—that use of undocumented functions is bad because it will hold back Microsoft's ability to make sweeping changes to the system? Frankly, if using undocumented functions acts as a partial *drag* on Microsoft's ability to change Windows, I'm all for it! While the sweeping changes of Windows 3.0 (incorporating a protected-mode DOS extender) and 3.1 (getting rid of Real mode) are unquestionably welcome, other changes contemplated by Microsoft seem dictated less by customer demand than by an unconscious need to prove that IBM is not the only company that can produce large, unwieldy systems that few users even want.

There is a great deal of excitement right now about the future Windows NT (new technology), and it is certainly legitimate to ask whether Windows applications with undocumented calls will run under the new Windows NT. The primary change in terms of undocumented Windows functions is that *all* selector-

### A "TOP 25" LIST

```

0000H
0040H
CascadeChildWindows
DirectResAlloc
DumpIcon
EndMenu
GetHeapSpaces
GetInternalWindowPos
GetSelectorBase
GetSelectorLimit
GetSpoolJob
GlobalHandleNoRIP
GlobalMasterHandle
IsWinOldApTask
KillSystemTimer
LoadIconHandler
PrestoChangoSelector
RegisterTrace
SetDeskWallpaper
SetInternalWindowPos
SetSelectorBase
SetSelectorLimit
SetSystemTimer
TileChildWindows
WinDebug

```

**Figure 15:** A summary of the "Top 25" undocumented function calls and selectors.



manipulation functions, whether documented or undocumented, will be dropped from the 32-bit Windows API.

Note, however, that Microsoft claims that existing 16-bit Windows applications will run unmodified, out of the box, under NT. Given the extensive use of undocumented Windows by applications such as *NDW*, that means that Microsoft will have to provide the undocumented API for 16-bit Windows applications running under NT if it is to live up to its promises. The question then becomes: What facilities, if any, will Microsoft provide for *mixing*, that is, for calling 16-bit API functions from 32-bit Windows code?

In the past, Microsoft has consistently underestimated the need for mixing—failing to see the pressing need that many developers would have for calling real-mode code from their protected-mode Windows applications, for example. For safety's sake, undocumented functions should be used somewhat differently from the way you would use those described in the SDK or prototyped in *WINDOWS.H*. Even though both documented and undocumented functions have the exact same source—the DLLs that make up Windows—the undocumented functions really *are* different: They could be removed or altered in some fundamental way in the very next release of Windows. Therefore, you should check that the function exists before the first time you call it.

How can you check whether a Windows function exists? By using one of

Windows's most magical features, run-time dynamic linking. Figure 16 shows a function, *GetProcAddress*, which you can use to get the callable address of a Windows API function. By design, *GetProcAddress* is extremely paranoid: It will return zero if something is fishy. Before using an undocumented function, you should declare a pointer to it, complete with proto-

In the future Windows  
NT *all* selector-  
manipulation  
functions, whether  
documented or  
undocumented,  
will be dropped  
from the 32-bit  
Windows API.

type, and then call *GetProcAddress*. You'll need to know both the function's name and its *module.ordinal*. For example, Figure 16

also shows a sample use with *GetSelectorBase()* (*KERNEL*.186). The *GetProcAddress* function provides paranoia checking, and it can easily be adapted to languages other than C, such as BASIC or Turbo Pascal.

Furthermore, as I noted in last issue's Lab Notes column, you should also make sure to use the Windows *GetVersion()* call when an undocumented call has known differences from one version of Windows to another.

## BEYOND FUNCTIONS

This two-part Lab Notes has only provided an introductory glance at undocumented Windows API functions. There is much more that could be said about each of them, and there are useful undocumented functions that have not been discussed here at all.

Furthermore, there's a lot more to undocumented Windows functions than API functions. I've said nothing at all about undocumented WM messages (the *WINSIGHT* program that comes with Borland C++ 3.0 is a good source of information on these); about the nearly undocumented INT 2Fh calls that Windows provides for DOS programs; about a number of undocumented DPMI calls that are used by various parts of Windows; about the Windows memory map (arrangement of its linear address space); about how Windows handles interrupts and exceptions; about how the documented API functions are implemented; or about how the various pieces of Windows fit together (what do *WINA20.386* or *WINOA386.MOD* really do?).

Then there are questions about the behavior of the built-in control classes, functions provided in the Kanji version of Windows sold by NEC, questions about Windows internal data structures—the list goes on and on. Hopefully, however, what I have been able to say here will have at least whetted your appetite for exploring Windows and learning more about its internals and undocumented aspects. Windows is such a large and complex system, with so many hidden areas, it should keep a lot of us employed for a very long time. ■

*Andrew Schulman is a writer and engineer at Phar Lap Software (Cambridge, MA). He edited Undocumented DOS (Addison-Wesley, 1990) and is coauthor of the forthcoming book Undocumented Windows (to be published by Addison-Wesley in 1992), from which this article is adapted.*

## GETPROC()

```
FARPROC GetProc(char *szModule, char *szFunction, int nOrdinal)
{
    HANDLE hModule;
    FARPROC lpfnByName;
    FARPROC lpfnByOrd;

    if (! (hModule = GetModuleHandle(szModule)))
        if (! (hModule = LoadLibrary(szModule)))
            return 0;
    if (! (lpfnByName = GetProcAddress(hModule, szFunction)))
        return 0;
    if (! (lpfnByOrd = GetProcAddress(hModule, nOrdinal)))
        return 0;
    if (lpfnByName != lpfnByOrd)
        return 0;
    /* still here */
    return lpfnByName;
}

/* sample use */
DWORD FAR PASCAL (*GetSelectorBase)(WORD sel);
if (! (GetSelectorBase = GetProc("KERNEL", "GETSELECTORBASE", 186)))
    fail("Windows KERNEL has changed! Please downgrade to an old version!");
// ...
foo = GetSelectorBase(bar);
```

**Figure 16:** The *GetProcAddress* function provides paranoia checking and should be used before calling an undocumented function.





**Sometimes,  
the worst thing  
you can do  
to a drug user  
is the only way  
to help.**

Drug use is a question of extremes. People who use drugs are either addicted or in danger of addiction.

The results of drug addiction are poor performance, absenteeism, theft, robbery, industrial accidents, and death.

And addicts often take others down with them. Loved ones, co-workers, even employers.

Addicts seldom get well or even get into treatment by themselves. Someone has to help. You could be that person. If you're willing to get involved.

When you say, in no uncertain terms, "Get well or get out," you may be awakening the addict to the one reality that can save her.

Threatening to fire an addict is the worst thing you can do to her. Or the best. If it gets her into treatment.

To find out how to set up a treatment program in your company, please call 1-800-843-4971. That's the National Institute on Drug Abuse hot line for managers and CEOs. It's manned by trained Employee Assistance Program planners and designers, from Monday through Friday, 9:00 a.m. to 8:00 p.m. Eastern Time. They won't tell you what to do, but they can outline the options.

*Partnership for a Drug-Free America*



by  
Charles Petzold

# Environments

As we've seen in the past few columns, programmers can use the waveform audio facilities of the Multimedia Extensions to Windows through either a low-level or high-level programming interface. With the low-level interface, you use functions beginning with the prefix `wave`. Sound is recorded into global memory blocks and played back from these blocks.

The high-level interface is called MCI (Media Control Interface) and uses files rather than memory blocks to record and play back waveform audio sounds. MCI is available through either a message and structure interface or command strings. In either case, files with the extension WAV are recognized as waveform audio files.

In this column, I'd like to explore these waveform files and discuss two more high-level functions that can play waveform sounds.

## THE WAVEFORM AUDIO FILE FORMAT

Multimedia Windows is supplied with several waveform audio files that are stored in the MMDATA subdirectory of your Windows directory. The MCI programs I've discussed previously also create .WAV files. You can create waveform audio files using the Sound Recorder program included in Multimedia Windows, or the MCITEST and WAVEEDIT programs supplied with the *Multimedia Developers Kit (MDK)*.

If you take a look at these .WAV files with a hexadecimal dump program, you'll find they have a format as shown in Figure 1. This format is an example of a more extensive format known as RIFF (Resource Interchange File Format); the all-encompassing format for Multimedia Windows data files. All multimedia data can (and should) be stored in the RIFF format.

RIFF is a tagged file format, where the file consists of "chunks" of data identified by a preceding 4-character ASCII name and a 4-byte (32-bit) chunk size. The value of the chunk size does not

## Storing Sound: A Look At Waveform Audio Sound Files

■ Multimedia Windows' high-level interface uses files rather than memory blocks to record and play back waveform audio sound, in a tagged format known as RIFF (Resource Interchange File Format).

include the 8 bytes required for the chunk name and size.

A waveform audio file begins with the text string "RIFF", identifying it as a RIFF file. A 32-bit chunk size follows, which is the size of the remainder of the file, or the file size less 8 bytes.

The chunk data begins with the text string "WAVE", which identifies it as a waveform audio chunk. Another text string, "fmt " (note the blank to make this a 4-character string) follows, identifying a sub-chunk containing the format of the waveform audio data. The "fmt " string is followed by the size of the format information, in this case 16 bytes. The format information is a 16-byte PCMwaveformat structure, which I've discussed in past columns.

PCMwaveformat begins with a WAVEFORMAT structure. WAVEFORMAT's first field is `wFormatTag`—the format type of the data—currently defined as being `WAVE_FORMAT_PCM` (equal to 1), which indicates pulse code modulation. Future versions of Multimedia Windows may define other formats

for waveform audio.

The `nChannels` field is either 1 or 2, for monaural or stereo sound. The `nSamplesPerSec` field is the number of samples per second; the standard values are 11,025, 22,050, and 44,100. The `nAvgBytesPerSec` field is the sample rate in samples per second times the number of channels times the size of each sample in bits, divided by 8 and rounded up. The standard sample sizes are 8 and 16 bits. The `nBlockAlign` field is the number of channels times the sample size in bits, divided by 8 and rounded up. Finally, the `PCMwaveformat` structure concludes with an `nBitsPerSample` field: the number of channels times the sample size in bits.

The format information is followed by the text string "data", followed by a 32-bit data size, followed by the waveform data itself. This data is uncompressed and simply consists of the consecutive samples. The data is in the same format used in the low-level waveform audio facilities. If the sample size is 8 bits or less, each sample consists of 1 byte (for monaural) or 2 bytes (for stereo). If the sample size is between 9 and 16 bits, each sample is 2 bytes (monaural) or 4 bytes (stereo). For stereo waveform data, each sample consists of the left value followed by the right value.

For sample sizes of 8 bits or less, the sample byte is interpreted as an unsigned value. (For an 8-bit sample size, for instance, silence is equivalent to a string of 0x80 bytes.) If the sample size is 9 bits or more, the sample is interpreted as a signed value, and silence is equivalent to a string of 0 values.

## RESOURCE INTERCHANGE FILE FORMAT

A complete discussion of RIFF appears in the *Programmer's Reference of the Multimedia Developers Kit*. A RIFF file consists of one or more "chunks" that are identified by a 4-character uppercase name and a 4-byte data size, followed by the chunk data. The 4-byte size does not include the 8 bytes required for the name and size bytes.

In the case of a waveform audio file, the chunk name is "RIFF" and the data size is the second 4 bytes of the file. The chunk data begins with the word "WAVE", but "WAVE" does not introduce a new chunk. You'll notice that it's not followed by a chunk size.

Instead, the "WAVE" identifier is followed by two sub-chunks. The first of these sub-chunks uses the chunk identifier "fmt" and the second uses the chunk identifier "data." Both are followed by 4-byte chunk data sizes. Chunk sizes should be rounded up to the next highest multiple of 2.

One of the important rules for reading tagged files is to ignore chunks you're not prepared to deal with. Although a waveform audio file requires "fmt" and "data" sub-chunks (in that order), it may contain other sub-chunks as well. In particular, a waveform audio file may include a sub-chunk labeled "INFO", and sub-sub-chunks within that sub-chunk that provide information about the waveform audio file.

The table in Figure 2 shows a possible INFO sub-chunk that could appear in a waveform audio file. This sub-chunk contains three sub-sub-chunks with the chunk labels "INAM" (name), "ICOP" (copyright), and "ICRD" (creation date).

### AN INFORMATION SUB-CHUNK

| Bytes | Data                                |
|-------|-------------------------------------|
| 4     | "INFO"                              |
| 4     | 80                                  |
| 4     | "INAM"                              |
| 4     | 12                                  |
| 12    | "Audio Logo\0\0"                    |
| 4     | "ICOP"                              |
| 4     | 32                                  |
| 32    | "Copyright 1991, Charles Petzold\0" |
| 4     | "ICRD"                              |
| 4     | 12                                  |
| 12    | "1991-10-30\0\0"                    |

Figure 2: An information sub-chunk like this could appear in any waveform audio file.

Similar information sub-chunks could appear in other RIFF files. This sub-chunk could appear before the format sub-chunk, between the format sub-chunk and data sub-chunk, or after the data sub-chunk. And

One of the rules for  
reading tagged files  
is to ignore chunks  
you're not prepared  
to deal with.

others could be in there as well.

So, if you need to dig data out of a waveform audio file, skip any sub-chunks you don't recognize or you're not prepared to deal with. This is very easy because

the size of the sub-chunk follows the chunk identifier.

## SOUND NAMES

Waveform files can be associated with "sound names," which are entries in the "[sounds]" section of the WIN.INI file in an installed version of Multimedia Windows. These sound names can be used with MCI and with the sndPlaySound function. (I'll discuss this in detail in just a moment.)

The entries in the "[sounds]" section of WIN.INI have the format

SoundName=FileName

For example, you'll find two entries that look something like this:

SystemStart=c:\mmwin\mdata\water.wav  
SystemExit=c:\mmwin\mdata\bells.wav

These are the sound files that are played when you start Multimedia Windows and when you exit it. You'll also find the following entries:

SystemDefault=  
SystemAsterisk=  
SystemExclamation=  
SystemHand=  
SystemQuestion=

with other .WAV files following the equal signs. These are used in connection with the MessageBeep function, which I'll describe shortly.

The Multimedia Clock program uses the "[sounds]" section of WIN.INI for storing .WAV filenames that the program uses to chime and sound an alarm. You can add new sound names—or change the filenames associated with existing sound

### THE .WAV FILE FORMAT

| Offset | Bytes | Data                                    |
|--------|-------|-----------------------------------------|
| 0000   | 4     | "RIFF"                                  |
| 0004   | 4     | size of waveform chunk (file size - 8)  |
| 0008   | 4     | "WAVE"                                  |
| 000C   | 4     | "fmt "                                  |
| 0010   | 4     | size of format chunk (16 bytes)         |
| 0014   | 2     | pcm.wf.wFormatTag = WAVE_FORMAT_PCM = 1 |
| 0016   | 2     | pcm.wf.nChannels                        |
| 0018   | 4     | pcm.wf.nSamplesPerSec                   |
| 001C   | 4     | pcm.wf.nAvgBytesPerSec                  |
| 0020   | 2     | pcm.wf.nBlockAlign                      |
| 0022   | 2     | pcm.wBitsPerSample                      |
| 0024   | 4     | "data"                                  |
| 0028   | 4     | size of waveform data                   |
| 002C   |       | waveform data                           |

Figure 1: The waveform audio file format is an example of a more extensive format known as RIFF (Resource Interchange File Format): the all-encompassing format for Multimedia Windows data files.



## *PC Learning Labs Book/Disk Learning System*

# It's Lab Researched, Classroom Tested, And The Smartest Way To Learn.



ISBN 1-56276-034-3  
\$22.95

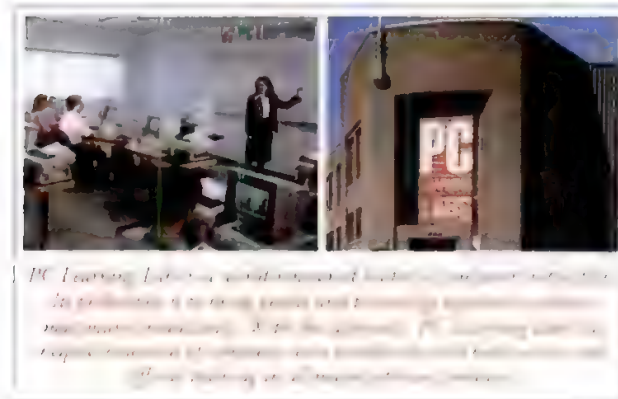
ISBN 1-56276-032-7  
\$22.95

ISBN 1-56276-033-5  
\$22.95

The PC Learning Labs book/disk learning system is the product of years of research into how people best learn to use computers. The learning techniques in these book/disk packages have been tested on thousands of students in the classrooms at PC Learning Labs. Now, for the first time

ever, these proven classroom training techniques are available to you on a self-study basis.

Beginning with *PC Learning Labs Teaches WordPerfect 5.1*, *PC Learning Labs Teaches Excel 3.0*, and *PC Learning Labs Teaches 1-2-3 Release 2.3*, this unique book/disk learning system brings years of classroom training experience to you, allowing you to learn at your own pace.



Our extensive research and testing ensures that the information is accurate and presented in a way that allows you to learn quickly and effectively. If you want the smartest way to learn, look for the book/disk learning system from PC Learning Labs.



© 1992 Ziff-Davis Press

1002

Available at your nearest



store. For the nearest location, call 1-800-328-4646.

CIRCLE 350 ON READER SERVICE CARD

## PROGRAMMING ENVIRONMENTS

names—by invoking the Sound option in the Multimedia Windows Control Panel. A program can access the filename associated with a sound name or add new entries using the standard `GetProfileString` and `WriteProfileString` functions.

### THE SNDPLAYSOUND FUNCTION

The simplest function that can be used to play waveform audio files is probably the `sndPlaySound` function, which has the following syntax:

```
BOOL sndPlaySound (lpstrSound,
wFlags)
```

This is the only function in the multimedia extensions that has the "snd" prefix. The first parameter is assumed to be a sound name listed in the "[sounds]" section of `WIN.INI`. If a sound name can't be found, then it's assumed to be a waveform audio filename. If the file can't be found, the function plays the waveform audio file associated with the `SystemDefault` sound name. In any case, the waveform audio file must fit in available memory. The `sndPlaySound` function returns `FALSE` if there's no `SystemDefault` entry or if the file associated with `SystemDefault` can't be found.

Six flags may be specified in the second parameter. The default is `SND_SYNC` (equal to 0), which means that the function doesn't return until the sound is finished playing. Alternatively, you can specify `SND_ASYNC` to play the sound asynchronously. In this case, the function returns immediately and the sound plays in the background. If you want to stop a sound that `sndPlaySound` is currently playing, you can call

```
sndPlaySound (NULL, 0) ;
```

If you use the `SND_ASYNC` flag, you can also include the `SND_LOOP` flag to play the sound over and over again. You stop the loop by calling `sndPlaySound` with a first parameter of `NULL`.

Normally `sndPlaySound` plays a waveform audio file, but if you use the `SND_MEMORY` flag, then the first parameter to `sndPlaySound` is assumed to be a pointer to a memory block containing a memory image of a waveform file. This makes it very easy to include .WAV waveform files as programmer-defined resources in your program. You use `LoadResource` and `LockResource` to get a pointer to the memory block containing

### THE MESSAGEBEEP PARAMETER

| wType              | Sound                     |
|--------------------|---------------------------|
| -----              | -----                     |
| -1                 | The PC beep               |
| 0                  | "SystemDefault" sound     |
| MB_ICONASTERISK    | "SystemAsterisk" sound    |
| MB_ICONEXCLAMATION | "SystemExclamation" sound |
| MB_ICONHAND        | "SystemHand" sound        |
| MB_ICONQUESTION    | "SystemQuestion" sound    |

**Figure 3:** In non-multimedia versions of Windows the `wType` parameter is not used. Here's how it's used in Multimedia Windows.

the file, and simply pass that pointer to `sndPlaySound` with the `SND_MEMORY` flag.

The two additional flags are `SND_NODEFAULT` and `SND_NOSTOP`. `SND_NODEFAULT` prevents the function from playing the default sound if the requested sound can't be found. The `SND_NOSTOP` flag causes the function to return `FALSE` if another sound is currently playing.

Using the  
MessageBeep function  
is the easiest way to  
make your Windows  
programs "multimedia  
aware" without adding  
specific multimedia  
calls.

### THE NEW MESSAGEBEEP FUNCTION

`MessageBeep` has been in Windows since Version 1.0, but it was always defined a little peculiarly. The syntax is

```
void MessageBeep (wType) ;
```

In normal (non-multimedia) versions of Windows the `wType` parameter is not used and "should be set to zero," according to the *Microsoft Windows Programmer's Reference*. (Actually the `wType` parameter is ignored, so you can really set it to any-

thing.) In Multimedia Windows, the `wType` parameter takes on new meaning, as shown in Figure 3.

Notice that the `wType` values beginning with the prefix `MB` are the constants used in the `MessageBox` function to specify the type of icon displayed. Using the `MessageBeep` function is the easiest way to make your existing Windows programs "multimedia-aware" without adding specific multimedia function calls. Generally you use `MessageBeep` prior to making a `MessageBox` call. Simply pass the same parameter to `MessageBeep` that you use to specify the icon in `MessageBox`, like this:

```
MessageBeep (MB_ICONASTERISK) ;
MessageBox (hwnd, "File Not
Found!", NULL, MB_OK |
MB_ICONASTERISK) ;
```

Be sure to call `MessageBeep` before `MessageBox`, because `MessageBox` doesn't return until the user terminates the message box display.

Under non-multimedia versions of Windows, `MessageBeep` simply beeps the PC speaker regardless of the parameter. With the Multimedia Extensions installed, `MessageBeep` plays the user-defined sound file. Because many existing programs simply call `MessageBeep` with a zero parameter, you'll probably want to define your `SystemDefault` sound to be something short and simple.

You can have fun with these sound names. I've recorded my voice in sound files and set the `SystemAsterisk`, `SystemExclamation`, `SystemHand`, and `SystemQuestion` sounds to files containing the spoken words "Hey," "Whoa," "Stop," and "Huh?" Interestingly enough, it seems as if the ear can respond quicker to these phrases than the eye in identifying the corresponding icons. ■



# The World's Top-Rated Illustration Software Is Getting Some Impressive Letters.



## Now Adobe type-handling software and 180 Type 1 fonts are integrated *free* into Micrografx Designer!

What do you get when you cross the world's most powerful PC illustration software with the ultimate type-handling software?

You get lots of attention.

That's because there's never been anything like the new Micrografx Designer.™ We've seamlessly integrated Adobe Type Manager, *plus* Adobe TypeAlign, *plus* 180 Type 1 fonts into Designer. *That's a value of over \$5,000 – free!*

Now you can bring professional-looking illustration and type to everything you do. From technical drawings to transparencies, layouts to logos. As well as to PageMaker, Word for Windows, Excel and other Windows programs.

Besides choosing from a huge selection of fonts in any

size, you'll be able to add special effects like perspective, shadows and rotation. Do your own kerning and leading. Or use Designer's powerful drawing tools to alter your type at will.

Here's what people were saying about Designer even *before* our Adobe upgrade:

*"Designer is perhaps the most sophisticated of all the illustration packages."*

PC Magazine, Editor's Choice (3 consecutive years)

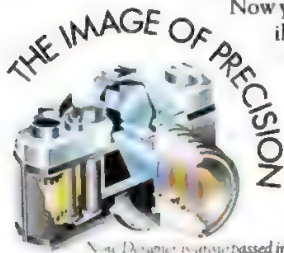
*"State-of-the-art features, good performance and unmatched ease of learning and use in a sophisticated package."* Software Digest, ★★★★★ (highest rating)

So why just get by when you can get noticed with Designer?

Call to order today! Registered Designer 3.X users call for your \$99.95 upgrade (\$149.95 for earlier versions).

**60-day money-back guarantee!**

**1-800-755-5940**



*Now Designer is unsurpassed in both illustration and type handling.*

**M I C R O G R A F X ®**

Micrografx, Inc. 1303 Arapaho, Richardson, TX 75081 (214) 234-1769. Micrografx has offices in Los Angeles, Paris, London, Munich, Sydney and Copenhagen. Copyright © 1991, Micrografx, Inc. All rights reserved. Micrografx is a registered trademark and Micrografx Designer is a trademark of Micrografx, Inc. All other products are trademarks of their respective owners. Designer system requirements: 286 (386 recommended) IBM PC or compatible, or PS/2. 1 MB RAM (2 MB RAM recommended). 20 MB (or larger) hard disk. Windows 3.0, DOS 3.1 (or higher). Mouse or digitizing pad. Windows-compatible monitor.

See gorgeous color.

Print gorgeous color.



If you've ever wished you could afford to print in vivid color, the new Canon Color Bubble Jet™ printers are for you.

The first thing you'll notice is the brilliant, rich color. That's because both the BJC-800 and the BJC-820 print up to 360 dpi using four snap-in ink cartridges: black, cyan, magenta, and yellow. So you get true black and richer darker shades.

You'll also admire these printers' versatility. They print on virtually any size plain paper up to 11" by 17", on transparencies and envelopes.

Now you can be as creative as you want, preparing stunning presentations, graphics, even posters, right in your office. You'll be able to see results and make changes immediately, which saves time and gives you more control.

All these advantages are yours whether you use an IBM® PC or a Macintosh®, because the BJC-800 has a parallel interface and the BJC-820 has a SCSI interface.

You'll even be impressed with the cost. Both printers are a lot less than you'd expect, and the cost per page is remarkably low when compared with most other color printers.

Simply call 1 (800) 848-4123, and see how easily you can afford to improve your image.



**Canon**  
COLOR BUBBLE JET PRINTERS  
BJC-800/BJC-820

Canon® and BJ® are registered trademarks and Bubble Jet is a trademark of Canon Inc. Macintosh® is a registered trademark of Apple Computer, Inc. IBM® is a registered trademark of International Business Machines Corp. The Color Bubble Jet printers will be available the first quarter of 1992. © 1991 Canon U.S.A., Inc.

CIRCLE 187 ON READER SERVICE CARD



by  
Sal Ricciardi

# Databases

## ANIMATED FRAMES

User-defined functions are a powerful *Clipper* feature, but they have more uses than just letting you write routines to calculate values. The routine shown in Figure 1 is ideal for creating an eye-catching message. It creates a moving marquee, with variable size and speed. It waits for a keypress and returns the `INKEY()` code to the calling program.

The routine, named `FRAME`, is called with five parameters. The first four numeric values are the standard `row1, col1, row2, col2` coordinates for the frame. The fifth value is the speed of the frame, with a



lower value producing a faster-moving frame. You can adapt the routine to display different frame types by using the `@..BOX` command to draw the frame. For example, for a different effect, replace the two lines that read

```
@ ulrow, ulcol TO  
lrrow, lrcol DOUBLE
```

with the following:

```
@ ulrow, ulcol,  
lrrow, lrcol BOX  
REPLICATE(CHR(219),8)
```

By changing the character code in the `BOX` statement (219), you can create a variety of frame styles.

Peter M. L. Lottrup  
Buenos Aires, Argentina

**FRAME FUNCTION**

```
*****
* FRAME function - Display a box with flashing borders.  Clipper 5.01
* Located in MRQUEE.ZIP on PC-MagNet
*****
FUNCTION FRAME
PARAMETER ulrow, ulcol, lrrow, lrcol, speed
PRIVATE i, x, scr1, scr2, oldc
oldc = SETCURSOR(0)          ** Save and set cursor
x = 0
@ ulrow, ulcol TO lrrow, lrcol DOUBLE
FOR I = ulcol + 2 TO lrcol - 1 STEP 3
  @ ulrow, I SAY ' '
  @ lrrow, I SAY ' '
NEXT I
FOR I = ulrow TO lrrow STEP 2
  @ I, ulcol SAY ' '
  @ I, lrcol SAY ' '
NEXT I
SCR1 = SAVESCREEN( ulrow, ulcol, lrrow, lrcol)
@ ulrow, ulcol TO lrrow, lrcol DOUBLE
FOR I = ulcol + 1 TO lrcol - 1 STEP 3
  @ ulrow, I SAY ' '
  @ lrrow, I SAY ' '
NEXT I
FOR I = ulrow + 1 TO lrrow - 1 STEP 2
  @ I, ulcol SAY ' '
  @ I, lrcol SAY ' '
NEXT I
SCR2 = SAVESCREEN( ulrow, ulcol, lrrow, lrcol)
DO WHILE .T.
  x = INKEY()
  IF x <> 0          ** If any key was pressed
    EXIT
  ENDIF
  DELAY(speed)      ** Delay
  RESTSCREEN( ulrow, ulcol, lrrow, lrcol, scr1)
  DELAY(speed)      ** Delay
  RESTSCREEN( ulrow, ulcol, lrrow, lrcol, scr2)
ENDDO
SETCURSOR(oldc)     ** Restore cursor
RETURN x
```

**Figure 1:** The `FRAME()` function lets you create a moving frame around a display region to draw attention to your text. You can alter the speed and style of the frame.

**PC** I changed the `FRAME()` function so that it saves the cursor on entry and restores it before returning. I also modified it to make use of the processor-independent `DELAY()` function published in *Databases* in the November 26, 1991, issue. To make the best use of the function, first fill the area you wish to frame with whatever text you desire and then call the `FRAME()` function.

To produce an animated-frame box, I used the following:

```
oclr = SETCOLOR("B/W")
@ 9,26 CLEAR TO 13,53
@11,30 SAY
'Moving Frame Example'
x = FRAME(9, 26, 13, 53, 2)
```

The speed parameter (2) is used for `DELAY()` and represents timer ticks in units of  $1/18$  second. Increasing this number will produce a slower-moving frame.

## LET US HEAR FROM YOU

Share your database experience, tips, and techniques; we'll pay you \$50 for any submission we print. Mail your submission on-disk, accompanied by a printout, to *Databases*, *PC Magazine*, One Park Avenue, New York, NY 10016, or upload it to PC MagNet (see page 10 for access instructions). We regret that we are unable to acknowledge submissions or answer questions individually. ■

# Project Scheduler 5™

The #1 power planner  
the competition  
didn't plan on.

REPORT CARD

INFO  
WORLD

Mainstream Project Management Software

|                                | (InfoWorld weightings) | Harvard Project Manager<br>Version 3.02 | Instaplan 5000<br>Version 2.0 | Microsoft Project for Windows<br>Version 1.0 | Project Scheduler 5<br>Version 1.0 | Superproject Expert<br>Version 1.1 | Time Line<br>Version 4.0 |
|--------------------------------|------------------------|-----------------------------------------|-------------------------------|----------------------------------------------|------------------------------------|------------------------------------|--------------------------|
| Price                          |                        | \$895                                   | \$549                         | \$695                                        | \$695                              | Free                               | \$250                    |
| Performance                    |                        |                                         |                               |                                              |                                    |                                    |                          |
| Features and flexibility       | (175)                  | Satisfactory                            | Good                          | Very Good                                    | Excellent                          | Very Good                          | Very Good                |
| Rescheduling/resource leveling | (100)                  | Satisfactory                            | Satisfactory                  | Good                                         | Excellent                          | Very Good                          | Very Good                |
| Speed                          | (75)                   | Satisfactory                            | Very Good                     | Excellent                                    | Very Good                          | Very Good                          | Satisfactory             |
| Reporting                      | (100)                  | Good                                    | Good                          | Good                                         | Very Good                          | Very Good                          | Very Good                |
| Documentation                  | (75)                   | Very Good                               | Good                          | Very Good                                    | Very Good                          | Good                               | Very Good                |
| Ease of learning               | (100)                  | Very Good                               | Very Good                     | Very Good                                    | Very Good                          | Good                               | Very Good                |
| Ease of use                    | (125)                  | Good                                    | Good                          | Very Good                                    | Excellent                          | Good                               | Good                     |
| Error handling                 | (75)                   | Good                                    | Good                          | Satisfactory                                 | Very Good                          | Good                               | Very Good                |
| Support                        |                        |                                         |                               |                                              |                                    |                                    |                          |
| Support policies               | (50)                   | Good                                    | Good                          | Very Good                                    | Good                               | Good                               | Very Good                |
| Technical support              | (50)                   | Very Good                               | Very Good                     | Satisfactory                                 | Excellent                          | Satisfactory                       | Very Good                |
| Value                          | (75)                   | Satisfactory                            | Good                          | Very Good                                    | Excellent                          | Very Good                          | Very Good                |
| Final scores                   |                        | 6.0                                     | 6.4                           | 7.1                                          | 8.7                                | 6.8                                | 7.1                      |

Source: InfoWorld, November 26, 1990

See how Project Scheduler 5  
fits into your plans. Call or write:

**415/570-7700**

393 Vintage Park Drive, Suite 140  
Foster City, CA 94404

**Scitor**  
Corporation



# Languages

## CHECKING PRINTER STATUS

The Tutor column, May 29, 1990, discussed how to determine whether the printer was ready. That discussion provided an approach that showed whether the printer was powered on.

But a user might also want to know whether the printer is ready and selected. My PRREADY.C program (Figure 1) shows you how to accomplish this, and lets you do so for LPT 1, 2, or 3.

Dean A. Fields  
Clay, New York



A better way to check printer status in C is using interrupt 17h, which can return up to six different pieces of printer status information about a specific printer. So I revised Mr. Fields' printer status function in PRREADY.C to return that information, too.

The resulting PRREADY program checks for a valid printer number (1 through 3) as a command line argument, and then calls the printer status function, `printer_status`. This function returns a single byte that contains the printer

- **CHECKING PRINTER STATUS: PRREADY.C** determines if your printer is ready and selected.
- **HOTKEY MENUS IN QUICKBASIC:** This subroutine gives you an easy way to add a highlight bar menu to your BASIC programs.

status codes. Interrupt 17h can set up to six different bits in this byte to reflect Time Out, I/O Error, Selected-DeSelected, Out of Paper, Acknowledgment, and Not Busy conditions. The program uses a mask, 0xF9, to see if any of these bits have been set, and uses each bit to access and display the corresponding status condition. Unfortunately, because there is only limited consistency in what printers return to the `printer_status` call,

this may not work on all printers.

Because INT 17h is implemented in the BIOS, there's no guarantee that you'll get exactly the same results using PRREADY on machines with different BIOSes. However, PRREADY should give you identical results on machines that use the same BIOS.

To use the PRREADY program, simply enter `PRREADY <num>` where *num* is a value from 1 to 3. For example, if the printer on LPT1 is powered on and available, `PRREADY 1` will produce

Printer 1 status: Selected Not Busy

You can compile PRREADY.C with the following line:

`BCCX prready.c`

for Borland C++ 2.0, or use

`CL /W3 prready.c`

for Microsoft C 5.1 or 6.0A.

—Richard Hale Shaw

### PRREADY.C

```
// prready.c - check printer and return TRUE if ready else FALSE
#include<dos.h> // required for prt_ready function
#include<stdio.h> // not needed for prt_ready function
#include<stdlib.h>

unsigned char printer_status(int prt);

char *printerStatus[] = // Printer Status Bits:
{
    "Time Out",      // 0
    "",              // 1 - (Unused)
    "",              // 2 - (Unused)
    "I/O Error",     // 3
    "Selected",      // 4
    "Out of Paper",  // 5
    "Acknowledged",  // 6
    "Not Busy"       // 7
};

void main(int argc, char **argv)
{
    unsigned char status;
    int prnterno, i;

    prnterno = atoi(argv[1]);

    if((argc != 2) || (prnterno < 1) || (prnterno > 3))
    {
        printf("Usage: PRREADY <prnternumber (1-3)>\n");
        exit(1);
    }

    status = printer_status(prnterno);
    printf("Printer %d status: ", prnterno);
```

### COMPLETE LISTING

```
if(!(status & 0xF9))
    printf("not available");
else
{
    for( i = 0; i < 8; i++, status >>= 1)
    {
        if(i == 1)
        {
            status >>= 1;
            i++;
            continue;
        }
        if(status & 0x01)
            printf("%s ", printerStatus[i]);
        if(i == 7 && (i < status))
            printf("Busy");
    }
}

// prt should be 1, 2, or 3 depending on printer to be checked
unsigned char printer_status(int prt)
{
    union REGS regs;
    regs.h.ah = 2; // request printer status
    regs.x.dx = prt-1; // printer (0-2)
    int86(0x17, &regs, &regs);

    // if printer is ready status should be 0x90: Powered on,
    // Selected, Not Busy
    return regs.h.ah;
}
```

Figure 1: This program, PRREADY.C, will determine if your printer is ready and selected.

## COMPLETE LISTING

```

S = INSTR(UCASE$(Option$(Selection)), A$)
IF B THEN
  COLOR HotLetter, MiLightBG
  LOCATE Row + Selection - 1, Column + B
  PRINT MID$(Option$(Selection), B, 1)
END IF
IF Letter THEN EXIT DO
DO
  TS = INKEY$
  LOOP UNTIL LEN(TS)
  IF ASC(TS) = 8 THEN 'Extended key
    T = -ASC(RIGHT$(TS, 1))
  ELSE 'Regular key
    T = ASC(TS)
  END IF
  Last = T
  IF T = 13 OR T = 27 THEN EXIT SUB

  S = (T = 13) OR (T = 27) 'Enter or Escape
  S = S OR (T = -72) OR (T = -88) 'Up or Down
  S = S OR (T = -71) OR (T = -79) 'Home or End
  IF T > 8 AND T <= 45 AND T <= 43 THEN 'Discard plus and minus
    Letter = INSTR(HotKeys$, UCASE$(TS))
  END IF
  IF HOT THEN
    IF MID$(HotKey$, Selection, 1) = "+" AND T = 13 THEN S = 8
  END IF
  LOOP UNTIL S OR Letter
END IF

COLOR FG, BG
LOCATE Row + Selection - 1, Column
PRINT " ", Option$(Selection); TAB(Column + LMax);
IF HOT THEN
  AS = MID$(HotKeys$, Selection, 1)
  S = INSTR(UCASE$(Option$(Selection)), AS)
  IF B THEN
    COLOR HotLetter, BG
    LOCATE Row + Selection - 1, Column + B
    PRINT MID$(Option$(Selection), B, 1)
  END IF
END IF

SELECT CASE T
CASE -71 'Home
  Selection = 1
CASE -79 'End
  Selection = NumOpts
CASE -72
  Selection = Selection - 1 'Up arrow
  IF Selection = 8 THEN Selection = NumOpts
  IF MID$(Option$(Selection), 2, 1) = "-" THEN
    Selection = Selection - 1
  END IF
CASE -88 'Down arrow
  Selection = Selection + 1
  IF Selection > NumOpts THEN Selection = 1
  IF Option$(Selection) = "-" THEN
    Selection = Selection + 1
  END IF
CASE ELSE
  Selection = Letter
END SELECT
LOOP

```



## HOTKEY MENUS IN QUICKBASIC

The hotkey string is defined with one character for each element in the choice array, to identify which character will be

Eduardo Ballesteros  
Guadalajara, Mexico



**MENU** subroutine to programs of your own, you should be sure to include these **CONST** definitions in the main portion of the **MENU.BAS** module file.

## SPEAK YOUR LANGUAGE

Share your knowledge of BASIC, C, Pascal, and assembly with Languages readers; we'll pay you \$50 for any tip we print. Please send a disk along with a printout. Mail your contribution to Languages, *PC Magazine*, One Park Avenue, New York, NY 10016, or upload it to PC MagNet (see page 10 for access instructions). We regret that we are unable to acknowledge submissions or answer letters individually.



# "PREMIER gives us top response!"

"PC Magazine's PREMIER gives us top response by far over any other industry periodical. We know, because our salespeople ask for lead sources. Even if you're a small company, you can look just as big as the big guys in PREMIER. And if you're already large — try, stay with PREMIER and just keep generating those leads!"

Charles Frank

Talking Technology, Inc.

**BLAST YOUR MESSAGE THRU!**

**POWER**

Voice Messaging • Call Processing  
AudioText • Telemarketing  
Order Processing • Call Distribution

Powerline transforms your computer (PC) AT 386 into a multi-line voice processing command center. It intelligently processes your sales inquiries and messages in the background. Give your computer some punch! Hardware: software: cables: speaker. 2 year warranty.

Single Line displays \$295  
Multi-Line \$395

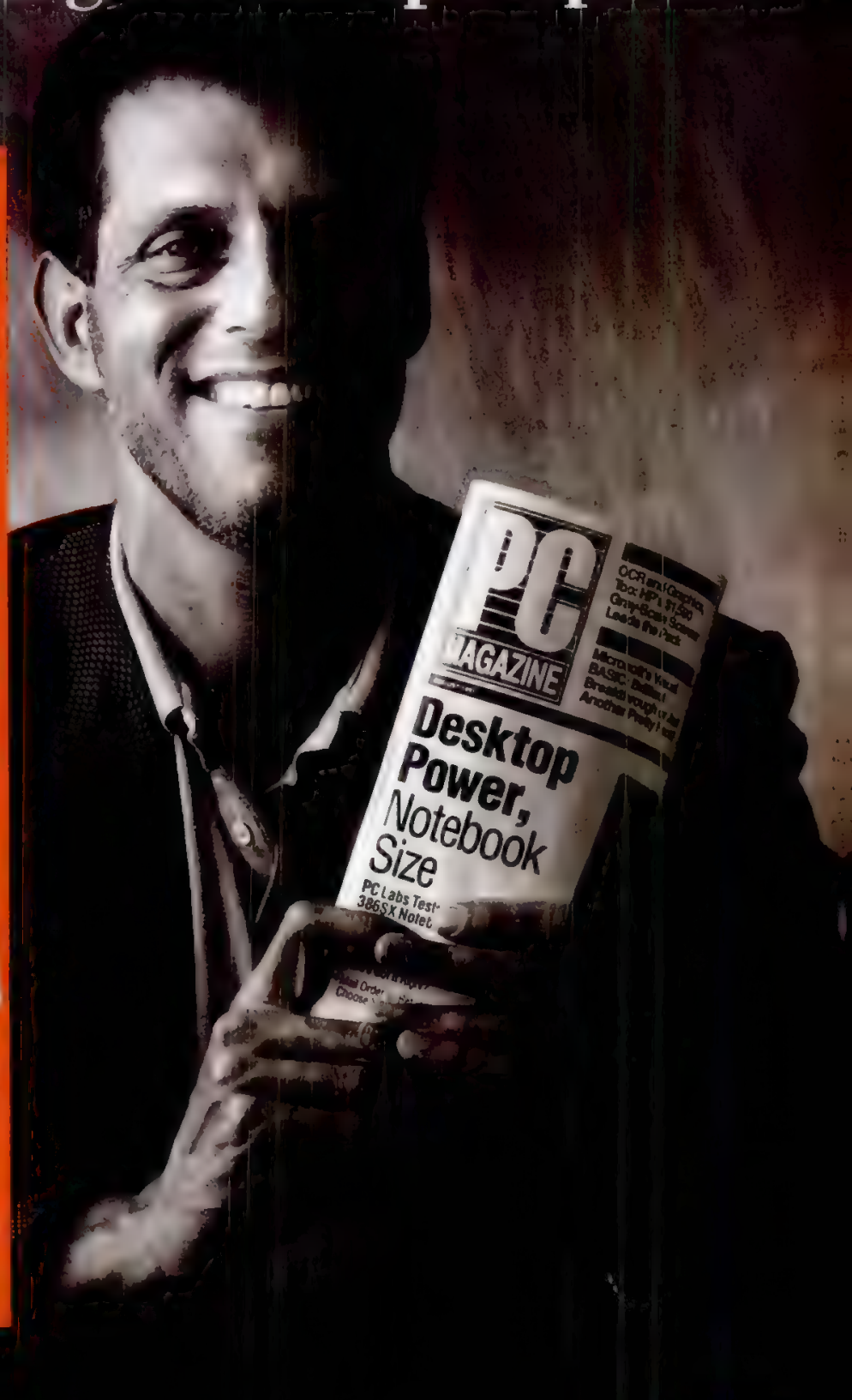
(415) 522-3800  
FAX (415) 522-5516

For Information Or Sales Call

TALKING TECHNOLOGY, INC.  
1125 AT JANTIC AVE. • ALAMEDA, CA 94501

TTI

PREMIER offers the power of full-color advertising by two of the most attractive ad firms. When you're ready to advertise to the largest group of PC buyers in the industry, you're ready for PC Magazine PREMIER.



It's here...

# PREMIER

1-800-825-4237





# We take pride in taking your call.



## DUSTIN DELIVERS!

### ACCOUNTING/FINANCE

|                          |     |
|--------------------------|-----|
| ACC PAC BPI              | 255 |
| DAC Accounting           | 95  |
| DAC Bonus Pack           | 139 |
| Managing Your Money      | 135 |
| Master Accounting        | 99  |
| Microsoft Money          | 55  |
| Moneycounts              | 35  |
| One Write + Complete     | 179 |
| Paccioli                 | 39  |
| Peachtree III            | 159 |
| Peachtree III w/DQ       | 235 |
| Quicken 5.0              | 49  |
| Quicken Windows          | 49  |
| Timeslips III            | 205 |
| Turbo Tax                | 55  |
| Turbo Tax Head Start '91 | 55  |
| Winvoice                 | 175 |

### BOOKS

|                         |     |
|-------------------------|-----|
| Borland C++             | 325 |
| Objectvision            | 99  |
| Paradox 3.5             | 529 |
| Paradox Engine          | 99  |
| Paradox Multipak        | 669 |
| Paradox Upgrade         | 159 |
| Quattro Pro 3.0         | 329 |
| Quattro Pro 3.0 Upgrade | 129 |
| Reflex 2.0              | 179 |
| Sideluck 2.0            | 65  |
| Sprint                  | 145 |
| Turbo C++ 2nd Edition   | 75  |
| Turbo Debugger & Tools  | 109 |
| Turbo Pascal 6.0        | 109 |
| Turbo Pascal Windows    | 169 |

### BUSINESS GRAPHICS

|                                            |     |
|--------------------------------------------|-----|
| 3D Charts To Go                            | 65  |
| ABC Flowcharting                           | 189 |
| Calendar Creator Plus                      | 55  |
| Chansma 2.1                                | 345 |
| Dan Bricklins Demo II                      | 179 |
| Draw Perfect                               | 285 |
| Easy Flow V7.0                             | 169 |
| Flowcharting III                           | 149 |
| Form Filler                                | 95  |
| Form Tool Gold 3.0                         | 65  |
| Freelance Graphics                         | 349 |
| Freelance Graphics For Windows             | 349 |
| Freelance Graphics For Competitive Upgrade | 99  |
| Graph in the Box 2.2                       | 79  |
| Harvard Graphics 3.0                       | 409 |
| Hijaak                                     | 109 |
| Hotshot Graphics                           | 185 |
| Impress 2L                                 | 85  |
| Inset + Hijaak                             | 149 |
| Labels Unlimited                           | 65  |
| ORG Plus Advanced                          | 69  |
| Perform Professional                       | 185 |
| Presentation Team 2.0                      | 339 |
| Storyboard Live                            | 289 |
| Super Cartridge 3                          | 309 |

### CAD/DRAFTING

|                    |     |
|--------------------|-----|
| 3D Drafting        | 219 |
| Autosketch 3.0     | 159 |
| Design CAD 5.0     | 185 |
| Design CAD 5.0     | 209 |
| Drafix For Windows | 445 |
| Drafix Ultra       | 259 |
| Generic CADD 5.0   | 299 |
| TurboCAD           | 85  |

### COMMUNICATION/NETWORKING

|                   |     |
|-------------------|-----|
| BiModem           | 55  |
| Carbon Copy + 6.0 | 119 |

### CO Session Windows

|                        |     |
|------------------------|-----|
| Crosstalk Communicator | 65  |
| Crosstalk Mk IV        | 145 |
| Crosstalk Windows      | 129 |
| Desklink               | 109 |
| Dynacom Asynchronous   | 159 |
| Fast Lynx              | 85  |
| Laplink III            | 95  |
| PC Anywhere IV         | 109 |
| Procomm Plus 2.0       | 75  |
| Reflections 4+         | 289 |
| Smartcom Exec          | 79  |
| Smartcom III           | 55  |
| Smartterm 240          | 219 |
| Softterm PC            | 129 |
| WinConnect             | 69  |

### DATABASE

|                      |     |
|----------------------|-----|
| Access SQL           | 429 |
| Ask Sam 5.0          | 229 |
| Buz*Base Personal    | 49  |
| Business Contacts    | 45  |
| Clarion Personal     | 55  |
| Clarion Professional | 489 |
| Clipper 5.01         | 529 |
| Codebase IV          | 265 |
| Data Perfect 2.2     | 229 |
| DB Fast Windows      | 295 |
| DBase IV             | 519 |
| DBase IV Developers  | 869 |
| DBXL                 | 149 |
| Foxbase +            | 199 |
| Foxbase + 386        | 305 |
| Foxbase + Lan        | 305 |
| Foxbase +            | 349 |
| Lan Runtime          | 485 |
| Foxpro 2.0           | 789 |
| Foxpro 2.0 LAN       | 315 |
| Foxpro 2.0 Dist Kit  | 159 |
| Paradox II           | 99  |
| Paradox Engine       | 99  |
| PC File 6.0          | 89  |
| Personal R/Base      | 105 |
| Q & A 4.0            | 269 |
| Quicksilver          | 349 |
| R Base 3.1           | 479 |
| R&R Report Writer    | 159 |
| SGO Foxbase          | 659 |
| SQL Windows          | 899 |
| Superbase 4          | 439 |
| Thinix               | 319 |
| WindowBase           | 149 |

### DESKTOP PUBLISHING

|                                 |      |
|---------------------------------|------|
| Adobe Fonts                     | Call |
| Adobe Illustrator               | 319  |
| Adobe Plus Pak                  | 129  |
| Adobe Streamline                | 249  |
| Adobe TypeAlign                 | 69   |
| Adobe Type Manager              | 69   |
| Adobe Typesets 1.2.3            | Call |
| Artline 2.0                     | 389  |
| Catchword                       | 149  |
| Corel Draw 2.0                  | 389  |
| Deluxe Paint II Enhanced        | 89   |
| Designer                        | 475  |
| Express Publisher               | 105  |
| Facelift                        | 89   |
| First Publisher                 | 105  |
| Fontasy 3                       | 89   |
| Freedom Of The Press            | 259  |
| Graphics Composer               | 285  |
| Graphics Editor                 | 395  |
| Grasp 4.0                       | 205  |
| Image-In-Color                  | 469  |
| Microsoft Publisher For Windows | 139  |
| Omnipage 386 Windows            | 469  |

### Pagemaker 4.0

|                         |      |
|-------------------------|------|
| PC Paintbrush IV +      | 519  |
| Pizzaz +                | 125  |
| Printmaster Plus        | 75   |
| Printshop               | 45   |
| Publish It 2.0          | 149  |
| Publishers Type Foundry | 319  |
| Readright Windows       | 319  |
| Show Partner F/X        | 229  |
| Soft Type               | 125  |
| The Animator            | 309  |
| Ultra Script PC Plus    | 259  |
| Ventura Gold 3.0        | 499  |
| Windows Draw            | Call |

### EDUCATION TRAINING

|                   |    |
|-------------------|----|
| French Assistant  | 49 |
| German Assistant  | 49 |
| Italian Assistant | 49 |
| Learning DOS      | 45 |
| Learning German   | 95 |
| Learning Spanish  | 95 |
| PC Bible Study    | 89 |
| Spanish Assistant | 49 |
| Teach Yourself    | 39 |
| Windows 3.0       | 39 |
| Where is Carmen?  | 39 |

### HARDWARE

|                     |      |
|---------------------|------|
| AC Datalink         | 309  |
| Hayes ESP PS/2      | 265  |
| Hayes ESP A/Xi      | 229  |
| Okidata Printers    | Call |
| Optima 96 V32       | 505  |
| Pocket Edition 2400 | 135  |
| Toshiba Laptops     | Call |

### INFORMATION/PROJECT MANAGEMENT

|                         |      |
|-------------------------|------|
| ACT                     | 235  |
| Address Book Plus       | 59   |
| Agenda 2.0              | 305  |
| BCIM                    | 49   |
| BCIM For Windows        | 75   |
| Current                 | 235  |
| Desktop Set 3           | 95   |
| First ACT               | Call |
| Grandview               | 205  |
| Harvard Project Manager | 459  |
| Idea Fisher             | 359  |
| Info Select 2.0         | 99   |
| Maxlink                 | 55   |
| On Target               | 275  |
| Plan Perfect            | 245  |
| Project Scheduler V     | 495  |
| SideKick 2.0            | 65   |
| Timeline 5.0            | 465  |
| Who-What-When           | 185  |
| WP Office 5 Pack        | 309  |

### INTEGRATED

|                             |     |
|-----------------------------|-----|
| First Choice                | 105 |
| Framework III               | 465 |
| Lotus Works                 | 99  |
| Microsoft Works For Windows | 139 |
| Open Access III             | 409 |
| Smartware II                | 469 |
| Smart System Xenix          | 919 |
| Symphony 2.2                | 525 |
| Word Perfect Office         | 95  |

### KENSLINGTON

|                |     |
|----------------|-----|
| Expert Mouse   | 109 |
| Keyboard Shelf | 55  |
| Masterpiece+   | 115 |

### MATHEMATICAL

|        |     |
|--------|-----|
| Derive | 159 |
|--------|-----|

### Mathematica 386 2.0

|                     |     |
|---------------------|-----|
| Mathematica 386/387 | 875 |
| Mathcad Windows     | 789 |
| Math Type PC        | 319 |
| Math Type PC        | 175 |
| SPSS/PC +           | 179 |
| Statgraphics 5.0    | 635 |
| Sigma Plot          | 479 |
| Statist Dual        | 755 |
| Plot It             | 359 |

### MICROSOFT

|                        |     |
|------------------------|-----|
| MS Basic 7.1           | 339 |
| MS C Compiler          | 335 |
| MS Char!               | 269 |
| MS Dos 3.3 or 4.01     | 79  |
| MS DOS 5.0             | 79  |
| MS DOS 5.0 Upgrade     | 69  |
| MS Excel 3.0           | 319 |
| MS Fortran             | 309 |
| MS Macro Assembler     | 109 |
| MS Mouse with Paint    | 115 |
| MS Mouse with Windows  | 165 |
| MS Multiplan           | 135 |
| MS Office Windows      | 499 |
| MS Project             | 339 |
| MS Project Windows     | 465 |
| MS Quick Basic         | 75  |
| MS Quick C             | 75  |
| MS Windows 3.0         | 99  |
| MS Windows Dev Toolkit | 339 |
| MS Word 5.5            | 229 |
| MS Word Windows        | 329 |

### OPERATING SYSTEMS

|                       |     |
|-----------------------|-----|
| Desqview              | 85  |
| Desqview 386          | 139 |
| Double DOS            | 49  |
| DR DOS 6.0            | 75  |
| DR DOS Multi-User     | 459 |
| Geoworks              | 129 |
| MS DOS 5.0            | 79  |
| MS DOS 5.0 Upgrade    | 69  |
| OS/2 Pres Mgr Toolkit | 339 |
| OS/2 Standard         | 149 |
| PC DOS 3.3            | 129 |
| PC DOS 4.01           | 139 |
| PC DOS 5.0            | 155 |
| PC MOS 5.0 User       | 445 |
| Unix 386 Development  | 709 |
| Unix 386 Operating    | 709 |
| VM 386 Multi User     | 589 |
| Xenix 386 Operating   | 589 |

### PROGRAMMING

|                                  |      |
|----------------------------------|------|
| Actor                            | 99   |
| Actor Professional               | 485  |
| API Plus                         | 449  |
| Brief                            | 185  |
| Case PM                          | 1859 |
| Clear + For C                    | 135  |
| Halo 88 MS C                     | 259  |
| Owl Guide/Windows                | 389  |
| Realizer                         | 369  |
| RM Cobol 85                      | 789  |
| Smalltalk V286                   | 125  |
| Smalltalk VPM                    | 299  |
| Smalltalk Windows                | 279  |
| Toolbook Windows                 | 305  |
| Turbo C Tools                    | 125  |
| Turbo Professional UI Programmer | 109  |

### SPREADSHEETS

|                    |     |
|--------------------|-----|
| Baier              | 365 |
| Lotus 123 ver. 2.3 | 349 |
| Lotus 123 V. 3.1+  | 419 |
| MS Excel 3.0       | 319 |
| Quattro SE         | 75  |

## THE DUSTIN DIFFERENCE:

- ✓ Free Ground Shipping
- ✓ Same Day Shipping
- ✓ Overnight Delivery Available
- ✓ Corporate PO's Welcome
- ✓ APO's & FPO's Welcome
- ✓ 24-Hour FAX Order-Line
- ✓ Government & Educational Pricing
- ✓ No Minimum Orders
- ✓ Visa, MasterCard, & AMEX Accepted
- ✓ No Credit Card Charges Until Shipping
- ✓ No Credit Card Surcharges
- ✓ Thousands of Items in Stock
- ✓ The Latest Software Versions for your PC
- ✓ Manufacturers' Warranties & Documentation
- ✓ Call for Items Not Listed & Free Catalogue

|                           |     |                        |     |
|---------------------------|-----|------------------------|-----|
| Quattro 3.0               | 319 | P Link 86              | 289 |
| Quattro 3.0 Upgrade       | 129 | PC Kwik Powerpack      | 79  |
| Supercalc V               | 109 | PC Tools Deluxe 7.1    | 109 |
| Wingz PC                  | 335 | PK Zip                 | 49  |
| <b>UTILITIES</b>          |     | PackRat                | 255 |
| 386 Max 6.0               | 69  | Pop Drop Plus          | 65  |
| Above Disk                | 65  | Print A Plot           | 195 |
| Altways                   | 129 | Print Cache            | 115 |
| AutoMap                   | 59  | Print Q                | 89  |
| Auto Menu                 | 45  | Publishers Power Pak   | 55  |
| Becker Tools              | 89  | Q Dos III              | 55  |
| Blue Max 6.0              | 65  | QEMM 386 6.0           | 69  |
| Brooklyn Bridge           | 95  | ORAM                   | 55  |
| Check It                  | 89  | Resource Toolkit       | 115 |
| Command Post              | 49  | Scrapbook+             | 95  |
| Control Room              | 89  | Sideways               | 65  |
| Copy II PC                | 35  | Software Bridge        | 85  |
| Copywrite                 | 65  | SPF/PC                 | 155 |
| Cubit                     | 45  | Spinrite               | 69  |
| Direct Access             | 69  | Switch It              | 55  |
| Disk Manager              | 45  | Turbo EMS              | 59  |
| Disk Technician Gold      | 99  | V Feature Deluxe       | 85  |
| Fastback Plus 3.0         | 119 | Virex PC               | 85  |
| First Apps                | 59  | Windows Express        | 65  |
| Headroom                  | 75  | Wonder Plus            | 55  |
| Icon Designer             | 45  | XTree 2.5              | 99  |
| Info Spotter              | 55  | <b>WORD PROCESSING</b> |     |
| Intelligent Back-Up       | 109 | AmiPro                 | 299 |
| K Edit                    | 115 | AmiPro Upgrade         | 99  |
| Mace 1990                 | 99  | Grammatik IV           | 65  |
| Magellan                  | 115 | Just Write             | 85  |
| Memory Commander          | 59  | Letter Perfect         | 145 |
| Menu Works                | 25  | Manuscript             | 339 |
| MKS Toolkit               | 225 | Multimate 4.0          | 269 |
| Movem                     | 59  | Nota Bene              | 339 |
| Netroom                   | 59  | Professional Write+    | 175 |
| Norton Back-Up            | 95  | Rightwriter 5.0        | 65  |
| Norton Commander          | 99  | Typing Tutor IV        | 35  |
| Norton Desktop w/Game Pak | 109 | Word For Word Pro      | 79  |
| Norton Editor             | 75  | Word Perfect 5.1       | 259 |
| Norton Utilities 6.01     | 119 | Word Perfect Windows   | 279 |
| Option Board Deluxe       | 119 | Wordstar 6.0           | 225 |



Plain Wrap Prices,  
Black Tie Service.

20969 Ventura Blvd., Suite #13, Woodland Hills, CA 91364 (818) 710-9174  
Call Toll Free from anywhere in the United States  
Monday thru Friday—6:00AM to 5:00PM PST

**1-800-274-6611**

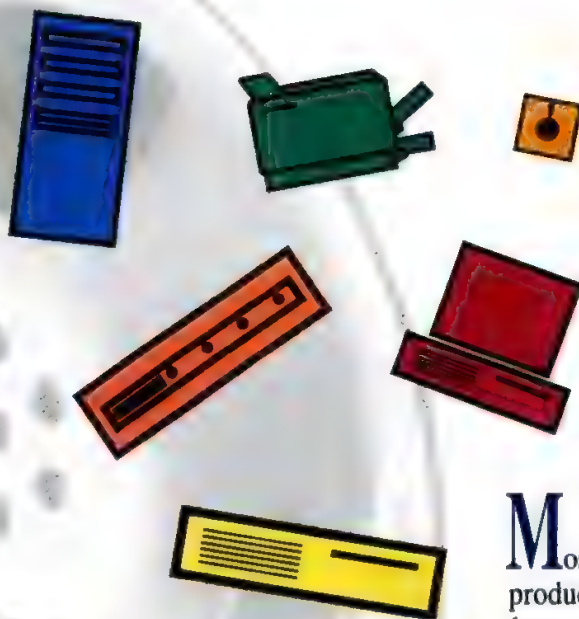
Or Fax III

**1-818-884-5310**

We will promptly replace any defective items returned within 30 days, but cannot guarantee compatibility. There is a 15% restocking fee on any non-defective, unused goods, and all returns must be accompanied by a Returned Merchandise Authorization. Software prices do sometimes fluctuate beyond our control and may change for better or worse, without notice. While ground shipments are free, we do ask \$11.00 per item for 2-day, \$22.00 per item for overnight, and \$4.50 for C.O.D. Although shipping heavier items may be slightly more, bulk orders can be a lot less. Free catalogues are available upon request, and please call us for any item not listed.



# *PC Magazine's* Direct Marketing Connection for PC Products and Services



**M**ost of you buy PC products and services through direct marketing channels. In fact, in a recent study of subscribers, 83% said they bought PC products from direct marketers.\*

You buy direct because you know exactly what you need and you seek good value and fast delivery.

The following special section connects you with the direct marketers who are eager to please you. By having them all in one place, you can quickly zero in on what you need and which vendor you want to call.



JUST FOR BUYERS WHO MEAN BUSINESS.

# Hard Disks Die.

Hard disk manufacturers want us to believe that hard disk technology is absolutely reliable ... but experience teaches otherwise. We depend upon data storage to be flawless, but hard disk technology isn't. Surface defects, head alignment drift, and low-level format aging cause hard disks to fail.

A hard disk drive's low-level format fades with use. The drive's read/write heads lose their delicate alignment and move away from the original low-level format information. These new data track locations intersect unseen surface defects that were once harmlessly located between tracks. DOS's chilling "Abort, Retry, or Fail ?" message inevitably results. Precious data is soon lost.

If left unchecked, data storage becomes more an act of hope and faith than one of science.

**A return to science.** The problem is known and understood, and the solution is clear. While a drive's data can still be read, the drive must be given a new, realigned and strong low-level format. Then all current surface defects must be located and managed.

This process prevents hard disk data loss.

**An act of prevention.** Gibson Research Corporation's SpinRite™ software program reads hard-to-read and impossible-to-read data from a DOS hard disk, nondestructively low-level reformats the drive's surface while optimizing the sector interleave factor, analyzes and scrubs each track of the drive for surface defects, and relocates any endangered data to safety. SpinRite easily restores hard disk drives to better-than-new condition with their data intact. Before any data is lost, SpinRite detects that a drive is "softening"

then determines and eliminates the cause. SpinRite readily recovers data that the system cannot read.

SpinRite won Byte Magazine's prestigious Award of Distinction and

continues to win computer industry praise and acclaim. It has proven itself to be effective in preventing hard disk failure. SpinRite will work for you.

Spin Rite II features a detailed technical log, as well as support for DOS 5 and large device driver partitions.



\$69

**DUSTIN**  
DISCOUNT SOFTWARE

Plain Wrap Prices,  
Black Tie Service.

20949 Ventura Blvd., Suite #11, Woodland Hills, CA 91364 (818) 710-9174

Call Toll Free from anywhere in the United States  
Monday thru Friday 6:00 AM to 5:00 PM PST

**1-800-274-6611**

Or Fax It!

**1-818-884-5310**

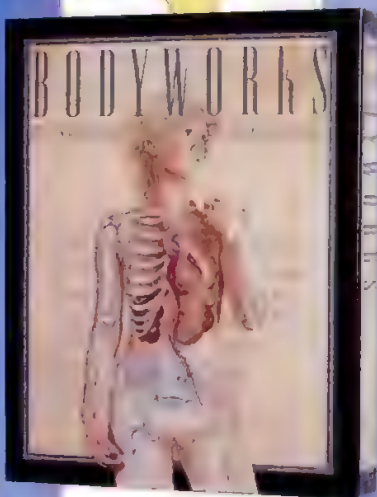
Prices subject to change without notice

**SpinRite II.**  
A return to science.  
An act of prevention.

CIRCLE 017 ON READER SERVICE CARD



Retail \$79.95

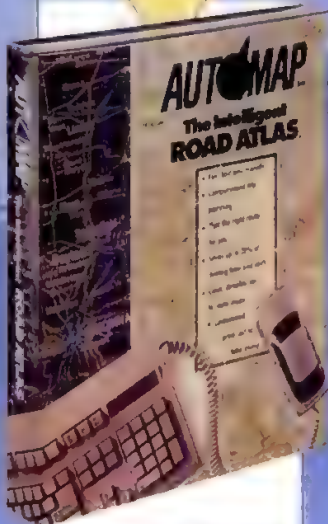
**\$59**

BY SOFTWARE MARKETING CORP.

The human body is the ultimate machine, and now you can explore its systems, structures and functions in fascinating detail. Bodyworks lets you focus on skeletal, muscular, nervous, digestive, cardiovascular, reproductive and other systems.

It also includes a Health Section with information on first aid, general fitness, sports injuries and common illness.

Retail \$99.95

**\$59**

BY AUTOMAP, INC.

Clear, detailed maps that can get you anywhere in the United States. Just tell Automap where you are going, where you're starting from, what areas you'd like to visit (or avoid) and how you drive. View your entire journey in full color on the screen, or print out for easy reference. Its fast, fun and informative, plus it pays for itself in saved fuel and time.

Retail \$59.95

**\$39**

BY SOFTWARE MARKETING CORP.

An interactive space simulator and atlas of the solar system. Through colorful animation and 3-D graphics, you'll witness lunar and solar eclipses, follow the clockwork motion of the solar system and travel into the heart of the sun. Study actual satellite photographs and compare the planets. This exciting and educational trip into space is as near as your PC.

▶ LIMITED OFFER ♦ FIRST 1000 CUSTOMERS ◀

**ALL 3 FOR ONLY \$139**

▶ SAVE \$100. OVER 40% OFF RETAIL ◀

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

*Free  
Overnight  
Shipping!*

Call Toll Free from anywhere in the United States  
Monday thru Friday • 6:00AM to 5:00PM PST

**1-800-274-6611**

Plain Wrap Prices,  
Black Tie Service.

Or FAX Your Order!

**1-818-884-5310**♦ ~~FREE GROUND SHIPPING~~ ♦ NO CREDIT CARD SURCHARGES ♦ SAME DAY SHIPPING ♦

20880 Ventura Blvd., Suite 13, Woodland Hills, CA 91364

CIRCLE 027 ON READER SERVICE CARD



**WE'RE BIG  
TO KEEP YOUR  
COSTS SMALL!**

Hard Drives International is one of the OLDEST and most respected names in the hard drive business. We get thousands of calls each day, and sell tens of thousands of drives each month. In fact, we're fast approaching our **ONE MILLIONTH DRIVE SOLD!!** That makes hundreds of thousands of satisfied HDI customers. So how did we get so popular? Well, for starters, we make our volume discounts YOUR discount too! Our buyers are constantly sourcing the best deals and we pass the savings on to you. Our 70,000 square foot warehouse is chock-full of drives **READY TO SHIP** at your request. Take advantage of our multi-million dollar buying power! Look for "New Lower Prices" in all of our value-packed ads.

# HARD DRIVES AND PERIPHERALS

**NEW LOWER PRICES**

**CONNER**

**40Mb CP3000 IDE**  
25ms 3.5" 1"H  
Bare Drive \$189  
8 Bit Kit \$219  
16 Bit Kit \$199

**120Mb CP30104 IDE**  
16ms 3.5" 1"H  
Bare Drive \$379  
8 Bit Kit \$419  
16 Bit Kit \$399

**209Mb CP3204 IDE**  
16ms 3.5" HH  
Bare Drive \$619  
16 Bit Kit \$639

## MICROPOLIS



**HIGH  
SPEED  
HIGH  
CAPACITY  
RELIABLE!**

**320Mb ESDI**  
MC1664  
15ms 5.25" HH  
Bare Drive \$1099  
16 Bit Kit \$1199

**320Mb SCSI**  
HS MC1684  
15ms 5.25" HH  
Bare Drive \$1099  
16 Bit Kit \$1249

**660Mb ESDI**  
MC1568  
16ms 5.25" FH  
Bare Drive \$1499  
16 Bit Kit \$1649

**660Mb SCSI**  
MC1588  
16ms 5.25" FH  
Bare Drive \$1499  
16 Bit Kit \$1649

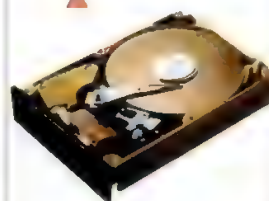
**1034Mb SCSI**  
HS MC1598  
14ms 5.25" FH  
Bare Drive \$2199  
16 Bit Kit \$2299

**1354Mb SCSI**  
HS MC1528  
14ms 5.25" FH  
Bare Drive \$2699  
16 Bit Kit \$2799

## QUANTUM

**52Mb IDE**  
QULPS52A  
17ms 3.5" 1"H  
Bare Drive \$209  
16 Bit Kit \$229

**105Mb IDE**  
QULPS105A  
17ms 3.5" 1"H  
Bare Drive \$349  
16 Bit Kit \$369



**210Mb IDE**  
QLPRO210A  
15ms 3.5" HH  
Bare Drive \$649  
16 Bit Kit \$669

## Maxtor

**80Mb IDE**  
MX7080A  
17ms 3.5" 1"H  
(SCSI available)  
Bare Drive \$279  
8 Bit Kit \$309  
16 Bit Kit \$289

**120Mb IDE**  
MX7120A  
15ms 3.5" 1"H  
Bare Drive \$389  
8 Bit Kit \$429  
16 Bit Kit \$399

**210Mb IDE**  
MX213A  
15ms 3.5" HH  
(SCSI available)  
Bare Drive \$599  
8 Bit Kit \$629  
16 Bit Kit \$629

**340Mb ESDI SCSI**  
MX8380E/S  
14.5ms 5.25" FH  
Bare Drive \$1199  
16 Bit Kit \$1299

**660Mb ESDI SCSI**  
MX8760E/S  
16ms 5.25" FH  
Bare Drive \$1599  
16 Bit Kit \$1699



**DON'T WORRY-WE'LL TAKE CARE OF YOU!**  
All kits and bare drives come COMPLETE!  
If you need it, we'll make sure you get it.

**NATIONAL ACCOUNTS  
Purchase Orders  
800/927-2907**



-CORPORATE-  
-GOVERNMENT-  
-EDUCATIONAL-

**Special division for our larger customers!**

**HAVE A QUESTION?**  
We wrote the book on hard drives. We'll find the right solution for you!  
**800/927-2906**

ALL BARE DRIVES INCLUDE:  
All mounting hardware, "Disk Manager" formatting/partitioning software (40Mb+), and HDI's Hard Drive Reference Manual WITH "Easy-to-Use" Installation Instructions.

COMPLETE INSTRUCTIONS

ALL KITS INCLUDE:  
16-bit host adaptor hard floppy "1 to 1" controller or interface card, mounting kit (3.5" kit inc. beige & black bezels), rails, cables, all mounting hardware, "Disk Manager" software (40Mb+), and manual EVERYTHING YOU NEED!

**HARD DRIVES International**

**800/927-2906**

**PURCHASE ORDERS/NATIONAL ACCOUNTS 800/927-2907**

Another  
Insight  
Company

**Insight**

**HARD DRIVES  
International**



**BUY  
HDI**



A RECOGNIZED LEADER!

"Everytime I called the support staff they offered a wealth of information on hard disks...I could not dream up one installation question that they couldn't handle."

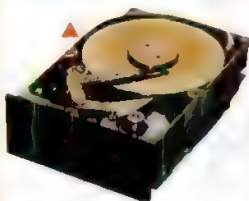
-PC MAGAZINE

# Seagate IMPRIMIS

A Raptor-Style Technology

**42Mb ST351A** **IDE**  
28ms 3.5" 1"H  
Bare Drive **\$169**  
8 Bit Kit **\$189**  
16 Bit Kit **\$189**

**44Mb ST157A** **IDE**  
28ms 3.5" HH  
Bare Drive **\$169**  
8 Bit Kit **\$189**  
16 Bit Kit **\$189**  
PS/2-25 & 30  
Card Drive **\$249**



**60Mb ST277R-1** **RLL**  
28ms 5.25" HH  
Bare Drive **\$249**  
8 Bit Kit **\$299**  
16 Bit Kit **\$319**

**89Mb ST3096A** **IDE**  
16ms 3.5" 1"H  
Bare Drive **\$289**  
16 Bit Kit **\$299**

**89Mb ST1102A** **IDE**  
19ms 3.5" HH  
Bare Drive **\$289**  
16 Bit Kit **\$299**

**125Mb ST1144A** **IDE**  
19ms 3.5" HH  
Bare Drive **\$359**  
8 Bit Kit **\$399**  
16 Bit Kit **\$379**

**130Mb ST3144A** **IDE**  
16ms 3.5" 1"H  
Bare Drive **\$359**  
8 Bit Kit **\$399**  
16 Bit Kit **\$379**

**340Mb ST2383A** **IDE**  
16ms 5.25" HH  
Bare Drive **\$1099**  
16 Bit Kit **\$1139**

**340Mb ST2383E** **ESDI**  
16ms 5.25" HH  
Bare Drive **\$1149**  
16 Bit Kit **\$1295**

**330Mb ST4384E** **ESDI**  
14.5ms 5.25" FH  
Bare Drive **\$1295**  
16 Bit Kit **\$1445**

**660Mb ST4766E** **ESDI**  
15.5ms 5.25" FH  
Bare Drive **\$1599**  
16 Bit Kit **\$1699**

**1050Mb ST41200N** **SCSI**  
15ms 5.25" FH  
Bare Drive **\$2099**  
16 Bit Kit **\$2249**



**FOR THE BEST  
PRICE, SERVICE  
& SUPPORT  
CALL:**

**800/927-2906**

HDI SALES: 800/927-2906  
or 602/350-1128  
FAX 602/350-1150

NATIONAL ACCOUNTS  
Purchase Orders  
800/927-2907  
FAX 602/350-1180

International: 602/350-1144  
FAX 602/350-1188

APO/FPO: 602/350 1145

Order Status: 800/729-4490

## OPTICAL

### CD-ROM

THE LATEST IN COMPACT  
DISC TECHNOLOGY.

COMPLETE SUBSYSTEMS.

| CHINON | Internal | External |
|--------|----------|----------|
| DOS    | \$419    | \$539    |
| MAC    | N/A      | \$549    |

| TOSHIBA | Internal | External |
|---------|----------|----------|
| DOS     | \$599    | \$699    |
| MAC     | N/A      | \$649    |
| PS/2    | N/A      | \$879    |

| PIONEER | 6 Disk Unit |
|---------|-------------|
| DOS/MAC | N/A \$1279  |

| SONY | Internal | External |
|------|----------|----------|
| DOS  | \$419    | \$699    |

### REWRITABLE

Complete w/interface kit

| RICOH 650Mb | Internal | External |
|-------------|----------|----------|
| DOS         | \$3095   | \$3395   |
| MAC         | \$3095   | \$3395   |
| PS/2        | \$3395   | \$3595   |

| SONY 650Mb | Internal | External |
|------------|----------|----------|
| DOS        | \$3295   | \$3595   |
| MAC        | \$3295   | \$3595   |
| PS/2       | \$3495   | \$3695   |

| MAXTOR TAHITI 1 GIG | Internal | External |
|---------------------|----------|----------|
| DOS                 | \$3895   | \$4395   |

### ERASABLE

Fast access to multiple disks  
Up to 10 Gigabyte!  
Your choice of optical media.

IDE 10 Cartridge Desk  
Top Available With:

|                       |          |
|-----------------------|----------|
| 6.5Gb Ricoh Erasable  | \$8685   |
| 6.5Gb Sony Erasable   | \$9395   |
| 6.5Gb Pioneer WORM    | \$8455   |
| 9.4Gb Panasonic WORM  | \$8455   |
| 10Gb Maxtor Tahiti II | \$12,895 |

Cartridges and Interface extra

### WORM

COMPLETE SUBSYSTEMS

| PANASONIC External | DOS    | MAC    | PS/2   |
|--------------------|--------|--------|--------|
|                    | \$2999 | \$2999 | \$3395 |

Cartridges available for \$149

### SOFTWARE

Too many titles to list!  
Call for low prices\*.

\*With the purchase of a CD-ROM Drive

## MACINTOSH

### POWERDrives

We carry an extensive  
line of award-winning  
hard drives for your  
Macintosh. Call today  
for information!

### FLOPPY DRIVES

ADD A FLOPPY.  
IT'S EASY!  
Complete with  
installation kit!

|               |      |
|---------------|------|
| 360K 5 1/4"   | \$59 |
| 1.2Mb 5 1/4"  | \$64 |
| 1.44Mb 3 1/2" | \$64 |

## SIMM

ADD 1Mb RAM  
AS LOW AS \$39

|       |     |       |       |
|-------|-----|-------|-------|
| 1Mb   | x9  | 80ns  | \$49  |
| 1Mb   | x9  | 70ns  | \$49  |
| 256Kb | x9  | 80ns  | \$19  |
| 4Mb   | x9  | 80ns  | \$199 |
| 1Mb   | x8  | 80ns  | \$39  |
| 2Mb   | x8  | 80ns  | \$109 |
| 4Mb   | x8  | 80ns  | \$199 |
| 512   | x36 | 32bit | \$119 |
| 1     | x36 | 32bit | \$219 |

Add \$2 for SIP

Memory for EVERY system!!  
QUALITY Memory Upgrades!!  
EASY & FAST Installation!!  
TOLL-FREE Technical Support!!  
Low Prices & Satisfaction  
GUARANTEED!!

## TAPE BACKUPS



**120Mb/250Mb**  
with data compression  
Standard QIC 80 attaches to  
existing floppy controller or  
dedicated unit. 2.3Mb/min  
Internal Unit \$259  
External Unit \$399  
Both inc. 1 80Mb tape  
120Mb Tape \$29

### Sankyo

Video Products Division  
Complete Sub-Systems

|                           |            |
|---------------------------|------------|
| 250Mb                     |            |
| QIC Interface - 5Mb/min   |            |
| Int. \$695                | Ext. \$795 |
| SCSI Interface 7-10Mb/min |            |
| Int. \$895                | Ext. \$995 |

### WANGDAT

|             |             |
|-------------|-------------|
| 2.0 Gig DAT | SCSI-16Bit  |
| Int. \$1595 | Ext. \$1795 |

Prices and availability subject  
to change without notice. All  
Items are NEW. PO's accepted  
from qualified buyers-Net 20.  
Add \$13 shipping for EXPRESS  
APO/FPO orders. PO's, 30-Day  
Guarantee and 1-Year Replace-  
ment Policy may have some  
restrictions. Shipping is non-refund-  
able. All trademarks are the prop-  
erties of their respective owners.  
2 11 92 HKD

Hard Drives International  
Insight Distribution Network, Inc.  
1912 W. 4th St., Dept. HKD  
Tempe, AZ 85281

# HARD DRIVES International

Another  
Insight  
Company



# 800/927-2906

PURCHASE ORDERS/NATIONAL ACCOUNTS 800/927-2907

HARD DRIVES  
International

HKD



[illegible]

As you shop for a computer for use in your home, look for the FCC classification in the specifications or ask your vendor to recommend only machines that have been certified to the Class B limits. TV viewers and radio listeners in your home and in neighboring homes will be glad you did.

**MS, Inc.** *We know what we sell!*  
Laser printer enhancements are out there.

**Laser printer enhancements are our speciality.**

**PACIFIC**

**Call / 415  
Call**

PostScript Cartridge  
from Adobe for HPLJ series II **\$279**  
plus FREE Type Set 1/2

|                        |                     |
|------------------------|---------------------|
| Adobe Type Manager     | '58                 |
| ATM Plus Pak           | \$109               |
| Adobe Type Align       | '67                 |
| Adobe Type Set 1/2, 3  | '57/'117            |
| Type Sets for Business | '99                 |
| Adobe Type Library     | <b>Lowest Price</b> |

|                             |      |
|-----------------------------|------|
| LJII/III/IIID Legal Tray    | '59  |
| LJII/III/IIID Envelope Tray | '72  |
| Big Bin                     |      |
| 1500 sheets capacity        | '538 |
| 250 envelopes capacity      | '459 |
| Lower Tray IIP/IIIP         | '137 |

**Call for your FREE  
DH Systems Product Guide**

**Model 80** \$369  
8 serial ports at 115K baud  
w/256K expands to 1.26M

**Model 50** \$289  
4 serial & 1 parallel. Same  
mem. as Model 80. 115K baud

**Multi-Parallel Link** Call  
Up to 25 PCs and 7 printers

**ST 1200** \$759  
Connects 12 computers, 256K to 4MB mem.

A wide variety of multiple fonts and special cartridges available. Complete HP compatible fonts carts. in stock, from C01 to C08

**IQ Engineering Super Cartridges**  
**SC1 55 fonts for all HPLJ printers** \*259  
**SC2 17 typefaces w/fts., 4-30 pt.** \*349  
**SC3 Pro or Creative Collection** \*309  
**Pro Collection Turbo Cartridge** \*179  
**Tax & Finance (T)** Call

1. The first step is to identify the problem. This involves understanding the current situation and the goals that need to be achieved.

DH

**systems**  
1940 Cotner Ave  
Los Angeles,  
CA 90025  
Fax: (310) 478-4770  
Ph: (310) 479-4477

**CALL THE LASER PRINTER SPECIALIST AT**  
**1-800-747-HPLJ**  
 1-800-747-4755

CIRCLE 125 ON READER SERVICE CARD



# Own a Modem?

## Try America Online for FREE

If you own a computer and a modem, we invite you to take the opportunity to try **the nation's most exciting online service, America Online®**, for FREE.

- ▶ Build a software library by downloading selected files from a library of thousands!
- ▶ Get computing support from industry experts at online conferences and through easy-to-use message boards.
- ▶ Tap into expert advice on running a small business in the exclusive Microsoft® Small Business Center.
- ▶ And much more! Order now and you'll receive FREE software and a FREE trial membership to try America Online.



Join us in this exciting opportunity —  
Simply complete and mail the form below.

**Detach &  
Mail Today!**

**Must respond by  
3/30/92**

☒ **YES**, I want to try America Online! Send me FREE software and a FREE trial membership to try the service.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_

Home Phone: (     ) \_\_\_\_\_

Disk Size: ☐ 5¼" ☐ 3½"

You must have ☐ a PC/XT or higher; ☐ 512K memory or higher; ☐ a hard drive; ☐ a mouse; ☐ a modem; ☐ Hercules or EGA monitor or above to use America Online.

Rates higher outside the continental United States. America Online is a registered service mark of America Online, Inc. Microsoft is a registered trademark of Microsoft Corporation.



# ATTENTION MODEM OWNERS!

**RESPOND BY 3/30/92!**

## How Many of These America Online Services Could You Use Right Now?

- ▶ Stock Quotes and Portfolio Management
- ▶ More Than 15,000 Software Files and Programs
- ▶ Fast, Easy Downloading
- ▶ Searchable Online Encyclopedia
- ▶ Powerful Electronic, Fax, and U.S. Mail Capabilities
- ▶ Microsoft® Small Business Center
- ▶ Graphic Multi-Player Games
- ▶ Access to Computer Industry Experts
- ▶ Special Interest Groups and Clubs
- ▶ Graphic Windowing Interface
- ▶ Homework Help and Tutoring Sessions

*See other side for details about your  
FREE trial of America Online!*



### **BUSINESS REPLY MAIL**

FIRST CLASS PERMIT NO. 9096 VIENNA, VA

POSTAGE WILL BE PAID BY ADDRESSEE

America Online  
8619 Westwood Center Drive  
Vienna, VA 22182-9806

NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES





★ INTERNATIONAL GOVT & EDUCATIONAL ORDERS WELCOME ★ CAGE # ★ CALL FOR LATEST PRICES  
★ ALL PRODUCT MEETS OR EXCEEDS ORIGINAL MANUFACTURER SPECIFICATION FOR CHIP SPEED  
★ VISA, MASTERCARD, DISCOVER, AMERICAN EXPRESS, P.O.'S & C.O.D.'S ACCEPTED ★ TECHNICAL ASSISTANCE  
★ MEMBER OF THE EUROPEAN MAIL ORDER PROTECTION GROUP

**PMP**  
For the best memories

| COMPAQ       | TOSHIBA        | SHARP           |
|--------------|----------------|-----------------|
| LTE 286      | 11000 SE/16LE  | TEXAS INST      |
| 1MB          | 12000/2000SX   | PC3220/TM2000   |
| 2MB          | 147            | 1MB 119         |
| 4MB          | 229            | 2MB 229         |
| LTE 386/20   | 4MB 359        | PC3640/TM3000   |
| 40MB         | (L.E. SX only) | 2MB 159         |
| 1MB          | 179            | PC4700          |
| 4MB          | 379            | M200/250        |
| SLT 286      | 12000SX/2      | PC3501 Colostar |
| 1MB          | 2200SX/1600    | 2MB 309         |
| 4MB          | 449            | EVEREX          |
| SLT 386      | 2MB 359        | TEMPO LX20      |
| 1MB          | 129            | 2MB 159         |
| 2MB          | 199            | 11200SE/1600    |
| 4MB          | 299            | 13100E/TS100    |
| NEC          | 2MB 119        | PREMIUM EXEC    |
| PROSPEED     | 13100SX/3200   | 286SX/20        |
| 286/386SX-18 | 3X/3200SIC     | BONDWELL        |
| 1MB          | 139            | 0310            |
| 2MB          | 199            | 4MB 147         |
| PROSPEED 386 | 73200          | GOLDSTAR        |
| 2MB          | 199            | 3MB 229         |
| 4MB          | 299            | 68520 (NEW)     |
| PROSPEED 386 | 13100/20 (NEW) | 1MB 129         |
| PROSPEED 386 | 2MB 129        | 4MB 349         |
| 1MB          | 149            | TS200/TS200C    |
| 4MB          | 399            | 78500           |
| SANYO        | 2MB 129        | LAOSX           |
| ZEOS         | 4MB 299        | 2MB 159         |
| 1710MB/      | PANASONIC      | 4MB 299         |
| NB346        | CF170/270/370  | ZENITH          |
| 2MB          | 159            | SUPER SPORT     |
| EPSON        | TANDON         | 286/286E        |
| NB33         | NB380SX (NEW)  | 1MB 119         |
| 1MB          | 129            | 1MB 119         |
| 4MB          | 389            | 4MB 289         |
| SAMSUNG      | AT&T           | 2MB 169         |
| NOTEBOOK     | SAFARI SX20    | MASTERSPORT     |
| 2MB          | 199            | 2MB 219         |
| 4MB          | 399            | 4MB 449         |

**TERMS & CONDITIONS:**  
Send P.O.'S & Mail Orders to:  
**Performance Memory Products**  
6354-B Corte Del Abeto, Carlsbad, CA 92009  
619-931-7823 • FAX 619-931-6557  
• No Surcharges VISA/MC/Discover AMEX Add 3%  
• 20% Restocking Fee for Non-Defective Returns  
• Price & Availability Subject to Change

**286 TO 386 PROCESSOR UPGRADES**  
16K Bytes Cache ★ 20 MHz Clock  
★ 5 Year Warranty ★  
For Models 25 286, 30/286, 50, 50Z & 60  
AST Premium 286, AST Bravo 286, HP ES12  
With Co-Processor **\$499.00**  
"Undisputed Performance Champ"  
PC Magazine, October 29 1991

**NOW OPEN SATURDAYS 9-2 P.S.T.**

**SIMMS ★ 1x9-80 SIMM \$39.99 ★ MIN QTY 4**  
★ **IDM EXPANSION BOARDS** ★  
AST RAMPAGE PLUS 286 ★ 16 BIT AT EXTENDED/EXPANDED  
2-8 MB ★ USES STANDARD SIMMS ★ **\$239.00 W/2MB**  
★ **BOCA 16-BIT MICRO-CHANNEL** ★  
For BM Models 50Z 50 55SX 60 65SX ★ 2-8 MB ★ Uses Standard SIMMS  
**\$299.00 ★ W/2MB**  
★ **AST/BOCA 32 BIT MICRO-CHANNEL** ★  
For IBM Models 70 & 80 ★ 2-8 MB ★ Uses Standard SIMMS  
**\$399.00 ★ 4MB**

|                          |                    |                      |       |                 |              |                        |            |                 |            |                   |           |
|--------------------------|--------------------|----------------------|-------|-----------------|--------------|------------------------|------------|-----------------|------------|-------------------|-----------|
| MODEL 80-A21/            | 75                 | MODEL 80-A21/111/311 | 309   | DESKPRO 386/20/ | 99           | DESKPRO 386/33/386/33L | 99         | DESKPRO 386S    | 99         | Powermate SX PLUS | 189       |
| 512K Kit                 | 1057335            | 4MB Module           | 309   | 25 20E/25E      | 113131-001   | 1MB Module             | 113131-001 | 1MB Module      | 113131-001 | 1.2MB             | APC-H850E |
| 2MB Kit N/A              | 6451050            | 4MB Module           | 149   | 113132-001      | 113132-001   | 2MB Module             | 113132-001 | 2MB Module      | 113132-001 | 4MB               | APC-H850E |
| MODEL 30/286             | 512K Kit           | 2MB Module           | 149   | 113133-001      | 113133-001   | 4MB Module             | 113133-001 | 4MB Module      | 113133-001 | 8MB               | APC-H850E |
| 30/5348                  | 6450900            | 4MB Module           | 259   | 20E/25E Only    | 113644-001   | 8MB Module             | 113644-001 | 8MB Module      | 113644-001 | 16MB              | APC-H850E |
| 2MB Kit                  | 30F5360            | 4MB Module           | 259   | 113644-001      | 113644-001   | 16MB Module            | 113644-001 | 16MB Module     | 113644-001 | 32MB              | APC-H850E |
| MODEL 70A21/80/102/106/1 | 6450128            | 8MB Module           | 499   | 113644-001      | 113644-001   | 32MB Module            | 113644-001 | 32MB Module     | 113644-001 | 64MB              | APC-H850E |
| 2MB Module               | 6450129            | 8MB Module           | 499   | 4MB Exp Bd.     | 20E/25E Only | DESKPRO 386/16         | 1MB Kit    | PORTABLE 386/20 | 149        | 4-8MB             | APC-H850E |
| 6450608                  | 6450608            | 8MB Module           | 499   | 113645-001      | 113645-001   | 1MB Kit                | 108071-001 | 108071-001      | 108071-001 | 8-8MB             | APC-H850E |
| MODEL 80-041             | 1MB Module         | 128-100              | 4300  | DESKPRO 286/16  | 386/386SX20  | 1MB Exp Bd.            | 108071-001 | 108071-001      | 108071-001 | 16-8MB            | APC-H850E |
| 6450375                  | 6450375            | 1MB Module           | 3995  | 386/386SX20     | 1MB Module   | 108071-001             | 108071-001 | 108071-001      | 108071-001 | 32-8MB            | APC-H850E |
| MODEL 35SX 40SX          | 50Z 35SX 55SX 80SX | 4-80                 | 4-35  | 118688-001      | 118688-001   | 2MB Exp Bd.            | 108071-001 | 108071-001      | 108071-001 | 64-8MB            | APC-H850E |
| 70E81/121                | 1MB Module         | 4-80                 | 16900 | 118689-001      | 118689-001   | 4MB Exp Bd.            | 108071-001 | 108071-001      | 108071-001 | 128-8MB           | APC-H850E |
| 1MB Module               | 6450601            | 1-100                | 17900 | 118690-001      | 118690-001   | 8MB Exp Bd.            | 108071-001 | 108071-001      | 108071-001 | 256-8MB           | APC-H850E |
| 2MB Module               | 6450602            | 1-100                | 20900 | 118691-001      | 118691-001   | 16MB Exp Bd.           | 108071-001 | 108071-001      | 108071-001 | 512-8MB           | APC-H850E |
| 4MB Module               | 6450603            | 1-100                | 4300  | 118692-001      | 118692-001   | 32MB Exp Bd.           | 108071-001 | 108071-001      | 108071-001 | 1024-8MB          | APC-H850E |
| Not to 2.4 F2933         | 6450604            | 1-100                | 5900  | 118693-001      | 118693-001   | 64MB Exp Bd.           | 108071-001 | 108071-001      | 108071-001 | 2048-8MB          | APC-H850E |
| 8MB Module               | 6450605            | 256-100              | 165   | 118694-001      | 118694-001   | 128MB Exp Bd.          | 108071-001 | 108071-001      | 108071-001 | 4096-8MB          | APC-H850E |
| 35SX S & 40SX Only       | 6450606            | 1-100                | 175   | 118695-001      | 118695-001   | 256MB Exp Bd.          | 108071-001 | 108071-001      | 108071-001 | 8192-8MB          | APC-H850E |
| 6450129                  | 6450607            | 1-100                | 175   | 118696-001      | 118696-001   | 512MB Exp Bd.          | 108071-001 | 108071-001      | 108071-001 | 16384-8MB         | APC-H850E |

**NBCC NOTEBOOK SX20 ★ \$2595.00 ★ 40MB HD ★ 4MB MEMORY**  
**619-931-7824 (Technical Support) ★ FAX 619-931-6557**

TOLL FREE ORDER LINE  
1 800 255 8607  
DISCOVER  
VISA

PC MEMORY & MORE

# Memory Upgrades Printer Buffers

**Lowest Prices! Minimum Five-Year Warranty!**  
**If you don't see everything you want, PLEASE CALL us.**

**Add RAM for only \$44 per MByte!**  
SIMM modules - Easy plug-in (Add \$3 for SIPP)  
1MB x 9 70ns \$46 80ns \$44  
100ns \$44  
4MB x 9 80ns \$169

**TOSHIBA** T1000LE/SE/XE 1MB \$129  
T3100SX T3100E T3200SX 2/4MB \$109/189  
T5100 T5200 T1200XE 2MB \$119

**Cyrix Math Coprocessors beat Intel's**  
for 386SX 16MHz/20MHz \$139/\$149  
for 286 for all clock rates only \$95

**COMPAQ - always fully compatible**  
DeskPro 386/20e 386/25e 1/4MB \$129/\$249  
DeskPro 286 386/SX/20e/25e/20/25 1/4MB \$89/129/\$239  
386/33/33L 486/25/33L System Pro memory modules 2/8MB \$139/\$699  
LTE 286 1/2/4MB \$109/\$169/\$329  
LTE 386SX/20 1/2/4MB \$239/\$399/\$549

**ZENITH** Supersport 286E/SX/Sim 1MB \$125

**AST fully compatible memory**  
Premium 286 386 386C kits 1/4MB \$85/\$269  
Premium 386SX/16/20/33/33T/TE 486/25 1/4MB \$69/\$219

**New BOCARAM boards, LIM-EMS comp.**  
XT 8-bit easy plug-in 1/2MB \$149/\$199  
AT Plus, DIP (8MB cap) 2/4MB \$199/\$289  
AT Plus, SIMM (8MB cap) 2/4MB \$229/\$349  
AT I/O Plus w/ser. par ports 2/4MB \$249/\$369  
I/2 Plus for MCA PS/2 2/4MB \$249/\$369

**IBM PS/2 easy memory expansions**  
PS/2 25, 30/286/386 2MB \$110  
50Z, 55SX, 65SX, 50, 60, 70, 70-061/E61/121 1/2/4MB \$52/\$99/\$225  
70-A21/35SX/35LS/40SX 2MB \$105  
80-111/311/111/121/321 board 2MB \$169  
Bare 2 to 16MB capacity board 30/286, 50, 50Z, 55, 55SX, 60, 60SX, 70, 80, P70, P75/486 \$239  
Additional 2MB modules for above board \$99  
L40SX Laptop 2/4/8MB \$129/\$239/\$499  
Portable P75 90/95 2MB \$119

**H-P LASERJET II, IIO, III, IIIi, and IIId**  
All memory boards are 100% H-P compatible and easily expandable 2MB \$115  
up to 4Mbytes by adding chips 4MB \$189  
Re-manufactured laserjet cartridges \$59.95

**IBM 4019** 1/2/4MB \$99/\$139/\$209  
**Pan 4420/50i** 1/2/4MB \$105/\$149/\$219  
**Slotless Clock Chip** 28-pin fits ROM soc \$34

Add 32K buffer to your printer and free up your computer for important work! Easy-to-install TENEX buffer chip just plugs into a waiting socket inside your printer. Satisfaction guaranteed Five-Year Warranty! Huge Savings! Easy instructions included.

**Panasonic \$39<sup>95</sup>**  
KX-P1124, KX-P1124L, KX-P1123, KX-P1180, KX-P1092L, KX-P1524, KX-P1191, KX-P1624, KX-P1695, KX-P1592, KX-P1595, KX-P3130

**Citizen**  
GSX-140 and GSX-145 printers

**Practical Peripherals Parallel Buffers**  
Great for all parallel printers. In sleek external case with cable for printer. With 32K for \$74.95, 128K for \$89.95, 512K (=150 pages!) for \$99.95.

**Parallel Printer Cables & Switches**  
Best quality with molded connectors; 25-pin to 36-pin, 6' length \$9.95; 10' length \$11.95; 15' length \$14.95; 25' length \$19.95.  
A-B (2 way) switch box \$19.95; 6' length 36-pin to 36-pin cable \$12.95.

**TENEX Computer Express**  
56800 Magnetic Drive  
Mishawaka, IN 46545  
No fee for V/MC/D.C.  
UPS Shipping, handling \$5.00  
P.O.'s & dealers welcome  
Prices and availability may vary

**1-800-776-6781**

**FREE: PC Upgrade Catalog!**  
Please call for your free TENEX catalog with thousands of great, easy PC upgrade ideas at terrific savings! We have \$millions in inventory and 400,000 satisfied customers over our 10 years.

**International 219-259-7051 FAX 219-259-0300**



# Arlington Computer Products... Great Prices and Service Since 1984!

- PC Magazine "...Arlington offers worry-free mail order purchasing!"
- PC Sources Product Review "...You can be confident that what you order will work as soon as it arrives!"
- PC Computer Phantom Shopper "...Courteous service and terrific technical support!"

## HEWLETT-PACKARD

|                           |             |
|---------------------------|-------------|
| Laserjet III w/Toner      | \$1545      |
| Laserjet IIP+ w/Toner     | \$839       |
| Laserjet IHP w/Toner      | \$1059      |
| 1MG Upgrade               | \$89        |
| 2MG Upgrade               | \$119       |
| 4MG Upgrade               | \$199       |
| Extra Toners              | \$79        |
| Deskjet 500               | \$409       |
| Deskjet 500C              | \$759       |
| Pacific Page/XL           | \$329/\$699 |
| Pacific Data 25 in 1 Font | \$249       |

## PANASONIC PRINTERS

|                               |       |              |        |
|-------------------------------|-------|--------------|--------|
| 1123 240 CPS                  | \$199 | 1695 6 Fonts | \$369  |
| 1124i 300 CPS                 | \$275 | 2624 Quiet!  | \$369  |
| 1180 192 CPS                  | \$149 | 4420 8 PPM   | \$689  |
| 1624 5 Fonts!                 | \$339 | 4450i 11 PPM | \$1079 |
| 1654 375 CPS                  | \$539 | 4455 Pscript | \$1719 |
| 4420/4450i 2MG Memory...\$149 |       |              |        |

## OKIDATA

|       |       |        |        |
|-------|-------|--------|--------|
| ML320 | \$315 | ML393  | \$919  |
| ML321 | \$439 | ML393C | \$999  |
| ML380 | \$219 | OLC400 | \$619  |
| ML390 | \$439 | OLC800 | \$929  |
| ML391 | \$599 | OLC820 | \$1239 |

## CANON

|         |       |        |       |
|---------|-------|--------|-------|
| BJ-300  | \$449 | BJ-330 | \$599 |
| BJ-10EX |       |        |       |

## CITIZEN

|         |       |        |       |
|---------|-------|--------|-------|
| GSX140+ | \$299 | GSX200 | \$159 |
| GSX145  | \$379 | HSP500 | \$299 |

## EPSON PRINTERS

|        |       |       |       |        |       |         |        |                 |        |
|--------|-------|-------|-------|--------|-------|---------|--------|-----------------|--------|
| LX810  | \$155 | LQ200 | \$229 | LQ870  | \$435 | LQ2550  | \$849  | DFX5000         | \$1269 |
| FX850  | \$289 | LQ570 | \$255 | LQ1070 | \$349 | EPL7000 | \$789  | DFX8000         | \$2139 |
| FX1050 | \$395 | LQ860 | \$549 | LQ1170 | \$569 | EPL7500 | \$1899 | Action Laser II | \$689  |

Accessories for Epson Printers and Lasers in Stock!

## NOTEBOOKS

|                        |        |
|------------------------|--------|
| Arlington 386 SX20,    |        |
| 60 MG, VGA             | \$1799 |
| AST 43V, 386, 60 MG    | \$2399 |
| Epson NB3S, 40 MG      | \$2199 |
| Goldstar 620, 386SX20, |        |
| 40 MG                  | \$2149 |
| Panasonic CF270,       |        |
| 16 MHz, 20MG, VGA      | \$1559 |
| Panasonic CF270,       |        |
| 16 MHz, 60 MG, VGA     | \$1799 |
| Panasonic CF370H6      |        |
| 386SX-20, 60MG, VGA    | \$2549 |

## TEXAS INST.

|               |        |
|---------------|--------|
| TM 2000/20 MG | \$969  |
| TM 2000/40 MG | \$1199 |
| TM 3000/40 MG | \$2249 |
| TM 3000/60 MG | \$2569 |
| TM 3000/WINSX | \$2775 |
| LASER STD     | \$879  |
| LASER PS17    | \$1199 |
| LASER PS35    | \$1499 |

## SOFTWARE

|                       |             |
|-----------------------|-------------|
| Aldus Pagemaker       | \$489       |
| Corel Draw            | \$369       |
| D Base IV             | \$469       |
| Harvard Graphics 3.0  | \$389       |
| Lotus 123 2.2/3.1     | \$329/\$389 |
| Microsoft Mouse       | \$89        |
| Microsoft Excel       | \$299       |
| Microsoft Windows 3.0 | \$79        |
| Microsoft DOS 5.0     | \$79        |
| Ventura Desktop Publ. | \$499       |
| Word Perfect 5.1      | \$245       |

## COMPAQ

|                     |               |
|---------------------|---------------|
| Model 386S w/40 MB  | \$1899        |
| Model 386E w/40 MB  | \$2499        |
| Model 386E w/100 MB | \$2699        |
| LTE 286 20/40       | \$1649/\$1899 |
| LTE 386-60MB        | \$3249        |
| 6 Month Warranty    |               |

## MULTIFUNCTION BOARDS

|                    |       |
|--------------------|-------|
| AST 6 Pack w/384K  | \$159 |
| Irma Board III     | \$399 |
| AST 5251-II Plus   | \$449 |
| Sound Blaster PROF | \$189 |

## intel

|                      |       |
|----------------------|-------|
| Intel Above Board+   | \$269 |
| Intel Plus 8 w/2 MG  | \$389 |
| Intel 386 PC w/1 MG  | \$459 |
| Intel Satisfaxion    | \$359 |
| Intel Scanner Option | \$199 |
| Intel Snap-In 386    | \$359 |

## DRIVES & TAPES

|                     |       |
|---------------------|-------|
| Ext. 1.2 for PSII   | \$159 |
| Toshiba 3 1/2" 720K | \$69  |
| Toshiba 3 1/2" 1.44 | \$69  |
| Colorado Jumbo 120  | \$249 |
| Everex 40 MB Tape   | \$209 |
| NEC CDR-73          | \$619 |

## SEAGATE HARD DISKS

|                         |       |
|-------------------------|-------|
| 48 MB 3 1/2" (157N-Kit) | \$259 |
| 40 MB (157A)            | \$169 |
| 40 MB for AT (ST251-1)  | \$239 |
| 80 MB for AT (4096)     | \$399 |
| 80 MG 296 Kit           | \$299 |
| 89 MG 3096              | \$279 |
| 106 MG 3120A            | \$369 |
| 120 MG 1144A            | \$359 |
| 211 MG 1239             | \$569 |

## IOmega

|                        |       |
|------------------------|-------|
| 90 MB Int. w/boot card | \$979 |
| 90 MB Ext. w/boot card | \$999 |

## PLUS

|                  |       |
|------------------|-------|
| Hard Card 40 MB  | \$549 |
| Hard Card 50 XL  | \$299 |
| Hard Card 80 MB  | \$419 |
| Hard Card 105 MB | \$449 |

## CONNOR HARD DRIVES

|        |       |
|--------|-------|
| 40 MB  | \$199 |
| 100 MB | \$349 |
| 200MB  | \$589 |

## MODEMS

|                      |       |
|----------------------|-------|
| Dove Fax Modem       | \$189 |
| Hayes Pocket 2400    | \$119 |
| Hayes Ultra 96       | \$599 |
| Intel 2400           | \$139 |
| Intel 2400 Ext.      | \$159 |
| Intel 2400 Ext. MNP  | \$209 |
| Intel 9600 Ext.      | \$439 |
| Intel 9600 14.4 Ext. | \$479 |
| Mgntz 2400 Tosh/CPQ  | \$129 |
| Everex 2400          | \$79  |
| Everex 2400 External | \$169 |
| US Robotics 9600     | \$569 |
| US Robotics Dual Std | \$779 |

## CHIPS

|                       |           |
|-----------------------|-----------|
| 256K/1 MG Chips, each | \$3/\$6   |
| 256K/1MB Simms        | \$15/\$49 |
| 4MB Simms             | \$159     |
| Compaq 386 4 MB       | \$239     |
| Compaq SLT 2 MB       | \$239     |
| Compaq LTE 2MB        | \$159     |
| Compaq LTE 386 4MB    | \$399     |
| HP 2MG Upgrade        | \$119     |
| IBM 2-8 MG Board      | \$299     |
| IBM 70 & 80 2 MB      | \$129     |
| OKI Laser 2MB         | \$149     |

## intel

|                   |             |
|-------------------|-------------|
| Intel 8087-2      | \$109       |
| 80287-10XL/XLT    | \$89        |
| 80387-16/80387-SX | \$195/\$129 |
| 80387 SX-20       | \$135       |
| 80387-20/25/33    | \$195       |
| 80487 SX          | \$449       |

## SCAN. & DIGIT.

|                      |       |
|----------------------|-------|
| Epson ES300C         | \$999 |
| Kurta XLP            | \$249 |
| Logitech ScanMan     | \$159 |
| Panasonic FXRS 3070U | \$769 |
| Summasketch 12x12    | \$295 |
| Summasketch 12x18    | \$539 |

## NETWORKING

|                         |             |
|-------------------------|-------------|
| Netware 2.2 5 User      | \$499       |
| Netware 2.2 10 User     | \$1099      |
| Netware 2.2 50 User     | \$1999      |
| Lantastic 10BPS Starter | \$469       |
| E143 Ethernet           | \$209       |
| NE1000 Ethernet         | \$139       |
| NE2000                  | \$159       |
| Ethercard +/-16         | \$139/\$165 |
| EtherLink II 3 Com.     | \$189       |
| IBM Token Ring          | \$599       |

## VIDEO BOARDS

|                     |       |
|---------------------|-------|
| ATI VGA Wonder XL   | \$179 |
| ATI VGA Wonder 512  | \$199 |
| ATI 8514 1MG        | \$429 |
| ATI Graph Ultra 1MG | \$499 |
| Boca Super VGA      | \$129 |
| 1024 VGA 16 Bit     | \$79  |
| NEC Grph Engine 256 | \$849 |
| Orchid Pro II 1MG   | \$269 |
| Paradise VGA 1024   | \$139 |
| Paradise +16        | \$129 |

## MONITORS

### MITSUBISHI

|              |        |
|--------------|--------|
| EGA          | \$319  |
| VGA XC1429   | \$389  |
| Diamond Scan | \$489  |
| HL6615 16"   | \$979  |
| HL6945 20"   | \$1789 |

### NEC

|               |             |
|---------------|-------------|
| 3 FGX/4 FGX   | \$639/\$749 |
| Multisync IVD | \$979       |
| Multisync VD  | \$2099      |

### PANASONIC

|                    |        |
|--------------------|--------|
| 1381 VGA 1024x768  | \$329  |
| 1395 VGA 1024x768  | \$439  |
| 1991 VGA 1280x1024 | \$1559 |

### GOLDSTAR

|                |             |
|----------------|-------------|
| Color/EGA      | \$199/\$249 |
| VGA 1425+/1430 | \$259/\$279 |
| VGA 1460       | \$299       |
| VGA 1620+      | \$689       |

**Arlington**  
Computer  
Products, Inc.

1725 CARBOY  
MT. PROSPECT, CT 06090

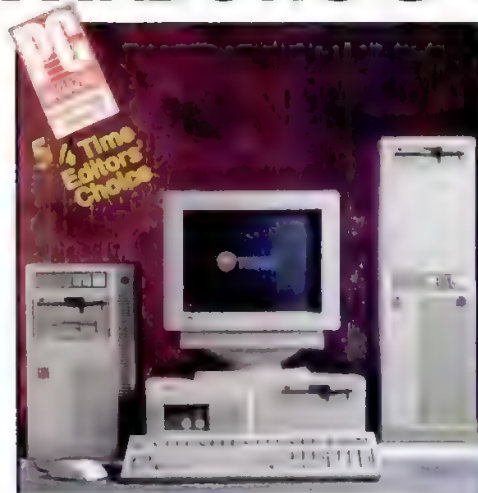
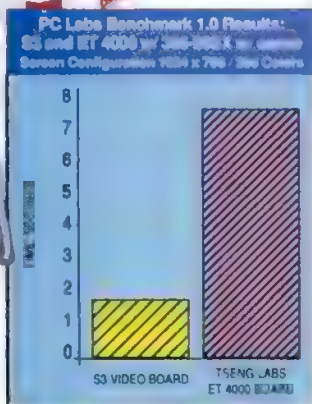
FOR CREDIT & PAYMENT  
VISA  
DISCOVER

**800-548-5105**

CUSTOMER SERVICE: 800-228-6333  
TOLL FREE: 800-228-6748  
TECHNICAL ASSISTANCE: 800-228-1470  
IN MAINE: 603-228-0516  
Mail exchange for Charge Cards



# RUN WINDOWS 5 TIMES FASTER!



| PRODUCT MATRIX                    |                                   |                                       |                                       |
|-----------------------------------|-----------------------------------|---------------------------------------|---------------------------------------|
|                                   | Value Systems                     | Performance Systems                   | Power Systems                         |
| Intel386 SX 20 MHz                | \$1,395                           | \$2,095                               | \$2,595                               |
| Intel386 25 MHz                   | \$1,495                           | \$2,195                               | \$2,695                               |
| Intel386 33 MHz                   | \$1,650                           | \$2,350                               | \$2,850                               |
| Intel486 33 MHz ISA               | \$1,950                           | \$2,650                               | \$3,150                               |
| Intel486 33 MHz EISA*             | N/A                               | \$4,095                               | \$4,550                               |
| Motherboard with cache            | 2 MB RAM                          | 4 MB RAM                              | 8 MB RAM                              |
| 1.2 or 1.44 floppy                | 52 MB 17 MS drive                 | 119 MB 15 MS drive                    | 210 MB 15 MS drive                    |
| One parallel and two serial ports | 16 bit SVGA card with 512K RAM    | Tangent S3 graphics card w/ 1 MB RAM  | Tangent S3 graphics card w/ 1 MB RAM  |
| Enhanced 101 key keyboard         | 14" SVGA color monitor 1024 x 768 | 14" SVGA Hi. color monitor 1024 x 768 | 14" SVGA Hi. color monitor 1024 x 768 |
|                                   | MS-DOS 5.0                        | MS-DOS 5.0                            | MS-DOS 5.0                            |
|                                   | MS-Windows 3.0                    | MS-Windows 3.0                        | MS-Windows 3.0                        |
|                                   | Mouse                             | Mouse                                 | Mouse                                 |

\*Includes EISA disk caching controller and SCSI drive

## Revolutionary new Windows accelerator!

Another breakthrough from Tangent! The new S3 graphics accelerator, available on our 386 and 486 systems! The S3 sets new standards of Windows performance—running *five times faster* than systems using ordinary boards, based on PC Labs Windows Benchmarks (v. 2.0). And they're VESA-compliant for non-interlaced, flicker-free operation.

## Tangent delivers *award-winning* 486 EISA power!

Tangent knows EISA. From PC Magazine to PC Week to BYTE, our EISA workstations and servers have proven their performance advantage.

According to PC Magazine, you can't buy a faster EISA workstation than Tangent. In PC Labs Disk Benchmarks (v5.6), Tangent's 486 EISA runs *thirty-one times faster* than other low-cost EISA machines. Isn't this the kind of performance you want from your EISA system?

## You win with Tangent.

The new S3 is just one more reason Tangent leads the way in PC engineering. No wonder we've won *five* PC Magazine Editor's Choice awards in the last 24 months!

From award-winning workstations to the industry's fastest network servers, our systems deliver unbeatable performance and value. You get the latest technology innovations—at prices our competitors can't touch. Each system has a one-year parts and labor warranty. Plus on-site service through **TRW** and toll-free technical support!

## Limited Offer: Free Windows and Mouse!

Buy any Tangent Performance or Power System and we'll give you Microsoft Windows 3.0 *and* a mouse—*free!*

Call (800) 223-6677 right now!

FAX: (415) 342-9380



**TANGENT**  
COMPUTER

197 Airport Blvd., Burlingame, CA 94010  
(415) 342-9388

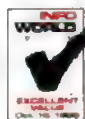
GSA Number: G500K31AG3212. Corporate Purchase Orders and European Orders Welcome!

©1991 Tangent Computer Corp. All Rights Reserved. All prices subject to change without notice.

The Intel Inside logo, Intel386 and Intel486 are trademarks of Intel Corp. Other product names are trademarks or registered trademarks of their respective companies.

CIRCLE 391 ON READER SERVICE CARD

FCM 2-92



5 Time Editors' Choice



## LAPTOP COMPUTERS

|                                 |           |
|---------------------------------|-----------|
| AST Premium Exec 386/40/60/80MB | CALL      |
| AST Premium Exec 386/25/80mb    | NEW       |
| Compaq LTE386 30MB/60MB         | CALL      |
| Everex Tempo LX 20/40/60MB      | CALL      |
| Packard Bell PB386SX VGA/40MB   | CALL      |
| Panasonic CF270/370             | 1549/2645 |
| Sharp PC6220 286 VGA 20MB       | 999       |
| Texas Instruments TM2000        | 999       |
| Texas Instruments TM3000        | CALL      |
| Texas Instruments 386/WINSX     | NEW       |
| Toshiba T2000SX 40MB            | 2269      |
| Toshiba T2000SX 60MB            | 2949      |
| Toshiba T2200SX 40MB/60MB       | CALL      |
| Toshiba T3200SX 120MB color     | 5799      |
| Toshiba T5200 100MB             | 4199      |

## COMPUTERS

|                                 |                    |
|---------------------------------|--------------------|
| AST Premium II 386SX/20 model 5 | 1319               |
| AST Premium II 386/33 model 5   | 2399               |
| Compaq Deskpro 386SX/20 w/80MB  | CALL               |
| Compaq Deskpro 386/20E w/124MB  | CALL               |
| Compaq SystemPro                | ALL MODELS         |
| DTK 286/386/486                 | custom quotes CALL |
| Packard Bell all models         | CALL               |
| Smith Corona                    | ALL MODELS         |
| Smith Terminals 30/50/60        | 294/375/298        |

## DISK DRIVES

|                                    |            |
|------------------------------------|------------|
| Conner 40MB IDE                    | 199        |
| Conner 105MB IDE                   | 345        |
| Conner 210MB IDE                   | 549        |
| Conner 510MB IDE                   | 1349       |
| Maxtor                             | ALL MODELS |
| Microplus                          | ALL MODELS |
| Pacific Rim External floppy drives | CALL       |
| Plus Hardcard II XL 50MB           | 298        |
| Plus Hardcard II XL 105MB          | 437        |
| Seagate ST251-1 40MB MFM           | 242        |
| Seagate ST3096A 89mb 16ms IDE      | 299        |
| Seagate ST3144A 130mb 16ms IDE     | 399        |
| Seagate ST1239A 211mb 15ms IDE     | 595        |
| Tec 3.5" and 5.25" floppies        | CALL       |
| Toshiba 1 2MB 1 44MB               | 69         |

## MATH CO-PROCESSORS

|                        |            |
|------------------------|------------|
| Cyrix 80387DX-20/25    | 179        |
| Cyrix 80387DX-33       | 199        |
| Intel 80387XL          | 85         |
| Intel 80387SX-16       | 124        |
| Intel 80387SX-20       | 134        |
| Intel 80387DX-20/25/33 | 199        |
| Wetec                  | ALL MODELS |

## MEMORY PRODUCTS

|                                      |       |
|--------------------------------------|-------|
| 2MB for T1000SX/E & T2000SX          | 269   |
| 2MB for T1 TMS3000                   | CALL  |
| 1MB for Panasonic laser printers     | CALL  |
| 1MB for Texas Instrmt laser printers | CALL  |
| 256x4 80ns DRAM                      | 5.50  |
| 256x9 80ns SIMM                      | 17.00 |
| 1MBx9 80ns SIMM                      | CALL  |
| 4MBx9 80ns SIMM                      | CALL  |

## MICE

|                                 |     |
|---------------------------------|-----|
| Logitech Dextra 2-button serial | 49  |
| Logitech Mouseman               | 79  |
| Microsoft bus or serial 400 dpi | 89  |
| Microsoft mouse w/windows 3.0   | 149 |
| Microsoft Ball Point mouse      | 125 |



**MIDWEST  
COMPUTER  
WORKS**

QUALITY SERVICE & GUARANTEED LOWEST PRICING!

## PRINTERS

### PANASONIC

|               |      |
|---------------|------|
| KXP1180       | 149  |
| KXP1123       | 199  |
| KXP1124       | 275  |
| KXP1624       | 339  |
| KXP1654       | 535  |
| KXP2624       | 375  |
| KXP4420 Laser | 689  |
| KXP4450 Laser | 1075 |
| KXP4455 Laser | CALL |

### NEC

|                      |         |
|----------------------|---------|
| P3200/P3300          | 269/369 |
| P6200                | 467     |
| P6300                | 622     |
| P6300                | 869     |
| LC90 Postscript      | 1545    |
| ColorMate Postscript | 4499    |

### DICOMIX by Kodak

|                     |     |
|---------------------|-----|
| 150                 | 329 |
| 150 - carrying case | 29  |
| 180a                | 299 |
| Color4 inkjet       | 599 |

### OKIDATA

|           |         |
|-----------|---------|
| 182 Turbo | 225     |
| 320/321   | 314-438 |
| 390-391   | 439-595 |
| 393-Color | 999     |
| Laser 400 | 595     |
| Laser 800 | 925     |
| Laser 830 | 1312    |
| Laser 840 | 1594    |

### HEWLETT PACKARD

|              |          |
|--------------|----------|
| Deskjet 500  | 398      |
| Deskjet 500C | NEW      |
| Laserjet IIP | 828      |
| Laserjet IIP | CALL     |
| Laserjet IIP | 1547     |
| Laserjet IIP | CALL     |
| Laserjet IIP | CALL     |
| Laserjet IIP | 672      |
| Laserjet XL  | CALL     |
| Laserjet XL  | IN-STOCK |
| Laserjet 2C  | NEW      |

### CANON

|                      |     |
|----------------------|-----|
| BJ10EX Bubblejet     | 329 |
| BJ10EX carrying case | 29  |
| BJ300                | 459 |
| BJ330                | 599 |

### STAR

|                |     |
|----------------|-----|
| NX1001         | 147 |
| NX1020R Color  | 189 |
| NX2420R Color  | 305 |
| XB2420 Color   | 469 |
| XB2415 Color   | 549 |
| LaserPrinter 4 | 859 |

### QUME

|                 |      |
|-----------------|------|
| Crystal Express | CALL |
|-----------------|------|

### SEIKOSHA

|             |         |
|-------------|---------|
| SP-2000     | 165     |
| LT 20/SL 90 | 299/319 |

### CITIZEN

|               |         |
|---------------|---------|
| GSX 140-145   | 299/399 |
| PN48 notebook | 299     |

### QMS

|                 |           |
|-----------------|-----------|
| 410 Postscript  | SPECIAL   |
| 810 Postscript  | 2749      |
| 815/815MR       | 2869/3905 |
| 825/825MR       | 3359/4625 |
| Colorsprint 100 | 5875      |

### TEXAS INSTRUMENTS

|                     |      |
|---------------------|------|
| MicroLaser Basic    | 899  |
| MicroLaser Basic XL | 2149 |
| MicroLaser PS17     | 1197 |
| MicroLaser PS35     | 1487 |
| MicroLaser XL PS17  | 2489 |
| MicroLaser XL PS35  | 2799 |

### EPSON

|          |      |
|----------|------|
| FX-850   | CALL |
| LQ-570   | CALL |
| LQ-870   | CALL |
| EPL 7000 | CALL |
| DFX-5000 | 1389 |
| DFX-8000 | 2229 |

### SEIKO

|                     |     |
|---------------------|-----|
| Smart Label Printer | 174 |
|---------------------|-----|

## LASERJET ACC.

|                                        |          |
|----------------------------------------|----------|
| HP Paper Cassette Trays                | IN-STOCK |
| Pacific Data 25-in-1 cartridge         | 257      |
| Pacific Data memory boards             | CALL     |
| Pacific Data Pacific Page XL           | CALL     |
| Pacific Data Postscript cart HP II/III | 339      |
| LASERJET CONSUMABLES                   | CALL     |

## BATTERY BACKUPS

|                                  |     |
|----------------------------------|-----|
| American Power AP400 desktop     | 179 |
| American Power AP400 slimline    | 305 |
| American Power AP600 slimline    | 435 |
| American Power AP900 slimline    | 809 |
| American Power Surge Arrest Plus | 39  |
| Tripp Lite BC500                 | 259 |
| Tripp Lite BC750                 | 429 |
| Tripp Lite Iso Bar 4             | 44  |

## MODEMS

|                                  |          |
|----------------------------------|----------|
| Cardinal 2400 baud int MNP-5     | 99       |
| Calpak 2496 send/rec fax/modem   | 139      |
| Intel Satisfaction Board         | IN-STOCK |
| Intel 9600E external             | 489      |
| Megahertz modems for all laptops | CALL     |
| Practical Peripherals 9600SA     | 489      |
| US Robotics Courier 2400 MNP/5   | 279      |
| Worldport Fax/Modems for laptops | CALL     |
| Zoom V 42 bis w/mnp external     | 139      |

## CD-ROM DRIVES

|                       |      |
|-----------------------|------|
| NEC CDR 36 portable   | 386  |
| NEC CDR-73 external   | 599  |
| Toshiba TXM 3301      | 489  |
| Sony CDU-535 internal | 549  |
| Sony External CD ROM  | CALL |

## SOFTWARE

|                                |     |
|--------------------------------|-----|
| Adobe Type Manager             | 59  |
| Adobe Type Manager Plus        | 119 |
| Adobe Illustrator              | 305 |
| Adobe Streamline               | 119 |
| Aldus Pagemaker 4.0            | 489 |
| Bitstream Facelit Value Pk     | 119 |
| Borland Quattro Pro            | 349 |
| Caere Omnipage                 | 404 |
| Catera WordScan Plus           | 649 |
| Corel Draw 2.0                 | 359 |
| Lotus 1-2-3 ver 3.1            | 399 |
| Calpak 2496 send/rec fax/modem | 139 |
| Microsoft Office for Windows   | 489 |
| Microsoft PowerPoint           | 299 |
| Microsoft Windows 3.0          | 99  |
| Microsoft Word for Windows     | 299 |
| Symantec Norton Desktop        | 95  |
| Word Perfect 5.1               | 249 |

OVER 1000 TITLES IN STOCK!

## PLOTTERS & DIGITIZERS

|                                 |         |
|---------------------------------|---------|
| Calcomp 12x12 12x18             | 297/597 |
| Hewlett Packard HP7440          | CALL    |
| Kurta 12x12 i/one / 12x17 i/one | 359/599 |
| Summagraphics 12x12 / 12x18     | 329/599 |

## TAPE BACKUP

|                                |          |
|--------------------------------|----------|
| Colorado DJ-10 40 120MB int    | 239      |
| Colorado DJ-20 120-250MB int   | 295      |
| Colorado QFA-700 250-700MB int | 705      |
| Inwin A120PC 40 120MB int      | 249      |
| Inwin 80SX 80-250MB int        | 235      |
| Maynard L5540 40MB             | 249      |
| Maynard VP150                  | 869      |
| Mountain 40MB int/ext          | 249/CALL |
| Mountain FS8000 int            | 519      |

## MISC

|                                 |      |
|---------------------------------|------|
| Soundblaster Pro                | 199  |
| Keyboards XT/AT                 | 69   |
| Printer stands (all dot matrix) | 9.95 |

## SCANNERS

|                                    |      |
|------------------------------------|------|
| Complete PC page scanner & Wordcan | 559  |
| Hewlett Packard Scanjet / 2C color | CALL |
| Intel Satisfaction board scanner   | 279  |
| Logitech Scanman 256               | 278  |
| Microtek Scanmaker 600G            | 849  |
| Microtek Scanmaker 600Z            | 1329 |

## MONITORS

|                                  |         |
|----------------------------------|---------|
| Goldstar 1460-14" 1024x768 28mm  | 319     |
| Idex MF5117 17" 1024x768         | CALL    |
| Idex MF5217 17" 1280x1024 26mm   | CALL    |
| Mitsubishi HL6605 18" 1024x768   | 959     |
| Mitsubishi HL6945 20" 1024x768   | 1785    |
| Nanao 9070U 16" 1024x768 28mm    | 1019    |
| Nanao 9080U 16" 1280x1024        | 1199    |
| NEC IA 14" VGA 800x600           | 398     |
| NEC ADS 16" multisync 1024x768   | CALL    |
| NEC SD 20" multisync 1280x1024   | 1995    |
| NEC 3FGX 15" 1024x768 28mm       | NEW     |
| NEC 4FG 15" 1024x768 28mm        | NEW     |
| NEC 5FG 17" 1280x1024 28mm       | NEW     |
| NEC 6FG 21" 1280x1024 28mm       | NEW     |
| Packard Bell 8528SV 14" 1024x768 | 329     |
| Panasonic C-1381 14" 1024x768    | 339     |
| Panasonic C-1395 14" 1024x768    | 469     |
| Princeton Ultra-1200/Ultra-1400  | CALL    |
| Samsung ML 4571 14" mono VGA     | 139     |
| Samsung Syncra 17" 1024x768      | STOCK   |
| Seko 1440/1450 14" VGA, 25mm     | 489/635 |
| Seko CM2050 20" 1024x768 31mm    | 1919    |
| Sony CPD1304 14" 1024x768 25mm   | 579     |
| Sony CPD1604S 17" 1024x768 25mm  | NEW     |
| Zenith 1492 14" flat panel VGA   | CALL    |

## VIDEO BOARDS

|                                 |         |
|---------------------------------|---------|
| ATI VGA Wonder XL w/mouse 256K  | 169     |
| ATI VGA Wonder XL w/mouse 512K  | 189     |
| ATI VGA Wonder XL w/mouse 1MB   | 225     |
| ATI 8514/Ultra 512K/1MB         | 395/485 |
| ATI Vantage 512K/1MB            | CALL    |
| ATI Graphics Ultra w/mouse      | CALL    |
| Boca SVGA 1024x768 512K/1MB     | 129/149 |
| Cardinal 700 1024x768 512K/1MB  | 138/159 |
| Hercules Graphics Station 1M/3M | 529/679 |
| NEC Graphics Express 16/256     | 595/889 |
| Orchid Pro Designer II 1MB      | 225     |
| Orchid Farenheit 1280           | CALL    |
| Paradise 8514/A                 | 469     |
| Video 7 1024x256K/512K          | 129/149 |

## NETWORKING

|                                  |            |
|----------------------------------|------------|
| 3COM 3C503 Etherlink             | 189        |
| Digiboard                        | ALL MODELS |
| Lanstar Ethernet Starter Kit     | 469        |
| Network 2 2.5-user               | 482        |
| Network 2 2.5-user               | 1945       |
| Network 3 11/10-user             | 1369       |
| Network 3 11/20-user             | 1889       |
| Network 3 11/100-user            | 3660       |
| Network 3 11/250-user            | 6999       |
| Network Lite (peer to peer)      | NEW        |
| NEC 1000/NE2000 Boards           | 135/159    |
| SMC Arcnet PC130/270E            | 98/124     |
| SMC Arcnet PC500WS/PC500FS       | 179/289    |
| Tiara 011/0105                   | 79/139     |
| Thomas Conrad 6242 Arcnet 8-bit  | 89         |
| Thomas Conrad 6245 Arcnet 16-bit | 209        |
| Western Digital Elite/Erite 16   | 145/189    |
| Xicom pocket lan adapters        | CALL       |

## FAX MACHINES

|                             |      |
|-----------------------------|------|
| Canon Faxphone 24           | 745  |
| Panasonic Panafax UF127     | 599  |
| Panasonic UF300 plain paper | 1499 |
| Panasonic UF750 Laser FAX   | 2699 |
| Sharp FO240                 | 659  |

# WHY MIDWEST COMPUTER "WORKS" FOR YOU

**WIDE SELECTION**  
Huge inventory. Thousands of items in stock and ready for immediate shipment!

**ON-TIME**  
In-stock orders are shipped the same day. We are fast & efficient.

**RELIABILITY**  
We earn your business! Over 70% of our orders are repeat customers.

**KNOWLEDGABLE**  
All of our salespeople are technically trained to provide you with the right solution!

**SERVICE**  
If you don't find it...ask, our friendly staff will special order products for you!

**SMITH CORONA Acer**  
**386SX/20 80MB**  
-386SX 20MHz 2MB RAM  
-3.5" & 5.25" floppies  
-80mb 17ms hard drive  
-2 serial, 1-parallel ports  
-MS-DOS 5.0 Pre-installed  
-FREE Microsoft Works  
-FREE Logitech mouse  
-1 year on-site warranty  
**\$999**

**SMITH CORONA Acer**  
**386SX/20 120MB**  
-386SX 20MHz 2MB RAM  
-3.5" & 5.25" floppies  
-80mb 17ms hard drive  
-MS-DOS 5.0 Pre-installed  
-FREE Fax Modem  
-FREE Microsoft Windows 3.0  
-FREE Microsoft Works  
-FREE Microfit & Prodigy  
-1 year on-site warranty  
**\$1299**

**AST**  
**PREMIUM EXEC 386SX 25MHz**  
-386SX 25MHz 4MB RAM  
-Expandable to 8MB RAM  
-1 44MB built-in floppy  
-60mb or 80mb hard drive  
-VGA white LCD (color optional)  
-1 ser 1 par VGA mouse or keyboard ports  
-6.5 lb. 9"D x 11.4"W x 2.2"H  
**NOW IN STOCK!**

**TEXAS INSTRUMENTS**  
**TM3000**  
-386SX 20MHz 2MB RAM  
-Expandable to 8MB RAM  
-1 44MB built-in floppy  
-300 dpi resolution  
-VGA paper-white display  
-1 ser 1 par VGA mouse & numeric keypad ports  
-5.7 lb. 8.5"D x 11"W x 1.8"H  
**\$2139**

**COMPAQ**  
**LTE 386/20**  
-386SX 20MHz 2MB RAM  
-Expandable to 10MB RAM  
-1 44MB built-in floppy  
-304MB HD (60 & 80MB opt)  
-VGA paper white display  
-1 ser 1 par VGA mouse & keyboard ports  
-7.8 lb. 8.5"D x 11"W x 2.3"H  
**SPECIAL PRICE!**

**Panasonic**  
**KXP-1124I**  
**24-PIN DOT MATRIX PRINTER**  
-New EZ set LCD operator panel  
-300cps draft print speed w/12K buffer  
-Front, rear, top or bottom paper feed  
-Push and pull tractor  
-Auto paper parking & loading feature  
-Emulates Epson & IBM  
-2-year Panasonic Warranty

**Panasonic**  
**KXP-2624**  
**24-PIN WIDE CARRIAGE PRINTER**  
-New "Super Quiet Operation" (43.5dBA)  
-Fast 300cps draft print speed w/26K buffer  
-Front, rear, top or bottom paper feed  
-Push and pull tractor  
-Auto paper parking & loading feature  
-Emulates Epson & IBM  
-2-year Panasonic Warranty

**Panasonic**  
**C-1395**  
**14" 1024 x 768 COLOR MONITOR**  
-14" non-glass display with swivel base  
-Crisp 28mm dot pitch  
-Non-interlaced for flicker free viewing  
-Compatible with MCGA, VGA, XGA, SVGA, 8514/A and Macintosh II  
-Horizontal scan rate 30 to 57KHz  
-Vertical scan rate 50 to 90Hz

**Panasonic**  
**KXP-4420**  
**PERSONAL LASER PRINTER**  
-8 pages per minute  
-One 250 sheet tray  
-300 dpi resolution  
-512K RAM (max 4.5MB)  
-HP emulation  
-22 internal fonts  
-1-year warranty

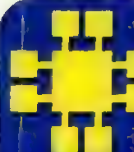
**Panasonic**  
**KXP-4430I**  
**LASER PRINTER**  
-Fast 11 pages/min at 300 dpi  
-Two 250 sheet trays  
-Individual sheet loading  
-512K RAM (max 4.5MB)  
-HP & Epson emulation  
-28 internal fonts  
-1-year warranty

**MIDWEST  
COMPUTER  
WORKS**  
350 Lexington Drive, Buffalo Grove, IL 60089

**DIRECT ORDER LINE**  
**800-669-5208**  
TECH SUPPORT & CUSTOMER SERVICE 708-459-6883 • FAX 708-459-6933  
WE GUARANTEE THE LOWEST PRICES AND THE BEST SERVICE!  
CIRCLE 010 ON READER SERVICE CARD

**TERMS**  
-C.O.D. orders accepted  
-Your credit card is not charged until the product is shipped  
-Personal and company checks will delay order 2 weeks  
-Call us for quantity discounts  
-Prices subject to





# JDR Microdevices

2233 Samaritan Drive, San Jose, CA 95124

Serving you since 1979

BUY WITH CONFIDENCE FROM JDR!

- 30-DAY MONEY BACK GUARANTEE
- 1 YEAR WARRANTY
- TOLL-FREE TECH SUPPORT



## CALL FOR YOUR FREE CATALOG TODAY!

FOR PC'S, MONITORS, DISK DRIVES, KEYBOARDS, MODEMS, CABLES, CONNECTORS, SOFTWARE, ICS, PROGRAMMING PRODUCTS, TEST EQUIPMENT, COMPONENTS & MORE!



## INTERFACE CARDS

### 16-BIT IDE MULTI I/O

\$69.95

- 286/386/486 COMPATIBLE
- SUPPORTS 2 IDE HARD & 2 FLOPPY DRIVES
- TWO SERIAL, ONE PARALLEL, & ONE GAME PORT

|                                          |          |
|------------------------------------------|----------|
| MCT-IDEIO                                | \$69.95  |
| MCT-IDEFH IDE HARD FLOPPY CARD           | \$29.95  |
| MCT-IO MULTI I/O CARD FOR 8088 SYSTEMS   | \$59.95  |
| MCT-AIO 16-BIT SERIAL PARALLEL GAME PORT | \$49.95  |
| MCT-EEMS 16-BIT EEMS CARD                | \$149.95 |
| SIMPLY-RAM 8MB SIMM MEMORY CARD(OK)      | \$199.95 |

## Seagate

### HARD DRIVES 89MB \$299

|            |          |       |      |        |
|------------|----------|-------|------|--------|
| IDE 3 1/2" | ST-351A  | 44 MB | 28MS | \$199  |
| IDE 3 1/2" | ST-351B  | 89 MB | 16MS | \$359  |
| IDE 3 1/2" | ST-314A  | 171MB | 16MS | \$459  |
| IDE 5 1/4" | ST-2274A | 241MB | 16MS | \$1195 |
| IDE 5 1/4" | ST-2350A | 338MB | 16MS | \$1295 |
| IDE 3 1/2" | ST-1480A | 426MB | 14MS | \$1595 |

NOTE: ST-MHW REQUIRED TO MOUNT IN 5.4" SLOT \$9.95

### FLOPPY DRIVES

|           |                                  |         |
|-----------|----------------------------------|---------|
| FDD-1.44X | 1.44MB 3.5" FLOPPY BLACK         | \$79.95 |
| FDD-1.44A | 1.44MB 3.5" FLOPPY BEIGE         | \$79.95 |
| FDD-1.2   | 5.25" DOUBLE SIDED HD 1.2MB      | \$89.95 |
| FD-55GFV  | 5.25" TEAC DOUBLE SIDED HD 1.2MB | \$99.95 |
| FDD-360   | 5.25" DOUBLE SIDED DD 360K       | \$69.95 |

### BREADBOARD ON-A-CARD

- 8088 CARD ACCESSES ALL 62 I/O SIGNAL CONNECTIONS
- 16 BIT CARD ACCESSES 96 I/O ACCEPTS JP TO 24 14 PIN IC'S

|                             |         |
|-----------------------------|---------|
| PDS-600 8 BIT CARD          | \$49.95 |
| PDS-610 16-BIT CARD VERSION | \$59.95 |

### PROTOTYPE CARDS

- W/SILK SCREENED LEGENDS
- JDR-PR2 8 BIT WITH I/O DECODE LAYOUT \$29.95
- JDR-PR10 16 BIT WITH I/O DECODE LAYOUT \$34.95

### UNIVERSAL PROGRAMMER/TESTER

- PROGRAMS EPROMS, EEPROMS, PALs, BIPOLAR PROMS, 8748 & 8751
- SERIES 16V8 & 20V8 GALs, TESTS TTL, CMOS, DYNAMIC & STATIC RAMS
- MCT-MUP REQUIRES HOST ADAPTOR BELOW \$499.95

### EPROM PROGRAMMING MODULES

- PROGRAMS 24 32 PIN EPROMS, CMOS EPROMS & EEPROMS
- 16K TO 1024K, HEX TO DBJ CONVERTER
- MOD-MEP REQUIRES HOST ADAPTOR CARD \$119.95
- MOD-MEP-4 4 EPROM UNIT \$169.95
- MOD-MAC HOST ADAPTOR CARD \$29.95

### POST CODE DISPLAY CARD \$49.95

- READ, DISPLAY AND CHECK MANUAL FOR POWER ON SELF TEST CODE
- 286/386/486 COMPATIBLE
- WORKS WHEN SOFTWARE WON'T EVEN BOOT YOUR PC
- PCODE \$49.95

### 1024 X 768 VGA CARDS \$149.95

- 8-16 BIT 8088 & 286/386/486 COMPATIBLE
- 1024 X 768 IN 256 COLORS
- REQUIRES 1MB
- 800 X 600 IN 256 COLORS
- 512K VIDEO RAM EXPANDABLE TO 1MB
- ANALOG OR MULTISYNCH MONITOR SUPPORT
- MCT-VGA-1024+ 1024 X 768 IN 256 COLORS \$149.95
- MCT-VGA-16 8-16 BIT VGA CARD \$49.95

### 1024 x 768 \$349.95 VGA MONITOR

- 11 ASPECT RATIO 0.28 DOT PITCH
- 14" DIAGONAL SCREEN
- COMPATIBLE WITH ALL VGA ADAPTERS
- VGA-MON-1024 \$349.95
- VGA-MON-1024N NON-INTERLACED VERSION \$479.95

### 1024 X 768 \$499.95 VGA PACKAGE

- 8088 & 286/386/486 COMPATIBLE CARD & 1024 X 768 INTERLACED MONITOR
- 11 ASPECT RATIO 0.28 DOT PITCH
- VGA-PKG 640 X 480 VGA PACKAGE \$369.95

|          |                                          |
|----------|------------------------------------------|
| BTC-5339 | \$49.95                                  |
| FC-3001  | 101 KEY ENHANCED WITH CALCULATOR \$69.95 |
| K103-A   | 101 KEY ENHANCED WITH CLOCK \$84.95      |

### 3-BUTTON MOUSE \$14.95

- ACCURACY 250-1450 DPI
- MICROSOFT & MOUSE SYSTEMS COMPATIBILITY MODES
- OPTO MECHANICAL DESIGN
- WINDOWS 3.0 COMPATIBLE
- JDR-MOUSE-3 \$14.95

### DYNAMIC RAM

| PART #       | SIZE      | SPEED | TYPE | PRICE  |
|--------------|-----------|-------|------|--------|
| 41256-100    | 262144x1  | 100ns | DIP  | 1.99   |
| 41256-80     | 262144x1  | 80ns  | DIP  | 2.19   |
| 41256-60     | 262144x1  | 60ns  | DIP  | 2.59   |
| 41256-40     | 262144x1  | 40ns  | DIP  | 7.95   |
| 1MB-100      | 1048576x1 | 100ns | DIP  | 5.49   |
| 1MB-80       | 1048576x1 | 80ns  | DIP  | 5.99   |
| 1MB-60       | 1048576x1 | 60ns  | DIP  | 6.99   |
| 41256-100-40 | 256K x 9  | 60ns  | SIMM | 21.95  |
| 41256-80-40  | 256K x 9  | 60ns  | SIMM | 25.95  |
| 421000A80-40 | 1MB x 9   | 100ns | SIMM | 49.95  |
| 421000A80-60 | 1MB x 9   | 80ns  | SIMM | 54.95  |
| 421000A80-80 | 1MB x 9   | 60ns  | SIMM | 64.95  |
| 424000A80-40 | 4MB x 9   | 80ns  | SIMM | 199.95 |
| 424000A80-60 | 4MB x 9   | 60ns  | SIMM | 249.95 |

### MATH CO-PROCESSORS

MANUAL, SOFTWARE GUIDE & 5 YEAR WARRANTY

| PART #   | SPEED PRICE     | PART #       | SPEED PRICE     |
|----------|-----------------|--------------|-----------------|
| 8087     | 8 MHz \$139.95  | 80387-33.1   | 33 MHz \$4.95   |
| 8087-2   | 8 MHz \$139.95  | 80387-OMP    | 33 MHz \$209.95 |
| 8087-1   | 10 MHz \$139.95 | 80387-5X     | 33 MHz \$129.95 |
| 80287-XL | 2 MHz \$4.95    | 80387-SX20   | 20 MHz \$149.95 |
| 83087-16 | 16 MHz \$159.95 | 83087-40     | 40 MHz \$239.95 |
| 83087-20 | 20 MHz \$209.95 | 83587-16(SX) | 16 MHz \$129.95 |
| 83087-25 | 25 MHz \$219.95 | 83587-20(SX) | 20 MHz \$149.95 |
| 83087-33 | 33 MHz \$229.95 | 83587-25(SX) | 25 MHz \$159.95 |
| 2C87-8   | 8 MHz \$8.95    | 2C87-12      | 12 MHz \$9.95   |
| 2C87-10  | 10 MHz \$9.95   | 2C87-20      | 20 MHz \$139.95 |

### MAXIMIZE CO-PROCESSOR SPEED

OUR "2ND STAGE" ALLOWS 10 & 20MHZ CO-PROCESSORS TO RUN AT FULL SPEED IN THE SLOWEST 286 SYSTEMS

2ND-STAGE FOR 10/20 MHZ 80287'S \$29.95

## MOTHERBOARDS



### 16MHz MINI 386-SX \$299.95

- NORTON \$11.1 • LANDMARK AT SPEED 20.0
- EXPANDABLE TO 16MB ON BOARD • AM BIOS • SIX 16 BIT AND TWO 8 BIT SLOTS • CHIPS & TECHNOLOGY CHIPSET • SOCKET FOR 80386 SX CPU PROCESSOR • 8.5" x 13" SIZE FITS MINI-DK AND FULL SIZE 286 CASES
- MCT-M386SX \$299.95
- MCT-M386SX-20 20MHZ MINI 386-SX \$349.95
- MCT-M386-25 25MHZ MINI 386 \$499.95
- MCT-C386-33 MINI-SIZE 33MHZ CACHE 386 \$699.00
- MCT-C386-40 MINI-SIZE 40MHZ CACHE 386 \$899.00
- MCT-M486-33 MINI 33MHZ CACHE 486 \$1295.00
- MCT-M286-16 MINI 16MHZ 286 \$199.95
- MCT-M286-12 MINI 12MHZ 286 \$179.95
- MCT-TURBO-10 10.4 17MHZ 8088 \$69.95

### UPRIGHT CASE \$99.95

- FOR STD. FULL AND MINI MOTHERBOARDS
- MOUNTS FOR 3 FLOPPY AND 4 HARD DRIVES
- TURBO AND RESET SWITCHES
- SPEED DISPLAY POWER DISK LEDS
- CASE-100A \$99.95
- PS-250TW 250W POWER SUPPLY \$129.95
- PS-300TW 300W POWER SUPPLY \$149.95
- POWER SUPPLIES ARE U.L. APPROVED
- MORE CASES...
- CASE-70 FULL-SIZE 286 STYLE CASE \$89.95
- CASE-120 MINI-UPRIGHT W/200W P.S. \$199.95
- CASE-JR MINI-F.P. TOP W/200W P.S. \$149.95
- CASE-50 MINI-SIZE 286 STYLE CASE \$59.95

### POWER SUPPLIES

- U.L. APPROVED • 110/220V 50/60HZ
- PS-150 8088 150 WATT \$69.95
- PS-200X 8088 200 WATT \$89.95
- PS-200 286/386/486 200 WATT \$89.95
- PS-250 286/386/486 250 WATT \$129.95
- PS-300 286/386/486 300 WATT \$149.95
- PS-250TW 286/386/486 250W EXTERNAL SWITCH \$129.95
- PS-300TW 286/386/486 300W EXTERNAL SWITCH \$149.95

### 2400 BAUD MODEM \$49.95

- 2400/1200/300 BPS INTERNAL DATA MODEM • FULL HAYES AT COMMAND • FULLY COMPATIBLE • INCLUDES PROGRAM SOFTWARE
- MCT-241 \$49.95

### 9600 BAUD V.42 BIS MODEM \$399.95

- CITT V.42BIS V.32V.22BIS BELL 212A AND HAYES AT COMMAND SET COMPATIBLE
- 2 YEAR PROMETHEUS WARRANTY
- PRO-96E \$399.95
- PCCB6201 INTEL SATISFACTION 16 BIT FAX CARD \$399.95
- PCCEM7296 INTEL 2400BPS INTERNAL MODEM \$499.95
- VIVA-24E VIVA 2400BPS EXTERNAL MODEM \$119.95
- VIVA-24MNP VIVA 2400BPS W/ ERROR CORRECT \$149.95



SALES 800-538-5000

Customer Service 800-538-5001 Local/Int'l 408-559-1200  
Technical Support 800-538-5002 Fax 408-559-0250

TERMS: For shipping & handling include \$6.00 per pound and \$7.00 for air. Orders over 1 lb. and foreign orders may require additional shipping charges—contact our Sales Dept. for the amount. All residents must include applicable sales tax. Prices subject to change without notice. We are not responsible for typographical errors. We reserve the right to limit quantities and to substitute manufacturers. All merchandise subject to prior sales. A photocopy of our terms is available upon request. Items pictured may only be representative. JDR, the JDR logo, JDR Microdevices, and the MCT logo are registered trademarks of JDR Microdevices, Inc. Modular Circuit Technology, Inc. is a trademark of JDR Microdevices, Inc. Copyright 1992 JDR Microdevices.



## DISK DRIVES

| CD-ROM                         |       |
|--------------------------------|-------|
| Hitachi Ext. 680mb Kit.....    | 499   |
| Sony Int. 680mb Kit.....       | 379   |
| Book of Mammals / Encyclopedia | 49/69 |
| MS Bookshelf, Stat. Pack.      |       |
| World Atlas & Consultant CDs.  | 99    |
| Colorado                       |       |
| DJ-10 40-120mb Int. Tape.....  | 239   |
| DJ-20 80-240mb Int. Tape.....  | 299   |
| External Kit.....              | 69    |

## Toshiba 100mb IDE Kit

**\$369**  
Upgrade your 286 or 386 to IDE technology and Toshiba quality at a FastMicro price. This kit comes with a fast 20ms 100mb drive and built-in 1.44 controller. 16 bit IDE card with dual floppy controller & cables. 5.25" brackets & rails.

**Conner** (see FastData IDE controllers)  
CP3044 40mb IDE 28ms.....199  
CP3104 100mb IDE 25ms.....349  
CP3208 200mb IDE 25ms.....549

**DTC**  
6280 ESDI 16bit HD FD Cont.....119  
6280-15T 15mb/sec transfer rate.....169  
**Micropolis** (see DTC Controllers)  
MC1664 345mb HH ESDI 14ms.....999  
MC1568 668mb FH ESDI 14ms.....1399  
MC1598 1gb FH ESDI 14ms.....1999

**Plus Development**  
HardCard IXL 50mb 9 ms 16bit.....299  
HardCard IXL 105mb 9 ms 16bit.....469

**Seagate 89mb AT Kit \$319**  
IDE performance, big 89 megabyte capacity. 19ms access time and 5 mbps transfer rate make this a great buy. Controller, cables and rails are included to make installation fast and easy.

**Seagate**  
30MB XT Kit ST238 w/ cont.....249  
40MB AT ST251-1 MFM Drive.....229  
40MB AT ST157A 28ms IDE Drive.....179  
89MB ST3096A 19ms IDE Drive.....299  
125MB ST3144A 19ms IDE Drive.....359  
210MB ST1239A 15ms IDE Drive.....599  
330MB ST2383E 16ms ESDI Drive 1199

**Teac**  
1 2MB 5.25" Floppy.....65  
1 44MB 3.5" Floppy.....65

**Toshiba 1.44mb Floppy \$59**  
Complete with mounting brackets and installation instructions. This Toshiba works in all mac 386 & 386 compatibles. Will also read/write format 720K 3.5" disks. Rails add \$5.

**Toshiba**  
360K 5.25" Floppy (Black).....59  
1 2MB 5.25" Floppy.....59  
1 44MB 3.5" Floppy.....59  
107mb 1034 IDE 3.5" drive.....349

**Western Digital**  
WD93044 40mb IDE 28ms.....199  
WDAC280 80mb IDE 20ms.....299  
WDAP4200 200mb IDE 20ms.....599

## MODEMS & FAX

**ATI**  
2400 ETC Internal / External.....129/159  
9600 E External MNP V 42bis.....369

**ATI \$369 9600ETC-E**  
ATI delivers speed and accuracy with the 9600 ETC-E. It includes a 32 LAMP and MNP error correction combined with MNP5 and V.42 bis data compression to provide

total high speed throughput. It features automatic line speed correction, synchronous/asynchronous communication and automatic feature negotiation with connecting with other modems.

**Everex 2400B Int. Modem.....69**  
**Hayes**  
JT FAX 4800B Internal.....139  
Personal Modem 2400 w/Prodigy.....119  
Pocket Edition 2400 Modem.....119

**Intel**  
Classic 2400 Modem Int / Ext.....139/169  
Satisfaxion Classic - Int 9600.....379

**Practical Peripherals**  
**OmniLink Laser \$379**  
Don't settle for curled-up thermal paper or tie up your PC to receive faxes. Get OmniLink Laser. It connects to your phone, line and HP compatible laser and receives and prints your faxes. You can still print anytime you want and OmniLink will store up to 30 faxes while your printing. Plus, it's a standard 2400/9600 modem/sendfax and software is only \$89.

2400B Int. Modem Std.MNP.....125 559  
PM9600SA Ext V 32/V 42bis.....449

**USRobotics**  
2400 Sportster Int / Ext.....119 135  
2400 Sportster MNP Int / Ext.....159 189  
9600 Sportster Int / Ext.....399 449  
Courier HST 14 400 Int / Ext.....539 579  
Courier HST 14 400 Dual Std Ext.....839  
WorldPort 2496 Pocket Modem/Fax.....309

**ZOOM**  
HC2400 Internal.....69  
2400 V 42bis External Modem.....129  
9624 Send/Receive Int Fax Modem.....109

## MICE & INPUT

**Key Tronic 101 Keyboard.....59**  
**Professional Mouse.....59**

**Logitech**  
Mouseman Serial right hand.....59  
Mouseman Serial with Windows.....109  
Mouseman Bus right hand.....65  
Mouseman Cordless.....85  
ScanMan 32.....159  
ScanMan 32 with Catchword.....199  
ScanMan 256 for Windows.....279  
Trackman Serial.....65

**Microsoft Mouse \$83**  
Ergonomic design and 400 DPI accuracy make this the world's most popular mouse. Microsoft's design and mouse utilities assure compatibility with the programs you use most.

**Microsoft**  
Serial or Bus Mouse only.....83  
Serial or Bus with paint.....95  
Serial with Windows.....147  
**Z-Nix Super Mouse II w/Windows.....79**

International orders welcome  
Fax 602-437-8622

## NETWORKING

**Artisoft/Lantastic**  
Lantastic 2 Station Starter Kit.....349  
2 Mbps.....469  
Ethernet.....209  
Ethernet Additional Stations.....459  
**Eagle**  
NE2000 2 Station NW Lite Kit.....459  
**FastData NE2000 16 bit 10-BaseT.....109**  
**Novell**  
Netware Lite.....65

## FASTDATA PRODUCTS

**FastData 16 Bit VGA \$59 \$69**  
The FastData 16 bit VGA card features 256K of video memory, does CGA, EGA, & VGA up to 1024x768 and comes with drivers for popular software including Windows 3.0. It's expandable to 512K and has a 30 day money back guarantee.  
FastData 16bit 1mb VGA.....89  
FastData CGA Card.....35  
FastData MGP Card.....29

**FastData Monitors**  
Your best value, guaranteed! We have a full line manufactured for us by famous factories like Hyundai and Matsushita. As with all FastData branded product, you get a full 30 day money back satisfaction guarantee. Shown is the VGA color.

## BOARDS & CHIPS

**AdLib Gold 1000/2000.....185 285**  
**ATI Stereo F-X.....129**  
**Creative Labs**  
Sound Blaster.....109  
Sound Blaster Pro (stereo & MIDI).....189  
**Cyrix 387-DX25 / 33.....179/195**  
387-SX16 / 20.....115/129  
**Everex**  
RAM3000 16 bit - w/ OK (max 3mb).....75  
RAM3000 16 bit - w/ 1mb.....125  
RAM8000 16 bit - w/ OK (max 8 mb).....169  
RAM8000 16 bit - w/ 2mb.....269  
**Intel 287XL.....85**  
387-DX25 or 33.....209  
387-SX16 / 20.....129 139  
**Memory - 1mb SIMMS 80ns.....49**  
**Memory - 1mb chips 80ns set of 9.....59**

**FastData Boards**  
9600B SendFax w/ 2400B Modem.....79  
9600B Send Receive Fax w/2400B.....99  
Everex 16bit 10Base-T.....109  
IDE 16 Bit 1 1 Hard/Floppy Disk Cont.....29  
IDE HD/FD w/Par/2 Serial Game.....39  
Parallel/2 Serial Game Card.....29  
XT 1 44 Dual Floppy Controller.....35

**FastData 2400 Baud Modem \$49**  
The FastData 2400 baud internal modem is fully Hayes compatible and can be configured to COM port 1-4. It has an internal speaker, is auto answer & auto dial and comes with communications software.

**FastData Monitors**  
14" Amber or White Monochrome.....99  
14" White VGA Monochrome.....119  
14" CGA Color 52 dot pitch.....199  
14" Super VGA 1024 x 768 28 dp.....299  
14" Non-Int VGA 1024 x 768 28 dp.....369

## VIDEO & MONITORS

**ATI**  
Graphics Vantage 1mb.....389  
VGA Basic 16 / Integra.....75 / 129  
VGA Wonder XL 256K / 1mb.....169 / 229  
8514 Ultra 8514-VGA 1mb.....599  
**Diamond**  
SpeedStar Plus HiColor 1mb.....189  
Sleath VRAM HiColor 1mb.....265  
**Everex EGA 480 Card.....69**  
**FastData Monitors & Cards.....see above**  
**Hercules Graphic Card +.....Call**  
**MAG Colorview/15.....Call**  
**Mitsubishi**  
1410 EGA.....325  
Diamond Scan 1381.....499  
Diamond Scan 16L.....919  
**NEC**  
Multisync GS 2a.....199  
Multisync 3FGX.....599  
Multisync 4FG.....749  
**Orchid**  
ProDesigner IIs 1mb.....219  
Fahrenheit 1280s HiColor.....319  
**Panasonic C1381 VGA.....369**  
**Seiko CM1440, CM1450.....489/569**  
**Sony 1304 Multiscan.....599**  
**Video 7**  
VGA 1024x 256K / 512K.....129 / 149  
V-RAM II VGA 512K / 1mb.....249 / 319  
**Zenith 1492.....599**

**Sound Blaster \$109**  
Sound Blaster does for sound what VGA does for graphics! Supported by the largest software library, Sound Blaster makes your games come to life. Also includes a music synthesizer, voice input and sound compression, and MIDI interface. SB Talker even converts text into spoken English. Includes a game port also.

## PRINTERS

**Canon**  
BJ10XE Portable.....319  
BJ300 / BJ330 Ink Jet.....459 / 599  
LBP-4 Laser.....799  
**Citizen**  
200GX 9 Pin.....159  
GSX-130 24 Pin.....249  
GSX140+ 24 Pin.....295  
GSX145 24 Pin Wide.....395  
PN48 Std / Pro.....299 / 329  
**NEC**  
P3200 24 Pin.....269  
P3300 24 Pin Wide.....369  
P6200 / 6300.....469 629  
Silentwriter 2 Model 90.....1550  
**Okidata**  
Okilaser 400.....669  
**Panasonic 1124i \$299**  
The Panasonic KX-P1124i is the ideal high-end 24 pin printer at a low-end price. It features up to 300 cps speed, 8 letter-quality fonts, 10 pitch selections and more. It features an EZ set operator panel and LCD display to make changing setting a breeze. It includes a two year warranty too!

**Panasonic**  
KXP1180 9 Pin.....155  
KXP1123 24 Pin.....239  
KXP1124 24 Pin.....289  
KXP1624 24 Pin Wide.....369  
KXP2624 24 Pin Quiet.....459  
KXP4420 Laser.....699  
KXP4450 / 4455 Lasers.....Call  
**Seiko Smart Label Printer Plus.....167**  
**Star**  
NX1001.....149  
NX2410 / 2415.....239 / 369  
XB2410 / 2415.....419 / 539  
**Texas Instruments**  
Microlaser PS17.....1199  
Microlaser PS35.....1499

## FastData 286/12

**\$699**

Imagine a fast 286 computer at a super price and you've got the FastData 286/12. This system is complete, not stripped. You get one megabyte of zero-wait-state memory and a 28mb IDE hard disk - standard. Also included is an amber monitor and graphics card, your choice of a high density 1.2mb or 1.44mb floppy drive and a Key Tronic keyboard. And since it's a FastData, you are backed with toll-free technical support, one year warranty with the FastShip replacement program & on-site service plan, and our 30 day full money back satisfaction guarantee!

- ✓ 12mhz 80286 processor.
- ✓ 1 megabyte RAM.
- ✓ 40 mb 28ms IDE hard disk 1:1 interleave.
- ✓ 1.2mb 5.25" or 1.44mb 3.5" floppy drive (2nd drive add \$59)
- ✓ Standard chassis (shown)
- ✓ Five drive bays.
- ✓ 200 watt power supply.
- ✓ Math coprocessor socket
- ✓ Monochrome monitor with monochrome graphic board.
- ✓ Clock calendar, parallel port, game port, & 2 serial ports.
- ✓ Key Tronic enhanced 101 keyboard.
- ✓ 8 expansion slots, 6 available.
- ✓ MS-DOS 5.0.
- ✓ Full documentation.
- ✓ FCC Class B approved.



|                | 40mb  | 80mb    | 100mb   | 200mb   |
|----------------|-------|---------|---------|---------|
| 286/12         | \$699 | \$829   | \$899   | \$1,149 |
| Monochrome VGA | \$799 | \$929   | \$999   | \$1,249 |
| VGA Color      | \$849 | \$1,079 | \$1,149 | \$1,399 |
| VGA 1024       | \$999 | \$1,129 | \$1,199 | \$1,449 |

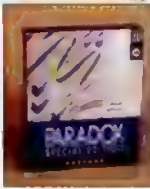


## DATABASE & FORMS

|                                |     |
|--------------------------------|-----|
| askSoft 5.0                    | 209 |
| Clarion Personal Developer     | 45  |
| Clarion Professional Developer | 449 |
| Clipper 5.01                   | 489 |
| DataEase                       | 509 |
| dBase III+                     | 419 |
| dBase IV                       | 449 |
| dBXL Diamond                   | 129 |
| Formbase                       | 299 |
| FormTool Gold                  | 52  |
| Formfiller                     | 79  |
| Foxbase Plus                   | 179 |
| FoxPro 2.0                     | 449 |
| Paradox 3.5                    | 449 |
| Paradox Competitive Upgrade    | 165 |
| Paradox SE                     | 65  |
| Per Form Designer & Filler     | 89  |
| Personal Rbase                 | 79  |
| Q & A 4.0                      | 249 |
| RapidFile                      | 99  |
| Rbase for DOS                  | 447 |
| Reflex                         | 159 |

## Paradox SE \$65

New Paradox SE is a special version of the award-winning database management software designed especially for small businesses and home use. Just enter your data and Paradox SE lets you query, graph, sort, even write reports and form letters. Easy to use and learn, you can create multi-table data-entry applications without programming.



## ENTERTAINMENT

|                                |         |
|--------------------------------|---------|
| Carmen SanDiego Deluxe Edition | 45      |
| F-19 Stealth Fighter           | 38      |
| King's Quest 5 (VGA Vers.)     | 38      |
| Leisure Suit Larry III         | 35      |
| Microsoft Flight Simulator     | 38      |
| Aircraft & Scenery Designer    | 27      |
| PC Globe or PC USA             | 35      |
| Simcity                        | 28      |
| SimEarth                       | 39      |
| Wing Commander I / II          | 39 / 45 |

## DESKTOP PUBLISHING

|                                    |      |
|------------------------------------|------|
| Adobe Postscript Cart. for HPLJ-II | 21   |
| Bannermania                        | Call |
| Express Publisher                  | Call |
| Microsoft Publisher for Windows    | 129  |
| Pagemaker 4.0                      | 489  |

## Microsoft \$129 Publisher

New Microsoft Publisher for Windows gives you easy-to-use page layout text and graphics tools to create publications quickly. It includes a built-in word processor with spell-check, word processor. Also includes Page Wizards - step by step publication creation. WordArt - text special effects, and Toolbars - access to frequently used functions are a click away. Also comes with 100+ clip art images, border art, drawing tools & more.



|                                  |     |
|----------------------------------|-----|
| PFS First Publisher              | 89  |
| Printshop                        | 33  |
| Publisher's Paintbrush           | 279 |
| Publish It!                      | 129 |
| Ventura Publisher Gold / Windows | 499 |

## FINANCIAL

|                                 |     |
|---------------------------------|-----|
| ACCPAC BPI Value Pak            | 359 |
| Bedford Integrated Acct         | 119 |
| Checkfree                       | 19  |
| DAC Accounting 4.2              | 85  |
| DAC Bonus Pack 4.2              | 127 |
| Dollars & Sense                 | 39  |
| Managing Your Money             | 109 |
| Microsoft Money for Windows     | 45  |
| Money Matters                   | 29  |
| One Write Plus G/L A/P & A/R    | 165 |
| Pacioli 2000                    | 29  |
| Peachtree Crystal Acctg Windows | 175 |
| Peachtree Complete III          | 139 |
| Peachtree with Data Query       | 209 |
| Quickwin                        | 41  |
| The Manager's Organizer         | 139 |
| Timeslips III                   | 179 |
| Wealth Builder                  | 89  |

## WINDOWS SOFTWARE

|                                 |      |
|---------------------------------|------|
| 3-D Charts to Go for Windows    | 55   |
| ACCPAC Simply Acctg for Windows | 119  |
| Adobe Illustrator               | 299  |
| Adobe Streamline                | 119  |
| Adobe Type Sets                 | Call |
| Adobe Type Align                | 59   |
| Adobe Type Manager              | 59   |
| Adobe Type Manager Plus Pack    | 115  |
| After Dark for Windows          | 25   |
| Ami Pro 2.0                     | 279  |
| Ami Pro 2.0 Competitive Upgrade | 119  |
| Asymetrix Toolbook              | 279  |



## Microsoft Office \$447

This special bundle includes the leading Windows applications, Excel, Word and PowerPoint all in one. Excel is the top rated graphical spreadsheet. Word is the #1 selling Windows word processor and PowerPoint is the top presentation package. Act now and you will save half the cost if purchased separately.

|                                   |      |
|-----------------------------------|------|
| BeckerTools Plus                  | Call |
| Bitstream Facelit                 | 57   |
| Corel Draw 2.0                    | 349  |
| Correct Grammar                   | 57   |
| Current                           | 119  |
| DBlast/Windows                    | 239  |
| DynaComm 3.0 Async                | 139  |
| Excel                             | 299  |
| Facelit                           | 57   |
| Form Publisher                    | 55   |
| Grammatik IV for Windows          | 55   |
| HDC First Apps or Windows Express | 55   |
| Instant Orgchart                  | 119  |

## 1-2-3 & Ami Pro Double Upgrade \$139 wow!

|                                                                                                                                                                                                                                                                                                                                                                                                                                                        |     |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|
| Lotus users! This upgrade includes the hot new 1-2-3 for Windows and the new Ami Pro 2.0 1.2 1.1W includes SmartIcons, 3-D charting, true 3-D worksheets and database links. Use Windows pull-down menus or press slash and Classic 1-2-3 menus appear. Ami Pro 2.0 is the new version of the award-winning Windows word processor. It includes new customizable SmartIcons, 1-2-3 data exchange, outlining, style sheets, revision marking, and more. |     |
| JustWrite                                                                                                                                                                                                                                                                                                                                                                                                                                              | 129 |
| Lotus 1-2-3 for Windows                                                                                                                                                                                                                                                                                                                                                                                                                                | 379 |
| Lotus 1-2-3 Competitive Upgrade                                                                                                                                                                                                                                                                                                                                                                                                                        | 119 |
| Micrographix Designer                                                                                                                                                                                                                                                                                                                                                                                                                                  | 449 |



## Windows 3.0 \$89



Get in on the Windows revolution! Windows turns your 286 or above into a powerful multitasking workstation that runs even non-Windows applications. Includes many integrated applications standard Plus, if you buy Windows from FastMicro, we'll throw in 12 of the best Windows shareware programs free!

|                                          |     |
|------------------------------------------|-----|
| MicroPhone II                            | 89  |
| Microsoft Ent Pack I, II, or III         | 27  |
| Microsoft Mouse w Windows 3.0            | 147 |
| Microsoft Office / Word Excel PowerPoint | 447 |
| Microsoft PowerPoint for Windows         | 309 |
| Microsoft Productivity Pack              | 39  |
| Microsoft Windows                        | 89  |
| Microsoft Windows Developer's Kit        | 309 |
| Microsoft Word for Windows               | 299 |
| M Y O B                                  | 129 |
| Norton Backup                            | 85  |
| Norton Desktop                           | 95  |
| ObjectVision for Windows                 | 89  |
| On Target                                | 229 |
| PackRat 3.0                              | 239 |



## \$25

Save your screen with over 35 incredible displays-Aquatic Realm, Flying Toasters, Logo, Messages, Multimode or create your own screen saving art. SystemIQ™ maximizes performance while running After Dark. Also features DOS blanking and two-level password protection, and sound! It includes a programmable quick-sleep hot key and total network compatibility.

|                          |      |
|--------------------------|------|
| Pagemaker 4.0            | 489  |
| Persuasion               | 319  |
| Per Form Pro             | 179  |
| PFS WindowWorks          | 119  |
| Pro Write Plus           | 159  |
| Project for Windows      | 429  |
| Publisher's Powerpak     | 45   |
| Publisher's Paintbrush   | 279  |
| Quattro Pro for Windows  | Call |
| RightWriter for Windows  | Call |
| SuperBase 4              | 419  |
| Turbo Pascal for Windows | 119  |
| Ventura Publisher        | 519  |
| WideAngle for Windows    | 62   |
| Winconnect               | 59   |
| Windows Draw             | 145  |
| WinFax Pro               | 69   |



## GRAPHICS

|                                  |      |
|----------------------------------|------|
| Autosketch 3.0                   | 139  |
| Corel Draw 2.0                   | 349  |
| Design CADD 3-D                  | 185  |
| DrawPerfect                      | 259  |
| Freelance Graphics 4.0           | 299  |
| Freelance Competitive Upgrade    | 89   |
| Generic 3D Drafting              | 199  |
| Generic Cadd Level 2 Starter Kit | 89   |
| Generic Cadd 5.0                 | 279  |
| Harvard Graphics                 | Call |
| PC Paintbrush IV Plus            | 109  |

## PC Tools \$99 Deluxe 7.0

New PC Tools 7.0 is the perfect set of utilities for DOS 5. Includes new application menu system, remote operation of another PC, advanced data recovery and enhanced Backup in DOS and Windows versions. Anti-Virus, which recognizes over 400 known viruses and even detects unknown ones is included as a free bonus.



## INTEGRATED

|                         |     |
|-------------------------|-----|
| First Choice            | 95  |
| Framework XE            | 95  |
| Geoworks Ensemble       | 115 |
| LotusWorks              | 89  |
| SmartWare II            | 417 |
| Symphony 2.2            | 489 |
| Works                   | 89  |
| Works w MS Serial Mouse | 149 |

## PROGRAMMING

|                                  |        |
|----------------------------------|--------|
| Borland C++                      | 299    |
| Borland ObjectVision for Windows | 90/119 |
| Turbo Pascal Dos/Windows         | 90     |
| Macro Assembler                  | 95     |
| Microsoft C Compiler             | 309    |
| Quick Basic                      | 60     |
| Quick C or Quick Pascal          | 60     |
| Visual Basic for Windows         | 125    |
| Windows Developer's Kit          | 309    |

## SPREADSHEETS

|                          |      |
|--------------------------|------|
| Allways                  | 115  |
| Excel for Windows        | 299  |
| Lotus 1-2-3 version 2.3  | 325  |
| Lotus 1-2-3 version 3.14 | 399  |
| Lotus Upgrades           | Call |

## Lotus 1-2-3 2.3 \$325

The powerful spreadsheet that runs on any PC. New WYSIWYG display, mouse support, 300 graph types, drawing tools, and other graphics features to make a spreadsheet publishing a breeze. Release 2.3 also adds auto-compress printing, auditor, file viewer, context sensitive help, print preview and more. Call us for upgrade information too!



|                               |     |
|-------------------------------|-----|
| Quattro Pro 3.0               | 289 |
| Quattro Pro 3.0 Comp. Upgrade | 89  |
| Quattro Pro 3.0 SE            | 45  |
| Supercalc 5.1                 | 89  |

## WORD PROCESSORS

|                                    |     |
|------------------------------------|-----|
| Facelit for WordPerfect            | 57  |
| Grammatik IV                       | 55  |
| LetterPerfect                      | 119 |
| Multimate 4.0                      | 267 |
| Professional Write                 | 159 |
| Publisher's PowerPak / WordPerfect | 45  |

## WordPerfect 5.1 \$239

WordPerfect is the #1 rated word processing software. Its got almost every feature imaginable and yet it's easy to use. The current version adds cut down menus, mouse support, table creation and a quotation editor. Add this to the best software support in the business and you can't go wrong!

|                            |     |
|----------------------------|-----|
| Rightwriter                | 55  |
| Spint                      | 117 |
| Word                       | 209 |
| Word Perfect 5.1           | 239 |
| Word Perfect for Windows   | 249 |
| Word Perfect Add'l Station | 159 |
| Word Perfect Office        | 89  |
| WordStar Professional      | 187 |
| Writer's Toolkit           | 85  |

## UTILITIES

|                       |    |
|-----------------------|----|
| 386 MAX               | 59 |
| Address Book Plus     | 47 |
| Calendar Creator Plus | 47 |
| Central Point Backup  | 75 |
| Checkit               | 79 |
| Company Ladder        | 45 |
| Control Room          | 69 |



## MS-DOS 5.0 \$55

The new Microsoft DOS 5.0 frees 386 or more for DOS on 386 & 486 PCs. It includes a new Shell, UnDelete and Unformat new Editor and more. Also includes Qbasic, Command Line Help, new Backup and Windows enhancements. Plus, you can install it on your drive without reformatting existing Networks. This official upgrade pack requires that you simply have an older command.com on your drive!

|                           |         |
|---------------------------|---------|
| CoreFast                  | 60      |
| Carbon Copy Plus          | 105     |
| Desqview 2.4              | 75      |
| Desqview 386 2.4/6.0      | 125     |
| Direct Access             | 57      |
| Disk Manager Dos / Novell | 36 / 95 |
| Disk Optimizer            | 29      |
| DR DOS 6.0                | 65      |
| GoSnpst 3.0               | 89      |
| Fastback Plus             | 109     |
| Headroom                  | 59      |
| Hijack 2.0                | 95      |
| InfoSpotter               | 45      |
| Labels Unlimited          | 45      |
| Laplink Pro               | 89      |
| Microsoft Learning DOS    | 32      |
| MS-DOS 5.0 Upgrade        | 55      |
| Norton AntiVirus          | 79      |
| Norton Backup             | 90      |
| Norton Commander          | 90      |
| Norton Utilities 6.0      | 109     |

## Stacker 2.0 \$79

PC Magazine 1991 Technical Excellence winner. Stacker doubles the capacity of your hard disk in minutes without reformatting. It compresses files in the background transparently giving you the extra room you need for greater performance. The Stacker AT 16 with 16 bit compression card (\$179) is ideal.



|                     |     |
|---------------------|-----|
| PC Anywhere IV      | 109 |
| PC Tools Deluxe 7.0 | 99  |
| Personal Lawyer     | 34  |
| P. D. Queue         | 55  |
| PFS Preface         | 47  |
| Pop Drop Plus       | 53  |
| PrintFile           | 19  |
| ProComm Plus        | 59  |
| Prodigy             | 25  |
| QA Plus             | 85  |
| QEMM 386 6.0        | 59  |
| QRAM 2.0            | 49  |
| SideKick 2.0        | 53  |
| Sideways            | 55  |
| Smartcom Exec       | 69  |
| Super PC Kwik       | 43  |
| Virex-PC            | 79  |
| XTree Gold 2.0      | 85  |

## FAST MICRO



For Pricing on Other Products or to Order, Call Toll-Free (800) 441-3278



TERMS: No Charge for Visa, MasterCard or Discover Card. All orders up to 20 pounds are shipped via Federal Express. Minimum order \$50. Shipping & handling charges \$8.00. Most Product warranties, offers & notices are handled by the manufacturer and all FastMicro branded products are warranted through FastMicro. Computer is not warranted, except on FastMicro products. No return on used items except on FastMicro branded products. All opened returns are subject to a \$5.00 restocking fee except FastMicro branded products. DOAs repaired or replaced at our option. Call for return authorization (RA) before returning product. Shipping is not refundable. Sorry no COD's. Personal company checks delay shipping. AK, HI & APD addresses add \$45 per box. Prices availability subject to change. Purchase orders accepted on all changes from approved corporations only. AZ orders call 602-431-8300. Mailing Address: FastMicro 44051-1 Baseline Road, Phoenix, AZ 85041 To place orders call: 800-441-3278 For customer service call: 602-431-8100 Canada/International sales call: 602-431-8200 FAX: 602-431-8300



# Paradise

Computer Products Ltd.

SPECIALIZING IN INTERNATIONAL ORDERS

In Hawaii.....(808) 875-1100

Shipping & Technical Assistance:

.....1 (808) 875-1108

FAX.....(808) 875-0061



1 (800) 348-4727



1 (800) 348-4727



0031-11-1865



0014-800-126-943



Germany

(Call directory assistance for toll free number)



United Kingdom

## COMPUTERS

### IBM PS/2

|                                       |           |
|---------------------------------------|-----------|
| L40 SX                                | 3200      |
| PS/2 Mod 35 SX/40Mb                   | 1450/1850 |
| PS/2 Mod 40 SX 40/80 Mb               | 2195/2395 |
| PS/2 Mod 50 Z 60 Mb                   | 1395      |
| PS/2 Mod 55 SX 40/80 Mb               | 1995/2100 |
| PS/2 Mod 57 SX 80/160 Mb              | 2895/3100 |
| PS/2 Mod 70 A81/A16                   | 3790/3990 |
| PS/2 Mod 80 80/160/320 3275/3625/5075 |           |
| PS/2 Mod 90/95-486                    | Call      |

### COMPAQ

|                            |           |
|----------------------------|-----------|
| LTE 286/40                 | 1195      |
| LTE 386 SX 30/60           | 3395/3735 |
| DPro 386 S 20 Mod 1/40 Mb  | 1655/2150 |
| DPro 386 E 40/110 Mb       | 2750/3033 |
| DPro 386/25 E (All Models) | Call      |
| DPro 386/33 L 420 Mb       | 4999      |
| DPro 486/33 340 Mb         | 6000      |

### TEXAS INSTRUMENTS

|                           |           |
|---------------------------|-----------|
| Travelmate 2000           | 989       |
| Travelmate 3000 40/60     | 2260/2590 |
| Travelmate 3000 Win SX 80 | 2995      |

### AST

|                                    |                |
|------------------------------------|----------------|
| Premium Exec Notebook 286 20/40    | 1925/2200      |
| Premium Exec Notebook 386 20/40/60 | 1999/2250/2500 |
| Premium Exec Notebook 386/25 80 Mb | 2995           |
| Premium II 386 SX/20               | 1275           |
| Premium II 386/33                  | 2199           |
| Premium II 486 SX/20               | 2299           |
| Premium II 486/33                  | 3450           |

### TOSHIBA

|                     |                |
|---------------------|----------------|
| T2000 SX 40/60 Mb   | 2200/2400      |
| T2000 SXE 40/60 Mb  | 2675/2850      |
| T2200 SX 40/60 Mb   | 3069/3300      |
| T3200 SX 120 Mb     | 3550           |
| T3200 SX Color      | 5695           |
| T5200 100/200/Color | 4199/4600/5924 |

### DFI (complete systems)

|                                |      |
|--------------------------------|------|
| 286-12 Mhz                     | 1095 |
| 386 SX-20 Mhz                  | 1350 |
| 386-25 Mhz                     | 1495 |
| 386-33 Mhz                     | 1995 |
| 486-33 Mhz                     | 2995 |
| 1-year on-site warranty        |      |
| Call for Custom Configurations |      |

## MONITORS & TERMINALS

### MONO/COLOR

|                      |         |
|----------------------|---------|
| IBM 8504/8512        | 199/439 |
| Samsung RGB          | 200     |
| Samsung 14" VGA Mono | 129     |
| Amber 12" TTL        | 85      |

### VGA/EGA MONITORS

|                             |             |
|-----------------------------|-------------|
| IBM 8506/07/08              | 899/629/928 |
| IBM 8513/15                 | 499/699     |
| Samsung 17" VGA             | 865         |
| Mitsubishi EGA              | 329         |
| Mitsubishi 1381/HL6935      | 485/1900    |
| NEC 2A/3DS                  | 460/569     |
| NEC 4DS/5D                  | 989/2150    |
| NEC 3FGX/4FG                | 640/759     |
| NEC 5FG/6FG                 | Call        |
| Packard Bell 8529/8541/8528 |             |
|                             | 275/290/339 |

|                     |         |
|---------------------|---------|
| Panasonic 1381/1391 | 369/459 |
| Sony CPD 1304       | 599     |
| Zenith 1492         | 595     |

## VIDEO BOARDS

|                                |         |
|--------------------------------|---------|
| ATI Vantage 1 Mb               | 399     |
| ATI Graphics Ultra             | 565     |
| ATI VGA Wonder XL 256 k        | 175     |
| Hercules GB 1024/1024+2        | 532/699 |
| NEC Graphics Engine            | 895     |
| Orchid ProDesigner II 512/1 Mb | 186/230 |
| Orchid Farenheit 1280 1 Mb     | 336     |
| Paradise VGA+16                | 122/145 |
| Paradise VGA 1024 256/512      | 159/199 |
| Herc/Mono/w Parallel Card      | 45      |
| VGA 1024 256/512               | 109/139 |

## PRINTERS

### CANON

|            |         |
|------------|---------|
| BJ 10 EX   | 329     |
| BJ 300/330 | 439/599 |

### CITIZEN

|                 |             |
|-----------------|-------------|
| GSX 130/140/145 | 259/299/399 |
| PN 48 Bundle    | 339         |

### EPSON

|                     |      |
|---------------------|------|
| LX 810              | 173  |
| FX 850              | 289  |
| FX 1050             | 389  |
| LQ 200              | 225  |
| LQ 570              | 258  |
| LQ 870              | 445  |
| LQ 860              | 549  |
| ES300 Color Scanner | 1049 |
| LQ 1070             | 365  |
| LQ 1170             | 589  |
| LQ 2550             | 849  |
| EPL 7000            | 789  |
| EPL 7500            | 1887 |
| Action Laser II     |      |
|                     | 687  |

### HEWLETT-PACKARD (Mac & 220V avail.)

|                           |           |
|---------------------------|-----------|
| LaserJet 3/3D             | 1549/2399 |
| LaserJet 3SI              | 3525      |
| LaserJet 2P+3P            | 849/995   |
| DeskJet 500/Color         | 399/719   |
| ScanJet + w/lf            | 1069      |
| ScanJet IIC Color Scanner | 1495      |
| PaintJet/XL               | 695/1640  |
| II P/III P Lower Cassette | 95        |

### FONTS & MEMORY

|                                    |             |
|------------------------------------|-------------|
| Pacific Data 25-1                  | 259         |
| Pacific Data 1/2/4 Mb              | 129/159/265 |
| Pacific Connect Laser Share 1.2 Mb | 349         |
| Pacific Page PE/XL                 | 349/721     |
| Pacific Data Plotter in a Cig      | 239         |
| LaserJet Memory 1/2/4 Mb           | 119/149/245 |
| Compaq 1/4 Mb Modules              | 118/383     |
| IBM/Toshiba Memory                 | Call        |
| CPI Superset 425                   | 220         |
| CPI DeskRam 256k                   | 125         |

### IBM

|                       |           |
|-----------------------|-----------|
| Laser Printer 5E/6    | 1159/1435 |
| Laser Printer Options | Call      |
| IBM 2390/2391         | 346/460   |

### NEC

|                        |           |
|------------------------|-----------|
| P-3200/3300            | 276/Call  |
| 6200/6300              | 476/645   |
| Silent Writer 290/990  | 2450/2895 |
| Silent Writer 2 Mod 90 | 1549      |

### OKIDATA

|                   |          |
|-------------------|----------|
| ML 182            | 228      |
| ML 320/321        | 324/451  |
| ML 380            | 289      |
| ML 390+/391+      | 449/613  |
| ML 393+/393+color | 968/1055 |

|                      |                |
|----------------------|----------------|
| OkiLaser 400/800     | 639/965        |
| OkiLaser 820/830/840 | 1276/1495/1949 |

### PANASONIC

|                |               |
|----------------|---------------|
| 1123/1180      | 214/149       |
| 1124i/1624     | 279/349       |
| 1654/1695/2624 | 528/364/479   |
| 4420/4450/4455 | 779/1129/1883 |

## TERMINALS

|              |         |
|--------------|---------|
| Wyse 50/60   | 375/300 |
| Wyse 30/85   | 310/339 |
| Wyse 150/185 | 289/379 |

## SOFTWARE

|                                 |                         |
|---------------------------------|-------------------------|
| Aldus Pagemaker 4.0             | 495                     |
| Ashton Tate dBase III+/IV       | 419/479                 |
| Borland Quattro Pro 3.0         | 302                     |
| Carbon Copy 6.0                 | 110                     |
| Clarion Prof. Developer         | 450                     |
| Compaq/IBM DOS                  | 125                     |
| Harvard Graphics 3.0            | 370                     |
| IBM Displaywrite 5.0            | 249                     |
| Lotus 1-2-3 2.3/3.1             | 329/399                 |
| Microsoft                       | All Titles-Lowest Price |
| Microsoft Windows 3.0           | 93                      |
| Norton Adv. Util 6.0            | 114                     |
| Procomm Plus                    | 62                      |
| Quicken 5.0                     | 39                      |
| Ventura Publisher V 3.0         | 479                     |
| WordPerfect 5.1                 | 245                     |
| 1200 Additional Titles In Stock |                         |

## PLOTTERS AND DIGITIZERS

### HEWLETT-PACKARD

|             |           |
|-------------|-----------|
| 7475A/7550B | 1349/2699 |
| 7570A/7575A | 2699/3350 |
| 7576 EXL    | 3999      |

### SUMMAGRAPHICS

|                           |         |
|---------------------------|---------|
| Summasketch 2 12X12/12X18 | 285/515 |
|---------------------------|---------|

### CALCOMP

|                 |           |
|-----------------|-----------|
| Pacesetter 2000 | 3150/3995 |
| 12X12/12X18     | 298/597   |

## MULTIFUNCTION BOARDS

### CARDS & CHIPS

|                               |      |
|-------------------------------|------|
| IBM 5250 Emulation            | 695  |
| AST 5251 Emulation            | 499  |
| AST 6-Pack w/384 k            | 145  |
| Intel AboveBoard Plus w/512 k | 289  |
| Intel AboveBoard MC           | 285  |
| Intel InBoard 386 PC          | 492  |
| Cyrix Fasmath                 | Call |
| 80287-XL                      | 99   |
| 80387-SX/16/20/25/33          | Call |

## MODEMS & COMMUNICATIONS

|                        |         |
|------------------------|---------|
| ATI 9600 ETC           | 399     |
| CPI 2400 Internal      | 69      |
| CPI 2400 Ext Fax       | 123     |
| CPI 2400 Ext MNP       | 154     |
| CPI 9600 Ext           | 439     |
| Everex 2400i/2400 MNP  | 99/164  |
| Hayes 2400/2400B       | 319/218 |
| Hayes Ultra 96         | 639     |
| Hayes Ultra 144        | 760     |
| Practical Pocket Modem | 99      |

|                            |         |
|----------------------------|---------|
| Intel 2400/9600            | 217/454 |
| MegaHertz Laptop Modems    | Call    |
| Practical Perif. 2400/9600 | 132/479 |
| US Robotics Cour HST       | 550/585 |
| US Robotics Dual Std       | 760/779 |

## FAX MACHINES

|                        |             |
|------------------------|-------------|
| Sharp FO 216/240/334   | 559/699/795 |
| Intel Satisfaction/MCA | 369/421     |
| JT Fax 9600 B          | 339         |
| CPI 2496 IF            | 173         |

## MICE

|                             |         |
|-----------------------------|---------|
| Logitech C9/Bus/PS2         | 82      |
| Logitech Mouseman           | 72      |
| Logitech ScanmanPC/PS2      | 169/240 |
| Microsoft Mice+/Windows 3.0 | 103/145 |
| Microsoft Ballpoint         | 129     |

## DRIVES & TAPES

|                                  |             |
|----------------------------------|-------------|
| Colorado DJ10/20                 | 239/295     |
| Conner 40/105/210                | 199/345/550 |
| ST 225/238                       | 189/192     |
| ST 157A/251-1                    | 229/239     |
| Plus II XL50/105                 | 388/578     |
| Mountain                         | Call        |
| Panasonic LF 7010 1 Gb           |             |
| Erastable Optical Drive          | 2840        |
| Procom Ext 5.25 PS/2             | 199         |
| Procom PS2 Hard Drive 120/200 Mb | Call        |
| Procom Laptop Floppy             | Call        |

## NETWORK

### ARTISOFT

|                            |     |
|----------------------------|-----|
| Lanastic 2 Mb Starter Kit  | 338 |
| Lanastic 2 Mb Adapter      | 139 |
| Lanastic 10 Mb Starter Kit | 469 |
| Lanastic AE3 Starter Kit   | 539 |
| Lanastic 10 Mb Adapter     | 199 |

### NETWARE

|                         |           |
|-------------------------|-----------|
| Netware 2.2 5-User      | 489       |
| Netware 2.2 10-User     | 1149      |
| Netware 3.11 10/20-User | 1395/1995 |
| Netware 3.11 100-User   | 3900      |
| NE 1000/NE 2000         | 159/179   |
| NE/2/NE 3200 (EISA)     | 249/749   |

### SMC

|                         |     |
|-------------------------|-----|
| Arncet PC 130 8 Bit     | 99  |
| Arncet PC 500 fs 16 Bit | 289 |
| Arncet PC 500 ws 16 Bit | 179 |

## MISC. & ACCESSORIES

|                             |              |
|-----------------------------|--------------|
| Keytronics KB101+           | 89           |
| Kensington Masterpiece/Plus | 85/95        |
| AB Switch Box               | 27           |
| Tripp Lite 450/1200/2000    |              |
|                             | 296/618/1175 |
| Tripp Lite Isotel           | 40           |

Most orders shipped insured next or second day air **FEDERAL EXPRESS** / 24-hour worldwide order tracking / Printer orders received by 9 PM CST can be shipped same day / All credit card and COD orders checked electronically / We accept Amex, Visa, MC, JCB, Discover, Diners Club, Carte Blanche, COD's, Wire Transfer, **TERMS & LEASE AVAILABLE** (one day approval) / Credit cards not charged until product shipped **GOVERNMENT AND EDUCATIONAL P.O.'S ARE WELCOME** / Allow 10 days for personal checks to clear / Prices reflect a 3 percent cash discount / Non-defective returns subject to a restocking charge / All warranties good through Paradise Computer Products / Prices subject to change without notice / All freight charges to be incurred by purchaser for refused COD shipments.

**HOURS: 8:30 AM TO 8:30 PM CST MON-FRI, 10 AM TO 4 PM CST, SAT.**

**Paradise Computer Products Ltd. P.O. Box 840312 Dallas, TX 75284-0312**

CIRCLE 145 ON READER SERVICE CARD





# 2 Gb

## SCSI Portable DAT

# \$1499

APS Portable DAT provides these features:

*Compact size and a light weight* - based on Archive's Python 3.5-inch DAT mechanism, the unit measures 6 x 8 x 2.5 inches and weighs under 4 pounds.

*Extremely high capacity* - 2.0 Gigabytes on the 90-meter Maxell® DAT cartridge supplied with purchase.

*High speed random access to any file on tape.*

*Uncorrectable error rate of less than 1 in 10<sup>15</sup> bits 512 K data buffer.*

*Four Direct-Drive motors (4DD) eliminate belts and mechanical mode changes.*

*Python & Sytos Plus with an Adaptec® SCSI Host Adaptor feature:*

*Runs on PC-DOS, & MS DOS® (v 3.0 & up), Novell® Advanced Netware™ (v. 2.1 & up), IBM PC LAN Program® (v 1.12 & up) and other compatible networking environments (i.e. 3COM®).*

*High speed incremental or complete back-up.*

*Custom scripts for unparalleled flexibility in file selection.*

MS-DOS is a Registered Trademark of Microsoft Corporation  
IBM is a Registered Trademark of IBM Corporation  
3COM is a Registered Trademark of 3COM Corp  
Adaptec is a Registered Trademark of Adaptec Corp.



## Quantum

| MB          | SCSI | IDE  |
|-------------|------|------|
| <b>52</b>   | 229  | 199  |
| <b>105</b>  | 339  | 319  |
| <b>170*</b> | 499  | Call |
| <b>210</b>  | 629  | 599  |

\*While Quantities Last

## Maxtor

| MB         | SCSI | IDE |
|------------|------|-----|
| <b>120</b> | 359  | 349 |
| <b>213</b> | 579  | 559 |
| <b>340</b> | 999  | 889 |
| <b>535</b> | 1549 | N/A |
| <b>760</b> | 1649 | N/A |

## Toshiba

CD ROM

**3301B**

579

### • 30-Day Money-Back Guarantee •

All products carry a 30-day money-back guarantee. Your risk in the transaction is the cost of shipping.

### • Disk-for-Disk Replacement Warranty •

Quantum, Maxtor, Syquest and Archive drives carry a two-year "parts & labor" disk-for-disk replacement warranty.

WREN, Teac, WangDAT, Conner, Micronics products and Syquest Cartridges carry a one-year "parts & labor" disk-for-disk (board-for-board) replacement warranty.

### • Mounting Hardware & Cables Included •

All Hard Drives include rails, extenders and data cables required for standard operation. Board products are populated but without RAM.

### • Toll-Free Technical Support •

Toll-Free Technical Support, 9am to 7pm Monday thru Friday, Central Time. As often or for as long as you need.

• Prices & Specifications Subject to Change Without Notice •

## Micronics

|              |               |      |
|--------------|---------------|------|
| <b>386sx</b> | ISA 20        | 259  |
| <b>386dx</b> | ISA 25        | 419  |
| <b>386dx</b> | ISA/33/Cache  | 569  |
| <b>486dx</b> | ISA/33/Cache  | 999  |
| <b>486dx</b> | EISA/33/Cache | 1549 |

## SyQuest

| MODEL                | Bare |
|----------------------|------|
| <b>SQ-555</b>        | 399  |
| <b>SQ-5110(88)</b>   | 609  |
| <b>Dual(ext. 44)</b> | 899  |
| <b>Dual(ext. 88)</b> | 1449 |

# 1-800 235-8935



2800 E. 1st Hwy.  
Independence, MO  
64057  
(816) 478-4300

MON-TUE-THU-FRI SAT 10AM-4PM CT

VISA/MC, Discover, No Surcharge AMEX Accepted

INTERNATIONAL 1-811-678-5000 FAX 1-811-678-4300  
TELETYPE 1-800-478-5000 TOLL FREE 1-800-235-8935

©1991 APS TECHNOLOGIES, INC.

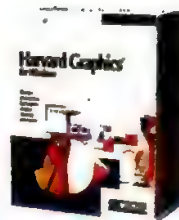


**MORE=LARGEST SELECTION OF SOFTWARE TITLES**  
**LESS=LOWER PRICES. LESS TIME WASTED TRYING TO FIND THEM**



# Compuclassics

Your Source for Software



**HARVARD  
GRAPHICS  
FOR WINDOWS  
\$349**

**The ideal presentation  
graphics product for the**

**business user. Advanced data-linking capabilities allow effortless transformation of data from multiple DOS or Windows sources. Choose from 88 pre-designed chart styles, 24 drawing and editing tools, and over 500 symbols. Harvard Graphics for Windows also offers direct WYSIWYG text chart creation and editing. Bitstream Scalable typefaces with 15 fonts offering on the fly text scaling, full 360 degree rotation, and much more.**

**ACCPAC**  
**SIMPLY**  
**ACCOUNTING**  
**\$127**



**Ready to computerize your accounting?**

**ACCPAC Simply Accounting contains everything you need to get up and running in a flash: A primer that walks you through the basic accounting principles; understandable documentation; software that includes a real-life tutorial with sample data; and six different, modifiable charts of accounts specifically designed for a variety of industries.**

**OBJECTVISION 2.0**

**The easiest way to create Windows applications. Visually lay out your interface, add logic, and connect to your data—WITHOUT KNOWING ANYTHING ABOUT PROGRAMMING. \$115**

**TURBO TAX**

Includes over 180 IRS-approved forms, schedules and worksheets—everything to complete even complex returns on your own PC, quickly and easily! **\$49**



## OMAPS

**QMAPS**  
The Premium Memory Management  
System for all 386/486 computers.  
Compatible with all EMS/XMS  
standards, and Upper Memory Block  
management. Includes  
network license. **\$79**

**WIN A FREE SKI  
VACATION IN VAIL**

**Ask for details. No purchase necessary.**

**\* No Minimum Orders**

★ **Same Day Shipping**

★ **Over 10,000 Titles Available**

★ **Latest Versions**

**CALL US FOR PRODUCTS NOT LISTED • PLEASE SPECIFY DISK SIZE WHEN ORDERING**

Immediate shipment on purchase orders from government and state agencies, cities, counties, schools and universities. • Prices subject to change without notice. • We ship the latest versions. • We accept Visa, MasterCard, Discover, JCB and American Express. • 2% surcharge on American Express and JCB. • 15% restocking fee for all non-defective items returned. Please call (818) 347-9400 for an authorization number on defective goods or your return will not be accepted. • Due to copyright laws we cannot take back any software where the seal has been broken. • (Domestic sales) \$8.00 minimum shipping per item, less on bulk orders. • \$10.50 Blue Label shipping. • \$4.50 C.O.D. charge. • International sales call for freight pricing. • Heavier items are charged accordingly. • We do not guarantee compatibility. • Call for prices for any software item not included in the ad. • Order desk open 7 A.M. to 5 P.M., Monday to Friday (PST), Saturday 10 A.M. to 2 P.M.

**P.O. Box 10598, Canoga Park, CA 91309 • Showroom: 7939 Dearing Ave., Canoga Park, California 91304**

★ *Corporate PO's Welcome*

★ Gov't. Educational PO's Welcome

★ **International and FPO & APO**

**Orders Accepted**

Compuclassics

**TO ORDER OR INQUIRE, CALL**  
**800-735-1993**

**818-347-7500**

**OR  
FAX 818-347-9977**

 Indicates Windows Compatible Products



# RIDE THE WAVE WITH WINDOWS

We, at Compuclassics, pride ourselves on bringing our customers the newest software products, for the best price, and always with that extra something. This month we offer you some of the newest Windows products to hit the market. Compuclassics continues its commitment to carrying the widest range of software with the quality service we have provided in our 8 years in business.



## OnTime for Windows \$95

*OnTime for Windows is a combination calendar, appointment book, a to-do list, pocket*

*secretary, desktop planner, tickler file, and alarm clock. It displays your daily schedule, on screen, with a choice of hourly, 30, or 15 minute increments. Or, you can view your entire schedule at a glance, by week or month. OnTime's tri-fold printout, which shows up to 7 weeks at a glance, is the talk of the industry. Network version available.*

## Lotus SmartSuite for Windows \$634

All the applications in SmartSuite are designed to work together in Windows so you can pass information from one program to another effortlessly. SmartSuite is easy to install, easy to learn and easy to use. You get sets of SmartIcons, consistent menus and tools—to make every operation a breeze. SmartSuite will help you be productive right from the start. Because we've included a free Windows Tutorial from Personal Training Systems that gives you hands-on experience managing files, opening multiple windows and performing a variety of tasks. SmartSuite. Four powerful applications. One learning curve. We call it Working Together™. You'll probably just call it smart.



## MoreFonts \$75

*MoreFonts' 14 scalable typefaces may be combined with your choice of outlines, patterns, shadows and backgrounds to create over 50,000 custom type styles. Just select any size font from within your*

*Windows application and print to any laser, inkjet and dot matrix printer. It's that easy to produce professional looking documents on the equipment you already own. One package includes BOTH DOS and WINDOWS versions. Also includes Special Bonus of 14 additional typefaces FREE.*

## Norton Desktop for Windows \$99

*The only complete Windows file management and utilities. It intelligently integrates the functionality of Windows 3.0 File Manager and Program Manager into one seamless desktop, eliminating unnecessary window panes. It includes an enhanced file manager, the fastest, most automated Windows backup, data recovery, and other indispensable tools.*



|                                                          |     |                                 |     |                                             |     |
|----------------------------------------------------------|-----|---------------------------------|-----|---------------------------------------------|-----|
| 3D Charts to Go .....                                    | 58  | HDC Freeops .....               | 79  | Professor Windows .....                     | 32  |
| Above Utilities for Windows .....                        | 55  | IBM Current 1.2 .....           | 229 | Prokey for Windows .....                    | 55  |
| Adobe Illustrator Win 1.1 .....                          | 305 | IBM Hollywood 1.0 .....         | 319 | Publisher's Type Foundry .....              | 339 |
| Adobe Streamline Win .....                               | 129 | Icon 300 Plus .....             | 59  | Reflection 1 Windows .....                  | 335 |
| Adobe Streamline Win 3.0 .....                           | 129 | Icon Tamer Professional .....   | 42  | Readright for Windows .....                 | 349 |
| Adobe Type Align Windows .....                           | 89  | Image-In Scan & Print .....     | 125 | Recognize GO CR .....                       | 119 |
| Ascend .....                                             | 232 | Intertex Screen Saver 2.0 ..... | 32  | SPI Windowsbase .....                       | 409 |
| Battlechess for Windows .....                            | 36  | Knowledge Pro for Win .....     | 449 | Saber Menu for Windows .....                | 269 |
| Beckertools 2.0+ .....                                   | 79  | MicroFX Chemsma .....           | 335 | Screenery Screen Saver<br>for Windows ..... | 25  |
| Calendar Maker 1.1 .....                                 | 49  | More Windows .....              | 72  | Simply Accounting Win .....                 | 129 |
| Carbon Copy for Windows .....                            | 149 | MS Entertainment Pack II .....  | 29  | Tempra Pro .....                            | 325 |
| Close Up Customer Support/<br>Terminal Windows 4.0 ..... | 135 | MS Entertainment Pack III ..... | 29  | Turbo C++ 3.0 for Win .....                 | 99  |
| Crosstalk for Win 1.2 .....                              | 122 | MS Publisher for Win .....      | 135 | U.S. Atlas for Windows .....                | 62  |
| DeVinci Win EMail (8 User) .....                         | 325 | MS Productivity Pack .....      | 45  | Virus Secure for Windows .....              | 59  |
| Desktop Set for Win 3.0 .....                            | 78  | MYOB Accounting Win .....       | 149 | Wideangle for Windows .....                 | 82  |
| Dynacomm Asynch Win .....                                | 159 | Multiscop/DOSS Debug .....      | 259 | Windows Maker .....                         | 725 |
| Fast for Windows .....                                   | 129 | OnTime for Windows .....        | 89  | Wingz for Windows .....                     | 325 |
| Forest & Trees Win 2.0 .....                             | 345 | Packrat 4.0 .....               | 255 | Winns .....                                 | 259 |
| Freelance for Windows .....                              | 349 | Pase .....                      | 175 | Wordstar for Windows .....                  | 289 |
|                                                          |     | Professional Write Plus .....   | 169 |                                             |     |

## Hayes V-series

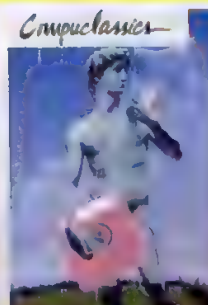
## Hayes V-series ULTRA Smartmodem 9600 Smartcom EZ

**\$705**

**CCITT V.32; dial-up or leased line operation; up to 38,400 bps throughput with V.42bis data compression and V.42 error-control; MNP™ 2-5.**

## Hayes V-series® ULTRA™ Smartmodem™ 9600 Smartcom EZ (ULTRA 96) \$565

*External full duplex 9600 bps modem with software. Features include CCITT V.32, dial-up or 2 wire leased line operation, up to 38,400 bps throughput with V.42bis data compression. Supports MNP5, 2400/1200/300 bps transmission, MI/MIC, V.25bis and provides an X.25 (X.32) PAD.*



**Compuclassics**

**TO ORDER OR INQUIRE, CALL**

**800-735-1993**

**818-347-7500**

**OR FAX 818-347-9977**

**ASK FOR OUR NEW CATALOGUE.**



WE ACCEPT PO'S  
FROM QUALIFIED FIRMS

# MEMORY

NO SURCHARGE  
FOR MC, VISA & DISCOVER

★★ CALL TOLL-FREE 800-433-3726 ★★

## ★ HOT BOX ★

Cyrix Math Chip:  
83D87-16DX, 2-3x faster than Intel — \$99.00  
Wordstar 6.0 or Wordstar 2000 — \$139.00 ea.  
IBM Laser 4019, 4019E:  
3.5Meg upgrd., 1038675 — \$189.00  
Compaq 113132-001, 4Meg — \$199.00  
Turbo 25:  
gives you 150 fonts for HP Printers — \$99.00  
We have memory for all laser printers.  
(SEE BELOW)

## Individual D-RAM Chips

| MEMORY FOR IBM & APPLE |      |      |       |       |
|------------------------|------|------|-------|-------|
|                        | 60NS | 70NS | 80NS  | 100NS |
| 1Meg x 1               | 5 25 | 5 00 | 4 75  | 4 40  |
| 4Meg x 1               | —    | —    | 34 00 | —     |
| 1Meg x 4               | —    | —    | 26 00 | —     |
| 1Meg x 4 (Zip Pack)    | —    | —    | 27 00 | —     |
| 256 x 4 (Video Zip)    | —    | —    | —     | 14 95 |
| 256 x 4                | 6 00 | 5 75 | 5 60  | 5 55  |
| 256 x 1                | 2 65 | 2 40 | 2 00  | 1 70  |
| 64 x 4                 | —    | —    | 3 25  | 3 00  |
| 64 x 1                 | —    | —    | —     | 1 50  |

## SIMM MODULES (Add \$5\*\* for SIPP)

|                        | 53NS | 60NS   | 70NS   | 80NS   | 100NS |
|------------------------|------|--------|--------|--------|-------|
| 1Meg x 9 (IBM)         | CALL | 51 00  | 48 00  | 45 00  | 41 00 |
| 4Meg x 9 (IBM)         | CALL | 199 00 | 169 00 | 159 00 | —     |
| 256 x 9 (IBM)          | —    | 23 00  | 21 00  | 18 00  | 17 00 |
| 512 x 36 2Meg (72 PIN) | —    | —      | —      | 129 00 | —     |
| 1 x 36 4Meg (72 PIN)   | —    | —      | —      | 199 00 | —     |
| 2 x 36 8Meg (72 PIN)   | —    | —      | —      | 459 00 | —     |
| 4 x 36 16Meg (72 PIN)  | —    | —      | —      | 949 00 | —     |

## INTEL Math Chips

|           |        |                |        |
|-----------|--------|----------------|--------|
| 8087      | 59 00  | 80387-16SX     | 149 00 |
| 8087-2    | 79 00  | 80387 20       | 179 00 |
| 8087-1    | 119 00 | 80387-20SX     | 159 00 |
| 80287-XL  | 99 00  | 80387-25SX     | CALL   |
| 80287-XLT | 119 00 | 487-SX20       | 549 00 |
| 80387-16  | 149 00 | 80387-DX (NEW) | 229 00 |

## IIT ADVANCED MATH CO-PROCESSOR

• 2-3 times faster than Intel • Plug & object code compat w/Intel  
• 5 Year  
Warranty 2C87-8MHz — 84 00 2C87-12 5MHz — 99 00  
2C87-10MHz — 89 00 2C87-20MHz — 109 00

## CYRIX FASMATH PROCESSOR

• Programs executed up to 3X faster • Plug & object code compat w/Intel  
• PC Week • rated #1 over all math chips  
5 Year  
Warranty 83D87-16MHz — 99 00 83D87-33MHz — 204 00  
83D87-20MHz — 195 00 83S87-16SX Ver. — 149 00  
83D87-25MHz — 199 00 83S87-20SX Ver. — 159 00  
83D87-40MHz — 239 00 83S87-25SX Ver. — 179 00

## AST MEMORY MODULES

| MODEL#                        | AMT. UPGRADED | AST PART#      | PRICE  |
|-------------------------------|---------------|----------------|--------|
| Premium 386/25, 16 SX         | 1Meg          | 500718-001     | 65 00  |
| Premium 386/33                | 1Meg          | 500718-002     | 69 00  |
| Premium II                    | 1Meg          | 500780-003 WPB | 85 00  |
| 386SX20, 486-25, 25E, 33      | 4Meg          | 500780-004 WPB | 209 00 |
| Premium Tower, 386/33TE, 8Meg | 8Meg          | 500780-001 WPB | 418 00 |
| 486/25TE, 486/33TE            | —             | —              | —      |

## ZENITH MEMORY UPGRADES

| MODEL#              | AMT. UPGRADED | ZENITH PART#    | PRICE  |
|---------------------|---------------|-----------------|--------|
| Z386/33, 25, 20     | 1Meg          | ZA3800ME        | 89 00  |
| Z386/33, 25, 20     | 4Meg          | ZA3800MK        | 229 00 |
| Z248, Z286LP Z386SX | 2Meg          | Z-605-1 modules | 119 00 |

## IBM PS/2 SIMM MODULES

| IBM PART NO.                  | WORKS WITH MODEL NO.                                    | L.A. TRADE'S COMPT. PRICE |
|-------------------------------|---------------------------------------------------------|---------------------------|
| 30F5348 (512K)                | 30-286                                                  | 38 00                     |
| 30F5360 (2Meg)                | 30-286, 50 MTHR 8D                                      | 105 00                    |
| 6450375 (1Meg)                | 80-041                                                  | 65 00                     |
| 6450379 (2Meg)                | 80-111, 311                                             | 129 00                    |
| 6451060 (4Meg)                | 80-A21, A-61, 80-A31, 80-111, 80-311                    | 239 00                    |
| 6450603 (1Meg)                | 35SX, 40SX, 55SX, Model-70's, P-70                      | 65 00                     |
| 6450604 (2Meg)                | 35SX, 40SX, 50Z, 55SX, 55LS, Model 70-E, 061, 121, P-70 | 95 00                     |
| 6450608 (2Meg)                | 70-A21, A-61, B-21, B-61                                | 104 00                    |
| 78X8955 (128K)                | 25                                                      | 35 00                     |
| 34F2933 (4Meg)                | 35SX, 40SX, 55SX, 65SX                                  | 189 00                    |
| 87F9977 (4Meg)                | 55SX, 55LS, 65SX, 40SX, 35SX, 35LS                      | 189 00                    |
| 1383679 (512K), (2Meg)        | P/S1                                                    | 50 00, 119 00             |
| 6450902 (2Meg)                | 57SX, 90, 95, P-75                                      | 115 00                    |
| 6450128 (4Meg)                | 57SX, 90, 95, P-75                                      | 199 00                    |
| 6450129 (8Meg)                | 35SX, 40SX                                              | 469 00                    |
| 6450130 (8Meg)                | 57SX, 90, 95, P-75                                      | 469 00                    |
| P/S2, LX40 (2Meg, 4Meg, 8Meg) | —                                                       | 109.00, 209 00, 419 00    |

## COMPAQ MEMORY MODULES

| MODEL#                | AMT. UPGRADED | COMPQ PART# | PRICE  |
|-----------------------|---------------|-------------|--------|
| System Pro            | 2Meg Module   | 115144-001  | 139 00 |
| DeskPro 486/25        | 2Meg Module   | 115144-001  | 139 00 |
|                       | 8Meg Module   | 116561-001  | 399 00 |
| DeskPro 386/33        | 2Meg Module   | 115144-001  | 139 00 |
| DeskPro 386/25 386/20 | 1Meg Module   | 113131-001  | 59 00  |
|                       | 4Meg Module   | 113132-001  | 199 00 |
| DeskPro 386S          | 1Meg Exp Bd   | 113633-001  | 139 00 |
|                       | 4Meg Exp Bd   | 113634-001  | 279 00 |
|                       | 1Meg Module   | 113646-001  | 79 00  |
|                       | 4Meg Module   | 112534-001  | 209 00 |
| DeskPro 386/20E       | 1Meg Exp Bd   | 113644-001  | 129 00 |
| DeskPro 386/25E       | 4Meg Exp Bd   | 113645-001  | 279 00 |
|                       | 1Meg Module   | 113131-001  | 59 00  |
|                       | 4Meg Module   | 113132-001  | 199 00 |
| DeskPro 286N          | 1Meg Module   | 118688-001  | 59 00  |
| 386N, 386SX20         | 2Meg Module   | 118689-001  | 109 00 |
|                       | 4Meg Module   | 118690-001  | 219 00 |
| DeskPro 386/16        | 1Meg Kit      | 108071-001  | 119 00 |
|                       | 4Meg Kit      | 108072-001  | 269 00 |
|                       | 1-2Meg Exp Bd | 108069-001  | 309 00 |
|                       | 4-8Meg Exp Bd | 108070-001  | 549 00 |
| DeskPro 286           | 512K Kit      | 113012-001  | 79 00  |

## MEMORY UPGRADES FOR COMPAQ PORTABLES AND LAPTOPS

|                     |               |            |        |
|---------------------|---------------|------------|--------|
| Portable 386        | 1Meg Kit      | 107651-001 | 169 00 |
|                     | 4Meg Exp Bd   | 107653-001 | 479 00 |
|                     | 4Meg Dapht Bd | 107654-001 | 479 00 |
| Portable III        | 2Meg Kit      | 107332-001 | 119 00 |
| Compaq SLT/286      | 1Meg Module   | 110235-001 | 119 00 |
|                     | 4Meg Module   | 110237-001 | 409 00 |
| Compaq SLT/386      | 1Meg Module   | 118303-001 | 129 00 |
|                     | 2Meg Module   | 118304-001 | 179 00 |
|                     | 4Meg Module   | 118305-001 | 359 00 |
| Compaq Lite 286     | 1Meg Bd       | 117081-001 | 79 00  |
|                     | 2Meg Bd       | 117081-002 | 119 00 |
|                     | 4Meg Bd       | 117081-003 | 319 00 |
| Compaq Lite 386S/20 | 1Meg Module   | 121125-001 | 149 00 |
| Compaq Lite 386S/20 | 4Meg Module   | 121125-002 | 349 00 |

NO BURCHARGE FOR MASTERCARD, VISA OR DISCOVER. PURCHASE ORDERS ACCEPTED FROM FORTUNE 2000, GOVERNMENT & INSTITUTIONS.  
Price & availability subject to change. California orders add 8.25% sales tax. Returned orders or ordered wrong parts are subject to a 20% restocking fee. Memory chips not installed in boards. We accept international orders shipped via UPS Air. APO, FPO orders welcome. All credit cards charges verified for fraudulent use. SORRY, NO REFUNDS AFTER 30 DAYS — EXCHANGES ONLY. We accept MC, VISA, Discover, AE, prepay orders, purchase orders, wire transfer, COD (cashiers check) orders, cash & cashiers checks. • ALL MANUFACTURE PART #S ARE FOR REFERENCE ONLY •

## TOSHIBA LAPTOP MEMORY

| LAPTOP MODEL #  | AMT UPGRADED | TOSHIBA PART # | L.A. TRADE'S COMPT. PRICE |
|-----------------|--------------|----------------|---------------------------|
| T1000SE/XE/LE   | 1 5Meg       | PC14-PA8311U   | 139 00                    |
| T1000SE/XE/LE   | 2Meg         | PC14-PA8312U   | 169 00                    |
| T2000/T2000SX   | 1Meg         | PC18-PA8316U   | 114 00                    |
| T2000/T2000SX   | 2Meg         | PC18-PA8317U   | 179 00                    |
| T2000SX/T1000LE | 4Meg         | PC-PA8314U     | 309 00                    |
| T2000SX/T1000LE | 8Meg         | PC14-PA8315U   | 609 00                    |
| T2000SX/2200SX  | 2Meg         | PC-PA2000U     | 179 00                    |
| T2000SX/2200SX  | 4Meg         | PC-PA2001U     | 309 00                    |
| T2000SX/2200SX  | 8Meg         | PC-PA2002U     | 619 00                    |
| T1200XE         | 2Meg         | PC13-PA8306    | 114 00                    |
| T1600           | 2Meg         | PC8-PA8302U    | 114 00                    |
| T3100e          | 2Meg         | PC9-PA8340U    | 114 00                    |
| T3100SX         | 2Meg         | PC15-PA8308U   | 114 00                    |
| T3100SX         | 4Meg         | PC15-PA8310U   | 195 00                    |
| T3200           | 3Meg         | PC6-PA7137U    | 195 00                    |
| T3200SX         | 2Meg         | PC12-PA8307U   | 114 00                    |
| T3200SX         | 4Meg         | PC12-PA8909    | 195 00                    |
| T3200SXC        | 2Meg         | PC19-PA8318U   | 129 00                    |
| T3200SXC        | 4Meg         | PC19-PA8319U   | 209 00                    |
| T5100           | 2Meg         | PC7-PA8301U    | 114 00                    |
| T5200/T8500     | 2Meg         | PC10-PA8304U   | 114 00                    |
| T5200/T8500     | 8Meg         | PC10-PA8313U   | 419 00                    |

## BRANDNAME LAPTOP MEMORY

|                            |            |                    |                |
|----------------------------|------------|--------------------|----------------|
| Leading Edge D/LT 386SX    | 1Meg       | —                  | 119 00         |
| Bondwell B310, Plus        | 1Meg       | —                  | 119 00         |
| NEC Prospeed 286, 386SX-16 | 1Meg       | PC21-21            | 119 00         |
| NEC Prospeed 286, 386SX-16 | 4Meg       | PC21-22            | 369 00         |
| NEC Prospeed 386           | 2Meg       | PC31-21            | 159 00         |
| NEC Prospeed 386           | 8Meg       | PC31-22            | 779 00         |
| NEC Prospeed 386SX-20      | 1Meg       | PC43-21            | 139 00         |
| NEC Prospeed 386SX-20      | 4Meg       | PC43-22            | 409 00         |
| Sharp PC-6220              | 1Meg       | CE 621B            | 119 00         |
| Sharp 6640                 | 2Meg       | —                  | 109 00         |
| TI Travelmate 2000         | 1Meg       | 2568034 0001       | 119 00         |
| TI Travelmate 3000         | 2Meg       | 2566996-1          | 109 00         |
| Zeos 386SX Notebook        | 2Meg       | —                  | 129 00         |
| Zenith Master Sport 386SX  | 2Meg       | ZA-300-1 or 386SL  | 179 00         |
| Zenith Super Sport —       | —          | —                  | —              |
| 286, 286E                  | 1Meg       | ZA-180-66          | 109 00         |
| 286E, SX                   | 2Meg       | ZA-180-64          | 159 00         |
| SX Alpha                   | 2Meg       | ZA-180-86          | 159 00         |
| Everex Tempo LX            | 2Meg       | PCA 00053-00       | 129 00         |
| AST Notebook Prem Exec     | 4Meg       | 500814-003 386SX20 | 219 00         |
| Sanyo 17/18 NB             | 2Meg       | MBC-NBMEM2         | 129 00         |
| Panasonic CF170, CF270     | 1Meg       | CF-BA165           | 99 00          |
| Epson NB3                  | 1Meg, 4Meg | —                  | 129 00, 299 00 |
| Tandon                     | 2Meg, 8Meg | NB386SX-20         | 139 00, 399 00 |
| AT & T Safari              | 2Meg, 4Meg | —                  | 189 00, 379 00 |
| Packard Bell 386SX         | 1Meg, 4Meg | —                  | 149 00, 349 00 |
| Magnavox Metals            | 1Meg, 4Meg | —                  | 149 00, 349 00 |

## LASER PRINTER MEMORY UPGRADES

|                      | 1MEG  | 2MEG  | 4MEG  |                 | 1MEG  | 2MEG  | 4MEG  |
|----------------------|-------|-------|-------|-----------------|-------|-------|-------|
| HP 2 2D 3 30 3P 2P   | \$89  | \$125 | \$195 | HP III SJ       | \$89  | —     | \$229 |
| Panasonic 4420/4450i | \$99  | \$139 | \$229 | Panasonic 4455  | —     | \$219 | —     |
| Panasonic 4450       | \$135 | —     | —     | NEC 90, 290     | —     | \$219 | —     |
| Epson 6000 ActionLsr | —     | \$149 | \$229 | QMS 410         | \$129 | \$189 | \$299 |
| Toshiba Page Laser 6 | —     | \$149 | \$229 | Brother HL-4    | \$129 | \$189 | \$299 |
| Packard Bell PB9500  | —     | \$149 | \$229 | Konica 3110     | \$199 | \$279 | \$499 |
| OKi 400              | \$119 | \$169 | —     | TI XL PS17/PS35 | \$69  | —     | —     |
| OKi 830 840          | CALL  | CALL  | CALL  | QMS PS 815/825  | CALL  | CALL  | CALL  |
| IBM Laser 4019       | \$89  | \$135 | \$199 | Canon LBP4      | \$209 | \$259 | —     |
| IBM Laser 4029       | \$129 | \$199 | \$319 | STA LS04        | \$129 | \$179 | \$279 |
| Desqmet 500          | —     | —     | —     | (256K) \$89 00  | —     | —     | —     |

## H.P. COMPATIBLE FONT CARTRIDGE

|                                                     |        |
|-----------------------------------------------------|--------|
| IBM 4019, 4019E, FONT CARTRIDGE 209 Fonts           | 159 00 |
| TURBO 25 Comparable to Pacific Data's 25 CARTRIDGES | —      |
| IN ONE™ 150 Fonts                                   | 99 00  |
| TURBOSCRIP™ 47 scalable fonts in any point size     | 229 00 |
| TAX & FINANCE CARTRIDGE                             | 129 00 |
| PRO-65 for Epson & Toshiba Laser Printers, 65 Fonts | 149 00 |

## BOCA AT PLUS

16 BIT MEMORY BOARD FOR 286, 386 AT  
OK-8Meg Board • 4.0 LIm Compatible • New 5 Year Warranty  
Conventional, Expanded and Extended Memory  
Supports DOS, OS/2, LIM/EMS & EEMS  
Versatile Split Memory Addressing  
Operates with CPU Speeds to 33 MHz  
Supports Desqview, Multitask operations  
OK — \$109.00 2Meg — \$189.00  
4Meg — \$269.00 8Meg — \$419.00  
Board made by Boca Research, AT plus  
BOCA AT PLUS I/O 1 par, 1 ser, 0-4 meg ..... 129.00  
BOCA AT I/O 44 2 ser. ports, 2 par. ports ..... 69.00

## BOCA XT 8 BIT BUS

• Expanded memory for XT • Lim 4.0 compat. 0-2Meg • Uses 256x1-150  
O-K \$109.00 1Meg \$170.00 2Meg \$229.00

## MEMORY BOARDS

IBM Compatibles, Compaq & PS/2

• WE WILL TRY TO MATCH OR BEAT ANY  
ADVERTISED PRICE •

All products Brand New & Guaranteed • We Buy Excess Inventory  
Trademarks are registered with their respective companies



20930 South Normandie • Torrance, CA 90502

## EVEREX

EV-3000, EV-159  
0-3Meg, 4.0 LIm compatible • Uses 256x1 chips \$99.00  
EV-8000, EV-178  
0-8Meg, 4.0 LIm compatible • Uses 1Megx1 chips • Supports multi-  
tasking & DMA multi-tasking in hardware \$219.00

## PS/2 MCA 0-8MEG EXPANSION BD.

0-8Meg Extended and/or Expanded Memory for all  
IBM PS/2 Models 50, 50Z, 60, 55SX, 70, 80, 90  
OK — \$139.00 2Meg — \$221.00  
4Meg — \$303.00 8Meg — \$457.00

## AST 6-PK. MEMORY BOARDS

AST 6-Pak Plus for PC, XT, 64K . 129 00 — with 384K . 159 00

310-782-2830 (previously CALL  
FAX: 310-782-0240 area code 213) TOLL FREE

1-800-433-3726  
(US and Canada)

ESTAB. Mon-Fri, 8:00 a.m. to 5:00 p.m. PST  
1985 Sat. 10:00 a.m. to 12:00 noon





WE ACCEPT:

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

C.O.D.

# The Best Doggone Prices and Technical Support in the Market!

Sales Hotline: 1-800-438-6039 Shipping and International Customers 1-404-860-7364 FAX: 1-404-860-7358

## Bulldog Systems

|                               |      |
|-------------------------------|------|
| 386-SX/20w/80.....            | 1525 |
| 386-25 w/100.....             | 1695 |
| 386-33 (64K/CACHE) w/100..... | 1895 |
| 486-25 (64K/CACHE) w/200..... | 2695 |

### STANDARD CONFIGURATION

2 MB MEMORY ON 386'S, 4 MB ON 486'S, DUAL FLOPPY, SUPER VGA CARD w/ 1 MB, 14" VGA COLOR MONITOR (1024 X 768), MS DOS 5.0, MS WINDOWS 3.0. 386 CONFIGURED IN A DESKTOP, 486'S IN A TOWER.

### 1 YEAR ON-SITE WARRANTY

### CALL FOR OTHER CONFIGURATIONS

Free shipping on all Bulldog Systems prepaid with a cashiers check, money order, or bank note

## Network

|                                  |         |
|----------------------------------|---------|
| 3C503 Etherlink II/Fivepack..... | 195/769 |
| 3C503 T10 Base T.....            | 259     |
| 3C505B Etherlink Plus.....       | 579     |
| 3C507 Etherlink II.....          | 279     |
| 3C523 MCA Ethernet.....          | 369     |

Starter Kit 2mbps/AE2/AE3..... 339/469/539  
Lan Cards 2mbps/AE2/AE3..... 145/199/239  
Call for other Artisoft products at great prices!

|                               |           |
|-------------------------------|-----------|
| Novell Lite 1.0.....          | .79       |
| Netware 2.2 5/10 User.....    | 489/889   |
| Netware 3.11 20/100 User..... | 1949/3899 |
| Ethernet NE1000/NE2000.....   | 135/159   |

|                             |         |
|-----------------------------|---------|
| PC130/PC130E.....           | 390/129 |
| PC500WS/PC500PS.....        | 169/189 |
| HUB 8-Active/4-Passive..... | 269/69  |

|                       |         |
|-----------------------|---------|
| TC6242/TC6242-TP..... | 85/119  |
| TC6245/TC6245-TP..... | 179/219 |
| TC6245/TC6245-TP..... | 199/219 |

|                                  |         |
|----------------------------------|---------|
| Ethercard 8 bit/16 bit.....      | 149/169 |
| Token Card 8 bit/16 bit.....     | 349/399 |
| 10 Base-T Card 8 bit/16 bit..... | 185/205 |

## Notebooks & Laptops

|                           |           |
|---------------------------|-----------|
| Matrox SX w/40 mb HD..... | 1995      |
| 400w/40.....              | 2225/2449 |
| DLT 386 Plus.....         | 1495      |
| NB 16mb/40mb HD.....      | 2267      |
| NB 16mb/40mb HD.....      | 2039      |
| CF270 20800.....          | 1579/1899 |
| CF370 Notebook.....       | 2750      |
| TI3000 w/40 mb.....       | 2999      |
| Portoflo Palmtop.....     | 239       |
| Palmtop.....              | 525       |

Call for Pricing on Toshiba Laptops!

## Modems & Fax

|                                   |     |
|-----------------------------------|-----|
| Datafax 2400 Modem 9600 Fax.....  | 99  |
| Externally Yours Modem Fax.....   | 139 |
| Smart Connect 2400INT w/MNP5..... | 63  |
| Perfect Fax 96 Fax Card.....      | 89  |
| Teleshare Fax/Mod Switch.....     | 89  |

|                        |         |
|------------------------|---------|
| 2400INT/EXT.....       | 65/89   |
| 2400INT/EXT w/MNP..... | 119/145 |
| 2400INT w/Sendfax..... | 110     |
| 9600INT/EXT.....       | 299/325 |

|                             |         |
|-----------------------------|---------|
| Fax 9600/4800.....          | 279/145 |
| Extensiofax.....            | 389     |
| Answering Machine.....      | 239     |
| Fax 9600 w/Fax Scanner..... | 239     |

|                                          |         |
|------------------------------------------|---------|
| 9600 ext V 42 Bps/9600 int V 42 Bps..... | 519/489 |
| 2400 ext V 24 Bps/2400 int V 22.....     | 199/125 |

|                                |           |
|--------------------------------|-----------|
| 1200 Int/Ext Int/2400 Ext..... | 99/75/169 |
| 2400 Int/Ext w/MNP.....        | 149/199   |
| 2400 Fax Modem Int/Ext.....    | 245/309   |

|                                   |         |
|-----------------------------------|---------|
| 1200P w/Easy.....                 | 25      |
| 2400 Int/Ext.....                 | 269/320 |
| 9600 V Series Int/Ext.....        | 525/639 |
| Haya V Series modem enhancer..... | 25      |

|                        |         |
|------------------------|---------|
| Laptop Modems.....     | 125     |
| 2400 Int/Ext.....      | 129/169 |
| 9600 SA Ext.....       | 475     |
| 2400 Pocket Modem..... | 109     |

|                           |     |
|---------------------------|-----|
| 9600 Courier HST Ext..... | 109 |
|---------------------------|-----|

## Mice & Misc.

|                                      |         |
|--------------------------------------|---------|
| Microsoft Mouse w/Windows 3.0.....   | 149     |
| Microsoft Mouse w/PC Paintbrush..... | 109     |
| Microsoft Ball Point Mouse.....      | 125     |
| Logitech Mouseman Serial/Bus.....    | 69/79   |
| Logitech Trackman Serial/Bus.....    | 79/85   |
| Logitech Cordless Radio Mouse.....   | 135     |
| PC Mouse III.....                    | 79      |
| White Mouse Serial/Bus.....          | 55/65   |
| Trinitite BC-750/750 LAN.....        | 429/469 |

## Video Cards

|                               |         |
|-------------------------------|---------|
| VGA Wonder XL 256k/512k.....  | 179/219 |
| Ultra 8514 512k/1MB.....      | 399/429 |
| Ultra 8514+ VGA 512k/1MB..... | 469/599 |

|                                 |         |
|---------------------------------|---------|
| Basic VGA/Super VGA w/512K..... | 69/129  |
| VGA 116.....                    | 59      |
| VGA 700/732 w/1MB.....          | 139/169 |

|                             |     |
|-----------------------------|-----|
| Graphics Station 1024+..... | 949 |
| Graphics Engine w/1 MB..... | 889 |

|                                |     |
|--------------------------------|-----|
| Prodeuser IIS 512K.....        | 119 |
| Fahrenheit 1280 with 1 MB..... | 399 |

|                     |         |
|---------------------|---------|
| VGA Plus 816.....   | 135/169 |
| 1024 256K/512K..... | 149/197 |
| 8514A.....          | 429     |

|                       |         |
|-----------------------|---------|
| 1024 256K/512K.....   | 119/149 |
| VRAM 11 512K/1MB..... | 229/299 |

## Printers

|                       |          |
|-----------------------|----------|
| LX810.....            | 155      |
| FXR50/FX1050.....     | 289/409  |
| LQ200/LQ570.....      | 239/259  |
| LQ870/LQ1170.....     | 435/569  |
| LQ250.....            | 899      |
| LQ1070.....           | 359      |
| EPI 7000/EPL7500..... | 789/1839 |
| .....                 | 299      |

|                              |                |
|------------------------------|----------------|
| Smart Label.....             | 189            |
| 182 Turbo/320.....           | 229/319        |
| 111/180.....                 | 419/225        |
| 393 Plus/393 Plus color..... | 419/599        |
| 840/8308 20 LASER.....       | 1709/1389/1279 |
| 800/400 LASER.....           | 929/629        |

|                     |              |
|---------------------|--------------|
| 1180/1123/1124..... | 1159/219/275 |
| 1624/1654.....      | 149/159      |
| 1695/2634.....      | 369/409      |
| 4420/4445/4455..... | 149/159/169  |

|                            |           |
|----------------------------|-----------|
| Laser Series III/IIID..... | 1599/2599 |
| Laser IIP/IIIP.....        | 1199/1399 |
| Desk Jet 500.....          | 489       |

|                                        |         |
|----------------------------------------|---------|
| II/IIIT/IIIToner.....                  | 69/79   |
| Pacific Data 1mb/2mb.....              | 99/119  |
| Pacific Data 25-N-1.....               | 249     |
| Pacific Bar Code/Pacific Outlines..... | 315/187 |
| Pacific Page PE/DL.....                | 329/699 |
| Pacific Fax/Pacific Post.....          | 239/219 |
| Pacific Fax/Pacific Post.....          | 229/199 |
| Pacific Connect 256K.....              | 249     |
| Complete Font Library.....             | 249     |

|                 |         |
|-----------------|---------|
| BJ 300/330..... | 449/599 |
| BJ10EX.....     | 329     |

## Monitors

|              |         |
|--------------|---------|
| 319/4FG..... | 665/799 |
| 319/4FG..... | 665/799 |
| 319/4FG..... | 665/799 |

|                                  |             |
|----------------------------------|-------------|
| 1381/1391/1395.....              | 339/449/549 |
| Plat White ML4571.....           | 129         |
| 14" VGA Color CV14681.....       | 319         |
| CV14581 Syncmaster 2 31 dot..... | 329         |
| CV14597 Syncmaster 3 28 dot..... | 349         |

|                        |         |
|------------------------|---------|
| VC1082.....            | 335     |
| 3468/3468NI.....       | 309/349 |
| 3436 Multisync 28..... | 415     |

|                  |           |
|------------------|-----------|
| 9070U/9080U..... | 1019/1269 |
|------------------|-----------|

## Memory Boards

|                           |     |
|---------------------------|-----|
| Six Pack w/384K XT.....   | 129 |
| Six Pack 286 w/OK AT..... | 95  |
| Rampage 286 w/OK AT.....  | 319 |

|                               |     |
|-------------------------------|-----|
| Above Board w/512K XT/AT..... | 285 |
| Above Board II w/OK PS/2..... | 219 |
| Above Board II w/2MB AT.....  | 397 |

|                              |     |
|------------------------------|-----|
| Rampage 16/32 w/OK PS/2..... | 119 |
| Rampage 816 w/OK XT/AT.....  | 129 |

|                                |     |
|--------------------------------|-----|
| AST 5251-11 Enhanced Plus..... | 549 |
| .....                          | 405 |
| .....                          | 239 |

|                               |     |
|-------------------------------|-----|
| Orchard Tiny Turbo 286.....   | 125 |
| Orchard Tiny Turbo Extra..... | 189 |
| Tiny Turbo AT.....            | 359 |
| Inboard 386PC w/1 mb.....     | 499 |

**BULLDOG**  
**486-33cache**

4 mb RAM • 256K system cache • 200 mb Hard Drive • 486 processor running at 33 Mhz • Dual Floppy • Super VGA Card w/ 1 mb RAM (1024x768) • 14" VGA Color Monitor (1024x768) • MS DOS 5.0 • MS Windows 3.0

**\$2995**

For other configurations call Configured in a tower

## Software

|                                            |         |
|--------------------------------------------|---------|
| Aldus Pagemaker.....                       | 499     |
| Canon Copy.....                            | 119     |
| Canon ProDeveloper.....                    | 499     |
| Clipper 5.0.....                           | 365     |
| Corel Draw.....                            | 479     |
| Desque 386.....                            | 129     |
| Enable O/A 4.0.....                        | 459     |
| Pinbase V3.1.....                          | 110     |
| Fontbase/FoxPro.....                       | 195/449 |
| FoxPro Distribution Kit.....               | 299     |
| Illustrator Plus.....                      | 399     |
| Harvard Graphics.....                      | 229     |
| IBM DisplayWriter V.....                   | 145/299 |
| Lotus 2 3/3 1 Plus.....                    | 479     |
| Lotus Symphony.....                        | 415     |
| Lotus for Windows.....                     | 109/219 |
| Microsoft Windows 3.0/Word.....            | 319     |
| Microsoft Word for Windows.....            | 319     |
| Microsoft Excel for Windows.....           | 319     |
| Norton Desktop for Windows.....            | 119     |
| Norton Utilities 6.0/Norton AntiVirus..... | 109/85  |
| Peascheur III Complete/Double Bomb.....    | 139/219 |
| Paradox V3.5.....                          | 535     |
| Q&A 4.0.....                               | 229     |
| Quattro Pro.....                           | 299     |
| Super Calc V.....                          | 99      |
| Ventura Desktop Publishing.....            | 279     |
| Word Perfect 5.1.....                      | 239     |
| Word Perfect for Windows.....              | 279     |
| Wordstar 6.0/2000+.....                    | call    |

## Scanners & Digitizers

|                                         |         |
|-----------------------------------------|---------|
| Logitech Scan Man 32/5 Scanman 256..... | 179/289 |
| SummaSketch 12X1/21/2X18.....           | 339/549 |
| Marstek 800 w/Paintbrush and OCR.....   | 155     |
| Marstek 800 for Windows.....            | 155     |
| Marstek 800 for Windows w/Perceive..... | 179     |
| Marstek Color Artist.....               | 399     |
| MSTC Color Hand Scanner.....            | 535     |
| Complete Fax 9600 w/Page Scanner.....   | 699     |
| Complete Fax Page Scanner.....          | 509     |
| Half Page Scanner.....                  | 179     |
| Complete Hand Scanner.....              | 155     |
| Complete Communicator.....              | 299     |
| Color hand scanner.....                 | 489     |
| Grey scale scanner.....                 | 229     |
| ProReader, OCR Software.....            | 49      |

## Crowd Pleasers!

**Crowd Pleasers!**

Waiting Edge  
51495

Waiting Edge  
JMI BX1E

3195

## Drives

|                                 |          |
|---------------------------------|----------|
| 40 IDE 1.5"/04 IDE 3.5.....     | 189/339  |
| 200 IDE 3.5".....               | 549      |
| Bernoulli 44 MB Int/Ext.....    | 819/919  |
| Bernoulli Dual 44 MB Ext.....   | 1725     |
| PCB Bootable Controller.....    | 125      |
| 90 MB Innder/Transportable..... | 1595     |
| 461RS EXT CDROM w/Software..... | 399      |
| 40 MB AT IDE/80 MB IDE.....     | 229/299  |
| XT-4300 100MB ESDI.....         | 1149     |
| 4230E 200MB ESDI.....           | 825      |
| Hard Card 20/40 for XT.....     | 389/549  |
| Hard Card II 80 for AT.....     | 309/449  |
| Hard Card XL 50/105 for AT..... | 309/449  |
| ST225/ST238 Ki XT.....          | 219/229  |
| ST251-1ST 4096 AT MFM.....      | 239/425  |
| ST280A/ST1239A AT IDE.....      | 259/715  |
| ST 157A/ST1102A.....            | 169/299  |
| ST144A.....                     | 399      |
| 360K/1.2MB/1.44MB.....          | 59/59/59 |

## Tape Drives

|                                |         |
|--------------------------------|---------|
| 40 Meg Int/Ext.....            | 239/349 |
| 60 Meg w/Cont Int/Ext.....     | 579     |
| DI10120 Meg Int Jumbo.....     | 249     |
| DI20250 Meg Int Jumbo.....     | 299     |
| QFA 700 Meg Int.....           | 705     |
| Dual Floppy Cable CK-17.....   | 225     |
| External Kit KE-10.....        | 115     |
| 60 MB Teac w/Card Int/Ext..... | 575/689 |
| 300mb dual ext w/QIC-02.....   | 995     |
| 525Q Portable SCSI.....        | 1395    |

## Math Co-Pro

|                       |             |
|-----------------------|-------------|
| 387-DX.....           | 199         |
| 387-SX16/20.....      | 125/135     |
| 287-XL/XLT.....       | 89          |
| 387-25/33.....        | 189         |
| 387-5X16/20.....      | 119/129     |
| 287XL.....            | 225         |
| 387-25.....           | 225         |
| 387SX-16/20/25.....   | 109/119/134 |
| 387-16/25/33.....     | 175         |
| 1MB SIMM 80 pin.....  | 49          |
| 256K SIMM 80 pin..... | 19          |
| SIMM, DRAM, SIP.....  | Call        |

Toll Free Sales Hotline







## EPSON LQ 570, LQ 1070

The high-speed Epson LQ-570 with scalable fonts, enhanced graphics and advanced paper handling, offers more performance than any printer in its class.

- 24-Pin, Impact Dot Matrix • 360 DPI
- Convertible Push/Pull Tractor For Rear • Top, Rear, Bottom and Front Paper Paths • Includes Two Scalable Fonts, 8 to 32 Points
- 12 Built-In Fonts • Fast Print Speeds Up to 315 CPS
- Epson's Two-Year Limited Warranty



LQ-570 Narrow Carriage.....**\$254.00** CDW 18882  
LQ-1070 Wide Carriage.....**\$349.00** CDW 20233

# WHY PAY RETAIL?

# CDW® Sells For Less

AND SERVICES YOU BETTER

## MAGNAVOX MAXSTATION 386SX/20 CD

- 80386SX • 20.8 MHz • 2 MB RAM (Exp. to 8 MB) • (4) 16-Bit Exp. Slots • (5) 4-External, 1-Internal • 101-Key Keyboard • 3.5" Floppy 1.44 MB • 680 MB CD-ROM Drive w/Audio & Volume Control • 80 MB HD, 18ms • Super VGA (800 x 600), VGA, EGA, CGA • 2 Serial, 1 Parallel
- CD Software: Grolier Encyclopedia • Microsoft Bookshelf, Small Business Consultant, Microsoft Stat Pack



386SX/20 CD.....**\$1577.27** CDW 19833  
386SX/20.....**\$1245.45** CDW 19315

# HARDWARE, SOFTWARE & PERIPHERALS AT DISCOUNT PRICES

## COMPUTERS

| MAGNAVOX                                    |                        |
|---------------------------------------------|------------------------|
| MAGNAVOX SX16 40MB VGA Ad 2 Dr              | \$799.98               |
| MAGNAVOX SX16 40MB C2 PCMC                  | \$799.98               |
| MAGNAVOX SX20 80MB, 2 MB, VGA, 2 Dr         | \$1274.41              |
| MAGNAVOX SX20 80MB, Int. CD-ROM             | \$1595.40              |
| MAGNAVOX 386SX/20 120MB Ext. VGA, 2MB, 2 Dr | \$1838.37              |
| MAGNAVOX 386SX/20 120MB Ext. VGA, 2MB, 2 Dr | \$1838.37              |
| MAGNAVOX 386SX/20 120MB Ext. VGA, 2MB, 2 Dr | \$1838.37              |
| MAGNAVOX SX20 Notebook, 60MB                | \$1809.30              |
| PACKARD BELL                                |                        |
| Packard Bell 286 Notebook                   | \$1108.96              |
| Force SX-16N 40 MB HD, VGA, Mouse           | \$655.45               |
| Force SX-16N+, 100 MB HD, Modem, Mouse      | \$1747.25              |
| Force SX20N 20MB 286SX, 100 MB HD, Modem    | \$1559.42              |
| Force 486SX, 105 MB HD, Modem, Mouse        | \$1895.17              |
| 386SX-16 Notebook, 40 MB HD, Modem          | \$1899.82              |
| Panasonic                                   |                        |
| CF 270 286 16MHz 20MB VGA Notebook          | \$1548.28              |
| CF 272 286 16MHz 60MB VGA Notebook          | \$1897.85              |
| CF 370 386SX 20MHz 60MB VGA Notebook        | \$2649.00              |
| ALR                                         |                        |
| ALR 386/33 Model 101                        | \$1569.25              |
| ALR Power Versa 386/33 101                  | \$459.78               |
| ALR PowerFlex 386SX Model 1                 | \$29.11                |
| COMPAQ                                      |                        |
| DP386/20E Mdl 182257 40 386SX25 Mdl 1       | \$2473.30              |
| LTE 386/50 Mdl 182257 40 386SX25 Mdl 1      | \$2473.30              |
| DP386/520 Mdl 1 1709.20                     | CP386/33M Mdl 13909.78 |
| EPSON                                       |                        |
| EPSON NB3 Notebook SX16 Base                | \$1829.85              |
| EPSON Equity 386/25 Plus, 4 MB, Model 1     | \$1588.29              |
| EPSON Equity 386SX20 Plus, Model 1          | \$1259.57              |
| EPSON Equity 386SX16 Plus, Model 1          | \$945.74               |
| TEXAS INSTRUMENTS                           |                        |
| TI TravelMate 2000 20MB 10MB                | \$2769.00/2411.00      |
| TM 1000 VISA 33 60MB/4MB                    | \$2769.00/2411.00      |
| TM 1000 C3 Notebook                         | \$2448.34              |
| TM 3000 SX Notebook 60MB/80MB               | \$2559.00/2996.00      |
| HP, IBM & COMPAQ MEMORY                     |                        |
| 1MB Memory Card 3W, 100% 25E                | \$97.40                |
| 2MB Memory Board CPO LITE 286               | \$158.83               |
| 4MB Memory Board CPO LITE 286               | \$312.25               |
| 4MB Memory Card CPO LITE 386S               | \$116.89               |
| 2MB Memory Board CPO SLT 386                | \$195.00               |
| 4MB Memory Board CPO SLT 386                | \$369.00               |
| 8MB Memory Mod CPO Desktop/System Pro       | \$595.60               |
| 4MB CPO Exp. Bd. - 386, 386S, 20E/25E       | \$253.24               |
| 4MB CPO Exp. Bd. - 386, 386S, 20E/25E       | \$299.85               |
| 1 MB AST Cupid Simms                        | \$65.83                |
| 4 MB AST Cupid Simms                        | \$246.25               |
| AST Exec 386SX 4 MB Module                  | \$249.75               |
| 2MB Upgrade HP LaserJet II / III            | \$155.32               |
| 1MB Upgrade HP LaserJet II / III            | \$89.40                |
| 2MB Upgrade HP LaserJet II / III            | \$165.32               |
| 4MB Upgrade HP LaserJet II / III            | \$255.00               |
| IBM Personal System II Memory               | CALL                   |
| 2MB Memory Module IBM PS/2 Mod 70/50Z       | \$142.85               |
| 1MB OKI Laser 400                           | \$102.59               |
| KINGSTON FOR TOSHIBA                        |                        |
| 2MB 1200EX .....                            | \$149.35               |
| 4MB 3100SX .....                            | \$295.67               |
| 2MB 3100SX .....                            | \$149.35               |
| 4MB 3200SX .....                            | \$295.67               |
| 2MB Memory Module TOSHIBA 5200              | \$149.35               |
| 8MB Memory Module TOSHIBA 5200              | \$599.00               |
| WYSE TERMINALS                              |                        |
| WYSE 50/60 Amber or Green                   | \$345.15/279.92        |
| WYSE 160/30 Amber or Green                  | \$321.98/279.92        |
| WYSE 185 VT320 Amber Green or White         | \$450.60               |
| WYSE 185 Amber                              | \$260.45               |
| MATH COPROCESSORS                           |                        |
| INTEL 387DX 16/20/25/33                     | \$195.25               |
| INTEL 387SX 16/20/25/33                     | \$124.25/134.25        |
| INTEL 287XL/287XL+                          | \$44.00/49.00          |
| CYRIX FasMath SX16/33/20                    | \$119.00/129.50        |
| CYRIX FasMath DX16/33/25                    | \$175.50               |
| CYRIX FasMath 287 8-20 MHz                  | \$33.50                |
| CYRIX FasMath DX33 MHz                      | \$188.50               |

## DOT MATRIX & LASER PRINTERS

| EPSON                                         |                                      |
|-----------------------------------------------|--------------------------------------|
| LX810                                         | \$154.00 FX850 \$289.00              |
| LQ570                                         | \$355.00 EPL 7000 Laser \$789.00     |
| LQ1050                                        | \$448.00 EPL 7500 Laser PS \$1899.00 |
| FX1050                                        | \$395.00 LQ1170 \$584.00             |
| LQ2100                                        | \$225.00 LQ2170 \$254.00             |
| Acute Laser 1 6PPM/600                        | \$167.00                             |
| DFX 5000                                      | \$1268.00 DFX 8000 \$2129.00         |
| NEC                                           |                                      |
| Selectwriter 901                              | \$1549.50 P6300 New Model \$623.11   |
| P6301 24-pin                                  | \$67.74 P6300 24-pin \$67.74         |
| P3300 24-pin                                  | \$374.19 P6300 \$69.21               |
| DICOMINIX by KODAK                            |                                      |
| 180 SI Parallel/180 SI Serial                 | \$206.28 / 307.74                    |
| OKI DATA                                      |                                      |
| ML182 Turbo                                   | \$225.66 ML300+ \$439.22             |
| OKILASER 400                                  | \$575.00 ML301+ \$596.41             |
| OKILASER 800                                  | \$926.90 ML380 \$215.00              |
| OKILASER 830                                  | \$1314.50 ML393+ \$918.20            |
| OKILASER F40                                  | \$1594.50 ML393+ Color \$999.50      |
| ML320                                         | \$314.68 ML321 \$436.44              |
| Panasonic                                     |                                      |
| 11241                                         | \$275.95 1624 \$339.00               |
| 11223                                         | \$199.47 1180/1654 \$449.95/39.88    |
| 1695                                          | \$360.21 2691 \$399.56               |
| 4450 Laser                                    | \$1019.12 4450/4850 Laser \$1749.78  |
| 4410 Laser Printer                            | CALL 2180/2123                       |
| TEXAS INSTRUMENTS                             |                                      |
| TI MicroLaser PS17                            | \$1198.00                            |
| TI MicroLaser PS35                            | \$1498.00                            |
| HEWLETT PACKARD                               |                                      |
| H-P LaserJet Model III                        | \$2229.22                            |
| H-P Deskjet 500HP LaserJet HP Plus            | \$650.00/929.00                      |
| H-P LaserJet II                               | CALL                                 |
| H-P PageJet                                   | \$73.00 H-P DesignJet                |
| H-P Deskjet 500 Color                         | \$699.00                             |
| H-P LaserJet HP                               | \$1028.00                            |
| CANON BJ100K Bubble Jet                       | \$23.66                              |
| CITIZEN GSX 140 Plus                          | \$299.44                             |
| QMS PS41C                                     | \$629.00                             |
| PACIFIC DATA 25 in 1 Cart. LAS3               | \$258.00                             |
| PACIFIC DATA Page Postscript 4 HP LAS3        | \$449.44                             |
| PACIFIC DATA Connect 1.2 MB                   | \$322.58                             |
| PACIFIC DATA 1 MB for 2P HP/IBM/PS            | \$106.46                             |
| POSTSCRIPT CART W/2MB HP LAS2                 | \$329.00                             |
| CPI JETMEMORY 1MS for HP/IBM/PS               | \$68.80                              |
| CPI JETPAGE for HP/IBM/PS Postscript          | \$208.72                             |
| CPI SUPERJET 1.25 PPM 4 in HP Lasers          | \$199.67                             |
| DRIVES, TAPES & CARDS                         |                                      |
| COMPAQ 1.2 MB/360KB (LITE)                    | \$209.00                             |
| CONNER 40 MB 1/20 MB                          | \$199.00/368.90                      |
| CONNER R4 1MB 209 MB                          | \$357.65/\$55.88                     |
| IONEGA B90U/90Trans                           | \$757.20/759.90                      |
| PLUS Hardisk 18L 105MB                        | \$437.46                             |
| PLUS Hardisk 18L 50 MB                        | \$298.10                             |
| SYSGEN 5.25" 3.5" External Floppy             | \$205.25                             |
| PACIFIC RIM 5.25" External Floppy for Laptops | \$165.56                             |
| TOSHIBA (All Models) EPSON L1360KB            | \$179.00                             |
| Seagate                                       |                                      |
| ST225 20 MB                                   | \$180.23 SEAGATE 4007 90 \$338.37    |
| ST238 30 MB                                   | \$193.02 SEAGATE ST-2511 \$226.41    |
| ST238E                                        | \$1178.16 ST4766E 675 MB \$495.22    |
| ST3096 89MB                                   | \$319.48 ST3051A 43MB \$228.64       |
| ST3144A 130MB IDE 16MS                        | \$379.42                             |
| ST1236A 21 MB IDE                             | \$58.72                              |
| MICROPOLIS                                    |                                      |
| 1694-7 340 MB                                 | \$1109.86                            |
| 1694-7 345MB HH                               | \$865.44                             |
| 1694-16 16MB ESD                              | \$1358.65                            |
| SURGE SUPPRESSORS                             |                                      |
| PROXIMA Power Touch PT10/PT20                 | \$49.50/\$68.50                      |
| PROXIMA Power Director P3/P15                 | \$33.15/\$58.52                      |
| CURTIS Power Plus                             | \$7.50                               |
| DATASHIELD S85/S100                           | \$33.95/\$59.95                      |
| KENSINGTON MP+                                | \$6.00                               |
| TRI-TECH 1600-1 Computer Guard                | \$4.25/\$49.10                       |

## MODEMS & COMMUNICATIONS

| intel                                |                                       |
|--------------------------------------|---------------------------------------|
| 2400 Internal                        | \$137.75 2400 External \$183.94       |
| BAUXET MNP                           | \$179.98 2400 External MNP \$207.89   |
| 9600 External                        | \$443.40 14.4 External \$909.00       |
| PRACTICAL PERIPHERALS                |                                       |
| 2400 V42 Int.                        | \$158.81 2400 Int.                    |
| 2400 V42BIS Ext.                     | \$187.50 2400SA                       |
| 9600 V42BIS                          | \$433.58 Pocket 2400                  |
| 9600 V42 Int.                        | \$372.12 Pocket 96 FAX Model \$194.72 |
| HAYES                                |                                       |
| 2400 External                        | \$323.84 2400D Internal \$324.45      |
| ULTRA 9600 External                  | \$609.96                              |
| Optima 9600 V42                      | \$434.50                              |
| Hayes Pocket Edition                 | \$112.92                              |
| ULTRA 144 V42 External               | \$749.36                              |
| Robotics                             |                                       |
| Courier 24K                          | \$661.1 V32 9600E \$567.80            |
| Dual 14,400 HST                      | \$788.55 14,400 HST \$577.77          |
| V32 BIS 96 Int.                      | \$522.19 SPORTSTER Models CALL        |
| MULTI-TECH                           |                                       |
| MULTI-TECH 2400EH 2400 Ext           | \$279.43                              |
| MULTI-TECH 696EA 9600                | \$448.32                              |
| MULTI-TECH MT932EAB 9600             | \$497.82                              |
| BOARDS & COMM PRODUCTS               |                                       |
| AS-2501 11+ Enhanced Laser           | \$449.75                              |
| DIGIBOARD PC/B Intelligent 8 Serial  | \$798.00                              |
| DIGIBOARD PC/B Intelligent 16 Serial | \$1172.34                             |
| KIN-1100 1100K Now                   | \$319.75                              |
| E-VERE X-4000 Internal Modem         | \$78.75                               |
| 2400 4000 External MNP w/ST          | \$189.88                              |
| EVEREX 2400 MNP Internal             | \$145.34                              |
| IRMA III 3270 XT/AT/PS/2             | \$399.60                              |
| WORLD PORT Modem/Fax Ext. 2496       | \$312.90                              |
| AST SuperModem                       | \$6.90                                |
| INTEL Above Board Plus 8 w 2 MB      | \$397.71                              |
| INTEL Above Board Plus 512K          | \$279.18                              |
| INTEL Internal 3W/PC                 | \$69.60                               |
| INTEL SatFax/Fax/Fax Board           | \$359.00                              |
| INTEL Snap In 386SX/20               | \$359.52                              |
| BATTERY BACKUP AND UPS               |                                       |
| AMERICAN                             |                                       |
| AME-1200VX                           | \$735.95                              |
| AME-800RT                            | \$552.90                              |
| AME-600LS                            | \$434.68                              |
| BACK UPS 250                         | \$129.43                              |
| BACK UPS 400/450/600                 | \$178.26/219.68/295.84                |
| BC-500 LAN                           |                                       |
| BC-375                               | \$148.41                              |
| BC-500                               | \$189.26                              |
| BC-1350 LAN                          | \$684.21                              |
| BC-500 LAN                           | \$279.24                              |
| BC-750 LAN                           | \$458.61                              |
| BC-1350 LAN                          | \$296.54                              |
| BC-4000 LAN                          | \$2368.33                             |

## WINDOWS SOFTWARE

|                                             |          |
|---------------------------------------------|----------|
| MICROSOFT Windows 3.0                       | \$92.75  |
| ADORE TypeManager for Windows               | \$3.50   |
| ALDES PageManager 3.0 for Windows           | \$75.42  |
| ASYMETRIX Toolkit                           | \$279.00 |
| ATECH Windows Powerpack                     | \$88.52  |
| BITSTREAM Facelift for Windows              | \$59.50  |
| BORLAND Object Vision 2.0                   | \$4.45   |
| BORLAND Turbo C++ for Windows               | CALL     |
| BUMBLEBEE 80 Fast for Windows               | \$239.75 |
| CAERE Omnipage 386                          | \$429.47 |
| CAERE Omnipage Professional                 | \$599.42 |
| CALERA Windows + for Windows                | \$59.42  |
| COREL SYSTEMS Core Draw                     | \$365.55 |
| CROSSTALK for Windows                       | \$119.85 |
| DELTRINA Per. Form Pro for Windows          | \$299.64 |
| IBM Current for Windows                     | \$217.73 |
| INFORMIX Wingz for Windows                  | \$299.20 |
| LOTUS 123 for Windows                       | \$289.62 |
| LOTUS Ami Professional for Windows          | \$387.61 |
| MICROGRAFX Designer 4.1 for Windows         | \$439.95 |
| MICROGRAFX X-Port for Windows               | \$134.42 |
| MICROGRAFX Draw for Windows                 | \$148.98 |
| MICROGRAFX X-Chains                         | \$309.23 |
| MICROSOFT C Compiler for Windows            | \$459.12 |
| MICROSOFT Excel for Windows                 | \$257.09 |
| MICROSOFT PowerPoint for Windows            | \$297.65 |
| MICROSOFT Project for Windows               | \$418.68 |
| MICROSOFT Windows 3.0 Developers Kit        | \$297.20 |
| MICROSOFT Word for Windows                  | \$297.09 |
| MICROSOFT Works for Windows                 | \$127.62 |
| OKNA Windows Desktop                        | \$6.48   |
| REFERENCE GrammarKit for Windows            | \$57.12  |
| SOFTWARE PUBLISHING Superbase 4 for Windows | \$399.33 |
| SYMANTEC NORTON Desktop for Windows         | \$9.00   |
| SYMANTEC On Target                          | \$259.36 |
| SYMANTEC PC Anywhere IV                     | \$6.00   |
| WORDPERFECT for Windows                     | \$274.18 |
| WORDPERFECT for Windows Upgrade             | CALL     |
| X-Port Version 4.0 for Windows              | \$79.95  |
| ZSOFT Soft Type Fonts                       | \$108.86 |

## VIDEO PRODUCTS

|                   |          |
|-------------------|----------|
| SAMSUNG 12" Amber | \$4.10   |
| SAMSUNG 14" White | \$9.80   |
| SAMSUNG RGB color | \$196.40 |

## VGA & EGA MONITORS

|                                        |                       |
|----------------------------------------|-----------------------|
| CALCOMP 3060 20" MultiSync 1280 x 1024 | CALL                  |
| MAGNAVOX Super VGA 28mm 70M321         | \$334.40              |
| MAGNAVOX (MNP32) 42mm VGA Color        | \$229.50              |
| MAGNAVOX 28mm Mono 14" VGA             | \$119.50              |
| MAGNAVOX 20 CM84 20 inch               | \$1239.00             |
| NEC MultiSync 3FGX/4FG                 | \$99.70 / \$132.60    |
| NEC MultiSync 5D                       | \$1899.00             |
| NEC MultiSync 5FG/6FG                  | \$1299.26 / \$2819.50 |
| NEC MultiSync 2A / MultiSync 3DB       | \$379.12 / \$449.70   |
| PACKARD BELL 8528 42mm                 | \$229.57              |
| PACKARD BELL 8528 1024 x 768, 28mm     | \$335.56              |
| PANASONIC C13611 1024 x 768, 14"       | \$339.76              |
| SAMSUNG 14" White VGA                  | \$115.50              |
| SAMSUNG Color Monitor CVB4997          | \$335.42              |
| SAMSUNG SGA 7571 1"                    | \$556.92              |
| SONY 1320 1304                         | \$429.50 / \$589.60   |
| SONY 1604S 17" 25mm                    | \$955.42              |

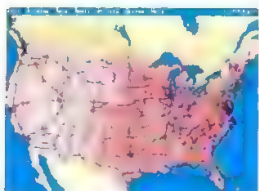
## VGA & EGA DISPLAY CARDS

|  |  |
| --- | --- |
| ATI VGA Wonder XL 1 MB/512 | \$226.74/194.32 |

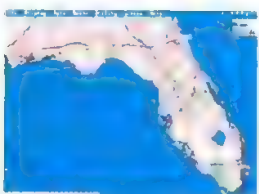


# AUTOMAP™

The Intelligent  
ROAD ATLAS SM



The fun, fast, friendly way to know before you go. Full color maps help you plan your best route. Accurate, current and reliable data.



AUTOMAP's powerful intelligence searches over 350,000 miles of road and more than 50,000 cities.

| Page | From          | To            | Distance | Time   | Notes     |
|------|---------------|---------------|----------|--------|-----------|
| 1    | San Francisco | San Jose      | 43 miles | 1 hour | via I-580 |
| 2    | San Jose      | San Francisco | 43 miles | 1 hour | via I-580 |
| 3    | San Francisco | San Jose      | 43 miles | 1 hour | via I-580 |
| 4    | San Jose      | San Francisco | 43 miles | 1 hour | via I-580 |
| 5    | San Francisco | San Jose      | 43 miles | 1 hour | via I-580 |
| 6    | San Jose      | San Francisco | 43 miles | 1 hour | via I-580 |
| 7    | San Francisco | San Jose      | 43 miles | 1 hour | via I-580 |
| 8    | San Jose      | San Francisco | 43 miles | 1 hour | via I-580 |
| 9    | San Francisco | San Jose      | 43 miles | 1 hour | via I-580 |
| 10   | San Jose      | San Francisco | 43 miles | 1 hour | via I-580 |

Print out detailed maps and directions to take along with you. AUTOMAP can easily save up to 20% in driving time and costs.



**SPECIAL \$58**

*Compuclassics*  
YOUR SOURCE FOR SOFTWARE

Call toll-free 7 a.m. - 6 p.m. PST  
**1-800-735-1993**  
or FAX it 24 hours a day  
**818-347-9977**

CIRCLE 006 ON READER SERVICE CARD

# Play It Again... Sam.

Don't allow your excellent review to fade away like a golden oldie. Ziff-Davis can print custom-designed article reprints\* to keep your product at the top of the hit parade. Call today for information: Claudia Hardison, Reprints Manager, 212-503-5447.

\*minimum quantity 500; 3 to 4 weeks delivery.







# LANtek Makes Networking Simple As 1.2.3.

## Experience and Expertise

Whether you are creating your first network or are enhancing an existing one, LANtek is the place to call. Our experience with Local and Wide Area Networks spans over 6 years. We can design and custom configure the Network that will serve your business today - with an eye towards growth in the future.

## Factory-Direct

When you buy from LANtek, you are buying factory-direct, so there's no middleman. You get the quality, reliability, and features you want, at a substantial saving.

## Plug and Play

Our LANs come pre-configured the way you wanted. All you have to do is connect the cable and you have got a LAN that is ready to fly.

## Services and Support

Our service to you doesn't stop at delivery. LANtek provides on-line modem support from our staff of knowledgeable CNE technicians. Or you can call our Emergency Customer Support Center and receive responsive, sophisticated on-line, or on-site network support.

## Warranty and Guarantee

At LANtek we use only the best components, we proudly offer all products with an unbeatable life time warranty on labor. All LANtek Token Ring and Ethernet networking interface card carry life time warranty on parts also. The rest carry 1 year on parts. We stand by our products with a 30 day money back guarantee.

## Reliability and Quality:

Pull the cover off any LANtek file server or work station and look around. You will see names like Intel, Motorola, UltraStor, Conner, Micropolis, Teac, Novell, Western Digital, etc. on the system board, drives, and interface cards. We don't just build computers. We build value. Quality costs customers and us less in the long run. And we want to be your computer company for a long time to come.

### Complete 286-16 ARCnet Diskless Workstation

**\$495.00**

## Standard Configuration:

- Intel Processor
- 1 MB 80ns or Faster RAM memory
- Expandable to 16/64 MB of system RAM
- DFI 2 serial, 1 parallel, 1 game port
- Teac 1.2M or 1.4M floppy disk drive
- Math Co-processor socket
- Focus 2001 101-key enhanced keyboard
- DFI IDE dual floppy and hard drive controller
- 200+W CSA, UL, TUV approved power supply
- Samsung Amber Monitor and card

## SYSTEM PRICE CHART

MONO VGA ADD \$100, SVGA ADD \$335

| LANtek | Conner  |         |         | Micropolis 5 yr Warranty |         |
|--------|---------|---------|---------|--------------------------|---------|
|        | 40MB    | 120MB   | 200MB   | 345MB                    | 650MB   |
| 486 33 | \$1,619 | \$1,823 | \$2,079 | \$2,735                  | \$3,108 |
| 486 SX | \$1,417 | \$1,621 | \$1,877 | \$2,533                  | \$2,907 |
| 386 40 | \$1,231 | \$1,435 | \$1,691 | \$2,347                  | \$2,720 |
| 386 25 | \$1,008 | \$1,212 | \$1,468 | \$2,124                  | \$2,497 |
| 386 SX | \$892   | \$1,096 | \$1,352 | \$2,008                  | \$2,381 |

## NETWORKING

|                                       |        |
|---------------------------------------|--------|
| Novell NetWare                        | • Call |
| Artisoft LANtastic NOS                | • 75   |
| Novell Certified ARCnet 8 bit card    | • 65   |
| Novell Certified ARCnet 16 bit card   | • 95   |
| LANtek ARCnet Pocket Adaptor          | • 195  |
| Thomas Conrad 100Mbps ARCnet Card     | • 1095 |
| LANtek ARCnet 8 Port Active Hub       | • 175  |
| LANtek ARCnet Passive Hub             | • 29   |
| Novell Certified Ethernet 8 bit Card  | • 119  |
| Novell Certified Ethernet 16 bit Card | • 149  |
| Western Digital EtherCard Plus 16 bit | • 179  |
| LANtek Ethernet Pocket Adaptor        | • 245  |
| LANtek Ethernet 16 bit 10base T Card  | • 179  |

|                                          |        |
|------------------------------------------|--------|
| LANtek Ethernet 8 bit 10base T Card      | • 149  |
| LANtek 12 port 10base T Concentrator     | • 695  |
| LANtek 8 port 10base T Concentrator      | • 495  |
| SynOptics 504 st Fiber Optic Transceiver | • 495  |
| 3Com 3C503 EtherLink II Card             | • 225  |
| Proton Token Ring products               | • Call |
| LANtek 16 bit 16-4 Mbps Token Ring       | • 395  |
| LANtek Token Ring 8 Port MAU             | • 395  |
| American Power 520VA (360W) UPS          | • 365  |
| American Power UPS Monitor Card Cable    | • 85   |
| Colorado 250MB Tape Backup Drive         | • 325  |
| LAN Modem Sharing Software               | • 295  |
| LAN 9600 Fax Sharing Hardware & Software | • 895  |



We're Novell Gold Authorized Dealer, all of our computer systems are 100% compatible with Novell, SCO, XENIX, and etc. Our technical staff can help you plan and equip your network system including all necessary hardware and software.

**TO ORDER CALL: 1 (800) 462-0436**

- **Technical Support/General Information:** (714) 594-9491
- **Fax Order:** (714) 594-6490
- **SALES HOURS:** Mon thru Fri: 8 a.m. to 6 p.m.
- **Pricing is subject to change without notice.**

**LANtek** Computer, Inc.

661 Brea Canyon Road, Ste #3, Walnut, CA 91789

- **30 Day Money Back Guarantee** (Excluding shipping & software)
- We accept VISA, MasterCard, COD or Purchase Order with approved credit.
- Corporate, Government, and Dealer Accounts Welcome.

All systems are fully compatible with MS-DOS, OS/2, NOVELL, XENIX, and Pick. NetWare is sold in California. All companies and product names are trademarks of their respective companies.



# MEMORY UPGRADES!

Ask about memory for the 486 PC!

**SOURCE**  
INTERNATIONAL, INC.  
"The Only Source for Computer Memory!"

**ORDER NOW! 1-800-535-5892**  
**CALL: 1-714-588-9866 FAX: 1-714-588-9872**  
DELIVERY GUARANTEED • Follow your package every step of the way with 3 day international delivery via Federal Express, UPS, or DHL! Fast, inexpensive, dependable delivery anywhere in the world!

**PRICE, QUALITY, AND SUPPORT**  
Same day shipping • Free technical support • Overnight & Saturday delivery available • All products user installable • No surcharge on Visa or MC • APO/FPO International orders welcome • Purchase orders accepted from Gov't Agencies, Universities & Qual Firms

| LAPTOP MEMORY      |                 |
|--------------------|-----------------|
| IBM                | COMPAQ          |
| 140SX Portable     | ETX 286S/20     |
| 4MB ..... \$129    | 1MB ..... \$179 |
| 4MB ..... \$219    | 4MB ..... \$379 |
| 8MB ..... \$449    |                 |
| <b>TOSHIBA</b>     |                 |
| 1000SE/XE/LE       |                 |
| 1MB ..... \$129    |                 |
| 2MB ..... \$229    |                 |
| 1000LE, 2000SX     |                 |
| 4MB ..... \$359    |                 |
| 8MB ..... \$789    |                 |
| 2000SX             |                 |
| 4MB ..... \$229    |                 |
| 4MB ..... \$359    |                 |
| 4MB ..... \$789    |                 |
| T1200XE, T3100E    |                 |
| 4MB ..... \$129    |                 |
| T1600, T3100SX     |                 |
| T3200SX, T3200SXc  |                 |
| 4MB ..... \$129    |                 |
| 4MB ..... \$229    |                 |
| T3200              |                 |
| 4MB ..... \$229    |                 |
| T5100              |                 |
| 4MB ..... \$129    |                 |
| T5200, C, T8500    |                 |
| 4MB ..... \$129    |                 |
| 8MB ..... \$469    |                 |
| <b>AST</b>         |                 |
| Executive Notebook |                 |
| 1MB ..... \$79     |                 |
| 4MB ..... \$219    |                 |
| <b>GRID</b>        |                 |
| 1500 Series        |                 |
| 4MB ..... \$369    |                 |
| <b>TANDON</b>      |                 |
| NB386SX/20         |                 |
| 4MB ..... \$289    |                 |

| IBM MEMORY                                     |         |
|------------------------------------------------|---------|
| PS/1                                           |         |
| 2MB ..... \$119                                |         |
| PS/2 30-286, Exp. Board 1497259                |         |
| 2MB ..... \$109                                |         |
| PS/2 70-E61/121,555X,655X                      |         |
| 1MB ..... \$59                                 |         |
| PS/2 70-E61/121,502,555X/LS,655X/LS            |         |
| 2MB ..... \$119                                |         |
| PS/2 555X/LS, 655X/LS, 34F3077 and 3011        |         |
| 4MB ..... \$269                                |         |
| PS/2 355X, LS and 405X                         |         |
| 8MB ..... \$589                                |         |
| PS/2 70-A21                                    |         |
| 2MB ..... \$129                                |         |
| PS/2 90, 95 and P75 (Install in pairs)         |         |
| 2MB ..... \$119                                |         |
| PS/2 Models 50 and 60                          |         |
| 2MB w/2M ..... \$319                           |         |
| PS/2 Models 70 and 80                          |         |
| 2-14MB w/2M ..... \$349                        |         |
| <b>LASER PRINTER MEMORY</b>                    |         |
| Hewlett-Packard LaserJet IIP, III, IIP and IID |         |
| 2MB ..... \$125                                |         |
| 4MB ..... \$199                                |         |
| Hewlett-Packard LaserJet IIIs                  |         |
| 1MB ..... \$59                                 |         |
| 4MB ..... \$189                                |         |
| Hewlett-Packard LaserJet II and IID            |         |
| 2MB ..... \$125                                |         |
| 4MB ..... \$195                                |         |
| IBM Laser 4019 and 4019e                       |         |
| 2MB ..... \$149                                |         |
| 4MB ..... \$219                                |         |
| Panasonic 4450i and 4420                       |         |
| 2MB ..... \$149                                |         |
| 4MB ..... \$239                                |         |
| Printer Memory also available for:             |         |
| BROTHER                                        | TOSHIBA |
| KANON                                          | SHARP   |
| QIM                                            | NEC     |

**BRAND NEW!**  
**SX/Now! Processor Upgrade**  
Don't replace your system. Upgrade your 286 to a 386 with Kingston's SX/Now! Now available for your Original IBM AT, IBM PS/2 25/286, 30/286, 50/202, 60/286, 120/286, HP ES286 12

**SX/Now! features:**  
✓ Takes less than 10 minutes to install  
✓ Requires no software changes  
✓ Requires no expansion slot  
✓ Onboard 20 MHz clock  
✓ 5 year warranty

**SX/Now! 20MHz Accelerator ..... \$439**

**AST MEMORY**  
Premium 386C and 386-16  
4MB Kit ..... \$189  
Premium 386-20  
4MB Kit ..... \$249  
Premium 386-SX/16/25/33 and Cupid 32 card  
1MB ..... \$69  
Premium 486 and 486/33  
2MB ..... \$129  
Premium II 386SX/16, 20 and Cupid 32 card  
1MB ..... \$69  
4MB ..... \$229

**COMPAQ MEMORY**  
DeskPro 286-E,386-20/20E/25  
1MB ..... \$89  
4MB ..... \$219  
DeskPro 386S/16  
1MB ..... \$89  
4MB ..... \$219  
DeskPro 286N, 386N and 386SX/20  
2MB ..... \$119  
4MB ..... \$269  
DeskPro 386-33, 486-33 & SystemPro  
2MB ..... \$129  
4MB ..... \$419

**SIMM MODULES**  
IBM COMPATIBLE TYPE  
4M x 9-80 ..... \$169  
1M x 9-80 ..... \$48  
256 x 9-80 ..... \$15  
**CALL FOR OTHER TYPES AND SPEEDS!**

**EXPANSION BOARDS**  
**BocaRam XT**  
4M x 9-80 ..... \$139  
1M x 9-80 ..... \$139  
256 x 9-80 ..... \$139  
**with 512K ..... \$139**

**BocaRam/AT Plus**  
4M x 9-80 for only AT 286, 386 compatible  
1M x 9-80 ..... \$139  
256 x 9-80 ..... \$139  
**2MB with DRAMs ..... \$199**  
**2MB with SIMMs ..... \$199**

**Please call us for any item not listed.**

**TERMS AND CONDITIONS**  
Send P.O.'s and Mail Orders to:  
First Source International, Inc.  
36 Argonaut, Suite 140  
Aliso Viejo, California 92656  
Tel: 714-588-9866 Fax: 714-588-9872

• NO SURCHARGE ON VISA OR MASTERCARD  
• Terms: American Express, Visa, MasterCard & Discover  
• 100% Satisfaction Guarantee: Return within 15 days  
• All prices subject to change without notice  
• Prices and availability subject to change

**WE WILL BEAT ANY ADVERTISED PRICE! - WHY CALL ANYONE ELSE?**

PCM03

Circle 382 on Reader Service Card (Resellers: 320)

## POWER to SHARE your Printing Resources

| Model | Ports        | PCs/<br>Printers   | Memory<br>Available | Priced<br>From |
|-------|--------------|--------------------|---------------------|----------------|
| SL    | 6 Ser/4Par   | Any<br>Combination | 256KB-4MB           | \$495          |
| SLP   | 8 Par/2 Ser  | Any<br>Combination | 256KB-4MB           | \$495          |
| HXS   | 4 Serial     | Any<br>Combination | 256KB-16MB          | \$295          |
| HXM   | 2 Ser/ 2 Par | Any<br>Combination | 256KB-16MB          | \$295          |
| HWP   | 5 Parallel   | 3/2, 4/1           | 256KB-16MB          | \$295          |
| HXP   | 4 Parallel   | 2/2, 3/1           | 256KB-16MB          | \$245          |
| HCP   | 2 Parallel   | 1/1                | 256KB-16MB          | \$225          |
| AS31  | 4 Parallel   | 3/1                | None                | \$175          |
| AS41  | 5 Parallel   | 4/1                | None                | \$195          |
| AS81S | 9 Ser/ 1 Par | 8/1                | None                | \$189          |

Now every member of your team can have access to all of your printing resources with Printer Sharing Devices from Buffalo Products.

**BUFFALO**  
US & CANADA Toll-Free  
**(800) 345-2356**

Buffalo Products, Inc.  
2805 19th St. SE, Salem, OR 97302-1520

Fax (503) 585-4505  
Technical Support (800) 345-2027

CIRCLE 328 ON READER SERVICE CARD

**PC MAGAZINE**  
Maximum Performance  
**GET NONSTOP SYSTEMS INFORMATION — AND 2 DISKS FREE!**

PC MAGAZINE is the one publication you can trust to keep you up-to-date on the latest developments in the ever-changing world of computing.

Subscribe now to make sure you don't miss a single product report or productivity-enhancing tip.

- One year (22 issues) for \$29.97. **SAVE 54%.**
- Two years (44 issues) for \$49.97. **SAVE 62%.**

And if you order now, you'll also get our exclusive 2-DISK "BEST OF PC MAGAZINE'S UTILITIES"—FREE with your paid subscription!

Don't delay. Call toll-free today to claim your savings and FREE "BEST OF PC MAGAZINE'S UTILITIES!"

**1-800-289-0429**

Please add \$32 per year for postage outside the U.S., U.S. currency only. Canadian GST included. Please allow 30 days for delivery. Disks will be shipped upon payment.



All Drives Include: Universal Installation Manual, AT Rails & Cable  
**Seagate • Seagate • Seagate**

## 3.5" HALF HEIGHT DRIVES

|                |         |      |       |
|----------------|---------|------|-------|
| ST-138-1 MFM   | 32 1 MB | 28MS | \$205 |
| ST-138-1 RLL   | 32 7 MB | 28MS | \$205 |
| ST-157N-1 SCSI | 48 6 MB | 28MS | \$215 |
| ST-157R-1 RLL  | 49 1 MB | 28MS | \$225 |
| ST-1096N SCSI  | 83 9 MB | 24MS | \$275 |

## 5.25" HALF HEIGHT DRIVES

|               |         |      |       |
|---------------|---------|------|-------|
| ST-225 MFM    | 21 4 MB | 65MS | \$179 |
| ST-251-1 MFM  | 42 8 MB | 28MS | \$239 |
| ST-277R-1 RLL | 65 5 MB | 28MS | \$249 |
| ST-296N SCSI  | 84 9 MB | 28MS | \$259 |

## SWIFT FAMILY 3.5" HALF HEIGHT

|               |        |      |       |
|---------------|--------|------|-------|
| ST-1133N SCSI | 113 MB | 15MS | \$569 |
| ST-1186A IDE  | 163 MB | 15MS | \$519 |
| ST-1186N SCSI | 163 MB | 15MS | \$569 |
| ST-1201E ESDI | 177 MB | 15MS | \$685 |
| ST-1201A IDE  | 177 MB | 15MS | \$535 |
| ST-1239N SCSI | 211 MB | 15MS | \$569 |
| ST-1239A IDE  | 211 MB | 15MS | \$569 |

## 3.5" LOW PROFILE DRIVES

|              |        |      |       |
|--------------|--------|------|-------|
| ST-351A IDE  | 42 MB  | 28MS | \$179 |
| ST-3096A IDE | 89 MB  | 16MS | \$279 |
| ST-3120A IDE | 106 MB | 16MS | \$319 |
| ST-3144A IDE | 130 MB | 19MS | \$369 |

**FREE SHIPPING**  
on All Wren Family Drives:

## WREN FAMILY 5.25" FULL HEIGHT

|                |         |        |         |
|----------------|---------|--------|---------|
| ST-4766E ESDI  | 676 MB  | 15 5MS | \$1,349 |
| ST-4766N SCSI  | 676 MB  | 15 5MS | \$1,419 |
| ST-4766V NOV   | 676 MB  | 15 5MS | \$1,419 |
| ST-41200N SCSI | 1050 MB | 16 5MS | \$1,849 |
| ST-41200V NOV  | 1050 MB | 16 5   | \$1,849 |
| ST-41650N SCSI | 1420 MB | 17 5MS | \$2,319 |

## WREN FAMILY 5.25" HALF HEIGHT

|               |        |      |         |
|---------------|--------|------|---------|
| ST-2383A IDE  | 338 MB | 16MS | \$1,119 |
| ST-2383N SCSI | 337 MB | 16MS | \$1,119 |
| ST-2383E ESDI | 337 MB | 16MS | \$1,119 |

## CONTROLLERS

|                                         |      |
|-----------------------------------------|------|
| ST-01 SCSI 8 Bit Adaptor                | \$25 |
| ST-02 SCSI 8 Bit Adaptor w/FD Control   | \$39 |
| ST-07 IDE Controller Hard Drive Only    | \$25 |
| ST-08 IDE Controller - HD & Poppy       | \$35 |
| ST-11M MFM 8 Bit Controller             | \$45 |
| ST-11R RLL 8 Bit Controller             | \$45 |
| ST-21M MFM 16 Bit Controller            | \$39 |
| ST-21R RLL 16 Bit Controller            | \$39 |
| ST-22M MFM 16 Bit Hard Drive & Floppy   | \$45 |
| ST-22R RLL 16 Bit - Hard Drive & Floppy | \$39 |

## Complete PC

|                          |       |
|--------------------------|-------|
| Communicator w/MNPS      | \$295 |
| Fax 9624 w/MNPS/V 42     | \$229 |
| Full Page, 256 Grayscale | \$629 |
| Page Scanner w/Catera    | \$519 |
| Half Page 256 Grayscale  | \$199 |
| Half page Scanner w/OCR  | \$259 |
| Answering Machine        | \$235 |

## VIDEO BOARDS

|                      |             |
|----------------------|-------------|
| Video 7:             |             |
| Vega VGA             | \$119       |
| VRAMII 512K/1Meg     | \$239/\$299 |
| VGA 1024 256K/512K   | \$127/\$148 |
| Spea - FREE Delivery | \$1889      |

## PRINTERS

|                |         |
|----------------|---------|
| KX-P 1180i     | \$155   |
| KX-P 1123i     | \$195   |
| KX-P 1124i     | \$273   |
| KX-P 2624      | \$365   |
| KX-P 1654      | \$525   |
| KX-P 4420      | \$689   |
| KX-P 4450i     | \$1,099 |
| 2180 Color Kit | Call    |

## Colorado Memory

|               |       |
|---------------|-------|
| DJ10-120MB    | \$239 |
| ADAPTORS:     |       |
| AB11 External | \$37  |
| KE10 External | \$109 |

## DJ20 - 250MB

|               |       |
|---------------|-------|
| ADAPTORS:     |       |
| FC10 Internal | \$79  |
| KE10 External | \$109 |

## QFA-700 Int / Ext

|          |               |
|----------|---------------|
| ADAPTOR: | TC02 Internal |
|          | \$239         |

## Plus Development

|                    |       |
|--------------------|-------|
| Hardcard II XL 50  | \$295 |
| Hardcard II XL 105 | \$435 |

## Syquest Removable Media Drives

|                          |          |
|--------------------------|----------|
| SQ 555, 44MB Bare Drive  | \$309    |
| SQ 5110, 88MB Bare Drive | \$425    |
| 44/88MB Media Cartridge  | \$79/125 |

## Call for our Low Pricing on Int. & Ext. Kits for 44MB & 88MB Syquest Drives!

## CHINON Floppy Drives

|                              |         |
|------------------------------|---------|
| 5.25" 360KB / 1.22MB PC/AT   | \$54/59 |
| 3.5" with Frame 720KB PC/XT  | \$51    |
| 3.5" with Frame 1.44MB PC/AT | \$59    |

## MICE/TRACKBALLS & HAND SCANNERS

### LOGITECH

|                                |         |
|--------------------------------|---------|
| Dexxa Serial                   | \$29    |
| First Mouse Serial             | \$42    |
| Scanman Model 32 (gray scale)  | \$159   |
| Scanman Model 256 (gray scale) | \$259   |
| Scanman Model 256 with         |         |
| Perceive Personal OCR Software | \$292   |
| KIDZ Mouse                     | \$42    |
| Mouseman Serial 400DPI         | \$67    |
| Mouseman Serial with Windows   | \$105   |
| Mouseman Bus with Windows      | \$135   |
| Trackman Serial/Bus            | \$67/73 |
| Trackman Portable              | \$95    |
| Mouseman Cordless              | \$85    |
| FotoMan                        | \$489   |

### GOLDEN IMAGE

|                                      |       |
|--------------------------------------|-------|
| Jin 3 Button Mouse w/Driver Software | \$19  |
| Brush Mouse                          | \$45  |
| Hand Scanner 256 GrayScale 400 dpi   | \$239 |

## Math Coprocessors

Only \$5 Shipping on Math Coprocessors

### INTEL

|             |       |                   |       |
|-------------|-------|-------------------|-------|
| 287XL NEW   | \$85  | 80387 SX-20       | \$135 |
| 80387 SX-16 | \$125 | 80387-16/20/25/33 | \$199 |

### CYRIX

|                     |                   |
|---------------------|-------------------|
| 82587               | \$82              |
| 83587SX-16/20/25    | \$114/\$125/\$136 |
| 83D87-16/20/25 each | \$179             |
| 83D87-33/40         | \$192/\$219       |

### IIT

|               |       |           |       |
|---------------|-------|-----------|-------|
| 2C87-8        | \$65  | 3C87-33   | \$189 |
| 2C87-10       | \$75  | 3C87SX-16 | \$109 |
| 2C87-12       | \$77  | 3C87SX-20 | \$125 |
| 3C87-16/20/25 | \$157 | 3C87SX-25 | \$127 |

## MONITORS

### PANASONIC

NEW LOW PRICE!!!

|                                     |       |
|-------------------------------------|-------|
| Panasonic C1381i, .28DP, 1024 x 768 | \$309 |
|-------------------------------------|-------|

### Panasonic C1395, Non-Interlaced

|                   |       |
|-------------------|-------|
| .28DP, 1024 x 768 | \$429 |
|-------------------|-------|

### PACKARD BELL

|                          |       |
|--------------------------|-------|
| 8539V, .39DP 640 x 480   | \$219 |
| 8538SG, .39DP 1024 x 768 | \$245 |
| 8528VG, .28DP 1024 x 768 | \$315 |

### SONY

|                                |       |
|--------------------------------|-------|
| 1304 Non-Inter., 25DP 1024x768 | \$589 |
|--------------------------------|-------|

### MITSUBISHI

|                        |       |
|------------------------|-------|
| AUM 1391A Diamond Scan | \$489 |
|------------------------|-------|

### IRWIN Tape Back-up

|                                        |             |
|----------------------------------------|-------------|
| Accutrak 120/250 STD Int.              | \$185/\$239 |
| Accutrak 120 Plus Int./Ext.            | \$239/\$315 |
| Accutrak 250 Plus Int./Ext.            | \$299/\$379 |
| Adaptor Board 4251 for Plus Ext.       | \$55        |
| Accelerator Board 4100 for Plus Series | \$119       |

### CMS All Media Floppy

The All-In-One 3.5" & 5.25"

Half Height Internal Floppy Drive

Supports 5 25", 360KB/1.2MB

as well as 3 5", 720KB/1.44MB formats.

Any computer with a single 5 25", half

height bay can accommodate the AMF

Uses a standard floppy interface.

\$175

## SOUND BOARDS

|                              |           |
|------------------------------|-----------|
| Sound Blaster 1.5            | \$119     |
| Sound Blaster Professional   | \$189     |
| Sound Master II with Speaker | \$149     |
| Ad Lib Music Card            | \$79      |
| Ad Lib Gold 1000/2000        | \$179/245 |
| Pro Audio Spectrum           | \$229     |
| Thunderboard                 | \$97      |

## LANTASTIC

|                                          |           |
|------------------------------------------|-----------|
| Artiscribe Digital Dictation Starter Kit | \$449     |
| Artiscribe Central Station               | \$385     |
| Lantastic for Windows                    | \$165     |
| AE-3 ISA Adapter/Starter Kit             | \$229/515 |
| AE/2T Ethernet Adaptor                   | \$195     |
| AE-2 Adaptor/Starter Kit                 | \$195/449 |
| 2 Mbps Adapter/Starter Kit               | \$135/325 |
| Z Two Station Kit                        | \$89      |
| Peer Hub 10 Base/T                       |           |
| Hub Connector                            | \$259     |
| 10 Base/T Starter Kit                    | \$579     |

## MODEMS

|                                        |           |
|----------------------------------------|-----------|
| Cardinal 2400 Int./Ext.                | \$59/95   |
| Cardinal 2400 Internal w/ Send/Receive | \$102     |
| Cardinal 2400 Int. V.42 w/Snd/Rec 9600 | \$175     |
| Cardinal 9600 Internal V.42 w/ MNPS    | \$285     |
| Cardinal 9600 External V.42 w/ MNPS    | \$335     |
| QBlazer Modem 9600 V.32/V.42           | \$489     |
| Zoom 2400 Internal/External each       | \$65      |
| Zoom 2400 Int. Send/Rec Fax 9600       | \$109     |
| Zoom 2400 Ext. Send/Rec Fax 9600       | \$119     |
| Zoom 2400 S/R 9600 for Windows Int.    | \$129     |
| Zoom 2400 S/R 9600 for Windows Ext.    | \$139     |
| Zoom 2400 V.42 BIS External w/MNPS     | \$129     |
| Zoom 9600 Int. V.32 / V.42 Bis MNP 5   | \$319     |
| Zoom 9600 Ext. V.32 / V.42 Bis MNP 5   | \$319     |
| Supra 2400 Internal w/ Mirror II       | \$55      |
| Supra 2400 External                    | \$79      |
| Supra 2400 Plus Int. w/ MNPS V.42 BIS  | \$109     |
| Supra 2400 Plus Ext. w/MNPS V.42 BIS   | \$129     |
| Supra Fax Modem Plus 2400 Internal     |           |
| with V.42 & MNPS for DOS/Win           | \$129/145 |
| Supra Fax Modem Plus 2400 External     |           |
| with V.42 & MNPS for DOS/Win           | \$149/165 |
| Supra Fax Modem V.32 Ext. alone        | \$239     |
| Supra Fax Modem V.32 External          |           |
| with fax software, DOS/Win             | \$259/279 |
| SupraFaxModem V.32 bis                 | \$309     |

## PRODUCTIVITY

|                                         |             |
|-----------------------------------------|-------------|
| ACT! 2.0                                | 212 95      |
| Action! for Windows                     | 324 95      |
| Address Book Plus V.3.0                 | 48 95       |
| Adobe Type Align for Win                | 60 95       |
| Adobe Type Manager 2.0                  | 80 95       |
| Adobe Type Mgr + Pak                    | 119 95      |
| After Dark for Windows V.1.0            | 32 95       |
| Alpha Four 1.1                          | 288 95      |
| American Heritage Dictionary DOS        | 55 95       |
| Ami Professional 2.0 for Windows        | 295 95      |
| Arc List Mail Manager (new version)     | 375 95      |
| Asymmetric Toolbook 1.5                 | 278 95      |
| Auto Map                                | 49 95       |
| Avagio 2.0                              | 82 95       |
| Battery Watch Pro                       | 28 95       |
| Big Base Gold V.2.1                     | 158 95      |
| BodyWorks                               | 40 95       |
| Borland C++ 3.0                         | 309 95      |
| Borland C++ 3.0 & Applic. Framework     | 442 95      |
| Calendar Creator Plus 4.0               | 54 95       |
| Carbon Copy Plus 6.0                    | 109 95      |
| Check It 3.0                            | 79 95       |
| Clarion Person. Dev. V2.0               | 43 95       |
| Clarion Pro Dev. V2.1                   | 445 95      |
| Clipper 5.01                            | 495 95      |
| Close-Up 4.0/Customizer Terminal bundle | 122 95      |
| Copy II PC 6.0                          | 25 95       |
| Corel Draw 2.0 for Windows              | 359 95      |
| Correct Grammar 1.0 for DOS/Win         | 51 95/62 95 |
| Co-Session (2 user)                     | 97 95       |
| dBASE IV 1.1                            | 475 95      |
| Dec Easy Bonus Pack 4.2                 | 137 95      |
| Dec Easy Accounting 4.2                 | 89 95       |
| Dec Easy Payroll 4.2                    | 59 95       |
| DB Fast for Windows 1.55                | 329 95      |
| Data Perfect 2.2                        | 265 95      |
| Definitions Plus                        | 45 95       |
| Deluxe Paint Animation                  | 82 95       |
| Deluxe Paint II Enhanced                | 82 95       |
| Design CAD 20.5.0                       | 165 95      |
| Design CAD 30.3.1                       | 188 95      |
| DESQview 2.2 V.4                        | 79 95       |
| DESQview 386 V.2.4                      | 129 95      |
| DESQview Companion V.1.1                | 59 95       |
| Direct Access 5.1                       | 62 95       |
| Disney's Animation Studio               | 74 95       |
| Distinct Back-Up for Windows            | 80 95       |

## DRUGS & DOS

|                                     |        |
|-------------------------------------|--------|
| Dr. Solomon's Anti-Virus Toolkit    | 61 95  |
| Draw Windows CAD 2.0                | 409 95 |
| Draw Perfect 1.1                    | 255 95 |
| Dream House Professional            | 39 95  |
| Express Presenter DOS               | 147 95 |
| Express Publisher V2.0              | 94 95  |
| Express Publisher for Windows       | 177 95 |
| Family Tree Maker V.2.0             | 39 95  |
| Fast Back + 3.0                     | 116 95 |
| FastPak Mail 5.0                    | 54 95  |
| File/FX                             | 70 95  |
| Flow Charting 3                     | 132 95 |
| Form Filler 3.0                     | 79 95  |
| FormTool Gold 3.0                   | 54 95  |
| Formwork with Fill & File DOS 3.0   | 87 95  |
| Formwork with Fill & File Win 2.0   | 177 95 |
| FoxBase+ (single user)              | 182 95 |
| Fox Pro 2.0                         | 455 95 |
| Freedom of the Press                | 234 95 |
| French Assistant                    | 39 95  |
| Geoworks Designer                   | 41 95  |
| Geoworks Desk Top                   | 41 95  |
| Geoworks Pro                        | 118 95 |
| Geoworks Writer                     | 41 95  |
| German Assistant                    | 39 95  |
| Grammatik IV 2.0 or 2.0 for Windows | 55 95  |
| Grasp 4.0                           | 184 95 |
| Harvard Graphics 3.0                | 365 95 |
| Hypack V.2.1                        | 93 95  |
| Hyper ACCESS/5                      | 55 95  |
| Impress                             | 70 95  |
| Info Select 2.0                     | 83 95  |
| Instant Recall V.1.2                | 62 95  |
| Italian Assistant                   | 39 95  |
| J.K. Lasser's Income Tax            | 41 95  |
| Labels Unlimited V.3.0              | 54 95  |
| Laplink Pro 4.0                     | 86 95  |
| Letter Perfect 1.0                  | 128 95 |
| Lotus Agenda 2.0                    | 279 95 |
| Lotus 123 for DOS V.2.3             | 329 95 |
| Lotus 123 for Windows               | 399 95 |
| Math CAD 2.5 for DOS                | 298 95 |
| Mavis Beacon Typing V.2.0           | 31 95  |
| Mavis Beacon Typing V.2.0 for Win   | 37 95  |
| Memory Commander                    | Call   |
| MicroCoursier                       | 57 95  |
| Mirror 3 Fax                        | 132 95 |

## SHIPPING CHARGES

Order 1 or 1,000 software titles  
& shipping in the contiguous  
48 states is only **\$5** PER ORDER

## CD-ROM • CD-ROM • CD-ROM • CD-ROM • CD-ROM •

### MAGNAVOX

External Combination CD-ROM Drive with CD-Audio Player

Call for Included Software Titles! \$379

### SONY

External CD-ROM Package CDU-7205

Call for Included Software Titles! Call!

### CD-ROM Package with Software from

THE MULTIMEDIA VISION

Multi Media Upgrade with Sony Int. CD-ROM CALL!

Int. \$469 Ext. \$579

### CHINON

3000 Internal CD-ROM Drive

Call for Features! \$309

### GenSTAR

MS Flight Simulator 4.0

MS FORTRAN Compiler

MS Macro Assembler V.6.0





# Make PC MAGAZINE Come Alive!

## Join PC MagNet and have instant access to PC MAGAZINE's programs and product reviews.

PC MagNet is *PC MAGAZINE's* on-line information service, which is administered by CompuServe. A PC MagNet account gives you:

- Access to all of *PC MAGAZINE's* utilities and programs
- The latest PC Labs Benchmark tests
- New versions of *PC MAGAZINE's* utilities
- A way to talk directly with *PC MAGAZINE* editors and columnists
- On-line support for our programs in the forums
- Direct entry to the Computer Library family of databases
- A downloadable-index to *PC MAGAZINE's* product reviews

## One call gets you started!

Sign up on-line at no additional charge.

1. To subscribe, set your communications software for either 300, 1,200 or 2,400 bps, 7 data bits, even parity, 1 stop bit, and full duplex. To find the number nearest your dialing exchange, dial (800) FIND CIS (346-3247). When the modem connects, press <Enter>. At the HOST NAME prompt, enter PHONES. Follow the menus and note the number closest to you. After you have found the phone number, hang up and dial using the number you just found.
2. When you receive a CONNECT or CARRIER DETECTED message, enter **Ctrl-C**.
3. At the HOST NAME prompt, enter **CIS**.
4. At the USER ID prompt, enter **177000,5000**.
5. At the PASSWORD prompt, enter **PC\*MAGNET**.
6. At the Enter agreement number prompt, enter **Z10D9000**.
7. Register your name and enter your **VISA**, **MasterCard**, or **American Express** account number. You may choose to have your company billed directly by choosing Business Account Invoicing. For more information about Business Account Invoicing, call (800) 848-8199.
8. Your personal **User ID** number and **Password** will be displayed at the end of the subscription process. Please record them in a secure place.
9. A new password will arrive in the mail within 10 days to confirm your subscription.

There are no connect charges for PC MagNet during the subscription process. PC MagNet costs \$12.80 an hour for 1,200/2,400-bps service and \$6.30 for 300-bps, via MasterCard, VISA, or American Express. For assistance regarding passwords, membership, billing or payment terms, call Customer Assistance at (800) 848-8990; outside the United States, call (614) 457-8650. There are no upfront subscription fees, or monthly charges. You pay only for the time spent on-line.

CompuServe members can join by entering GO PCMAG at any CompuServe prompt.





# Programmer's Paradise

800-445-7899

The POWER USER'S Best Software Source!

## DEVELOPMENT TOOLS

### 386 Development

Lahey F77L-EM 32 **1089**  
PharLap 386 DOS Extender **435**  
WATCOM C 8.5/386 **CALL**  
Zortech C++ Devel. Ed. 386 **845**

### C++ Tools

3-in-1 for C++ **179**  
Borland C++ **299**  
BreforC++ **89**  
C++Views **419**  
Greenleaf Fin. Mathlib ++ **155**  
Rogue Wave Math.h++ **174**  
Tier1 **395**  
Zortech C++ Devel. Edit. **CALL**

### Database Tools

.RTLink Plus **419**  
Blinker **219**  
Clarion Personal Devel. **72**  
Clarion Prof. Devel. **475**  
Clear **169**  
Clipper **529**  
DataBoss **539**  
dBASE IV **489**  
dGE **249**  
Paradox 3.5 **525**  
PLink86+ **335**  
R&R Code Generator **189**  
R&R Report Writer **199**  
SilverComm Library **209**

## CORPORATE ACCOUNTS

CALL CORSOFT

1-800-422-6507

### Editors

Brief **CALL**  
MKS VI **125**  
Multi-Edit Professional **159**  
Sage Professional Editor **249**

### Windows Development

Actor **199**  
Actor Professional **399**  
Asymatrix ToolBook **299**  
Borland C++ **299**  
& Application Frameworks **469**  
CASE:W **435**  
CASE:W Corporate **929**  
Drover's Toolbox **239**  
KnowledgePro **389**  
Microsoft C **299**  
Microsoft Windows SDK **315**  
Quick for Windows **CALL**  
MS Quick C for Windows **125**  
MS Visual Basic **129**  
Smalltalk/V Windows **395**  
Spinnaker PLUS **349**  
Turbo Pascal for Windows **165**  
WindowsMAKER Prof. **795**

CALL FAX.etera™  
(908) 389-8173

## APPLICATIONS

### Communications

BLAST II **179**  
Carbon Copy Plus **109**  
Crosstalk XVI **115**  
Mirror III **89**  
PC Anywhere IV **99**

### Graphics

Freelance Graphics 4.0 **329**  
Harvard Graphics 3.0 **CALL**  
HiJaak **99**

### Science/Engineering

AutoCAD **CALL**  
AutoSketch **175**  
Brainmaker **149**  
Chi Writer Deluxe **249**  
Derive **139**  
Design CAD 3D **209**  
Grapher **145**  
MathCAD **319**  
Mathematica **CALL**  
PC MATLAB **695**  
PC TEX **519**  
Statgraphics **649**  
Surfer **359**  
Systat **649**  
T3 **479**  
TECH\*GRAPH\*PAD **319**

### Spreadsheets

Lotus 1-2-3 3.1 **419**  
Lotus 1-2-3 2.3 **339**  
Quattro Pro 3.0 **319**  
Sideways **59**

OVER 5000 TITLES  
MAC PRODUCTS, TOO!

### Utilities

386 MAX **CALL**  
Amidieg **59**  
Automenu **39**  
BlueMAX **CALL**  
Check It **85**  
Dr. Switch-ASE **153**  
Dan Bricklin's Demo II **215**  
FASTBACK Plus 3.0 **115**  
Headroom **65**  
Lotus Magellan **99**  
Norton Antivirus **89**  
Norton Commander **99**  
Norton Utilities 6.0 **129**  
PC Tools Deluxe 7.0 **115**  
Spinrite II **67**  
VirusCure Plus **39**  
XTree Gold 2.0 **95**

### Word Processing

Grammatik IV **52**  
MS Word 5.5 **229**  
Professional Write **165**  
WordPerfect 5.1 **249**  
WordStar Professional 6.0 **249**

## WINDOWS SOFTWARE

### Communications

Crosstalk for Windows **125**  
Dynacomm Async for Win **189**  
Faxit for Windows **129**  
WIN Connect **82**  
WinFax Pro **79**

### Database & Forms

dbFAST/Windows **CALL**  
FormBase **CALL**  
Object Vision for Windows **95**  
SQL Windows **1199**  
Superbase 4 Windows **425**

### Environment

DR DOS 6.0 **65**  
MS-DOS 5.0 **64**  
Windows 3.0 **95**  
w/ MS Mouse (Bus) **159**

WE'RE THE WORLD'S BEST  
SOURCE FOR WINDOWS  
SOFTWARE!  
CALL TODAY!

### Graphics/Publishing

Adobe Illustrator/Windows **299**  
Adobe Streamline/Windows **269**  
Arts & Letters **CALL**  
Graphics Composer **245**  
Graphics Editor **419**  
Corel Draw 2.0 **389**  
Dr. Halo IV Compet. Upgrade **49**  
Harvard Draw/Windows **299**  
Micrografx Charisma **345**  
Micrografx Designer **485**  
MS PowerPoint **309**  
OmniPage Professional **655**  
PageMaker **499**  
PC Paintbrush/Windows **53**  
Picture Publisher Plus **479**  
Ventura Publisher **585**

### Spreadsheets

Lotus 1-2-3/W **CALL**  
Lotus SmartSuite **309**  
MS Excel **309**

### Word Processing

Ami Pro **305**  
Grammatik Windows **52**  
JustWrite **CALL**  
Legacy **CALL**  
WinText **CALL**  
WindowSpell **56**  
Word for Windows 2.0 **309**

### Utilities

BeckerTools 2.0 **80**  
Distinct Back-Up **93**  
Menu Direct Gold **29**  
MORE Windows **66**  
Norton Desktop **94**  
SitBack for Windows **99**  
WinSleuth **75**

## Lotus 1-2-3 for Windows

The world's most popular spreadsheet is now the world's best spreadsheet for Windows! Lotus 1-2-3 for Windows gives you the power to build and analyze spreadsheets with unmatched simplicity and flexibility. To enhance your work with superb graphics and output. To take full advantage of the Windows environment. And above all else, to do it all using Lotus 1-2-3.



CALL 800-445-7899

Get maximum Windows with Lotus 1-2-3 for Windows. MS-DOS 5.0 or higher required. \$539.00

## DataBoss 3.0

Rational DBMS application generator used to develop complete database applications with menus, forms, pick lists, memo windows, reports and more. Includes sophisticated screen painter, field definition template, WYSIWYG report designer, modifiable skeletal files and generator engine which generates structured "C" or Pascal source code. Source code included for all libraries.



\$539

FAX.etera # 3759-0001

## Dan Bricklin's Demo II

Experience for yourself why over 30,000 people have made Demo II version 3.0 the leading tool for producing program prototypes, demonstrations, and materials. Demonstrate commercial software to potential customers without shipping live software. Produce effective materials that interactively teach products. Create Computer Based Training for a fraction of the cost of dedicated CBT authoring software. Version 3.0 features include: built-in mouse support, text overlay on bitmapped graphics, memory swapping, VGA support, extensive options and CHM complete system.



\$215

FAX.etera # 8233-0063

Product names and/or company names are generally trademarks of their respective companies.

1-800-445-7899

Corporate: 800-422-6507  
(CORSOFT Division)

International: 908-389-9228

Customer Service: 908-389-9229

Canada: 800-445-7899

Fax: 908-389-9227

FAX.etera 908-389-8173

## POLICIES

### Phone Orders

Mon-Fri 8:30 AM-7 PM EST, Sat 9:30-2:30 EST. We accept MC, Visa, AMEX. Domestic shipments, please add \$5 per item for shipping/handling by UPS ground. For domestic COD shipments, please add \$3. Rush service available.

### Mail or FAX POs

Phone number required with order.

FAX.etera # (908) 389-8173

Call from your FAX telephone, and follow the instructions to receive more information on the products featured above!

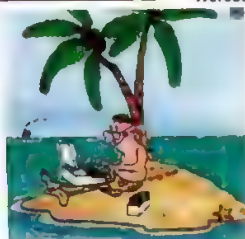
### Corporate Accounts

Call CORSOFT, our corporate sales division. Ask about volume purchase agreements.

### Returns

Subject to \$25 processing charge.

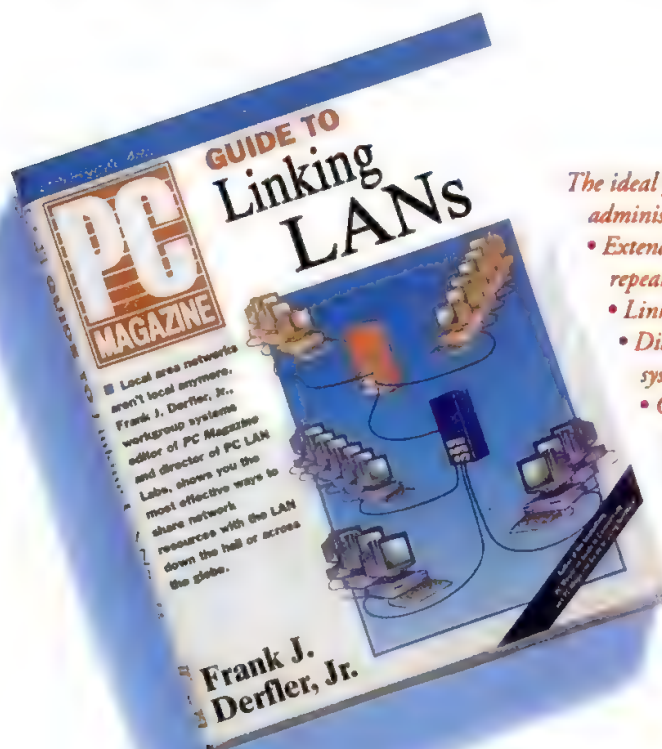
\* All prices subject to change without notice.



A Division of Voyager Software Corp  
1163 Shrewsbury Ave., Shrewsbury, NJ 07702



# When It Comes To Linking LANs, No One Puts It Together Like Frank Derfler.



*The ideal guide for network users and administrators, this book shows you how to:*

- *Extend and segment the network with repeaters, bridges, and routers*
- *Link LANs with electronic mail*
- *Dial into a LAN with bulletin board systems, WAITS, and access servers*
- *Connect distant networks with dial-up lines, leased lines, ISDN, and many other systems*
- *Keep interLAN connections organized and secure*

ISBN 1-56276-031-9  
\$39.95

In personal computing today, no topic is hotter than connectivity. And no one helps you understand it better than Frank Derfler. The director of PC LAN Labs and author of *PC Magazine's* "Connectivity" column, Derfler has written countless articles and numerous books, including the best-selling *PC Magazine Guide to Connectivity* and *PC Magazine Guide to Using NetWare*.

Now, in *PC Magazine Guide to Linking LANs*, Frank Derfler addresses a subject that is critically important to LAN users: LAN-to-LAN connectivity. In this indispensable reference, Derfler shows you why local networks aren't local anymore, demystifies the LAN-to-LAN connectivity buzzwords, and gives practical advice on quality, cost, and compatibility for dozens of popular products.

You'll find a practical presentation of many high-tech alternatives for linking LANs, lists describing the pros and cons of a variety of products and technologies, an introduction to interoperability, an extensive glossary of LAN-to-LAN vocabulary, and even a helpful decision matrix that guides readers to the right decision about techniques and products.

Whether you need to link networks right away, maintain an installed interLAN network, or plan for the future, this book will be your best tutorial, technical reference, and vendor guide.



ISBN 1-56276-022-X  
\$32.95



ISBN 1-56276-031-9  
\$39.95

Look for Ziff-Davis Press books at the following booksellers:

**B. Dalton**  
BOOKSELLER



**Barnes & Noble**  
Since 1878



**Doubleday Book Shops**

**SCRIBNER'S**  
BOOKSTORE



1012

© 1992 Ziff-Davis Press

CIRCLE 354 ON READER SERVICE CARD



# PC MARKETPLACE

## I N D E X

### Windows

An every-issue four color section featuring quality products for the Windows environment.

414

### Premier

The color showcase that puts the spotlight on leading-edge PC products and services.

415-425

### Classified

Flexible-format display advertising: computer systems, components, software and more.

426-435

### BusinessCard

A forum for innovative, hard-to-find and low cost PC hardware, software and services.

436-442

|                            | Premier | Classified | Business Card |                           | Premier | Classified | Business Card |                         | Premier | Classified | Business Card |
|----------------------------|---------|------------|---------------|---------------------------|---------|------------|---------------|-------------------------|---------|------------|---------------|
| <b>HARDWARE</b>            |         |            |               | Communications/Networking | 420     | 429        | 437           | Project Management      |         |            |               |
| Add-In-Boards              | 415     | 426        |               | Computer Languages        |         |            |               | Public Domain/Shareware | 423     | 431        | 441           |
| CD-ROM                     | 415     |            |               | Construction              |         |            |               | Real Estate             |         |            | 441           |
| Communications             | 415     |            | 436           | Data Base                 | 421     |            | 437           | Religion                | 424     | 431        |               |
| Computer Systems           | 415     | 426        | 436           | Data Entry                |         | 429        |               | Sales Marketing         |         |            | 441           |
| Connectivity               |         |            |               | Desktop Publishing        | 421     |            |               | Scientific              |         |            | 441           |
| Disk Drives                | 416     |            | 436           | Diagnostic                |         |            |               | Security                | 424     | 432        | 441           |
| Diskettes                  |         | 427        |               | Education                 | 421     |            | 437           | Statistics              |         |            | 441           |
| Expansion Units            | 417     | 428        | 436           | Engineering               |         | 429        | 437           | Surveys                 |         |            | 442           |
| Input Devices              | 417     |            |               | Entertainment/Games       |         | 430        | 437           | Taxes                   |         | 432        |               |
| Monitors                   |         |            |               | Financial                 |         | 430        | 438           | Utilities               | 424     | 432        | 442           |
| Peripherals                | 418     | 428        |               | Flow Chart                | 422     | 430        |               | Windows                 |         | 432        | 442           |
| Peripheral Sharing Devices |         |            |               | Fonts                     |         | 430        |               | Word Processing         |         | 432        |               |
| Power Supplies             |         |            |               | Foreign Languages         |         | 430        |               | <b>MISCELLANEOUS</b>    |         |            |               |
| Printers                   |         | 428        | 436           | General                   |         |            | 438           | Accessories             | 425     |            | 442           |
| Rentals                    |         |            |               | Graphics                  | 422     | 430        | 438           | Bar Coding              | 425     | 433        |               |
| Security                   |         |            | 436           | Health                    |         |            | 438           | Books/Catalogues        |         |            |               |
| Storage                    |         |            |               | Inventory                 |         |            | 438           | Business Opportunities  |         |            |               |
| Tape Drive Subsystems      | 418     | 428        | 436           | Mailing Programs          |         | 431        | 438           | Data Conversion         |         | 434        | 442           |
| <b>SOFTWARE</b>            |         |            |               | Manufacturing             |         | 431        | 438           | Data Recovery Services  |         | 434        |               |
| Accounting                 | 419     | 429        | 436           | Mapping                   |         |            | 438           | Disk Conversion         |         | 435        |               |
| Backup Systems             |         |            |               | Medical                   |         |            | 438           | Diskette Copy Services  |         | 435        |               |
| Business                   |         |            | 437           | Multi-User Systems        |         |            |               | Insurance               |         | 435        | 442           |
| Business Time Management   | 419     |            |               | Music                     | 423     | 431        |               | Services                |         |            | 442           |
| CAD/CAM                    | 420     |            | 437           | Preventive Maintenance    |         |            | 438           | Supplies                |         | 435        | 442           |
|                            |         |            |               | Programmers Tools         |         |            | 438           | Training/Tutorials      |         |            |               |

PC MAGAZINE MARKETPLACE • 1 Park Avenue, 3rd Floor, New York, NY 10016

For information on advertising in Windows, Premier, Classified, or BusinessCard, contact your account representative or call 1-212-503-5115 or 1-800-825-4237

UNICORE Presents

## ROM BIOS UPGRADES

For Your IBM or Compatible-A New BIOS Upgrade Will

- Support Windows 3.0 • Support 360K, 720K, 1.2MB & 144MB Floppy Drives
- User defined hard drive types • Support VGA • Novell & Netware compatible
- Expanded hard drive table • Enhanced 101 102 keyboard • 100% IBM compatible
- Complete documentation • DOS 5.0 • Latest Version • Complete set up in ROM

## FREE INTEL CHIP PULLER

Dealer Distributor Inquiries Welcome

ROM BIOS UPGRADES AVAILABLE FOR:

- IBM
- Acer
- Leading Edge
- DTK

- Sperry
- Northgate
- Tandy
- AST

- Hyundai
- Sanyo
- Samsung
- Wells American

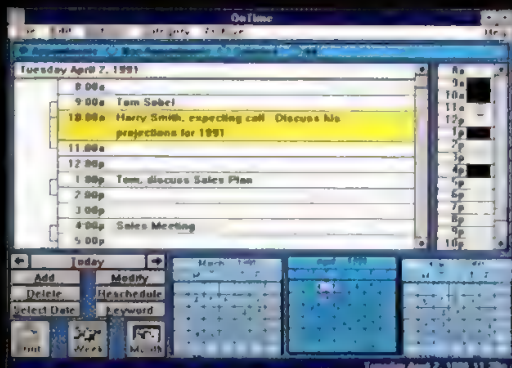
- Wyse
- Kaypro
- Compuadd
- Compaq
- And Many More

ORDER TODAY  
1-800-800-2467

UNICORE

1538 Turnpike St. • North Andover, MA 01845  
508-886-6468 • FAX: 508-883-7130

CIRCLE 1001 ON READER SERVICE CARD

OnTime<sup>®</sup> FOR WINDOWS

Day Planner Screen

Win the time management battle and grow rich with OnTime for Windows - the finest, easiest to use PC calendar on the market.

Try it without risk!

\$129.95

30 day money back guarantee

1-800-345-6747

Network versions available

CIRCLE 1002 ON READER SERVICE CARD

Free Windows Tips<sup>\*</sup>

Call Toll Free  
1-800-223-8720 Ext. 726

\* from The Cobb Group's newsletter  
Inside Microsoft Windows.

## How to Make Great Gray-Scale Images!



Image-In Scan/Plus and Plus provide easy, sophisticated scanning and gray-scale editing—an electronic darkroom running under Windows 3.0 with filters to soften, sharpen, blend and more. Change contrast, adjust 256 gray levels, posterize. Complete control of gray-scale and line art images! Call for your free booklet HOW TO MAKE GREAT GRAY-SCALE IMAGES!

Supports these scanners:

Canon  
The Complete PC  
Compugraphic  
HP ScanJet

Epson  
IBM 3119  
Logitech  
NISCA

Marstek  
Microtek  
Ricoh

IMAGE-IN  
INCORPORATED

1-800-345-3540

406 E. 79th St. • Minneapolis, MN 55420 • FAX 612-888-3665  
Outside N. America call CPI, Geneva ++41-22-436-800

CIRCLE 1003 ON READER SERVICE CARD

## OUR WINDOWS REFLECT WELL ON YOU!

Your four-color ad in Premier's exclusive new Windows section—a brilliant showcase strictly for Windows advertisers—shows that you know where big buyers in big numbers shop direct for Windows products and support. Reach PC Magazine's 200,000+ brand specifiers where they come to buy every ISSUE!

PC Magazine Premier Windows

Call 800-825-4237



Sound like A MILLION BUCKS!

# BLAST YOUR MESSAGE THRU VOICE MAIL

CALL PROCESSING  
TELEMARKETING

Let Voice Solution transform your PC/XT/AT/386 into a multi-line voice processing command center. Have your computer intelligently process your sales, inquiries and messages. Complete package.

Single Line (8ignOut) ... \$295.00

Multi-Line ..... \$995.00

(Developer/DEM packages available)  
VISA • MC • AMEX • COD

Call: (510) 522-3800

FAX (510) 522-5556

TALKING TECHNOLOGY, INC.

1125 ATLANTIC AVE. • ALAMEDA, CA 94501



CIRCLE 1004 ON READER SERVICE CARD

HARDWARE/ADD-IN-BOARDS-COMPUTER SYSTEMS

## PC-EXTENDER PLUS

by cybex



"EXTEND" the distance between system unit and Keyboard / VGA Monitor / Mouse up to 800 feet!

- Single 3/8" cable
- Complete with all connections
- Works with IBM PC, PC/XT, PC/AT, PS/2 and 100% compatibles
- Compatible with VGA Monitors up to 1024 x 768 resolution
- Supports PS/2 Mouse and Microsoft Serial Mouse
- Selectable Serial Port or Audio

**Cybex Corporation**

2800-H Bob Wallace Ave • Huntsville, AL 35805

[205] 534-0011 • FAX [205] 534-0010

CIRCLE 1006 ON READER SERVICE CARD

COREL

## on CD-ROM

Learn from the pros through the power and versatility of CD-ROM!

Artshow includes:

- a dazzling collection of over 1200 images from the CorelDRAW International Design Contests

- a companion 120 page full-color coffee table book featuring contest designs

- a combination of online MIDI music, artwork and user interface for an exciting new multimedia experience!

ONLY \$99

Call Corel today!

Tel: 1-800-835-4384

Fax: (610) 726-8700

Call Tel: (610) 726-8700

CIRCLE 1005 ON READER SERVICE CARD

## ANNOUNCING Computer Select™

The Most Complete Database of Computer Product Information Available

With COMPUTER SELECT you'll never again risk making the costly mistake of acquiring the wrong product. Now, using your own PC, you can identify, evaluate and select the best products that meet your requirements and your budget. Easy-to-use search software lets you quickly retrieve the documents you need from the vast database of product reviews, specifications, announcements and buyer's guides.

Get instant access to more than...

- 70,000 articles and abstracts each month
- Complete specs for 70,000 hardware, software and communications products
- Profiles of 12,000 companies, including addresses and phone numbers
- 9,000 definitions of computer and telecommunications terms.

Discover the power of this new CD-ROM product. Call

now for your free, no-obligation demo disk. Then, if you wish, you can subscribe for \$995.\*

**LIBRARY™**

One Park Avenue,  
New York, NY, 10016

CALL NOW FOR A FREE  
DEMONSTRATION DISK  
**212-503-4400**

Computer Library and Computer Select are trademarks and Data Sources is a registered trademark of Ziff Communications Company ©1991 Ziff Communications Co.  
\*U.S. and Canada only Outside U.S. \$1195



**Ariel Design, Inc.**  
COMPUTER SOLUTIONS



**UPGRADE!**  
to AMI  
386/486  
Cache

## MOTHERBOARDS & SYSTEMS

- NEW!** AMI 386SX-20, 25, II 32Kb Cache w/IDE, 2-S, 1-P, 1-FDC
- NEW!** AMI 386-25 Mark V, 64Kb Cache w/IDE, 2-S, 1-P, 1-FDC
- NEW!** AMI 386-33, 40 Mark V 64/256Kb Cache, w/IDE, 2-S, 1-P, 1-FDC
- AMI 486SX-20 Voyager w/IDE, 2-S, 1-P, 1-FDC
- AMI 486-33 Baby Voyager 64/256Kb Cache w/IDE, 2-S, 1-P, 1-FDC
- NEW!** AMI 386-40 EZ-Flex, 64Kb Cache, 2-S, 1-P, 1-FDC, upgradeable CPU
- NEW!** AMI 486SX-20 EZ-Flex, w/2-S, 1-P, 1-FDC, upgradeable CPU & Cache
- NEW!** AMI 486-33 EZ-Flex, 128Kb Cache w/2-S, 1-P, 1-FDC, upgradeable CPU
- AMI Enterprise II 486-33, 128Kb Cache, 1-FDC
- AMI EISA/SCSI Host adaptor w/386SX-16 processor, 1/4/16MB Cache

**Motherboards from the industry leader. 1 Year Limited Warranty. Toll Free Tech support. Call for the best price. AMIDIAG \$78**

45 Pond Street • Norwell • MA 02061  
1-617-982-8800 • Fax: 1-617-982-9095

**1-800-88Ariel**

CIRCLE 1007 ON READER SERVICE CARD





## EPSON<sup>®</sup> LT-386SX LAPTOP

Retail \$3999  
Sale price:  
**\$1499**

**EPSON Full Factory Warranty!**

**LAPTOP ACCESSORIES**

|                              |     |
|------------------------------|-----|
| Extra 40MB removable         | 299 |
| Epson laptop 2400 baud modem | 149 |
| 2 MB memory upgrade          | 229 |

**EPSON PRINTERS**

|          |     |
|----------|-----|
| LX810    | 169 |
| LQ 570   | 269 |
| LQ 870   | 449 |
| EPL 7000 | 849 |

COD, Visa, MasterCard, checks & cashiers checks accepted.  
Texas residents add sales tax

**INCLUDES:**

- 16MHz 80386SX
- Removable 40MB hard drive
- "Paperwhite" VGA display
- 16 bit AT slot
- 2MB memory
- Ext. VGA connector
- Ext. 101 keyboard connector

## TEXAS MICROCENTER

6726 Camp Bowie, Fort Worth, Texas 76116  
(817) 731-0778 • FAX (817) 377-0917  
**1-800-262-5534**

CIRCLE 1006 ON READER SERVICE CARD

## Super Bright VGA 386/486 Portable

### 386SX FROM \$1399

40MB HARD DISK  
(UP TO 200MB OPTION)  
2MB RAM (UP TO 8MB)  
1.2 OR 1.44MB FLOPPY  
SERIAL/PARALLEL  
CHECK OUR SYSTEM PRICE  
ON DESKTOP, NOTE BOOK &



**VIEW MONITORS**  
**COMPUTOP INC**  
Tel: (714) 994-0605 Fax: (714) 994-0658  
14634 Firestone Blvd. La Mirada, CA 90638

CIRCLE 1009 ON READER SERVICE CARD

# DON'T BE BLUE.

Don't think you can't afford  
to target over 800,000 PC buyers  
here in color. You can.

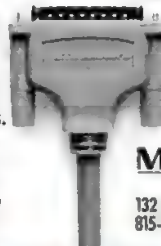
Call 1-800-825-4237

## BACKPACK. IT'S A DRIVE OF A DIFFERENT COLOR.



Add a disk drive without horsing around inside your computer - just plug Backpack into your parallel port! Connect your printer to the Backpack drive. No tools. No hassles. No interface cards. Backpack works with IBM and compatibles including PCs, XT's, AT's, PS/2's, PS/1's, and

laptops. It's available in 5.25" and 3.5" and comes complete with everything you need. So see your dealer or get it straight from the horse's mouth and call us about Backpack today!



**MicroSolutions**  
Computer Products  
132 W. Lincoln Hwy., DeKalb, IL 60115  
815-756-3411 Fax: 756-2928

CIRCLE 1010 ON READER SERVICE CARD

## PS/2 & AT STORAGE.

**Disks Tapes Optical's**

Controller, Cables, Software Included with Perisol Products. Life-Time Toll Free Support!

Upgrade Any System with Perisol Removable Disks!

### Plug & Play Subsystems

Perisol subsystems offer failsafe peak performance without stretching your budget. We support DOS, OS/2, Xenix, Unix, Netware 286 & 386 for both AT & PS/2s. No compatibility issues. No problems. It's that simple.



### DataSafe™ Disk Solutions

- ✓ Caching Controllers
- ✓ Disk Mirroring & Duplexing
- ✓ Removable Disks
- ✓ Add a second internal disk in PS/2 models 50/70-84 to 535 MB.
- ✓ Torture-Tested Subsystems with 24-hour Burn-in

### BackSafe™ Tape Backups

- ✓ 1/4" Tapes 150 MB to 525 MB
- ✓ 8 mm Helical Scan Tapes 2.2 GB & 5 GB
- ✓ Workstation or Server solutions
- ✓ Fast File Search
- ✓ Unattended Backup

### Custom Combos

Performance-matched Disk with Tape or Optical solutions in one enclosure - from 110 MB to 4.5 GB.

### LaserSafe™ Optical's

- ✓ Removable Erasable Server-Based!
- ✓ Workstation WORM solutions

| System | Capacity | Access | Interface | Price  |
|--------|----------|--------|-----------|--------|
| PS 2   | 215 MB   | 15 min | SCSI      | \$979  |
| PS 2   | 525 MB   | 15 min | SCSI      | \$1415 |
| PS 2   | 1 GB     | 15 min | SCSI      | \$1611 |
| AT     | 75 MB    | 15 min | SCSI      | \$1680 |
| AT     | 1 GB     | 15 min | SCSI      | \$1706 |
| AT     | 5 GB     | 15 min | SCSI      | \$3273 |

Call For Perisol's Latest Pricing!



**Disks Tapes Optical's**  
Ask For Our Complete Product Catalog  
**800-447-8226**  
Fax: 408-988-4431 Tel: 408-988-2232  
\*Optional On Some Products

CIRCLE 1011 ON READER SERVICE CARD



## NEW World's Smallest Portable Mass Storage

**BATTERY POWER!  
NO CARDS TO INSERT!**

Mac or IBM



128Mb  
Per Cartridge

- 115 Series  
r/w 3.5" Optical Drive**
- Only 1 1/2"x6 1/2"x9" and 4lbs
  - 128Mb Per Cartridge
  - Erasable Read/Write Cartridges
  - 35ms Average Access Time
  - Less Than 50¢ Per Megabyte

Printer Passes Through.



120Mb

Internal Battery Option  
Includes Internal Battery Pack,  
Power Supply, & Charger

**Liberty  
Systems**

160 Saratoga Ave., Ste 38  
Santa Clara, CA 95051

### 50 Series Portable Hard Drives

- No Cards Needed
- Plugs Into Parallel Port
- Printer Passes Through
- 52Mb to 120Mb Available
- Only 50cu in. 2"x4"x7" and 2lbs
- Internal Power Supply

Also Available

- Removable Cartridge Drives
- CD-ROM Drives
- DAT and Tape Drives
- And Other Mass Storage Devices

**30 Day Money  
Back Guarantee**

**(408) 983-1127**

**FAX: (408) 243-2885**

CIRCLE 1012 ON READER SERVICE CARD

## Access All The New Technology.

Upgrade your IBM or compatible with the ROM BIOS Experts

Why buy a new computer when affordable, easy-to-install, ROM BIOS chips turn on all your computer's capabilities?

**Now you can have it all  
from America's largest  
BIOS Distributor**

**ROM BIOS  
Upgrades from  
\$59.95**

We stock quality AMI Phoenix and Mr. BIOS upgrades for every IBM and compatible from ACER to ZEOS. Here's a small example from our huge inventory:

|                         |         |
|-------------------------|---------|
| AMI-XT.....             | \$59.95 |
| AMI-IBM XT.....         | \$59.95 |
| AMI-NORTHGATE 286.....  | \$79.95 |
| PHOENIX-COMPAQ 286..... | \$79.95 |
| PHOENIX-IBM AT.....     | \$89.95 |
| MR. BIOS-C&T 286.....   | \$79.95 |
| MR. BIOS-INTEL 286..... | \$79.95 |
| AMI-INTEL 386.....      | \$89.95 |
| PHOENIX-DTK 386.....    | \$79.95 |
| MR. BIOS-OPTI 386.....  | \$79.95 |
| MR. BIOS-INTEL 486..... | \$99.95 |
| AMI-OPTI 486.....       | \$99.95 |

### Features:

100% IBM Compatibility • Windows Support • IDE Drive Support • 1.44 Floppy Drive • User-Definable Drive Tables • Increased Memory Capacity • 2.88 Floppy Drive • 101/102 Key Keyboards • Novell and Netware Support • And more.

**Call Us First For All  
Your Upgrade Needs.**

• Laser Printer Upgrades From \$95.00  
• Laptops and Notebooks From \$49.00  
• Memory Upgrades For All PC, Laptop and Laser Jets • Computers and Custom System Configurations • Video Cards • Floppy Drives • Hard Disk Drives • CD ROM • CPU Upgrades • Power Supplies

**1 YEAR WARRANTY  
Free Technical Support**

**Call for a FREE Catalog.**



**UPGRADES, ETC.**

A DIVISION OF THUNA TECHNOLOGIES, INC.

**1-800-955-3527**

24-Hour FAX Order Line (805) 650-6515  
2432 A Palma Dr. Ventura, CA 93003 805-650-2030  
Corp. and University P.O.s Welcome



CIRCLE 1014 ON READER SERVICE CARD

## ANNOUNCING Computer Select™

**The Most Complete  
Database of  
Computer Product  
Information Available**



With COMPUTER SELECT you'll never again risk making the costly mistake of acquiring the wrong product. Now, using your own PC, you can identify, evaluate and select the best products that meet your requirements and your budget. Easy-to-use search software lets you quickly retrieve the documents you need from the vast database of product reviews, specifications, announcements and buyer's guides.

Discover the power of this new CD-ROM product. Call now for your free, no-obligation demo disk. Then, if you wish, you can subscribe for \$995.\*

**Get instant access to more than...**

- 70,000 articles and abstracts each month
- Complete specs for 70,000 hardware, software and communications products
- Profiles of 12,000 companies, including addresses and phone numbers
- 9,000 definitions of computer and telecommunications terms.

**COMPUTER  
LIBRARY™**

One Park Avenue, New York, NY 10016

**CALL NOW FOR A FREE  
DEMONSTRATION DISK  
212-503-4400**

Computer Library and Computer Select are trademarks and data bases are a registered trademark of IBM. Communications products © 1991 IBM. All rights reserved. Company names and trademarks are the property of their respective owners.

\*U.S. and Canada only. Outside U.S. \$1195.

CIRCLE 1013 ON READER SERVICE CARD

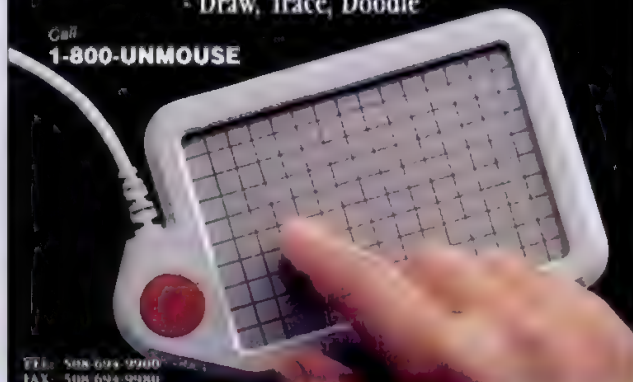
## UnMouse™

*Incredibly Productive. Ingeniously Creative.*

Move the cursor effortlessly. Just slide your finger over the glass, then press to click. Plus you can select up to 60 programmable function keys. And it even works with a stylus.

- So Easy, It's Intuitive
- Faster than a Mouse
- Programmable Keypad
- Stationary, Saves Space
- Draw, Trace, Doodle

Call  
**1-800-UNMOUSE**



Toll Free: 800-694-9900  
FAX: 508-694-9900

**MicroTouch**

CIRCLE 1015 ON READER SERVICE CARD



# SAVES 60% OF SPACE USED BY CONVENTIONAL KEYBOARDS SPACE-SAVER KEYBOARD



**NEW**  
Price  
**\$98**

First successful alternative to conventional keyboard. Perfect for point-of-sale, bank data entry, factory workstations, the home or anywhere keyboards compete for desk or counter space. Left-right spacing standard for fast, easy-touch typing. Has 100 keys. All full travel, tactily responsive. Compatible with IBM XT/AT PS2. Many language versions available. Foot print 27.3 cm x 25.7 cm.

**DATALUX**  
First Choice In Space-Saver Peripherals

2836 Cessna Dr • Winchester VA 22601

Call Toll-Free To Order

**1-800-DATALUX**



CIRCLE 1016 ON READER SERVICE CARD



**FAX-O-MATIC™**  
plain paper fax  
solution

A receive only fax which prints out incoming faxes on plain paper through a laser printer or inkjet printer. 512K memory saves up to 30 pgs. Prints at 150 dpi or 300 dpi. Scales to receive legal or A4 European size paper. 2 yr. warranty 60 day money back guarantee.

1/21/91

\$399



**TALL TREE SYSTEMS**

2585 E. Bayshore Rd. Palo Alto CA 94303  
415. 493. 1980 phone 415. 493. 1639 fax

CIRCLE 1018 ON READER SERVICE CARD



## 9-Track Solutions for Today's PC Desktop

Come to Overland Data for modern PC 9-track solutions:

- Space-saving, low weight 1600 bpi subsystems with durability backed by a two year warranty.
- High capacity 6250 bpi subsystems with speed to match
- The latest software for data interchange and backup, with a friendly, intuitive interface
- OSSP, the most comprehensive customer support program in 9-track. It's the best insurance for your investment.

We bring you state-of-the-art 9-track solutions for today's PC desktop. Because for the modern PC user, nothing less will do.



**OVERLAND DATA. 1-800-PC9-TRAK**

San Diego, CA  
1-800-729-8725 • Bus. Phone: 1-619-571-5555 • FAX: 1-619-571-0962

CIRCLE 1019 ON READER SERVICE CARD

## T338 MiniSCSI™ Parallel-to-SCSI Adapter

"Genuinely Interesting Hardware Dept...Good Idea!"  
- John G. Dvorak, PC Magazine 2/12/91

"The neatest gadget at the CD-ROM show"  
- Jerry J. Jorgensen, InfoWorld 4/8/91

- Perfect for laptop, notebook and desktop applications
- Includes CD-ROM, hard disk, magneto-optical, SyQuest & Bernoulli Box support. Tape software optional
- Retains 100% simultaneous printer operation
- All Macintosh & Windows 3.11 supported
- Supports SCSI 1, 2 & 3

AT & PS/2 SCSI host adapters, Music B  
the best Macintosh CD-ROM driver



**Trantor Systems, Ltd.**  
5415 Randall Place  
Fremont, CA 94538-3151 USA  
tel +1-510-770-1400 fax 770-9910

Dealer, Distributor and OEM Inquiries Welcome  
All brand & product names are trademarks of their respective holders

CIRCLE 1017 ON READER SERVICE CARD

## 9 TRACK TAPE DRIVES 3480 TAPE DRIVES FOR PC/XT/AT/386/486/PS2

LOWEST  
PRICES  
BEST  
QUALITY



**LAGUNA DATA SYSTEMS**

26941 Cabot Road  
Suite 131  
Laguna Hills, CA 92653-7007



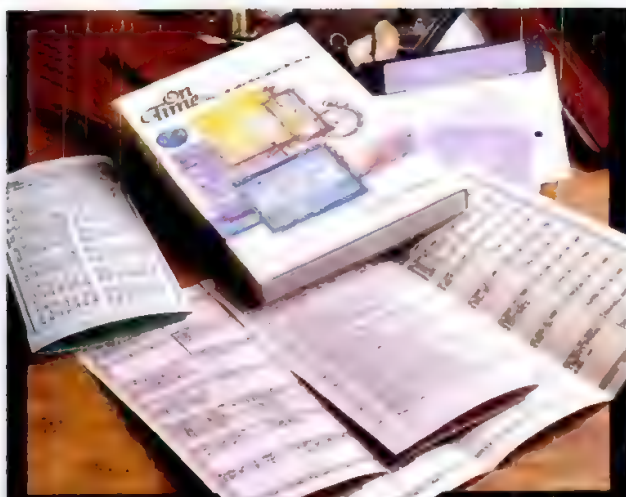
(800) 886-4827  
(714) 367 0497 TEL.  
(714) 367 0508 FAX

CIRCLE 1020 ON READER SERVICE CARD



**3480 - 9TRACK**FOR PCS AND WORKSTATIONS  
DOS • SUN • MAC • UNIX • XENIX • RS/6000**TAPE DUPLICATOR SYSTEMS**MANUAL/AUTOLOAD DRIVES 50/125 IPS  
SCSI/PERTEC 800/1600/3200/6250**GSA SCHEDULE**• **TAPE DRIVE RENTALS**• **CONVERSION SERVICES****1-800-362-6250**FAX: 301-309-8355  
Rockville, Md.**INTERFACE  
SYSTEMS  
INC.**

CIRCLE 1021 ON READER SERVICE CARD

**Free  
DOS  
TIPS**Call Toll Free  
**1-800-223-8720 Ext. 726**\* from The Cobb Group's newsletter  
*Inside DOS.***Stop wasting time  
scheduling group  
meetings**OnTime<sup>®</sup> is the finest  
network calendaring  
product on the market. It  
saves you time and  
aggravation in scheduling  
group meetings. It  
instantly communicates  
with whom you want to  
meet. OnTime's Laser  
Calendar Printouts are the  
talk of the industry - they  
will knock your socks off!For a free 30 day  
evaluation copy write to  
the address below or call  
**800-345-6747****On  
Time**Campbell Services, Inc.  
21700 Northwestern Hwy., #1070  
Southfield, MI 48075Stand alone version (non-network)  
\$69.95

CIRCLE 1023 ON READER SERVICE CARD

**Advanced Accounting™**  
*versus* **DacEasy®** and  
**Peachtree Complete® III****SPECIAL OFFER**  
**\$99**  
**MONEY BACK GUARANTEE****Saves Money**At no extra charge, you  
get the TAS Professional™  
full-featured database/  
language, multiuser/  
LAN capability, and the  
source  
code for the ac-  
counting  
modules. So you  
can modify the  
program to fit  
your**business needs.**Advanced Accounting is available  
for IBM PC/XT/AT and compatible  
computers.

| COMPARE                                                                                             | DacEasy<br>\$199.00 | Peachtree<br>\$199.00 | Advanced<br>\$99.00                |
|-----------------------------------------------------------------------------------------------------|---------------------|-----------------------|------------------------------------|
| Full price including Payroll, G/L,<br>A/R, A/P, Sales Order/Invoicing/<br>P.O./Inventory & Tutorial | \$199.00            | \$199.00              | <del>\$149.00</del><br><b>\$99</b> |
| Written using 4th generation language                                                               | NO                  | NO                    | <b>YES</b>                         |
| Source code included/modifiable                                                                     | NO                  | NO                    | <b>YES</b>                         |
| Easy-to-change file structures                                                                      | NO                  | NO                    | <b>YES</b>                         |
| Report generator included                                                                           | YES                 | NO                    | <b>YES</b>                         |
| Multiuser/LAN option included                                                                       | NO                  | NO                    | <b>YES</b>                         |
| Real time postings                                                                                  | NO                  | NO                    | <b>YES</b>                         |
| 3-years GL data by month active                                                                     | NO                  | NO                    | <b>YES</b>                         |
| Bank account reconciliation                                                                         | YES                 | \$79.00               | <b>YES</b>                         |

Advanced Accounting does it all.  
All modules are fully integrated.  
you only need to enter data once.  
A few of its features are:

- General Ledger** Full audit trails  
• Post previous periods •  
Auto recurring transactions
- A/R-Invoicing/Sales Order**  
Open item/balance forward  
• Mailing labels • Flexible  
aging • Backorders • Tax & dis-  
count by line • Complete history

**A/P-Purchase Order** Flexible choose  
to pay • 1099 reports • Hand/com-  
puter generated checks • Multiple  
receipts • Complete history**Inventory** Sell fractional quantity  
• Regular & "non-inventory" items  
• Detailed history of sales & pur-  
chases • Individual sales/ COGS  
accounts**Payroll** Automatic taxes • Multi-  
state payrolls • W-2 & quarterlies**Special Offer—Limited Time****Trade up to Advanced Accounting  
today and save \$50!** Call us with  
the serial number of any account-  
ing software package or mail us  
a copy of the manual title page  
and we'll take \$50.00 off the  
suggested retail price of \$149.00.  
A fantastic deal.

Please add \$8 for shipping/handling.

**Money Back Guarantee**Try Advanced Accounting for  
60 days. If it isn't the answer to  
your accounting software needs  
send it back for a full refund.  
(less a \$10 handling fee)**Order Today!****1-800-648-6258**

**BUSINESS TOOLS, INC.** 104 S. Estes Dr.  
Suite 101  
Chapel Hill  
NC 27514

Advanced Accounting is a trademark of Busi-  
ness Tools, Inc. IBM PC/XT/AT are trademarks  
of International Business Machines. DacEasy  
is a registered trademark and DacEasy  
Accounting is a trademark of DacEasy, Inc.  
Peachtree Complete III and Peachtree are re-  
gistered trademarks of Peachtree Software Inc.

CIRCLE 1022 ON READER SERVICE CARD



**A BETTER WAY TO VIEW  
AUTOCAD DRAWINGS**

**DRAWING Librarian™**  
DOS Windows UNIX

The Critics' Choice for Drawing Management

**CALL FOR FREE DEMO**  
**1-206-676-0999**

SoftSource  
301 W. Holly Bellingham WA 98225  
Phone 206-676-0999 FAX 206-671-1131

CIRCLE 1024 ON READER SERVICE CARD

**Raster-to-Vector Conversion Software**  
Scan into CAD and most other drawing programs!

Before ENVISION IT Conversion: TIFF (raster file)

After ENVISION IT Conversion: DXF (vector file)

**1-800-321-ENVY (3689)**  
**30-Day, 100% Money Back Guarantee!**

**\$299** ENVISION IT software (retail \$399)  
**\$399** ENVISION IT bundled with Marstek's Mars 105 Plus hand-held scanner (retail \$598)

CIRCLE 1025 ON READER SERVICE CARD

**A New Angle On AutoCAD Productivity**

**Lightning Zoom!**  
The affordable, software-only AutoCAD accelerator.

- No regens. Instant display-list zooms
- Stuck-up and Pop-up icon menus
- Birdseye view in every viewport. Static or pop-up birdseye view. Continuous real-time birdseye view updates. Four kinds of birdseyes
- Minimal memory usage and lots more

**Only \$495**

For free demo disk, call: 1-800-221-5072

**Lightning Zoom!**

CIRCLE 1026 ON READER SERVICE CARD

**LIMELIGHT**

Is where you'll be  
with over 800,000 brand speakers  
after your color ad runs here.

Call 1-800-825-4237

**E-Mail Anywhere!**

**BACKMAIL**

PC-to-PC communication just got easier! BackMail lets you create an E-Mail net using ordinary phone lines. A 33K TSR, BackMail works great for on-the-go computer users. For communicating with remote sites, multiple retail or plant operations, or just sending info to the next office, BackMail can't be beat. There's even a companion product, BackMail II HUB, for setting up a Computerized Post Office for hundreds of users. During our limited offer, get two copies and manuals for just \$129.00. Order yours today!

**1-800-333-7582 Voice 1-800-678-9850 FAX/BackMail**

**PC MAGAZINE**

**BMU<sup>2</sup> SOFTWARES**  
A Sign of intelligent Software

2457 Perkiomen Avenue, Reading, PA 19606

CIRCLE 1027 ON READER SERVICE CARD

**Powerful LAN-to-Mainframe Solution:  
BARR/GATE**

**LAN NETBIOS NOVELL IPX Token Ring**

BARR/GATE delivers maximum performance with the complete LAN-to-mainframe communications solution.

BARR/GATE combines high-speed RJE (up to 384,000 bps) and 3270 in one integrated product. And it supports up to 254 simultaneous LUs. PC workstations are capable of multiple 3270 sessions. Options include: RJE (featuring print spooling with printing speeds up to 20,000 lines-per-minute), tape drive support, and S/370 channel-attached printer support.

The Barr gateway solution will reduce your costs and boost your productivity. Call Barr Systems today for a 30-day evaluation.

**More Speed • More Features • More Solutions**

**BARR** Barr Systems, Inc.  
800-BARR-SYS • 800-227-7797 • FAX 904-371-3018

CIRCLE 1028 ON READER SERVICE CARD



## Step Aside, CompuServe!



Run your own business BBS on any PC compatible. Use the COM-284 modules to get a complete BBS.

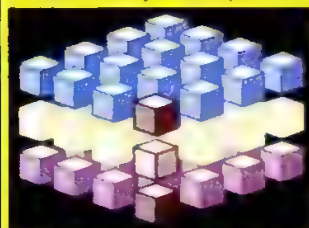
- Full-featured BBS software
- No programming experience required
- Easy to install and use
- Complete documentation
- 24-hour technical support

Call (305) 583-5990 now to order your \$59 starter package!

# GALACTICOMM

## How the HECK can VP-Info OUTperform \$795 database languages for only \$189?

We can do it because we're small, hungry, lean and mean. And we mean business. But don't just take our word for it... check out the rave review on VP-Info Professional in the May 28/91 PC Magazine cover story on Relational Databases. Or write/fax us for your free reprint. Now, how the heck can you beat that?



## VP-Info

PROFESSIONAL

**\$189 Single-User \$369 Network**

1313 5th St. SE, Minneapolis, MN 55414  
1-800-55-INFORM or 612-379-3898

Buy Direct & Save! Satisfaction guaranteed or money back!

CIRCLE 1025 ON READER SERVICE CARD

## Print PostScript text and graphics on Laser, Inkjet, and Dot Matrix Printers

### UltraScript



UltraScript PC is a PostScript interpreter for the IBM and Macintosh computers, allowing you to print high quality PostScript text and graphics on Laser, InkJet, PaintJet and Dot Matrix printers. Scale Fonts, Rotate Text, Reverse Text, Grey Scaling and many other features only possible on a PostScript printer.

UltraScript PC comes with 25 fonts. UltraScript PC plus comes with 47 fonts. Scalable to any size rotatable to any degree



**Call (800) 845-4843**  
for more information.

**PM WARE, Inc.**  
346 State Pl.  
Escondido, CA 92029-1365

CIRCLE 1030 ON READER SERVICE CARD

## Professional CLIP ART GALLERY

- ✓ Over 1000 Images!
- ✓ Incredible Detail!
- ✓ So Easy To Use!

CALL FOR FREE CATALOG

OR Try a Sample of 90 Images for only \$9.95 + \$3.00 s&h  
SoftAge Publishing 1753-C E. Palmdale Blvd., Suite #433, Palmdale, CA 93550  
800-736-7103 24 Hr. FAX 800-869-1434  
Outside U.S. 805-945-0051 805-723-7156

CIRCLE 1031 ON READER SERVICE CARD

## EARN YOUR COLLEGE DEGREE AT HOME

## B.S. & M.S. In Computer Science

Get the opportunity and earning power a college degree confers—without leaving home and without spending thousands of dollars

- Approved for tuition reimbursement by leading corporations
- ALL COURSES BY CORRESPONDENCE
- Most courses interactive
- Approved Ada course available
- Qualified instructors available on telephone help lines

Phone: 1-205-323-6191 • FAX: 1-205-328-2229  
2101 PCX Magnolia Ave. • Suite 200 • B'ham, AL 35205

## EXPLORE OUTER SPACE

### ORBITS

#### Voyage Through the Solar System.

Journey through the solar system with colorful animation, 3-D graphics and actual satellite photos.

**SPECIAL \$47**



## AND INNER SPACE.

### BODYWORKS

#### An Adventure in Anatomy.

Comprehensive, full-color computer graphics lead you on a fantastic voyage into the systems, structures and functions of the human body.

**SPECIAL \$62**

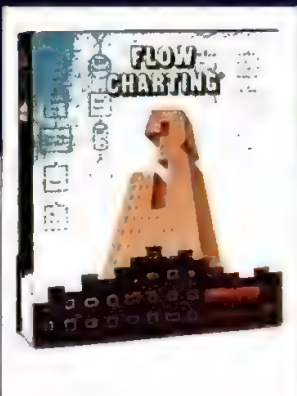


*Compuclassics*  
YOUR SOURCE FOR SOFTWARE

**1-800-735-1993** toll-free  
7 a.m.-6 p.m. PST  
or FAX 818-347-9977 24 hours a day

CIRCLE 1032 ON READER SERVICE CARD





## Presentation-Perfect Flowcharts — In No Time !

**Use Flow Charting 3 for a variety of charting needs**

- Flowcharts
- Organizational Charts
- Process Control Charts
- Data Flow Diagrams
- Network Diagrams
- Work Flow Diagrams

If you need a quick and efficient way to construct charts and diagrams, but don't want to spend hours learning a complicated computer program, then take a look at Flow Charting™ 3.

Flow Charting 3's strength lies in its flexibility. Shapes, lines, and text can be placed anywhere on the page. In fact, you can even modify shapes to suit your own purposes and save them for future use.

Flow Charting 3 gives you the power to tailor your charts and diagrams exactly to your own needs and specifications. Then you can quickly and easily include them in your WordPerfect 5.0 or 5.1 document by using our custom export filter.

But Flow Charting 3 is more than flexible, it's easy to use. In fact, with Flow Charting 3 you can be up and running within an hour. If you don't believe us, try it out for yourself.

**See your dealer today or call for a free interactive demo.**

**800-525-0082 ext. 2413**

**International: 408-778-6557 ext.2413**

**PATTON & PATTON**  
Software Corporation

*Excellence in charting the flow of ideas!*

WordPerfect is a trademark of WordPerfect Corp. Flow Charting™ 3 is a trademark of Patton & Patton Software Corp.  
Patton & Patton Software Corporation, 485 Cochrane Circle, Morgan Hill, CA 95037

CIRCLE 1033 ON READER SERVICE CARD

**ANNOUNCING**



**Version 7.0**

- Full Color Support
- Network Support
- Global search & replace
- 3D Charting
- Over 270 output devices supported

DON'T buy any flowcharting product until you test drive EasyFlow. Unprecedented support for Desktop Publishing & Graphics packages, Alternate Shape Libraries, FREE tech support and a NO RISK 30 Day Money Back Guarantee all combine to make EasyFlow the industry leader and corporate standard.

**Vendor Direct List Price**

**\$280**

Plus Shipping

HavenTree Software Limited  
P.O. Box 1093-P  
Thousand Island Park, NY 13692  
Telephone: (613) 544-6035 Ext.49  
Fax: (613) 544-9632



**ORDER HOTLINE 1-800-267-0668**

CIRCLE 1034 ON READER SERVICE CARD

## TURN YOUR PRINTER INTO A PEN PLOTTER

FPLLOT™ lets you use your printer as a pen plotter. You get fast, high resolution plots with FPLLOT. If you use a CAD or graphics program, you can use FPLLOT to produce your plots with the full capabilities of your printer.

- Supports most dot matrix, laser, and ink jet printers
- High resolution output, no jagged lines
- Faster than pen plotters or most laser built-in and cartridge emulations
- Screen preview with zoom and pan
- Supports background plotting
- Device driver mode plots from inside your graphics program
- Stand-alone mode for fastest plotting
- Plot multiple plots with a single command
- Lets you control line thickness
- Full color plotting support
- Plot large plots on wide carriage printers, or as a mosaic
- Compatible with most CAD and graphics programs
- 100% emulation of the HP 7475A pen plotter

**List Price**  
**\$119.00**  
**+ \$8.13 S.H.**

**FPLLOT CORP.**

CIRCLE 1035 ON READER SERVICE CARD

## IMAGING from your computer files

**35mm COLOR SLIDES • OVERHEADS • 4x5's**

**COLOR POSTSCRIPT LASER PRINTING**

Vibrant, high-quality output from your PC software files. Dozens of graphics packages supported. Transmit your files anytime. Free Reshoots.

Call for free user kit and free trial information.



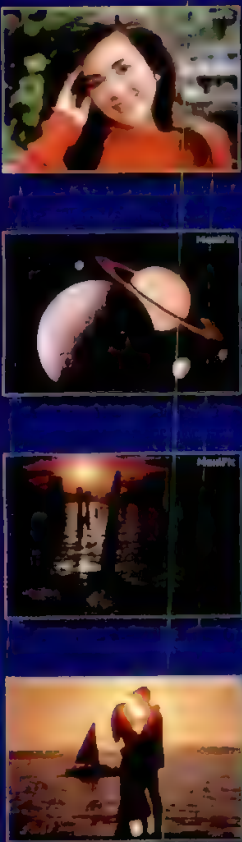
**IMAGE  
CENTER**

**1-800-433-8829**

1011 Second St. S.W.  
Roanoke, VA 24016  
FAX 703-343-0691

CIRCLE 1036 ON READER SERVICE CARD





## SuperVGA

### Computer Images

Also VGA/EGA/CGA/Mono and Animation  
**1024x768x256**  
*Photorealistic Quality Real Color Images*

## BBS

### 1-800-GO-MODEM

### Toll-Free Lines

Exclusive from Event Horizons, 50,000 top quality, state of the art color MaxiPic GIF images and Sound VGA Movies, all categories, ratings, resolutions.

**BBS 800-GO-MODEM, or BBS 503 697-5100. \$10/hr. Toll-Free lines \$6/hr extra**

No Modem? Order our Mail Image Library with Samples for \$9. World-wide shipment. Info voice line 503-697-7700. Credit cards accepted. Same day shipment anywhere.

**Event Horizons**  
311 Ave B, Suite 209  
Lake Oswego, OR 97034  
Information: 503/697-7700

*Actual computer generated images*

CIRCLE 1037 ON READER SERVICE CARD

## Music Machine

Turn your PC into a powerful Music Workstation with our full-line of PC MIDI products.

Try our \$19.95 DemoPak and apply the cost when you buy software from us.

**Voyetra** Dept. PCM  
333 5th Ave  
Pelham, NY 10803  
(914) 738-4500 Fax: 738-6946



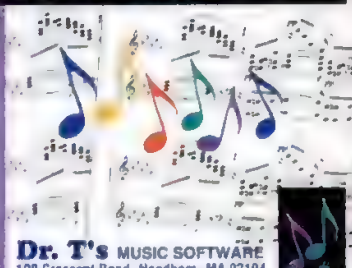
CIRCLE 1040 ON READER SERVICE CARD

## INTRO+

### MIDI STARTER PACK

INTRO+ includes  
Prism™ graphic MIDI sequencer  
Copyist Apprentice™ music transcription & printing  
Model 1™ MIDI interface card  
2 MIDI cables  
**\$299 RETAIL**

System Requirements:  
MIDI compatible instrument  
IBM 386, AT, XT or compatible;  
640K, mouse, VGA, EGA, Hercules, or CGA.  
Printers: Deskjet, Epson FX, LX, or LQ.  
IBM Proprinter and compatibles.



**Dr. T's MUSIC SOFTWARE**  
100 Crescent Road, Needham, MA 02194  
617-455-1454 voice 617-455-1460 fax

CIRCLE 1041 ON READER SERVICE CARD



## Slide Imagers

Postscript Imaging from PC/Mac Files  
*Each with ventilation, drawing, and Page layout files*

- 35mm Color Slides (4000 line)
- Canon CLC 500 Fiery Color Lasers
- Ilford Color Overheads and Prints
- Tektronix Thermal Prints and Overheads
- BBS Information Service (404) 874-4804

Just send us your name, address, and a check for \$4.95 for Priority Federal Express® service back to you the following morning. We make imaging easy. CALL TODAY!

**BEST PRODUCTS, TECHNICAL SUPPORT, & PRICES AVAILABLE**

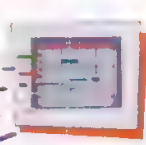
**(800) 232-5411 or (404) 874-6740** 22 Seventh St. N.E. Atlanta, GA 30308

CIRCLE 1038 ON READER SERVICE CARD

## Cakewalk Apprentice™

For IBM PCs

### MIDI STARTER KIT



Put a recording studio in your PC!  
Create, edit and play back your own multi-track songs using any MIDI instrument.  
Also works with Sound Blaster™.

Starter Kit includes:  
Cakewalk Apprentice MIDI sequencer software  
MIDI interface card  
1 pr. 10 ft. MIDI cables  
Load-and-play song files and drum patterns also available.

Full function demo disk for \$10 (works with PC speaker)

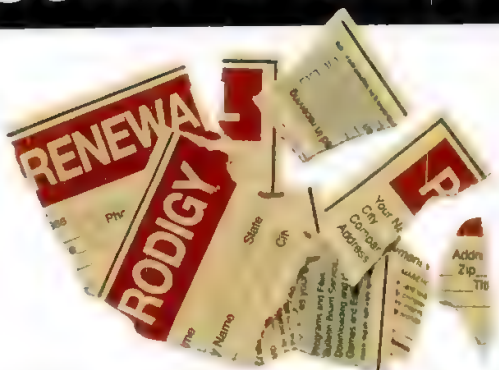
To order or for more information, call  
**800-234-1171 or 617-273-4437.**

**Only \$199.** P.O. Box 760 Watertown, MA 02272

**Twelve Tone SYSTEMS**

CIRCLE 1039 ON READER SERVICE CARD

## SORRY PRODIGY.



As Bill Jamerson from Goose Creek, SC put it:  
"Why did I ever subscribe to Prodigy...??  
Never knew about Exec-PC, that's why..."

FREE DOWNLOADS ON YOUR FIRST CALL  
150,000 PROGRAMS AND FILES — 150,000 MESSAGES  
OVER 250 DEDICATED LINES — PERSONAL ATTENTION  
NEW COST SYSTEM — NO HIDDEN COSTS — \$60 PER YEAR

Well, now Bill knows. And now you know too.

**MODEM (414) 789-4210**

## EXEC-PC

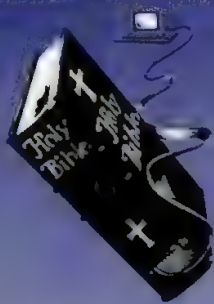
### WORLD'S LARGEST BBS

P.O. Box 57 Elm Grove, WI 53122 • Voice (414) 789-4200

Prodigy is a trademark of Prodigy Services Corporation. Exec-PC is in no way associated with Prodigy Services Corporation or the Prodigy service.



## Bible Study Software



What does the Bible say?  
And Where?

**Verse Search** finds any verse in the Bible instantly, searches for any word or phrase, even for concepts using an integrated Thesaurus. Easily finds the exact verse you need for your study. Print or copy text to your own files. Version 5.0 includes unlimited windows and full mouse support.

Think of us as a bookstore! Our shelf includes a dozen software tools designed for your area of interest in the Bible. To celebrate our 10th anniversary as the leading Bible software company, we offer a new **Bible Dictionary** product. Our memory resident **Verse Typist** transfers verses directly to your word processor. Call for a free brochure!

800-423-1228 512-251-7541

### Bible Research Systems

2013 Wells Branch Parkway #304  
Austin, Texas 78728

CIRCLE 1042 ON READER SERVICE CARD

Make your Bible Study Fast, Easy and FUN!

## HyperBible™ for Windows™

- The popular **Thompson Chain-Reference®** Bible comes alive with:
- Over 100,000 topical notes • Outline studies • Atlas • Placemarks
  - Character studies • Archaeology info • "Hypertext" interface
  - Easy Word Processing interface • Powerful word/concept searches
  - NIV or King James • 30 day money back guarantee!
  - No add-on modules ... one price includes everything! (+ \$5 S&H)

**Order HyperBible today for only \$199!**



"...truly impressed with the 'turbo charged' feeling..."  
Christian Computing 3/91

Call toll free to order now! Visa or M/C!

**1-800-777-1841**

PO Box 49788-Z Col. Spgs., CO 80949

CIRCLE 1043 ON READER SERVICE CARD

**SOFTWARE SECURITY**  
**1(800) 456-2587**

**Stop lost profits with SecuriKey**  
— a unique hardware device  
that prevents unauthorized use  
of computer software.

- IBM, compatible & Macintosh
- Allows unlimited backup copies
- Does not permit duplication
- Available in custom colors & logos
- UNIX/XENIX/Serial Device



150 Wright Brothers  
Drive, Suite 560  
Salt Lake City, Utah  
84116-2847

CIRCLE 1044 ON READER SERVICE CARD

The  
Ultimate  
386/486  
memory  
manager!

**\$99.95**

Order  
Now

1-800  
662-8266



## Memory Commander

The only 900K memory manager! No other memory manager comes close. Expands contiguous available MS-DOS 5.0 memory up to 901K for VGA text applications. Memory management of all your extended RAM memory. Automatically loads TSRs & device drivers high. Quickest & easiest install. Windows 3.0 & MS-DOS 5.0 compatible.



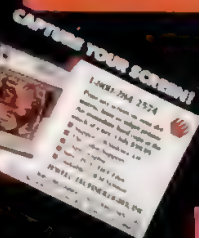
V Communications Incorporated  
4320 Stevens Creek Blvd Suite 275-PC  
San Jose CA 95129  
408.296.4224

"PREMIER gave us 700 responses  
after the first ad!"



"PREMIER gives us  
the ability to run a four-  
color ad for a very  
reasonable price. People  
are responding very  
positively—visual  
recognition is really  
improving our sales!"

Lisa Salmi  
Jewell Technologies



It's here...

**PREMIER**



1-800-825-4237



### KeySkin™ Keyboard Protectors and Dust Covers

From the World's Leader in Computer Protection



Quality - Selection - Service - Fast Delivery

#### CompuCover Inc.

2104 Lewis Turner Blvd.  
Fort Walton Beach, FL 32547

Order Line (800) 874-6391  
Service (904) 862-4448  
Fax (904) 863-2200

CIRCLE 1045 ON READER SERVICE CARD

## LABEL MASTER

### Print Perfect Labels and Forms In-House On Almost Any Printer

- WYSIWYG layout • Money back guarantee
- Supports matrix, laser, thermal printers
- Supports most bar codes and text fonts
- Supports graphics images
- Label Master \$479 • Quick Draw \$259
- Developers library with source \$389

THE COMPUTER CONNECTION

P.O. Box 634 • Eau Claire, WI 54702  
(715) 833-2331 • Fax: (715) 833-1995

(800) 552-2331

NOW  
w/ZIP  
+4



CIRCLE 1046 ON READER SERVICE CARD

### MISCELLANEOUS/ACCESSORIES—BAR CODE

## Announcing a Major New Labeling Program!

### Bear Rock Labeler™

11/25



Create labels easily using the Windows 3.0 graphical environment. Choose from hundreds of popular label formats, or define your own custom labels.

- See your label design on the screen as it will appear when printed. View the entire sheet of labels, or view a single label
- Print labels on almost any printer — dot matrix, laser or any PostScript printer.
- Import graphics to place logos, symbols and pictures on your labels.
- Print information from database automatically on labels. Supports dBASE III, IV, dIF and ASCII import.
- Print serial numbers automatically incremented, with prefixes, suffixes or multiple copies of the same number.
- Many professional desktop publishing features such as "snap-to-guides," rules, mouse control and definable styles.

### Bar Code Printing

- ✓ Includes automatic printing of postal bar codes. PostNET and FIM bar codes are used to qualify for reduced postage rates.
- ✓ Precise control over bar code elements provides sophisticated fine tuning to compensate for ink spread.
- ✓ Optional module (purchased separately) adds printing of many popular bar code types — Code 39, UPC-A, UPC-E, EAN-8, EAN-13, ISBN, 2+5 Supplements, Code 128, Codabar, Interleaved 2 of 5.

1-800-BEAROCK

Save  
\$45!

Send in the title page from your current PC labeling program to receive the discount!

**Bear Rock**  
TECHNOLOGIES

6069 Enterprise Drive • Diamond Springs, CA 95619-9394  
1-800-BEAROCK (1-800-232-7625) • Fax 916-622-4775

CIRCLE 1047 ON READER SERVICE CARD

## WINDOWS OF OPPORTUNITY!

**N**ow you can target the fastest-growing segment of the computer market—the Windows market—with an affordable color ad in the Premier Section of PC Magazine. Not only the biggest computer publication of all time, but the most regularly read publication by PC buyers. Now, PC Magazine Marketplace's Premier—the dazzling color showcase for leading-edge PC products and services—rolls out an exclusive set of display pages only for Windows advertisers.

Place your Windows ad in Premier and open up new opportunities with PC Magazine's 800,000+ PC brand specifiers—by far the lion's share of buyers for the record-breaking 5 million copies of Windows sold in just 18 months.

PC Magazine Premier Windows: the power of four-color advertising in three crisp, attractive ad sizes, just like the rest of Premier. Designed to beautifully showcase your Windows product or service. PC Magazine readers don't go "window-shopping". They come to buy. Be there when they do.

**PC MAGAZINE PREMIER WINDOWS.**

**Call today to reserve your space! 800-825-4237**



# PC CLASSIFIED

## HARDWARE/ADD-IN-BOARDS

## COMPUTER SYSTEMS

| MEMORY UPGRADES                                                                                                                                                   |                                                                                                                                                             | ROBOFAX SHOPPING MALL<br>Open 24 hours<br>Call 800-424-3299<br>Have your fax # ready. Follow voice instructions. |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|
| COMPUTERS                                                                                                                                                         | FAX MODEMS                                                                                                                                                  |                                                                                                                  |
| APPLE, AST, AT&T, COMPAQ, DATAGENERAL, DEC, EPSON, EVEREX, IBM, HEWLETT PACKARD, NEC, PANASONIC, SILICON GRAPHICS, SHARP, SUN, TEXAS INSTRUMENTS, TOSHIBA, ZENITH | COMPAQ MAXFAX9624LT-C 9600bps/2400bps/Group III<br>IBM & Compatible MAXFAX9624 9600bps/2400bps/Group III<br>MAXLITE/PC (Portable) 9600bps/2400bps/Group III |                                                                                                                  |
| NOTEBOOK MEMORY                                                                                                                                                   | TOSHIBA MAXFAX9624LT-T 9600bps/2400bps/Group III                                                                                                            |                                                                                                                  |
| SIMMS SIPS                                                                                                                                                        | PRINTER MEMORY                                                                                                                                              |                                                                                                                  |
| 1MB x 8, 4MB x 8, 70ns & 80ns<br>1MB x 9, 4MB x 9, 70ns & 80ns                                                                                                    | Apple, Canon, Epson, HP, IBM, Okidata, Panasonic...                                                                                                         |                                                                                                                  |

**ADD-ON AMERICA**  
A DIVISION OF BORM CORPORATION

**Toll Free 800-292-7771**  
433 N. Mathilda Avenue, Sunnyvale, CA 94086  
TEL (408) 746-1590 FAX (408) 746-1593

## ROMDISK™



**High Performance  
Multimegabyte Disk Emulators**

**NEW MODELS / LOWER PRICES**

- Floppy Drive and multimegabyte emulators for ISA bus computers
- 180K to 14 MB capacities
- EPROM, Flash or SRAM technologies
- Autobooting, Single or Dual disk emulation under PC or MS DOS
- List prices from \$195

**CURTIS, INC.**  
2637 Mo. Fairview Ave. • St. Paul, MN 55113  
612/631-9512 FAX 612/631-9508  
PC DOS is a trademark of IBM.  
MS DOS is a trademark of Microsoft

CIRCLE 601 ON READER SERVICE CARD

## Why Pay More For Memory?

MEMORY UPGRADES for Laptops, Notebooks, Desktop computers, and Laser Printers at the **LOWEST PRICES!**

Save BIG on memory for Apple • AST • ALR • AT&T • Brother Canon • Compaq • Epson • HP Laser & Vectra IBM • Kyocera • NEC • OKI • Packard Bell • QMS • Samsung Sanyo • Sun • TBC • TI • Toshiba Zenith • SIMMS • SIPs & Drums

All products come with a full five year warranty. Great Customer service, quality products, prompt delivery, and the best price are just a toll free phone call away.

**800-ANA-SIMM or 800-984-5683**  
or in Canada 800-231-SIMM Call Now!  
**ANACAPA MICRO PRODUCTS, INC.**  
CIRCLE 603 ON READER SERVICE CARD

Classified  
Advertising Information  
(800) 825-4237

## COMPUTER SYSTEMS

| Design House Offers Low Price & High Quality Motherboard & System Products                                                                                                                                                                                                                                                                 |  | We offer 30 Days Money Back & 1 Year Warranty, Toll Free Technical Support                                                                                                                                                                             |  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| <b>Motherboards for System Upgrade</b><br>486/33MHz, 256KB Cache \$950<br>486/25MHz, 64KB Cache \$690<br>386/40MHz, 64KB Cache \$450<br>386/33MHz, 64KB Cache \$420<br>386/25MHz, OPTI Chipset \$350<br>386SX/20MHz, 32KB Cache \$290<br>386SX/20MHz, ETEQ Chipset \$210<br>286/16MHz Headland Chipset \$100<br>286/12MHz C&T Chipset \$85 |  | <b>CALL 1-800-448-2031</b> P.O., C.O.D. VISA & M/C Accepted<br><b>FLASH TECHNOLOGY INC.</b><br>55 W. Hoover Ave. #9<br>Mesa, AZ 85210 Fax (602) 832-0881                                                                                               |  |
| <b>Systems</b><br>286/12MHz: \$660<br>286/16MHz: \$680<br>1MB Memory<br>PS/2 AT Case/200W<br>1.2MB and 1.44MB Floppy<br>40MB IDE H.D./Controller<br>Mono Graphics Printer<br>Card, 14" Mono Monitor<br>101 Enhanced Keyboard                                                                                                               |  | 80386/25MHz: \$1549<br>80385/40MHz, 64K Cache: \$1899<br>486/33MHz, 256K Cache: \$2079<br>4MB Memory<br>Mid Tower Case/230W<br>1.2MB and 1.44MB Floppy<br>125MB H.D./Controller<br>25/1P & Game Card<br>Super VGA Monitor/1MB<br>101 Enhanced Keyboard |  |

CIRCLE 602 ON READER SERVICE CARD

Calling about an ad? Say you saw it in  
**PC Magazine Classified**

## 486-33 MHz CACHE

Since 1985, MSE has been dedicated to bringing you high-quality American designed, engineered and built computer systems for a wide range of applications. NOW, for our 7th year anniversary special, we are proud to introduce our fastest and most powerful machine, the 80486-25MHz or 33MHz.

### MicroCache 386-33MHz \$1095

- 80386-33MHz CPU
- 385-33MHz CACHE Controller
- 4MB RAM, expands to 32MB
- 125MB Fast Dr. (15ms)
- 1.2MB Floppy Dr.
- 2 Serial/Parallel
- Enhanced Keyboard
- MM Cache
- 40MHz Add \$50

### MicroCache 486-33MHz

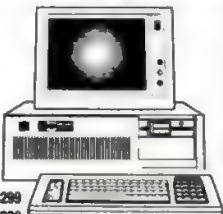
- 80486-33CPU 4MB RAM
- 1.2MB Floppy Dr
- 210MB Fast Dr. (15ms)
- 64K Cache
- Enhanced Keyboard
- 150 MHz Landmark

\$1595

### MicroCache 486 EISA-33MHz

- Intel Chip Set, 4MB RAM
- 1.2MB Floppy Dr
- 340MB Hard Disk Dr. (13ms)
- 128K Cache, expandable to 256K
- Enhanced Keyboard
- 32 bit EISA slot x 8

\$2595



### Motherboard Special

- 386SX-16MHz W/1MB RAM \$299
- 386SX-25MHz W/2MB RAM \$399
- 386-33MHz W/64K Cache/4MB RAM \$599
- 486-33MHz W/64K Cache/4MB RAM \$849
- 486-33MHz W/64K Cache/4MB RAM \$899
- 486 EISA-33MHz W/128K Cache/4MB RAM \$1499

### Expansion Options

- Nanaco 9080 i Monitor 16" \$1049
- ATI Graphics Ultra \$499
- Sony 1304 HG Monitor 14" \$579
- Novell NE 1000 KH \$129
- SVGA (1024 x 768) Monitor 14" \$299
- Tseng Labs SVGA Card 1MB \$99
- Orchid Pro Designer II 1MB \$199
- NEC/Seiko/Hitachi 20" Monitor \$899
- Orchid Fahrenheit 1280" 1MB V-RAM \$299

### SALES HOURS:

Monday - Friday  
9:00 AM - 5:30 PM  
Saturday  
10:00 AM - 3:00 PM  
PST

## MS ENGINEERING, INC.

10601 S. De Anza Blvd., Suite 214  
Cupertino, CA 95014  
(408) 257-4249 FAX: (408) 257-4398

486, 386 and 516 are trademarks of Intel Corp.

CIRCLE 604 ON READER SERVICE CARD

## SAVE SAVE SAVE SAVE SAVE SAVE LAPTOP SPECIALS AND LOW, LOW PRICING

LATEST LAPTOP & NOTEBOOK MODELS  
TOSHIBA • EVEREX • ZENITH • ALR  
BONDWELL • SHARP • TI • SANYO  
AST • ALTIMA • AT&T • SAMSUNG  
PACKARD BELL • PANASONIC  
Call For Availability Of Other Models

**Computer Options UNLIMITED**  
12 Maiden Lane, Bound Brook, NJ 08805  
OPEN MON-FRI 9AM-5PM SAT 9AM-5PM EST  
**TO ORDER: 1-800-424-7678**  
Need Help? 908-469-7678  
Buy With Confidence From The Laptop Specialists

SAVE SAVE SAVE SAVE SAVE SAVE  
CIRCLE 605 ON READER SERVICE CARD

|                                        |                                        |                                 |
|----------------------------------------|----------------------------------------|---------------------------------|
| AST Premium<br>Exact 286SX<br>\$1197   | Toshiba<br>2000 SX E-40<br>\$ 2797     | Leading Edge<br>NB 51597        |
| Compaq<br>386SX-30<br>\$3547           | Pointpoint<br>HP LX 96<br>Atari Poquet | Texas<br>Instruments<br>3000-20 |
| Not! Not!<br>IBM<br>Notebook<br>\$3277 | Zenith<br>Mastersport<br>SL CALL!      | Everex<br>Tempo<br>\$1947       |

**LAPTOP CITY**  
1-800-75 LAPTOP (755-2786)  
DEALER INQUIRIES INVITED  
**305-448-6777**  
FAX ORDER 305-448-1240  
206 Aragon Ave. Coral Gables, FL 33134  
C.O.D. & Credit Cards accepted  
Now Open in the Heart of Miami 310 SE 1st St  
CIRCLE 607 ON READER SERVICE CARD

| Model       | Processor | Cache | RAM | Hard Drive | Monitor | Keyboard | Price  |
|-------------|-----------|-------|-----|------------|---------|----------|--------|
| 486/33MHz   | 80486     | 64K   | 4MB | 120MB      | 15"     | 101      | \$1599 |
| 486/25MHz   | 80486     | 64K   | 4MB | 120MB      | 15"     | 101      | \$1299 |
| 386/40MHz   | 80386     | 64K   | 4MB | 120MB      | 15"     | 101      | \$999  |
| 386/33MHz   | 80386     | 64K   | 4MB | 120MB      | 15"     | 101      | \$899  |
| 386/25MHz   | 80386     | 64K   | 4MB | 120MB      | 15"     | 101      | \$799  |
| 386SX/20MHz | 80386     | 32K   | 4MB | 120MB      | 15"     | 101      | \$699  |
| 286/16MHz   | 80286     | 32K   | 4MB | 120MB      | 15"     | 101      | \$599  |
| 286/12MHz   | 80286     | 32K   | 4MB | 120MB      | 15"     | 101      | \$499  |

**DMC**  
1234 South St.  
Long Beach, CA  
90805  
Tel: (213) 422-4444  
Fax: (213) 422-7676  
& 422-6643  
CIRCLE 606 ON READER SERVICE CARD

**IBM PS/2's**  
Up to 43% off! IBM Retail Cost

| Model    | Processor | Cache | RAM | Hard Drive | Monitor | Keyboard | Price |
|----------|-----------|-------|-----|------------|---------|----------|-------|
| MODEL 30 | 80286     | 32K   | 1MB | 120MB      | 15"     | 101      | \$799 |
| MODEL 30 | 80286     | 32K   | 1MB | 120MB      | 15"     | 101      | \$799 |
| MODEL 30 | 80286     | 32K   | 1MB | 120MB      | 15"     | 101      | \$799 |
| MODEL 30 | 80286     | 32K   | 1MB | 120MB      | 15"     | 101      | \$799 |
| MODEL 30 | 80286     | 32K   | 1MB | 120MB      | 15"     | 101      | \$799 |
| MODEL 30 | 80286     | 32K   | 1MB | 120MB      | 15"     | 101      | \$799 |
| MODEL 30 | 80286     | 32K   | 1MB | 120MB      | 15"     | 101      | \$799 |
| MODEL 30 | 80286     | 32K   | 1MB | 120MB      | 15"     | 101      | \$799 |

We also carry the Full IBM, COMPAQ, and H.P. Lines. Call For Latest Pricing

**AMERICAN MICRO COMPUTER CENTER**  
6073 NW 16th Street - Unit C-25  
MIAMI, FL 33015  
**PH: (305) 825-5565**  
**FAX: (305) 825-7774**  
CIRCLE 608 ON READER SERVICE CARD



## COMPUTER SYSTEMS

### AMI 386/486 ISA & EISA CACHE MOTHERBOARDS

6/3/91 PC WEEK pg. 113 proved AMI is the BEST! We are the largest AMI reseller! Best price guaranteed!

PC WEEK Rated Cxrix #1 80387-25 \$179, 80387-33 \$199

Relisys 9514 Super VGA 14" Monitor 1024 x 768 28 W/Orchid ProDesigner II Bundle Only \$429 While they last!

Maxtor, Microscience & Micropolis Drive Bundles  
120 MB IDE Adapter \$399 / 340 MB ESDI W/Ultrastor 12F \$1199

**PC PROS**

708/810-1010 FAX 9490  
8205 S. Cass Ave., Darien, IL 60559

CIRCLE 609 ON READER SERVICE CARD

## DISKETTES

### FORMATTED DISKETTES BASF, VERBATIM, SONY

| W/TH   | QTY 250     | W/TH   |
|--------|-------------|--------|
| FORMAT | MIX & MATCH | FORMAT |
| \$1.44 | 5.25" DS DD | \$1.39 |
| \$1.66 | 5.25" DS HD | \$1.66 |
| \$1.63 | 5.25" DS DD | \$1.53 |
| \$1.09 | 5.25" DS HD | \$1.00 |

- FREE FORMATTING First Order
- TYVEC SLEEVES & Labels included
- COLORED MEDIA Please add \$0.50
- PRIVATE LABELING Available
- SAME DAY Shipping
- MONEY BACK GUARANTEE

**800-255-3142**

Diversified Systems Group, Inc.  
PO Box 1114, Issaquah WA 98027

CIRCLE 612 ON READER SERVICE CARD

### BEST PRICES IN THE WORLD DISKETTES W/LABELS ATTACHED

**19¢ ea.** 5 1/4" DS/DD 360K

with sleeves & tabs / in lots of 100

**29¢ ea.** 5 1/4" DS/HD 1.2 MB

with sleeves & tabs / in lots of 100

**29¢ ea.** 3 1/2" DS/DD 720K

with labels attached / in lots of 100

**49¢ ea.** 3 1/2" DS/HD 1.44 MB

with labels attached / in lots of 100

Delmonico's Direct To You!  
6505 Cicada Circle, Minneapolis, MN 55419  
1-800-289-6561

CIRCLE 613 ON READER SERVICE CARD

## DISKETTES

**maxell**

### DISKETTES

3.5" Double Side.... 7.19

3.5" High Density.. 13.69

5.25" Double Side.. 4.99

5.25" High Density. 8.89

8MM & 4MM Data Tapes

Data Cartridges

Optical Disks

CALL FOR MAXELL ITEMS NOT SHOWN

**SONY**

3.5" Double Side  
**7.19**

3.5" High Density  
**13.69**

**BULK (NO-LOGO)**

3.5" DS - .49

3.5" HD - .95

8MM & 4MM Data Tapes

**3M**

### DISKETTES

3.5" Double Side..... 7.19

3.5" High Density..... 13.89

3.5" HD IBM Format. 14.69

5.25" Double Side..... 5.19

5.25" High Density..... 8.89

5.25" HD IBM Format 9.59

### DATA CARTRIDGES

DC 2000.. 15.00 DC 600A.. 21.10

DC 2120.. 19.35 DC 6150.. 21.95

AUTHORIZED DISTRIBUTOR DATA STORAGE PRODUCTS

**Verbatim**

### DISKETTES

3.5 Double Side..... 7.35

3.5 DS IBM Format..... 7.70

3.5 High Density..... 13.99

3.5 HD IBM Format... 14.69

5.25 Double Side..... 5.09

5.25 DS Datalife Plus. 5.49

5.25 HD IBM Format.. 8.89

5.25 HD Datalife Plus. 9.10

Call for other Verbatim products

## DISKETTE CONNECTION

### EAST

1-800-451-1849

### SOUTHEAST

1-800-940-4600

### MIDWEST

1-800-654-4058

### WEST - HI & AK

1-800-621-6221

Min. Order \$20.00 - NO SURCHARGE on VISA / MC - COD orders add \$3.75

Shipping charges by items & delivery required - Prices subject to change without notice

FAX Order Line (405) 495-4598

CIRCLE 610 ON READER SERVICE CARD

**BASF**

**SONY**

**DYSAN**

|                    |     |                                |         |
|--------------------|-----|--------------------------------|---------|
| 5 1/4" DS/DD ..... | 35¢ | QD 300XLP 1/4" Tape Cart. .... | \$16.00 |
| Formatted .....    | 39¢ | QD 600A .....                  | \$17.00 |
| 5 1/4" DS/HD ..... | 46¢ | QD 6150 .....                  | \$18.10 |
| Formatted .....    | 73¢ | QD 6250 .....                  | \$22.10 |
|                    |     | QD 6525 .....                  | \$25.90 |
|                    |     | QD 2040 .....                  | \$12.90 |
|                    |     | QD 2080 .....                  | \$14.40 |
|                    |     | QD 2120 .....                  | \$17.82 |

|                    |        |
|--------------------|--------|
| 3 1/2" DS/DD ..... | 43¢    |
| Formatted .....    | 62¢    |
| 3 1/2" DS/HD ..... | 71¢    |
| Formatted .....    | \$1.03 |

**MEGAsoft**

**(800) 222-0490**

FAX (908) 462-5664

PO Box 6609 Freehold, NJ 07728

Unlabeled Bulk \$3 Handling Fee/Order + Freight. Price/disk in lots of 300 Mix & Match any format/size Tape price in bulk packs of 10.

CIRCLE 611 ON READER SERVICE CARD

### BUY A BETTER BULK DISKETTE

#### NAME BRAND BULK

VERBATIM 5.25 DS/DD 100 QTY. .28¢  
5.25 HD .52¢

SONY 3.5 DS/DD .50¢  
3.5 HD \$1.09

GENERIC 5.25 DS/DD 100 QTY. .24¢  
5.25 HD .38¢

100% GUARANTEED 3.5 DS/DD .39¢  
3.5 HD .79¢

**800-356-2553**

**media source**

FAX (404) 952-1432

CIRCLE 614 ON READER SERVICE CARD

### PC Magazine Classified

is #1 in classified ad lineage in IBM-Standard computer publishing.  
Join the winning team and place your ad.

Call (212) 503-5115 or (800) 825-4237

Classified Advertising  
Information  
(800) 825-4237



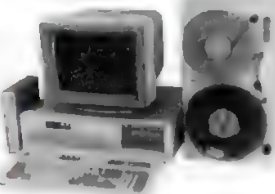




# PC MAGAZINE CLASSIFIED

## TAPE DRIVE SUBSYSTEMS

### 9-Track Tape Subsystem



Now you can exchange data files between your IBM PC/XT/AT and any mainframe or mini-computer using IBM compatible 1600 or 6250 BPI 9-Track tape. Unit can also be used for disk backup. Transfer rate is up to 4 megabytes per minute on PCs and compatibles. Subsystems include 7" or 10 1/2" streaming tape drive, tape coupler card, cables and software.

**QUALSTAR**

9621 Irondale Avenue  
Chatsworth CA 91311  
Telephone (818) 882-5822

CIRCLE 621 ON READER SERVICE CARD

### SAVE ON 9 TRACK TAPE SYSTEM FOR IBM PC/XT/AT 286/386/486



- Mainframe to PC Data Transfer
- High Speed Backup
- All Software, Complete System
- Service and Support, Easy Installation

call (919) 763-8400 or write to:  
**CONTECH Computer Corp.**  
P.O. Box 7398 Wilmington, NC 28408

**CONTECH**

CIRCLE 622 ON READER SERVICE CARD

### Did you know...

83% of PC Magazine's subscribers have purchased or authorized the purchase of PC products from direct marketers in the last 12 months.

## SOFTWARE/ACCOUNTING

### MIP Fund Accounting System

Simply the best software for non-profit & governmental organizations since 1982.

Flexible Chart of Accounts • Automatic Offset & Interfund Balancing • Automatic Cost Allocations • Monthly Budgeting & Forecasting • Check, P.O., & A/R Bill Printing • Multiple Funds • Multiple Overlapping Fiscal Years • User Defined Reports • IBM PC/XT/AT Compatible • Single User or Network • User Installable

Modules: General Ledger, Budget Reporting, Accounts Payable, Encumbrances, Accounts Receivable, Database Interface, Payroll, Fixed Assets

1-800-647-3863

505 East Huntland Drive, Suite 340, Austin, TX 78752

### What do more than 1400 Government and Nonprofit Organizations Know?

#### When You Need Fund Accounting Software... You Need American Fundware.

American Fundware provides powerful software solutions - written specifically for the government and nonprofit sectors - that solve your fund accounting needs. Easy to Learn. Easy to Use. Easy to Produce Results.

FOR MORE INFORMATION CALL  
AMERICAN FUNDWARE TODAY

1-800-551-4458 or Fax: 1-303-879-6850

P.O. Box 773028, Steamboat Springs, CO 80477  
CIRCLE 623 ON READER SERVICE CARD

### dBASE ACCOUNTING TOOLS

- \*General Ledger
  - \*Accts Payable
  - \*Invoice & A/R
  - \*Sales Analysis
  - \*Service Billing
  - \*Order Entry
  - \*Job Costing
  - \*Job Estimating
  - \*Purch Ord/Inventory
  - \*Payroll
  - \*Bill of Materials
  - \*Lazr-Forms
- \$99 ea + s/h w/dBASE 3+ or 4 Source Code  
DATAMAR SYSTEMS  
8586 Miramar Place  
San Diego, CA 92121  
(619) 452-0044 MC, Visa, AX, CH, COD

## COMMUNICATIONS/ NETWORKING

### MULTI-LINE PC-DOS BBS

The Bread Board System (TBBS). Secure reliable, full-featured commercial information system for IBM and compatibles. Menu editor allows customization by nonprogrammers. Kermit, X, Y & Z-Modem. High performance allows up to 64 simultaneous callers. Up to 38,400bps dBASE module available. eSoft, Inc.  
15200 E Girard Ave #2550  
Aurora, CO 80014  
(303) 699-6565

### ONE MAGAZINE DELIVERS THE BIGGEST MARKET OF PC BUYERS: PC MAGAZINE

**800,000+**

## DATA ENTRY

Replace dedicated data input systems.  
Front-end mainframe applications

### KeyEntry III

- LAN or stand-alone environments
- ScreenPainter and MenuManager included
- Batch Control System and Reformat utility
- Spanish, German, and French versions
- Outstanding customer support
- Thousands of users worldwide
- OS/2 version

800-533-6879



SOUTHERN COMPUTER SYSTEMS, INC.  
(205) 251-2905 • FAX (205) 422-4851  
In U.K. SCS Europe, Ltd. 0753 36550 FAX 0753 36765

FREE DEMO DISK  
AVAILABLE TO  
QUALIFIED COMPANIES

### Front-End to Host Applications

- End-user data entry
- Replaces key-to-disk systems
- Menu driven edit selection
- Easy form design
- International distributors
- Toll free support hotline

**DATALEX 800-962-8888**  
CIRCLE 624 ON READER SERVICE CARD

## DATA ENTRY

### DATA ENTRY

Why have over 85% of the largest companies in the U.S. selected the RODE/PC Data Entry System?

The answer will be obvious when you call for information and a free demonstration today.  
**DPX (415) 323-8195**



DPX • 490 California Avenue  
Palo Alto, CA 94306

CIRCLE 626 ON READER SERVICE CARD

### DATA ENTRY SOFTWARE

HEADS-DOWN data entry and TWO-PASS verification. Fast and powerful, of course, but more importantly, extremely easy to use. Paint the screen formatting in minutes. On-line help text, edit language, batch control.

PC from \$395  
Also for LAN's:  
IBM AS/400™  
IBM S/36

**FREE Trial**

206/776-6443  
800/356-0203



COMPUTER KEYES  
21929 Mokah Rd  
Woodway, WA 98020

## ENGINEERING

### COMPUTERIZE YOUR HOME!



George Jetson watch out! With Dynasty software, your PC controls lights, appliances, security, telephone answering, infrared audio/video, voice, HVAC, analog/digital input/output, X-10 (BSR) and more! 52 Page Catalog, over 700 products! Home Automation Laboratories (404) 318-4000, FAX 404-318-2833  
5500 Highlands Pkwy, Suite 450, Atlanta, GA 30082



**FREE CATALOG 1-800-HOME-LAB**

CIRCLE 625 ON READER SERVICE CARD

### SIMULATION

GPSS/PC is a full-power version of GPSS, the most popular mainframe simulation language. Specifically designed for interactive use on today's high-speed microprocessors, it is loaded with features such as interactive graphics and animation. Using GPSS/PC, you can predict the behavior of complicated real world systems. MINUTEMAN SOFTWARE  
P.O. Box 171/B  
Stow, MA 01775  
800-223-1430/508-897 5662 Ext 316



## ENTERTAINMENT/GAMES

## FONTS

## GRAPHICS



## SeXXy Software

Must State  
Age Over 21

**SeXXy Disk #1** - An unbelievable visual erotic encounter - MUST SEE!  
**SeXXy Disk #2** - NEW! 3 Erotic encounter games for friends and lovers guaranteed to shed both clothes and inhibitions.  
**SeXXy Disk #3** - An anatomical arcade game with unusual ammunition.  
**SeXXy Disk #4** - 2 more incredible visual erotic encounters - impress your friends.  
**SeXXy Disk #5** - Create your own erotic fantasies about friends and lovers.  
**SeXXy Disk #6** - NEW! View print or edit ten sizzling pictures including celebrities.  
**\$7 each, any 3 for \$17, or all 6 for \$32.** for IBM & compat. CGA, EGA or VGA graphics req'd.

**SeXXcapades** - The first adult game with TRUE SOUND and 80 sizzling 256 color VGA scenes.  
• Sexual preference and foreplay options. Play with 2-8 close friends - Over 5MB of pure art! fun!  
• Fulfill your sexual desires with new experiences - Find out how your partner would really like to make love.  
**\$79** - Special offer **\$69** with purchase of any CC disk above. **OURS EXCLUSIVELY!**  
ADD \$3 S/H + 3.5% OR FOREIGN ORDERS ADD \$2 PER DISK. IN PA ADD TAX.  
**VISA/MC Orders only 800-243-1515 Ext. 600CO**  
**24 HRS./7 DAYS** • Or check MO to: SeXXy Software, 2880 Bergey Rd. Dept 600CO Hatfield, PA 19440

CIRCLE 627 ON READER SERVICE CARD

## XXX-RATED CD-ROM

Must state age 21  
Other Products Available  
+ 70 VGA movies  
+ Over 600 VGA GIF images - 640x480 & up  
+ Completely menu-driven; Easy to use  
+ Setup & compressed for use on BBS  
+ DOS & Windows utilities included  
+ No hard drive installation required

Send check/money order to  
Starware Publishing Corp  
P.O. Box 4188, Dept. 69  
Deerfield Beach, FL 33442  
Add \$3 S/H  
Add \$3 Foreign  
FL add 6% sales tax  
**800-354-5353**  
24 HOURS - 7 DAYS  
US & Canada Orders  
For more information,  
Credit Card FAX Orders  
& Foreign Orders call  
Voice 305 - 426 - 4552  
FAX 305 - 426 - 9801

CIRCLE 628 ON READER SERVICE CARD

## Where Adults Come To Play! ODYSSEY BBS

■ Local Numbers Covering 450 US Cities  
■ CB-Style Group and Private Chat  
■ 1000's Of Shareware Programs  
■ Giant Message Forums  
■ Matchmaker Dating Database  
■ Interactive Multiplayer Games  
■ National Classified Ads  
**FOR FREE DEMO AND LOCAL NUMBER CALL**  
**818-358-6968**  
BY MODEM, MUST BE OVER 18 3/12/2400, 9/9/1

CIRCLE 629 ON READER SERVICE CARD

## FINANCIAL

## FLOW CHART

## Investment Charting

**PC METASTOCK**  
PROFESSIONAL  
\$349  
Demo Disk - \$5

Version 2.0 has 100+ new enhancements! Perform sophisticated technical analysis on stocks, bonds, futures, mutual funds, etc. Features multiple windows 45+ pre-programmed indicators, powerful formula builder, profit tester, unattended operation plus much more! Compatible with 20 data services. For complete literature, call toll-free

**1-800-882-3040**

EQUIS International, Inc.  
Box 26743 S.L.C., UT 84126 (801) 974-5115

CIRCLE 630 ON READER SERVICE CARD

## RFFlow

Professional Flowcharting  
For Microsoft Windows

SYSTEM DESIGN  
DATA FLOW  
STRUCTURE CHART  
ORGANIZATION CHART  
PARTIAL FLOW

Create professional, fine quality charts quickly and easily. Call for free trial disk:  
(303) 663-5767 FAX (303) 663-4899

**RFF ELECTRONICS**  
\$129.95

CIRCLE 631 ON READER SERVICE CARD

## Your Font Source

## Software Developers!

Do you need fonts to bundle with your product?

We offer:  
more than 400 styles  
Reasonable licensing fees  
Minimal paperwork  
both bitmap & scalable formats

Call or FAX us today for your free  
**OEM FONT LICENSING KIT**

## DIGI-FONTS

528 Commons Dr. Golden, CO 80401  
303/526-9435 303/526-9502 FAX

CIRCLE 632 ON READER SERVICE CARD

## FOREIGN LANGUAGES

## ¡HOLA! CIAO!

## IBM TUTORIALS FOR LEARNING LANGUAGES!

## VOCABULARY TUTOR

• TENSE TUTOR  
• PRONUNCIATION TUTOR

Most Products Feature  
Extensive Digitized Sound!

CALL TOLL-FREE TODAY  
FOR OUR CATALOG!  
**1-800-726-5087**

THE HYPERGLOT SOFTWARE  
COMPANY P.O. BOX 10746,  
KNOXVILLE, TN 37939-0746

CIRCLE 633 ON READER SERVICE CARD

## Diplomat Software Series

Alphabets Of The World For Your PC

Series of 36 alphabets providing both English and foreign characters for screen, keyboard and printer support while using existing software. WordPerfect, Word, Windows, Quattro Pro, Ventura Publisher, Works, dBase, more.

Starter Package \$125  
Ventura Support \$95  
Windows V3.0 \$125  
PerfectWord Support \$95  
LaserTwin \$75  
(LaserTwin is sold only with our choice of Starter pkg or Support)

Starter pkg and Support add per language \$6.50/m per pkg. VISA, MC, check, C.O.D. (US only) add \$5. CA residents add 6.75% tax.

**Diplomat Software**  
3700 Campus Drive, Suite 202, Newport Beach, CA 92660  
Phone (714) 474-8968 Fax (714) 250-3117

CIRCLE 634 ON READER SERVICE CARD

## GRAPHICS

## CoPlot

Scientific Graphics Software

Publication-quality results. Just \$159.  
John Dvorak called it  
"Genuinely Interesting Software"

CoHort Software (510) 524-9878  
P.O. Box 1149, Berkeley, CA 94701  
(This ad was created with CoPlot.)

CIRCLE 635 ON READER SERVICE CARD

## Computer Images



Use toll-free 800 # to sign up with credit card. Once verified use same 800 # to download files.

## 1-800-GO-MODEM

Or use direct dial 64 Line BBS at  
(503) 697-5100 8/N1

## SuperVGA 1024x768x256

ASTRONOMY • HUGE ADULT AREA  
SCENIC • GRASP • ANIMATOR • 3D  
STUDIO MOVIES • SOUND • GAMES  
UTILITIES • IMAGE CONVERTERS

Event Horizons Commercial BBS, thousands of images and movies. Must be 21 to download from adult areas. Quality Color SuperVGA/VGA /EGA. 1200/ 2400 bps \$10/hr., 9600 bps \$40/hr., 800# \$6/hr. extra. Also Professional Image Scanning from prints or slides to disk.

No Modem? Order our Mail Image Library with samples \$9. Worldwide shipment. Info voice line 503-697-7700. All credit cards accepted. Same day shipment.

## Event Horizons

311 Ave. B, Ste. 209  
Lake Oswego, OR 97034  
Voice 503-697-7700, BBS 800-466-6336, or BBS 503-697-5100  
CIRCLE 636 ON READER SERVICE CARD

Classified Advertising  
Information  
**(800) 825-4237**



## MAILING PROGRAMS

## PUBLIC DOMAIN/SHAREWARE

### LET OUR M.O.M. RUN YOUR MAIL ORDER BUSINESS!

**Mail Order Manager**™ - the complete solution for your mail & phone order business - order entry/review, credit card processing, UPS manifesting, profit analysis, accounting. Clipper compiled / dBase III+ files. Editor's Choice - find out why more people buy M.O.M. than any other management system. Single user system \$1195. Networks from \$2295. Demo \$25 (ref.) Dydacomp Development Corp., Box 641, Dept. PCM, Wayne, NJ 07470  
**CALL 1-800-858-DMOM or 1-201-694-7677**

CIRCLE 637 ON READER SERVICE CARD

### Today's PC Mail System

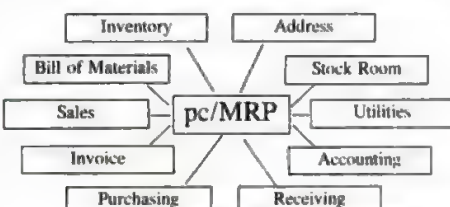
Fast! Accurate! Large volume mailers use PostWare software programs to: standardize & correct addresses; add ZIP, ZIP+4, Car Rt., presort 1/2/3 Class, detect duplicates, print Postnet bar codes, palletize 2/3 Class; and qualify for postal discounts. CASS certified. Reported throughputs over 100,000/hr. Postalsoft, Inc.  
4439 Mormon Coulee Rd  
La Crosse, WI 54601-8231  
608/788-8700 (WI) or 800/831-6245

### The Mail Order Wizard

Complete management system for a catalog, inbound telemarketing, or mail order company. Order processing, inventory mgt, ad forecasting, sales banking, list mgt, modern charge approval, EDC, UPS manifest w/scale. Single and Multi-User systems. Inbound-Outbound Editor's Choice!  
The Haven Corporation  
802 Madison St., Dept. M491  
Evanston, IL 60202  
800/782-6278, 708/869-3434

## MANUFACTURING

### The Complete Business Management Software Package



Compatible With  
Lotus, dBase, Fox,  
Clipper, dBase, and  
Quick Silver

Demo Pkg \$5.35  
Sm Business Pkg \$179  
Lg Business Pkg \$395  
Multi user Pkg \$695  
To order call  
Software Arts  
408-248-6445

CIRCLE 638 ON READER SERVICE CARD

## MUSIC

### Beautiful



ACTUAL OUTPUT (Reduced)

### L.M.P. Laser Music Processor

WYSIWYG desktop music scoring on your IBM PC/XT/AT. Print 300 dpi on HP-LaserJet II, IIP, III, DJ or 240 dpi on Epson/BM printers. VGA/EGA/MCGA/Herc/CGA/AT&T displays. No staff, measure, or note restrictions. 100 pages/song. Create and print smooth-flowing treble, bass and beams. Record and score MIDI files with MPU-401, Sound Blaster, serial, parallel and other interfaces. Mouse, PCX, international character sets, and more!

TEACH Services (800)367-1844  
RT 1, Box 182 Down Rd. Buxton, NY 12918  
800 (516) 398-3362 (Shipping \$5.00 US, NY + 7% TAX)

**\$129.95**

CIRCLE 639 ON READER SERVICE CARD

### MUSIC POWER!

Note Processor (scoring) \$295  
Forte II (sequencing) \$149  
TrackGenie (composing) \$99  
Demo Pack (5 programs) \$19

Unleash the music in your PC!  
With our broad selection of music software, you can compose, record, play, print, even bend your music!

Call 800-535-TONE for orders, information, or free catalog.  
thoughtprocessors • 584 Bergen St. • Brooklyn, NY 11238 • (718) 857-2860

CIRCLE 640 ON READER SERVICE CARD

### SONGWRIT V MUSIC PROCESSOR

Prints professional sheet music, songs, scores with text, chords, dynamics. Compose, edit, record, play, transpose, copy, extract, import, publish - all in standard notation. Symbol editor/librarian. PC, MIDI or SMF entry & playback. Matrix/laser printers. \$99.95 + \$5 s/h. Free sample output.  
SONGWRIT V SOFTWARE  
7 Loudoun Street, S.E., Suite 5A  
Leesburg, VA 22075  
1 (800) 877-8070 (703) 777-7232

To place your ad in

**PC MAGAZINE  
CLASSIFIED**

Call (212) 503-5115  
or (800) 825-4237

### • FREE •

10 ASSORTED PACKAGES  
OF OUR BESTSELLING  
SOFTWARE FOR IBM

1. GAMES
2. EDUCATION
3. WINDOWS
4. BUSINESS
5. RELIGION
6. FONTS
7. CLIP ART
8. UTILITIES
9. DESKTOP PUBLISHING
10. TRICKS AND JOKES

PAY ONLY \$5.00 SHIPPING  
• CREDIT CARDS ONLY •  
EACH PACKAGE CONTAINS  
15/5.25" OR 8/3.5" DISKS

**SMC  
SOFTWARE PUBLISHERS  
619.931.8111  
EXT 511**

CIRCLE 641 ON READER SERVICE CARD

### FREE IBM SOFTWARE CATALOG

24 Pages! ASP Member

SOFTSHOPPE, INC.  
P.O. BOX 3678  
ANN ARBOR, MI 48106  
Tel: (313) 761-7638  
FAX: (313) 761-7638



Toll-Free—24 Hrs.

**1-800-829-BEST**  
CIRCLE 643 ON READER SERVICE CARD



Public  
(software)  
Library

Don't even bother with other shareware vendors - PSL has a bigger, more diverse, and more current collection than anyone else... Service is excellent too.

- Computer Currents

Call for a free newsletter:

800-2424-PSL 713-524-6394

Member - ASP

CIRCLE 644 ON READER SERVICE CARD

## RELIGION

### CHURCH SOFTWARE

Discover for yourself why more churches are choosing PowerChurch Plus.™

Try out the leading membership and accounting package

Call today for your FREE full-working DEMO.

FI SOFTWARE, 6300 Varrel Avenue, Suite H, Woodland Hills, CA 91367  
(800) 488-1800 (818) 888-1800

CIRCLE 642 ON READER SERVICE CARD

### Did you know...

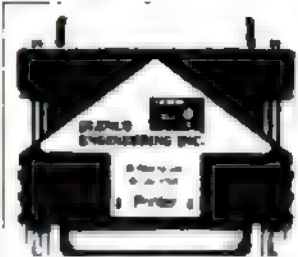
PC Magazine Classified generated a whopping \$200 million in sales revenue for its advertisers, resulting in these expenditures—

- Over \$52 million in applications software
- Over \$52 million in computer systems
- Over \$22 million in supplies
- Over \$12 million in systems
- Over \$61 million in peripherals
- Over \$500,000 in consulting services
- Over \$8.9 million in other computer products and services



## SECURITY

### STOP SOFTWARE PIRACY



**Hardlock**  
Programmable, algorithmic  
response and memory  
option — all in one

Call for information  
on our disk-based systems.

#### Developers Say...

"Since the Hardlock uses an algorithmic response chip, I am assured of the highest level of protection. Also, the optional programmable memory means I can keep custom configurations in Hardlock. I can protect my .EXE or .COM files directly and/or incorporate Glenco's high level language interface routines into my software."

#### Accountants Say...

"Since our software can't be copied, our revenue has steadily increased. The unique programming board allows us to program the Hardlock in seconds. This ensures optimum delivery schedules from Glenco and a lower inventory cost for us. Hardlock's field programmable feature means a single Hardlock can protect more than one product."

#### End Users Say...

"Hardlock allows me to backup my software investment. I just plugged Hardlock into the printer card, connected the printer cable, and forgot about it."



**GLENCO**

**ENGINEERING INC.**

SERVING THE SOFTWARE INDUSTRY SINCE 1984

270 Lexington Drive  
Buffalo Grove  
Illinois 60089-6930  
(708) 808-0300  
FAX 808-0313  
1-800-562-2543

CIRCLE 645 ON READER SERVICE CARD

For a distributor in Europe contact, FAST Electronic GmbH 49 89 539800 20 FAX 49 89 539800 40

#### BIT-LOCK™ SECURITY

Piracy SURVIVAL 8 YEARS proves effectiveness of powerful multilayered security. Rapid decryption algorithm. Device transparent to PARALLEL or SERIAL port. Complimented by low cost KEY-LOCK™ multifunctional COMPU-LOCK™ Countdown, timeout, data encoding, multi-product protection, DOS/UNIX. Access control MICROCOMPUTER APPLICATIONS  
3167 E. Otero Circle  
Littleton, CO 80122  
(303) 770-1917

## TAXES

### AM-TAX

The fast, easy, accurate way to prepare your 1991 tax return.

**Personal-1 Version:** (IBM w/320K)  
Calculates Form 1040 plus 29 other common forms and schedules. All printed forms (incl 1040) approved for filing by IRS.

**Only \$40**

**Personal-2 Version:** (IBM w/320K)  
Calculates Form 1040, 1040A plus 50 other forms and schedules.

**Only \$65**

State programs for AZ, CA, IL, IN, KS, KY, MD, MO, NJ, NY, NC, OH, PA, SC, and VA. Data auto-transferred from federal tax forms. \$30 each.

**Professional Version** with client letters and billing (just \$125), Laser and Elec Filing available.

AM SOFTWARE  
P.O. Box 25010  
Kansas City, MO 64119  
Orders (816) 426-8361  
FAX (816) 741-1517

CIRCLE 646 ON READER SERVICE CARD



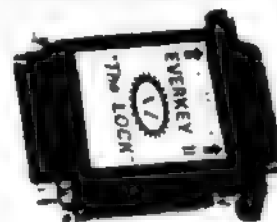
**SOFTWARE  
OR  
HARDWARE  
GUARDING  
YOUR  
\$\$\$PROFIT\$\$\$**

Since 1986, thousands of companies worldwide have chosen Az-Tech Software as partners in their fight against Software Pirates. Why? Because Az-Tech has offered them

**EVERLOCK SOFTWARE COPY PROTECTION**

**EVERTRAK SOFTWARE SECURITY  
EVERKEY II "The LOCK"  
HARDWARE SECURITY**

These SECURITY SYSTEMS offer  
REMOTE RESET CONTROL  
SERIALIZATION  
DATE & EXECUTE LIMITS  
COMPRESSION  
ENCRYPTION  
and much, much more



These systems are easy to use and most important, they work! No others can provide the Compatibility, Flexibility, Ease of Operation and Degree of Protection that You receive with Az-Tech products

Call Today for a FREE Demo  
**800-227-0644**



Az-Tech Software, Inc.  
Security Products That Work  
201 East Franklin, Suite 11  
Richmond, MO 64085

(816) 776-2700 • FAX (816) 776-8398

CIRCLE 647 ON READER SERVICE CARD

## UTILITIES

### REMOVE HARDWARE LOCKS

#### Maintain Productivity !

Software utility that allows for the removal of hardware locks

**Easy - Simple - Guaranteed**

These and others are available:

|              |          |
|--------------|----------|
| MaxRoute     | \$250.00 |
| Pads PCB     | \$ 99.00 |
| CadKey       | \$ 99.00 |
| MasterCam    | \$250.00 |
| Tango PCB II | \$ 99.00 |
| MicroStation | \$ 99.00 |
| PCAD         | \$199.00 |

**Visa and Mastercard Welcome**  
Call or Fax for more information

SafeSoft Systems Inc.  
202-1100 Concordia Ave  
Winnipeg, MB Canada R2K 4B8  
Phone 204-669-4639  
Fax 204-668-3566

CIRCLE 648 ON READER SERVICE CARD

## WINDOWS

### Custom Windows Programming

- Experienced
- Quick Results
- Large Staff

**McClure Consultants Ltd.**  
Barrington, Illinois 708-382-6233

CIRCLE 649 ON READER SERVICE CARD

## WORD PROCESSING

عربي, 'Ελληνικά, עברית,  
Русский, Farsi, English, European  
& Scandinavian; plus either IPA,  
Hindi, Bengali, Gurmukhi, Tamil,  
Thai, Korean, or Viet. Full-featured  
word processor supports on-screen  
foreign characters and highest  
quality printing with no hardware  
modifications. Includes Font Editor.  
\$355 incl. US shipping. \$150 add'l  
for laser. \$19 demo. Req. 640k,  
graphics. Money back guarantee.

**Gamma Productions, Inc.,**  
710 Wilshire Blvd., Ste 609, Santa  
Monica, CA 90401 (213) 394-8622.  
MC/VISA/AMEX.

CIRCLE 650 ON READER SERVICE CARD

### Did you know...

On average, PC Magazine's direct market purchasers have spent—

- \$30,000 on hardware
- \$5,400 on software
- \$2,100 on accessories
- an average of \$2,855 per order

PC Magazine is exclusively read by over 800,000+ business buyers and brand specifiers, including computer resellers and consultants.

**WE DO WINDOWS!**

Open yourself up  
to 800,000+ buyers  
in PC Magazine's  
Exclusive Premier  
Windows!

Call 800-825-4237



## MISCELLANEOUS/BAR CODING

### BAR CODE HEADQUARTERS

#### LABELING SOFTWARE



- For Epson, Oki, IBM, Dot Matrix and HP LaserJet Printers.
  - Any Format. Any size. Totally flexible design. Many formats furnished.
  - One Screen Label Design, WYSIWYG or text. Context sensitive help.
  - 16 text sizes — from .1" to 3" (reads at 100').
  - 13 Bar codes: 2of5, 128, UPC/EAN, MIL-STD, AIAG, ZIP, & Code 39.
  - Auto-incrementing. Simple operator interface. File input.
  - Reversals, color, soft fonts. Prints PCX files for logos, symbols, etc.
  - Powerful, Versatile, Easy, Fast! (drives LaserJet at 8ppm).
  - Scalable fonts any size to 13" on LaserJet III.
  - Label shown printed with LabelRIGHT™ — \$279
- (Other DOS bar code programs from \$129. SCO/UNIX — \$199).

#### PORTABLE READERS

- Battery operated reader. Wand or laser input.
- Simple, powerful, 64K or 256K memory. Built in real-time clock.
- Bar code or keyed input. Easy raised rubber keyboard.
- Reads Codabar, MSI, 2of5, UPC/EAN, 128, Code 39.
- Easily programmable prompts. RS-232 or keyboard wedge models.
- Doubles as non-portable reader (on-line wedge operation).
- 64K models, complete with wand — \$799



#### BAR CODE READERS

- For PC, XT, AT, PS/2, Mac and all RS-232 Terminals
- Attaches as 2nd keyboard. No software changes needed.
- Reads 2of5, Codabar, MSI, 2of5, UPC/EAN, 128, Code 39.
- 1 or 2 input scanners: wand, slot badge, magstripe, or laser.
- Top rated by independent review!
- Complete with steel wand — \$399.

Direct from manufacturer  
30 day \$ back guarantee!  
Company P.O.'s accepted  
2 year warranty on wand & reader

## WORTHINGTON

DATA SOLUTIONS

417 Ingalls Street • Santa Cruz, CA 95060

FAX 408-458-9964

408-458-9938

800-345-4220

### EZBarcode® Readers for PC, PS/2, Terminals

- One year warranty — the best in the industry
- Free bar code printing utility included
- Installation monitor — no drivers or software changes necessary
- Auto-detecting reads all standard symbologies
- In stock — fast shipping
- 30-day money back guarantee



**TimeKeeping Systems, Inc.**

1306-B East 58th Street • Cleveland, OH 44103  
(216) 361-9995 • FAX: (216) 361-0030

### PC WAND BAR CODE READERS MORE FEATURES MORE AFFORDABLE



**NEW IMPROVED**  
Starting at \$279 with wand! • Transparent operation. • No software required • PC, XT, AT, Mac, PS/2, others  
Look into our full line of reliable, competitively priced readers, keyboard and serial wedges, portable data collectors, multi-drop readers, wands, laser scanners, mag stripe readers, and bar code printing software • OEM and reseller discounts. We provide solutions to systems! Custom application software for Data Collections available. Call for details

**INTERNATIONAL TECHNOLOGIES & SYSTEMS CORP.**

655-K North Berry St. Brea, CA 92621  
(714) 990-1880 • FAX (714) 990-2503  
13 Welwyn Ct. Richmond, VA 23229  
(804) 741-6725

CIRCLE 651 ON READER SERVICE CARD



## FACT FILE

**Get The Word Out!**  
Your Product Has Been Chosen  
EDITORS' CHOICE.

Let us take your article to its highest level of marketing potential with a reprint!  
To find out how you can have your article or review elegantly reprinted\*\* on 80 lb. paper stock, in 4-color, 2-color or 1 color, call or write today: Claudia Crichtlow — Reprints Manager, Ziff Davis Publishing Company, One Park Avenue, New York, NY 10016, 212 503 5447.

\*\* Minimum quantity 500 reprints

EDITORS'  
CHOICE

Classified Advertising  
Information  
(800) 825-4237



## BAR CODING

**BAR CODE READERS**  
**AMERICAN MICROSYSTEMS**  
2190 A Regal Pkwy. • Euless, Texas 76040 • (817) 571-9015

**FOR PC, XT, AT, PS/2 & TERMINALS:**

- No software changes required
- Data appears as keyboard input
- Reads Code 39, 1-2of5, UPC/EAN, Codabar, 128, 93, 11, MSI/Plessey
- Auto-discriminates between codes
- Accepts WAND, SLOT, CCD, LASER, MAG STRIPE

**BAR CODE PRINTING SOFTWARE:**

- For Epson, OKI, IBM, Dot Matrix and HP LaserJet Printers.
- Prints Code 39, 1-2of5, UPC/EAN, Codabar, 128, 93, 11, MSI/Plessey
- Easy to use

**PORTABLE READERS:**

- Use as a portable, wedge or terminal
- Input Devices: WAND, CCD, or 5V LASER
- Real-time clock for date and time stamps
- Automatic power off with resume

**DECODER BOX**

**MAG STRIPE**

**SLOT (BADGE)**

**WAND**

**LASER**

**CCD**

**“Built-in” program generator**  
**Multiple programs & data files**  
**“Built-in” inventory programs**  
**54 key alpha/numeric keyboard**  
**Supports Hayes compatible modems**

**(800) 648-4452 • FAX: (817) 688-8232**  
**30 Day Money Back Guarantee**  
**One Year Warranty**

## DATA CONVERSION

### CHANGING WORD PROCESSORS?

Media transfer to or from:  
IBM, XEROX, DEC, WANG, EXXON, MACS,  
LANIER, CPT, CT, MICOM, NBI, WRDPLX,  
WORDSTAR, WORDPERFECT, MS/WRD, DW4,  
MULTIMATE, SAMNA, MASII, DCA

\*\*\*\*\*FREE TEST CONVERSION\*\*\*\*\*

Conversion Specialists  
531 Main St., Suite 835  
El Segundo, CA 92045  
(213) 545-6551  
(800) 825-0540

### TOTAL SERVICE CONVERSIONS

- OUR NAME SAYS IT ALL •
  - Quality Service •
  - Quickest Turnaround •
  - Lowest Prices •
  - Free Test Conversion •
  - WordPerfect Training available •
  - 1-800-5-CONVRT (526-6878) •
- TOTAL SERVICE CONVERSIONS, INC.**  
1933 North Monon Street  
Los Angeles, CA 90027

### QUALITY CONVERSIONS

- Convert IBM, CPT, MAC, DEC, NBI, WANG, LANIER, XEROX, VYDEC, 3000 + others
  - Customization available
  - 9-Track and most Cartridges
  - Scanning OCR / IMAGES
  - Databases, Mail lists, Spreadsheets
  - BEST RATES • FAST • FREE TEST
- 1st RUN COMPUTER SERVICES INC**  
1261 Broadway, Suite 508  
New York, NY 10001  
(212) 779-0800 • (800) 833-2207

### DATA CONVERSION

If you want the most complete conversion services in the industry, just call...



**(800) CONVERT**

Capabilities include over 3000 formats

**PIVAR COMPUTING SERVICES, Inc.**

165 Arlington Heights Rd. • M  
Buffalo Grove, IL 60089  
(708) 459-6010

### Did you know...

83% of PC Magazine's subscribers have purchased or authorized the purchase of PC products from direct marketers in the last 12 months.

## DATA RECOVERY SERVICES

### Ontrack Data Recovery

The Leader in Data Recovery Services

- 95% Success Rate
- Fast Turn Around
- Professional Clean Room
- Expertise with Novell, DOS, Macintosh, OS/2, Unix, Xenix, Bernoulli, Sun and more!

**1-800-872-2599**

INT'L: 612-937-5161 • FAX: 612-937-5750  
6521 Burs Drive Eden Prairie, MN 55466



**Ontrack**  
Data Recovery

## What PC Magazine Classified is all about—

### BIG CIRCULATION.

An astounding audience of 800,000+ brand specifiers, more PC product buyers than any other publication delivers. Virtually every PC Magazine subscriber has the expertise and authority to specify brands of personal computers for their companies.

### BIG SCOPE.

Advertising in PC Magazine Classified works in a big way. PC Magazine's enormous scope is one reason—but there are many other big reasons why advertising campaigns succeed in PC Magazine Classified. PC Magazine Classified takes advertisers' volume sales message to the biggest audience, and supports that message in an editorial environment that encourages direct response buying.

### BIG RESULTS.

PC Magazine Classified gets results. Advertising in PC Magazine Classified compels buyers to act, producing an average 16,462 inquiries per issue (an average 146 inquiries per advertiser per issue). Bottom line, PC Magazine Classified promotes active direct response spending, generating as much as \$200 million in sales revenue through the Classified section alone.

Want to start fully utilizing this gigantic marketing tool? Call your PC Magazine Marketplace Account Representative for more information or to place your ad.  
212-503-5115 or 800-825-4237.



## DISK CONVERSION

TAPE TO FLOPPY  
FLOPPY TO TAPE  
TAPE DUPLICATION  
FLOPPY TO MICROFICHE  
LASER PRINTING

1 800 422-9622  
(In NJ, 918 254-9622)



TECHNICAL PROGRAMMING  
SERVICES, INC.  
8506 EAST 61ST STREET  
TULSA, OK 74133-1301

CIRCLE 653 ON READER SERVICE CARD

## DISKETTE COPY SERVICES

## Software Production

- Full packaging services
- Duplication, all formats
- EVERLOCK copy protection
- Label and sleeve printing
- 48 hour turn around
- Fulfillment and drop shipment
- Consultation and guidance

**Star-Byte, Inc.**  
2680 Bergey Rd., Hatfield, PA 19440

**800-243-1515**

CIRCLE 654 ON READER SERVICE CARD



All disk formats  
9-track tapes  
1/4" Cartridges

Quickest turnaround  
Quality Media  
Lowest prices

For more  
'Dupe Talk'  
call

COMPANY  
COMPENDIA, INC.

312-419-8771  
Fax: 312-419-1390  
1-800-374-DISK

DUPLICATION

CIRCLE 655 ON READER SERVICE CARD

To place your ad in

**PC MAGAZINE  
CLASSIFIED**

Call (212) 503-5115  
or (800) 825-4237

## SOFTWARE DUPLICATION

- One-Stop Shopping
- Diskettes & Tapes
- Document Printing
- Custom Printing
- Custom Packaging
- Fulfillment
- Fast Turnaround



**MEGAsoft**

P.O. Box 6609, Freehold, NJ 07728

**800-222-0490**

In NJ 908-462-7628  
FAX 908-462-5658

CIRCLE 656 ON READER SERVICE CARD

## Did you know...

PC Magazine Classified generated a whopping \$200 million in annual sales revenue for its advertisers, resulting in these expenditures—

- Over \$52 million in applications software
- Over \$52 million in computer systems
- Over \$22 million in supplies
- Over \$12 million in systems
- Over \$61 million in peripherals
- Over \$500,000 in consulting services
- Over \$8.9 million in other computer products and services

## DISKETTE COPY SERVICES



**For Expert 24 Hour  
Software Duplication**

**Call 800-533-4188**

- ◆ 100% Satisfaction Guaranteed
- ◆ Superb 7 Step QC Process with Digital Diskette Analysis
- ◆ Turnkey Printing, Packaging & Assembly Service Provided

**ECHO**  
DATA SERVICES, INC.  
In PA 215-363-2400

CIRCLE 657 ON READER SERVICE CARD

## SOFTWARE

- ◆ Highest Quality Media
- ◆ Competitive Pricing
- ◆ 24 Hour Turnaround
- ◆ Total Quality Assurance
- ◆ Custom Labels & Packaging
- ◆ Excellent Service

We Also Sell Duplication Equipment

## DUPLICATION

**(800) 426-0247**

**PRINCETON  
DISKETTE**

1001 Westchester Ave., 10th Fl., Princeton, NJ 08540

CIRCLE 658 ON READER SERVICE CARD

## INSURANCE



**SAFWARE**

**INSURES YOUR  
COMPUTERS**

Full replacement of hardware, media purchased software. As low as \$49 yearly. Covers fire, theft, power surges, other accidents. Blanket coverage, no list of equipment needed. Call for information or immediate coverage.

**1-800-848-3469**  
Local (614) 262-0559

SAFWARE, The Insurance Agency, Inc.  
2929 N. High Street, P.O. Box 02211  
Columbus, OH 43202

CIRCLE 662 ON READER SERVICE CARD

## SUPPLIES



**TONER CARTRIDGES  
REMANUFACTURED**

TESTED • GUARANTEED • 24-HR. TURN-AROUND

Send empty cart. with wand.

- HP, Apple, Canon, etc.
- Canon PC & Sharp Z-Copiers
- IBM 4014 - 4 Colors!
- Inkjet Printer Refills - 5 Colors!
- MKR Toner for Laser Chucks

**MICR Toner & Fonts**  
HP2, 3, 3Si

**1-800-239-4027**

**ADVANTAGE LASER PRODUCTS, INC.**  
2216 University Blvd. • Tuscaloosa, AL 35401  
20301 Owens Ferry Rd., STE 218 • Atlanta, GA 30339

**Prices From**

**\$45**

CIRCLE 659 ON READER SERVICE CARD

**TONER** Cartridges  
Remanufactured

- Visa, MC, Amex
- ALL MAJOR BRANDS!
- 100% Money Back Guarantee
- Ask about our GOLD Service!
- Full line of DISCOUNTED SUPPLIES

**FREE  
Delivery & Pickup!**

**Laser Renew of CT \$44**

**800-347-4221**

CIRCLE 660 ON READER SERVICE CARD

**24 HOUR TURNAROUND**

**QUALITY TONER CARTRIDGE  
REMANUFACTURING**

- 20% More Toner
- Darker Print
- Replacement drums now available
- 100% Guaranteed
- We Buy Empties!

**Laser Research, Inc.**  
8334-L Arrowridge Blvd  
Charlotte, N.C. 28273

**1-800-462-7143**

**\$39.95**

**SHIPPING INCLUDED**

CIRCLE 661 ON READER SERVICE CARD



**PC Magazine's BusinessCard section is a forum for innovative, hard-to-find and low-cost PC products and services. Ads are listed by product category and include Reader Service numbers to allow fast, easy response.**

#### RATES:

1 issue—\$600, 3 issues—\$550, 6 issues—\$510,  
12 issues—\$480, 17 issues—\$460, 22 issues—\$450.  
Multiple-ad per issue rates also available.  
Prepayment must accompany each insertion.  
VISA/MC welcomed.

#### AD FORMAT:

PC Magazine will design and typeset each BusinessCard ad. Advertisers should furnish type-written copy. Ads include: 1) Headline (1 line, initial caps=30 characters max, all caps=25 characters max), 2) Descriptive copy (5 lines, 225 characters max), 3) Company name (same specifications as headline), and 4) Address and telephone number (2 lines, 40 characters per line). No logos, artwork or camera-ready ads. Publisher reserves the right to edit supplied copy to meet section specifications.

#### DEADLINES:

PC Magazine is published 22 times a year, (bimonthly except for July and August). The BusinessCard closing is approximately two months prior to issue date.  
Please send copy and payment to: PC Magazine BusinessCard, One Park Avenue, 3rd Floor, New York, NY 10016, ATT: Richard Wortman. For more information, call Richard Wortman at 800-825-4237 or 212-503-5175, FAX: 212-503-5860.

## HARDWARE/COMMUNICATIONS

### KEYBOARD, VIDEO, MOUSE

EXTENSION with EXTENDER  
SPLITTING with COMPANION  
SWITCHING with COMMANDER  
Boosts SIGNALS UP to 600 FT. Control Up to 96PC's with one KEYBOARD and MONITOR

#### CYBEX CORPORATION

2800H Bob Wallace Ave., Huntsville, AL 35805  
PHONE 205-534-0011 FAX 205-534-0010

CIRCLE 801 ON READER SERVICE CARD

## COMPUTER SYSTEMS

### 386/486 Systems at Wholesale

386-25 \*SALE\*...\$1110 486-33 64k-c...\$1590  
386-33 64k-c...\$1210 486-33 256k-c...\$1670  
Inc: .28dp SVGA color mon w/lm card, 1.2&1.44m  
FD, 1m RAM, 42m HD, 2slplg, 101KB, 1yr wrnty.  
\*\* 4m RAM...Add \$138 \*\* 85m HD...Add \$117

#### STARLIGHT COMPUTERS CO.

2828 W. Parker Rd. #202C, Plano, Tx 75075  
1-800-878-8198 214-596-4785/Fax:596-4887

CIRCLE 802 ON READER SERVICE CARD

### MULTIPLE USERS ON ONE PC!

A true multi-user, multi-tasking DOS O/S with D.A.M. - breaks the 640K barrier in both directions! Also, enter to WIN an OCTOPUS O/S by calling our DOS Helpline at 1-900-420-3709 Ext 833, 834 or 837 for begin, int, or adv'd info.

#### OCTOPUS SYSTEMS Inc

100 Galleria Pkwy, Ste 400 Atlanta, GA 30339  
Orders: 404-448-4980

CIRCLE 803 ON READER SERVICE CARD

### #1 In USA QUALITY & SUPPORT

OUR 386-33/64K Cache - \$2065. Features Math-CO., 107MHD, SVGA, 2MEG, 2FD. Highest Benchmark Performance motherboard on the market. Guaranteed high quality components. 1yr warranty parts/labor. FCC approved. Call today.

#### Computer Systems & Maintenance

1007 Elm St. Suite A Boulder City, NV, 89005  
(702) 294-4453 Fax (702) 294-2250

CIRCLE 804 ON READER SERVICE CARD

## CONNECTIVITY

### Low Cost Computer Networks

Leaders in Local/Wide Area Network communications. Network mainframes, minis, PC's, fax servers, & printers and exchange data from any home or office in the world! Service available in your area. \*Novell \*Unix \*IBM

#### ONLINE NETWORKS INC.

6245 Bristol Pkwy, #352 Culver City, CA 90230  
Tel: 213-296-7029 Fax: 213-299-3122

CIRCLE 805 ON READER SERVICE CARD

## DISK DRIVES

### PS/2 DISC DRIVES

|                |                        |
|----------------|------------------------|
| Kit PS/2 25,30 | HD PS/2 50Z,55SX, & 70 |
| 20Mb - \$195   | 30Mb - \$245           |
| 30Mb - 205     | 60Mb - 575             |
| 40MB - 245     | 120Mb - 695            |

Call for other PS/2 drives and Kits.

#### Jb TECHNOLOGIES, INC.

5105 Maureen Lane, Moorpark, CA 93021  
(805) 529-0908 \* FAX (805) 529-7712

CIRCLE 806 ON READER SERVICE CARD

## EXPANSION UNITS

### TRAPPED BY YOUR ROM BIOS?

Our experienced technicians can help you replace your outdated BIOS with an AWARD ROM BIOS. Run DOS 5.0/Windows 3.0. Support IDE drives/3.5" 1.44Mb floppies. FREE CATALOG. Authorized Award Distributor.

#### KOMPUTERWERK, INC.

851 Parkview Blvd. Pittsburg, PA 15215  
(800) 423-3400 - (412) 782-0384

CIRCLE 807 ON READER SERVICE CARD

## PRINTERS

### PANASONIC RENEWED

KX-P1123 24-Pin, 192cps, 53LQ, 7 Fonts ....\$189  
KX-P1124i 24-Pin, 300cps, 100LQ, 11 Fonts \$259  
KX-P1624 24-Pin, Wide Car. 192cps, 63LQ...\$319  
KX-P4420 Laser, 8ppm, 22 Fonts, 300dpi... \$649  
KX-P4450i Laser, 11ppm, 28 Fonts, 300dpi...\$995

#### ELECTRIFIED DISCOUNTERS

1066 Sherman Ave., Hamden, CT 06514  
800-678-8585, 203-287-1976, FAX 203-248-8680

CIRCLE 808 ON READER SERVICE CARD

## SECURITY

### HALT DATA THIEVES !!

Cypherlink—  
- automatically encrypts your transmitted data,  
- restricts dial-up access,  
- offers US gov. approved DES encryption,  
- \$795 (Volume discounts avail) CALL TODAY

#### Triton Systems, Inc.

109 E. Scenic Dr. Pass Christian, MS 39571  
(800) 367-7191 Fax (601) 452-2007

CIRCLE 809 ON READER SERVICE CARD

## TAPE DRIVE SUBSYSTEMS

### TAPE DRIVE SUBSYSTEMS

9-TRACK / CARTRIDGE CIPHER / STC / EXABYTE / WANGDAT DATA EXCHANGE / FAST BACKUP FOR IBM PC / AT / PS2 / AS400..800 / 1600 / 3200 / 6250...SCSI / PERTEC FOR CUSTOM CONFIGURATION AND MORE CALL

#### DIGITAPE SYSTEMS

18039 Satcoy Street, Reseda, CA. 91335  
1-800-545-5100 Fax 818-345-1988

CIRCLE 811 ON READER SERVICE CARD

## SOFTWARE/ACCOUNTING

### AUTOMATE YOUR ACCOUNTING

We will work with you to implement an accounting solution using the Great Plains or Macola Accounting System ; PC Magazine Editor's choice of network accounting software. Training and support via modem or on-site.

#### Successful Software Consulting, Inc.

P.O. Box 630, Middletown, New Jersey 07748  
908-787-2800 Fax: 908-615-3903

CIRCLE 812 ON READER SERVICE CARD

### MULTI-CURRENCY ACCOUNTING

- Keep accounts in any currency
- Evaluate foreign currency balances
- Compute gain/loss on exchange
- Full featured G/L \$199.95+s&h.
- Demo \$5 / VISA/MC, 30 days Money Back

#### vertech Inc.

19 Ch. Chavanne, CH-1196 Gland, Switzerland  
Tel 011-412-264-5490 Fax 011-412-264-5393

CIRCLE 813 ON READER SERVICE CARD

### ACCOUNTING SOLUTIONS

Multiuser Accounting G/L, A/R, A/P, I/C, Payroll SU/\$49 MU/\$149. Other systems J/C, BOM, Order entry. Call for Prices. Working demos \$10. All systems use Btrieve(c). Source Code+4GL Lang available. Dealers wanted.

#### Computer Accounting Solutions

1-(800) 358-4222 or (714) 335-1205  
Redlands California

CIRCLE 814 ON READER SERVICE CARD

### MARKETING POWER

Is yours when you place your message in this space. Reach 800,000+ buyers of all kinds of PC products. Give your business card PC Magazine Marketplace Power.

#### BusinessCard

Call Richard Wortman today.  
1-800-825-4237

### Our Windows Reflect Well On You!

Open up new sales opportunities with 800,000+ PC brand specifiers—the lion's share of buyers for the record-breaking 5 million copies of Windows sold in just 18 months—by placing your four-color ad in the new section just opened exclusively for you!

#### PC Magazine Premier Windows

Call today to reserve space!  
800-825-4237

CIRCLE 810 ON READER SERVICE CARD



## BUSINESS

### SOFTWARE CONTRACTS

Worried about contracts or handling rights in software? The two volume looseleaf Software Legal Book text and forms can help - from employee agreements through VAR distribution. By software lawyer Paul S. Hoffman. \$180.

#### Shafer Books, Inc.

P.O. Box 40, Croton-on-Hudson, NY 10520  
Tel: (914) 271-6919, Fax (914) 271-5193

CIRCLE 816 ON READER SERVICE CARD

### QuickInfo Point Of Sale

Software for food-service, clubs, hotels. Simple, Fast & Easy. Many adv. features. Useful reports. Single/Lan/Wan from \$395. 30 day No Risk Trial. Dealers Welcome.

#### QSR Technologies

275-900 Slater St., Ottawa, Ontario, K1P-5H9  
Phone: 613-232-0466 Fax: 613-232-3754

CIRCLE 817 ON READER SERVICE CARD

### UPS SHIPPING SOFTWARE

No extra typing required. Works with your accounting software. Computes Zone and Charges. Prints Manifest, COD Tags, Shipping Labels. Hundred weight, GroundSaver and RPS options. Only \$249. Network \$449 + S/H. Demo \$10.

#### V-TECHNOLOGIES

P.O. BOX 4321, WATERBURY, CT 06704  
(203) 879-6960 Fax: (203) 879-6962

CIRCLE 818 ON READER SERVICE CARD

### Throw Away Your Old Checks!

BlankCheck prints fully encoded checks on your LJ2/2D/3/3D/3sl. Handles 300 checking accounts. Easily integrated with your accounting system. Complete kit including software, MICR toner, and forms only \$799. Demo \$45.

#### SouthData, Inc.

PO Box 1703, Mt. Airy, NC 27030  
800-628-7227

CIRCLE 819 ON READER SERVICE CARD

## CAD/CAM

### Indexer LPT™ Motion Control

- Controls up to six motors simultaneously
- Linear and Circular Interpolation
- Easy-to-use DOS Device Driver . Super Manual
- CAD/CAM Interface Available
- \$249 VISA/MC (OEM Inquiries Invited)

#### ABILITY SYSTEMS CORPORATION

1422 Arnold Ave., Roslyn, PA 19001  
PH: 215-657-4338 FAX: 215-657-7815

CIRCLE 820 ON READER SERVICE CARD

### GREAT NEWS AUTOCAD USERS

R11 Vport scaling's easy. KIS Scaling, REAL control of text, arrows, LScale. AutoDwgLoad with popdown menu. New EXTEND-TRIM.LSP - Tutorial. R11 Dimstyles "On The Fly" with KIS icons. R10 or R11. Call 800-833-4547 - \$249

#### KIS Software Inc.

P.O. Box 663 Pearisburg, VA 24134

CIRCLE 821 ON READER SERVICE CARD

## COMMUNICATIONS/NETWORKING

### PC VOICE MAIL KIT \$1595

- Voice Processing on your PC •Software and 4 line board included • Order Taking • AUDIOTEX •Voice Messaging • Never miss another call!
- HUNDREDS OF USES • Don't pay \$1,000's

CALL TODAY FOR Free DETAILS • 2yr warranty

#### Amerifax Services Corp.

572 W. Market St. #5, Akron, OH 44303  
(216) 253-8787 • (216) 762-6050 Demo

CIRCLE 822 ON READER SERVICE CARD

### FileWizard

Analyze NetWare server by user, volume, directory, and file extension, over time. Create action/archive strategies to fit your specific needs. Users retrieve archived files. Full range of Graphical analysis, printed reports & forecasting.

#### Knozall Systems, Inc.

375 E. Elliot Rd., Ste 10, Chandler, AZ 85225  
800-333-8698 602 545-0006/Fax -0008

CIRCLE 823 ON READER SERVICE CARD

## DATA BASE

### dBASE file access from C, Basic,...

CodeBase 4.5 gives database management capabilities and dBASE. FoxPro or Clipper file compatibility from C, C++. Visual Basic or Pascal for Windows. Full 90 day guarantees. FREE DEMO.

#### Sequiter Software Inc.

#209, 9644-54 Ave, Edmonton, AB, Can. T6E 5V1  
Call (403) 437-2410, Fax (403) 436-2999

CIRCLE 824 ON READER SERVICE CARD

## EDUCATION

### Electronics & Microelectronics

A colorful tutor progressing from the atom to microprocessors for IBM/compatibles with EGA/360K. Hundreds of illustrations, lots of animation and user-interactive graphics. Four 5.25 disks or two 3.5 diskettes: \$199, demo \$5.

#### MicaSOFT

45, Heol Frank, Swansea, SA5 7AS,  
Great Britain. Phone: 44-792-584388

CIRCLE 825 ON READER SERVICE CARD

## ENGINEERING

### A/E Project Mgmt./Accounting

AEMAS Plus is an integrated project management, job billing and payroll accounting system designed specifically for architectural/engineering firms. Monitor project costs and protect your profitability. Runs on DOS, Novell, UNIX.

#### DATA-BASICS, INC.

11000 Cedar Road • Cleveland, OH 44106  
(216) 721-3400

CIRCLE 826 ON READER SERVICE CARD

### Shake Hands

With over 800,000+ of the most qualified PC buyers in the market—right here—in PC Magazine Marketplace BusinessCard.

#### BusinessCard

Call Richard Wortman today.  
1-800-825-4237

## ENTERTAINMENT/GAMES

### Bet on STRATEGIC VIDEO POKER™

Casino-style video poker simulator and tutor that gives you the winning edge. Play Jacks, Joker and Deuces Wild games. User adjustable options. Statistics track your play. It's endless fun and a great gift idea. \$49.95+\$3 s/h. V/MC/Ck/MO

#### LWS SOFTWARE

Dept. 2A, PO Box 688, Broomall, PA 19008  
800-828-2259 Ext. 410 • 215-449-9767

CIRCLE 828 ON READER SERVICE CARD

### MAJOR LOTTERY BREAKTHROUGH

Gail Howard's ADVANTAGE PLUS™ has ALL data for ALL 44 Lotto games. Over 50 scientific charts. Automatically picks best numbers and allows you to test past performance of each chart with ONE key stroke!! Only \$79.95+\$3 s/h.

#### SMARTLUCK SOFTWARE

Dept. R-2, P.O. Box 1519, White Plains, NY 10602  
1-800-876-GA-L (4245) or 1-914-761-2333

CIRCLE 829 ON READER SERVICE CARD

### LOWEST PRICE ADULT VGA IMAGES

2 WAYS TO BUY: Call for our catalog & voice order. Or download images at \$5 @ hr from BBS. Over 300 images on-line. Over 600 in stock. VGA/SVGA. PCX, TIFF, GIF formats available. MC/VISA accepted. (You must be 21 or older.)

#### Donlicker Images

288 E. Maple, Suite 318, Birmingham, MI 48009  
Voice (313) 641-0034 BBS (313) 641-8000

CIRCLE 830 ON READER SERVICE CARD

### ADULT VGA SOFTWARE

Stop Paying High Prices for Adult Software! We offer the Best in Adult VGA Software at Lowest Prices. Visa & MasterCard Accepted. Movies, Games, Pictures; 200+ Disks In Stock! (You must be 21 or older to order.)

#### CLEARLIGHT SOFTWARE

P.O. Box 1411, Milwaukee, WI 53201  
(414) 962-2616

CIRCLE 831 ON READER SERVICE CARD

### SPORTS HANDICAPPING SOFTWARE

Thoroughbred shareware prog-\$8. Commercial horse racing & greyhound handicapping: \$32.95, \$52.95, \$67.95, \$77.95. Up to 17 entries: class, speed, times, odds, track, post, stretch, finish, Pro Football. \$42.95. MC/VISA. Free info.

#### SOFTWARE EXCHANGE

P.O. Box 250002 PC, W. Bloomfield, MI 48325  
(313)788-3342 Orders 1-800-527-9467

### Go, NEMESIS, Go!

Go - a Zen game. So appealing, it has endured 4,000 years. So useful, governments study it. NEMESIS Go Junior entices novices of any age. NEMESIS Go Master Deluxe satiates the addicted. Chaos Manor Users Choice Award (Byte - 1990)

#### TOYOGO, Inc.

PO Box 25460-M, Honolulu, HI 96825-0460  
(800)869-6469 (808)396-5526 fax: 396-4126

CIRCLE 833 ON READER SERVICE CARD



## FINANCIAL

### Retire A.S.A.P.

Retirement? A little planning can make a big difference. Retire ASAP helps you make your own complete retirement plan. Find out how much you need to save and much more! Interesting & easy-to-use. Invstmt guide incl. \$99

#### Calypso Software Corporation

P.O. Box 3367, Redmond, WA 98073-3367  
(800) 225-8246

CIRCLE 834 ON READER SERVICE CARD

## GENERAL

### Create Software with QuickAuthor™

NO PROGRAMMING! For hypertext, slide shows, animated presentations, tutorials, manuals and demos. Make or capture up to 800 screens, set interaction or auto display details, then save as a stand-alone .EXE. Unique, flexible, easy. \$129.

#### DATAcompose INC.

131 Bloor St. W., Suite 200-175  
Toronto, Canada M5S 1R8 (416) 921-6082

CIRCLE 835 ON READER SERVICE CARD

### Student-Teacher-School SPECIAL

Pagemaker 4.0 \$199-WordPerfect 5.1 \$135-dBase IV \$195-Excel or Word for windows \$189-AmiPro \$99-Lotus windows or v3.1+ \$129-ventura \$199 Borland C++ \$110-Turbo Pascal Pro 6.0 \$120 much more! IBM/MAC Call for Catalog & Details.

#### PERIPHERALS PLUS, INC.

5016 HWY 9 HOWELL, NJ 07731  
800-444-7369 908-363-2424 FAX: 908-363-3687

CIRCLE 836 ON READER SERVICE CARD

### New, Unique Software Programs

FREE COLOR CATALOG of 139 interesting and useful programs, many are one-of-a-kind. Join thousands of satisfied customers around the world. Programs for Astronomy, Sailing & Fishing, Real Estate, New Age, Finance, Hobbies.

#### ZEPHYR SERVICES

1900 Murray Dept M, Pittsburgh, PA 15217  
800-533-6666 412-422-6600 FAX: 412-422-9930

CIRCLE 837 ON READER SERVICE CARD

## GRAPHICS

### ATTENTION GRAPHIC DESIGNERS

Breathtaking Full Color Cards From Your Graphic Files. Sharp 3000 dpi Postscript. Super Fast Service. Money Back Guarantee!  
500 2x3-1/2 Business Cards \$49.95 + Post.  
500 3-1/2x5 Post Cards \$89.95 + Post.

#### COLORCARD EXPRESS

P.O. Box 1228 Blackwood, N.J. 08012  
Tel 800-772-4830/24 Hr Modem 609-227-5095

CIRCLE 838 ON READER SERVICE CARD

## HEALTH

### Nutrition & Fitness Software

The TOP-Rated Software. Lose weight! Plan workouts! Control fat, cholesterol, salt! Plan/analyze menus! GET RESULTS! Personal & professional software. 50+ functions, terrific reports, 2000-11,500 foods. From \$99. FREE Demo Disk.

#### ESHA Research

POB 13028M, Salem, OR 97309-1028  
503-585-6242 fax: 503-585-5543

CIRCLE 839 ON READER SERVICE CARD

## INVENTORY

### INVENTORY MANAGEMENT

Stock-Master 4.0, com. grade system, has Stock Status Rptg, PO Write & Track, Trend Analysis, QC Rptg, Trans Hist Detail Analysis, Multi Loc support, BOM, Matl Req Planning, Serial/Lot No Track, Quote/Ord/Inv Prep.

#### Applied Micro Business Systems, Inc.

177F Riverside Ave., Newport Beach, CA 92663  
714-759-0582

CIRCLE 840 ON READER SERVICE CARD

## MAILING PROGRAMS

### FREE ZIP Code Software Catalog!

ZIP+4; Carrier Routes; ZIP Lookup; Locate nearest dealer; Select ZIPs within a radius; Clean up mailing lists; ZIP Code and Phone Location Data-bases; & More. Save postage, reduce costs! CALL or write for FREE ZIP Code Catalog.

#### MELISSA Data Company

32118-8A Paseo Adelanto  
San Juan Capistrano, CA 92675 (800) 443-8834

CIRCLE 841 ON READER SERVICE CARD

## MANUFACTURING

### Over 3000 Satisfied Users!

Mfg. inventory control, multi-level BOMs, and integrated purchasing. BOM-driven transfers with full explosion/implosion. \$1495 with money-back guarantee. Informative demo disk prints sample reports - just \$5 (V/M/A accepted).

#### Microcomputer Specialists, Inc.

P.O. Box 795, Woodstock, Vermont 05091  
Call toll free 1-800-833-1500

CIRCLE 842 ON READER SERVICE CARD

## MAPPING

### County/Custom Maps + Software

Zoom In/out: Search for streets/intersections. Create overlays/icons. Control info displayed. Plenty of other features. County/Custom maps Available. Most counties - \$295 - Return in 30 days if not satisfied for full refund.

#### POLESTAR

1716 Tipton Drive Crofton, MD 21114  
301-261-3529

CIRCLE 843 ON READER SERVICE CARD

## MEDICAL

### PRACTICE BILLING

MD VersaForm, flexible, ledger based design, billing package. Programmable; customizable reports, files, & screens; includes database mgmt system & full source. ECS. LAN support. \$1,295 sgl user. Free lit & demo. Dirs wanted.

#### Applied Software Technology

591 W. Hamilton Ave., Ste 201, Dept. 99  
Campbell, CA 95008 (800) 678-1111 Ext. 99

CIRCLE 845 ON READER SERVICE CARD

## PREVENTIVE MAINTENANCE

### FLEET/EQUIP MAINTENANCE

A preventative maintenance & report system for vehicles/equip that need periodic service. Some features: Scheduled service reports, Service history, Full operating cost reports, User defined codes, Cost per mile/hour reports.

#### Ram Systems, Inc.

224 Causeway Blvd., La Crosse, WI 54603  
(608) 782-8130 FAX: (608) 784-5115

CIRCLE 846 ON READER SERVICE CARD

### MAINTENANCE MANAGEMENT

PC-based system for the small to medium size business. FEATURES: Work Orders (space for detail instructions & safe work procedures), equipment descriptions, historical data, operating & analytical reports, inventory. Free Demo !!

#### PENGUIN COMPUTER CONSULTANTS

P.O. Box 20485, San Jose, CA 95160  
(408) 997-7703 FAX: (408) 927-0570

CIRCLE 847 ON READER SERVICE CARD

## PROGRAMMERS TOOLS

### QB/PDS/Visual Basic Tools

We offer the best assortment of add-on products. Our specialty is easy-to-use assembler routines to make your programs smaller & faster, TSR's, communications and productivity tools to save you time. No royalties.

#### MicroHelp, Inc.

4636 Huntridge Drive, Roswell, GA 30075-2012  
(800) 922-3383 (404) 594-1185

CIRCLE 848 ON READER SERVICE CARD

### OPT-TECH SORT/MERGE

High Performance Sort/Merge/Select utility. Run as a standalone utility or call as a subroutine. Supports most languages and filetypes. Unlimited file size, multiple keys and much more! MS-DOS, Windows \$149. OS/2, Unix \$249.

#### Opt-Tech Data Processing

P.O. Box 678 - Zephyr Cove, NV 89448  
(702) 588-3737 Fax: (702) 588-7576

CIRCLE 849 ON READER SERVICE CARD

### C\*DRIVE v1.1 - C Library

Low level I/O for video\*mouse\*keybrd\*printer  
Sleek fast popup/pull down menus with mouse  
Data entry with error check\*Scroll arrays  
Calculator\*Calendar and more\*Online help  
Source code incl. \$140 + \$5 S&H VISA/MC

#### TFS Company

6309 Chimney Woods Ct., Alexandria, VA 22306  
(703) 765-0654

CIRCLE 850 ON READER SERVICE CARD

### Hand Your Business Card...

To 800,000+ of the most qualified buyers in the PC market. These brand-specifiers are looking to buy while reading the industry's #1 publication. There is no more cost-effective or efficient way for you to build sales.

#### BusinessCard

Call Richard Wortman today.  
1 800-825-4237



IT'S AS EASY AS 1, 2, 3

1. Fill in your name and address and check off your answers to the nine research questions
2. Circle the numbers on the card that correspond to the ads or articles you'd like more information about
3. The literature will be mailed to you from the advertiser free of charge

Void after June 30, 1992

## CIRCLE FOR FREE INFORMATION

|     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |      |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| 036 | 037 | 038 | 039 | 040 | 041 | 042 | 043 | 044 | 045 | 046 | 047 | 048 | 049 | 050 | 051 | 052 | 053 | 054 | 055 | 056 | 057 | 058 | 059 | 060 | 061 | 062 | 063 | 064 | 065 | 066 | 067 | 068 | 069 | 070 | 071 | 072 | 073 | 074 | 075 | 076 | 077 | 078 | 079 | 080 | 081 | 082 | 083 | 084 | 085 | 086 | 087 | 088 | 089 | 090 | 091 | 092 | 093 | 094 | 095 | 096 | 097 | 098 | 099 | 100 | 101 | 102 | 103 | 104 | 105 | 106 | 107 | 108 | 109 | 110 | 111 | 112 | 113 | 114 | 115 | 116 | 117 | 118 | 119 | 120 | 121 | 122 | 123 | 124 | 125 | 126 | 127 | 128 | 129 | 130 | 131 | 132 | 133 | 134 | 135 | 136 | 137 | 138 | 139 | 140 | 141 | 142 | 143 | 144 | 145 | 146 | 147 | 148 | 149 | 150 | 151 | 152 | 153 | 154 | 155 | 156 | 157 | 158 | 159 | 160 | 161 | 162 | 163 | 164 | 165 | 166 | 167 | 168 | 169 | 170 | 171 | 172 | 173 | 174 | 175 | 176 | 177 | 178 | 179 | 180 | 181 | 182 | 183 | 184 | 185 | 186 | 187 | 188 | 189 | 190 | 191 | 192 | 193 | 194 | 195 | 196 | 197 | 198 | 199 | 200 | 201 | 202 | 203 | 204 | 205 | 206 | 207 | 208 | 209 | 210 | 211 | 212 | 213 | 214 | 215 | 216 | 217 | 218 | 219 | 220 | 221 | 222 | 223 | 224 | 225 | 226 | 227 | 228 | 229 | 230 | 231 | 232 | 233 | 234 | 235 | 236 | 237 | 238 | 239 | 240 | 241 | 242 | 243 | 244 | 245 | 246 | 247 | 248 | 249 | 250 | 251 | 252 | 253 | 254 | 255 | 256 | 257 | 258 | 259 | 260 | 261 | 262 | 263 | 264 | 265 | 266 | 267 | 268 | 269 | 270 | 271 | 272 | 273 | 274 | 275 | 276 | 277 | 278 | 279 | 280 | 281 | 282 | 283 | 284 | 285 | 286 | 287 | 288 | 289 | 290 | 291 | 292 | 293 | 294 | 295 | 296 | 297 | 298 | 299 | 300 | 301 | 302 | 303 | 304 | 305 | 306 | 307 | 308 | 309 | 310 | 311 | 312 | 313 | 314 | 315 | 316 | 317 | 318 | 319 | 320 | 321 | 322 | 323 | 324 | 325 | 326 | 327 | 328 | 329 | 330 | 331 | 332 | 333 | 334 | 335 | 336 | 337 | 338 | 339 | 340 | 341 | 342 | 343 | 344 | 345 | 346 | 347 | 348 | 349 | 350 | 351 | 352 | 353 | 354 | 355 | 356 | 357 | 358 | 359 | 360 | 361 | 362 | 363 | 364 | 365 | 366 | 367 | 368 | 369 | 370 | 371 | 372 | 373 | 374 | 375 | 376 | 377 | 378 | 379 | 380 | 381 | 382 | 383 | 384 | 385 | 386 | 387 | 388 | 389 | 390 | 391 | 392 | 393 | 394 | 395 | 396 | 397 | 398 | 399 | 400 | 401 | 402 | 403 | 404 | 405 | 406 | 407 | 408 | 409 | 410 | 411 | 412 | 413 | 414 | 415 | 416 | 417 | 418 | 419 | 420 | 421 | 422 | 423 | 424 | 425 | 426 | 427 | 428 | 429 | 430 | 431 | 432 | 433 | 434 | 435 | 436 | 437 | 438 | 439 | 440 | 441 | 442 | 443 | 444 | 445 | 446 | 447 | 448 | 449 | 450 | 451 | 452 | 453 | 454 | 455 | 456 | 457 | 458 | 459 | 460 | 461 | 462 | 463 | 464 | 465 | 466 | 467 | 468 | 469 | 470 | 471 | 472 | 473 | 474 | 475 | 476 | 477 | 478 | 479 | 480 | 481 | 482 | 483 | 484 | 485 | 486 | 487 | 488 | 489 | 490 | 491 | 492 | 493 | 494 | 495 | 496 | 497 | 498 | 499 | 500 | 501 | 502 | 503 | 504 | 505 | 506 | 507 | 508 | 509 | 510 | 511 | 512 | 513 | 514 | 515 | 516 | 517 | 518 | 519 | 520 | 521 | 522 | 523 | 524 | 525 | 526 | 527 | 528 | 529 | 530 | 531 | 532 | 533 | 534 | 535 | 536 | 537 | 538 | 539 | 540 | 541 | 542 | 543 | 544 | 545 | 546 | 547 | 548 | 549 | 550 | 551 | 552 | 553 | 554 | 555 | 556 | 557 | 558 | 559 | 560 | 561 | 562 | 563 | 564 | 565 | 566 | 567 | 568 | 569 | 570 | 571 | 572 | 573 | 574 | 575 | 576 | 577 | 578 | 579 | 580 | 581 | 582 | 583 | 584 | 585 | 586 | 587 | 588 | 589 | 590 | 591 | 592 | 593 | 594 | 595 | 596 | 597 | 598 | 599 | 600 | 601 | 602 | 603 | 604 | 605 | 606 | 607 | 608 | 609 | 610 | 611 | 612 | 613 | 614 | 615 | 616 | 617 | 618 | 619 | 620 | 621 | 622 | 623 | 624 | 625 | 626 | 627 | 628 | 629 | 630 | 631 | 632 | 633 | 634 | 635 | 636 | 637 | 638 | 639 | 640 | 641 | 642 | 643 | 644 | 645 | 646 | 647 | 648 | 649 | 650 | 651 | 652 | 653 | 654 | 655 | 656 | 657 | 658 | 659 | 660 | 661 | 662 | 663 | 664 | 665 | 666 | 667 | 668 | 669 | 670 | 671 | 672 | 673 | 674 | 675 | 676 | 677 | 678 | 679 | 680 | 681 | 682 | 683 | 684 | 685 | 686 | 687 | 688 | 689 | 690 | 691 | 692 | 693 | 694 | 695 | 696 | 697 | 698 | 699 | 700 | 701 | 702 | 703 | 704 | 705 | 706 | 707 | 708 | 709 | 710 | 711 | 712 | 713 | 714 | 715 | 716 | 717 | 718 | 719 | 720 | 721 | 722 | 723 | 724 | 725 | 726 | 727 | 728 | 729 | 730 | 731 | 732 | 733 | 734 | 735 | 736 | 737 | 738 | 739 | 740 | 741 | 742 | 743 | 744 | 745 | 746 | 747 | 748 | 749 | 750 | 751 | 752 | 753 | 754 | 755 | 756 | 757 | 758 | 759 | 760 | 761 | 762 | 763 | 764 | 765 | 766 | 767 | 768 | 769 | 770 | 771 | 772 | 773 | 774 | 775 | 776 | 777 | 778 | 779 | 780 | 781 | 782 | 783 | 784 | 785 | 786 | 787 | 788 | 789 | 790 | 791 | 792 | 793 | 794 | 795 | 796 | 797 | 798 | 799 | 800 | 801 | 802 | 803 | 804 | 805 | 806 | 807 | 808 | 809 | 810 | 811 | 812 | 813 | 814 | 815 | 816 | 817 | 818 | 819 | 820 | 821 | 822 | 823 | 824 | 825 | 826 | 827 | 828 | 829 | 830 | 831 | 832 | 833 | 834 | 835 | 836 | 837 | 838 | 839 | 840 | 841 | 842 | 843 | 844 | 845 | 846 | 847 | 848 | 849 | 850 | 851 | 852 | 853 | 854 | 855 | 856 | 857 | 858 | 859 | 860 | 861 | 862 | 863 | 864 | 865 | 866 | 867 | 868 | 869 | 870 | 871 | 872 | 873 | 874 | 875 | 876 | 877 | 878 | 879 | 880 | 881 | 882 | 883 | 884 | 885 | 886 | 887 | 888 | 889 | 890 | 891 | 892 | 893 | 894 | 895 | 896 | 897 | 898 | 899 | 900 | 901 | 902 | 903 | 904 | 905 | 906 | 907 | 908 | 909 | 910 | 911 | 912 | 913 | 914 | 915 | 916 | 917 | 918 | 919 | 920 | 921 | 922 | 923 | 924 | 925 | 926 | 927 | 928 | 929 | 930 | 931 | 932 | 933 | 934 | 935 | 936 | 937 | 938 | 939 | 940 | 941 | 942 | 943 | 944 | 945 | 946 | 947 | 948 | 949 | 950 | 951 | 952 | 953 | 954 | 955 | 956 | 957 | 958 | 959 | 960 | 961 | 962 | 963 | 964 | 965 | 966 | 967 | 968 | 969 | 970 | 971 | 972 | 973 | 974 | 975 | 976 | 977 | 978 | 979 | 980 | 981 | 982 | 983 | 984 | 985 | 986 | 987 | 988 | 989 | 990 | 991 | 992 | 993 | 994 | 995 | 996 | 997 | 998 | 999 | 1000 |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|

1. Do you work in a DP/MIS department?  
01. ☐ Yes 02. ☐ No
2. Please indicate your company or organization's primary business activity: (Check one only)  
01. ☐ Manufacturer of Computer Equipment, Computers, Software  
02. ☐ Manufacturer—Aerospace  
03. ☐ Manufacturer—Other  
04. ☐ Systems House  
05. ☐ Computer Consultant  
06. ☐ Computer Retailer/VAR/VAD Distributor  
07. ☐ Communications  
08. ☐ Finance/Banking/Insurance/Real Estate/Accounting  
09. ☐ Education  
10. ☐ Government—Federal  
11. ☐ Government—Non-Federal  
12. ☐ Research and Development  
13. ☐ Data Processing/Computer Service  
14. ☐ Health/Medical/Legal Service  
15. ☐ Engineering/Architecture
3. Please indicate your primary business function: (Check one only)  
01. ☐ DP/MIS  
02. ☐ Systems, Programming  
03. ☐ Communications  
04. ☐ Engineering  
05. ☐ Res./Dev./Scientific  
06. ☐ Accounting/Finance  
07. ☐ Computer Consulting  
08. ☐ Purchasing  
09. ☐ Operations  
10. ☐ Production  
11. ☐ Education/Training  
12. ☐ Marketing/Sales  
13. ☐ Medical/Legal  
14. ☐ Admin/Mgmt.  
99. ☐ Other
4. Is your company a reseller?  
01. ☐ Yes 02. ☐ No
5. For how many IBM PCs and compatibles do you specify brands of products:  
01. ☐ 10 or less 03. ☐ 26-99  
02. ☐ 11-25 04. ☐ 100 or more
6. Are there any PCs in your office? (Check all that apply.)  
01. ☐ Linked to mainframe  
02. ☐ Linked to mini  
03. ☐ Networked together
7. Please check the equipment currently installed at your location: (Check all that apply.)  
01. ☐ IBM or Compatible PCs  
02. ☐ IBM or Compatible Mainframes  
03. ☐ IBM or Compatible Minis  
04. ☐ Macintosh
8. Do you plan to buy any PC Products?  
01. ☐ Now  
02. ☐ In 4 to 6 months  
03. ☐ In 7 to 12 months  
04. ☐ No definite plans
9. Number of Employees in your entire company:  
01. ☐ 25 or less  
02. ☐ 26-99 04. ☐ 500-999  
03. ☐ 100-499 05. ☐ 1000 or more

Please print.

Name \_\_\_\_\_

Title \_\_\_\_\_ Phone (\_\_\_\_) \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

☐ Please send me one year (22 issues) of PC Magazine for \$29.97. Offer valid in U.S. only.

# Free Product Information

## BUSINESS REPLY MAIL

FIRST CLASS MAIL PERMIT NO. 433 RIVERTON, NJ

POSTAGE WILL BE PAID BY ADDRESSEE



P.O. BOX 1687  
RIVERTON, NJ 08077-9687

NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES



# Free Product Information

NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES

## BUSINESS REPLY MAIL

FIRST CLASS MAIL PERMIT NO. 433 RIVERTON, NJ

POSTAGE WILL BE PAID BY ADDRESSEE



P.O. BOX 1687  
RIVERTON, NJ 08077-9687



## READER SERVICE CARD FREE INFORMATION

1. Fill in your name and address and check off your answers to the nine research questions.
2. Circle the numbers on the card that correspond to the ads or articles you'd like more information about.
3. The literature will be mailed to you from the advertiser free of charge.

Void after June 30, 1992

### CIRCLE FOR FREE INFORMATION

|     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |     |      |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| 036 | 037 | 038 | 039 | 040 | 041 | 042 | 043 | 044 | 045 | 046 | 047 | 048 | 049 | 050 | 051 | 052 | 053 | 054 | 055 | 056 | 057 | 058 | 059 | 060 | 061 | 062 | 063 | 064 | 065 | 066 | 067 | 068 | 069 | 070 | 071 | 072 | 073 | 074 | 075 | 076 | 077 | 078 | 079 | 080 | 081 | 082 | 083 | 084 | 085 | 086 | 087 | 088 | 089 | 090 | 091 | 092 | 093 | 094 | 095 | 096 | 097 | 098 | 099 | 100 | 101 | 102 | 103 | 104 | 105 | 106 | 107 | 108 | 109 | 110 | 111 | 112 | 113 | 114 | 115 | 116 | 117 | 118 | 119 | 120 | 121 | 122 | 123 | 124 | 125 | 126 | 127 | 128 | 129 | 130 | 131 | 132 | 133 | 134 | 135 | 136 | 137 | 138 | 139 | 140 | 141 | 142 | 143 | 144 | 145 | 146 | 147 | 148 | 149 | 150 | 151 | 152 | 153 | 154 | 155 | 156 | 157 | 158 | 159 | 160 | 161 | 162 | 163 | 164 | 165 | 166 | 167 | 168 | 169 | 170 | 171 | 172 | 173 | 174 | 175 | 176 | 177 | 178 | 179 | 180 | 181 | 182 | 183 | 184 | 185 | 186 | 187 | 188 | 189 | 190 | 191 | 192 | 193 | 194 | 195 | 196 | 197 | 198 | 199 | 200 | 201 | 202 | 203 | 204 | 205 | 206 | 207 | 208 | 209 | 210 | 211 | 212 | 213 | 214 | 215 | 216 | 217 | 218 | 219 | 220 | 221 | 222 | 223 | 224 | 225 | 226 | 227 | 228 | 229 | 230 | 231 | 232 | 233 | 234 | 235 | 236 | 237 | 238 | 239 | 240 | 241 | 242 | 243 | 244 | 245 | 246 | 247 | 248 | 249 | 250 | 251 | 252 | 253 | 254 | 255 | 256 | 257 | 258 | 259 | 260 | 261 | 262 | 263 | 264 | 265 | 266 | 267 | 268 | 269 | 270 | 271 | 272 | 273 | 274 | 275 | 276 | 277 | 278 | 279 | 280 | 281 | 282 | 283 | 284 | 285 | 286 | 287 | 288 | 289 | 290 | 291 | 292 | 293 | 294 | 295 | 296 | 297 | 298 | 299 | 300 | 301 | 302 | 303 | 304 | 305 | 306 | 307 | 308 | 309 | 310 | 311 | 312 | 313 | 314 | 315 | 316 | 317 | 318 | 319 | 320 | 321 | 322 | 323 | 324 | 325 | 326 | 327 | 328 | 329 | 330 | 331 | 332 | 333 | 334 | 335 | 336 | 337 | 338 | 339 | 340 | 341 | 342 | 343 | 344 | 345 | 346 | 347 | 348 | 349 | 350 | 351 | 352 | 353 | 354 | 355 | 356 | 357 | 358 | 359 | 360 | 361 | 362 | 363 | 364 | 365 | 366 | 367 | 368 | 369 | 370 | 371 | 372 | 373 | 374 | 375 | 376 | 377 | 378 | 379 | 380 | 381 | 382 | 383 | 384 | 385 | 386 | 387 | 388 | 389 | 390 | 391 | 392 | 393 | 394 | 395 | 396 | 397 | 398 | 399 | 400 | 401 | 402 | 403 | 404 | 405 | 406 | 407 | 408 | 409 | 410 | 411 | 412 | 413 | 414 | 415 | 416 | 417 | 418 | 419 | 420 | 421 | 422 | 423 | 424 | 425 | 426 | 427 | 428 | 429 | 430 | 431 | 432 | 433 | 434 | 435 | 436 | 437 | 438 | 439 | 440 | 441 | 442 | 443 | 444 | 445 | 446 | 447 | 448 | 449 | 450 | 451 | 452 | 453 | 454 | 455 | 456 | 457 | 458 | 459 | 460 | 461 | 462 | 463 | 464 | 465 | 466 | 467 | 468 | 469 | 470 | 471 | 472 | 473 | 474 | 475 | 476 | 477 | 478 | 479 | 480 | 481 | 482 | 483 | 484 | 485 | 486 | 487 | 488 | 489 | 490 | 491 | 492 | 493 | 494 | 495 | 496 | 497 | 498 | 499 | 500 | 501 | 502 | 503 | 504 | 505 | 506 | 507 | 508 | 509 | 510 | 511 | 512 | 513 | 514 | 515 | 516 | 517 | 518 | 519 | 520 | 521 | 522 | 523 | 524 | 525 | 526 | 527 | 528 | 529 | 530 | 531 | 532 | 533 | 534 | 535 | 536 | 537 | 538 | 539 | 540 | 541 | 542 | 543 | 544 | 545 | 546 | 547 | 548 | 549 | 550 | 551 | 552 | 553 | 554 | 555 | 556 | 557 | 558 | 559 | 560 | 561 | 562 | 563 | 564 | 565 | 566 | 567 | 568 | 569 | 570 | 571 | 572 | 573 | 574 | 575 | 576 | 577 | 578 | 579 | 580 | 581 | 582 | 583 | 584 | 585 | 586 | 587 | 588 | 589 | 590 | 591 | 592 | 593 | 594 | 595 | 596 | 597 | 598 | 599 | 600 | 601 | 602 | 603 | 604 | 605 | 606 | 607 | 608 | 609 | 610 | 611 | 612 | 613 | 614 | 615 | 616 | 617 | 618 | 619 | 620 | 621 | 622 | 623 | 624 | 625 | 626 | 627 | 628 | 629 | 630 | 631 | 632 | 633 | 634 | 635 | 636 | 637 | 638 | 639 | 640 | 641 | 642 | 643 | 644 | 645 | 646 | 647 | 648 | 649 | 650 | 651 | 652 | 653 | 654 | 655 | 656 | 657 | 658 | 659 | 660 | 661 | 662 | 663 | 664 | 665 | 666 | 667 | 668 | 669 | 670 | 671 | 672 | 673 | 674 | 675 | 676 | 677 | 678 | 679 | 680 | 681 | 682 | 683 | 684 | 685 | 686 | 687 | 688 | 689 | 690 | 691 | 692 | 693 | 694 | 695 | 696 | 697 | 698 | 699 | 700 | 701 | 702 | 703 | 704 | 705 | 706 | 707 | 708 | 709 | 710 | 711 | 712 | 713 | 714 | 715 | 716 | 717 | 718 | 719 | 720 | 721 | 722 | 723 | 724 | 725 | 726 | 727 | 728 | 729 | 730 | 731 | 732 | 733 | 734 | 735 | 736 | 737 | 738 | 739 | 740 | 741 | 742 | 743 | 744 | 745 | 746 | 747 | 748 | 749 | 750 | 751 | 752 | 753 | 754 | 755 | 756 | 757 | 758 | 759 | 760 | 761 | 762 | 763 | 764 | 765 | 766 | 767 | 768 | 769 | 770 | 771 | 772 | 773 | 774 | 775 | 776 | 777 | 778 | 779 | 780 | 781 | 782 | 783 | 784 | 785 | 786 | 787 | 788 | 789 | 790 | 791 | 792 | 793 | 794 | 795 | 796 | 797 | 798 | 799 | 800 | 801 | 802 | 803 | 804 | 805 | 806 | 807 | 808 | 809 | 810 | 811 | 812 | 813 | 814 | 815 | 816 | 817 | 818 | 819 | 820 | 821 | 822 | 823 | 824 | 825 | 826 | 827 | 828 | 829 | 830 | 831 | 832 | 833 | 834 | 835 | 836 | 837 | 838 | 839 | 840 | 841 | 842 | 843 | 844 | 845 | 846 | 847 | 848 | 849 | 850 | 851 | 852 | 853 | 854 | 855 | 856 | 857 | 858 | 859 | 860 | 861 | 862 | 863 | 864 | 865 | 866 | 867 | 868 | 869 | 870 | 871 | 872 | 873 | 874 | 875 | 876 | 877 | 878 | 879 | 880 | 881 | 882 | 883 | 884 | 885 | 886 | 887 | 888 | 889 | 890 | 891 | 892 | 893 | 894 | 895 | 896 | 897 | 898 | 899 | 900 | 901 | 902 | 903 | 904 | 905 | 906 | 907 | 908 | 909 | 910 | 911 | 912 | 913 | 914 | 915 | 916 | 917 | 918 | 919 | 920 | 921 | 922 | 923 | 924 | 925 | 926 | 927 | 928 | 929 | 930 | 931 | 932 | 933 | 934 | 935 | 936 | 937 | 938 | 939 | 940 | 941 | 942 | 943 | 944 | 945 | 946 | 947 | 948 | 949 | 950 | 951 | 952 | 953 | 954 | 955 | 956 | 957 | 958 | 959 | 960 | 961 | 962 | 963 | 964 | 965 | 966 | 967 | 968 | 969 | 970 | 971 | 972 | 973 | 974 | 975 | 976 | 977 | 978 | 979 | 980 | 981 | 982 | 983 | 984 | 985 | 986 | 987 | 988 | 989 | 990 | 991 | 992 | 993 | 994 | 995 | 996 | 997 | 998 | 999 | 1000 |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                           |                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                         |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>1. Do you work in a DP/MIS department?</b><br>01. <input type="checkbox"/> Yes 02. <input type="checkbox"/> No                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | <b>16. <input type="checkbox"/> Agriculture/Construction/Mining/<br/>Oil/Transportation/Utilities</b>                                                                     | <b>4. Is your company a reseller?</b><br>01. <input type="checkbox"/> Yes 02. <input type="checkbox"/> No                                                                                                                                              | <b>8. Do you plan to buy any PC Products?</b><br>01. <input type="checkbox"/> Now<br>02. <input type="checkbox"/> In 4 to 6 months<br>03. <input type="checkbox"/> In 7 to 12 months<br>04. <input type="checkbox"/> No definite plans                                                                                        | <b>9. Number of Employees in your<br/>entire company:</b><br>01. <input type="checkbox"/> 25 or less<br>02. <input type="checkbox"/> 26-99<br>03. <input type="checkbox"/> 100-499<br>04. <input type="checkbox"/> 500-999<br>05. <input type="checkbox"/> 1000 or more |
| <b>2. Please indicate your company or<br/>organization's primary business<br/>activity: (Check one only)</b><br>01. <input type="checkbox"/> Manufacturer of Computer<br>Equipment, Computers, Software<br>02. <input type="checkbox"/> Manufacturer—Aerospace<br>03. <input type="checkbox"/> Manufacturer—Other<br>04. <input type="checkbox"/> Systems House<br>05. <input type="checkbox"/> Computer Consultant<br>06. <input type="checkbox"/> Computer Retailer/VAR/VAD<br>Distributor<br>07. <input type="checkbox"/> Communications<br>08. <input type="checkbox"/> Finance/Banking/Insurance/<br>Real Estate/Accounting<br>09. <input type="checkbox"/> Education<br>10. <input type="checkbox"/> Government—Federal<br>11. <input type="checkbox"/> Government—Non-Federal<br>12. <input type="checkbox"/> Research and Development<br>13. <input type="checkbox"/> Data Processing/Computer<br>Service<br>14. <input type="checkbox"/> Health/Medical/Legal Service<br>15. <input type="checkbox"/> Engineering/Architecture | <b>17. <input type="checkbox"/> Non-Computer<br/>Retailer/Distributor</b><br>18. <input type="checkbox"/> Other Business or Service<br>99. <input type="checkbox"/> Other | <b>5. For how many IBM PCs and<br/>compatibles do you specify brands<br/>of products:</b><br>01. <input type="checkbox"/> 10 or less 03. <input type="checkbox"/> 26-99<br>02. <input type="checkbox"/> 11-25 04. <input type="checkbox"/> 100 or more | <b>Please print.</b><br><br>Name _____<br><br>Title _____ Phone (_____) _____<br><br>Company _____<br><br>Address _____<br><br>City _____ State _____ Zip _____                                                                                                                                                               |                                                                                                                                                                                                                                                                         |
| <b>3. Please indicate your primary<br/>business function:<br/>(Check one only)</b><br>01. <input type="checkbox"/> DP/MIS<br>02. <input type="checkbox"/> Systems Programming<br>03. <input type="checkbox"/> Communications<br>04. <input type="checkbox"/> Engineering<br>05. <input type="checkbox"/> Res./Dev./Scientific<br>06. <input type="checkbox"/> Accounting/Finance<br>07. <input type="checkbox"/> Computer Consulting<br>08. <input type="checkbox"/> Purchasing<br>09. <input type="checkbox"/> Operations<br>10. <input type="checkbox"/> Production<br>11. <input type="checkbox"/> Education/Training<br>12. <input type="checkbox"/> Marketing/Sales<br>13. <input type="checkbox"/> Medical/Legal<br>14. <input type="checkbox"/> Admin./Mgmt.<br>99. <input type="checkbox"/> Other                                                                                                                                                                                                                               |                                                                                                                                                                           | <b>6. Are there any PCs in your office?</b><br>(Check all that apply)<br>01. <input type="checkbox"/> Linked to mainframe<br>02. <input type="checkbox"/> Linked to mini<br>03. <input type="checkbox"/> Networked together                            | <b>7. Please check the equipment<br/>currently installed at your location:</b><br>(Check all that apply)<br>01. <input type="checkbox"/> IBM or Compatible PCs<br>02. <input type="checkbox"/> IBM or Compatible Mainframes<br>03. <input type="checkbox"/> IBM or Compatible Minis<br>04. <input type="checkbox"/> Macintosh |                                                                                                                                                                                                                                                                         |
| <input type="checkbox"/> Please send me one year (22 issues) of PC Magazine for \$29.97.<br>Offer valid in U.S. only.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                           |                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                         |



## PROGRAMMERS TOOLS

### Attention Visual Basic™ Users!

ButtonTool creates "VISUAL" Buttons. EditTool creates formatted input fields. VBase/x allows use of dBase files. BT & ET are \$49.95 + \$4 s&h each. vBaseTools is \$149.95 + \$10 s&h. All three for \$229.95 + \$15 s&h. No royalties. V/MC/A/COD.

#### OUTRIDER SYSTEMS, INC.

3701 Kirby Drive Suite 1196 Houston, TX 77098  
800-845-0386 FAX: 713-523-0386

CIRCLE 852 ON READER SERVICE CARD

### BASIC PROGRAMMING TOOLS

Crescent offers many tools for QuickBASIC, PDS, and Visual Basic, all with tutorials and full source. Assembly routines, graphics, screen design w/data entry, BASIC TSR's, and much more. No royalties. Call or write for our catalog.

#### Crescent Software

32 Seventy Acres, W. Redding, CT 06896  
Orders: 800-35-BASIC, Tech: 203-438-5300

## PUBLIC DOMAIN/SHAREWARE

### WINDOWS AND DOS SHAREWARE!

100's of MBs of Windows 3.0, and thousands of DOS titles. Free disk based catalog updated continuously! Free program with every catalog! Quantity discounts. Special Windows and DOS packages available. MasterCard & VISA accepted.

#### ACT IV SOFTWARE, Inc.

P.O. BOX 721161 Berkley, MI 48072  
800-524-ACT4(2284) 24 Hrs. BBS:313-549-0155

CIRCLE 854 ON READER SERVICE CARD

### FREE CATALOG ON DISK

Shareware/Public Domain. IBM compatible. Virus free. Over 500 disks listed. Over 100 disks for Windows 3.0. Games, graphics, utilities, clipart, finance, databases and more. Disks as low as \$1. Write to:

#### GENESIS PC-WARE

P.O. Box 86  
Mankato, MN 56002

CIRCLE 855 ON READER SERVICE CARD

## REAL ESTATE

### The Landlord® & The Landmaster®

Property management software purchased by more than 5,000 owners and property managers since 1980. Handles residential and commercial tenant accounting; prints checks and statements. G/L and A/P included. From \$595 to \$2200.

#### The Landlord Software Center

427 East Patrick Street, Dept. E  
Frederick, MD 21701 (301) 695-1544

CIRCLE 856 ON READER SERVICE CARD

### Property Management

Software for managing residential, commercial, condos, etc. Basic version for owner/manager- \$495, Deluxe for professional managers- \$1,195, Network- \$2,395. Includes check writing, recurring expenses, G/L, management reporting.

#### YARDI SYSTEMS, INC.

819 Reddick Street, Santa Barbara, CA 93103  
(805) 966-3666

CIRCLE 857 ON READER SERVICE CARD

### PROPERTY MANAGEMENT

Rental-Ease. State of the art software for managing income properties of all types. Fast and easy to use. Tracks tenants, income and expense, maintenance and repairs, GL. \$695 complete. Free brochure, demo \$10.

#### STRATEGIC OFFICE SYSTEMS

688 N. 500 W. #61, Mt. Pleasant, UT 84647  
800-942-6784 or 801-462-2130

CIRCLE 858 ON READER SERVICE CARD

## SALES MARKETING

### KWIC Contact - Client Manager

Get organized! Contact management software with unlimited history per contact, extensive reporting by date ranges, calendar, memo pad, and more! Easy to use. DOS \$99.95. Networks \$199.95. Laptop Merge included. Dealers wanted.

#### KWIC Software

VISA/MC ORDERS ONLY 1-800-361-3142  
1-519-428-4650

CIRCLE 859 ON READER SERVICE CARD

## SCIENTIFIC

### ??? RADIO ACTIVE ???

Plot it on PC with RM-60 Rad. Monitor Alarm. Serial or LPT port. Alpha-Beta-Gamma-Xray. 1000X the resolution of survey geiger counters. RADON + Sources. Background Foods Clouds. TSR, GM tube. PC MAG & Byte rev. V/MC \$149.50 + 45 day \$back

#### AWARE ELECTRONICS CORP.

P.O. Box 4299, Wilmington, DE 19807  
(800)729-5397 Phone or Fax: (302)655-3800

CIRCLE 860 ON READER SERVICE CARD

### Scientific SW - FREE CATALOG

A great selection of scientific software products for plotting, non-linear curve fitting, chemical equilibrium calculations, simulation, statistics, differential equations, symbolic algebra, and more.

#### MicroMath Scientific Software

Box 21550, Salt Lake City, UT 84121-0550  
1-800-942-6284 FAX (801)943-0299

CIRCLE 861 ON READER SERVICE CARD

### REAL-TIME GRAPHICS TOOLS

Software tools for Turbo C, Microsoft C and Turbo Pascal. Routines include Fast Scrolling Graphs, Process Control Bargraphs, Meters, Gauges, PID Control, FFT's, T/C Linearization and Curvefitting, and Mouse Support. \$200+shipping.

#### QUINN-CURTIS

21 Highland Circle, Needham, MA 02194  
2: (617)449-6155 Fax: (617) 449-6109

CIRCLE 862 ON READER SERVICE CARD

### SCIENTIFIC ACCELERATOR

25 MegaFLOP Floating Point Array Processor with 256K+ static memory. Easily programmed by calling 598 routines from your C, FORTRAN, or Pascal PC programs. 512x512 FFT 1.18 secs. Single slot board with software: \$2,495.00.

#### EIGHTEEN EIGHT LABORATORIES

1247 Tamarisk, Boulder City, NV 89005  
Tel: 800-888-1119. Fax: 702-294-2611

CIRCLE 863 ON READER SERVICE CARD

## SECURITY

### STOPLIGHT™ Promotion - \$49.94!

Virus protection, safe disk lock, D2-compliant, DES, audit log, 15 user login, Windows 3 keyboard lock, secure DOS and peripherals. Central LAN and remote admin. Only 9K overhead. Call for your \$49.94 full copy (List \$295). One promo per site.

#### SAFETNET, Inc.

14 Tower Drive, East Hanover, NJ 07936-3220  
(908)851-0188 Fax: (908)276-6575

CIRCLE 864 ON READER SERVICE CARD

## STATISTICS

### WinSTAT™ Windows Statistics

All the statistical methods you need, with all the convenience of Windows! Up to 65,000 variables & cases. Import/export Lotus, dBASE, etc. files. Cut & paste tables/graphs to word processor. Call for brochure and/or demo disks.

#### Kalmia Co. Inc.

71 Dudley St., Dept. 2, Cambridge, MA 02140  
Phone/FAX: (617) 864-5567

CIRCLE 865 ON READER SERVICE CARD

### PsychStat MAX 2.1 - \$59.95

Frequency • descriptives • chi-square • ttests, ONEWAY • ANOVA • ANCOVA • multiple regression • repeated measures • correlation • transformation • right-wrong and Likert item analysis • Cronbach's alpha • point-biserials • much more.

#### PsychStat

1003 Justin Ln 2118, Austin, TX 78757  
512-451-8152

CIRCLE 866 ON READER SERVICE CARD

### Spreadsheet Statistics - \$25

Comprehensive statistics and forecasting modules for analyzing LOTUS worksheets. Fast. Convenient. Easy to use. Includes tutorial. Ideal for vertical markets. Guaranteed best buy. Free brochure.

#### StatPac Inc.

3814 Lyndale Ave. S., Mpls., MN 55409  
Tel: (612) 822-8252 Fax: (612) 822-1708

CIRCLE 867 ON READER SERVICE CARD

### Statistical Advisor Speaks English!

Statistical Navigator Professional™ lets you describe your research goal in plain english, guides you to the appropriate statistical analysis. Natural language interface, detailed report, extensive hypertext help, & pull-down menus.

#### The Idea Works, Inc.

607 Jackson St., Columbia, MO 65203  
800-537-4866/314-875-5827/Fax 314-875-5812

CIRCLE 868 ON READER SERVICE CARD

### NCSS 5.x Series - \$125

"Best value & easiest to learn/use" PC-Week. Menus/Spreadsheet. Means, etc. Regression, t tests, ANOVA, Factor, cluster & discriminant. Cross tabs. Nonparametrics. Histograms. Plots. Reads ASCII/Lotus. Many extra modules.

#### NCSS

329 North 1000 East, Kaysville, UT 84037  
Phone: 801-546-0445 FAX: 801-546-3907

CIRCLE 869 ON READER SERVICE CARD



## SURVEYS

### The Survey System

Analyzes market research, public opinion, customer satisfaction and employee attitude surveys. Easy to learn and use. Produces presentation quality tables and graphics. Statistics, verbatim, interviewing and network options.

#### Creative Research Systems

15 Lone Oak Ctr. - Dept. P, Petaluma, CA 94952  
Ph.(707)765-1001 Fax (707)765-1068

### Cast a Spell with WindowMagic

Replace Minimized Program Group Icons?

MS sez NO WAY! WindowMagic sez OK!

- \* Easily Replace ANY Icon in Program \* Use Drag & Drop Editor to easily manage huge Icon libraries
- \* Over 500 Icons Included - only \$39.95 & S/H

#### WindowWear

401 NE Ravenna Blvd., Ste 144, Seattle, WA 98115  
Orders: 800-551-1755 VISA/MC

CIRCLE 876 ON READER SERVICE CARD

## INSURANCE

### COMPUTER NIGHTMARES?

Why take the risk? Insure computer equipment against your worst Nightmares of theft, power surges, earthquakes, natural disasters and accidents. Licensed software coverage is free! Rates start at \$60p/year. Call NOW for details.

#### The ComputerInsurance Agency Inc.

6150 Old Millersport Pleasantville, OH 43148  
1-800-722-0385

CIRCLE 882 ON READER SERVICE CARD

## UTILITIES

### Batch Program Complexity Woes?

End them with BSBAT, a batch programming language featuring block structures and powerful file processing commands and BATDEBUG an interactive batch program debugger, \$50. each. Call for free demo disk.

#### TBD Software

9502 Gladeview, San Antonio, Texas 78250  
512-647-1641

CIRCLE 871 ON READER SERVICE CARD

### Pinpoint PC Bottlenecks

- Personal Measure shows how apps spend time.
- Upgrade or replace PCs based on hard facts.
- Identify network trouble spots.
- Resolve app problems using our services.
- \$125 + S&H (5.25" or 3.5") MC/VISA

#### SPIRIT OF PERFORMANCE, INC.

73 Westcott Road, Harvard, MA 01451  
tel. 508/456-3889, telex 6503571400

CIRCLE 877 ON READER SERVICE CARD

## SERVICES

### THE MONEYSAVER

We find the best prices in the nation for software/hardware/faxes. Save time and money. Let us find the lowest prices for you. \$2.50/min. Avg call 1 to 2 min. Must be 18 or older.

#### COMPUTER PRICE RESEARCH CO.

1 Exchange Pl, Worcester, Ma 01608  
1-900-454-5452

CIRCLE 883 ON READER SERVICE CARD

### Instant Animation and Graphics

Present with Yellow Ribbon, a revolutionary TSR Graphics & Animation during any application! Good news for Dbase, Lotus, 3270 users. Great for presentations, help, archive & much more. No programming, extremely easy, plug & go. Only \$123.

#### Final Touch Corp.

1723 Hamilton San Jose, CA 95125  
Tel: 408-377-7271 Fax: 408-377-7197

CIRCLE 872 ON READER SERVICE CARD

### EASY DATA FOR WINDOW™

Replace Cardfile. Secure personal database software for Windows. Get organized and find your data fast. Uses the Paradox® Engine. 30 Day Money Back Guarantee. Only \$59+\$4s/h. V/MC. Call now for a special introductory bonus!

#### LAKEVIEW SOFTWARE CORP.

8377 Cherry Lane, Laurel, MD 20707  
1-800-669-4315 • 301-317-0726/Fax:0587

CIRCLE 878 ON READER SERVICE CARD

### GET CONSULTING EXPERTISE!

- Full WINDOWS application development
- Relational database application development
- LAN installation and support
- COBOL application development & customization
- Multi-platform integration and support

#### ConsultDIRECT, Inc.

2840 Alta Terrace, La Crescenta, CA 91214  
Call 818-248-1000

CIRCLE 884 ON READER SERVICE CARD

## MISCELLANEOUS/ACCESSORIES

### DOS 5 Memory Management Kit™

Improved memory management: load high and convert extended to expanded on 8088/286 PCs (not just 386s), 64K+ more high mem on 386s, optimize load order, 32M expanded from disk, load TSRs into expanded/extended. 30-day grt. \$79.

#### Biologic

7950 Blue Gray Cl., Manassas, VA 22110-2829  
703-368-2949 (703-361-8251 fax)

### CABLES•MODEMS•SWITCHES

Huge Inventory•In stock•Completely discounted modems from \$59•5yr manuf warranty•Cables fr. \$2•AB switch fr. \$8•Auto sw. \$49 IBM•APPLE•MAC•PS2•IDE•Scsi•VGA•Joystick•BUSX•Unconditional 30 day money back guarantee

#### S B F Computer Accessories

22 Sheridan Ave. 1F, Mt. Vernon, NY 10552  
914-664-3930 Fax 914-665-9122

CIRCLE 879 ON READER SERVICE CARD

### Signature Scanning Service

Let your LaserJet or compatible printer sign your form letters with your digitized signature. Professional! Fast! Inexpensive! Guaranteed! Only \$60 each or less. Free samples available. Inquires about digitized letterhead.

#### Orbit Enterprises, Inc.

PO Box 2875 Glen Ellyn, IL 60138  
(800) 767-6724 • (708) 469-3405

CIRCLE 885 ON READER SERVICE CARD

## WINDOWS

### NCOMPASS FOR WINDOWS

Create sophisticated multi-layered maps or buy high quality NCompass Ready-Mades. Zoom, query graphical data, pinpoint addresses, track distances. Much more. Extensive manual. Software \$50 City, County, State maps \$20-\$50

#### 3CS Software

P.O. Box 8331 Chicago, IL 60680-8331  
(312) 271-1020

CIRCLE 874 ON READER SERVICE CARD

## DATA CONVERSION

### Data Conversion Specialists

Thousands of disk/tape conversions, rapid disk/tape dup, text/graphic scanning, key entry, CD ROM dev., database mgt, document production for Interleaf & other publishing systems, bar code conversion, & programming. Free tests & quotations.

#### MEDIA CONVERSION CORP.

800 Roosevelt Rd., D-106, Glen Ellyn, IL 60137  
(708) 858-4566 FAX (708) 469-1277

CIRCLE 880 ON READER SERVICE CARD

## SUPPLIES

### COMPUTER BATTERIES

Nickel Cadmium, Lithium, Lead Acid & Alkaline Batteries for P.C. Boards, UPS, Printers & Laptop Computers. Custom Build Battery Packs. MC/V

#### EVS SUPPLY

1350 Arapaho #126, Richardson, TX 75081  
1-800-776-5267 FAX 214-231-2269

CIRCLE 888 ON READER SERVICE CARD

### What's Windows 3.0 Missing ???

WinPrint - easy way to print ASCII files to any printer. Print 1 or many files. Pick files, press PRINT. Flexible formatting: headers, margins, fonts, orientation. File viewer. Also uses Windows 3.1 Drag&Drop! \$79+s&h. Free Demo.

#### Non-Causal Systems, Inc

4691 N. University Drive, Suite 384  
Coral Springs, FL 33067 (800) 221-9423

CIRCLE 875 ON READER SERVICE CARD

### Move HP Data + Programs to PC's

Read Hewlett Packard ASCII, Binary data files on IBM PC and compatibles. Translate Hewlett Packard Basic programs to run in Microsoft C on your PC. Call for demo, data sheet, catalog.

#### Oswego Software

P.O. Box 310, Oswego, IL 60543  
708-554-3567 FAX 708-554-3573

CIRCLE 881 ON READER SERVICE CARD

### Your Success Is In The Cards...

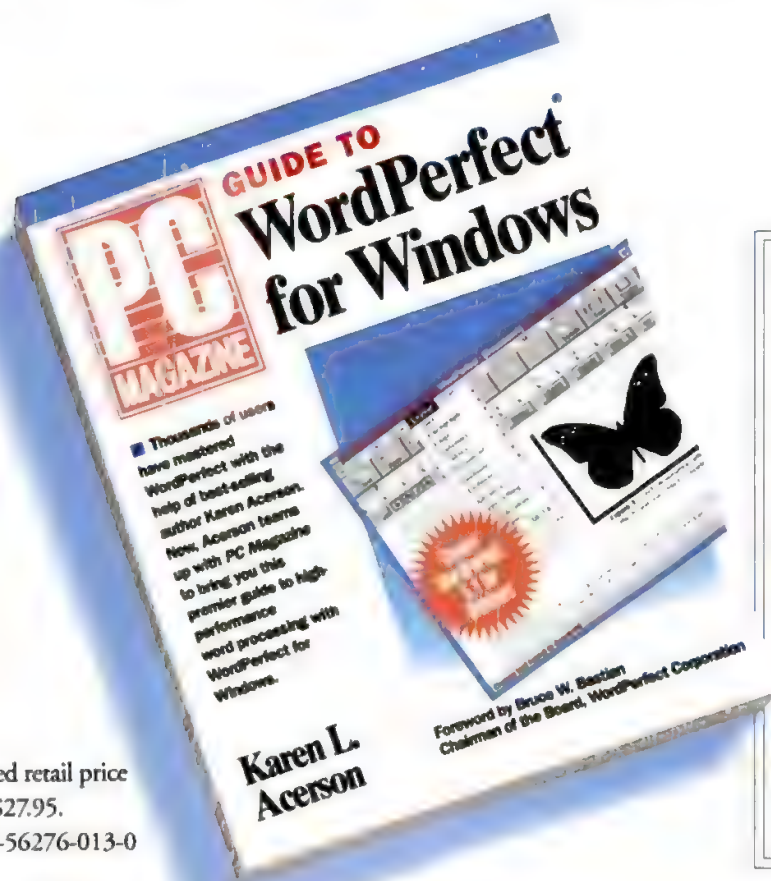
In the PC Magazine Marketplace BusinessCard pages. Advertise in every issue—pay less and increase impact.

#### BusinessCard

Call Richard Wortman today.  
1-800-825-4237



# Karen L. Acerson, Windows, and PC Magazine... A WordPerfect combination.



Suggested retail price  
is only \$27.95.  
ISBN 1-56276-013-0

*"There is nobody I can think of that I would consider more qualified to write a book about WordPerfect than Karen. In fact, if I wanted someone to teach me all the in's and out's of WordPerfect, I would turn to Karen. She really knows what she is talking about."*

Bruce W. Bastian  
Chairman of the Board  
WordPerfect Corporation

Take one of the most anticipated word processing programs to come along in years. Add the expertise and insight of best-selling WordPerfect author, Karen L. Acerson. Then, mix with the authority of *PC Magazine* and you've got a WordPerfect combination.

Karen Acerson shows you how to master WordPerfect for Windows quickly and easily. Clear, simple instructions are illustrated with hundreds of examples drawn from her experience as a WordPerfect Corporation customer support manager and as a consultant.

Loaded with insightful efficiency tips, skill-building exercises, and useful illustrations, *PC Magazine Guide to WordPerfect for Windows* is the perfect way to put WordPerfect for Windows to work for you today.



© 1992 Ziff-Davis Press, 5903 Christie Avenue, Emeryville, CA 94608

1001

**Waldensoftware™**  
**Waldenbooks®**

Visit your local Waldenbooks or Waldensoftware store, or call to order 1-800-322-2000, Dept. 612, Item #4456. Check the yellow pages for the store nearest you.

CIRCLE 005 ON READER SERVICE CARD





# ADVERTISING SALES STAFF

One Park Avenue, New York, NY 10016  
(212) 503-5100

## DISPLAY ADVERTISING

### NATIONAL

**Nancy Newman -**  
**National Advertising Director**  
(212) 503-5204

**Sales Manager**  
Michael Hatherill  
(212) 503-5128

**Ad Systems Supervisor**  
Allyson Deane  
(212) 503-5044

**Sr. Advertising Coordinator**  
Christine Holsten  
(212) 503-5264

**Advertising Coordinator**  
Lynette Stiffa  
(212) 503-5107

### EASTERN

**Al Di Guido - Associate**  
**Publisher/East Coast**  
(212) 503-5310

MA, NH, VT, ME, RI

**District Manager**  
Kimberly Rene White  
(617) 393-3055  
10 President's Landing, Mystic  
Central  
Medford, MA 02155  
**Sr. Account Representative**  
Todd Anderman  
(212) 503-5132

CT, NY, NJ, PA

**District Manager**  
Michael Bird  
(212) 503-5307  
**District Sales Representative**  
Lisa Friedman  
(212) 503-5149  
One Park Avenue, 4th Floor  
New York, NY 10016  
**Sr. Account Representative**  
Joyce Wasserman  
(212) 503-5333  
**Sr. Account Representative**  
Stephanie Brzozowski  
(212) 503-5675

DE, MD, DC, VA, WV, NC, SC, AL,  
MS, TN, AR, KY, GA, FL

**District Manager**  
Scott J. Seltz  
3405 Piedmont Road, Suite 460  
Atlanta, GA 30305  
(404) 239-9780

**Account Representative**  
Andrew Jacobs  
(212) 503 5130

### CENTRAL

**Robert Diftler - Central**  
**Advertising Manager**  
(312) 346-7666

NE, WI, IL, IN, KS, MN, MO, OH,  
MI, IA, ND, SD, Canada

**District Manager**  
Stephen Dress  
**District Manager**  
Jay Overbye  
150 North Wacker Drive, 25th Floor  
Chicago, IL 60606  
(312) 346-7666  
**Account Representative**  
Maureen Dooley  
(212) 503-5126  
**Sr. Account Representative**  
Beth Boyle  
(212) 503-5047

TX, OK, LA, NM

**District Manager**  
Paul Klein  
5956 Sherry Lane, Suite 625  
Dallas, TX 75225  
(214) 691-6934  
**Sr. Account Representative**  
Karen Keavey  
(212) 503-5104

### WESTERN

CA (Los Angeles)

**District Manager**  
Mary Arlotto (213) 351-1811  
3530 Wilshire Boulevard, Suite 645  
Los Angeles, CA 90010  
(213) 351-1810  
**Account Representative**  
John DeSpirito  
(212) 503-5040

### WESTERN

**Ted Welch - Associate**  
**Publisher/West Coast**  
(415) 378-5525

CA (San Francisco & North), ID,  
OR, WA

**District Manager**  
Mike Kisseberth  
(415) 378-5527  
**District Sales Representative**  
Rick Vandervoorn (415) 378-5523  
110 Marsh Drive, Suite 103  
Foster City, CA 94404  
**Account Representative**  
Chris Sullivan  
(212) 503-5129

CA (Santa Barbara to South San  
Francisco), WY, MT, AK, CO, UT

**District Manager**  
Michael Klein (415) 378-5521  
**District Manager**  
Kim Dawson (415) 378-6859  
110 Marsh Drive, Suite 103  
Foster City, CA 94404  
(415) 378-5520  
**Account Representative**  
John Zaterka  
(212) 503-5041

CA (San Diego & Orange County),  
AZ, NV, HI

**District Sales Manager**  
David Lynn  
**District Sales Manager**  
Robin Kofsky  
18500 Von Karman Avenue  
Suite 510  
Irvine, CA 92715  
(714) 852-8001  
**Sr. Account Representative**  
Molly Shank  
(212) 503-5113

For more information  
regarding *display*  
*advertising* please call:  
(212) 503-5100 or  
1-800-33MAG AD

## CLASSIFIED ADVERTISING

**VP, Classified Advertising**  
Paul Stafford  
**Classified Advertising Director**  
Vickie L. Pinsky

**Sr. Advertising Coordinator**  
Wanda D. Brown

**Production Director**  
Anne Brockinton

**Production Supervisor**  
Bessi Dion

**Production Coordinator**  
Mary C. Murawinski

CA (408, 415, 510)

**Sr. Account Representative**  
Charles Boyar  
212-503-5118

CA (209, 707, 916), CO, ID, MT,  
NV, OR, UT, WA WY

**Sr. Account Representative**  
Kathleen Morris  
212-503-5125

AK, IA, IL, IN, KS, MI, MN, MO, ND,  
NE, SD, WI, CANADA, OVERSEAS

**Margaret Kennelly**  
212-503-5176

CT, MA, ME, NH, NJ, NY,  
OH, PA, RI, VT

**Mike Medwig**  
212-503-5193

AZ, AR, CA (619, 805),  
LA, NM, OK, TX

**Jason Welskopf 212-503-5145**

AL, DC, DE, FL, GA, KY, MD, MS,  
NC, SC, TN, VA, WV

**Heidi Wooden 212-503-5117**

CA (213, 714, 408), HI  
212-503-5156

**Business Card**  
**Account Representative**  
Richard Wortman 212-503-5175



**PC MAGAZINE MARKETPLACE**  
3rd Floor, One Park Avenue,  
New York, NY 10016

For more information  
regarding *classified*  
*advertising* please call:  
212-503-5115 or  
1-800-825-4237



# ADVERTISERS' INDEX COMPANIES

| R/S# | ADVERTISER                     | PAGE    | R/S#    | ADVERTISER                       | PAGE      | R/S# | ADVERTISER                      | PAGE    |
|------|--------------------------------|---------|---------|----------------------------------|-----------|------|---------------------------------|---------|
| 034  | Acer America Corporation       | 43      | *       | Epson                            | 81-83     | *    | Pacific Data Products           | 203     |
| 360  | Acma Computers, Inc.           | 89      | 018     | Ergo Computing Inc.              | 100       | 145  | Paradise Computer Products Ltd. | 398     |
| 197  | Advanced Micro Devices         | 266-267 | *       | Everex                           | 141       | 303  | PC Brand                        | 213-216 |
| *    | America On-Line                | 389-390 | *       | Everex                           | 147       | 139  | PC Computer Rental              | 157-159 |
| 025  | American Small Business        | 271     | 023     | FASTMICRO                        | 83-85     | *    | PC Connection                   | 242-247 |
| 032  | Aox                            | 155     | 352     | FASTMICRO                        | 396-397   | 039  | PC MagNet                       | 410     |
| 208  | APS Technologies               | 399     | 288     | Fifth Generation                 | 106       | *    | PC Zones                        | 301-302 |
| 336  | Arlington Computer Products    | 392     | 382/320 | First Source International       | 408       | 358  | Peachtree Software              | 76      |
| 254  | Artisoft                       | 98      | *       | Ford Motor Company               | 361-362   | 343  | Performance Memory Products     | 391     |
| 008  | ASP Computer Products          | 88      | 112     | Fox Software                     | 104-105   | 148  | Primavera Systems               | 100     |
| 337  | ATI Technologies Inc.          | 240     | *       | Gateway 2000                     | 129-136   | 119  | Programmer's Paradise           | 411     |
| 012  | Austin Computers               | 11-15   | *       | Hard Drives International        | 386-387   | 259  | QMS                             | 41      |
| 009  | Autodesk Retail Products       | 261     | 313     | Helix Software                   | 19        | 164  | QMS                             | 101     |
| 129  | Avery Dennison                 | 239     | *       | Hewlett Packard Peripheral Group | 6-7       | 326  | Qualitas                        | 206     |
| 295  | Borland International          | 51      | 116     | Hewlett Packard Peripheral Group | 274-275   | 338  | Quarterdeck Office Systems      | 45      |
| 287  | Borland International          | 53      | 024     | IBM Corporation                  | 124-125   | 014  | Roykore, Inc.                   | 263     |
| 031  | Borland International          | 55      | 033     | Imara Research Corporation       | 299       | 124  | Roykore, Inc.                   | 265     |
| 285  | Borland International          | 57      | *       | Insight Computer                 | 352-353   | 349  | S&W Electronics                 | 388     |
| 328  | Buffalo Products               | 408     | 374     | Intel Corporation                | 230-231   | *    | Santor Corporation              | 378     |
| 015  | Bulldog Computer Products      | 403     | 192     | Integrated Information Tech      | 282       | *    | Seagate                         | 149     |
| 190  | CallSoft                       | 255     | 378     | Iomega Corporation               | 359       | 166  | Sears Business Systems          | 166     |
| 144  | Campbell Services Inc.         | 4       | 325     | IQ Engineering                   | 18        | 160  | Sigma Data                      | 123     |
| 187  | Canon, USA                     | 376     | 196     | Irwin Magnetics                  | 268-269   | *    | Software Publishing             | 67-69   |
| 319  | Cardinal Technologies          | 211     | 127     | JDR Microdevices                 | 395       | *    | Software Publishing             | 127     |
| 162  | Central Point Software         | 47      | 106     | Kingston Technology Corp.        | 121       | 377  | Sony Recording Media            | 139     |
| *    | Chipsoft                       | 253     | 019     | LA Trade                         | 402       | 103  | SPSS, INC.                      | 237     |
| *    | Clarix Corporation             | 249     | 309     | LANtek Computer, Inc.            | 407       | 163  | Standard Computer               | 74-75   |
| 238  | Club Computer Corp.            | 165     | 131     | Logical Connection               | 296       | 365  | STSC                            | 38      |
| 184  | Co-Star                        | 86      | *       | Lotus Development Corp.          | 94        | *    | Swan Technologies               | 281-284 |
| 026  | Colorado Memory Systems, Inc.  | 334     | *       | Lotus Development Corp.          | 108-109   | 332  | Symantec                        | 28      |
| *    | CompuAdd                       | 112     | 040     | Lotus Development Corp.          | 110-111   | 391  | Tangent Computer, Inc.          | 393     |
| 205  | Compuclassics                  | 400-401 | 263     | Macola Inc.                      | 80        | 001  | Tektronix                       | 258     |
| 006  | Compuclassics                  | 406     | 181     | MacroMind                        | 264       | 206  | Telemart                        | 233-235 |
| 132  | COMPU DYNE                     | 220-223 | 291/174 | Map Info Corp.                   | 251       | 306  | Tenex Computer Express          | 391     |
| 300  | Computability                  | 409     | 154     | MathSoft Inc.                    | 70        | 353  | Texas Instruments               | 142     |
| 348  | Computer Associates            | 5       | 021     | Maynard Electronics              | 185       | 304  | Texas Instruments               | 309     |
| 381  | Computer Associates            | 117     | 376     | Meca                             | 453       | 379  | Toshiba of America              | 90-91   |
| 109  | Computer Discount Warehouse    | 404-405 | *       | Micrografx                       | 375       | 340  | Touchstone Software Corp.       | 354     |
| 105  | Computer Peripherals Inc.      | 23      | *       | Microsoft                        | 2-3       | 121  | Tri-Star Computer               | 20-21   |
| 315  | Concentric Data Systems        | 58      | *       | Microsoft                        | 151       | 367  | Universal Data Systems          | 338     |
| 185  | CONNEXPERTS                    | 257     | *       | Microsoft                        | 201       | 233  | VALITEK                         | 73      |
| 011  | Corel Systems                  | 16      | *       | Microsoft                        | 332       | *    | Wordperfect                     | 78-79   |
| 177  | Corel Systems                  | 340     | 013     | MicroTac Software                | 250       | *    | Wordperfect                     | 144-145 |
| 022  | DAC Easy, Inc.                 | 65      | 225     | MicroWarehouse Inc.              | 342-345   | 211  | Xircor                          | 290     |
| *    | Dataworld                      | 72      | 010     | Midwest Computer Works           | 394       | 020  | Zenith Data Systems             | 118-119 |
| 389  | DCA                            | 22      | 283     | Nanao, USA Corp.                 | 273       | 035  | Zeos International              | 24-25   |
| 030  | Dell Computer Corporation      | C5-C8   | 153     | NEC Technologies, Inc.           | C2-C4, p1 | 036  | Zeos International              | 26-27   |
| *    | Dell Computer Corporation      | 169-178 | 375     | NEC Technologies, Inc.           | 102-103   | 037  | Zeos International              | 34-35   |
| 029  | Dell Computer Corporation      | 294-295 | 157     | NEC Technologies, Inc.           | 186-187   | *    | Zeos International              | 48A-48L |
| *    | Dell Computer Corporation      | 457-458 | 156     | NEC Technologies, Inc.           | 226-227   | 038  | Zeos International              | 92      |
| 125  | DH Systems                     | 388     | 217     | NEC Technologies, Inc.           | 279       | *    | Zeos International              | 153     |
| 188  | Digicom Systems Inc.           | 270     | 222     | New Media Graphics Corp.         | 82        | *    | Zeos International              | 319-326 |
| 002  | Digital Products               | 313     | 327     | Northgate Computer Systems       | 189-191   | 115  | Zeos International              | 327     |
| 239  | Digital Research               | 346     | 207     | Northgate Computer Systems       | 192-193   | 350  | Ziff Davis Press                | 373     |
| *    | Dow Jones Information Services | 236     | 243     | Northgate Computer Systems       | 194-197   | 354  | Ziff Davis Press                | 412     |
| 150  | Dresselhaus Computer Products  | 252     | 368     | Northgate Computer Systems       | 198       | 005  | Ziff Davis Press                | 443     |
| 102  | DTK Computers                  | 181     | 194     | Northgate Computer Systems       | 306       | 004  | Ziff Davis Press                | 450     |
| 347  | Dustin Discount Software       | 382     | 028     | Norton-Lambert                   | 33        |      |                                 |         |
| 017  | Dustin Discount Software       | 384     | 235     | Okidata                          | 330-331   |      |                                 |         |
| 027  | Dustin Discount Software       | 385     | *       | On Track Computer Systems        | 232       |      |                                 |         |
| 284  | EPS Technologies               | 96-97   | 245     | Output Technology                | 318       |      |                                 |         |

\* No Reader Service #. Please Call Advertiser For Information.



# ADVERTISERS' INDEX

## PRODUCTS BY CATEGORY

| R/S#                                  | ADVERTISER                 | PRODUCT                       | PAGE#   | R/S#                                 | ADVERTISER                     | PRODUCT                         | PAGE#   |
|---------------------------------------|----------------------------|-------------------------------|---------|--------------------------------------|--------------------------------|---------------------------------|---------|
| <b>ACCOUNTING SOFTWARE</b>            |                            |                               |         |                                      |                                |                                 |         |
| 022                                   | Easy, Inc.                 | Accounting Software           | 85      | 347                                  | Dustin Discount Software       | AutoMap                         | 382     |
| 263                                   | Microlite Inc.             | Accounting Software           | 80      | 291/174                              | Map Info Corp.                 | Mapping Software                | 251     |
| 358                                   | Peachtree Software         | Accounting Software           | 76      | <b>FLOWCHARTING</b>                  |                                |                                 |         |
| <b>DESK TOP ORGANIZERS</b>            |                            |                               |         | 124                                  | Roykore, Inc.                  | ABC Flowchart                   | 265     |
| 144                                   | Campbell Services Inc.     | Calendar & Windows Software   | 4       | <b>WINDOWS SOFTWARE</b>              |                                |                                 |         |
| <b>DATA BASE MANAGERS</b>             |                            |                               |         | 144                                  | Campbell Services Inc.         | Calendar & Windows Software     | 4       |
| 295                                   | Borland International      | DBase                         | 51      | 348                                  | Computer Associates            | dBase                           | 5       |
| 031                                   | Borland International      | Paradox                       | 55      | 381                                  | Computer Associates            | Complete                        | 117     |
| 184                                   | Co-Star                    | LabelWriter II                | 86      | 40                                   | Lotus Development Corp.        | Ami Pro 2.0                     | 110-111 |
| 348                                   | Computer Associates        | dBase                         | 5       | 291/174                              | Map Info Corp.                 | Lotus 1-2-3 for Windows         | 108-109 |
| 315                                   | Concentric Data Systems    | R&R Relational Report Writer  | 58      | 154                                  | MathSoft Inc.                  | Mapping Software                | 251     |
| 112                                   | Fox Software               | Database Manager, Fox Pro 2.0 | 104-105 | 154                                  | Microsoft                      | MathCad 3.0                     | 70      |
| *                                     | Software Publishing        | SuperBase                     | 127     | *                                    | Microsoft                      | Word for Windows                | 2-3     |
| <b>FINANCIAL PLANNING SOFTWARE</b>    |                            |                               |         | *                                    | Microsoft                      | Word for Windows                | 151     |
| 376                                   | Meca                       | TaxCut                        | 453     | *                                    | Microsoft                      | Win Excel                       | 201     |
| <b>INFORMATION MANAGERS</b>           |                            |                               |         | 028                                  | Norton-Lambert                 | Close-Up 4.0                    | 33      |
| 144                                   | Campbell Services Inc.     | Calendar & Windows Software   | 4       | 119                                  | Programmer's Paradise          | Mail Order                      | 411     |
| 315                                   | Concentric Data Systems    | R&R Relational Report Writer  | 58      | 014                                  | Roykore, Inc.                  | Instant ORGcharting!            | 263     |
| <b>INTEGRATED SOFTWARE</b>            |                            |                               |         | 124                                  | Roykore, Inc.                  | ABC Flowchart                   | 265     |
| *                                     | Lotus Development Corp.    | Symphony                      | 94      | <b>DATA COMPRESSION SOFTWARE</b>     |                                |                                 |         |
| <b>LANGUAGES</b>                      |                            |                               |         | *                                    | On Track Computer Systems      | Data Organization Software      | 232     |
| 267                                   | Borland International      | Object Vision                 | 53      | <b>MULTITASKING SOFTWARE</b>         |                                |                                 |         |
| <b>OPERATING SYSTEMS/ENVIRONMENTS</b> |                            |                               |         | 338                                  | Quarterdeck Office Systems     | Memory Management Software      | 45      |
| 239                                   | Digital Research           | DR DOS                        | 348     | <b>ORGANIZATIONAL CHART SOFTWARE</b> |                                |                                 |         |
| <b>PROGRAM DEVELOPERS GENERATORS</b>  |                            |                               |         | 014                                  | Roykore, Inc.                  | Instant ORGcharting!            | 263     |
| 119                                   | Programmer's Paradise      | Mail Order                    | 411     | <b>ANTI-VIRUS SOFTWARE</b>           |                                |                                 |         |
| <b>PROJECT MANAGEMENT</b>             |                            |                               |         | 162                                  | Central Point Software         | Anti-Virus                      | 47      |
| 033                                   | Imara Research Corporation | IMARA Software                | 299     | <b>DISK BACKUP &amp; TAPE DRIVES</b> |                                |                                 |         |
| 148                                   | Primavera Systems          | Primavera Project Planner 4.1 | 100     | 028                                  | Colorado Memory Systems, Inc.  | Tape Drive                      | 334     |
| *                                     | Soltec Corporation         | Project Scheduler             | 378     | 378                                  | Imagem Corporation             | Bermouli Box                    | 368     |
| 332                                   | Symantec                   | TimeLine                      | 28      | 196                                  | Inven Magnetics                | Tape Back-Up, Disk Drives       | 288-289 |
| <b>STATISTICAL SOFTWARE</b>           |                            |                               |         | 021                                  | Maynard Electronics            | Tape Back-Up                    | 185     |
| 154                                   | MathSoft Inc.              | MathCad 3.0                   | 70      | *                                    | Seagate                        | Disk Drives                     | 149     |
| 103                                   | SPSS, INC.                 | Statistical Software          | 237     | 233                                  | VALITEK                        | Portable Tape Back-Up           | 73      |
| 365                                   | STSC                       | Statistical Graphics Software | 36      | <b>HARD DISKS</b>                    |                                |                                 |         |
| <b>UTILITIES</b>                      |                            |                               |         | 017                                  | Dustin Discount Software       | SpinRate                        | 384     |
| 315                                   | Concentric Data Systems    | R&R Relational Report Writer  | 58      | 127                                  | JDR Microdevices               | Hard Disks                      | 396     |
| 288                                   | Fifth Generation           | Desktop                       | 106     | <b>COMPUTERS/COMPATIBLES</b>         |                                |                                 |         |
| 313                                   | Helix Software             | Netroom                       | 19      | 034                                  | Acer America Corporation       | PC's                            | 43      |
| 028                                   | Norton-Lambert             | Close-Up 4.0                  | 33      | 360                                  | Acma Computers, Inc.           | Acma PC's                       | 89      |
| *                                     | On Track Computer Systems  | Data Organization Software    | 232     | 012                                  | Austin Computers               | PC's                            | 11-15   |
| 119                                   | Programmer's Paradise      | Mail Order                    | 411     | 015                                  | Bulldog Computer Products      | Mail Order                      | 403     |
| 338                                   | Quarterdeck Office Systems | Memory Management Software    | 45      | 319                                  | Cardinal Technologies          | PC 10                           | 211     |
| <b>WORD PROCESSING SOFTWARE/AMS</b>   |                            |                               |         | 238                                  | Club Computer Corp.            | PC's, Compatibles               | 185     |
| 184                                   | Co-Star                    | LabelWriter II                | 86      | *                                    | CompuAdd                       | PC's, Compatibles               | 112     |
| 315                                   | Concentric Data Systems    | R&R Relational Report Writer  | 58      | 132                                  | COMPUAD                        | Hardware, Software, Peripherals | 220-223 |
| 040                                   | Lotus Development Corp.    | Ami Pro 2.0                   | 110-111 | 109                                  | Computer Discount Warehouse    | Hardware, Software, Peripherals | 404-405 |
| *                                     | Microsoft                  | Word for Windows              | 2-3     | <b>DATA</b>                          |                                |                                 |         |
| *                                     | Microsoft                  | Word for Windows              | 151     | 030                                  | Dell Computer Corporation      | Computables                     | 72      |
| *                                     | Wordperfect                | WP Product                    | 78-79   | 029                                  | Dell Computer Corporation      | Dell PC's                       | CS-C8   |
| *                                     | Wordperfect                | WordPerfect for Windows       | 144-145 | *                                    | Dell Computer Corporation      | Dell PC's                       | 168-178 |
| <b>CAD/CAM</b>                        |                            |                               |         | 102                                  | DTK Computers                  | Dell PC's                       | 294-295 |
| 025                                   | American Small Business    | DesignCAD                     | 271     | 204                                  | EPS Technologies               | Dell PC's                       | 457-458 |
| 009                                   | Autodesk Retail Products   | Generic CADD 8.0              | 261     | 018                                  | Ergo Computing Inc.            | Computers, Compatibles          | 181     |
| <b>SPREADSHEET/TEMPLATES</b>          |                            |                               |         | *                                    | Everex                         | Computables                     | 96-97   |
| 285                                   | Borland International      | Quattro Pro                   | 7       | 023                                  | FASTMICRO                      | PC's                            | 100     |
| 361                                   | Computer Associates        | Complete                      | 117     | *                                    | Gateway 2000                   | Tempo LX Notebook               | 141     |
| *                                     | Lotus Development Corp.    | Lotus 1-2-3 for Windows       | 108-109 | *                                    | Insight Computer               | Tempo Corner Notebook           | 147     |
| *                                     | Microsoft                  | Win Excel                     | 201     | 127                                  | JDR Microdevices               | PC's                            | 83-85   |
| <b>FOREIGN SOFTWARE</b>               |                            |                               |         | 309                                  | LAtek Computer, Inc.           | PC's, Mail Order, Hardware      | 129-136 |
| 013                                   | MicroTic Software          | Spanish Assistant             | 250     | 010                                  | Midwest Computer Works         | Computers, Compatibles          | 352-353 |
| <b>TAX SOFTWARE</b>                   |                            |                               |         | 157                                  | Nec Technologies, Inc.         | Computables                     | 395     |
| *                                     | Chapsoft                   | Turbo Tax Software            | 253     | *                                    | Nec Technologies, Inc.         | PC's                            | 407     |
| 376                                   | Meca                       | TaxCut                        | 453     | 327                                  | Northgate Computer Systems     | PC's                            | 394     |
| <b>VERTICAL MARKET SOFTWARE</b>       |                            |                               |         | 267                                  | Northgate Computer Systems     | PowerMate Image Series SX/16    | 186-187 |
| 154                                   | MathSoft Inc.              | MathCad 3.0                   | 70      | 243                                  | Northgate Computer Systems     | PowerMate Image Series SX/20n   | 186-187 |
| <b>DEMONSTRATION SOFTWARE</b>         |                            |                               |         | 366                                  | Northgate Computer Systems     | Computables                     | 189     |
| *                                     | Ford Motor Company         | Simulator III                 | 361-362 | 194                                  | Northgate Computer Systems     | Computables                     | 190-191 |
| <b>ENTERTAINMENT SOFTWARE</b>         |                            |                               |         | 145                                  | Paradise Computer Products Ltd | Computables                     | 192-193 |
| *                                     | Ford Motor Company         | Simulator III                 | 361-362 | 303                                  | PC Brand                       | Computables                     | 194-197 |
| <b>WORK GROUP SOFTWARE</b>            |                            |                               |         | 139                                  | PC Computer Rental             | Computers                       | 198     |
| 033                                   | Imara Research Corporation | IMARA Software                | 299     | 349                                  | S&W Electronics                | Systems                         | 398     |
| <b>FONT SOFTWARE</b>                  |                            |                               |         | 166                                  | Sears Business Systems         | PC's                            | 213-216 |
| 125                                   | DH Systems                 | Mail Order & Font Products    | 388     | 163                                  | Standard Computer              | USPC Systems                    | 157-158 |
| *                                     | Micrograph                 | Designer with Adobe Fonts     | 375     | *                                    | Swan Technologies              | Computables                     | 301-302 |
| <b>MAILING SOFTWARE</b>               |                            |                               |         | 391                                  | Tangent Computer, Inc.         | Mail Order                      | 388     |
| 129                                   | Avery Dennison             | Avery Label Pro Software      | 239     | 233                                  | Telemart                       | Cumulus Workbook 386SX-40       | 166     |
| <b>PRESENTATION SOFTWARE</b>          |                            |                               |         | 306                                  | Tenex Computer Express         | PC's                            | 74-75   |
| *                                     | Claris Corporation         | Hollywood                     | 249     | 121                                  | Tri-Star Computer              | Swan PCs                        | 281-284 |
| 181                                   | Macromind                  | Action!                       | 264     | 020                                  | Zenith Data Systems            | PC's                            | 393     |
| 365                                   | STSC                       | Statistical Graphics Software | 36      | 035                                  | Zeos International             | PC's                            | 234-235 |
| <b>DIAGNOSTIC SOFTWARE</b>            |                            |                               |         | 036                                  | Zeos International             | Mail Order Memory Products      | 381     |
| 340                                   | Touchstone Software Corp.  | Check It/PC Diagnostic        | 354     | 037                                  | Zeos International             | Computers, Compatibles          | 20-21   |
| <b>MAPPING SOFTWARE</b>               |                            |                               |         | 038                                  | Zeos International             | Desktop PCs                     | 118-119 |
| 006                                   | Compuclassics              | AutoMap                       | 406     | *                                    | Zeos International             | Computables                     | 24-25   |
|                                       |                            |                               |         |                                      |                                | Computables                     | 26-27   |
|                                       |                            |                               |         |                                      |                                | Computables                     | 34-35   |
|                                       |                            |                               |         |                                      |                                | Computables                     | 92      |
|                                       |                            |                               |         |                                      |                                | Computables                     | 153     |



# ADVERTISERS' INDEX

## PRODUCTS BY CATEGORY

### R/S# ADVERTISER

### PRODUCT

### PAGE#

### R/S# ADVERTISER

### PRODUCT

### PAGE#

Zeos International  
115 Zeos International  
Zeos International

Zeos Notebook 319-326  
Z-Card 327  
Compatibles 48A-48L

#### PROGRAMMERS TOOLS UTILITIES

119 Programmer's Paradise

Mail Order 411

#### ADD-ON BOARDS

032 Aox  
208 APS Technologies  
015 Bulldog Computer Products  
368 DCA  
Epson  
106 Kingston Technology Corp  
160 Sigma Data

Aox MicroMASTER 155  
Mail Order 399  
Mail Order 403  
IRMAIrac 22  
Epson Printers 61-63  
SX Upgrades 121  
Add-on-Boards 123

#### PRINTERS

015 Bulldog Computer Products  
167 Canon, USA  
184 Co-Star  
002 Digital Products  
Epson  
Hewlett Packard Peripheral Group  
024 IBM Corporation  
236 Onsite  
245 Output Technology  
259 QMS  
184 QMS  
001 Tektronix  
363 Texas Instruments

Mail Order 403  
Color Bubble Jet Printer 376  
LabelWriter II 88  
Print Director 313  
Epson Printers 61-63  
LaserJet III Si 6-7  
Laser Printer 124-125  
LED Page Printer 330-331  
EuroLine 316  
PS 815MR Printer 41  
QMS Colorscript Printers 101  
Thermal Wax Printer 258  
Laser Printer 142

#### FONT CARTRIDGES

325 IQ Engineering

Super Cartridge 18

#### WORKSTATIONS

194 Northgate Computer Systems

LANs, Mail Order, Computers 306

#### PRINTER ACCESSORIES

328 Buffalo Products  
125 DH Systems  
002 Digital Products  
150 Dresselhaus Computer Products  
Hewlett Packard Peripheral Group  
131 Logical Connection  
245 Output Technology  
Pacific Data Products  
259 QMS  
164 QMS

Printer Sharing Solutions 406  
Mail Order & Font Products 388  
Print Director 313  
Printer Sharing Device 252  
LaserJet III Si 6-7  
Logical Printer Sharing 296  
EuroLine 316  
Pacific Connect 203  
PS 815MR Printer 41  
QMS Colorscript Printers 101

#### MULTI-MEDIA

011 Corel Systems  
222 New Media Graphics Corp

Blockbuster 18  
Super Video Windows 82

#### PORTABLE LAP COMPUTERS

015 Bulldog Computer Products  
CompuAdd  
100 Computer Discount Warehouse  
Outward  
030 Dell Computer Corporation  
Dell Computer Corporation  
029 Dell Computer Corporation  
Dell Computer Corporation  
284 EPS Technologies  
018 Ergo Computing Inc  
Everex  
Insight Computer  
156 Nec Technologies Inc  
Northgate Computer Systems  
Northgate Computer Systems  
207 Northgate Computer Systems  
243 Northgate Computer Systems  
366 Northgate Computer Systems  
PC Zones  
Swan Technologies  
364 Texas Instruments  
376 Toshiba of America  
020 Zenith Data Systems  
Zeos International

Mail Order 403  
Laptops 112  
Monitors/Laptops/Modems 404-405  
Laptops/Notebooks 72  
Laptops 65-68  
Laptops 169-178  
Laptops 294-295  
Laptops 457-458  
Compatibles, Mail Order 96-97  
Portables 100  
Tempo LX Notebook 141  
Tempo Carrier Notebook 147  
Notebooks 352-353  
UltraLite III 226-227  
Compatibles, Mail Order 189  
Compatibles, Mail Order 190-191  
Compatibles, Mail Order 192-193  
Compatibles, Mail Order 194-195  
Compatibles, Mail Order 196  
Laptops 301-302  
Notebooks 281-284  
Win SX Notebook 309  
Toshiba Notebook 96-97  
Laptop PCs 118-119  
Zeos Notebook 319-326

#### PC-FAX

106 Computer Peripherals Inc  
367 Universal Data Systems

Fax Board 23  
Fax 338

#### CO-PROCESSORS

197 Advanced Micro Devices  
032 Aox  
374 Intel Corporation  
192 Integrated Information Tech  
127 JDR Microdevices

386 Chip 256-267  
Aox MicroMASTER 155  
Math Coprocessor 230-231  
Co-Processors 262  
Co-Processors 385

#### OPTICAL PERIPHERALS

011 Corel Systems  
PC Zones  
377 Sony Recording Media

Blockbuster 16  
Software 301-302  
Magneto Optical 138

#### MEMORY

011 Corel Systems  
382/320 First Source International  
378 Iomega Corporation  
127 JDR Microdevices

Blockbuster 16  
Memory 406  
Iomega II Box 369  
Memory 386

019 LA Trade  
343 Performance Memory Products  
326 Quibus  
150 Sigma Data  
306 Tenev Computer Express

#### TIME MANAGEMENT SOFTWARE

144 Campbell Services Inc

#### CD-ROM

011 Corel Systems  
177 Corel Systems  
375 NEC Technologies, Inc.  
217 NEC Technologies, Inc.

#### CHIPS PROCESSORS

192 Integrated Information Tech.

#### MASS STORAGE

306 APS Technologies  
Hard Drives International

#### DISPLAYS MONITORS TERMINALS

100 Computer Discount Warehouse  
283 Nanao, USA Corp.  
153 NEC Technologies, Inc.  
Swan Technologies

#### GRAPHICS SOFTWARE

177 Corel Systems  
Micrograph  
Software Publishing Harvard Graphics for Windows

#### PLOTTERS CHARTING DEVICES

116 Hewlett Packard Peripheral Group

#### VIDEO GRAPHICS BOARDS

337 ATI Technologies Inc.  
222 New Media Graphics Corp.  
Swan Technologies

#### ACCELERATION BOARDS

032 Aox  
127 JDR Microdevices  
106 Kingston Technology Corp

#### COMMUNICATIONS SOFTWARE

028 Norton-Lambert  
On Track Computer Systems  
367 Universal Data Systems

#### LOCAL AREA NETWORKING

254 Artisoft  
185 CONNEXPERTS  
002 Digital Products  
309 LANtek Computer, Inc.  
309 LANtek Computer, Inc.  
309 LANtek Computer, Inc.  
Microsoft  
194 Northgate Computer Systems  
On Track Computer Systems  
Pacific Data Products  
211 Xircom

#### INTELLIGENT MAIL LINKS

369 DCA

#### MODEMS

109 Computer Discount Warehouse  
106 Computer Peripherals Inc  
188 Digicom Systems Inc  
367 Universal Data Systems

#### PERIPHERAL SHARING DEVICES

008 ASP Computer Products  
378 Buffalo Products  
185 CONNEXPERTS  
002 Digital Products  
150 Dresselhaus Computer Products  
131 Logical Connection  
211 Xircom

#### SERVERS

194 Northgate Computer Systems

#### REMOTE COMPUTING

029 Norton-Lambert  
211 Xircom

#### MAINTENANCE

017 Dustin Discount Software

#### RETAIL DISTRIBUTORS

186 Sears Business Systems

#### MAIL ORDER

380 Acma Computers, Inc.  
206 APS Technologies  
336 Arlington Computer Products  
012 Austin Computers  
015 Bulldog Computer Products  
190 CallSoft  
238 Club Computer Corp  
CompuAdd  
205 Compuclassics  
132 COMPUZYNE  
300 Computability

Memory 402  
Memory 391  
Memory Managers 206  
Memory Upgrades 123  
Mail Order Memory Products 391

Calendar & Windows Software 4

Blockbuster 16  
Corel Draw on CD-ROM 340  
CD-ROM Hardware 102-103  
CD Gallery 279

Co-Processors 282

Mail Order 398  
Mail Order 386-387

Monitors/Laptops/Modems 404-405  
Monitors 273  
MultiSync Monitors C2-C4.p1  
Monitors 281-284

Corel Draw on CD-ROM 340  
Designer with Adobe Fonts 375  
67-69

HP DesignJet Plotter 274-275

8514 - ULTRA 240  
Super Video Windows 82  
VGA Boards 281-284

Aox MicroMASTER 155  
Add-In 395  
SX Upgrades 121

Close-Up 4.0 33  
Data Organization Software 232  
Communication Software 338

LANTASTIC 98  
Systemizer 257  
Print Director 313  
Novell NetWare Lantastic  
T1, Link 64, Bridges, Routers 407  
ARCnet, Ethernet, Token Ring 407  
NBU Line 332  
LANs 306  
Data Organization Software 232  
Pacific Connect 203  
Xircom Pocket Ethernet Adapter 290

IRMAIrac 22

Monitors/Laptops/Modems 404-405  
Fax Board 23  
Modem 270  
Modems 338

Server Jet 86  
Printer-Sharing Solutions 406  
Systemizer 257  
Print Director 313  
Printer Sharing Device 252  
Logical Printer Sharing 296  
Xircom Pocket Ethernet Adapter 290

LANs, Mail Order, Computers 306

Close-Up 4.0 33  
Xircom Pocket Ethernet Adapter 290

Spinrite 384

Cumulus Workbook 385X-40 186

Acma PC's 86  
Mail Order 399  
Mail Order 392  
Mail Order 11-15  
Mail Order 403  
Mail Order 255  
PC's, Compatibles 165  
PC's, Compatibles 112  
Mail Order 400-401  
Hardware, Software, Peripherals 220-223  
Mail Order 409





# Coming Up

| R/S#                               | ADVERTISER                      | PRODUCT                         | PAGE #  |
|------------------------------------|---------------------------------|---------------------------------|---------|
| 109                                | Computer Discount Warehouse     | Hardware/Software/Peripherals   | 404-405 |
| *                                  | Datavord                        | Mail Order                      | 72      |
| 030                                | Dell Computer Corporation       | Dell PC's                       | C5-C8   |
| *                                  | Dell Computer Corporation       | Dell PC's                       | 169-178 |
| 029                                | Dell Computer Corporation       | Dell PC's                       | 294-295 |
|                                    | Dell Computer Corporation       | Dell PC's                       | 457-458 |
| 125                                | DH Systems                      | Mail Order & Font Products      | 388     |
| 347                                | Dustin Discount Software        | AutoMap                         | 382     |
| 027                                | Dustin Discount Software        | Mail Order Products             | 385     |
| 284                                | EPS Technologies                | Mail Order                      | 96-97   |
| 018                                | Ergo Computing Inc.             | Mail Order                      | 100     |
| 023                                | FASTMICRO                       | PCs                             | 83-85   |
| 352                                | FASTMICRO                       | Mail Order                      | 396-397 |
| 382/320                            | First Source International      | Mail Order                      | 408     |
| *                                  | Gateway 2000                    | PC's, Mail Order, Hardware      | 129-136 |
| *                                  | Hard Drives International       | Mail Order                      | 386-387 |
| *                                  | Insight Computer                | Mail Order                      | 352-353 |
| 019                                | LA Trade                        | Mail Order                      | 402     |
| 309                                | LANtek Computer, Inc.           | Networking Products             | 407     |
| 225                                | MicroWarehouse Inc.             | Mail Order                      | 342-345 |
| 010                                | Midwest Computer Works          | Mail Order                      | 394     |
| *                                  | Northgate Computer Systems      | Mail Order                      | 189     |
| 327                                | Northgate Computer Systems      | Mail Order                      | 190-191 |
| 207                                | Northgate Computer Systems      | Mail Order                      | 192-193 |
| 243                                | Northgate Computer Systems      | Mail Order                      | 194-197 |
| 368                                | Northgate Computer Systems      | Mail Order                      | 198     |
| 194                                | Northgate Computer Systems      | Mail Order                      | 306     |
| 145                                | Paradise Computer Products Ltd. | Mail Order                      | 398     |
| 303                                | PC Brand                        | Mail Order                      | 213-216 |
| 139                                | PC Computer Rental              | USPC Systems                    | 157-159 |
| *                                  | PC Connection                   | Mail Order                      | 242-247 |
| *                                  | PC Zones                        | Mail Order                      | 301-302 |
| 343                                | Performance Memory Products     | Mail Order                      | 391     |
| 119                                | Programmer's Paradise           | Mail Order                      | 411     |
| 349                                | S&W Electronics                 | Mail Order                      | 388     |
| 163                                | Standard Computer               | Mail Order                      | 74-75   |
| *                                  | Swan Technologies               | PCs, Hardware, Software, Periph | 281-284 |
| 206                                | Telermat                        | Mail Order                      | 233-235 |
| 308                                | Tenax Computer Express          | Mail Order Memory Products      | 391     |
| 035                                | Zeos International              | Compatibles                     | 24-25   |
| 036                                | Zeos International              | Compatibles                     | 26-27   |
| 037                                | Zeos International              | Compatibles                     | 34-35   |
| 038                                | Zeos International              | Compatibles                     | 92      |
| *                                  | Zeos International              | Compatibles                     | 153     |
| *                                  | Zeos International              | Zeos Notebook                   | 319-326 |
| 115                                | Zeos International              | Z-Card                          | 327     |
| *                                  | Zeos International              | Compatibles                     | 48A-48L |
| <b>ON LINE DATABASE</b>            |                                 |                                 |         |
| *                                  | America On-Line                 | America Online Service          | 389-390 |
| *                                  | Dow Jones Information Services  | Dow Jones News/Retrieval        | 238     |
| <b>RENTALS/LEASING</b>             |                                 |                                 |         |
| 139                                | PC Computer Rental              | USPC Systems                    | 157-159 |
| <b>BOOKS</b>                       |                                 |                                 |         |
| 350                                | Ziff Davis Press                | Books                           | 373     |
| 354                                | Ziff Davis Press                | Books                           | 412     |
| 005                                | Ziff Davis Press                | Books                           | 443     |
| 004                                | Ziff Davis Press                | Books                           | 450     |
| <b>MISCELLANEOUS</b>               |                                 |                                 |         |
| *                                  | Ford Motor Company              | Simulator III                   | 361-362 |
| <b>DIRECT MARKETING CONNECTION</b> |                                 |                                 |         |
| *                                  | America On-Line                 | America Online Service          | 389-390 |
| 208                                | APS Technologies                | Mail Order                      | 399     |
| 336                                | Arlington Computer Products     | Mail Order                      | 392     |
| 328                                | Buffalo Products                | Printer Sharing Solutions       | 408     |
| 015                                | Buildog Computer Products       | Mail Order                      | 403     |
| 205                                | Compuclassics                   | Mail Order                      | 400-401 |
| 006                                | Compuclassics                   | AutoMap                         | 406     |
| 300                                | Computability                   | Mail Order                      | 409     |
| 109                                | Computer Discount Warehouse     | Hardware/Software/Peripherals   | 404-405 |
| 125                                | DH Systems                      | Mail Order & Font Products      | 388     |
| 347                                | Dustin Discount Software        | AutoMap                         | 382     |
| 017                                | Dustin Discount Software        | SpinRite                        | 384     |
| 027                                | Dustin Discount Software        | Mail Order Product              | 385     |
| 352                                | FASTMICRO                       | Mail Order                      | 396-397 |
| 382/320                            | First Source International      | Memory, Mail Order              | 408     |
| *                                  | Hard Drives International       | Mail Order                      | 386-387 |
| 127                                | JDR Microdevices                | Mail Order                      | 395     |
| 019                                | LA Trade                        | Mail Order, Memory              | 402     |
| 309                                | LANtek Computer, Inc.           | Mail Order                      | 407     |
| 010                                | Midwest Computer Works          | Mail Order, PC's                | 394     |
| 145                                | Paradise Computer Products Ltd. | Mail Order, Systems             | 398     |
| 343                                | Performance Memory Products     | Mail Order, Memory              | 391     |
| 119                                | Programmer's Paradise           | Mail Order                      | 411     |
| 349                                | S&W Electronics                 | Mail Order                      | 388     |
| 301                                | Tangent Computer, Inc.          | PC's                            | 393     |
| 308                                | Tenax Computer Express          | Mail Order Memory Products      | 391     |

For Additional Product Categories See  
MARKETPLACE PRODUCT INDEX page 413

## GRAPHICAL WORD PROCESSORS

With the arrival of *Microsoft Word for Windows 2.0* and *WordPerfect 5.1 for Windows*, the graphical word processing market is heating up. Windows users now have seven packages from which to choose. With sophisticated type control and page layout features, these programs give you access to desktop publishing functionality for your daily word processing chores. But are they fast enough? And are they easy enough to use?

## MODEM-TO-LAN REMOTE CONTROL

Remote-control modem-to-PC software allows off-site users to use applications and gather files from the trusty office PC. The connectivity team reviews eight packages to get you right back to work once you get home. We also look at two products that promise to be contenders in the competition to provide remote control for Windows users.

## IMAGE COMPRESSION

Here's everything you always wanted to know about image compression but didn't know who to ask. *PC Magazine's* graphics expert Lori Grunin explains it all for you, from Audio-Video Interleave to Intel's Production Level Video, and all the standards in between. If you work with huge graphics files, don't miss this story.

## EISA ESDI BUS-MASTERING CONTROLLERS

With the interface developments of late, serious power users may be wondering what type of controller to buy. Is it better to go with ESDI, for fast, reliable performance, or with SCSI, the apparent wave of the future? And that's not all. Power users should also consider how important caching is to their speed needs. *PC Magazine Labs* looks at four EISA ESDI bus-mastering controllers: two from UltraStor, and one each from Data Technology Corp. and Wyse Technology.

## TAX SOFTWARE

Can a tax preparation program save you both time and money? Our tax attorney looks at these low-cost programs and tells you whether they're worth the time, and if they'll help you keep your tax bill low. Products reviewed will include *TurboTax*, *TaxCut 1040*, and *J.K. Lasser's Your Income Tax* software.

## UTILITIES

Have you ever run your favorite file-finder utility only to find you have several copies of several files? Trying to decide which files to delete could easily take a few hours. *SHOWDUPE*, next issue's utility, can help you. Not only will it find all duplicate files, but it also lets you interactively view, compare, and delete them.

## LAB NOTES

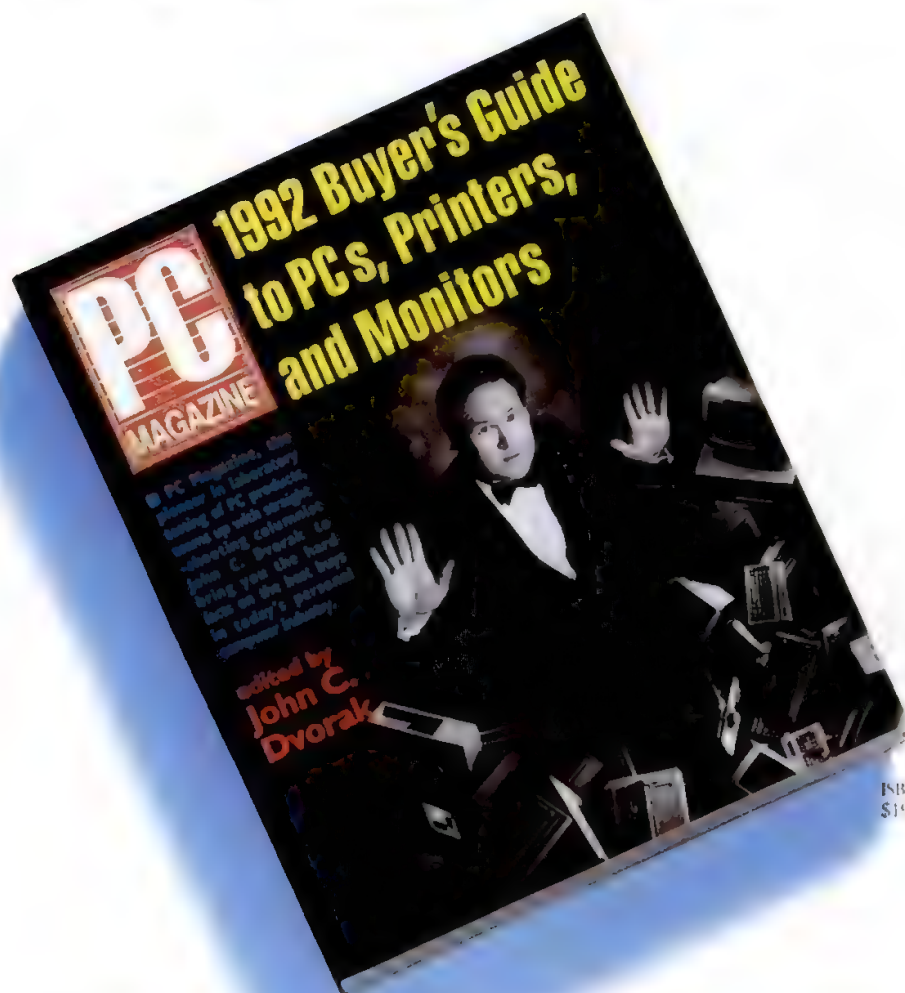
Next issue's Lab Notes delves into the concepts, hurdles, and benefits of coding applications in C++. It will examine the coding of *SHOWDUPE*—the utility in the next issue and the first *PC Magazine* utility to be written in C++—to illustrate these and other points.



| READER SERVICE      |                                                   |                                  |      | READER SERVICE   |                                                                        |                                |      | READER SERVICE   |                                                           |                                   |      |
|---------------------|---------------------------------------------------|----------------------------------|------|------------------|------------------------------------------------------------------------|--------------------------------|------|------------------|-----------------------------------------------------------|-----------------------------------|------|
| NUMBER              | PRODUCT                                           | COMPANY                          | PAGE | NUMBER           | PRODUCT                                                                | COMPANY                        | PAGE | NUMBER           | PRODUCT                                                   | COMPANY                           | PAGE |
| <b>AFTER HOURS</b>  |                                                   |                                  |      |                  |                                                                        |                                |      | <b>TOOLKITS</b>  |                                                           |                                   |      |
| 479                 | COSMO                                             | Cosmic Patterns                  | 451  | 457              | DOS 5 Memory Management Kit, Version 2.0                               | Biologic                       | 224  | 451              | SLATE Universal Printer Driver with Graphics, Version 2.2 | The Symmetry Group                | 77   |
| 478                 | RhythmAce                                         | Ibis Software                    | 451  |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| 476                 | Multimedia Beethoven: The Ninth Symphony LoveTies | Microsoft Corp.                  | 451  | 422              | Commando, Version 1.0                                                  | Black Mountain Software        | 48   |                  |                                                           |                                   |      |
| 480                 |                                                   | Permutations Software Inc.       | 451  | 405              | CAT Color Converter                                                    | Computer Aided Technology Inc. | 60   | <b>UTILITIES</b> |                                                           |                                   |      |
| 477                 | Sequencer Plus Gold, Version 4.06                 | Voyetra Technologies             | 451  | 428              | CA-SuperProject for Windows                                            | Computer Associates            | 39   | 526              | Easy Edit Plus for Release 11                             | ADC Computer Services Inc         | 286  |
| <b>COMPUTERS</b>    |                                                   |                                  |      | 409              | Da Vinci eMail, Version 2.0 10-user starter pak                        | Da Vinci Systems Corp          | 64   | 523              | AutoSE, Version 2.6                                       | Applied Software Technology Inc.  | 285  |
| 481                 | ALR BusinessVEISA 486 33 Model 200                | Advanced Logic Research Inc      | 126  | 458              | DR DOS, Version 6.0                                                    | Digital Research Inc.          | 229  | 505              | GT Express                                                | Artist Graphics                   | 260  |
| 482                 | ALR PowerPro VM 486 33 Model 150                  | Advanced Logic Research Inc      | 128  | 418              | TypeReader, Version 1.0                                                | ExperVision Inc                | 56   | 506              | AutoBoost                                                 | AutoBoost Inc.                    | 260  |
| 483                 | Amkly 486 33E                                     | Amkly Systems Inc                | 137  | 434              | Fastback Plus                                                          | Fifth Generation Systems       | 50   | 514              | AutoSight Access, Version 3.0                             | AutoSight Inc                     | 269  |
| 484                 | Austin 486 33E                                    | Austin Computer Systems Inc      | 138  | 461              | Netroom, Version 2.13                                                  | Helix Software                 | 248  | 522              | ViewPort Plus, Version D3.06                              | Cadman Corp                       | 280  |
| 485                 | Wintower Austin 486 33E Winstation                | Austin Computer Systems Inc      | 140  | 427              | QuickShow!, Version 1.0                                                | HSC Software                   | 52   | 521              | Slick! 386                                                | CAD Systems Unlimited Inc         | 278  |
| 486                 | Compaq Deskpro 486/33M                            | Compaq Computer Corp.            | 143  | 404              | Persona                                                                | InnoVision Software Inc.       | 59   | 516              | AutoVue, Version 11.2                                     | Cimmerty Systems Inc.             | 270  |
| 487                 | CompuAdd 433E Tower                               | CompuAdd Corp                    | 146  | 411              | CFO Spreadsheet Applications Forms-To-Go, Compare & Contrast; Spellin! | Intex Solutions Inc.           | 66   | 513              | AutoManager Professional, Version 4.22                    | Cyco International                | 268  |
| 488                 | Dell PowerLine 433DE                              | Dell Computer Corp.              | 148  | 403              | NET 30 for Windows                                                     | Invisible Software Inc         | 59   | 519              | SoftWest Quick-See, Version 4.0f                          | The Great SoftWestern Company Inc | 278  |
| 489                 | DTK FEAT-3300                                     | DTK Computer Inc.                | 150  | 414              | JetFax Windows                                                         | JetFax Inc                     | 66   | 525              | CADMagic, Version 1.01                                    | Haestad Methods Inc               | 286  |
| 490                 | Ergo Moby Brick 486DX                             | Ergo Computing Inc               | 152  | 421              | Keyfile                                                                | Keyfile Corp                   | 46   | 518              | FastLook Plus, Version 5.0                                | Kamel Software Inc                | 272  |
| 491                 | Everex STEP 486/33                                | Everex Systems Inc               | 152  | 417              | Tempra GIF, Version 1.04                                               | Mathematica                    | 42   | 528              | Ketiv Editor, Version 1.00                                | Ketiv Technologies Inc            | 288  |
| 492                 | Everex STEP 486 33E                               | Everex Systems Inc               | 154  | 419              | Microsoft Mouse Software, Version 8.1                                  | Microsoft Corp.                | 42   | 527              | E-Z Word, Version 11.1                                    | LandCADD International            | 287  |
| 493                 | Gateway 486 33C                                   | Gateway 2000                     | 164  | 460              | MS-DOS 5.0 Upgrade Kit                                                 | Microsoft Corp.                | 241  | 515              | AutoView Plus, Version 3.75                               | MarComp                           | 269  |
| 494                 | GoldStar GS433                                    | Goldstar Inc.                    | 167  | 463              | QMAPS, Version 2.0                                                     | Quadtel Corp.                  | 254  | 529              | Text and Attribute Editor, Version 2.22                   | MarComp                           | 288  |
| 495                 | Hertz 486 33E                                     | Hertz Computer Corp.             | 168  | 464              | 386MAX, Version 6.0                                                    | Qualitas Inc                   | 256  | 507              | Lightning Zoom!                                           | Martin Sales International        | 260  |
| 496                 | HP Vectra 486/33T                                 | Hewlett-Packard Co.              | 179  | 462              | QEMM-386, Version 6.0                                                  | Quarterdeck Office Systems Inc | 252  | 508              | Auto-Plus                                                 | Metheus Corp                      | 260  |
| 497                 | IBM PS/2 Model 90 XP 486                          | IBM Corp.                        | 180  | 456              | ATLast!, Version 5.0                                                   | RYBS Electronics Inc.          | 218  | 530              | Textools, Version 4.2                                     | Nexsys Consulting Inc             | 288  |
| 498                 | Northgate Power Plus 486 ZXP                      | Northgate Computer Systems Inc   | 183  | 430              | Project Scheduler 5.0                                                  | Scitor Corp                    | 39   | 509              | Nth Drive                                                 | Nth Graphics                      | 260  |
| 406                 | Philips 386SX/20 MPC                              | Philips Consumer Electronics Co. | 60   | 401              | Harvard Graphics for Windows Version 4.0                               | Software Publishing Corp       | 59   | 510              | DLD                                                       | Panacea Inc                       | 260  |
| 499                 | Tangent 433e                                      | Tangent Computer Inc.            | 184  | 408              | QED Office, Version 2.0                                                | Strategic Marketing Associates | 64   | 520              | SirlinVIEW Plus, Version 1.2                              | Sirlin Computer Corp.             | 276  |
| 500                 | Tangent 433i                                      | Tangent Computer Inc.            | 188  | 429              | Time Line 5.0                                                          | Symantec Corp.                 | 39   | 517              | Drawing Librarian Professional, Release 1991.7            | SoftSource Inc                    | 272  |
| 501                 | Tri-Star Flash Cache 486 EISA                     | Tri-Star Computer Corp           | 199  | 432              | The Writer's Toolkit                                                   | Systems Compatibility Corp.    | 64   | 512              | Soft Engine                                               | Vibrant Graphics                  | 260  |
| 502                 | Twinhead Superset 600 433C                        | Twinhead Corp                    | 200  | 410              | The Writer's Toolkit, Version 2.0                                      | V Communications Inc.          | 232  | 511              | Focus                                                     | Video Seven                       | 260  |
| 503                 | Zenith Z-486/33E                                  | Zenith Data Systems              | 202  | 459              | Memory Commander, Version 2.1                                          | Ventura Software Inc           | 49   | 524              | Cadet, Version 3.0                                        | Wasco Technical Software          | 285  |
| 504                 | Zeos 486-33                                       | Zeos International Ltd.          | 204  | 412              | Lexica, Version 1.0                                                    | WordStar Writing Tools Group   | 66   | 531              | WCEdit, Version 1.02                                      | Walter M. Craig                   | 289  |
| <b>CONNECTIVITY</b> |                                                   |                                  |      | 416              | PhotoFinish                                                            | ZSoft                          | 42   |                  |                                                           |                                   |      |
| 467                 | IntraLAN                                          | BICC Communications              | 305  | <b>SOLUTIONS</b> |                                                                        |                                |      |                  |                                                           |                                   |      |
| 465                 | Altair                                            | Motorola Inc                     | 308  |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| 466                 | WaveLAN                                           | NCR Corp                         | 312  |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| <b>HARDWARE</b>     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| 407                 | Flashdrive Model 25                               | BSE Co                           | 60   |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| 420                 | StarBoard Port                                    | Interface Electronics Inc.       | 52   |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| 402                 | LOO-36 TI/T2 Link                                 | Laser Communications Inc         | 59   |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| 413                 | Konexx Koupler Model 203                          | Unlimited Systems Corp           | 66   |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| <b>READ ONLY</b>    |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| 473                 | Artificial Reality II                             | Addison-Wesley Publishing Co.    | 71   |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| 474                 | Computers as Theatre                              | Addison-Wesley Publishing Co     | 71   |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| 475                 | The Making of Microsoft                           | Prima Publishing                 | 71   |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| 472                 | Virtual Reality                                   | Summit Books, Simon & Schuster   | 71   |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| <b>SOFTWARE</b>     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| 431                 | Adobe Type Manager 2.0                            | Adobe Systems Inc                | 50   |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
| 433                 | Aldus FreeHand, Version 3.0                       | Aldus Corp                       | 37   |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |
|                     |                                                   |                                  |      |                  |                                                                        |                                |      |                  |                                                           |                                   |      |



# Dvorak Takes A Hard Look At Hardware.



ISBN 1-56276-004-1  
\$19.95

This is the most exhaustive evaluation of computer hardware ever assembled. World-famous computer columnist John C. Dvorak guides you through years of accumulated data from PC Magazine Labs, the most respected product-testing center in the computer industry.

This complete buyer's guide takes the hassle out of finding the computer equipment you need. In Dvorak's no-nonsense style, you'll find in-depth discussions of everything from desktop computers to printers to modems.

Whether you're shopping for a complete system or adding to your existing equipment, you won't find a more valuable reference anywhere.

© 1991 Ziff-Davis Press, 5903 Christie Avenue, Emeryville, CA 94608



Ziff-Davis Press books are available at **CROWN & BOOKS**

CIRCLE 004 ON READER SERVICE CARD



# After Hours

Products for the Leisure Side of Personal Computing

## The Magnificent Ninth Goes Multimedia

by Don Tynan

What could be more delightful than spending an evening listening to Ludwig van Beethoven's Symphony No. 9 in the company of a leading authority on the man and his music? That's the opportunity afforded by Microsoft Corp.'s \$79.95 *Multimedia Beethoven: The Ninth Symphony*, produced by The Voyager Co. This disk, which two years ago was an award-winning product on the Macintosh, is now available for multimedia PCs.

Robert Winter, a UCLA music professor renowned for his lectures on Beethoven and Mozart, is the guiding ear behind the disk. He selected a 1964 recording by the Vienna Philharmonic Orchestra conducted by Hans Schmidt-Isserstedt—in part for its even tempo, he says, and also for the quality of the performance. The recording runs more than an hour and can even be played on a conventional CD player.

The program's main menu is organized into five selections. "The Pocket Guide" lists the major movements and sections of the symphony. "Beethoven's World" is a 124-screen textual sketch of the composer, his work, and his times, complete with period black-and-white graph-

ics. I particularly enjoyed the chapters comparing performances then and now; overall, the content is excellent.

"The Art of Listening" is the third selection on the menu, and it is here that Winter adds his expertise, explaining basic musical concepts using illustrations from the Ninth. For example: "Variation in music," Winter says, "is the repetition of an idea but with a degree of contrast." He then gives an example of two versions of the famous Joy theme. By clicking on each, even someone who is musically illiterate can discern the differences. There are 103 screens in The Art of Listening, most with musical segments to illustrate their points.

Within the section "A Close Reading," you can play the entire recording, pausing and skipping as you like. One window contains Winter's running commentary synchronized with the music. A minute and 42 seconds into the piece, for instance, the professor explains that we are hearing how Beethoven carries out a "parallel crescendo by unleashing the energy of the full orchestra." Not sure what a crescendo is? Click the glossary button and get a written definition and a listening sample.

The fifth part of *Beethoven* is a game to test your knowledge of music, the composer, and the Ninth Symphony. Up to four

players can compete in answering multiple-choice questions. With the other four sections of *Multimedia Beethoven* offering such a wealth of entertainment and information, I've not felt any urge to tackle the game, even though it has a digitized voice with a "German" accent making encouraging comments.

The catch (alas, Ludwig, there is a catch) in this remarkable product is the amount of hardware and software needed to bring it off. In addition to the CD-ROM extensions to DOS, you'll need Windows 3.0 along with Microsoft's new Multimedia Extensions. You'll also need a 386-based MPC with VGA display, a fast CD-ROM drive with audio output, and a sound board (you need the new Sound Blaster Pro card if you want to hear the voice).

*Multimedia Beethoven* is one of those rare offerings that combines a serious product, cutting-edge technology, and real educational value to produce something that's truly a joy to use. It's not just for musicians and classical buffs. Indeed, it seems that the less you know about music,

**MUSIC**  
Voyetra's *Sequencer Plus* goes Gold. Get in rhythm with Ibis Software's *RhythmAce*.

**ASTROLOGY**  
Will your romance survive? See what the stars say with two new programs, *COSMO* and *LoveTies*.

the more you'll appreciate it.

**List Price:** *Multimedia Beethoven: The Ninth Symphony*, \$79.95. **Requires:** Multimedia PC, Microsoft Windows 3.0, Multimedia Extensions for Microsoft Windows. Microsoft Corp., One Microsoft Way, Redmond, WA 98052-6399; 800-426-9400, 206-882-8080.

CIRCLE 478 ON READER SERVICE CARD

## Sequencer Plus Gold: Professional Features Added to a Classic

by Robert Kendall

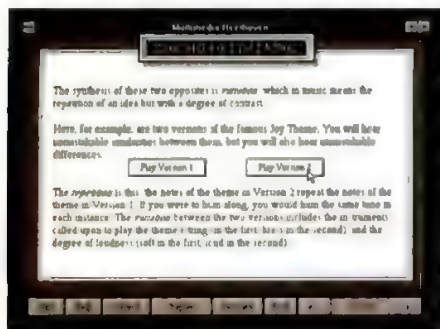
Voyetra Technologies' *Sequencer Plus* has long been a dominant presence in the sequencer market, and it still holds up well against the competition. Now dubbed *Sequencer Plus Gold*, this \$299.95 former Editors' Choice sports an impressive array of professional-level features and power that doesn't get in the way of ease of use.

Its unconventional menu system and dialog boxes are a

little hard to get used to at first, but once mastered, they let you perform any function with a minimum of effort. You can record in real time or step-record by selecting pitches from your MIDI keyboard and durations from the PC screen. *Sequencer Plus Gold* can lay down a whopping 2,000 tracks per sequence and makes it easy to reorder, group, or sort them.

As with most sequencers, a measures screen shows each bar of your tracks for effortless

CONTINUES



▲  
**The "Art of Listening" section of *Multimedia Beethoven* combines the knowledge of Robert Winter with CD-quality audio from Beethoven's grand opus.**  
▼



## After Hours

### Sequencer Plus Gold

CONTINUED

multitrack cutting, pasting, and global editing. The piano roll-style note editor (which shows notes graphically on a grid with vertical and horizontal axes representing pitch and time) is exceptionally intuitive. You can double-click to insert notes, move them by dragging with the left mouse button, and shorten or lengthen them by dragging with the right mouse button. It also lets you play back your piece a note at a time by repeatedly pressing the Tab key.

Global editing is very powerful, though in some ways it falls short of Twelve Tone Systems' *Cakewalk Professional*. Its major weakness: When you define sections for global editing or cut-and-paste operations, cuts must start with a first beat and end with the last beat of a measure—posing problems when sections do not begin or end at the bar line. This limitation also applies to the punch-in feature, which lets you record over a selected section.

Capabilities include globally adjusting pitches, note durations, key velocities, and MIDI controllers. The program is particularly adept at thinning out superfluous MIDI controllers that can bloat a file.

*Sequencer Plus Gold* also has remarkably powerful quantization options. These options let you "quantize"—that is, align misplayed notes to the nearest beat or to subdivisions of it. You can adjust the strictness of quantization in various ways, and a unique "swing" feature will put a lilt in your music by slightly delaying notes on the upbeat.

You can easily keep track of and edit controller events, which appear in the note editor beneath the music as symbols identified by event type. You display controllers one type at a time and use the Tab key to jump from event to event.

The package stores tempo changes on a separate tempo track and even lets you create

multiple alternate tempo tracks for a single piece—great for trying out different possibilities. If you record a section in a rhythmically free manner, *Sequencer Plus Gold* will align the music properly with the bar lines and insert the correct tempo changes to preserve the sound of the passage—an invaluable feature.

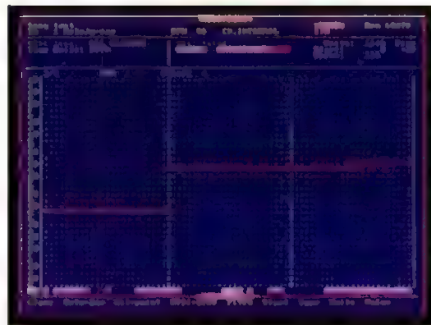
There's a universal patch librarian, which lets you download from and upload to a wide variety of synthesizers. It even lets you renumber and rename the patches or copy them from one bank to another.

*Sequencer Plus Gold* is singularly adept at handling a wide variety of MIDI setups. It supports not only all standard single- and multiple-port MIDI interfaces but also the Sound Blaster and Pro AudioSpectrum audio cards. In fact, it will drive up to five sound boards at once.

Musicians who don't need the advanced features of *Sequencer Plus Gold* but want solid sequencing functionality should consider Voyetra's *Sequencer Plus Classic* for \$169.95. For those who want just the basics, there's the \$69.95 *Sequencer Plus Junior*.

**List Price:** *Sequencer Plus Gold*, Version 4.06, \$299.95; *Sequencer Plus Classic*, \$169.95; *Sequencer Plus Junior*, \$69.95. **Requires:** 512K RAM (640K recommended), hard disk, DOS 2.0 or later, MIDI interface, synthesizer. Voyetra Technologies, 333 Fifth Ave., Pelham, NY 10803; 800-233-9377.

CIRCLE 477 ON READER SERVICE CARD



▲  
In its piano roll-style note editor, *Sequencer Plus* displays controller events as letter characters beneath the music.  
▼

## MUSICLIPS: Plug-and-Play MIDI Sequences

A valuable alternative to recording your own sequences is purchasing them as sequence libraries. Voyetra's *MusiClips* collection of songs in Type 1 Standard MIDI format—readable by most sequencers and many multimedia programs—gives both musicians and multimedia authors a rich and relatively inexpensive source of material.

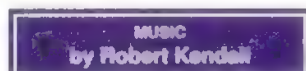
The songs are voiced for the Roland LAPC and Creative Labs Sound Blaster cards but can easily be edited for other synthesizers. Since all the music consists of non-copyrighted compositions, either in the public domain or created by Voyetra, you'll never have to pay royalties for using it.

The \$149 Collector's Edition of the library contains

over 150 melodies organized into categories such as Holiday, Religious, Patriotic, and Ethnic. The 31 Classical selections range from Bach inventions to the *William Tell* Overture. The arrangements are generally good, though the Classical pieces are rather poorly rendered, suffering especially from a lack of tempo inflections.

The original works are engaging pieces of mood music in various pop and jazz styles and are catalogued by descriptions such as "Sensitive and Emotional" or "Forceful and Steady." By the time you read this, four additional volumes of the library should be available for \$69.95 each. The new fare will include Joplin rags, wedding music, and music evoking different national heritages.—RK

## The Beat Goes on With RhythmAce



If you ain't got that swing, no software program will give it to you. But *RhythmAce*—Ibis Software's \$99.95 interactive course in rhythm training—is a great tool for sharpening any musician's ear and music-reading skills.

*RhythmAce*'s reading exercises display musical phrases on-screen and require you to tap out the correct rhythms on the PC's

Shift keys, the mouse buttons, or a connected MIDI keyboard. If you really want a rhythmic workout, exercises can display two simultaneous lines that require tapping with both hands at once. Dictation exercises afford practice in the reverse skill, prompting you to notate a rhythm by clicking on the appropriate note values after the program plays a phrase for you.

*RhythmAce* can make do with the PC speaker, but it is a far more effective tutor with a sound

board or a synthesizer connected via a Roland MPU-401-compatible interface. The optional hardware lets you hear the metronome beat while exercises are played. It also provides the only method for hearing two-handed exercises properly.

Once you've completed an exercise, *RhythmAce* plays teacher. It displays the results of dictation alongside the correct version and analyzes reading exercises quite thoroughly. If you misplayed a note, it marks that note for you—though if you missed several, it marks only the first one. A correct performance

CONTINUES



# "I designed TaxCut to work with you the way I would."

—Tax Expert, Daniel Caine

**TaxCut<sup>®</sup>, the award-winning tax program from MECA Software, helps you prepare an IRS-approved, professional quality tax return right on your PC, even if you're a tax or computer novice.**

With its unique "Expert System" technology, TaxCut is the first and ONLY tax software to put tax expert Daniel Caine at your side every step of the way through your return. You just press the "Expert Key" any time you have a question about tax law. Or talk to the Expert whenever you need some straightforward advice about your unique tax situation. You'll get an answer in a language you're comfortable with—not IRS-ese.

You won't have to learn many new tricks to use TaxCut. It's both novice proof and flexible, so you can work the way you're most comfortable, and at your own pace. Fill in the forms line by line or work straight from your shoebox full of 1099's, W-2's and other important tax documents. If you prefer a little hand holding, TaxCut's Expert will lead you through a detailed interview process and will actually translate the answers to the forms for you.

TaxCut's powerful built-in "Auditor" is trained to audit your return just the way your own accountant would. Not only will it indicate entries which might raise a red flag with the IRS, but it recommends solutions. Then TaxCut's "Checklist" will help you research your tax situation, by tax topic, for any deductions you may have missed. TaxCut won't quit until your return is accurate.

TaxCut is complete. It contains all the forms, schedules and worksheets you're likely to need to file your 1040 tax return — over 75 in all. And TaxCut prints its own on plain, blank paper with either a dot matrix or laser printer.

**Why should you trust TaxCut? Because, unlike any other tax software, ONLY TaxCut guarantees the accuracy of its calculations, and ONLY TaxCut contains the Expert HELP you need to prepare a professional quality return.**

## Applause for TaxCut

"TaxCut is the best tax-preparation software around."

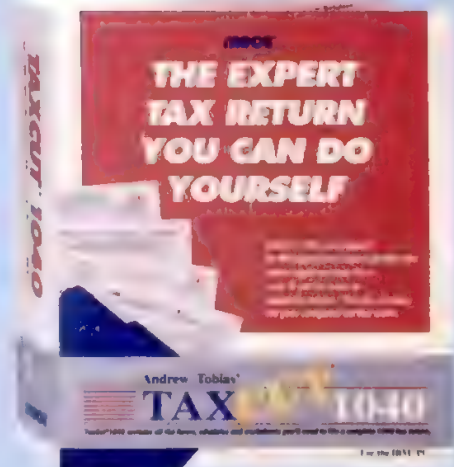
— Business Week

"...with its all-encompassing help features and beautiful output, TaxCut for 1990 sets quite a standard for the competition to live up to."

— PC Magazine

"TaxCut, from MECA Software, stands head and shoulders above all other tax preparation software"

— PC Computing



**Please call 1-800-237-8400 x237 to order TaxCut for your 1991 taxes at the SPECIAL INTRODUCTORY PRICE of \$59.95, complete with FREE SHIPPING. That's \$30 below suggested list price! NEW Windows Version now available!**

(Item Code: T91R (DOS); TW91R (Windows))

CIRCLE 376 ON READER SERVICE CARD

DOS Version requires 512K IBM<sup>®</sup> PC or compatible with hard disk drive and DOS 2.0 or later  
Windows Version requires 286 or higher IBM<sup>®</sup> PC or compatible, 1 mb RAM, hard disk, EGA or VGA monitor and Microsoft Windows 3.0. Both work with most dot matrix and laser printers.

A92036

© 1991 MECA Software, Inc. • A NASDAQ Company • P.O. Box 912 • Fairfield, CT 06430-0912

**meca<sup>®</sup>**



## After Hours

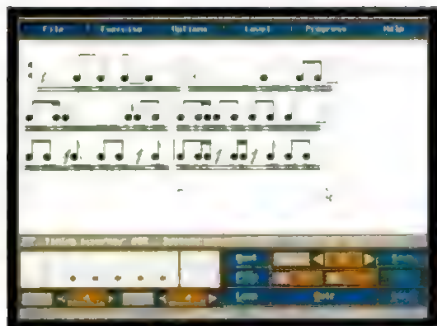
### RhythmAce

CONTINUED

elicits a percentage rating of your timing accuracy. Beneath the notes you see piano roll-style graphics representations of how the rhythm should be performed and how you played it, which

makes even the smallest inaccuracies glaringly apparent.

*RhythmAce* graphs your progress, taking into account both accuracy and the difficulty of each exercise. Twelve levels of difficulty accommodate all stages of musical development. You can further adjust the program to your abilities by specifying the number of bars and the tempo for each exercise.



▲  
An interactive rhythm tutor, *RhythmAce* evaluates your performance once you have practiced an exercise.  
▼

If you wish to tackle specific types of rhythmic problems, you can specify note values and time signatures for the program to use in generating exercises. Another feature lets you create your own reading exercises. This could prove invaluable for learning a tricky rhythmic passage in a piece, since the program will play the rhythm for you as well as let you practice it.

*RhythmAce* draws upon a library of hundreds of rhythmic patterns to build endlessly varied exercises that can encompass syncopations and double dotting. Unfortunately, it can't work with values smaller than 16th notes, and it allows no tuplets (that is, quin- or septuplets) apart from triplets. The exercises also forego the common time signatures of 9/8 and 2/2, though they include the unusual 5/4.

However, when fashioning your own reading exercises, you can also create your own time signatures—even use mixed meters (alternations among different meters) and polyrhythms (different meters in each hand).

Music students should find *RhythmAce* a welcome, easy-to-follow supplement to Ibis Software's ear-training program, *Play It By Ear* (reviewed in the April 30, 1991, issue).

**List Price:** *RhythmAce*, \$99.95.

**Requires:** 640K RAM, graphics display (CGA, EGA, VGA, or Hercules), DOS 2.0 or later. Sound board or MIDI synthesizer and Roland MPU-401-compatible MIDI interface recommended. Ibis Software, 625 Second St., #308, San Francisco, CA 94107; 415-546-1917.

CIRCLE 478 ON READER SERVICE CARD

## Two Astrology Packages Bring Your Stars Down to Earth

ASTROLOGY  
by Karen A. Carter

When the news broke that Nancy Reagan had consulted an astrologer to advise President Reagan, you may have wondered what all the fuss was about. News of Nancy's consultations brought astrology a lot of negative attention. But astrology is growing in popularity, and programs for PCs make it more accessible.

*COSMO*, from Cosmic Patterns, and *LoveTies*, from Permutations Software, are two new offerings that are fun, informative, and relatively inexpensive. Each is good, but in different ways.

*COSMO*, which retails for \$98, is a simple program that is extremely easy to load and use. The package comes with three floppy disks: one each for natal charts, compatibility charts, and forecast charts. You can run the program from either the floppy disks or your hard disk.

Just type "cosmo" at the prompt and a short menu pops up that offers you a choice of Birth, Forecast, Compatibility, or Quit. After you enter the requested information for a birth

chart, for example, a list appears that tells you the positions and degrees of a person's planets at birth, including the Sun sign, Moon sign, Mercury, Venus, and on through Pluto, as well as the ascendant (or "rising sign"). Summarized evaluations appear for individual charts, and they proved well written and accurate.

A minor complaint about the program is that the birth chart evaluations virtually ignore the outer planets: Saturn, Uranus, Neptune, and Pluto. While most astrologers consider these less important in birth charts than the inner planets, this seems an unnecessary omission. Another complaint is that you cannot scroll backwards in the text: once you go to the next screen, you can't refer to a previous one unless you exit and retype the chart information. There is no print facility from here, either.

Want to see how compatible you are with that new amour? *COSMO* computes compatibility charts, too, displaying your charts side by side. A written analysis also appears, which contains information under such headings as "Karen's Moon

Conjunct John's Sun." The evaluations are quite good, closely matching information that is printed in some of my favorite astrology books.

*COSMO* differs from most inexpensive astrology packages in that it makes monthly forecasts. The information is similar to the small blurbs that appear in your daily newspaper, but it is more accurate because the program knows your entire birth chart, not just that your Sun sign is Aries. After following several charts for a month, I found the predictions to be about 70 percent accurate.

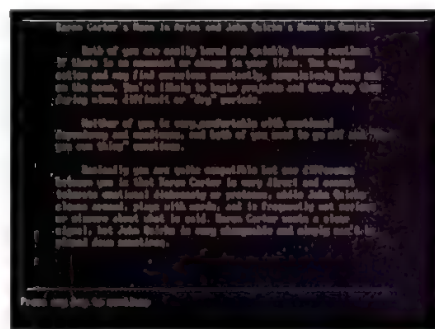
*COSMO*'s documentation is similar to the program itself: simple and well done. If you send in the registration card Cosmic Patterns provides with the package, you'll receive its newsletter, *Kepler News*, about twice a year.

For more serious astrologers there is *LoveTies* (\$89.95), the

best under-\$100 astrology package I've seen. *LoveTies* also plots birth and compatibility charts, but in much greater detail than *COSMO*. It shows retrograde motion, for example. If you have an EGA-or-better screen, *LoveTies* will make you drool: Its graphics are exceptional for an astrology program!

*LoveTies* features a menu across the top of the screen with the categories Help, Get Data, DB Delete, Individual, Comparison, and Print. Select any heading with either keyboard or mouse and a drop-down menu appears. The program lets you store an unlimited number of charts in the database, and new databases can be created. The information for two charts can be stored on-screen simultaneously, and you can look at the charts individually or compare them. Some celebrity charts are also included for fun, such as

CONTINUES



▲  
*COSMO* can compare two people's charts to show where the relationship will be strong and where problems may arise.  
▼



## After Hours

### Astrology

CONTINUED

Richard Burton, James Dean, John F. Kennedy, and Marilyn Monroe (for a real hoot, do a comparison chart of the last two).

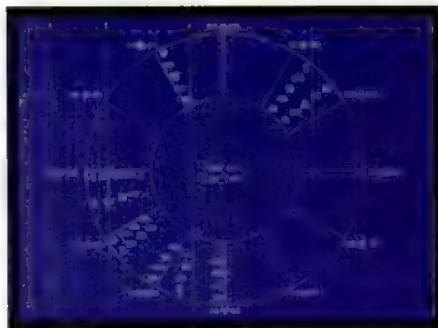
Once the information for a chart has been entered, you proceed to either the Individual or Comparison menu. Here is where most of the action occurs. Clicking on Individual brings up a submenu asking if you want to see Degrees, Aspects, the Wheel, or the Report.

Degrees gives you a list of planets and degrees similar to the one in *COSMO*, but it also adds the houses and house cusps (any astrologer past the beginner stage knows the importance of houses in a chart, which is why you'll want to find out your birth time if at all possible).

The Aspects submenu shows

you the angles that the planets make to each other, and the number of degrees those angles are. Beginning astrologers may not know much about aspects, but information included in the thorough user manual will help you to understand them. The manual also includes a 37-page appendix that contains worldwide longitudes and latitudes—a must for all serious astrologers. The Wheel and Report choices give you charts in the classic astrology wheel and a written report, respectively.

Selecting the Comparison menu, you are offered four choices: Houses, Aspects, and Reports for either Chart 1 or Chart 2. The Houses category shows where the planets fall in the partner's houses; Aspects lets you see the comparative aspects between the two charts. The reports, which are worded in a way that shows they are obviously aimed at couples, are fun and well written. The two re-



▲  
**LoveTies** has exceptional graphics for an astrology program. The detailed Wheel shows house cusps and retrograde motion.  
▼

ports tell how one person's chart affects the other person; for example, the report for me has headings such as "His Jupiter in Your 1st House," and then indicates how that aspect is going to affect our relationship.

Either one of these two programs would make an entertaining gift for budding astrologers (including yourself), but *LoveTies* is certainly the more complete package. So if you're one of those people who secretly sneak a peak at their horoscope in newspapers or magazines, let your PC help tell you what's in

the stars for you. What you learn may surprise you. ■

**List Price:** *COSMO*, \$98.

**Requires:** 256K RAM, DOS 2.0 or later. Hard disk recommended. Cosmic Patterns, P.O. Box 14605, Gainesville, FL 32604; 904-373-1504.

CIRCLE 476 ON READER SERVICE CARD

**List Price:** *LoveTies*, \$89.95.

**Requires:** 330K RAM, DOS 2.0 or later, EGA or better monitor. Hard disk recommended. Permutations Software Inc., P.O. Box 499, New York, NY 10014-0499; 212-727-0457.

CIRCLE 480 ON READER SERVICE CARD

# DON'T GIVE MONEY TO STRANGERS.

Before you give to a heart organization, make sure it's one you trust: The American Heart Association. Since 1924 we've sponsored lifesaving education programs and funded \$900 million in research. Others may copy us, but they can't hold a candle to our heart and torch. To learn more, contact the American Heart Association, 7320 Greenville Ave., Box 20, Dallas, TX 75231.

*You can help prevent heart disease. We can tell you how.*



**American Heart Association**

This space provided as a public service



# Abort, Retry, Fail?

*The Lighter Side of Personal Computing*

## After the Hard Disk Crashed and Wilbur Stopped Payment on His Just-Acquired PC, Mister Ed Joined the Witness Protection Program

When the computer Jane Niskey and her husband purchased turned out to be defective, they refused to pay for it. In retaliation, the seller set up a contract bow-and-arrow killing of the Niskies' prized appaloosa horse, Joker, according to police in Poplar Bluff, Missouri.

## What a Coincidence! We've Got a Slightly Used Horse to Trade

"I have an IBM computer I want to trade for a horse."

—Classified ad, Freeport, IL Advertiser Shopping News, September 4, 1991



From our get-a-life (this is his biggest problem?) files: A reader who will remain anonymous writes to complain that when he bought this "10+1 Free" box of BASF floppy disks he found there were only 10 disk labels.

## And Here We Thought You Had to Go Out and Buy Something More Powerful

"The power of the computer sitting on your desk doubles every two to three years."

—Information Week, July 22, 1991

## Windows Jury Finds 3 Guilty And Acquits 5

### U.S. Case in Mob Trial Meets With Skepticism

By ARNOLD H. LUBASCH

Rejecting most of a jury yesterday and... Headlines we'd like to see: Unfortunately, it wasn't Microsoft on trial for subjecting us to all those Unrecoverable Application Errors in Windows 3.0, but alleged mob figures involved in "the lucrative window-installation industry in New York City." *The New York Times*, October 19, 1991

## CLASSIFIED INTELLIGENCE

"447 AT&T 600 LPM Printer. Under constant maintenance. Excellent condition. Call for details/Make offer. (212) xxx-xxxx."

—Classified ad, *The Processor*, October 18, 1991



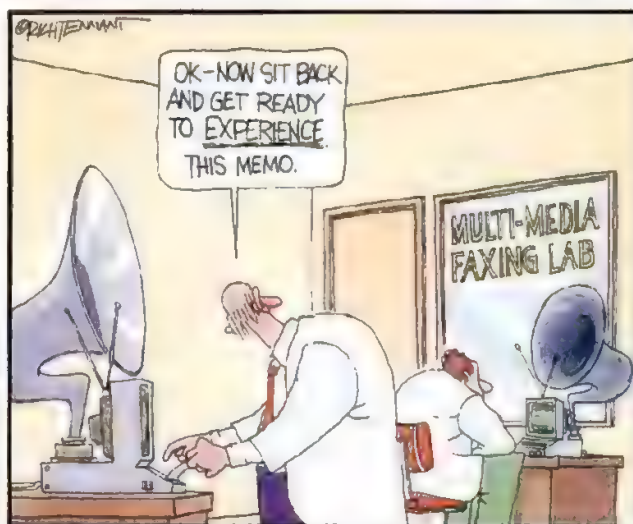
It's a hardware problem? Somebody ought to tell the Florida *Sun-Sentinel* (September 29, 1991) that OS/2 is software, and a soldering iron won't improve it one bit.

## P.S. 102's Field Trip Came Suddenly: 100 Feet, Straight Up (Just After Rubbing Down The CRT on a Zero-Humidity Day)

"Helen C. Martin of Saranac Lake, N.Y., reports that the safety committee of her high school recommends wiping computer screens with a glass cleaner that is not alcohol-

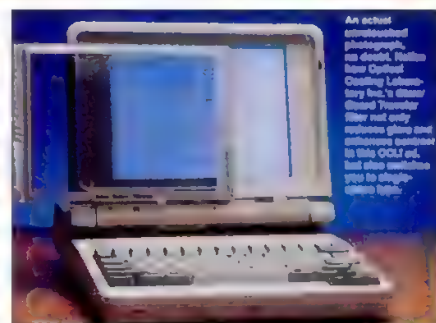
based, as screens in use a long time may build up static electricity, which can be ignited by the alcohol in cleaners."

—Parade Magazine, October 20, 1991



## Mea Culpa

Apologies to Optical Coating Laboratory Inc. We were amazed that its Glare Guard Traveler glare shield appeared to produce single-spaced text under the filter, double-spaced outside (ARF?, September 24, 1991). Not at



We goofed. So did they.

all, the company says. Here's the explanation: On the day of the photo shoot, no one technical was around to fire up a program that could create something on-screen, so a company rep typed in text directly and ran into the line-and-a-half DOS keyboard buffer limit that requires a carriage return before you can continue typing. Thus the choppy type looks double-spaced but isn't.

Send submissions to ARF?, PC Magazine, One Park Ave., New York, NY 10016. Winners this issue: Howard Prestwich (horse trader), Mister X (11th diskette), Robert J. Meyer (power doubles), Steven Gill (constant maintenance), Fred C. Gielow, Jr. (board-level OS/2), Steve Rowell (screen cleaning).



# THROW THIS IN THE MAIL NOW, SO YOU DON'T THROW YOUR MONEY AWAY LATER.

Send for the brand new Dell product catalog,  
loaded with information on all our award-winning  
computers, service and support.

Plus, get the details on our newest line of PCs,  
notebooks and servers.

Return this card today, or call us.

|                                                                                                                                                                                                 |                                                                                      |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| <p>TO ORDER, CALL. PLEASE REFERENCE 11BR6.</p> <p><b>800-873-1130</b></p> <p>HOURS: 7AM-9PM CT M-F 8AM-4PM CT SAT 10AM-3PM CT SUN</p> <p>IN CANADA 800-668-3021. IN MEXICO 95-800-010-0664.</p> |  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|

Start saving money now, send for your free Dell product catalog,  
loaded with information on all our award-winning computers,  
service, support and remarkably low prices. Plus, get the details on  
our newest line of PCs, notebooks and servers. Return this card  
today, or call us at (800) 873-1130. In Canada, call (800) 668-3021.  
In Mexico, call 95-800-010-0664.

☐ Please have a Dell Representative call me.

Name: (M ) \_\_\_\_\_  
(Please print)

Title: \_\_\_\_\_

Company: \_\_\_\_\_  
(If Applicable)

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Type of Business: \_\_\_\_\_

Approx. # of Employees in Company: \_\_\_\_\_

Home Phone: ( ) \_\_\_\_\_

Business Phone: ( ) \_\_\_\_\_

Fax #: ( ) \_\_\_\_\_

1. Which products are you most interested in?

- |                                                |                                              |
|------------------------------------------------|----------------------------------------------|
| <input type="checkbox"/> i386™SX-based systems | <input type="checkbox"/> i486-based systems  |
| <input type="checkbox"/> i386-based systems    | <input type="checkbox"/> UNIX® based systems |
| <input type="checkbox"/> i486™SX-based systems | <input type="checkbox"/> Notebooks           |
|                                                | <input type="checkbox"/> Other: _____        |

2. Are you interested in computer products for:

- ☐ Home ☐ Business ☐ Resale

3. If for resale, please identify your primary customers:

- ☐ General Business ☐ Government ☐ Education ☐ Medical

4. How many PCs does your company plan to purchase in the next  
twelve months?

| Quantity | Timeframe         | Quantity | Timeframe           |
|----------|-------------------|----------|---------------------|
| _____    | Less than 1 month | _____    | 6-12 months         |
| _____    | 1-3 months        | _____    | More than 12 months |
| _____    | 3-6 months        |          |                     |

5. What do you plan to use computer products for?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

6. How many PCs do you have installed now at your company?

7. Are you interested in leasing? ☐ Yes ☐ No

AD CODE 51BR6

Start saving money now, send for your free Dell product catalog,  
loaded with information on all our award-winning computers,  
service, support and remarkably low prices. Plus, get the details on  
our newest line of PCs, notebooks and servers. Return this card  
today, or call us at (800) 873-1130. In Canada, call (800) 668-3021.  
In Mexico, call 95-800-010-0664.

☐ Please have a Dell Representative call me.

Name: (M ) \_\_\_\_\_  
(Please print)

Title: \_\_\_\_\_

Company: \_\_\_\_\_  
(If Applicable)

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Type of Business: \_\_\_\_\_

Approx. # of Employees in Company: \_\_\_\_\_

Home Phone: ( ) \_\_\_\_\_

Business Phone: ( ) \_\_\_\_\_

Fax #: ( ) \_\_\_\_\_

1. Which products are you most interested in?

- |                                                |                                              |
|------------------------------------------------|----------------------------------------------|
| <input type="checkbox"/> i386™SX-based systems | <input type="checkbox"/> i486-based systems  |
| <input type="checkbox"/> i386-based systems    | <input type="checkbox"/> UNIX® based systems |
| <input type="checkbox"/> i486™SX-based systems | <input type="checkbox"/> Notebooks           |
|                                                | <input type="checkbox"/> Other: _____        |

2. Are you interested in computer products for:

- ☐ Home ☐ Business ☐ Resale

3. If for resale, please identify your primary customers:

- ☐ General Business ☐ Government ☐ Education ☐ Medical

4. How many PCs does your company plan to purchase in the next  
twelve months?

| Quantity | Timeframe         | Quantity | Timeframe           |
|----------|-------------------|----------|---------------------|
| _____    | Less than 1 month | _____    | 6-12 months         |
| _____    | 1-3 months        | _____    | More than 12 months |
| _____    | 3-6 months        |          |                     |

5. What do you plan to use computer products for?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

6. How many PCs do you have installed now at your company?

7. Are you interested in leasing? ☐ Yes ☐ No

AD CODE 51BR6



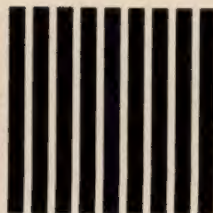
# RIP THIS OUT, BEFORE YOU GET RIPPED OFF.

For A Free Catalog Of  
Dell's New Computers, Send This Card.

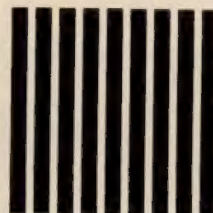


1386 and 1486 are trademarks of Intel Corporation. UNIX is a registered trademark of UNIX System Laboratories, Inc. in the U.S. and other countries. ©1991 Dell Computer Corporation. All rights reserved.

NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES



NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES

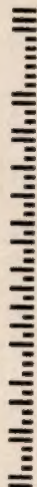


**BUSINESS REPLY MAIL**

FIRST CLASS MAIL PERMIT NO. 6745 AUSTIN, TEXAS

POSTAGE WILL BE PAID BY ADDRESSEE

DELL COMPUTER CORPORATION  
DEPT DH  
9505 ARBORETUM BLVD  
AUSTIN TX 78759-9860

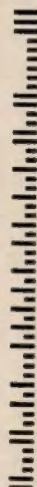


**BUSINESS REPLY MAIL**

FIRST CLASS MAIL PERMIT NO. 6745 AUSTIN, TEXAS

POSTAGE WILL BE PAID BY ADDRESSEE

DELL COMPUTER CORPORATION  
DEPT DH  
9505 ARBORETUM BLVD  
AUSTIN TX 78759-9860





## 7 NOTEBOOK USERS WERE LOCKED IN A ROOM. LESS THAN 4 HOURS LATER, 6 OF THEM WERE DEAD.

OK, we didn't really lock anybody up. But an independent laboratory did run PC Magazine's Battery Rundown Test on 7 leading notebook computers. And we're happy to report that Dell came in dead last.

In fact, Dell's power management system and NiMH battery helped the 320N+ run a full 30 minutes longer than the nearest competitor. More than enough to get you through the next marathon meeting or epic plane flight.

And, Dell has found a way to make your budget last longer too. Because at \$2,999, the 320N+ costs up to a third less than most of the competition. And still includes Dell's award-winning service and support. Which can get a trained technician right to your home, office or hotel room; usually by the next business day.<sup>△</sup>

Just what you'd expect from a company that's become a \$546 million international business in just 7 years. And one of the most awarded PC manufacturers in the world.

So call us and order a Dell® 320N+ today. Either way, you won't have to be afraid of dying any more.

### You charge less.

| Dell 320N+               | 4:00 Hours |
|--------------------------|------------|
| Toshiba T2000SXc         | 3:21 Hours |
| Compaq LTE 386s/20       | 3:05 Hours |
| TI Travelmate 3000       | 2:32 Hours |
| Zenith MastersPort 386SL | 2:26 Hours |
| AST Premium Exec         | 2:08 Hours |
| IBM PS/2 Model L40SX     | 1:55 Hours |

Test in accordance with PC Magazine's testing parameters.

### We charge less.

| Dell 320N+ 4 MB RAM and 60 MB Disk Drive                 | \$2,999              |
|----------------------------------------------------------|----------------------|
| Toshiba T2000SXc — 4 MB RAM and 60 MB Disk Drive         | \$4,178              |
| Compaq LTE 386s/20 — 4 MB RAM and 60 MB Disk Drive*      | \$4,297 <sup>△</sup> |
| TI Travelmate 3000 — 4 MB RAM and 60 MB Disk Drive       | \$3,498              |
| Zenith MastersPort 386SL — 4 MB RAM and 60 MB Disk Drive | \$4,798              |
| AST Premium Exec. — 4 MB RAM and 80 MB Disk Drive        | \$3,295*             |
| IBM PS/2 Model L40SX — 4 MB RAM and 60 MB Disk Drive     | \$4,545              |

\*4 MB and 60 MB Disk Drive retails for \$400 more. Go figure.

Actual dealer prices may vary.

## DELL 320N+ \$2,999

### TECH STUFF

Dell 320N+ 20 MHz i386SX System Lease: \$112/MO. \*\* 6.8 lbs 8 1/2 x 11" footprint Full-travel keyboard 4 hour battery life on NiMH battery System includes 60 MB Hard Drive, VGA Edgelit LCD, 4 MB RAM 80 MB Hard Drive also available

### SERVICE AND SUPPORT

Nationwide on-site lapsed service contract included in the system price the first year<sup>△</sup> Toll-free technical support hotline Self-diagnostic software Free factory installation of selected MS-DOS<sup>®</sup> software applications

### COMPANY AWARDS

Dell has won PC Week Corporate Satisfaction Polls an unprecedented 8 times ★ Dell ranked Best Personal Computer in Small to Medium Sized Businesses in the J.D. Power and Associates<sup>®</sup> Customer Satisfaction Index ★ Dell has won PC World's 1991 World Class Award for Best Service and Support/Hardware



To order, call. Please reference 11BR4

# 800-241-5865

Mon-Fri between 7am-9pm CT, Sat 8am-4pm CT, Sun 10am-3pm CT In Canada, (800) 668-3021 In Mexico, 95-800-010-0664 Shipped with a 30-day no questions asked money-back guarantee



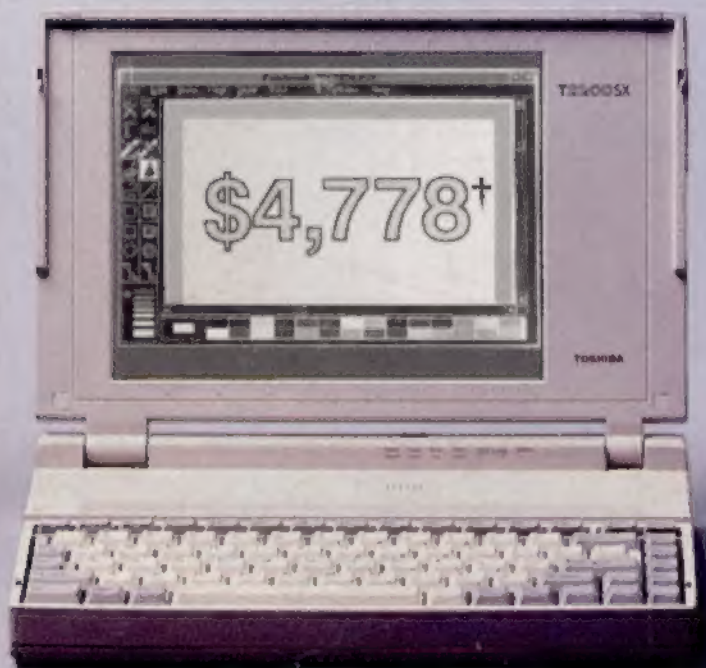


**RED  
PURPLE  
BLUE  
VIOLET  
GREEN  
BEIGE  
BROWN  
BLACK  
YELLOW  
MAUVE  
MAGENTA  
PINK  
ORANGE  
NAVY  
SIENNA  
OLIVE.**

**BLACK  
WHITE  
AND  
TOO MUCH  
GREEN.**



Lease\*: \$145/MO\*\*  
THE DELL 325NC 25 MHz  
i386™ SL SYSTEM.  
SYSTEM INCLUDES 60 MB HARD DRIVE,  
COLOR VGA LCD, 4 MB RAM\*



Actual dealer prices may vary.  
TOSHIBA T2200SX 20 MHz  
i386SX SYSTEM  
SYSTEM INCLUDES 60 MB HARD DRIVE, VGA LCD,  
4 MB RAM.

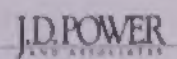
For up to \$779 less than a Toshiba black and white notebook, you can get a new Dell® 325NC. With a LCD screen that lets you pick from a palette of over 262,000 colors. And you still get Dell's legendary service and support. So if paying too much green is making you see red, order a 325NC today.

#### TECH STUFF

i386™SL microprocessor running at 25 MHz • 640 x 480 passive matrix color LCD • 4 MB RAM, expandable to 12 MB • 64 KB cache memory • 3.5" 1.44 MB floppy • 3 hour battery life using Nickel Metal Hydride battery • 6.9 lbs • 8.5" x 11" x 2.3" • 85-key keyboard with inverted "T" cursor control • 80 MB Hard Drive also available

#### SERVICE AND SUPPORT

Nationwide on-site lapsed service contract included in the system price the first year† • Toll-free technical support hotline • Toll-free TechFax™ line for 24-hour system information • On-line Bulletin Board communication with technical staff and other users • Self-diagnostic software • Free factory installation of selected MS-DOS® software applications • Support Forum on CompuServe Information Service



To order, call. Please reference 11BR3

**800-241-5864**

Mon-Fri between 7am-9pm CT, Sat 8am-4pm CT, Sun 10am-3pm • In Canada, (800) 668-3021 • In Mexico, 95-800-010-0664 • Shipped with a 30-day no questions asked money-back guarantee

**DELL  
COMPUTER  
CORPORATION**

